

Town of Exeter							
2020 Preliminary Budget Summary							
Version #3: SB							
Last Update: December 30, 2019							
DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget % Difference
General Fund Appropriations							
General Government							
Select Board	26,632	23,981	19,759	22,981	22,981	(1,000)	-4.17%
Town Manager	227,287	235,817	205,825	244,451	244,451	1,683	0.71%
Human Resources	87,182	119,385	85,544	150,748	150,748	31,363	26.27%
Transportation	9,083	1	-	1	1	-	0.00%
Legal	90,577	80,000	57,837	80,000	80,000	-	0.00%
Information Technology	206,930	230,029	161,593	252,061	254,861	24,832	10.80%
Trustees of Trust Funds	891	891	891	891	891	-	0.00%
Town Moderator	538	861	189	1,319	1,319	458	53.13%
Town Clerk	348,438	351,014	289,444	353,739	353,739	2,726	0.78%
Elections/Registration	18,077	11,759	9,622	30,601	30,601	18,842	160.23%
Total General Government	1,015,636	1,053,738	830,704	1,136,792	1,139,592	78,903	7.5%
Finance							
Finance/Accounting	296,833	309,750	273,278	329,674	329,674	19,925	6.4%
Treasurer	9,592	11,069	7,945	9,792	9,792	(1,277)	-11.5%
Tax Collection	103,714	113,820	91,653	115,581	115,812	1,993	1.8%
Assessing	214,734	223,257	196,365	254,540	253,610	30,353	13.6%
Total Finance	624,873	657,894	569,241	709,587	708,888	50,994	7.8%

Town of Exeter 2020 Preliminary Budget Summary Version #3: SB Last Update: December 30, 2019							
DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget % Difference
Planning & Building							
Planning	233,316	260,451	204,046	268,330	267,433	6,981	2.7%
Economic Development	138,237	144,879	118,059	151,341	151,341	6,462	4.5%
Inspections/Code Enforcement	248,502	257,966	216,656	265,855	265,855	7,889	3.1%
Conservation Commission	7,060	10,039	7,758	10,039	10,039	-	0.0%
Sustainability Advisory Committee	-	-	-	-	-	-	
Zoning Board of Adjustment	4,262	4,320	3,154	4,326	4,326	5	
Historic District Commission	1,509	11,817	23,176	11,825	11,825	8	0.1%
Heritage Commission	265	988	484	892	892	(96)	-9.7%
Total Planning & Building	633,150	690,461	573,333	712,608	711,711	21,250	3.1%
Public Safety							
Police	3,193,831	3,319,225	2,556,262	3,395,389	3,324,544	5,318	0.2%
Fire	3,604,030	3,768,283	2,930,496	3,871,651	3,851,911	83,628	2.2%
Communications	388,316	447,529	299,761	417,082	417,082	(30,447)	-6.8%
Health	126,808	133,209	113,515	135,010	135,010	1,801	1.4%
Total Public Safety	7,312,984	7,668,247	5,900,034	7,819,133	7,728,548	60,300	0.8%
Public Works - General Fund							
Administration & Engineering	374,005	377,824	340,070	413,659	412,348	34,524	9.1%
Highways & Streets	1,774,204	2,065,465	1,707,709	2,110,977	2,110,977	45,512	2.2%
Snow Removal	337,463	314,632	292,822	334,555	334,555	19,924	6.3%
Solid Waste Disposal	1,199,037	1,252,517	915,573	1,324,764	1,324,764	72,247	5.8%
Street Lights	171,408	170,340	129,763	170,340	170,340	-	0.0%
Stormwater	36,591	60,000	4,037	60,000	60,000	-	0.0%
Total Public Works - General Fund	3,892,708	4,240,778	3,389,974	4,414,295	4,412,984	172,206	4.1%

Town of Exeter
2020 Preliminary Budget Summary
Version #3: SB
Last Update: December 30, 2019

DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget % Difference
Maintenance							
General	404,142	502,890	412,346	527,219	527,219	24,330	4.8%
Town Buildings	249,337	270,344	238,800	289,424	289,424	19,080	7.1%
Maintenance Projects	15,415	100,000	54,454	100,000	100,000	-	0.0%
Mechanics/Garage	209,862	263,580	142,149	262,509	275,423	11,843	4.5%
Total Maintenance	878,757	1,136,814	847,748	1,179,152	1,192,066	55,252	16.4%
Welfare & Human Services							
Welfare	76,008	68,171	54,004	73,052	73,052	4,881	7.2%
Human Services	107,500	106,625	63,844	103,805	103,805	(2,820)	-2.6%
Total Welfare & Human Services	183,508	174,796	117,848	176,857	176,857	2,061	1.2%
Parks & Recreation							
Recreation	307,483	317,076	263,391	345,668	344,410	27,334	8.6%
Parks	209,829	221,299	193,308	218,182	218,182	(3,117)	-1.4%
Total Parks & Recreation	517,312	538,375	456,699	563,850	562,592	24,217	4.5%
Other Culture/Recreation							
Other Culture/Recreation	23,854	17,002	9,239	17,000	17,000	(2)	0.0%
Special Events	15,439	15,000	14,892	15,000	15,000	-	0.0%
Total Other Culture/Recreation	39,293	32,002	24,131	32,000	32,000	(2)	0.0%
Public Library							
Library	1,014,633	1,024,921	847,063	1,032,905	1,032,905	7,984	0.8%
Total Library	1,014,633	1,024,921	847,063	1,032,905	1,032,905	7,984	0.8%

Town of Exeter 2020 Preliminary Budget Summary Version #3: SB Last Update: December 30, 2019							
DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference
Debt Service & Capital							
Debt Service	1,013,461	1,045,774	1,042,757	1,028,140	1,055,140	9,366	0.9%
Vehicle Replacement/Lease	623,837	521,668	354,028	416,907	416,907	(104,761)	-20.1%
Misc. Expense	7,006	4	3,791	4	4	-	0.0%
Cemeteries	-	1	-	1	1	-	0.0%
Capital Outlay - Other	3,570	4,501	6,384	4,251	4,251	(250)	-5.6%
Total Debt Service & Capital	1,647,874	1,571,948	1,406,960	1,449,303	1,476,303	(95,645)	-6.1%
Benefits & Taxes							
Health Insurance Buyout/Sick Leave/Flex Spending	214,900	137,059	162,556	163,602	161,552	24,493	18.0%
Insurance Reserves	-	-	-	-	-	-	0.0%
Unemployment	-	3,456	3,456	3,663	3,663	207	6.0%
Worker's Compensation	203,293	121,787	121,787	207,783	207,783	85,996	70.6%
Insurance	93,532	65,020	67,494	65,240	65,240	220	0.3%
Total Benefits & Taxes	511,725	327,322	355,293	440,288	438,238	110,916	0.6%
Total GF Operating Budget	18,272,453	19,117,296	15,319,029	19,666,768	19,612,683	488,436	2.55%

Town of Exeter 2020 Preliminary Budget Summary Version #3: SB Last Update: December 30, 2019							
DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget % Difference
Other Appropriations - Warrant Articles							
Sidewalk Program	20,000	60,000	60,000	60,000	60,000		
Snow/Ice Deficit Fund	50,000	50,000	50,000	50,000	50,000		
Sick Leave Expendable Trust Fund	100,000	100,000	100,000	100,000	100,000		
Portable Radios	72,098						
Swasey Pkwy CRF	7,500						
Cemetery Capital Reserve Fund	27,000						
Intersection Improvements Program		50,000	-				
ADA Accessibility CRF		35,000	-				
Parks & Rec CRF		100,000	39,441	100,000	100,000		
Dispatch Communication upgrade		153,451	99,186				
Public Safety Study		50,000	29,700				
Pickpocket Dam Reclassification		40,000	-	110,000	110,000		
Great Bridge Deficit Funding		173,774	173,774				
Swasey Parkway Maint Fund		24,000	24,000				
LED Streetlight Repl		187,818	178,691				
Town wide Vehicle Replacements				147,872	147,872		
Conservation Fund Appropriation				50,000	50,000		
Communications Repeater Site Impr				78,792	78,792		
Westside Drive Design/Engineering				100,000	-		
DPW Facility/Garage Design				-	-		
6 Wheel Dump and Plow Truck				-	-		
Total Other Approp.-WAR	276,598	1,024,043	754,792	796,664	696,664	-	
Borrowing Other							
Library Renovation/Expansion		4,505,885					
Salem St Design Engineering		30,000					
Recreation Park Renovation Design & Engineering		250,000					
Salem St. Area Utility Replacements							
Recreation Park Renovation				12,704,600	-		
Total Borrowing Other	-	4,785,885	-	12,704,600	-	-	
Total GF & WAR & Borrowing	18,549,051	24,927,224	16,073,821	33,168,032	20,309,347	488,436	2.0%

Town of Exeter							
2020 Preliminary Budget Summary							
Version #3: SB							
Last Update: December 30, 2019							
DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference
Water Fund							
Administration	336,333	367,994	274,014	393,870	394,455	26,461	7.2%
Billing and Collection	156,397	165,173	131,411	179,408	179,524	14,351	8.7%
Distribution	814,188	805,979	626,961	845,402	836,595	30,616	3.8%
Treatment	757,017	743,226	581,486	813,283	813,283	70,057	9.4%
Debt Service	1,119,250	1,062,113	1,150,156	1,164,650	1,164,650	102,537	9.7%
Capital Outlay	43,698	137,572	42,881	170,652	165,091	27,519	20.0%
Total WF Operating Budget	3,226,883	3,282,057	2,806,908	3,567,264	3,553,598	271,540	8.3%
Other Appropriations - Warrant Articles							
Salem St. Area Utility Replacements		150,000					
Groundwater/Surface Water: Well Permit/Test/Design				200,000	200,000		
Hampton Road Booster Station Design				-	-		
Total Other Appropriations	-	150,000	-	200,000	200,000	-	
Total Water Fund Appropriations	3,226,883	3,432,057	2,806,908	3,767,264	3,753,598	271,540	7.9%

Town of Exeter 2020 Preliminary Budget Summary Version #3: SB Last Update: December 30, 2019							
DEPARTMENT	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 BRC Budget	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget % Difference
Sewer Fund							
Administration	313,061	390,983	298,409	418,944	419,529	28,546	7.3%
Billing and Collection	153,319	162,398	128,154	176,183	176,299	13,901	8.6%
Collection	606,808	665,456	459,253	716,779	707,972	42,516	6.4%
Treatment	570,417	924,358	654,511	1,415,245	1,415,245	490,886	53.1%
Debt Service	669,233	576,124	576,143	4,848,995	4,848,995	4,272,871	741.7%
Capital Outlay	130,573	127,571	34,158	125,653	120,091	(7,480)	-5.9%
Total SF Operating Budget	2,443,410	2,846,891	2,150,628	7,701,799	7,688,131	4,841,241	170.1%
Other Appropriations - Warrant Articles							
Salem St. Area Utility Replacements		145,000					
Squamscott River Sewer Siphons				1,600,000	1,600,000		
Folsom Street PS Rehabilitation				150,000	150,000		
Westside Drive Design/Engineering					100,000		
Total Other Appropriations	-	145,000	-	1,750,000	1,850,000		
Total Sewer Fund Appropriations	2,443,410	2,991,891	2,150,628	9,451,799	9,538,131	4,841,241	161.8%

Town of Exeter										
2020 Preliminary Sewer Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/- (Decrease)	Explanation
SEWER FUND										
Administration										
03432031	51110	SA- Sal/Wages FT	169,982	195,835	143,298	211,725	15,890	8.1%	-	2 FT W/S Mgr & Asst Mgr Split 50/50, and GF allocations (increase mostly due to change from Engineering Tech to Asst. Engineer)
03432031	51200	SA- Sal/Wages PT				3,145	3,145		541	GF allocation New PT HR Assistant
03432031	51210	SA- Sal/Wages Temp	1,527	3,500	2,829	3,500	-	0.0%	-	PT Seasonal Employee 50/50 W&S Split
		Salaries Total	171,509	199,335	146,127	218,370	19,035	9.5%	541	
03432031	52100	SA- Health Insurance	27,866	42,921	25,814	45,142	2,221	5.2%	(663)	Allocations from GF
03432031	52110	SA- Dental Insurance	2,300	3,237	1,855	3,384	147	4.5%	34	Allocations from GF
03432031	52120	SA- Life Insurance	175	305	171	259	(46)	-15.1%	-	Allocations from GF
03432031	52130	SA- LTD Insurance	680	589	442	520	(69)	-11.7%	-	Allocations from GF
03432031	52140	SA- Health Insurance Buyout	2,575	2,196	1,647	2,828	632	28.8%	632	Allocations from GF
03432031	52200	SA- FICA	10,467	12,359	8,947	13,539	1,180	9.5%	34	Based on wages: 6.2%
03432031	52210	SA- Medicare	2,454	2,890	2,093	3,166	276	9.5%	8	Based on wages: 1.45%
03432031	52300	SA- Retirement Town	19,195	22,278	16,115	23,650	1,372	6.2%	-	Based on wages: 11.17%
03432031	52600	SA- Workers Comp Insurance	4,504	2,699	2,699	4,604	1,905	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$2,075
		Benefits Total	70,216	89,474	59,783	97,092	7,618	8.5%	44	
03432031	55293	SA- Supplies	1,850	4,000	2,642	4,000	-	0.0%	-	20% of general office supplies, copy costs, batteries; 50% of meter records maintenance; 50% supplies/maint. multi-function plotter
03432031	55224	SA- Postage	2,038	2,000	2,324	2,000	-	0.0%	-	Postage allocation, IPP notices and MOR reports
03432031	55055	SA- Consulting Services	16,929	11,000	1,188	12,000	1,000	9.1%	-	WW Lagoon groundwater discharge permit; PFAS/PFOA, \$10k for System Devel
03432031	55124	SA- Fleet Insurance	1,780	680	680	683	3	0.4%	-	Primex- Based upon allocation of assets
03432031	55228	SA- Property Insurance	41,414	70,694	70,694	70,944	250	0.4%	-	Primex- Based upon allocation of assets
03432031	55158	SA- Insurance Reimbursed Repairs	-	1,000	-	1,000	-	0.0%	-	Damaage repairs on insurance claims
03432031	55170	SA- Legal Expense	2,063	5,000	10,685	5,000	-	0.0%	-	Legal expenses related to EPA permit issues
03432031	55190	SA- Mobile Communications	389	800	148	800	-	0.0%	-	20% Director, Town Engineer, Ast Engineer cellphones, 50% W/S Manager
03432031	55002	SA- Advertising	-	500	-	500	-	0.0%	-	Bid packages, requests for proposals
03432031	55257	SA- Safety Equipment	10	-	150	-	-	-	-	asbestos pipe OSHA standards, confined space equip. maint (moved to SC & ST)
03432031	55050	SA- Conf Rooms/Meals	873	2,000	1,330	2,640	640	32.0%	-	Annual national conference
03432031	55091	SA- Education/Training	3,990	4,500	2,658	4,500	-	0.0%	-	increase training for new WWTP
		General Expenses Total	71,336	102,174	92,499	104,067	1,893	1.9%	-	
		Administration Total	313,061	390,983	298,409	419,529	28,546	7.3%	585	V
Billing										
03432134	51110	SB- Sal/Wages FT	72,500	74,929	57,895	75,818	889	1.2%	-	1 FT Utilities Clerk (50/50 split W&S) & GF Allocations
03432134	51200	SB- Sal/Wages PT	8,496	11,373	9,210	11,765	392	3.4%	-	1 PT Utilities Clerk 24 hrs/wk (from 16 hrs/wk PRYR) (50/50 split W&S)

Town of Exeter										
2020 Preliminary Sewer Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/- (Decrease)	Explanation
03432134	51300	SB- Sal/Wages OT	700	706	578	306	(400)	-56.7%	-	Allocations from GF
03432134	51400	SB- Longevity Pay	500	500	375	375	(125)	-25.0%	-	Allocations from GF
		Salaries Total	82,196	87,508	68,058	88,264	756	0.9%	-	
03432134	52100	SB- Health Insurance	24,645	25,935	20,659	26,052	117	0.5%	116	Allocations from GF
03432134	52110	SB- Dental Insurance	1,582	1,718	1,365	1,828	110	6.4%	-	Allocations from GF
03432134	52120	SB- Life Insurance	100	118	97	101	(17)	-14.4%	-	Allocations from GF
03432134	52130	SB - LTD Insurance	168	149	112	129	(20)	-13.4%	-	Allocations from GF
03432134	52200	SB- FICA	4,990	5,425	4,050	5,472	47	0.9%	-	Based on wages: 6.2%
03432134	52210	SB- Medicare	1,167	1,269	947	1,280	11	0.9%	-	Based on wages: 1.45%
03432134	52300	SB- Retirement Town	8,390	8,567	6,531	8,545	(22)	-0.3%	-	Based on wages: 11.17%
03432134	52600	SB- Workers Comp Insurance	1,050	629	628	1,073	444	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$484
		Benefits Total	42,092	43,810	34,389	44,480	670	1.5%	116	
03432134	55200	SB- Supplies	3,157	3,500	2,974	3,750	250	7.1%	-	Water bill processing, Ink Cartridges, paper, letterhead, pens, etc
03432134	55224	SB- Postage	2,500	2,000	1,500	2,500	500	25.0%	-	Postage for sewer bills
03432134	55055	SB- Consulting Services	-	2,000	-	5,000	3,000	150.0%	-	Allocation of actuarial costs for GASB compliance \$500 and Tyler consulting services \$1,500
03432134	55014	SB- Audit Fees	8,750	8,250	8,250	8,500	250	3.0%	-	Audit Fees for Melanson & Health
03432134	55213	SB- Phone Utilization	4,006	4,200	3,476	4,200	-	0.0%	-	12.5% allocation of IT phone utilization
03432134	55247	SB- Registry of Deeds	-	25	-	25	-	0.0%	-	Sewer Lien Releases
03432134	55159	SB- Internet Services	-	1,155	-	1,155	-	0.0%	-	12.5% allocation of IT internet services (website) Munis and partial year of Munismart Software Agreement, Water Smart meter portal \$5k annual maintenance (50/50 split W&S)
03432134	55270	SB- Software Agreement	10,618	9,900	9,507	10,500	600	6.1%	-	Munis instructor travel expenses
03432134	55308	SB- Travel Reimbursement	-	50	-	1,500	1,500	-	-	W/S Billing Collection Staff
03432134	55091	SB- Education & Training	-	50	-	6,425	6,375	12750.0%	-	
		General Expenses Total	29,031	31,080	25,707	43,555	12,475	40.1%	-	
		Sewer Billing Total	153,319	162,398	128,154	176,299	13,901	8.6%	116	V
Collection										
03432532	51110	SC- Sal/Wages FT	191,211	201,385	160,653	210,258	8,873	4.4%	-	8 FT split 50/50 WD/SC
03432532	51300	SC- Sal/Wages OT	16,251	21,000	14,834	21,000	-	0.0%	-	WD/SC/WWTP/PS (calls from dispatch or SCADA alarms)
03432532	51310	SC- Sal/Wages Stand-By	280	3,640	2,680	3,640	-	0.0%	-	Pay for after hours on-call status, \$140/week per union contract split 50/50 WD/SC
03432532	51400	SC- Longevity Pay	2,375	1,625	-	1,725	100	6.2%	-	8 FT per union contract split 50/50 WD/SC
		Salaries Total	210,117	227,650	178,167	236,623	8,973	3.9%	-	
03432532	52100	SC-Health Insurance	50,423	55,915	43,376	68,863	12,947	23.2%	(8,129)	Premium increase 8.7%
03432532	52110	SC- Dental Insurance	3,119	4,538	2,365	4,036	(502)	-11.1%	(678)	Premium increase 3.9%
03432532	52120	SC- Life Insurance	244	252	205	216	(36)	-14.3%	-	Premium decrease
03432532	52200	SC- FICA	12,615	14,136	10,268	14,671	534	3.8%	-	Based on wages: 6.2%
03432532	52210	SC- Medicare	2,950	3,306	2,401	3,431	125	3.8%	-	Based on wages: 1.45%
03432532	52300	SC- Retirement Town	23,998	25,700	19,323	26,431	731	2.8%	-	Based on wages: 11.17%

Town of Exeter										
2020 Preliminary Sewer Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/- (Decrease)	Explanation
03432532	52600	SC- Workers Comp Ins	8,369	5,015	5,015	8,557	3,542	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$3,856
		Benefits Total	101,719	108,861	82,953	126,204	17,342	15.9%	(8,807)	
03432532	55022	SC- Building Maintenance	4,366	10,000	7,318	10,000	-	0.0%	-	10 pumping stations
03432532	55105	SC- Equipment Maintenance	3,157	5,000	2,524	5,000	-	0.0%	-	consumables; repairs; cutting heads
03432532	55252	SC- Road Repairs	2,671	5,000	2,157	5,000	-	0.0%	-	Sewer trench paving; compaction test requirements, service repairs at mains
03432532	55153	SC- I/I Abatement	20,000	20,000	10,341	20,000	-	0.0%	-	Reclassified from Capital Outlay - maintenance item Catch Basin removal, smoke & dye testing
03432532	55369	SC- Pipe Relining	40,000	40,000	-	40,000	-	0.0%	-	Relining vitrified clay, RCP
03432532	55319	SC- Vehicle Maintenance	6,288	7,000	9,340	10,000	3,000	42.9%	-	10 vehicles, 3 trailers, split 50/50 with water dist
03432532	55140	SC- Grit Removal	2,210	2,500	152	2,500	-	0.0%	-	Transport of gravel, sand, etc. to Waste Management from WWTP
03432532		SC- CSO Monitoring				13,500	13,500			Maintenance Fee for Combined Sewer Overflow Monitoring - Flow Assessment and Reporting
03432532	55179	SC- Manhole Maintenance	57,181	69,600	37,210	69,600	-	0.0%	-	Manholes, piping & service repairs
03432532	55236	SC- Pump & Control Maintenance	38,327	49,450	22,351	49,450	-	0.0%	-	Maintain 22 sewer pumps; wear rings, impellers, shaft couplings, seals
03432532	55173	SC- Licenses	777	1,000	-	1,000	-	0.0%	-	12 licenses for 8 individuals in sewer collection; 1/2 master electrician (due in Nov)
03432532	55190	SC- Mobile Communications	854	1,050	677	1,450	400	38.1%	-	increase 2 to 4 MiFi's (50%)
03432532	55003	SC- Drug/Alcohol Testing	322	800	225	800	-	0.0%	-	7 employees, Contract w/CEOH; required (per USDOT) random testing for all CDL holders & screening new hires
03432532		SC- Fire Alarm Communication				1	1			Pump Station fire alarms (10 stations at \$100/month equals \$1,000/month or \$12,000/year
03432532	55257	SC- Safety Equipment	2,868	2,250	1,427	2,250	-	0.0%	-	PPE & tools for new asbestos pipe OSHA standards, confined space equip. maint.
03432532	55314	SC- Uniforms	2,464	2,145	876	2,145	-	0.0%	-	7 split 50/50 WD/SC
03432532	55136	SC- GIS Software	3,969	4,500	-	4,500	-	0.0%	-	Software revisions/maintenance; handheld and software agreement with TiSales
03432532	55260	SC- SCADA Software	-	3,000	248	3,000	-	0.0%	-	Software annual maintenance; I/O cards
03432532	55301	SC- Tools	1,507	2,500	715	2,500	-	0.0%	-	Sewer augers, CCTV parts
03432532		SC- General Equipment Purchase				-	-			
03432532	55194	SC- Natural Gas	9,903	11,150	6,092	11,150	-	0.0%	-	Heat/Generator fuel
03432532	55092	SC- Electricity	87,681	82,000	86,592	82,000	-	0.0%	-	Heat, lights, pumps, etc. (new power for MPS grinder pump)
03432532	55128	SC- Fuel	10,429	10,000	9,888	9,300	(700)	-7.0%	-	Diesel, propane, gasoline for vehicles, equipment and pumping stations
		General Expenses Total	294,973	328,945	198,133	345,146	16,201	4.9%	-	
		Collection Total	606,808	665,456	459,253	707,972	42,516	6.4%	(8,807) V	
Treatment										
03432633	51110	ST- Sal/Wages FT	128,066	208,365	152,517	255,439	47,074	22.6%	-	5 FT: 3 Operators, 1 Sr Operator, 1 Chief Operator (8 Mos)
03432633	51300	ST- Sal/Wages OT	28,482	19,000	30,467	19,000	-	0.0%	-	average OT rate = \$36.95/hr, 514 hours

Town of Exeter										
2020 Preliminary Sewer Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
03432633	51310	ST- Sal/Wages Stand-By	4,680	7,280	5,880	7,280	-	0.0%	-	After hours on-call status, \$140/wk per union contract
03432633	51350	ST- Sal/Wages Storm Related FEMA OT	-	1	-	1	-	0.0%	-	Expenses related to declared emergencies
03432633	51400	ST- Longevity Pay	2,100	2,100	-	700	(1,400)	-66.7%	-	1 FT per union contract
		Salaries Total	163,329	236,746	188,864	282,420	45,674	19.3%	-	
03432633	52100	ST- Health Insurance	37,578	75,008	66,198	122,421	47,413	63.2%	-	Premium increase 8.7%
03432633	52110	ST- Dental Insurance	2,545	5,190	4,419	8,650	3,460	66.7%	-	Premium increase 3.9%
03432633	52120	ST- Life Insurance	142	252	199	270	18	7.1%	-	Premium decrease
03432633	52200	ST- FICA	9,680	14,678	10,742	17,510	2,832	19.3%	-	Based on wages: 6.2%
03432633	52210	ST- Medicare	2,264	3,433	2,512	4,095	662	19.3%	-	Based on wages: 1.45%
03432633	52300	ST- Retirement Town	18,487	26,686	20,276	31,546	4,860	18.2%	-	Based on wages: 11.17%
03432633	52600	ST- Workers Comp Insurance	8,369	5,015	5,015	8,556	3,541	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$3,856
		Benefits Total	79,065	130,262	109,361	193,048	62,786	48.2%	-	
03432633	55192	ST- Mowing	9,000	-	-					Clear brush & cattails (Clemson's Pond and lagoons)
03432633	55022	ST- Building Maintenance	6,192	8,000	6,537	10,500	2,500	31.3%	-	3 high exposure buildings; 6 new buildings & 4 large process tanks in 2019
03432633	55105	ST- Equipment Maintenance	30,399	50,000	45,270	50,000	-	0.0%	-	Chem feed pumps, flow meters, motorized valves, aerators; new centrifuges (2), RAS/WAS pumps (6), UV disinfection in 2019
03432633	55337	ST- Weed Control	628	1,700	1,406	3,000	1,300	76.5%	-	Invasive species control in lagoons
03432633	55204	ST- Outfall Dredging	-	6,500	2,380	6,500	-	0.0%	-	biennial cleaning
03432633	55154	ST- Industrial Pre-treat	9,487	11,000	4,867	15,000	4,000	36.4%	-	5 significant industry permits with monitoring
03432633	55220	ST- Pond/Lagoon Maintenance	1,306	2,500	779	2,500	-	0.0%	-	Inter-lagoon sluice gates/piping, chlorine chamber adj. weirs, etc.; repair aerator pontoons
03432633	55173	ST- Licenses	997	1,200	185	1,200	-	0.0%	-	Required training for licensing; professional development; master electrician 15 hr training
03432633	55190	ST- Mobile Communications	875	1,000	1,106	3,000	2,000	200.0%	-	WWTP Operators, 1 MiFi for SCADA backup
03432633		ST- Alarm Communications				1	1		-	WWTF fire alarms and SCADA alarms (4 lines @ \$100/month equals \$400/month or \$4,800/year)
03432633	55003	ST- Drug/Alcohol Testing	16		16	500	500		-	Contract w/CEOH; required (per USDOT) random testing for all CDL holders & screening new hires
03432633	55257	ST- Safety Equipment	1,198	2,000	1,840	2,500	500	25.0%	-	PPE, gas monitors, Tyvek suits, gloves, confined space equip. maint.
03432633	55314	ST- Uniforms	1,241	1,350	1,121	3,375	2,025	150.0%	-	uniforms for 2 operators
03432633	55260	ST- SCADA Software/Hardware	1,320	5,000	2,715	5,000	-	0.0%	-	Software revisions/annual maintenance
03432633	55072	ST- Dam Registration	1,500	1,500	-	1,500	-	0.0%	-	Annual NHDES fees for WWTP and Clemson Pond lagoons
03432633	55161	ST- Lab Testing	49,304	60,000	43,174	60,000	-	0.0%	-	CSO testing, NPDES nitrogen testing, EPA effluent testing, groundwater monitor report, \$32K river monitoring & TN annual report
03432633	55034	ST- Chemicals	32,636	80,000	39,568	100,000	20,000	25.0%	-	Chlorination/dechlorination; polymer & supplemental carbon in 2019 (BRC-Revision per Wright Pierce)
03432633	55373	ST- Solids Handling	-	100,000	32,568	336,000	236,000	236.0%	-	Biweekly centrifuge solids generation & weekly disposal at Turnkey starting May 2019 (BRC- estimated 6 month cost per Wright Pierce)

Town of Exeter										
2020 Preliminary Sewer Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
03432633	55194	ST- Natural Gas	9,134	16,500	11,307	22,000	5,500	33.3%	-	Building heat
03432633	55092	ST- Electricity	171,225	206,000	159,501	312,000	106,000	51.5%	-	Aerators, lights, recirc. & chem feed pumps (BRC-increase per Wright Pierce)
03432633	55128	ST- Fuel	1,566	3,000	1,946	4,200	1,200	40.0%	-	2 vehicles
03432633	55131	ST- Gas Monitoring	-	100	-	1,000	900	900.0%	-	Hydrogen sulfide monitoring
		General Expenses Total	328,023	557,350	356,286	939,776	382,426	68.6%	-	
		Sewer Treatment Total	570,417	924,358	654,511	1,415,245	490,886	53.1%	-	V
Debt Service										
03471135	58020	Sewer Line Replacement	101,500	101,500	101,500	101,500	-	0.0%	-	2021 Final payment
03471135	58017	Water Street Interceptor	68,276	-	-	-	-	-	-	2018 Final payment
03471135	58021	Wastewater Facilities Design	50,000	50,000	50,000	-	(50,000)	-100.0%	-	2019 Final payment
03471135	58009	Jady Hill Phase II	130,000	130,000	130,000	130,000	-	0.0%	-	2032 Final payment
03471135	58013	Portsmouth Av Sewerline	83,929	83,929	83,929	79,732	(4,197)	-5.0%	-	2023 Final payment
03471135	58011	Sewerline Lincoln & Main Sts	20,000	20,000	20,000	20,000	-	0.0%	-	2024 Final payment
03471135	58025	Lincoln Street Ph#2	54,134	53,219	53,219	53,219	-	0.0%	-	2032 Final payment
03471135		Salem St. Utility Design & Engin				28,554	28,554	-	-	2024 Final payment
03471135		Wastewater Treatment Plant				2,666,533	2,666,533	-	-	2039 Final payment
		Sewer Debt Service Principal Total	507,839	438,648	438,648	3,079,538	2,640,890	602.1%	-	
03472136	58511	Sewer Line Replacement	13,143	9,063	9,083	6,038	(3,025)	-33.4%	-	2021 Final payment
03472136	58509	Water St Interceptor	724	-	-	-	-	-	-	2018 Final payment
03472136	58523	WW Facilities Design	3,375	1,375	1,375	-	(1,375)	-100.0%	-	2019 Final payment
03472136	58520	Jady Hill Phase II	69,925	64,725	64,725	61,150	(3,575)	-5.5%	-	2032 Final payment
03472136	58505	Portsmouth Ave Sewerlins	26,043	21,343	21,343	17,063	(4,280)	-20.1%	-	2023 Final payment
03472136	58503	Sewerline Lincoln & Main Sts	6,120	5,100	5,100	4,080	(1,020)	-20.0%	-	2024 Final payment
03472136	58526	Lincoln Street Ph#2	42,064	35,870	35,870	33,156	(2,714)	-7.6%	-	2032 Final payment
03472136		Salem St. Utility Design & Engin				7,340	7,340	-	-	2024 Final payment
03472136		Wastewater Treatment Plant				1,640,631	1,640,631	-	-	2024 Final payment
		Sewer Debt Service Interest Total	161,394	137,476	137,495	1,769,458	1,631,982	1187.1%	-	
		Debt Service Total	669,233	576,124	576,143	4,848,995	4,272,871	741.7%	-	V
Capital Outlay										
03490237	57010	CO- Capital Outlay - Leases	88,347	37,570	1,716	17,030	(20,540)	-54.7%	(5,561)	See separate Lease schedule
03490237	55361	CO- Capital Outlay - Land Acquisition/Purchase	-	1	-	-	(1)	-100.0%	(1)	
03490237	57017	CO- Capital Outlay- WWTP	-	90,000	32,442	30,000	(60,000)	-66.7%	-	Comminutor rebuild at MPS/Webster \$22k; Front St PS replace 2 pumps & gate valves \$60k; aerators \$30K
03490237	57009	CO- Capital Outlay - Vehicle	42,226	-	-	73,060	73,060	-	-	See separate vehicle schedule
03490237		CO- Lagoon Sludge Removal				1	1	-	-	CIP P#28 Cost spread out over 10 years
		Capital Outlay Total	130,573	127,571	34,158	120,091	(7,480)	-5.9%	(5,562)	V
		Sewer Fund Total	2,443,410	2,846,891	2,150,628	7,688,131	4,841,241	170.1%	(13,668)	V
Warrant Articles/Other										
16491042	53221	Salem St. Area Utility Replacements		145,000						Drainage Design (has General and Water Fund components)
		Lagoon Sludge Removal								CIP P#28

Town of Exeter										
2020 Preliminary Sewer Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
		Westside Drive Design/Engineering				100,000			50,000	There will be a \$75K State Grant
		Squamscott River Sewer Siphons				1,600,000			-	CIP P#29 , Potential 10% forgiveness on SRF loan
		Folsom Street Pump Station Rehabilitation				150,000			-	CIP P#27 - work to be done in house
		Warrant Articles Total	-	145,000	-	1,850,000	-	0.0%	50,000	
		Total Sewer Fund with WAR	<u>2,443,410</u>	<u>2,991,891</u>	<u>2,150,628</u>	<u>9,538,131</u>	<u>4,841,241</u>	161.8%	<u>36,332</u>	

Town of Exeter										
2020 Preliminary Water Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
WATER FUND Administration										
02433021	51110	WA- Sal/Wages FT	168,581	195,835	143,298	211,725	15,890	8.1%	-	2 FT W/S Mgr & Asst Mgr Split 50/50, and GF allocations (increase mostly due to change from Engineering Tech to Asst. Engineer)
02433021	51200	WA- Sal/Wages PT				3,145	3,145		541	GF allocation
02433021	51210	WA- Sal/wages Temp	2,688	3,500	2,856	3,500	-	0.0%	-	PT Seasonal Employee 50/50 W&S Split
		Salaries Total	171,269	199,335	146,154	218,370	19,035	9.5%	541	
02433021	52100	WA- Health Insurance	27,866	42,921	25,813	45,142	2,221	5.2%	(663)	Allocations from GF
02433021	52110	WA- Dental Insurance	2,300	3,237	1,855	3,384	147	4.5%	34	Allocations from GF
02433021	52120	WA- Life Insurance	238	305	203	259	(46)	-15.1%	-	Allocations from GF
02433021	52130	WA- LTD Insurance	680	589	442	520	(69)	-11.7%	-	Allocations from GF
02433021	52140	WA - Health Insurance Buyout	2,575	2,196	1,647	2,828	632	28.8%	632	Allocations from GF
02433021	52200	WA- FICA	10,520	12,359	8,950	13,539	1,180	9.5%	34	Based on wages: 6.2%
02433021	52210	WA- Medicare	2,467	2,890	2,092	3,166	276	9.5%	8	Based on wages: 1.45%
02433021	52300	WA- Retirement Town	19,159	22,278	16,115	23,650	1,372	6.2%	-	Based on wages: 11.17%
02433021	52600	WA- Workers Comp Insurance	4,504	2,699	2,699	4,604	1,905	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$2,075
		Benefits Total	70,308	89,474	59,816	97,092	7,618	8.5%	44	
02433021	55293	WA- Supplies	2,681	4,000	2,682	4,000	-	0.0%	-	20% of general office supplies, copy costs, batteries; 50% of meter records maintenance; 50% Supplies/maint. multi-function plotter
02433021	55055	WA- Consulting Services	1,900	5,000	7,450	5,000	-	0.0%	-	Misc. Consulting Services, \$10k for System Development Charges
02433021	55124	WA- Fleet Insurance	400	344	344	345	1	0.3%	-	Primex- Based upon allocation of assets
02433021	55228	WA- Property Insurance	76,607	46,940	46,940	47,107	167	0.4%	-	Primex- Based upon allocation of assets
02433021	55157	WA- Insurance Deductible	-	1	-	1	-	0.0%	-	Line item for insurance deductible
02433021	55158	WA- Insurance Reimbursed Repairs	-	1,000	-	1,000	-	0.0%	-	Damaage repairs on insurance claims
02433021	55170	WA- Legal Expense	-	5,000	24	5,000	-	0.0%	-	Legal expenses wellhead negotiations, administrative orders
02433021	55190	WA- Mobile Communications	341	800	148	800	-	0.0%	-	20% Director, Town Engineer, Ast Engineer cellphones, 50% W/S Manager
02433021	55002	WA- Advertising	-	500	-	500	-	0.0%	-	Bid packages, Requests for Proposals
02433021	55227	WA- Printing	2,154	2,600	3,786	2,600	-	0.0%	-	Annual Consumer Confidence Rpt (CCR) & postage
02433021	55171	WA- Legal/Public Notices	5,157	5,000	2,751	4,000	(1,000)	-20.0%	-	Notice of main flushing, Public Hearings, violations
02433021	55050	WA- Conf Rooms/Meals	486	2,000	502	2,640	640	32.0%	-	Annual national conference Dir 20%, WS Mgr & Asst. Mgr 50%
02433021	55091	WA- Education/Training	5,029	6,000	3,417	6,000	-	0.0%	-	Treatment, Distribution & Backflow required CEUs & Dues
		General Expenses Total	94,756	79,185	68,044	78,993	(192)	-0.2%	-	
		Administration Total	336,333	367,994	274,014	394,455	26,461	7.2%	585	V
Billing										
02433124	51110	WB- Sal/Wages FT	72,998	74,929	58,131	75,818	889	1.2%	-	1 FT Utilities Clerk (50/50 split W&S) & GF Allocations

Town of Exeter										
2020 Preliminary Water Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
02433124	51200	WB- Sal/Wages PT	8,412	11,373	9,222	11,765	392	3.4%	-	1 PT Utilities Clerk 24 hrs/wk (50/50 split W&S)
02433124	51300	WB- Sal/Wages OT	700	706	578	306	(400)	-56.7%	-	Allocations from GF
02433124	51400	WB - Longevity Pay	500	500	375	375	(125)	-25.0%	-	Allocations from GF
		Salaries Total	82,610	87,508	68,306	88,264	756	0.9%	-	
02433124	52100	WB- Health Insurance	24,645	25,935	20,659	26,052	117	0.5%	116	Allocations from GF
02433124	52110	WB- Dental Insurance	1,582	1,718	1,365	1,828	110	6.4%	-	Allocations from GF
02433124	52120	WB- Life Insurance	100	118	97	101	(17)	-14.4%	-	Allocations from GF
02433124	52130	WB - LTD Insurance	168	149	112	129	(20)	-13.4%	-	Allocations from GF
02433124	52200	WB- FICA	5,014	5,425	4,065	5,472	47	0.9%	-	Based on wages: 6.2%
02433124	52210	WB- Medicare	1,173	1,269	951	1,280	11	0.9%	-	Based on wages: 1.45%
02433124	52300	WB- Retirement Town	8,430	8,567	6,558	8,545	(22)	-0.3%	-	Based on wages: 11.17%
02433124	52600	WB- Workers Comp Insurance	1,050	629	629	1,073	444	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$484
		Benefits Total	42,162	43,810	34,436	44,480	670	1.5%	116	
02433124	55200	WB- Supplies	3,105	3,500	2,678	3,750	250	7.1%	-	Water bill processing, Ink Cartridges, paper, letterhead, pens, etc
02433124	55224	WB- Postage	5,471	4,800	4,758	5,750	950	19.8%	-	Certified shut-off notices
02433124	55055	WB- Consulting Services	-	2,000	-	5,000	3,000	150.0%	-	Allocation of actuarial costs for GASB compliance \$500 and Tyler conversion services \$4,500
02433124	55014	WB- Audit Fees	8,750	8,250	8,250	8,500	250	3.0%	-	Audit Fees for Melanson & Health
02433124	55213	WB- Phone Utilization	3,681	4,200	3,476	4,200	-	0.0%	-	12.5% allocation of IT phone utilization
02433124	55159	WB- Internet Services	-	1,155	-	1,155	-	0.0%	-	12.5% allocation of IT internet services (website)
02433124	55270	WB- Software Agreement	10,618	9,900	9,507	10,500	600	6.1%	-	Munis and partial year of Munismart Software Agreement, Water Smart meter portal \$5k annual maintenance (50/50 split W&S)
02433124	55308	WB- Travel Reimbursement	-	-	-	1,500	1,500	-	-	Munis instructor travel expenses
02433124	55091	WB- Education/Training	-	50	-	6,425	6,375	12750.0%	-	Munis implementation/conversion training (10 days shared with sewer)
		General Expenses Total	31,626	33,855	28,669	46,780	12,925	38.2%	-	
		Water Billing Total	156,397	165,173	131,411	179,524	14,351	8.7%	116	V
Distribution										
02433222	51110	WD- Sal/Wages FT	191,919	201,782	159,435	210,258	8,476	4.2%	-	8 FT split 50/50 Water Distribution/Sewer Collection
02433222	51300	WD- Sal/Wages OT	21,313	21,000	26,318	21,000	-	0.0%	-	Avg's OT rate = \$35/hr, 600 hours; for WD/SC/WWTP/PS (calls from dispatch or SCADA alarms)
02433222	51310	WD- Sal/Wages Stand-By	-	3,640	2,780	3,640	-	0.0%	-	Pay for after hours on-call status, \$140/week per union contract split 50/50 WD/SC
02433222	51400	WD- Longevity Pay	2,375	1,625	-	1,725	100	6.2%	-	4 FT per union contract, split 50/50 WD/SC
		Salaries Total	215,607	228,047	188,533	236,623	8,576	3.8%	-	
02433222	52100	WD- Health Insurance	50,423	55,915	44,580	68,863	12,947	23.2%	(8,129)	Premium increase 8.7%
02433222	52110	WD- Dental Insurance	3,119	4,538	2,370	4,036	(502)	-11.1%	(678)	Premium increase 3.9%
02433222	52120	WD- Life Insurance	244	252	212	216	(36)	-14.3%	-	Premium decrease
02433222	52200	WD- FICA	13,498	14,139	11,154	14,671	532	3.8%	-	Based on wages: 6.2%
02433222	52210	WD- Medicare	3,157	3,307	2,609	3,431	124	3.8%	-	Based on wages: 1.45%

Town of Exeter										
2020 Preliminary Water Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget % Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
02433222	52300	WD- Retirement Town	24,861	25,700	20,431	26,431	731	2.8%	-	Based on wages: 11.17%
02433222	52600	WD- Workers Comp Insurance	8,370	5,015	5,015	8,557	3,542	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$3,857
		Benefits Total	103,672	108,865	86,371	126,204	17,339	15.9%	(8,807)	
02433222	55022	WD- Building Maintenance	1,568	7,000	6,710	8,000	1,000	14.3%	-	9 water pumping stations/wells
02433222	55021	WD- Brush Cutting	9,000	-	-	-	-	-	-	Skinner Spring, SWTP lagoons, GWTP, Well Building, Pump station/towers; started in-house in 2019; mower maintenance 2020 (\$1k)
02433222	55105	WD- Equipment Maintenance	3,238	7,000	1,254	7,000	-	0.0%	-	Pumps, generators, misc equipment
02433222	55252	WD- Road Repairs	4,806	10,000	9,352	10,000	-	0.0%	-	Trench patch, materials, crushing (replacing deteriorating service saddles); may use contractor
02433222	55319	WD- Vehicle Maintenance	7,242	7,000	8,198	10,000	3,000	42.9%	-	15 vehicles/equipment, 4 trailers split 50/50 WD/SC; mower maintenance 2020 (\$1k)
02433222	55296	WD- System Maintenance	47,902	54,000	39,031	54,000	-	0.0%	-	5 Hydrant assemblies, risers, service saddles, curbstops, pipe, valve boxes, other parts; \$1k automatic flushing hydrant
02433222	55059	WD- Tank Maintenance	219,171	158,723	119,042	158,723	-	0.0%	-	Tank Rehabilitation- 1 MG Hampton Rd Prgm \$42,000/year; 1.5 MG Epping Rd Tower Maint. Prgm \$116,723/year
02433222	55173	WD- Licenses	2,880	800	107	800	-	0.0%	-	Distribution licenses exams/renewals \$50/ea
02433222	55190	WD- Mobile Communication	655	1,050	978	1,450	400	38.1%	-	4 MiFi's (50%); additional tablet 2020
02433222		WD- Fire Alarm Communication				1	1		-	Pump Station fire alarms (8 stations at \$100/month equals \$800/month or \$9,600/year)
02433222	55134	WD- General Hand Tools	1,482	1,500	646	1,500	-	0.0%	-	Drills, bits, taps, dies, ratchet wrenches
02433222	55003	WD- Drug/Alcohol Testing	142	900	40	900	-	0.0%	-	Contract w/CEOH; required (per USDOT) random testing for all CDL holders & screening new hires
02433222	55257	WD- Safety Equipment	2,689	3,500	2,561	3,500	-	0.0%	-	PPE incl hardhats, gloves, Tyvek suits, respirators
02433222	55314	WD- Uniforms	1,818	2,145	1,011	2,145	-	0.0%	-	Per union contract, 8 split 50/50 WD/SC
02433222	55136	WD- GIS Software	4,469	4,500	-	4,500	-	0.0%	-	Software revisions/maintenance; handheld and software agreement with TiSales
02433222	55188	WD- Metering & Back Flow	76,783	80,000	73,242	80,000	-	0.0%	-	Rebuild/replace meters to AWWA accuracy specifications, backflow devices, brass fittings
02433222	55235	WD- Pump Station & Towers	19,836	41,950	20,158	41,950	-	0.0%	-	Pumps, I/O cards, check valve rebuilds, fuses/breakers; Gilman Well rehab \$17,500 in 2020
02433222	55194	WD- Natural Gas	6,843	9,000	7,372	10,000	1,000	11.1%	-	Heating/generator fuel; new generators at new well buildings
02433222	55092	WD- Electricity	73,955	70,000	52,457	70,000	-	0.0%	-	Water Pumping Stations and towers; 3 wells
02433222	55128	WD- Fuel	10,429	10,000	9,898	9,300	(700)	-7.0%	-	Fuel estimate
		General Expenses Total	494,909	469,068	352,057	473,769	4,701	1.0%	-	
		Water Distribution Total	814,188	805,979	626,961	836,595	30,616	3.8%	(8,807)	
Treatment										
02433523	51110	WT- Sal/Wages FT	220,631	230,737	195,131	240,508	9,771	4.2%	-	1 FT WTP Ops Spr, 1 Snr Op, 2 WTP Ops
02433523	51300	WT- Sal/Wages OT	34,164	19,075	30,897	19,075	-	0.0%	-	
02433523	51310	WT- Sal/Wages Stand-By	3,640	7,280	5,800	7,280	-	0.0%	-	Pay for after hours on-call status, \$140/week per union contract

Town of Exeter										
2020 Preliminary Water Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
02433523	51400	WT- Longevity Pay	1,300	1,300	-	1,500	200	15.4%	-	2 FT per union contract
		Salaries Total	259,734	258,392	231,828	268,363	9,971	3.9%	-	
02433523	52100	WT- Health Insurance	87,208	91,373	79,471	97,527	6,154	6.7%	-	Premium increase 8.7%
02433523	52110	WT- Dental Insurance	6,350	6,496	5,347	6,750	254	3.9%	-	Premium increase 3.9%
02433523	52120	WT- Life Insurance	310	315	240	216	(99)	-31.4%	-	Premium decrease
02433523	52200	WT- FICA	15,317	16,020	13,066	16,639	618	3.9%	-	Based on wages: 6.2%
02433523	52210	WT- Medicare	3,582	3,747	3,056	3,891	145	3.9%	-	Based on wages: 1.45%
02433523	52300	WT- Retirement Town	29,558	29,124	24,933	29,976	852	2.9%	-	Based on wages: 11.17%
02433523	52600	WT- Workers Comp Insurance	8,368	5,014	5,014	8,555	3,541	70.6%	-	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$3,856
		Benefits Total	150,694	152,089	131,127	163,554	11,465	7.5%	-	
02433523	55022	WT- Building Maintenance	13,107	12,000	12,096	12,000	-	0.0%	-	3 buildings @ SWTP & GWTP
02433523	55368	WT- Basin/Lagoon Cleaning	20,000	5,000	-	30,000	25,000	500.0%	-	Lagoon cleaning \$50K (clean every 3 to 5 years)
02433523	55105	WT- Equipment Maintenance	31,840	28,000	29,167	46,000	18,000	64.3%	-	Repair pumps & blowers; replacement parts; chemical tubing; new chloramine process; well & pump inspection \$1,650;\$15k for Clearwell/CRT/River intake cleaning and inspection; Grid Bee Maint. (\$3k)
02433523	55294	WT- Supplies Lab Equip	16,923	13,000	12,918	24,000	11,000	84.6%	-	Safe Drinking Water Act compliance; chloramine testing reagents & field units; Chemsan reagents \$8k & calibration \$1k
02433523	55055	WT- Consulting	35,000	20,000	-	5,000	(15,000)	-75.0%	-	TTHM compliance & chloramine assistance; PFOA assistance
02433523	55270	WT- Software Equip/Contracted Serv	(2,844)	10,000	250	5,000	(5,000)	-50.0%	-	Maint. service for SCADA/telemetry, hydraulic model H2O Map
02433523	55173	WT- Licenses	915	1,200	50	1,200	-	0.0%	-	Treatment licenses exams/renewals \$50/ea
02433523	55190	WT- Mobile Communication	1,459	1,500	1,884	3,600	2,100	140.0%	-	WTP Operations Supervisor cellphone and WTP Ipad for SCADA; 3 new alarm devices for SWTP/GWTP (AT&T)
02433523	XXXX	WT- Fire Alarm Communication				1	1		-	SWTP/GWTP fire alarms (2 Plants @ \$100/month equals \$200/month or \$2,400/year)
02433523	55257	WT- Safety Equipment	596	1,500	946	1,500	-	0.0%	-	Boots, gloves, hard hats, eye & hearing protection
02433523	55314	WT- Uniforms	1,438	2,400	670	2,400	-	0.0%	-	Per union contract, 3 emp
02433523	55271	WT- Software Services	4,867	7,000	1,102	7,000	-	0.0%	-	SCADA software maintenance service
02433523	55072	WT- Dam Registrations	3,000	3,000	-	3,000	-	0.0%	-	Annual NHDES fees/Reservoir & Pickpocket dams
02433523	55229	WT-Property Taxes	317	200	309	360	160	80.0%	-	Skinner Springs in Stratham (Pickpocket Dam in Brentwood now tax exempt); Pan Am charges for Summer St
02433523	55161	WT- Lab testing	29,715	26,000	22,642	33,500	7,500	28.8%	-	Coliform bacteria, organic carbon, volatile & synthetic, quarterly PFOA/PFAS \$4,500; 60 Lead & Copper samples
02433523	55034	WT- Chemicals	93,346	90,000	67,380	105,000	15,000	16.7%	-	11 chemicals including ammonium sulfate for chloramines; GWTP filter media \$15K in 2020
02433523	55194	WT- Natural Gas	22,156	25,000	11,350	23,000	(2,000)	-8.0%	-	heating/generator fuel
02433523	55092	WT- Electricity	67,673	80,000	52,405	72,000	(8,000)	-10.0%	-	Pumps, lights, etc
02433523	55128	WT- Fuel	2,431	2,000	1,510	1,860	(140)	-7.0%	-	Water Treatment Plant truck

Town of Exeter										
2020 Preliminary Water Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	2020 SB Budget vs. 2020 BRC \$ Increase/-(Decrease)	Explanation
02433523	55211	WT- Phone Lease Alarms	4,649	4,945	3,852	4,945	-	0.0%	-	Switched out Fairpoint DSL to Comcast cable 2 yr contract for increased communication stability & reliability
		General Expenses Total	346,589	332,745	218,531	381,366	48,621	14.6%	-	
		Water Treatment Total	757,017	743,226	581,486	813,283	70,057	9.4%	-	V
Debt Service										
02471125	58024	DS- Water Tank SRF	188,696	195,021	195,021	201,558	6,537	3.4%	-	2028 Final payment
02471125	58010	DS- Water Line- Main & Lincoln Sts	125,000	125,000	125,000	120,000	(5,000)	-4.0%	-	2024 Final payment
02471125	58022	DS- Water Line Replacement- JH	153,700	153,700	153,700	153,700	-	0.0%	-	2021 Final payment
02471125	58012	DS- Portsmouth Ave Waterline	16,071	16,071	16,071	15,268	(803)	-5.0%	-	2023 Final payment
02471125	58014	DS- Waste Stream Reduction	41,901	-	-	-	-	-	-	2018 Final payment
02471125	58015	DS-Water Meter Replacement	105,735	107,383	107,383	-	(107,383)	-100.0%	-	2019 Final payment
02471125	58023	DS- Lary Lane GWTP SRF	215,514	219,738	219,738	224,045	4,307	2.0%	-	2036 Final payment
02471125	58027	DS- Lincoln Street Phase #2	9,758	9,593	9,593	9,593	-	0.0%	-	2032 Final payment
02471125	58028	DS- Court Street Culvert	3,972	3,910	3,910	3,910	-	0.0%	-	2027 Final payment
02471125	58032	DS- Washington Street	-	-	56,000	55,000	55,000	-	-	2028 Final payment
02471125		DS- Salem St. Utility Design & Engin				29,538	29,538	-	-	2024 Final payment
02471125		DS- Surface Water Plant TTHM Treatment				84,000	84,000	-	-	2034 Final payment
		Water Debt Service Principal Total	860,347	830,416	886,416	896,612	66,196	8.0%	-	
02472126	58524	DS- Water Tank SRF	82,051	75,726	75,726	69,188	(6,538)	-8.6%	-	2028 Final payment
02472126	58502	DS- Water Line- Main & Lincoln Sts	43,350	36,975	36,975	30,600	(6,375)	-17.2%	-	2024 Final payment
02472126	58521	DS- Water Line Replacement- JH	19,902	13,754	13,754	9,143	(4,611)	-33.5%	-	2021 Final payment
02472126	58504	DS- Portsmouth Ave Waterline	4,987	4,087	4,087	3,267	(820)	-20.1%	-	2023 Final payment
02472126	58506	DS- Waste Stream Reduction	406	-	-	-	-	-	-	2018 Final payment
02472126	58507	DS-Water Meter Replacement	2,377	1,042	1,042	-	(1,042)	-100.0%	-	2019 Final payment
02472126	58522	DS- Lary Lane GWTP SRF	96,118	91,894	91,894	87,587	(4,307)	-4.7%	-	2036 Final payment
02472126	58525	DS- Lincoln Street Phase #2	7,582	6,466	6,466	5,977	(489)	-7.6%	-	2032 Final payment
02472126	58529	DS- Court Street Culvert	2,130	1,753	1,753	1,554	(199)	-11.4%	-	2027 Final payment
02472126	58531	DS- Washington Street	-	-	32,044	24,480	24,480	-	-	2028 Final payment
02472126		DS- Salem St. Utility Design & Engin				7,593	7,593	-	-	2024 Final payment
02472126		DS- Surface Water Plant TTHM Treatment				28,649	28,649	-	-	2034 Final payment
		Water Debt Service Interest Total	258,903	231,697	263,740	268,038	36,341	15.7%	-	
		Debt Service Total	1,119,250	1,062,113	1,150,156	1,164,650	102,537	9.7%	-	V
Capital Outlay										
02490027	55318	CO- Capital Outlay - Leases	-	37,571	1,716	17,031	(20,540)	-54.7%	(5,561)	See separate lease schedule
02490027	57009	CO- Capital Outlay - Vehicle	42,226	-	-	48,059	48,059	-	-	See separate vehicle schedule
02490027	55361	CO- Capital Outlay - Land Acquisition/Purchase	-	1	-	1	-	0.0%	-	
02490027	57015	CO- Water System Capital	1,472	100,000	41,165	100,000	-	0.0%	-	Capital outlay needs for water facilities: SWTP VFD/Pump Repl \$85k, River Sta pump \$45k, Modulating valve \$50k; Well Rehab (\$20k); Recoating metal surfaces in clearwell \$45k
		CO- WTP Capital	-	-	-	-	-	-	-	BRC eliminated line item and combined with 627-7425
		Capital Outlay Total	43,698	137,572	42,881	165,091	27,519	20.0%	(5,561)	V

Town of Exeter										
2020 Preliminary Water Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	2020 SB Budget vs. 2020 BRC \$ Increase/- (Decrease)	Explanation
		Water Fund Total	3,226,883	3,282,057	2,806,908	3,553,598	271,540	8.3%	(13,667)	V
WF -Warrant Articles										
15491042	53221	Salem St. Area Utility Replacements		150,000			(150,000)	-100.0%	-	Drainage Design (has General and Water Fund components)
		Groundwater/Surface Water Source Devel				200,000	200,000		-	CIP P#22 Well permitting and pump test
		Hampton Road Booster Station					-		-	CIP P#23 Design
		Warrant Articles Total	-	150,000	-	200,000	50,000	33.3%	-	
		Total Water Fund with WAR	3,226,883	3,432,057	2,806,908	3,753,598	321,540	9.4%	(13,667)	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
GENERAL FUND									
General Government									
Select Board									
01413010	51000	SB- Sal/Wages Elected	16,000	16,000	13,333	16,000	-	0.0%	\$3K each 4-Select Person, \$4K for 1- Chair Person
		Salaries Total	16,000	16,000	13,333	16,000	-	0.0%	
01413010	52120	SB- Life Insurance	34	255	9	255	-	0.0%	
01413010	52200	SB- FICA	992	992	744	992	-	0.0%	Based on wages: 6.2%
01413010	52210	SB- Medicare	232	232	174	232	-	0.0%	Based on wages: 1.45%
		Benefits Total	1,258	1,479	927	1,479	-	0.0%	
01413010	55055	SB- Consulting Services	-	1,000	-	1,000	-	0.0%	Expenses related to tax deeded properties, other services
01413010	55050	SB- Conf/Room/Meals	242	500	-	500	-	0.0%	NHMA seminars, mileage reimbursement
01413010	55106	SB- Equipment Purchase	-	1	3,012	1	-	0.0%	Placeholder for equipment needs
01413010	55267	SB-Signs	4,580	1	53	1	-	0.0%	Sign for the Town Office
01413010	55273	SB- Special Expense	4,552	5,000	2,434	4,000	(1,000)	-20.0%	Proclamations, recognitions, special events for committees, E911 Committee activities
		General Expenses Total	9,374	6,502	5,499	5,502	(1,000)	-15.4%	
		Select Board Total	26,632	23,981	19,759	22,981	(1,000)	-4.2%	V
Town Manager									
01413011	51110	TM- Sal/Wages FT	164,552	169,581	136,979	172,832	3,251	1.9%	2 FT: Town Mgr and Executive Assistant
01413011	51200	TM- Sal/Wages PT	4,566	3,800	13,758	7,500	3,700	97.4%	2 PT: Recording secretaries @ \$15 per hour (BOS/BRC meetings), Intern \$2,500
		Salaries Total	169,118	173,381	150,737	180,332	5,951	3.4%	
01413011	52100	TM- Health Insurance	44,701	47,513	36,786	51,646	4,133	8.7%	Premium increase 8.7%
01413011	52110	TM- Dental Insurance	3,575	3,575	2,722	3,800	225	6.3%	Premium increase 3.9%
01413011	52120	TM- Life Insurance	257	190	233	162	(28)	-14.7%	Premium decrease
01413011	52130	TM- LTD Insurance	1,275	1,298	1,313	1,148	(150)	-11.6%	Premium decrease
01413011	52200	TM- FICA	9,991	10,750	8,543	11,181	431	4.0%	Based on wages: 6.2%
01413011	52210	TM- Medicare	2,337	2,514	1,999	2,615	101	4.0%	Based on wages: 1.45%
01413011	52300	TM- Retirement Town	18,726	19,118	14,959	19,305	187	1.0%	Based on wages: 11.17%
		Benefits Total	80,861	84,958	66,555	89,857	4,899	5.8%	
01413011	55198	TM - Office Equipment Leases	9,438	10,000	9,105	10,000	-	0.0%	Postage Machine lease, copier leases Town Office/Planning (from off. Equip)
01413011	55200	TM- Supplies	2,616	3,600	3,946	3,600	-	0.0%	Supplies for town offices (paper, etc.)
01413011	55224	TM- Postage	257	150	638	150	-	0.0%	TM office postage needs (Reserve moved to GG)
01413011	55246	TM- Reference Material	-	200	-	200	-	0.0%	NHMA, ICMA publications
01413011	55212	TM - Phone Reimbursement	1,380	1,380	1,150	1,380	-	0.0%	Reimbursement for phone (TM, EA- 50/50 split with Welfare)
01413011	55088	TM- Dues	15,210	15,250	15,816	16,000	750	4.9%	NHMA (townwide), ICMA (TM), MMANH (TM) annual dues

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01413011	55302	TM- Town Report Expense	2,240	2,400	2,220	2,400	-	0.0%	Printing of annual Town Report (Select Print Solutions)
01413011	55171	TM- Legal/Public Notices	1,347	500	693	500	-	0.0%	Budget/bond notices, public hearings, CDBG hearings
01413011	55291	TM- Subscriptions	214	260	95	260	-	0.0%	Exeter News-Letter, Portsmouth Herald
01413011	55058	TM- Contract Services	2,850	4,000	-	2,000	(2,000)	-50.0%	Vacation coverage and temp assistance for Ex Asst
01413011	55308	TM- Travel Reimbursement	218	500	319	500	-	0.0%	Mileage reimbursement for TM/EA
01413011	55091	TM- Education/Training		500	-	500	-	0.0%	
01413011	55050	TM- Conf/Room/Meals	2,577	2,000	2,027	2,000	-	0.0%	ICMA conference, MMANH/Primex conference, seminars
01413011	55106	TM- Equipment Purchase	399	300	196	300	-	0.0%	Small equipment (file cabinet, other)
01413011	55128	TM- Fuel	46	-	-	1	1		Unreimbursed fuel expense
		General Expenses Total	38,792	41,040	36,205	39,791	(1,249)	-3.0%	
01413011	55998	TM- Due from Water Fund	(30,742)	(31,781)	(23,836)	(32,764)	(983)	3.1%	12.5% water fund
01413011	55999	TM- Due from Sewer Fund	(30,742)	(31,781)	(23,836)	(32,764)	(983)	3.1%	12.5% sewer fund
		Due from Water/Sewer Funds	(61,484)	(63,561)	(47,672)	(65,529)	(1,967)	3.1%	
		Town Manager Total	227,287	235,817	205,825	244,451	1,683	0.7%	V
Human Resources									
01415515	51110	HR- Sal/Wages FT	68,054	70,134	59,402	72,742	2,608	3.7%	1 FT: Human Resource Director
01415515	51200	HR- Sal/Wages PT		19,515	9,900	31,451	11,936	61.2%	1 PT: Human Resource Assistant (29 hr/wk) FY wages
01415515	55371	HR- Wage Reclassifications		6,000	-	21,890	15,890	264.8%	Wage adjustments/classifications
		Salaries Total	68,054	95,649	69,302	126,083	30,434	31.8%	
01415515	52100	HR- Health Insurance	16,556	17,597	15,229	19,128	1,531	8.7%	Premium increase 8.7%
01415515	52110	HR- Dental Insurance	988	1,011	842	1,050	39	3.9%	Premium increase 3.9%
01415515	52120	HR- Life Insurance	126	126	115	108	(18)	-14.3%	Premium decrease
01415515	52130	HR- LTD Insurance	756	770	779	684	(86)	-11.2%	Premium decrease
01415515	52200	HR- FICA	4,045	5,930	3,944	7,817	1,887	31.8%	Based on wages: 6.2%
01415515	52210	HR- Medicare	946	1,387	921	1,828	441	31.8%	Based on wages: 1.45%
01415515	52300	HR- Retirement Town	7,745	10,162	6,381	10,570	408	4.0%	Based on wages: 11.17%
		Benefits Total	31,162	36,983	28,211	41,186	4,203	11.4%	
01415515	55200	HR- Supplies	412	500	683	775	275	55.0%	Office supplies and remote access software
01415515		HR- Office Equipment				200	200		Shredder for Office
01415515	55246	HR- Reference Materials	326	400	300	400	-	0.0%	Books, postings and information booklets
01415515	55055	HR- Consulting Services	-	1	-	1	-	0.0%	Update job descriptions and pay classifications
01415515	55226	HR- Pre-Employment Screening	494	600	-	600	-	0.0%	Pre-employment Expenses
01415515	55190	HR-Mobile Communications	360	360	210	360	-	0.0%	Cell Phone Reimbursement for HR Director
01415515	55099	HR- Employee Notices	944	1,500	975	1,500	-	0.0%	Posting of open job positons
01415515	55097	HR- Employee Relations	1,895	1,500	825	1,500	-	0.0%	Benefits Fair, employee service and recognition
01415515	55088	HR- Dues	353	355	207	504	149	42.0%	NH HR Assoc, (2) IPMA-HR, SHRM
01415515	55308	HR- Travel Reimbursement	785	750	292	1,135	385	51.3%	Mileage, Tolls, Parking, air
01415515	55050	HR- Conf Rooms/Meals	1,474	1,375	222	1,320	(55)	-4.0%	Primex, IPMA-HR
01415515	55091	HR- Education/Training	842	835	385	4,260	3,425	410.2%	Munis training for new employee, IPMA-HR, NHMA, Sheehan, Phinney, Bass & Green Annual Labor & Employment Law review

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
		General Expenses Total	7,886	8,176	4,099	12,555	4,379	53.6%	
01415515	55998	HR- Due from Water Fund	(9,960)	(10,712)	(8,034)	(14,538)	(3,826)	35.7%	10% to water fund
01415515	55999	HR- Due from Sewer Fund	(9,960)	(10,712)	(8,034)	(14,538)	(3,826)	35.7%	10% to sewer fund
		Due from Water/Sewer Funds	(19,920)	(21,423)	(16,068)	(29,076)	(7,652)	35.7%	
		Human Resources Total	87,182	119,385	85,544	150,748	31,363	26.3%	V
Transportation									
01419919	55040	GG - Transportation	9,083	1	-	1	-	0.0%	Request from COAST bus service with \$ 16.77K to come from Transportation Fund 05
		Transportation Total	9,083	1	-	1	-	0.0%	V
Legal									
01415320	55170	GG- Legal Expense	90,577	80,000	57,837	80,000	-	0.0%	Professional legal services for Mitchell Municipal Group and other legal advisors
		Legal Total	90,577	80,000	57,837	80,000	-	0.0%	V
Information Technology									
01415025	51110	IT- Sal/Wages FT	94,676	98,509	81,764	101,832	3,323	3.4%	2 FT: IT Coord (Split 80% GF and 20% CATV Fund); IT Tech (Split 40% GF, 5% Water/Sewer each, 50% CATV)
01415025	51300	IT- Sal/Wages OT	1,038	240	890		(240)	-100.0%	
		Salaries Total	95,714	98,749	82,654	101,832	3,083	3.1%	
01415025	52100	IT- Health Insurance	10,546	12,002	10,386	17,587	5,585	46.5%	Premium increase 8.7%
01415025	52110	IT- Dental Insurance	613	680	566	1,384	704	103.5%	Premium increase 3.9%
01415025	52120	IT- Life Insurance	126	133	124	113	(20)	-15.0%	Premium decrease
01415025	52130	IT - LTD Insurance	803	818	827	722	(96)	-11.7%	Premium decrease
01415025	52200	IT- FICA	5,655	6,122	4,651	6,314	191	3.1%	Based on wages: 6.2%
01415025	52210	IT- Medicare	1,323	1,432	1,087	1,477	45	3.1%	Based on wages: 1.45%
01415025	52300	IT- Retirement Town	10,892	11,133	8,916	11,375	242	2.2%	Based on wages: 11.17%
		Benefits Total	29,958	32,320	26,557	38,971	6,650	20.6%	
01415025	55200	IT- Supplies	776	600	795	1,000	400	66.7%	Batteries, USB, RAM, Hard Drives, Power Supplies
01415025	55190	IT- Mobile Communications	505	600	-	400	(200)	-33.3%	Cell Phone reimb.
01415025	55213	IT- Phone Utilization	24,839	25,400	21,246	26,000	600	2.4%	12.5% allocated to Water/Sewer Funds each
01415025	55048	IT- Computer Software	8,274	9,500	6,789	17,500	8,000	84.2%	\$11.5K MS and adobe Licenses and \$6K for Anti Virus and System Management
01415025	55136	IT- GIS Software	5,600	7,000	-	7,000	-	0.0%	Maps Online, ESRI licenses, increase to Support calls (Invoiced in November) - Cartographics Query Manager
01415025	55159	IT- Internet Services	24,359	18,750	14,601	30,920	12,170	64.9%	Google Apps (\$9.4K), MyCivic App (\$6K), e-mail filtering and archiving (\$6K) Aha Services (\$4K), Cloud backup (\$1.2K), Consolidated internet line (\$3.1K), remote access (\$1.2K), survey (\$3K)
01415025	55195	IT- Network Supplies	14,662	12,500	909	11,000	(1,500)	-12.0%	Server and switching upgrades - new backup server (\$9.7K)

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01415025	55270	IT- Software Agreement	4,000	4,800	-	4,600	(200)	-4.2%	\$800 for Pulseway monitoring and \$400 for HP support on our data .storage systems, \$1.5K for firewall support, \$600 misc database, \$1.5K Backups
01415025	55058	IT- Contract Services	12,800	16,000	12,800	26,500	10,500	65.6%	Service contract for IT emergencies, expert consultation and IT Audit
01415025	55091	IT- Education/Training	1,990	5,400	2,621	2,800	(2,600)	-48.1%	Online training for 1 FT employee, Town Wide training
01415025	55106	IT- Equipment Purchase	611	1,000	133	1,000	-	0.0%	Tools and furniture
		General Expenses Total	98,416	101,550	59,894	128,720	27,170	26.8%	
01415025	57003	IT- CO- Computers	9,637	22,500	15,287	10,200	(12,300)	-54.7%	15 PCs and 10 monitors
01415025	57006	IT- CO- Equipment	2,861	6,000	519	4,300	(1,700)	-28.3%	Software for doors (\$3K)
		Capital Outlay Total	12,498	28,500	15,806	14,500	(14,000)	-49.1%	
01415025	55998	IT- Due from Water Fund	(14,828)	(15,545)	(11,659)	(14,581)	964	-6.2%	12.5% of wages/benefits for IT Coordinator; 5% of wages/benefits for IT Tech
01415025	55999	IT- Due from Sewer Fund	(14,828)	(15,545)	(11,659)	(14,581)	964	-6.2%	12.5% of wages/benefits for IT Coordinator; 5% of wages/benefits for IT Tech
		Due from Water/Sewer Funds	(29,656)	(31,090)	(23,318)	(29,162)	1,928	-6.2%	
		Information Technology Total	206,930	230,029	161,593	254,861	24,832	10.8%	V
Trustee of Trust Funds									
01413030	51000	TT- Sal/Wages Elected	828	828	828	828	-	0.0%	Wages for Trustee of Trust funds
		Salaries Total	828	828	828	828	-	0.0%	
01413030	52200	TT- FICA	51	51	51	51	-	0.0%	Based on wages: 6.2%
01413030	52210	TT- Medicare	12	12	12	12	-	0.0%	Based on wages: 1.45%
		Benefits Total	63	63	63	63	-	0.0%	
		Trustee of Trust Funds Total	891	891	891	891	-	0.0%	V
Town Moderator									
01414040	51000	MO- Sal/Wages Elected	525	800	175	1,225	425	53.1%	4 Elections, 1 Deliberative, 1 Special Election, 1 Deliberative for Special Election
		Salaries Total	525	800	175	1,225	425	53.1%	
01414040	52200	MO- FICA	11	50	11	76	26	53.1%	Based on wages: 6.2%
01414040	52210	MO- Medicare	3	12	3	18	6	53.1%	Based on wages: 1.45%
		Benefits Total	13	61	14	94	33	53.1%	
		Town Moderator Total	538	861	189	1,319	458	53.1%	V
Town Clerk									
01414051	51000	TC- Sal/Wages Elected	75,636	77,947	65,487	80,628	2,681	3.4%	1 FT: Town Clerk
01414051	51110	TC- Sal/Wages FT	125,870	130,990	114,288	126,065	(4,925)	-3.8%	Includes 1 FT Deputy TC + 2 FT Asst Clerks
01414051	51300	TC- Sal/Wages OT	526	300	225	300	-	0.0%	OT for Assistant Clerks
01414051	51400	TC- Longevity Pay	1,700	1,800	-	900	(900)	-50.0%	Longevity for 1 Assistant Clerk

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
		Salaries Total	203,732	211,037	180,000	207,893	(3,144)	-1.5%	
01414051	52100	TC- Health Insurance	54,348	60,851	46,609	65,010	4,159	6.8%	Premium increase 8.7%
01414051	52110	TC- Dental Insurance	4,352	5,679	4,207	5,900	221	3.9%	Premium increase 3.9%
01414051	52120	TC- Life Insurance	315	315	277	270	(45)	-14.3%	Premium decrease
01414051	52130	TC- LTD Insurance	840	856	865	758	(98)	-11.4%	Premium decrease
01414051	52200	TC- FICA	12,372	13,712	10,428	12,889	(823)	-6.0%	Based on wages: 6.2%
01414051	52210	TC- Medicare	2,894	3,060	2,438	3,014	(46)	-1.5%	Based on wages: 1.45%
01414051	52300	TC- Retirement Town	23,185	23,789	19,636	23,222	(568)	-2.4%	Based on wages: 11.17%
		Benefits Total	98,305	108,263	84,460	111,063	2,801	2.6%	
01414051	55199	TC- Office Equip Maintenance	150	500	500	500	-	0.0%	outside computer maintenance, beyond contract
01414051	55200	TC- Supplies	1,338	2,000	1,555	2,000	-	0.0%	copy paper, general office supplies, incentive awards, envelopes
01414051	55049	TC- Computer Supplies	703	1,200	887	1,200	-	0.0%	toner cartridges f/1 printer, validator ribbons, calculator ribbons
01414051	55198	TC- Office Equipment Lease			1,731	3,233	3,233		GreatAmerica Financial Serv. Printer lease for 3 printers
01414051	55224	TC- Postage	4,555	5,000	5,289	5,000	-	0.0%	dog civil forfeiture letters, dog reminders, letters & forms, weekly State work, monthly Vital work
01414051	55246	TC- Reference Materials	-	300	300	300	-	0.0%	Motor Vehicle Rules & Laws
01414051	55088	TC- Dues	215	300	205	300	-	0.0%	IIMC -170; NHCTCA-25; NEACTC-35
01414051	55241	TC- Record Retention	24,000	5,000	-	5,000	-	0.0%	Book restoration
01414051	55084	TC- Dog Tags	1,672	900	-	1,000	100	11.1%	The amount of dogs in our town has increased to 2700
01414051	55270	TC- Software Agreement/Contract	7,877	8,014	8,014	8,750	736	9.2%	Interware Development Contract for MV, Boats, Vitals, Transfer Station Permits, Credit Cards, Reports, Support, new signature pads, Dogs On-line prgmn
01414051	55058	TC- Contract Services	2,066	2,700	2,048	1,700	(1,000)	-37.0%	Sharp Copier, Seacoast Computer Contract Services
01414051	55308	TC- Travel Reimbursement	615	800	565	800	-	0.0%	Mandatory Regional & Fall Conference, TC Certification, Training, NECTCA Conference, IIMC Conference, Clerkworks Training
01414051	55050	TC- Conf/Room/Meals	1,494	2,000	1,678	2,000	-	0.0%	Mandatory Fall Conference (Certification requirement) NEACTC Conference in ME, IIMC Conference
01414051	55091	TC- Education/Training	1,146	1,000	425	1,000	-	0.0%	Mandatory Spring & Fall Conference, TC Certification, Training Registration, NECTCA Conference, IIMC Conf,
01414051	55106	TC- Equipment Purchase	570	2,000	1,787	2,000	-	0.0%	Computers, printers, copiers, office furniture, panels between work stations
		General Expenses Total	46,400	31,714	24,984	34,783	3,069	9.7%	
		Town Clerk Total	348,438	351,014	289,444	353,739	2,726	0.8%	V
Elections									
01414052	51000	EL- Sal/Wages Elected	4,898	2,000	2,923	8,000	6,000	300.0%	Supervisors of the Checklist-4 mandated elections, 1 deliberative, 1 special election and 1 deliberative for special election, regular maintenance of checklist.
01414052	51210	EL- Sal/Wages Temp	4,496	4,000	1,076	9,000	5,000	125.0%	Ballot Clerks for 4 mandated elections, 1 special election
		Salaries Total	9,394	6,000	3,999	17,000	11,000	183.3%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01414052	52200	EL- FICA	604	372	226	1,054	682	183.3%	Based on wages: 6.2%
01414052	52210	EL- Medicare	141	87	53	247	160	183.3%	Based on wages: 1.45%
		Benefits Total	745	459	279	1,301	842	183.3%	
01414052	55200	EL- Supplies	428	600	600	600	-	0.0%	Copy paper, envelopes, general office supplies, and all supplies needed for election
01414052	55224	EL- Postage	577	600	644	1,500	900	150.0%	Mandated by SOS, sending absentee ballots and any other letters required to be sent by the Checklist Sups
01414052	55002	EL- Advertising	178	300	300	300	-	0.0%	Legal Notices
01414052	55322	EL- Voting Expenses	6,645	3,000	3,000	9,000	6,000	200.0%	Mandated by SOS to pay for coding, printing, collating, shipping costs and any other Special Town Elections held by the Town.
01414052	55323	EL- Voting Machines	111	800	800	900	100	12.5%	Mandated by the State of NH for servicing and maintaining of the Accuvote Machines.
		General Expenses Total	7,939	5,300	5,344	12,300	7,000	132.1%	
		Elections Total	18,077	11,759	9,622	30,601	18,842	160.2%	V
		Total General Government	1,015,636	1,053,738	830,704	1,139,592	78,902	7.5%	
Finance Department									
Finance/Accounting									
01415001	51110	FI- Sal/Wages FT	219,557	232,099	202,314	230,255	(1,844)	-0.8%	3 FT: Finance Dir, Sr Accountant, Accounting Specialist
01415001	51300	FI- Sal/Wages OT	1,073	2,856	585	2,450	(406)	-14.2%	80 hrs OT for Accounting Specialist for software conversion
01415001	51400	FI- Longevity Pay	1,000	1,000	1,050	-	(1,000)	-100.0%	
		Salaries Total	221,629	235,955	203,949	232,705	(3,250)	-1.4%	
01415001	52100	FI- Health Insurance	45,220	47,215	45,638	65,940	18,725	39.7%	Premium increase 8.7%
01415001	52110	FI- Dental Insurance	3,286	3,362	3,109	4,850	1,488	44.3%	Premium increase 3.9%
01415001	52120	FI- Life Insurance	315	315	281	270	(45)	-14.3%	Premium decrease
01415001	52130	FI- LTD Insurance	1,170	1,191	993	1,032	(159)	-13.4%	Premium decrease
01415001	52200	FI- FICA	12,965	14,243	11,441	14,428	185	1.3%	Based on wages: 6.2%
01415001	52210	FI- Medicare	3,032	3,331	1,675	3,374	43	1.3%	Based on wages: 1.45%
01415001	52300	FI- Retirement Town	25,221	25,898	22,092	25,993	95	0.4%	Based on wages: 11.17%
		Benefits Total	91,210	95,556	85,229	115,887	20,332	21.3%	
01415001	55200	FI- Supplies	3,822	5,000	2,897	5,000	-	0.0%	Folders, check stock, envelopes, paper, tax forms, kitchen supplies, deposit tickets
01415001	55198	FI- Office Equipment Leases		1,600	539	1,080	(520)	-32.5%	Copier Lease \$1,075 plus Folding Machine \$ 525
01415001	55224	FI- Postage	1,842	2,300	1,870	2,300	-	0.0%	Postage for mailing checks and forms
01415001	55017	FI- Bank Fees	318	175	1,106	500	325	185.7%	Operating account bank fees
01415001	55058	FI- Contract Services	8,965	4,000	500	6,500	2,500	62.5%	GASB OPEB Compliance, Record shredding, ACA Compliance

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01415001	55014	FI- Audit Fees	24,500	24,500	20,000	27,500	3,000	12.2%	Annual Audit and Single Fees for Melanson & Heath
01415001	55088	FI- Dues	50	100	50	100	-	0.0%	NHGFOA and NESGFOA Dues
01415001	55270	FI- Software Agreement	21,237	18,030	16,302	19,550	1,520	8.4%	Munis Software Agreement (5% increase per yr per contract)
01415001	55308	FI- Travel Reimbursement	1,057	1,200	1,398	1,200	-	0.0%	Travel for 3 finance department employees
01415001	55050	FI- Conf/Room/Meals	370	500	221	500	-	0.0%	Conferences/Meals for Finance Staff - NHLGC
01415001	55091	FI- Education/Training	829	2,000	90	4,000	2,000	100.0%	Training and Education for 3 Finance Staff and all Munis users (Tyler PACE Training with 53% Discount allocated to FI, TX, W&S Billing); \$620 for Sr Accountant (Gov't Accounting Certificate)
		General Expenses Total	62,990	59,405	44,974	68,230	8,825	14.9%	
01415001	55998	FI- Due from Water Fund	(39,498)	(40,583)	(30,437)	(43,574)	(2,991)	7.4%	12.5% Water Fund Offset
01415001	55999	FI- Due from Sewer Fund	(39,498)	(40,583)	(30,437)	(43,574)	(2,991)	7.4%	12.5% Sewer Fund Offset
		Due from Water/Sewer Funds	(78,996)	(81,166)	(60,874)	(87,148)	(5,982)	7.4%	
		Finance/Accounting Total	296,833	309,750	273,278	329,674	19,925	6.4%	V
Treasurer									
01415002	51000	TR- Sal/Wages Elected	8,864	9,864	7,387	8,864	(1,000)	-10.1%	Wages for Elected PT Treasurer
		Salaries Total	8,864	9,864	7,387	8,864	(1,000)	-10.1%	
01415002	52200	TR- FICA	550	612	412	550	(62)	-10.1%	Based on wages: 6.2%
01415002	52210	TR- Medicare	129	143	96	129	(15)	-10.1%	Based on wages: 1.45%
		Benefits Total	678	755	508	678	(77)	-10.1%	
01415002	55200	TR - Supplies	-	200	-	100	(100)	-50.0%	Paper, pens, folders and binders
01415002	55088	TR- Dues	50	50	50	50	-	0.0%	NHGFOA Dues
01415002	55091	TR- Education/Training	-	200	-	100	(100)	-50.0%	Training and Education
		General Expenses Total	50	450	50	250	(200)	-44.4%	
		Treasurer Total	9,592	11,069	7,945	9,792	(1,277)	-11.5%	V
Tax Collection									
01415003	51110	TX- Sal/Wages FT	100,210	103,572	78,603	105,234	1,662	1.6%	2 FT: Deputy Tax Collector, Collections Specialist
01415003	51210	TX- Sal/Wages Temp	-	-	-	-	-	-	
01415003	51300	TX- Sal/Wages OT	-	1,394	19	-	(1,394)	-100.0%	
01415003	51400	TX- Longevity	1,500	1,500	-	1,500	-	0.0%	Collections Specialist longevity
		Salaries Total	101,710	106,466	78,622	106,734	268	0.3%	
01415003	52100	TX- Health Insurance	27,132	28,211	19,199	19,593	(8,618)	-30.5%	Premium increase 8.7%
01415003	52110	TX- Dental Insurance	1,499	1,533	1,025	1,086	(447)	-29.2%	Premium increase 3.9%
01415003	52120	TX- Life Insurance	189	190	131	162	(28)	-14.7%	Premium decrease
01415003	52200	TX- FICA	6,057	6,601	4,959	6,618	17	0.3%	Based on wages: 6.2%
01415003	52210	TX- Medicare	1,417	1,544	1,159	1,548	4	0.3%	Based on wages: 1.45%
01415003	52300	TX- Retirement Town	11,575	12,001	7,992	11,922	(79)	-0.7%	Based on wages: 11.17%
		Benefits Total	47,868	50,080	34,465	40,928	(9,151)	-18.3%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01415003	55200	TX- Supplies	882	2,400	1,734	2,400	-	0.0%	Paper, Ink, Envelopes, Storage Boxes, printer
01415003	55297	TX- Tax Billing Services	3,178	3,600	1,420	3,600	-	0.0%	Processing fees and materials for tax bills
01415003	55298	TX- Tax Lien/Deeded Searches	2,394	4,000	3,674	4,000	-	0.0%	Tax Lien Services
01415003	55224	TX- Postage	9,382	9,000	8,664	10,000	1,000	11.1%	Mailing delinquency, lien, and deed notices, tax bills. Lockbox mailbox
01415003	55198	TX- Office Equipment Leases			1,078	2,156	2,156		Two Copier leases \$ \$179.60 per month
01415003	55017	TX- Bank Fees	5,040	5,500	2,910	5,500	-	0.0%	Lockbox monthly Service Charges (not able to use for First Half billing in FY19 due to conversion)
01415003	55170	TX- Legal Expenses	-	2,000	321	2,000	-	0.0%	Legal services for liens,deeds and bankruptcies
01415003	55088	TX- Dues	40	50	40	50	-	0.0%	NHTC Dues
01415003	55247	TX- Registry of Deeds	622	1,200	882	950	(250)	-20.8%	Liens & deeds recordings at Registry of Deeds
01415003	55073	TX- Deeded Property	4,375	3,500	1,201	3,500	-	0.0%	Expenses related to Tax deeded properties
01415003	55058	TX- Contract Services	3,189	3,000	14,866	3,000	-	0.0%	Coverage for Collections Clerk (80 hours)
01415003	55050	TX- Conf/Room/Meals	582	600	198	600	-	0.0%	Conferences for DTC (NH Tax Collector Association)
01415003	55091	TX- Education/Training	231	400	60	4,225	3,825	956.3%	Training for DTC and 3 Days of Munis Training (new Deputy Tax Collector)
		General Expenses Total	29,916	35,250	37,048	41,981	6,731	19.1%	
01415003	55998	TX- Due from Water Fund	(37,890)	(38,988)	(29,241)	(36,916)	2,072	-5.3%	25% Water Fund Offset
01415003	55999	TX- Due from Sewer Fund	(37,890)	(38,988)	(29,241)	(36,916)	2,072	-5.3%	25% Sewer Fund Offset
		Due from Water/Sewer Funds Total	(75,780)	(77,976)	(58,482)	(73,831)	4,145	-5.3%	
		Tax Collection Total	103,714	113,820	91,653	115,812	1,993	1.8%	V
Assessing									
01415005	51110	AS- Sal/Wages FT	59,797	62,271	52,559	64,413	2,142	3.4%	1 FT: Deputy Assessor
01415005	51210	AS- Sal/Wages Temp	-	1	-	1	-	0.0%	
		Salaries Total	59,797	62,272	52,559	64,414	2,142	3.4%	
01415005	52100	AS- Health Insurance	18,088	19,005	16,476	19,128	123	0.6%	Premium increase 8.7%
01415005	52110	AS- Dental Insurance	988	1,011	886	1,050	39	3.9%	Premium increase 3.9%
01415005	52120	AS- Life Insurance	63	63	67	54	(9)	-14.3%	Premium decrease
01415005	52200	AS- FICA	4,220	3,861	3,538	3,994	133	3.4%	Based on wages: 6.2%
01415005	52210	AS- Medicare	987	903	827	934	31	3.4%	Based on wages: 1.45%
01415005	52300	AS- Retirement Town	6,805	7,020	5,666	7,195	175	2.5%	Based on wages: 11.17%
		Benefits Total	31,151	31,863	27,460	32,355	492	1.5%	
01415005	55200	AS- Supplies	431	2,500	152	1,250	(1,250)	-50.0%	Toner, envelopes, general supplies
01415005	55198	AS - Office Equipment Lease			450	1,078	1,078		Printer Lease, \$89.80/mo
01415005	55224	AS- Postage	1,230	6,500	3,639	1,250	(5,250)	-80.8%	Revaluation notifications and hearing letters
01415005	55088	AS- Dues	40	40	40	260	220	550.0%	IAAO dues; added IWAO dues
01415005	55180	AS- Mapping	4,623	5,200	3,626	5,200	-	0.0%	Yearly updates & Building placement
01415005	55247	AS- Registry of Deeds	27	100	3	100	-	0.0%	Plans & deeds
01415005	55250	AS- Revaluation	-	1	-	1	-	0.0%	Independent Appraiser
01415005	55171	AS- Legal/Public Notices	-	150	190	50	(100)	-66.7%	Public Notices in news media

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01415005	55270	AS- Software Agreement	8,670	8,820	8,590	36,000	27,180	308.2%	Vision yearly contract (upgrade in 2020) & web fee with SQL, now includes 1 static database annually \$300.00; 2019 update is 22K for update; 7K for cloud
01415005	55058	AS- Contract Services	108,531	105,000	98,906	110,500	5,500	5.2%	Assessor contract with MRI \$2.5K increase; \$3k for services outside contract
01415005	55308	AS- Travel Reimbursement	-	1	-	1	-	0.0%	Use of personal car -1 employee
01415005	55050	AS- Conf/Room/Meals	-	100	-	100	-	0.0%	Meetings - meals- room
01415005	55091	AS- Education/Training	35	500	750	1,000	500	100.0%	Course or seminar; added Vision User Conference
01415005	55106	AS- Equipment Purchase	179	50	-	50	-	0.0%	Small equipment
01415005	55128	AS- Fuel	20	160	-	1	(159)	-99.4%	Deputy Assessor position
		General Expenses Total	123,786	129,122	116,346	156,841	27,719	21.5%	
		Assessing Total	214,734	223,257	196,365	253,610	30,353	13.6%	V
		Total Finance	624,873	657,894	569,241	708,888	50,994	7.8%	
Planning & Development									
Planning									
01419101	51110	PL- Sal/Wages FT	92,412	95,235	80,382	98,067	2,832	3.0%	1 FT : Town Planner
01419101	51200	PL- Sal/Wages PT	56,408	70,678	45,238	70,688	10	0.0%	3 PT: Natl Resource Planner @ 27.5 hr/wk & Admin Asst @ 25 hr/wk, Recording Sec @ \$15 per hr
		Salaries Total	148,819	165,913	125,620	168,755	2,842	1.7%	
01419101	52100	PL- Health Insurance	22,351	23,756	20,558	25,823	2,067	8.7%	Premium increase 8.7%
01419101	52110	PL- Dental Insurance	1,787	1,830	1,524	1,900	70	3.8%	Premium increase 3.9%
01419101	52120	PL- Life Insurance	126	126	115	108	(18)	-14.3%	Premium decrease
01419101	52130	PL- LTD Insurance	1,026	1,045	1,057	929	(116)	-11.1%	Premium decrease
01419101	52200	PL- FICA	9,029	10,287	7,257	10,463	176	1.7%	Based on wages: 6.2%
01419101	52210	PL- Medicare	2,111	2,406	1,697	2,447	41	1.7%	Based on wages: 1.45%
01419101	52300	PL- Retirement Town	10,516	10,737	8,665	10,954	217	2.0%	Based on wages: 11.17%
		Benefits Total	46,947	50,186	40,873	52,624	2,437	4.9%	
01419101	55200	PL- Supplies	972	3,000	928	4,500	1,500	50.0%	Misc office supplies. Covers Planning & Building depts. BRC added \$2,500 for Sustainability use
01419101	55224	PL- Postage	3,134	4,000	3,613	4,000	-	0.0%	Covers Planning and Building departments as well as Planning Board packages and administration of cases. Increase based on present use.
01419101	55246	PL- Reference Material	462	400	632	400	-	0.0%	Includes Exeter Newspaper (\$160) and Registry Review (\$198), RSA books and other reference material
01419101	55088	PL- Dues	12,538	12,800	12,554	13,000	200	1.6%	Rockingham Planning Commission annual dues (2020 dues have not been estimated yet), APA dues (\$315).
01419101	55227	PL- Printing	1,556	750	122	750	-	0.0%	used for large printing jobs such as Zoning Ordinance
01419101	55171	PL- Legal/Public Notices	1,635	2,000	2,691	2,000	-	0.0%	Primarily for Planning Board cases but also covers Planning dept.
01419101	55180	PL- Mapping	-	400	-	400	-	0.0%	Covers occasional creation of large maps and poster boards for public presentations

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01419101	55289	PL- Studies	4,780	6,000	-	15,000	9,000	150.0%	These funds will be used to complete an update to the Town's Impact Fees (approx. \$10,000) and additional studies as needed.
01419101	55155	PL- Inspection Services	-	1	-	1	-	0.0%	Placeholder for third party inspection as needed
01419101	55136	PL- GIS Software	3,000	3,500	-	3,500	-	0.0%	Annual support and maintenance for building permit/zoning software.
01419101	55138	PL- Grant Matching	-	-	11,719	1	1		MTAG Grant
01419101	55058	PL- Contract Services	421	1	-	1	-	0.0%	
01419101	55308	PL- Travel Reimbursement	266	1,000	53	1,000	-	0.0%	Used to cover mileage for staff to attend training, workshops, meetings, etc.
01419101	55050	PL- Conf/Room/Meals	506	1,000	225	1,000	-	0.0%	APA Conference, Seminars/training
01419101	55091	PL- Education/Training	110	500	179	500	-	0.0%	Seminars/Training for planning staff, board members
		General Expenses Total	29,380	35,352	32,716	46,053	10,701	30.3%	
01419101	57000	PL-CO-Capital Outlay	8,169	9,000	4,837	1	(8,999)	-100.0%	Downtown Improvement - Funds to be utilized on an as-needed basis to add/replace benches, trash receptacles/liners, and other streetscape features downtown. Specific focus on Front Street and Squamscott River boat launch area.
		Capital Outlay Total	8,169	9,000	4,837	1	(8,999)	-100.0%	
		Planning Total	233,316	260,451	204,046	267,433	6,981	2.7%	V
Economic Development									
01465207	51110	ED- Sal/Wages FT	86,337	88,976	75,098	91,621	2,645	3.0%	1 FT: ED Director
01465207	51200	ED- Sal/Wages PT	4,013	4,065	1,757	3,000	(1,065)	-26.2%	1- Intern \$ 3,000
		Salaries Total	90,350	93,041	76,855	94,621	1,580	1.7%	
01465207	52100	ED- Health Insurance	24,419	25,656	22,243	27,078	1,422	5.5%	Premium increase 8.7%
01465207	52110	ED- Dental Insurance	1,787	1,830	1,371	1,900	70	3.8%	Premium increase 3.9%
01465207	52120	ED- Life Insurance	126	126	115	108	(18)	-14.3%	Premium decrease
01465207	52130	ED- LTD Insurance	959	977	988	861	(116)	-11.9%	Premium decrease
01465207	52200	ED- FICA	5,385	5,769	4,347	5,867	98	1.7%	Based on wages: 6.2%
01465207	52210	ED- Medicare	1,260	1,349	1,017	1,372	23	1.7%	Based on wages: 1.45%
01465207	52300	ED- Retirement Town	9,825	10,031	8,096	10,234	203	2.0%	Based on wages: 11.17%
		Benefits Total	43,762	45,738	38,177	47,420	1,682	3.7%	
01465207	55200	ED- Supplies	-	400	55	400	-	0.0%	Paper, Pens, Ink, etc.
01465207	55055	ED- Consulting Services	1,800	3,000	1,500	3,000	-	0.0%	Consulting (prop appraisals, marketing, etc.)
01465207	55190	ED- Mobile Communications	907	1,000	800	1,000	-	0.0%	Cell Phone for ED Director
01465207	55308	ED -Travel Reimbursement	659	800	672	1,800	1,000	125.0%	Mileage including airfare to OU EDI
01465207	55050	ED- Conf/Meals	30	100	-	1,200	1,100	1100.0%	Conferences and OU EDI accommodations
01465207	55091	ED- Education/Training	729	800	-	1,900	1,100	137.5%	OU EDI final
		General Expenses Total	4,125	6,100	3,027	9,300	3,200	52.5%	
		Total Economic Development	138,237	144,879	118,059	151,341	6,462	4.5%	V

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
Inspections & Code Enforcement									
01424002	51110	BI- Sal/Wages FT	142,327	145,893	123,366	149,776	3,883	2.7%	2 FT: Building Inspector, Deputy Code Inspector
01424002	51200	BI- Sal/Wages PT	34,185	37,363	31,653	38,648	1,285	3.4%	1 PT: Electrical Inspector (24 Hrs/Wk)
		Salaries Total	176,511	183,256	155,019	188,424	5,168	2.8%	
01424002	52100	BI- Health Insurance	36,176	38,010	31,869	40,115	2,105	5.5%	Premium increase 8.7%
01424002	52110	BI- Dental Insurance	1,976	2,022	1,644	2,100	78	3.9%	Premium increase 3.9%
01424002	52120	BI- Life Insurance	252	252	227	216	(36)	-14.3%	Premium decrease
01424002	52130	BI- LTD Insurance	899	916	926	813	(103)	-11.2%	Premium decrease
01424002	52200	BI- FICA	11,236	11,362	9,404	11,682	320	2.8%	Based on wages: 6.2%
01424002	52210	BI- Medicare	2,628	2,657	2,199	2,732	75	2.8%	Based on wages: 1.45%
01424002	52300	BI- Retirement Town	16,197	16,448	13,300	16,730	282	1.7%	Based on wages: 11.17%
		Benefits Total	69,364	71,667	59,569	74,388	2,721	3.8%	
01424002	55319	BI- Vehicle Maintenance	-	1	-	1	-	0.0%	
01424002	55190	BI- Mobile Communications	461	460	347	460	-	0.0%	Cell Phones for BI
01424002	55088	BI- Dues	245	300	245	300	-	0.0%	RNI and NHBOA Dues
01424002	55308	BI- Travel Reimbursement	1,104	1,000	857	1,000	-	0.0%	NHBOA and Seacoast BI Meetings; Electrical inspector fuel reimb
01424002	55050	BI- Conf/Room/Meals	105	500	-	500	-	0.0%	NE Building Officials Association Conference
01424002	55128	BI- Fuel	711	782	619	782	-	0.0%	Fuel for Electrical Inspector
		General Expenses Total	2,626	3,043	2,068	3,043	-	0.0%	
		Inspections & Code Enf Total	248,502	257,966	216,656	265,855	7,889	3.1%	V
Conservation Commission									
01461105	51200	CC- Sal/Wages PT	1,354	1,000	716	1,000	-	0.0%	Recording secretaries @ \$15/hr avg about 6 hr/mtg
01461105	51210	CC- Sal/Wages Temp	-	2,520	2,622	2,520	-	0.0%	Interns 2@12/hr, 15 hrs/wk for 7 wks
		Salaries Total	1,354	3,520	3,338	3,520	-	0.0%	
01461105	52200	CC- FICA	84	218	200	218	-	0.0%	Based on wages: 6.2%
01461105	52210	CC- Medicare	20	51	46	51	-	0.0%	Based on wages: 1.45%
		Benefits Total	104	269	246	269	-	0.0%	
01461105	55254	CC- Roadside Mowing	2,075	1,850	1,600	1,850	-	0.0%	Mowing White, Perry, Irvine and 1/2 of Morrissette \$1,850
01461105	55224	CC- Postage	1	20	22	20	-	0.0%	Mailings to ConCom members (mostly elect distr)
01461105	55044	CC- Community Services	490	850	452	500	(350)	-41.2%	Covers outreach event costs: Anticipated for 2020 include \$250 Spring Tree, \$50 for 5 outreach events
01461105	55058	CC- Contract Services	1,200	1,000	-	1,000	-	0.0%	Support for Raynes Improvements
01461105	55051	CC- Conservation Land Administration	222	1,350	1,095	1,350	-	0.0%	Combination of Cons Land Admin and Trail Mgmt and Maintenance activities such as property monitoring and maintenance needs, bridge repair, kiosk map update.
01461105	55088	CC- Dues	929	930	825	1,000	70	7.5%	For board to join related organizations: SERLAC (\$150), NHACC (\$630), SELT (\$150)
01461105	55247	CC- Registry of Deeds	-	30	-	30	-	0.0%	Fee for registry of deeds (typically printing plans, deeds)
01461105	55171	CC- Legal/Public Notices	60	50	-	50	-	0.0%	Covers approx 1 legal notice typ in newspaper
01461105	55304	CC- Trail Mgmt Maintenance	375	-	-	-	-	-	Moved to Conservation Land Administration

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01461105	55091	CC- Education/Training	250	170	180	450	280	164.7%	Training for board members and/or natl resource planner (NHACC \$260, \$190 other workshops)
		General Expenses Total	5,603	6,250	4,174	6,250	-	0.0%	
		Conservation Commission Total	7,060	10,039	7,758	10,039	-	0.0%	V
Zoning Board of Adjustment									
01419103	51200	ZO- Sal/Wages PT	598	855	473	860	5	0.6%	Recording secretaries @ \$15 per hour
		Salaries Total	598	855	473	860	5	0.6%	
01419103	52200	ZO- FICA	37	53	28	53	0	0.6%	
01419103	52210	ZO- Medicare	9	12	7	12	0	0.6%	
		Benefits Total	46	65	35	66	0	0.6%	
01419103	55224	ZO- Postage	2,297	2,000	1,606	2,000	-	0.0%	expenses are estimated for ZBA case administration (majority of costs paid by applicant)
01419103	55171	ZO- Legal/Public Notices	1,322	1,200	980	1,200	-	0.0%	
01419103	55091	ZO- Education/Training	-	200	60	200	-	0.0%	min. training allotment for board members
		General Expenses Total	3,619	3,400	2,646	3,400	-	0.0%	
		Zoning Total	4,262	4,320	3,154	4,326	5	V	
Historic District Commission									
01419104	51200	HD- Sal/Wages PT	730	643	420	650	7	1.1%	Recording secretaries @ \$15 per hour
		Salaries Total	730	643	420	650	7	1.1%	
01419104	52200	HD- FICA	45	40	26	40	0	1.1%	Based on wages: 6.2%
01419104	52210	HD- Medicare	11	9	6	9	0	1.1%	Based on wages: 1.45%
		Benefits Total	56	49	32	50	1	1.1%	
01419104	55224	HD- Postage	395	350	224	350	-	0.0%	Expenses are estimated for HDC case administration
01419104	55138	HD- Grant Matching	-	10,000	22,500	10,000	-	0.0%	CLG Grant match- Park Street Survey 2018/2019, 2020 TBD - Will receive \$20K back]
01419104	55246	HD- Reference Material	-	100	-	100	-	0.0%	
01419104	55088	HD- Dues	-	50	-	50	-	0.0%	Min amt for dues associated with various organizations work with HDCs
01419104	55227	HD- Printing	-	125	-	125	-	0.0%	Printing needs for HDC as they arise
01419104	55171	HD- Legal/Public Notices	329	100	-	100	-	0.0%	
01419104	55050	HD-Conf Rooms/Meals	-	200	-	200	-	0.0%	
01419104	55091	HD- Education/Training	-	200	-	200	-	0.0%	min. training allotment for board members
		General Expenses Total	724	11,125	22,724	11,125	-	0.0%	
		Historic District Commission Total	1,509	11,817	23,176	11,825	8	0.1%	V
Heritage Commission									
01419106	51200	HC- Sal/Wages PT	246	536	390	540	4	0.7%	Recording secretaries @ \$15 per hour
		Salaries Total	246	536	390	540	4	0.7%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01419106	52200	HC- FICA	15	33	24	33	0	0.7%	Based on wages: 6.2%
01419106	52210	HC- Medicare	4	8	6	8	0	0.7%	Based on wages: 1.45%
		Benefits Total	19	41	30	41	0	0.7%	
01419106	55224	HC- Postage	-	25	-	25	-	0.0%	Expenses are estimated for Heritage Commission case administration
01419106	55138	HC- Grant Matching	-	1	-	1	-	0.0%	CLG Grant match
		HC- Contract Services			64				For restoration of Winter St. Cemetery 50/50 match through LCHIP
01419106	55088	HC- Dues	-	50	-	50	-	0.0%	
01419106	55227	HC- Printing	-	35	-	35	-	0.0%	
01419106	55091	HC- Education/Training	-	300	-	200	(100)	-33.3%	Min. training allotment for board members
		General Expenses Total	-	411	64	311	(100)	-24.3%	
		Heritage Commission Total	265	988	484	892	(96)	-9.7%	V
		Total Planning & Development	633,150	690,461	573,333	711,711	21,250	3.1%	
Police Department									
Police									
	51110	Sal/Wages FT	1,671,084	1,740,361	1,378,200	1,740,360	(1)	0.0%	29 FT (Chief, Deputy, Sergeants, Lieutenant, Officers, ACO, Admin)
	51150	Vacation Replacement OT	45,254	46,587	35,659	46,587	-	0.0%	Shift replacement OT
	51200	Sal/Wages PT	21,215	38,027	12,990	35,882	(2,145)	-5.6%	1 PT officer, 1 PT secretarial/admin
	51300	Sal/Wages OT	79,649	91,000	74,434	97,000	6,000	6.6%	Coverage OT, special OT
	51350	FEMA Storm Related OT	-	1	-	1	-	0.0%	
	51400	Longevity Pay	3,950	3,300	450	2,300	(1,000)	-30.3%	For hires before 1/1/2010 only
	51410	Sick Replacement OT	14,970	13,250	16,857	19,250	6,000	45.3%	Shift replacement OT
	51420	Holiday Pay	52,886	59,456	3,444	58,920	(536)	-0.9%	
	51425	Firearm Incentive	1,000	1,500	500	1,500	-	0.0%	Instructor incentive of \$500 per employee
	51430	Field Training Incentive OT	5,193	5,491	2,413	5,491	-	0.0%	Section 10.13 of current CBA
	51450	Education Incentive	5,720	6,060	5,260	3,660	(2,400)	-39.6%	Ed pay for those hired prior to 1/1/2010
		Salaries Total	1,900,919	2,005,033	1,530,207	2,010,951	5,918	0.3%	
	52100	Health Insurance	390,729	398,292	303,908	422,102	23,810	6.0%	Premium increase 8.7%
	52110	Dental Insurance	31,270	34,244	22,668	34,151	(93)	-0.3%	Premium increase 3.9%
	52120	Life Insurance	2,053	2,079	1,708	1,674	(405)	-19.5%	Premium decrease
	52130	LTD Insurance	1,106	1,126	282	981	(145)	-12.9%	Premium decrease
	52200	FICA	13,208	14,812	9,206	13,417	(1,395)	-9.4%	Based on wages: 6.2%
	52210	Medicare	27,528	29,075	21,865	29,159	83	0.3%	Based on wages: 1.45%
	52300	Retirement Town	22,330	22,640	14,108	20,164	(2,476)	-10.9%	Based on wages: 11.17%
	52310	Retirement Police	501,166	512,554	391,469	510,191	(2,363)	-0.5%	Based on wages: 28.43%
		Benefits Total	989,389	1,014,822	765,214	1,031,839	17,016	1.7%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
	55001	Accreditation	1,000	1,000	1,000	4,014	3,014	301.4%	Added PowerDMS document management software yearly account - is necessary to seek CALEA accreditation
	55035	Chiefs Expenses	839	1,000	652	1,000	-	0.0%	covers empl. Awards, retirement, emergency meals
	55043	Community Relations	1,824	2,000	1,849	2,500	500	25.0%	Plaques, DARE, crime preventive items increasae by \$500 to include NNO yearly
	55045	Computer Equipment	11,230	5,800	5,852	5,800	-	0.0%	Update cruisers/laptops (rhino tab)
	55047	Computer Maintenance	2,000	2,075	1,183	18,575	16,500	795.2%	Contract with an IMC computer technician (cost split with Fire Dept)
	55050	Conf/Room/Meals	1,505	1,500	1,500	3,000	1,500	100.0%	Professional dues added \$1,500 for Deputy Chief to attend IACP conference.
	55057	Prosecutor Service	80,518	87,616	87,616	45,000	(42,616)	-48.6%	Per diem prosecutorial services
	55064	Court Mileage Reimbursement	227	1	95	1	-	0.0%	
	55087	Dry Cleaning	14,000	14,600	14,600	15,000	400	2.7%	Contractual cost increase
	55088	Dues	9,015	8,545	7,915	8,350	(195)	-2.3%	SERT
	55091	Education/Training	13,365	13,000	9,515	13,000	-	0.0%	Training course costs/meal reimbursement for the entire department (including civilians).
	55106	Equipment Purchase	31,968	17,752	11,801	20,752	3,000	16.9%	Furniture, bike parts, cruiser parts, building costs, taser replacements, Public Eye
	55128	Fuel	46,054	51,625	38,333	42,192	(9,433)	-18.3%	Fuel for patrol vehicles using monthly average at the current rate of \$2.39 (use would lower with hybrid cruiser).
	55133	General Expenses	5,685	6,000	5,967	8,850	2,850	47.5%	Memorial Monument and landscaping at Public Safety Complex
	55160	Investigation	4,937	5,000	4,816	5,000	-	0.0%	Covers drug investigation costs and equipment
	55190	Mobile Communications	2,100	2,400	2,653	3,146	746	31.1%	
	55193	Munitions	7,067	7,213	6,852	11,717	4,504	62.4%	
	55199	Office Equipment Maintenance	3,306	3,096	3,524	5,724	2,628	84.9%	Maintenance contract upgraded from 2 machines to 6 including printers and all service, parts and labor - will reduce cost of office supplies.
	55200	Supplies	12,623	13,400	8,755	11,800	(1,600)	-11.9%	Office supplies, new contract eliminates ink toner, evidence, prosecution, photo
	55224	Postage	1,528	2,500	1,316	1,329	(1,171)	-46.8%	Postage costs for mailings adjusted for actual average
	55270	Software Agreement	14,922	15,612	15,612	17,068	1,456	9.3%	Tritech IMC contract - records, emergency operations, and interface for POL and FD Center Contract increase.
	55314	Uniforms	15,620	15,385	12,234	15,385	-	0.0%	Cost of uniforms/equipment for 40 employees
	55319	Vehicle Maintenance	20,886	21,000	16,853	21,000	-	0.0%	Covers repair costs for 19 vehicles
	55321	Veterinarian Service	750	750	178	750	-	0.0%	contract with NHSPCA
	55104	Veterinarian Equipment	553	500	170	800	300	60.0%	ACO equipment added splitting cost of the online dog licensing lookup software management with Town Clerk
		General Expenses Total	303,522	299,370	260,841	281,753	(17,617)	-5.9%	
	xxxx	Capital Outlay - Parking Enforcement Equipment	-	-	-	1	-	-	Parking Enforcement - scanner and equipment for enforcement of 2 hour parking in the downtown area
		Capital Outlay Total	-	-	-	1	-	-	BRC reduced to \$1 for a placeholder- asking SB to make the decision on this line item.

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
		Total Police Department	3,193,831	3,319,225	2,556,262	3,324,544	5,318	0.2%	V
Fire Department									
Fire									
	51110	Sal/Wages FT	1,839,637	1,921,413	1,576,245	1,977,689	56,276	2.9%	29 FT
	51120	Sal/Wages Stipend	-	1,000	-	500	(500)	-50.0%	
	51150	Vacation Replacement OT	29,694	18,321	18,824	25,567	7,246	39.6%	Shift replacement OT for vacations
	51200	Sal/Wages PT	-	10,848	3,948	17,489	6,641	61.2%	1 PT Admin Assistant
	51300	Sal/Wages Call Back OT	88,705	112,847	81,731	120,159	7,312	6.5%	General OT - call back
	51130	Personal Replacement OT	27,819	29,772	12,277	24,618	(5,154)	-17.3%	Shift replacement OT for personal leave
	51350	FEMA Storm Related OT	-	1	-	1	-	0.0%	
	51400	Longevity Pay	8,350	6,600	-	6,850	250	3.8%	For employees hired prior to 1/1/2006
	51410	Sick Replacement OT	33,807	24,428	32,037	30,377	5,949	24.4%	
	51420	Holiday Pay	89,507	92,086	-	97,259	5,173	5.6%	
	51600	Sal/Wages On Call	2,939	5,000	1,146	5,000	-	0.0%	
		Salaries Total	2,120,459	2,222,316	1,726,208	2,305,509	83,193	3.7%	
	52100	Health Insurance	424,364	485,187	386,428	445,329	(39,858)	-8.2%	Premium increase 8.7%
	52110	Dental Insurance	36,501	38,200	29,822	41,241	3,041	8.0%	Premium increase 3.9%
	52120	Life Insurance	2,100	2,205	1,903	1,890	(315)	-14.3%	Premium decrease
	52130	LTD Insurance	1,248	1,258	1,048	1,089	(169)	-13.4%	Premium decrease
	52200	FICA	3,633	4,678	3,084	5,121	443	9.5%	Based on wages: 6.2%
	52210	Medicare	29,246	30,180	22,087	31,750	1,570	5.2%	Based on wages: 1.45%
	52300	Retirement Town	6,766	6,720	5,447	6,713	(7)	-0.1%	Based on wages: 11.17%
	52320	Retirement Fire	671,770	656,177	497,444	668,877	12,700	1.9%	Based on wages: 30.09%
		Benefits Total	1,175,628	1,224,605	947,263	1,202,010	(22,595)	-1.8%	
	55019	Breathing Apparatus	13,323	11,928	9,332	12,340	412	3.5%	Breathing apparatus testing and repairs & air compressor certification and repairs
	55035	Chiefs Expenses	685	720	289	720	-	0.0%	expenses for meetings, dinners
	55038	Cistern Maintenance	53	1,600	1,311	1,600	-	0.0%	Cistern & dry hydrant maintenance
	55041	Command Supplies	6,538	6,500	6,500	6,500	-	0.0%	Emergency Operations Center radio reprogramming, replacement & repairs. Notification equipment including pagers and texting equipment and phone lines.
	55042	Communications Equipment	15,281	14,814	14,796	10,905	(3,909)	-26.4%	Radios and vehicle mobile data terminals (VDTs)
	55050	Conf/Room/Meals	4,209	3,500	2,279	4,200	700	20.0%	\$1,650 each - examples include FDIC conference, FRI international, IMT annual conference. Line restored to pre FY19 level.
	55058	Contract Services	-	3,840	-	20,340	16,500	429.7%	Fire alarm contract maintenance, new IT maintenance proposal cost share 50/50 with Police Department.
	55087	Dry Cleaning	260	325	230	325	-	0.0%	Dry cleaning of chief officer uniforms & Class A dress uniforms.
	55088	Dues	7,038	7,019	7,166	7,224	205	2.9%	Seacoast Region Hazmat team annual assessment, Seacoast Chiefs

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
	55091	Education/Training	11,601	11,000	9,718	15,990	4,990	45.4%	Tuition for college classes, fire certifications and education supplies.
	55106	General Equipment Purchase	45,423	45,000	38,970	45,000	-	0.0%	Firefighting equipment purchase and replacement.
	55122	Fire Alarm Supplies	3,610	5,600	6,010	6,310	710	12.7%	Town wide fire alarm system maintenance.
	55123	Fire Prevention Supplies	4,646	4,520	3,528	5,450	930	20.6%	Fire investigation supplies.
	55128	Fuel	12,920	15,670	13,132	15,093	(577)	-3.7%	Gas and diesel fuel for all fire department vehicles
	55132	General Equipment Repair	3,106	3,250	2,535	3,250	-	0.0%	Small tool & equipment repair.
	55133	General Expenses	3,163	3,200	1,818	3,200	-	0.0%	Background investigations, water, emergency scene rehabilitation, supplies, etc.
	55144	Hazmat Supplies	84	350	25	1,294	944	269.7%	Hazardous materials monitoring equipment, clean up and control supplies.
	55149	Hose Replacement	8,653	8,760	6,647	9,022	262	3.0%	Fire hose replacement and repair.
	55151	Hydrant Maintenance	20,000	20,000	15,000	20,000	-	0.0%	Hydrant maintenance performed by water department (fixed fee)
	55190	Mobile Communications	3,788	4,310	2,539	4,566	256	5.9%	Cell phone plan and data usage for staff cars, engines, and fire prevention
	55199	Office Equipment Maintenance	2,386	2,410	2,271	2,815	405	16.8%	Lease agreements & service contracts for copier and time clock. Lesae agreement for new color copier is \$15 monthly increase over FY19
	55200	Supplies	2,296	2,265	1,058	2,265	-	0.0%	Office supplies for department (excluding health)
	55214	Physicals	4,675	7,785	3,763	8,565	780	10.0%	Pre-employment for new hires and annual physicals for all fire personnel. 14 personnel due for chest x-ray and EKG in FY20.
	55224	Postage	317	350	350	519	169	48.3%	Postage for general department, prevention, new candidate hiring. Expected 5 cent postage rate increase.
	55230	Protective Equipment	38,063	32,465	28,376	34,198	1,733	5.3%	Turnout gear replacement, inspections, repair.
	55237	Radio Repairs/Maintenance	6,258	8,336	2,048	8,728	392	4.7%	Maintenance and programming FD portable and mobile radios, annual service contract with 2-Way communications.
	55270	Software Agreement	6,240	9,252	7,214	9,452	200	2.2%	All annual software IMC dispatching program and public eye mobile data terminals annual licensing agreement and fees.
	55282	Building Supplies	1,564	2,000	1,354	2,000	-	0.0%	Laundry and miscellaneous building supplies
	55314	Uniforms	24,920	22,993	16,295	23,830	837	3.6%	Uniforms for 29 personnel plus call personnel
	55319	Vehicle Maintenance	34,821	37,995	30,071	38,544	549	1.4%	Vehicle maintenance, inspections, tires, annual pump and aerial testing and certifications.
	55264	Shelter Equipment	-	1,200	-	1,200	-	0.0%	Agreement with SAU16 to provide shelter food/supplies as necessary.
	55095	Emergency Management Equipment	1,008	3,500	3,500	3,500	-	0.0%	FEMA line if needed
	55119	FEMA Reimb -Force Labor	-	1	-	1	-	0.0%	FEMA line if needed
	55118	FEMA Reimb - Force Equip	-	1	-	1	-	0.0%	FEMA line if needed
	55117	FEMA Reimb- Debris Removal	-	1	-	-	(1)	-100.0%	FEMA line if needed
	55120	FEMA Reimb- Materials	-	1	-	-	(1)	-100.0%	FEMA line if needed
	55121	FEMA Reimb- Permanent Work	-	1	-	-	(1)	-100.0%	FEMA line if needed
		General Expenses Total	286,932	302,462	238,125	328,947	26,485	8.8%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
	57006	Capital Outlay	21,011	18,900	18,900	15,445	(3,455)	-18.3%	FY20 is upgrade of audio-visual equipment in EOC.
		Capital Outlay Total	21,011	18,900	18,900	15,445	(3,455)	-18.3%	
		Total Fire Department	3,604,030	3,768,283	2,930,496	3,851,911	83,628	2.2%	V
Public Safety Shared Services									
Communications									
01429905	51110	Sal/Wages FT	221,801	228,356	171,720	228,143	(213)	-0.1%	5 FT Staff
01429905	51150	Vacation Replacement OT	4,567	9,000	11,857	9,000	-	0.0%	covers vacation/personal days for dispatchers
01429905	51200	Sal/Wages PT	10,774	16,782	4,538	3,500	(13,282)	-79.1%	Reduced to budget for one at several shifts a month
01429905	51300	Sal/Wages OT	5,706	11,600	10,608	14,600	3,000	25.9%	covers cost in emergencies and regular coverage added \$3000 from sick replacement
01429905	51350	FEMA Storm Related OT	-	1	-	1	-	0.0%	Expenses related to declared emergencies
01429905	51400	Longevity Pay	1,700	700	-	700	-	0.0%	contract item
01429905	51410	Sick Replacement OT	2,605	6,000	3,365	3,000	(3,000)	-50.0%	covers OT for dispatchers out sick removed \$3000 to be placed into reg OT
01429905	51420	Holiday Pay	8,899	9,686	-	9,680	(6)	-0.1%	contract item
01429905	51450	Education Incentive	-	1,500	959	1,000	(500)	-33.3%	contract item
		Salaries Total	256,051	283,625	203,047	269,624	(14,001)	-4.9%	
01429905	52100	Health Insurance	61,297	75,695	43,146	36,632	(39,063)	-51.6%	Premium increase 8.7%
01429905	52110	Dental Insurance	4,550	5,713	2,985	4,579	(1,134)	-19.8%	Premium increase 3.9%
01429905	52120	Life Insurance	289	315	248	270	(45)	-14.3%	Premium decrease
01429905	52200	FICA	16,025	17,585	11,635	16,717	(868)	-4.9%	Based on wages: 6.2%
01429905	52210	Medicare	3,766	4,113	2,723	3,910	(203)	-4.9%	Based on wages: 1.45%
01429905	52300	Retirement Town	21,882	30,083	15,971	29,726	(357)	-1.2%	Based on wages: 11.17%
		Benefits Total	107,810	133,503	76,708	91,833	(41,670)	-31.2%	
01429905	55105	Equipment Maintenance	20,373	23,526	18,562	20,825	(2,701)	-11.5%	covers our maintenance/service yearly and monthly contracts
01429905	55108	Equipment Repair	3,795	6,000	1,315	5,800	(200)	-3.3%	uncovered repair costs
01429905	55256	Phone Repairs/Service	287	875	129	300	(575)	-65.7%	uncovered phone repair costs Revised with past spending and removed Ipad from this account
		General Expenses Total	24,455	30,401	20,006	26,925	(3,476)	-11.4%	
01429905		PDC- Capital Outlay	-	-	-	28,700	28,700		Public Safety Camera System transferred from IT Budget
		Capital Outlay Total	-	-	-	28,700	28,700		
		Communications Total	388,316	447,529	299,761	417,082	(30,447)	-6.8%	V
Health									
01441105	51110	FH- Sal/Wages FT	52,404	56,773	47,918	58,647	1,874	3.3%	1 FT: Health Officer
		Salaries Total	52,404	56,773	47,918	58,647	1,874	3.3%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01441105	52110	FH- Dental Insurance	1,787	1,830	1,415	1,900	70	3.8%	Premium increase 3.9%
01441105	52120	FH- Life Insurance	126	126	115	108	(18)	-14.3%	Premium decrease
01441105	52200	FH- FICA	3,665	3,520	3,143	3,636	116	3.3%	Based on wages: 6.2%
01441105	52210	FH- Medicare	857	823	735	850	27	3.3%	Based on wages: 1.45%
01441105	52300	FH- Town Retirement	5,964	6,401	5,166	6,551	150	2.3%	Based on wages: 11.17%
		Benefits Total	12,399	12,700	10,574	13,045	345	2.7%	
01441105	55293	FH- Supplies	943	950	367	950	-	0.0%	Health Inspection and office supplies
01441105	55224	FH- Postage	51	70	35	77	7	10.0%	Health Dept. mailings
01441105	55055	FH- Consulting	706	1,000	140	1,000	-	0.0%	Hazardous Materials Remediation & Consulting for Sportsmen's Club project
01441105	55190	FH- Mobile Communications	1,761	1,388	842	1,608	220	15.9%	Phone plan & mobile data terminal usage for Health Officer.
01441105	55088	FH- Dues	85	205	35	35	(170)	-82.9%	Health Dept. dues & memberships
01441105	55270	FH- Software Agreement	2,125	2,253	2,253	2,253	-	0.0%	Metverse forms and reporting
01441105	55308	FH- Travel Reimbursement	99	1,000	87	500	(500)	-50.0%	Mileage reimbursement for Health Officer
01441105	55050	FH- Conf/Room/Meals	135	770	774	795	25	3.2%	Training, Meeting and Seminars for Health Officer
01441105	55191	FH- Mosquito Control	56,100	56,100	50,490	56,100	-	0.0%	Mosquito control maintenance contract costs
		General Expenses Total	62,006	63,736	55,023	63,318	(418)	-0.7%	
		Health Total	126,808	133,209	113,515	135,010	1,801	1.4%	V
		Total Public Safety Shared Services	515,124	580,738	413,276	552,093	(28,646)	-4.9%	V
Public Works - General Fund									
Administration & Engineering									
01431101	51110	PWA- Sal/Wages FT	419,048	435,969	369,219	448,227	12,258	2.8%	6 FT: Director, Town Eng, Eng Tech, Office Mgr, Office Clerk, Asst Engineer
01431101	51200	PWA- Sal/Wages PT	-	500	-	500	-	0.0%	1- PT-recording secretary for River Committee @ \$15 per hour
01431101	51300	PWA- Sal/Wages OT	928	-	429	500	500		
		Salaries Total	419,976	436,469	369,648	449,227	12,758	2.9%	
01431101	52100	PWA- Health Insurance	53,528	62,258	53,947	64,080	1,822	2.9%	Premium increase 8.7%
01431101	52110	PWA- Dental Insurance	5,107	5,906	4,769	6,136	230	3.9%	Premium increase 3.9%
01431101	52120	PWA- Life Insurance	630	630	581	540	(90)	-14.3%	Premium decrease
01431101	52130	PWA- LTD Insurance	1,239	1,240	1,248	1,089	(151)	-12.2%	Premium decrease
01431101	52200	PWA- FICA	26,138	27,061	21,671	27,852	791	2.9%	Based on wages: 6.2%
01431101	52210	PWA- Medicare	6,113	6,329	5,069	6,514	185	2.9%	Based on wages: 1.45%
01431101	52300	PWA- Retirement Town	47,793	49,150	39,857	50,123	973	2.0%	Based on wages: 11.17%
		Benefits Total	140,549	152,574	127,142	156,334	3,760	2.5%	
01431101	55237	PWA- Radio Repairs	-	600	12	600	-	0.0%	4 Desk sets, 6 portables, 42 vehicle units
01431101	55319	PWA- Vehicle Maintenance	802	600	1,031	600	-	0.0%	Dir & Eng vehicles

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01431101	55200	PWA- Supplies	5,945	10,000	6,216	10,000	-	0.0%	Gen office supplies \$6500; Eng supplies \$3500: plotter paper & ink, field books, Town Standards, scanning plans; 60% of copier billing
01431101	55158	PWA- Insurance Reimbursed Repairs		1,000	-	1,000	-	0.0%	Damage repairs on insurance claims
01431101	55224	PWA- Postage	518	500	196	500	-	0.0%	
01431101	55190	PWA- Mobile Communications	986	1,200	687	1,200	-	0.0%	60% Director, Town Engineer & Asst Engineer; 100% Highway, MiFi (Engineering)
01431101	55003	PWA- Drug/Alcohol Testing	1,162	1,200	458	1,200	-	0.0%	Contract w/Access; required (per USDOT) random testing for all CDL holders & screening new hires
01431101	55238	PWA- Radio Replacement	-	1,000	-	1,000	-	0.0%	Digital repeater to communicate with Fire & Police
01431101	55088	PWA- Dues	950	700	635	700	-	0.0%	Dues: APWA \$210, NHPWA \$100, Mutual Aid \$25; Licenses: PE 2@150/2 yr
01431101	55133	PWA- General Expenses	235	700	791	850	150	21.4%	Meal reimbursement during extended operations per Director's determination
01431101	55058	PWA- Contracted Services		1	-	25,000	24,999	0.0%	Preliminary Design & Review Services of the DPW Garage
01431101	55050	PWA- Conf/Room/Meals	1,458	3,000	1,550	3,000	-	0.0%	National or regional conf 60% Dir, Town Eng; 100% Maint Supt, Hwy Supt @\$1100 ea
01431101	55091	PWA- Education/Training	1,067	2,000	1,079	2,000	-	0.0%	Education and training for staff
01431101	55128	PWA- Fuel	1,274	1,345	1,132	1,345	-	0.0%	Dir & Eng vehicles
01431101	55181	PWA- Master Fuel Account	11,507	1	5,795	1	-	0.0%	Bulk fuel delivery charges less dept allocations; for 109 vehicles
		General Expenses Total	25,904	23,847	19,581	48,996	25,149	105.5%	
01431101	57019	PWA- CO- Communications Equipmer	10,600	-	-	-	-	-	
		Capital Outlay Total	10,600	-	-	-	-	-	
01431101	55998	PWA- Due from Water Fund	(111,512)	(117,533)	(88,150)	(121,104)	(3,572)	3.0%	20% Water Fund offset
01431101	55999	PWA- Due from Sewer Fund	(111,512)	(117,533)	(88,150)	(121,104)	(3,572)	3.0%	20% Sewer Fund offset
		Due from Water/Sewer Funds Total	(223,024)	(235,066)	(176,300)	(242,209)	(7,143)	3.0%	
		Administration & Engineering Total	374,005	377,824	340,070	412,348	34,524	9.1%	V
Highways and Streets									
01431202	51110	HWY- Sal/Wages FT	584,065	612,471	513,053	651,552	39,081	6.4%	12 FT
01431202	51210	HWY- Sal/Wages Temp	-	7,500	-	1	(7,499)	-100.0%	Intern, Summer/Fall laborer
01431202	51300	HWY- Sal/Wages OT	19,415	20,000	16,809	20,000	-	0.0%	Emergency ops, callouts, flood watch, voting/traffic control
01431202	51310	HWY- Sal/Wages Stand-By		7,280	5,920	7,280	-	0.0%	After hours on-call status, \$140/wk per union contract
01431202	51350	HWY- FEMA Storm Related OT	-	1	-	1	-	0.0%	Expenses related to declared emergencies
01431202	51400	HWY- Longevity Pay	6,300	6,350	-	7,700	1,350	21.3%	8 FT per union contract
		Salaries Total	609,780	653,602	535,782	686,534	32,932	5.0%	
01431202	52100	HWY- Health Insurance	200,368	207,196	160,663	193,170	(14,026)	-6.8%	Premium increase 8.7%
01431202	52110	HWY- Dental Insurance	13,013	14,265	10,025	12,109	(2,156)	-15.1%	Premium increase 3.9%
01431202	52120	HWY- Life Insurance	793	820	720	702	(118)	-14.4%	Premium decrease
01431202	52200	HWY- FICA	36,943	40,523	30,892	42,565	2,042	5.0%	Based on wages: 6.2%
01431202	52210	HWY- Medicare	8,640	9,477	7,226	9,955	478	5.0%	Based on wages: 1.45%

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01431202	52300	HWY- Retirement Town	69,348	72,825	57,534	76,686	3,861	5.3%	Based on wages: 11.17%
		Benefits Total	329,105	345,107	267,060	335,187	(9,920)	-2.9%	
01431202	55319	HWY- Vehicle Maintenance	40,066	45,000	21,667	45,000	-	0.0%	Maintenance of all dept vehicles and equip
01431202	55310	HWY- Tree Maintenance	16,182	20,000	15,670	22,500	2,500	12.5%	All trees in Town ROW & parks incl pruning, fertilizing & removal w/ licensed arborist; increasing demands for tree removal & pruning; additional street trees at Lincoln & presence of Emerald Ash Borer (EAB)
01431202	55071	HWY- Dam Maintenance	15,485	15,000	2,013	15,000	-	0.0%	Dam & abutment concrete & mechanical repairs at Pickpocket, Colcord, Great Dam long-term monitoring (year 4 of 5) annual report & ER bottom survey \$10k
01431202	55013	HWY- Asphalt Reclamation	10,000	10,000	-	10,000	-	0.0%	Grinding & screening to recycle asphalt and concrete into reusable product. Screening compost and sand
01431202	55286	HWY- Street Marking	28,195	40,000	23,582	30,000	(10,000)	-25.0%	Fog lines, center lines, parking spaces (butyl rubber by contractor); crosswalks 2x yr
01431202	55337	HWY- Weed Control	8,014	8,000	6,000	8,000	-	0.0%	Along medians & curbing; contract w/licensed herbicide applicator, \$2000/app x 4/yr
01431202	55285	HWY- Storm Drain Repair	3,299	9,000	5,152	9,000	-	0.0%	Repair drain castings. 1,305 catch basins
01431202	55020	HWY- Bridge Repairs	-	5,500	6,830	5,500	-	0.0%	Minor repairs of 9 bridges; sealing, patching, guardrails
01431202	55067	HWY- Culvert Repairs	617	2,000	696	2,000	-	0.0%	Repair or replace culverts (pipes & headers)
01431202	55287	HWY- Street Repairs/Maint	19,089	18,000	16,452	18,000	-	0.0%	Patching town roads & shoulder repair materials; includes asphalt, concrete, gravel
01431202	55107	HWY- Equipment Rentals	2,544	4,500	4,830	4,500	-	0.0%	Rental of equipment not owned by Town, including bulldozer, excavator, grader, screen
01431202	55190	HWY- Mobile Communications	533	1	1,228	1	-	0.0%	moved to phone reimbursement
01431202	55212	HWY- Phone Reimbursement	1,920	2,400	880	2,400	-	0.0%	Cell Phone stipend \$50/mo for Supt + 3 Foremen
01431202	55134	HWY- General Hand Tools	3,750	4,000	2,366	4,000	-	0.0%	Repl/repair hand tools incl. compacter, hand-saw, chainsaws, small power tools
01431202	55096	HWY- Emergency Traffic Control	728	1,000	1,000	1,000	-	0.0%	Uniformed officer in high traffic, emergencies
01431202	55267	HWY- Signs	7,026	7,000	4,204	14,000	7,000	100.0%	Sign replacement for retro reflectivity, damages; cross walk rapid flashing beacons at Hampton Rd in 2020 \$7K
01431202	55257	HWY- Safety Equipment	5,024	4,500	4,790	4,500	-	0.0%	Hardhats, vests, eye protection, Technu, steel-toed boot repl \$185/yr per employee
01431202	55314	HWY- Uniforms	5,563	6,000	3,113	6,000	-	0.0%	12 employees
01431202	55072	HWY - Dam Registration	400	400	-	400	-	0.0%	Annual NHDES fees (due December) Sloans Brook
01431202	55091	HWY- Education/Training	640	3,000	1,575	3,000	-	0.0%	Classes, licensing (CDL, UNH Tech Transfer classes)
01431202	55128	HWY- Fuel	20,733	21,455	23,333	21,455	-	0.0%	Fuel for highway dept vehicles & equipment
		General Expenses Total	189,809	226,756	145,381	226,256	(500)	-0.2%	
01431202	55251	HWY-Road Paving/Maintenance	622,132	800,000	722,592	800,000	-	0.0%	Incl crack sealing, reconstruction, etc. 3% increase material cost
01431202	55066	HWY- Culvert Replacement	128		2,488	23,000	23,000		Tamarind Lane 18" steel culvert replacement (line?)
01431202	55266	HWY- Sidewalks/Curbing	2,141	15,000	15,220	15,000	-	0.0%	Sidewalks and curbing, minor repair & replacements
01431202	55284	HWY- Storm Drain Cleaning	21,109	25,000	19,186	25,000	-	0.0%	Annual clean 50% catch basins, material testing, clean & televise inspection ~1 mi drain lines
		Capital Outlay Total	645,510	840,000	759,486	863,000	23,000	2.7%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
		Highways & Streets Total	1,774,204	2,065,465	1,707,709	2,110,977	45,512	2.2%	V
Snow Removal									
01431903	51300	PS- Sal/Wages - OT Snow	82,513	72,700	62,283	72,700	-	0.0%	
01431903	51350	PS- Sal/Wages - FEMA Storm Related	-	1	-	1	-	0.0%	Expenses related to declared emergencies
		Salaries Total	82,513	72,701	62,283	72,701	-	0.0%	
01431903	52200	PS- FICA	4,983	4,507	3,856	4,507	-	0.0%	Based on wages: 6.2%
01431903	52210	PS- Medicare	1,165	1,054	902	1,054	-	0.0%	Based on wages: 1.45%
01431903	52300	PS- Retirement Town	8,797	8,197	6,554	8,121	(76)	-0.9%	Based on wages: 11.17%
		Benefits Total	14,945	13,759	11,312	13,682	(76)	-0.6%	
01431903	55061	PS- Contracted Snow Removal	14,343	45,000	21,665	50,000	5,000	11.1%	Hire contractors w/10 wheelers to remove snow for safety downtown, Lincoln St, Ports Ave.; additional Lincoln St improvements +\$5k
01431903	55218	PS- Plowing	85,760	75,000	93,558	85,000	10,000	13.3%	Hire contractors to plow; additional Lincoln St improvements +\$10k
01431903	55319	PS- Vehicle Maintenance	10,229	18,000	25,255	23,000	5,000	27.8%	Repair snow plows and snow removal equip
01431903	55217	PS- Plow/Spreader Repair	13,534	-	-	-	-	-	Moved to vehicle maintenance
01431903	55216	PS- Plow Damages	4,159	4,000	2,109	4,000	-	0.0%	Private property damage caused by snow plows
01431903	55258	PS- Salt	90,423	65,000	63,533	65,000	-	0.0%	Winter salt for town roads, sidewalks, parking lots; 2017 & 2018 up to \$53.30/ton
01431903	55259	PS- Sand	1,019	1,000	352	1,000	-	0.0%	Purchase sand during winter months to spread along the town roads, sidewalks, parking lots
01431903	55026	PS- Calcium Chloride	-	500	-	500	-	0.0%	Salt additive used during harsh temperatures in the winter
01431903	55119	PS- FEMA Reimb Force Labor	3,900	1	-	1	-	0.0%	Expenses declared winter emergencies
01431903	55118	PS- FEMA Reimb Force Equip	3,900	1	-	1	-	0.0%	Expenses declared winter emergencies
01431903	55128	PS- Fuel	12,737	19,670	12,755	19,670	-	0.0%	Fuel for snow removal vehicles
		General Expenses Total	240,005	228,172	219,227	248,172	20,000	8.8%	
		Snow Removal Total	337,463	314,632	292,822	334,555	19,924	6.3%	V
Solid Waste Disposal									
01432304	51200	SW- Sal/Wages PT	10,028	17,662	14,247	18,196	534	3.0%	1 PT @ 16 hrs/wk including transfer station winter schedule and weekend trash removal
01432304	51300	SW- Sal/Wages OT	4,923		8,717	5,000	5,000		OT for Highway employees assigned to Transfer Station
		Salaries Total	14,951	17,662	22,964	23,196	5,534	31.3%	
01432304	52200	SW- FICA	920	1,095	1,584	1,438	343	31.3%	Based on wages: 6.2%
01432304	52210	SW- Medicare	215	256	286	336	80	31.3%	Based on wages: 1.45%
01432304	52300	SW-Retirement	560		928	559	559		Based on wages: 11.17%
		Benefits Total	1,696	1,351	2,798	2,333	982	72.7%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01432304	55201	SW- Operations Maintenance	5,535	5,000	3,706	8,400	3,400	68.0%	Mowing, materials and supplies at the Transfer Station; attendant's booth \$3,400 (materials only), if booth was constructed by students at SST in 2020
01432304	55293	SW- Supplies	1,403	1,700	3,312	1,700	-	0.0%	Stickers and Garbage Litter Bags for Town & Public Works Offices to sell
01432304	55091	SW- Education/Training	750	650	(111)	650	-	0.0%	Solid Waste Training
01432304	55300	SW- Tire Disposal	1,375	2,500	977	2,500	-	0.0%	Disposal of Town tires
01432304	55018	SW- Blue Bags	93,125	75,000	89,721	75,000	-	0.0%	Includes vendor delivery to store; offset by revenue
01432304	55054	SW- Construction Debris	9,906	12,000	5,904	10,000	(2,000)	-16.7%	Construction debris container at Transfer Station
01432304	55082	SW- Disposal/Recycling Contract	949,036	962,000	731,430	1,001,880	39,880	4.1%	Per disposal and recycling contract with Waste Manangement June 2017 through May 2022 with 3% annual increases & recycling fallout from National Sword
01432304	55366	SW- Yard Waste	14,616	15,054	7,416	15,505	451	3.0%	Twice per year curbside collection- leaf and yard waste
01432304	55163	SW- Landfill Monitoring	37,371	70,000	20,530	90,000	20,000	28.6%	Gas and water quality testing at Cross Road landfill; seep metals loading by GZA; continued PFAS and 1,4-dioxane monitoring; 2 additional wells for 1,4-dioxane monitoring \$10k in 2020; landfill cap settlement repair \$30k in 2020; hydraulic loading w/Pickpocket Dam modifications \$20k in 2020
01432304	55186	SW- Metal Removal	400	4,000	1,225	3,000	(1,000)	-25.0%	Hauling charge to remove metals & white goods
01432304	55150	SW- Household Haz Waste Removal	36,141	29,000	-	39,000	10,000	34.5%	Cost of annual Oct event; Exeter share \$10,000 the rest offset by regional collection revenue & State grant
01432304	55086	SW- Brush Removal	4,130	28,000	4,500	23,000	(5,000)	-17.9%	Rented bulldozer in prior years to push back brush dump at Transfer Station. 2019 was first year of brush grinding and removal by contractor.
01432304	55093	SW- Electronic Waste Expense	13,556	14,000	7,098	14,000	-	0.0%	Removal of electronic waste collected at Transfer Station, offset by sticker revenue
01432304	55130	SW- Garbage Litter Bags Expense	1,515	-	-	-	-	-	Moved to supplies expense
01432304	55244	SW- Recycle Containers	11,994	13,100	12,987	13,100	-	0.0%	Downtown litter bins; 65 gal carts & 12 gal bins and other trash bins; offset by revenue
01432304	55092	SW- Electricity	1,538	1,500	1,116	1,500	-	0.0%	Transfer station building
		General Expenses Total	1,182,390	1,233,504	889,811	1,299,235	65,731	5.3%	
		Solid Waste Disposal Total	1,199,037	1,252,517	915,573	1,324,764	72,247	5.8%	v
Street Lights									
01431605	55303	PW- Traffic Light Maintenance	10,032	10,340	5,354	10,340	-	0.0%	High St, Green St, Alum Dr, Holland Way signals (Continental Dr new 2019); controllers, loop detectors, bulbs & emergency vehicle pre-emption controllers; audible signals at High & Ports in 2019 for \$1,340
01431605	55092	PW- Electricity- Street Lights	161,376	160,000	124,409	160,000	-	0.0%	All street lights in Town rights-of-way
		General Expenses Total	171,408	170,340	129,763	170,340	-	0.0%	
		Street Lights Total	171,408	170,340	129,763	170,340	-	0.0%	V
Stormwater									

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01431118	55293	STW- Supplies	315	2,700	2,037	2,700	-	0.0%	Pet waste bags (Town Clerk & Highway), plotter supplies (ink, printheads, paper)
01431118	55058	STW- Contracted Services	29,308	42,740	2,000	52,740	10,000	23.4%	IDDE dry weather screening at 22 sites \$22k, IDDE procedures & training \$6k, TN (NPS only) annual report \$8k, MS4 annual report \$5k, Kimmins Brook BMP \$6k, municipal O&M procedures (Good housekeeping & pollution prevention) \$5k
01431118	55190	STW-Mobile Communications	-	480	-	480	-	0.0%	Tablet/mifi \$40.12/mo
01431101	55102	STW- EPA Stormwater Phase II	4,268	-	-	-	-	-	
01431118	55291	STW- Subscriptions	2,700	4,080	-	4,080	-	0.0%	GPS, SmartNet, PeopleForms subscriptions
01431118	55270	STW- Software Agreement	-	10,000	-	-	(10,000)	-100.0%	NHDES CWSRF Asset Management
		General Expenses Total	36,591	60,000	4,037	60,000	-	0.0%	
		Stormwater Total	36,591	60,000	4,037	60,000	-	0.0%	V
		Subtotal before Maintenance	3,892,708	4,240,778	3,389,974	4,412,984	172,206	4.1%	
Public Works - Maintenance									
General									
01419406	51110	PM- Sal/Wages FT	222,407	259,086	222,559	267,219	8,133	3.1%	5 FT Maint Supt, Custodian, 3 Maint Techs
01419406	51200	PM- Sal/Wages PT	33,850	33,111	28,479	33,695	584	1.8%	1 PT Custodian @ 34hr per week
01419406	51300	PM- Sal/Wages OT	3,446	3,000	5,495	3,000	-	0.0%	Emergencies, callouts
01419406	51310	PW- Sal/Wages Stand-By	-	7,280	5,180	7,280	-	0.0%	Pay for after hours on-call status, \$140/week per union contract
01419406	51350	PM- FEMA Storm Related OT	-	1	-	1	-	0.0%	Expenses related to declared emergencies
01419406	51400	PM- Longevity Pay	1,350	1,350	-	1,500	150	11.1%	2 FT per union contract
		Salaries Total	261,053	303,828	261,713	312,695	8,867	2.9%	
01419406	52100	PM- Health Insurance	50,491	70,664	62,297	73,645	2,981	4.2%	Premium increase 8.7%
01419406	52110	PM- Dental Insurance	4,604	5,385	4,443	5,595	210	3.9%	Premium increase 3.9%
01419406	52120	PM- Life Insurance	294	378	344	324	(54)	-14.3%	Premium decrease
01419406	52200	PM- FICA	15,842	18,837	15,058	19,387	550	2.9%	Based on wages: 6.2%
01419406	52210	PM- Medicare	3,705	4,406	3,522	4,534	129	2.9%	Based on wages: 1.45%
01419406	52300	PM- Retirement Town	25,884	30,517	25,184	31,164	647	2.1%	Based on wages: 11.17%
		Benefits Total	100,819	130,187	110,848	134,649	4,463	3.4%	
01419406	55176	PM- Maintenance Bld Materials	562	1,200	17	1,200	-	0.0%	Stock paint, putty, nails, screws
01419406	55178	PM- Maintenance Tools	1,716	3,000	989	3,000	-	0.0%	HVAC Tech, plumber, elec. tools, replenish drill bits, small power tools
01419406	55069	PM- Custodial Supplies	13,870	16,000	8,908	16,000	-	0.0%	All Town buildings' paper & cleaning products
01419406	55058	PM- Contract Services	7,710	32,000	22,474	43,000	11,000	34.4%	Town buildings roof snow removal \$6k and contracted cleaning for Town Offices \$26K; Rec Ctr 2x week starting 2020 (\$11k)
01419406	55173	PM- Licenses	145	300	450	300	-	0.0%	Licenses for Electrician and HVAC Plumber Tech
01419406	55190	PM- Mobile Communications	390	600	612	600	-	0.0%	Maint. Superintendent cell phone

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01419406	55257	PM- Safety Equipment	1,806	2,000	902	2,000	-	0.0%	Fall protection, eye protection, steel-toed boot replacement \$185/yr
01419406	55314	PM- Uniforms	4,162	5,500	2,239	5,500	-	0.0%	Uniforms and cleaning for 5 Staff
01419406	55048	PM- Computer Software	8,509	3,000	68	3,000	-	0.0%	Dropping TMA for annual maint of Fleet & Facility Maint software TMA (Dec); converting to People GIS work order system
01419406	55091	PM- Education/Training	490	800	119	800	-	0.0%	Continuing education requirements for License renewals Master Elect, Journeyman Plumber/Gas fitter. Education seminars Carpenter.
01419406	55128	PM- Fuel	2,910	4,475	3,007	4,475	-	0.0%	Maintenance Dept vehicles (5)
		General Expenses Total	42,271	68,875	39,785	79,875	11,000	16.0%	
		General Maintenance Total	404,142	502,890	412,346	527,219	24,330	4.8%	V
Town Buildings									
01458908	51200	Swasey Parkway- Sal/Wages PT	149		353		-		Recording Secretary for Swasey Parkway
01458908	52200	Swasey Parkway- FICA	9		18		-		Recording Secretary for Swasey Parkway
01458908	52210	Swasey Parkway- Medicare	2		4		-		Recording Secretary for Swasey Parkway
		Town Buildings-Water/Sewer Bills	11,734	13,150	8,910	17,705	4,555	34.6%	Water/Sewer bills for Town Buildings
		Town Buildings- Building Maintenance	53,527	71,500	80,365	73,500	2,000	2.8%	Building Maintenance for Town Buildings, Incl Swasey Parkway & Raynes Barn
		Town Buildings- Natural Gas	59,529	69,700	47,604	60,000	(9,700)	-13.9%	Natural Gas for Town Buildings
		Town Buildings- Electricity	100,271	108,950	75,183	108,950	-	0.0%	Electricity for Town Buildings, Incl. Swasey Parkway & Raynes Barn
		Train Station- Supplies	51	3,800	1,625	3,800	-	0.0%	Light fixtures, electrical breakers, signage
		Train Station- Platform Lease Liability	20,820	-	21,426	22,069	22,069		Platform Lease Liability for Train Station
		Train Station- Platform Lease	3,244	3,244	3,312	3,400	156	4.8%	Platform Lease for Train Station
		Town Buildings Total	249,337	270,344	238,800	289,424	19,080	7.1%	V
Maintenance Projects									
01419406	55177	PM- Maintenance Projects	15,415	100,000	54,454	100,000	-	0.0%	Town owned building projects
		Total Maintenance Projects	15,415	100,000	54,454	100,000	-	0.0%	
		Town Maintenance/Buildings Total	668,895	873,234	705,599	916,643	43,409	5.0%	V
Mechanics/Garage:									
01419415	51110	PG- Sal/Wages FT	131,196	148,190	86,141	144,695	(3,495)	-2.4%	3 FT: 1 Mech foreman; 2 Mechanics
01419415	51300	PG- Sal/Wages OT	1,528	3,000	218	3,000	-	0.0%	Mechanic OT -76 hours per year
01419415	51310	PG- Sal/Wages Standby Pay			420		-		
01419415	51400	PG- Longevity Pay	750	750	-	-	(750)	-100.0%	
		Salaries Total	133,474	151,940	86,779	147,695	(4,245)	-2.8%	
01419415	52100	PG- Health Insurance	34,444	47,513	19,645	77,470	29,957	63.0%	Premium increase 8.7%
01419415	52110	PG- Dental Insurance	4,234	5,486	2,895	5,700	214	3.9%	Premium increase 3.9%
01419415	52120	PG- Life Insurance	116	190	244	162	(28)	-14.7%	Premium decrease
01419415	52200	PG- FICA	8,481	9,420	5,306	9,157	(263)	-2.8%	Based on wages: 6.2%

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
01419415	52210	PG- Medicare	1,983	2,203	1,241	2,142	(62)	-2.8%	Based on wages: 1.45%
01419415	52300	PG- Retirement Town Benefits Total	15,189	17,128	9,341	16,498	(630)	-3.7%	Based on wages: 11.17%
			64,446	81,940	38,672	111,128	29,188	35.6%	
01419415	55338	PG- Weight Testing/Repair	476	1,000	376	1,000	-	0.0%	2 mechanic lifts certified testing & repair, 3 crane mounted electric hoists
01419415	55316	PG- Vehicle Equipment Stock	2,520	5,000	4,016	5,000	-	0.0%	Fluids, filters, bulbs, nuts & bolts for all Town Departments
01419415	55319	PG- Vehicle Maintenance	685	2,000	5,112	2,000	-	0.0%	Maintenance Dept vehicles, (5) + forklift
01419415	55183	PG- Mechanics Tools	2,372	17,000	522	3,000	(14,000)	-82.4%	Mechanics' allowance 3@\$500/ea; replace Town owned tools; rental
01419415	55128	PG- Fuel	1,532	1,200	1,584	1,600	400	33.3%	Mechanics shop truck & forklift
01419415	55129	PG- Fuel Dispensing System	4,356	3,500	5,088	4,000	500	14.3%	Fuel pumps, UST inspection, reporting equipment, 22 year old fuel island maintenance
		General Expenses Total	11,941	29,700	16,698	16,600	(13,100)	-44.1%	
		Mechanics/Garage Total	209,862	263,580	142,149	275,423	11,843	4.5%	V
		Total Public Works Budget	4,771,464	5,377,592	4,237,722	5,605,050	227,458	4.2%	V
Welfare & Human Services									
Welfare									
01444110	51110	WE- Sal/Wages FT	7,797	8,035	5,818	7,942	(93)	-1.2%	
		Salaries Total	7,797	8,035	5,818	7,942	(93)	-1.2%	
01444110	52100	WE- Health Insurance	-	-	371	-	-		
01444110	52110	WE- Dental Insurance	-	-	21	-	-		
01444110	52200	WE- FICA	450	498	339	492	(6)	-1.2%	Based on wages: 6.2%
01444110	52210	WE- Medicare	105	117	80	115	(1)	-1.2%	Based on wages: 1.45%
01444110	52300	WE-Retirement - Town	887	906	657	887	(19)	-2.1%	Based on wages: 11.17%
		Benefits Total	1,442	1,521	1,468	1,495	(26)	-1.7%	
01444110	55200	WE- Supplies	9	210	158	210	-	0.0%	notebooks, folders and desk supplies.
01444110	55224	WE- Postage	3	20	3	20	-	0.0%	Client/state/agencies - postage - most are done electronically
01444110	55190	WE- Mobile Communications	314	180	60	180	-	0.0%	For off hours usage / split 50/50 with TM budget
01444110	55088	WE- Dues	70	55	40	55	-	0.0%	State local welfare dues
01444110	55076	WE - Direct Relief-Food/Gas	425	500	-	500	-	0.0%	Requests for food/gas has increased this year with the homeless population increasing
01444110	55079	WE - Direct Relief- Rent	49,016	40,000	35,506	40,000	-	0.0%	2019 YTD August: Wentworth Trust reimbursed \$7,911.22; Town Funds \$ 15,261.47
01444110		WE - Direct Relief- Hotel				5,000	5,000		State program was defunked
01444110	55075	WE - Direct Relief- Electricity	9,889	7,500	5,723	7,500	-	0.0%	\$ Town funds - Wentworth Trust reimbursed \$2,817.74
01444110	55077	WE - Direct Relief - Heat	1,097	2,500	2,104	2,500	-	0.0%	\$ Town funds - Wentworth Trust reimbursed \$0
01444110	55078	WE - Direct Relief -Medical	2,133	2,500	799	2,500	-	0.0%	\$ Town funds - Wentworth Trust reimbursed \$0
01444110	55025	WE- Burial Expense	3,750	3,000	2,250	3,000	-	0.0%	Cremation - aging low income population

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01444110	55133	WE- Direct Relief General Expense		1,500	-	1,500	-	0.0%	Direct relief Items that don't fall under other lines i.e. car repairs, registration, taxes, etc. covered by Wentworth and town is reimbursed
01444110	55308	WE- Travel Reimbursement	64	200	75	200	-	0.0%	Travel to local monthly meetings to Raymond, State Monthly Meetings in Concord - Seminars
01444110	55050	WE- Conf/Room/Meals	-	200	-	200	-	0.0%	1 Conference - 4 meetings in Concord
01444110	55106	WE- Equipment Purchase	-	250	-	250	-	0.0%	
		General Expenses Total	66,769	58,615	46,718	63,615	5,000	8.5%	
		Welfare Total	76,008	68,171	54,004	73,052	4,881	7.2%	V
Human Services									
01444511	55360	HS- Human Services Funding	107,500	106,625	63,844	103,805	(2,820)	-2.6%	See separate list
		Human Services Total	107,500	106,625	63,844	103,805	(2,820)	-2.6%	V
		Total Welfare & Human Services	183,508	174,796	117,848	176,857	2,061	1.2%	V
Parks & Recreation									
Recreation									
01452001	51110	PR- Sal/Wages FT	191,747	223,747	186,651	245,957	22,210	9.9%	4 FT: Director, Asst. Director, Rec Coordinator, Office Manager (Full year at full-time)
01452001	51200	PR- Sal/Wages PT	24,567	6,803	6,199	-	(6,803)	-100.0%	Moved to FT
01452001	51300	PR- Sal/Wages OT	900	1,200	1,262	1,200	-	0.0%	Recreation Coordinator nights and weekends
		Salaries Total	217,214	231,750	194,112	247,157	15,407	6.6%	
01452001	52100	PR- Health Insurance	46,023	34,455	29,685	35,387	932	2.7%	Premium increase 8.7%
01452001	52110	PR- Dental Insurance	2,988	4,180	3,339	4,345	165	3.9%	Premium increase 3.9%
01452001	52120	PR- Life Insurance	273	362	372	324	(38)	-10.5%	Premium decrease
01452001	52130	PR- LTD Insurance	526	902	-	832	(70)	-7.8%	Premium decrease
01452001	52200	PR- FICA	13,953	14,369	11,519	15,324	955	6.6%	Based on wages: 6.2%
01452001	52210	PR- Medicare	3,263	3,360	2,694	3,584	223	6.6%	Based on wages: 1.45%
01452001	52300	PR- Retirement Town	21,799	25,348	20,196	27,607	2,259	8.9%	Based on wages: 11.17%
		Benefits Total	88,826	82,976	67,805	87,403	4,427	5.3%	
01452001	55293	PR- Supplies	1,014	1,500	1,452	1,500	-	0.0%	Office supplies: pens, paper, ink and other supplies
01452001	55224	PR- Postage	54	150	22	150	-	0.0%	General office mailing
01452001	55088	PR- Dues	375	700	-	700	-	0.0%	NHRP/NRPA/NEPA Dues for Department Staff
01452001		PR- Senior Services				7,500	7,500		Senior Programming Initiative
		General Expenses Total	1,443	2,350	1,474	9,850	7,500	319.1%	
		Recreation Total	307,483	317,076	263,391	344,410	27,334	8.6%	V
Parks									
01452002	51110	PK- Sal/Wages FT	68,981	71,760	60,448	74,454	2,694	3.8%	2 FT Employees
01452002	51200	PK- Sal/Wages Temp		11,000	-	-	(11,000)	-100.0%	Using contracted Services

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01452002	51300	PK- Sal/Wages OT	6,476	5,500	4,644	5,500	-	0.0%	OT for 2 FT Employees
01452002	51400	PK- Longevity Pay	700	800	-	900	100	12.5%	2 FT Employees
		Salaries Total	76,156	89,060	65,092	80,854	(8,206)	-9.2%	
01452002	52100	PK- Health Insurance	27,132	27,619	24,064	28,695	1,076	3.9%	Premium increase 8.7%
01452002	52110	PK- Dental Insurance	1,022	1,533	1,278	1,593	60	3.9%	Premium increase 3.9%
01452002	52120	PK- Life Insurance	126	126	115	108	(18)	-14.3%	Premium decrease
01452002	52200	PK- FICA	4,490	5,522	3,682	5,013	(509)	-9.2%	Based on wages: 6.2%
01452002	52210	PK- Medicare	1,050	1,291	861	1,172	(119)	-9.2%	Based on wages: 1.45%
01452002	52300	PK- Retirement Town	8,675	8,799	7,080	9,031	232	2.6%	Based on wages: 11.17%
		Benefits Total	42,496	44,890	37,080	45,613	723	1.6%	
01452002	55319	PK- Vehicle Maintenance	2,626	3,000	2,571	3,000	-	0.0%	Snow Tires for the newest truck in our fleet would be helpful along with snow tires for our 15 passenger van. Conversion of old 15 passenger van into a event van.
01452002	55108	PK- Equipment Repairs	614	950	723	850	(100)	-10.5%	Equipment that is older need to be maintained properly. New equipment has been purchased in the past year reducing some need for constant repairs.
01452002	55239	PK- Park Maintenance	816	1,500	1,439	7,000	5,500	366.7%	playground repairs, fencing repairs, umbrellas
01452002	55109	PK- Equipment Supplies	8,435	8,800	7,318	8,800	-	0.0%	flags, field paint, keys and locks, lumber misc.
01452002	55058	PK- Contract Services	27,813	27,200	37,188	45,050	17,850	65.6%	Contracting services to mulch the playgrounds, mulch beds, while maintaining edging and weeding of sites. Help in renovating the public safety building landscaping in 2020. Additional treatment for poison ivy at various parks most notably, the Recreation Park.
01452002	55164	PK- Landscaping Supplies	10,626	11,650	10,227	15,500	3,850	33.0%	Purchase of mulch, playground chips, flowers, weed fabric. Supplies for landscaping of the public safety building as well as 32 Court st. Infield top dressing
01452002	55033	PK- Chem Toilet Rental	963	1,600	1,600	1,900	300	18.8%	brickyard park, swasey parkway, Rec Park in spring and fall as well as on the upper fields. Price has gone up but so has the usage as we keep the chemical toilet at Planet Playground year round. Good for public health.
01452002	55267	PK- Signs	1,693	1,000	918	700	(300)	-30.0%	general sign replacement-New Adopter signs, New Kids Park Sign, New informational boards.
01452002	55314	PK- Uniforms	745	750	229	750	-	0.0%	shoes, shirts, pants (pricing has increased for beathable material for shirts).
01452002	55106	PK- Equipment Purchase	12,932	20,200	20,200	3,000	(17,200)	-85.1%	Additional equipment: Walk behind leaf blower and infield drag.
01452002	55128	PK- Fuel	5,522	5,165	5,237	5,165	-	0.0%	Fuel estimate
		General Expenses Total	72,785	81,815	87,650	91,715	9,900	12.1%	
01452002	55283	PK- Stewart Park Maintenance	18,392	5,534	3,485	-	(5,534)	-100.0%	Stewart Park installation and removal assistance and crane rental for docks removal MOVED TO PARK MAINT
		Capital Outlay Total	18,392	5,534	3,485	-	(5,534)	-100.0%	

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
		Parks Total	209,829	221,299	193,308	218,182	(3,117)	-1.4%	V
		Total Parks & Recreation	517,312	538,375	456,699	562,592	24,217	4.5%	V
Other Culture & Recreation									
Other Culture & Recreation									
01452004	55111	OC- Exeter Arts Committee	6,086	1	-	-	(1)	-100.0%	Inactive Committee
01452004	55036	OC- Christmas Lights	4,892	5,000	-	5,000	-	0.0%	Churchill's greenery 1,500, Unutil electric bill
01452004	55063	OC- Council on Aging	-	1	-	-	(1)	-100.0%	Council disbanded and Boston Post Cane ceremony taken over by Historical Society and senior transportation taken over by Transportation Committee
01452004	55037	OC- Christmas Parade	3,000	3,000	239	3,000	-	0.0%	Christmas Parade committee grant
01452004	55292	OC- Summer Concerts	9,875	9,000	9,000	9,000	-	0.0%	Summer concerts in Swasey Parkway
		Other Culture & Recreation Total	23,854	17,002	9,239	17,000	(2)	0.0%	V
Special Events									
01452005	55112	SE- Exeter Brass Band	3,500	3,500	3,500	3,500	-	0.0%	Payments to brass band performers
01452005	55320	SE- Veteran's Activities	3,189	3,500	3,392	3,500	-	0.0%	Memorial Day flags, Vets Day flags, Lunch
01452005	55006	SE- Fireworks	8,750	8,000	8,000	8,000	-	0.0%	Fireworks for AIM Festival anticipated slight increase
		Special Events Total	15,439	15,000	14,892	15,000	-	0.0%	V
		Total Other Culture & Recreation	39,293	32,002	24,131	32,000	(2)	0.0%	V
Public Library									
Library									
01455001	51110	LB- Sal/Wages FT	389,537	474,182	372,920	451,674	(22,508)	-4.7%	8 FT Employees
01455001	51200	LB- Sal/Wages PT	167,676	138,235	117,520	178,728	40,493	29.3%	15 PT Employees
		Salaries Total	557,213	612,417	490,440	630,402	17,985	2.9%	
01455001	52100	LB- Health Insurance	78,334	94,672	70,503	85,532	(9,140)	-9.7%	Premium increase 8.7%
01455001	52110	LB- Dental Insurance	5,067	6,430	4,124	6,208	(222)	-3.5%	Premium increase 3.9%
01455001	52120	LB- Life Insurance	390	500	385	486	(14)	-2.8%	Premium decrease
01455001	52130	LB- LTD Insurance	1,203	1,226	1,240	1,080	(146)	-11.9%	Premium decrease
01455001	52200	LB- FICA	33,753	37,970	28,337	39,085	1,115	2.9%	Based on wages: 6.2%
01455001	52210	LB- Medicare	7,894	8,880	6,628	9,141	261	2.9%	Based on wages: 1.45%
01455001	52300	LB- Retirement Town	44,210	53,464	40,044	50,452	(3,012)	-5.6%	Based on wages: 11.17%
01455001	52500	LB- Unemployment Comp	-	260	260	276	16	6.0%	Primex (Estimated 6% YOY increase)
01455001	55172	LB- Liability Insurance	907	1,189	1,189	1,194	5	0.4%	Primex (based on asset allocation)
01455001	52600	LB- Workers Comp Insurance Benefits Total	2,688	1,609	1,609	2,745	1,136	70.6%	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$1,237
			174,446	206,200	154,319	196,198	(10,002)	-4.9%	
01455001	55326	LB- Water/Sewer Bills-Library	-	-	-	-	-		

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/- (Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01455001	55233	LB- Public Services	195,802	206,304	202,304	206,304	-	0.0%	Appropriation for general Library expenses paid directly by Library
		General Expenses Total	282,974	206,304	202,304	206,304	-	0.0%	
		Total Library	1,014,633	1,024,921	847,063	1,032,905	7,984	0.8%	V
Debt Service & Capital									
Debt Services									
01471121	58003	GF- Epping Rd Water Tank	105,000	105,000	105,000	105,000	-	0.0%	2028 Final payment
01471121	58005	GF- Great Dam Study	34,800	34,800	34,800	34,800	-	0.0%	2021 Final payment
01471121	58006	GF- Norris Brook Culverts	55,000	55,000	55,000	-	(55,000)	-100.0%	2019 Final payment
01471121	58004	GF- Great Dam Removal	155,000	155,000	155,000	155,000	-	0.0%	2024 Final payment
01471121	58008	GF- Linden St. Bridge/Culvert	70,000	70,000	70,000	70,000	-	0.0%	2025 Final payment
01471121	58007	GF- Sidewalk Program	58,000	55,000	55,000	55,000	-	0.0%	2025 Final payment
01471121	58009	GF- Jady Hill Phase II Utilities	25,000	25,000	25,000	-	(25,000)	-100.0%	2019 Final payment
01471121	58026	GF- Lincoln Street Ph#2	98,858	97,188	97,188	97,188	-	0.0%	2032 Final payment
01471121	58029	GF- Court Street Culvert	117,928	116,090	116,090	116,090	-	0.0%	2027 Final payment
01471121	58031	GF- String Bridge Rehabilitation		63,050	63,050	65,000	1,950	3.1%	2023 Final payment
01471121		GF- Rec Park Development				45,600	45,600		2024 Final payment
01471121		GF- Salem St. Utility Design & Engin				5,908	5,908		2024 Final payment
		GF Debt Service Principal Total	719,586	776,128	776,128	749,586	(26,542)	-3.4%	
01472122	58514	GF- Epping Rd Water Tank Interest	56,234	53,519	50,506	49,300	(4,219)	-7.9%	2028 Final payment
01472122	58516	GF- Great Dam Study Interest	4,505	3,114	3,114	2,070	(1,044)	-33.5%	2021 Final payment
01472122	58517	GF- Norris Brook Culverts Interest	3,713	1,513	1,513	-	(1,513)	-100.0%	2019 Final payment
01472122	58515	GF- Great Dam Removal Interest	55,335	47,430	47,430	39,525	(7,905)	-16.7%	2024 Final payment
01472122	58519	GF- Linden St. Bridge/Culvert	17,916	15,046	15,046	12,176	(2,870)	-19.1%	2025 Final payment
01472122	58518	GF- Sidewalk Program Interest	14,441	12,063	12,063	9,808	(2,255)	-18.7%	2025 Final payment
01472122	58520	GF- Jady Hill Phase II Utilities Int	1,688	688	688	-	(688)	-100.0%	2019 Final payment
01472122	58527	GF- Lincoln Street Ph#2	76,817	65,505	65,505	60,548	(4,957)	-7.6%	2032 Final payment
01472122	58528	GF- Court Street Culvert	63,228	52,052	52,052	46,131	(5,921)	-11.4%	2027 Final payment
01472122	58530	GF- String Bridge Rehabilitation		18,715	18,715	12,750	(5,965)	-31.9%	2023 Final payment
01472122		GF- Rec Park Development				12,625	12,625		2024 Final payment
01472122		GF- Salem St. Utility Design & Engin				1,520	1,520		2024 Final payment
		GF Debt Service Interest Total	293,875	269,645	266,630	246,453	(23,192)	-8.6%	
01472323	58501	GF- TAN Interest	-	1	-	1	-	0.0%	Reserve for Tax Anticipation Note
		TAN Interest Total	-	1	-	1	-	0.0%	
1472324	58500	GF- BAN Interest				59,100	59,100		Interest on BAN (Library renovation) per Newburyport Savings Bank. BAN extended through 8/2020
		BAN Interest Total	-	-	-	59,100	59,100		

Town of Exeter										
2020 Preliminary General Fund Budget										
Version #3: SB										
Last Update: December 30, 2019										
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation	
		Debt Services Total	1,013,461	1,045,774	1,042,757	1,055,140	9,366	0.9%	V	
Miscellaneous										
	01-4194-01	01419417	GG- Disaster Repairs - Insured	-	1		1	-	0.0%	
	01419417	55224	GG- Postage	6,631	1	299	1	-	0.0%	Town-wide postage reserve
	01419417	55060	GG- Cash Over/Short	168	1	2,881	1	-	0.0%	Town-wide cash over/short in-house collections
	01419417	55189	GG- Misc Expense	206	1	611	1	-	0.0%	Internal audit entry
			General Expenses Total	7,006	4	3,791	4	-	0.0%	V
Vehicle Replacement										
	01419416	57005	GG- CO - Leases	450,215	455,770	324,061	338,953	(116,818)	-25.6%	See separate list
	01419418	57012	GG- CO - Vehicles	173,623	65,898	29,967	77,955	12,057	18.3%	2 vehicles for PD (see separate list)
			Capital Outlay Total	623,837	521,668	354,028	416,907	(104,761)	-20.1%	V
Cemetaries										
	01419500	57000	GG-CO-Cemetaries	-	1	-	1	-	0.0%	
				-	1	-	1	-	0.0%	V
Capital Outlay-Other										
	01419900	55361	GG- CO- Land Acquisition/Purchase	-	1	-	1	-	0.0%	
	01419900	57006	GG- CO- Equipment	3,570	4,500	6,384	4,250	(250)	-5.6%	Vehicle Data Gathering (AA Tracking)
			Capital Outlay Total	3,570	4,501	6,384	4,251	(250)	-5.6%	V
			General Government Total	634,413	526,174	364,203	421,163	(105,011)	-20.0%	
			Total Debt Service & Capital	1,647,874	1,571,948	1,406,960	1,476,303	(95,645)	-6.1%	
Benefits & Taxes										
Payroll Taxes & Benefits										
			GG- Health Insurance Reserve					-		2020- Est. 10.0% increase YOY General Fund, Water Fund, Sewer Fund
			GG- Dental Insurance Reserve					-		2020- Est. 2.0% increase YOY General Fund, Water Fund, Sewer Fund
			GG- Disability Insurance Reserve					-		2020- Est. 2.0% increase YOY General Fund, Water Fund, Sewer Fund
	01415535	52140	GG- Insurance Buyout	115,490	135,837	115,219	160,330	24,493	18.0%	Health Insurance Buyout (27 employees)
	01415536	52150	GG-Retirement/ Sick Leave Buyout	98,446	1	46,597	1	-	0.0%	Use funds in Sick Leave CRF
	01415531	55125	GG- Flexible Spending Fees	965	1,221	740	1,221	-	0.0%	Fees for 37 employees FSA accounts (33 health % 4 depend care)
			Payroll Taxes & Benefits Total	214,900	137,059	162,556	161,552	24,493	17.9%	V
Unemployment										
	01415533	52500	GG- Unemployment Comp	-	3,456	3,456	3,663	207	6.0%	Primex (Estimated 6% YOY increase)
			Unemployment Total	-	3,456	3,456	3,663	207	6.0%	V
Worker's Compensation										

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %- Difference	Explanation
01415537	52600	GG- Workers Comp Insurance	203,293	121,787	121,787	207,783	85,996	70.6%	Primex (Estimated 6% YOY increase, Incl a Premium Holiday Credit) Adjusted for PRYR Holiday Credit of \$93,658
		Worker's Compensation Total	203,293	121,787	121,787	207,783	85,996	70.6%	V
		Insurance							
01419614	55172	GG- Liability Insurance	73,912	54,684	54,686	54,878	194	0.4%	Primex: Based upon allocation of assets
01419614	55124	GG- Fleet Insurance	11,596	7,335	7,335	7,361	26	0.4%	Primex: Based upon allocation of assets
01419614	55157	GG- Insurance Deductible	1,923	3,000	2,000	3,000	-	0.0%	Town has \$ 1K deductible per occurrence
01419614	55158	GG- Ins Reimbursed Repairs	6,101	1	3,473	1	-	0.0%	
		Insurance Total	93,532	65,020	67,494	65,240	220	0.3%	
		Total Benefits & Taxes	511,725	327,322	355,293	438,238	110,916	33.9%	V
		Total General Fund	18,272,453	19,117,296	15,319,029	19,612,683	488,435	2.6%	2.59%
Warrant Articles/Other									
WAR									
01500000	59072	Sidewalk Program CRF	20,000	60,000	60,000	60,000			CIP P#19 Continues efforts of sidewalk repl
01500000		Sick Leave Expendable Trust Fund	100,000	100,000	100,000	100,000			Sick Leave Fund held & invested by Trustee of Trust Funds
01500000		Snow/Ice Deficit Fund	50,000	50,000	50,000	50,000			Snow/Ice Deficit Non-Capital CRF
01500000	59091	LED Streetlight Replacement		187,818	178,691				Amount to come from fund balance
01500000	59073	Portable Radio Replacement	72,098		-				Fire Dept request for 22 radios in CIP
01500000	59080	Intersection Improvements Program		50,000	-				CIP P#22 Study of unsignalized intersections
01500000	59075	Cemetary CRF	27,000						Maintenance of Town owned inactive cemeteries
01500000	59xxx	Swasey Parkway CRF	7,500	24,000	24,000				Create a CRF for Swasey Parkway Pavillion using escrow account funds
01500000	59074	ADA Accessibility		35,000	-				CIP P#1 ADA study
01500000	59090	Parks & Rec CRF		100,000	39,441	100,000			CIP P#10 Continued investment in capital reserve fund established in 2019
01500000	59083	Public Safety Data & Analysis		50,000	29,700				Police, Fire/EMS Facility, Staffing & Data Analysis of all operations
01500000	59079	Dispatch Communication upgrade		153,451	99,186				CIP P#19
01500000	59093	Pickpocket Dam Reclassification		40,000	-	110,000			CIP P#15 Engineering evaluation/study \$90K plus hydrolic analysis \$ 20K
01500000		Great Bridge Deficit Funding		173,774	173,774				To fund the 2001 Great Bridge Capital Project deficit
01500000		Town wide Vehicle Replacements				147,872			See separate vehicle list
01500000		Conservation Fund Appropriation				50,000			CIP P#7 To support conservation initiatives such as land purchase to be added to the Conservation Fund
01500000		Communications Repeater Site				78,792			CIP P#11 Fuller Lane Water Tower
01500000		Westside Drive Design/Engineering				-			CIP P#21 Design & Engineering, \$100K (\$50K from General Fund Balance) and 50% from Sewer Fund Reserves
01500000		DPW Facility/Garage Design							CIP P#1 Design & Engineering
01500000		6 Wheel Dump and Plow Truck							CIP P#60

Town of Exeter									
2020 Preliminary General Fund Budget									
Version #3: SB									
Last Update: December 30, 2019									
Org	Object	Description	2018 Actual	2019 Budget	YTD Expense Actuals as of 10/31/19	2020 SB Budget	2020 SB Budget vs. 2019 Budget \$ Increase/-(Decrease)	2020 SB Budget vs. 2019 Budget %-Difference	Explanation
		Total Warrant Articles	276,598	1,024,043	754,792	696,664			V
Borrowing/ Other									
04491040		Library Renovation/Expansion		4,505,885					
04491041		Recreation Park Renovation Design & Engineering		250,000					
04491042		Salem St. Area Utility Replacements		30,000					Drainage design (has Water and Sewer Fund components)
0449xxxx		Recreation Park Renovation				-			CIP P#3 TBD
		Borrowing/Other Total	-	4,785,885	-	-			
		GF Warrant Articles/Other Total	276,598	5,809,928	754,792	696,664			
		Total General Fund Budget & Warrant Articles	18,549,051	24,927,224	16,073,821	20,309,347	488,435	2.0%	