



TOWN OF EXETER, NEW HAMPSHIRE  
HUMAN SERVICES  
FY 2026

Organization's Name: AIDS Response Seacoast Year Founded: 1987  
Address: 100 Campus Dr. Ste. 1, Portsmouth, NH 03801  
Executive Director/ Board Chair: Tamara Leibowitz/David Steady Tax ID Number: 22-2884488  
Applicant Contact: Tamara Leibowitz Email: tamaral@arsnh.org  
Address: 100 Campus Dr. Ste. 1, Portsmouth, NH 03801 Phone: 603-433-5377

Organization's Mission Statement and Statement of Grant Purpose (e.g. This grant will be used...):

- To support and assist persons infected with and affected by HIV in maintaining a high quality of life through direct assistance, education and advocacy.
- Purpose of grant: To support citizens of Exeter living with HIV to connect with case management and HIV support services. The grant would help support the client service and direct support programs.

Brief Detailed description of how the money will be specifically utilized for Exeter residents:

The money will be used for case management and direct support services including our food pantry and emergency housing and utility support for Exeter residents

% of overall services that goes to Exeter residents: 3.1%  
# of Exeter residents served: 2-4 (exact number not given due to HIPPA regulations)

List all geographic area(s) served by organization: All communities in Rockingham and Stafford Counties.

Total Municipal Contributions in 2025: PLEASE SEE ATTACHED

List each town that contributes and the amount received:

Organization's total projected budget for FY 2026: \$ 400,000

Amount Requested: \$ 500.00

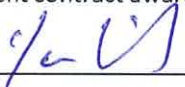
**Additional Information Required:**

Please supply the following items for a complete application to be considered:

1. Provide a narrative, not to exceed two pages in size 12 font
  - a) Organization's overview
  - b) Program changes and/ or highlights from the past year
2. FY24 funded organizations must submit a brief summary of how those funds were used to support Exeter residents
  - a) If your organization is requesting an increase in funding for FY26, submit justification of increased need
3. Complete financial statements
  - a) Operating budget
  - b) Balance sheet

I certify to the best of my knowledge that the information in this proposal reflects accurate data concerning need and estimates of planned/delivered services. The proposal was considered and approved for submission by the agency Board of Directors on 7-16-2025 (date).

By signing this application, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services that is quoted. This agreement is subject to final negotiation and acceptance by the Select Board and the Budget Review Committee and subsequent contract award.

Director's (or Designee) Signature:  Date: 7/23/2025

Submit no later than July 31, 2025:

Town of Exeter  
Town Manager  
10 Front Street  
Exeter, NH 03833

AIDS Response Seacoast  
Exeter Social Service Funding Request FY 2026

<b>Town</b>	<b>FY 2025 Amount</b>
Chester	\$500
Deerfield	\$300
East Kingston	\$500
Hampton	\$2,700
Hampton Falls	\$1,000
Lee	\$700
Milton	\$400
Newington	\$142
Newmarket	\$500
Nottingham	\$575
Rye	\$1,800
Seabrook	\$0
Somersworth	\$500
South Hampton	\$200
Stratham	\$1,000
Windham	\$525
<b>Total</b>	<b>\$11,342</b>

AIDS Response Seacoast  
Exeter Social Service Funding Request FY 2026

## **AIDS Response Seacoast (ARS) – Organizational Overview**

### **Mission**

AIDS Response Seacoast (ARS) is dedicated to supporting people living with HIV/AIDS and preventing new infections through education, direct services, and advocacy. Our mission is to help individuals maintain their health, dignity, and quality of life while working to reduce stigma and eliminate barriers to care.

### **Programs Provided**

ARS offers both **medical and non-medical case management** and direct assistance to people living with HIV (PLWH) throughout Rockingham and Strafford Counties in New Hampshire. Our comprehensive services include:

- **Medical and Non-Medical Case Management:** Our trained case managers provide client-centered support through assessment, care planning, service coordination, monitoring, and advocacy. We help clients access and stay engaged in medical care, adhere to treatment, and address social determinants of health that impact overall well-being.
- **Housing and Financial Assistance:** ARS provides emergency and short-term support for rent, utilities, transportation, food, and other essential needs to promote housing stability and uninterrupted care.
- **Education and Risk Reduction:** We provide HIV prevention education, safer sex materials, and referrals for HIV testing and PrEP through individual outreach and partnerships with local organizations.
- **Benefits and Resource Navigation:** We assist clients in accessing public benefits and entitlements, including Medicaid, NH CARE, insurance coverage, and other support services.

### **Who We Serve**

ARS serves adults living with HIV in the Seacoast region of New Hampshire, regardless of income, insurance status, or background. Many of our clients face co-occurring challenges such as poverty, housing instability, mental health concerns, and substance use. Our services aim to reduce health disparities and ensure equitable access to care for all individuals affected by HIV.

**All services are provided free of charge.**



**AIDS Response Seacoast**  
**Projected Budget for Fiscal Year Ending June 30, 2026**

	Restricted	Non-restricted	
	Funds	Funds	TOTAL BUDGET
<b>Revenue Sources</b>			
Federal Grants	\$ 183,360	\$ -	\$ 183,360
State Grants & Municipalities	\$ 138,590	\$ 12,000	\$ 150,590
Foundations	\$ -	\$ 12,000	\$ 12,000
Special Events	\$ -	\$ 27,000	\$ 27,000
Charitable Donations	\$ 10,000	\$ 17,000	\$ 27,000
Interest Income	\$ -	\$ 50	\$ 50
<b>Total</b>	<b>\$ 331,950</b>	<b>\$ 68,050</b>	<b>\$ 400,000</b>
	Restricted	Non-restricted	
	Funds	Funds	TOTAL BUDGET
<b>Expenses</b>			
Salaries	\$ 167,076	\$ 74,204	\$ 241,280
Payroll Taxes & Fringe Benefits	\$ 49,272	\$ 14,998	\$ 64,270
Contracted Services			
Clinical Supervision	\$ 4,680	\$ -	\$ 4,680
Consultants - Tech Support	\$ 1,200	\$ -	\$ 1,200
Consultants - QI	\$ -	\$ -	\$ -
Direct Financial Assistance			
Shelter Assistance	\$ 13,520	\$ -	\$ 13,520
Food and Nutritional Suppliments	\$ 16,000	\$ -	\$ 16,000
Client Transportation	\$ 2,500	\$ -	\$ 2,500
Linguistic Services	\$ 300	\$ -	\$ 300
Other Client Support	\$ 1,000	\$ -	\$ 1,000
Client Quality of Life and Social Activities	\$ -	\$ -	\$ -
Software	\$ 600	\$ -	\$ 600
Supplies - Office	\$ 3,610	\$ 90	\$ 3,700
Copying and Printing	\$ 1,700	\$ 150	\$ 1,850
Telephone and Internet	\$ 4,950	\$ 550	\$ 5,500
Training and Conferences	\$ 200	\$ 100	\$ 300
Travel	\$ 1,200	\$ 100	\$ 1,300
Insurance	\$ 4,500	\$ 500	\$ 5,000
Equipment Expense			
Equipment Rentals	\$ -	\$ -	\$ -
Equipment Purchase and Repairs - Office	\$ -	\$ 200	\$ 200
Postage	\$ 900	\$ 100	\$ 1,000
Rent	\$ 22,700	\$ 2,600	\$ 25,300
Advertising	\$ -	\$ 100	\$ 100
Dues and Subscriptions	\$ -	\$ 500	\$ 500
Professional Fees/Consultants	\$ 7,650	\$ 850	\$ 8,500
Bank Charges	\$ -	\$ 100	\$ 100
Miscellaneous	\$ -	\$ 100	\$ 100
Fundraising Event Costs	\$ -	\$ 1,200	\$ 1,200
Agency Overhead	\$ 28,345	\$ (28,345)	\$ -
<b>Total</b>	<b>\$ 331,903</b>	<b>\$ 68,097</b>	<b>\$ 400,000</b>

AIDS RESPONSE-SEACOAST, INC  
BALANCE SHEET  
JUNE 30, 2025

ASSETS

CURRENT ASSETS		
CHECKING - CITIZENS BANK	\$	47,703.77
MONEY MARKET - CITIZENS BANK		90,401.35
PETTY CASH		100.00
ACCOUNTS RECEIVABLE		31,705.48
INVENTORY - CLIENT FOOD PANTR		3,000.00
PREPAID INSURANCE		1,308.36
REFUNDS AND OTHER RECEIVABLE		(402.23)
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TOTAL CURRENT ASSETS		173,816.73
PROPERTY AND EQUIPMENT		
FURNITURE & FIXTURES		12,215.03
ACCUM. DEPRECIATION		(23,632.17)
MACHINRY & EQUIPT INC PC'S		11,417.14
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TOTAL PROPERTY AND EQUIPMENT		0.00
OTHER ASSETS		
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TOTAL OTHER ASSETS		0.00
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TOTAL ASSETS	\$	<u>173,816.73</u>

LIABILITIES AND CAPITAL

CURRENT LIABILITIES		
ACCRUED PAYROLL	\$	5,568.00
ACCRUED PAID TIME OFF		7,051.63
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TOTAL CURRENT LIABILITIES		12,619.63
LONG-TERM LIABILITIES		
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TOTAL LONG-TERM LIABILITIES		0.00
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TOTAL LIABILITIES		12,619.63
CAPITAL		
NET ASSETS		162,464.20
NET INCOME		(1,267.10)
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TOTAL CAPITAL		161,197.10
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TOTAL LIABILITIES & CAPITAL	\$	<u>173,816.73</u>