

**Exeter Board of Selectmen Meeting  
Monday, October 6<sup>th</sup>, 2014, 7:00 p.m.  
Nowak Room, Town Office Building  
10 Front Street, Exeter, NH**

1. Call Meeting to Order
2. Bid Openings/Awards
3. Public Comment
4. Minutes & Proclamations
  - a. Proclamations/Recognitions
  - b. Regular Meetings: September 22<sup>nd</sup>, 2014
5. Appointments
6. Discussion/Action Items
  - a. New Business
    - i. Top Dog Program - Town Clerk
    - ii. ACA Update: Health Plans
    - iii. 2014 Riverwoods Tax Agreements
    - iv. 2015 Budget Discussion
    - v. Parks/Recreation: Sponsorships
  - b. Old Business-
    - i. Bid Award: Small Station Generators
7. Regular Business
  - a. Tax, Water/Sewer Abatements & Exemptions
  - b. Permits & Approvals
  - c. Town Manager's Report
  - d. Selectmen's Committee Reports
  - e. Correspondence
8. Review Board Calendar
9. Non Public Session
10. Adjournment

Julie Gilman, Chairwoman  
Exeter Selectboard

Posted: 10/3/14 Town Office, Town Website

Persons may request an accommodation for a disabling condition in order to attend this meeting. It is asked that such requests be made with 72 hours notice. If you do not make such a request, you may do so with the Town Manager prior to the start of the meeting. No requests will be considered once the meeting has begun.

AGENDA SUBJECT TO CHANGE

# Police HVAC Bid



13 Newfields Road, Exeter, NH 03833

P) 603-773-6162

C) 603-772-2736

ksmart@exeternh.gov

Provide and install upgrades to the mechanical systems for the Town of Exeter Safety complex. The upgrades will include air handler demo and replacement, installation of make-up air systems, and installation of ductless split A/C. Plans and Specifications may be obtained at no cost at the Exeter Public Works Office, 13 Newfields Road, Exeter, NH 03833. **A pre-bid site visit will be held at 9:30am on September 24, 2014** at the Exeter Public Safety Complex 20 Court Street, Exeter, NH 03833.

Bids shall be submitted no later than **4:00p.m., on October 6, 2014** to the Town Managers Office, 10 Front Street, Exeter, New Hampshire 03833.

Point of Contact:

Kevin Smart, Maintenance Superintendent  
Exeter Public Works



## MEMO

**To:** Board of Selectmen

**Cc:** Russ Dean, Town Manager; Jennifer Perry, DPW Director

**From:** Michael Jeffers, W&S Managing Engineer

**Date:** October 3, 2014

**Ref:** Folsom Pump Station Stand-By Generator Bid Recommendation

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An RFP was released on September 2nd, 2014, for the purchase and installation of a natural gas stand-by generator and automatic transfer switch for the Folsom Acres sewage pump station. This expenditure was budgeted for FY14, line item # 03-4902-0637-7444 CO-Small Station Generators @ \$40,000. Sealed bids were due by 4:00 p.m., September 22nd, with 2 bids received and opened by the Board of Selectmen that evening. All bidders were qualified.

The results follow ranked in order from lowest to highest bid:

- 1) **\$22,104; Power Technologies., Inc.**, P.O. Box 148, North Salem, NH 03073;  
Ph: (603) 898-4223
- 2) \$27,850; Gemini Electric Inc.; 8 Priscilla Lane, Auburn, NH 03032-3723; Ph:  
(603) 644-7170

The Water & Sewer Department recommends the bid be awarded to the lowest bidder, Power Technologies, at the sum of **\$22,104**.

## Draft Minutes

### Exeter Board of Selectmen

September 22, 2014

#### 1. Call Meeting to Order

Chairwoman Julie Gilman called the meeting to order at 7:00 pm in the Nowak Room of the Exeter Town Offices building. Other members present were Vice Chair Dan Chartrand, Selectwoman Nancy Belanger, Selectwoman Anne Surman, and Selectman Don Clement. Town Manager Russell Dean was also present.

#### 2. Bid Openings/Award:

The following bids were given for the Folsom Station Generator:

- |  |          |
|--|----------|
| 1) Gemini Electric Inc.                      | \$27,850 |
| 2) Power Technologies Electrical Contractors | \$22,104 |

A Motion was made by Vice Chair Chartrand and seconded by Selectman Clement to refer these bids to the DPW for a recommendation. Motion carried – all in favor.

#### 3. Public Comment

John Donnell, an Exeter resident, gave the Board a list of questions he had pertaining to paving a portion of High Street. Chairwoman Gilman said this is an agenda item and they will try to answer his questions when they talk about it.

#### 4. Minutes and Proclamations

##### **a. Proclamations/Recognitions**

None.

##### **b. Regular Meeting: September 8, 2014**

Chairwoman Gilman had a couple amendments to the minutes. The first was on page 2, paragraph 2, changing the third sentence from "He said she had..." to "She said she had...", and the second was on page 3, paragraph 5, changing the first sentence to say "Chairwoman Gilman said there is a proposal from MRI for \$105,000 for doing an annual contract starting in 2015.

A Motion was made by Vice Chair Chartrand and seconded by Selectwoman Belanger to approve the minutes of the September 8, 2014 BOS meeting, as amended. Motion carried – all in favor.

## **5. Appointments - Seacoast MPO TAC**

Mr. Dean said he had not heard back from the Town Planner about her position on the Seacoast MPO TAC. He said he would be willing to give up his position as alternate if Don Woodward is appointed.

A Motion was made by Vice Chair Chartrand and seconded by Selectwoman Surman to appoint Don Woodward to the alternate position for the Rockingham Metropolitan Planning Organization's Transportation Advisory Committee. Motion carried –all in favor.

## **6. Discussion/Action Items**

### **a. New Business**

#### **i. Review of 2014 MSI**

Scott Marsh, from Municipal Resources, Inc., talked about the MS1 report. He went through a memo, in the packet, which compares this year to last year. He said there is roughly a \$4.5 million increase taxable property. He said there is a form in the packet that needs to be signed. Chairwoman Gilman thanked Mr. Marsh for all his work on this.

Vice Chair Chartrand asked if there is a reason Mobile Home and Commercial decreased. Mr. Marsh explained that mobile home properties were found to be over assessed. The residential increase is due to new construction. The commercial decreased a little and he wasn't exactly sure why. There are a couple commercial properties doing construction that were incomplete at the time of the last report.

Selectman Clement asked if they will see a slowdown in growth because of the economy. Mr. Marsh said that there is less than a 1% growth overall because of the current market conditions. Most communities MRI works with are between .25% and 2% valuation growth, Exeter is at .25%.

A Motion was made by Vice Chair Chartrand and seconded by Selectman Clement to accept the MS1 report for the New Hampshire Department of Revenue Administration as submitted by Scott Marsh, Municipal Resources, Inc. Motion carried – all in favor.

#### **ii. Report: Sportsmen's Club Berm Project**

Ken Berkenbush said the Sportsmen's Club and the Town of Exeter are working together to complete the berm project. He said most everything is complete, but he was unsure if the

field had been seeded. He said there were twice as many clay pigeons to remove then they had originally thought. He said they took lead bearing soil and put it in the berm. Then, they took soil samples, of which everything came back clean. Then, they started building the berm. They asked to build the berm a little higher for sound. It is 9.5 feet high instead of 8 feet. The berm has been seeded. The second round of sound testing will be done the third week of October. They hauled more truckloads of soil from Simpson Pit. Vice Chair Chartrand congratulated Mr. Berkenbush and the Club for making this happen. Selectwoman Belanger asked about the sick Hemlock trees and Mr. Berkenbush said there doesn't appear to be any more of them on site.

### **iii. High Street Paving/Sidewalks Project**

Jennifer Perry said she was there looking for the ability to use sidewalk capital reserve funds to pave an area of High Street and install concrete sidewalks along the corridor. She said if she gets the Boards concurrence they will start Monday, October 6, and it will take four weeks to complete. There will be 4-5 days of detour at the beginning of the project and 1 at the end. She said there is a real need for paving at that area of High Street. It's in poor shape. They had to wait until all the utility work was done before they could pave. She said this would be a capital reserves fund withdrawal which needs to be approved by the BOS. The project would need about \$80,000.

Chairwoman Gilman asked if they could somehow reuse the granite curbing that they have, and get it polished. Ms. Perry said the price they have reflects new curbing. Jay Perkins said the curbing they have is a mixture which isn't standard, and he never heard of polishing. He said they would have to find a lot to do this project. Chairwoman Gilman asked where the old granite went and Mr. Perkins said it's in Simpson Pit.

John Donnell asked where the engineering plans are for this project. Jay Perkins said there is no plan to see, but he explained how things are going to go. There was discussion about Mr. Donnell's property, which will be slightly affected by the project. Mr. Donnell said there is a planter in front of his house that he has maintained for years and he would like it to be untouched.

Selectman Clement asked if the paving on High Street is from the paving budget. Mr. Perkins said yes, it is.

A Motion was made by Vice Chair Chartrand and seconded by Selectman Clement that the Board approve the withdrawal of \$78,000 from the Capital Reserves Fund that was set up last year by the town's residents. Motion carried – all in favor.

Selectman Clement said he wanted to set up a time to do a site walk on Mr. Donnell's property. He got Mr. Donnell's contact info to set that up.

A Motion was made by Vice Chair Chartrand and seconded by Selectwoman Belanger that the Board approve the Chair to sign a letter to support the project. Motion carried – all in favor.

#### **iv. Section 106 Discussion: Great Dam Removal**

Chairwoman Gilman said there will be a subcommittee appointed to handle Section 106 of the Great Dam Removal. They will look at what can “lessen the loss” of the Dam being removed. Selectman Clement the subcommittee will talk about one of the processes of 106, saying the Town needs to come up with a way to memorialize the Dam. This subcommittee will bring that all together, and will bring the public in.

Lionel Ingram, from the Exeter River Study Committee, said this subcommittee is to perform for the Town, not just the River Study Committee. It will be an organization the BOS puts together. He said they need to get started on this.

Vice Chair Chartrand said he likes the suggestion in Selectman Clement’s memo. He asked if there is any money or budget for this. Mr. Ingram said there is money, but there may not be enough. Chairwoman Gilman said there is around \$30,000 which was on the warrant.

Selectman Clement suggested leaving it to each Committee to come up with someone for this subcommittee. He said if there is anyone in the public interested, to contact them.

A Motion was made by Selectman Clement and seconded by Selectwoman Belanger that the BOS appoint a subcommittee to come up with historic and cultural mitigation recommendations that will memorialize the Great Dam and its role in Exeter. The subcommittee will be comprised of a representative from the Exeter Historical Society, the Heritage Commission, the Exeter Historic Commission, and the River Study Committee, in addition a member at large from the public should be appointed. Motion carried – all in favor.

#### **v. FY15 Preliminary Budget Request**

Mr. Dean said the first round of budget for FY15 has been discussed. FY15 runs January-December. He went over his 2015 Exeter Town Budget Request, in the packet. He said the total general fund preliminary budget is \$17,709,431, which is a 3.72% increase over FY14. Of the additional \$634,386, the first year debt service for the Great Dam removal is responsible for 38.6%, or \$244,968. He went on to say health insurance is projected to be up 10%. There is nothing substantial in revenue additions. Highway Aid will increase due to SB367.

He went on to highlight some things on pages 5-9. IT requested additional assistance. FY15 is the first full year for the Economic Development Director, the Health Officer, and a full-time custodian. Police are asking for money for installing technology in cruisers in lieu of a second cruiser in FY15. He went through DPW and Human Services numbers. He said there are the following six Warrant Articles for consideration: Human Services Agency funding up from

last year, street sweeper lease/purchase, Fire Dept alarm truck lease/purchase, Town Hall egress staircase, Town Hall Office wiring replacement, and Library Renovation Capital Reserve Fund. The total general fund appropriations are \$18,115,481 which is a 4.2% increase over FY14 general fund appropriations.

Under Bond Issues – General Fund, sidewalks are at \$1,180,000. There were many deferrals which he discussed, along with a couple other topics including the Welcome Center/Baggage Building and the Kingston Road bike paths.

**vi. Discretionary Easement: 32 Hampton Road**

A Motion was made by Vice Chair Chartrand and seconded by Selectman Clement to approve the Discretionary Preservation Easement for 32 Hampton Road. Motion carried – all in favor.

**b. Old Business**

**i. Assessing Agreement Proposal FY15-FY20**

Mr. Dean said the Agreement covers until 2020. He provided the updated Agreement in the packet. He asked the Board if they had any comments or questions. Vice Chair Chartrand said he is ready to roll on this but doesn't want to rush the Board. Selectman Clement asked if there was a deadline on this. Mr. Dean said the sooner it is accepted the better. A Motion was made by Selectwoman Surman and seconded by Vice Chair Chartrand to accept the MRI Professional Services Agreement as written, with the amendment to Section 3 changing 15 days to 30 days. Motion carried – all in favor.

**7. Regular Business**

**a. Tax, Water/Sewer Abatements & Exemptions**

A Motion was made by Vice Chair Chartrand and seconded by Selectwoman Belanger to deny the appeal by 5 Thornton Street for reduction of their water/sewer bill. Motion carried – all in favor.

**b. Permits & Approvals**

A Motion was made by Vice Chair Chartrand and seconded by Selectwoman Surman to approve the application for the use of the Town Hall by Jim Conant for an Exeter Historical Society Lincoln Marking unveiling on October 4 from 11:30-1:15pm. Motion carried – all in favor.



A Motion was made by Vice Chair Chartrand and seconded by Selectwoman Surman to approve the application for use of the Town Hall by Carol Murray for the Boy Scouts rummage sale on November 7 & 8 from 4-10 pm. Motion carried – all in favor.

**c. Town Manager's Report**

Mr. Dean said budget was the dominant thing on his list.

**d. Selectmen's Committee Reports**

Selectwoman Belanger reported Water/Sewer met, and she said the water meter replacement project was completed.

Vice Chair Chartrand had nothing to report.

Chairwoman Gilman reported Historic District Commission met, and gave an update on the new Loaf and Ladle building.

Selectwoman Surman had nothing to report.

Selectman Clement reported Planning Board, Rockingham Planning Commission, River Study, and Transportation Committee met. He mentioned that he was troubled that the Board was never told about the implementation of the bi-weekly pay scale. He noted the hiring of the electrical inspector recently. He is concerned that the Board is not involved in all the decision making processes.

**e. Correspondence**

The following correspondence were included in the packet:

- A letter from HealthTrust
- HealthTrust Proposed Amendments
- Letter from the Dept of Environmental Services
- Letter from Jen Perry to Roger Wakeman

**8. Review Board Calendar**

The next meeting will be October 6. The following will be discussed: Affordable Health Care and the Town car policy.

**10. Adjournment**

A Motion was made by Vice Chair Chartrand and seconded by Selectman Clement go into a non-public session under RSA 91-A (3)(2)c. On a roll call vote, all voting in favor, the Board convened the non public session.

The Board emerged from non public session. Selectwoman Surman motioned to adjourn, seconded by Selectman Clement. The Board stood adjourned at 9:15 p.m..

Respectively submitted,

Nicole Piper  
Recording Secretary

**Appointments – October 6, 2014**

Section 106 Advisory Committee (per BOS meeting of 9/22/14):

Heritage Commission Representative – John Merkle

Historic District Commission – To Be Determined

Exeter River Study Committee Rep – Richard Huber

Exeter Historical Society Rep – Barbara Rimkunas

At Large Member – To Be Determined



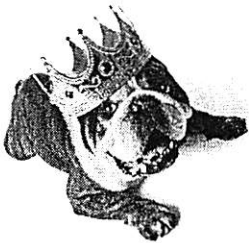
Exeter Town Clerk's presents their first

# Top Dog Contest

## Entry form

Dog's Name: \_\_\_\_\_ Dog's 2015 Tag #: \_\_\_\_\_  
Owner's Name: \_\_\_\_\_  
Address: \_\_\_\_\_ Phone #: \_\_\_\_\_  
Mailing Address (if different): \_\_\_\_\_  
Email: \_\_\_\_\_

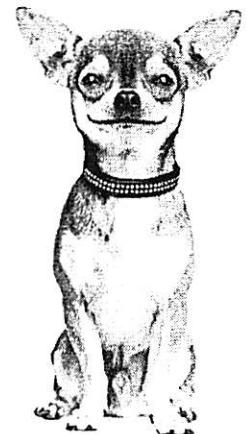
**Draft**



Please return your completed entry form by April 30, 2015. You may return your entry form to 10 Front Street, Exeter, NH 03833, or by email to Andie Kohler, Town Clerk, [akohler@exeternh.gov](mailto:akohler@exeternh.gov). Printed or digital photos will be accepted. The contest is determined by a random drawing, not based on the pictures submitted. Pictures will be displayed at the Town Office through the duration of the contest. Questions about the rules, regulations or prizes? Please contact our office at 418-6403.

### Rules and Regulations

- Complete the entry form and return to the Town Clerk's Office no later than April 30, 2015 (only open to Exeter residents).
- Attach a photo of your Top Dog contestant (optional).
- Owner of contestant must be 18 or older and be the owner on file with the Clerk's office. (Exeter employees are not eligible.)
- The "contestant" must have a 2015 Town of Exeter dog license by April 30, 2015 and have a current rabies vaccination on file with the Clerk.
- Winner and runners up will be drawn at random by the Town Manager on May 8, 2015.
- Winner and runners up will be publicly announced and the prizes awarded at...



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INTEROFFICE MEMORANDUM

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**TO:** RUSS DEAN, TOWN MANAGER  
**FROM:** DONNA CISEWSKI, HR DIRECTOR  
**SUBJECT:** HEALTH CARE COVERAGE FOR ADA COMPLIANCE  
**DATE:** OCTOBER 2, 2014

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Due to a Federal government mandate known as the Affordable Care Act (ACA), part time employees are now defined as those employees who work less than thirty (30) hours per week. Thirty (30) plus hours per week categorizes the employee as a full time worker for purposes of the ACA and must be offered full time health insurance benefits. This mandate goes into effective for large employers (100 or more FT employees) as of January 1, 2015. In order to comply with the regulations effective January 1, 2015, the Town must make adjustments to its current part time employees at least three months prior to this date. Any part time employees who are currently budgeted for thirty (30) or more hours will be offered health care insurance at their own expense in order to comply with the mandate and avoid the no offer penalty.

Our health care provider HealthTrust has provided us with monthly rates for alternative lower cost medical and prescription plan options (please see attached). My suggestion would be to offer the middle plan of Matthew Thornton, plan MTBSOS20/40 1KDED with prescription plan R10/25/45 M10/40/70.



Town of Exeter  
Benefit Comparison  
Valid 01/01/2014 - 12/31/2014

Medical Plan Code	MTB15IPDED	MTBSOS20/40 1KDED	MTBSOS25/50 3KDED
Prescription Plan Code	RX10/20/45	RX10/20/45	RX10/20/45
single	\$744.32	\$618.29	\$462.16
2-person	\$1,488.65	\$1,236.58	\$924.32
family	\$2,009.68	\$1,669.39	\$1,247.83
Prescription Plan Code	R10/25/40M10/40/70	R10/25/40M10/40/70	R10/25/40M10/40/70
single	\$720.10	\$598.03	\$447.05
2-person	\$1,440.20	\$1,196.05	\$894.10
family	\$1,944.27	\$1,614.67	\$1,207.04
Office Visit Copay	\$15	OV\$20/SV\$40	OV\$25/SV\$50
ER Copay	\$100	\$100	\$150
Urgent Care Copay	\$50	\$50	\$75
Standard Deductible <sup>1</sup>	\$500/\$1,500	\$1,000/\$3,000	\$3,000/\$9,000
Chiro Visit Max	12 visits	12 visits	12 visits
PT, OT, ST Max	60 visits	20 visits per therapy	20 visits per therapy
Durable Medical Equipment (includes Hearing Aids)	Covered at 80% after \$100 deductible	Covered at 80% after \$100 deductible	Covered at 80% after \$100 deductible
\$40 eyewear reimbursement	Benefit available once per year	N/A	N/A
Slice of Life	Included	Included	Included

1 - Deductible on certain services when provided by or referred by PCP (per person/per family)

OV - PCP office visit copay

SV - Specialty office visit copay

Prescription Plan Code	RX10/20/45	R10/25/40 M10/40/70	Medical Plan Code	MC3*
			Prescription Plan Code	RX10/20/45
Retail Pharmacy Copay (up to 34-day supply)	\$10 generic	\$10 generic	single	\$562.17
	\$20 preferred brand	\$25 preferred brand		
	\$45 non-preferred brand	\$40 non-preferred brand		
Mail Service Copay (up to 90-day supply)	\$10 generic	\$10 generic	single	\$543.82
	\$20 preferred brand	\$40 preferred brand		
	\$45 non-preferred brand	\$70 non-preferred brand		
			Medical Plan Code	MCNRX**
			single	\$224.84

\*\*Medicomp Plan without Prescription Drug Plan

DISCLAIMER: Monthly rates are based on a minimum of 75% participation of all eligible employees. HealthTrust's medical underwriting guidelines do not allow an employee to have the choice between medical plans that only differ by the accompanying RX plan. An employer is allowed to offer two plans to the same group of employees, one without a deductible and one with a deductible. Active employees and retirees must be offered the same prescription drug coverage. HealthTrust reserves the right to revisit these rates if there is a +/- 10% in enrollment. All deductibles and benefit limits shown are per calendar year. These charts are intended for summary purposes only. Details of coverage are set forth in separate documents, which govern these plans.



## Matthew Thornton Blue<sup>SM</sup> Cost Sharing Schedule

*This Cost Sharing Schedule is an important part of Your Subscriber Certificate and is an outline of Your coverage. Do not rely on this outline alone. Keep this schedule with Your Certificate because it contains important information about coverage and limitations. Please read Your Subscriber Certificate carefully as important terms and limitations apply.*

### Cost Sharing Summary

	YOUR COST
<b>Visit Copayment</b> Applies each time You visit Your Primary Care Provider (PCP) or Network obstetrical/gynecological specialist.	\$15 per visit
<b>Specialty Visit Copayment</b> Applies each time You visit a specialist. This Copayment also applies each time You visit a Network Provider at a Network Walk-In Center for diagnosis, care and treatment of an illness or injury.	\$15 per visit
<b>Emergency Room Copayment</b>	\$100 per visit
<b>Urgent Care Facility Copayment</b> Applies each time You visit a licensed hospital's Network urgent care facility for diagnosis, care and treatment of illness or injury.	\$50 per visit
<b>Standard Deductible</b>	\$500 per Member, per year \$1,500 per family, per year
<b>Standard Coinsurance</b>	not applicable
<b>Coinsurance Maximum</b>	
<b>Durable Medical Equipment, Medical Supplies and Prosthetics</b>	
<b>Deductible</b>	\$100 per Member, per year
<b>Coinsurance</b>	20%
<b>Out-of-Pocket Limit*</b> Includes all Deductibles, Coinsurance, and Copayments You pay during a year. It does not include Your premium or charges for noncovered services.	\$6,350 per Member, per year \$12,700 per family, per year

\*Once the Out-of-Pocket Limit is satisfied, You will not have to pay additional Deductibles, Coinsurance, or Copayments for the rest of the year.

Please note that throughout this schedule any reference to year means calendar year.

## Coverage Outline

## YOUR COST

<b>Medical/Surgical Care</b>	
<b>I. Inpatient Services</b>	
<p><b>In a Short Term General Hospital</b> (Facility charges for medical, surgical and maternity admissions)</p> <p><b>In a Skilled Nursing Facility</b> (Facility charges) Up to 100 Inpatient days per Member, per year</p> <p><b>In a Physical Rehabilitation Facility</b> (Facility charges) Up to 100 Inpatient days per Member, per year</p> <p><b>Inpatient physician and professional services</b> (Such as physician visits, consultations, surgery, anesthesia, delivery of a baby, therapy, laboratory and x-ray tests)</p> <p>For Skilled Nursing or Physical Rehabilitation Facility admissions: limited to the number of Inpatient days stated above.</p>	Standard Deductible
<b>II. Outpatient Services</b>	
<b>Preventive Care</b>	
<p><b>Preventive Care and screenings as required by law including, but not limited to:</b></p> <ul style="list-style-type: none"> <li>-Immunizations for babies, children and adults (including travel and rabies immunizations)</li> <li>-Cancer screenings such as; Mammograms, pap smears, prostatic specific antigen (PSA) screening, routine colonoscopy and sigmoidoscopy</li> <li>-Routine physical exams for babies, children and adults (including one annual gynecological exam )</li> <li>-Lead screening</li> <li>-Outpatient/office contraceptive services</li> <li>-Nutrition counseling</li> <li>-Routine vision exams - One exam each year for Members 18 years old and younger; one exam every two years for Members 19 years old and older.</li> <li>-Routine hearing exams - One exam each year for Members 18 years old and younger.</li> </ul>	You pay \$0
<b>Medical/Surgical Care in a Physician's Office or Walk-In Center or furnished by an Independent Ambulatory Surgical Center, Independent Infusion Therapy Provider, Independent Laboratory Provider, or Independent Radiology Provider</b>	
<p>Medical exams, consultations, anesthesia, medical treatments, and Network Provider services at a Network Walk-In Center</p> <p>Injections (including allergy injections)</p> <p>Office surgery</p> <p>Laboratory tests (including allergy testing)</p> <p>X-ray tests (including ultrasound)</p> <p>MRA, MRI, PET, SPECT, CT Scan, CTA, Chemotherapy, medical supplies and drugs</p> <p>Maternity care (prenatal and postpartum visits)</p> <p>Please see Your Subscriber Certificate for information about total maternity care.</p>	<p>Visit Copayment or Specialty Visit Copayment</p> <p style="text-align: center;">You pay \$0</p> <p style="text-align: center;">Standard Deductible</p> <p>You pay no Visit Copayment for prenatal or postpartum office visits. Your share of the cost for delivery of a baby is the same as shown for "Inpatient Services" (above) and "Outpatient Facility Care" (below).</p>



	<b>YOUR COST</b>
<b>Outpatient Facility Care in the Outpatient Department of a Hospital, a Short Term General Hospital's Ambulatory Surgical Center, a Hemodialysis Center or Birthing Center</b>	
Medical exams and consultations by a physician	Visit Copayment or Specialty Visit Copayment
Services of a surgeon, operating room for surgery and anesthesia	You pay \$0
Physician and professional services for delivery of a baby or management of therapy  Hemodialysis, chemotherapy, radiation therapy, infusion therapy, MRA, MRI, PET, SPECT, CT Scan, CTA	Standard Deductible
Fees for use of a facility, medical supplies, drugs, other ancillaries, observation	
Laboratory and x-ray tests (including ultrasounds)	You pay \$0
<b>Emergency Room Visits and Urgent Care Facility Visits</b>	
Use of the emergency room (The Copayment is waived if you are admitted)	Emergency Room Copayment
Use of a licensed hospital's urgent care facility in the Network	Urgent Care Facility Copayment
Physician's fee, surgery, MRA, MRI, PET, SPECT, CT Scan, CTA, medical supplies and drugs	Standard Deductible
Laboratory and x-ray tests	You pay \$0
<b>Ambulance Services</b> Transport by ambulance must be Medically Necessary	Standard Deductible
<b>III. Outpatient Physical Rehabilitation Services</b>	
<b>Physical Therapy and Occupational Therapy and Speech Therapy</b> Up to a combined maximum of 60 visits per Member, per year	
<b>Cardiac Rehabilitation Visits</b>	Visit Copayment or Specialty Visit Copayment
<b>Chiropractic Care</b> • Office visits - up to 12 visits per Member, per year • Laboratory and x-ray tests furnished by a chiropractor	You pay \$0
<b>Early Intervention Services</b>	Visit Copayment or Specialty Visit Copayment
<b>IV. Home Care</b>	
<b>Physician services</b> Medical exams, injections, medical treatments, surgery and anesthesia	Visit Copayment or Specialty Visit Copayment
<b>Home Health Agency services</b>	
<b>Hospice</b>	Standard Deductible
<b>Infusion Therapy</b>	
<b>Durable Medical Equipment, Medical Supplies and Prosthetics</b>	Subject to the DME Deductible and Coinsurance

**YOUR COST**

**V. Behavioral Health Care (Mental Health and Substance Abuse Care)**

**Outpatient/Office Visits**

**Mental Health Visits:** Unlimited Medically Necessary visits

**Substance Abuse Visits:** Unlimited Medically Necessary visits (including detoxification and substance abuse rehabilitation services)

Visit Copayment or Specialty Visit Copayment

**Partial Hospitalization and Intensive Outpatient Treatment Programs**

**Mental Disorders:** Unlimited Medically Necessary care

**Substance Abuse Conditions:** Unlimited Medically Necessary care for rehabilitation and detoxification

Standard Deductible

**Inpatient Care**

**Mental Disorders:**  
Unlimited Medically Necessary Inpatient days

**Substance Abuse Conditions:**

- Medical detoxification days – Unlimited Medically Necessary Inpatient days
- Substance abuse rehabilitation – Unlimited Medically Necessary Inpatient days

Standard Deductible

**Scheduled Ambulance Transport**

Limited to Medically Necessary transport from one facility to another

**VI. Prescription Eyewear**

Benefits are limited to a maximum of \$40 per Member, per year. Please refer to your Prescription Eyewear Rider for more information.



**Matthew Thornton Blue<sup>SM</sup>**  
**Site of Service Plan**  
**Cost Sharing Schedule**

*This Cost Sharing Schedule is an important part of Your Subscriber Certificate and is an outline of Your coverage. Do not rely on this outline alone. Keep this schedule with Your Certificate because it contains important information about coverage and limitations. Please read Your Subscriber Certificate carefully as important terms and limitations apply.*

**Cost Sharing Summary**

	<b>YOUR COST</b>
<b>Visit Copayment</b> Applies each time You visit Your Primary Care Provider (PCP) or Network obstetrical/gynecological specialist.	\$20 per visit
<b>Specialty Visit Copayment</b> Applies each time You visit a specialist. This Copayment also applies each time You visit a Network Provider at a Network Walk-In Center for diagnosis, care and treatment of an illness or injury.	\$40 per visit
<b>Emergency Room Copayment</b>	\$100 per visit
<b>Urgent Care Facility Copayment</b> Applies each time You visit a licensed hospital's Network urgent care facility for diagnosis, care and treatment of illness or injury.	\$50 per visit
<b>Standard Deductible</b>	\$1,000 per Member, per year \$3000 per family, per year
<b>Standard Coinsurance</b>	not applicable
<b>Coinsurance Maximum</b>	
<b>Durable Medical Equipment, Medical Supplies and Prosthetics</b>	
<b>Deductible</b>	\$100 per Member, per year
<b>Coinsurance</b>	20%
<b>Out-of-Pocket Limit*</b> Includes all Deductibles, Coinsurance, and Copayments You pay during a year. It does not include Your premium or charges for noncovered services.	\$6,350 per Member, per year \$12,700 per family, per year

\*Once the Out-of-Pocket Limit is satisfied, You will not have to pay additional Deductibles, Coinsurance, or Copayments for the rest of the year.

Please note that throughout this schedule any reference to year means calendar year.

Coverage Outline

**YOUR COST**

<b>Medical/Surgical Care</b>	
<b>I. Inpatient Services</b>	
<p><b>In a Short Term General Hospital</b> (Facility charges for medical, surgical and maternity admissions)</p> <p><b>In a Skilled Nursing Facility</b> (Facility charges) Up to 100 Inpatient days per Member, per year</p> <p><b>In a Physical Rehabilitation Facility</b> (Facility charges) Up to 100 Inpatient days per Member, per year</p> <p><b>Inpatient physician and professional services</b> (Such as physician visits, consultations, surgery, anesthesia, delivery of a baby, therapy, laboratory and x-ray tests)</p> <p>For Skilled Nursing or Physical Rehabilitation Facility admissions: limited to the number of Inpatient days stated above.</p>	Standard Deductible
<b>II. Outpatient Services</b>	
<b>Preventive Care</b>	
<p><b>Preventive Care and screenings as required by law including, but not limited to:</b></p> <ul style="list-style-type: none"> <li>-Immunizations for babies, children and adults (including travel and rabies immunizations)</li> <li>-Cancer screenings such as; Mammograms, pap smears, prostatic specific antigen (PSA) screening, routine colonoscopy and sigmoidoscopy</li> <li>-Routine physical exams for babies, children and adults (including one annual gynecological exam )</li> <li>-Lead screening</li> <li>-Outpatient/office contraceptive services</li> <li>-Nutrition counseling</li> <li>-Routine vision exams - One exam each year for Members 18 years old and younger; one exam every two years for Members 19 years old and older.</li> <li>-Routine hearing exams - One exam each year for Members 18 years old and younger.</li> </ul>	You Pay \$0
<b>Medical/Surgical Care in a Physician's Office or Walk-In Center or furnished by an Independent Ambulatory Surgical Center, Independent Infusion Therapy Provider, Independent Laboratory Provider, or Independent Radiology Provider</b>	
<p>Medical exams, consultations, anesthesia, medical treatments, and Network Provider services at a Network Walk-In Center</p> <p>Injections (including allergy injections)</p> <p>Office surgery</p>	Visit Copayment or Specialty Visit Copayment
<p>Surgery and anesthesia in an independent ambulatory surgical center in the Network</p>	\$75 per admission
<p>Laboratory tests (including allergy testing) provided by an Independent Laboratory Provider in the Network</p>	You Pay \$0
<p>X-ray tests (including ultrasound)</p> <p>MRA, MRI, PET, SPECT, CT Scan, CTA, Chemotherapy, medical supplies and drugs</p>	Standard Deductible
<p>Maternity care (prenatal and postpartum visits)</p> <p>Please see Your Subscriber Certificate for information about total maternity care.</p>	<p>You pay no Visit Copayment for prenatal or postpartum office visits.</p> <p>Your share of the cost for delivery of a baby is the same as shown for "Inpatient Services" (above) and "Outpatient Facility Care" (below).</p>

**YOUR COST**

<b>YOUR COST</b>	
<b>Outpatient Facility Care in the Outpatient Department of a Hospital, a Short Term General Hospital's Ambulatory Surgical Center, a Hemodialysis Center or Birthing Center</b>	
Medical exams and consultations by a physician	Visit Copayment or Specialty Visit Copayment
Services of a surgeon, operating room for surgery and anesthesia	Standard Deductible
Physician and professional services for the delivery of a baby or management of therapy	
Hemodialysis, chemotherapy, radiation therapy, infusion therapy, MRA, MRI, PET, SPECT, CT Scan, CTA	
Fees for use of a facility, medical supplies, drugs, other ancillaries, observation	
Laboratory and x-ray tests (including ultrasounds)	
<b>Emergency Room Visits and Urgent Care Facility Visits</b>	
Use of the emergency room (The Copayment is waived if you are admitted)	Emergency Room Copayment
Use of a licensed hospital's urgent care facility in the Network	Urgent Care Facility Copayment
Physician's fee, surgery, MRA, MRI, PET, SPECT, CT Scan, CTA, medical supplies and drugs	Standard Deductible
Laboratory and x-ray tests	
<b>Ambulance Services</b> Transport by ambulance must be Medically Necessary	
<b>III. Outpatient Physical Rehabilitation Services</b>	
<b>Physical Therapy and Occupational Therapy and Speech Therapy</b> Up to 20 visits per therapy per Member, per year	Specialty Visit Copayment
<b>Cardiac Rehabilitation Visits</b>	
<b>Chiropractic Care</b> <ul style="list-style-type: none"> <li>• Office visits - up to 12 visits per Member, per year</li> <li>• Laboratory and x-ray tests furnished by a chiropractor</li> </ul>	
<b>Early Intervention Services</b>	Standard Deductible
<b>IV. Home Care</b>	
<b>Physician services</b> Medical exams, injections, medical treatments, surgery and anesthesia	Specialty Visit Copayment
<b>Home Health Agency services</b>	Standard Deductible
<b>Hospice</b>	
<b>Infusion Therapy</b>	
<b>Durable Medical Equipment, Medical Supplies and Prosthetics</b>	Subject to the DME Deductible and Coinsurance

**YOUR COST**

**V. Behavioral Health Care (Mental Health and Substance Abuse Care)**

<b>Outpatient/Office Visits</b>	
<p><b>Mental Health Visits:</b> Unlimited Medically Necessary visits</p> <p><b>Substance Abuse Visits:</b> Unlimited Medically Necessary visits (including detoxification and substance abuse rehabilitation services)</p>	Visit Copayment or Specialty Visit Copayment
<b>Partial Hospitalization and Intensive Outpatient Treatment Programs</b>	
<p><b>Mental Disorders:</b> Unlimited Medically Necessary care</p> <p><b>Substance Abuse Conditions:</b> Unlimited Medically Necessary care for rehabilitation and detoxification</p>	Standard Deductible
<b>Inpatient Care</b>	
<p><b>Mental Disorders:</b> Unlimited Medically Necessary Inpatient days</p> <p><b>Substance Abuse Conditions:</b></p> <ul style="list-style-type: none"> <li>• Medical detoxification days – Unlimited Medically Necessary Inpatient days</li> <li>• Substance abuse rehabilitation – Unlimited Medically Necessary Inpatient days</li> </ul>	Standard Deductible
<p><b>Scheduled Ambulance Transport</b> Limited to Medically Necessary transport from one facility to another</p>	

**VI. Prescription Eyewear**

n/a



**Matthew Thornton Blue<sup>SM</sup>  
Site of Service Plan  
Cost Sharing Schedule**

*This Cost Sharing Schedule is an important part of Your Subscriber Certificate and is an outline of Your coverage. Do not rely on this outline alone. Keep this schedule with Your Certificate because it contains important information about coverage and limitations. Please read Your Subscriber Certificate carefully as important terms and limitations apply.*

<b>Cost Sharing Summary</b>	<b>YOUR COST</b>
<b>Visit Copayment</b> Applies each time You visit Your Primary Care Provider (PCP) or Network obstetrical/gynecological specialist.	\$25 per visit
<b>Specialty Visit Copayment</b> Applies each time You visit a specialist. This Copayment also applies each time You visit a Network Provider at a Network Walk-In Center for diagnosis, care and treatment of an illness or injury.	\$50 per visit
<b>Emergency Room Copayment</b>	\$150 per visit
<b>Urgent Care Facility Copayment</b> Applies each time You visit a licensed hospital's Network urgent care facility for diagnosis, care and treatment of illness or injury.	\$75 per visit
<b>Standard Deductible</b>	\$3,000 per Member, per year \$9000 per family, per year
<b>Standard Coinsurance</b>	not applicable
<b>Coinsurance Maximum</b>	
<b>Durable Medical Equipment, Medical Supplies and Prosthetics</b>  <b>Deductible</b> <b>Coinsurance</b>	\$100 per Member, per year 20%
<b>Out-of-Pocket Limit*</b> Includes all Deductibles, Coinsurance, and Copayments You pay during a year. It does not include Your premium or charges for noncovered services.	\$6,350 per Member, per year \$12,700 per family, per year

\*Once the Out-of-Pocket Limit is satisfied, You will not have to pay additional Deductibles, Coinsurance, or Copayments for the rest of the year.

Please note that throughout this schedule any reference to year means calendar year.

**Coverage Outline**

**YOUR COST**

<b>Medical/Surgical Care</b>	
<b>I. Inpatient Services</b>	
<p><b>In a Short Term General Hospital</b> (Facility charges for medical, surgical and maternity admissions)</p> <p><b>In a Skilled Nursing Facility</b> (Facility charges) Up to 100 Inpatient days per Member, per year</p> <p><b>In a Physical Rehabilitation Facility</b> (Facility charges) Up to 100 Inpatient days per Member, per year</p> <p><b>Inpatient physician and professional services</b> (Such as physician visits, consultations, surgery, anesthesia, delivery of a baby, therapy, laboratory and x-ray tests)</p> <p>For Skilled Nursing or Physical Rehabilitation Facility admissions: limited to the number of Inpatient days stated above.</p>	Standard Deductible
<b>II. Outpatient Services</b>	
<b>Preventive Care</b>	
<p><b>Preventive Care and screenings as required by law including, but not limited to:</b></p> <ul style="list-style-type: none"> <li>-Immunizations for babies, children and adults (including travel and rabies immunizations)</li> <li>-Cancer screenings such as; Mammograms, pap smears, prostatic specific antigen (PSA) screening, routine colonoscopy and sigmoidoscopy</li> <li>-Routine physical exams for babies, children and adults (including one annual gynecological exam )</li> <li>-Lead screening</li> <li>-Outpatient/office contraceptive services</li> <li>-Nutrition counseling</li> <li>-Routine vision exams - One exam each year for Members 18 years old and younger; one exam every two years for Members 19 years old and older.</li> <li>-Routine hearing exams - One exam each year for Members 18 years old and younger.</li> </ul>	You Pay \$0
<b>Medical/Surgical Care in a Physician's Office or Walk-In Center or furnished by an Independent Ambulatory Surgical Center, Independent Infusion Therapy Provider, Independent Laboratory Provider, or Independent Radiology Provider</b>	
<p>Medical exams, consultations, anesthesia, medical treatments, and Network Provider services at a Network Walk-In Center</p> <p>Injections (including allergy injections)</p> <p>Office surgery</p>	Visit Copayment or Specialty Visit Copayment
<p>Surgery and anesthesia in an independent ambulatory surgical center in the Network</p>	\$75 per admission
<p>Laboratory tests (including allergy testing) provided by an Independent Laboratory Provider in the Network</p>	You Pay \$0
<p>X-ray tests (including ultrasound)</p> <p>MRA, MRI, PET, SPECT, CT Scan, CTA, Chemotherapy, medical supplies and drugs</p>	Standard Deductible
<p>Maternity care (prenatal and postpartum visits)</p> <p>Please see Your Subscriber Certificate for information about total maternity care.</p>	<p>You pay no Visit Copayment for prenatal or postpartum office visits.</p> <p>Your share of the cost for delivery of a baby is the same as shown for "Inpatient Services" (above) and "Outpatient Facility Care" (below).</p>



**YOUR COST**

<b>YOUR COST</b>	
<b>Outpatient Facility Care in the Outpatient Department of a Hospital, a Short Term General Hospital's Ambulatory Surgical Center, a Hemodialysis Center or Birthing Center</b>	
Medical exams and consultations by a physician	Visit Copayment or Specialty Visit Copayment
Services of a surgeon, operating room for surgery and anesthesia	Standard Deductible
Physician and professional services for the delivery of a baby or management of therapy	
Hemodialysis, chemotherapy, radiation therapy, infusion therapy, MRA, MRI, PET, SPECT, CT Scan, CTA	
Fees for use of a facility, medical supplies, drugs, other ancillaries, observation	
Laboratory and x-ray tests (including ultrasounds)	
<b>Emergency Room Visits and Urgent Care Facility Visits</b>	
Use of the emergency room (The Copayment is waived if you are admitted)	Emergency Room Copayment
Use of a licensed hospital's urgent care facility in the Network	Urgent Care Facility Copayment
Physician's fee, surgery, MRA, MRI, PET, SPECT, CT Scan, CTA, medical supplies and drugs	Standard Deductible
Laboratory and x-ray tests	
<b>Ambulance Services</b> Transport by ambulance must be Medically Necessary	
<b>III. Outpatient Physical Rehabilitation Services</b>	
<b>Physical Therapy and Occupational Therapy and Speech Therapy</b> Up to 20 visits per therapy per Member, per year	Specialty Visit Copayment
<b>Cardiac Rehabilitation Visits</b>	
<b>Chiropractic Care</b>	
<ul style="list-style-type: none"> <li>• Office visits - up to 12 visits per Member, per year</li> <li>• Laboratory and x-ray tests furnished by a chiropractor</li> </ul>	Standard Deductible
<b>Early Intervention Services</b>	Specialty Visit Copayment
<b>IV. Home Care</b>	
<b>Physician services</b> Medical exams, injections, medical treatments, surgery and anesthesia	Visit Copayment or Specialty Copayment
<b>Home Health Agency services</b>	Standard Deductible
<b>Hospice</b>	
<b>Infusion Therapy</b>	
<b>Durable Medical Equipment, Medical Supplies and Prosthetics</b>	Subject to the DME Deductible and Coinsurance

**YOUR COST**

**V. Behavioral Health Care (Mental Health and Substance Abuse Care)**

<b>Outpatient/Office Visits</b>	
<b>Mental Health Visits:</b> Unlimited Medically Necessary visits  <b>Substance Abuse Visits:</b> Unlimited Medically Necessary visits (including detoxification and substance abuse rehabilitation services)	Visit Copayment or Specialty Visit Copayment
<b>Partial Hospitalization and Intensive Outpatient Treatment Programs</b>	
<b>Mental Disorders:</b> Unlimited Medically Necessary care  <b>Substance Abuse Conditions:</b> Unlimited Medically Necessary care for rehabilitation and detoxification	Standard Deductible
<b>Inpatient Care</b>	
<b>Mental Disorders:</b> Unlimited Medically Necessary Inpatient days  <b>Substance Abuse Conditions:</b> <ul style="list-style-type: none"> <li>• Medical detoxification days – Unlimited Medically Necessary Inpatient days</li> <li>• Substance abuse rehabilitation – Unlimited Medically Necessary Inpatient days</li> </ul>	Standard Deductible
<b>Scheduled Ambulance Transport</b> Limited to Medically Necessary transport from one facility to another	
<b>VI. Prescription Eyewear</b>	
n/a	



MICHAEL J. DONAHUE  
CHARLES F. TUCKER  
ROBERT D. CIANDELLA  
LIZABETH M. MACDONALD  
JOHN J. RATIGAN  
DENISE A. POULOS  
ROBERT M. DEROSIER  
CHRISTOPHER L. BOLDT  
SHARON CUDDY SOMERS  
DOUGLAS M. MANSFIELD  
KATHERINE B. MILLER  
CHRISTOPHER T. HILSON  
JUSTIN L. PASAY  
ERIC A. MAHER  
PATRICK O. COLLINS

PLEASE RESPOND TO THE EXETER OFFICE

September 29, 2014

Russell Dean, Town Manager  
Town of Exeter  
10 Front Street  
Exeter, NH 03833

OF COUNSEL  
NICHOLAS R. AESCHLIMAN

RETIRED  
ROBERT B. DONOVAN

ROBERT A. BATTLES  
(1951-2010)

Re: **RiverWoods - The Woods, The Ridge and The Boulders**

Dear Russ:

Please find enclosed **three** proposed Agreements between the Town of Exeter, by and through its Board of Selectmen, and The RiverWoods Company, at Exeter, New Hampshire, regarding the taxes for the properties known as The Woods, The Ridge and The Boulders. If they are satisfactory, please have them signed by the Selectmen and return them to me. I will then have Justine Vogel sign them on behalf of RiverWoods before the November 1<sup>st</sup> deadline.

Thank you for your assistance.

Very truly yours,

**DONAHUE TUCKER & CIANDELLA, PLLC**

Charles F. Tucker  
[ctucker@DTCLawyers.com](mailto:ctucker@DTCLawyers.com)

CFT:blo  
Enclosures  
S:\RA-RL\RIVERWOODS\DEAN RUSS LTR RE TAXAGR.DOC

*Town Manager's Office*

OCT 01 2014

*Received*

DONAHUE, TUCKER & CIANDELLA, PLLC  
Exeter Office: 225 Water Street, P.O. Box 630, Exeter, NH 03833, 603-778-0686  
Portsmouth Office: 111 Maplewood Avenue, Suite D, Portsmouth, NH 03801, 603-766-1686  
Meredith Office: 56 NH Route 25, P.O. Box 214, Meredith, NH 03253, 603-279-4158  
[www.dtclawyers.com](http://www.dtclawyers.com)

*(The Boulders)*

AGREEMENT

NOW COMES the Town of Exeter, by and through its Board of Selectmen (hereinafter "Town") and The RiverWoods Company, at Exeter, New Hampshire (formerly Life Care Services of New Hampshire Inc.), d/b/a RiverWoods at Exeter (hereinafter "RiverWoods"), and agree as follows:

1. By December 1, RiverWoods will pay to the Town real estate taxes which will be calculated by multiplying the tax rate times the assessed value of the land and buildings owned by RiverWoods as follows:

- A. the residential units will pay the full tax rate (state, municipal, county and school);
- B. the nursing home will not pay any tax (state, municipal, county or school);
- C. the remainder of "**The Boulders**" facility, including the land used for the final calculation of density under the land use ordinance of the Town of Exeter and outbuildings, will pay the full tax rate (state, municipal, county and school);
- D. the land not needed for the final calculation of density under the land use ordinance of the Town of Exeter, which are in current use, will pay taxes at the full state, municipal, county and school rate for current use property.

2. The parties to this agreement recognize that those portions of the development that support both the nursing home and the residential units will be taxed on a pro rata basis.

3. This agreement on principle shall not preclude either party from questioning the precise percentage amounts allocated to the taxable and nontaxable portions, nor the assessed value of the taxable portions of the land and buildings.

IN WITNESS WHEREOF, the parties hereto have entered into this Agreement this

\_\_\_\_\_ day of October, 2014.

TOWN OF EXETER

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

THE RIVERWOODS COMPANY,  
AT EXETER, NEW HAMPSHIRE

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Justine Vogel, President and  
Chief Executive Officer  
Duly Authorized

S:\RA-RL\RIVERWOODS\EXETER AGR THE BOULDERS.PAYMENT IN LIEU OF TAXES.DOC

*(The Ridge)*

AGREEMENT

NOW COMES the Town of Exeter, by and through its Board of Selectmen (hereinafter "Town") and The RiverWoods Company, at Exeter, New Hampshire (formerly Life Care Services of New Hampshire Inc.), d/b/a RiverWoods at Exeter (hereinafter "RiverWoods"), and agree as follows:

1. By December 1, RiverWoods will pay to the Town real estate taxes which will be calculated by multiplying the tax rate times the assessed value of the land and buildings owned by RiverWoods as follows:

- A. the residential units will pay the full tax rate (state, municipal, county and school);
- B. the nursing home will not pay any tax (state, municipal, county or school);
- C. the remainder of "**The Ridge**" facility, including the land used for the final calculation of density under the land use ordinance of the Town of Exeter and outbuildings, will pay the full tax rate (state, municipal, county and school);
- D. the land not needed for the final calculation of density under the land use ordinance of the Town of Exeter, which are in current use, will pay taxes at the full state, municipal, county and school rate for current use property.

2. The parties to this agreement recognize that those portions of the development that support both the nursing home and the residential units will be taxed on a pro rata basis.

3. This agreement on principle shall not preclude either party from questioning the precise percentage amounts allocated to the taxable and nontaxable portions, nor the assessed value of the taxable portions of the land and buildings.

IN WITNESS WHEREOF, the parties hereto have entered into this Agreement this

\_\_\_\_\_ day of October, 2014.

TOWN OF EXETER

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

THE RIVERWOODS COMPANY,  
AT EXETER, NEW HAMPSHIRE

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Justine Vogel, President and  
Chief Executive Officer  
Duly Authorized

S:\RA-RL\RIVERWOODS\EXETER AGR THE RIDGE.PAYMENT IN LIEU OF TAXES.DOC

*(The Woods)*

AGREEMENT

NOW COMES the Town of Exeter, by and through its Board of Selectmen (hereinafter "Town") and The RiverWoods Company, at Exeter, New Hampshire (formerly Life Care Services of New Hampshire Inc.), d/b/a RiverWoods at Exeter (hereinafter "RiverWoods"), and agree as follows:

1. By December 1, RiverWoods will pay to the Town real estate taxes which will be calculated by multiplying the tax rate times the assessed value of the land and buildings owned by RiverWoods as follows:

A. the residential units (the units located in Crawford, Dixville, Franconia and Pinkham) will pay the full tax rate (state, municipal, county and school);

B. the nursing home (Monadnock) will not pay any tax (state, municipal, county or school);

C. the remainder of the RiverWoods at Exeter facility, including the land used for the final calculation of density under the land use ordinance of the Town of Exeter and outbuildings, will pay the full tax rate (state, municipal, county and school);

D. the seventeen plus acres of property not needed for the final calculation of density under the land use ordinance of the Town of Exeter, which are in current use, will pay taxes at the full state, municipal, county and school rate for current use property.

2. The parties to this agreement recognize that those portions of the development that support both the nursing home and the residential units will be taxed on a pro rata basis.

3. This agreement on principle shall not preclude either party from questioning the precise percentage amounts allocated to the taxable and nontaxable portions, nor the assessed value of the taxable portions of the land and buildings.



IN WITNESS WHEREOF, the parties hereto have entered into this Agreement this  
\_\_\_\_\_ day of October, 2014.

TOWN OF EXETER

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Selectman

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
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BY: \_\_\_\_\_  
Selectman

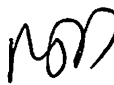
THE RIVERWOODS COMPANY,  
AT EXETER, NEW HAMPSHIRE

\_\_\_\_\_  
Witness

BY: \_\_\_\_\_  
Justine Vogel, President and  
Chief Executive Officer  
Duly Authorized

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**TOWN OF EXETER  
MEMORANDUM**

TO: Board of Selectmen  
FROM: Town Manager   
RE: 2015 Budget Discussion  
DATE: October 6, 2014

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The item scheduled for discussion on October 6<sup>th</sup> includes a discussion about a potential “budget target” for FY15. As you are aware the preliminary, department request increase budget stands at a 3.72% increase over FY14. In the next two weeks, the Town should have its health insurance rating to adjust the budget.

It is likely that the default budget for FY15 will be in the range of \$17,500,000. A possible wildcard that will change that number is health insurance. A default budget in this range would be approximately 2.48% over the FY14 budget of \$17,075,046.

Attached is a draft from the Finance Office that looks at the items within the budget as discretionary or non-discretionary. As one would expect, the largest discretionary expenditures in the Town budget are paving, the various maintenance accounts, and vehicles.

Town of Exeter									
General Fund									
Preliminary Budget FY 2015									
UPDATED: 9/30/2014									
DRAFT									
VERSION #1									
Account Number	Description	2014 Budget	2015 Budget Prelim	2015 Non Discretionary Budget	2015 Proposed Budget vs Non Discretionary Variance	2015 Proposed Budget vs Non %Variance	% of Preliminary Budget	% of Discretionary Budget	Explanation
<b>GENERAL FUND</b>									
<b>General Government</b>									
<b>Board of Selectmen</b>									
01-4130-0100-1000	BS- Sal/Wages Elected	16,000	16,000	16,000	-	0.0%			\$3K each 4-Select Person, \$4K for 1- Chair Person
	Salaries Total	16,000	16,000	16,000	-	0.0%			
01-4130-0100-2120	BS- Life Insurance	300	300	300	-	0.0%			No increase
01-4130-0100-2200	BS- FICA	992	992	992	-	0.0%			Based on wages: 6.2%
01-4130-0100-2210	BS- Medicare	232	232	232	-	0.0%			Based on wages: 1.45%
	Benefits Total	1,524	1,524	1,524	-	0.0%			
01-4130-0100-5200	BS- Consulting Services	1,000	1,000	1,000	-	0.0%			Expenses related to tax deeded properties, other services
01-4130-0100-5810	BS- Conf/Room/Meals	250	250		250	100.0%			LGC seminars, travel
01-4130-0100-	BS- Equipment Purchase		500		500	100.0%			Replace 2 B/C/C large chairs in Nowak Room
01-4130-0100-	BS-Signs		3,000		3,000	100.0%			Replace Main Town Office sign
01-4130-0100-8050	BS- Special Expense	3,000	3,300		3,300	100.0%			Board/committee recognitions, memberships, employee recognitions
	General Expenses Total	4,250	8,050	1,000	7,050	87.6%			
	<b>Board of Selectmen Total</b>	<b>21,774</b>	<b>25,574</b>	<b>18,524</b>	<b>7,050</b>	<b>27.6%</b>	<b>0.1%</b>	<b>0.1%</b>	
<b>Town Manager</b>									
01-4130-0111-1110	TM- Sal/Wages FT	149,853	152,611	152,611	-	0.0%			2 FT: Town Mgr and Executive Assistant
01-4130-0111-1200	TM- Sal/Wages PT	4,100	5,130	5,130	-	0.0%			2 PT: Recording secretaries @ \$14 per hour
01-4130-0111-1300	TM-Sal/Wages OT		-	-	-	0.0%			OT Wages for Executive Assistant
01-4130-0111-1445	TM- Mobile Communication Allowan	1,200	-	-	-	0.0%			Reclassified to reimbursement for 2015
01-4130-0111-1700	TM- Merit		-	-	-	0.0%			Removed due to adoption of new pay plan
	Salaries Total	155,153	157,741	157,741	-	0.0%			
01-4130-0111-2100	TM- Health Insurance	43,444	47,787	47,787	-	0.0%			10% increase
01-4130-0111-2110	TM- Dental Insurance	3,494	3,669	3,669	-	0.0%			5% Increase
01-4130-0111-2120	TM- Life Insurance	180	180	180	-	0.0%			No increase
01-4130-0111-2130	TM- LTD Insurance	1,353	1,353	1,353	-	0.0%			No increase
01-4130-0111-2200	TM- FICA	9,619	9,780	9,780	-	0.0%			Based on wages: 6.2%
01-4130-0111-2210	TM- Medicare	2,250	2,287	2,287	-	0.0%			Based on wages: 1.45%
01-4130-0111-2300	TM- Retirement Town	16,139	16,747	16,747	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	76,479	81,803	81,803	-	0.0%			
01-4130-0111-4310	TM- Office Equipment Maintenance	9,000	12,100	12,100	-	0.0%			Incl maint agreements 2 copiers, 1 color
01-4130-0111-4320	TM- Vehicle Maintenance	250	250		250	100.0%			Town office pool car
01-4130-0111-5000	TM- Supplies	3,500	3,500		3,500	100.0%			Building supplies, paper, etc.
01-4130-0111-5010	TM- Postage	350	350		350	100.0%			TM office postage needs (Reserve moved to GG)
01-4130-0111-5120	TM- Reference Material	150	150		150	100.0%			
01-4130-0111-5203	TM- Other Contracted Services	1	-		-	0.0%			Moved to Contract Services

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01-4130-0111-5310	TM- Mobile Communications	-	1,200		1,200	100.0%			
01-4130-0111-5450	TM- Dues	12,700	13,400		13,400	100.0%			NHMA, MMANH, ICMA
01-4130-0111-5510	TM- Town Report Expense	3,240	3,000		3,000	100.0%			Printing of annual Town Report
01-4130-0111-5556	TM- Legal/Public Notices	300	300	300	-	0.0%			Town Meetings, Budget Hearings, CDBG notices, etc.
01-4130-0111-5576	TM- Subscriptions	220	240		240	100.0%			Exeter News-Letter, Portsmouth Herald
01-4130-0111-5750	TM- Contract Services		1		1	100.0%			Placeholder for unanticipated contract expenses
01-4130-0111-5800	TM- Travel Reimbursement	500	1,550		1,550	100.0%			Mileage reimbursement for TM/AA
01-4130-0111-5810	TM- Conf/Room/Meals	400	1,050		1,050	100.0%			MMANH Conf, Primex, ICMA
01-4130-0111-5875	TM- Equipment Purchase	300	300		300	100.0%			
01-4130-0111-6260	TM- Fuel	100	200		200	100.0%			Fuel for TM use of TO Pool Car
	<b>General Expenses Total</b>	<b>31,011</b>	<b>37,591</b>	<b>12,400</b>	<b>25,191</b>	<b>67.0%</b>			
01-4130-0111-9997	TM- Due from Water Fund	(28,442)	(29,302)	(29,302)	-	0.0%			12.5% water fund
01-4130-0111-9998	TM- Due from Sewer Fund	(28,442)	(29,302)	(29,302)	-	0.0%			12.5% sewer fund
	Due from Water/Sewer Funds	(56,883)	(58,604)	(58,604)	-	0.0%			
	<b>Town Manager Total</b>	<b>205,760</b>	<b>218,532</b>	<b>193,341</b>	<b>25,191</b>	<b>11.5%</b>	<b>1.1%</b>	<b>1.2%</b>	
<b>Human Resources</b>									
01-4155-0115-1110	HR- Sal/Wages FT	62,540	63,535	63,535	-	0.0%			1 FT: Human Resource Director
	Salaries Total	62,540	63,535	63,535	-	0.0%			
01-4155-0115-2100	HR- Health Insurance	17,878	19,666	19,666	-	0.0%			10% increase
01-4155-0115-2110	HR- Dental Insurance	966	1,014	1,014	-	0.0%			5% Increase
01-4155-0115-2120	HR- Life Insurance	120	120	120	-	0.0%			No increase
01-4155-0115-2130	HR- LTD Insurance	775	775	775	-	0.0%			No increase
01-4155-0115-2200	HR- FICA	3,877	3,939	3,939	-	0.0%			Based on wages: 6.2%
01-4155-0115-2210	HR- Medicare	907	921	921	-	0.0%			Based on wages: 1.45%
01-4155-0115-2300	HR- Retirement Town	6,736	6,972	6,972	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	31,259	33,407	33,407	-	0.0%			
01-4155-0115-5000	HR- Supplies	1,600	800		800	100.0%			Office supplies
01-4155-0115-5120	HR- Reference Materials	500	500		500	100.0%			Books, postings and information booklets
01-4155-0115-5200	HR- Consulting Services	1	1		1	100.0%			
01-4155-0115-5263	HR- Pre-Employment Physicals	600	600	600	-	0.0%			5 Pre-employment Physicals
01-4155-0115-5310	HR- Mobile Communications	360	360		360	100.0%			Data only \$30 per month
01-4155-0115-5380	HR- Classification Update	850	1,500		1,500	100.0%			MRI (update job descriptions and pay classifications)
01-4155-0115-5410	HR- Employee Notices	1,500	1,500		1,500	100.0%			Decrease cost of ads
01-4155-0115-5420	HR- Employee Relations	1,500	1,500		1,500	100.0%			Benefits Fair, employee service and recognition
01-4155-0115-5421	HR- Flexible Spending Fees	2,000	2,330	2,330	-	0.0%			Fees for 32 employees FSA accounts(28health&4depend)
01-4155-0115-5450	HR- Dues	164	165		165	100.0%			NH HR Assoc & IMPA-HR
01-4155-0115-5810	HR- Conf Rooms/Meals	1,360	2,540		2,540	100.0%			NHMA(LGC), Primex and IPMA-HR Conference
01-4155-0115-5820	HR- Education/Training	640	1,070		1,070	100.0%			IPMA-HR Public Sector HR Certification, Annual Labor & Employ Law review
	<b>General Expenses Total</b>	<b>11,075</b>	<b>12,866</b>	<b>2,930</b>	<b>9,936</b>	<b>77.2%</b>			

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01-4155-0115-9997	HR- Due from Water Fund	(9,380)	(9,694)	(9,694)	-	0.0%			10% to water fund
01-4155-0115-9998	HR- Due from Sewer Fund	(9,380)	(9,694)	(9,694)	-	0.0%			10% to sewer fund
	Due from Water/Sewer Funds	(18,760)	(19,388)	(19,388)	-	0.0%			
	<b>Human Resources Total</b>	<b>86,114</b>	<b>90,420</b>	<b>80,484</b>	<b>9,936</b>	<b>11.0%</b>	<b>0.5%</b>	<b>0.5%</b>	
<b>Transportation</b>									
01-4199-0119-5574	GG - Transportation	26,919	26,919	-	26,919	100.0%			Request from COAST bus service
	<b>Transportation Total</b>	<b>26,919</b>	<b>26,919</b>	<b>-</b>	<b>26,919</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Legal</b>									
01-4153-0120-5224	GG- Legal Expense	80,000	80,000	80,000	-	0.0%			
	<b>Legal Total</b>	<b>80,000</b>	<b>80,000</b>	<b>80,000</b>	<b>-</b>	<b>0.0%</b>	<b>0.5%</b>	<b>0.5%</b>	
<b>Information Technology</b>									
01-4150-0125-1110	IT- Sal/Wages FT	67,079	67,491	67,491	-	0.0%			1 FT: IT Coordinator (Salary Split 80% GF and 20% CATV Fund)
01-4150-0125-1210	IT- Sal/Wages Temp	2,400	12,500	2,400	10,100	80.8%			Tech TVIT
	<b>Salaries Total</b>	<b>69,479</b>	<b>79,991</b>	<b>69,891</b>	<b>10,100</b>	<b>12.6%</b>			
01-4150-0125-2100	IT- Health Insurance	14,303	15,733	15,733	-	0.0%			10% increase
01-4150-0125-2110	IT- Dental Insurance	400	420	420	-	0.0%			5% Increase
01-4150-0125-2120	IT- Life Insurance	96	96	96	-	0.0%			No increase
01-4150-0125-2200	IT- FICA	4,308	4,959	4,333	626	12.6%			Based on wages: 6.2%
01-4150-0125-2210	IT- Medicare	1,007	1,160	1,013	146	12.6%			Based on wages: 1.45%
01-4150-0125-2300	IT- Retirement Town	7,224	7,406	7,406	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	<b>Benefits Total</b>	<b>27,339</b>	<b>29,774</b>	<b>29,001</b>	<b>773</b>	<b>2.6%</b>			
01-4150-0125-5000	IT- Supplies	1,200	200	-	200	100.0%			Paper, pens, ink, batteries
01-4150-0125-5310	IT- Mobile Communications	494	467	-	467	100.0%			Cell Phone for IT Coordinator (Reduced by 20% allocation to CATV)
01-4150-0125-5320	IT- Phone Utilization	26,400	33,000	27,720	5,280	16.0%			12.5% allocated to Water/Sewer Funds each - Est actual +5% + dedicated fax line for town clerk
01-4150-0125-5450	IT- Dues	840	840	-	840	100.0%			InfoTech research group
01-4150-0125-5680	IT- Computer Software	8,000	19,500	8,000	11,500	59.0%			MS Licenses; Antivirus Protection; Server, Backup & Network related software
01-4150-0125-5681	IT- GIS Software	6,000	6,500	-	6,500	100.0%			Maps Online, ESRI licenses, Support calls is the increase)
01-4150-0125-5683	IT- Internet Services	10,200	10,600	10,600	-	0.0%			Google Apps, Aha Services, Cloud backup, Fair Point internet line, remote access; 12.5% allocated to Water/Sewer Funds
01-4150-0125-5684	IT- Phone Equipment Expense	3,000	2,500	3,000	(500)	-20.0%			Switch repl., broken phone lines, new wiring requirements, fiber issues
01-4150-0125-5704	IT- Network Supplies	5,000	20,700	5,000	15,700	75.8%			See narrative
01-4150-0125-5740	IT- Software Agreement	2,000	2,000	2,000	-	0.0%			Database support, Firewall
01-4150-0125-5750	IT- Service Contract	9,600	9,600	9,600	-	0.0%			Vacation coverage, emergencies, expert consultation
01-4150-0125-5800	IT- Travel Reimbursement	100	100	-	100	100.0%			Mileage for IT Coordinator
01-4150-0125-5820	IT- Education/Training	2,500	1,440	-	1,440	100.0%			Moving to online training

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01-4150-0125-5875	IT- Equipment Purchase	1,000	1,000	1,000	-	0.0%			Tools and furniture (used to be under supplies)
	General Expenses Total	76,334	108,447	66,920	41,527	38.3%			
01-4150-0125-7000	IT- CO- Computers	9,000	10,000		10,000	100.0%			Current replacement policy
	Capital Outlay Total	9,000	10,000	-	10,000	100.0%			
01-4150-0125-9997	IT- Due from Water Fund	(16,377)	(17,608)	(16,852)	(757)	4.3%			12.5% of wages/benefits, Phone Utilization, Internet Services
01-4150-0125-9998	IT- Due from Sewer Fund	(16,377)	(17,608)	(16,852)	(757)	4.3%			12.5% of wages/benefits, Phone Utilization, Internet Services
	Due from Water/Sewer Funds	(32,754)	(35,216)	(33,703)	(1,513)	4.3%			
	<b>Information Technology Total</b>	<b>149,397</b>	<b>192,996</b>	<b>132,109</b>	<b>60,886</b>	<b>31.5%</b>	<b>0.7%</b>	<b>0.8%</b>	
<b>Trustee of Trust Funds</b>									
01-4130-0130-1000	TT- Sal/Wages Elected	828	828	828	-	0.0%			Wages for Trustee of Trust funds
	Salaries Total	828	828	828	-	0.0%			
01-4130-0130-2200	TT- FICA	51	51	51	-	0.0%			Based on wages: 6.2%
01-4130-0130-2210	TT- Medicare	12	12	12	-	0.0%			Based on wages: 1.45%
	Benefits Total	63	63	63	-	0.0%			
	<b>Trustee of Trust Funds Total</b>	<b>891</b>	<b>891</b>	<b>891</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Town Moderator</b>									
01-4140-0140-1000	MO- Sal/Wages Elected	900	400	400	-	0.0%			One Election
	Salaries Total	900	400	400	-	0.0%			
01-4140-0140-2200	MO- FICA	56	25	25	-	0.0%			Based on wages: 6.2%
01-4140-0140-2210	MO- Medicare	13	6	6	-	0.0%			Based on wages: 1.45%
	Benefits Total	69	31	31	-	0.0%			
	<b>Town Moderator Total</b>	<b>969</b>	<b>431</b>	<b>431</b>	<b>-</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Town Clerk</b>									
01-4140-0151-1000	TC- Sal/Wages Elected	61,295	62,149	62,149	-	0.0%			1 FT: Town Clerk
01-4140-0151-1110	TC- Sal/Wages FT	78,029	79,300	79,300	-	0.0%			Includes 2- FT Clerks
01-4140-0151-1200	TC- Sal/Wages PT	67,662	53,869	53,869	-	0.0%			Includes 2 PT Clerks (29 hrs)
01-4140-0151-1300	TC- Sal/Wages OT	800	800	800	-	0.0%			OT for Assistant Clerks
01-4140-0151-1400	TC- Longevity Pay	900	1,400	1,400	-	0.0%			Longevity for Assistant Clerks
	Salaries Total	208,686	197,518	197,518	-	0.0%			
01-4140-0151-2100	TC- Health Insurance	53,513	55,064	55,064	-	0.0%			10% increase
01-4140-0151-2110	TC- Dental Insurance	2,897	3,042	3,042	-	0.0%			5% increase
01-4140-0151-2120	TC- Life Insurance	240	240	240	-	0.0%			No increase
01-4140-0151-2130	TC- LTD Insurance	760	760	760	-	0.0%			LTD for TC
01-4140-0151-2200	TC- FICA	12,939	12,246	12,246	-	0.0%			Based on wages: 6.2%
01-4140-0151-2210	TC- Medicare	3,026	2,864	2,864	-	0.0%			Based on wages: 1.45%

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01-4140-0151-2300	TC- Retirement Town Benefits Total	15,188 88,563	15,765 89,981	15,765 89,981	- -	0.0% 0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
01-4140-0151-4310	TC- Office Equip Maintenance	850	850	850	-	0.0%			outside computer maintenance, beyond contract
01-4140-0151-5000	TC- Supplies	2,000	2,000		2,000	100.0%			check security paper, copy paper, general office supplies, incentive awards, envelopes
01-4140-0151-5005	TC- Computer Supplies	1,500	1,500	1,500	-	0.0%			toner cartridges, MICA cartridges, validator ribbons, calculator ribbons,
01-4140-0151-5010	TC- Postage	5,000	6,200	5,000	1,200	19.4%			dog civil forfeiture letters, dog reminders, letters & forms, weekly State work, monthly Vital work
01-4140-0151-5120	TC- Reference Materials	500	500	500	-	0.0%			State RSA books, have no control how many updates are sent.
01-4140-0151-5450	TC- Dues	200	200		200	100.0%			IIMC -125; NHCTCA-30; NEACTC-30
01-4140-0151-5630	TC- Record Retention	5,000	5,000		5,000	100.0%			Restoration of vital record books/town records restore 2 books p/year, filing cabinets
01-4140-0151-5631	TC- Dog Tags	800	800	800	-	0.0%			Dog tags, forms, Police letterhead & envelopes
01-4140-0151-5740	TC- Software Agreement	7,836	7,600	7,600	-	0.0%			Interware Development Co Contract MV, Boats, Vitals, Transfer Station Permits, Credit Cards, Reports
01-4140-0151-5750	TC- Contract Services	2,400	2,600	2,600	-	0.0%			Sharp Copier, Seacoast Computer Contract Services
01-4140-0151-5800	TC- Travel Reimbursement	800	800		800	100.0%			Mandatory Regional, Conference, NEMCI Training, TC Certification, Training
01-4140-0151-5810	TC- Conf/Room/Meals	600	695		695	100.0%			Mandatory Conference (Certification requirement)
01-4140-0151-5820	TC- Education/Training	800	800		800	100.0%			Mandatory Regional, Conference, NEMCI Training, TC Certification, Training
01-4140-0151-5875	TC- Equipment Purchase	2,000	2,000		2,000	100.0%			New Office furniture for TC&Deputy,
	General Expenses Total	30,286	31,545	18,850	12,695	40.2%			
	<b>Town Clerk Total</b>	<b>327,535</b>	<b>319,044</b>	<b>306,349</b>	<b>12,695</b>	<b>4.0%</b>	<b>1.7%</b>	<b>1.9%</b>	
<b>Elections</b>									
01-4140-0152-1210	EL- Sal/Wages Temp Salaries Total	18,000 18,000	4,500 4,500	4,500 4,500	- -	0.0% 0.0%			One Election
01-4140-0152-2200	EL- FICA	1,116	279	279	-	0.0%			Based on wages: 6.2%
01-4140-0152-2210	EL- Medicare	261	65	65	-	0.0%			Based on wages: 1.45%
	Benefits Total	1,377	344	344	-	0.0%			
01-4140-0152-5000	EL- Supplies	600	600		600	100.0%			Copy paper, envelopes, misc. (pens, tape, etc.)
01-4140-0152-5010	EL- Postage	1,100	1,100		1,100	100.0%			Postage for resident mailings
01-4140-0152-5400	EL- Advertising	500	500	500	-	0.0%			Legal Notices re: checklist 4 elections
									Ballot Coding, printing ,collating, shipping (Tn.Mtg.); Checklist Coping, Election Day Coffee,H2O, AVS voting for town election, replacement booths, curtains
01-4140-0152-5640	EL- Voting Expenses	8,500	4,000	4,000	-	0.0%			
01-4140-0152-5661	EL- Voting Machines	1,000	1,000		1,000	100.0%			Electronic Voting Machine Maintenance
	General Expenses Total	11,700	7,200	4,500	2,700	37.5%			
	<b>Elections Total</b>	<b>31,077</b>	<b>12,044</b>	<b>9,344</b>	<b>2,700</b>	<b>22.4%</b>	<b>0.1%</b>	<b>0.1%</b>	

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<b>Total General Government</b>		<b>930,436</b>	<b>966,851</b>	<b>821,473</b>	<b>145,377</b>	<b>15.0%</b>	<b>4.6%</b>	<b>5.2%</b>	
<b>Finance Department</b>									
<b>Finance/Accounting</b>									
01-4150-0201-1110	FI- Sal/Wages FT	200,765	203,595	203,595	-	0.0%			3 FT: Finance Dir, Accountant, Acct Clerk
01-4150-0201-1210	FI- Sal/Wages Temp	-	-	-	-	0.0%			
01-4150-0201-1300	FI- Sal/Wages OT	-	-	-	-	0.0%			
01-4150-0201-1400	FI- Longevity Pay	600	850	850	-	0.0%			Longevity Pay for Accounting Clerk
	Salaries Total	201,365	204,445	204,445	-	0.0%			
01-4150-0201-2100	FI- Health Insurance	45,611	49,164	49,164	-	0.0%			10% increase
01-4150-0201-2110	FI- Dental Insurance	2,431	2,552	2,552	-	0.0%			5% increase
01-4150-0201-2120	FI- Life Insurance	300	300	300	-	0.0%			No increase
01-4150-0201-2130	FI- LTD Insurance	1,209	1,209	1,209	-	0.0%			No increase
01-4150-0201-2200	FI- FICA	12,485	12,676	12,676	-	0.0%			Based on wages: 6.2%
01-4150-0201-2210	FI- Medicare	2,920	2,964	2,964	-	0.0%			Based on wages: 1.45%
01-4150-0201-2300	FI- Retirement Town	21,687	22,436	22,436	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	86,642	91,301	91,301	-	0.0%			
01-4150-0201-5000	FI- Supplies	5,000	5,000	2,500	2,500	50.0%			Folders, Check Stock, Paper, Ink Cartridges, kitchen supplies, Deposit tickets for all Town Depts
01-4150-0201-5010	FI- Postage	2,200	2,200	-	2,200	100.0%			Postage for mailing A/P checks to vendors
01-4150-0201-5150	FI- Bank Fees	9,000	9,000	9,000	-	0.0%			Lockbox and Monthly Service Charges
01-4150-0201-5200	FI- Consulting	6,500	6,500	-	6,500	100.0%			GASB 45 OPEB Actuarial Compliance
01-4150-0201-5202	FI- Contracted Services	-	-	-	-	0.0%			Temp help during employee LT absence in '14
01-4150-0201-5220	FI- Audit Fees	23,250	23,250	23,250	-	0.0%			Annual town audit fees
01-4150-0201-5450	FI- Dues	700	700	-	700	100.0%			NHGFOA, AICPA and NHSCPA Dues
01-4150-0201-5740	FI- Software Agreement	8,500	8,500	8,500	-	0.0%			Munisart Software Agreement
01-4150-0201-5800	FI- Travel Reimbursement	300	100	-	100	100.0%			Travel for 3 finance department employees
01-4150-0201-5810	FI- Conf/Room/Meals	1,000	500	-	500	100.0%			Conferences/Meals for Finance Staff - NHLGC
01-4150-0201-5820	FI- Education/Training	950	500	-	500	100.0%			Education for Finance staff to keep current on regulations
	General Expenses Total	57,400	56,250	43,250	13,000	23.1%			
01-4150-0201-9997	FI- Due from Water Fund	(36,001)	(36,968)	(36,968)	-	0.0%			12.5% Water Fund Offset
01-4150-0201-9998	FI- Due from Sewer Fund	(36,001)	(36,968)	(36,968)	-	0.0%			12.5% Sewer Fund Offset
	Due from Water/Sewer Funds	(72,002)	(73,937)	(73,937)	-	-			
	<b>Finance/Accounting Total</b>	<b>273,406</b>	<b>278,060</b>	<b>265,060</b>	<b>13,000</b>	<b>4.7%</b>	<b>1.5%</b>	<b>1.7%</b>	
<b>Treasurer</b>									
01-4150-0202-1000	TR- Sal/Wages Elected	9,864	9,864	9,864	-	0.0%			Wages for PT Treasurer and PT Deputy Treasurer
	Salaries Total	9,864	9,864	9,864	-	0.0%			
01-4150-0202-2200	TR- FICA	612	612	612	-	0.0%			Based on wages: 6.2%
01-4150-0202-2210	TR- Medicare	143	143	143	-	0.0%			Based on wages: 1.45%



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	Benefits Total	755	755	755	-	0.0%			
01-4150-0202-5450	TR- Dues	400	400		400	100.0%			
01-4150-0202-5820	TR- Education/Training	400	400		400	100.0%			
	General Expenses Total	800	800	-	800	100.0%			
	<b>Treasurer Total</b>	<b>11,419</b>	<b>11,419</b>	<b>10,619</b>	<b>800</b>	<b>7.0%</b>	<b>0.1%</b>	<b>0.1%</b>	
<b>Tax Collection</b>									
01-4150-0203-1110	TX- Sal/Wages FT	79,846	89,288	89,288	-	0.0%			2 FT: Deputy Tax Collector, Collections Specialist
01-4150-0203-1300	TX- Sal/Wages OT	1,000	-	-	-	0.0%			Added to 2014 Budget
01-4130-0203-1400	TX- Longevity	1,050	1,500	1,500	-	0.0%			Collections Specialist longevity
	Salaries Total	81,896	90,788	90,788	-	0.0%			
01-4150-0203-2100	TX- Health Insurance	29,564	29,499	29,499	-	0.0%			Decrease due to change in union plans
01-4150-0203-2110	TX- Dental Insurance	1,465	1,538	1,538	-	0.0%			5% increase
01-4150-0203-2120	TX- Life Insurance	120	120	120	-	0.0%			No increase
01-4150-0203-2200	TX- FICA	5,078	5,629	5,629	-	0.0%			Based on wages: 6.2%
01-4150-0203-2210	TX- Medicare	1,187	1,316	1,316	-	0.0%			Based on wages: 1.45%
01-4150-0203-2300	TX- Retirement Town	8,820	9,965	9,965	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	46,234	48,067	48,067	-	0.0%			
01-4150-0203-5000	TX- Supplies	1,700	2,000		2,000	100.0%			Paper, Ink, Envelopes, Storage Boxes
01-4150-0203-5001	TX- Tax Billing Services	3,600	3,600	3,600	-	0.0%			Processing fees and materials for tax bills
01-4150-0203-5010	TX- Postage	8,000	9,500	9,500	-	0.0%			Mailing lien, deed notices, tax bills, lockbox mailbox
01-4150-0203-5224	TX- Legal Expenses	4,000	5,000	4,000	1,000	20.0%			Legal services for liens,deeds and bankruptcies
01-4150-0203-5450	TX- Dues	50	50		50	100.0%			NHTC Dues
01-4150-0203-5470	TX- Registry of Deeds	1,400	1,400	1,400	-	0.0%			Lien recordings at Registry of Deeds
01-4150-0203-5471	TX- Deeded Property	3,500	1,500	3,500	(2,000)	-133.3%			Expenses related to Tax deeded properties
01-4150-0203-5810	TX- Conf/Room/Meals	600	600		600	100.0%			Conferences for DTC
01-4150-0203-5820	TX- Education/Training	400	400		400	100.0%			Training for DTC
	General Expenses Total	23,250	24,050	22,000	2,050	8.5%			
01-4150-0203-9997	TX- Due from Water Fund	(32,033)	(34,714)	(34,714)	-	0.0%			25% Water Fund Offset
01-4150-0203-9998	TX- Due from Sewer Fund	(32,033)	(34,714)	(34,714)	-	0.0%			25% Sewer Fund Offset
	Due from Water/Sewer Funds Total	(64,065)	(69,428)	(69,428)	-	0.0%			
	<b>Tax Collection Total</b>	<b>87,315</b>	<b>93,478</b>	<b>91,428</b>	<b>2,050</b>	<b>2.2%</b>	<b>0.5%</b>	<b>0.6%</b>	
<b>Assessing</b>									
01-4150-0205-1110	AS- Sal/Wages FT	71,095	46,311	46,311	-	0.0%			1 FT: Assessing Clerk
01-4150-0205-1210	AS- Sal/Wages Temp		1,000	1,000	-	0.0%			PT- Temps to update all Town Real Estate Photos
01-4150-0205-1300	AS- Sal/Wages OT	25	100	100	-	0.0%			Assessing Clerk
01-4150-0205-1400	AS- Longevity Pay	550	800	800	-	0.0%			Assessing Clerk
	Salaries Total	71,670	48,211	48,211	-	0.0%			
01-4150-0205-2100	AS- Health Insurance	27,049	19,666	19,666	-	0.0%			10% increase
01-4150-0205-2110	AS- Dental Insurance	1,483	1,014	1,014	-	0.0%			5% increase

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01-4150-0205-2120	AS- Life Insurance	95	60	60	-	0.0%			No increase
01-4150-0205-2130	AS- LTD Insurance	282	-	-	-	0.0%			No increase
01-4150-0205-2200	AS- FICA	6,365	2,989	2,989	-	0.0%			Based on wages: 6.2%
01-4150-0205-2210	AS- Medicare	1,489	699	699	-	0.0%			Based on wages: 1.45%
01-4150-0205-2300	AS- Retirement Town	10,868	5,181	5,181	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	<b>Benefits Total</b>	<b>47,631</b>	<b>29,609</b>	<b>29,609</b>	<b>-</b>	<b>0.0%</b>			
01-4150-0205-5000	AS- Supplies	1,500	1,500		1,500	100.0%			Toner, envelopes, general supplies
01-4150-0205-5010	AS- Postage	500	500		500	100.0%			Value changes
01-4150-0205-5450	AS- Dues	225	50		50	100.0%			IAAO dues
01-4150-0205-5460	AS- Mapping	5,200	5,200		5,200	100.0%			Yearly updates & GPS
01-4150-0205-5470	AS- Registry of Deeds	100	100	100	-	0.0%			Plans & deeds
01-4150-0205-5480	AS- Revaluation	1,500	1,000		1,000	100.0%			Independent Appraiser
01-4150-0205-5560	AS- Legal/Public Notices		150	150	-	0.0%			Public Notices in news media
01-4150-0205-5740	AS- Software Agreement	7,750	8,140	8,140	-	0.0%			5% increase Vision yearly contract & web fee
01-4150-0205-5750	AS- Contract Services	86,291	105,000	105,000	-	0.0%			Assessor contracted through MRI
01-4150-0205-5800	AS- Travel Reimbursement	150	150		150	100.0%			Use of personal car -2 employees
01-4150-0205-5810	AS- Conf/Room/Meals	100	50		50	100.0%			Meetings - meals- room, 2 employees
01-4150-0205-5820	AS- Education/Training	1,000	500		500	100.0%			One course or seminar -2 employees ???
01-4150-0205-5875	AS- Equipment Purchase	200	50		50	100.0%			Clerk Chair
01-4150-0205-6260	AS- Fuel		150		150	100.0%			Fuel for Town Car used for town business travel
	<b>General Expenses Total</b>	<b>104,516</b>	<b>122,540</b>	<b>113,390</b>	<b>9,150</b>	<b>7.5%</b>			
	<b>Assessing Total</b>	<b>223,817</b>	<b>200,360</b>	<b>191,210</b>	<b>9,150</b>	<b>4.6%</b>	<b>1.1%</b>	<b>1.2%</b>	
	<b>Total Finance</b>	<b>595,956</b>	<b>583,316</b>	<b>558,316</b>	<b>25,000</b>	<b>4.3%</b>	<b>3.2%</b>	<b>3.6%</b>	
<b>Planning &amp; Building</b>									
<b>Planning</b>									
01-4191-0301-1110	PL- Sal/Wages FT	85,055	86,245	86,245	-	0.0%			1 FT : Town Planner
01-4191-0301-1200	PL- Sal/Wages PT	69,843	73,076	73,076	-	0.0%			3 PT: Natl Resource Planner, Sec, Recording Sec
	<b>Salaries Total</b>	<b>154,898</b>	<b>159,321</b>	<b>159,321</b>	<b>-</b>	<b>0.0%</b>			
01-4191-0301-2100	PL- Health Insurance	8,939	9,833	9,833	-	0.0%			10% Increase
01-4191-0301-2110	PL- Dental Insurance	500	524	524	-	0.0%			5% Increase
01-4191-0301-2120	PL- Life Insurance	120	120	120	-	0.0%			No increase
01-4191-0301-2130	PL- LTD Insurance	1,043	1,043	1,043	-	0.0%			No increase
01-4191-0301-2200	PL- FICA	9,604	9,878	9,878	-	0.0%			Based on wages: 6.2%
01-4191-0301-2210	PL- Medicare	2,246	2,310	2,310	-	0.0%			Based on wages: 1.45%
01-4191-0301-2300	PL- Retirement Town	9,160	9,464	9,464	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	<b>Benefits Total</b>	<b>31,612</b>	<b>33,172</b>	<b>33,172</b>	<b>-</b>	<b>0.0%</b>			
01-4191-0301-5000	PL- Supplies	3,000	3,000		3,000	100.0%			Covers both Planning and Building depts. Covers Planning and Building departments as well as Planning Board packages and administration of cases. Increase based on present use.
01-4191-0301-5010	PL- Postage	2,400	3,500		3,500	100.0%			

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01-4191-0301-5120	PL- Reference Material	300	400		400	100.0%			Includes Exeter Newspaper (\$160) and Registry Review (\$198), RSA books and other reference material
01-4191-0301-5450	PL- Dues	11,645	12,053		12,053	100.0%			Rockingham Planning Commission (2015 est.\$11,738), APA dues (\$315),
01-4191-0301-5500	PL- Printing	1,200	1,200	1,200	-	0.0%			used for large printing jobs such as Zoning Ordinance
01-4191-0301-5560	PL- Legal/Public Notices	1,800	1,900	1,800	100	5.3%			Primarily for Planning Board cases but also covers Planning dept., slight increase based on current use
01-4191-0301-5570	PL- Mapping	400	400		400	100.0%			Budget needed for large, poster size zoning and other land use maps
01-4191-0301-5571	PL- Studies	10,000	10,000		10,000	100.0%			Planning Board requested studies \$3,000, grant matching funds \$2,000, \$5,000 for continued Master Plan updating.
01-4191-0301-5573	PL- Inspection Services	200	200		200	100.0%			
01-4191-0301-5681	PL- GIS Software		20,500		20,500	100.0%			Includes \$18,000 database management setup cost and \$2,500 for half-year maintenance support fee (typically \$5000 annual fee)
01-4191-0301-5800	PL- Travel Reimbursement	1,400	1,400		1,400	100.0%			Used to cover mileage for staff
01-4191-0301-5810	PL- Conf/Room/Meals	1,000	1,000		1,000	100.0%			Covers training for staff and Planning Board members
01-4191-0301-5820	PL- Education/Training	800	800		800	100.0%			Covers training for staff and Planning Board members
	General Expenses Total	34,145	56,353	3,000	53,353	94.7%			
	<b>Planning Total</b>	<b>220,655</b>	<b>248,846</b>	<b>195,493</b>	<b>53,353</b>	<b>21.4%</b>	<b>1.1%</b>	<b>1.2%</b>	
<b>Inspections &amp; Code Enforcement</b>									
01-4240-0302-1110	BI- Sal/Wages FT	134,837	133,393	133,393	-	0.0%			2 FT: Building Inspector, Deputy Code Inspector
01-4240-0302-1200	BI- Sal/Wages PT	22,680	22,565	22,565	-	0.0%			1 PT: Electrical Inspector (16 Hrs/Wk)
	Salaries Total	157,517	155,958	155,958	-	0.0%			
01-4240-0302-2100	BI- Health Insurance	34,646	39,332	39,332	-	0.0%			10% Increase
01-4240-0302-2110	BI- Dental Insurance	1,932	2,028	2,028	-	0.0%			5% Increase
01-4240-0302-2120	BI- Life Insurance	180	180	180	-	0.0%			No increase
01-4240-0302-2130	BI- LTD Insurance	930	930	930	-	0.0%			No increase
01-4240-0302-2200	BI- FICA	9,766	9,669	9,669	-	0.0%			Based on wages: 6.2%
01-4240-0302-2210	BI- Medicare	2,284	2,261	2,261	-	0.0%			Based on wages: 1.45%
01-4240-0302-2300	BI- Retirement Town	14,522	14,637	14,637	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	64,260	69,038	69,038	-	0.0%			
01-4240-0302-4320	BI- Vehicle Maintenance	1	1		1	100.0%			New vehicle requested - GG - Capital Outlay Vehicles
01-4240-0302-5310	BI- Mobile Communications	450	450	-	450	100.0%			Cell Phones for BI and EI
01-4240-0302-5450	BI- Dues	300	300		300	100.0%			RNI and NHBOA Dues
01-4240-0302-5800	BI- Travel Reimbursement	500	500		500	100.0%			NHBOA and Seacoast BI Meetings
01-4240-0302-5810	BI- Conf/Room/Meals	800	800		800	100.0%			ICC National conference
01-4240-0302-6260	BI- Fuel	1,320	1,300	1,300	-	0.0%			Budgeted 400 @ \$3.25
	General Expenses Total	3,371	3,351	1,300	2,051	61.2%			
	<b>Inspections &amp; Code Enforcement</b>	<b>225,148</b>	<b>228,347</b>	<b>226,296</b>	<b>2,051</b>	<b>0.9%</b>	<b>1.3%</b>	<b>1.4%</b>	

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<b>Board of Adjustment</b>									
01-4191-0303-5010	ZO- Postage	1,200	1,200	1,200	-	0.0%			expenses are estimated for ZBA case administration
01-4191-0303-5560	ZO- Legal/Public Notices	1,200	1,200	1,200	-	0.0%			
01-4191-0303-5820	ZO- Education/Training	200	200		200	100.0%			min. training allotment for board members
	<b>Board of Adjustment Total</b>	<b>2,600</b>	<b>2,600</b>	<b>2,400</b>	<b>200</b>	<b>7.7%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Historic District Commission</b>									
01-4191-0304-1200	HD- Sal/Wages PT	500	350	350	-	0.0%			recording secretaries @ \$14 per hour
	Salaries Total	500	350	350	-	0.0%			
01-4191-0304-2200	HD- FICA	31	22	22	-	0.0%			Based on wages: 6.2%
01-4191-0304-2210	HD- Medicare	7	5	5	-	0.0%			Based on wages: 1.45%
	Benefits Total	38	27	27	-	0.0%			
01-4191-0304-5010	HD- Postage	350	25	350	(325)	-1300.0%			expenses are estimated for HDC case administration
01-4191-0304-5120	HD- Reference Material	-			-	0.0%			
01-4191-0304-5450	HD- Dues	-	50		50	100.0%			min amt for dues associated with various organizations work with HDCs
01-4191-0304-5500	HD- Printing	-	35		35	100.0%			printing needs for HDC guidelines and other materials.
01-4191-0304-5022	HD- Grant Matching	1,000	2,000		2,000	100.0%			To provide match for potential grants
01-4191-0304-5560	HD- Legal/Public Notices	100	100	100	-	0.0%			
01-4191-0304-5810	HD-Conf Rooms/Meals		200		200	100.0%			
01-4191-0304-5820	HD- Education/Training	200	200		200	100.0%			min. training allotment for board members
	General Expenses Total	1,650	2,610	450	2,160	82.8%			
	<b>Historic District Commission Tot</b>	<b>2,188</b>	<b>2,987</b>	<b>827</b>	<b>2,160</b>	<b>72.3%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Conservation Commission</b>									
01-4611-0305-1200	CC- Sal/Wages PT	1,000	420	420	-	0.0%			1 PTL: Recording secretaries @ \$14 per hour
01-4611-0305-1210	CC- Sal/Wages Temporary	3,024	3,024		3,024	100.0%			Interns 2@12/hr, 18 hrs/wk for 7 wks
	Salaries Total	4,024	3,444	420	3,024	87.8%			
01-4611-0305-2200	CC- FICA	250	214	26	187	87.8%			Based on wages: 6.2%
01-4611-0305-2210	CC- Medicare	58	50	6	44	87.8%			Based on wages: 1.45%
	Benefits Total	308	263	32	231	87.8%			
01-4611-0305-4222	CC- Roadside Mowing	1,200	1,200		1,200	100.0%			Mowing White, Perry, Irvine and Morrissette
01-4611-0305-4300	CC- Building Maintenance	500	800		800	100.0%			Raynes Farm (\$350 for mowing around barn, \$500 for any minor repairs)
01-4611-0305-5010	CC- Postage	20	20		20	100.0%			Money for mailings to ConCom members (mostly elect distr)
01-4611-0305-5118	CC- Community Services	400	350		350	100.0%			Will fund Spring Tree Program & Trails Day
01-4611-0305-5200	CC- Contracted Services	1,700	1,450		1,450	100.0%			Invasive Plant removal after timber harvest
01-4611-0305-5331	CC- Conservation Land Administrat	600	500		500	100.0%			Inventory, monitoring and improvements to conservation lands
01-4611-0305-5450	CC- Dues	860	880		880	100.0%			For board members and/or nat resource planner to join related organizations (ERLAC, NHACC, LRWA, SELT)

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01-4611-0305-5470	CC- Registry of Deeds	50	50	50	-	0.0%			Fee for registry of deeds (typically printing plans, deeds)
01-4611-0305-5560	CC- Legal/Public Notices	50	50	50	-	0.0%			Money for legal notices typically in the newspaper
01-4611-0305-5585	CC- Trail Mgmt Maintenance	600	600		600	100.0%			Maintenance of trails & conservation areas
01-4611-0305-5820	CC- Education/Training	220	300		300	100.0%			Training for board members and/or natl resource planner
01-4611-0305-6220	CC- Electricity - Raynes	150	150	150	-	0.0%			Money to cover utilities at Raynes Farm
	General Expenses Total	6,350	6,350	250	6,100	96.1%			
01-4611-0305-7301	CC- Capital Outlay	22,000	-	-	-				Raynes Roof Replacement -2014 Expense
	Capital Outlay Total	22,000	-	-	-				
	Conservation Commission Total	32,682	10,057	702	350	3.5%	0.0%	0.0%	
<b>Heritage Commission</b>									
01-4191-0306-1200	HC- Sal/Wages PT	375	630	630	-	0.0%			recording secretaries @ \$14 per hour
	Salaries Total	375	630	630	-	0.0%			
01-4191-0306-2200	HC- FICA	23	39	39	-	0.0%			Based on wages: 6.2%
01-4191-0306-2210	HC- Medicare	5	9	9	-	0.0%			Based on wages: 1.45%
	Benefits Total	29	48	48	-	0.0%			
01-4191-0306-5010	HC- Postage	50	25		25	100.0%			expenses are estimated for Heritage Commission case administration
01-4191-0306-5022	HC- Grant Matching	1,000	1,000		1,000	100.0%			To provide match for potential grants
01-4191-0306-5450	HC- Dues	-	50		50	100.0%			
01-4191-0306-5500	HC- Printing	-	35		35	100.0%			
01-4191-0306-5820	HC- Education/Training	200	300		300	100.0%			min. training allotment for board members
	General Expenses Total	1,250	1,410	-	1,410	100.0%			
	Heritage Commission Total	1,654	2,088	678	1,410	67.5%	0.0%	0.0%	
	<b>Total Planning &amp; Building</b>	<b>484,928</b>	<b>494,925</b>	<b>426,396</b>	<b>1,410</b>	<b>0.3%</b>	<b>2.4%</b>	<b>2.7%</b>	
<b>Economic Development</b>									
01-4652-0307-1110	ED- Sal/Wages FT	44,592	80,603	80,603	-	0.0%			1 FT: ED Director -New position 2014 (7 mos)
01-4652-0307-1200	ED- Sal/Wages PT	1,100	6,260		6,260	100.0%			PT Recording sec @ \$14 per hour, Interns \$ 5,000
	Salaries Total	45,692	86,863	80,603	6,260	7.2%			
01-4652-0307-2100	ED- Health Insurance	12,671	26,549	26,549	-	0.0%			10% Increase
01-4652-0307-2110	ED- Dental Insurance	953	1,835	1,835	-	0.0%			5% Increase
01-4652-0307-2120	ED- Life Insurance	35	120	120	-	0.0%			No increase
01-4652-0307-2200	ED- FICA	2,833	5,386	4,997	388	7.2%			Based on wages: 6.2%
01-4652-0307-2210	ED- Medicare	663	1,260	1,169	91	7.2%			Based on wages: 1.45%
01-4652-0307-2300	ED- Retirement Town	4,803	8,845	8,845	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	21,957	43,994	43,515	479	1.1%			
01-4652-0307-5000	ED- Supplies	1,500	400		400	100.0%			Paper, Pens, Ink, etc.
01-4652-0307-5010	ED- Postage	-	50		50	100.0%			Mailings

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01-4652-0307-5310	ED- Mobile Communications		720		720	100.0%			Cell Phone for ED Director
01-4652-0307-5800	ED - Travel Reimbursement		1,500		1,500	100.0%			Mileage for ED Director
01-4652-0307-5810	ED- Conf/Meals		250		250	100.0%			Conferences for ED Director
01-4652-0307-5820	ED- Education/Training		250		250	100.0%			Education/Training for ED Director
	General Expenses Total	1,500	3,170	-	3,170	100.0%			
	<b>Total Economic Development</b>	<b>69,149</b>	<b>134,027</b>	<b>124,118</b>	<b>3,261</b>	<b>2.4%</b>	<b>0.7%</b>	<b>0.8%</b>	
<b>Police</b>									
<b>Administration</b>									
01-4210-0401-1110	PD- Sal/Wages FT	374,814	384,828	384,828	-	0.0%			6 FT: Police Chief, 2 Captains, Office Mgr, 2 Admin
01-4210-0401-1200	PD- Sal/Wages PT	37,047	37,413	37,413	-	0.0%			2 PT secretarial positions, 20 hrs/wk each
	Salaries Total	411,861	422,241	422,241	-	0.0%			
01-4210-0401-2100	PD- Health Insurance	92,757	99,312	99,312	-	0.0%			10% increase
01-4210-0401-2110	PD- Dental Insurance	8,807	9,247	9,247	-	0.0%			5% Increase
01-4210-0401-2120	PD- Life Insurance	478	480	480	-	0.0%			No increase
01-4210-0401-2130	PD- LTD Insurance	1,339	1,339	1,339	-	0.0%			No increase
01-4210-0401-2200	PD- FICA	9,506	10,127	10,127	-	0.0%			Based on wages: 6.2%
01-4210-0401-2210	PD- Medicare	4,423	4,584	4,584	-	0.0%			Based on wages: 1.45%
01-4210-0401-2300	PD- Retirement Town	12,524	13,817	13,817	-	0.0%			FT wages x (Jan-Jun :10.77%)(Jul -Dec 11.17%)
01-4210-0401-2310	PD- Retirement Police	65,409	66,926	66,926	-	0.0%			FT wages: (Jan-June -25.30%),(Jul-Dec 26.38%)
	Benefits Total	195,243	205,832	205,832	-	0.0%			
01-4210-0401-4301	PD- Computer Maintenance	3,388	2,888	3,388	(500)	-17.3%			Software - virus protection, crime reports, IACP computer net
01-4210-0401-4310	PD- Office Equipment Maintenance	1,710	2,616	2,616	-	0.0%			maintenance contracts (leased 2 new copy machines)
01-4210-0401-4320	PD- Vehicle Maintenance	21,000	21,000	21,000	-	0.0%			covers repairs for 13 vehicles
01-4210-0401-5000	PD- Supplies	7,950	7,950		7,950	100.0%			department wide office supplies
01-4210-0401-5010	PD- Postage	2,520	2,520		2,520	100.0%			postage costs for mailings
01-4210-0401-5190	PD- Chiefs Expenses	650	650		650	100.0%			covers empl. awards, retirement, emergency meals
01-4210-0401-5310	PD- Mobile Communications	660	660	660	-	0.0%			cost of the chiefs cell phone part of department plan
01-4210-0401-5338	PD- Munitions	7,275	7,275	7,275	-	0.0%			cost of purchasing ammo for the department
01-4210-0401-5450	PD- Dues	8,505	8,505	8,505	-	0.0%			yearly dues for sert and professional association memberships
01-4210-0401-5453	PD- Computer Equipment	8,000	8,000		8,000	100.0%			update computers, cruiser laptops, etc.
01-4210-0401-5650	PD- General Expenses	5,775	5,775		5,775	100.0%			towing charges, dwi supplies, promotional, hiring costs, etc.
01-4210-0401-5670	PD- Dry Cleaning	12,800	13,600	13,600	-	0.0%			contractual cost
01-4210-0401-5671	PD- Uniforms	15,385	15,385	15,385	-	0.0%			cost for uniform and equipment for 40 employees
01-4210-0401-5740	PD - Software Agreement	13,740	13,740	13,740	-	0.0%			cost to maintain emergency operations for POL and FD Center
01-4210-0401-5810	PD- Conf/Room/Meals	1,100	1,100		1,100	100.0%			professional training for the Chief
01-4210-0401-5875	PD- Equip Purchase	10,000	10,000		10,000	100.0%			covers cost of furniture, bike parts, cruiser parts, building costs, etc.
	General Expenses Total	120,458	121,664	86,169	35,495	29.2%			
	<b>Administration Total</b>	<b>727,562</b>	<b>749,737</b>	<b>714,242</b>	<b>35,495</b>	<b>4.7%</b>	<b>4.0%</b>	<b>4.5%</b>	

Town of Exeter	General Fund	Preliminary Budget FY 2015	UPDATED: 9/30/2014	VERSION #1	DRAFT	Account Number	Description	2014 Budget	2015 Budget Prelim	2015 Non Discretionary	2015 Proposed Budget vs Non Discretionary	2015 Proposed Budget vs Non Discretionary %Variance	Preliminary Budget % of	Budget Discretionary % of	Explanation
						Staff									
						01-4210-0402-1110	PD- Sal/Wages FT	289,615	283,046	283,046	9,000	0.0%	-	-	5 FT Police Staff
						01-4210-0402-1300	PD- Sal/Wages OT	9,000	9,000	9,000	0.0%	-	-	-	detective costs for cases investigation and pro active investigation
						01-4210-0402-1350	PD- FEMA Storm Related OT	-	-	-	-	-	-	-	
						01-4210-0402-1400	PD- Longevity Pay	1,750	1,450	1,450	0.0%	-	-	-	contract item
						01-4210-0402-1420	PD- Holiday Pay	12,021	11,975	11,975	0.0%	-	-	-	contract item
						01-4210-0402-1450	PD- Sal/Wages Education Incentive	1,720	2,520	2,520	0.0%	-	-	-	contract item
						01-4210-0402-2100	PD- Health Insurance	92,634	94,308	94,308	0.0%	-	-	-	10% increase
						01-4210-0402-2110	PD- Dental Insurance	5,168	4,689	4,689	0.0%	-	-	-	5% increase
						01-4210-0402-2120	PD- Life Insurance	300	240	240	0.0%	-	-	-	No increase
						01-4210-0402-2210	PD- Medicare	4,555	4,466	4,466	0.0%	-	-	-	Based on wages: 6.2%
						01-4210-0402-2310	PD- Retirement Police	79,469	79,671	79,671	0.0%	-	-	-	FT wages: (Jan-June -25.30%), (Jul-Dec 26.38%)
							Benefits Total	182,126	183,374	183,374	0.0%	-	-	-	
						01-4210-0402-5000	PD- Supplies	5,200	5,200	5,200	100.0%	5,200	100.0%	100.0%	covers three different areas: evidence, prosecution and photo
						01-4210-0402-5200	PD- Consulting - Prosecutor	71,000	75,296	75,296	0.0%	-	-	-	contract with County attorney, split 80/20 with Hampton Falls
						01-4210-0402-5216	PD- Community Relations	2,000	2,000	2,000	100.0%	2,000	100.0%	100.0%	plaques, dore, crime preventive items
						01-4210-0402-5310	PD- Mobile Communications	1,332	1,332	1,332	0.0%	-	-	-	2 cell phones (one for the captain and the detectives share one)
						01-4210-0402-5820	PD- Education/Training	11,500	11,500	11,500	100.0%	11,500	100.0%	100.0%	training for the entire department (including civilians)
						01-4210-0402-5821	PD- Accreditation	1,000	1,000	1,000	100.0%	1,000	100.0%	100.0%	dues and supply costs
							General Expenses Total	92,032	96,328	76,628	19,700	20.5%	-	-	
							Staff Total	588,264	587,693	567,993	19,700	3.4%	3.2%	3.6%	
						01-4210-0403-1110	PD- Sal/Wages FT	949,522	955,954	955,954	0.0%	-	-	-	17 FT Officers, 1 FT ACO
						01-4210-0403-1150	PD- Vacation Replacement	45,587	45,587	45,587	0.0%	-	-	-	cost to cover the replacement of officers on vacation cost for 2 PT/On-Call officer to off set some OT costs
						01-4210-0403-1200	PD- Sal/Wages PT	15,000	15,000	15,000	0.0%	-	-	-	
						01-4210-0403-1300	PD- Sal/Wages OT	66,000	66,000	66,000	0.0%	-	-	-	court, training, shift coverage, emergencies and SERT
						01-4210-0403-1350	PD- FEMA Storm Related OT	-	-	-	-	-	-	-	Expenses related to tropical storm Irene
						01-4210-0403-1400	PD- Longevity Pay	2,700	3,000	3,000	0.0%	-	-	-	contract item
						01-4210-0403-1410	PD- Sick Replacement	9,270	9,270	9,270	0.0%	-	-	-	covers for officers out sick
						01-4210-0403-1420	PD- Sal/Wages Holiday Pay	37,062	42,714	42,714	0.0%	-	-	-	contract item
						01-4210-0403-1425	PD- Firearms Training Incentive	1,500	1,500	1,500	0.0%	-	-	-	contract item
						01-4210-0403-1430	PD- Sal/Wages FTO Incentive	1,320	1,320	1,320	0.0%	-	-	-	contract item
						01-4210-0403-1450	PD- Sal/Wages Education Incentive	6,860	6,060	6,060	0.0%	-	-	-	contract item
							Salaries Total	1,134,821	1,146,405	1,146,405	0.0%	-	-	-	
						01-4210-0403-2100	PD- Health Insurance	360,411	392,648	392,648	0.0%	-	-	-	10% increase
						01-4210-0403-2110	PD- Dental Insurance	21,441	21,427	21,427	0.0%	-	-	-	5% increase

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01-4210-0403-2120	PD- Life Insurance	990	1,140	1,140	-	0.0%			No increase
01-4210-0403-2200	PD- FICA	4,540	4,489	4,489	-	0.0%			Based on wages: 6.2%
01-4210-0403-2210	PD- Medicare	16,472	16,623	16,623	-	0.0%			Based on wages: 1.45%
01-4210-0403-2300	PD- Retirement Town	6,271	6,304	6,304	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
01-4210-0403-2310	PD- Retirement Police	268,891	277,794	277,794	-	0.0%			FT wages: (Jan-June -25.30%),(Jul-Dec 26.38%)
	Benefits Total	679,016	720,425	720,425	-	0.0%			
01-4210-0403-5310	PD- Mobile Communications	1,020	15,680	1,020	14,660	93.5%			cost of two cell phones (ACO and Captain); four new radios
01-4210-0403-5335	PD- Investigation	5,000	5,000		5,000	100.0%			covers drug investigation costs and equipment
01-4210-0403-6260	PD- Fuel	69,498	76,050	76,050	-	0.0%			Fuel estimated at \$ 3.25 per gallon
	General Expenses Total	75,518	96,730	77,070	19,660	20.3%			
	Patrol Total	1,889,355	1,963,560	1,943,900	19,660	1.0%	11.0%	12.4%	
<b>Animal Control</b>									
01-4210-0404-5336	AC- Veterinarian Service	750	750	750	-	0.0%			contract with SPCA
01-4210-0404-5337	AC- Equipment	500	500	500	-	0.0%			ACO equipment
	General Expenses Total	1,250	1,250	1,250	-	0.0%			
	Animal Control Total	1,250	1,250	1,250	-	0.0%	0.0%	0.0%	
<b>Communications</b>									
01-4210-0405-1110	PD- Sal/Wages FT	231,379	227,011	227,011	-	0.0%			5 FT
01-4210-0405-1150	PD- Vacation Replacement	7,640	7,640	7,640	-	0.0%			covers vacation/personal days for dispatchers
01-4210-0405-1200	PD- Sal/Wages PT	10,160	10,160	10,160	-	0.0%			2 PT/On-Call
01-4210-0405-1300	PD- Sal/Wages OT	11,000	10,000	10,000	-	0.0%			covers cost in emergencies and regular coverage
01-4210-0405-1350	PD- FEMA Storm Related OT	-	-	-	-	-			Expenses related to tropical storm Irene
01-4210-0405-1400	PD- Longevity Pay	1,700	1,700	1,700	-	0.0%			contract item
01-4210-0405-1410	PD- Sick Replacement	4,000	4,000	4,000	-	0.0%			covers OT for dispatchers out sick
01-4210-0405-1420	PD- Holiday Pay	9,604	9,604	9,604	-	0.0%			contract item
01-4210-0405-1450	PD- Sal/Wages Education Incentive	1,500	1,500	1,500	-	0.0%			contract item
	Salaries Total	276,983	271,615	271,615	-	0.0%			
01-4210-0405-2100	PD- Health Insurance	74,935	82,427	82,427	-	0.0%			10% increase
01-4210-0405-2110	PD- Dental Insurance	4,019	4,220	4,220	-	0.0%			5% increase
01-4210-0405-2120	PD- Life Insurance	300	300	300	-	0.0%			No increase
01-4210-0405-2200	PD- FICA	17,173	16,840	16,840	-	0.0%			Based on wages: 6.2%
01-4210-0405-2210	PD- Medicare	4,016	3,938	3,938	-	0.0%			Based on wages: 1.45%
01-4210-0405-2300	PD- Retirement Town	28,737	28,685	28,685	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	129,180	136,410	136,410	-	0.0%			
01-4210-0405-4311	PD- Equipment Maintenance	19,646	20,086	20,086	-	0.0%			covers our maintenance contracts and internal costs uncovered repair costs (radio equip./purchase of new communication equip.)
01-4210-0405-4330	PD- Equipment Repair & Maint	6,000	6,000		6,000	100.0%			computer connection with state police
01-4210-0405-4333	PD- SPOTS Computer Maint	4,500	4,500	4,500	-	0.0%			computer connection with state police
01-4210-0405-4351	PD- Complex Phone	3,280	2,000	2,000	-	0.0%			phone line costs
	General Expenses Total	33,426	32,586	26,586	6,000	18.4%			



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	<b>Communications Total</b>	<b>439,589</b>	<b>440,611</b>	<b>434,611</b>	<b>6,000</b>	<b>1.4%</b>	<b>2.5%</b>	<b>2.8%</b>	
	<b>Total Police</b>	<b>3,646,020</b>	<b>3,742,851</b>	<b>3,661,996</b>	<b>80,855</b>	<b>2.2%</b>	<b>20.7%</b>	<b>23.3%</b>	
<b>Fire</b>									
<b>Administration</b>									
01-4221-0501-1110	FD- Sal/Wages FT Salaries Total	339,517	335,624	335,624	-	0.0%			4 FT: Chief, 2 Asst. Chiefs & Office Mgr.
01-4221-0501-2100	FD- Health Insurance	77,770	85,546	85,546	-	0.0%			10% increase
01-4221-0501-2110	FD- Dental Insurance	4,644	4,877	4,877	-	0.0%			5% increase
01-4221-0501-2120	FD- Life Insurance	480	480	480	-	0.0%			No increase
01-4221-0501-2130	FD- LTD Insurance	1,333	1,333	1,333	-	0.0%			No increase
01-4221-0501-2200	FD- FICA	3,757	3,688	3,688	-	0.0%			Based on wages: 6.2% (FICA for Office Mgr)
01-4221-0501-2210	FD- Medicare	3,380	3,352	3,352	-	0.0%			Based on wages: 1.45% (Excludes the Chief)
01-4221-0501-2300	FD- Retirement Town	6,527	6,527	6,527	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
01-4221-0501-2320	FD- Retirement Fire Benefits Total	77,371	78,583	78,583	-	0.0%			FT wages x:(Jan-Jun- 27.74%, Jul-Dec -29..16%)
01-4221-0501-4310	FD- Office Equip Maintenance	3,499	2,907	2,907	-	0.0%			Lease agreements & Service contacts for copier, time clock, and maint. on printers
01-4221-0501-5000	FD- Supplies	2,000	2,000		2,000	100.0%			Office Supplies for all of Fire Division
01-4221-0501-5010	FD- Postage	410	580		580	100.0%			Postage for General FD, Fire Prevention, new candidate hiring, etc...
01-4221-0501-5190	FD- Chiefs Expenses	600	600		600	100.0%			Expenses for meetings, dinners
01-4221-0501-5263	FD- Physicals	1,957	18,166		18,166	100.0%			Pre-employment and Annual physicals for all personnel
01-4221-0501-5310	FD-Mobile Communications	1,400	1,526	1,526	-	0.0%			Phone plan and usage for dept. manager
01-4221-0501-5450	FD- Dues	1,757	1,852		1,852	100.0%			Annual Association Dues
01-4221-0501-5650	FD- General Expenses	3,200	3,200	3,200	-	0.0%			Background investigations, Water, Emergency scene rehab. supplies, etc...
01-4221-0501-5810	FD- Conf/Room/Meals	4,500	4,500		4,500	100.0%			\$1,500 each: FDIC conference, FRI International, IMT
	General Expenses Total	19,333	35,331	7,633	27,698	78.4%			Annual Conference
	<b>Administration Total</b>	<b>534,112</b>	<b>555,341</b>	<b>527,643</b>	<b>27,698</b>	<b>5.0%</b>	<b>3.0%</b>	<b>3.4%</b>	<b>\$15,947 is physicals</b>
<b>Fire Suppression</b>									
01-4220-0503-1110	FD- Sal/Wages FT	1,451,600	1,457,215	1,457,215	-	0.0%			25 FT Firefighter/ EMT's salaries
01-4220-0503-1120	FD- Sal/Wages Stipend	3,924	2,970	2,970	-	0.0%			Stipend + Bonus pay (Maxed pay plan)
01-4220-0503-1150	FD- Vacation Replacement	67,406	58,475	58,475	-	0.0%			Overtime for vacation replacement
01-4220-0503-1300	FD- Sal/Wages OT	102,244	115,215	115,215	-	0.0%			Overtime for emergency recall and other off-duty details
01-4220-0503-1350	FD- FEMA Storm Related OT				-				Non-budgeted item
01-4220-0503-1375	FD- Fire Grant Overtime				-				Expenses to be offset by Grant revenue
01-4220-0503-1400	FD- Longevity Pay	9,800	10,350	10,350	-	0.0%			

Account Number	Description	2014 Budget	2015 Prelim Budget	2015 Budget vs Non Budget	2015 Proposed vs Non Proposed Budget	% Variance	Discretionary Budget	% of Preliminary Budget	% of Discretionary Budget	Explanation
01-4220-0503-1410	FD- Sick Replacement	44,847	43,971	43,971	-	0.0%	-	0.0%	0.0%	Overtime for sick replacement
01-4220-0503-1420	FD- Sal/Wages Holiday Pay	86,078	88,073	88,073	-	0.0%	-	0.0%	0.0%	Holiday pay (11 holidays)
01-4220-0503-1600	FD- Sal/Wages On Call	15,000	15,000	15,000	-	0.0%	-	0.0%	0.0%	PT Call Company salaries
	Salaries Total	1,780,899	1,791,269	1,791,269	-	0.0%	-	0.0%	0.0%	
01-4220-0503-2100	FD- Health Insurance	406,373	460,797	460,797	-	0.0%	-	0.0%	0.0%	10% increase
01-4220-0503-2110	FD- Dental Insurance	33,496	37,030	37,030	-	0.0%	-	0.0%	0.0%	5% increase
01-4220-0503-2200	FD- FICA	930	930	930	-	0.0%	-	0.0%	0.0%	No increase
01-4220-0503-2210	FD- Medicare	24,759	24,916	24,916	-	0.0%	-	0.0%	0.0%	Based on wages: 6.2% (Call Company Salaries)
01-4220-0503-2320	FD- Retirement Fire	489,834	506,228	506,228	-	0.0%	-	0.0%	0.0%	Based on wages: 1.45%
	Benefits Total	956,887	1,031,401	1,031,401	-	0.0%	-	0.0%	0.0%	FT wages x:(Jan-Jun-27.74%, Jul-Dec-29.16%)
01-4220-0503-4312	FD- Radio Maintenance	2,000	2,500	2,500	-	0.0%	-	0.0%	0.0%	Maintenance of Fire Department Portable & Mobile Radios
01-4220-0503-4320	FD- Vehicle Maintenance	50,442	47,460	47,460	47,460	0.0%	-	0.0%	0.0%	Vehicle Maintenance
01-4220-0503-4330	FD- General Equipment Repair	2,000	3,000	3,000	-	100.0%	3,000	100.0%	100.0%	Small Tool & Equipment Repair
01-4220-0503-4340	FD- Hydrant Maintenance	20,000	20,000	20,000	2,460	100.0%	20,000	100.0%	100.0%	Hydrant Maintenance Fee/Rental to Water Department
01-4220-0503-4341	FD- Cistem Maintenance	460	2,460	2,460	-	0.0%	-	0.0%	0.0%	Cistem & Dry Hydrant Maintenance
01-4220-0503-5016	FD- Station Building Supplies	850	1,700	1,700	-	100.0%	1,700	100.0%	100.0%	Laundry & misc bldg. cleaning supplies
01-4220-0503-5018	FD- Fire Prevention Supplies	1,600	1,600	1,600	-	100.0%	1,600	100.0%	100.0%	Fire Prevention & Fire Investigation Supplies
01-4220-0503-5019	FD- Fire Alarm Supplies	8,000	8,000	8,000	-	100.0%	8,000	100.0%	100.0%	Town wide fire alarm system maintenance & computer interoperability
01-4220-0503-5119	FD- Communications	5,700	5,316	5,700	5,700	-7.2%	(384)	-7.2%	-7.2%	Vehicle computer connectivity, fees and radio
01-4220-0503-5310	FD- Mobile Communications	2,401	2,842	2,842	-	0.0%	-	0.0%	0.0%	Engines and Fire Prev.
01-4220-0503-5450	FD- Dues	4,259	4,219	4,219	-	100.0%	4,219	100.0%	100.0%	Seacoast Chiefs Haz Mat Annual Assessment
01-4220-0503-5670	FD- Dry Cleaning	200	200	200	-	100.0%	200	100.0%	100.0%	Dry cleaning of chief officer & Class "A" dress uniforms
01-4220-0503-5671	FD- Uniforms	23,425	22,487	22,487	-	0.0%	-	0.0%	0.0%	Uniforms for 28 employees, 14 Call firefighters and Chief Officers
01-4220-0503-5740	FD- Software Agreement	4,005	5,355	5,355	-	0.0%	-	0.0%	0.0%	IMC annual licensing agreement & fees
01-4220-0503-5820	FD- Education/Training	10,000	10,000	10,000	-	100.0%	10,000	100.0%	100.0%	Tuition for certification & education supplies
01-4220-0503-5875	FD- General Equipment Purchase	45,000	45,000	22,500	22,500	50.0%	22,500	50.0%	50.0%	Necessary equipment purchase & replacement
01-4220-0503-5900	FD- Protective Equipment	27,000	27,000	13,500	13,500	50.0%	13,500	50.0%	50.0%	Turnout gear replacement & repairs as necessary
01-4220-0503-5911	FD- Hazmat Supplies	500	500	500	-	100.0%	500	100.0%	100.0%	Necessary hazardous materials supplies
01-4220-0503-5912	FD- Breathing Apparatus	4,835	5,647	5,647	-	0.0%	-	0.0%	0.0%	Breathing systems and compressor certification and repairs
01-4220-0503-5913	FD- Extinguisher Maintenance	1,000	-	-	-	0.0%	-	0.0%	0.0%	Fire extinguisher maintenance program
01-4220-0503-5914	FD- Hose Replacement	4,355	4,388	2,194	2,194	50.0%	2,194	50.0%	50.0%	Hose replacement & repair as necessary
01-4220-0503-6260	FD- Fuel	20,414	19,769	19,769	19,769	0.0%	-	0.0%	0.0%	Gas & Diesel fuel for all fire dept. vehicles (Except 2 ambulances)
	General Expenses Total	238,446	239,443	152,414	87,029	36.3%	87,029	36.3%	36.3%	
	Fire Suppression Total	2,976,232	3,062,113	2,975,084	87,029	2.8%	87,029	2.8%	2.8%	

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01-4290-0504-4312	EM- Radio Repairs	4,000	4,000	-	-	0.0%		EOC radio replacement & repairs
01-4290-0504-5119	EM- Communications	9,760	9,560	9,560	-	0.0%		EOC telephone system updates & CodeRed notifications
01-4290-0504-5310	EM- Mobile Communications	920	1,550	1,550	-	0.0%		Cell Phone plan & Data usage for Deputy EMD
01-4290-0504-5820	EM- Education/Training	-	1,000	1,000	-	100.0%		Emergency Management & Homeland Security conference and/or classes
01-4290-0504-5917	EM- Command Supplies	6,500	6,500	6,500	-	100.0%		EOC supplies including food, office supplies, & training material
01-4290-0504-5918	EM- Shelter Equipment	-	1,200	1,200	-	100.0%		Shelter food and supplies
01-4290-0504-5919	EM- Emer Mgmt Equipment	5,000	5,000	2,500	2,500	50.0%		Materials, barricades, signage and barriers
01-4290-0504-5922	EM- FEMA Reimb -Force Labor	1	1	1	-	100.0%		Used Only if Departments use Budget funds that are reimbursable
01-4290-0504-5923	EM- FEMA Reimb - Force Equip	1	1	1	-	100.0%		Used Only if Departments use Budget funds that are reimbursable
01-4290-0504-5924	EM- FEMA Reimb-Debris Removal	1	1	1	-	100.0%		Used Only if Departments use Budget funds that are reimbursable
01-4290-0504-5925	EM- FEMA Reimb- Materials	1	1	1	-	100.0%		Used Only if Departments use Budget funds that are reimbursable
01-4290-0504-5926	EM- FEMA Reimb- Permanent Wor	1	1	1	-	100.0%		Used Only if Departments use Budget funds that are reimbursable
	General Expenses Total	26,185	28,815	17,610	11,205	38.9%		
01-4290-0504-7426	EM- Capital Outlay	1	1	1	-	100.0%		No Capital purchase recommended for FY15
	Capital Outlay Total	1	1	-	1	100.0%		
	Emergency Management Total	26,186	28,816	17,610	11,206	38.9%	0.1%	0.1%
Health								
01-4414-0505-1110	FH- Sal/Wages FT	61,439	65,552	65,552	-	0.0%		1 FT: Health Inspector (FT in 2014)
	Salaries Total	61,439	65,552	65,552	-	0.0%		
01-4414-0505-2100	FH- Health Insurance	12,068	-	-	-	-		10% increase
01-4414-0505-2110	FH- Dental Insurance	700	524	524	-	0.0%		5% increase
01-4414-0505-2120	FH- Life Insurance	45	120	120	-	0.0%		No increase
01-4414-0505-2200	FH- FICA	3,809	4,064	4,064	-	0.0%		Based on wages: 6.2%
01-4414-0505-2210	FH- Medicare	891	951	951	-	0.0%		Based on wages: 1.45%
01-4414-0505-2320	FH- Town Retirement	5,251	7,194	7,194	-	0.0%		FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	22,764	12,853	12,853	-	0.0%		
01-4414-0505-5000	FH- Supplies	950	950	950	-	100.0%		Inspection supplies
01-4414-0505-5010	FH- Postage	92	60	60	-	100.0%		Health/dept. mailings
01-4414-0505-5310	FH- Mobile Communications	1,400	1,402	1,402	-	100.0%		Phone plan & data usage for AC Berkenbush
01-4414-0505-5450	FH- Dues	250	320	320	-	100.0%		Health dept. dues & memberships
01-4414-0505-5740	FH- Software Agreement	1,530	1,925	1,925	-	0.0%		Metaverse forms and reporting
01-4414-0505-5800	FH- Travel Reimbursement	1,000	1,000	1,000	-	100.0%		Mileage reimbursement for Deputy Health Inspector
01-4414-0505-5810	FH- Conf/Room/Meals	820	820	820	-	100.0%		Training, Meeting and conferences for Health Inspector

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01-4414-0505-5981	FH- Water Quality Testing	10,000	15,850	10,000	5,850	36.9%			Water Quality Testing services
01-4414-0505-5989	FH- Mosquito Control	60,000	60,000	60,000	-	0.0%			Mosquito control costs
	General Expenses Total	76,042	82,327	71,925	10,402	12.6%			
	Health Total	160,245	160,732	150,330	10,402	6.5%	0.8%	1.0%	
	Total Fire	3,696,775	3,807,002	3,670,667	136,335	3.6%	20.7%	23.4%	
Public Works - General Fund									
Administration & Engineering									
01-4311-0601-1110	PW- Sal/Wages FT	409,471	412,311	412,311	-	0.0%			6 FT: Director, Town Eng, Eng Tech, Office Mgr, Office Clrk, Asst Engineer
01-4311-0601-1200	PW- Sal/Wages PT	360	700	700	-	0.0%			1- PT-recording secretary @ \$14 per hour
	Salaries Total	409,831	413,011	413,011	-	0.0%			
01-4311-0601-2100	PW- Health Insurance	53,574	57,030	57,030	-	0.0%			10% increase
01-4311-0601-2110	PW- Dental Insurance	7,357	7,725	7,725	-	0.0%			5% increase
01-4311-0601-2120	PW- Life Insurance	600	660	660	-	0.0%			No increase
01-4311-0601-2130	PW- LTD Insurance	1,312	1,312	1,312	-	0.0%			No increase
01-4311-0601-2200	PW- FICA	25,410	25,607	25,607	-	0.0%			Based on wages: 6.2%
01-4311-0601-2210	PW- Medicare	5,943	5,989	5,989	-	0.0%			Based on wages: 1.45%
01-4311-0601-2300	PW- Retirement Town	44,100	45,244	45,244	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	138,295	143,566	143,566	-	0.0%			
01-4311-0601-4312	PW- Radio Repairs	600	600		600	100.0%			4 Desk sets, 6 portables, 42 vehicle units
01-4311-0601-4320	PW- Vehicle Maintenance	600	600		600	100.0%			1 sedan, 1 4wd
01-4311-0601-5000	PW- Supplies	10,000	10,000		10,000	100.0%			Gen office supplies \$6500; Eng supplies \$3500: plotter paper & ink, field books, Town Standards, scanning plans; 60% of copier copy billing
01-4311-0601-5010	PW- Postage	500	500		500	100.0%			
01-4311-0601-5310	PW- Mobile Communications	1,078	1,200		1,200	100.0%			60% Director, Town Engineer & Asst Engineer; 100% Highway, MiFi (Engineering)
01-4311-0601-5341	PW- Drug/Alcohol Testing	1,000	1,200		1,200	100.0%			Contract w/Access; required (per USDOT) random testing for all CDL holders & screening new hires
01-4311-0601-5362	PW- Radio Replacement	1,200	1,200		1,200	100.0%			Replace 2 units/year
01-4311-0601-5446	PW- EPA Storm Water Phase II	25,000	75,000	25,000	50,000	66.7%			Reqs new NPDES permit & WWTF AOC; Stormwater Management Plan, Notice of Intent, Public Education, Municipal Training, Dry & Wet Weather Monitoring
01-4311-0601-5450	PW- Dues	700	700		700	100.0%			Dues: APWA \$210, NHPWA \$100, Mutual Aid \$25;
01-4311-0601-5650	PW- General Expenses	900	700		700	100.0%			Licenses: PE 2@150/2 yr
01-4311-0601-5810	PW- Conf/Room/Meals	3,500	3,500		3,500	100.0%			Meal reimbursement
01-4311-0601-5820	PW- Education/Training	2,000	2,000		2,000	100.0%			National or regional conf 60% Dir, Town Eng; 100% Maint Supt, Hwy Supt @\$1100 ea
01-4311-0601-6260	PW- Fuel	1,000	1,600	1,600	-	0.0%			Dir & Town Eng vehicles
01-4311-0601-6261	PW- Master Fuel Account	1	1		1	100.0%			Bulk fuel delivery charges less dept allocations; for 109 vehicles

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	General Expenses Total	48,079	98,801	26,600	72,201	73.1%			
01-4311-0601-9997	PW- Due from Water Fund	(109,625)	(111,315)	(111,315)	-	0.0%			20% Water Fund offset
01-4311-0601-9998	PW- Due from Sewer Fund	(109,625)	(111,315)	(111,315)	-	0.0%			20% Sewer Fund offset
	Due from Water/Sewer Funds Total	(219,250)	(222,631)	(222,631)	-	0.0%			
	<b>Administration &amp; Engineering Tot</b>	<b>376,954</b>	<b>432,747</b>	<b>360,546</b>	<b>72,201</b>	<b>16.7%</b>	<b>2.0%</b>	<b>2.3%</b>	
<b>Highways and Streets</b>									
01-4312-0602-1110	PH- Sal/Wages FT	554,194	565,427	565,427	-	0.0%			12 FT
01-4312-0602-1210	PH- Sal/Wages Temp	7,500	7,500	7,500	-	0.0%			Intern, Summer laborer
01-4312-0602-1300	PH- Sal/Wages OT	20,000	20,000	20,000	-	0.0%			Emergency ops, callouts, flood watch, voting/traffic control
01-4312-0602-1400	PH- Longevity Pay	5,800	8,550	8,550	-	0.0%			11 FT per union contract
	Salaries Total	587,494	601,477	601,477	-	0.0%			
01-4312-0602-2100	PH- Health Insurance	232,711	222,223	222,223	-	0.0%			10% increase
01-4312-0602-2110	PH- Dental Insurance	13,316	13,981	13,981	-	0.0%			5% increase
01-4312-0602-2120	PH- Life Insurance	781	781	781	-	0.0%			No increase
01-4312-0602-2200	PH- FICA	36,425	37,292	37,292	-	0.0%			Based on wages: 6.2%
01-4312-0602-2210	PH- Medicare	8,519	8,721	8,721	-	0.0%			Based on wages: 1.45%
01-4312-0602-2300	PH- Retirement Town	62,465	65,187	65,187	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	354,217	348,185	348,185	-	0.0%			
01-4312-0602-4320	PH- Vehicle Maintenance (Incl tires)	45,000	45,000	45,000	-	0.0%			Maintenance of all dept vehicles and equip
01-4312-0602-4334	PH- Tree Maintenance	15,000	15,000		15,000	100.0%			All trees in Town ROW incl pruning, fertilizing & removal w/licensed arborist also incl all town parks
01-4312-0602-4335	PH- Dam Maintenance	4,200	4,200	4,200	-	0.0%			Dam & abutment concrete & mechanical repairs at Great, Pickpocket, Colcord
01-4312-0602-4339	PH- Asphalt Reclamation	10,000	10,000		10,000	100.0%			Grinding & screening to recycle asphalt and concrete on Town roads to make into a reusable product. Also includes compost and sand screening
01-4312-0602-4342	PH- Street Marking	25,000	30,000	25,000	5,000	16.7%			Fog lines, yellow lines, parking spaces (butyl rubber by contractor); increase crosswalks 2x yr
01-4312-0602-4343	PH- Weed Control	8,000	8,000		8,000	100.0%			Along medians & curbing; contract w/licensed herbicide applicator, \$2000/app x 4/yr
01-4312-0602-4344	PH- Storm Drain Repair	9,000	9,000	9,000	-	0.0%			Repair drain castings within the Town's drain network. 1,305 catch basins
01-4312-0602-4345	PH- Bridge Repairs	4,500	5,500		5,500	100.0%			Minor repairs of 9 bridges; sealing, patching, guardrails; increase in material costs
01-4312-0602-4346	PH- Culvert Repairs	2,000	2,000		2,000	100.0%			Repair or replace culverts (pipes & headers) along country roads
01-4312-0602-4355	PH- Street Repairs/Maint	18,000	18,000	18,000	-	0.0%			Patching town roads & shoulder repair materials; includes asphalt, concrete, gravel
01-4312-0602-4420	PH- Equipment Rentals	4,500	4,500		4,500	100.0%			Rental of equipment not owned by Town, including bulldozer, excavator, grader, screen
01-4312-0602-5327	PH- General Hand Tools	4,000	4,000		4,000	100.0%			Repl/repair hand tools incl. compacter, hand-saw, chainsaws, small power tools

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01-4312-0602-5328	PH- Emergency Traffic Control	500	1,000		1,000	100.0%			Uniformed officer in high traffic, emergencies
01-4312-0602-5561	PH- Signs	7,000	7,000		7,000	100.0%			Regulatory & street sign repl. for retro reflectivity, damages
01-4312-0602-5610	PH- Safety Equipment	4,500	4,500	4,500	-	0.0%			Hardhats, vests, eye protection, Technu, steel-toed boot repl \$185/yr
01-4312-0602-5671	PH- Uniforms	6,000	6,000	6,000	-	0.0%			14 employees
01-4312-0602-5756	PH - Dam Registration	800	800	800	-	0.0%			Annual NHDES fees (due December)
01-4312-0602-5820	PH- Education/Training	3,000	3,000		3,000	100.0%			Classes and licensing including CDL, Public Works Academy, UNH Tech Transfer classes
01-4312-0602-6260	PH- Fuel	23,000	33,000	33,000	-	0.0%			Exceeded budget last 3 years; fuel price est up 10%
	<b>General Expenses Total</b>	<b>194,000</b>	<b>210,500</b>	<b>145,500</b>	<b>65,000</b>	<b>30.9%</b>			
01-4312-0602-7503	PH-Road Paving/Maintenance	800,000	824,000		824,000	100.0%			Includes crack sealing, reconstruction, etc. 3% increase material cost
01-4312-0602-7507	PH- Storm Drain Cleaning	25,000	25,000		25,000	100.0%			Annual clean 50% catch basins, material testing, clean ~1 mi drain lines
	<b>Capital Outlay Total</b>	<b>825,000</b>	<b>849,000</b>	<b>-</b>	<b>849,000</b>	<b>100.0%</b>			
	<b>Highways &amp; Streets Total</b>	<b>1,960,711</b>	<b>2,009,162</b>	<b>1,095,162</b>	<b>914,000</b>	<b>45.5%</b>	<b>6.2%</b>	<b>7.0%</b>	
<b>Snow Removal</b>									
01-4312-0603-1300	PS- Sal/Wages - OT Snow	60,000	60,000	60,000	-	0.0%			
01-4312-0603-1370	PS- Sal/Wages-OT Mech	2,000	2,000	2,000	-	0.0%			On duty during plowing
	<b>Salaries Total</b>	<b>62,000</b>	<b>62,000</b>	<b>62,000</b>	<b>-</b>	<b>0.0%</b>			
01-4312-0603-2200	PS- FICA	3,844	3,844	3,844	-	0.0%			Based on wages: 6.2%
01-4312-0603-2210	PS- Medicare	899	899	899	-	0.0%			Based on wages: 1.45%
01-4312-0603-2300	PS- Retirement Town	6,677	6,801	6,801	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	<b>Benefits Total</b>	<b>11,420</b>	<b>11,544</b>	<b>11,544</b>	<b>-</b>	<b>0.0%</b>			
01-4312-0603-4220	PS- Contracted Snow Removal	35,000	35,000	35,000	-	0.0%			Hire contractors to perform snow removal
01-4312-0603-4221	PS- Plowing	60,000	60,000	60,000	-	0.0%			Hire contractors to plow
01-4312-0603-4320	PS- Vehicle Maintenance (Incl tires)	7,000	7,000	3,500	3,500	50.0%			Repair snow plows and snow removal equip
01-4312-0603-4349	PS- Plow/Spreader Repair	-	-	-	-	-			
01-4312-0603-4623	PS- Plow Damages	2,000	2,000	1,000	1,000	50.0%			Private property damage caused by snow plows
01-4312-0603-5007	PS- Salt	65,000	65,000	65,000	-	0.0%			Winter salt for town roads, sidewalks and rights of way; 2015 unit price \$48.43
01-4312-0603-5008	PS- Sand	1,000	1,000	1,000	-	0.0%			Purchase of sand during the winter months to spread along the town roads, sidewalks and right of ways.
01-4312-0603-5009	PS- Calcium Chloride	500	500	500	-	0.0%			Salt additive used during harsh temperatures in the winter
01-4312-0603-6260	PS- Fuel	23,150	25,500	25,500	-	0.0%			DPW allocates fuel to this account at year end ; fuel price up 10%
	<b>General Expenses Total</b>	<b>193,650</b>	<b>196,000</b>	<b>191,500</b>	<b>4,500</b>	<b>2.3%</b>			
	<b>Snow Removal Total</b>	<b>267,070</b>	<b>269,544</b>	<b>265,044</b>	<b>4,500</b>	<b>1.7%</b>	<b>1.5%</b>	<b>1.7%</b>	
<b>Solid Waste Disposal</b>									

Account Number	Description	2014 Budget	2015 Prelim Budget	2015 Non Discretionary Budget	2015 Proposed Budget vs Non Discretionary Variance	2015 Discretionary Budget vs Non Discretionary %Variance	% of Preliminary Budget	% of Discretionary Budget	Explanation
01-4323-0604-1200	SW- Sal/Wages PT	12,553	13,563	13,563	-	0.0%			1 PT @ 16 hrs/wk for 6 mos and 17hrs/wk for 6 mos
	Salaries Total	12,553	13,563	13,563	-	0.0%			
01-4323-0604-2200	SW- FICA	778	841	841	-	0.0%			Based on wages: 6.2%
01-4323-0604-2210	SW- Medicare	182	197	197	-	0.0%			Based on wages: 1.45%
	Benefits Total	960	1,038	1,038	-	0.0%			
01-4323-0604-4221	SW- Operations Maintenance	3,000	3,000	3,000	-	100.0%			Materials and supplies at the Transfer Station
	SW- Licenses	500	500	500	-	100.0%			See Highway training
01-4323-0604-5820	SW- Education/Training	500	500	500	-	100.0%			Solid Waste Training
01-4323-0604-5829	SW- Tire Disposal	2,500	2,500	2,500	-	100.0%			Disposal of Town tires
01-4323-0604-5832	SW- Blue Bags	68,000	68,000	68,000	-	0.0%			Includes vendor delivery to store
01-4323-0604-5833	SW- Construction Debris	13,500	13,500	13,500	-	0.0%			Construction debris container at Transfer Station
01-4323-0604-5834	SW- Disposal Contract	661,000	671,000	671,000	-	0.0%			Per contract with Northside Carting (Year 4 of 5)
01-4323-0604-5836	SW- Landfill Monitoring	25,000	25,000	25,000	-	0.0%			Gas and water quality testing at Cross Road landfill
01-4323-0604-5838	SW- Household Haz Waste Remov	7,000	6,000	7,000	(1,000)	-16.7%			Annual 1st Sat Oct; Exeter share \$6,000
01-4323-0604-5842	SW- Dozer Rental	4,000	4,000	4,000	-	100.0%			Contract bulldozer rental to push back brush dump at Transfer Station
01-4323-0604-5843	SW- Sticker Permit Expense	700	700	700	-	0.0%			Stickers for Town & Public Works Offices to sell
01-4323-0604-5844	SW- Electronic Waste Expense	7,300	7,300	7,300	-	0.0%			Removal of electronic waste collected at the transfer station, offset by stickers
01-4323-0604-5845	SW- Freon Waste Expense	2,250	500	500	1,000	100.0%			Removal of Freon containing appliances from the Transfer Station
01-4323-0604-5846	SW- Garbage Litter Bags Expense	1,000	1,000	1,000	-	100.0%			Trash & Recycle can liners for the down town area
01-4323-0604-5847	SW- Large Cardboard	2,000	2,000	2,000	-	100.0%			For roll off container at the Transfer Station
01-4323-0604-5848	SW- Litter Bins Downtown	500	500	500	-	100.0%			Additional waste and recycling containers; repairs and replacement
01-4323-0604-5849	SW- Recycle Bins	7,000	12,600	7,000	5,600	44.4%			65 gal carts & 12 gal bins; carts ran out Jul 2014
01-4323-0604-6220	SW- Electricity	1,300	1,300	1,300	-	0.0%			Transfer station building
	General Expenses Total	806,550	819,400	800,800	18,600	2.3%			
	Solid Waste Disposal Total	820,063	834,001	815,401	18,600	2.2%	4.6%	5.2%	
	Street Lights								
01-4316-0605-4369	PW- Traffic Light Maintenance	5,000	5,000	5,000	-	0.0%			High St, Green St, Alum Dr, Holland Way signals; controllers, loop detectors, bulbs
01-4316-0605-6220	PW- Electricity- Street Lights	125,000	125,000	125,000	-	0.0%			All street lights in the town's right of way
	General Expenses Total	130,000	130,000	130,000	-	0.0%			
	Street Lights Total	130,000	130,000	130,000	-	0.0%	0.7%	0.8%	
	Total Public Works- General Fund	3,554,799	3,675,454	2,666,153	1,009,301	27.5%	15.1%	17.0%	
	Public Works - Maintenance								
	General								
01-4311-0606-1110	PM- Sal/Wages FT	220,998	245,699	245,699	-	0.0%			5 FT Maint Supt, Custodian, 3 Maint Techs
01-4311-0606-1200	PM- Sal/Wages PT	35,309	33,376	33,376	-	0.0%			1 PT Custodian @ 34hr per week

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01-4311-0606-1300	PM- Sal/Wages OT	3,000	3,000	3,000	-	0.0%			Emergencies, callouts
01-4311-0606-1400	PM- Longevity Pay	600	850	850	-	0.0%			4 FT per union contract
	Salaries Total	259,907	282,925	282,925	-	0.0%			
01-4311-0606-2100	PM- Health Insurance	68,373	72,763	72,763	-	0.0%			10% increase
01-4311-0606-2110	PM- Dental Insurance	4,924	5,732	5,732	-	0.0%			5% increase
01-4311-0606-2120	PM- Life Insurance	270	360	360	-	0.0%			No increase
01-4311-0606-2200	PM- FICA	16,114	17,541	17,541	-	0.0%			Based on wages: 6.2%
01-4311-0606-2210	PM- Medicare	3,769	4,102	4,102	-	0.0%			Based on wages: 1.45%
01-4311-0606-2300	PM- Retirement Town	24,189	27,384	27,384	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	117,639	127,883	127,883	-	0.0%			
01-4311-0606-4329	PM- Maintenance Bid Materials	1,200	1,200		1,200	100.0%			HVAC Tech, plumber, elec. tools, replenish drill bits, small power tools
01-4311-0606-4331	PM- Maintenance Tools	3,000	3,000		3,000	100.0%			All Town buildings' paper & cleaning products
01-4311-0606-5006	PM- Custodial Supplies	13,500	13,500	13,500	-	0.0%			Contracted Custodial Services for DPW to include waxing 2014, hired a FT employee end of May 2014
01-4311-0606-5202	PM- Contracted Services	-	-	-	-				
01-4311-0606-5265	PM- Licenses	-	-	-	-				
01-4311-0606-5310	PM- Mobile Communications	601	600		600	100.0%			Maint. Superintendent cellphone
01-4311-0606-5610	PM- Safety Equipment	2,500	2,500	2,500	-	0.0%			Fall protection, eye protection, steel-toed boot replacement \$185/yr
01-4311-0606-5671	PM- Uniforms	5,500	6,325	5,500	825	13.0%			8 Staff
01-4311-0606-5680	PM- Software Agreement	5,000	5,000	5,000	-	0.0%			Annual maintenance of Fleet & Facility Maint software TMA
01-4311-0606-5830	PM- Education/Training	2,500	2,000		2,000	100.0%			Continuing education requirements for License renewals Master Elect, Journeyman Plumber/Gas fitter. Education seminars for Master Mechanics, and Carpenter.
	General Expenses Total	33,801	34,125	26,500	7,625	22.3%			
01-4311-0606-7501	PM- Maintenance Projects	100,000	110,000	50,000	60,000	54.5%			See 2015 Project List
	Capital Outlay Total	100,000	110,000	50,000	60,000	54.5%			
	<b>General Maintenance Total</b>	<b>511,347</b>	<b>554,933</b>	<b>487,308</b>	<b>67,625</b>	<b>12.2%</b>	<b>2.8%</b>	<b>3.1%</b>	
<b>Mechanics/Garage:</b>									
01-4311-0615-1110	PG- Sal/Wages FT	104,209	130,854	124,201	6,653	5.1%			2 FT Mech forman + Mech 1 + 9 mos Service Tech
01-4311-0615-1200	PG- Sal/Wages PT	24,786	5,700	5,700	-	0.0%			1 PT Mech Laborer at 29 hr/wk 3 mos
01-4311-0615-1300	PG- Sal/Wages OT	3,000	3,000	3,000	-	0.0%			
01-4311-0615-1400	PG- Longevity Pay	1,400	2,100	2,100	-	0.0%			
	Salaries Total	133,395	141,654	135,001	6,653	4.7%			
01-4311-0615-2100	PG- Health Insurance	33,508	42,479	42,479	-	0.0%			10% increase
01-4311-0615-2110	PG- Dental Insurance	3,494	4,892	4,892	-	0.0%			5% increase
01-4311-0615-2120	PG- Life Insurance	120	160	160	-	0.0%			No increase
01-4311-0615-2200	PG- FICA	8,270	8,783	8,370	412	4.7%			Based on wages: 6.2%
01-4311-0615-2210	PG- Medicare	1,934	2,054	1,958	96	4.7%			Based on wages: 1.45%



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01-4311-0615-2300	PG- Retirement Town	11,697	14,704	12,033	2,671	18.2%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	59,024	73,072	69,892	3,180	4.4%			
01-4311-0615-4209	PG- Weight Testing/Repair	1,000	400		400	100.0%			Weight test every other year; repair only this year
01-4311-0615-4210	PG- Vehicle Equipment Stock	10,000	10,000	10,000	-	0.0%			Fluids, filters, bulbs, nuts & bolts for all Town Departments
01-4311-0615-4320	PG- Vehicle Maintenance (Inc. tires)	3,000	3,000	3,000	-	0.0%			Maintenance Dept vehicles (5) + forklift
01-4311-0615-5222	PG- Mechanics Tools	3,000	3,000	1,500	1,500	50.0%			Mechanics' allowance 2@\$500/ea; replace Town owned tools; rentals
01-4311-0615-6260	PG- Fuel	6,000	6,000	6,000	-	0.0%			Maintenance Dept vehicles (5) + forklift
01-4311-0615-6261	PG- Fuel Dispensing System	2,500	2,500	1,250	1,250	50.0%			Fuel pumps, UST inspection, reporting equipment
	General Expenses Total	25,500	24,900	21,750	3,150	12.7%			
	<b>Mechanics/Garage Total</b>	<b>217,919</b>	<b>239,626</b>	<b>226,643</b>	<b>12,983</b>	<b>5.4%</b>	<b>1.3%</b>	<b>1.4%</b>	
<b>Recreation Center</b>									
01-4311-0607-4110	PW- Water/Sewer Bills	1,600	1,600	1,600	-	0.0%			Pool House, Court St bldg & garage, Town Hse Common
01-4311-0607-4300	PW- Building Maintenance	5,000	5,000		5,000	100.0%			Pool House, Court St bldg & garage
01-4311-0607-6210	PW- Natural Gas	7,450	9,000	9,000	-	0.0%			Natural Gas for Rec Center
01-4311-0607-6220	PW- Electricity	3,750	8,000	8,000	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	17,800	23,600	18,600	5,000	21.2%			
	<b>Recreation Center Total</b>	<b>17,800</b>	<b>23,600</b>	<b>18,600</b>	<b>5,000</b>	<b>21.2%</b>	<b>0.1%</b>	<b>0.1%</b>	
<b>Town Hall</b>									
01-4311-0608-4110	PW- Water/Sewer Bills	300	300	300	-	0.0%			Water & Sewer for Town Hall
01-4311-0608-4300	PW- Building Maintenance	7,000	7,000		7,000	100.0%			heating system, lighting, door repairs & replacement
01-4311-0608-6210	PW- Natural Gas- Town Hall	12,250	17,000	17,000	-	0.0%			
01-4311-0608-6220	PW- Electricity- Town Hall	6,500	6,500	6,500	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	26,050	30,800	23,800	7,000	22.7%			
	<b>Town Hall Total</b>	<b>26,050</b>	<b>30,800</b>	<b>23,800</b>	<b>7,000</b>	<b>22.7%</b>	<b>0.1%</b>	<b>0.2%</b>	
<b>Town Office</b>									
01-4311-0609-4110	PW- Water/Sewer Bills- TO	1,200	900	900	-	0.0%			Water & Sewer for Town Office
01-4311-0609-4300	PW- Building Maintenance-TO	8,000	10,000		10,000	100.0%			HVAC, fans, lighting, carpet cleaning, electrical circuits, doors, locks, office configs
01-4311-0609-6210	PW- Natural Gas-TO	7,750	7,750	7,750	-	0.0%			
01-4311-0609-6220	PW- Electricity-TO	11,000	16,500	16,500	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	27,950	35,150	25,150	10,000	28.4%			
	<b>Town Office Total</b>	<b>27,950</b>	<b>35,150</b>	<b>25,150</b>	<b>10,000</b>	<b>28.4%</b>	<b>0.1%</b>	<b>0.2%</b>	
<b>Senior Center</b>									

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01-4311-0610-4110	PW- Water/Sewer Bills-SR	950	950	950	-	0.0%			Water & Sewer for Senior Center
01-4311-0610-4300	PW- Building Maintenance- SR	4,000	4,000		4,000	100.0%			heating system, air conditioners, lighting, plumbing & electrical
01-4311-0610-6210	PW- Natural Gas- SR	3,450	6,500	6,500	-	0.0%			
01-4311-0610-6220	PW- Electricity- SR	5,200	5,000	5,000	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	13,600	16,450	12,450	4,000	24.3%			
	<b>Senior Center Total</b>	<b>13,600</b>	<b>16,450</b>	<b>12,450</b>	<b>4,000</b>	<b>24.3%</b>	<b>0.1%</b>	<b>0.1%</b>	
<b>Safety Complex</b>									
01-4311-0611-4110	PW- Water/Sewer Bills-SC	4,000	4,000	4,000	-	0.0%			Water & Sewer for Safety Complex
01-4311-0611-4300	PW- Building Maintenance-Safety Complex	12,000	14,000		14,000	100.0%			HVAC, vehicle exhaust, lighting, carpeting, electrical, plumbing, 10 - 12' high overhead doors, 24/7 operation
01-4311-0611-6210	PW- Natural Gas-Safety Complex	11,350	16,000	16,000	-	0.0%			Natural Gas for Safety Complex
01-4311-0611-6220	PW- Electricity-Safety Complex	39,000	35,000	35,000	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	66,350	69,000	55,000	14,000	20.3%			
	<b>Safety Complex Total</b>	<b>66,350</b>	<b>69,000</b>	<b>55,000</b>	<b>14,000</b>	<b>20.3%</b>	<b>0.3%</b>	<b>0.3%</b>	
<b>DPW Complex</b>									
01-4311-0612-4110	PW- Water/Sewer Bills DPW Comp	700	700	700	-	0.0%			Sewer only (on private well)
01-4311-0612-4300	PW- Building Maintenance- DPW C	7,000	9,000		9,000	100.0%			HVAC, unit heaters, lighting, electrical, 16 - 12' overhead doors, waste oil furnace, well & chlorinator, wash bay, admin building, hwy/maint garages, salt barn
01-4311-0612-6210	PW- Natural Gas-DPW Complex	18,850	24,000	24,000	-	0.0%			Natural Gas for DPW Complex
01-4311-0612-6220	PW- Electricity- DPW Complex	13,500	14,000	14,000	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	40,050	47,700	38,700	9,000	18.9%			
	<b>DPW Complex Total</b>	<b>40,050</b>	<b>47,700</b>	<b>38,700</b>	<b>9,000</b>	<b>18.9%</b>	<b>0.2%</b>	<b>0.2%</b>	
<b>Train Station</b>									
01-4311-0613-4110	PW- Water/Sewer Bills-Train Station	300	300	300	-	0.0%			Water & Sewer for Train Station
01-4311-0613-5000	PW- Supplies- Train Station	3,800	3,800		3,800	100.0%			Light fixtures, electrical breakers, signage
01-4311-0613-6220	PW- Electricity-Train Station	2,900	4,000	4,000	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unutil up 15%
	General Expenses Total	7,000	8,100	4,300	3,800	46.9%			
01-4311-0613-7623	PW- Platform Lease-Train Station	3,000	3,000	3,000	-	0.0%			Platform Lease for Train Station
	Capital Outlay Total	3,000	3,000	3,000	-	0.0%			
	<b>Train Station Total</b>	<b>10,000</b>	<b>11,100</b>	<b>7,300</b>	<b>3,800</b>	<b>34.2%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Other Town Structures</b>									

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01-4311-0614-4303	Powder House Maintenance	1,200	1,200		1,200	100.0%			ground and exterior lighting fixtures, flag, pole (subject to vandalism)
01-4311-0614-4304	Simpson Estate Maintenance	1,200	1,200		1,200	100.0%			major maintenance of occupied home
01-4311-0614-4305	Bandstand Maintenance	1,200	1,200		1,200	100.0%			Historic icon, specialty lighting
01-4311-0614-4308	Historical Society Bldg Maintenance	6,000	6,000		6,000	100.0%			heating system, air conditioner, lighting, electrical, plumbing, interior repairs
01-4311-0614-6220	Electricity-Other Town Bldgs	2,000	1,500	1,500	-	0.0%			Supply- UMG fixed price contract expires 11/14; Delivery- Unitil up 15%; Powderhouse, Bandstand, Simpson Barn
	General Expenses Total	11,600	11,100	1,500	9,600	86.5%			
	Other Town Structures Total	11,600	11,100	1,500	9,600	86.5%	0.0%	0.0%	
	Total DPW Maintenance	942,666	1,039,458	896,450	143,008	13.8%	5.1%	5.7%	
	Total Public Works Budget	4,497,464	4,714,912	3,562,603	1,152,309	24.4%	20.1%	22.7%	
<b>Welfare</b>									
<b>Welfare</b>									
01-4441-0710-1200	WE- Sal/Wages PT	41,382	42,704	42,704	-	0.0%			1 PT Welfare Director
	Salaries Total	41,382	42,704	42,704	-	0.0%			
01-4441-0710-2100	WE- Health Insurance	12,068	13,475	13,475	-	0.0%			10% increase
01-4441-0710-2200	WE- FICA	2,566	2,648	2,648	-	0.0%			Based on wages: 6.2%
01-4441-0710-2210	WE- Medicare	600	619	619	-	0.0%			Based on wages: 1.45%
	Benefits Total	15,234	16,742	16,742	-	0.0%			
01-4441-0710-5000	WE- Supplies	210	210		210	100.0%			Copy paper, computer ink, notebooks and desk supplies.
01-4441-0710-5010	WE- Postage	50	50		50	100.0%			Client/state/agencies - postage
01-4441-0710-5310	WE- Mobile Communications	240	240		240	100.0%			For client home visits/ off hours usage
01-4441-0710-5450	WE- Dues	40	40		40	100.0%			State local welfare dues
01-4441-0710-5702	WE- Burial Expense	1,500			-				
01-4441-0710-5703	WE- Direct Relief	27,500	29,000	27,500	1,500	5.2%			Burials and Basic Needs/rent/electricity/oil/gas/food
01-4441-0710-5800	WE- Travel Reimbursement	400	400		400	100.0%			Travel to local meetings. State Monthly Meetings in Concord - Seminars
01-4441-0710-5810	WE- Conf/Room/Meals	300	300		300	100.0%			2 Conferences - 10 monthly meetings
	General Expenses Total	30,240	30,240	27,500	2,740	9.1%			
	Welfare Total	86,855	89,686	86,946	2,740	3.1%	0.5%	0.6%	
<b>Parks &amp; Recreation</b>									
<b>Recreation</b>									
01-4520-0801-1110	PR- Sal/Wages FT	167,546	177,081	177,081	-	0.0%			3 FT Employees: Director, Asst. Director and Recreation Coordinator
01-4520-0801-1200	PR- Sal/Wages PT	24,209	24,926	24,926	-	0.0%			Part time office person 26 hrs per week

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01-4520-0801-1300	PR- Sal/Wages OT	500	500	500	-	0.0%			OT for hourly Recreation Coordinator
	Salaries Total	192,255	202,507	202,507	-	0.0%			
01-4520-0801-2100	PR- Health Insurance	42,014	46,214	46,214	-	0.0%			10% increase
01-4520-0801-2110	PR- Dental Insurance	1,932	2,028	2,028	-	0.0%			5% increase
01-4520-0801-2120	PR- Life Insurance	288	288	288	-	0.0%			No increase
01-4520-0801-2130	PR- LTD Insurance	936	936	936	-	0.0%			No increase
01-4520-0801-2200	PR- FICA	11,920	12,555	12,555	-	0.0%			Based on wages: 6.2%
01-4520-0801-2210	PR- Medicare	2,788	2,936	2,936	-	0.0%			Based on wages: 1.45%
01-4520-0801-2300	PR- Retirement Town	18,099	19,487	19,487	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	77,976	84,445	84,445	-	0.0%			
01-4520-0801-5000	PR- Supplies	1,150	1,150		1,150	100.0%			Office supplies: pens, paper, ink and other supplies, Need office furniture
01-4520-0801-5010	PR- Postage	150	150		150	100.0%			General office mailing
01-4520-0801-5450	PR- Dues		625		625	100.0%			NHRP Dues moved from RR Fund
01-4520-0801-5740	PR-Software Agreement		6,900		6,900	100.0%			Rec Trac Software moved from RR Fund
	General Expenses Total	1,300	8,825	-	8,825	100.0%			
	<b>Recreation Total</b>	<b>271,531</b>	<b>295,777</b>	<b>286,952</b>	<b>8,825</b>	<b>3.0%</b>	<b>1.6%</b>	<b>1.8%</b>	
<b>Parks</b>									
01-4520-0802-1110	PK- Sal/Wages FT	59,753	64,397	64,397	-	0.0%			2 FT Employees - increase in union contract
01-4520-0802-1210	PK- Sal/Wages Temp	6,000	7,500	7,500	-	0.0%			Greater demand early April-late August
01-4520-0802-1300	PK- Sal/Wages OT	4,800	4,800	4,800	-	0.0%			Based on 2014 needs
	Salaries Total	70,553	76,697	76,697	-	0.0%			
01-4520-0802-2100	PK- Health Insurance	29,564	29,500	29,500	-	0.0%			10% increase
01-4520-0802-2110	PK- Dental Insurance	1,000	1,049	1,049	-	0.0%			5% increase
01-4520-0802-2120	PK- Life Insurance	120	120	120	-	0.0%			No increase
01-4520-0802-2200	PK- FICA	4,374	4,755	4,755	-	0.0%			Based on wages: 6.2%
01-4520-0802-2210	PK- Medicare	1,023	1,112	1,112	-	0.0%			Based on wages: 1.45%
01-4520-0802-2300	PK- Retirement Town	6,952	7,592	7,592	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
	Benefits Total	43,034	44,128	44,128	-	0.0%			
01-4520-0802-4110	PK-Water & Sewer Bills	-	5,200		5,200	100.0%			Pool Water
01-4520-0802-4320	PK- Vehicle Maintenance	4,500	3,500		3,500	100.0%			New truck should cut down this line
01-4520-0802-4330	PK- Equipment Repairs	750	850		850	100.0%			As we replace old equip. line should decrease
01-4520-0802-4352	PK- Rec Park Maintenance	1,500	1,500		1,500	100.0%			playground equip, benches, umbrellas
01-4520-0802-5090	PK- Equipment Supplies	8,800	8,800		8,800	100.0%			general day to day expenses and parts
01-4520-0802-5202	PK- Contracted Services	14,980	14,980	14,980	-	0.0%			Weed/feed, Holland Way fence repair \$3K, subcontractor for sites
01-4520-0802-5329	PK- Landscaping Supplies	10,150	9,500		9,500	100.0%			mulch, flowers, etc.
01-4520-0802-5330	PK- Chem Toilet Rental	775	1,100		1,100	100.0%			lower bid in past
01-4520-0802-5561	PK- Signs	1,200	900		900	100.0%			Rt.111 Welcome, general sign replacement
01-4520-0802-5671	PK- Uniforms	400	500	400	100	20.0%			doing our own now
01-4520-0802-5875	PK- Equipment Purchase	11,000	1,200		1,200	100.0%			mower, power washer
01-4520-0802-6260	PK- Fuel	8,000	8,500	8,500	-	0.0%			2,615 gallons based upon \$ 3.25/gal estimate
	General Expenses Total	62,055	56,530	23,880	32,650	57.8%			

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01-4520-0802-7504	PK- Stewart Park Maintenance	1,500	1,500		1,500	100.0%			Stewart Park docks installation
	Capital Outlay Total	1,500	1,500	-	1,500	100.0%			
	<b>Parks Total</b>	<b>177,142</b>	<b>178,855</b>	<b>144,705</b>	<b>34,150</b>	<b>19.1%</b>	<b>0.8%</b>	<b>0.9%</b>	
	<b>Total Parks &amp; Recreation</b>	<b>448,673</b>	<b>474,632</b>	<b>431,657</b>	<b>42,975</b>	<b>9.1%</b>	<b>2.4%</b>	<b>2.7%</b>	
<b>Other Culture &amp; Recreation</b>									
<b>Other Culture &amp; Recreation</b>									
01-4589-0804-8600	OC- Exeter Arts Committee	3,000	3,000		3,000	100.0%			Arts Committee activity budget, supplies, shows, etc.
01-4589-0804-8603	OC- Christmas Lights	5,000	5,000		5,000	100.0%			Donation to Exeter Chamber for Xmas lights downtown
01-4589-0804-8604	OC- Council on Aging	350	350		350	100.0%			Supplies, Boston Post Cane ceremonies
01-4589-0804-8605	OC- Christmas Parade	3,000	3,000		3,000	100.0%			Christmas Parade committee grant
	<b>Other Culture &amp; Recreation Total</b>	<b>11,350</b>	<b>11,350</b>	<b>-</b>	<b>11,350</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Swasey Parkway</b>									
01-4194-0116-4330	GG- Swasey Parkway-Maintenance	10,000	10,000		10,000	100.0%			Mowing and maintenance for Swasey Parkway
01-4194-0116-6220	GG- Swasey Parkway-Electricity	950	950	950	-	0.0%			
	<b>Swasey Parkway Total</b>	<b>10,950</b>	<b>10,950</b>	<b>950</b>	<b>10,000</b>	<b>91.3%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Special Events</b>									
01-4583-0805-8606	SE- Exeter Brass Band	3,500	3,500		3,500	100.0%			Payments to brass band performers
01-4583-0805-8607	SE- Veteran's Activities	3,500	3,500		3,500	100.0%			Memorial Day flags, Vets Day flags, Lunch
01-4583-0805-8608	SE- AIM Fest	7,000	7,000		7,000	100.0%			Fireworks for AIM Festival
	<b>Special Events Total</b>	<b>14,000</b>	<b>14,000</b>	<b>-</b>	<b>14,000</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
	<b>Total Other Culture &amp; Recreation</b>	<b>36,300</b>	<b>36,300</b>	<b>950</b>	<b>35,350</b>	<b>97.4%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Public Library</b>									
<b>Library</b>									
01-4550-0901-1110	LB- Sal/Wages FT	398,340	399,137	399,137	-	0.0%			Wages for Director and FT Staff (FT staff receive 4% inc July)
01-4550-0901-1200	LB- Sal/Wages PT	123,263	123,512	123,512	-	0.0%			Wages for PT staff (PT staff receive 3% inc July)
01-4550-0901-1400	LB- Longevity Pay	7,300	7,300	7,300	-	0.0%			Per Library Sal Comp Plan
	<b>Salaries Total</b>	<b>528,903</b>	<b>529,949</b>	<b>529,949</b>	<b>-</b>	<b>0.0%</b>			
01-4550-0901-2100	LB- Health Insurance	98,331	108,162	108,162	-	0.0%			10% increase
01-4550-0901-2110	LB- Dental Insurance	5,361	5,630	5,630	-	0.0%			5% increase
01-4550-0901-2120	LB- Life Insurance	450	450	450	-	0.0%			No increase
01-4550-0901-2130	LB- LTD Insurance	1,209	1,209	1,209	-	0.0%			No increase
01-4550-0901-2200	LB- FICA	32,792	32,857	32,857	-	0.0%			Based on wages: 6.2%
01-4550-0901-2210	LB- Medicare	7,669	7,684	7,684	-	0.0%			Based on wages: 1.45%
01-4550-0901-2300	LB- Retirement Town	43,687	44,601	44,601	-	0.0%			FT wages x (Jan-Jun :10.77%) (Jul -Dec 11.17%)
01-4550-0901-2500	LB- Unemployment Comp	530	530	530	-	0.0%			Primex

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01-4550-0901-2600	LB- Workers Comp Insurance	2,102	2,102	2,102	-	0.0%			Primex
	Benefits Total	192,132	203,225	203,225	-	0.0%			
01-4550-0901-4110	LB- Water/Sewer Bills-Library	2,000	2,000	2,000	-	0.0%			
01-4550-0901-5547	LB- Public Services	187,802	187,802	187,802	-	0.0%			Have to support, but to what degree?
	General Expenses Total	189,802	189,802	189,802	-	0.0%			
	<b>Total Library</b>	<b>910,837</b>	<b>922,976</b>	<b>922,976</b>	<b>-</b>	<b>0.0%</b>	<b>5.2%</b>	<b>5.9%</b>	
<b>Debt Service &amp; Capital</b>									
<b>Debt Services</b>									
01-4711-0921-8014	GF- Conservation Bond	300,000	300,000	300,000	-	0.0%			2015 Final payment
01-4711-0921-8016	GF- Train Stn Storm Sep Bond	57,800	57,800	57,800	-	0.0%			2016 Final payment
01-4711-0921-8017	GF- Epping Rd Water Tank	110,000	110,000	110,000	-	0.0%			2028 Final payment
01-4711-0921-8018	GF- Great Dam	34,800	34,800	34,800	-	0.0%			2021 Final payment
01-4711-0921-8019	GF- Norris Brook Culverts	60,000	60,000	60,000	-	0.0%			2019 Final payment
01-4711-0921-8258	GF- Jady Hill Phase II Utilities	30,000	30,000	30,000	-	0.0%			2019 Final payment
01-4711-0921-8xxx	GF- Great Dam Removal	-	159,000	159,000	-	0.0%			2024 Final payment
	GF Debt Service Principle Total	592,600	751,600	751,600	-	0.0%			
01-4721-0922-8054	GF- Conservation Bond Interest	23,400	11,700	11,700	-	0.0%			2015 Final payment
01-4721-0922-8056	GF- Train Stn. Storm Sep Bond Int	7,630	5,144	5,144	-	0.0%			2016 Final payment
01-4721-0922-8057	GF- Epping Rd Water Tank Interest	72,678	69,356	69,356	-	0.0%			2028 Final payment
01-4721-0922-8058	GF- Great Dam Interest	9,030	7,638	7,638	-	0.0%			2021 Final payment
01-4721-0922-8059	GF- Norris Brook Culverts Interest	10,913	8,513	8,513	-	0.0%			2019 Final payment
01-4721-0922-8258	GF- Jady Hill Phase II Utilities Inter	5,038	3,838	3,838	-	0.0%			2019 Final payment
01-4721-0922-8xxx	GF- Great Dam Removal	-	85,968	85,968	-	0.0%			2024 Final payment
	GF Debt Service Interest Total	128,689	192,157	192,157	-	0.0%			
01-4723-0923-9230	GF- TAN Interest	5,000	5,000	5,000	-	0.0%			Reserve for Tax Anticipation Note
	TAN Interest Total	5,000	5,000	5,000	-	0.0%			
	<b>Debt Services Total</b>	<b>726,289</b>	<b>948,757</b>	<b>948,757</b>	<b>-</b>	<b>0.0%</b>	<b>5.4%</b>	<b>6.0%</b>	
<b>Miscellaneous</b>									
01-4194-0117-4313	GG- Disaster Repairs - Insured	1	1	1	-	0.0%			
01-4196-0117-5010	GG- Postage	1	1		1	100.0%			Town-wide postage reserve (moved from TM)
01-4194-0117-5651	GG- Misc Expense	1	1		1	100.0%			Internal audit entry
	General Expenses Total	3	3	1	2	66.7%			
<b>Vehicle Replacement</b>									
01-4194-0117-7301	GG- CO - Leases	244,344	230,920	230,920	-	0.0%			See separate list
01-4194-0117-7420	GG- CO - Vehicles	292,055	127,016		127,016	100.0%			See separate list
	Capital Outlay Total	536,399	357,936	230,920	127,016	35.5%			
<b>Capital Outlay-Other</b>									
01-4194-0118-7446	GG- CO- Equipment	48,601	48,601	48,601	-	0.0%			SCBA Fire Equipment 5 Yr Lease (Final payment)
	Capital Outlay Total	48,601	48,601	48,601	-	0.0%			

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	<b>General Government Total</b>	<b>585,003</b>	<b>406,540</b>	<b>279,522</b>	<b>127,018</b>	<b>31.2%</b>	<b>1.6%</b>	<b>1.8%</b>	
	<b>Total Debt Service &amp; Capital</b>	<b>1,311,292</b>	<b>1,355,297</b>	<b>1,228,279</b>	<b>127,018</b>	<b>9.4%</b>	<b>6.9%</b>	<b>7.8%</b>	
<b>Benefits &amp; Taxes</b>									
<b>Payroll Taxes &amp; Benefits</b>									
01-4155-0931-2140	GG- Insurance Buyout	71,520	101,032	101,032	-	0.0%			Health Insurance Buyout (16 employees)
01-4155-0931-2150	GG- Sick Leave Buyout	-	1	-	1	100.0%			Paid for by funds in CRF
	<b>Payroll Taxes &amp; Benefits Total</b>	<b>71,520</b>	<b>101,033</b>	<b>101,032</b>	<b>1</b>	<b>0.0%</b>	<b>0.6%</b>	<b>0.6%</b>	
<b>Unemployment</b>									
01-4155-0933-2500	GG- Unemployment Comp	7,042	7,042	-	7,042	100.0%			
	<b>Unemployment Total</b>	<b>7,042</b>	<b>7,042</b>	<b>-</b>	<b>7,042</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Worker's Compensation</b>									
01-4155-0937-2600	GG- Workers Comp Insurance	159,080	159,080	-	159,080	100.0%			
	<b>Worker's Compensation Total</b>	<b>159,080</b>	<b>159,080</b>	<b>-</b>	<b>159,080</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Insurance</b>									
01-4196-0114-5211	GG- Liability Insurance	107,457	107,500	107,500	-	0.0%			Includes liability insurance of the Town and NNEPRA train platform insurance
01-4196-0114-5212	GG- Fleet Insurance	9,074	9,000	9,000	-	0.0%			
01-4196-0114-5214	GG- Insurance Deductible	6,187	3,000	3,000	-	0.0%			
01-4196-0114-5215	GG- Ins Reimbursed Repairs	1	1	1	-	0.0%			
	<b>Insurance Total</b>	<b>122,719</b>	<b>119,501</b>	<b>119,501</b>	<b>-</b>	<b>0.0%</b>	<b>0.7%</b>	<b>0.8%</b>	
	<b>Total Benefits &amp; Taxes</b>	<b>360,361</b>	<b>386,656</b>	<b>220,533</b>	<b>166,123</b>	<b>43.0%</b>	<b>1.2%</b>	<b>1.4%</b>	
	<b>Total General Fund</b>	<b>17,075,046</b>	<b>17,709,431</b>	<b>15,716,911</b>	<b>1,992,521</b>	<b>11.3%</b>	<b>88.7%</b>	<b>100.0%</b>	
<b>Warrant Articles</b>									
<b>Human Services</b>									
01-5000-0950-9003	WAR- Rockingham CAP (Outreach	11,000	11,000	-	11,000	100.0%			HS WAR #1
01-5000-0950-9005	WAR- Child & Family Services	12,000	12,000	-	12,000	100.0%			HS WAR #1
01-5000-0950-9008	WAR- Richie McFarland Children's Center	9,000	11,100	-	11,100	100.0%			HS WAR #1, Separate WAR for additional funds if approved
01-5000-0950-9014	WAR- New Generation Shelter	2,000	10,000	-	10,000	100.0%			HS WAR #1, Separate WAR for additional funds if approved
01-5000-0950-9015	WAR- Families First	3,000	3,000	-	3,000	100.0%			HS WAR #1
01-5000-0950-9033	WAR- A Safe Place	5,500	5,500	-	5,500	100.0%			HS WAR #1
01-5000-0950-9034	WAR- Rockingham MOW	9,200	9,200	-	9,200	100.0%			HS WAR #1
01-5000-0950-9036	WAR- Area Homecare	13,000	13,000	-	13,000	100.0%			HS WAR #1
01-5000-0950-9038	WAR- Seacoast Big Bro/Sis	9,000	9,000	-	9,000	100.0%			HS WAR #1
01-5000-0950-9040	WAR- New Heights	2,700	4,000	-	4,000	100.0%			HS WAR #1, Separate WAR for additional funds if approved. Formally New Outlook Teen Center
01-5000-0950-9043	WAR- Great Bay Kids	2,495	2,495	-	2,495	100.0%			HS WAR #1
01-5000-0950-9045	WAR- Seacoast Mental Health	8,500	8,500	-	8,500	100.0%			HS WAR #1

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01-5000-0950-9046	WAR- Sexual Assault Support	3,000	3,000		3,000	100.0%			HS WAR #1
01-5000-0950-9047	WAR- Seacare Health Service	-	-		-				Closed operations during 2013
01-5000-0950-9048	WAR- Crossroads House	3,500	3,500		3,500	100.0%			HS WAR #1
01-5000-0950-9049	WAR- Seacoast VNA	5,000	5,000		5,000	100.0%			HS WAR #1
01-5000-0950-9051	WAR- Friends Program (fka RSVP)	2,200	2,200		2,200	100.0%			HS WAR #1
01-5000-0950-9052	WAR- NHSPCA	-	1,500		1,500	100.0%			HS WAR #1, Separate WAR for additional funds if approved. Formally New Outlook Teen Center
01-5000-0950-9053	WAR- Seacoast Family Promise	1,500	1,500		1,500	100.0%			HS WAR #1
01-5000-0950-9068	WAR- St. Vincent de Paul	5,000	5,000		5,000	100.0%			HS WAR #1
01-5000-0950-9069	WAR- Womenade	2,000	2,000		2,000	100.0%			HS WAR #1
01-5000-0950-90xx	WAR- CASA	-	500		500	100.0%			New request for 2015 (Court Appointed Special Advocates); Separate WAR in 2015 if approved
	<b>Total Human Services WAR</b>	<b>109,595</b>	<b>122,995</b>	<b>-</b>	<b>122,995</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
<b>Other WAR</b>									
01-5000-0950-9062	WAR- Pavement Management	-							Supplemental paving program
	Linden St & Court St Culverts	-							Cost is for plans to replace @ \$ 75,000 per culvert -
	375th Anniversary Celebration	-							
	Townwide Facilities Plan (CIP	50,000	-	-					Use Assessment
	Elliott Property	26,490	-	-					Conservation Commission Request
	WAR- Sidewalk Program	80,000	-	-					CIP#5
	DPW/SEIU Agreement	6,824							
	Town Office Wiring Replacemmnt		75,000		75,000	100.0%			CIP#A3
	Town Hall Egress Staircase		80,000		80,000	100.0%			CIP#A2
	Library Renovation		50,000		50,000	100.0%			CIP#L1
	Replace Street Sweeper		56,482		56,482	100.0%			5 Year Lease payment, first year payment CIP#D7
	Replace Fire Alarm Truck		21,573		21,573	100.0%			5 Year Lease payment, first year payment
		<b>163,314</b>	<b>283,055</b>	<b>-</b>	<b>283,055</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
	<b>Warrant Articles Total</b>	<b>272,909</b>	<b>406,050</b>	<b>-</b>	<b>406,050</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	
	<b>Total General Fund &amp; WAR</b>	<b>17,347,955</b>	<b>18,115,481</b>	<b>15,716,911</b>	<b>2,398,571</b>	<b>13.2%</b>	<b>88.7%</b>	<b>100.0%</b>	
<b>Borrowing Other</b>									
	Removal of Great Dam	1,786,758							
	Sidewalk Program		1,180,000						6 year program



## SPONSORSHIP HISTORY

### Concerts:

- Going back 20-30 years the department solicited sponsors for the concert series. There was a donor (no longer in town) who gave \$2000-\$3000 and then with many small donations a large part of the series was paid for.
- From 2003-2006 this continued but when the concerts cost more, the large donor left town and the small donations dwindled we stopped soliciting much.
- We did try again in 2011 and 2012 and got Riverwoods once but for a minimal amount in comparison to the cost of the concert series. Sig Sauer gave some money a couple of years ago as well.
- By contrast North Hampton has a sponsor for each concert during the summer.

### Team Sponsors:

- We started this in about 2007. In many communities this is very popular however here in Exeter this has never caught on. We generally get 1-4 in any sports season.

### League Sponsors:

- The Air Zone is a sponsor for fall soccer but this is a "trade". We get inflatables for the lollipop festival for free in return for a sponsorship.

### Camp Sponsors:

- A couple of years ago Churchills was the camp sponsor. They had a small banner on the tennis court fence, their logo on the web site and all literature and their logo on children's t-shirts. They did this for only one year.

In summary Exeter has not been real big on sponsorships over the years.

# Sponsorship/Advertising Opportunities

Exeter Parks and Recreation has a great opportunity to promote your business while helping support the department's goals of providing affordable recreation activities to the area. We are in need of

## Youth League Sponsor: \$1000

You can sponsor an entire youth sports league. Your sponsorship includes your logo being placed on back of all the t-shirts, above the numbers on each shirt, registration forms, and our website. The shirts are worn year round by our participants and can be seen all over the seacoast area. On average we have about 300 participants in all of our sports. Sponsorships are available for our baseball, basketball and soccer programs!

## Team Sponsor: \$125

You can sponsor an individual team in the leagues. Your sponsorship includes your logo on the sleeve of the team's t-shirt. We divide our leagues in appropriate age/grade divisions. We have a few dozen teams per division in our leagues. You can choose to sponsor multiple teams in different divisions.

## Camp Sponsors: \$2000-Summer Adventure camp, \$500 all other camps

You can sponsor one of many camps. We have several camps you can choose from. Your sponsorship includes your logo on the back of all the camp t-shirts, registration forms, and our website. Our largest camp is Summer Adventure Camp which has approximately 200 participants and 22 staff that wear the shirts on all field trips. These field trips travel all over southern NH and ME as well as Northern MA. These shirts can be seen year round around the seacoast. Camps available for sponsorships are Golf, Flag Football, and Teen Adventure Camp!

## Summer Concert Series: Platinum: \$1500, Gold: \$1,000, Silver: \$750, Bronze: \$500

You can help sponsor our Summer Concert Series. This is a tradition that dates back years and draws 300 people a week to beautiful downtown Exeter's Swasey Parkway, with over a 1,000 people attending our annual Fireworks and Concert! Your sponsorship will include a spot on a banner with your logo, the concert flyer which gets distributed around town, and on our website. Help us continue this yearly event!

## Advertising: \$150 for 2 sides, \$300 for 4 sides

Looking for a highly visible advertising opportunity? Our recreation park attracts 65,000 visits a year! You can purchase advertising for one year with our new opportunity on one or more sides of a park trash barrel. Barrels are placed throughout our park from April through November. We had 14,000 visits alone to the Daniel R Healy Memorial Pool.

*All logos need to be in either illustrator cs4 format or high resolution jpeg*

If interested contact Mike Favreau at [Mfavreau@town.exeter.nh.us](mailto:Mfavreau@town.exeter.nh.us) or return the bottom portion with the completed info required. We reserve the right to refuse inappropriate sponsorship and advertising request.

All checks payable to: E.P.R.D. (Exeter Parks and Recreation)

All Sponsorships are due 30 days prior to program start date or Season Deadlines (based on availability).

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

Town: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Website: \_\_\_\_\_

Email: \_\_\_\_\_

Circle Pmt:            Cash            Credit (MC/VI)            Check

## Town Manager Updates

Submitted by: Russell Dean, Town Manager

Week Ending: October 3<sup>rd</sup>, 2014

- Attended mediation for Planning Board case (Salin) on September 24<sup>th</sup>
- Attended Budget Recommendations Committee meeting on September 24<sup>th</sup> and discussed preliminary budget request
- Attended NHMA legislative conference on September 26<sup>th</sup> as Board delegate.
- Attended Economic Development Director Meet & Greet on September 30<sup>th</sup>.
- Met with Chief Comeau to review upcoming expiration of ambulance billing contract.
- Met with DPW Director Perry and WS Manager/Engineer Jeffers to review water issues vis a vis Stratham.
- Met with Comcast representative Jay Somers regarding closure of the Epping Road Comcast Payment Center.
- Participated in meeting with COAST and other town representatives on October 1<sup>st</sup> to review status of Route 7.
- Met with Parks/Recreation to review sponsorship issues.
- Met with BOS Chair to prepare for October 6<sup>th</sup> meeting; prepared packet for meeting.
- Worked on follow up appraisal on Gerry's Variety property/Baggage Building project.
- Reviewed vehicle use policy.
- Worked on several budget – related issues: preliminary default budget calculation, discretionary versus non-discretionary spending, etc..
- Reviewed MS4 with Finance Department. Confirmed tax rate setting will be electronic as DRA no longer visits communities.
- Researched Sterling Hill development to understand road access issue in response to a resident request.
- Researched/coordinated issues related to sleeves on Route 27 bridge.
- Drone flyover notification – Riverwoods.
- Review of sick leave trust balance/warrant article proposal with Finance Department.
- Property issue – 112 Robin Hood Lane.
- Completion of 29 Gary Lane Buyback.
- Completion of multi year assessing contract.
- Reviewed latest tax deed list.
- Initial review of classification appeals with Human Resources.
- Review of ACA issues with Human Resources.
- Review of Colonial Life offerings with Human Resources.

## Town Projects

1. Groundwater Plant – construction continues at Lary Lane site.
2. Wastewater Facilities Plan/Regional Option – Meeting in Portsmouth on September 29<sup>th</sup>.
3. Portsmouth Avenue paving/manhole work – Paving completed the week of 9/22. Manhole work finishing up this week.
4. High Street Sidewalks/Paving – Begins October 6<sup>th</sup>, traffic control plan on Town website.
5. Linden/Court Street Culverts (design stage) – Project update for future BOS meeting.
6. Stillwell's Follow Up – Made contact with owner, working out details.
7. Work on Town Facilities Plan – Final Draft of RFP nearly complete.
8. Household Hazardous Waste Collection Day
9. String Bridge – In design at DPW
10. Great Dam - Review of Sandy Grant questions from Budcom meeting of 9/24. Formation of Section 106 committee by BOS. Drill rig conducted borings on 10/2.

Non-Town Projects

1. Unutil natural gas extension – Route 27 – Review of sleeve usage issue.
  2. Paving – Route 85 (Newfields Road) by NHDOT
-

# List for Selectmen's meeting October 6, 2014

## Yield Tax

<u>Map/Lot</u>	<u>Address</u>	<u>Amount</u>
33/26&40/15	Watson Road	3,270.19



# Application for Use of Town Facility

Forms can be mailed: Town of Exeter, 10 Front Street, Exeter, NH 03833

Faxed #: 603-772-4709 or emailed: [townmgr@town.exeter.nh.us](mailto:townmgr@town.exeter.nh.us)

Facility Requested: Town Hall (Main Floor)  Town Hall Stage  Bandstand

Signboard Requested: Poster Board  Week: \_\_\_\_\_ Plywood Board  Week: \_\_\_\_\_

### Representative Information:

Name: Lights Committee <sup>Beth Dupell</sup> Address: 2 Center St.

Town/State/Zip: \_\_\_\_\_ Phone: \_\_\_\_\_

Email: bemcecm-design.com Date of Application: 9/24/14

### Organization Information:

Name: Lights Address: \_\_\_\_\_

Town/State/Zip: \_\_\_\_\_ Phone: \_\_\_\_\_

### Reservation Information:

Type of Event/Meeting: Decorating Bandstand <sup>11/22 + 11/23</sup> Date: \_\_\_\_\_

Times of Event: 11/22 + 11/23 \* Times needed for set-up/clean-up: \_\_\_\_\_

# of tables: \_\_\_\_\_ # of chairs: \_\_\_\_\_ \* 11/29 + 11/30 rain date

List materials being used for this event: \_\_\_\_\_

Will food/beverages be served? NO Description: \_\_\_\_\_

### Requirements:

**Cleaning Deposit:** A cleaning deposit of \$100 is required of any user serving food or beverages. If the town determines after use that the building was acceptably cleaned, the deposit fee will be returned to the user. No food is allowed in Main Hall of the Town Hall. If food is to be served and/or prepared in foyer of Town Hall, the electrical outlet cannot exceed 20 amps. For more information call Kevin Smart, Maintenance Superintendent at 773-6162 prior to use.

**Liability Insurance Required:** The Town requires liability insurance to be submitted with this completed application. Required insurance amounts: General Liability/Bodily Injury/Property Damage: \$300,000/\$1,000,000. The Town of Exeter must be listed as additional insured.

**Rental Fee:** For Town Hall use there is a fee of \$75.00 per day, a payment of \$250 may be required for use of main floor and stage for more than a single day. You may request a waiver of the rental fee in writing.

**Keys:** Access to a town building after normal business hours requires a key sign out. Forms and keys can be obtained from the Town Manager's office at the Town Office during normal business hours (there is no other option for obtaining a key). A key can be collected up to 24 hours before your event (with the exception of Sunday events).

Signing below acknowledges receipt of and agreement to all rules, regulations and requirements pertaining to the use of a town facility. Permit approvals are contingent upon proper insurance and fees paid to the Town of Exeter.

Applicant signature: [Signature] Date: 9/23/14

Authorized by the Board of Selectmen/Designee: \_\_\_\_\_ Date: \_\_\_\_\_

### Office Use Only:

Liability Insurance: On file  In-process  Will receive by \_\_\_\_\_

Fee: Paid  Will pay by \_\_\_\_\_ Non-profit fee waiver requested



To: Exeter Board of Selectmen

Re: Request for placement of signs

Date: 09/22/2014

The Exeter Area GFWC (General Federation of Women's Clubs) is requesting approval by the Board of Selectmen for the placement of lawn signs in and around Exeter to advertise our Yuletide Fair that will be held at the Stratham Cooperative Middle School on Saturday, November 22, 2014. This will be the 37th year that our organization has held this event as a primary fundraiser for our club. This event raises between \$12,000 and \$15,000 which is used to provide scholarships to local graduating seniors and to help worthy causes, locally, nationally, and internationally.

We would like to request the use of small lawn signs, measuring 21" x 18", that would be placed along the roadsides in the Exeter area. These would be put out one week before the event and would be removed by Monday, November 24th. We would also like to use a banner 6 feet in length to be placed at the entrance of Guinea Road, off of Hampton Road, in order to direct traffic to the school. This sign would also be put up one week prior to our event and be removed by Monday, November 24th.

Thank you very much for considering our request. You may contact me at 603-418-4565 for further information.

Sincerely,

Elisabeth Hinrichsen, Co-Chair

EAGFWC Yuletide Fair

Exeter Area General Federation of Women's Clubs  
P.O. Box 24  
Exeter, NH 03833

*Town Manager's Office*

SEP 24 2014

*Received*

# Memo

To: Russell Dean, Exeter Town Manager  
Town of Exeter, Board of Selectmen

Thru: Jennifer Perry, Public Works Director

From: Kevin Smart, Maintenance Superintendent

Date: 06 October 3, 2014

Re: Municipal Natural Gas & Electric Fixed Price Contracts

Pursuant to the volatility of the current energy markets, and the potential for substantial increases, the opportunity to lock rates prior to a forewarned escalation is recommended. Our fixed rate electricity contract price of \$0.0714 is due to expire this December. Current quotes from Constellation, ConEdison, and Integrys are attached with Constellation the most favorable for a fixed rate of 10.82 kWh for 24 months, and 10.75 for 36 months. Constellation quotes are all quantity, and all inclusive, fixed. It is important to note that the rates are rapidly changing and will need to be locked as soon as able to guarantee for December 2014.

In terms of Natural Gas, the market is seeing demand much higher than supply as the winter months become nearer. Natural Gas pipelines feeding New Hampshire are still several years away from volume increases that will affect the market. The attached supporting documents provide an overall description of current market conditions as reaching the low, with upcoming seasonal weather changes providing the catalyst for demand, and price increases. A fixed rate, open volume, 2 year contract has been provided through UMG, and supplied by Santa Buckley Energy, Inc. at the Fixed Rate of \$1.190 per therm. It is recognized that a fixed, 2 year contract is the maximum obtainable due to the volatility in the Natural Gas market.





## umg re: Town of Exeter - fresh ConEdison kilowatt-hour quotes price matrix comparison

Brian w/UMG Bulk Energy <brian@umginc.com>  
To: Kevin Smart <ksmart@exeternh.gov>

Wed, Sep 24, 2014 at 2:12 PM

Hey Kevin - fresh quotes just in from ConEdison, thought I would send them in matrix side by side format for easy comparison against the Constellation and Integrys quotes sent earlier today:

**Name:** Town of Exeter  
**Account:** 6 Unutil accounts, 1 G1, 4 G2, 1 OL  
**Usage:** approximate annual usage 2,832,000  
**Current Supplier:** Constellation Oct12-Dec14 @ 7.140 cents per kWh  
**Start Date:** December, 2014  
**Type of Quote:** in cents per kWh, all-quantity, all-inclusive, fixed\*  
**Note:** pricing subject to change until locked in

Term	ConEdison	Constellation	Integrys
12 months	11.48	11.05	11.67
24 months	11.12	10.82	11.33
35 months	-	10.74	11.25
36 months	11.18	10.75	11.27
Winter Reliability 2014-2015*	pass-thru	pass-thru	pass-thru

Here to help!

Brian 583-3582

**From:** Brian w/UMG Bulk Energy [mailto:brian@umginc.com]  
**Sent:** Wednesday, September 24, 2014 1:16 PM  
**To:** 'Kevin Smart'  
**Subject:** umg re: Town of Exeter - fresh Constellation kilowatt-hour quotes



UMG Bulk Energy  
 Tel: 1-800-772-0609  
 Fax: 1-800-772-0689  
[bulkenergy@umginc.com](mailto:bulkenergy@umginc.com)  
[www.umginc.com](http://www.umginc.com)  
 10/1/2014

**Unitil / Northern Utilities**  
**Natural Gas**  
**Historic Pricing**  
[www.unitil.com](http://www.unitil.com)

<b>2015</b>												
Service Month	JAN15	FEB15	MAR15	APR15	MAY15	JUN15	JUL15	AUG15	SEP15	OCT15	NOV15	DEC15
UES / Northern Utilities NH G40-41-42	\$1.1217	\$1.1217	\$1.1217	\$1.1217								
UES / Northern Utilities NH G50-51-52	\$1.0063	\$1.0063	\$1.0063	\$1.0063								
<b>2014</b>												
Service Month	JAN14	FEB14	MAR14	APR14	MAY14	JUN14	JUL14	AUG14	SEP14	OCT14	NOV14	DEC14
UES / Northern Utilities NH G40-41-42	\$0.9703	\$0.9703	\$0.9703	\$0.7330	\$0.7209	\$0.7209	\$0.6529	\$0.6529	\$0.6529	\$0.6529	\$1.1217	\$1.1217
UES / Northern Utilities NH G50-51-52	\$0.8801	\$0.8801	\$0.8801	\$0.6428	\$0.6318	\$0.6318	\$0.5638	\$0.5638	\$0.5638	\$0.5638	\$1.0063	\$1.0063
<b>2013</b>												
Service Month	JAN13	FEB13	MAR13	APR13	MAY13	JUN13	JUL13	AUG13	SEP13	OCT13	NOV13	DEC13
UES / Northern Utilities NH G40-41-42	\$0.8279	\$0.9055	\$0.7720	\$0.5820	\$0.5780	\$0.6085	\$0.6085	\$0.6085	\$0.6085	\$0.6085	\$0.8664	\$0.8664
UES / Northern Utilities NH G50-51-52	\$0.7507	\$0.8283	\$0.6948	\$0.5048	\$0.5180	\$0.5485	\$0.5485	\$0.5485	\$0.5485	\$0.5485	\$0.7762	\$0.7762
<b>2012</b>												
Service Month	JAN12	FEB12	MAR12	APR12	MAY12	JUN12	JUL12	AUG12	SEP12	OCT12	NOV12	DEC12
UES / Northern Utilities NH G40-41-42	\$1.1889	\$1.1889	\$1.3290	\$1.1249	\$0.4597	\$0.4339	\$0.4339	\$0.4630	\$0.4347	\$0.4347	\$0.8279	\$0.8279
UES / Northern Utilities NH G50-51-52	\$0.9955	\$0.9955	\$1.1359	\$0.9315	\$0.3835	\$0.3577	\$0.3577	\$0.3868	\$0.3585	\$0.3585	\$0.7507	\$0.7507
<b>2011</b>												
Service Month	JAN11	FEB11	MAR11	APR11	MAY11	JUN11	JUL11	AUG11	SEP11	OCT11	NOV11	DEC11
UES / Northern Utilities NH G40-41-42	\$1.1443	\$1.1859	\$1.1859	\$1.1859	\$0.7234	\$0.7234	\$0.6553	\$0.7246	\$0.6131	\$0.6131	\$1.1166	\$1.1166
UES / Northern Utilities NH G50-51-52	\$0.9914	\$1.0330	\$1.0330	\$1.0330	\$0.5975	\$0.5975	\$0.5294	\$0.5987	\$0.4872	\$0.4872	\$0.9232	\$0.9232
<b>2010</b>												
Service Month	JAN10	FEB10	MAR10	APR10	MAY10	JUN10	JUL10	AUG10	SEP10	OCT10	NOV10	DEC10
UES / Northern Utilities NH G40-41-42	\$1.0296	\$1.0836	\$1.0836	\$0.6771	\$0.6905	\$0.6329	\$0.7640	\$0.7640	\$0.7640	\$0.7640	\$1.1231	\$1.0980
UES / Northern Utilities NH G50-51-52	\$0.9868	\$1.0408	\$1.0408	\$0.6343	\$0.6075	\$0.5499	\$0.6810	\$0.6810	\$0.6810	\$0.6810	\$0.9702	\$0.9451
<b>2009</b>												
Service Month	JAN09	FEB09	MAR09	APR09	MAY09	JUN09	JUL09	AUG09	SEP09	OCT09	NOV09	DEC09
UES / Northern Utilities NH G40-41-42	\$1.3949	\$1.3949	\$1.1853	\$1.1853	\$0.8355	\$0.8355	\$0.8355	\$0.8355	\$0.8355	\$1.0444	\$1.1058	\$1.1058
UES / Northern Utilities NH G50-51-52	\$1.0608	\$1.0608	\$0.8512	\$0.8512	\$0.6785	\$0.6785	\$0.6785	\$0.6785	\$0.6785	\$0.8481	\$1.0630	\$1.0630

# FIRM NATURAL GAS SALES AGREEMENT

**SELLER:** Santa Buckley Energy, Inc.  
154 Admiral St., P.O. Box 1141  
Bridgeport, CT 06601

**Contact:** Jason Swan  
**Telephone:** 203-362-3332 ext. 1323  
**E-Mail:** swanj@santaenergy.com  
**Fax:** 203-367-2412

**BUYER:** Corporation  Partnership or LLC  Sole Proprietorship

<b>Business Name:</b> <u>Town of Exeter, NH</u>	<b>Parent or AKA Name:</b> _____
<b>Service Address:</b> <u>See Attachment 2</u>	<b>Billing Address:</b> <u>13 Newfields Road</u>
<b>City, State, Zip:</b> <u>See Attachment 2</u>	<b>City, State, Zip:</b> <u>Exeter, NH 03833</u>
<b>Contact Name:</b> <u>Kevin Smart</u>	<b>Contact Name:</b> <u>Russell Dean</u>
<b>Telephone:</b> <u>603-773-6162</u>	<b>Telephone:</b> <u>603-778-0591</u>
<b>Fax:</b> <u>603-772-1355</u>	<b>Fax:</b> <u>603-821-9246</u>
<b>Email:</b> <u>ksmart@exeternh.gov</u>	<b>Email:</b> <u>rdean@exeternh.gov</u>

**Tax Exemptions:** (Check and provide tax exemption forms if applicable) State Sales Tax  Gross Earnings Tax

**UTILITY(S):** UNITIL PIPELINE: \_\_\_\_\_ TGP: \_\_\_\_\_ DELIVERY POINT: City Gate

**PRODUCT:** Natural Gas - The PRODUCT shall be provided by the SELLER and purchased by the BUYER on a firm, full-requirements basis for the uses reflected in the QUANTITY purchased on BUYER'S behalf. The UTILITY will provide delivery of the PRODUCT from the DELIVERY POINT to the BUYER'S meter and charge BUYER its applicable tariff rate for its services.

**TERM:** The TERM shall be as specified in Attachment 1 to this AGREEMENT. Any PRODUCT provided to BUYER that is not delivered within the TERM of an Attachment 1 shall be at the SPOT SALES price. BUYER must provide SELLER a minimum of 30 days prior written notice to terminate PRODUCT deliveries from SELLER. Early termination charges, if applicable, will be applied as per Section 7 of the Firm Natural Gas Terms and Conditions.

**PRICE:** The PRICE for monthly PRODUCT QUANTITY during the TERM of this AGREEMENT is selected on Attachment 1. PRICE is in the specified units at the DELIVERY POINT. For the OPEN QUANTITY option, PRICE shall apply to BUYER'S entire actual usage during the TERM of the AGREEMENT. For the DEFINED QUANTITY option, the FIXED PRICE shall be applied to the monthly DEFINED CONTRACT QUANTITY specified in Attachment 1, with credits or debits due to lower or higher monthly use credited or charged at the COVER rate. Additional charges may be applied for any extraordinary daily swing service as detailed in the attached Firm Natural Gas Terms and Conditions Section 3.

**QUANTITY:** The QUANTITY to be purchased on BUYER'S behalf is selected in Attachment 1. If the PRICE selection is OPEN QUANTITY, then the purchased amount shall be based upon BUYER'S weather normalized historical usage. If the PRICE selection is DEFINED QUANTITY, then the purchased amount shall be based upon historical usage, plus or minus any supplemental purchases requested by BUYER. In either option, SELLER shall provide BUYER'S full-requirements. When floating on the SPOT SALES price, QUANTITY shall be defined as BUYER'S full requirements.

**SPOT SALES:** Applies to any PRODUCT delivered to BUYER by SELLER, outside of the TERM of an Attachment 1 to this AGREEMENT. The price for SPOT SALES shall be 115% of SELLER'S cost of additional PRODUCT for the month, including commercially reasonable delivery costs.

**COVER:** For the DEFINED QUANTITY option, the BUYER'S COVER pricing for any monthly consumption during the TERM that is less than or greater than its monthly DEFINED CONTRACT QUANTITY as specified in Attachment 1 of this AGREEMENT shall be determined and defined as follows according to how the actual consumption compares to the DEFINED QUANTITY. Condition 1: for any consumption above 100% of the monthly DEFINED CONTRACT QUANTITY, BUYER shall pay SELLER'S cost of additional PRODUCT, including commercially reasonable delivery costs, plus a \$0.05/CCF management fee. Condition 2: for any consumption that is less than 100% of the monthly DEFINED CONTRACT QUANTITY, SELLER shall credit BUYER the price received by SELLER for the unused PRODUCT.

**INVOICING / PAYMENT:** BUYER'S monthly metered consumption will be increased by the UTILITY'S required fuel loss percentage for billing purposes. If an actual meter reading or actual cost for SPOT SALES is not available, an estimate may be used and corrected with the following month's invoice. Invoices not paid by BUYER within 20 days of the invoice date will be assessed late charges daily at the lower of 1.5% per month, or the maximum amount permitted by law. All taxes at and from the DELIVERY POINT are the responsibility of the BUYER, and will be billed by the SELLER to the BUYER, unless BUYER provides appropriate documentation of exemption(s).

**SPECIAL ATTACHMENTS:** If more than one meter, Attachment 2 shall list multiple meters and their locations.

**THE ENTIRE AGREEMENT CONSISTS OF THIS PAGE, THE ATTACHED FIRM NATURAL GAS TERMS AND CONDITIONS (v7/10/14), ATTACHMENTS 1 and 2, AND SPECIAL ATTACHMENTS IDENTIFIED HEREIN. I acknowledge that I have read and accept the entire AGREEMENT.**

Accepted, BUYER'S Authorized Representative:

<i>Signature</i>	<i>Print Name</i>	<i>Title</i>	<i>Date</i>
Accepted, SELLER'S Authorized Representative:			

<i>Signature</i>	<i>Print Name</i>	<i>Title</i>	<i>Date</i>
	Timothy Costello	President	

**ATTACHMENT 1**  
**TO EXECUTED SANTA BUCKLEY ENERGY INC. FIRM NATURAL GAS SALES AGREEMENT (Version 07.10.14)**

*Price and Quantity*

Customer: Town of Exeter, NH  
 Term: 11/1/14 through 10/31/16 (24 months)  
 Renewal Day: 14 (Approximate)  
 (Renewal dates after 15 will start ahead of Term date above.)

UTILITY: See Attachment 2  
 Meter(s) #: See Attachment 2  
 UTILITY Account(s) #: See Attachment 2

**PRICE**

**OPEN QUANTITY OPTION**  
 **\$1.190 Fixed PRICE**

PRICE is per measured unit of Therms at the citygate DELIVERY POINT. If selected, the NYMEX Index shall be added to the monthly natural gas futures contract settlement price as published in the Wall Street Journal in the month immediately preceding the delivery month. BUYER has a one-time option to request conversion of a NYMEX Index Adder to a Fixed PRICE for remaining unsettled contracts in the TERM, in accordance with SELLER'S lock-in procedures. If selected, the Market Index shall be added to SELLER'S weighted average daily cost of delivered PRODUCT over the consumption month to determine a monthly PRICE.

QUANTITY				
	Month-Year	Historical Consumption Quantity		Open Contract Quantity
		Therms		Therms
1	Nov-14	8,581		8,034
2	Dec-14	13,618		13,492
3	Jan-15	14,061		13,751
4	Feb-15	12,287		11,129
5	Mar-15	8,716		7,126
6	Apr-15	3,724		3,724
7	May-15	1,191		1,191
8	Jun-15	316		316
9	Jul-15	198		198
10	Aug-15	208		208
11	Sep-15	1,225		1,225
12	Oct-15	4,828		4,828
13	Nov-15	8,581		8,034
14	Dec-15	13,618		13,492
15	Jan-16	14,061		13,751
16	Feb-16	12,287		11,129
17	Mar-16	8,716		7,126
18	Apr-16	3,724		3,724
19	May-16	1,191		1,191
20	Jun-16	316		316
21	Jul-16	198		198
22	Aug-16	208		208
23	Sep-16	1,225		1,225
24	Oct-16	4,828		4,828
<b>TOTAL</b>		<b>137,906</b>		<b>130,443</b>

BUYER'S Authorized Representative:

\_\_\_\_\_  
 Signature Print Name Title Date

SELLER'S Authorized Representative:

\_\_\_\_\_  
 Signature Timothy Costello  
Print Name President  
Title Date

**ATTACHMENT 2**  
**TO EXECUTED SANTA BUCKLEY ENERGY INC. FIRM NATURAL GAS SALES AGREEMENT (Version 07.10.14)**

Contract Name:		Town of Exeter, NH					Contract Start Date:		11/01/14	
Name	Location			Meter #	Account #	Utility	Rate	Renewal Day	Pipeline	
1	Town of Exeter Rec Garage	32 Court St	Exeter	NH 03833	H41153	4119183-4040678	UNITIL	40	14	TGP
2	Exeter Town Hall	9 Front St	Exeter	NH 03833	H59511	4102505-4034230	UNITIL	41	14	TGP
3	Exeter Town Offices	10 Front St	Exeter	NH 03833	J20442	4091999-4030134	UNITIL	40	14	TGP
4	Town of Exeter	279 Water St.	Exeter	NH 03833	E52578	4120643-4041212	UNITIL	40	14	TGP
5	Town of Exeter	13 Newfields Rd.	Exeter	NH 03833	J66612	4008471-4040142	UNITIL	41	14	TGP
6	Town of Exeter	32 Court St	Exeter	NH 03833	H59203	4102507-4034232	UNITIL	40	14	TGP
7	Town of Exeter	13 Newfields Rd.	Exeter	NH 03833	K47739	4008471-4025342	UNITIL	40	14	TGP
8	Town of Exeter	13 Newfields Rd.	Exeter	NH 03833	H82231	4060723-4018808	UNITIL	40	14	TGP
9	Exeter Senior Citizens Ctr.	32 Court St	Exeter	NH 03833	U07923	4069727-4022194	UNITIL	40	14	TGP
10	Town of Exeter	87 Epping Rd.	Exeter	NH 03833	H53234	4067775-4043574	UNITIL	40	14	TGP
11	Town of Exeter	13 Newfields Rd.	Exeter	NH 03833	J32496	4008471-4037110	UNITIL	40	14	TGP
12	Town of Exeter	109 Portsmouth Ave.	Exeter	NH 03833	H99407	4109301-4036954	UNITIL	40	14	TGP
13	Town of Exeter	13 Newfields Rd.	Exeter	NH 03833	R00131	4060723-4062690	UNITIL	40	14	TGP
14	Town of Exeter	109 Portsmouth Ave.	Exeter	NH 03833	A02839	4046301-4014150	UNITIL	40	14	TGP
15	Court of St Pump Station	99 Court St.	Exeter	NH 03833	N88313	4156993-4055522	UNITIL	40	14	TGP
16	Exeter Police Station	20 Court St.	Exeter	NH 03833	H86848	4154265-4054506	UNITIL	41	14	TGP

## Santa Buckley Energy, Inc. - Firm Natural Gas Terms and Conditions (v7/10/14)

Following are additional terms and conditions to Santa Buckley Energy's Firm Natural Gas Sales AGREEMENT:

1. **RESPONSIBILITIES:** BUYER agrees to (i) authorize SELLER to commit to forward purchases of either prior year historical gas quantities or amounts as shown in Attachment 1 on its behalf for the uses anticipated at the time of AGREEMENT, (ii) notify SELLER of permanent schedule changes or equipment changes that may alter the pattern of usage as anticipated by forward purchases, and either cash out of volumes in accordance with the Termination clause below, or negotiate pricing for volume increases, (iii) designate SELLER as its exclusive agent for the provision of PRODUCT deliveries in accordance with the terms and conditions of this AGREEMENT, (iv) give SELLER agent authorization to obtain any notices and consumption and billing records required for purposes related to provision of PRODUCT deliveries, (v) enter into and maintain a contract with its UTILITY for firm distribution service for the entire TERM of this AGREEMENT, (vi) make timely payment of all UTILITY invoices to avoid any interruption of distribution service, and (vii) make timely payment on invoices from SELLER. BUYER is liable for the UTILITY'S tariff charges. SELLER agrees to (i) purchase PRODUCT on behalf of the BUYER and cause it to be delivered in accordance with the provisions of this AGREEMENT, and (ii) to utilize only suppliers authorized by BUYER'S UTILITY and other governing regulatory agencies.
2. **DELIVERY AND BALANCING:** SELLER will cause PRODUCT to be nominated and delivered to BUYER'S UTILITY at its designated DELIVERY POINT, for the estimated daily requirements of the PRODUCT for BUYER. These estimates are based upon historical data and other information obtained from the BUYER. SELLER and/or its agent(s) shall be responsible for any charges from the UTILITY related to SELLER'S or its agent's failure to perform its operational responsibilities in accordance with UTILITY requirements. BUYER is responsible, and may be required to pay for or reimburse SELLER, for any UTILITY penalty or other charges resulting from BUYER'S failure to provide timely advice to SELLER of any operations or equipment changes that may cause a material change in daily PRODUCT usage or failure to abide by the terms of this AGREEMENT. BUYER shall not be responsible for UTILITY penalty charges resulting from daily usage variations caused solely by changes in weather. Charges to BUYER may be levied by SELLER as a pro rata share of an aggregated group of customers who have caused such penalties or charges. SELLER shall not invoice any penalties to BUYER resulting from any of the foregoing that are not enforced on SELLER by its supplier or the UTILITY.
3. **DAILY SWING SERVICE:** Condition (1), BUYER receives 50% or less capacity assignment from its UTILITY - SELLER shall provide daily volume swing service up to a daily cost of swing service of +/- 25%. The daily volume swing is the difference between actual use on the gas day (10AM-10AM, EST) and the daily pro rata quantity which is the applicable monthly Open Contract Quantity or Defined Contract Quantity from Attachment 1, whichever is the chosen option, divided by the number of calendar days in the month. The daily cost of swing service shall be calculated by multiplying the daily volume swing times the increase or decrease in the market price of gas compared to BUYER'S contract PRICE. Should the absolute value of either an increased cost for additional volume taken above the daily pro rata quantity or a loss on volume not taken below the pro rata daily quantity exceed 25% of the contract price multiplied by the daily consumption, then BUYER shall be liable for, and may be required to pay for or reimburse SELLER, for the absolute value of the difference from the 25% tolerance. If any gas day's metered data is not available for BUYER, the actual consumption for such day shall be determined by allocating daily consumption on the basis of heating degree days over the days for which daily data is unavailable. If BUYER is purchasing at a SPOT SALES rate, the daily tolerance provision shall not apply. Condition (2), BUYER receives greater than 50% capacity assignment from its UTILITY - SELLER may charge BUYER at the daily market rate for any daily consumption that exceeds the maximum daily quantity of the assigned capacity from BUYER'S UTILITY. If any gas day's metered data is not available for BUYER, the actual consumption for such day shall be determined by allocating daily consumption on the basis of heating degree days over the days for which daily data is unavailable. If BUYER is purchasing at a SPOT SALES rate, the daily tolerance provision shall not apply.
4. **MEASUREMENT:** All PRODUCT delivered hereunder shall meet the quality and heat content specifications of the applicable delivering pipeline. The UTILITY'S meter(s) at BUYER'S service location as identified in this AGREEMENT shall be the measure of PRODUCT taken each month. Either party to this AGREEMENT shall notify the other promptly if it learns of a metering error or change. Any UTILITY adjustments to metered quantities for a prior period shall be adjusted between BUYER and SELLER as well.
5. **TAXES / REGULATION:** BUYER is liable for and must pay or reimburse SELLER for any taxes associated directly with the sale or delivery of the PRODUCT at and from the DELIVERY POINT to its meter or any hereafter imposed taxes or government imposed charges, including but not limited to sales, use, franchise, consumption and gross revenue taxes. If BUYER has claimed a tax exemption as part of this AGREEMENT, it must provide SELLER with copies of exemption certificates and any other necessary information to allow for proper billing and filing of accurate and timely tax returns. BUYER may be required to seek reimbursement directly from the taxing entity if any taxes are levied prior to receipt by SELLER of proper exemption certificates.
6. **PAYMENTS / CREDIT:** BUYER agrees to make payments in accordance with the INVOICING / PAYMENT terms of this AGREEMENT, and to maintain creditworthiness or provide additional security as required by SELLER. BUYER agrees to allow SELLER to check payment history with its UTILITY as a trade reference. Should BUYER become overdue on payments owed to SELLER, or experience a material change in financial condition, SELLER may require additional security from BUYER. Failure of BUYER to provide such security within 15 days of notice from SELLER shall be deemed a breach of this AGREEMENT. If BUYER files for bankruptcy or is the subject of an involuntary bankruptcy, SELLER may immediately terminate this AGREEMENT. BUYER is responsible for all expenses and collection fees incurred by SELLER to collect any overdue amounts, including reasonable attorney's fees. A \$20.00 fee will be charged to BUYER for the return of any checks.
7. **TERMINATION:** Either party may terminate this AGREEMENT for failure of the other party to perform any of its obligations, and failure to cure the breach within 15 days of the breach or notice of default from the other party. If BUYER files for bankruptcy or is the subject of an involuntary bankruptcy, SELLER may immediately terminate this AGREEMENT. In addition, any failure by BUYER to accept delivery of its full PRODUCT requirements for the full TERM of this AGREEMENT shall make BUYER liable to SELLER for related monetary damages incurred by SELLER, including any losses derived from a decrease in market value of the PRODUCT from the date that it was authorized for purchase by this AGREEMENT. Such cost, if any, shall be calculated as the positive difference between the AGREEMENT PRICE and NYMEX Henry Hub wholesale prices for the undelivered QUANTITY on the date that deliveries were ceased or refused. If the difference between the AGREEMENT PRICE and the wholesale market price is negative, SELLER shall credit BUYER 50% of the calculated amount.
8. **ASSIGNMENT:** Either party may assign its rights and obligations under this AGREEMENT provided that any assignee of BUYER meets credit standards of SELLER, or provides security assurance acceptable to SELLER. This AGREEMENT shall inure to and be binding upon the parties hereto and upon their respective successors, heirs and assigns. In the event BUYER sells, leases, or otherwise conveys the facilities in which the PRODUCT sold hereunder is utilized, BUYER shall require its successor to assume the obligations of this AGREEMENT. Failure to do so shall be considered a termination and BUYER shall be subject to any related monetary damages incurred by SELLER for any PRODUCT not taken over the remaining TERM of the AGREEMENT. Notwithstanding the foregoing, SELLER may assign this AGREEMENT without consent or recourse of BUYER to any affiliate of SELLER.

## Santa Buckley Energy, Inc. - Firm Natural Gas Terms and Conditions (v7/10/14)

9. **CONFIDENTIALITY:** Each party shall keep the terms of this AGREEMENT confidential, except for purposes of SELLER'S contract execution with a PRODUCT supplier, or for either party to meet the lawful requirements of any regulatory body having jurisdiction over the PRODUCT or its transmission.
10. **WAIVER / SEVERABILITY:** No waiver by either BUYER or SELLER of a breach of any one or more provisions of this AGREEMENT shall be construed as a waiver of any other provision or of any subsequent or continuing breach of such provision(s). In the event that any portion of this AGREEMENT is deemed invalid or unenforceable by a court of law, the remaining portions of the AGREEMENT shall otherwise be fully enforceable.
11. **LIABILITIES / CLAIMS:** SELLER hereby warrants to BUYER that it will have good title and/or right to sell the delivered PRODUCT and that the PRODUCT will be free and clear of all adverse claims. Title to the PRODUCT and risk of loss shall transfer from SELLER to BUYER at the DELIVERY POINT. The liability of a party breaching any provision of this AGREEMENT shall be limited to direct damages only. Such direct actual damages shall be the sole and exclusive remedy hereunder and all other remedies or damages at law or in equity are waived. Neither party shall be liable for consequential, incidental, punitive, exemplary or indirect damages, lost profits, or other business interruption damages, in tort, contract, under any indemnity provision or otherwise.
12. **FORCE MAJEURE:** Neither party will be liable to the other for failure to perform under this AGREEMENT due to force majeure events, meaning events not reasonably contemplated or within the control of the claiming party at the time of execution of this AGREEMENT other than the inability of a party to make payments or a change in its economic condition. A force majeure event may include but is not limited to natural catastrophe, flood, explosion, fire riots or civil disturbance, sabotage, strikes or other labor difficulties, act of war, or changes in applicable laws, regulations or government orders that materially interfere with the party's ability to perform its obligations contemplated by this AGREEMENT. The party claiming force majeure must provide prompt notice to the other party of the nature of the force majeure event and its expected duration. During a force majeure event, the obligations of the party giving notice shall be suspended. If during the TERM of this AGREEMENT either the UTILITY or Public Utility Commission or any other governing regulatory agency should implement a change to existing transportation programs that would negatively impact SELLER'S cost of providing service as measured against the cost immediately prior to the change going into effect, SELLER shall have the right to adjust the PRICE to account for the changes, and BUYER will have the option to continue service at the new price, or terminate this AGREEMENT in accordance with the termination provisions in #7 of these Terms and Conditions, in which case BUYER shall be liable to SELLER for any monetary damages incurred by SELLER for failure to accept full delivery of its full PRODUCT requirements for the full TERM of this AGREEMENT.
13. **NOTICES:** All notices required or permitted under this AGREEMENT shall be in writing and shall be deemed to be delivered when delivered personally, by courier, by fax or electronic mail if received during normal business hours with receipt confirmation, or by mail if properly addressed and deposited in the United States mail, first class postage prepaid, to the applicable address shown on the front of this AGREEMENT, the current billing address, or to such address as either party may from time to time designate as the address for such purpose by like notice addressed to the other party.
14. **ENTIRE AGREEMENT:** This AGREEMENT, including the front page and any referenced attachments constitutes the entire AGREEMENT between the parties and there are no other representations, warranties, understandings or other agreements except as set forth herein. There will be no modification of this AGREEMENT except by written consent of both parties. This AGREEMENT shall be governed by the laws of the State of Connecticut.

## WINTER PRICE SPIKES FORCE INCREASE IN CO-OP POWER RATE

With no relief in sight for the problems that are causing seasonal price spikes in the wholesale cost of electricity in New England, the NHEC Board of Directors has authorized an increase in the Co-op Power portion of your electric bill, effective October 1, 2014.

Co-op Power, which represents the actual cost of the electricity you use, will increase from 8.97 cents per kilowatt-hour (kWh) to 11.6 cents per kWh. As a result of the increase, the typical member using 500 kWh per month will see an overall bill increase of approximately \$12.47 per month, or 12.2%. A slight decrease in the Regional Access Charge portion of your bill, also effective October 1, is lessening the full impact of the Co-op Power rate increase, but not enough to offset the skyrocketing price of power for winter delivery.

NHEC's Board of Directors generally authorizes seasonal adjustments to the Co-op Power rate on November 1<sup>st</sup> and May 1<sup>st</sup> each year, however the Board has authorized an October 1 increase this year in an effort to mitigate the impact of what has been a large increase in the cost of winter wholesale electricity.

### What is Driving the Increase in Electricity Costs?

The same conditions that contributed to last winter's electricity price spikes are continuing to negatively impact New England ratepayers as we head into the 2014-15 winter heating season. At issue is New England's reliance on natural gas to generate nearly half of the region's electricity. Though large new supplies of natural gas are being extracted nearly on New England's doorstep in states like Pennsylvania and New York, a lack of pipeline capacity adequate to handle winter demands is causing the price of natural gas for winter delivery to climb sharply. This has also caused a corresponding increase in the price of wholesale electricity.

### Impact Felt Region-wide

These high winter wholesale costs will be working their way into the energy prices of all the region's electricity suppliers over the next few months. NHEC members are not alone in experiencing these wide seasonal swings in the price of energy. Every New England ratepayer will feel the impact

### CONSERVATION IS KEY

For energy saving tips and advice, visit:

[www.smallsteps.coop](http://www.smallsteps.coop)

until the pipeline capacity challenge is met or new sources of electricity make their way into New England.

### The Effects of Winter Market Prices on Co-op Power

Most of the electricity we buy for use by our members is contracted for in advance ("forward purchases", comparable to home heating oil "pre-buy"), including from renewable resources, at fixed prices. While the average costs of our forward purchases is much lower than the spot prices seen last winter, after last year's delivery problems and price spikes, suppliers are now charging large premiums for forward winter purchases, based on expectations of repeated and continuing seasonal problems. Currently the price of delivering natural gas to New England for heating and electricity production next winter is *five times* the last winter's wholesale price of the gas itself. As NHEC's older purchase contracts expire and are replaced, those premium winter prices are becoming a bigger part of the Co-op Power resource mix, as well as for all the companies selling electricity in New England. In addition to our forward purchases and because we cannot forecast precisely how much electricity our members will need on a given day in the future, we intentionally rely on the spot market for a small portion of our members' Co-op Power needs. Spot prices generally turn out on average to be lower than advance purchases, but are more volatile and subject to extreme price spikes during times of stress on the supply and delivery system, so we do not depend heavily on them.

### Expect a Rate Reduction in May 2015

Because the causes of the wholesale price spikes are so seasonal in nature, we currently expect a substantial reduction in the Co-op Power rate on or around May 1, 2015, as we enter the summer pricing period.



# ENERGY *Outlook*



## **IHS Says Low US Natural Gas Prices to Last for 20 Years**

While the price of natural gas has rebounded significantly since hitting a low of under \$2 per MMBtu in spring 2012, it is still significantly cheaper than crude oil on an energy-equivalent basis. Many commentators have argued that the price disparity between the two fuels is unsustainable. But what if lower natural gas prices simply reflect changing market dynamics, a new normal? That is exactly the finding of a report by IHS, a leading research and consulting firm. According to the report, titled 'Fueling the Future with Natural Gas: Bringing it Home,' the price of U.S. natural gas will remain relatively low and stable within a range of \$4.00 – \$5.00 per Mcf for the next 20 years. Meanwhile, the price of crude oil will remain 3 to 4 times higher on an energy-equivalent basis over that period, according to IHS. In other words, the price disparity between the two fuels will continue for a long, long time. IHS' bold prediction is predicated upon continued strong growth in U.S. natural gas production, made possible by advances in horizontal drilling and hydraulic fracturing. The report

argues that natural gas can be produced economically from shale gas formations at a price as low as \$4.00 per Mcf.

## **EIA Says U.S. Power Generators' Natural Gas Demand to Rise 1.3% per Year Through 2040**

The power generation sector's annual use of natural gas in the contiguous U.S. will increase to 1,600 million MWh by 2040, an average annual increase of 1.3%, the EIA said recently. Total U.S. natural gas production is expected to increase 56% to 37.54 Tcf per year over that same period from 24.06 Tcf per year in 2012, largely because of the development of shale gas, tight gas, and offshore natural gas resources, the EIA said.

## **Appeals Court Upholds FERC Ruling on Electric Grid Planning**

The U.S. Court of Appeals for the District of Columbia has upheld rules from the Federal Energy Regulatory Commission calling on utilities to take various actions, including increased planning of large transmission projects. The court affirmed FERC's 'Order 1000,'

a series of measures from 2011 that requires large-scale regional planning of the nation's electric grid designed in part to create greater access to renewable energy. The case addressed whether states could be forced to coordinate on transmission planning, carbon standards and paying for actions to create new transmission capacity. Opponents bristled at being forced to coordinate on transmission planning, arguing that Congress had 'expressly' allowed such coordination among utilities to be voluntary. They also opposed the costs involved, which would be a departure from the usual process of passing costs onto consumers.

## **Solar Boom Driving First Global Panel Shortage Since 2006**

The solar industry is facing a looming shortage of photovoltaic panels, reversing a 2-year slump triggered by a global glut. The oversupply pushed prices through the floor, making solar power more competitive and driving up demand. It also dragged dozens of manufacturers into bankruptcy, and slowed capital investment at the survivors. With installations expected

*Continued on page 3*

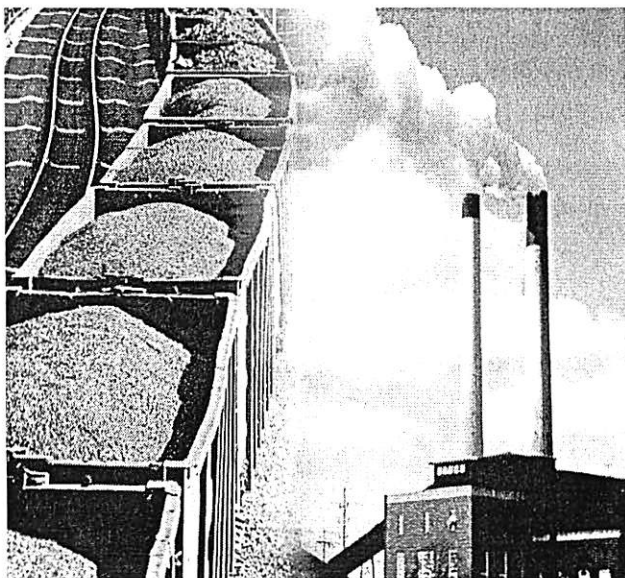
**September 2014**

# MARKET INDICATORS

## As Rail Jam Persists, U.S. Power Plants Rush to Roads and Rivers

U.S. coal-burning power utilities are being forced to turn to barges and more expensive trucks to move coal, desperate to shore up stockpiles left dangerously low by the widespread bottlenecks on rail networks. The shift in how coal is being delivered to some power plants from mining regions such as Illinois Basin and comes amid persistent railroad delays that began during last year's severe North American winter. The delays have been perpetuated also by a surge in rail deliveries of crude oil and grain, leaving power producers such as FirstEnergy Corp scrambling for transport alternatives before winter sets in, potentially adding to costs. About 40 percent of U.S. power is generated from coal-burning plants, and 75 percent of U.S. coal relies on freight railroads to get to power plants, according to Wood Mackenzie, an energy consultancy. "We have been impacted by railroad performance but have been able to offset those shortfalls by utilizing truck and barge deliveries," said Stephanie Walton, a spokeswoman for FirstEnergy, whose nine coal-fired plants account for 57 percent of its capacity. Duke Energy Corp, too, was able to avoid a disruption in coal supply as many of its Midwest plants are accessible by barges. Although railroads are spending billions to bolster their shipping capacity for coal and other products, industry experts warn that those plans aren't moving fast enough to eliminate the risk of a

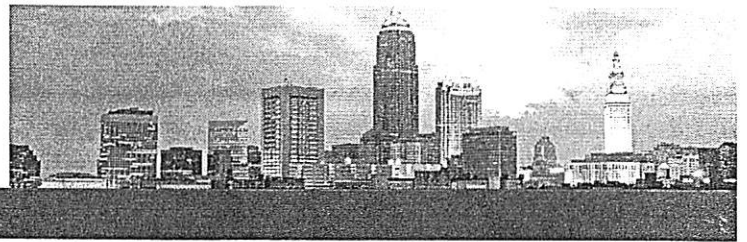
second straight winter of gridlock on the tracks. "It may well be that coal that has moved historically by rail is now going to water due to the bottleneck nationwide on rail movements," said Michael Toohey, chief executive of Waterways Council Inc, a trade association for shippers and barge operators. Toohey estimates that coal shipments by barges are cheaper than rail by about \$14 per ton on average. For many utilities, the solution isn't a straightforward pick from among barges or trucks. Transporting by barge, while cheaper than rail, is limited to plants located near rivers. Some companies are using third-party docks for barge deliveries and then trucking coal over to power plants that do not have adequate infrastructure. But trucking is typically used over short distances and is substantially more expensive than barge and rail. Utilities that sell power at rates set by regulators can pass on additional costs to customers. But companies such as American Electric Power and FirstEnergy that sell at competitive prices would be affected, BGC Financial analyst Kit Konolige said. The workaround for several utilities is intermodal shipment, which cuts fuel costs by 15-20 percent by moving goods in standardized containers using trucks, trains and ships. According to Justin Long, an analyst at financial services firm Stephens Inc, intermodal shipment volumes rose six percent this year. Currently a stop-gap option, intermodal coal shipments may become more widespread if rail problems continue, Wood Mackenzie analyst Matt Preston said, potentially threatening the long dominant market share of railroads. Utilities that bank solely on rail still face serious delivery delays, especially on lines run by Berkshire Hathaway Inc's Burlington Northern Santa Fe (BNSF). Xcel Energy Inc said inventory levels at its Sherco plant in Minnesota - which is served only by BNSF and burns three train loads, or 30,000 tons of coal every day - were "far below optimal levels." The problem is compounded for plants sourcing coal from Wyoming's Powder River Basin, which accounts for 40 percent of total U.S. coal output, but is accessible only by rail. BNSF said in February it would spend part of its \$5 billion capital budget this year to address infrastructure and service issues. Analysts, however, say it could take a year or more for BNSF to resolve problems, though they expect other railroads to improve their performance in the coming months. Preston said the fact that utilities will soon have to retire coal plants to comply with environmental regulations could be deterring railroads from improving services to older plants. "It's unclear how much energy railroads are putting into developing resources, which may be needed only for the next year or two," Preston said. (Source: Reuters)



Railway transport snarls are one reason coal prices are rising. Power plants are being forced to turn to more expensive trucks and barges to move coal.

Image: Bloomberg

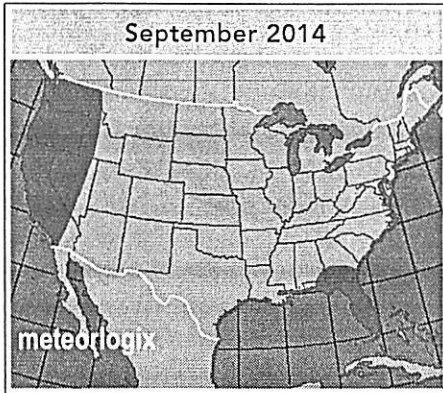
# 30 AND 90 DAY WEATHER FORECASTS



Continued from page 1

## Temperature

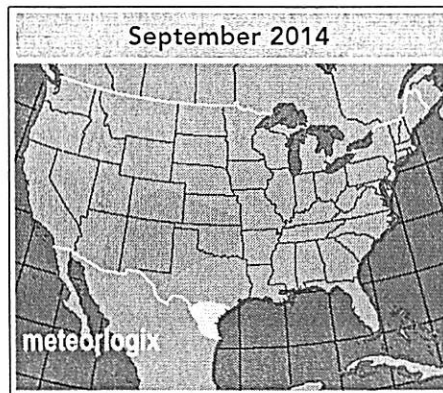
Above Normal Below Normal



to swell as much as 29% this year, executives are bracing for the first shortfall since 2006. Scarcity will benefit the biggest manufacturers, including China's Yingli Green Energy Holdings and Trina Solar. A shortage may slow development outside the top markets in Asia and North America if suppliers favor their largest customers. Shipments to large, utility-scale solar farms may get priority over smaller, rooftop systems, threatening one of the industry's fastest-growing markets. The cell and module glut has certainly dried up. The looming shortage shows the rapid expansion of solar energy. The industry may install as much as 52 gigawatts this year and 61 gigawatts in 2015.

## Precipitation

Above Normal Below Normal



meteorlogix

Weather Maps provided courtesy of Meteorlogix

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### Fall 2014: Polar Vortex to Visit Northeast; South at Risk for Tropical Hit

AccuWeather: As fall 2014 takes form, no relief is in sight from the historic drought and the raging wildfires in the West. While the West undergoes another period of heat and dryness, the Southwest, South and Texas will experience a soggy end to 2014. For the Northeast, blasts of winterlike air will arrive early this fall, serving as a

reminder of last winter's brutality. As wild weather unfolds across the nation, the tropics will also ramp up, putting the eastern coast of the United States at the highest risk for a direct impact.

### NOAA: El Nino Winter Weather Forecast 2014 - 2015

The major weather event that will affect the 2014 -2015 winter season will be the development of an El Niño. For

the Pacific Northwest: A warmer than normal winter with around average precipitation is currently favored. For the Midwest and Great Lakes: A slightly cooler than normal winter with around average precipitation is currently favored. For the Mid-Atlantic: A cooler than normal winter with above average precipitation is currently favored. Snowfall is projected to be above normal. For the Northeast: A cooler than normal winter with above average precipitation is currently favored.

# Around the New England Energy Market

## New England Effort to Expand Natural Gas Pipelines for Power Plants Hits Snag

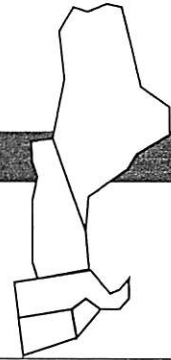
No one said it would be easy to expand the natural gas pipeline system in New England. But there's near universal agreement that it has to be done to ensure future electric reliability and prevent the kind of price spikes for power that occurred earlier this year during and after the polar vortex. The pending question is not just how to accomplish it, but how much consumers in the region -- who already face some of the nation's highest retail electricity prices -- will pay for the security of reliable electricity. Ultimately, that will be up to the Federal Energy Regulatory Commission. But FERC won't get to weigh in on the question until New England stakeholders make some tough decisions. New England's efforts to tackle the region's energy infrastructure deficit began in December when the governors of the six states issued a joint statement pledging to work with ISO New England, the New England Power Pool (NEPOOL) and the New England States Committee on Electricity (NESCOE) to find ways to diversify supplies of gas and electricity 'while ensuring that the benefits and costs of transmission and pipeline investments are shared appropriately' among their states. The ISO operates New England's bulk power generation and transmission system, administers the region's wholesale electricity markets and manages regional planning processes. NEPOOL represents the interests of hundreds of participating buyers and sellers of electric power in the region. NESCOE represents the collective interests of the region's six governors and is the clearinghouse for discussion of their plan. Despite their efforts, ISO-NE, NEPOOL and NESCOE have been unable to craft a comprehensive, long-term solution to ensure adequate supplies of natural gas for power generation and enough new transmission to import electricity to areas of high demand. The problem has grown worse as abundant natural gas has become the favorite

fuel of New England power generators, because most do not have long-term contracts with suppliers and turn to the more expensive spot market when demand for power increases. That reliance on the spot market during times of high demand led to a surge in electricity prices when the polar vortex hit the eastern U.S. in January. That event and the ensuing price spikes made the governors even more eager to move ahead, as building new transmission lines and pipeline capacity can take up to five years or more. That governors' effort had been moving rapidly with an eye toward filing with FERC as early as late September changes to the ISO's tariff to enable cost-allocation mechanisms for the construction of new high-voltage power lines and gas pipeline capacity. Projects would be selected after a competitive solicitation. But on August 1st, NESCOE Executive Director Heather Hunt informed a meeting of NEPOOL's Participants Committee that there was a snag. More time would be needed to craft a proposal on infrastructure improvements, because Massachusetts state officials need 'time to evaluate options associated with moving forward with other states on regional solutions,' NESCOE said. Massachusetts has the largest demand for electricity of any of the New England states, and it has been aggressive under Patrick to implement clean energy and efficiency programs. The snag occurred on the evening of July 31st, when the Legislature adjourned without acting on one of Patrick's priorities: a clean energy bill that would have had the state's utilities enter into controversial long-term contracts with Canadian hydropower generators to help finance the transmission to deliver the power to southern New England. The hoped-for action in Massachusetts was the last piece of a puzzle that would have allowed changes to the ISO's tariff to move ahead in tandem. Now, Massachusetts officials have to 'rethink their options' before they can 'talk to the other states about a way forward,' Hunt said.

(Source: [eenews.com](http://eenews.com))

## Dynegy Invests \$6.25 Billion in Power Plant Deals to Cut Exposure to Wholesale Power

Dynegy said recently that it would buy coal and natural gas power plants for \$6.25 billion to increase its presence in two less regulated eastern U.S. markets, sending its shares up as much as 22.5%. The deals for select assets of Duke Energy and Energy Capital Partners will nearly double Dynegy's national generating capacity and allow the company to retail electricity in Illinois, Ohio, Pennsylvania and Michigan, increasing its exposure to the PJM and New England markets. The acquisitions are the latest in a series of deals aimed at minimizing exposure to the volatile wholesale power market, and analysts expect consolidation to continue. Earlier this year, Wisconsin Energy said it would buy Integrys Energy Group for \$5.71 billion about two months after Exelon agreed to buy Pepco Holdings for \$6.83 billion to cut exposure to the wholesale power market. Dynegy emerged from bankruptcy in 2012, less than a year after its unit filed for protection from creditors, burdened by costly power plant leases. The company said it intends to issue about \$5 billion in new unsecured bonds and \$1.25 billion in equity and equity-linked securities to fund the deals. At the end of June, Dynegy had long-term debt of about \$1.97 billion. Chief Executive Robert Flexon expects the deals to triple the company's 2015 adjusted EBITDA and add to free cash flow per share in 2015 and beyond. The company expects the deals to result in nearly \$500 million in tax savings, \$200 million in related efficiencies and cost savings of over \$40 million per year. The business includes ownership interests in 11 power plants and Duke Energy Retail Sales. Dynegy will also buy some Energy Capital Partners power plants for \$3.45 billion. (Source: [Yahoo.com](http://Yahoo.com))



# MARKET INSIGHT

from Tom Blaney

Despite many weeks of renewed familiar tensions in the Middle East and continuing volatile events in the Ukraine, the price of oil and other energy supplies, and traditional commodity safe zones like gold, do not seem to be reacting in the same old fashion. Crude is now closer to \$90/barrel than \$100, and precious metals are on the defensive. There is perhaps recognition that despite the terrible and senseless violence, someone is always ready to pump the oil and obtain hard currency; and investment plays like gold are themselves very volatile, reacting strongly to the next news headline! Tame oil and natural gas prices, stuck at \$3.5 to \$4.0 per dekatherm, reflect a more market realistic viewpoint about historical energy price patterns and the new world of shale supply. This energy price level, when combined with still historically low interest rates, is at least an ongoing positive for consumers. In the U.S., we survived a ferociously cold winter without prices getting out of control at the consumer level. In addition, lower cost mortgages and car loans are still

supporting an improving, albeit slow, economic recovery. As business planners and consumers become more confident about the improving backdrop in housing, employment and manufacturing, they are also finding a reasonably supportive cost and inflation tapestry to work with. There is still a very cautious approach to the economic recovery on many levels. The continuing, and perhaps surprising, lack of inflation and the oftentimes uneven and inconsistent economic data are proof of this caution. This is also seen in the continued strength of bond investment and in market reaction to more recent concern about the recovery pace in Europe. These cautions notwithstanding, there is continuing clear evidence of an improving U.S. economy on many fronts. This improvement might be slow and cautious, but it is still enough for the FED to continue withdrawing its multi-year bond support from the market. There simply needs to be awareness that the last 6 to 8 years have dramatically altered the investment approach, psychology and choices being made by planners and traders. And that means that these new patterns must be explored and assessed when testing the investment waters.

## MARKET TRENDS



NATURAL GAS

September began its month as the prompt month NYMEX contract trading around the \$3.820 level and slowly moved higher for the first twelve days of August. September managed to push back above the \$4.00 threshold on an intraday basis on both August 11th and August 12th, but each time failed to end the day above that mark. As a result of its inability to hold these gains on a closing basis, continued mild temperatures, and an improving storage picture, September was back down into the mid \$3.70s within two days of reaching the \$4.00 level. September reached a monthly low of \$3.72 on August 18th before beginning another slow methodical move higher. By the time bid week arrived, summer temperatures finally appeared across much of the Eastern half of the United States and were forecast to remain in place through the first week of September. This allowed the September contract to move into the mid \$3.90s before expiring \$3.957 on August 27th. This represents an increase of \$.149 over the August settlement price.



PROPANE

The NYMEX Conway propane swap opened trading down \$0.039/gallon at \$1.017/gallon and rallied to a high of \$1.053/gallon on 08/11. The contract drifted lower from there to finish the month at \$1.016/gallon. Inventories continue their impressive gains and now stand almost 21 percent ahead of last year, and above their 5-year average level.



FUEL OIL

NYMEX crude oil opened the month at \$97.70/barrel and attempted to work higher with rally attempts stalled at \$98.67 on both 8/5 and 8/6. The contract fell off to a low of \$92.50 on 8/21 before bouncing to finish the month at \$95.96/barrel, a loss of \$2.21. Inventories of crude oil are at the upper edge of their normal range with gasoline in the middle and distillates at the lower edge of their normal ranges.



ELECTRICITY

With September rolling off as the prompt month, the peak power markets finished stronger across most trading locations. The prompt month contract closed up \$2.64 at PJM, down \$0.35 at Mass Hub, up \$1.42 at Indy Hub, up \$2.87 at NiHub, up \$1.07 at NY-A, and down \$1.14 at NY-J. Gains were supported by forecasts for continued warming through early September and rising natural gas prices. The prompt 12-month strip finished stronger settling higher: \$2.79 at PJM, \$6.02 at Mass Hub, \$2.66 at Indy Hub, \$2.69 at NiHub, \$2.76 at NY-A, and \$3.36 at NY-J. Higher forward natural gas prices, which suggest an increase in fueling cost, pressured peak power prices higher. Natural gas inventory continues to be a major concern with current inventory levels tracking much lower than the 5-year average and the potential for lingering summer heat hindering the September build effort. Providing some resistance in the markets has been an ample amount of nuclear power plant availability and almost zero tropical storm activity.



## MORE NEWS AND INFORMATION FROM INTEGRYS ENERGY

### ILLINOIS

20 N. Wacker Drive, Suite #2100  
Chicago, IL 60606  
P: 312-681-1800 F: 312-681-1999

### MICHIGAN

2211 Old Earhart Road, Suite 175  
Ann Arbor, MI 48105  
P: 734-761-2552 F: 734-761-2140

### NEW HAMPSHIRE

1750 Elm St., Suite 800  
Manchester, NH 03104  
P: 603-263-6900 F: 603-263-6999

### NEW JERSEY

101 Eisenhower Parkway, Suite 307  
Roseland, NJ 07068  
P: 732-744-3405 F: 920-272-4014

### NEW YORK

3556 Lake Shore Road, Suite 420  
Buffalo, NY 14219  
P: 716-826-9778 F: 716-826-9726

151 North Portage Street  
Westfield, NY 14787

P: 888-649-4464 F: 716-326-4990

### OHIO

316 West Fourth Street  
Cincinnati, OH 45202  
P: 866-867-8328 F: 920-272-4308

300 West Wilson Bridge Road  
Suite 350  
Worthington, OH 43085  
P: 614-844-4304 F: 614-844-4305

### PENNSYLVANIA

77 West Broad Street, Suite 15C  
Bethlehem, PA 18018  
P: 866-867-8328 F: 920-272-4308

### VIRGINIA

Rosslyn Metro Center, Suite 1705  
1700 N. Moore Street  
Arlington, VA 22209  
P: 800-350-9594 F: 920-272-4014

14031 Steeplestone Drive, 2nd Floor  
Midlothian, VA 23113  
P: 866-867-8328 F: 920-272-4308

### WISCONSIN

1716 Lawrence Drive  
De Pere WI 54115  
P: 920-617-6100 F: 920-617-6070

124 W. Broadway, Suite 300  
Madison WI 53716  
P: 608-222-5183 F: 608-222-5170

## EIA Predicts US 2014 Natural Gas Output Up 5.3% from 2013

The Energy Information Administration has raised its estimate for U.S. natural gas production in 2014 to 5.3% over 2013's record high levels. In its August Short-Term Energy Outlook (STEO), the EIA said it expects marketed natural gas production in 2014 to rise 3.71 Bcf per day from 2013 to 73.89 Bcf per day, up a bit from last month's forecast increase. That would be the 4th straight annual record as strong increases in Texas and the Marcellus states offset declines in the Gulf of Mexico, the EIA said, noting production in 2015 is expected to grow by 2.1% over 2014. The EIA also forecast natural gas consumption in 2014 will rise 1.24 Bcf per day, or 1.7%, from 2013 to 72.57 Bcf per day, up a bit from last month's forecast increase. Consumption gains were led by the industrial sector, the EIA said. It projected working gas inventories will reach 3.46 Tcf at the end of October, up from its 3.43 Tcf forecast in July. That is still 0.35 Tcf below the level at the end of the injection season last year. The EIA reduced its forecast for natural gas prices at the Henry Hub in Louisiana to an average of \$4.46 per MMBtu in 2014 and \$4.00 in 2015.

### U.S. States Served



IntegrYS Energy Services, Inc. and its subsidiaries provide natural gas and electric marketing, energy consultation, rate analysis, and energy accounting services to our customers.

**Energy Outlook** is a monthly publication designed to keep our customers informed on energy issues that affect their business. Separate editions are published to address the State and Regional issues that may affect local energy markets. For requests for more information, comments and suggested topics, call us at 888-367-4403.

 INTEGRYS ENERGY SERVICES -  
U.S. STATES SERVED

**Town Facilities / Permits  
October 2014**

<b>Date of Event</b>	<b>Event Hours</b>	<b>Facility/Permit</b>	<b>Group</b>	<b>Purpose</b>
10/4	12:00 - 4:00 PM	Road	Chamber/Parks and Rec	Chili Fest/Powder Keg
10/4	12:30 PM	Town Hall	Exeter Historical Society	Lincoln Marking
10/8	10:30 AM-1:30 PM	Town Hall	Human Resources	Benefit's Fair / Flu Shot Clinic
10/8	6:00 PM	Town Hall	Water St. Bookstore	Children's Author Event
10/16	6:00 PM	Town Hall	Seacoast Photo. Group	Monthly Meeting
10/18	8:00 AM - 3:00 PM	Road	Loco Cylcing	Charity Ride
10/18	11:00 AM	Road	American Cancer Society	Charity Walk
10/19	9:00 AM	Road	Exeter Hospital	Charity Walk/Run
10/19	12:00 - 5:00 PM	Town Hall	Exeter Women's Club	Antique Appraisals
10/19	1:30 - 3:00 PM	Road	Church World Service	Hunger Awareness
10/23	6:30 - 8:30 PM	Town Hall	New Heights	Lecture



Comcast Cable  
180 Greenleaf Avenue  
Portsmouth, NH 03801  
www.comcast.com

September 29, 2014

Board of Selectmen  
Town of Exeter  
10 Front Street  
Exeter, NH 03833

***Re: Comcast Service Center***

Dear Members of the Board:

I am writing to inform you that the Comcast's Service Center located at 115 Epping Road will be closing as of December 5, 2014.

More than ever, customers are choosing to access and pay for products and services in ways that are more convenient for them, including over the phone and online, mailed payments, self-installation kits and professional technician visits. For the convenience of customers who prefer to conduct business with us in person, we continue to operate the following area office at **180 Greenleaf Avenue, Portsmouth**

In addition, Comcast customer care representatives can be reached toll free at 1-800-COMCAST or online via chat at Comcast.com 24 hours a day, 7 days a week to answer customer questions and provide information regarding products and services.

Customers are being notified of this information via bill message on their monthly statements as well as by signage prominently displayed in the 115 Epping Road office.

Please do not hesitate to contact me at 603-334-3603 should you have additional questions.

Sincerely,

A handwritten signature in black ink that reads "Jay Somers".

Jay Somers, Sr. Manager  
Government & Regulatory Affairs





156 Water Street, Exeter, NH 03833  
Tel. 603-778-0885 ♦ Fax: 603-778-9183  
[email@rpc-nh.org](mailto:email@rpc-nh.org) ♦ [www.rpc-nh.org](http://www.rpc-nh.org)

September 29, 2014

Don Clement, Chairman  
Board of Selectmen  
10 Front Street  
Exeter, New Hampshire 03833

**RE: Dues Request for 2015**

Dear Mr. Clement:

I am writing to thank you for Exeter's continued support and membership in the Rockingham Planning Commission and to provide you with updated information as you budget for membership for the coming year. Our services are available to Exeter and the other towns in the region through continued financial support in the form of dues paid by our member communities. Local dues provide our most important source of funding. They support the core operation of the agency and allow us to match grant funding from other sources.

Our dues request from Exeter for the coming year will be \$11,738. This is calculated based on the 2013 Office of Energy and Planning population estimate for Exeter of 14,454 and a dues rate of 96 cents for the first 10,000 in population and 48 cents per capita for the remainder.

Attached for your information is our work program for the current fiscal year, which summarizes the regional and local projects that we are presently working on.

The dues support we receive is more important than ever. As always, we are grateful for your support and participation in the Commission and eager to assist your town. If you would like to discuss this request or any other aspect of RPC membership or the work we are doing, please feel free to call me at 772-5355, or call Cliff Sinnott, our Executive Director, at the RPC office at 778-0885. We will be pleased to meet with you at your request and convenience.

Sincerely,

Glenn Coppelman  
Chairman

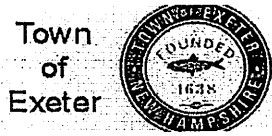
cc: Kenneth Knowles, Planning Board Chair  
Sylvia von Aulock, Town Planner  
Russell Dean, Town Manager  
Gwen English, Langdon Plumber and Katherine Woolhouse, RPC Commissioners

*Town Manager's Office*

Encl.

OCT 01 2014

*Received*



Russ Dean &lt;rdean@exeternh.gov&gt;

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## Trash bags without trash barrels attract dogs, wildlife

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Kathleen Noble <knoble7@comcast.net>  
To: rdean@exeternh.gov

Thu, Oct 2, 2014 at 6:39 PM

As an Exeter resident and taxpayer of more than 7 years, I have become aware of a dangerous safety and potential liability issue, resulting from the Town of Exeter's requirement that trash bags be left curbside, but NOT IN BARRELS (see the curbside collection website page). After researching on the internet, I can find not a single other local government with this requirement--instead, it seems universal that trash is REQUIRED to be placed in approved containers.

This bizarre requirement has resulted in countless hours spent by my neighbors and I PICKING UP TRASH THAT HAS BEEN STREWN AROUND THE CURBSIDE by wild animals, crows, and stray dogs. The SAFETY risk is obvious: when trash bags are ripped open by animals that smell tasty scraps, the materials strewn about on the ground may contain broken glass, sharp shards of metal, razor blades, exacto blades, poisonous substances like oven cleaner or drain cleaner; biohazardous waste or hypodermic needles from a household treating an infectious sick person (say, Ebola?), etc.

When people like myself find trash strewn about the curbside as they arrive home after work, they usually pick it up quickly, using their bare hands (maximizing the chance of getting cut or getting dangerous substances on skin). It is not only homeowners at risk--neighborhood children may be walking by (and possibly horsing around in) the area as they wait for busses or visit their friends; they might be curious enough to pick up interesting but dangerous items now scattered around on the ground.

Simply requiring that the trash not be put out until 7 a.m. doesn't solve the problem, since a huge percentage of Exeter residents work in Massachusetts and have to leave for work well before 7 a.m. (my next door neighbor leaves his house at 3:30 a.m). This policy needs to be changed, residents need to be aware of the change, and these things must be done BEFORE the Town of Exeter is hit with a lawsuit from a resident who is injured/killed thanks to strewn trash that is a direct result of Exeter's bizarre requirement.

--Kathleen Noble, 7 Deer Run, Exeter NH (603) 778-7407.

# FLU SHOT CLINIC

**Wednesday, October 8, 2014**  
**10:30 AM – 1:30 PM**  
**Exeter Town Hall**

OPEN TO ALL  
Town Employees, Retirees  
and Adult Family Members

**Free** of charge for those covered through HealthTrust  
(BlueChoice, Matthew Thornton),  
**must** present insurance card at time of shot,

for those not covered the  
charge is \$22.50 (cash or check)

If you have any questions, please contact  
Donna Cisewski, HR Director  
Ex - 405

# Benefits Fair & Flu Clinic

Town of Exeter Employees

When: Wednesday, October 8, 2014

\*\*\*Many Drawings & Giveaways from the Vendors\*\*\*

From: 10:30am to 1:30pm

Also enter to win Town Raffle

Where: Exeter Town Hall

- November is the new open enrollment month; this is the time to look over your current benefits for any possible changes or to add any new benefits that you currently don't have. Benefits that need an annual enrollment form are: Flexible Spending (Healthcare & Dependent care) and Health Insurance Buy out. See Donna at the Town/HR table for enrollment forms. Part Time employees are eligible for all voluntary benefits.

The following list of the companies will be attending this year and will assist you with any general or enrollment questions you may have.

- HealthTrust  
Health, Dental, Life, Flexible Spending Account, Health & Fitness.
- Access Sports & Occupational Medicine  
Work injuries, employment physicals, DOT physicals, drug & alcohol testing

## Voluntary Benefits

- Aflac  
Protect your pay check for Accidents & Sickness with Short Term Disability, Cancer Insurance, and Hospital Confinement. Portable Life insurance is also available.
- Colonial Life  
Life, Short Term Disability, Cancer Insurance, Hospital Confinement.
- Ing (name change to Voya)  
Retirement investments
- Liberty Mutual  
Group Savings Plus Program on Auto, Home and selected other insurance products.
- PF POPE  
Retirement investments
- Sam's Club  
Wholesale retail club
- Thrive for Women

# Fitness center for women

1. Introduction

2. Objectives

3. Methodology

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4. Results

5. Discussion

6. Conclusion



## Interactive Demonstrations

At the HealthTrust, we understand the power of health prevention and how health risks can significantly contribute to chronic illness and disease.

**Body Composition Analysis-** An increased amount of body fat puts an individual at risk for a variety of illnesses such as heart disease and stroke. Body fat amount cannot be detected by appearance alone, which is why it is important to monitor your body composition. Using a bioelectrical impedance body fat monitor, an extremely weak current is sent through the upper body and accurately estimates body fat percentage in comparison to muscle mass. In addition to body fat percentage, participants will learn their BMI (body mass index) and waist to hip ratio. Groups can take advantage of this interactive demonstration alone or accompanied with our Fitness 101 or Nutrition 101 program.

**Choose My Plate** – Using the new choose my plate as a starting point for exploring good nutrition, this demonstration combines activities and a vivid display. Participants can use life-like food models to create healthy meals for a day, play “Calories Count” and “How Big is a Portion.” They will also look at the sugar content of popular beverages, compare label information and handle realistic models of 5 pounds of fat and 5 pounds of muscle. Groups can take advantage of this interactive demonstration alone or accompanied with our Nutrition 101 program.



**Big Brothers Big Sisters  
of the Greater Seacoast**  
4 Greenleaf Woods #201  
Portsmouth, NH 03801

T 603 430 1140  
F 603 430 7760  
www.bbbsgs.org

*Town Manager's Office*

September 24, 2014

Mr. Russell Dean, Town Manager  
Town Of Exeter  
10 Front Street  
Exeter, NH 03833-2792

SEP 29 2014

*Received*

Dear Russell,

Thank you for your recent \$2,250.00 donation! This gift reaches far beyond what you might imagine as Big Brothers Big Sisters of the Greater Seacoast just celebrated 35 years serving the Seacoast community.

***"He's really my friend. My only friend," says a 13 year-old Little Brother. "He's the one person that really gets me."***

We continue to partner with parents and guardians, volunteers and others in the community to help children:

- Achieve higher aspirations
- Greater confidence and better relationships
- Avoid risky behavior
- Succeed academically

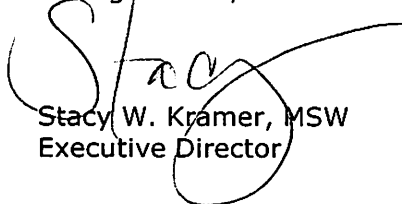
***When a young boy who is being bullied at school was asked about his Big Brother, he said simply, "He understands me."***

On behalf of our board of directors, our staff, and most importantly, our Bigs and Littles, we are forever indebted to you. Your gift has a tremendous impact as we strive to recruit volunteer mentors for not only the children on our waiting list, but all children in the greatest need.

***A 14-year old Little Sister recently told us, my Big Sister "is like a real sister to me. We have a bond that I thought I would never have with anyone. I am very blessed to have her in my life."***

The single most important factor in determining whether a child reaches their potential is having a caring adult in their life. Together we are building resiliency in children and building stronger communities here on the Seacoast. Thank you for supporting our mission to provide children facing adversity with strong and enduring, professionally supported one-to-one relationships that **change their lives for the better, forever.**

With gratitude,

  
Stacy W. Kramer, MSW  
Executive Director

*Thank you  
for the ongoing  
support!*

Our Federal Tax ID number for your records is: 02-0348477.



Town Manager's Office

SEP 29 2014

Received

568 Portsmouth Avenue • P.O. Box 676 • Greenland, NH 03840 • Phone/Fax 603.436.4989 • [www.newgennh.org](http://www.newgennh.org)

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September 24, 2014

Town of Exeter  
Mr. Russell Dean, Town Manager  
10 Front Street  
Exeter, NH 03833

Dear Mr. Dean,

Thank you so much for your \$500 donation to New Generation. Your support not only helps to provide for the basic human needs of shelter and food, but also helps to *lift up* each mother by providing them with case management, re-housing services, parenting education, life-skills coaching, and transportation. We also offer developmental screening for all babies, and financial literacy education to all mothers. Since 1987, New Generation has helped change the lives of over 700 women and babies. New Generation creates a real impact on the lives of mothers and children, as noted in some of the following statements below:

*"I am proud of what New Generation has helped me and many other women to do: become positive, educated parents and role models for our children, and productive members of our communities." - Nicole, former resident*

Thank you for your commitment to helping those less fortunate in our community. To learn more, visit us at [newgennh.org](http://newgennh.org) or follow us at [www.facebook.com/newgenerationshelter](http://www.facebook.com/newgenerationshelter). And please do not hesitate to contact me directly at (603) 436-4989 or [ed@newgennh.org](mailto:ed@newgennh.org) if you have questions, or would like to tour our facility.

Warmly,

Meg Connelly, MSW  
Executive Director

*Thank you for your  
continued support!*

**FOR YOUR TAX INFORMATION**

Tax ID# 02-0409655

No goods or services of any kind were provided in exchange for this gift.

Amount: \$500

Check Date: September 19, 2014

Check #: 26443

*If you wish for this gift to remain anonymous, please contact [fundraising@newgennh.org](mailto:fundraising@newgennh.org)*





**Richie McFarland  
Children's Center**

Building Brighter Futures for Children  
and their Families

September 26, 2014

Town of Exeter  
Russell Dean, Town Manager  
10 Front Street  
Exeter, NH 03833

Dear Mr. Dean and Board of Selectmen,

Please, extend our sincerest thanks to the residents of Exeter and the town officials for approving \$9,000.00 per our Social Service Funding Request. On behalf of the families we served in your town last year, we truly appreciate your support and quarterly installment of \$2,250.00 (Check #00026457).

Thank you for your commitment to the youngest residents of Exeter and your part in helping families have access to early intervention services through the Richie McFarland Children's Center. This investment makes a significant difference in our ability to help children enter school ready to learn.

Please, do not hesitate to contact me. If you have any questions or concerns, I can be reached at 603-778-8193.

Sincerely,

Peggy Small-Porter  
Executive Director

*Town Manager's Office*

OCT 01 2014

*Received*