Select Board Meeting

Monday, March 18th, 2019, 6:50 p.m. Nowak Room, Town Office Building 10 Front Street, Exeter NH

- 1. Call Meeting to Order
- 2. Board Interviews
- 3. Introduction and Swearing In Of Elected Officials
- 4. Select Board Reorganization
- 5. Public Comment
- 6. Proclamations/Recognitions
 - a. Proclamations/Recognitions
- 7. Approval of Minutes
 - a. Regular Meeting: March 4th, 2019
- 8. Appointments Planning Board, Budget Recommendations Committee, River Advisory Committee
- 9. Discussion/Action Items
 - a. Contract 2 Bid Award Recommendation
 - b. Quarterly Financial Report Period Ending 12/31/18
 - c. Review Town Ballot Voting Results
 - d. 2019 MS-232 Report of Appropriations
 - e. Select Board Representatives to Town Committees
- 10. Regular Business
 - a. Tax, Water/Sewer Abatements & Exemptions
 - b. Permits & Approvals
 - c. Town Manager's Report
 - d. Select Board Committee Reports
 - e. Correspondence
- 11. Review Board Calendar
- 12. Non-Public Session
- 13. Adjournment

Julie Gilman, Chair

Select Board

Posted: 3/15/19 Town Office, Town Website

Persons may request an accommodation for a disabling condition in order to attend this meeting. It is asked that such requests be made with 72 hours notice.

AGENDA SUBJECT TO CHANGE

Board Interviews

3/18/19



Town of Exeter

Town Manager's Office 10 Front Street, Exeter, NH 03833

Statement of Interest Boards and Committee Membership

Committ	ee Selection: Cons	ervation Commission	***************************************	
	New 🔳	Re-Appointment	Regular 🔳	Alternate
lame:	Rajeev Agarwal		Email: NHagarwals	@gmail.com
ddress:	19 Exeter Falls Dr	ive, Exeter, NH 03833	Phone: 603 772 806	66
legistere	ed Voter: Yes	No 🗌		
tatement	of Interest/experience	e/background/qualification, etc. (resume can be attached).	
arious er		agement roles. Founded a fech		ron (Rochester) for 10 years in achusetts and held executive
ased onl	line husiness. As a r	usetts for many years I bacame result I have more time at my di g to serve on a board/committe	isposal and I wish to make	
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ThFoIf	ne application will be oblication will be oblication will be oblication. The appointed, you will re	n for appointment to the Town Mareviewed and you will be schedule the Board will vote on your poter receive a letter from the Town Mar of your service on the committee	ed for an interview with the ntial appointment at the ne nager and will be required to	
certify th	nat I am 18 years of	age or older:		
Signature	s. Ph		Dat	e: 2/25/2019
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Town of Exeter

Town Manager's Office 10 Front Street, Exeter, NH 03833

Statement of Interest Boards and Committee Membership

Committ	tee Selection:	et Recommendations Comittee	e, Planning Board	
	New 🔳	Re-Appointment	Regular 🔳	Alternate
Name:	Rajeev Agarwal		Email: NHagarwals	@gmail.com
Address:	19 Exeter Falls Dri	ve, Exeter, NH 03833	Phone: 603 772 806	6
Register	ed Voter: Yes	No 🗌		
Statement	of Interest/experience	e/background/qualification, etc. (resume can be attached).	
various ei		gement roles. Founded a tech		on (Rochester) for 10 years in achusetts and held executive
based on	line business. As a re	setts for many years I bacame esult I have more time at my di to serve on a board/committee	sposal and I wish to make	
***************************************		*		
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• Th	ne application will be re	for appointment to the Town Ma eviewed and you will be schedule the Board will vote on your poter	ed for an interview with the next at the next	
• If		f your service on the committee		
• If CI		f your service on the committee of		*

Introduction and Swearing In Of Elected Officials

2019 Town Election Ballot Results

Town Moderator (2 year term)

Paul Scafidi

Select Board (3 year term)

Niko Papakonstantis

Julie Gilman

Trustees of the Library (3 year term)

Susan Drinker Linda Tober Barbara Young

Trustees of the Library (1 year term)

Paula Sears

Trustee of the Robinson Fund (7 year term)

Bill Perkins

Trustee of Swasey Parkway (3 year term)

Duane Staples

Trustee of the Trust Funds (3 year term)

Donna Leroy

Budget Recommendation Committee (1 year term)

David Beavens
Nancy Belanger
Elizabeth Canada
Don Clement
Daniel Gray
Nicholas Gray

Judy Rowan Christine Soutter Corey Stevens

Robert Kelly

Tai-Chin Tung

Mearurer of Wood & Bark (1 year term)

Doug Eastman

Fence Viewer (1 year term)

Doug Eastman

Weigher (1 year term)

Jay Perkins

Select Board Reorganization

Minutes

Select Board Meeting Monday March 4th, 2019 Town Offices, Nowak Room Draft Minutes

1. Call Meeting to Order

Members present: Anne Surman, Kathy Corson, Julie Gilman, Molly Cowan, and Russ Dean were present at this meeting. Don Clement was not present. The meeting was called to order by Ms. Gilman at 6:50 PM, and the board went downstairs for an interview with Marcia Moreno Baez, an applicant for the Planning Board. The meeting reconvened at 7:09 PM.

- 2. Water/Sewer Abatement Requests
 - a. There were no water/sewer abatement requests at this meeting.
- 3. Public Comment
 - a. There was no public comment at this meeting.
- 4. Proclamations/Recognitions
 - a. There were no proclamations/recognitions at this meeting.
- 5. Approval of Minutes
 - a. Regular Meeting: February 25th, 2019

MOTION: Ms. Corson moved to accept the minutes of February 25th as submitted. Ms. Cowan seconded. All were in favor.

b. Regular Meeting: January 28th, 2019

MOTION: Ms. Corson moved to accept the minutes of January 28th as submitted. Ms. Cowan seconded. All were in favor.

- 6. Appointments
 - a. There were no appointments made at this meeting.
- 7. Discussion/Action Items
 - a. Quarterly Financial Report Period ending 12/31/18
 - i. This item was postponed until the March 18th meeting.
 - b. E911 Road Naming Recommendations Continued Public Hearing

Ms. Gilman brought up the name change for Park Street. The proposal was to rename this section of Park Street "Clay Street," but there were objections from the residents..

Joseph Fetters of 60 Park Street argued that if first responders could find a new "Clay Street," they could just as easily find the odd numbers on Park Street.

Sally Ward of 54 Park Street said that the proposal is to make a name change for a short segment of the same physical road, which seems confusing. Park Street splits because of the Common, so she feels that the identity of Park Street is clear, it's the streets to either side of the Common. If they change the name, it won't be easy to determine where the new street begins and ends. She suggested that renumbering Park Street would help more than renaming a portion of the street.

Cliff Sinnott of 70 Park Street said that this recommendation was intended to make things less confusing, but he feels that it will make things more confusing.

Dave Sharples, the Town Planner, explained that the state is not just coming up with a general standard. The state creates a Map Book for each town, identifying every street, building, and address, and make these recommendations on a case by case basis. He had submitted the residents' concerns to the state, and they stand by their recommendations.

Mike Munck, the Police Captain, and Justin Pizon, the Assistant Fire Chief, were present to discuss the recommendations. Captain Munck said that this isn't about a state recommendation, it's about minimizing risk. Residents know the area well, but first responders may not. Renaming that short section of Park Street clearly delineates the addresses of those houses.

Assistant Fire Chief Pizon said that they're trying to be proactive. First responders are out in the middle of the night, in a stressful situation, and potentially from out of town, so they need the addresses to be clear. He read a letter from a resident of Jady Hill Circle regarding an incident where the ambulance took 10 extra minutes to arrive due to the confusing street names. He added that he doesn't believe it's a safe option to keep the name for that section of Park Street and simply renumber it; changing it eliminates one piece of risk.

Mr. Dean said that in the past, first responders may have primarily been from Exeter and familiar with the town, but this is no longer the case.

Ms. Corson said that although the change is painful, she agreed with Police and Fire. One to two minutes' difference in a first response could mean the end of a life, and this change could prevent that.

Ms. Surman said that as part of the E911 committee, she had listened closely to the residents' comments, but in the end, the Board has to defer to what the public safety officials say. She thought that Park Street was possibly one case where they could have simply renumbered the street, but if Police and Fire believe a name change will make it safer she defers to their opinion.

Ms. Cowan said she understands that this feels arbitrary, but she's talked to first responders and seconds matter. She doesn't like it, but she needs to err on the side of public safety.

Malcolm Westlake, 54 Park Street, argued that it would be less safe for most of Park Street for an emergency vehicle to pass Clay Street looking for Park Street. He understands that they have to change the numbers, but doesn't agree with changing the name.

Sally Ward said that they will have a different street name than the house next door, which will make her house less safe. Mr. Sharples said they discussed delineating Clay and Park with a stop sign. The board debated whether this house in particular should be on Clay or Park. Mr. Sharples said it's a close call but leaving it on Park Street was the least impactful.

MOTION: Ms. Corson moved to change the name of Park Street, the portion from the Epping Road and Winter Street intersection to the intersection with itself, to Clay Street, and renumber dwellings in accordance with Chapter 14 of Town Ordinance. Ms. Surman seconded. Ms. Cowan and Ms. Corson voted yay. Ms. Surman and Ms. Gilman voted nay and the motion failed 2-2-0.

MOTION: Ms. Surman moved to keep Park Street as Park Street and renumber appropriately in accordance with Chapter 14 of Town Ordinance. Ms. Gilman seconded. Ms. Corson said this

will be setting a precedent, and for them to make that decision, they've opened themselves up to other street name changes to be contested. Having your street renamed is a serious inconvenience, but if a first responder can't get there on time, it will be the Board's fault. Ms. Surman said it's not setting a precedent. The E911 Committee makes recommendations to the Board and the Board looks, analyzes, and votes. She felt that changing the name in this instance could actually make it more unsafe. She is extremely supportive of public safety, but the situation on this street is unique. Mr. Sharples said he recommended against a motion to simply renumber, because the E911 Committee had not yet made a recommendation on that issue. Ms. Gilman withdrew her second for the motion.

Ms. Gilman moved on to recommendation 1, to change Park Court to Jacks Court. Doug Flockhart of 62 Park Court asked them not to change the name of their street, but if they must to change it to Jacks Court.

Lynnette Chase 66 Park Court asked if they could have a larger, lower street sign when they change the name.

Ms. Corson said in this case, changing the name is something that they have to do. Ms. Gilman agreed, saying that the name is almost exactly the same.

MOTION: Ms. Cowan moved that they change the name of Park Court to Jacks Court and renumber appropriately in accordance with Chapter 14 of Town Ordinance. Ms. Surman seconded. All were in favor.

Ms. Gilman moved on to the recommendation to change Windsor Lane to Acadia Lane. Ms. Cowan said last time, a resident raised the question of cultural insensitivity, and she wanted to make sure this was not inappropriate. Sharon Summers, a partner at Donahue Tucker & Ciandella in the condominium complex, said that they've had difficulties since they moved in; the GPS systems do not work correctly and newer clients end up in Brentwood. She added that they looked into the question of the name Acadia, and they didn't find a cultural issue with the name. Mr. Sharples said that he also heard that the residents are in agreement on Acadia.

MOTION: Ms. Surman moved to change the name of Windsor Lane to Acadia Lane and renumber appropriately in accordance with Chapter 14 of Town Ordinance if necessary. Ms. Corson seconded. All were in favor.

8. Regular Business

- a. Tax, Water/Sewer Abatements and Exemptions
 - i. There were no abatements at this meeting.
- b. Permits & Approvals

MOTION: Ms. Corson moved to approve the application for Melissa Roy at Parks and Rec for a Senior Community Forum on April 1 2019, 5:30 to 7:30 PM at Town Hall. Ms. Cowan seconded. Ms. Gilman mentioned that the definition of "senior" is up in the air, as well as the name of the group. All were in favor.

MOTION: Ms. Corson moved to approve the application for a road race event by Connor's Climb Foundation on May 4th, 2019. Ms. Surman seconded. All were in favor.

MOTION: Ms. Corson moved to approve the Granite State Quest for a 50 mile bike ride going through parts of Exeter on July 20th, 2019. Ms. Cowan seconded. All were in favor.

c. Town Manager's Report

Mr. Dean said that there was a delayed opening at Town Offices that morning. They are in the midst of employee reviews for department manager positions. The Fire Department has been supportive of Berwick Maine so that York County firefighters can stand down to honor the on-duty death of Captain Joel Barnes. The retirement lunch for Chief Shupe is Friday March 8th. The annual Parks and Rec seasonal hiring process is underway. March 14th they are hosting a student group interested in town management, and four or five department heads have signed up to assist. Preliminary testing for 2018 audit will be March 20 - 22nd.

d. Select Board Committee Reports

- i. Ms. Cowan had no report.
- ii. Ms. Corson said the Communications Committee had finished the warrant article synopses and the last one should be in the paper soon. The library trustees had a great reception at RiverWoods and The Mill for their presentation on Article 6.
- iii. Ms. Gilman had no town report, but as part of the Municipal and County Government Committee at the state level, she heard several bills that affect the town, including allowing a municipality to charge up to a \$2 fee on rooms in addition to the Rooms and Meals tax. In the main chamber they talked about marijuana and put it to the Senate to discuss. This week her committee will be hearing a couple of bills on banning single-use plastics.

e. Correspondence

- i. The Legislative Bulletin from NHMA. Mr. Dean said on page three of the bulletin it talks about SB158, which would create a definition that would restrict NHMA from giving its policy positions within the legislature. The NHMA is a collection of all local officials in the state, so the things that they advocate for are reflective of the position of mayors, Select Boards, etc. On page 5, there is a discussion about downshifted funds; if these programs were restored, it would greatly benefit the town. Ms. Gilman added that the House version of this bill did not pass, and it's only before the Senate now.
- ii. A notice about the upcoming events for members of NHMA.
- iii. A note from the Environmental Protection Agency with reactions to the long-term control plan the town submitted.
- iv. A sample ballot for the upcoming election. Ms. Gilman said there was a mistake on one of the questions on the absentee ballots, but Mr. Dean

said it was being addressed. He added that DRA can disallow an article if there is a material defect, so they would consult with them if there were an issue.

- 9. Review Board Calendar
 - a. The next meeting is March 18th.
- 10. Non-Public Session

MOTION: Ms. Cowan moved to go into non-public session under RSA 91-A3:c reputational harm and RSA 91-A3:a compensation. Ms. Corson seconded. By a roll-call vote, all were in favor.

The Board emerged from non public session. Selectwoman Cowan motioned to seal the minutes. Selectwoman Corson seconded. Motion carried unanimously.

11. Adjournment

Selectwoman Surman motioned to adjourn, seconded by Selectwoman Corson. Motion carries. The Board stood adjourned at approximately 9:30 p.m..

Respectfully Submitted, Joanna Bartell Recording Secretary

Board Appointments and Resignations

Board and Committee Appointments March 18th, 2019

Planning Board

Marcia Moreno-Baez, Alternate Member, Term to Expire 4/30/19 (note, this position would change terms at 4/30/19 to 4/30/22, and Ms. Moreno-Baez would be re-nominated at this point).

River Advisory Committee

Move to appoint Warren Biggins as the PEA representative to the River Advisory Committee (no term).

Budget Recommendations Committee

Enna Grazier (these are 1 year terms expiring with the next subsequent town election)

Resignations

None.



Phillips Exeter Academy

March 11, 2019

Mr. Russ Dean Town Manager 10 Front Street Exeter, NH 03833

RE: River Advisory Committee

Dear Mr. Dean.

As you know, Jill Robinson had represented Phillips Exeter Academy on the river advisory committee but in June 2018 decided to pursue other opportunities and is no longer an employee of the Academy. Please accept this letter as an application for our new manager of Sustainability and Natural Resources Warren Biggins to replace Jill and represent the Academy. Warren began employment at the Academy in February, I believe his extensive experience in sustainability, and natural resources will be a benefit to the committee.

Thank you for your consideration and please let me know if you have any questions or require additional information.

Sincerely,

Mark Leighton

Director of Facilities Management

Phillips Exeter Academy

Contract 2 Bid Award Recommendation



TOWN OF EXETER, NEW HAMPSHIRE

13 NEWFIELDS ROAD • EXETER, NH • 03833-3792 • (603) 773-6157 •FAX 772-1355 <u>www.exeternh.gov</u>

Memo

To: Exeter Select Board

Russell Dean, Town Manager

From: Jennifer Perry, P.E., Public Works Director

CC: Matthew Berube, Water/Sewer Manager

Stephen Dalton, Wastewater Senior Operator

Date: March 15, 2019

Re: WWTF Contract #2 Bid Evaluation & Recommendation to Award

Wright Pierce (WP) has completed the evaluation of the five bids received and opened Monday, February 25, 2019. The bid evaluation and bid tabulations sheets are attached. The bids ranged from \$2,359,340 to \$4,345,520. The engineer's project estimate was \$2,960,000.

Jamco Excavators was the apparent low bidder, with a total bid of \$2,359,340. Jamco Excavators submitted a letter stating that several errors were made in preparation of their bid and requested to withdraw their bid. WP reviewed their bid and letter and agree that errors were made in the submitted bid. The Public Works Department recommends that Jamco's bid be rejected.

J.A. Polito & Sons, Inc. submitted the next lowest bid of \$3,031,250. WP and the Town of Exeter have worked with J.A. Polito on past projects with satisfactory results, including the Jady Hill Utilities Improvements and Portsmouth Ave Sewer Improvements projects. J. A. Polito has completed similar upgrades to sewer force mains, and has the financial capability to perform a project of this size. Wright Pierce recommends award of this project to J. A. Polito & Sons. The Public Works Department concurs with this recommendation.

The project is critical to meeting the Administrative Order on Consent, Docket 13-010. The recent sewer forcemain breaks further emphasize the need and urgency of this project. The construction schedule will commence as soon as possible and is anticipated to be substantially complete in November 2019.

The Public Works Department is making significant progress with NHDOT over the evaluation of the costs of ownership of this section of Newfields Road/Route 85 (from Swasey Parkway to the Public Works Driveway, the costs to repair and improve existing drainage systems and a fair contribution to make this attractive for the Town to assume ownership and maintenance. The latest update will be provided to the Select Board at the meeting Monday, March 18.



230 Commerce Way, Suite 302 Portsmouth, NH 03801 Phone: 603.430.3728 | Fax: 603.430.4083

www.wright-pierce.com

March 13, 2019 W-P Project No. 12883B

Mr. Matt Berube Water & Sewer Manager Public Works Department 13 Newfields Road Exeter, NH 03833

Subject:

Contract No. 2 – Force Main Upgrade

Bid Evaluation

Dear Matt:

We have completed our review of the construction bids that were received for the subject project on February 25, 2019. The attached bid tabulation is a summary of the bids received. This letter represents a summary of our findings. A total of five bids were received, ranging from \$2,359,340 to \$4,345,520. The Engineer's estimate of probable construction cost was \$2,960,000.

JAMCO Excavators was the apparent low bidder, with a Total Bid of \$2,359,340. JAMCO Excavators submitted a March 1, 2019 letter to Matt Berube stating that they made several errors in the preparation of the Bid Form and requesting that they be allowed to withdraw their bid. Wright-Pierce reviewed their letter and their bid and concur that errors were apparent. Wright-Pierce consulted with the Town and the New Hampshire Department of Environmental Services on this matter. We recommend that JAMCO's bid be rejected as non-responsive. A draft bid rejection letter is attached. If the Town concurs with this recommendation, the bid rejection letter should be issued.

J.A. Polito & Sons, Inc. submitted the next lowest Total Bid of \$3,031,250. J.A. Polito's bid is approximately 2.4% more than the Engineer's Estimate for the project. The third bidder was approximately 10% higher than J.A. Polito's bid, which is an indication that J.A. Polito's bid is reasonable for the work involved. J.A. Polito's bid did not include one required form (American Iron & Steel certification), which they provided immediately upon notification. This minor informality does not change the substance of the bid.

Wright-Pierce has worked with J.A. Polito on past projects with satisfactory results. J.A. Polito's list of past and present projects includes several other projects that are similar in nature to the Force Main Upgrade. These include Sewer Reconstruction in Worcester, MA, Water Main Upgrade in Middleboro, MA, Storm Drainage Improvements in Shrewsbury, MA as well as both phases of the Jady Hill Utility Replacement Project and the Portsmouth Avenue Sewer Improvements in Exeter, NH. We contacted the engineer responsible for the East Street Water Improvements project in Whitinsville, MA and they reported that J.A. Polito's performance was satisfactory on that project as well. All references indicated that J.A. Polito's has the capability to perform a project of this nature.

Mr. Matt Berube March 13, 2019 Page 2 of 2



Lastly, we contacted the financial reference listed in J. A. Polito's Experience Statement which stated that J. A. Polito has the financial capability to perform a project of this magnitude.

Based on the above, we are not aware of any reason why this contract should not be awarded to J.A. Polito & Sons as the lowest responsible and responsive bidder. Attached is a draft "notice of intent to award" letter for the Town's consideration. If the Town concurs with this recommendation, the notice of intent to award letter should be issued as soon as possible.

We are ready to assist you in submitting the necessary documentation to NHDES for approval, awarding the contract, requesting the required bonds and insurance information, and executing the Contract Documents.

If you have any questions, please do not hesitate to contact us.

Very truly yours,

WRIGHT-PIERCE

D. Andrew Morrill, PE Lead Project Engineer

D. Quela Mail

Attachments

- Bid Tabulation
- JAMCO Letter
- Draft Bid Rejection Letter (JAMCO)
- Draft Notice of Intent to Award Letter (Polito)

CC: Edward Leonard, PE – Wright-Pierce W-P File (12883B)

Exeter NH - FM Upgrades BID TAB 12883B

WRIGHT-PIERCE ~ **Engineering a Better Environment**

I ow value High value

RIDDER'S NAME 2/25/2019, 4:00PM J.A. Polito & Sons Inc. DeFelice Corporation Engineer's Estimate - \$2,960,000 Albanese D&S Inc N. Granese & Sons, Inc. Jameo Excvators Shrewsbury, MA Dracut, MA Salem, MA South Hampton, NH Dracut MA BID QUANTITIES UNIT UNIT UNIT ITEM QTY. UNIT AMT AMT AMT AMT AMT RID 1 Mobilization/Demobilization LS \$130,000 \$130,000 \$200,000 \$200,000 \$115,000 \$115,000 \$100,000 \$100,000 \$150,000 \$150,000 2 Traffic Control LS \$120,000 \$120,000 \$250,000 \$250,000 \$375,000 \$375,000 \$82,000 \$82,000 \$150,000 \$150,000 3 Supplemental Police Detail ALLOW \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 4 16-Inch HDPE Sewage FM Pipe 6,350 LF \$185 \$1,174,750 \$250 \$1,587,500 \$225 \$1,428,750 \$104 \$660,400 \$190 \$1,206,500 5 2-Inch Pressurized Sewer Service 310 LF \$50 \$15,500 \$150 \$46,500 \$10 \$3,100 \$160 \$49,600 \$26 \$8,060 6 2-Inch Pressurized Sewer Service Corporation Stops and Curb Stops \$10,000 \$40,000 10 EA \$1,000 \$1,200 \$12,000 \$4,500 \$45,000 \$804 \$8.040 \$4,000 7 12-Inch HDPE Water Main 3600 LF \$95 \$540,000 \$342,000 \$240 \$864,000 \$140 \$504 000 595 \$342,000 \$150 8 8-Inch Ductile Iron Water Main 770 LF \$95 \$73,150 \$170 \$130,900 \$100 \$77,000 \$90 \$69,300 \$125 \$96,250 9 12-Inch Gate Valves 2 EA \$3,000 \$6,000 \$5,000 \$10,000 \$2,500 \$5,000 \$4,500 \$9,000 \$7,500 \$15,000 10 8-Inch Gate Valves 2 EA \$2,000 \$4,000 \$4,000 \$8,000 \$2,000 \$4,000 \$3,800 \$7,600 \$7,500 \$15,000 LF 11 I-Inch Water Service 290 \$50 \$14,500 \$150 \$43,500 \$10 \$2,900 \$100 \$29,000 \$3 \$928 12 1-Inch Water Service Corporation Stops and Curb Stops 10 EA \$3,000 \$30,000 \$550 \$5,500 \$2,000 \$20,000 \$500 \$5,000 \$2,500 \$25,000 13 Hydrant Assemblies 10 EA \$5,000 \$50,000 \$3,300 \$33,000 \$6,500 \$65,000 \$610 \$6,100 \$6,400 \$64,000 14 6" Underdrain (UD) 120 LF \$80 \$9,600 \$100 \$12,000 \$105 \$12,600 \$10.440 \$87 \$75 20 000 15 12" Storm Drain 510 LF \$80 \$40,800 \$170 \$86,700 \$130 \$66,300 \$160 \$81,600 \$85 \$43,350 16 15" Storm Drain 80 LF \$80 \$6,400 \$180 \$14,400 \$140 \$11,200 \$165 \$13,200 \$130 \$10,400 17 Catch Basins 80 VF \$400 \$32,000 \$800 \$64,000 \$300 \$64,000 \$24,000 \$710 \$56,800 18 Rip-Rap Inlets & Outlets 40 CY \$150 \$6,000 \$100 \$4,000 \$75 \$3,000 \$80 \$3,200 \$350 \$14,000 19 Concrete Headwalls 4 EA \$5,000 \$20,000 \$2,400 \$9,600 \$7,000 \$28,000 \$3,000 \$12,000 \$2,825 \$11,300 20 Pipe Trench Insulation 1000 LF \$10,000 \$5 \$5,000 \$10 \$5 \$5,000 \$5 \$5,000 \$6 \$5,750 21 Abandonment of Existing Piping 5380 LF \$15 \$80,700 \$102,220 \$10 \$10 \$53,800 \$22 \$118,360 \$18 \$96.840 22 Tree Removal 12 EA \$1,500 \$18,000 \$500 \$6,000 \$950 \$11,400 \$100 \$1 200 \$450 \$5,400 23 Protect Existing Trees 12 EA \$1,000 \$12,000 \$250 \$3,000 \$120 \$1,440 \$50 \$600 \$100 \$1,200 24 Test Pit Excavation and Backfill 12 EA \$2,000 \$24,000 \$1,000 \$12,000 5500 \$6,000 \$1,000 \$12,000 \$725 \$8,700 25 Dewatering 1 LS \$215,000 \$215,000 \$50,000 \$50,000 \$75,000 \$75,000 \$30,000 \$30,000 \$25,000 \$25,000 26 Contaminated Handling, Staging and Off-Site Disposal 500 CY \$20 \$10,000 \$143 \$71,500 \$125 \$62,500 \$130 \$65,000 \$140 \$70,000 27 Trench Excavation - Ledge CY \$100 \$100 \$75 100 \$10,000 \$10,000 \$7,500 \$10 \$1,000 \$1 \$100 28 Unsuitable Material Excavation to Subbase Elevation and Replacemen Backfill (Between Top of Pipe Bedding and Bottom of Subbase) 3000 CY \$20 \$60,000 \$102,000 \$135,000 \$10 \$30,000 \$75,000 Unsuitable Material Excavation Below Grade and Replacement Backfill 300 CY 29 (Below Pipes and Structures) \$20 \$6,000 \$37 \$11,100 \$25 \$7,500 \$25 \$7,500 \$40 \$12,000 30 Aggregate Subbase and Base for Roadways and Driveways 2500 CY \$30 \$75,000 \$10 \$25,000 \$75 \$187,500 \$55 \$137,500 \$42 \$105,000 400 \$175 \$70,000 \$180 \$72,000 \$74,000 \$160 \$64,000 \$235 31 Pavement - Temporary TN \$185 \$94,000 32 Pavement - Roadways 3000 TN \$90 \$270,000 \$130 \$390,000 \$105 \$315,000 \$82 \$246,000 \$88 \$264,000 33 Pavement - Driveways 70 TN \$175 \$12,250 \$200 \$14,000 \$250 \$17,500 \$200 \$14,000 \$200 \$14,000 34 Tapered Shiplap Joint from Existing to New Pavement 100 \$50 \$5,000 \$25 \$2,500 \$50 \$5,000 \$15 \$1,500 \$35 \$3,500 35 Pavement Striping 4800 LF \$2 \$9,600 \$2 \$9,600 \$5 \$24,000 \$0.5 \$2,400 \$1 \$4,800 36 Loaming and Seeding 3800 SY \$5 \$19,000 \$10 \$38,000 \$5 \$19,000 \$10 \$38,000 \$16 \$60,800 37 Project Landscaper 1 ALLOW \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 38 As-Built Survey LS 1 \$20,000 \$20,000 \$20,000 \$20,000 \$30,000 \$30,000 \$20,000 \$20,000 \$7,500 \$7.500 TOTAL BID AMOUNT ITEMS (1 THROUGH 38)

\$3,031,250

\$4,345,520

\$3,846,990

\$2,359,340

\$3,336,378



84 Exeter Rd. South Hampton, NH 03827 March 1, 2019

Mr. Matt Berube Town of Exeter Water and Sewer Manager 13 Newfields Rd. Exeter, NH 03833

RE: Contract No. 2 Force Main and Water Main Upgrades SRF No. CS-330130-15 Town of Exeter, NH

Dear Mr. Berube,

Jamco Excavators (Jamco) requests withdrawal of our bid submitted for the subject project. When the bids were opened by the Town and the results known, we became aware of a large discrepancy between the bid of Jamco and the additional bidders.

Jamco immediately initiated a review of our estimate and bid preparation. We discovered three errors in our bid proposal. Two of these errors are a material and substantial mistake in the preparation of our bid. One is and administrative error.

The substantial errors are as follows:

Bid Item 4 - 16" HDPE SEWAGE FM PIPE

A math error was committed because of confusion between trench length and pipe footage quantities used to determine the cost of installing the 16" HDPE Force Main. Jamco entered into our bid one half of the cost of labor and equipment to install the piping. The magnitude of this error is approximately \$190,000 in cost less Overhead & Profit and Bonding. This error is apparent when reviewing the Unit Price for this Item as submitted by the other bidders.

Bid Item 2 - TRAFFIC CONTROL

An error of omission was committed in the compilation of costs for this item. The cost of full time dedicated flaggers was not entered into the total for this item. The magnitude of error for this item is approximately \$100,000 in cost less Overhead & Profit and Bonding.

The administrative error is as follows:

Bid Item 13 - HYDRANT ASSEMBLIES

Jamco entered \$610 per each for this item. It should have been \$6100 per each. The magnitude of this error is \$54,900 and is apparent when unit prices of other bidders are reviewed.



84 Exeter Rd. South Hampton, NH 03827

March 1, 2019 Page 2

Mr. Matt Berube Town of Exeter, NH

Jamco Excavators also requests the return of our Bid Bond for the subject project after you have reviewed our substantiation for withdrawal of our bid.

Thank you in advance for your consideration of this matter. Please call if you require additional Information or have any questions.

Very truly yours

Jamey Watkins

DRAFT

March ___, 2019

Mr. Jamey Watkins JAMCO Excavators, Inc. 84 Exeter Road South Hampton, NH 03827

Subject:

Contract No. 2 – Force Main Upgrade

Bid Rejection

Dear Mr. Watkins:

The Town of Exeter is in receipt of your February 25, 2019 bid on the subject project. The Town is also in receipt of your March 1, 2019 letter stating that JAMCO identified material and substantial mistakes in the preparation of the bid. The Town's consultant has reviewed the letter and the bid and concurs that errors were apparent. Wright-Pierce has recommended that your bid be rejected as non-responsive.

In accordance with Bidding Documents (Section 00100, Article 19), the Town has the right to reject any and all bids. The Town concurs that the JAMCO bid was non-responsive and hereby rejects your bid for the work.

If you have any questions regarding this notice, please contact Jennifer Perry, of my staff, or Andy Morrill, of Wright-Pierce.

Very truly yours,

Russell Dean Town Manager

CC: Jennifer Perry, PE – Town of Exeter
Matt Berube – Town of Exeter
Shannon Larocque, PE – NHDES
Dennis Greene, PE – NHDES
Ed Leonard, PE – Wright-Pierce
Andy Morrill, PE – Wright-Pierce

DRAFT

March ___, 2019

Mr. Kenneth Polito J.A. Polito & Sons, Inc. 587C Hartford Turnpike Shrewsbury, MA 01545

Subject: Contract No. 2 – Force Main Upgrade

Notice of Intent to Award

Dear Mr. Polito:

It is the intention of the Town of Exeter to award a contract for the above referenced project to J.A. Polito & Sons, Inc. for its bid received on February 25, 2019. The intended award amount will be the Total Bid (\$3,031,250.00).

Award of this contract is contingent upon review and approval by the New Hampshire Department of Environmental Services of your bid, documentation of compliance with the Disadvantaged Business Enterprises regulations, Federal Provisions and Certifications, as well as approval to award the contract.

If you have any questions regarding this notice, please contact Jennifer Perry, of my staff, or Andy Morrill, of Wright-Pierce.

Very truly yours,

Russell Dean Town Manager

CC: Jennifer Perry, PE – Town of Exeter
Matt Berube – Town of Exeter
Shannon Larocque, PE – NHDES
Dennis Greene, PE – NHDES
Ed Leonard, PE – Wright-Pierce
Andy Morrill, PE – Wright-Pierce

Quarterly Financial Report Period Ending 12/31/18



TOWN OF EXETER 10 FRONT STREET • EXETER, NH • 03833-3792 (603) 778-0591 •FAX 772-4709 www.exeternh.gov

TO: SELECT BOARD AND RUSS DEAN, TOWN MANAGER

FROM: DOREEN CHESTER, FINANCE DIRECTOR

SUBJECT: BUDGET VS ACTUAL RESULTS (UNAUDITED) AS OF 12/31/18 & 12/31/17

DATE: MARCH 18, 2019

General Fund Budget vs. Actual Revenues and Expenses

General Fund Revenues

For the year ended, December 31, 2018, ("current year") General Fund ("GF") actual revenues are \$ 19.67M versus budgeted revenues of \$18.99M (including appropriations for warrant articles). Prior year, (2017) revenues are \$18.8M with a variance of \$826K which is positive year over year. General fund revenues are \$673.7 or 104% collected above the budget in the current year.

General fund revenues through December 31, 2018 are as follows:

- 2018 Property Tax Revenue \$12.6 M (net of overlay and refunds)— Town Portion
 - o Property Taxes Billed \$48.8 M¹
 - Property Tax Assessment paid to Exeter Schools \$ 33.1M
 - Exeter School District \$ 16.2M
 - Exeter Region Cooperative School District \$ 16.9M
 - o Rockingham County Assessment paid: \$ 1.99 M
- Motor Vehicle Revenues: \$ 3.03M (5% increase of \$ 145K over prior year)
- Building & Permit Fees: \$ 202.4K (65% decrease of \$ 374.9K from prior year)
- Other Permits and Fees: \$ 219K (5% drop of \$12K from prior year)
- State Highway Block Grant: \$212K (3% increase over the prior year or \$6K)
- Income from Departments: \$ 989K (12% or \$102.2K increase over the prior year)
 - o Some items contributing to the increase:
 - Reimbursements: Varsity Wireless legal reimbursement \$14K
 - Increase of \$64.9K in blue bag revenue
 - Unanticipated Revenue \$30K from Liberty Energy Utilities
- State Grants: \$ 22.7K(up by \$ 13.4K) RERP revenue in 2018
- Town Rental Revenues: \$ 25.5K (Town Hall rents up slightly over prior year)

Amounts voted from fund balance, (\$150K in 2018 and \$100K in 2017) are shown separately as a note, because they do not effect current year net income. These amounts are warrant articles voted from the fund balance to pay for the Sick Leave Trust, \$100K and Snow/Ice Non-CRF Funds, \$50K that are held by the Trustee of Trust Funds.

¹ The school year is on a fiscal year basis beginning on July 1 –Dec 31 and the Town is on a calendar year basis. Revenues paid to the schools reflect the last half 2017 and first half of 2018 school assessments. As of December 31, 2018, the Town's balance sheet reflects a liability due to the schools through the schools' fiscal year ending June 30, 2019 of \$15.2M.

General Fund Expenditures

General Fund expenditures are \$ 18.1 M or 95% spent against the budget of \$18.9 M (including warrant articles) through December 31, 2018. Current year budget has a positive variance of \$887K versus a prior year variance of \$715K.

General Government Group (BOS, TM, HR, Legal, TC, EL and MO)

- General government group expenditures versus budget are \$ 924K or 101% spent at the end of the current year. There is a negative variance of 8.4K in this grouping attributable to legal and liability insurance of \$10.6 and \$3.2 over budget. The overspent budgets are offset by underspending of \$3K and \$2K in the Select Board and Human Resource budgets.
 - Legal expenses are over the budget in current year and is related to Varsity Wireless legal bills. This is offset by a reimbursement of \$14K for legal bills related to Varsity Wireless.
 The amount received is classified as reimbursement revenue in Income from Departments.

Finance Group (Finance, Tax, Assessing and IT)

- In total, Finance group expenditures are \$ 832.3K or 98% spent against the current year budget. The Finance Group has a budget surplus of \$7.6 from the budget of \$839.9K.
 - o Finance has a \$5K budget surplus due to decreases in office supplies, education, training and overtime for the Accounting Clerk.
 - Treasury expenses are down by \$1K from the budget due to the vacant Deputy Treasurer position.
 - Tax Department expenses has a \$2.8K surplus due to unused legal expense of \$5K and office supplies of \$1K offset by increases in tax lien and deed searches of \$2.4K and tax deeded property expenses of \$.8K.
 - Assessing is overspent by \$2K due to a \$6K invoice for MRI flat fee services that are additional services above the contract. This is offset by a decrease of \$2.1K in office supplies, .5K in mapping expenditures and other various expense savings of \$3.2K.

Planning, Other Boards and Building Inspection Departments

- Planning, Building Inspection, other Boards and Commission expenses are \$495.3K or 94 % spent
 against the budget for current year. There is a \$39.1K budget surplus in this department grouping.
 - O Part-time wages and payroll taxes in the Planning Department are \$17.5K below budget for the current year. Part-time hours were budgeted for two positions at 29 hours per week, but average only 23 hours per week. These part-time positions are the Natural Resource Planner and Admin positions for the Planning Department. Other underspent expenses are a \$2K variance in office supplies, \$1.2K in studies, .9K in postage and .5K in conference rooms and meals.
 - Wages, benefits and taxes are lower by \$2.6K in the Building Department. It is mostly due to the electrical inspector working less than the hours budgeted.

Police Department

- Police department expenditures are \$3.6M or 98% spent against budget. The overall Police Budget has an \$87.7K surplus in the current year.
 - The Police Administration division has an overall \$11.9K decrease in expenses mostly due to turnover in April of part-time administration staff not replaced until September with less hours.

- o The Staff Division has a \$ 3.5K increase in wages, salaries and benefits due turnover of staff and employee movement from patrol to the staff division.
- o The Patrol Division ended the year with a budget surplus of \$ 26.7K surplus due to the retirement of a patrol officer in May 2018 refilled later in the year at a lower hourly rate.
- O The Communications/Dispatch Division has an \$83.4K surplus at the end of the current year. A retirement in February 2018 and new hire a lower hourly rate and retirement accounts for \$16K of the variance. There were changes in health insurance that decreased this line item by \$24K, less overtime and vacation/sick replacement of \$13K, taxes and retirement decrease of \$11K equipment/SPOTs maintenance is down by \$9K as well as other various decreases make up the \$10.4K.

Fire Department

- Fire Department expenses are \$3.7M or 97% spent against budget through the end of the current year. The 2018 budget is under-spent by \$121.6K.
 - o The \$30.9K decrease in Fire Department expenses is due to the retirement of a firefighter/fire inspector in January 2018 replaced with an employee earning a lower hourly rate.
 - O Changes in health insurance plans creates a benefits decrease of \$79K offset by a \$24K increase in full-time wages for two newly approved firefighters that were hired in March during the first quarter and another in late June in the second quarter of this year.
 - Other increases are capital outlay in the current year of \$15K for thermal imagining equipment and group fitness equipment of \$6K and \$5K in protective equipment purchases.

Public Works Department

- The Public Works Department budget is \$4.8M or 93% spent against budget this year versus \$4.9M or 99% spent against budget in the prior year representing a \$221K decrease.
 - <u>DPW Administration</u> expenses are overspent by \$29.8K, and is mostly due to the timing of the fuel delivery that created the \$21K variance for FY18. Other contributing items are increases in EPA storm water phase of \$4.3K and other general expenses netting to \$4.5K.
 - The Snow and Ice budget has a deficit of \$22.8K or 107% spent against budget for the year at \$337.5K. This budget varies depending upon weather and the number of winter storms each year. The current year snow and ice budget is below prior year spending by \$45.6K, which was 383.1K in total spending in the prior year.
 - o The <u>Maintenance Department</u> has a budget surplus of \$151.4K for the current year. Current year spending was \$419.5 vs a budget of \$570.9K.
 - The variance is due to \$61K less spending in wages, taxes and benefits for the Maintenance Superintendent position. The employee in the position retired in September 2017 and the vacancy remained open until mid-June 2018.
 - The department also realized \$84K in unspent budget funds in maintenance projects. Spending was \$15.4K of a \$100K budget in 2018. The new Maintenance Superintendent evaluated the project list put in place by his predecessor. Costs had increased for many of the projects over the original estimates. It was decided to focus on smaller jobs, such as

HVAC improvements, at Town facilities to get pressing items addressed with in-house employees rather than outside contractors doing the work.

- o <u>Highways and Streets</u> budget is \$1.8M or 88% spent against budget versus \$2.1M or 100% spent in the prior year. The current year budget is underspent by \$ 237K.
 - Part of the variance is due to less paving and sidewalk expenses of \$177.8K and \$12.8K. A new contract was on hold waiting to see if prices decreased. A contract for paving and sidewalks was signed late in the year for FY18. Paving contractors were scheduled for other jobs at the time. The Town could only get some of the paving and curbing finished last year due to this limitation.
 - Other items contributing to the variance are decreases in the following line items: temporary help \$7.5K was not used, changes to health insurance plans \$7.5K, storm drain repair \$5.7K, vehicle maintenance \$4.9K, storm drain cleaning \$3.9K, education and training \$2.3K and other general expenses of \$14.6K.

Storm Water Department

A new Storm water Department was created in 2018. The expenses for this department were line items transferred from Public Works Administration budget. This department had a net unspent budget of \$7.6K at the end of the year. An amount of \$20K was encumbered for CWSRF Asset Management. The spending will be reimbursed by an Asset Management Grant through NHDES.

Welfare

o The Welfare budget appears to be over-spent by \$ \$38.6K. The Town has received funds from the Wentworth Trust for welfare expenses in the amount of \$32.5K in 2018. Total expenditures of \$76K for the year and are offset by the welfare reimbursements. The revenue received is classified as welfare reimbursements under Income from Departments.

Parks & Recreation

- Parks & Recreation expenditures to date are \$517.3K or 98%. Current year expenses are \$8.9K under budget. The Recreation Dept. has an unspent budget of \$5.5K and the Parks Dept. has and unspent budget of \$3.4K.
 - Health insurance in the Recreation Department decreased by \$5.5K due to changes in health insurance plans. This accounts for the \$5.5K decrease for the year.
 - The Parks division had decreases in landscaping and park maintenance that make up the \$ 3.4K unspent budget.

General Fund Net Income/ (Loss)

General Fund Net Income as of December 31, 2018 is \$1.56 M versus \$.9M in the prior year. All of the items affecting net income are described in the revenue and expense sections above.

Enterprise Funds

Water Fund Budget vs. Actual Revenue and Expenditures

Water Fund Revenues

- Water Fund ("WF") enterprise revenues are \$3.7M or 110% collected against budget as of the current yearend. Water fund revenues for the prior year were \$3.3M or 101%. The increase of \$363K in revenues over the prior year is mostly due to water rate increases.
 - Water Consumption charges are \$ 3.1M, which is up by \$350K more than forecasted. Water service charges are slightly less than expected by \$3.2K coming in at \$575K for the current year.

Water Fund Expenses

- Water Fund expenses are \$ 3.2M or 96% spent against budget through the end of 2018 and are
 approximately the same as prior year. Budgeted expenses for 2018 are \$ 3.4M leaving an unspent budget of
 \$ 148K.
 - o Water Administration is \$55K underspent in the current year. There was a \$42K variance in budgeted wages, taxes and benefits due to the timing of the Water/Sewer Engineer replacement and the Water/Sewer Technician not replaced in 2018. Legal and consulting services were underspend by \$5K and \$3K.
 - Water Distribution has a budget surplus of \$25K of which \$13K is attributable to the June retirement of a Water/Sewer D/C Technician. Other savings were realized in equipment maintenance of \$5.7K, road repairs of \$5K and other net increases and decreases of \$1.3K.
 - Water Treatment has a \$49K surplus do to \$29K not spent for GWTP Basin/Lagoon Cleaning,
 Software contract and equipment of \$11.9K and savings in electricity and natural gas of \$25K and
 \$5.3K; respectively. These savings are somewhat offset by a \$15K overspend in overtime wages,
 lab testing \$4.7K and other general expenses.
 - Water Debt Service expense has increased by \$16.5K over the prior year due debt service commencing for Court Street Culvert and Lincoln Street PH II capital projects.

Water Fund Net Income/ (Deficit)

• Water Fund Net Income is \$ 466.9K in the current year versus \$ 135K in the prior year. All of the factors affecting net income are explained in detail in the revenue and expense sections above.

Sewer Fund Budget vs. Actual Revenues and Expenditures

Sewer Fund Revenues

• Sewer Fund ("SF") revenues as of the current year-end are \$3.6M or 141% collected. Prior year revenues are \$2.9K or 92% collected. The biggest driver of the \$747K increase in revenues is sewer rate increases.

Sewer Fund Expenses

- Sewer Fund expenses are \$ 2.47M or 95% are somewhat flat current year versus prior year expenses of \$2.46M or 103% spent against budget. Total expenses for this fund are under-spent by \$ 124.6K for the year.
 - O Sewer Administration expenses are underspent by \$81.4K. Similar to the Water Administration Department, wages, taxes and benefits are under-spent by \$40K due to the timing of the Water/Sewer Engineer position replacement and the Water/Sewer Technician not replaced in 2018. Consulting services are \$32.5K underspent. However, \$30K was encumbered at year-end in anticipation of work to be completed by Underwood Engineers in 2019 that is reimbursable by the State of NH under the CWSRF Asset Management Grant that was awarded to the Town in 2018.
 - Sewer Collection expenses are \$606.8K or 92% spent against budget through year-end versus \$774K or 118% spent in the prior year. This department has a budget surplus of \$54K in the current year. Similar to water distribution, \$13K is attributable to the June retirement of a Water/Sewer D/C Technician. Other line items that were underspent are manhole maintenance, \$12.4K, pump control maintenance, \$6.8K, building maintenance of \$5.6K, SCADA, \$3K, road repairs, \$2K and other net decreases of \$11.2K. The largest driver of the \$167K decrease from the prior year was an unanticipated expenditure of \$149.8K for a large sewer main break on High Street during the second quarter of 2017. The break also involved an additional \$25K in overtime wages.
 - o Sewer Treatment is overspent by \$21.5K or 104% of budget. Overtime wages are \$12.5K more than budgeted, but offset by a \$19.9K savings in full-time wages and \$13K in benefits. This variance is attributable to the timing of two new hires for sewer treatment that were approved in the FY18 budget. Electricity was overspent by \$61.2K due to growing facilities and usage. This expense was offset by decrease in lab testing, \$10.7K, equipment maintenance and natural gas \$2.8.
 - Sewer Fund Debt Service increased by \$83K from the prior year due to the commencement of debt service for Lincoln St. Phase II.

• Sewer Fund Net Income/ (Deficit)

Sewer Fund Net Income for the current year is \$ 1.2M versus \$.44M in the prior year. Net income has increased 734K or 166% over the prior year. All of the factors affecting net income are stated in the revenue and expense sections.

Revolving Funds - Budget vs. Actual Revenues and Expenses

Cable Television Revolving Fund ("CATV")

- CATV revenues are \$153K versus \$165.5KK as of December 31 2018 and 2017, respectively.
- Wages and benefits of \$108K were spent against budget through the current year versus \$80.5K spent against budget in the prior year. A variance in full-time wages of \$7K is due to the hiring of a full-time person for CATV in the second quarter of 2017. The full time person is allocated: 40% to CATV, 50% to IT, 5% to Water and 5% to Sewer. There was also an increase in hourly part-time CATV wages up by \$14K over the prior year.
- General expenses are \$128K in the current year versus \$59.9 in the prior year representing a \$68K increase. Part of the increase is a one-time expenditure of \$11K in 2018 to remodel and relocate the CATV office from the Town Offices to the Town Hall building. There is also a \$67K increase in the current year for new CATV office furniture and equipment purchases consisting of chairs, desks, couch, laptops, camera equipment, server and other related equipment.
- Net Deficit is \$(83.7K) through the end of the current year versus net income of \$25.1K in the prior year. A
 net deficit has not been typical of this fund. The spending should be carefully reviewed by CATV
 management in 2019, since this is a self-supporting fund.

• Recreation Revolving Fund ("RR")

Recreation Revolving Fund Revenues are \$732K in the current year versus \$633.9K collected in the prior year. This represents an increase of \$98K year over year. The increase is mostly due to more recreation impact fee revenue recognized in the current year to cover capital expenditures discussed below. Program revenues have increased by \$36K due to the expansion of the summer camp program and there was a \$6.7K increase in Special Event Revenue.

- Wages and taxes spending is \$250.8K through the end of the year versus \$ 195.5K through the prior year.
 These costs have increased due to hourly rate increases and the addition of more staff needed to run the
 expanded summer programming. The new director has also reviewed pool staffing and has made staff
 adjustments by adding more pool staff for the safety and security of patrons at the pool.
- General expenses include categories directly related to recreation programs as well as pool chemicals, water bills, printing, advertising and pool food expenses. These expenses are \$475.7K spent against the current year budget versus \$314.9K spent against the prior year budget. The variance of \$160.7K is mostly due to \$132K of capital outlay consisting of: \$37K for a new Ford Van, \$67K of renovations to the softball field as well as \$11 in other costs for irrigation, fencing, pool and skate park repairs. Recreation program expenses have also increased as a direct result of adding more programming in this area.
- The Recreation Revolving Fund ended 2018 with a Net Income of \$6.4K in 2018 which is down \$162K from the original budget and a decrease from the prior year of \$117K..Since the Recreation Revolving fund is a self-supporting, the Recreation Revolving Program should be reviewed in 2019 to ensure the fund continues to operate at break-even revenues and expenses.

EMS Revolving Fund

- EMS Revolving Fund Revenue is \$552.8K for the current year versus \$ 508.3K in the prior year. EMS revenues have exceeded prior year revenues by \$44.5K or 9%. Insurance company reimbursements have increased over the prior year and call volume has also increased.
- Wages, taxes and benefits are \$ 157K or 83%% spent against the current year budget versus \$ 169K or 88% spent against prior year. EMS overtime is down by \$9.8K year over year. The two new EMT/Firefighters hired in 2018 have had direct results in not having to backfill for emergency calls.
- General Expenses are \$ 168.4K or 97% spent against budget versus \$157K or 88% spent in the prior year
 and represents an \$11.4K increase from the prior year. The increase is due to more vehicle maintenance of
 \$ 5.3K, contracted training of \$ 3.6K and medical equipment maintenance of \$ 2.2K.
- Current year net income of \$226.9K versus \$182.1 in the prior year before EMS transfers out to the general fund. Transfers out for the current and prior years are \$184.9K and \$239.6K respectively.

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Town of Exeter

General Fund Revenues (unaudited)

As of December 31, 2018 and 2017

DRAFT

General Fund Revenues	Current Year 2018 Budget vs Actual				Prior Year 2017 Budget vs Actual				Comparison of Actuals	
Description	2018 Budget	Actual Revenue 12/31/18	\$ Variance	% Collected	2017 Budget	Actual Revenue 12/31/17	\$ Variance	% Collected	2018 vs 2017 \$ Variance	2018 vs 2017 % Variance
Property Tax Revenue	\$ 12,758,339	\$ 13,134,758	\$ (376,419)	103.0%	\$ 12,242,483	\$ 11,953,599	\$ 288,884	97.6%	\$ 1,181,159	10%
Motor Vehicle Permit Fees	2,850,000	3,025,683	(175,683)	106%	2,630,000	2,881,139	(251,139)	110%	\$ 144,544	5%
Building Permits & Fees	160,000	202,365	(42,365)	126%	500,000	577,278	(77,278)	115%	\$ (374,913)	-65%
Other Permits and Fees	210,000	218,609	(8,609)	104%	205,000	231,153	(26,153)	113%	\$ (12,544)	-5%
Meals & Rooms Tax Revenue	774,137	774,137	-	100%	754,028	765,219	(11,191)	101%	\$ 8,918	-
State Highway Block Grant	304,179	304,007	172	100%	292,791	296,078	(3,287)	101%	\$ 7,929	3%
Other State Grants/Reimbursments	25,000	22,668	2,332	91%	38,884	8,813	30,071	23%	\$ 13,855	157%
FEMA Reimbusement	68,000	68,771	(771)	101%	-	-	-	0%	\$ 68,771	100%
Income from Departments	870,000	989,409	(119,409)	114%	850,000	887,218	(37,218)	104%	102,191	12%
Sale of Town Property	500		500	0%	12,500	-	12,500	0%	-	
Interest Income	500	1,375	(875)	275%	1,000	423	577	42%	952	225%
Other Miscellaneous Revenues	23,000	25,532	(2,532)	111%	22,180	24,458	(2,278)	110%	1,074	4%
Revenue Transfers In	602,989	552,989	50,000	92%		710,154				
Total General Fund Revenues Total Appropriations	\$ 18,646,644 347,813	\$ 19,320,303 347,813	\$ (673,659)	104%	\$ 18,137,426 506,199	\$ 18,335,532 506,199) 101% 0%		5% -31%
Gross Revenues & Appropriations			\$ (673,659)	104%			-			4%

Town of Exeter General Fund Expenses (unaudited) As of December 31, 2018 and 2017									DRAFT	
,	urrent Year 2018 B	Budget vs Actual		Prior Year 2017 Budget vs Actual				Comparison of Actuals		
DEPARTMENT	2018 Budgeted Expenses	Actual Expenses 12/31/18	\$ Variance	% Spent	2017 Budgeted Expenses	Actual Expenses 12/31/17	\$ Variance	% Spent	2018 vs 2017 \$ Variance	2018 vs 2017 % Variance
Total General Government	\$ 915,762	\$ 924,125	\$ (8,363)	101%	\$ 917,030	\$ 904,900	\$ 12,130	99%	19,225	2%
Total Finance	839,945	832,338	7,607	99%	819,193	776,690	42,503	95%	55,648	7%
Total Planning & Building	527,172	495,263	31,909	94%	533,902	508,166	25,736	95%	(12,903)	-3%
Total Economic Development	139,358	138,237	1,121	99%	137,072	136,544	528	100%	1,693	1%
Total Police	3,700,556	3,612,879	87,677	98%	3,835,634	3,585,129	250,505	93%	27,750	0.8%
Total Fire	3,852,527	3,730,920	121,607	97%	3,774,065	3,708,624	65,441	98%	22,296	1%
Total Public Works Department	5,099,632	4,760,533	339,099	93%	5,018,444	4,982,124	36,320	99%	(221,591)	-4%
Total Welfare	37,387	76,008	(38,621)	203%	37,778	67,330	(29,552)	178%	8,678	13%
Total Human Services	107,500	107,500	-	100%	100,000	100,000	-		7,500	100%
Total Parks & Recreation	526,256	516,872	9,384	98%	495,969	485,855	10,114	98%	38,517	8%
Total Other Culture/Recreation	38,001	45,107	(7,106)	119%	45,451	47,902	(2,451)	105%	(2,795)	-6%
Total Library	1,014,633	1,014,633	-	100%	1,002,526	1,002,526		100%	12,107	1%
Total Debt Service & Capital	1,524,250	1,187,084	337,166	78%	1,117,392	1,101,059	16,333	99%	86,025	8%
Payroll Benefits & Taxes	323,665	423,502	(99,837)	131%	302,970	408,286	(105,316)	135%	15,216	4%
Total General Fund Expenses	\$ 18,646,644	\$ 17,865,001	\$ 781,643	96%	\$ 18,137,426	\$ 17,815,135	\$ 322,291	98%	\$ 49,866	0%
Appropriation for Warrant Articles	\$ 347,813	\$ 242,392	\$ 105,421	70%	\$ 506,199	\$ 113,695	\$ 392,504	22%	128,697	0%
Total Expenditures	\$ 18,994,457	\$ 18,107,393	\$ 887,064	95%	\$ 18,643,625	\$ 17,928,830	\$ 714,795	96%	\$ 178,563	1%
Net Income/ (Deficit)	\$ -	\$ 1,560,723	\$ 213,405	1%	\$ -	\$ 912,901	\$ 912,901	5%	647,822	71%
Amounts Voted from Fund Balance	\$ 150,000	\$ 150,000	\$ -	100%	\$ 100,000	\$ 100,000	\$ -	100%		

Water Fund Revenues & Expenses (unaudited)

As of December 31, 2018 and 2017

DRAFT

·	9800 10800 10800			Current	Yea	r					Prio	· Ye	ar		y y		Compariso	n of	Actuals
Description	20	018 Budget		Actual Revenue 12/31/18	Ś	Variance	% Collected		2017 Budget		Actual Revenue 12/31/17		\$ Variance	% C	ollected	20:	18 vs 2017 Variance	' I -	2018 vs 2017 % Variance
Water Fund Revenues	Ë	TO Duaget		12/ 32/ 10		variance	70 CONCCCC	H	LOI7 Dauget		12/31/1/		y variance	70 C	onecteu		Variance	_	70 Variance
Water Enterprise Revenues	\$	3,361,387	Ś	3,693,756	Ś	332,369	110%	خ	3,308,733	Ś	3,330,552	\$	21,819		101%	<	363.204	1	11%
Approprations for Warrant Articles	Ś	1,265,000	Ś	1,265,000		-	100%	_		Ś	78,502		-		100%	Ť	1,186,498		0%
Gross Water Revenues	\$	4,626,387	\$	4,958,756	\$	332,369	107%	\$	•	\$	3,409,054	\$	21,819		101%	\$	1,549,702		45%
Water Fund Expenditures				Current	: Yea	r					Prio	r Ye	ar			Agr	Compariso	n of	Actuals
		2018 Budgeted		Actual Expenses				20	017 Budgeted		Actual Expenses						18 vs 2017	٠.	2018 vs 2017
DEPARTMENT		Expenses		12/31/18	\$	Variance	% Spent	L	Expenses	;	12/31/17		\$ Variance	%	Spent		Variance		% Variance
Water Administration	\$	391,477	\$	336,333	\$	55,144	86%	\$	418,895	\$	374,269	\$	44,626		89%	\$	(37,936	5)	-10%
Water Billing	\$	157,046	\$	156,397	\$	649	100%	\$	150,153	\$	144,851	\$	5,302		96%	\$	11,546	5	8%
Water Distribution	\$	832,394	\$	814,188	\$	18,206	98%	\$	846,144	\$	814,959	\$	31,185		96%	\$	(771	L)	0%
																		-	
Water Treatment	Ś	798,957	Ś	757,017	Ś	41,940	95%	Ś	713,277	Ś	680,382	Ś	32.895		95%	Ś	76,63	5	11%
	广		Ť		•	,.		Ė						_		Ė		_	
Water Fund Debt Service	s	1,119,250	٠,	1,119,250	ς		100%	Ś	1,102,718	۲	1,102,716	٠,	2		100%	Ś	16,534	1	1%
Tratal I alia Dani Salvia	ř		Ť		<u> </u>			HŤ	2,202,720						100/0	۲	10,55	•	
Water Fund Capital Outlay	Ś	62,263	٠,	43,698	_	18,565	70%	s	77,546	ć	78,347	ć	(801)		101%	ė	(34,649	٥١	-44%
Tracer rana capital outlay	۲	02,203	<u> </u>	43,030	-	10,303	7070	ř	77,540	-	70,547	-	(001)		101/0	Ť	(34,04.	<u>''</u>	-4-70
Total Water Fund Expenses	Ś	3,361,387	Ś	3,226,883	Ś	134,504	96%	Ś	3,308,733	\$	3,195,524	Ś	113,209		97%	Ś	31,359	•	1%
·	Ė		•		•	•		Ė		•		•							
Warrant Articles	\$	1,265,000	\$	1,265,000	\$	-		\$	78,502	\$	78,502	\$			100%	\$	1,186,498	3	100%
	L_																		
Total Water Expenses	\$	4,626,387	\$	4,491,883	\$_	134,504	97%	\$	3,387,235	\$	3,274,026	\$	113,209		97%	\$	1,217,857	7	37%
Net Income/ (Deficit)	Ļ		Ś	466,873	Ś	466,873	-100%	Ļ		\$	135,028	ς.	135,028		100%	Ļ	331,845		-246%
rect medine, (benett)	Ě			100,073	-	400,073		ť		-	100,020	<u> </u>	133,320		100/0	ť	332,073	_	270/0
	Ц_							_											

Sewer Fund Revenues & Expenses (unaudited)

As of December 31, 2018 and 2017

DRAFT

As of December 31, 2010 and 2017			nt Year			Prior Yea	r		Comparison	
Description	2018 Budget	Actual Revenue 12/31/18	\$ Variance	% Collected	2017 Budget	Actual Revenue 12/31/17	\$ Variance	% Collected	2018 vs 2017 \$ Variance	2018 vs 2017 % Variance
Sewer Fund Revenues			<u>-</u>							
State Grant Revenue	\$ 20,000	\$ 25,521	\$ 5,521	128%	\$ 26,493	\$ 20,701	\$ (5,792)	78%	4,820	0%
	\$ 2,567,965				\$ 2,383,661		\$ 510,516	121%		25%
Approprations for Warrant Articles	30,000	30,000	-	100%	10,024	10,024	•	100%	19,976	100%
Sewer Fund Revenues & Appropriations	\$ 2,597,965	\$ 3,656,043	\$ 1,058,078	141%	\$ 2,393,685	\$ 2,904,201	\$ 510,516	121%	\$ 747,022	26%
Sewer Fund Expenditures		Curre	nt Year			Prior Yea			Comparison	
DEDARTMENT	2018 Budgeted	Actual Expenses 12/31/18	\$ Variance	% Spent	2017 Budgeted Expenses	Actual Expenses 12/31/17	\$ Variance	% Spent	2018 vs 2017 \$ Variance	2018 vs 2017 % Variance
DEPARTMENT Sewer Administration Expense	Expenses 394,463	313,061	\$ variance 81,402	% Spent 79%		330,752	35,530	90%		
Sewer Billing Expense	157,071	153,319	3,752	98%	149,178	140,052	9,126	94%		9%
Sewer Collection Expense	661,322	606,808	54,514	92%	657,922	774,305	(116,383)	118%	\$ (167,497)	-21.6%
Sewer Treatment Expense	548,924	570,417	(21,493)	104%	472,725	477,962	(5,237)	101%	\$ 92,455	19.3%
Sewer Fund Debt Service Expense	669,233	669,233	•	100%	586,123	586,122	1	100%	\$ 83,111	14%
Sewer Fund Capital Outlay Expense	136,952	130,573	6,379	95%	123,426	96,181	27,245	78%	\$ 34,392	36%
Sewer Fund BAN Interest			-	0%	28,005	45,242	(17,237)	0%	\$ (45,242)	-100%
Total Sewer Fund Expenses	2,567,965	2,443,411	124,554	95%	2,383,661	2,450,617	(66,955)	103%	\$ (7,206)	0%
Sewer Fund Warrant Articles	30,000	30,000	•	100%	10,024	10,024	•	0%	\$ 19,976	199%
Total Sewer Expenses and Warrant Articles	\$ 2,597,965	\$ 2,473,411	\$ 124,554	95%	\$ 2,393,685	\$ 2,460,641	\$ (66,955)	103%	\$ 12,770	1%
Net Income/(Deficit)	\$ -	\$ 1,182,632	\$ 1,182,632	100%	\$ -	\$ 443,560	\$ 443,561	100%	\$ 734,252	166%
									<u> </u>	

Town of Exeter CATV Revolving Fund- Revenue & Expenses (unaudited) DRAFT As of December 31, 2018 and 2017 **Current Year Comparison of Actuals Prior Year** Actual % 2017 Actual % 2018 Budget Variance Variance % Var Description 12/31/18 \$ Budget 12/31/17 \$ Variance Variance \$ Var 92% \$ 147,250 \$ 165,574 \$ **CATV Revenue** 165,575 \$ 153,049 \$ (12,526)18,324 112% \$ (12,525) -7.6% **CATV Expenses** 108% \$ 80,303 \$ 80,563 \$ Wages, Taxes & Benefits 100,681 \$ 108,423 \$ (7,742) (260) 100% 27,860 35% 220% \$ 47,829 \$ 59,927 \$ (12,098) 68,396 114% General Expenses 58,326 \$ 128,323 \$ (69,954) 125% 149% \$ 128,132 \$ 140,490 \$ (12,358) **Total Expenses** 159,007 \$ 236,745 \$ (77,695) 110% 96,255 69% Net Income/(Deficit) \$ -1274% \$ 19,118 \$ 25,084 \$ 131% \$ (108,780) -434% 6,568 \$ (83,696) \$ (90,221) 5,966

Town of Exeter
Recreation Revolving Fund Revenues & Expenses(unaudited)
As of December 31, 2018 and 2017

DRAFT

		Curren	t Year					Prior \	'ear		Compariso	n of Actuals
Description	2018 Budget	Actual 12/31/18	\$ Variance	% Variance	L	2017 Budget	Act	tual 12/31/17	\$ Variance	% Variance	\$ Var	% Var
Total Revenue	\$ 710,432	\$ 732,878	\$ (22,446)	103%	\$	536,600	\$	633,946	\$ (97,346)	118%	\$ 98,932	16%
Wages, Taxes & Benefits	\$ 199,900	\$ 250,831	\$ (50,931)	125%	\$	185,600	\$	195,526	(9,926)	105%	\$ 55,305	28%
General Expenses	\$ 341,700	\$ 475,668	\$ (133,968)	139%	\$	339,100	\$	314,998	\$ 24,102	93%	\$ 160,670	51%
Total Rec Revolving Expenses	\$ 541,600	\$ 726,499	\$ (184,899)	134%	\$	524,700	\$	510,524	\$ 14,176	97%	\$ 215,975	42%
Net Income/(Deficit)	\$ 168,832	\$ 6,379	\$ 162,453	4%	\$	11,900	\$	123,422	\$ (111,522)	1037%	\$ (117,043)	-95%_

Town of Exeter
Ambulance Revolving Fund - Revenues & Expenses (unaudited)
As of December 31, 2018 and 2017

DRAFT

				Current	Yea	ır					Prior	Yea	ır		(Comparisor	of Actuals
	201	l8 Budget		Actual 2/31/18		\$ Variance	% Variance	20	17 Budget		Actual 12/31/17		\$ Variance	%Variance	\$1	Variance	%Variance
EMS- Ambulance Transport Revenue	\$	528,501	\$	552,791	\$	24,290	105%	\$	507,067	\$	508,316	\$	1,249	100%	\$	44,475	9%
Wages, Taxes & Benefits	\$	189,869	\$	157,295	\$	32,574	83%_	\$	191,001	\$	169,035	\$	21,966	88%	\$	(11,740)	-7%
General Expenses	\$	173,557	\$	168,540	\$	5,017	97%	\$	179,531	\$	157,168	\$	22,363	88%	\$	11,372	7%
Total Expenses	\$	363,426	\$	325,835	\$	37,591	90%	\$	370,532	\$	326,203	\$	44,329	88%	\$	(368)	0%
Income/(Deficit) before Transfers Out to GF		165,075	5	226,956	<u> </u>	61,881	137%	Ś	136,535	<u> </u>	182,113	<u> </u>	45,578	133%	s	44,843	25%
Less: Transfers Out to GF		100,073	_	184,989		(184,989)		Ě			239,620	_	(239,620)	13370	Ť	(54,631)	2570
Net Income/(Deficit)		165,075		41,967		246,870	25%		136,535		(57,507)		285,198			99,474	
											(==)==+						

Town of Exeter Analysis of Property Tax/Liens Receivable As of December 31, 2018 and 2017

DRAFT

		Balance Outstanding as of	Balance Outstanding as of	\$	%
<u>Type</u>	Bill Year	<u>12/31/18</u>	<u>12/31/17</u>	<u>Change</u>	<u>Change</u>
Lien	2009	376	376	-	0%
Lien	2010	3,523	3,523	-	0%
Lien	2011	8,675	9,729	(1,054)	(11)%
Lien	2012	7,976	8,739	(763)	(9)%
Lien	2013	42,576	50,298	(7,722)	(15)%
Lien	2014	55,905	71,216	(15,311)	(21)%
Lien	2015	99,758	172,069	(72,311)	(42)%
Lien	2016	173,908	289,102	(115,194)	(40)%
Lien	2017	280,691	1,056,689	(775,998)	(73)%
	Subtotal	673,388	1,661,741	(988,353)	(59)%
	•				
Tax	2018	1,135,237			
	Subtotal	1,135,237	-	<u> </u>	
	Grand Total	\$ 1,808,625	\$ 1,661,741	\$ (988,353)	(59)%

Property tax liens receivable decreased by \$ 988,353 or 59% from the prior year 12/31/17. Property taxes of \$47.8M were billed in 2018. As of December 31, 2018, 98% of 2018 taxes billed have been paid.

Town of Exeter
Analysis of Accounts Receivable Aging - Water & Sewer
As of December 31, 2018 and 2017

	Currrent		31-60 Days	61-90 Days	Over 90 Days	<u>Total</u>
As of 12/31/18	\$ 691,854	\$	21,753	\$ 29,568	\$ 48,096 \$	791,271
Percent Outstanding	87.4%		2.7%	3.7%	6.1%	100%
As of 12/31/17	\$ 581,448	\$	23,357	\$ 38,847	\$ 38,988 \$	682,640
Percent Outstanding	85.2%		3.4%	5.7%	5.7%	100%
Increase/(Decrease)	\$ 110,406	\$	(1,604)	\$ (9,279)	\$ 9,108 \$	108,631
Percentage/Prior Yr	 16.2%	_	-0.2%	-1.4%	1.3%	15.9%

Accounts receivable over 90 days have increased by 1.3% or \$ 9.1K over the prior year.

Current period accounts receivable have increased by \$ 108.6K or 15.9% due to water and sewer rate increases.

eakdown of Water/Sewer Ac	conts Receivable Outs	anding by Year: As	of Sept 30, 2018	
<u>Year</u>	<u>Water</u>	<u>Sewer</u>	<u>Total</u>	Percent of Total
2008		226	226	0.03%
2009	4	140	144	0.02%
2010	(270)	173	(97)	-0.01%
2011		1,240	1,240	0.16%
2012		206	206	0.03%
2013		209	209	0.03%
2014		217	217	0.03%
2015		231	231	0.03%
2016		232	232	0.03%
2017	282	685	967	0.12%
*2018	366,201	421,495	787,696	99.55%
Total	366,217	425,054	791,271	100%

^{*} Includes current cycle billing

Note: The majority of outstanding receivables for prior years are for sewer bills.

Review Town Ballot Voting Results

2019 Exeter \	Warrant Article Results					2485			
		<u>Amounts</u>	<u>Yes</u>	<u>No</u>	<u>Total Votes</u>	<u>Blanks</u>	% Yes	% No	Result
Article 1	Election								
Article 2	Zoning #1		1812	430	2242	243	80.8%	19.2%	
Article 3	Zoning #2		1903	326	2229	256	85.4%	14.6%	Pass
Article 4	Zoning #3		1697	451	2148	337	79.0%	21.0%	Pass
Article 5	Zoning #4		1294	787	2081	404	62.2%	37.8%	Pass
Article 6	Library Addition/Renovation	4,505,885	1610	785	2395	90	67.2%	32.8%	Pass
Article 7	Rec Park Design/Engineering	250,000	1447	880	2327	158	62.2%	37.8%	Pass
Article 8	Salem/Summer Street Design	325,000	1774	523	2297	188	77.2%	22.8%	Pass
Article 9	BRC Slate		1905	220	2125	360	89.6%	10.4%	Pass
Article 10	Town Budget	19,066,857	1543	713	2256	229	68.4%	31.6%	Pass
Article 11	Water Budget	3,253,033	1945	375	2320	165	83.8%	16.2%	Pass
Article 12	Sewer Budget	2,817,866	1718	591	2309	176	74.4%	25.6%	Pass
Article 13	Fire Contract	22,666	1847	489	2336	149	79.1%	20.9%	Pass
Article 14	SEIU Contract	44,042	1706	591	2297	188	74.3%	25.7%	Pass
Article 15	Sidewalks CRF	60,000	1705	651	2356	129	72.4%	27.6%	Pass
Article 16	LED Streetlights	187,818	2042	327	2369	116	86.2%	13.8%	Pass
Article 17	Water/Sewer Lift Truck	41,780	1511	717	2228	257	67.8%	32.2%	Pass
Article 18	Public Safety Upgrades	153,451	1614	621	2235	250	72.2%	27.8%	Pass
Article 19	Parks Improvement Fund	100,000	1525	744	2269	216	67.2%	32.8%	Pass
Article 20	Sick Leave Expendable Trust	100,000	1620	595	2215	270	73.1%	26.9%	Pass
Article 21	Public Safety Facility-Staffing	50,000	1342	873	2215	270	60.6%	39.4%	Pass
Article 22	ADA Improvements	35,000	1531	701	2232	253	68.6%	31.4%	Pass
Article 23	Intersection Improvements	50,000	1565	703	2268	217	69.0%	31.0%	Pass
Article 24	Pickpocket Dam	40,000	1479	722	2201	284	67.2%	32.8%	Pass
Article 25	Great Bridge Deficit	173,774	1854	367	2221	264	83.5%	16.5%	Pass
Article 26	Snow-Ice Deficit	50,000	1881	433	2314	171	81.3%	18.7%	Pass
Article 27	Swasey Parkway Fund	24,000	1935	393	2328	157	83.1%	16.9%	Pass
Article 28	Petition: Prevent Nuclear War		1654	647	2301	184	71.9%	28.1%	Pass
Article 29	Petition: Tax Cap		705	1529	2234	251	31.6%	68.4%	Fail
Article 30	Petition: Right to Healthy Climate		1176	1007	2183	302	53.9%	46.1%	Pass
Article 31	Petition: Sustainability Office		1409	866	2275	210	61.9%	38.1%	Pass
	13,168 voters on checklist								-



ABSENTEE OFFICIAL BALLOT ANNUAL TOWN ELECTION EXETER, NEW HAMPSHIRE MARCH 12, 2019

BALLOT 1 OF 4

arang Kahler

INSTRUCTIONS TO VOTERS

A. TO VOTE, completely fill in the OVAL to the RIGHT of your choice(s) like this:

B. Follow directions as to the number of candidates to be marked for each office.

C. To vote for a person whose name is not printed on the ballot, write the candidate's name on the line provided and completely fill in the OVAL.

Vote for not more than ONE PAUL SCAFIDI Vote for not more than ONE PAUL SCAFIDI	FOR TRUSTEES OF THE LIBRARY Vote for not Three Year Term more than THREE		Seven Year Term more tha	UND of for not an ONE
(Write-in)	LINDA TOBER 1547	0	BILL PERKINS 18	<u>49</u> 0
FOR SELECTMEN Vote for not more than TWO 1323 NIKO PAPAKONSTANTIS DARIUS THOMPSON 029 JORDAN DICKENSON 480 (Write-in) (Write-in)	Write-in) (Write-in) (Write-in) FOR TRUSTEES OF THE LIBRARY Vote for not more than ONE PAULA SEARS (Write-in)	9 000	FOR TRUSTE SWASEY PARI Vote Three Year Term more the DWANE STAPLES S. M. WINTER FOR TRUSTE THE TRUST FI Three Year Term more the DONNA LEROY	kWAY a for not an ONE 300 412 frite-in) E OF UNDS a for not
	ARTICLES			
Article 2 Zoning Amendment #1: Are you in favor for the town zoning ordinance, as follow: Articles 9.2 Aquifer Protection and 9.3 sterillizer limits in the Aquifer Protection are use turf, restoration and the establishmer for fertilizer use by allowing some flexibil nitrogen and phosphorus runoff.	s: Removing the definition of fertilizer Shoreland District for ease of access ad Shoreland Districts, providing temp at of new landscaping. The intent of the	r in Arti s. Sett orary v is ame	icle 2, and adding it under ting type, rate and annual vaiver provisions for heavy andment is to set standards	1812 yes ● no ○ 430
Article 3 Zoning Amendment #2: Are you in favor for the town zoning ordinance, as follows language and adding language in italics as 9.3.4. B. Use Regulations: Maximum Lot Coverage: Impervious portion thereof within the Shoreland Squamscott River, Dearborn Brock Conditional Use Permit is granted in Shoreland Protection District Ordinar The intent of this amendment is to eliminary for the town to the same point of the same point in the same	s: To amend the Shoreland District Las indicated below: s surfaces, shall not cover more than d Protection District adjacent to the Water Works Pond, and Fresh Riv by the Planning Board under the tance – Conditional Use.	lse Re ten p e sher er as c erms o	percent (10%) of any lot or eline of the Exeter River, defined in 9.3.3, unless a of Article 9.3.4.G.2 Exeter	1903 YES ♥ NO ○ 3210

ARTICLES CONTINUED 1697 Zoning Amendment #3: Are you in favor of the adoption of Amendment #3 as proposed by the Planning Board for the town zoning ordinance, as follows: To rezone the area presently identified as the Professional/Technology Park (PP) zoning district to Corporate Technology Park (CT). The intent of this ordinance is to change the PP YES 🚳 NO O zoning district to CT that will allow additional commercial uses to encourage the commercial development of this 451 Article 5 1794 Zoning Amendment #4: Are you in favor of the adoption of Amendment #4 as proposed by the Planning Board for the town zoning ordinance, as follows: Deleting "Assisted Living Facility" from the Permitted Principal use column in Table 4.2 Schedule I: Permitted Uses in the C-3 Epping Road Highway Commercial zoning district? YES The intent of this ordinance is to prohibit Assisted Living facilities in the C-3 Epping Road Highway Commercial zoning district. Assisted Living facilities would still be allowed in four other zoning districts in Exeter. Article 6 Shall the Town raise and appropriate the sum of four million five hundred five thousand eight hundred and eighty five dollars (\$4,505,885) for the design and construction of renovations and repairs, including furniture, fixtures, replacement of the HVAC system, and equipment, of the Exeter Public Library, and 1610 to authorize the issuance of not more than \$4,505,885 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or YES 🥝 notes and to determine the rate of interest thereon. Debt service will be paid from the general fund. (Estimated Tax Impact: assuming 15 year bond at 2.93% interest: .21/1,000, \$21.18/100,000 of assessed property value). NO O Bond payments would begin approximately one year after issuance. (3/5 ballot vote required for approval.) 1B5 Recommended by the Select Board 5-0. Article 7 Shall the Town raise and appropriate the sum of two hundred and fifly thousand dollars (\$250,000) for the purpose of creating final design and engineering plans for the Recreation Park Development Project. This project will include community input, surveying, and preliminary design of the Recreation Park followed by a final design proposal supported by the Recreation Advisory Board. Included will be construction documentation to 1447 initiate a multi-phased renovation and expansion of the Recreation Park at 4 Hampton Road, and authorize the issuance of not more than (\$250,000) of bonds or notes in accordance with the provisions of Municipal Finance YES @ Act (RSA 33), and authorize the Select Board to issue and negotiate such bonds or notes and determine the rate of interest thereon. Debt service will be paid from the general fund. (Estimated Tax Impact: assuming 5 year NO bond at 2.22% interest: .030/1,000, \$3.05/100,000 assessed property value). Bond payments would begin approximately one year after issuance. (A 3/5 ballot vote required for approval.) Recommended by the Select ももつ Board 4-1. 6290 Article 8 Shall the town raise and appropriate the sum of three hundred twenty-five thousand and zero dollars (\$325,000) for the purpose of design and engineering costs for utility improvements including water, sewer, roads and drainage in the Summer/Salem Street, Park Street, and Warren Avenue areas, and authorize the issuance of not more than (\$325,000) of bonds or notes in accordance with the provisions of Municipal Finance Act (RSA 33), and authorize the Select Board to issue and negotiate such bonds or notes and determine the rate of interest YES thereon. Debt service to be shared by the water, sewer and general funds. (Estimated Tax Impact: assuming 5 year bond at 2.22% interest: .0004/1,000, \$0.37/100,000 assessed property value). Bond payments would begin approximately one year after issuance. (A 3/5 ballot vote required for approval.) Recommended by the Select NO O 623 Board 5-0. 7790 Article 9 1905 To choose all other necessary Town Officers, Auditors or Committees for the ensuing year. **BUDGET RECOMMENDATIONS COMMITTEE**: David Beavens, Nancy Belanger, Elizabeth Canada, Don Clement, Daniel YES Gray, Nicholas Gray, Robert Kelly, Judy Rowan, Christine Souter, Corey Stevens, Tia Chin Tung. MEASURER NO C OF WOOD & BARK: Doug Eastman, FENCE VIEWER: Doug Eastman, WEIGHER: Jay Perkins Article 10 Shall the Town of Exeter raise and appropriate as an operating budget, not including appropriation by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$19,066,857. Should this article be defeated, the default budget shall be \$18,920,969, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law, or the governing body may hold YES 😥 NO O one special meeting, in accordance with RSA 40:13, X and XVI, to take up the issue of a revised operating budget only. (Estimated Tax Impact: -.11/1,000 assessed property value, \$11.00/100,000 assessed property value). 13 (Majority vote required) Recommended by the Select Board 4-1. GO TO NEXT BALLOT AND CONTINUE VOTING



ABSENTEE OFFICIAL BALLOT ANNUAL TOWN ELECTION

BALLOT 2 OF 4

	EXETER, NEW HAMPSHIRE MARCH 12, 2019	Lindice. J.	∭βħĴċλ LERK
	ARTICLES CONTINUED		
Article 11			
special warrant articles and other appr with the warrant or as amended by vote Should this article be defeated, the wat	ppropriate as a water operating budget, not opriations voted separately, the amounts set of the first session, for the purposes set forth the redefault budget shall be \$3,294,537 which is lous action of the Town of Exeter or by law 0.	forth on the budget posted nerein, totaling \$3,253,033. the same as last year, with	1944 YES ● NO ○ 375
Article 12			
special warrant articles and other appr with the warrant or as amended by vote Should this article be defeated, the d	oppropriate as a sewer operating budget, not oppriations voted separately, the amounts set of the first session, for the purposes set forth the fault budget shall be \$2,462,004 which is the fount of the Town of Exeter or by law 0.	forth on the budget posted nerein, totaling \$2,817,866. He same as last year, with	1718 YES € NO ○ 591
Article 13			
tween the Select Board and the Exeter and benefits at the current staffing lever		ollowing increased salaries	
Year Estimated Salary/Ber FY19 \$26,456 FY20 \$25,250	(\$3,790) (\$6,100)	i	1847
FY21 \$16,544			YES @
for the 2019 fiscal year, such sum ren	e sum of twenty two thousand, six hundred and resenting the additional costs attributable to the n at current staffing levels, minus anticipated commended by the Select Board 5-0.	ne increase in salaries and	NO ○
between the Select Board and the SE Works and Administrative/Clerical emp current staffing levels: Year Water/Sewer Fund FY19 \$21,501 FY20 \$14,389 FY21 \$13,105	ns included in the three year collective barg: IU (Service Employees International Union) L loyees, which calls for the following increased General Fund Total \$38,828 \$60,329 \$19,239 \$33,628 \$20,771 \$33,876	ocal 1984 covering Public salaries and benefits at the Health Plan Savings (\$16,287) (\$16,287) (\$16,287)	1706
fiscal year, such sum representing the	ne sum of forty four thousand and forty-two dol additional costs attributable to the increase in staffing levels. The amounts raised will be \$2 appropriations are net of expected health insured by the Select Board 5-0.	salaries and benefits over 7,773 (General Fund), and	YES ® NO ○ 59
Article 15			
Renair and Replacement Capital	ct: .0343/1,000, \$3.43/100,000 assessed pro	his sum to come from	YES € NO ○
Article 16			- 60
eighteen dollars (\$187,818) to replace energy efficient LED lights (average life fund through electric rebates and future five years. After the navhack period the	e the sum of one hundred eighty-seven the the town's 695 streetlights and fixtures (avera espan 28.9 years). The sum raised will be paid re anticipated energy savings. The projected e project will result in energy cost savings of om unassigned fund balance. (Majority vote re	age lifespan 5.8 years) with back to the town's general payback for this project is approximately \$30,000 per	204 YES € NO ○

ARTICLES CONTINUED	
Article 17	
Shall the Town authorize the Select Board to enter into a 5-year lease/purchase agreement for \$174,959 for the burpose of lease/purchasing a hook lift style dump truck for the Exeter Water/Sewer Department to replace a 2008 ruck to be transferred to the Highway Department, and to raise and appropriate the sum of forty-one thousand seven hundred eighty dollars (\$41,780), which represents the first of 5 annual payments for that purpose. This ease/purchase will contain an escape (non-appropriation) clause. This sum to come from water and sewer fees Majority vote required) Recommended by the Select Board 5-0.	YES
Article 18	1610
Shall the Town raise and appropriate, through special warrant article, the sum of one hundred fifty three thousand four hundred and fifty one dollars (\$153,451), for the purpose of making upgrades to the Town's cubilic safety dispatch system. This sum to come from general taxation. (Estimated Tax Impact: .088/1,000 \$8.77/100,000 assessed property value). (Majority vote required) Recommended by the Select Board 5-0.	YES @
Article 19	
Shall the Town establish a capital reserve fund under RSA 35:1 known as the "Parks Improvements Fund" for the purpose of making capital improvements to town parks including but not limited to Kids Park fownhouse Common, Gilman Park, Founders Park, Recreation Park and others, and to raise and appropriate he sum of one hundred-thousand (\$100,000) to be placed in this fund and further the Select Board shall be named agents of the fund and be authorized to make expenditures from the fund. (Estimated Tax Impact 057/1,000, \$5.71/100,000 assessed property value). (Majority vote required) Recommended by the Select Board 4-1.	YES
Article 20	162
Shall the Town raise and appropriate the sum of one hundred thousand dollars (\$100,000) to be added to the Sici Leave Expendable Trust Fund previously established. This sum to come from unassigned fund balance (Estimated Tax Impact: None. No amount to be raised by taxation). No tax impact. (Majority voto required) Recommended by the Select Board 5-0.	YES
Article 21	134
Shall the Town raise and appropriate, through special warrant article, the sum of fifty thousant dollars (\$50,000) for the purpose of conducting a facility, staffing and data analysis of all public safety operations to include police, fire, EMS and dispatch. This sum to come from general taxation. (Estimated Ta. impact: .029/1,000, \$2.86/100,000 assessed property value). (Majority vote required) Recommended by the Select Board 5-0.	YES 🐼
Article 22	153
Shall the Town raise and appropriate, through special warrant article, the sum of thirty five thousand dollar (\$35,000), for the purpose of conducting and creating an ADA improvements plan for tow facilities and infrastructure including roads, sidewalks, and other pedestrian safety improvements. This sum to come from general taxation. (Estimated Tax Impact: .020/1,000, \$2.00/100,000 assessed property value (Majority vote required) Recommended by the Select Board 5-0.	YES
Article 23	
Shall the Town raise and appropriate, through special warrant article, the sum of fifty thousan dollars (\$50,000) for the purpose of conducting and creating an intersection improvement proposal wit preliminary designs, to improve intersections and intersection areas, including Pine/Front/Linden Street, Fror Street/Water Street, Clifford Street/Water Street, Winter Street/Columbus Avenue/Railroad Avenue, and others This sum to come from general taxation. (Estimated Tax Impact: .029/1,000, \$2.86/100,000 assessed propertivalue). (Majority vote required) Recommended by the Select Board 5-0.	YES
Article 24	147
Shall the Town raise and appropriate, through special warrant article, the sum of forty thousand dollars (\$40,000 for the purpose of addressing items related to a Letter of Deficiency from the NHDES of Pickpocket Dam. This sum to come from general taxation. (Estimated Tax Impact: .023/1,000, \$2.29/100,00 assessed property value). (Majority vote required) Recommended by the Select Board 5-0.	YES @
Article 25	18
Shall the Town transfer the amount of \$173,774 from the town's current non-spendable general fund balance the capital projects fund balance to eliminate the Great Bridge project deficit from 2001. The project has been completed. This article will not impact the unassigned fund balance. (Majority vote required	s NO (



ABSENTEE OFFICIAL BALLOT ANNUAL TOWN ELECTION EXETER, NEW HAMPSHIRE MARCH 12, 2019

BALLOT 3 OF 4

andra J. Kohler TOWN CLERK

ARTICLES CONTINUED	
Article 26	1881
Shall the Town raise and appropriate the sum of fifty-thousand dollars (\$50,000) to be added to the Snow and	YES @
Ice Deficit Non-Capital Reserve Fund previously established. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required)	NO C
Recommended by the Select Board 5-0.	433
Article 27	
Shall the Town establish an expendable trust fund under RSA 31:19-a to be accounted for in a fund separate from the general fund, to be known as the "Swasey Parkway Fund." This fund shall be for the purpose of making cap-	1935
ital improvements to and maintenance of the Swasey Parkway, and to raise and appropriate the sum of twenty	YES @
four-thousand dollars (\$24,000) from unassigned fund balance to be transferred to this fund and to include any and all permit fees for use of the Swasey Parkway to be assigned to this fund, and further the Swasey Trustees shall be named agents of the fund and be authorized to make expenditures from the fund. (Estimated Tax Im-	NO ⊂
pact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 5-0.	393
Article 28 "Call to Prevent Nuclear War" Resolution/Warrant Article	
Whereas nine nations together have over 14,000 nuclear weapons in their arsenals, most far more destructive than the two that killed hundreds of thousands in Japan in 1945; Whereas detonation of even a small number of these weapons could have catastrophic human and environmental consequences (called "Nuclear Winter") affecting everyone on the planet; Whereas the United States maintains hundreds of nuclear missiles in underground silos on hair-trigger alert, to be launched within minutes with great risk of an accidental, mistaken or unauthorized launch; Whereas the United States reserves the right to use nuclear weapons first, making a nuclear war more likely; Whereas the U.S. president has the sole and unchecked authority to order the use of nuclear weapons; Whereas over the next 30 years, the United States plans to spend an estimated \$1.7 trillion to replace its entire nuclear arsenal; Whereas the United States, as well as Britain, China, France and Russia, are obligated under the Nuclear Non-Proliferation Treaty (NPT) to take concrete steps toward eliminating their nuclear arsenals; NOW THEREFORE BE IT RESOLVED that the Town of Exeter calls upon the U.S. government to spearhead a global effort to prevent nuclear war by:	
 Renouncing the option of using nuclear weapons first; Ending the sole, unchecked authority of any president to launch a nuclear attack; 	1654
 Taking U.S. nuclear weapons off hair-trigger alert; Cancelling the plan to replace its entire arsenal with enhanced weapons, and Actively pursuing a verifiable agreement among nuclear-armed states to eliminate their nuclear arsenals. 	YES 🕼
AND BE IT FURTHER RESOLVED that our Selectboard will send copies of this resolution with a record of its adoption vote to Governor Sununu and to all members of our Congressional Delegation.	NO ⊂
Recommended by the Select Board 5-0.	64
Article 29	70
By citizens petition, shall we adopt the provisions of RSA 32:5-b, and implement a tax cap whereby the governing body shall not submit a recommended budget that increases the amount to be raised by local taxes,	YES NO 🕰

TURN BALLOT OVER AND CONTINUE VOTING

ARTICLES CONTINUED

Article 30

We, the undersigned registered voters of the Town of Exeter, NH, request that the following and fully attached article be placed on the 2019 Town Warrant:

On the petition of Maura Fay and other registered voters of Exeter, in an effort to protect the health and safety of its residents by asserting a right to clean air, water, and soil, and a right to a healthy ecosystem, to see if the Town will vote the following:

Shall the Town of Exeter adopt the "Right to a Healthy Climate Ordinance" to protect the health, safety and welfare of the residents and ecosystems of Exeter, New Hampshire, by establishing a Community Rights-Based Ordinance recognizing that all residents and ecosystems of Exeter possess the right to a healthy climate free from activities that would infringe that right, and calls for constitutional changes to further secure these rights?

Right to a Healthy Climate Ordinance

Establishing a Community Rights-Based Ordinance for Exeter, New Hampshire, That Prohibits Activities and Projects that would Violate Rights Secured by the Ordinance

Preamble

We hold these truths to be self-evident, that all people are created equal, that they naturally are endowed with certain unalienable rights that among these are life, liberty, and the pursuit of happiness. That to secure these rights, the people institute governments, which derive their just powers from the consent of the governed.

Further, that whenever any form of government becomes destructive of these ends, it is the right of the people to alter or abolish it, and to institute new government, laying its foundation on such principles and organizing its powers in such form, as to them shall seem most likely to effect their safety and happiness.

This right of self-government, as stated in the Declaration of Independence, is natural, fundamental, and unalienable. It is also secured to us by the United States Constitution and the Constitution of the State of New

Pursuant to that right of self-government, if our current system of local government infringes our rights, we, the people of Exeter, have the right to alter or replace that system with one that secures and protects human rights and ecosystem rights, as long as the new system does not infringe other rights protected for us by state or

Exeter is situated where the Exeter River feeds the tidal Squamscott River and lies fully within the coastal Piscataqua River Watershed which includes the sub-watersheds of the Great Works River and the five rivers flowing into the unique and sensitive estuary within Great Bay: the Bellamy, Oyster, Lamprey, Squamscott, and Winnicut; covering over a thousand square miles in New Hampshire, Maine, and Massachusetts and comprising an ecosystem upon which hundreds of thousands of people and countless species depend for health, drinking water, and survival.

It is our legislative determination that certain corporate activities are detrimental to our rights, health, safety, and welfare. These activities include but are not limited to: the runoff from commercial use of fertilizers, the intentional or unintentional dumping of toxic waste, and the physical deposition, emission, leakage, disposal, or placement of toxins into the land, air or waterways from extraction, transportation, processing, storage, conveyance, and depositing of waste from fossil fuel exploration and development.

As we are purportedly constrained by state and federal law, which courts interpret to require us to accept such harmful corporate activity, we the people of Exeter are unable under our current system of local government to secure human rights and ecosystem rights by banning said activity.

Therefore, we deem it necessary to alter our system of local government, and we do so by adopting this Right to a Healthy Climate Ordinance.

Section 1 - Statements of Law

- (a) Right of Self-Government, All residents of Exeter possess a right of self-government, which includes, but is not limited to, the following rights: first, the right to a system of local government founded on the consent of the people of the municipality; second, the right to a system of local government that secures their rights; and third, the right to alter any system of local government that lacks consent of the people or fails to secure and protect the people's and ecosystems' rights, health, safety, and welfare. Any action to annul, amend, alter, or overturn this Ordinance shall be prohibited unless such action is approved by a prior Town vote at which a majority of the residents of the Town vote to approve such action.
- Right to a Healthy Climate. All residents of Exeter possess a right to a stable and healthy climate system capable of sustaining human societies, which shall include the right to be free from all corporate activities that infringe that right, including but not limited to the runoff from commercial use of fertilizers, the intentional or unintentional dumping of toxic waste, and the physical deposition, emission, leakage, disposal, or placement of toxins into the land, air, or waterways from extraction, transportation, processing, storage, conveyance, and depositing of waste from fossil fuel exploration and development.

ARTICLE 30 CONTINUED ON NEXT BALLOT

GO TO NEXT BALLOT AND CONTINUE VOTING



ABSENTEE OFFICIAL BALLOT ANNUAL TOWN ELECTION EXETER, NEW HAMPSHIRE MARCH 12, 2019

BALLOT 4 OF 4

andra J. Kohlur

ARTICLES CONTINUED

ARTICLE 30 CONTINUED

- (c) Right of Ecosystems and Natural Communities. All residents of Exeter possess the right to clean air, water, and soil, which shall include the right to be free from all corporate activities that release toxic contaminants into the air, water, and soil, including but not limited to the runoff from commercial use of fertilizers, the intentional and unintentional dumping of toxic waste, and the physical deposition, emission, leakage, disposal, or placement of toxins into the land, air, or waterways from extraction, transportation, processing, storage, conveyance, and depositing of waste from fossil fuel exploration and development.
- (d) Rights of Ecosystems and Natural Communities. Ecosystems and natural communities within Exeter possess the rights to naturally exist, flourish, regenerate, and evolve; rights to restoration, recovery, and preservation; rights to a stable and healthy climate system capable of sustaining ecosystems and natural communities; rights to clean air, water, and soil; and which also shall include, but not limited to, the right to be free from all corporate activities that infringe these rights, including but not limited to the runoff from commercial use of fertilizers, the intentional and unintentional dumping of toxic water, and the physical deposition, emission, leakage, disposal, or placement of toxins into the land, air, or waterways from extraction, transportation, processing, storage, conveyance, and depositing of waste from fossil fuel exploration and development.
- (e) Right to Protection from Government and Corporate Interference. All residents of Exeter and the Town of Exeter, as well as ecosystems and natural communities within Exeter, possess the right to enforce this Ordinance free of interference from corporations, other business entities, and governments. That right shall include the right to be free from ceiling preemption, because this Ordinance expands rights and legal protections for people and nature above those provided by less-protective state, federal and international laws.

Section 2 - State and Federal Constitutional Changes

Through the adoption of this Ordinance, the people of Exeter call for amendment of the New Hampshire Constitution and the federal Constitution to expressly secure the inherent right of local self-government, free from governmental restriction, ceiling preemption, and nullification by corporate "rights."

1/76 YES ● NO □

1007

Once adopted at Town Meeting, the Ordinance is effective immediately and signed and dated by the town selectmen in accordance with NH RSA 31:128.

The Select Board voted 2-2-1 regarding recommendation of this article.

Article 31

By petition of the following registered voters of Exeter, to be placed on the Town Warrant:

Shall the town create a Sustainability Office to achieve cost savings for the town and enhance community health through optimal use of water and energy resources.

The town will create a Sustainability Office that will:

- (a) Coordinate closely with all town Departments, Boards, Commissions, and Committees to ensure long-term sustainability of natural resources. Ensure that water and energy resources, uses, quality, and impacts are considered in every relevant decision-making process that impacts the town or its people. A Sustainability Office representative will serve on the Technical Review Committee.
- (b) Serve as a public source of information, and create and maintain a user-friendly link from the Exeter town website for all permits, studies and forums related to water and energy resources, risks, issues and impacts.
- (c) Provide public outreach, and host an annual community forum addressing water and energy resources, explaining how recent studies and tools are being used, and communicating progress on water and energy related action items from the Exeter Master Plan.

The Sustainability Office would require up to \$45,000 in 2019, anticipated to be recouped through cost savings to the town.

Recommended by the Select Board 3-2.

1409 YES € NO ○

866

YOU HAVE NOW COMPLETED VOTING THIS BALLOT

2019 MS232 Report of Appropriations

Select Board Representatives To Town Committees

Selectmen Representatives to the Committees						
Committee	Meeting Schedule	Time	2018	2019		
Communications Committee	As Scheduled		Kathy Corson/Molly Cowan			
Conservation Commission	2nd Tuesday	7:00 PM	Don Clement			
E911	1 x month	9:00 AM	Anne Surman			
Economic Development Commission	Last Tuesday	8:30 AM	Julie Gilman			
Energy Committee	As Scheduled	3:30 PM	Julie Gilman			
Facilities Committee	As Scheduled					
Heritage Commission	3rd Tuesday	7:00 PM	Julie Gilman			
Historic District Commission	3rd Thursday	7:00 PM	Julie Gilman			
Housing Advisory Committee	2nd Friday	8:30 AM	Molly Cowan			
Master Plan Implementation Committee						
Memorial Day Parade Committee	As Scheduled	10:00 AM				
Planning Board	2nd & 4th Thursday	7:00 PM	Don Clement			
Recreation Advisory Board	As Scheduled		Molly Cowan			
River Advisory Committee	3rd Thursday	3:00 PM	Don Clement			
Rockingham Planning Commission	Wednesday's As Scheduled	7:00 PM	Don Clement			
Safety Committee	Quarterly	10:00 AM	Kathy Corson			
Swasey Parkway Trustees	1 x month	8:15 AM	Anne Surman			
TIF Advisory Board	As Scheduled		Don Clement			
Water & Sewer Advisory Committee	As scheduled	7:00 PM	Molly Cowan			

Tax, Water and Sewer Abatements

List for Select Board meeting March 18, 2019

Vet Credit

Map/Lot	Location	Amount
61/13	2 Greenleaf Dr	500.00
11/7	28 Oaklands Rd	500.00
54/4/105	50 Brookside Dr M1	500.00
72/110/10	3 River St	500.00
65/65	10 Bittersweet Lane	500.00
26/5	68 Watson Rd	500.00

Blind Exemption

Map/Lot	Location	Amount
72/112/1	12 South St	15,000

Elderly Exemption

Map/Lot	Location	Amount
95/64/318	46 Hilton Ave	152,251

Intent to Cut

Map/Lot	Location
47/8	183 Epping Road

Permits And Approvals



TOWN OF EXETER, NEW HAMPSHIRE

Dear Select Board,

Exeter TV is requesting to use CATV to replace/upgrade production equipment for Channel 22 operations in the Nowak Room. The total cost of these upgrades are \$20,665.13.

The first set of quotes is for audio equipment both in the Nowak room and in the IT office/Channel 22 control room. The main items are replacements for the broken/old microphones for the table and a new digital audio mixer for the control room. The new microphones will be placed out of the way in the upper left corner of each person's section of the table correcting the improper placement of the microphones today. The new digital mixer will have advanced features to improve audio quality by cutting down noise. This is crucial for having clear meeting audio to assist with minute taking.

The second set of quotes is for a live switching system and camera replacements. Our Tricaster (live switcher) is what takes the multiple camera feeds, combines graphics, and then streams them to the channel and online destinations. The new production switcher will also allow us to bring in more network video sources, such as the PowerPoints shown on the projector screen as opposed to filming the screen with a camera in the room; further improving video quality for viewers at home.

Background:

The audio equipment was installed around 2011 and the rest was added onto by EXTV staff over the last few years. Over the years, the connections on the microphones have come loose causing audio feedback and other issues with sound.

The video production equipment was purchased between 2007-2012 and has recently stopped working. Some of the equipment has been sent out for repair in the past to make it last a little longer, but we feel the time is right to upgrade to new equipment rather than investing more in aging tech. The current cameras installed in the Nowak room only record in standard definition, while our other equipment allows HD streaming. The old cameras also do not have the correct adapters to connect into a modern system. This is why we will purchase HD PTZ cameras and mount them in the same place.

This equipment is separate from the TelVue system which takes our video feeds and broadcasts it on the channels and to our video-on-demand platform. The mobile studio we purchased for public access and extra meetings could not be used on a permanent basis without shutting down public access operations, thus we need to replace Channel 22's system.

We recommend going with the quote from WHB for audio equipment/installation and the quote from B&H Photo for video production equipment. Also attached is a quote for a teleprompter to use for public access shows.

Regards, Bob Glowacky



* recommended

WHB Concert and Production Services LLC North Hampton, NH 03862 833-942-2277 jcoretto@whbcaps.com

	Nowak Room		Version 1.0	
	Brand	Item Number	Description	Cost Eacl
	Shure	MX418C	microphone	217.8
	Shure	A400SMXLR	desk mount / shockmount	35.64
	Rapco	Dual XLR-F>RCA	RCA to XLR cable	26.4
	Rapco	XLR	XLR] 33
	Behringer	X32-Producer	Mixing Console	1465.2
	Mid Atlantic	SS	Rackmount shelf	126,654
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Behringer	A500	amplifier	198
	Legrand	Integrate	cable carrier	59.4
				<u> </u>
سيب	Subsnake			О
-	Behringer	SD8.	digital subsnake	491.04
	Rapco	Ethercon-50	Ethercon for SD8 50ft	105.6
	Electrical			0
	Mid Atlantic	RDZBRN	Desk Outlets	79.2
	Legrand	OFRBC-8R	over floor raceway	264
				0
				0
				0
				0
				Ю
			Shipp	oing <mark>35</mark>
			installa	tion
	Notes		Tota	al \$ 4173.1

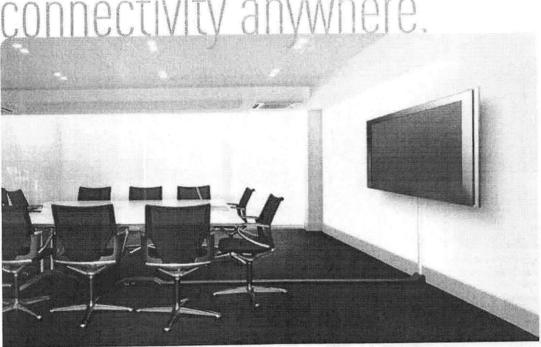
would take a couple more adaptor pieces of the over floor system (see attached documentation on that)

If we do over floor raceway we can run an ethercon cable through it and get rid of the big subsnake line and old snake

Console option that has no faders would need ipad Midas MR18 \$800 (\$665 less)

Potential idea for hidry Cables

Bring power, communications and AV

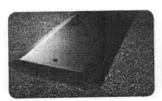


THE WIREMOLD® OFR SERIES OVERFLOOR RACEWAY SYSTEM.

This raceway system sits on top of the floor, accommodating your open space needs in the lowest, sleekest ADA-compatible profile around.

Providing four channels for multiple combinations of power, communications and A/V – in one easy-to-install system. Now, that's an off-the-wall idea that's on point.

Exactly what you'd expect from the leader in on-wall, surface-mounted raceway.



Lowest Profile – The smallest, narrowest, lowest, ADA-compliant overfloor raceway available is not only aesthetically smort but reduces potential trip hazards.



Easy Installation - No need to alter the existing floor covering. The OFR Series mounts directly to the floor covering, whether it's wood, tile or carpet.

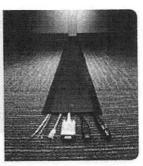


Tamper Resistant – Secure the raceway with a cover that's nearly impossible to remove – unless you have the right tools – to prevent unwarranted access.

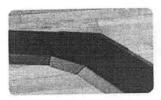
Dlegrand



The OFR Series is perfect for offices or schools, conference rooms or fitness centers. Wherever access to floors and ceilings is not an option.



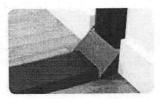
Multiple Channel Base – A single installation brings power, communications and A/V connectivity to open space locations in a durable, fourchannel raceway.



Flat Elbow - For making diagonal 45° turns on a single surface.



Transition Fittings - Utilizes abandoned poke-thru openings to bring cabling into the raceway. Available in 3" and 4" sizes.



Inside Elbow - For internal right angle turns.



Open System - Accepts a wide range of communications and A/V devices from leading manufacturers.



T-Fitting - For branching out into right angles.



In-Wall Entrance End Fitting -Feeds the raceway from behind a wall. Configurable to provide one or two channels of power.

Town Of Exeter

Bob Glowacky

10 Front Street

Exeter, NH





SALES & INSTALLATIONS

8 Integra Drive . Concord, NH 03301 p- 603 224 2300 • f- 603 224 2308 www.accessavnh.com

Date:	(603)4	418-6425
-------	--------	----------

Date.	(003) 410-0423		111101000 1 111010 g 111100	 	
Qty.	Manufacturer	Model #	Description	Price	 xt. Price
7	Shure	SLX4-H5	Diversity UHF Wireless Microphone Receiver (H5: 518 to	\$ 359.00	 2,513.00
7	Shure	MX890-H5	Microflex Wireless Desktop Base (H5: 518 to 542 MHz)	\$ 369.00	 2,583.00
7	Shure	MX415LP/C	Microflex Modular Cardioid 15" Gooseneck Microphone	\$ 196.00	 1,372.00
2	Shure	UA844+SWB	Antenna Combiner for 4 Units	\$ 394.00	 788.00
1	Behringer	UltraCurvePro	Digital EQ/Feedback Eliminator	\$ 295.00	\$ 295.00
1	AAV	<u> </u>	Cables and Misc Supplies	\$ 195.00	\$ 195.00
 	Installation/Travel		See Scope of Work Below	\$ 1,600.00	1,600.00
Ouote do	od for March 21, 2019	1		COST:	\$ 9,346.00

Wireless Analog Mics

Quote good for March 21, 2019

shipping not included Submitted by: Brad Jett

Scope of work:

Remove existing mic cables attached under the tables and return to Bob Leave the existing Audio Snake in place for backup use until further down the road Install SLX4 units in rack at the control room. Connect to existing SCM810 Assemble MX890 and MX415LP/C and configure with SLX4.

Test for full funtionality

Train users

*No not accordance



Government, Education, and Corporate Department

For Pricing Requests, Purchase Orders, and Customer Service:



800-858-5517 212-239-7759



Fed Gov: federalsales@bhphoto.com State and Local: biddept@bhphoto.com

The Professional's Source

420 Ninth Avenue, New York City, NY 10001 • www.bhphotovideo.com

Prices Are Valid Until:

03/27/19

Quote No.: 794478130

Sold To: Stephan Poulin

Town Of Exeter 10 Front St Attn: Accounting EXETER, NH 03833

Bill Phone: (603)773-6149

Ship To:

Town Of Exeter 10 Front St Attn: Accounting EXETER, NH 03833

(603)773-6149

Date		Terms	Salesperson	Ship Vi		
03/12/	19 62315296	N/A	309	STANDA	RD	
Qtv Ord		Item Description	(A)	SKU# MFR#	Item Price	Amount
1	NEWTEK TC MINI ADV HD4			NETCMASDI (FG001986R001)	6,790.00	6,790.00
4	NEWTEK NEWTEK NDIHX-	PTZ1 PTZ CAMERA/RE	G	NEPTZC (FG001777R001)	1,994.00	7,976.0
1	SKAARHOJ PTZ PRO CON	VERTER/REG		SKPTZPROV1 (PTZPROV1)	1,726.00	1,726.0

			one and any any any any and the and and any and any and any any any any any any any any any			
		NG SCHEDULE CHANGE				
		g on Wednesday, Ma osed on Thursday,				
		iday March 22nd at				

	**** Please refe	rence your quote n	umber on all PO's ****			
			ndor to sell at the			
	vendor-imposed pr	ice posted at the	time of order.			
Payment	Type -			- Amount Sub	-Total:	16,492.0
NO PAYN	MENT TYPE SELECTED			11.006.000.000		
				Shij	pping:	Free STNI
				Tot	al:	16,492.0



42 West 18th Street New York NY 10011 www.adorama.com info@adorama.com

800-223-2500 212-741-0401

Don't recomme

Sub Total:

Shipping:

Quote Total:

Tax:

QUOTE



1854705

03/14/2019

BILLING ADDRESS:

EXETER
Att: ROBERT GLOWACKY
10 FRONT STREET
EXETER, NH 03833 USA
(603) 778-0591

SHIPPING ADDRESS:

EXETER
Att: ROBERT GLOWACKY
10 FRONT STREET
EXETER, NH 03833 USA
(603) 778-0591

Customer No: 12650862 Customer PO: Quote

17745.68

17745.68

.00

.00

Terms:

SKU#	Item	Qty	Price	Total
NE001987R001	NEWTEK TRICASTER MINI ADVN HD4I BUNDLE	1.	7,934.50	7,934.50
Mfg Item#: FG-0019	987-R001 NEWTEK NDIHX-PTZ1 NDI PTZ CAMERA	4	2.018.23	8,072.92
Mfg Item#: FG-001		·		
SKAPTZPRO Mfg Item#: PTZ-PR	SKAARHOJ PTZPRO PTZ CONTRLR W/JOYSTICK O-V1	1	1,738.26	1,738.26

Thank you for being a repeat Customer.

This quote was prepared by your sales representative, Kala Montena.

To place order or for any help, call Kala Montena at (212) 741-0401 x 2242 or email at kalam@adorama.com

To email Customer Service please go to www.adorama.com/email

will ship soon. Most backordered items ship within 10 business days. We never charge additional shipping as a result of a back-order. Please feel free to contact us for additional info at www.adorama.com/email.

Note: Please be prudent when throwing away packaging material. It is possible to miss some contents.

supplier and is temporarily out of stock. These items

Any item/s showing as "back-order"?
An item listed as "back-order" is on order with the

material. It is possible to miss some contents.
Checking off contents against the packing list is always a good idea. If something is indeed missing please make a claim within 5 days to be compliant with our policies.

We want to buy your used photo equipment: In the last year alone, Adorama spent millions buying 35mm, medium / large-format, scopes, video and digital equipment. Our satisfied customers happily cashed in or traded their equipment and enjoyed our above market value payout. Adorama pays top dollar for individual items, rare pieces, collections and estates. For more information, call 1-800-223-2500 or visit us at www.adorama.com/sell and use our online quoting system.

No Hassle Return Policy:

We want you to be completely happy with your purchase from Adorama. Please see the general Return/Exchange guidelines and policy posted on our website at www.adorama.com/policy.

Adorama Access

Ask about Adorama Access.

Affordable technical support subscription plans that help you set up and get the most out of your equipment.

Online: www.adorama.com/Access or speak to your account manager.



We pay top dollar for your used photo & video equipment

To find out the value of your equipment

online adorama.com/sell try phone 800-223-2500

bring it 42 W 18 St NYC

Ship Via:

UPS Ground Delivery

Salesman

01231 - kalam

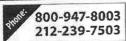
Printed Bv:

RAYG 03/14/19 12:22 PM



Government, Education, and Corporate Department

For Pricing Requests, Purchase Orders, and Customer Service:







Fed Gov: federalsales@bhphoto.com

The Professional's Source

420 Ninth Avenue, New York City, NY 10001 • www.bhphotovideo.com

Prices Are Valid Until:

03/27/19

Quote No.: 794749000

Sold To: Stephan Poulin

Town Of Exeter 10 Front St Attn: Accounting EXETER, NH 03833 Ship To:

Captain Stephan Poulin 20 Court St EXETER, NH 03833

Bill Phone: (603)773-6149

(603)773-6149

Date	Customer Code	Terms	Salesperson 83Z	Ship STAND		
03/13/19	9 62815296	N/A	036		N. C.	
03/13/I Qtv Ord 1		Item Description		SKU# MFR# DATP300B (TP300B)	Item Price 538.02	Amount 538.02
	***********UPCOMING We Will be Closing o We will remain close We will reopen Frida ********	SCHEDULE CHANGE Mednesday, Made on Thursday, March 22nd at ***********************************	March 21st ### 9am ***********************************			

- Callagaria	•			- Amount	Sub-Total:	538.0
Payment NO PAYM	TYPE - MENT TYPE SELECTED				Shipping:	Free STN
					Γotal:	538.



Town of Exeter, NH 10 Front Street Exeter, NH 03833

Phone: 603-778-0591 Email: sriffle@exeternh.gov

Road Race/Walkathon 807.3

This permit application is to be submitted to the <u>Town Office</u> with a clearly marked map of the route of your event along with your <u>Certificate of Insurance</u>. Your permit will be forwarded to the Police Chief for approval, then be to the Board of Selectmen for approval. Please be sure to submit your paperwork to allow time for this process.

Certificate of Insurance requirement: General Liability/Bodily Injury/Property Damage (combined) \$300,000-\$1,000,000 with additional personal injury of \$300,000 and the Town of Exeter must be listed as an additional insured.

Representative Information:		
Name: Juhn DIU MAR	Address: 79 Wethers Frel	d RI, NAShin NH 03062
Town/State/Zip: NAShua NV 03	062	Phone: 603 305-3382
Email: Jdionne Organarrelay	·Car	
Organization Information:		
Name: Ragnar RTB, C(_Address: 12 Surth 400 Cu	1811, Ste 200 :
Name: Ragnar RTB, C(C Town/State/Zip: SALT Cake City, Describe Activity: Tuning relay	UT 84/4	Phone: 603 305 3382
Describe Activity: [Unning relay		
Date of Activity: 9/19/19	Time of Activity:	rox 8 Am - 5:30 Pm
Date of Activity: 9/19/19	John Dem	2-23-19
	Signature	Date
MARKING THE ROAD AND/OR SIDEWALK WITH PAINT, TAI SIGNS AND/OR LITTER AFTER THE EVENT.	PE, ETC. IS <u>PROHIBITED</u> . YOU ARE RE	SPONSIBLE FOR PICKING UP ANY
This permit is issued to the representative/organization lists shall be valid for said representative/organization only during Police Chief Approval:		•
As authorized by the Board of Selectmen/Designee:		

Town of Exeter Ordinance: 807.3 Competitive Races: No person shall conduct or participate in any competitive race using a public way unless such race is sponsored by a recognized organization and prior written approval of the Board of Selectmen is granted. The Town may require insurance, police coverage and other measures to insure the safety and protection of the public.

STATE OF NEW HAMPSHIRE

Application for Parade Permit or Other Activity Conducted on State Highway System

Department of Transportation	
Transportation Management Center	
PO Box 483, 110 Smokey Bear Blvd	
Concord, New Hampshire 03302-0483	
Phone (603) 271-6862	
Fax (603) 271-8626	
Under provisions of RSA 286:2 and RSA 236:1, applicating highway system.	on is made for a parade / activity on the s
Indicative data is shown below:	
Type of activity?	Athletic Event
If so, what type (foot, bike, etc.)?	Running Relay
Will event effect highway safety?	No
Will highway traffic be delayed?	No
If so, how long?	N/A
Will highway traffic be detoured?	N/A
Name of sponsoring organization:	Ragnar RTB LLC
Mail permit to:	John Dionne
F	79 Wethersfield Rd
	Nashua, NH 03062
Phone no. where I may be reached:	603-305-3382
Purpose of activity:	Sporting Event
Name of Municipality:	Exeter
Date of activity:	9/14/19
Starting and ending times:	Approx 8 Am - 5:30P
State route(s) to be traveled:	111
TracCo control recorded by	1.0
Traffic control provided by:	<i>N</i> A
Approved by Town Officials	Signed by Signed by
Selectmen / Town Manager / Police Chief (circle one)	(Applicant)
Please attach a simple map or sketch plotting the <u>s</u> and <u>parking area(s)</u> if provided.	tart, finish, route(s) of travel, detou
Recommended:	

District Engineer



February 23, 2019

Board of Selectmen Town of Exeter 10 Front Street Exeter, NH 03833-2792

Dear Board of Selectmen:

We are currently preparing for the 21st Annual Reebok Ragnar Reach the Beach Relay to be held on September 14 and 15, 2018. We will only be in Exeter on Saturday the 14th. A brief description of our needs is simply to be able to pass along several roads in town including Route 111. The runners will remain along sidewalks or the shoulders of the road and no traffic stoppage is required. Please see below for further details of the race.

I have enclosed a completed Town of Exeter Permit for Road Race/Walkathon, and I have also enclosed a <u>State of NH Dept. of Transportation Parade Permit</u>, which must be signed off by your office, or that of the Police Department. Is it possible for you to sign off both permit forms as the State requires me to have theirs completed since we run across 33 towns? Please use the enclosed self-addressed stamped envelope for your convenience.

However, we do understand that a Certificate of Insurance is required for Exeter. This certificate will be issued this summer. Therefore, can we obtain conditional approval at this time from Exeter pending the insurance certificate? This will allow us to continue the permit process with the State of NH. Thank you very much for your cooperation and help.

A portion of the proceeds from the RTB Relay will go to the New Hampshire State Parks and various community organizations along the route that support the race.

Additional information about the race can be found on our web site at www.rtbrelay.com. Thank you for your support and assistance. Please call me with any questions.

Sincerely,

John Dionne

Course Coordinator Ragnar RTB LLC

Home: 603-891-0844 Cell Phone: 603-305-3382 jdionne@ragnarrelay.com

TOWN OF EXETER, NH EVENT APPLICATION

Special Event License (Reference RSA 286 1-5, Town Ordinance Chapter 807)

The Town of Exeter requires licensing for all Special Events where the Select Board is the licensing authority. Special Event applications to the Town Manager's Office, at the Town Office.

For information or questions concerning the application call 603-778-6102.

(**...*

Name of Event: EXETER SUMMER CONCEPTS Coation: SWASEY
Date(s) of Event: 615/19 - 8/15/19 (THURS) Start Time: 6:00PM End Time: 9:00PM
Event Representative Sponsor's Name: EXETER PARKS + REC REATION
Address: 32 COURT 5T
Town: EXETER State: NH Zip: 0883
Phone: 773-6151 Email: GBISSON@EXETERNH. GOU
No. of Volunteers/Workers per Day: 5 # Anticipated Spectators: 200 +
List Vendor(s) Names:
Describe (in detail) the proposed event: SUMMER CONCERTS ON
THE STAGE AT SWASEY
Requesting: Town Hall Bandstand Art Gallery Swasey Parkway Senior Center Fireworks/Parade Raffle Raynes Barn/Farm Parks/Recreation Property
Alcohol Service (See separate form)
Blocking Off Road(s) <u>SWASEY</u>
Plywood (2 weeks) or Poster (1 week) Signboard Dates:
A-Frame Quantity and Dates
Parking Spaces:_Location:
If Applicable:
Has Permit been approved: Yes No Tech/AV Services needed: Yes No

Event check list

Will your event involve any of the following? (Please check all that apply)

Food/beverage concessions/vendors/sales
Alcoholic beverages (State NH permit required)
Electronic sound amplification equipment, speakers, public address system (must follow noise ordinance)
Propane/Charcoal BBQ grills (inspection by Health Officer)
Electrical set up/ electrical cords run to the site (inspection needed by Electric Inspector)
Fire pits, bonfires, kindle fire, campfire and other outdoor burning (must have permit from Fire)
Tents/canopies If so, list quantity and size
Animals at the event. If so, describe
Motorized Vehicles. If so, describe
그 선생님이 가게 살아가는 그리다 가게 되는 것이 되었다.

Other State and/or local permits (if applicable):

- Selling/serving liquor Application
- Hawkers / Peddlers (door to door sales) Application

All applicants for Special Events need to provide written submission of the plans below. The Town staff will review your application and if additional information is required or if not enough information was supplied with this application, the Town will contact you to schedule a meeting.

You must submit the following with this application:

- 1. **Certificate of Insurance**: The Town requires liability insurance to be submitted with this completed application. Required amounts: General Liability/Bodily Injury/Property Damage: \$300,000/\$1,000,000. The Town must be listed as additionally insured.
- 2. **Site Plan**: A drawing of the event layout, including parking, facilities, vendor setup etc. (even if you supplied one in previous years).
- 3. **Security/Crowd Control Plan**: Describe the number of detail police officer(s) to manage the maximum seating capacity of indoor events or to secure, control, and assure compliance with laws and licensing conditions in the case of an outdoor event.
- 4. **Traffic Control/ Parking Plan**: The estimated number of vehicles, provisions for parking, number of police officers or employees necessary to control traffic, type and location of any signs, and any other accommodations or procedures planned to handle attendees and their vehicles.
- 5. **Fire Emergency Plan**: The estimated number of occupants of all indoor events to assure compliance with the laws and permit rules and conditions required by the NH State Fire Code and its adopted references for places of assembly.
- 6. **Ambulance/ Medical Service Plan**: Detail the on-site emergency medical services and transportation plan.
- 7. **Ticket Distribution Plan**: Outline the distribution of tickets prior to the event and/or at the time and place of the event, including provision for a limitation on ticket sales to maintain required occupancy levels and provision for the refund of ticket costs in the event of cancellation of the event.

- 8. Sanitary Facilities Plan: A plan appropriate for the number of attendees, which will include information relative to portable toilet facilities, trash containers, and a provision that the property and surrounding areas and roadways shall be cleared of all debris within 12 hours following the event.
- 9. **Food Service Plan**: A food service plan, which may require review and acceptance by the Exeter Health Officer or a vendor permit from the Fire Department.
- 10. Special Duty Service Fees: The application fee does not include the costs of Fire or Police protection, or any other extra Town expense required to protect the health and safety of the public which can reasonably be attributed to the event. All such costs associated with the use of active and stand-by emergency and other services provided by the Town of Exeter, or by other towns' emergency services, shall be borne by the applicant, promoter or sponsor.

After the Event, billing for the Special Duty Services will be based on actual hours incurred by Town personnel. The total will be invoiced. A history of non-payment or late payment of any application fee and or Special Duty Services is grounds to deny your request for future event permits.

A performance bond for events over 5,000 participants per day and or other security acceptable to the Town may be required in an amount equal to the amount estimated for Special Duty Services Fees as described above.

BY SIGNING BELOW, I CONFIRM THAT ALL INFORMATION PROVIDED HEREIN AND IN ALL ATTACHMENTS IS TRUE AND ACCURATE, ACKNOWLEDGE THAT THIS APPLICATION WILL NOT BE REVIEWED BY THE SELECT BOARD UNTIL CONSIDERED COMPLETE BY TOWN REVIEW STAFF, AND STATE THAT ALL LIABILITY FOR THIS EVENT IS ASSUMED AND ACCEPTED BY THE APPLICANT.

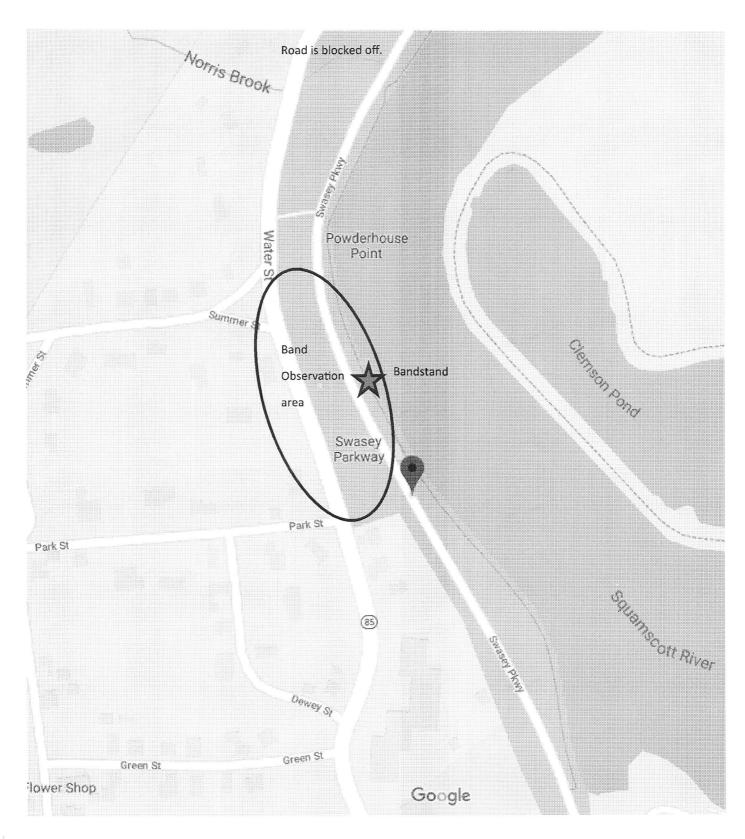
_____ date: <u>0/5</u>/ 19

PRINT NAME: GREG BISSON

APPLICANT SIGNATURE: JUGARY SUSSES
ALSO CONFIRM THAT I AM RESPONSBILE FOR ALL COSTS INCURRED FOR THIS EVENT INCLUDING ALL
SPECIAL DUTY POLICE, FIRE AND HEALTH/SAFETY SERVICES. ALL SERVICES MUST BE PAID IN FULL UPON
RECIEPT OF THE INVOICE. IF NOT PAID IN FULL, THE TOWN WILL CHARGE 2% INTEREST PER MONTH.
THE TOWN MAY REQUEST/SUE FOR LEGAL EXPENSES IF THE TOWN HAS TO GO TO COLLECTIONS FOR
JNPAID AMOUNTS. I AM RESPOSIBLE FOR ALL FEES, WHICH MAY INCLUDE INTEREST, ATTORNEY AND
COURT FEES.
THE TOWN RESERVES ITS RIGHTS TO PURSUE ALL AVAILABLE LEGAL REMEDIES FOR DAMAGE TO TOWN
PROPERTY OR VIOLATION OF ANY LAWS, RULES OR CONDITIONS APPLICABLE TO USE OF TOWN
PROPERTY. IN ADDITION, SUCH CONDUCT MAY RESULT IN REVOCATION OF PERMISSION AND/OR DENIAL
OF FUTURE REQUESTS FOR PERMISSION TO USE TOWN PROPERTY.
PRINT NAME: DATE:
APPLICANT SIGNATURE:

Police Chief (or designee):	No Comments
	The comments
Comments:	4.Ve ::
NE)	1 /
Signature:	Date: 2/14/19
	Land Company Company
Fire Chief (or designee):	☐ No Comments
	☐ No Confinents
Comments:	
Signature:	Date: 3/25/19
Health Officer:	No Comments
Professional Company of the Company	75 d g 75 d 2 d 2 d 2 d 2 d 2 d 2 d 2 d 2 d 2 d
Comments:	
n 12	- 1 7
Signature:	Date: <u>2/25/19</u>
Marie	The state of the same of the same
Parks/Recreation:	No Comments
Comments:	
Comments.	A
- M + A21212	215/19
Signature: Segent Brown	Date: 019/12
	•
Public Works:	No Comments
Comments:	r de de la
	10.73 (1) + (1) 1 x/7 (+ 1) 4-5 (x 1) 1794
Signature:	Date:
Jigilature.	Date.
Select Board/Designee:	☐ No Comments
Approval Signature:	Nata: 3-5-19
Approval signature	Date
Town Official Use Only:	
Date Complete Application Received:	
Cleaning Deposit Received: Check #:_	

Summer Concerts



TOWN OF EXETER, NH EVENT APPLICATION

Special Event License (Reference RSA 286 1-5, Town Ordinance Chapter 807)

The Town of Exeter requires licensing for all Special Events where the Select Board is the licensing authority. Special Event applications to the Town Manager's Office, at the Town Office.

For information or questions concerning the application call 603-778-6102.

Name of Event: POWDER KEG BEERACHTU-Tocation: 5WASEY
Date(s) of Event: 10/5/19 Start Time: 7:00AM End Time: 6:00PM
Event Representative Sponsor's Name: EXETER PARKS & REC
Address: 32 COURT ST
Town: EXETER State: NH Zip: 03833
Phone: 773-6151 Email: GBISSON@EXETERNH, GO
No. of Volunteers/Workers per Day: 150+ # Anticipated Spectators: 4,000+
List Vendor(s) Names: TBD
Describe (in detail) the proposed event: 8th Amual Powder Reg
Requesting: Town Hall Bandstand Art Gallery Swasey Parkway Senior Center Fireworks/Parade Raffle Raynes Barn/Farm Parks/Recreation Property
Alcohol Service (See separate form)
UBlocking Off Road(s) 5 WASTY
Plywood (2 weeks) or Poster (1 week) Signboard Dates:
A-Frame Quantity and Dates
Parking Spaces: Location:
If Applicable:
Has Permit been approved: Yes No

Event check list

Will your event involve any of the following? (Please check all that apply)

Food/beverage concessions/vendors/sales
Alcoholic beverages (State NH permit required)
Electronic sound amplification equipment, speakers, public address system (must follow noise ordinance)
Propane/Charcoal BBQ grills (inspection by Health Officer)
☐ Electrical set up/ electrical cords run to the site (inspection needed by Electric Inspector)
☐ Fire pits, bonfires, kindle fire, campfire and other outdoor burning (must have permit from Fire
Tents/canopies If so, list quantity and size 3-30' x 90', 1-30' x 60'
Animals at the event. If so, describe
Motorized Vehicles. If so, describe

Other State and/or local permits (if applicable):

- Selling/serving liquor <u>Application</u>
- Hawkers / Peddlers (door to door sales) Application

All applicants for Special Events need to provide written submission of the plans below. The Town staff will review your application and if additional information is required or if not enough information was supplied with this application, the Town will contact you to schedule a meeting.

You must submit the following with this application:

- 1. **Certificate of Insurance**: The Town requires liability insurance to be submitted with this completed application. Required amounts: General Liability/Bodily Injury/Property Damage: \$300,000/\$1,000,000. The Town must be listed as additionally insured.
- 2. **Site Plan**: A drawing of the event layout, including parking, facilities, vendor setup etc. (even if you supplied one in previous years).
- 3. **Security/Crowd Control Plan**: Describe the number of detail police officer(s) to manage the maximum seating capacity of indoor events or to secure, control, and assure compliance with laws and licensing conditions in the case of an outdoor event.
- 4. **Traffic Control/ Parking Plan**: The estimated number of vehicles, provisions for parking, number of police officers or employees necessary to control traffic, type and location of any signs, and any other accommodations or procedures planned to handle attendees and their vehicles.
- Fire Emergency Plan: The estimated number of occupants of all indoor events to assure compliance
 with the laws and permit rules and conditions required by the NH State Fire Code and its adopted
 references for places of assembly.
- 6. **Ambulance/ Medical Service Plan**: Detail the on-site emergency medical services and transportation plan.
- 7. **Ticket Distribution Plan**: Outline the distribution of tickets prior to the event and/or at the time and place of the event, including provision for a limitation on ticket sales to maintain required occupancy levels and provision for the refund of ticket costs in the event of cancellation of the event.

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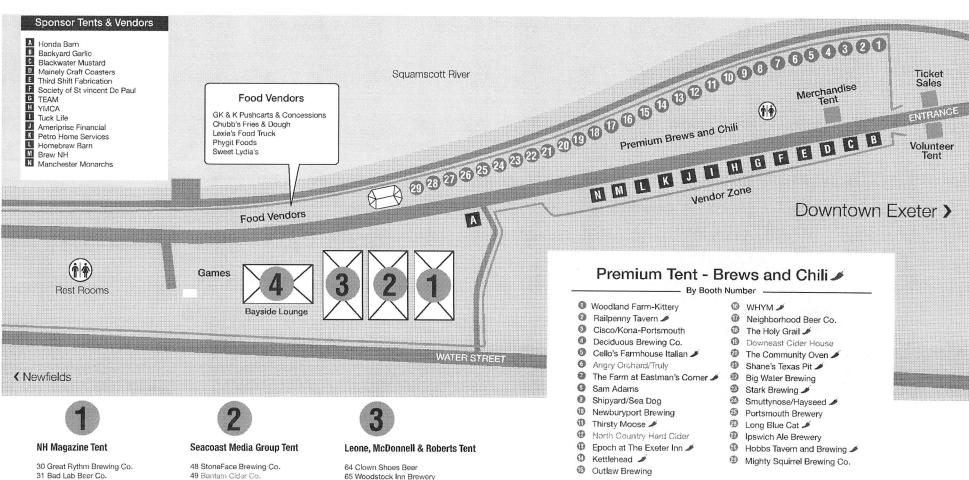
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BY SIGNING BELOW, I CONFIRM THAT ALL INFORMATION PROVIDED HEREIN AND IN ALL ATTACHMENTS IS TRUE AND ACCURATE, ACKNOWLEDGE THAT THIS APPLICATION WILL NOT BE REVIEWED BY THE SELECT BOARD UNTIL CONSIDERED COMPLETE BY TOWN REVIEW STAFF, AND STATE THAT ALL LIABILITY FOR THIS EVENT IS ASSUMED AND ACCEPTED BY THE APPLICANT.

PRINT NAME: OREG BISSON

PPLICANT SIGNATURE: SLLCGUS PRISSON	
ALSO CONFIRM THAT I AM RESPONSBILE FOR ALL COSTS INCURRED FOR THIS EVENT INCLUDING ALL PECIAL DUTY POLICE, FIRE AND HEALTH/SAFETY SERVICES. ALL SERVICES MUST BE PAID IN FULL UPON ECIEPT OF THE INVOICE. IF NOT PAID IN FULL, THE TOWN WILL CHARGE 2% INTEREST PER MONTH.	
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- 31 Bad Lab Beer Co.
- 32 Two Roads Brewing
- 33 Vermont Hard Cider
- 34 Baxter Brewing
- 35 Narragansett Beer
- 36 Sierra Nevada Brewing Co. 37 Pipe Dream Brewing
- 38 New Hampshire Magazine
- 39 Cabot Cheese
- 40 Bell's Brewery
- 41 14th Star Brewing
- 42 Concord Craft Brewing Co.
- 43 Rockingham Brewing Co. 44 Granite Roots Brewing
- 45 Black Hog Brewing
- 46 Tributary Brewing Co.
- 47 Earth Eagle Brewing

- 50 Foolproof Brewing Co.
- 51 Founders Brewing Co.
- 52 Wormtown Brewery 53 PEAK Organics
- 54 Garrison City Beer Works
- 55 Granite State Growler Tours 56 Next Level Church
- 57 Beara Brewing Co.
- 58 603 Brewery
- 59 Henniker Brewing Co.
- 60 Tuckerman Brewing Co.
- 61 Backyard Brewery and Kitchen
- 62 Jack's Abby Craft Lagers
- 63 Lone Pine

- 66 Stowe Cicler
- 67 Hidden Cove Brewing Co.
- 68 FOY Insurance
- 69 Krave Jerky 70 Firestone Walker Brewing Co.
- 71 Great North Ale Works
- 72 Swift Current Brewing 73 Candia Road Brewing
- 74 Loaded Question Brewery
- 75 Throwback Brewery

Ciders and Seltzers Vendor/Sponsor











SMUTTYNOSF



KETTLEHEAD











Thank Our Sponsors!

Event Underwriter ---

HONDABARN Where You're the big deall

Stage Sponsor



Pavilion Sponsor



Volunteer Tent Sponsor



Beer Tent Sponsors









...Water Bottle Sponsors



Rinsing Station Sponsors



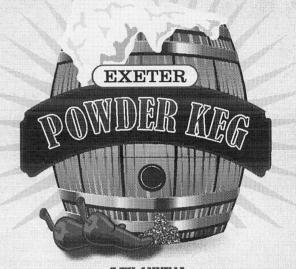
Cheese Sponsor

Cabot Cheese

Festival Friends

Ameriprise Financial DTC Lawyers ecm design Exeter Country Club Petro Home Services

WELCOME TO THE



BEER & CHILI FESTIVAL

Presented by Exeter Parks & Recreation and Exeter Area Chamber of Commerce

Saturday, October 6, 2018 Swasey Parkway, Exeter, NH

11:00-4:00 p.m. www.powderkegbeerfest.com





TOWN OF EXETER, NH EVENT APPLICATION

Special Event License (Reference RSA 286 1-5, Town Ordinance Chapter 807)

The Town of Exeter requires licensing for all Special Events where the Select Board is the licensing authority. Special Event applications to the Town Manager's Office, at the Town Office.

For information or questions concerning the application call 603-778-6102.

a
Name of Event: EXETER -FIRE WORK CONFOCATION: 5WASEV
Date(s) of Event: $\frac{7/13/19}{}$ Start Time: $\frac{5'.00PM}{}$ End Time: $\frac{9'.00PM}{}$
Event Representative Sponsor's Name: EXETER PARKS & RECREATION
Address: 32 COURT ST
Town: EXETER State: NH Zip: 03833
Phone: 773-6151 Email: GBUSSON@EXETERNH.GOU
No. of Volunteers/Workers per Day:# Anticipated_Spectators:#
List Vendor(s) Names:
Describe (in detail) the proposed event: CONCERT FOULOWED By FireWorks
Requesting: Town Hall Bandstand Art Gallery Swasey Parkway Senior Center Fireworks/Parade Raffle Raynes Barn/Farm Parks/Recreation Property
Alcohol Service (See separate form)
Blocking Off Road(s) 5WASEY
Plywood (2 weeks) or Poster (1 week) Signboard Dates:
A-Frame Quantity and Dates
Parking Spaces: Location:
If Applicable:
Has Permit been approved: Yes No

Event check list

Will your event involve any of the following? (Please check all that apply)

	Food/beverage concessions/vendors/sales
	Alcoholic beverages (State NH permit required)
	Electronic sound amplification equipment, speakers, public address system (must follow noise ordinance)
	Propane/Charcoal BBQ grills (inspection by Health Officer)
	Electrical set up/ electrical cords run to the site (inspection needed by Electric Inspector)
	Fire pits, bonfires, kindle fire, campfire and other outdoor burning (must have permit from Fire
	Tents/canopies If so, list quantity and size
	Animals at the event. If so, describe
	Motorized Vehicles. If so, describe
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- Selling/serving liquor <u>Application</u>
- Hawkers / Peddlers (door to door sales) Application

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You must submit the following with this application:

- 1. **Certificate of Insurance**: The Town requires liability insurance to be submitted with this completed application. Required amounts: General Liability/Bodily Injury/Property Damage: \$300.000/\$1,000.000. The Town must be listed as additionally insured.
- 2. **Site Plan**: A drawing of the event layout, including parking, facilities, vendor setup etc. (even if you supplied one in previous years).
- 3. **Security/Crowd Control Plan**: Describe the number of detail police officer(s) to manage the maximum seating capacity of indoor events or to secure, control, and assure compliance with laws and licensing conditions in the case of an outdoor event.
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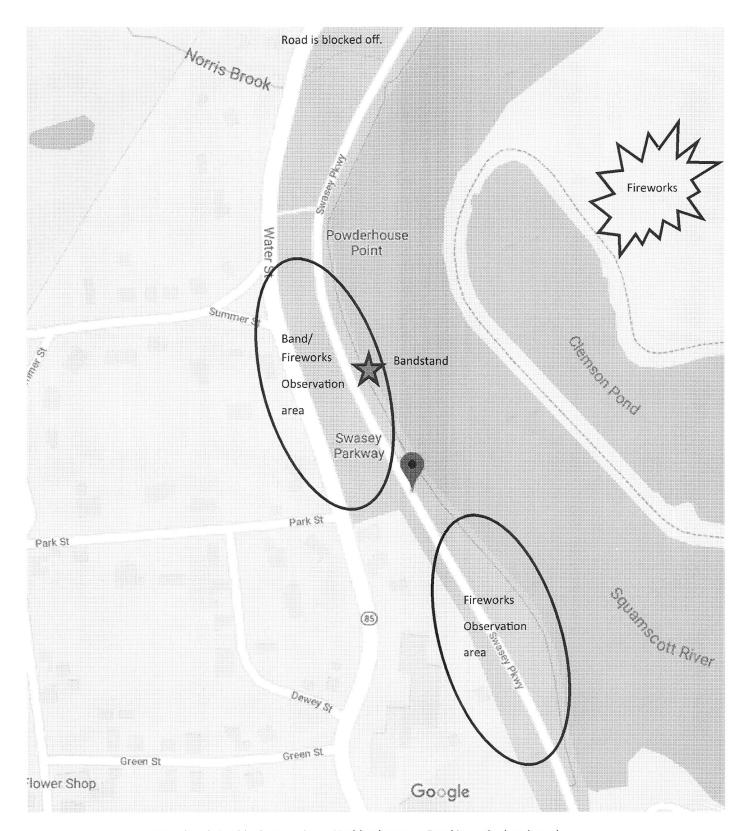
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PPLICANT SIGNATURE:

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Fireworks Concerts



TOWN OF EXETER, NH EVENT APPLICATION

Special Event License (Reference RSA 286 1-5, Town Ordinance Chapter 807)

The Town of Exeter requires licensing for all Special Events where the Select Board is the licensing authority. Special Event applications to the Town Manager's Office, at the Town Office.

For information or questions concerning the application call 603-778-6102.

ra a ray llava
Name of Event: <u>EASTER EGG HUNT</u> Location: <u>SWASEY</u>
Date(s) of Event: 4/20/19 Start Time: 9.00AM End Time: 12.00PM
Event Representative Sponsor's Name: EXETER PARKS + REC
Address: 32 COURT ST
Town: EXETER State: NH Zip: 03833
Phone: 773-6151 Email: GBISSONCEXETERNA, GOU
No. of Volunteers/Workers per Day:# Anticipated_Spectators:
List Vendor(s) Names: Names:
Describe (in detail) the proposed event: EASTER EGG HUNT
Requesting: Town Hall Bandstand Art Gallery Swasey Parkway Senior Center Fireworks/Parade Raffle Raynes Barn/Farm Parks/Recreation Property
Alcohol Service (See separate form)
Defocking Off Road(s) 5WASTY
Plywood (2 weeks) or Poster (1 week) Signboard Dates:
A-Frame Quantity and Dates
Parking Spaces:_Location:
If Applicable:
Has Permit been approved: Yes No
Tech/AV Services needed: Yes No

Event check list

Will your event involve any of the following? (Please check all that apply)

	Food/beverage concessions/vendors/sales
	Alcoholic beverages (State NH permit required)
4	Electronic sound amplification equipment, speakers, public address system (must follow noise ordinance)
	Propane/Charcoal BBQ grills (inspection by Health Officer)
	Electrical set up/ electrical cords run to the site (inspection needed by Electric Inspector)
	Fire pits, bonfires, kindle fire, campfire and other outdoor burning (must have permit from Fire)
	Tents/canopies If so, list quantity and size
	Animals at the event. If so, describe
	Motorized Vehicles. If so, describe

Other State and/or local permits (if applicable):

- Selling/serving liquor <u>Application</u>
- Hawkers / Peddlers (door to door sales) Application

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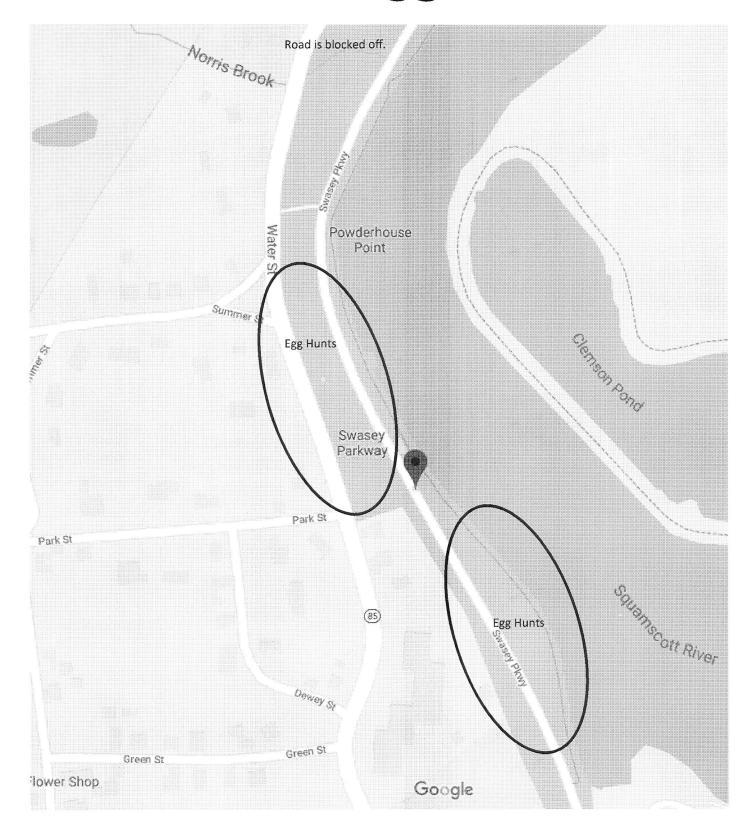
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PRINT NAME: GREG BISSON DATE: 2/5/19
APPLICANT SIGNATURE: 95 CLC PUSSO
I ALSO CONFIRM THAT I AM RESPONSBILE FOR ALL COSTS INCURRED FOR THIS EVENT INCLUDING ALL SPECIAL DUTY POLICE, FIRE AND HEALTH/SAFETY SERVICES. ALL SERVICES MUST BE PAID IN FULL UPON RECIEPT OF THE INVOICE. IF NOT PAID IN FULL, THE TOWN WILL CHARGE 2% INTEREST PER MONTH.
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Town Official Use Only:		
Date Complete Application Received:		Final Approval Date:
Fee Received:		
Cleaning Deposit Received:	_ Check #:	

Easter Egg Hunt



Correspondence



Russ Dean <rdean@exeternh.gov>

Regarding Nick Gray

Paul W. Royal <pwroyal17@gmail.com>

Fri, Feb 22, 2019 at 3:50 PM

To: "To:" <dclement@exeternh.gov>, kcorson@exeternh.gov, Molly Cowan <mcowan@exeternh.gov>, Russ Dean <rdean@exeternh.gov>, asurman@exeternh.gov, jgilman@exeternh.gov

Cc: PGScafidi@comcast.net

Dear Select Board Members and Moderator Scafidi,

I apologise for my brevity but I am enjoying time with my family and contributing to the local economy in Puerto Rico where this is being written.

I strongly believe that the time has come to deny Nicholas T Gray a seat on any committee or board over which the Select Board has control.

I want to be crystal clear that Mr. Gray's political views have ZERO bearing on my request to consider this.

His disrespectful discourse both in "semi-private" and public venues for volunteers, employees, and elected officials alike has reached a point where he can not be an effective member of any board or committee entrusted with important town responsibilities.

There are far too many instances where his outright lies, unacceptable rudeness, and attempts to intimidate others working in the best interest of the town make him a clear liability to his effectiveness as a steward deserving of the public trust.

Respectfully,

Paul W. Royal



MAR 1 4 2019

Received

Phillips Exeter Academy

March 11, 2019

Mr. Russ Dean Town Manager 10 Front Street Exeter, NH 03833

Dear Mr. Dean,

RE: Marston Street Parking

Dear Mr. Dean,

On behalf of the Marston Street residents and Phillips Exeter Academy, I would like to respectfully request the Town of Exeter consider eliminating parking on the west side of Marston Street as shown on Attachment A. Parking would remain available on the east side of the street.

Elimination of the parking on the west side of the street would increase overall safety and visibility by eliminating congestion around driveways, improve the resident's privacy, and help minimize property damage by vehicles.

Thank you for your consideration of this request and please let me know if you have any questions or require additional information.

Sincerely

Mark Leighton

Director of Facilities Management

Phillips Exeter Academy

CC:

Sarah and Jeremy James

Bert and Pam Bourgeois

ATTACHMENT A





Russ Dean <rdean@exeternh.gov>

91a

1 message

Anne Surman <annesurman3@gmail.com>

Thu, Mar 14, 2019 at 7:45 PM

To: Julie Gilman <juliedgilman@comcast.net>

Cc: Russ Dean <rdean@exeternh.gov>, Sheri Riffle <sriffle@exeternh.gov>

Dear Chairwoman Gilman,

In adhering to 91a, please include in the packet for the meeting on March 18, 2019 the letter to this board on February 22 from Paul Royal in regard to Nick Gray and his appointment to the Planning Board and his appointment to the Budget Committee or any other town appointed committee. Also, please include the letter from David O'Hearn that was sent to the entire BOS regarding the Swasey Parkway Trustee meeting of March 11, 2019.

Also, please acknowledge receipt of this email stating that you will do this.

Correspondence to the Board of Selectman is public and should be included in all packets. It is not a decision of the Chair to arbitrarily pick and choose what correspondence will or will not be included in Selectboard packets.

Thank you. Anne Surman



Russ Dean <rdean@exeternh.gov>

Swasey Trustee Meeting 03-11-19

David O'Hearn <david.ohearn@suntecktts.com>

Wed, Mar 13, 2019 at 8:00 AM

To: "jgilman@exeternh.gov" <jgilman@exeternh.gov>, "kcorson@exeternh.gov" <kcorson@exeternh.gov>,

"mcowan@exeternh.gov" <mcowan@exeternh.gov>, Don Clement <dclement@exeternh.gov>, "ASurman@exeternh.gov" <ASurman@exeternh.gov>

Cc: Russ Dean <rdean@exeternh.gov>

Hi Honorable Selectboard,

Did you watch Monday night's Swasey Parkway Trustees Meeting. As a citizen of Exeter I am extremely embarrassed by Chair Ruffner's handling of the meeting.

The Chair continuously interrupted Trustee and Selectboard members when they had the floor. I have written Chair Ruffner in the past with my concern about her interruptions when others have the floor.

I highly commend Selectboard member Ms. Surman for trying to establish order.

Did you see Mr. Ruffner at the podium threaten to bring the courts and ACLU into his dispute about the way TEAM has been treated?

I ask you to please listen closely to Mr. Hamel's response.

As government officials I hold you to higher standards when dealing with the public and town elected or volunteer people.

You all pass the grade.

I highly suggest you bring Ms. Ruffner in for ethics training. She is an embarrassment to our form of town government.

Very respectfully yours,

David O'Hearn

9 Hale St

Exeter



Russ Dean <rdean@exeternh.gov>

Regarding Nick Gray

Paul W. Royal <pwroyal17@gmail.com>

Fri, Feb 22, 2019 at 3:50 PM

To: "To:" <dclement@exeternh.gov>, kcorson@exeternh.gov, Molly Cowan <mcowan@exeternh.gov>, Russ Dean <rdean@exeternh.gov>, asurman@exeternh.gov, jgilman@exeternh.gov

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I want to be crystal clear that Mr. Gray's political views have ZERO bearing on my request to consider this.

His disrespectful discourse both in "semi-private" and public venues for volunteers, employees, and elected officials alike has reached a point where he can not be an effective member of any board or committee entrusted with important town responsibilities.

There are far too many instances where his outright lies, unacceptable rudeness, and attempts to intimidate others working in the best interest of the town make him a clear liability to his effectiveness as a steward deserving of the public trust.

Respectfully,

Paul W. Royal

MITCHELL MUNICIPAL GROUP, P.A.

ATTORNEYS AT LAW 25 BEACON STREET EAST LACONIA, NEW HAMPSHIRE 03246

Welcome, Naomi!

We'd like to introduce you to our newest attorney, Naomi Butterfield.

Naomi has significant experience as a New Hampshire lawyer. She has worked in the Attorney General's office, in one of the state's larger law firms and, most recently, has served as in-house counsel for Merrimack County. At each stop she has broadened her knowledge and experience in ways that will benefit our clients.

Naomi lives in Concord with her husband and twin girls, and we are pleased to have her with us.



TOWN OF EXETER, NEW HAMPSHIRE

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March 18th, 2019

Honorable Mary Jane Wallner Chairman, Finance Committee State House 107 N. Main Street Concord NH 03303

Dear Representative Wallner, Chair and Members of the House Finance Committee,

I write today in support of HB352, which would restore funding for state aid grants (SAG) for wastewater projects in New Hampshire municipalities, water, and sewer districts.

There are many reasons to support this restoration of funding. The New Hampshire economy is robust. Prior to being frozen back in 2009, this program was key for many communities, including Exeter, to support funding local wastewater projects. Looking at the infrastructure issues within the state, it is hard to argue against water and wastewater infrastructure as our most important infrastructure. The state needs to be active in good financial times supporting these efforts, and restoration of this program would send more than just a message, but a firm commitment of your understanding of just how important these issues are for both the short and long term. Funding important public wastewater projects means supporting point source treatment activities, which has been proven a more sustainable method for the environment compared to septic systems.

Exeter plans to use the state aid, if approved, to directly offset ratepayer costs associated with a record 54 million dollar-plus replacement of its Wastewater Treatment Facility and adjoining Main Pump Station. This project is the single largest capital project in town history, and was developed in response to new EPA regulations which impacted our latest NPDES permit, and is being constructed via a consent order with the EPA. The new Wastewater Facility will discharge into the Squamscott River in Exeter and Stratham, which is on the impaired rivers list. Discharge will then travel to Great Bay.

The project has included the creation of a completely different treatment system for the town, and has included the removal of hundreds of thousands of tons of sludge from old lagoons, which had been part of the wastewater site in Exeter since 1963. While this project is a great investment for our town including the positive impacts on Great Bay, our ratepayers are going to be greatly impacted by the payback of the revolving fund loan required to fund the project, once those costs are passed along to our 3400 plus water/sewer account holders. These accounts represent all walks of life: residents, small businesses, large businesses, educational institutions, and not for profits. All will be impacted by these new rates.

Sewer rate relief is imperative for these key stakeholders and restoring this funding would go a long way in affirming the state's commitment that it cares not only about improving the environment including Great Bay, but also cares about a commitment to residents and businesses and their ability to operate with less of a burden.

I hope you will look favorably upon this bill. I hope the committee understands that although Exeter may be a prime beneficiary of this program, the projects to which it applies are equally as important to all public wastewater systems in the state. In addition, construction of facilities such as ours make regionalization possible. Communities that regionalize, particularly for sewer, are able to benefit from economies of scale

and positively address environmental (ie treatment) issues in their communities. I am happy to share more of Exeter's experience and the importance of this funding to not just Exeter but to all communities attempting to fund valuable wastewater improvements, and why the time is now to restore this funding.

Please feel free to contact me at <u>rdean@exeternh.gov</u> if I can answer questions or gather more information for the committee.

Sincerely

Russell Dean Town Manager THE SERVICE AND ACTION ARM OF NEW HAMPSHIRE MUNICIPALITIES

LEGISLATIVE BULLETIN

Good-Bye and Hello

Many local officials completed their terms of office this week, and some will next week. Whatever the timing, we thank all of you for the time and energy you have devoted to public service, including your work on behalf of NHMA. For those who have never served in local government, it is difficult to appreciate how much work and time are involved, and how thankless the task can be. We hope you will enjoy your time off.

Meanwhile, we enthusiastically welcome all of the new officials. We look forward to working with you in the coming years. Please be sure to let us know the e-mail addresses of the new officials in your town who should receive the *Legislative Bulletin*, so we can provide them with the latest legislative news. You can send address changes to governmentaffairs@nhmunicipal.org. Also, please go into Member Directory Updates in the Member Toolbox section on NHMA's website to update information on all elected and appointed local officials and employees.

Some who are new to local government may not fully appreciate the extent to which state legislation affects what happens at the local level—but you will learn quickly. We hope you will read the *Legislative Bulletin*, get to know your legislators, think about what you can do to influence state policy, and let us know when you have questions or ideas.

House to Vote on SB 2 Adoption

HB 415, the NHMA policy bill that would improve the process for a town to adopt the official ballot referendum (SB 2) form of government, was on the House consent calendar this week, but it was pulled from the consent calendar and placed at the end of the regular calendar. Because the House did not get through its agenda, the bill has now been moved to next week's calendar, so the House will likely be voting on it on Tuesday, March 19.

Please see our article in <u>Legislative Bulletin #5</u> for an explanation of the bill and why it is so important. The Municipal and County Government Committee clearly understood the need for it, and recommended passage by an 18-1 vote. *Please urge your representatives to <u>support</u> the committee recommendation of Ought to Pass.*

Bulletin 12 — 2019 Session March 15, 2019

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Surprise Vote to Abolish Fluoride

In one of the most surprising developments in this year's legislature, the House Resources, Recreation and Development Committee voted 16-3 last week to recommend passage of <u>HB 192</u>, which would prohibit the introduction of fluoride into any public water system in the state. The committee then voted to put the bill on the consent calendar for next week's House session.

The good news is that we understand the bill is likely to be tabled at the House session. The bad news is that, as has already been demonstrated, no outcome is ever certain.

Bills to ban fluoride have become a perennial exercise in the legislature, and they are always defeated overwhelmingly. From 2011 through 2017, four bills to prohibit or limit the use of fluoride were introduced in the House. All were voted Inexpedient to Legislate in committee, by successive votes of 16-0, 16-0, 16-2, and 19-1, and all were killed by voice votes in the House.

And for good reason. The Centers for Disease Control recommends fluoride in drinking water as the safest, most cost-effective method of preventing tooth decay and overall improvement in oral health. This recommendation is supported by reviews of the latest scientific assessments by the United States Department of Health and Human Services and the Environmental Protection Agency. Apart from enabling municipalities to protect the health of their residents, it helps to reduce municipal welfare budgets. According to the American Dental Association, every dollar invested in water fluoridation saves \$38 in dental treatment costs.

Nor is fluoride some kind of Strangelovean plot to impurify our precious bodily fluids without our knowledge. Under existing law, fluoride may be added to public water supplies only if it is approved by a public referendum—the purest form of local, citizen control. We cannot imagine why state legislators would want to prohibit municipalities from protecting public health with the consent of the public.

About 350,000 New Hampshire residents are on public water supplies with fluoride, as are over 210 million people nationwide. This bill would adversely affect residents of Bedford, Belmont, Concord, Derry, Dover, Durham, Goffstown, Greenland, Hanover, Hooksett, Laconia, Lancaster, Lebanon, Londonderry, Manchester, Madbury, New Castle, Newington, Portsmouth, and Rochester.

This week's to-do list

- Ask your representatives to support HB 415, NHMA's policy bill that changes the process for a town to adopt SB 2.
- Ask your representatives to vote to table or kill HB 192, which would prohibit fluoride in public water supplies.
- Contact members of the House Ways & Means Committee and ask them to support HB 641, authorizing a local option hotel occupancy fee.
- ✓ Attend the House Finance Committee's budget hearing on Monday, April 18, and/or submit written testimony to the committee.
- Send us contact information for newly elected local officials and update the member directory on our website.
- ✓ Register for the Rightto-Know Law workshop on March 26 in Derry or April 3 in Berlin, and the Local Officials Workshop on April 10 in Rochester.

As mentioned, **HB** 192 will be on the consent calendar for next week's House session, on **Tuesday, March 19.** If it is to be tabled or killed, it will first need to be removed from the consent calendar (which any representative may do). A motion to table would then be in order. Failing that, the committee's recommendation will need to be voted down, to be followed by a vote of Inexpedient to Legislate. **Please ask your representatives to (1) support a motion to table or, (2) alternatively, vote down the committee recommendation of Ought to Pass and support a subsequent motion of Inexpedient to Legislate.**

Biennial State Budget

On Monday, March 18, at 1:00 p.m., in Representative Hall at the State House, the House Finance Committee will hold the last public hearing on HB 1, the governor's proposed state operating budget for the period July 1, 2019 – June 30, 2021, and HB 2, known as the trailer bill, which contains the statutory changes necessary to implement the biennial budget. We reported in Bulletin #8 a summary of the municipal items included in and excluded from the governor's proposed budget. The most notable of these are the continued suspension of funding for revenue sharing (HB 2, section 43), suspension of the meals and room tax catchup formula (HB 2, section 37) and continuation of the moratorium on funding state aid grants for wastewater projects (HB 2, section 44).

In lieu of or in addition to oral testimony, written testimony may be submitted at the public hearing or emailed to the <u>House Finance Committee members</u>. Please remember to send NHMA a copy of any testimony or comments you offer at the public hearing, and contact us at <u>governmentaffairs@nhmunicipal.org</u> with any questions about **HB 1/HB 2**.

April 4 is the last day for the Finance Committee to report the recommended budget to the full House, and subcommittee work is scheduled to be completed by Thursday, March 28, less than two weeks away. We will be monitoring the budget work sessions very closely over the next two weeks and will continue to provide updates as the budget is developed.

Local Option Hotel Occupancy Fee

As we reported in last week's <u>Bulletin</u>, <u>HB 641</u>, an NHMA policy bill that authorizes municipalities to collect a local option occupancy fee of up to \$2 per night for hotel room rentals, passed the House as a policy, but was then sent to the Ways and Means Committee to review any potential impact on state revenues, specifically the 9% meals and rooms tax. As the committee learned, HB 641 will have no impact on state revenues and places no administrative responsibilities on the Department of Revenue Administration, since the collection process will be handled solely by any municipality that adopts this local option revenue source. The Ways and Means Committee will vote on HB 641 at an executive session scheduled for Monday, March 18, at 1:00 p.m. Municipalities interested in collecting a local option hotel occupancy fee to address the service and infrastructure needs associated with tourism and transient populations are encouraged to contact members of the House Ways and Means Committee and urge support of Ought to Pass on HB 641.

Utility Valuation Bill Goes to House

The House Ways and Means Committee voted 20-0 this week to recommend passage of **HB** 700, the utility valuation bill that we have written about several times. The committee approved an <u>amendment</u> that replaces all but the "purpose" section of the bill. The bill as amended has the support, or at least the non-opposition, of all interested parties, including NHMA.

The bill now goes to the full House at its session next week. Given the unanimous committee recommendation and the fact that no interested party has expressed opposition, it seems reasonable to expect the House to pass the bill.

Senate Approves Housing Appeals Board

The Senate yesterday passed <u>SB 306</u>, the bill establishing a housing appeals board that we have written about several times, most extensively in <u>Legislative Bulletin #6</u>. The Senate <u>amended the bill</u> to address the concerns we identified in that article.

The bill now goes to the Senate Finance Committee for further review, because it comes with a \$400,000 appropriation. It will then have to go back to the full Senate for a second vote.

Revenue Sharing Passes and Tabled

Late Thursday night, by a vote of 14-10, the Senate passed <u>SB 301</u> an NHMA policy bill that restores revenue sharing—an estimated \$37.5 million in fiscal year 2020 and \$55.5 million in fiscal year 2021—to cities and towns, the funding of which is to come from the suspension of business tax rate reductions scheduled to take effect in the next biennium. However, the bill was immediately tabled at the request of the prime sponsor. Please thank the Senators who supported SB 301.

Short-Term Rental Bill Re-Referred

The Senate Election Law and Municipal Affairs Committee voted this week to recommend rereferral of <u>SB 69</u>, the **NHMA policy bill** that would authorize municipalities to license shortterm rental properties and conduct fire and health inspections of the properties. This means the committee will keep the bill in its possession and (in theory) study it and make a recommendation for next year. In practice, re-referred bills are almost invariably killed.

Unlike the House process for retaining a bill, the committee's vote is not final—it is a recommendation to the full Senate, which can affirm the re-referral recommendation or take some other action. But any other action is extremely unlikely.

What's Next?

This year's legislative session is nearing the halfway point, and things are moving in several different directions. Yesterday was the deadline for House committees to report all bills that were not going to a second committee. Senate committees have a similar deadline next week. House and Senate deadlines to act on all bills, depending on whether they are in a second committee, are coming up in the next few weeks.

This means that committee hearing activity has subsided, as committees hurry to get their bills out and the full House and Senate work to dispose of all bills. The Senate dealt with over 80 bills in its lengthy session yesterday, and the House will have a marathon, three-day session next week. Soon, however, the Senate will begin hearing bills passed by the House, and *vice versa*. After a couple weeks of very long House and Senate sessions, we will be back to lots of committee hearings in April.

HOUSE CALENDAR

MONDAY, MARCH 18, 2019

FINANCE, Representatives Hall, SH

1:00 p.m.

HB 1-A, making appropriations for the expenses of certain departments of the state for fiscal years ending June 30, 2020 and June 30, 2021; HB 2-FN-A, relative to state fees, funds, revenues, and expenditures.

SENATE CALENDAR

TUESDAY, MARCH 19, 2019

COMMERCE, Room 100, SH

1:00 p.m.

SB 148, relative to notification to public employees regarding their right to join or not join a union.

ENERGY AND NATURAL RESOURCES, Room 103, SH

8:45 a.m.

SB 159, relative to net energy metering limits for customer-generators. NHMA Policy.

WEDNESDAY, MARCH 20, 2019

ELECTION LAW AND MUNICIPAL AFFAIRS, Room 102, LOB

10:30 a.m. SB 103-L, authorizing municipalities to engage in multi-town bonding projects.

HOUSE FLOOR ACTION

Thursday, March 14, 2019

CACR 10, relating to a state income tax. Providing that revenue from any state income tax shall be returned to the cities, towns, school districts, and counties to assist in property tax relief. Inexpedient to Legislate. Passed.

HB 128, relative to a property tax exemption for disabled veterans. Passed with Amendment.

HB 155, relative to procedures for determining and disclosing exculpatory evidence in a police officer's personnel file. **Passed with Amendment.**

HB 178, establishing a minimum wage. Inexpedient to Legislate.

HB 186, establishing a state minimum wage and providing for adjustments to the minimum wage. Passed with Amendment.

HB 215, requiring the legislative body to approve the appointment of town managers and prohibiting town managers from hiring contractors to perform the duties of town managers. **Inexpedient to Legislate.**

HB 286-LOCAL, relative to free inspection of records under the right-to-know law. Passed.

HB 388-LOCAL, requiring code compliance inspection for building permits. Inexpedient to Legislate.

HB 391, relative to permits for vehicle registration. Passed.

HB 396-FN-LOCAL, relative to delay or denial of records under the right-to-know law. Passed.

HB 404, relative to a local option for liquefied natural gas storage facility sitings. Inexpedient to Legislate.

HB 406, relative to reporting and investigation of serious injuries and death in the workplace. **Passed**.

HB 469, relative to limiting amendments to warrant articles in towns that have adopted official ballot voting. Inexpedient to Legislate.

HB 477-FN, relative to allowance sales under the New Hampshire regional greenhouse gas initiative program. Inexpedient to Legislate.

HB 537, relative to the release of motor vehicle records. Tabled.

HB 553, relative to the amendment of petitioned warrant articles. Inexpedient to Legislate.

HB 592, relative to OHRV operation and license. Passed.

HB 635-LOCAL, enabling a payment in lieu of taxes for a combined heat and power agricultural facility. Passed.

HB 694-FN, establishing a take-back program for illegal controlled drugs. Tabled.

HB 724-FN, relative to certain rights of employees. Inexpedient to Legislate.

SENATE FLOOR ACTION

Thursday, March 14, 2019

- SB 22, relative to the construction property tax exemption. Passed with Amendment.
- SB 48, relative to the city chief election officer. Inexpedient to Legislate.
- SB 74-FN-A, relative to register of deeds fees used to support the land and community heritage investment program (LCHIP). Passed; referred to F-S.
- SB 84-FN-A, making appropriations to the department of health and human services for homeless services expansion. Tabled.
- SB 95-FN, establishing a working families property tax refund program. Re-referred.
- SB 122-FN, relative to expenditures from the energy efficiency fund. Passed with Amendment.
- SB 134-FN, relative to the administration of the meals and rooms tax. Passed.
- SB 169, relative to recovery of expenditures from the drinking water and groundwater trust fund. Passed with Amendment.
- SB 171-FN-A, appropriating money to remove lead from drinking water pipes in schools. Rereferred.
- SB 202-FN-A, establishing a stormwater management and flood resilience fund within the department of environmental services and making an appropriation to the fund. Tabled.
- SB 229-FN, relative to audit recounts. Re-referred.
- SB 243-FN, relative to the low and moderate income homeowners property tax relief program. Passed; referred to F-S.
- SB 257-FN, prohibiting foams containing perfluoroalkyl chemicals for use in fighting fires. Passed with Amendment.
- SB 262-FN, relative to the violation of a property interest in abandoned personal materials. Passed with Amendment.
- SB 271-FN-L, relative to requiring prevailing wages on state-funded public works projects. Passed with Amendment.
- SB 283-FN, relative to post-election audits of electronic ballot counting devices. Passed with Amendment; referred to F-S.
- SB 286-FN-L, relative to aggregation of electric customers by municipalities and counties. Passed with Amendment.

- **SB 287-FN**, requiring the commissioner of the department of environmental services to revise rules relative to perfluorinated chemical contamination in drinking water. **Re-referred.**
- **SB 301-FN-A-L**, relative to the rates of the business profits tax and business enterprise tax, and relative to revenue sharing with cities and towns. **Tabled. NHMA Policy.**
- SB 305-FN, relative to voter registrations accepted by other state agencies. Re-referred.
- SB 306-FN, establishing the housing appeals board. Passed with Amendment; referred to F-S.
- SB 307-FN, relative to outdoor lighting. Passed with Amendment.
- SB 316-FN, relative to the protection of personal information. Re-referred.
- SB 317-FN, prohibiting sanctuary jurisdictions in New Hampshire. Tabled.

	2019 NHMA UPCOMING EVENTS FOR MEMBERS
Mar. 20	Webinar: Rethinking Recycling
Mar. 26	Regional Workshop: RTK Law & Governmental Meetings (Derry)
Apr. 3	Regional Workshop: RTK Law & Governmental Meetings (Berlin)
Apr. 10	2019 Local Officials Workshop (All day), Rochester
Apr. 16	2019 Local Officials Workshop (All day), Peterborough
Apr. 17	Webinar: Legislative Half-time
Apr. 24	NHMA/NHMLA Workshop: Exactions and Open Space
Apr. 26	Local Road Regulation + Enforcement: New Hard Road to Travel

To register for an upcoming event, go to our website: www.nhmunicipal.org and scroll down on the left under CALENDAR OF EVENTS. Click on the green bar View the Full Calendar and go to the workshop or webinar you are interested in. For more information, please call NHMA's Workshop registration line: (603) 230-3350.



Russ Dean <rdean@exeternh.gov>

Exeter Letter regarding HB352

Russ Dean <rdean@exeternh.gov>

Thu, Mar 14, 2019 at 4:31 PM

To: Anne Surman <annesurman3@gmail.com>, Julie Gilman <juliedgilman@comcast.net>, Molly Cowan <mcowan@exeternh.gov>, Kathy Corson <kcorson@exeternh.gov>, Niko Pappas <niko.pappas@aon.com>

All this was sent to House Finance today regarding HB352. I raised what I thought the core issues were in this legislation not just for Exeter but on the subject.

I've attached a link of House Finance Committee members on both sides of the aisle. If you know or can reach out to ANY on this list, please do so.

Most of you know but there are 9 million ADDITIONAL dollars at stake for us if this goes through. So far Senate and House have been very supportive generally, but more lobbying is needed at this committee and when the time comes with the Governor.

If you need the list itself of cities towns and amounts they would get, let me know and I will re-send. It may help if you know Select Board members or Council members in those towns to get them to write a letter to this committee.

Thanks!

Russ

------ Forwarded message ------From: Russ Dean <rdean@exeternh.gov> Date: Thu, Mar 14, 2019 at 3:58 PM Subject: Exeter Letter regarding HB352

To: <HouseFinanceCommittee@leg.state.nh.us>

[Quoted text hidden]

House Finance Committee.pdf