

January 11, 2024
 W-P Project No. 21338

Mr. John Muras, PE (NHDES)
 Wastewater Engineering Bureau
 Department of Environmental Services
 29 Hazen Drive/P.O. Box 95
 Concord, NH 03302-0095

via email

Subject: Town of Exeter, NH – Septage Receiving Upgrade Project
 Request to Authorize Award of Pre-Selection Contract

Dear Mr. Muras:

The Town received and reviewed two bids for the Septage Receiving Upgrade project Septage Pre-Treatment System. Claro Environmental, Technologies & Equipment and Saveco (Formerly Enviro-Care) submitted bids for \$288,200 and \$259,466 respectively. Both bids were below the Town’s budgeted amount for the Septage Pre-Treatment System equipment. The Town has selected Claro to supply the Septage Pre-Treatment System. A summary of the basis of selection and scoring is provided in the Table and discussion below.

BASIS OF SELECTION			
CRITERIA	TOTAL POINTS	Claro	Saveco
COST (Capital)	50	45	50
TECHNICAL QUALIFICATIONS / EXPERIENCE	20	20	20
SUPPLEMENTAL INFORMATION	20	20	15
EXCEPTIONS	10	10	8
TOTAL	100	95	93

The evaluation of the equipment was based on Capital Cost, Technical Qualifications & Experience, Supplemental Information (pertaining to the capability of the system including adherence to technical and performance specifications) and exceptions. The Town’s selection was based on the Owner’s best interest with regards to overall performance, maintenance, and operational costs.

Claro provided a Septage Pre-Treatment System as specified in the Pre-Selection Contract Documents. In contrast, Enviro-Care submitted a Septage Pre-Treatment system which, in the Town and Engineer’s judgement, does not include a screening wash press which meets the intent and performance

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requirements of the specification. With the decreased performance of the screenings wash press, there would be a larger and wetter volume of septage screenings material for disposal, which would increase the disposal costs. Also, the reduced organics removal performance may create additional odors which could require the future addition of odor control in the Septage Building.

The Town requests the Authorization to Award the Septage Pre-Treatment System contract to Claro Environmental, Technologies & Equipment.

If you have any questions, please do not hesitate to contact us.

Sincerely,
WRIGHT-PIERCE

A handwritten signature in black ink that reads "Andy Morrill". The signature is fluid and cursive, with a large initial "A" and "M".

Andy Morrill PE
Project Manager
andy.morrill@wright-pierce.com

Cc: *Steve Dalton, Town of Exeter, NH – Water and Sewer Manager*
Michael Curry, PE, Wright-Pierce – Technical Advisor