



TOWN OF EXETER, NEW HAMPSHIRE
HUMAN SERVICES
FY 2025

July 1, 2025

Re: Human Service Agencies seeking inclusion in the Town of Exeter 2026 Town Budget

Dear Friend,

The 2026 Exeter Human Services budget process has begun. Please submit your funding application if you wish to be considered.

- All applicants must complete the enclosed application and return it along with the additional information no later than **July 31, 2025**.
- Late or incomplete applications may eliminate your funding request. Please fill out all items on the forms completely. DO NOT enter "see audit" or "see attached" in any space on the forms.
- Agencies are not prohibited from submitting requests for increased funding. However, please be advised that such requests should be supported with evidence of increased need and a detailed description of projected outcomes if increased funding is granted. Specific references should be made to benefits for Exeter residents.
- Mail completed application to Town Manager's Office, 10 Front Street, Exeter, NH 03833.

Please note these general guidelines regarding the 2026 Town of Exeter process.

- The Human Services Committee will review your application. The committee may contact you or ask for a meeting if a question arises concerning your application, amount requested, or your program.
- Please remember that budget priorities change from year to year according to local factors and past funding is not an assurance of future funding. Your funding request will be reviewed by the committee in September, subsequently considered for recommendation by the Budget Recommendations Committee in November, and finally acted on by the Select Board in December.

If you have questions, please call 773-6102. Thank you for your cooperation and the effort you make in serving the residents of Exeter.

Sincerely,

Russell Dean
Town Manager



TOWN OF EXETER, NEW HAMPSHIRE
HUMAN SERVICES
FY 2026

Organization's Name: Annie's Angels Memorial Fund Inc. Year Founded: 2007
Address: PO Box 108, Newfields, NH 03856
Executive Director/ Board Chair: William DaGiau Tax ID Number: 20-8562444
Applicant Contact: William DaGiau Email: bill@anniesangels.org
Address: 191 Exeter Road, Newmarket, NH 03857 Phone: 603-686-4224

Organization's Mission Statement and Statement of Grant Purpose (e.g. This grant will be used...):

To help local families struggling through a life-threatening disease, illness or disability connecting neighbor to neighbor, friend to friend, and business to business in a caring fundraising network.

Brief Detailed description of how the money will be specifically utilized for Exeter residents:

Annie's Angels provides assistance to families struggling through life-threatening disease, illness or disability. Priorities include household and medical expenses, travel and stays for medical services, holistic therapeutic services for cancer patients, and companion animals for veterans.

% of overall services that goes to Exeter residents: 15%
of Exeter residents served: 110

List all geographic area(s) served by organization: New Hampshire

Total Municipal Contributions in 2025: \$4500

List each town that contributes and the amount received:

Organization's total projected budget for FY 2026: \$ 811,000

Amount Requested: \$ 4500

Additional Information Required:

Please supply the following items for a complete application to be considered:

1. Provide a narrative, not to exceed two pages in size 12 font
 - a) Organization's overview
 - b) Program changes and/ or highlights from the past year
2. FY24 funded organizations must submit a brief summary of how those funds were used to support Exeter residents
 - a) If your organization is requesting an increase in funding for FY26, submit justification of increased need
3. Complete financial statements
 - a) Operating budget
 - b) Balance sheet

I certify to the best of my knowledge that the information in this proposal reflects accurate data concerning need and estimates of planned/delivered services. The proposal was considered and approved for submission by the agency Board of Directors on July 10, 2025 (date).

By signing this application, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services that is quoted. This agreement is subject to final negotiation and acceptance by the Select Board and the Budget Review Committee and subsequent contract award.

Director's (or Designee) Signature: William DaGiau Date: July 11, 2025

Submit no later than July 31, 2025:

Town of Exeter
Town Manager
10 Front Street
Exeter, NH 03833

Annie's Angels Memorial Fund, Inc.
Town of Exeter, New Hampshire 2026 Grant Request

NARRATIVE

Organization Overview: Annie's Angels Memorial Fund, Inc. is a 501(c)(3) charity serving New Hampshire and Southern Maine communities. The organization is dedicated to helping families and individuals experiencing life-threatening disease, illness or disability. Our support comes in many forms including individual and business contributions, grants and fiscal sponsorships.

Annie's Angels offers one-time grants for specific needs, and ongoing support to families with long-term medical necessities in the form of fiscal sponsorship for their fundraising needs. In addition to grants and fiscal sponsorships, Annie's Angels also offers programs designed to supply heating wood to families during the winter, ease the emotional and physical pain of cancer, and connect veterans with shelter animals to fight Post Traumatic Stress Disorder.

Mission Statement: Our mission is to help local families struggling financially through a life-threatening disease, illness or disability connecting neighbor to neighbor, friend to friend, and business to business in a caring fundraising network.

Vision Statement: Annie's Angels goal is to be among the most compassionate charitable organizations in New England offering the most innovative and significant services and support to those in need. Our vision is that one day all families will be able to focus on taking care of each other during trying times and getting back on their feet instead of worrying about affording the basic essentials.

Impact on Exeter Residents: From June 1, 2024 to June 30, 2025 Annie's Angels awarded over 110 distributions on behalf of Exeter residents totaling nearly \$100,000.00.

These distributions have been applied to rent payments, medical and dental expenses, and utility bills. Hundreds of gift certificates for grocery stores and gasoline stations have been given to Exeter families to help with basic necessities. Annie's Helping Hands Oncology program has provided dozens of hours of free holistic therapies to help improve the physical and emotional wellbeing of Exeter residents battling cancer and Annie's Angels partners regularly with Exeter Hospital to provide basic living necessities the hospital cannot help with.

Annie's Angels takes pride in being part of the Exeter community. The organization has been an ongoing member of the Exeter Area Chamber of Commerce for eight years. From 2013 through 2015, Bill DaGiau was a Chamber Ambassador.

Annie's Angels has been honored to receive several community service awards. These awards include the 2015 Exeter Area Chamber of Commerce Non-Profit Business of the Year, TownSquare Media Year of Service Award in 2016, and the Hampton Area Chamber of Commerce 2016 Community Service Award. At the annual Exeter Chamber of Commerce Community Awards Dinner in 2016, Bill DaGiau received the Lori Breard Achievement in Leadership Award, and Rejuvenations Professional Massage, LLC, one of the founding members of Annie's Helping Hands Oncology Program, received the Business of the Year in Healthcare.

Annie's Angels 2025 Board of Directors

Trustees

William DaGiau, Founder & President
313 Dahoon Holly Drive
Daytona Beach, FL 32117
Cell – 603-686-4224
18 years
bill@anniesangels.org

Tonya Knightly, Treasurer
15 Brown Road
Northwood, NH 03261
Cell – 603-231-7050
7 years
tonyak@envirovantage.com

Susan Young, Director of Development
3 Quinn Court
PO Box 141
Newfields, NH 03856
Cell – 603-686-6500
2 years
Susan@anniesangels.org

Chris Young
3 Quinn Court
PO Box 141
Newfields, NH 03856
Cell – 603-860-8024
2 years
chrisyoungsemail@gmail.com

Molly McNeill
20 Beech Hill
Unit 27
Exeter, NH 03833
Cell – 603-770-6455
2 Years
mkmcneill1732@gmail.com

Trustees

Diane DaGiau, Secretary
313 Dahoon Holly Drive
Daytona Beach, FL 32117
Cell – 603-686-4226
18 years
diane@anniesangels.org

Cassidy Glenn
36 Axeholme Road
Eliot, Maine 03909
Cell – 207-396-0866
First Year
glennccassidy20@gmail.com

Norma Torti
185 Mill Road
North Hampton, NH 03862
Cell - 603-674-4023
First Year
Normatorti@gmail.com

Chris Howlett
92 Portsmouth Ave
Exeter, NH 03833
Cell - 603-235-9526
First Year
chris@diamondhillbuilders.com

Ryan Theil
9 Cassily Lane
Dover, NH 03820
Cell – 603-801 – 1849
First Year
ryan.theil89@gmail.com

Annie's Angels 2025 Board of Directors

Caitlynn Pitts

36 Axeholme Road

York, ME 03909

Cell – 603-988 – 1798

First Year

caitlynnmariepitts@gmail.com

Joe Consigli

2 Jan Lane

Mail to: PO Box 202

Newmarket, NH 03857

Cell – 978-397-0116

First Year

joe.consigli@eocenvironmental.com

Advisory Board

Mike Welty, Advisor

6 Walters Way

Stratham, NH 03885

Home – 603-772-3109

Cell – 603-502-7930

5 years

mike@mijwelty.com

James Jubb, Advisor

22 Goss Road

North Hampton, NH 03862

Cell – 603-777-2387

5 years

jim.jubb@comcast.net

Rod Bruno, Advisor

2 Oak Lane

Stratham, NH 03885

Cell – 603-501-9550

First Year

rodbruno@comcast.net



Annie's Angels Memorial Fund, Inc.

2025 Budget

January - December 2025

	TOTAL
Revenue	
Charitable Gaming	115,000.00
Donation Income	
Business Donation	36,000.00
Grant Income	175,020.00
Eventide Trust	25,000.00
Total Grant Income	200,020.00
Individual Donation	121,005.00
Total Donation Income	357,025.00
Fund Administration Fees	
10% Administration Fee	-24,000.00
10% Fund Administration Fee to Angel Fund	24,000.00
Total Fund Administration Fees	0.00
Less Discount Given	5,580.00
Special 1 time Event Income	122,065.00
Special Event - Burns Fishing	1,200.00
Special Event - Cause Fore Boz	45,000.00
Special Event - Heavenly Ball	165,000.00
Credit Card Transaction Fees	0.00
HB 50/50 Fundraiser	0.00
HB Donations	0.00
HB Golden Tickets	0.00
HB Live Auction	0.00
HB Silent Auction	0.00
HB Special Appeal	0.00
HB Sponsorships/Advertisements	0.00
HB Ticket Sales	0.00
Total Special Event - Heavenly Ball	165,000.00
Special Event - Michelle's Tees & More	130.00
Special Event - Motorcycle Raffle	
Motorcycle Raffle Sponsors	0.00
Motorcycle Raffle Ticket	0.00
Total Special Event - Motorcycle Raffle	0.00
Special Event - Motorcycle Rally	
Motorcycle Rally Donations	0.00
Motorcycle Rally Rider	0.00
Total Special Event - Motorcycle Rally	0.00
Total Revenue	\$811,000.00
Cost of Goods Sold	
Direct 1 Time Event Expense	28,150.00
1 Time Event Credit Card Processing Fees	1,400.00

	TOTAL
Charitable Gaming Expense	4,097.00
Total Direct 1 Time Event Expense	33,647.00
Direct Expense - Arts for Angels	2,400.00
Direct Expense - Cause Fore Boz	17,700.00
Cause Fore Boz Credit Card Processing Fees	690.00
Total Direct Expense - Cause Fore Boz	18,390.00
Direct Expense - Heavenly Ball	32,000.00
Heavenly Ball Credit Card Processing Fee	4,150.00
Total Direct Expense - Heavenly Ball	36,150.00
Direct Expense - Michelle's Tees	300.00
Michelle's Tees - Credit Card Processing Fee	4.00
Total Direct Expense - Michelle's Tees	304.00
Direct Expense - Motorcycle Raffle	0.00
M/C Raffle Credit Card Processing Fees	0.00
Total Direct Expense - Motorcycle Raffle	0.00
Direct Expense - Motorcycle Rally	0.00
M/C Rally Credit Card Processing Fees	0.00
Total Direct Expense - Motorcycle Rally	0.00
Direct Expense - Walter Burns Fishing Day	4,050.00
Total Cost of Goods Sold	\$94,941.00
GROSS PROFIT	\$716,059.00
Expenditures	
Advertising	5,040.00
Bank Service Charge	24.00
Business Insurance	2,064.00
Credit Card Processing Fees	2,075.00
Distributions	
Eventide Trust Distributions	100,000.00
Household Expense	170,656.00
Indirect Expenses	43,725.00
Medical Expense	263,000.00
Scholarship	2,000.00
Total Distributions	579,381.00
Meeting Expense	700.00
office expense	5,500.00
Payroll Expenses	
Taxes	7,445.00
Wages	94,800.00
Total Payroll Expenses	102,245.00
Postage and Delivery	600.00
Professional Services fees	14,275.00
Rent	6,000.00
Vehicle Expense	650.00
Total Expenditures	\$718,554.00
NET OPERATING REVENUE	\$ -2,495.00
Other Revenue	
Commission Earned	1,720.00
Interest Earned	775.00

	TOTAL
Total Other Revenue	\$2,495.00
NET OTHER REVENUE	\$2,495.00
NET REVENUE	\$0.00



Annie's Angels Memorial Fund, Inc.

Statement of Financial Position

As of July 8, 2025

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Angel Pets for Vets 3335 - Cambridge	50.05
Angel Savings 0985 - Cambridge	149,204.10
Credit Card Checking 2892 - Cambridge	65.74
Operations Checking 7972 - Cambridge	1,009.26
PayPal	5,639.23
Petty Cash	0.00
Share Savings - Service Credit Union	0.00
Stripe	265.00
Total Bank Accounts	\$156,233.38
Accounts Receivable	
Accounts Receivable	1,800.00
Total Accounts Receivable	\$1,800.00
Other Current Assets	
Item Donated	0.00
Payroll Refunds	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$0.00
Total Current Assets	\$158,033.38
Fixed Assets	
Accumulated Depreciation	-17,132.66
Build Out	10,637.68
Office Equipment Asset	13,784.73
Total Fixed Assets	\$7,289.75
Other Assets	
Long Term Reserve Fund	
Long-Term Reserves - AA	100,000.00
Long-Term Reserves - APV	0.00
Long-Term Reserves - Net Activity	24,197.71
Total Long Term Reserve Fund	\$124,197.71
Short-Term Reserves	0.00
Short-Term Reserves - MMA at SCU - AA	0.00
Total Short-Term Reserves	0.00
Total Other Assets	\$124,197.71
TOTAL ASSETS	\$289,520.84



Annie's Angels Memorial Fund, Inc.

Statement of Financial Position

As of July 8, 2025

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$0.00
Other Current Liabilities	
Default Tax Agency Payable	0.00
Direct Deposit Payable	0.00
Payroll Liabilities	0.00
Federal Taxes (941/943/944)	0.00
Federal Taxes (941/944)	0.00
NH Unemployment Tax	4.96
Total Payroll Liabilities	4.96
Total Other Current Liabilities	\$4.96
Total Current Liabilities	\$4.96
Long-Term Liabilities	
SBA Loan	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$4.96
Equity	
Opening Bal Equity	0.00
Retained Earnings	237,564.49
Unrealized Gain or Loss	17,364.85
Net Revenue	34,586.54
Total Equity	\$289,515.88
TOTAL LIABILITIES AND EQUITY	\$289,520.84