



TOWN OF EXETER, NEW HAMPSHIRE  
 HUMAN SERVICES  
 FY 2024

Organization's Name: New Hampshire Catholic Charities d/b/a New Generation Year Founded: 1945

Address: 568 Portsmouth Avenue, Greenland, NH 03840

Executive Director/ Board Chair: Elsa Cipriani Tax ID Number: 02-0222163

Applicant Contact: (603) 436-4989 Email: ecipriani@newgennh.org

Address: 568 Portsmouth Avenue, Greenland, NH 03840 Phone: (603) 570-2459

**Organization's Mission Statement and Statement of Grant Purpose (e.g., This grant will be used):**

We provide a safe, family-oriented shelter for homeless pregnant women and mothers with babies and children, helping to prepare and empower them to be successful in life.  
 We also operate a thrift shop which operates to provide low-income families with access to affordable clothing and home goods.

This grant will support our programs' operations, which include:

- Emergency services: Housing, food, transportation, individual case management, parenting sessions, financial counseling, among other services.
- Transitional housing: Housing, individual case management, parenting sessions, financial counseling, among other services.
- Aftercare services for residents moving out to permanent housing: Individual case management, parenting sessions, financial counseling, and referral to other core services to help them retain independent housing.
- Thrift Shop operation, which provides affordable clothing, home goods and furniture to low-income Exeter's residents.

**Brief Detailed description of how the money will be specifically utilized for Exeter residents:**

Our shelter welcomes mothers and children who are experiencing homelessness and some of these families are coming from the Exeter area.

Also, through our aftercare services we can serve families who have transitioned out of homelessness and are currently living in Exeter. We also work together with the Exeter Housing Authority, landlords, and other housing providers to find affordable housing for families living in our shelter who desire to move to Exeter.

Additionally, our thrift shop offers access to affordable clothing, home goods, and furniture to low-income families living in the Exeter area.

% of overall services that goes to Exeter residents: 25% (including customers at the thrift shop)

# of Exeter residents served: 280 (including customers at the thrift shop)

List all geographic area(s) served by organization: Rochester Somersworth  
Hampton Exeter Dover Portsmouth



## 1. Narrative

### *Program Overview*

Catholic Charities New Hampshire (CCNH) was established in 1945. Over the past 78 years, we have grown to become one of the largest not-for-profit human service agencies in New Hampshire, serving more than 120,000 people in need each year. Catholic Charities New Hampshire is a human services organization, with a mission to provide quality services that heal, comfort, and empower the poor and vulnerable. Our services are available to all people, regardless of their religion, race, gender, or age. CCNH has been instrumental in establishing programs to address the needs of children at risk of abuse, struggling families, veterans, the hungry, seniors, and immigrants.

New Generation is part of Catholic Charities New Hampshire's robust network of services.

Founded in 1987, New Generation is a safe, family-oriented shelter for pregnant women and mothers with children who are experiencing homelessness due to domestic violence, financial hardship, substance use disorder and other mental health challenges, among other issues. Since its inception, New Generation has helped more than 1,800 women and children find permanent housing and access case management to move from homelessness into independent living and self-sufficiency.

### Specific Programs

- Emergency services: Housing, food, transportation, individual case management, parenting education sessions, financial counseling, among other services.
- Transitional housing: Housing, individual case management, parenting education sessions, financial counseling, among other services.
- Aftercare services for residents moving out to permanent housing: Individual case management, parenting education sessions, financial counseling, and referral to other core services to help them retain independent housing.
- Thrift Shop, which serves low-income residents from the local areas.

In addition to programming and supportive services, we provided approximately 7,300 bed-nights and 10,000 meals in the last fiscal year. Since opening our doors more than 36 years ago.

**Program changes and/ or highlights from the past year**

Please see below the main highlights from our Shelter and Aftercare program during 2022.

## Our Impact in Numbers

January to December 2022



8,012 Bed-nights



423 Trips

for families to get to/from work, childcare, and their appointments



230 Case management sessions



172 Parenting counseling sessions



154 Life skills sessions

Total people served



62 mothers



92 children

**2. FY23 funded organizations must submit a summary of how those funds were used to support Exeter residents.**

In 2022, approximately 25% of the families we served, among all our programs, were from Exeter and immediately surrounding communities, and 100% of the women who lived at New Generation applied for housing units in Exeter in 2022.

It is estimated that seven days of shelter, food, and transportation, including support and case management provided to a family of two (mother and child) costs New Generation approximately \$1,800, a cost that the town of Exeter does not have to fund. The Exeter residents whom we have assisted in recent months have stayed an average of three to six months, resulting in significant resource savings for the Town of Exeter.

New Generation also collaborates with many local agencies including Seacoast Mental Health Center, Exeter Housing Authority, Hope on Haven Hill, Ritchie McFarland Children's Center and many more.

**NEW GENERATION  
FY 2024 OPERATING BUDGET**

2023 (BUD)	2024 (BUD)	VARIANCE	VARIANCE %	Operating Revenue	2023 (PRO)	2024 (BUD)	VARIANCE	VARIANCE %
86,160	103,350	17,190	20%	Program	93,265	103,350	10,085	11%
-	-	-	0%	School	-	-	-	0%
-	-	-	0%	Food	-	-	-	0%
-	-	-	0%	Affiliate	-	-	-	0%
-	-	-	0%	Miscellaneous	-	-	-	0%
<b>86,160</b>	<b>103,350</b>	<b>17,190</b>	<b>20%</b>	<b>Total Operating Revenue</b>	<b>93,265</b>	<b>103,350</b>	<b>10,085</b>	<b>11%</b>
				<b>Operating Expenses</b>				
691,153	767,461	(76,308)	-11%	Employee Costs	670,199	767,461	(97,262)	-15%
26,880	29,606	(2,726)	-10%	Purchased Services	44,130	29,606	14,524	33%
-	-	-	0%	Professional Fees	-	-	-	0%
2,640	3,013	(373)	-14%	Food Costs	1,864	3,013	(1,149)	-62%
16,200	12,211	3,989	25%	Supplies	12,695	12,211	484	4%
15,960	8,854	7,106	45%	Program Costs	7,035	8,854	(1,819)	-26%
56,224	64,845	(8,621)	-15%	Occupancy	68,364	64,845	3,519	5%
3,240	4,472	(1,232)	-38%	Transportation	3,314	4,472	(1,158)	-35%
1,700	1,037	663	39%	Dues & Subscriptions	1,621	1,037	584	36%
7,360	15,775	(8,415)	-114%	Meetings & Events	13,537	15,775	(2,238)	-17%
1,800	44,197	(42,397)	-2355%	Advertising & Printing	3,300	44,197	(40,897)	-1239%
600	687	(87)	-15%	Postage & Shipping	792	687	105	13%
-	-	-	0%	Donations & Sponsors	-	-	-	0%
100,744	88,775	11,969	12%	Administration Cost	84,972	88,775	(3,803)	-4%
3,360	2,392	968	0%	Miscellaneous	2,968	2,392	576	0%
<b>927,861</b>	<b>1,043,325</b>	<b>(115,464)</b>	<b>-12%</b>	<b>Total Operating Expenses</b>	<b>914,791</b>	<b>1,043,325</b>	<b>(128,534)</b>	<b>-14%</b>
<b>(841,701)</b>	<b>(939,975)</b>	<b>(98,274)</b>	<b>-12%</b>	<b>Net Operating Revenue BIDA</b>	<b>(821,526)</b>	<b>(939,975)</b>	<b>(118,449)</b>	<b>-14%</b>
840,920	968,000	127,080	15%	Donations, Grants & Fundraising	376,817	968,000	591,183	157%
<b>(781)</b>	<b>28,025</b>	<b>28,806</b>	<b>3688%</b>	<b>Net Operating &amp; Fundraising Revenue BIDA</b>	<b>(444,709)</b>	<b>28,025</b>	<b>472,734</b>	<b>106%</b>
-	-	-	0%	Interest Expense	-	-	-	0%
32,420	52,351	(19,931)	-61%	Depreciation & Amortization	46,200	52,351	(6,151)	-13%
-	-	-	0%	Net In Kind Activity	-	-	-	0%
<b>(33,201)</b>	<b>(24,326)</b>	<b>8,875</b>	<b>27%</b>	<b>Net Revenue Before Investments</b>	<b>(490,909)</b>	<b>(24,326)</b>	<b>466,583</b>	<b>95%</b>
(3,000)	(3,191)	(191)	-6%	Investment Revenue, Net	(3,098)	(3,191)	(93)	-3%
-	-	-	0%	CARES Act Funding	-	-	-	0%
-	-	-	0%	Contributions by Acquisition	-	-	-	0%
-	-	-	0%	Assets Released from Restriction	(43,821)	-	43,821	100%
<b>(36,201)</b>	<b>(27,517)</b>	<b>8,684</b>	<b>24%</b>	<b>Change in Net Assets</b>	<b>(537,828)</b>	<b>(27,517)</b>	<b>510,311</b>	<b>95%</b>

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT BY MONTH NEW GEN - TOTAL

4500 - New Generation

From 4/1/2023 Through 5/31/2023

	<u>4/1/2023 - 4/30/2023</u>	<u>5/1/2023 - 5/31/2023</u>	<u>Total</u>
<b>Revenue</b>			
<b>Donations</b>			
Unrestricted Donation Revenue	175.00	0.00	175.00
Annual Campaign - Development	9,496.58	24,481.34	33,977.92
<b>Total Donations</b>	<u>9,671.58</u>	<u>24,481.34</u>	<u>34,152.92</u>
<b>Grants</b>			
State Grant Funding	<u>22,482.58</u>	<u>39,357.58</u>	<u>61,840.16</u>
<b>Total Grants</b>	<u>22,482.58</u>	<u>39,357.58</u>	<u>61,840.16</u>
<b>Fundraising Events</b>			
Fundraising Event Revenue - Major Events	<u>2,797.92</u>	0.00	<u>2,797.92</u>
<b>Total Fundraising Events</b>	<u>2,797.92</u>	<u>0.00</u>	<u>2,797.92</u>
<b>Social Service Program Revenue</b>			
Thrift Shop Revenue	6,145.00	6,886.56	13,031.56
Rent	<u>400.00</u>	<u>1,117.75</u>	<u>1,517.75</u>
<b>Total Social Service Program Revenue</b>	<u>6,545.00</u>	<u>8,004.31</u>	<u>14,549.31</u>
<b>Interest Income</b>			
Citizens Bank Operating Account Interest Earned	2.08	1.08	3.16
Interest Earned on Social Service Accounts	<u>0.04</u>	<u>0.04</u>	<u>0.08</u>
<b>Total Interest Income</b>	<u>2.12</u>	<u>1.12</u>	<u>3.24</u>
<b>Advised Investment Earnings</b>			
Investment Earnings			
Investment Earnings - Advised	168.20	139.80	308.00
<b>Total Investment Earnings</b>	<u>168.20</u>	<u>139.80</u>	<u>308.00</u>
<b>Unrealized Gains/(Losses)</b>			
Unrealized Gains/Losses - Advised	1,248.35	695.24	1,943.59
<b>Total Unrealized Gains/(Losses)</b>	<u>1,248.35</u>	<u>695.24</u>	<u>1,943.59</u>
<b>Total Advised Investment Earnings</b>	<u>1,416.55</u>	<u>835.04</u>	<u>2,251.59</u>
<b>Total Revenue</b>	<u>42,915.75</u>	<u>72,679.39</u>	<u>115,595.14</u>

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT BY MONTH NEW GEN - TOTAL  
4500 - New Generation  
From 4/1/2023 Through 5/31/2023

	<u>4/1/2023 - 4/30/2023</u>	<u>5/1/2023 - 5/31/2023</u>	<u>Total</u>
Total Revenue	<u>42,915.75</u>	<u>72,679.39</u>	<u>115,595.14</u>
Expenditures			
Salaries			
Cafe Dollars (Contra)	(294.23)	(294.23)	(588.46)
Salaries - Program	<u>47,207.46</u>	<u>42,609.58</u>	<u>89,817.04</u>
Total Salaries	46,913.23	42,315.35	89,228.58
Employee Benefits			
Health Insurance	2,877.37	3,980.22	6,857.59
Cafe \$\$ Benefits	294.23	294.23	588.46
Dental Insurance	242.83	0.00	242.83
Life Insurance	80.78	82.54	163.32
Long Term Disability	203.25	207.80	411.05
Retirement	787.70	790.12	1,577.82
Workers Comp Insurance	401.50	803.00	1,204.50
Unemployment Compensation	14.39	57.56	71.95
Payroll Taxes	<u>3,450.12</u>	<u>4,792.63</u>	<u>8,242.75</u>
Total Employee Benefits	8,352.17	11,008.10	19,360.27
Employee Administration Costs			
Pre-Employment Costs	0.00	10.00	10.00
Recruiting Costs	<u>894.95</u>	<u>0.00</u>	<u>894.95</u>
Total Employee Administration Costs	894.95	10.00	904.95
Purchased Services			
Purchased Services - Non-Medical Disposal Costs	333.52	328.41	661.93
Purchased Services - Property Mgmt	840.00	1,560.00	2,400.00
Purchased Services - Maint	714.68	874.36	1,589.04
Purchased Services - LNA & LMNA	0.00	202.50	202.50
Total Purchased Services	<u>1,888.20</u>	<u>2,965.27</u>	<u>4,853.47</u>
Professional Fees			
Prof Fees - Auditing	<u>0.00</u>	<u>263.31</u>	<u>263.31</u>
Total Professional Fees	0.00	263.31	263.31

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4500 - New Generation

From 4/1/2023 Through 5/31/2023

	<u>4/1/2023 - 4/30/2023</u>	<u>5/1/2023 - 5/31/2023</u>	<u>Total</u>
<b>Supplies</b>			
Supplies - Office	60.83	41.19	102.02
Supplies - Small Equipment	(426.00)	0.00	(426.00)
Supplies - General Decor	0.00	85.98	85.98
Supplies - Maintenance	89.14	71.94	161.08
Supplies - General Program	527.19	412.22	939.41
<b>Total Supplies</b>	<u>251.16</u>	<u>611.33</u>	<u>862.49</u>
<b>Food Costs</b>			
Food Expense	<u>30.82</u>	<u>108.02</u>	<u>138.84</u>
<b>Total Food Costs</b>	<u>30.82</u>	<u>108.02</u>	<u>138.84</u>
<b>Program Costs</b>			
Program Materials	527.02	0.00	527.02
Resident Support -- General	15.00	130.00	145.00
Resident Support -- Medical & Dental	0.00	46.98	46.98
Resident Support - Transportation	89.91	5.00	94.91
Resident Support - Drug Screenings	360.00	420.00	780.00
<b>Total Program Costs</b>	<u>991.93</u>	<u>601.98</u>	<u>1,593.91</u>
<b>Occupancy</b>			
Fuel Oil	0.00	580.21	580.21
Propane	281.80	0.00	281.80
Electric	1,472.53	852.76	2,325.29
Water & Sewer	104.58	110.04	214.62
Telephone	166.00	166.78	332.78
Wireless Phone Service	42.38	37.35	79.73
Grounds Repair & Maint	179.00	0.00	179.00
Building Repairs & Maint	374.52	276.00	650.52
<b>Total Occupancy</b>	<u>2,620.81</u>	<u>2,023.14</u>	<u>4,643.95</u>
<b>Insurance</b>			
Insurance Property	177.00	177.00	354.00
Insurance Umbrella	244.00	244.00	488.00
Insurance Auto	218.00	218.00	436.00
<b>Total Insurance</b>	<u>639.00</u>	<u>639.00</u>	<u>1,278.00</u>
<b>Technology</b>			



**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT BY MONTH NEW GEN - TOTAL  
 4500 - New Generation  
 From 4/1/2023 Through 5/31/2023

	<u>4/1/2023 - 4/30/2023</u>	<u>5/1/2023 - 5/31/2023</u>	<u>Total</u>
Internet Services	284.88	595.50	880.38
Software Related Costs	176.84	246.84	423.68
Software Licensing Fees	0.00	594.00	594.00
Software Support Agreements	258.57	0.00	258.57
Offsite It Hosting Services	101.56	101.56	203.12
Computer Support Services (Maint & Support)	15.99	0.00	15.99
<b>Total Technology</b>	<u>837.84</u>	<u>1,537.90</u>	<u>2,375.74</u>
Equipment Rental & Repairs			
Equipment Rental	197.38	197.38	394.76
Repairs & Maint - Auto	63.98	624.61	688.59
Repairs & Maint - Furn & Equip	0.00	89.75	89.75
<b>Total Equipment Rental &amp; Repairs</b>	<u>261.36</u>	<u>911.74</u>	<u>1,173.10</u>
Transportation			
Mileage, Tolls & Parking	30.00	30.00	60.00
Vehicle Fuel	278.62	333.68	612.30
<b>Total Transportation</b>	<u>308.62</u>	<u>363.68</u>	<u>672.30</u>
Conference & Meetings			
Conferences & Meetings	0.00	120.00	120.00
Staff Development	95.00	39.95	134.95
<b>Total Conference &amp; Meetings</b>	<u>95.00</u>	<u>159.95</u>	<u>254.95</u>
Fundraising Costs			
Event Expenses	109.12	0.00	109.12
<b>Total Fundraising Costs</b>	<u>109.12</u>	<u>0.00</u>	<u>109.12</u>
Marketing			
Advertising - Marketing	67.00	4.00	71.00
<b>Total Marketing</b>	<u>67.00</u>	<u>4.00</u>	<u>71.00</u>
Printing			
Printing - General Business	374.64	0.00	374.64
<b>Total Printing</b>	<u>374.64</u>	<u>0.00</u>	<u>374.64</u>
Postage & Shipping			
Postage	13.07	111.97	125.04
<b>Total Postage &amp; Shipping</b>	<u>13.07</u>	<u>111.97</u>	<u>125.04</u>

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT BY MONTH NEW GEN - TOTAL  
 4500 - New Generation  
 From 4/1/2023 Through 5/31/2023

	<u>4/1/2023 - 4/30/2023</u>	<u>5/1/2023 - 5/31/2023</u>	<u>Total</u>
Dues & Publications			
Publications & Subscriptions	413.87	135.96	549.83
<u>Total Dues &amp; Publications</u>	<u>413.87</u>	<u>135.96</u>	<u>549.83</u>
Investment Fees			
Brokerage Fees	600.73	0.00	600.73
<u>Total Investment Fees</u>	<u>600.73</u>	<u>0.00</u>	<u>600.73</u>
Depreciation			
Depreciation	4,525.00	4,525.00	9,050.00
<u>Total Depreciation</u>	<u>4,525.00</u>	<u>4,525.00</u>	<u>9,050.00</u>
Administration Costs			
Administration Cost	5,199.21	13,074.56	18,273.77
<u>Total Administration Costs</u>	<u>5,199.21</u>	<u>13,074.56</u>	<u>18,273.77</u>
Miscellaneous			
Staff Activities & Recognition Gifts	196.78	16.90	213.68
Client & Volunteer Activities & Gifts	99.70	543.16	642.86
Bank Service Charge	74.96	52.25	127.21
Merchant Charges - Credit Card	162.67	112.30	274.97
Late Payment Charges	7.39	0.00	7.39
<u>Total Miscellaneous</u>	<u>541.50</u>	<u>724.61</u>	<u>1,266.11</u>
<u>Total Expenditures</u>	<u>75,929.23</u>	<u>82,094.87</u>	<u>158,024.10</u>
Net Revenue Over Expenditures	<u><u>(33,013.48)</u></u>	<u><u>(9,415.48)</u></u>	<u><u>(42,428.96)</u></u>

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT VS BUD NEW GEN - TOTAL  
 4500 - New Generation  
 From 5/1/2023 Through 5/31/2023

	Current Period Actual	Current Period Budget \$	Current Period Budget \$ Variance - Original	Monthly % Variance	Current Year Actual	YTD Budget	YTD Budget Variance	YTD % Variance
<b>Revenue</b>								
<b>Donations</b>								
Unrestricted Donation Revenue	0.00	22,828.00	(22,828.00)	(100.00)%	175.00	33,625.00	(33,450.00)	(99.47)%
Annual Campaign - Development	24,481.34	0.00	24,481.34	0.00%	33,977.92	0.00	33,977.92	0.00%
<b>Total Donations</b>	<b>24,481.34</b>	<b>22,828.00</b>	<b>1,653.34</b>	<b>7.24%</b>	<b>34,152.92</b>	<b>33,625.00</b>	<b>527.92</b>	<b>1.57%</b>
<b>Grants</b>								
Foundation Grants - General Sup...	0.00	13,240.00	(13,240.00)	(100.00)%	0.00	19,502.00	(19,502.00)	(100.00)%
State Grant Funding	39,357.58	18,167.00	21,190.58	116.64%	61,840.16	36,334.00	25,506.16	70.19%
<b>Total Grants</b>	<b>39,357.58</b>	<b>31,407.00</b>	<b>7,950.58</b>	<b>25.31%</b>	<b>61,840.16</b>	<b>55,836.00</b>	<b>6,004.16</b>	<b>10.75%</b>
<b>Fundraising Events</b>								
Fundraising Event Revenue - Ma...	0.00	0.00	0.00	0.00%	2,797.92	0.00	2,797.92	0.00%
<b>Total Fundraising Events</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00%</b>	<b>2,797.92</b>	<b>0.00</b>	<b>2,797.92</b>	<b>0.00%</b>
<b>Social Service Program Revenue</b>								
Thrift Shop Revenue	6,886.56	7,292.00	(405.44)	(5.56)%	13,031.56	14,584.00	(1,552.44)	(10.64)%
Rent	1,117.75	1,321.00	(203.25)	(15.38)%	1,517.75	2,642.00	(1,124.25)	(42.55)%
<b>Total Social Service Program Revenue</b>	<b>8,004.31</b>	<b>8,613.00</b>	<b>(608.69)</b>	<b>(7.07)%</b>	<b>14,549.31</b>	<b>17,226.00</b>	<b>(2,676.69)</b>	<b>(15.54)%</b>
<b>Interest Income</b>								
Citizens Bank Operating Account...	1.08	0.00	1.08	0.00%	3.16	0.00	3.16	0.00%
Interest Earned on Social Servic...	0.04	0.00	0.04	0.00%	0.08	0.00	0.08	0.00%
<b>Total Interest Income</b>	<b>1.12</b>	<b>0.00</b>	<b>1.12</b>	<b>0.00%</b>	<b>3.24</b>	<b>0.00</b>	<b>3.24</b>	<b>0.00%</b>
<b>Advised Investment Earnings</b>								
<b>Investment Earnings</b>								
Investment Earnings - Advised	139.80	0.00	139.80	0.00%	308.00	0.00	308.00	0.00%
<b>Total Investment Earnings</b>	<b>139.80</b>	<b>0.00</b>	<b>139.80</b>	<b>0.00%</b>	<b>308.00</b>	<b>0.00</b>	<b>308.00</b>	<b>0.00%</b>
<b>Unrealized Gains/(Losses)</b>								
Unrealized Gains/Losses - Advised	695.24	0.00	695.24	0.00%	1,943.59	0.00	1,943.59	0.00%
<b>Total Unrealized Gains/(Losses)</b>	<b>695.24</b>	<b>0.00</b>	<b>695.24</b>	<b>0.00%</b>	<b>1,943.59</b>	<b>0.00</b>	<b>1,943.59</b>	<b>0.00%</b>
<b>Total Advised Investment Earnings</b>	<b>835.04</b>	<b>0.00</b>	<b>835.04</b>	<b>0.00%</b>	<b>2,251.59</b>	<b>0.00</b>	<b>2,251.59</b>	<b>0.00%</b>
<b>Total Revenue</b>	<b>72,679.39</b>	<b>62,848.00</b>	<b>9,831.39</b>	<b>15.64%</b>	<b>115,595.14</b>	<b>106,687.00</b>	<b>8,908.14</b>	<b>8.35%</b>
<b>Total Revenue</b>	<b>72,679.39</b>	<b>62,848.00</b>	<b>9,831.39</b>	<b>15.64%</b>	<b>115,595.14</b>	<b>106,687.00</b>	<b>8,908.14</b>	<b>8.34%</b>
<b>Expenditures</b>								
<b>Salaries</b>								
Cafe Dollars (Contra)	(294.23)	0.00	294.23	0.00%	(588.46)	0.00	588.46	0.00%
Salaries - Program	42,609.58	52,481.00	9,871.42	18.80%	89,817.04	103,269.00	13,451.96	13.02%
<b>Total Salaries</b>	<b>42,315.35</b>	<b>52,481.00</b>	<b>10,165.65</b>	<b>19.37%</b>	<b>89,228.58</b>	<b>103,269.00</b>	<b>14,040.42</b>	<b>13.60%</b>
<b>Employee Benefits</b>								
Health Insurance	3,980.22	5,831.00	1,850.78	31.74%	6,857.59	11,474.00	4,616.41	40.23%

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT VS BUD NEW GEN - TOTAL

4500 - New Generation

From 5/1/2023 Through 5/31/2023

	Current Period Actual	Current Period Budget \$	Current Period Budget \$ Variance - Original	Monthly % Variance	Current Year Actual	YTD Budget	YTD Budget Variance	YTD % Variance
Cafe \$\$ Benefits	294.23	362.00	67.77	18.72%	588.46	712.00	123.54	17.35%
Dental Insurance	0.00	361.00	361.00	100.00%	242.83	710.00	467.17	65.79%
Life Insurance	82.54	91.00	8.46	9.29%	163.32	179.00	15.68	8.75%
Long Term Disability	207.80	231.00	23.20	10.04%	411.05	454.00	42.95	9.46%
Retirement	790.12	1,273.00	482.88	37.93%	1,577.82	2,505.00	927.18	37.01%
Workers Comp Insurance	803.00	426.00	(377.00)	(88.49)%	1,204.50	838.00	(366.50)	(43.73)%
Unemployment Compensation	57.56	0.00	(57.56)	0.00%	71.95	0.00	(71.95)	0.00%
Payroll Taxes	4,792.63	3,956.00	(836.63)	(21.14)%	8,242.75	7,784.00	(458.75)	(5.89)%
<b>Total Employee Benefits</b>	<b>11,008.10</b>	<b>12,531.00</b>	<b>1,522.90</b>	<b>12.15%</b>	<b>19,360.27</b>	<b>24,656.00</b>	<b>5,295.73</b>	<b>21.48%</b>
<b>Employee Administration Costs</b>								
Pre-Employment Costs	10.00	126.00	116.00	92.06%	10.00	252.00	242.00	96.03%
Recruiting Costs	0.00	42.00	42.00	100.00%	894.95	84.00	(810.95)	(965.41)%
<b>Total Employee Administration Costs</b>	<b>10.00</b>	<b>168.00</b>	<b>158.00</b>	<b>94.05%</b>	<b>904.95</b>	<b>336.00</b>	<b>(568.95)</b>	<b>(169.33)%</b>
<b>Purchased Services</b>								
Purchased Services - Data Destr...	0.00	84.00	84.00	100.00%	0.00	168.00	168.00	100.00%
Purchased Services - Non-Medic...	328.41	384.00	55.59	14.47%	661.93	768.00	106.07	13.81%
Purchased Services - Property M...	1,560.00	0.00	(1,560.00)	0.00%	2,400.00	0.00	(2,400.00)	0.00%
Purchased Services - Maint	874.36	1,000.00	125.64	12.56%	1,589.04	2,000.00	410.96	20.54%
Purchased Services - Grounds	0.00	1,000.00	1,000.00	100.00%	0.00	2,000.00	2,000.00	100.00%
Purchased Services - LNA & LMNA	202.50	0.00	(202.50)	0.00%	202.50	0.00	(202.50)	0.00%
<b>Total Purchased Services</b>	<b>2,965.27</b>	<b>2,468.00</b>	<b>(497.27)</b>	<b>(20.15)%</b>	<b>4,853.47</b>	<b>4,936.00</b>	<b>82.53</b>	<b>1.67%</b>
<b>Professional Fees</b>								
Prof Fees - Auditing	263.31	0.00	(263.31)	0.00%	263.31	0.00	(263.31)	0.00%
<b>Total Professional Fees</b>	<b>263.31</b>	<b>0.00</b>	<b>(263.31)</b>	<b>0.00%</b>	<b>263.31</b>	<b>0.00</b>	<b>(263.31)</b>	<b>0.00%</b>
<b>Supplies</b>								
Supplies - Office	41.19	135.00	93.81	69.48%	102.02	270.00	167.98	62.21%
Supplies - Computer	0.00	10.00	10.00	100.00%	0.00	20.00	20.00	100.00%
Supplies - Small Equipment	0.00	190.00	190.00	100.00%	(426.00)	380.00	806.00	212.10%
Supplies - Non-capital Furnishings	0.00	86.00	86.00	100.00%	0.00	172.00	172.00	100.00%
Supplies - General Decor	85.98	0.00	(85.98)	0.00%	85.98	0.00	(85.98)	0.00%
Supplies - General Facility (Non-...	0.00	66.00	66.00	100.00%	0.00	132.00	132.00	100.00%
Supplies - Maintenance	71.94	208.00	136.06	65.41%	161.08	416.00	254.92	61.27%
Supplies - General Program	412.22	250.00	(162.22)	(64.88)%	939.41	500.00	(439.41)	(87.88)%
Supplies - Housekpg/Cleaning	0.00	63.00	63.00	100.00%	0.00	126.00	126.00	100.00%
Supplies - Laundry	0.00	6.00	6.00	100.00%	0.00	12.00	12.00	100.00%
Supplies - Dietary	0.00	3.00	3.00	100.00%	0.00	6.00	6.00	100.00%
<b>Total Supplies</b>	<b>611.33</b>	<b>1,017.00</b>	<b>405.67</b>	<b>39.89%</b>	<b>862.49</b>	<b>2,034.00</b>	<b>1,171.51</b>	<b>57.60%</b>
<b>Food Costs</b>								

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT VS BUD NEW GEN - TOTAL

4500 - New Generation

From 5/1/2023 Through 5/31/2023

	Current Period Actual	Current Period Budget \$	Current Period Budget \$ Variance - Original	Monthly % Variance	Current Year Actual	YTD Budget	YTD Budget Variance	YTD % Variance
Food Expense	108.02	222.00	113.98	51.34%	138.84	444.00	305.16	68.72%
Food - Program Supplies	0.00	29.00	29.00	100.00%	0.00	58.00	58.00	100.00%
<b>Total Food Costs</b>	<b>108.02</b>	<b>251.00</b>	<b>142.98</b>	<b>56.96%</b>	<b>138.84</b>	<b>502.00</b>	<b>363.16</b>	<b>72.34%</b>
<b>Program Costs</b>								
Program Materials	0.00	250.00	250.00	100.00%	527.02	500.00	(27.02)	(5.40)%
Financial Assistance	0.00	15.00	15.00	100.00%	0.00	30.00	30.00	100.00%
Childrens' Activities	0.00	83.00	83.00	100.00%	0.00	166.00	166.00	100.00%
Resident Support – General	130.00	130.00	0.00	0.00%	145.00	260.00	115.00	44.23%
Resident Support – Medical & D...	46.98	0.00	(46.98)	0.00%	46.98	0.00	(46.98)	0.00%
Resident Support - Transportation	5.00	62.00	57.00	91.93%	94.91	124.00	29.09	23.45%
Resident Support – Lodging	0.00	49.00	49.00	100.00%	0.00	98.00	98.00	100.00%
Resident Support - Drug Screeni...	420.00	149.00	(271.00)	(181.87)%	780.00	298.00	(482.00)	(161.74)%
<b>Total Program Costs</b>	<b>601.98</b>	<b>738.00</b>	<b>136.02</b>	<b>18.43%</b>	<b>1,593.91</b>	<b>1,476.00</b>	<b>(117.91)</b>	<b>(7.99)%</b>
<b>Occupancy</b>								
Fuel Oil	580.21	583.00	2.79	0.47%	580.21	1,166.00	585.79	50.23%
Propane	0.00	90.00	90.00	100.00%	281.80	180.00	(101.80)	(56.55)%
Electric	852.76	1,167.00	314.24	26.92%	2,325.29	2,334.00	8.71	0.37%
Water & Sewer	110.04	124.00	13.96	11.25%	214.62	248.00	33.38	13.45%
Telephone	166.78	201.00	34.22	17.02%	332.78	402.00	69.22	17.21%
Wireless Phone Service	37.35	59.00	21.65	36.69%	79.73	118.00	38.27	32.43%
Grounds Repair & Maint	0.00	0.00	0.00	0.00%	179.00	0.00	(179.00)	0.00%
Building Repairs & Maint	276.00	0.00	(276.00)	0.00%	650.52	0.00	(650.52)	0.00%
<b>Total Occupancy</b>	<b>2,023.14</b>	<b>2,224.00</b>	<b>200.86</b>	<b>9.03%</b>	<b>4,643.95</b>	<b>4,448.00</b>	<b>(195.95)</b>	<b>(4.41)%</b>
<b>Insurance</b>								
Insurance Property	177.00	181.00	4.00	2.20%	354.00	362.00	8.00	2.20%
Insurance Umbrella	244.00	242.00	(2.00)	(0.82)%	488.00	484.00	(4.00)	(0.82)%
Insurance Auto	218.00	230.00	12.00	5.21%	436.00	460.00	24.00	5.21%
<b>Total Insurance</b>	<b>639.00</b>	<b>653.00</b>	<b>14.00</b>	<b>2.14%</b>	<b>1,278.00</b>	<b>1,306.00</b>	<b>28.00</b>	<b>2.14%</b>
<b>Technology</b>								
Internet Services	595.50	295.00	(300.50)	(101.86)%	880.38	590.00	(290.38)	(49.21)%
Software Related Costs	246.84	248.00	1.16	0.46%	423.68	496.00	72.32	14.58%
Software Licensing Fees	594.00	0.00	(594.00)	0.00%	594.00	0.00	(594.00)	0.00%
Software Support Agreements	0.00	0.00	0.00	0.00%	258.57	0.00	(258.57)	0.00%
Offsite It Hosting Services	101.56	1,030.00	928.44	90.13%	203.12	2,060.00	1,856.88	90.13%
Computer Support Services (Mai...	0.00	0.00	0.00	0.00%	15.99	0.00	(15.99)	0.00%
<b>Total Technology</b>	<b>1,537.90</b>	<b>1,573.00</b>	<b>35.10</b>	<b>2.23%</b>	<b>2,375.74</b>	<b>3,146.00</b>	<b>770.26</b>	<b>24.48%</b>
<b>Equipment Rental &amp; Repairs</b>								
Equipment Rental	197.38	486.00	288.62	59.38%	394.76	972.00	577.24	59.38%

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT VS BUD NEW GEN - TOTAL

4500 - New Generation

From 5/1/2023 Through 5/31/2023

	Current Period Actual	Current Period Budget \$	Current Period Budget \$ Variance - Original	Monthly % Variance	Current Year Actual	YTD Budget	YTD Budget Variance	YTD % Variance
Repairs & Maint - Auto	624.61	340.00	(284.61)	(83.70)%	688.59	680.00	(8.59)	(1.26)%
Repairs & Maint - Furn & Equip	89.75	129.00	39.25	30.42%	89.75	258.00	168.25	65.21%
Total Equipment Rental & Repairs	911.74	955.00	43.26	4.53%	1,173.10	1,910.00	736.90	38.58%
Transportation								
Mileage, Tolls & Parking	30.00	32.00	2.00	6.25%	60.00	64.00	4.00	6.25%
Vehicle Fuel	333.68	340.00	6.32	1.85%	612.30	680.00	67.70	9.95%
Total Transportation	363.68	372.00	8.32	2.24%	672.30	744.00	71.70	9.64%
Conference & Meetings								
Conferences & Meetings	120.00	0.00	(120.00)	0.00%	120.00	0.00	(120.00)	0.00%
Staff Development	39.95	83.00	43.05	51.86%	134.95	166.00	31.05	18.70%
Total Conference & Meetings	159.95	83.00	(76.95)	(92.71)%	254.95	166.00	(88.95)	(53.58)%
Fundraising Costs								
Event Expenses	0.00	833.00	833.00	100.00%	109.12	1,666.00	1,556.88	93.45%
Donor Stewardship/Recognition ...	0.00	31.00	31.00	100.00%	0.00	62.00	62.00	100.00%
Total Fundraising Costs	0.00	864.00	864.00	100.00%	109.12	1,728.00	1,618.88	93.69%
Marketing								
Advertising - Marketing	4.00	3,333.00	3,329.00	99.87%	71.00	6,666.00	6,595.00	98.93%
Community Relations - Hosted M...	0.00	120.00	120.00	100.00%	0.00	240.00	240.00	100.00%
Total Marketing	4.00	3,453.00	3,449.00	99.88%	71.00	6,906.00	6,835.00	98.97%
Printing								
Printing - General Business	0.00	32.00	32.00	100.00%	374.64	64.00	(310.64)	(485.37)%
Printing - Fundraising (Direct Mail)	0.00	318.00	318.00	100.00%	0.00	636.00	636.00	100.00%
Total Printing	0.00	350.00	350.00	100.00%	374.64	700.00	325.36	46.48%
Postage & Shipping								
Postage	111.97	57.00	(54.97)	(96.43)%	125.04	114.00	(11.04)	(9.68)%
Total Postage & Shipping	111.97	57.00	(54.97)	(96.44)%	125.04	114.00	(11.04)	(9.68)%
Dues & Publications								
Licenses & Dues-Non-Care Relat	0.00	1.00	1.00	100.00%	0.00	2.00	2.00	100.00%
Publications & Subscriptions	135.96	85.00	(50.96)	(59.95)%	549.83	170.00	(379.83)	(223.42)%
Total Dues & Publications	135.96	86.00	(49.96)	(58.09)%	549.83	172.00	(377.83)	(219.67)%
Hospitality								
Board Development Expenses	0.00	8.00	8.00	100.00%	0.00	16.00	16.00	100.00%
Total Hospitality	0.00	8.00	8.00	100.00%	0.00	16.00	16.00	100.00%
Investment Fees								
Brokerage Fees	0.00	266.00	266.00	100.00%	600.73	532.00	(68.73)	(12.91)%
Total Investment Fees	0.00	266.00	266.00	100.00%	600.73	532.00	(68.73)	(12.92)%
Depreciation								
Depreciation	4,525.00	4,363.00	(162.00)	(3.71)%	9,050.00	8,726.00	(324.00)	(3.71)%

**NEW HAMPSHIRE CATHOLIC CHARITIES**

Statement of Revenues and Expenditures - MONTHLY FS - ACT VS BUD NEW GEN - TOTAL

4500 - New Generation

From 5/1/2023 Through 5/31/2023

	Current Period Actual	Current Period Budget \$	Current Period Budget \$ Variance - Original	Monthly % Variance	Current Year Actual	YTD Budget	YTD Budget Variance	YTD % Variance
Total Depreciation	<u>4,525.00</u>	<u>4,363.00</u>	<u>(162.00)</u>	<u>(3.71)%</u>	<u>9,050.00</u>	<u>8,726.00</u>	<u>(324.00)</u>	<u>(3.71)%</u>
Administration Costs								
Administration Cost	<u>13,074.56</u>	<u>7,398.00</u>	<u>(5,676.56)</u>	<u>(76.73)%</u>	<u>18,273.77</u>	<u>14,796.00</u>	<u>(3,477.77)</u>	<u>(23.50)%</u>
Total Administration Costs	<u>13,074.56</u>	<u>7,398.00</u>	<u>(5,676.56)</u>	<u>(76.73)%</u>	<u>18,273.77</u>	<u>14,796.00</u>	<u>(3,477.77)</u>	<u>(23.50)%</u>
Miscellaneous								
Staff Activities & Recognition Gifts	16.90	88.00	71.10	80.79%	213.68	176.00	(37.68)	(21.40)%
Resident Activities & Gifts	0.00	53.00	53.00	100.00%	0.00	106.00	106.00	100.00%
Client & Volunteer Activities & Gi...	543.16	98.00	(445.16)	(454.24)%	642.86	196.00	(446.86)	(227.98)%
Bank Service Charge	52.25	12.00	(40.25)	(335.41)%	127.21	24.00	(103.21)	(430.04)%
Merchant Charges - Credit Card	112.30	163.00	50.70	31.10%	274.97	326.00	51.03	15.65%
Late Payment Charges	<u>0.00</u>	<u>24.00</u>	<u>24.00</u>	<u>100.00%</u>	<u>7.39</u>	<u>48.00</u>	<u>40.61</u>	<u>84.60%</u>
Total Miscellaneous	<u>724.61</u>	<u>438.00</u>	<u>(286.61)</u>	<u>(65.44)%</u>	<u>1,266.11</u>	<u>876.00</u>	<u>(390.11)</u>	<u>(44.53)%</u>
Total Expenditures	<u>82,094.87</u>	<u>92,797.00</u>	<u>10,702.13</u>	<u>11.53%</u>	<u>158,024.10</u>	<u>183,495.00</u>	<u>25,470.90</u>	<u>13.88%</u>
Net Revenue Over Expenditures	<u>(9,415.48)</u>	<u>(29,949.00)</u>	<u>20,533.52</u>	<u>(68.56)%</u>	<u>(42,428.96)</u>	<u>(76,808.00)</u>	<u>34,379.04</u>	<u>(44.75)%</u>



**newgeneration**

A Program of Catholic Charities NH

Shelter and Support for Mothers and Children Since 1987

## Our Mission

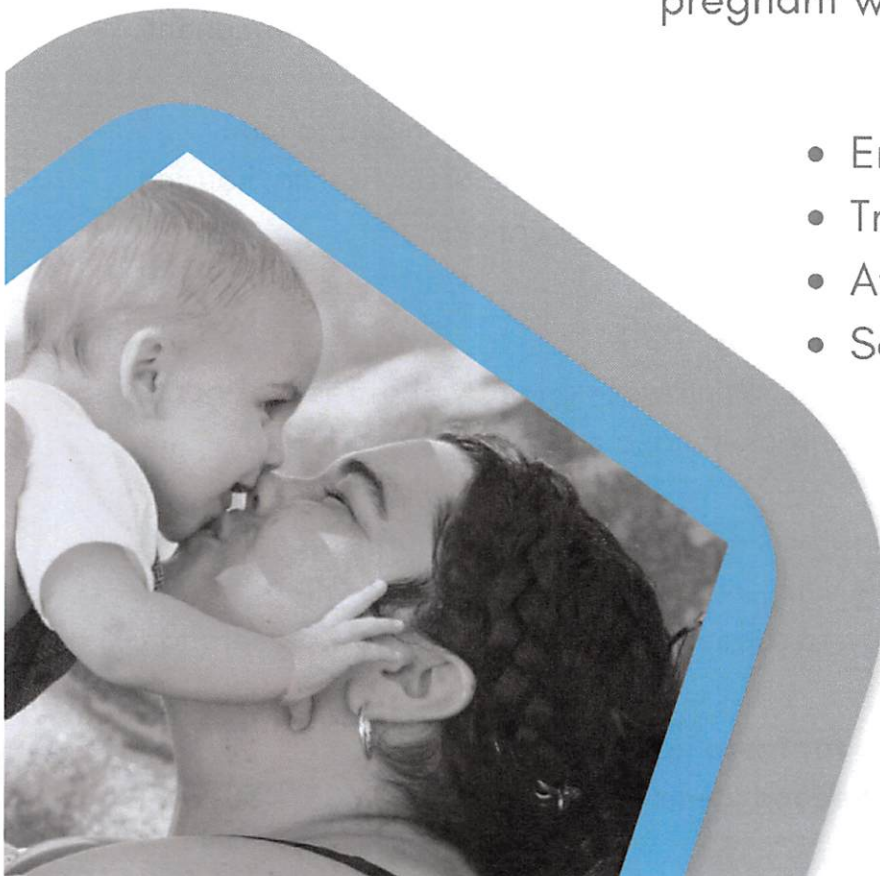
We provide a safe, family-oriented shelter for pregnant women and mothers with children, who are experiencing homelessness, supporting their path to success, and self-sufficiency.



## Our Services and Work

New Generation programs and services fulfill a broad range of essential needs for pregnant women, and mothers of small children.

- Emergency Housing
- Transitional Housing
- Aftercare Services
- Second Generation Thrift Shop



568 Portsmouth Avenue  
Greenland, NH 03840



[www.newgennh.org](http://www.newgennh.org)



(603) 436-4989



### **Emergency Housing Services**

New Generation's emergency services connect residents to a supportive community and access to 24/7 shelter and support staff, food and transportation, intensive case management, individual and group parenting counseling, housing search, housing applications and follow up, life-skills coaching, and financial counseling. among other services.

### **Transitional Housing Services**

New Generation's transitional apartments provide temporary housing to women and children who are on their way to permanent housing. Candidates must be working or going to school and have their own transportation and childcare.

Services under this program include housing, individual case management, parenting counseling, life-skills coaching, financial counseling, housing supports, and community referrals and connections.

### **Aftercare Services**

New Generation's Aftercare Program provides ongoing services to former residents of New Generation who have moved to permanent housing. The main goal is to make sure families retain their permanent home, preventing the recurrence of homelessness.

Services under this program include individual case management, parenting counseling, life-skills coaching, financial counseling, housing supports, and community referrals and connections.

### **Second Generation Thrift Shop**

Our thrift shop in Greenland, NH provides an array of attractive, 'gently used' merchandise, primarily clothing, but also home goods and accessories.

Our shop in Greenland retains all the cozy charm of a New England cottage, while providing some of the best bargains in town.

100% of the proceeds go to supporting the mission of New Generation.

### **Contact us for more information**

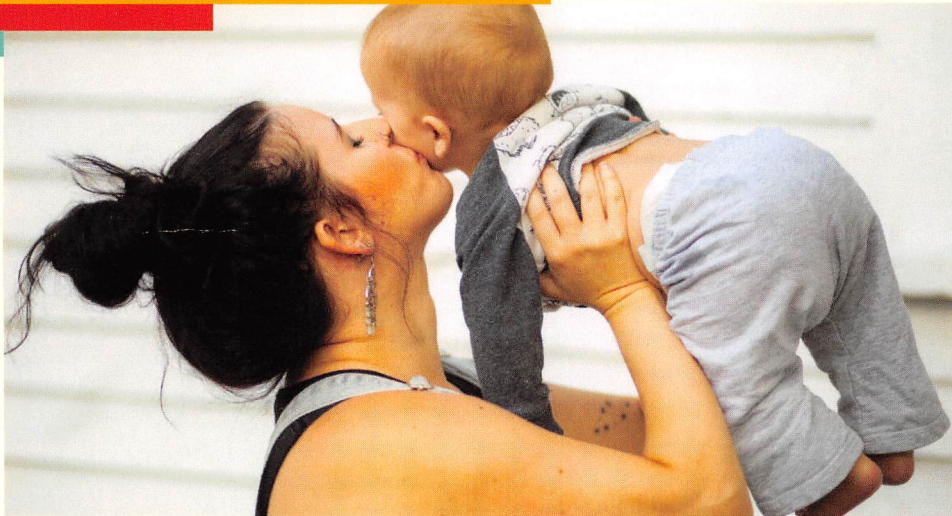
New Generation: (603) 436-4989/ Second Generation Thrift Shop: (603) 430-9482



# newgeneration

A Program of Catholic Charities NH

Shelter and Support for Mothers and Children Since 1987



Thanks for your **support!**



## New Generation Inc.

568 Portsmouth Avenue

Greenland, NH 03840

(603) 436-4989

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"For the first time in my life I feel good about myself and my ability to care for my baby. I still have ways to go but I'm thankful that New Generation will keep pushing me in the right direction."

Former New Generation Resident

If you are interested in other ways to get involved with New Generation, please contact us at [ecipriani@newgennh.org](mailto:ecipriani@newgennh.org)

Follow us:

