

## Exeter Energy Committee

Meeting minutes 2/11/2026

Members in Attendance: Amy Farnham, Nicholas Metz, Cliff Sinnott, Stephanie Marshal, Julie Gilman (SB Rep), Abby Manning, Danica Caron

Guests: Charlie Case, Stratham Energy Committee, Andrew Hatch (CPCNH)

1. Call to Order
  - a. Amy called to order at 3:30 pm
2. Public Comment
  - a. No public comment
3. Approval of Minutes – January 14
  - a. Julie motioned to approve, Cliff seconded, unanimous approval
4. Introduction of Guest: Andrew Hatch, CPCNH
  - a. Role community energy advisor, worked at a subcontractor before direct hire for community power.
5. Discussion of CPCNH rates
  - a. Recent growth as of 2025 has fallen off, Andrew works in retention.
  - b. Internal and external factors lead to the cost increases.
    - i. Hand out titled Exeter Community Power Update
      1. Timeline of Exeter Power starting in 2019
      2. Praise to ECP for being a wave 1 community
      3. Nick Devonsire working on the board of CPCNH
      4. 138 MWP generated since inception
      5. Average member has saved \$350 since beginning.
      6. Nicholas Goslin appointed as communication manager
      7. Until sets a variable rate for reestablishing customers. You can only have a variable default rate, there is no fixed rate option. Current CPCNH rates are lower currently based on this month's comparable variable rate from Until.
      8. Cost of power changes every five minutes.
      9. CPCNH is held to higher standards to cover rate variations.
      10. Mailing list encouragement for better engagement.
      11. Net metering and reqs are on the rise and becoming more advantageous.
      12. Report of users is combined across the res, com, and industrial markets.
      13. Day Ahead Ancillary...

- ii. Andrew made reference to an email from Ms. Gilman into CPCNH customer service.
- iii. Unitil has the variable rate that may be preferred for people who switch providers based on rate, but will reset to the fixed rate after the next rate period.
- iv. 120 day reserve is the cushion required above to be a direct purchase entity.
- v. Cliff brought up the recovery period and why it has increased from one year to the possibility of two plus years.
- vi. Policy for refresh update notice. Default rates are to CPCNH, but need to be audited regularly to move from the Unitil to CPCNH as the default. Frequency is compared to profitability.

6. Wrap Up Window Dresser Program

- a. Next Tuesday the 17<sup>th</sup> 5-7 at shooters.

7. "Earth to Exeter" due today – Power Hour: Heat Pumps

- a. Power hour- fliers are made and March 31<sup>st</sup>
- b. Slides are made, need to finalize
- c. Cover the brand in the

8. High School news – Abby, Dani

9. Other Business / Follow up / Energy News

10. Adjourn 5:00 pm

Respectfully Submitted,

Nicholas Metz