



TOWN OF EXETER, NEW HAMPSHIRE  
HUMAN SERVICES  
FY 2021

*Town Manager's Office*

JUL 31 2020

*Received*

**Organization's Name:** New Generation, Inc. **Year Founded:** 1987

**Address:** 568 Portsmouth Ave. Greenland, NH

**Executive Director/ Board Chair:** Julie Bailey/Board Chair **Tax ID Number:** 02-0409655

**Applicant Contact:** Donna Marsh

**Email Address:** director@newgennh.org **Phone:** 603-570-2462

**Organization's Mission Statement:** We provide a safe, family-oriented shelter for pregnant women and women with babies and children, helping to prepare and empower them to be successful in life.

**Statement of Grant Purpose; e.g. This grant will be used...:**

To support our operations and programming to meet the increasing needs of women and children in crisis in the Seacoast area.

**% of overall services that goes to Exeter residents:** Approximately 4%

**# of Exeter residents served:** Varies, 2-5 annually

**List all geographic area(s) served by organization:** Primarily Southeastern New Hampshire

**Brief Detailed description of how the money will be specifically utilized for Exeter residents:**

Funding from the Town of Exeter will be used to help women from the Exeter and greater Seacoast area move from homelessness to self-sufficiency. We have implemented a targeted, benchmarked program aimed to move women-led families out of homelessness into permanent housing. This program prevents a return to homelessness. To date this year 90 percent of our clients have obtained permanent housing.

**Amount received from the Town of Exeter (by year) for the last 3 (three) years:**

2018 - 2,000                      2019 - 2,500                      2020 - 2,000

Total Municipal Contributions in 2019: \$8,000

**List each town that contributes, and the amount received:**

- Exeter: \$2,000
- Hampton: \$2,000
- Rye: \$2,000
- Portsmouth: \$2,000

**Organization's total projected budget for FY 2021:** \$523,000 **Amount Requested:** \$2,000

## **Additional Information Required:**

Please supply the following items for a complete application to be considered: •

**Provide a narrative, not to exceed two pages in size 12 font**

### **o Organization's overview**

New Generation provides a safe, family-oriented shelter for homeless pregnant women and women and their babies and children, helping to prepare and empower them to be successful in life. New Generation takes a holistic approach to decreasing homelessness by teaching women critical life skills, including becoming nurturing parents and self-sufficient heads of their families. **In 2019 New Generation provided services to more than 55 women and children who utilized our shelter and/or programming.** Our unique, individualized program moves women in crisis out of poverty.

We provide food, shelter, transitional housing, intensive case management, parenting education, life-skills coaching, re-housing services, and/or transportation to each resident we serve. We offer assistance with educational and career goals, and we provide aftercare services to former residents in the form of transportation, case management, and general support. We help many women and their children in Exeter and the surrounding towns connect with vital resources for housing and supportive family services to move them out of crisis into stability.

Approximately 5% of the women we serve are from the Exeter and immediate surrounding areas. It is estimated that seven days of shelter and meals including support and case management to a mother and her baby costs New Generation approximately \$750, services that the town of Exeter does not have to fund. The residents we helped that came from this Exeter area stayed on average one to three months, saving the Town of Exeter over \$5,000. Assuming we serve as many women as we did in fiscal year 2019, New Generation can assure the funds will specifically be utilized for Exeter residents

In addition to programming and supportive services, we provided approximately 3,500 bed-nights annually and over 15,000 meals over the past 3 years. Since opening its doors over 30 years ago, New Generation has, in addition to serving women as they move out of homelessness toward self-sufficiency, provided support to over 30 children in areas such as behavioral structure, literacy, and nutrition. These are children who, due to homelessness, might not otherwise have been able to receive these services.

Homelessness is a major challenge in New Hampshire and the situation is considered dire for single mothers who struggle to manage the costs of housing, family needs and daycare. The 2018 Point in Time (PIT) count estimates that there were more than 1,700 homeless people in New Hampshire. Of these, 761 were family members, representing 260 family units. Rockingham County had the highest number of homeless persons in the state. Children born to homeless women are significantly more likely to have lower birth rates, longer hospitalization stays, and to require neonatal intensive care. A pregnant woman or single mother without a home is faced with many obstacles which require a specialized shelter with a unique approach to helping them get back on their feet. Each individual family situation is so complex and often stems from generational poverty which many times includes psychological and physical abuse. In New Hampshire 25% of homeless individuals were victims of domestic violence, and 24% had a known mental illness. More than 83% of the residents served at New Generation report having mental health issues when they arrive. We are proud to have a skilled staff experienced with helping women access the support they need to improve their mental health and move forward in life.

### **o Program's impact on Exeter residents**

Children born to homeless women are significantly more likely to have lower birth rates, longer hospitalization stays, and to require neonatal intensive care. A pregnant woman or single mother without a home is faced with many obstacles which require a specialized shelter with a unique approach to helping them get back on their feet.

Each individual family situation is so complex and often stems from generational poverty which many times includes psychological and physical abuse. In New Hampshire 25% of homeless individuals were victims of domestic violence, and 24% had a known mental illness. More than 83% of the residents served at New Generation report having mental health issues when they arrive. We are proud to have a skilled staff experienced with helping women access the support they need to improve their mental health and move forward in life. New Generation offers comprehensive services to all residents who live in the Greenland, NH, home, and offers case management and other supportive services to those in need and residents who have moved out. New Generation collaborates with many local agencies including Seacoast Mental Health Center, Exeter Housing Authority, Hope on Haven Hill, Ritchie McFarland Children's Center and many more. One hundred percent of the women who lived at New Generation applied for housing in Exeter public housing units in 2018. It is estimated that seven days of shelter and meals including support and case management to a mother and her baby costs New Generation approximately \$750, services that the town of Exeter does not have to fund.

**o Program changes and/ or highlights from the past year**

We have no significant programming changes in the past year. Our strong staffing model continues to enable us to serve women more efficiently and move women through our programming and into permanent housing with appropriate supports for long-term success.

- **Complete financial statements (Please note: the organization's 990 may be requested) – see attached**
  - o **Operating budget – see attached**
  - o **Balance sheet – see attached**

- Include a detailed list of State and Local Town grant funding (town and amount) for previous year.

**City of Portsmouth, NH - \$2,000**

**Town of Exeter, NH - \$2,000**

**Town of Hampton, NH - \$2,000**

**Town of Rye, NH - \$2,000**

- **List of Board of Directors - see attached**

- **Current year funding recipients must submit a written summary of how funds were utilized. This must be done for consideration of current year application:**

For Exeter residents served this year New Generation provided food, shelter, transitional housing, intensive case management, parenting education, life-skills coaching, re-housing services. We offered assistance with educational and career goals, and we provided aftercare services to former residents in the form of transportation, case management, and general support. We helped women and their children in Exeter connect with vital resources for housing and supportive family services to move them out of crisis into stability.

I certify to the best of my knowledge that the information in this proposal reflects accurate data concerning need and estimates of planned/delivered services. The proposal was considered and approved for submission by the agency Board of Directors on \_\_\_\_\_ (date).

By signing this application, the undersigned offers and agrees, if the proposal is accepted, to furnish items or services that is quoted. This agreement is subject to final negotiation and acceptance by the Board of Selectmen and the Budget Review Committee and subsequent contract award.

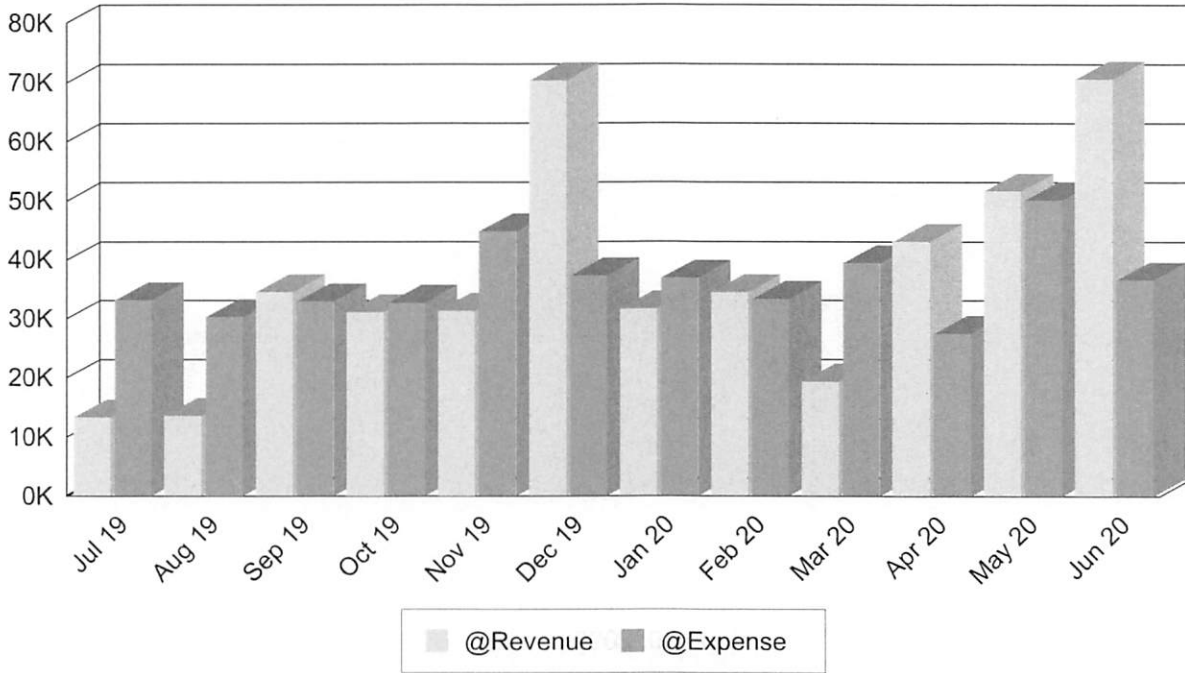
Director's (or Designee) Signature: Donna Marsh

Date: 7/31/2020

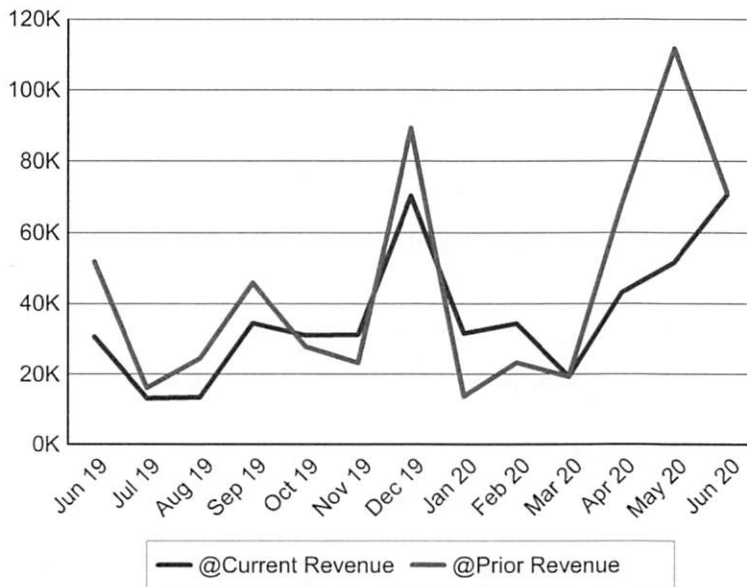
June 30, 2020

New Generation, Inc.  
568 Portsmouth Avenue  
PO Box 676  
Greenland, NH 03840

## One Year Revenue And Expense Comparison

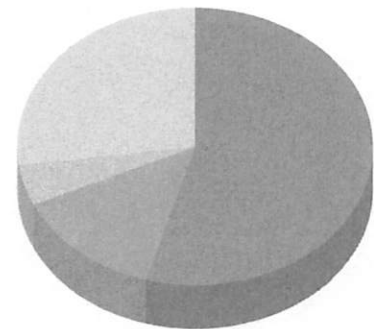


### Two Year Revenue Comparison



### Top Four Expenses Year To Date

As a % of Total



Gross Wages	54.6%
Officers Salary	7.6%
Legal & Accounting	5.8%
Employee Health Ins	5.0%
Others	27.1%
Total:	100.0%

**New Generation, Inc.**  
**Comparative Balance Sheet - Unadjusted Year End**  
**June 30, 2020 and June 30, 2019**

Ref.# 6363 New Generation.7302010.55.N.06/30

	June 30, 2020	June 30, 2019	Change
<b>Assets</b>			
<b>Current Assets</b>			
100 QB Undeposited Funds	\$ 5,047	\$ 5,047	\$ 0
101.1 Petty Cash - New Genera	25	25	0
102 TD Bank - 3118	61,806	78,222	(16,416)
102.1 TD Svgs Acct 148 Apt 1	100	100	0
102.2 TD Savings Acct 164 Apt	5	5	0
104 Eastern Bank	70,565	18,000	52,565
104.1 Eastern Bank MM-6876		10,127	(10,127)
106 Accounts Receivable	18,665	5,013	13,652
1061 Greenland - Cash Reg. Bl	100	100	0
109 Employee Advances	(87)	0	(87)
130 Inventory	28,000	28,000	0
<b>Total Current Assets</b>	<b>184,226</b>	<b>144,638</b>	<b>39,588</b>
<b>Fixed Assets</b>			
142 Expansion/Maintanance	397,635	370,435	27,200
143 Landscaping	6,659	6,659	0
144 Buildings & Improvements	427,889	417,125	10,764
146 Fixtures & Equipment	33,968	33,968	0
147 Computer Equipment	13,409	13,409	0
148 Vehicles	18,889	18,889	0
149 Accumulated Depreciation	(595,969)	(594,504)	(1,465)
<b>Total Fixed Assets</b>	<b>302,480</b>	<b>265,981</b>	<b>36,499</b>
<b>Long Term Assets</b>			
<b>Total Long Term Assets</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Other Assets</b>			
160 Intangible Assets - Loan Fe	2,939	2,939	0
161 Accum Amortization	(2,140)	(2,042)	(98)
170 Fidelity Ruth Ford 141	122,337	120,329	2,008
171 Fidently Investment 116	84,710	80,653	4,057
<b>Total Other Assets</b>	<b>207,847</b>	<b>201,880</b>	<b>5,967</b>
<b>Total Assets</b>	<b>\$ 694,553</b>	<b>\$ 612,499</b>	<b>\$ 82,054</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
205 Accounts Payable	\$(386)	\$ 5,197	\$(5,583)
210 Credit Card BOA	1,898	1,413	486
211 Credit Card Home Depot	(134)	0	(134)
232 Federal Payroll Tax	(1,306)	0	(1,305)
233 State Payroll Tax	1,305	0	1,305
239 Medical Ins W/H	1,528	1,430	99
242 Resident Deposits	240	240	0
250 Accrued Payroll	5,452	10,143	(4,691)
251 Accrued Vacation	1,674	5,522	(3,848)
279 General Suspense to CLEA	(2,838)	0	(2,839)
<b>Total Current Liabilities</b>	<b>7,434</b>	<b>23,944</b>	<b>(16,510)</b>
<b>Long Term Liabilities</b>			
200.2 PPP Loan	52,395	0	52,395

**New Generation, Inc.**  
**Comparative Balance Sheet - Unadjusted Year End**  
**June 30, 2020 and June 30, 2019**

Ref.# 6363 New Generation.7302010.55.N.06/30

	<b>June 30, 2020</b>	<b>June 30, 2019</b>	<b>Change</b>
264 NH Finance Authority	0	11,439	(11,439)
265 N.H.H.F.A	257,040	257,040	0
266 Current Portion LT Debt	11,440	13,114	(1,674)
<b>Total Long Term Liabilities</b>	<b>320,875</b>	<b>281,593</b>	<b>39,282</b>
<b>Total Liabilities</b>	<b>328,309</b>	<b>305,538</b>	<b>22,772</b>
<b>Capital</b>			
283 Unrestricted Assets	289,654	289,654	0
283.1 Prior Period Adjustments	997	2,111	(1,114)
296 Unadjusted Prior Year P/L	66,352	0	66,352
297 Profit/Loss	9,240	15,196	(5,956)
<b>Total Capital</b>	<b>366,244</b>	<b>306,961</b>	<b>59,282</b>
<b>Total Liabilities And Capital</b>	<b>\$ 694,553</b>	<b>\$ 612,499</b>	<b>\$ 82,054</b>

**New Generation, Inc.**  
**Comparative Statement of Income - Summary**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	2019	2020	2019	12 Months Ended Jun 30 2020	2019	2020	2019
<b>Income</b>								
Hold Revenue to be Allocate	22	200	0.0	0.7	73	200	0.0	0.0
<b>Donations</b>								
Donations	13,306	12,526	18.9	40.8	58,508	60,892	13.2	12.3
<b>Total Donations</b>	<b>13,306</b>	<b>12,526</b>	<b>18.9</b>	<b>40.8</b>	<b>58,508</b>	<b>60,892</b>	<b>13.2</b>	<b>12.3</b>
<b>5230 Fund Raising</b>								
Fund Raising		9,669		31.5	35,457	162,435	8.0	32.9
Fundraising	21,443		30.4		24,566	40,261	5.5	8.2
<b>Total 5230 Fund Raising</b>	<b>21,443</b>	<b>9,669</b>	<b>30.4</b>	<b>31.5</b>	<b>60,023</b>	<b>202,696</b>	<b>13.5</b>	<b>41.0</b>
<b>Grants &amp; Awards</b>								
Grants	29,023	14,083	41.1	45.9	259,908	154,321	58.5	31.2
<b>Total Grants &amp; Awards</b>	<b>29,023</b>	<b>14,083</b>	<b>41.1</b>	<b>45.9</b>	<b>259,908</b>	<b>154,321</b>	<b>58.5</b>	<b>31.2</b>
<b>Resident Payments</b>								
Resident Payments	1,779	741	2.5	2.4	21,443	15,064	4.8	3.1
<b>Total Resident Payments</b>	<b>1,779</b>	<b>741</b>	<b>2.5</b>	<b>2.4</b>	<b>21,443</b>	<b>15,064</b>	<b>4.8</b>	<b>3.1</b>
<b>Second Generation</b>								
2nd Generation Income		4,709		15.3	39,234	60,688	8.8	12.3
<b>Total Second Generation</b>		<b>4,709</b>		<b>15.3</b>	<b>39,234</b>	<b>60,688</b>	<b>8.8</b>	<b>12.3</b>
<b>Other</b>								
Misc Income	5,000	(11,244)	7.1	(36.6)	5,180		1.2	
<b>Total Other</b>	<b>5,000</b>	<b>(11,244)</b>	<b>7.1</b>	<b>(36.6)</b>	<b>5,180</b>		<b>1.2</b>	
<b>Total Income</b>	<b>70,573</b>	<b>30,685</b>	<b>100.0</b>	<b>100.0</b>	<b>444,368</b>	<b>493,860</b>	<b>100.0</b>	<b>100.0</b>
<b>Expense</b>								
Purchases	125		0.2		125		0.0	
Travel & Lodging						102		0.0
Permits & Licenses	100		0.1		100		0.0	
Dues & Subscriptions	65	308	0.1	1.0	570	308	0.1	0.1
Laundry & Uniforms						83		0.0
QB Payroll Suspense					148		0.0	
Penalties						57		0.0
<b>5100 Administration</b>								
Advertising & Promotion						413		0.1
Administration	1,129	1,591	1.6	5.2	16,663	6,586	3.7	1.3
Meals		70		0.2		983		0.2
Interest	0	8	0.0	0.0	0	221	0.0	0.0
Bank Charges					545	467	0.1	0.1
Credit Card Fees						41		0.0
Legal & Accounting	930	3,875	1.3	12.6	25,064	28,201	5.6	5.7
<b>Total 5100 Administration</b>	<b>2,059</b>	<b>5,544</b>	<b>2.9</b>	<b>18.1</b>	<b>42,272</b>	<b>36,911</b>	<b>9.5</b>	<b>7.5</b>
<b>Donations</b>								



**New Generation, Inc.**  
**Comparative Statement of Income - Summary**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	1 Month Ended Jun 30 2019	1 Month Ended Jun 30 2020	1 Month Ended Jun 30 2019	12 Months Ended Jun 30 2020	12 Months Ended Jun 30 2019	12 Months Ended Jun 30 2020	12 Months Ended Jun 30 2019
Administration		(1,395)		(4.5)	187	774	0.0	0.2
<b>Total Donations</b>		(1,395)		(4.5)	187	774	0.0	0.2
<b>5200 Development &amp; Fundraisi</b>								
Gala/Auction	15	7,776	0.0	25.3	1,273	35,235	0.3	7.1
Annual Appeal						(100)		0.0
Misc Fund Raising					38	7,207	0.0	1.5
<b>Total 5200 Development &amp;</b>	15	7,776	0.0	25.3	1,311	42,342	0.3	8.6
<b>5300 Personnel</b>								
EE Recruitment						338		0.1
Gross Wages	22,549	(2,351)	32.0	(7.7)	237,192	183,508	53.4	37.2
Officers Salary		6,093		19.9	33,051	44,743	7.4	9.1
WC Insurance					6,556	4,215	1.5	0.9
Employee Health Ins	2,414	2,167	3.4	7.1	21,642	18,286	4.9	3.7
Employee Life Ins		129		0.4	4,279	1,681	1.0	0.3
FICA Tax	1,379	1,389	2.0	4.5	19,851	18,872	4.5	3.8
Unemployment Tax		0		0.0	93	44	0.0	0.0
Food/Gifts to EE's	303	(10)	0.4	0.0	1,666	1,487	0.4	0.3
Vehicle Expense	198	94	0.3	0.3	3,682	2,006	0.8	0.4
Payroll Expenses						1,665		0.3
Professional Developmer	120			0.2	1,718	297	0.4	0.1
<b>Total 5300 Personnel</b>	26,964	7,510	38.2	24.5	329,730	277,140	74.2	56.1
<b>5400 Facility</b>								
Outside Services	826	388	1.2	1.3	6,980	4,921	1.6	1.0
Utilities	547	2,363	0.8	7.7	7,686	8,450	1.7	1.7
Oil	1,077	924	1.5	3.0	5,905	6,825	1.3	1.4
Water	121		0.2		559	928	0.1	0.2
Repairs & Maintenance	548	908	0.8	3.0	6,543	521	1.5	0.1
Lawn Care G					102	1,083	0.0	0.2
Biz Insurance	1,205	3,632	1.7	11.8	5,561	9,702	1.3	2.0
Interest Expense		100		0.3	144	921	0.0	0.2
<b>Total 5400 Facility</b>	4,323	8,315	6.1	27.1	33,480	33,351	7.5	6.8
<b>5500 Household &amp; Residents</b>								
Food & Groceries Greenl:					1,602	283	0.4	0.1
Supplies/Misc	70		0.1		1,746	1,403	0.4	0.3
Residet Rec						701		0.1
Other						243		0.0
Education					141	1,899	0.0	0.4
Resident Support		380		1.2	194	464	0.0	0.1
Op Supplies	22	218	0.0	0.7	2,375	2,806	0.5	0.6
Postage	47	20	0.1	0.1	1,154	620	0.3	0.1
Equip Rent					1,002	3,555	0.2	0.7
Cell Phone		278		0.9	191	2,559	0.0	0.5
Internet	184	366	0.3	1.2	2,010	2,907	0.5	0.6
PC Maint					1,228	2,309	0.3	0.5
Auto Regis, Gas, Repair	689			1.0	2,557	2,381	0.6	0.5
Groceries						499		0.1

**New Generation, Inc.**  
**Comparative Statement of Income - Summary**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30		1 Month Ended Jun 30		12 Months Ended Jun 30		12 Months Ended Jun 30	
	2020	2019	2020	2019	2020	2019	2020	2019
Vehicle Tolls & Parking	37		0.1		44	15	0.0	0.0
<b>Total 5500 Household &amp; R</b>	<b>1,049</b>	<b>1,262</b>	<b>1.5</b>	<b>4.1</b>	<b>14,245</b>	<b>22,644</b>	<b>3.2</b>	<b>4.6</b>
<b>5800 Aftercare</b>								
Aftercare Pgm					1,426		0.3	
<b>Total 5800 Aftercare</b>					<b>1,426</b>		<b>0.3</b>	
<b>8000 Second Generation</b>								
Wages G	129	20,002	0.2	65.2	129	26,162	0.0	5.3
Utilities G					1,356	1,621	0.3	0.3
Telephone G					2,783	316	0.6	0.1
Lawn Care G						113		0.0
Grounds G		311		1.0	1,506	4,349	0.3	0.9
Insurance - Greenland					1,642	576	0.4	0.1
Bank Chgs G	68	223	0.1	0.7	1,527	2,377	0.3	0.5
Shop Supp G					14	25	0.0	0.0
Shop/Misc Expenses Gre Building	1,661		2.4		2,197	45	0.5	0.0
<b>Total 8000 Second Genera</b>	<b>1,859</b>	<b>20,536</b>	<b>2.6</b>	<b>66.9</b>	<b>11,154</b>	<b>35,583</b>	<b>2.5</b>	<b>7.2</b>
<b>Total Expense</b>	<b>36,559</b>	<b>49,857</b>	<b>51.8</b>	<b>162.5</b>	<b>434,748</b>	<b>449,295</b>	<b>97.8</b>	<b>91.0</b>
<b>Operating Income</b>	<b>34,014</b>	<b>(19,172)</b>	<b>48.2</b>	<b>(62.5)</b>	<b>9,620</b>	<b>44,565</b>	<b>2.2</b>	<b>9.0</b>
<b>Other Income</b>								
Interest Income		15		0.0	43	127	0.0	0.0
Fund Change						8,901		1.8
EIDG Grant					10,000		2.3	
<b>Total Other Income</b>		<b>15</b>		<b>0.0</b>	<b>10,043</b>	<b>9,028</b>	<b>2.3</b>	<b>1.8</b>
<b>Other Expense</b>								
Mortgage Principal Amortization		2,241		7.3	10,424	14,227	2.3	2.9
Depreciation		20,000		65.2		16		0.0
<b>Total Other Expense</b>		<b>22,241</b>		<b>72.5</b>	<b>10,424</b>	<b>38,397</b>	<b>2.3</b>	<b>7.8</b>
<b>Net Income</b>	<b>34,014</b>	<b>(41,398)</b>	<b>48.2</b>	<b>(134.9)</b>	<b>9,240</b>	<b>15,196</b>	<b>2.1</b>	<b>(3.1)</b>

**New Generation, Inc.**  
**Statement of Cash Flows**  
**As of June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	<b>Current Month</b>	
<b>Cash flow from operating activities</b>		
Net Income		\$34,014
Adjustments to reconcile net income to net cash		
Increase in other current liabilities	1,455	\$1,455
<b>Net cash provided by operating activities</b>		\$35,469
<b>Cash flows from investing activities</b>		
<b>Net cash provided by investing activities</b>		0
<b>Cash flows from financing activities</b>		
Decrease in notes payable	(134)	
<b>Net cash used in financing activities</b>		(134)
<b>Net Increase in cash and cash equivalents</b>		\$35,335
<b>Cash and cash equivalents at beginning</b>		102,213
<b>Cash and cash equivalents at end</b>		\$137,548

**Counting House Associates**

524 Portsmouth Avenue, P.O. Box 755, Greenland, NH 03840

**New Generation, Inc.**  
**Income Statement Annual**  
**For The Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
<b>Income</b>													
301 Private	50	60	605	338	1,850	10	2,613	215		3,963	3,150	10,950	23,803
301.1 In Liew Of										300			300
301.2 Religious	650	675	3,348	300	350	25	100	200	200	750	225	1,750	8,573
301.4 Biz & Svc		24											24
301.5 Sustained	1,051	1,504	906	843	4,654	3,107	766	518	325	1,641	163	606	16,085
301.6 EMarketing									(74)				(74)
301.7 Matching Gifts							9,651		120		25		9,796
302 Gala/Auction	208		1,208	208	208	208		625	208	1,208	2,708		6,792
302.1 Misc Fundraising		135	2,000	25	30			33			900	21,443	24,566
302.2 Annual Appeal			250			18,511	9,580	325					28,665
303 Grants	4,247	3,533		3,167	13,013	43,900	2,295	19,476	6,445	23,000	21,233	24,407	164,715
303.1 State Dollars (SGI			18,444	19,888				7,931	7,458	9,240	16,355	3,533	82,849
303.2 United Way	1,083	1,342			3,000			234	185	1,083	4,333	1,083	12,344
304 Resident Rents	2,481	1,641	1,257	1,382	2,241	849	2,041	1,045	1,235	1,259	1,994	1,179	18,603
304.1 Transitional Apt R					600		400		310	480	450	600	2,840
310 Shop Greenland	3,494	4,326	6,197	4,892	5,306	3,688	4,094	3,801	2,874		20		38,690
310.2 Cash Donations		50											50
310.3 Vouchers		247	247										494
350 Misc Income		1			4					147	28	5,000	5,180
399 Hold Revenue to be All							51					22	73
<b>Total Income</b>	<b>13,265</b>	<b>13,538</b>	<b>34,462</b>	<b>31,043</b>	<b>31,255</b>	<b>70,297</b>	<b>31,590</b>	<b>34,404</b>	<b>19,286</b>	<b>43,072</b>	<b>51,584</b>	<b>70,573</b>	<b>444,368</b>
<b>Expense</b>													
401 Purchases												125	125
402 Gala/Auction		500		(456)	12	20	16	808	308		50	15	1,273
402.4 Misc Fund Raising					38								38
450 Food & Groceries Gree		546	105	224		444	69	47	75		91		1,602
451 Supplies/Misc		215		394	127	110	411	300	52		66	70	1,746
453 Education		141											141
454 Resident Support		194											194
509 Outside Services	344	630	41	2,023		908	1,074		924		210	826	6,980
510 Op Supplies	192	61	409	196	145	139	92		1,096		22	22	2,375
512 Postage	55	8	55	156	18	537	63	64	74		79	47	1,154
515 Gross Wages	16,443	15,528	14,407	16,231	25,529	18,101	16,939	17,932	18,892	19,444	35,197	22,549	237,192
515.5 Wages G												129	129
516 Officer's Salary	4,062	3,858	3,808	3,046	4,569	3,554	4,062	4,062	2,031				33,051
521 Equip Rent	408									297	297		1,002
526 Utilities	899		1,520	729	1,023		640	616	638	578	496	547	7,686
526.1 Oil	438	45			550	1,408	758		1,269		360	1,077	5,905
526.2 Water	191		69								178	121	559
526.9 Utilities G				950	138	42	105	121					1,356
528 Cell Phone	295		(103)										191
528.9 Telephone G		276	275		560	284	306	271	271	270	269		2,783
529 Internet	52	158	176	176	176	176	360		184	184	184	184	2,010
530 Repairs & Maintenance	1,110	1,195	318	248	341	55	235	947	211	161	1,174	548	6,543
530.1 Lawn Care G				102									102
530.2 PC Maint	44	44		15	15	255	215				640		1,228
530.9 Grounds G	158	79				780	260	230					1,506
535 Biz Insurance	1,027	1,052							1,072		1,205	1,205	5,561
535.1 WC Insurance	596	596	596	1,192		1,192	596	596	596		596		6,556
535.2 Auto Regis, Gas,	418	418							344		689	689	2,557
535.5 D&O Liability Ins		113	238	119	2,939		1,529		113	596	456	1,052	7,155
535.9 Insurance - Greer	113					1,529							1,642
536 Employee Health Ins	2,165	1,346	(197)	1,346	(197)	(197)	5,121	2,462	2,462	2,509	2,410	2,414	21,642
536.1 Employee Life Ins	129	129	129	129	3,762								4,279

**New Generation, Inc.**  
**Income Statement Annual**  
**For The Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	Jul-19	Aug-19	Sep-19	Oct-19	Nov-19	Dec-19	Jan-20	Feb-20	Mar-20	Apr-20	May-20	Jun-20	Total
542 FICA Tax	1,554	1,468	1,378	1,460	2,281	1,641	1,587	1,667	1,577	1,448	2,411	1,379	19,851
543 Unemployment Tax		93											93
546 Food/Gifts to EE's	69	14	166	99		392	206	147	254		15	303	1,666
548 Permits & Licenses												100	100
550 Interest												0	0
550.1 Interest Expense		43		29		24	19	15	10	5			144
551 Bank Charges				395			150						545
551.9 Bank Chgs G	176	124	168	199	182		144	159	136	101	68	68	1,527
552 Vehicle Expense	164	120	303	263	409	779	200	100	199	778	170	198	3,682
554 Vehicle Tolls & Parking	2			2		4						37	44
564 Legal & Accounting	1,505	776	8,818	1,965	1,654	2,800	1,534	1,734	1,680	784	884	930	25,064
566 Office Expense	502	286	(153)	1,273	393	1,128	80	580	4,935	128	278	77	9,508
576 Professional Developpr			188			795	50	395			170	120	1,718
580 Dues & Subscriptions		200								65	240	65	570
5800 Aftercare Pgm						341					1,085		1,426
595 Miscellaneous			173			14							187
595.5 Shop Supp G	14												14
595.9 Shop/Misc Expen:				155			61	51	51	106	111	1,661	2,197
599.1 QB Payroll Suspe					148								148
<b>Total Expense</b>	<b>33,122</b>	<b>30,257</b>	<b>32,886</b>	<b>32,660</b>	<b>44,813</b>	<b>37,255</b>	<b>36,883</b>	<b>33,305</b>	<b>39,453</b>	<b>27,454</b>	<b>50,101</b>	<b>36,559</b>	<b>434,748</b>
<b>Operating Income</b>	<b>(19,857)</b>	<b>(16,720)</b>	<b>1,576</b>	<b>(1,618)</b>	<b>(13,558)</b>	<b>33,042</b>	<b>(5,293)</b>	<b>1,099</b>	<b>(20,167)</b>	<b>15,617</b>	<b>1,483</b>	<b>34,014</b>	<b>9,620</b>
<b>Other Income</b>													
901 Interest Income	15	15	13										43
903.2 EIDG Grant											10,000		10,000
<b>Total Other Income</b>	<b>15</b>	<b>15</b>	<b>13</b>								<b>10,000</b>		<b>10,043</b>
<b>Other Expense</b>													
115 Mortgage Principal		1,127	1,205	1,141	1,170	1,146	1,151	1,156	1,161	1,165	1		10,424
<b>Total Other Expense</b>		<b>1,127</b>	<b>1,205</b>	<b>1,141</b>	<b>1,170</b>	<b>1,146</b>	<b>1,151</b>	<b>1,156</b>	<b>1,161</b>	<b>1,165</b>	<b>1</b>		<b>10,424</b>
<b>Net Income</b>	<b>(19,842)</b>	<b>(17,832)</b>	<b>385</b>	<b>(2,759)</b>	<b>(14,728)</b>	<b>31,896</b>	<b>(6,444)</b>	<b>(57)</b>	<b>(21,327)</b>	<b>14,452</b>	<b>11,482</b>	<b>34,014</b>	<b>9,240</b>

**New Generation, Inc.**  
**Comparative Statement of Income**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	1 Month Ended		Variance		12 Months Ended		Variance	
	06/30/2020	Budget	Dollars	Pct	06/30/2020	Budget	Dollars	Pct
<b>Income</b>								
301 Private	10,950	300	10,650	1,550.0	23,803	3,600	20,203	561.2
301.1 In Liew Of		150	(150)	(100.0)	300	1,800	(1,500)	(83.3)
301.2 Religious	1,750	450	1,300	288.9	8,573	5,400	3,173	58.8
301.4 Biz & Svc		600	(600)	(100.0)	24	7,200	(7,176)	(99.7)
301.5 Sustained	606	400	206	51.5	16,085	4,800	11,285	235.1
301.6 EMarketing					(74)		(74)	
301.7 Matching Gifts		100	(100)	(100.0)	9,796	1,200	8,596	716.3
302 Gala/Auction		150,000	(150,000)	(100.0)	6,792	150,000	(143,208)	(95.5)
302.1 Misc Fundraising Eve	21,443		21,443		24,566	37,000	(12,434)	(33.6)
302.2 Annual Appeal					28,665	25,000	3,665	14.7
303 Grants	24,407	11,000	13,407	121.9	164,715	132,000	32,715	24.8
303.1 State Dollars (SGIA)	3,533	6,000	(2,468)	(41.1)	82,849	72,000	10,849	15.1
303.2 United Way	1,083	300	783	261.1	12,344	3,600	8,744	242.9
304 Resident Rents	1,179	1,400	(222)	(15.8)	18,603	16,800	1,803	10.7
304.1 Transitional Apt Rents	600		600		2,840		2,840	
310 Shop Greenland		3,000	(3,000)	(100.0)	38,690	36,000	2,690	7.5
310.2 Cash Donations					50		50	
310.3 Vouchers					494		494	
310.5 Charge Sales		2,000	(2,000)	(100.0)		24,000	(24,000)	(100.0)
350 Misc Income	5,000		5,000		5,180		5,180	
399 Hold Revenue to be A	22		22		73		73	
<b>Total Income</b>	<b>70,573</b>	<b>175,700</b>	<b>(105,127)</b>	<b>(59.8)</b>	<b>444,368</b>	<b>520,400</b>	<b>(76,032)</b>	<b>(14.6)</b>
<b>Expense</b>								
401 Purchases	125		125		125		125	
548 Permits & Licenses	100		100		100		100	
580 Dues & Subscriptions	65		65		570		570	
599.1 QB Payroll Suspende					148		148	
<b>5100 Administration</b>								
535.5 D&O Liability Ins	1,052	50	1,002	1,003.4	7,155	600	6,555	1,092.6
538 Meals		40	(40)	(100.0)		480	(480)	(100.0)
550 Interest	0	20	(20)	(99.3)	0	240	(240)	(99.9)
551 Bank Charges		25	(25)	(100.0)	545	300	245	81.5
564 Legal & Accounting	930	2,200	(1,270)	(57.7)	25,064	26,400	(1,336)	(5.1)
566 Office Expense	77	300	(223)	(74.3)	9,508	3,600	5,908	164.1
567 Investment Expense		150	(150)	(100.0)		1,800	(1,800)	(100.0)
<b>Total 5100 Administration</b>	<b>2,059</b>	<b>2,785</b>	<b>(726)</b>	<b>(26.1)</b>	<b>42,272</b>	<b>33,420</b>	<b>8,852</b>	<b>26.5</b>
<b>Donations</b>								
595 Miscellaneous		200	(200)	(100.0)	187	2,400	(2,213)	(92.2)
<b>Total Donations</b>		<b>200</b>	<b>(200)</b>	<b>(100.0)</b>	<b>187</b>	<b>2,400</b>	<b>(2,213)</b>	<b>(92.2)</b>
<b>5200 Development &amp; Fund</b>								
402 Gala/Auction	15	30,000	(29,985)	(100.0)	1,273	30,000	(28,727)	(95.8)
402.4 Misc Fund Raisir		200	(200)	(100.0)	38	2,400	(2,362)	(98.4)

**New Generation, Inc.**  
**Comparative Statement of Income**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	1 Month Ended		Variance		12 Months Ended		Variance	
	06/30/2020	Budget	Dollars	Pct	06/30/2020	Budget	Dollars	Pct
<b>Total 5200 Development &amp;</b>	15	30,200	(30,185)	(100.0)	1,311	32,400	(31,089)	(96.0)
<b>5300 Personnel</b>								
514 EE Recruitment		30	(30)	(100.0)		360	(360)	(100.0)
515 Gross Wages	22,549	21,916	633	2.9	237,192	262,992	(25,800)	(9.8)
516 Officer's Salary		5,000	(5,000)	(100.0)	33,051	60,000	(26,949)	(44.9)
535.1 WC Insurance		400	(400)	(100.0)	6,556	4,800	1,756	36.6
536 Employee Health Ins	2,414	1,900	514	27.1	21,642	22,800	(1,158)	(5.1)
536.1 Employee Life In		150	(150)	(100.0)	4,279	1,800	2,479	137.7
542 FICA Tax	1,379	1,800	(421)	(23.4)	19,851	21,600	(1,749)	(8.1)
543 Unemployment Tax					93		93	
546 Food/Gifts to EE's	303	140	163	116.4	1,666	1,680	(14)	(0.8)
552 Vehicle Expense	198	150	48	32.1	3,682	1,800	1,882	104.6
564.1 Payroll Expenses		150	(150)	(100.0)		1,800	(1,800)	(100.0)
576 Professional Develop	120		120		1,718		1,718	
<b>Total 5300 Personnel</b>	26,964	31,636	(4,672)	(14.8)	329,730	379,632	(49,902)	(13.1)
<b>5400 Facility</b>								
509 Outside Services	826	400	426	106.5	6,980	4,800	2,180	45.4
526 Utilities	547	550	(3)	(0.6)	7,686	6,600	1,086	16.5
526.1 Oil	1,077	550	527	95.8	5,905	6,600	(695)	(10.5)
526.2 Water	121	80	41	51.1	559	960	(401)	(41.8)
530 Repairs & Maintenanc	548		548		6,543		6,543	
530.1 Lawn Care G					102		102	
535 Biz Insurance	1,205	550	655	119.1	5,561	6,600	(1,039)	(15.7)
550.1 Interest Expense		75	(75)	(100.0)	144	900	(756)	(84.0)
<b>Total 5400 Facility</b>	4,323	2,205	2,118	96.1	33,480	26,460	7,020	26.5
<b>5500 Household &amp; Resider</b>								
450 Food & Groceries Gr					1,602		1,602	
451 Supplies/Misc	70	200	(130)	(65.2)	1,746	2,400	(654)	(27.2)
452 Residet Rec		60	(60)	(100.0)		720	(720)	(100.0)
453 Education		200	(200)	(100.0)	141	2,400	(2,259)	(94.1)
454 Resident Support					194		194	
510 Op Supplies	22	200	(178)	(89.0)	2,375	2,400	(25)	(1.0)
512 Postage	47	50	(3)	(6.0)	1,154	600	554	92.4
521 Equip Rent		350	(350)	(100.0)	1,002	4,200	(3,198)	(76.1)
528 Cell Phone		200	(200)	(100.0)	191	2,400	(2,209)	(92.0)
529 Internet	184	250	(66)	(26.2)	2,010	3,000	(990)	(33.0)
530.2 PC Maint		200	(200)	(100.0)	1,228	2,400	(1,172)	(48.8)
535.2 Auto Regis, Gas,	689	200	489	244.4	2,557	2,400	157	6.5
5505 Groceries		45	(45)	(100.0)		540	(540)	(100.0)
554 Vehicle Tolls & Parkin	37		37		44		44	
<b>Total 5500 Household &amp; Re</b>	1,049	1,955	(906)	(46.3)	14,245	23,460	(9,215)	(39.3)
<b>5800 Aftercare</b>								

**New Generation, Inc.**  
**Comparative Statement of Income**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	1 Month Ended		Variance		12 Months Ended		Variance	
	06/30/2020	Budget	Dollars	Pct	06/30/2020	Budget	Dollars	Pct
5800 Aftercare Pgm					1,426		1,426	
<b>Total 5800 Aftercare</b>					1,426		1,426	
<b>8000 Second Generation</b>								
515.5 Wages G	129		129		129		129	
526.9 Utilities G		150	(150)	(100.0)	1,356	1,800	(444)	(24.7)
528.9 Telephone G		30	(30)	(100.0)	2,783	360	2,423	673.0
530.9 Grounds G		350	(350)	(100.0)	1,506	4,200	(2,694)	(64.1)
535.9 Insurance - Gree		50	(50)	(100.0)	1,642	600	1,042	173.7
551.9 Bank Chgs G	68	200	(132)	(65.8)	1,527	2,400	(873)	(36.4)
595.5 Shop Supp G					14		14	
595.9 Shop/Misc Exper	1,661		1,661		2,197		2,197	
<b>Total 8000 Second General</b>	<b>1,859</b>	<b>780</b>	<b>1,079</b>	<b>138.3</b>	<b>11,154</b>	<b>9,360</b>	<b>1,794</b>	<b>19.2</b>
<b>Total Expense</b>	<b>36,559</b>	<b>69,761</b>	<b>(33,202)</b>	<b>47.6</b>	<b>434,748</b>	<b>507,132</b>	<b>(72,384)</b>	<b>14.3</b>
<b>Operating Income</b>	<b>34,014</b>	<b>105,939</b>	<b>(71,925)</b>	<b>(67.9)</b>	<b>9,620</b>	<b>13,268</b>	<b>(3,648)</b>	<b>(27.5)</b>
<b>Other Income</b>								
901 Interest Income					43		43	
903.2 EIDG Grant					10,000		10,000	
<b>Total Other Income</b>					<b>10,043</b>		<b>10,043</b>	
<b>Other Expense</b>								
115 Mortgage Principal		1,100	(1,100)	(100.0)	10,424	13,200	(2,776)	(21.0)
575 Depreciation		2,100	(2,100)	(100.0)		25,200	(25,200)	(100.0)
<b>Total Other Expense</b>		<b>3,200</b>	<b>(3,200)</b>	<b>(100.0)</b>	<b>10,424</b>	<b>38,400</b>	<b>(27,976)</b>	<b>(72.9)</b>
<b>Net Income</b>	<b>34,014</b>	<b>102,739</b>	<b>(68,725)</b>	<b>(66.9)</b>	<b>9,240</b>	<b>(25,132)</b>	<b>34,372</b>	<b>(136.8)</b>



**New Generation, Inc.**  
**Budget versus Actual**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	Budget	1 Month Ended Jun 30 2020	Budget	12 Months Ended Jun 30 2020	Budget	12 Months Ended Jun 30 2020	Budget
<b>Income</b>								
301 Private	10,950	300	15.5	0.2	23,803	3,600	5.4	0.7
301.1 In Liew Of		150		0.1	300	1,800	0.1	0.3
301.2 Religious	1,750	450	2.5	0.3	8,573	5,400	1.9	1.0
301.4 Biz & Svc		600		0.3	24	7,200	0.0	1.4
301.5 Sustained	606	400	0.9	0.2	16,085	4,800	3.6	0.9
301.6 EMarketing					(74)		0.0	
301.7 Matching Gifts		100		0.1	9,796	1,200	2.2	0.2
302 Gala/Auction		150,000		85.4	6,792	150,000	1.5	28.8
302.1 Misc Fundraisin	21,443		30.4		24,566	37,000	5.5	7.1
302.2 Annual Appeal					28,665	25,000	6.5	4.8
303 Grants	24,407	11,000	34.6	6.3	164,715	132,000	37.1	25.4
303.1 State Dollars (	3,533	6,000	5.0	3.4	82,849	72,000	18.6	13.8
303.2 United Way	1,083	300	1.5	0.2	12,344	3,600	2.8	0.7
304 Resident Rents	1,179	1,400	1.7	0.8	18,603	16,800	4.2	3.2
304.1 Transitional Ap	600		0.9		2,840		0.6	
310 Shop Greenland		3,000		1.7	38,690	36,000	8.7	6.9
310.2 Cash Donations					50		0.0	
310.3 Vouchers					494		0.1	
310.5 Charge Sales		2,000		1.1		24,000		4.6
350 Misc Income	5,000		7.1		5,180		1.2	
399 Hold Revenue to b	22		0.0		73		0.0	
<b>Total Income</b>	<b>70,573</b>	<b>175,700</b>	<b>100.0</b>	<b>100.0</b>	<b>444,368</b>	<b>520,400</b>	<b>100.0</b>	<b>100.0</b>
<b>Expense</b>								
401 Purchases	125		0.2		125		0.0	
548 Permits & License	100		0.1		100		0.0	
580 Dues & Subscripti	65		0.1		570		0.1	
599.1 QB Payroll Susp					148		0.0	
<b>5100 Administration</b>								
535.5 D&O Liabil	1,052	50	1.5	0.0	7,155	600	1.6	0.1
538 Meals		40		0.0		480		0.1
550 Interest	0	20	0.0	0.0	0	240	0.0	0.0
551 Bank Charges		25		0.0	545	300	0.1	0.1
564 Legal & Acco	930	2,200	1.3	1.3	25,064	26,400	5.6	5.1
566 Office Expen	77	300	0.1	0.2	9,508	3,600	2.1	0.7
567 Investment E		150		0.1		1,800		0.3
<b>Total 5100 Administration</b>	<b>2,059</b>	<b>2,785</b>	<b>2.9</b>	<b>1.6</b>	<b>42,272</b>	<b>33,420</b>	<b>9.5</b>	<b>6.4</b>
<b>Donations</b>								
595 Miscellaneou		200		0.1	187	2,400	0.0	0.5
<b>Total Donations</b>		<b>200</b>		<b>0.1</b>	<b>187</b>	<b>2,400</b>	<b>0.0</b>	<b>0.5</b>
<b>5200 Development &amp; Fundraisi</b>								
402 Gala/Auction	15	30,000	0.0	17.1	1,273	30,000	0.3	5.8
402.4 Misc Fund		200		0.1	38	2,400	0.0	0.5
<b>Total 5200 Development &amp;</b>	<b>15</b>	<b>30,200</b>	<b>0.0</b>	<b>17.2</b>	<b>1,311</b>	<b>32,400</b>	<b>0.3</b>	<b>6.2</b>
<b>5300 Personnel</b>								

**New Generation, Inc.**  
**Budget versus Actual**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	Budget	1 Month Ended Jun 30 2020	Budget	12 Months Ended Jun 30 2020	Budget	12 Months Ended Jun 30 2020	Budget
514 EE Recruitme			30	0.0		360		0.1
515 Gross Wages	22,549	21,916	32.0	12.5	237,192	262,992	53.4	50.5
516 Officer's Sa		5,000		2.8	33,051	60,000	7.4	11.5
535.1 WC Insuran		400		0.2	6,556	4,800	1.5	0.9
536 Employee Hea	2,414	1,900	3.4	1.1	21,642	22,800	4.9	4.4
536.1 Employee L		150		0.1	4,279	1,800	1.0	0.3
542 FICA Tax	1,379	1,800	2.0	1.0	19,851	21,600	4.5	4.2
543 Unemployment					93		0.0	
546 Food/Gifts t	303	140	0.4	0.1	1,666	1,680	0.4	0.3
552 Vehicle Expe	198	150	0.3	0.1	3,682	1,800	0.8	0.3
564.1 Payroll Ex		150		0.1		1,800		0.3
576 Professional	120		0.2		1,718		0.4	
<b>Total 5300 Personnel</b>	<b>26,964</b>	<b>31,636</b>	<b>38.2</b>	<b>18.0</b>	<b>329,730</b>	<b>379,632</b>	<b>74.2</b>	<b>73.0</b>
<b>5400 Facility</b>								
509 Outside Serv	826	400	1.2	0.2	6,980	4,800	1.6	0.9
526 Utilities	547	550	0.8	0.3	7,686	6,600	1.7	1.3
526.1 Oil	1,077	550	1.5	0.3	5,905	6,600	1.3	1.3
526.2 Water	121	80	0.2	0.0	559	960	0.1	0.2
530 Repairs & Ma	548		0.8		6,543		1.5	
530.1 Lawn Care					102		0.0	
535 Biz Insuranc	1,205	550	1.7	0.3	5,561	6,600	1.3	1.3
550.1 Interest E		75		0.0	144	900	0.0	0.2
<b>Total 5400 Facility</b>	<b>4,323</b>	<b>2,205</b>	<b>6.1</b>	<b>1.3</b>	<b>33,480</b>	<b>26,460</b>	<b>7.5</b>	<b>5.1</b>
<b>5500 Household &amp; Residents</b>								
450 Food & Groce					1,602		0.4	
451 Supplies/Mis	70	200	0.1	0.1	1,746	2,400	0.4	0.5
452 Residet Rec		60		0.0		720		0.1
453 Education		200		0.1	141	2,400	0.0	0.5
454 Resident Sup					194		0.0	
510 Op Supplies	22	200	0.0	0.1	2,375	2,400	0.5	0.5
512 Postage	47	50	0.1	0.0	1,154	600	0.3	0.1
521 Equip Rent		350		0.2	1,002	4,200	0.2	0.8
528 Cell Phone		200		0.1	191	2,400	0.0	0.5
529 Internet	184	250	0.3	0.1	2,010	3,000	0.5	0.6
530.2 PC Maint		200		0.1	1,228	2,400	0.3	0.5
535.2 Auto Regis	689	200	1.0	0.1	2,557	2,400	0.6	0.5
5505 Groceries		45		0.0		540		0.1
554 Vehicle Toll	37		0.1		44		0.0	
<b>Total 5500 Household &amp; R</b>	<b>1,049</b>	<b>1,955</b>	<b>1.5</b>	<b>1.1</b>	<b>14,245</b>	<b>23,460</b>	<b>3.2</b>	<b>4.5</b>
<b>5800 Aftercare</b>								
5800 Aftercare P					1,426		0.3	
<b>Total 5800 Aftercare</b>					<b>1,426</b>		<b>0.3</b>	
<b>8000 Second Generation</b>								
515.5 Wages G	129		0.2		129		0.0	
526.9 Utilities		150		0.1	1,356	1,800	0.3	0.3
528.9 Telephone		30		0.0	2,783	360	0.6	0.1

**New Generation, Inc.**  
**Budget versus Actual**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.55.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	Budget	2020	Budget	12 Months Ended Jun 30 2020	Budget	2020	Budget
530.9 Grounds G		350		0.2	1,506	4,200	0.3	0.8
535.9 Insurance		50		0.0	1,642	600	0.4	0.1
551.9 Bank Chgs	68	200	0.1	0.1	1,527	2,400	0.3	0.5
595.5 Shop Supp					14		0.0	
595.9 Shop/Misc	1,661		2.4		2,197		0.5	
<b>Total 8000 Second Genera</b>	<u>1,859</u>	<u>780</u>	<u>2.6</u>	<u>0.4</u>	<u>11,154</u>	<u>9,360</u>	<u>2.5</u>	<u>1.8</u>
<b>Total Expense</b>	<u>36,559</u>	<u>69,761</u>	<u>51.8</u>	<u>39.7</u>	<u>434,748</u>	<u>507,132</u>	<u>97.8</u>	<u>97.5</u>
<b>Operating Income</b>	<u>34,014</u>	<u>105,939</u>	<u>48.2</u>	<u>60.3</u>	<u>9,620</u>	<u>13,268</u>	<u>2.2</u>	<u>2.5</u>
<b>Other Income</b>								
901 Interest Income					43		0.0	
903.2 EIDG Grant					10,000		2.3	
<b>Total Other Income</b>					<u>10,043</u>		<u>2.3</u>	
<b>Other Expense</b>								
115 Mortgage Principa		1,100		0.6	10,424	13,200	2.3	2.5
575 Depreciation		2,100		1.2	25,200			4.8
<b>Total Other Expense</b>		<u>3,200</u>		<u>1.8</u>	<u>10,424</u>	<u>38,400</u>	<u>2.3</u>	<u>7.4</u>
<b>Net Income</b>	<u><u>34,014</u></u>	<u><u>102,739</u></u>	<u><u>48.2</u></u>	<u><u>58.5</u></u>	<u><u>9,240</u></u>	<u><u>(25,132)</u></u>	<u><u>2.1</u></u>	<u><u>(4.8)</u></u>

**New Generation, Inc.**  
**Comparative Statement of Income - Detailed**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	2019	1 Month Ended Jun 30 2020	2019	12 Months Ended Jun 30 2020	2019	12 Months Ended Jun 30 2020	2019
<b>Income</b>								
399 Hold Revenue to be A	22	200	0.0	0.7	73	200	0.0	0.0
<b>Donations</b>								
301 Private	10,950	8,235	15.5	26.8	23,803	11,878	5.4	2.4
301.1 In Liew Of					300	1,666	0.1	0.3
301.2 Religious	1,750	200	2.5	0.7	8,573	5,074	1.9	1.0
301.3 Legacy						26,903		5.4
301.4 Biz & Svc		666		2.2	24	6,846	0.0	1.4
301.5 Sustained	606	3,426	0.9	11.2	16,085	7,376	3.6	1.5
301.6 EMarketing					(74)		0.0	
301.7 Matching Gift					9,796	1,150	2.2	0.2
<b>Total Donations</b>	13,306	12,526	18.9	40.8	58,508	60,892	13.2	12.3
<b>5230 Fund Raising</b>								
302 Gala/Auction		9,669		31.5	6,792	137,183	1.5	27.8
302.1 Misc Fundrais	21,443		30.4		24,566	40,261	5.5	8.2
302.2 Annual Appeal					28,665	25,252	6.5	5.1
<b>Total 5230 Fund Raising</b>	21,443	9,669	30.4	31.5	60,023	202,696	13.5	41.0
<b>Grants &amp; Awards</b>								
303 Grants	24,407	13,000	34.6	42.4	164,715	113,100	37.1	22.9
303.1 State Dollars	3,533		5.0		82,849	36,888	18.6	7.5
303.2 United Way	1,083	1,083	1.5	3.5	12,344	4,333	2.8	0.9
<b>Total Grants &amp; Awards</b>	29,023	14,083	41.1	45.9	259,908	154,321	58.5	31.2
<b>Resident Payments</b>								
304 Resident Rents	1,179	741	1.7	2.4	18,603	12,064	4.2	2.4
304.1 Transitional	600		0.9		2,840	3,000	0.6	0.6
<b>Total Resident Payments</b>	1,779	741	2.5	2.4	21,443	15,064	4.8	3.1
<b>Second Generation</b>								
310 Shop Greenland		4,709		15.3	38,690	37,787	8.7	7.7
310.1 Barn Greenlan						60		0.0
310.2 Cash Donation					50	195	0.0	0.0
310.3 Vouchers					494	(634)	0.1	(0.1)
310.4 Cash Over (Un						131		0.0
310.5 Charge Sales						24,827		5.0
310.6 Gift Certific						(1,679)		(0.3)
<b>Total Second Generation</b>		4,709		15.3	39,234	60,688	8.8	12.3
<b>Other</b>								
350 Misc Income	5,000	(11,244)	7.1	(36.6)	5,180		1.2	
<b>Total Other</b>	5,000	(11,244)	7.1	(36.6)	5,180		1.2	
<b>Total Income</b>	70,573	30,685	100.0	100.0	444,368	493,860	100.0	100.0
<b>Expense</b>								
401 Purchases	125		0.2		125		0.0	
539 Travel & Lodging						102		0.0

**New Generation, Inc.**  
**Comparative Statement of Income - Detailed**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2020	2019	1 Month Ended Jun 30 2020	2019	12 Months Ended Jun 30 2020	2019	12 Months Ended Jun 30 2020	2019
548 Permits & Licenses	100		0.1		100		0.0	
580 Dues & Subscriptions	65	308	0.1	1.0	570	308	0.1	0.1
581 Laundry & Uniforms						83		0.0
599.1 QB Payroll Suspens					148		0.0	
951 Penalties						57		0.0
<b>5100 Administration</b>								
534 Advertising & P						413		0.1
535.5 D&O Liability	1,052		1.5		7,155	520	1.6	0.1
538 Meals		70		0.2		983		0.2
550 Interest	0	8	0.0	0.0	0	221	0.0	0.0
551 Bank Charges					545	467	0.1	0.1
551.1 Credit Card F						41		0.0
564 Legal & Account	930	3,875	1.3	12.6	25,064	28,201	5.6	5.7
566 Office Expense	77	1,591	0.1	5.2	9,508	4,422	2.1	0.9
567 Investment Expe						1,644		0.3
<b>Total 5100 Administration</b>	<b>2,059</b>	<b>5,544</b>	<b>2.9</b>	<b>18.1</b>	<b>42,272</b>	<b>36,911</b>	<b>9.5</b>	<b>7.5</b>
<b>Donations</b>								
595 Miscellaneous		(1,395)		(4.5)	187	774	0.0	0.2
<b>Total Donations</b>		<b>(1,395)</b>		<b>(4.5)</b>	<b>187</b>	<b>774</b>	<b>0.0</b>	<b>0.2</b>
<b>5200 Development &amp; Fundraisi</b>								
402 Gala/Auction	15	7,776	0.0	25.3	1,273	35,235	0.3	7.1
402.1 Annual Appeal						(100)		0.0
402.4 Misc Fund Rai					38	7,207	0.0	1.5
<b>Total 5200 Development &amp;</b>	<b>15</b>	<b>7,776</b>	<b>0.0</b>	<b>25.3</b>	<b>1,311</b>	<b>42,342</b>	<b>0.3</b>	<b>8.6</b>
<b>5300 Personnel</b>								
514 EE Recruitment						338		0.1
515 Gross Wages	22,549	(2,351)	32.0	(7.7)	237,192	183,508	53.4	37.2
516 Officer's Salar		6,093		19.9	33,051	44,743	7.4	9.1
535.1 WC Insurance					6,556	4,215	1.5	0.9
536 Employee Health	2,414	2,167	3.4	7.1	21,642	18,286	4.9	3.7
536.1 Employee Life		129		0.4	4,279	1,681	1.0	0.3
542 FICA Tax	1,379	1,389	2.0	4.5	19,851	18,872	4.5	3.8
543 Unemployment Ta		0		0.0	93	44	0.0	0.0
546 Food/Gifts to E	303	(10)	0.4	0.0	1,666	1,487	0.4	0.3
552 Vehicle Expense	198	94	0.3	0.3	3,682	2,006	0.8	0.4
564.1 Payroll Expen						1,665		0.3
576 Professional De	120		0.2		1,718	297	0.4	0.1
<b>Total 5300 Personnel</b>	<b>26,964</b>	<b>7,510</b>	<b>38.2</b>	<b>24.5</b>	<b>329,730</b>	<b>277,140</b>	<b>74.2</b>	<b>56.1</b>
<b>5400 Facility</b>								
509 Outside Service	826	388	1.2	1.3	6,980	4,921	1.6	1.0
526 Utilities	547	2,363	0.8	7.7	7,686	8,450	1.7	1.7
526.1 Oil	1,077	924	1.5	3.0	5,905	6,825	1.3	1.4
526.2 Water	121		0.2		559	928	0.1	0.2
530 Repairs & Maint	548	908	0.8	3.0	6,543	521	1.5	0.1
530.1 Lawn Care G					102	1,083	0.0	0.2
535 Biz Insurance	1,205	3,632	1.7	11.8	5,561	9,702	1.3	2.0

**New Generation, Inc.**  
**Comparative Statement of Income - Detailed**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30		1 Month Ended Jun 30		12 Months Ended Jun 30		12 Months Ended Jun 30	
	2020	2019	2020	2019	2020	2019	2020	2019
550.1 Interest Expe		100		0.3	144	921	0.0	0.2
<b>Total 5400 Facility</b>	4,323	8,315	6.1	27.1	33,480	33,351	7.5	6.8
<b>5500 Household &amp; Residents</b>								
450 Food & Grocerie					1,602	283	0.4	0.1
451 Supplies/Misc	70		0.1		1,746	1,403	0.4	0.3
452 Residet Rec						701		0.1
452.1 Other						243		0.0
453 Education					141	1,899	0.0	0.4
454 Resident Suppor		380		1.2	194	464	0.0	0.1
510 Op Supplies	22	218	0.0	0.7	2,375	2,806	0.5	0.6
512 Postage	47	20	0.1	0.1	1,154	620	0.3	0.1
521 Equip Rent					1,002	3,555	0.2	0.7
528 Cell Phone		278		0.9	191	2,559	0.0	0.5
529 Internet	184	366	0.3	1.2	2,010	2,907	0.5	0.6
530.2 PC Maint					1,228	2,309	0.3	0.5
535.2 Auto Regis, G	689		1.0		2,557	2,381	0.6	0.5
5505 Groceries						499		0.1
554 Vehicle Tolls &	37		0.1		44	15	0.0	0.0
<b>Total 5500 Household &amp; R</b>	1,049	1,262	1.5	4.1	14,245	22,644	3.2	4.6
<b>5800 Aftercare</b>								
5800 Aftercare Pgm					1,426		0.3	
<b>Total 5800 Aftercare</b>					1,426		0.3	
<b>8000 Second Generation</b>								
515.5 Wages G	129	20,002	0.2	65.2	129	26,162	0.0	5.3
526.9 Utilities G					1,356	1,621	0.3	0.3
528.9 Telephone G					2,783	316	0.6	0.1
530.9 Grounds G		311		1.0	1,506	4,349	0.3	0.9
535.9 Insurance - G					1,642	576	0.4	0.1
551.9 Bank Chgs G	68	223	0.1	0.7	1,527	2,377	0.3	0.5
595.5 Shop Supp G					14	25	0.0	0.0
595.9 Shop/Misc Exp	1,661		2.4		2,197		0.5	
8231 Building						45		0.0
8237 Lawn Care G						113		0.0
<b>Total 8000 Second Genera</b>	1,859	20,536	2.6	66.9	11,154	35,583	2.5	7.2
<b>Total Expense</b>	36,559	49,857	51.8	162.5	434,748	449,295	97.8	91.0
<b>Operating Income</b>	34,014	(19,172)	48.2	(62.5)	9,620	44,565	2.2	9.0
<b>Other Income</b>								
901 Interest Income		15		0.0	43	127	0.0	0.0
902 Fund Change						8,901		1.8
903.2 EIDG Grant					10,000		2.3	
<b>Total Other Income</b>		15		0.0	10,043	9,028	2.3	1.8
<b>Other Expense</b>								
115 Mortgage Principal		2,241		7.3	10,424	14,227	2.3	2.9
574 Amortization						16		0.0

**New Generation, Inc.**  
**Comparative Statement of Income - Detailed**  
**For the Twelve Months Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

	<b>\$ Amount</b>		<b>% Sales</b>		<b>\$ Amount</b>		<b>% Sales</b>	
	<b>1 Month Ended</b>		<b>1 Month Ended</b>		<b>12 Months Ended</b>		<b>12 Months Ended</b>	
	<b>Jun 30</b>		<b>Jun 30</b>		<b>Jun 30</b>		<b>Jun 30</b>	
	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>	<b>2020</b>	<b>2019</b>
575 Depreciation	<u>                    </u>	<u>20,000</u>	<u>                    </u>	<u>65.2</u>	<u>                    </u>	<u>24,154</u>	<u>                    </u>	<u>4.9</u>
<b>Total Other Expense</b>	<u>                    </u>	<u>22,241</u>	<u>                    </u>	<u>72.5</u>	<u>10,424</u>	<u>38,397</u>	<u>2.3</u>	<u>7.8</u>
<b>Net Income</b>	<u><u>34,014</u></u>	<u><u>(41,398)</u></u>	<u><u>48.2</u></u>	<u><u>(134.9)</u></u>	<u><u>9,240</u></u>	<u><u>15,196</u></u>	<u><u>2.1</u></u>	<u><u>3.1</u></u>

**New Generation, Inc.**  
**Journal Entry and Check Register**  
**For The Month Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

Date	Check #	Payee	Account	Amount	Description	Check Amt
	102	TD Bank - 3118			QBON 2019 12 - 1	
6/4/20	QD8FM-Z↑	Hartmann Oil & Propane Co	526.1	454.62	Dr INV#614550, 05.04.2020	
6/4/20	QD8FM-Z↑	Hartmann Oil & Propane Co	526.1	351.55	Dr INV#620355 05.18.2020	
6/4/20	QD8FM-Z↑	Hartmann Oil & Propane Co	550	0.14	Dr FINANCE CHARGE	
6/4/20	QD8FM-Z↑	Hartmann Oil & Propane Co	526.1	7.20	Dr OPENING BALANCE L	813.51 Dr
6/4/20	QD8G4-9N	United Site Services	510	21.98	Dr STD RESTROOM	
6/4/20	QD8GZ-5C	Home Depot	530	37.92	Dr STATEMENT 05.26.20	
6/4/20	QD8H4-N↑	Hanover Insurance Compa	535.5	938.60	Dr COMMERCIAL PACKA	
6/4/20	QD8H4-N↑	Hanover Insurance Compa	535.2	344.40	Dr COMMERCIAL AUTO I	
6/4/20	QD8H4-N↑	Hanover Insurance Compa	535	133.10	Dr COMMERCIAL UMBRE	1,416.10 Dr
6/23/20	QD948-GX	Bank of America	210	1,757.80	Dr STATEMENT 05.27.2020	
6/4/20	QDCQ6-6C	Clipper Landscaping LLC	530	90.00	Dr INV# 14528 05.07.2020	
6/4/20	QDCQ6-6C	Clipper Landscaping LLC	530	70.00	Dr INV#14794 05.21.2020	160.00 Dr
6/17/20	QDZGW-6	Troiano Waste Services Inc	509	353.10	Dr Overdue 06.04.2020	
6/19/20	QF5PT-42	Institute for Community Alli	548	100.00	Dr HMIS User License Fee	
6/16/20	QFHVS-LF	Windstream Enterprises	595.9	50.20	Dr iNV#72692708 BILL D/	
6/22/20	QFHV3-8K	ConvenientMD LLC	509	245.00	Dr iNV#18641 06.04.2020	
6/29/20	qgxok-508	City of Portsmouth, Water &	526.2	120.84	Dr Water and Sewer May .	
6/29/20	qgxok-510	Hartmann Oil & Propane Co	526.1	263.38	Dr 623839 06.18.2020	
6/29/20	qgxok-518	United Site Services, TX	509	27.81	Dr REG-STD Weekly Serv	
6/30/20	QH0B5-Q2	Home Depot	211	133.64	Dr Closing date 06.25.202	
6/30/20	QH0B8-YC	Hanover Insurance Compa	535.5	113.10	Dr LHP A971169 6/29/20	
6/30/20	QH0B8-YC	Hanover Insurance Compa	535	938.60	Dr ZDP 6690876 11/18/19	
6/30/20	QH0B8-YC	Hanover Insurance Compa	535.2	344.40	Dr AHP 6690877 11/18/19	
6/30/20	QH0B8-YC	Hanover Insurance Compa	535	133.10	Dr UHP 6741930 11/18/19	1,529.20 Dr
6/30/20	QH0B-CL3	Jen Stout	509	200.00	Dr CRSW Supervision x 4	
6/2/20	1001	Amber Findley	304	123.50	Dr TANF REIMBURSEME	
6/30/20	3819046	Anthem BC/BS	536	2,659.04	Dr July 2020	
		Total 102 TD Bank - 3118		<u>10,013.02</u>		



**New Generation, Inc.**  
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**Account Name**

Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance	
<b>509</b>					<b>Outside Services</b>			Beginning Balance	6,154.08
2019	12	CK	6/17/20		QDZGW- Troiano Waste Services Inc	353.10		6,507.18	
					Overdue 06.04.2020 QBON 2019 12 - 1				
2019	12	CK	6/22/20		QFHV3-8 ConvenientMD LLC	245.00		6,752.18	
					iNV#18641 06.04.2020 iNV#18641 06.04.2020 QBON 2019 1 - 1				
2019	12	CK	6/29/20		qgxok-51. United Site Services, TX	27.81		6,779.99	
					REG-STD Weekly Service4 REG-STD Weekly Service4 QBON 2019 12 - 1				
2019	12	CK	6/30/20		QHoB-CL Jen Stout	200.00		6,979.99	
					CRSW Supervision x 4 CRSW Supervision x 4 QBON 2019 12 - 1				
<b>509</b>					<b>Outside Services</b>	825.91	0.00	6,979.99	
					Activity				
<b>510</b>					<b>Op Supplies</b>			Beginning Balance	2,352.90
2019	12	CK	6/04/20		QD8G4-9 United Site Services	21.98		2,374.88	
					STD RESTROOM STD RESTROOM QBON 2019 12 - 1				
<b>510</b>					<b>Op Supplies</b>	21.98	0.00	2,374.88	
					Activity				
<b>512</b>					<b>Postage</b>			Beginning Balance	1,107.40
2019	12	ADJ	6/04/20		06/04/20½ USPS	17.44		1,124.84	
					USPS PO 3235400840 USPS PO 3235400840 QBON 2019 12 - 1				
2019	12	ADJ	6/08/20		06/08/20½ USPS	10.80		1,135.64	
					USPS PO 3235400840 USPS PO 3235400840 QBON 2019 12 - 1				
2019	12	ADJ	6/18/20		06/18/20½ USPS	10.95		1,146.59	
					USPS PO 3235400840 USPS PO 3235400840 QBON 2019 12 - 1				
2019	12	ADJ	6/22/20		06/22/20½ USPS	7.80		1,154.39	
					USPS PO 3235400840 USPS PO 3235400840 QBON 2019 12 - 1				
<b>512</b>					<b>Postage</b>	46.99	0.00	1,154.39	
					Activity				
<b>515</b>					<b>Gross Wages</b>			Beginning Balance	214,642.36
2019	12	ADJ	6/12/20		33rs	3,346.54		217,988.90	
					payroll				
2019	12	ADJ	6/12/20		33rs	8,064.20		226,053.10	
					payroll				
2019	12	ADJ	6/12/20		33rs	75.00		226,128.10	
					payroll				
2019	12	ADJ	6/26/20		34rs	11,063.67		237,191.77	
					payroll				
<b>515</b>					<b>Gross Wages</b>	22,549.41	0.00	237,191.77	
					Activity				

**New Generation, Inc.**  
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Account Name		Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
515.5	<b>Wages G</b>						Beginning Balance			0.00
	2019 12 ADJ 6/12/20 33rs payroll						129.00			129.00
515.5	<b>Wages G</b>						Activity	129.00	0.00	129.00
516	<b>Officer's Salary</b>						Beginning Balance			33,050.79
516	<b>Officer's Salary</b>						Activity	0.00	0.00	33,050.79
521	<b>Equip Rent</b>						Beginning Balance			1,001.91
521	<b>Equip Rent</b>						Activity	0.00	0.00	1,001.91
526	<b>Utilities</b>						Beginning Balance			7,139.05
	2019 12 ADJ 6/02/20 06/02/20z Eversource (1045) EVERSOURCE (PSNH ONLINE PMT QBON 2019 12 - 1						129.41			7,268.46
	2019 12 ADJ 6/02/20 06/02/20z Eversource (1065) EVERSOURCE (PSNH ONLINE PMT QBON 2019 12 - 1						26.18			7,294.64
	2019 12 ADJ 6/02/20 06/02/20z Eversource (1023) EVERSOURCE (PSNH ONLINE PMT QBON 2019 12 - 1						391.37			7,686.01
526	<b>Utilities</b>						Activity	546.96	0.00	7,686.01
526.1	<b>Oil</b>						Beginning Balance			4,828.14
	2019 12 CK 6/04/20 QD8FM-z Hartmann Oil & Propane Co. OPENING BALANCE LESS PAYMENT QBON 2019 12 - 1						7.20			4,835.34
	2019 12 CK 6/04/20 QD8FM-z Hartmann Oil & Propane Co. OPENING BALANCE LESS PAYMENT INV#620355 05.18.2020 PROPANE QBON 2019 12 - 1						351.55			5,186.89
	2019 12 CK 6/04/20 QD8FM-z Hartmann Oil & Propane Co. OPENING BALANCE LESS PAYMENT INV#614550, 05.04.2020 OIL QBON 2019 12 - 1						454.62			5,641.51
	2019 12 CK 6/29/20 qgxok-51 Hartmann Oil & Propane Co. 623839 06.18.2020 623839 06.18.2020 QBON 2019 12 - 1						263.38			5,904.89
526.1	<b>Oil</b>						Activity	1,076.75	0.00	5,904.89
526.2	<b>Water</b>						Beginning Balance			438.20
	2019 12 CK 6/29/20 qgxok-50 City of Portsmouth, Water ar Water and Sewer May 2020 Water and Sewer May 2020 QBON 2019 12 - 1						120.84			559.04
526.2	<b>Water</b>						Activity	120.84	0.00	559.04

**New Generation, Inc.**  
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Account Name		Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
526.9	Utilities G						Beginning Balance			1,355.55
526.9	Utilities G						Activity	0.00	0.00	1,355.55
528	Cell Phone						Beginning Balance			191.48
528	Cell Phone						Activity	0.00	0.00	191.48
528.9	Telephone G						Beginning Balance			2,782.77
528.9	Telephone G						Activity	0.00	0.00	2,782.77
529	Internet						Beginning Balance			1,825.25
	2019 12 ADJ 6/12/20 06/12/202						Comcast	184.42		2,009.67
	COMCAST 8773201 230022032						COMCAST 8773201			
	230022032 QBON 2019 12 - 1									
529	Internet						Activity	184.42	0.00	2,009.67
530	Repairs & Maintenance						Beginning Balance			5,995.21
	2019 12 ADJ 6/03/20 06/03/202						Amazon	329.04		6,324.25
	AMZN MKTP US*MY5ZC3FP2 AM -COVID preparedness for reope									
	AMZN MKTP US*MY5ZC3FP2 AM -COVID preparedness for reope									
	QBON 2019 12 - 1									
	2019 12 CK 6/04/20 QD8GZ-E Home Depot							37.92		6,362.17
	STATEMENT 05.26.2020 QBON 2019 12 - 1									
	2019 12 CK 6/04/20 QDCQ6-€ Clipper Landscaping LLC							70.00		6,432.17
	INV#14794 05.21.2020 INV#14794 05.21.2020 QBON 2019									
	- 1									
	2019 12 CK 6/04/20 QDCQ6-€ Clipper Landscaping LLC							90.00		6,522.17
	INV#14794 05.21.2020 INV# 14528 05.07.2020 QBON 2019									
	12 - 1									
	2019 12 ADJ 6/18/20 06/18/202						Lowes	20.96		6,543.13
	LOWES #01879* LOWES #01879* QBON 2019 12 - 1									
530	Repairs & Maintenance						Activity	547.92	0.00	6,543.13
530.1	Lawn Care G						Beginning Balance			102.00
530.1	Lawn Care G						Activity	0.00	0.00	102.00
530.2	PC Maint						Beginning Balance			1,228.11
530.2	PC Maint						Activity	0.00	0.00	1,228.11
530.9	Grounds G						Beginning Balance			1,506.28
530.9	Grounds G						Activity	0.00	0.00	1,506.28
535	Biz Insurance						Beginning Balance			4,355.90
	2019 12 CK 6/04/20 QD8H4-N Hanover Insurance Compan							133.10		4,489.00

**New Generation, Inc.**  
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Account Name		Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
<b>535</b>	<b>Biz Insurance</b>									continued
	COMMERCIAL UMBRELLA POLICY UHP 6741930									
	COMMERCIAL UMBRELLA POLICY UHP 6741930 QBON 2019 12 - 1									
	2019 12 CK 6/30/20 QH0B8-Y Hanover Insurance Compan						938.60			5,427.60
	UHP 6741930 11/18/19 - 11/18/20 ZDP 6690876 11/18/19 - 11/18/20 QBON 2019 12 - 1									
	2019 12 CK 6/30/20 QH0B8-Y Hanover Insurance Compan						133.10			5,560.70
	UHP 6741930 11/18/19 - 11/18/20 UHP 6741930 11/18/19 - 11/18/20 QBON 2019 12 - 1									
<b>535</b>	<b>Biz Insurance</b>									
	Activity						1,204.80	0.00		5,560.70
<b>535.1</b>	<b>WC Insurance</b>									Beginning Balance
										6,556.00
<b>535.1</b>	<b>WC Insurance</b>									
	Activity						0.00	0.00		6,556.00
<b>535.2</b>	<b>Auto Regis, Gas, Repair</b>									Beginning Balance
										1,868.34
	2019 12 CK 6/04/20 QD8H4-N Hanover Insurance Compan						344.40			2,212.74
	COMMERCIAL UMBRELLA POLICY UHP 6741930									
	COMMERCIAL AUTO POLICY AHP 6690877 QBON 2019 12 - 1									
	2019 12 CK 6/30/20 QH0B8-Y Hanover Insurance Compan						344.40			2,557.14
	UHP 6741930 11/18/19 - 11/18/20 AHP 6690877 11/18/19 - 11/18/20 QBON 2019 12 - 1									
<b>535.2</b>	<b>Auto Regis, Gas, Repair</b>									
	Activity						688.80	0.00		2,557.14
<b>535.5</b>	<b>D&amp;O Liability Ins</b>									Beginning Balance
										6,103.70
	2019 12 CK 6/04/20 QD8H4-N Hanover Insurance Compan						938.60			7,042.30
	COMMERCIAL UMBRELLA POLICY UHP 6741930									
	COMMERCIAL PACKAGE POLICY ZDP 6690876 QBON 2019 12 - 1									
	2019 12 CK 6/30/20 QH0B8-Y Hanover Insurance Compan						113.10			7,155.40
	UHP 6741930 11/18/19 - 11/18/20 LHP A971169 6/29/20 - 6/29/21 QBON 2019 12 - 1									
<b>535.5</b>	<b>D&amp;O Liability Ins</b>									
	Activity						1,051.70	0.00		7,155.40
<b>535.9</b>	<b>Insurance - Greenland</b>									Beginning Balance
										1,642.30
<b>535.9</b>	<b>Insurance - Greenland</b>									
	Activity						0.00	0.00		1,642.30
<b>536</b>	<b>Employee Health Ins</b>									Beginning Balance
										19,227.61
	2019 12 DEP 6/01/20 06/01/20							47.22		19,180.39
	Leah Rothchild Leah Rothchild QBON 2019 12 - 1									
	2019 12 ADJ 6/12/20 33rs							98.73		19,081.66
	payroll									
	2019 12 ADJ 6/26/20 34rs							98.73		18,982.93
	payroll									

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Account Name		Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
536	Employee Health Ins							continued		
	2019 12 CK 6/30/20 3819046 Anthem BC/BS							2,659.04		21,641.97
	July 2020 QBON 2019 12 - 1									
536	Employee Health Ins						Activity	2,659.04	244.68	21,641.97
536.1	Employee Life Ins							Beginning Balance		4,278.90
536.1	Employee Life Ins						Activity	0.00	0.00	4,278.90
542	FICA Tax							Beginning Balance		18,472.19
	2019 12 ADJ 6/12/20 33rs payroll							712.09		19,184.28
	2019 12 ADJ 6/26/20 34rs payroll							666.70		19,850.98
542	FICA Tax						Activity	1,378.79	0.00	19,850.98
543	Unemployment Tax							Beginning Balance		93.18
543	Unemployment Tax						Activity	0.00	0.00	93.18
546	Food/Gifts to EE's							Beginning Balance		1,363.39
	2019 12 ADJ 6/03/20 06/03/20 Dunkin Donuts							20.00		1,383.39
	DUNKIN #334736 Q35 DUNKIN #334736 Q35 QBON 2019 1 - 1									
	2019 12 ADJ 6/04/20 06/04/20 Market Basket							250.00		1,633.39
	MARKET BASKET 00000265 MARKET BASKET 00000265 QBON 2019 12 - 1									
	2019 12 ADJ 6/05/20 06/05/20 Market Basket							32.98		1,666.37
	MARKET BASKET 00000265 MARKET BASKET 00000265 QBON 2019 12 - 1									
546	Food/Gifts to EE's						Activity	302.98	0.00	1,666.37
548	Permits & Licenses							Beginning Balance		0.00
	2019 12 CK 6/19/20 QF5PT-4: Institute for Community Alliar							100.00		100.00
	HMIS User License Fees HMIS User License Fees QBON 2019 12 - 1									
548	Permits & Licenses						Activity	100.00	0.00	100.00
550	Interest							Beginning Balance		0.00
	2019 12 CK 6/04/20 QD8FM-2 Hartmann Oil & Propane Co.							0.14		0.14
	OPENING BALANCE LESS PAYMENT FINANCE CHARGE QBON 2019 12 - 1									
550	Interest						Activity	0.14	0.00	0.14

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Account Name	Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
<b>550.1</b>						<b>Interest Expense</b>			144.29
						Beginning Balance			144.29
<b>550.1</b>						<b>Interest Expense</b>	0.00	0.00	144.29
						Activity			
<b>551</b>						<b>Bank Charges</b>			544.52
						Beginning Balance			544.52
<b>551</b>						<b>Bank Charges</b>	0.00	0.00	544.52
						Activity			
<b>551.9</b>						<b>Bank Chgs G</b>			1,458.36
						Beginning Balance			1,458.36
	2019	12	ADJ	6/02/20	06/02/20	BANKCARD MTOT DISC	68.40		1,526.76
						BANKCARD MTOT DISC BANKCARD MTOT DISC			
						QBON 2019 12 - 1			
<b>551.9</b>						<b>Bank Chgs G</b>	68.40	0.00	1,526.76
						Activity			
<b>552</b>						<b>Vehicle Expense</b>			3,483.98
						Beginning Balance			3,483.98
	2019	12	ADJ	6/12/20	33rs		154.50		3,638.48
						payroll			
	2019	12	ADJ	6/26/20	34rs		43.68		3,682.16
						payroll			
<b>552</b>						<b>Vehicle Expense</b>	198.18	0.00	3,682.16
						Activity			
<b>554</b>						<b>Vehicle Tolls &amp; Parking</b>			7.25
						Beginning Balance			7.25
	2019	12	ADJ	6/30/20	06/30/20		37.15		44.40
						NH TURNPIKE EZ PASS NH TURNPIKE EZ PASS QBON			
						2019 12 - 1			
<b>554</b>						<b>Vehicle Tolls &amp; Parking</b>	37.15	0.00	44.40
						Activity			
<b>564</b>						<b>Legal &amp; Accounting</b>			24,134.05
						Beginning Balance			24,134.05
	2019	12	ADJ	6/02/20	06/02/20		146.00		24,280.05
						COUNTINGHOUSE 6037661099 COUNTINGHOUSE			
						6037661099 QBON 2019 12 - 1			
	2019	12	ADJ	6/09/20	06/09/20		146.00		24,426.05
						COUNTINGHOUSE 6037661099 COUNTINGHOUSE			
						6037661099 QBON 2019 12 - 1			
	2019	12	ADJ	6/15/20	06/15/20	Counting House Associates	100.00		24,526.05
						Payroll Processing Fee Payroll Processing Fee QBON 2019			
						12 - 1			
	2019	12	ADJ	6/16/20	06/16/20		146.00		24,672.05
						COUNTINGHOUSE 6037661099 COUNTINGHOUSE			
						6037661099 QBON 2019 12 - 1			
	2019	12	ADJ	6/23/20	06/23/20		146.00		24,818.05
						COUNTINGHOUSE 6037661099 COUNTINGHOUSE			
						6037661099 QBON 2019 12 - 1			
	2019	12	ADJ	6/29/20	06/29/20	Counting House Associates	100.00		24,918.05
						CHECK CHECK QBON 2019 12 - 1			
	2019	12	ADJ	6/30/20	06/30/20		146.00		25,064.05

**Counting House Associates**

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<b>Account Name</b>								
<b>Year</b>	<b>Pd</b>	<b>Jrnl</b>	<b>Date</b>	<b>Page</b>	<b>Description</b>	<b>Debit</b>	<b>Credit</b>	<b>Balance</b>
<b>564</b>					<b>Legal &amp; Accounting</b>			continued
					COUNTINGHOUSE 6037661099 COUNTINGHOUSE			
					6037661099 QBON 2019 12 - 1			
<b>564</b>					<b>Legal &amp; Accounting</b>			
					Activity	930.00	0.00	25,064.05
<b>566</b>					<b>Office Expense</b>			Beginning Balance
					2019 12 ADJ 6/09/20 06/09/20; Adobe	14.99		9,430.56
					ADOBE ACROPRO SUBS ADOBE ACROPRO SUBS QBON			9,445.55
					2019 12 - 1			
					2019 12 ADJ 6/18/20 06/18/20; Amazon	14.24		9,459.79
					AMZN Mktp US*MS1C22N52 - COVID preparedness for reopen			
					AMZN Mktp US*MS1C22N52 - COVID preparedness for reopen			
					QBON 2019 12 - 1			
					2019 12 ADJ 6/23/20 06/23/20; Canva	35.00		9,494.79
					CANVA* 02730-5565601 CANVA* 02730-5565601 QBON			
					2019 12 - 1			
					2019 12 ADJ 6/27/20 06/27/20; Canva	12.95		9,507.74
					CANVA* 02734-6297515 CANVA* 02734-6297515 QBON			
					2019 12 - 1			
<b>566</b>					<b>Office Expense</b>			Activity
						77.18	0.00	9,507.74
<b>576</b>					<b>Professional Development</b>			Beginning Balance
					2019 12 ADJ 6/15/20 6152020 UNH LEARN FOR LIFE	120.00		1,597.55
					Michaels, Amy Michaels, Amy QBON 2019 12 - 1			1,717.55
<b>576</b>					<b>Professional Development</b>			Activity
						120.00	0.00	1,717.55
<b>580</b>					<b>Dues &amp; Subscriptions</b>			Beginning Balance
					2019 12 ADJ 6/22/20 06/22/20; Constant Contact	65.00		505.00
					EIG*CONSTANTCONTACT.COM			570.00
					EIG*CONSTANTCONTACT.COM QBON 2019 12 - 1			
<b>580</b>					<b>Dues &amp; Subscriptions</b>			Activity
						65.00	0.00	570.00
<b>5800</b>					<b>Aftercare Pgm</b>			Beginning Balance
								1,426.46
<b>5800</b>					<b>Aftercare Pgm</b>			Activity
						0.00	0.00	1,426.46
<b>595</b>					<b>Miscellaneous</b>			Beginning Balance
								187.07
<b>595</b>					<b>Miscellaneous</b>			Activity
						0.00	0.00	187.07
<b>595.5</b>					<b>Shop Supp G</b>			Beginning Balance
								14.00
<b>595.5</b>					<b>Shop Supp G</b>			Activity
						0.00	0.00	14.00
<b>595.9</b>					<b>Shop/Misc Expenses Greenland</b>			Beginning Balance
					2019 12 ADJ 6/03/20 06/03/20; Portable Depot	1,199.00		535.62
								1,734.62

**New Generation, Inc.**  
**Detail General Ledger**  
**For The Month Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

**Account Name**

Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
<b>595.9</b>					<b>Shop/Misc Expenses Greenland</b>			
					continued			
					PORTABLE DEPOT - Portable Sink Purchase -COVID preparedne: for PORTABLE DEPOT - Portable Sink Purchase -COVID preparedness for QBON 2019 12 - 1			
2019	12	ADJ	6/09/20	06/09/20	Amazon	22.98		1,757.60
					AMZN Mktp US*MY58Z06V0 - COVID preparedness for reopen AMZN Mktp US*MY58Z06V0 - COVID preparedness for reopen QBON 2019 12 - 1			
2019	12	ADJ	6/10/20	06/10/20	Amazon	61.00		1,818.60
					AMZN Mktp US*MY4ZV8SC0 - COVID preparedness for reopen AMZN Mktp US*MY4ZV8SC0 - COVID preparedness for reopen QBON 2019 12 - 1			
2019	12	ADJ	6/11/20	06/11/20	Amazon	62.51		1,881.11
					AMZN Mktp US*MY9ET4QJ2 - COVID preparedness for reopen AMZN Mktp US*MY9ET4QJ2 - COVID preparedness for reopen QBON 2019 12 - 1			
2019	12	ADJ	6/15/20	06/15/20	Amazon	135.00		2,016.11
					AMZN Mktp US*MS3LD34L0 AMZN Mktp US*MS3LD34L0 QBON 2019 12 - 1			
2019	12	ADJ	6/15/20	06/15/20	Amazon	55.98		2,072.09
					AMZN Mktp US*MS4LY1FZ0 - COVID preparedness for reopen AMZN Mktp US*MS4LY1FZ0 - COVID preparedness for reopen QBON 2019 12 - 1			
2019	12	CK	6/16/20		QFHSV-L Windstream Enterprises	50.20		2,122.29
					iNV#72692708 BILL DATE 06.08.2020 DUE 07.07.20 iNV#72692708 BILL DATE 06.08.2020 DUE 07.07.20 QBON 2019 12 - 1			
2019	12	ADJ	6/17/20	06/17/20	Amazon	39.99		2,162.28
					AMZN Mktp US*MS3GB6N50 - COVID preparedness for reopen AMZN Mktp US*MS3GB6N50 - COVID preparedness for reopen QBON 2019 12 - 1			
2019	12	ADJ	6/19/20	06/19/20	Amazon	34.56		2,196.84
					AMZN Mktp US*MS1WL6MF1 - COVID preparedness for reopen AMZN Mktp US*MS1WL6MF1 - COVID preparedness for reopen QBON 2019 12 - 1			
<b>595.9</b>					<b>Shop/Misc Expenses Greenland</b> Activity	1,661.22	0.00	2,196.84
<b>599.1</b>					<b>QB Payroll Suspense</b>			148.20
<b>599.1</b>					<b>QB Payroll Suspense</b> Activity	0.00	0.00	148.20
<b>901</b>					<b>Interest Income</b>			43.42
<b>901</b>					<b>Interest Income</b> Activity	0.00	0.00	43.42
<b>903.2</b>					<b>EIDG Grant</b>			10,000.00
<b>903.2</b>					<b>EIDG Grant</b> Activity	0.00	0.00	10,000.00



**New Generation, Inc.**  
**Detail General Ledger**  
**For The Month Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.56.N.06/30

Account Name		Year	Pd	Jrnl	Date	Page	Description	Debit	Credit	Balance
921	PAYROLL CLEARING						Beginning Balance			0.00
921	PAYROLL CLEARING						Activity	0.00	0.00	0.00
<b>Activity Totals</b>								<u>36,593.56</u>	<u>244.68</u>	<u>36,348.88</u>

**New Generation, Inc.**  
**Bank Reconciliation**  
**For The Month Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.58.N.06/30

Reconciliation for: **102 TD Bank - 3118**

**Checkbook is in balance. No adjustment is necessary.**

Balance per Bank Statement	\$69,750.67
Add: Deposits in Transit	0.00
Less: Outstanding Checks	<u>7,944.74</u>
Reconciled Balance	<u><u>\$61,805.93</u></u>

<u>Corrections</u>	
Total Corrections:	<u><u>\$0.00</u></u>

<u>Memo Bank Ledger</u>	
Beginning Balance	\$31,470.60
Plus Deposits and Additions	66,136.05
Less Checks and Deductions	<u>35,800.72</u>
Ending Balance Per Ledger	<u><u>\$61,805.93</u></u>

Outstanding Checks

05/20/20	05/20/19	Donna Marsh	553.18	
05/26/20	05/26/20	Botnay Bay Technology	640.00	INV#55195
112	10/05/18	Robin Romano	96.31	
158	11/30/18	Emma R Chinman	135.41	
195	01/11/19	Emma R Chinman	353.93	
339	06/28/19	Harper Marsh	44.94	
349	07/12/19	Harper Marsh	64.21	
34rs	06/26/20		564.65	10020
34rs	06/26/20		315.00	10021
36rs	11/29/19		148.20	Findley, Amber #10000
3819046	06/30/20	Anthem BC/BS	2,659.04	
EFT	06/25/19	Clipper Landscaping LLC	95.00	
qgxok-50	06/29/20	City of Portsmouth, Water	120.84	
qgxok-51	06/29/20	Hartmann Oil & Propane Co	263.38	
qgxok-51	06/29/20	United Site Services, TX	27.81	
QH0B5-Q2	06/30/20	Home Depot	133.64	
QH0B8-YQ	06/30/20	Hanover Insurance Company	1,529.20	
QH0B-CL3	06/30/20	Jen Stout	200.00	

Total Outstanding Checks	<u>\$7,944.74</u>
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**New Generation, Inc.**  
**Adjusting Entries**  
**For The Month Ended June 30, 2020**

Ref.# 6363 New Generation.7302010.58.N.06/30

Page # Account	Date Contact	Memo Description	Debit	Credit
33rs	06/12/2020	payroll		
515	Gross Wages		75.00	
515	Gross Wages		8,064.20	
515	Gross Wages		3,346.54	
515.5	Wages G		129.00	
542	FICA Tax		712.09	
552	Vehicle Expense		154.50	
102	TD Bank - 3118			2,239.10
536	Employee Health Ins			98.73
102	TD Bank - 3118	10018		1,027.36
102	TD Bank - 3118	10019		537.50
102	TD Bank - 3118			8,578.64
34rs	06/26/2020	payroll		
515	Gross Wages		11,063.67	
542	FICA Tax		666.70	
552	Vehicle Expense		43.68	
536	Employee Health Ins			98.73
102	TD Bank - 3118	10020		564.65
102	TD Bank - 3118	10021		315.00
102	TD Bank - 3118			2,042.93
102	TD Bank - 3118			8,752.74
			<u>24,255.38</u>	<u>24,255.38</u>
<b>Total</b>			<u><u>24,255.38</u></u>	<u><u>24,255.38</u></u>

**New Generation, Inc.**  
**Budget versus Actual**  
**For the Twelve Months Ended June 30, 2021**

Ref.# 6363 New Generation.7312014.1.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2021	Budget	1 Month Ended Jun 30 2021	Budget	12 Months Ended Jun 30 2021	Budget	12 Months Ended Jun 30 2021	Budget
<b>Income</b>								
301 Private		1,000		3.7		12,000		2.3
301.2 Religious		500		1.9		6,000		1.2
301.5 Sustained		1,500		5.6		18,000		3.5
301.7 Matching Gifts		1,000		3.7		12,000		2.3
302 Gala/Auction						150,000		29.0
302.1 Misc Fundraisin						15,000		2.9
302.2 Annual Appeal						28,000		5.4
303 Grants		10,333		38.3		124,000		24.0
303.1 State Dollars (		6,200		23.0		74,400		14.4
303.2 United Way		700		2.6		8,400		1.6
304 Resident Rents		1,500		5.6		18,000		3.5
304.1 Transitional Ap		250		0.9		3,000		0.6
310 Shop Greenland		4,000		14.8		48,000		9.3
<b>Total Income</b>		<b>26,983</b>		<b>100.0</b>		<b>516,800</b>		<b>100.0</b>
<b>Expense</b>								
539 Travel & Lodging		20		0.1		240		0.0
580 Dues & Subscripti		60		0.2		720		0.1
599.1 QB Payroll Susp		26,000		96.4		312,000		60.4
<b>5100 Administration</b>								
535.5 D&O Liabil		550		2.0		6,600		1.3
551 Bank Charges		50		0.2		600		0.1
564 Legal & Acco		2,300		8.5		27,600		5.3
566 Office Expen		1,010		3.7		12,120		2.3
<b>Total 5100 Administration</b>		<b>3,910</b>		<b>14.5</b>		<b>46,920</b>		<b>9.1</b>
<b>Donations</b>								
595 Miscellaneous		20		0.1		240		0.0
<b>Total Donations</b>		<b>20</b>		<b>0.1</b>		<b>240</b>		<b>0.0</b>
<b>5200 Development &amp; Fundraisi</b>								
402 Gala/Auction						45,000		8.7
402.4 Misc Fund						5,000		1.0
<b>Total 5200 Development &amp;</b>						<b>50,000</b>		<b>9.7</b>
<b>5300 Personnel</b>								
535.1 WC Insuran		600		2.2		7,200		1.4
536 Employee Hea		2,200		8.2		26,400		5.1
536.1 Employee L		220		0.8		2,640		0.5
543 Unemployment		50		0.2		600		0.1
546 Food/Gifts t		150		0.6		1,800		0.3
552 Vehicle Expe		370		1.4		4,440		0.9
576 Professional		140		0.5		1,680		0.3
<b>Total 5300 Personnel</b>		<b>3,730</b>		<b>13.8</b>		<b>44,760</b>		<b>8.7</b>
<b>5400 Facility</b>								
509 Outside Serv		750		2.8		9,000		1.7

**New Generation, Inc.**  
**Budget versus Actual**  
**For the Twelve Months Ended June 30, 2021**

Ref.# 6363 New Generation.7312014.1.N.06/30

	\$ Amount		% Sales		\$ Amount		% Sales	
	1 Month Ended Jun 30 2021	Budget	1 Month Ended Jun 30 2021	Budget	12 Months Ended Jun 30 2021	Budget	12 Months Ended Jun 30 2021	Budget
526 Utilities		675		2.5		8,100		1.6
526.1 Oil		450		1.7		5,400		1.0
526.2 Water		25		0.1		300		0.1
530 Repairs & Ma		425		1.6		5,100		1.0
530.1 Lawn Care		255		0.9		3,060		0.6
535 Biz Insuranc		300		1.1		3,600		0.7
550.1 Interest E		10		0.0		120		0.0
<b>Total 5400 Facility</b>		<b>2,890</b>		<b>10.7</b>		<b>34,680</b>		<b>6.7</b>
<b>5500 Household &amp; Residents</b>								
450 Food & Groce		140		0.5		1,680		0.3
451 Supplies/Mis		160		0.6		1,920		0.4
453 Education		15		0.1		180		0.0
510 Op Supplies		100		0.4		1,200		0.2
512 Postage		100		0.4		1,200		0.2
521 Equip Rent		200		0.7		2,400		0.5
528 Cell Phone		40		0.1		480		0.1
529 Internet		170		0.6		2,040		0.4
5505 Groceries		10		0.0		120		0.0
554 Vehicle Toll		2		0.0		24		0.0
<b>Total 5500 Household &amp; R</b>		<b>937</b>		<b>3.5</b>		<b>11,244</b>		<b>2.2</b>
<b>5800 Aftercare</b>								
5800 Aftercare P		34		0.1		408		0.1
<b>Total 5800 Aftercare</b>		<b>34</b>		<b>0.1</b>		<b>408</b>		<b>0.1</b>
<b>8000 Second Generation</b>								
526.9 Utilities		140		0.5		1,680		0.3
528.9 Telephone		250		0.9		3,000		0.6
530.9 Grounds G		35		0.1		420		0.1
535.9 Insurance		165		0.6		1,980		0.4
551.9 Bank Chgs		140		0.5		1,680		0.3
595.5 Shop Supp		1,075		4.0		12,900		2.5
595.9 Shop/Misc		60		0.2		720		0.1
<b>Total 8000 Second Genera</b>		<b>1,865</b>		<b>6.9</b>		<b>22,380</b>		<b>4.3</b>
<b>Total Expense</b>		<b>39,466</b>		<b>146.3</b>		<b>523,592</b>		<b>101.3</b>
<b>Operating Income</b>		<b>(12,483)</b>		<b>(46.3)</b>		<b>(6,792)</b>		<b>(1.3)</b>
<b>Other Income</b>								
901 Interest Income		10		0.0		120		0.0
<b>Total Other Income</b>		<b>10</b>		<b>0.0</b>		<b>120</b>		<b>0.0</b>
<b>Net Income</b>		<b><u>(12,473)</u></b>		<b><u>(46.2)</u></b>		<b><u>(6,672)</u></b>		<b><u>(1.3)</u></b>



# newgeneration

Shelter and Support for Mothers and Children Since 1987

## Board of Directors - September 2018

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<p>Tracy Hardekopf 48 Stone Farm Drive Barrington, NH 03825 <a href="mailto:compensationadvisors@gmail.com">compensationadvisors@gmail.com</a> Sr. HR Consultant</p>	<p>Kennedy Nickerson 35 River Road Newbury, MA 01985 <a href="mailto:Klr229@wildcats.unh.edu">Klr229@wildcats.unh.edu</a> Budget Analyst – State of Mass.</p>
<p>Mary Beth Hardy (Secretary) 11 Berry Farm Lane Greenland, NH 03840 <a href="mailto:hardy03051@gmail.com">hardy03051@gmail.com</a> Master Licensed Addiction Counselor</p>	<p>Erin Williams 14 Coombs Farm Road Greenland, NH 03840 <a href="mailto:Erinwilliams888@gmail.com">Erinwilliams888@gmail.com</a> Senior Professional Healthcare Consultant</p>
<p>Dennis Malloy 10 Van Etten Drive Greenland, NH 03840 <a href="mailto:dennis@dennismalloy.com">dennis@dennismalloy.com</a> VP Fund Development (retired)</p>	<p>Diane Withee (Treasurer) 36 Alexander Drive Hampton, NH 03842 <a href="mailto:c_d.withee@comcast.net">c_d.withee@comcast.net</a> CPA</p>
<p>Dr. Sonja Nelson 13 Cortland Drive Greenland, NH 03840 <a href="mailto:s.nelsonwha@gmail.com">s.nelsonwha@gmail.com</a> OB/GYN</p>	<p>Laurie Caruso 17 Great Gate Drive Hampton, NH 03842 <a href="mailto:Laurie.caruso@ymail.com">Laurie.caruso@ymail.com</a> Sales</p>