

**Select Board Meeting**  
**Monday, September 26<sup>th</sup>, 2022, 6:50 p.m.**  
**Nowak Room, Town Offices**  
**10 Front Street, Exeter NH 03833**

Meeting in the Nowak Room at the Town Office Building. For virtual access, see instructions below.

Watch this meeting on Channel 22, or EXTV Facebook <https://www.facebook.com/ExeterTV>, or YouTube <https://www.youtube.com/c/ExeterTV98> .

To access the meeting via Zoom, click this link: <https://exeternh.zoom.us/j/87524033824>

To access the meeting via telephone, call +1 646 558 8656 and enter Webinar ID 875 2403 3824

Please join the meeting with your full name if you want to speak.

Use the “Raise Hand” button to alert the Chair you wish to speak. On the phone, press \*9.

More access instruction found here: <https://www.exeternh.gov/townmanager/virtual-town-meetings>

Contact us at [extvg@exeternh.gov](mailto:extvg@exeternh.gov) or 603-418-6425 with any technical issues.

**AGENDA**

1. Call Meeting to Order
2. Board Interviews: Trustees of Trust Funds
3. Bid Award: Squamscott River Sewer Siphons Construction Administration
4. Public Comment
5. Proclamations/Recognitions
  - a. Proclamations/Recognitions
6. Approval of Minutes
  - a. Regular Meeting: September 19<sup>th</sup>, 2022
7. Appointments – Arts/Culture, BRC
8. Discussion/Action Items
  - a. Solar Array Update – Dave Sharples, Town Planner
  - b. Drought Update – Jennifer Perry, DPW Director
  - c. FY23 Preliminary Budget – Russ Dean, Town Manager
9. Regular Business
  - a. Tax Abatements, Veterans Credits & Exemptions
  - b. Permits & Approvals
  - c. Town Manager’s Report
  - d. Select Board Committee Reports
  - e. Correspondence
10. Review Board Calendar
11. Non-Public Session
12. Adjournment

**Niko Papakonstantis, Chair**  
**Select Board**

**Posted: 9/23/22 Town Office, Town Website**

**Persons may request an accommodation for a disabling condition in order to attend this meeting. It is asked that such requests be made with 72 hours notice.**

**AGENDA SUBJECT TO CHANGE**

## **Board Interview**



**Town of Exeter**  
Town Manager's Office  
10 Front Street, Exeter, NH 03833

*Interview  
9/26/22 6:50pm  
Wheelwright Room*

## Statement of Interest Boards and Committee Membership

Committee Selection: Trustee of the Trust Fund

New  Re-Appointment  Regular  Alternate

Name: Jared "Pat" Curtis Email: c130ip@gmail.com

Address: 27 Little Pine Lane, Exeter, NH 03833 Phone: 202-280-3592

Registered Voter: Yes  No

Statement of Interest/experience/background/qualification, etc. (resume can be attached).

*I am interested in serving my town as one of the Trustees of the Trust Fund. I have extensive experience in managing projects and finances both as an Air Force officer and now a civilian volunteer. See my attached resume for more information.*

If this is re-appointment to a position, please list all training sessions you have attended relative to your appointed position.

I understand that: 1. this application will be presented to the Exeter Select Board only for the position specified above and not for subsequent vacancies on the same board; 2. The Town Manager and Select Board may nominate someone who has not filed a similar application; 3. this application will be available for public inspection.

After submitting this application for appointment to the Town Manager:

- The application will be reviewed and you will be scheduled for an interview with the Select Board
- Following the interview the Board will vote on your potential appointment at the next regular meeting
- If appointed, you will receive a letter from the Town Manager and will be required to complete paperwork with the Town Clerk prior to the start of your service on the committee or board.

I certify that I am 18 years of age or older:

Signature: *Jared P. Curtis* Date: 9/20/22

To be completed by Select Board upon appointment:

Date Appointed: \_\_\_\_\_ Term Ending: \_\_\_\_\_ Full: \_\_\_\_\_ Alternate: \_\_\_\_\_

# JARED "PAT" CURTIS

Exeter, New Hampshire 03833 | 202.280.3592

[c130ip@gmail.com](mailto:c130ip@gmail.com) | [linkedin.com/in/i-pat-curtis/](https://www.linkedin.com/in/i-pat-curtis/)

## CAREER SUMMARY

**Leader • Teacher • Combat Veteran • Volunteer • Policy Advisor • Diplomat**

**Dedicated, steadfast, and approachable leader** with worldwide experience in operations, instruction, project management, intelligence, logistics, diplomacy, policy, international affairs, and government-to-business relations. Represented our nation in Bolivia, Ecuador, Honduras, and Mexico. Advised our senior military leaders on defense matters related to Brazil, Paraguay and Venezuela. Certified instructor pilot at a local airfield. Volunteer at Exeter's first church.

- **Lifelong teacher in the air and on the ground** from teaching teenage boys in the Bronx, to turning pedestrians into pilots, and pilots into combat warriors.
- **Community Volunteer**, helping to manage our church's finances in a transparent manner.
- **Tackled some of the toughest projects**, having directed an airshow for over 200,000 spectators, to closing a \$78 million overseas air base and redistributing over 22,000 around the world.
- **Highly experienced and passionate leader and pilot**, well known for successful mission execution in combat aviation as well as steadfast leadership of 300 personnel at an overseas air base.
- **High-level advisor** whose opinions and suggestions were valued and used by our nation's highest defense leaders, including the Secretary of Defense.

## PROFESSIONAL EXPERIENCE

**Exeter Congregational Church**, Exeter, NH

**June 2019 - Present**

*The church at the heart of Exeter.*

**Assistant Treasurer**

Helps manage the finances of the 300-member congregation and staff. Oversees and reviews expenditures and income for a \$250K annual budget

**Hampton Airfield**, North Hampton, NH

**February 2020 - Present**

*Provides flight instruction in the Cessna 172 and Piper L-4 Cub.*

**Certified Flight Instructor**

Transforms pedestrians to pilots, ranging in age from 17 to 87. Sent 18 candidates to the FAA for certification as Private, Instrument, and Commercial Pilots: 100% pass rate.

**Office of the Secretary of Defense**, the Pentagon, Arlington, VA

**June 2017 – August 2019**

*Responsible for policy development, planning, resource management and program evaluation of all defense activities.*

**Policy Advisor, Western Hemisphere Affairs**

Advisor to the Under Secretary of Defense for Policy on issues related to Brazil, Paraguay and Venezuela. Briefed Secretary Mattis and Acting Secretary Shanahan about the crisis in Venezuela and building our relationship with Brazil

**U. S. Department of State**, Ecuador, Mexico, and Bolivia

**January 2011 - June 2017**

*Advance the interests of the United States, and to serve and protect U.S. citizens overseas.*

**Military Diplomat**

Principal advisor to the U.S. Ambassador on defense matters and U.S. military representative to the host nation. Senior aviation support manager for all visiting U.S. military aircraft, aircrews, and passengers.

**U. S. Air Force**

**July 1989 - July 2019**

*Fly, fight, and win in air, space, and cyberspace.*

**Deputy Group Commander**, Little Rock, Arkansas

**June 2009 – December 2010**

Chief Operating Officer of a 1,300-person group providing combat airlift around the world. Executed a \$9.9 million, 31,000-hour flying budget. Mentored officer and enlisted leadership of seven C-130 squadrons

**Air Base Commander**, Manta, Ecuador

**August 2008 - August 2009**

Chief Executive Officer for largest DoD overseas counternarcotics support base. Commanded aviation support base in Ecuador with 50 military and 250 contractor personnel; oversaw budgeting, logistics, personnel, strategic outlook. Supervised closure of \$78 million U.S. facility in Ecuador; oversaw inventory and distribution of 22,000 items to 14 countries.

**Operations Officer**, Little Rock, Arkansas

**June 2006 – July 2008**

Chief Operating Officer for a 300-person squadron operating 54 C-130 aircraft around the world. Ensured all personnel trained and ready for combat operations. Led preparations for base airshow, including \$317,000 budget and over 200 performers

**Chief Tactics Instructor**, Air Mobility Warfare Center, Fort Dix, NJ

**December 2003 – May 2006**

Air Mobility Command's lead element for tactical instruction and tactical doctrine development. Instructed over 250 aircrew members on employment of large aircraft in the combat environment.

**Education**

- M.A., Military Studies, American Military University, Manassas, VA
- Bachelor of Science, Aerospace Engineering, Princeton University

**Bid Award:**

**Squamscott River Sewer Siphons Construction Administration**



# EXETER PUBLIC WORKS DEPARTMENT

13 NEWFIELDS ROAD • EXETER, NH • 03833-4540 • (603) 773-6157 • FAX (603) 772-1355  
[www.exeternh.gov](http://www.exeternh.gov)

## MEMO

DATE: September 23, 2022  
TO: Russell Dean, Town Manager  
FROM: Paul Vlasich, P.E., Town Engineer  
RE: Squamscott River Sewer Siphon Upgrade Construction Phase Services

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The Public Works Department has reviewed Wright-Pierce's bid evaluation for the Squamscott River Sewer Siphons Upgrade based on the results of the August 8, 2022, bid opening. NHDES provided the "Authorization to Award" on September 16, 2022. The Public Works Department recommends awarding the Squamscott River Sewer Siphon Upgrades to N. Granese and Sons, Inc. of Salem, Massachusetts in the amount of \$1,627,750.00.

The Public Works Department would like to enter into an agreement with Wright-Pierce for Construction Phase Engineering Services in the amount of \$274,000.00 for the Squamscott River Sewer Siphon Project. NHDES had reviewed and approved the scope of the agreement on September 15, 2022.

The suggested motion is as follows:

To enter into an agreement with Wright-Pierce for construction phase engineering services for the Squamscott River Sewer Siphons Upgrade in the amount of \$274,000.00.

Attachment:

- Wright-Pierce Construction Phase Engineering Services Agreement



~~CITY~~TOWN OF Exeter, NEW HAMPSHIRE

This AGREEMENT made and entered into at Rockingham County, New Hampshire, this \_\_\_\_ day of \_\_\_\_\_2022 , by and between ~~City~~Town of Exeter hereinafter called the OWNER, and Wright-Pierce hereinafter called the ENGINEER.

WITNESSETH:

WHEREAS, the OWNER intends to construct Treatment Works: Squamscott River Sewer Siphon Upgrades,

hereinafter called the PROJECT, and

WHEREAS, professional sanitary engineering services will be required for construction administration, resident engineering and related services, and

WHEREAS, such services are of a distinct professional nature and hence not subject to the bidding process,

NOW THEREFORE, in consideration of these premises and of the mutual covenants herein set forth, the OWNER hereby employs the ENGINEER to furnish the following engineering services in connection with the proposed PROJECT; and it is agreed by and between the OWNER and the ENGINEER as follows:

## **I. SERVICES TO BE PERFORMED BY THE ENGINEER**

- A. Upon execution of this AGREEMENT, the ENGINEER shall proceed with the general administration of construction and fulltime inspection by qualified personnel of the contractor's work to assure compliance with the contract documents and any coincident or subsequent changes or change orders for the construction of the treatment works for the (Town/City) of Exeter. Said services shall include, but shall not necessarily be limited to:
1. General Construction Administration
    - a. Updating and modifications of contract documents to meet changed site and project conditions or variations in State or Federal requirements.
    - b. Assistance in securing construction bids, conduct bid opening, tabulation and analysis of bids, and recommendation regarding award of contract. A copy of the bid analysis will be furnished to the Department of Environmental Services, Water Division, hereinafter called the DIVISION, and EPA. (Where applicable)
    - c. Completion of formal contract documents for the award of contracts.
    - d. Checking detail construction, shop and erection drawings submitted by the contractor.
    - e. Reviewing laboratory, shop, and mill test reports of materials and equipment.
    - f. Preparation of drawings and technical material as required to supplement and/or clarify the contract documents.
    - g. Review, verification, and approval of estimates for periodic and final payments to the contractors for submittal to the OWNER and the DIVISION.
    - h. Periodic inspection of work and final inspection.
    - i. Observing and reporting performance and qualifying tests required by specifications.
    - j. Keeping daily records of construction progress and compiling same into progress reports for submission to the OWNER and DIVISION.
    - k. Verifying and keeping records of construction items of work accomplished for use as a basis of checking contractors' monthly estimates.
    - l. Consultation and advise during construction.
    - m. Determination of need for and preparation of change orders for approval by the OWNER and DIVISION based on conditions found during construction and/or additions or modifications to the work requested by the OWNER and approved by the ENGINEER and the DIVISION and implemented at a price recommended by the ENGINEER as equitable. For change order items exceeding \$10,000, the ENGINEER shall prepare an independent cost estimate.
    - n. Determination of "equality" for substitution of materials and equipment specified and securing DIVISION approval thereof.
    - o. Provide and maintain construction control lines and grades. For sewers offset lines and grade elevations, with cut depths at manholes; at treatment plant and pumping station sites base lines for layout and benchmarks.
    - p. Preparation of application, supporting and associated documents for Federal, State, and other grant or loan programs, including monthly reimbursement requests.
    - q. Preparation of certificate of substantial completion and contract completion.
    - r. Assist the OWNER in obtaining the required project related approvals of State and Federal agencies.

## 2. Resident Inspection and Other Special Services

- a. The ENGINEER agrees to provide at least one ~~Registered Professional Civil Engineer~~ full-time Resident Project Representative (RPR) on the project site and one or more inspectors as necessary (full or part time) to assist the ENGINEER in the work of General Administration as described under I(A) and in observing construction activity for compliance with the contract documents and any associated change orders. The DIVISION shall be notified in writing of the name of the ~~resident engineer, assistant engineers, and construction inspectors,~~ RPR and shall be provided with a brief history of the ~~resident engineer's~~ RPR's construction experience. The ~~resident engineer and his inspectors~~ RPR shall be in the employ of and under direct control of the ENGINEER. It is further agreed that failure of the ~~resident engineer~~ RPR to administer the PROJECT to the satisfaction of the DIVISION or OWNER is deemed to be sufficient basis for his removal from the PROJECT and replacement.
- b. The ENGINEER agrees to provide ~~supervision of initial startup and operation and for services during the twelve-month warranty period and to prepare the Project Performance Certification and associated documentation.~~
- c. ~~Preparation of an Operation and Maintenance Manual for approval by the DIVISION. After DIVISION approval, the ENGINEER agrees to supply four (4) sets of the completed manual to the OWNER, and an electronic version of the document for the DIVISION.~~
- d. Preparation of record drawings of the work as constructed. Two (2) sets of prints to be furnished to the OWNER, and an electronic version of the stamped and signed drawings for the DIVISION.

## II. THE OWNER'S RESPONSIBILITIES

- A. Assist the ENGINEER by placing at his disposal all available information pertinent to the PROJECT, including previous reports and other data relative to the reports.
- B. Make provisions for the ENGINEER to enter upon public and private lands, municipal facilities and industrial establishments as required to perform work under this AGREEMENT.
- C. The OWNER also agrees to comply with DIVISION and Federal (Where applicable) requirements as they relate to this project.

## III. COMPENSATION TO BE PAID THE ENGINEER

### A. Method of Payment Amount of Fee

1. Payment to the ENGINEER, for services rendered, shall be according to the following schedule:

Statements will be rendered (with modifications if necessary) monthly with billing based on ENGINEER's actual direct labor cost times a factor of 3.15, plus reimbursable by the hour and rate by labor category with ~~mark up and incidental expenses~~ in accordance with the attached fee schedule in Exhibit A. Subcontractor services shall be billed at 1.05 times cost.

Invoices shall be payable net 30 days from time of approval. ENGINEER shall be responsible for all payments to any consultant subcontractor and shall certify at the end of the project that all payments due to any subcontractor or supplier as a consequence of this Agreement have been made in full before final payment is released by the OWNER.

2. The OWNER agrees to pay and the ENGINEER agrees to accept for all services under this AGREEMENT, a fee not to exceed Two Hundred Seventy-Four Thousand Dollars (\$274,000.00).

### B. Limits of All Payment

1. The ENGINEER further agrees that the following fee for his services under I (A)(1), for Construction Administration on this PROJECT, (exclusive of work performed by ~~resident engineering staff RPR~~) is adequate to complete the work and shall not exceed One Hundred Forty-Five Thousand Five Hundred Dollars (\$145,500.00).
2. Payment to the ENGINEER for ~~resident engineering RPR~~ and other special services shall be as follows:
  - a. ~~Resident engineering and supporting staff~~ project representative (as agreed to by the OWNER and DIVISION) as described under I (A)(2)(a) for a period of 120 working days, an amount not to exceed One Hundred Ten Thousand Dollars (\$110,000.00).
  - b. Overtime shall be converted to equivalent fractions of 8-hour days. If the number of working days for inspection personnel stated above is not sufficient to provide adequate inspection of the PROJECT, it is agreed that the additional cost of resident services may be negotiated with the OWNER and the DIVISION.
  - c. ~~For supervision of initial start-up and operation of the project and Project Performance Certification as described under I (A)(2)(b), during a period of twelve (12) months, an amount not exceed Zero Dollars (\$0.00).~~
  - d. ~~For preparation of the Manual as described under I (A)(2)(c) and instructions on its use, an amount not to exceed Zero Dollars (\$0.00).~~
  - e. ~~For special services, an amount equal to the actual cost of such work. The actual cost shall include compensation to the ENGINEER for his work on these services. The ENGINEER also assures the OWNER that the moneys to be paid under this item are adequate for the work proposed, an amount not exceed Zero Dollars (\$0.00).~~
  - f. For preparation of the Record Drawings as described under I (A)(2)(d), an amount not to exceed Eighteen Thousand Five Hundred Dollars (\$18,500.00).

#### IV. ADDITIONAL COVENANTS

- A. The ENGINEER agrees to provide in active charge of this PROJECT for the life of the contract a Project Engineer who is a permanent employee of the ENGINEER and who is a "qualified sanitary engineer" as defined under the DIVISION'S "Rules and Regulations for the Prequalification of Consulting Engineers." The Project Engineer shall be\*

Kevin M. Garvey, PE, 230 Commerce Way, Suite 302, Portsmouth, NH 03801

*\* Resume clearly describing the candidate's qualifications for the assignment is appended for convenience of reference.*

Any proposed change in identity of the Project Engineer on the PROJECT shall first be approved by the DIVISION before transfer of responsibility is made. Failure of the Project Engineer to administer the PROJECT to the satisfaction of the OWNER and/or DIVISION is deemed sufficient basis for his removal and replacement.

- B. The ENGINEER agrees to be solely responsible for all bills or claims for payment for services rendered by others and for all services and materials employed in his work, and to indemnify and save harmless the OWNER, and all the OWNER'S officers, agents and employees against all suits, claims or liability of every name and nature arising out of or in consequence of the negligent acts or failures to act of the ENGINEER or others employed by him in the performance of the work covered by this AGREEMENT.
- C. ~~The ENGINEER further agrees to procure and maintain at his expense such workmen's compensation insurance as is required by the statutes and public liability insurance in amounts adequate to provide reasonable protection from claims for bodily injury, death or property damage which may arise from his performance and the performance of his employees under this AGREEMENT.~~

During the term of the AGREEMENT and any extension, ENGINEER must carry and maintain the following insurance:

(1) Commercial general liability coverage with limits of at least \$1,000,000 per occurrence and \$2,000,000 aggregate applicable to the work and services performed under this AGREEMENT. The commercial general liability policy must also contain contractual liability applicable to the contractual indemnification obligation set forth in this AGREEMENT;

(2) Automobile liability coverage of at least \$1,000,000 combined single limit (each accident);

(3) Umbrella liability coverage of at least \$10,000,000;

(4) Professional liability coverage with minimum limits of \$1,000,000 per claim and \$3,000,000 aggregate;

(5) Workers' compensation coverage meeting State of New Hampshire required limits and providing employer's liability coverage.

Prior to execution of this AGREEMENT, ENGINEER must furnish to OWNER a certificate of insurance proving it carries the insurance described above. The certificate must indicate that the OWNER and its officials, agents, employees and volunteers are named as an additional insured on ENGINEER's commercial general liability, automobile liability, and umbrella liability policies on a primary and noncontributory basis. If ENGINEER's liability policies require certain policy provisions or endorsements to effectuate OWNER's additional insured status, then ENGINEER must provide such policy provisions or endorsements prior to execution of this AGREEMENT.

- D. All documents, including original drawings, design calculations, work sheets, field notes, estimates, and other data shall remain the property of the OWNER; they shall be transmitted to the OWNER in clean and orderly condition on demand by the OWNER; however, these may be left in the possession of the ENGINEER at the OWNER'S discretion.
- E. The ENGINEER shall not sublet, assign or transfer any part of the ENGINEER's services or obligations (except special services) under this AGREEMENT without the prior approval and written consent of the OWNER, and the contract shall be binding upon and inure to the benefit of the parties, their successors and assigns.
- F. It is further agreed that before any construction is undertaken the ENGINEER will assist the OWNER or his authorized agent in providing the DIVISION with clear documentation certifying that the purchases of land have been secured to provide for location of the treatment works and other associated structures and equipment as shown on the construction plans or described in the specifications. Similar documentation shall be submitted on approvals from the State Highway Department regarding location of the treatment works and other project related facilities within rights-of-way and other lands under its jurisdiction.
- G. The ENGINEER also agrees to provide in active residence and full time ~~control~~ presence at the site ~~of~~ during the proposed construction a DIVISION approved ~~registered civil engineer and DIVISION approved inspectors (full time, part time)~~ RPR as needed with the experience and other ~~approved~~ background to assist the ENGINEER in the work of General Administration and to assure contractor's conformance with the plans and specifications and any approved coincident or subsequent changes or change orders related to the PROJECT. The ~~resident registered engineer~~ RPR for the life of this contract shall be

Andrew Bartash, Greenland, NH

(Name and Address)

(Append resume describing Candidate's qualifications)

Any Proposed change in the identity of the ~~resident engineer~~ RPR on this PROJECT must first be approved by the DIVISION before transfer of responsibility is made. Additionally, if it is found by the DIVISION that a ~~resident engineer (or inspector)~~ RPR cannot or will not administer the PROJECT in a manner satisfactory to the DIVISION, the ENGINEER agrees to replace him promptly upon receipt of a written request from the DIVISION with a qualified ~~resident engineer~~ RPR who will acceptably administer the PROJECT. It is further agreed that failure of the ENGINEER to abide by the above covenant is sufficient cause for removal from the DIVISION'S Roster of Prequalified Engineers.

H. Indemnification

ENGINEER shall indemnify OWNER and its officials, agents, volunteers and employees ("Indemnified Parties") from and against any and all liabilities, obligations, claims, damages, penalties, interest and expenses, including but not limited to reasonable attorney and paralegal fees, imposed upon, incurred or asserted against Indemnified Parties by reason of any accident, bodily injury, personal injury, death of person, economic injury or loss of or damage to property, arising directly or indirectly, in whole or in part, out of the negligence or willful act or omission of ENGINEER or its officers, directors, partners, members, agents, employees, representatives, contractors or subcontractors fulfilling ENGINEER's obligations under this AGREEMENT. In addition, and regardless of respective fault, ENGINEER shall indemnify Indemnified Parties for any cost, expenses and liabilities arising out of a claim, charge or determination that ENGINEER's officers, directors, partners, members, agents, employees, representatives, contractors and subcontractors are employees of Indemnified Parties, including but not limited to claims or charges for benefits, wages, fees, penalties, withholdings, damages or taxes brought in connection with laws governing workers' compensation, unemployment compensation, social security, Medicare, state or federal taxation, and/or any similar obligation associated with an employment relationship. ENGINEER's obligations to indemnify the Indemnified Parties shall survive the term of this AGREEMENT.

I. Attachments

OWNER and the ENGINEER agree that this Agreement shall incorporate the following attachments which together with the previous provisions hereof represent the entire Agreement between the OWNER and the ENGINEER which may only be altered, amended or repealed by duly executed written instrument:

1. Exhibit A – Summary of Estimated Staff Effort (Hours) and Costs and Fee Schedule
2. Exhibit B – ENGINEER'S Resume
3. Exhibit C – ENGINEER'S Insurance
4. Exhibit D – ENGINEER'S Certificate of Vote

**V. TERMINATION**

- A. The OWNER shall have the right at any time for any reason whatsoever to interrupt or terminate the work required of the ENGINEER under this AGREEMENT, with a seven (7) day written notice of such interruption or termination transmitted to the ENGINEER by the OWNER. In the event of termination of this AGREEMENT, without fault on the part of the ENGINEER, the ENGINEER shall be entitled to compensation as determined by the DIVISION for all work performed to the satisfaction of the DIVISION and the OWNER, and pursuant to this AGREEMENT. In order that the ENGINEER shall receive payment under termination notice, all plans, drawings, tracings, field notes, estimates, specifications, proposals, sketches, diagrams, and calculations, together with all other materials and data prepared in connection with the PROJECT shall be transmitted to the OWNER in a form acceptable to the OWNER and DIVISION.

IN WITNESS WHEREOF, the parties hereto have affixed their hand and seals at ROCKINGHAM County, New Hampshire, the day, month, and year first above written.

ENGINEER:

WRIGHT-PIERCE

By:   
(Authorized Representative<sup>1</sup>)

Date: 9/21/22

OWNER:

By: \_\_\_\_\_  
(Authorized Representative<sup>1</sup>)

Date: \_\_\_\_\_

APPROVED:<sup>2</sup>

DEPARTMENT OF ENVIRONMENTAL SERVICES: Water Division

By: \_\_\_\_\_  
(Authorized Representative<sup>1</sup>)

Date: \_\_\_\_\_

<sup>1</sup> Signatures should be supported by appropriate document.

<sup>2</sup> It is agreed that as an act in furtherance of its statutory authority to approve engineering agreements for treatment works, the DIVISION's approval does not impose any contractual obligation or liability on the State of New Hampshire, the Department of Environmental Services or the Division.

**EXHIBIT A**

EXETER, NH  
SQUAMSCOTT RIVER SEWER SIPHON UPGRADES  
ESTIMATE FOR PROFESSIONAL ENGINEERING CONSTRUCTION SERVICES

	TASK DESCRIPTIONS	TOTAL HOURS	WP EFFORT	SUBS EFFORT	EXPENSES	TOTAL
1	<b>Construction Phase Services</b>					
	Construction Administration	1038	\$139,602	\$2,625	\$3,273	\$145,500.00
	Subtotal	1038	\$139,602	\$2,625	\$3,273	\$145,500.00
2	<b>Resident Project Representative Services</b>					
	Full-Time Inspection	960	\$104,544		\$5,456	\$110,000.00
	Subtotal	960	\$104,544	\$0	\$5,456	\$110,000.00
3	<b>Record Drawings</b>					
	Record Drawings	150	\$17,932		\$568	\$18,500.00
	Subtotal	150	\$17,932	\$0	\$568	\$18,500.00
	<b>TOTAL HOURS</b>	<b>2,148</b>	<b>\$262,078</b>	<b>\$2,625</b>	<b>\$9,297</b>	<b>\$274,000.00</b>



Exhibit A-1 - Fee Schedule

COST OR PRICE SUMMARY FORMAT FOR SUBAGREEMENTS UNDER THE STATE REVOLVING FUND PROGRAM				Form Approved DES 3/96
PART I - GENERAL				
1. APPLICANT - <b>Town of Exeter, NH</b>			2. GRANT/LOAN NO <b>CS-330130-18</b>	
3. NAME OF CONTRACTOR OR SUBCONTRACTOR <b>Wright-Pierce</b>		4. FEIT	5. DATE OF PROPOSAL <b>9/6/2022</b>	
6. ADDRESS OF CONTRACTOR OR SUBCONTRACTOR ( Include ZIP )  <b>230 Commerce Way, Suite 302, Portsmouth, NH 03801</b>		7. TYPE OF SERVICE TO BE FURNISHED <b>Squamscott Sewer Siphon - Construction</b>		
PART II - COST SUMMARY				
7. DIRECT LABOR (Specify labor categories)	HOURS	HOURLY RATE	ESTIMATED COST	TOTAL
Principal-in-Charge	35	\$70.00	\$2,450.00	
Project Manager	185	\$49.00	\$9,065.00	
Technical Manager, QA/QC	94	\$54.00	\$5,076.00	
Lead Project Engineer	89	\$50.00	\$4,450.00	
Project Engineer	584	\$36.00	\$21,024.00	
Engineer Civil	52	\$60.00	\$3,120.00	
CADD Operator	78	\$38.00	\$2,964.00	
Resident Project Representative	960	\$45.00	\$43,200.00	
Admin. Assistant	71	\$26.00	\$1,846.00	
DIRECT LABOR TOTAL:		2,148		\$93,195.00
8. INDIRECT COSTS (Specify indirect cost pools)	RATE	x BASE =	ESTIMATED COST	
Office	174.00%	49,995.00	\$86,991.30	
RPR	110.43%	43,200.00	\$47,707.83	
INDIRECT COSTS TOTAL:				\$134,699.13
9. OTHER DIRECT COSTS				
a. TRAVEL			ESTIMATED COST	
(1) TRANSPORTATION			\$4,648.38	
(2) FIELD VISITS				
TRAVEL COSTS TOTAL:			\$4,648.38	
b. EQUIPMENT, MATERIALS, SUPPLIES (Specify categories)			ESTIMATED COST	
Printing and postage			\$4,648.38	
EQUIPMENT SUBTOTAL :			\$4,648.38	
c. SUBCONTRACTS			ESTIMATED COST	
Revised Easement			\$2,625.00	
			\$0.00	
SUBCONTRACTS SUBTOTAL :			\$2,625.00	
d. OTHER (Specify categories)			ESTIMATED COST	
OTHER SUBTOTAL :			\$0.00	
e. OTHER DIRECT COSTS TOTAL :				\$11,921.76
10. TOTAL ESTIMATED COST				\$239,815.88
11. PROFIT				\$34,184.12
12. TOTAL PRICE				\$274,000.00

PART III - PRICE SUMMARY			
13.	COMPETITOR'S CATALOG LISTINGS, IN-HOUSE ESTIMATES, PRIOR QUOTES (Indicate basis for price comparison)	MARKET PRICE (S)	PROPOSED PRICE

**PART IV - DIRECT LABOR BY CATEGORY**

14. INSERT THE APPROPRIATE WORK CATEGORY IN THE TABLE BELOW. WORK CATEGORIES WOULD INCLUDE BUT NOT BE LIMITED TO THOSE CATEGORIES SHOWN IN THE CONTRACT DOCUMENTS SUCH  
SUCH  
RECORD DWGS., START-UP, SPECIAL SERVICES, ETC.

Work category	Task	Contract Admin	RPR	Record Drawings	Estimates Hours	Average Rate	Estimated Cost
Principal-in-Charge		35	0	0	35	\$ 70.00	\$ 2,450.00
Project Manager		176	0	9	185	\$ 49.00	\$ 9,065.00
Technical Manager, QA/QC		88	0	6	94	\$ 54.00	\$ 5,076.00
Lead Project Engineer		84	0	5	89	\$ 50.00	\$ 4,450.00
Project Engineer		548	0	36	584	\$ 36.00	\$ 21,024.00
Engineer Civil		52	0	0	52	\$ 60.00	\$ 3,120.00
CADD Operator		0	0	78	78	\$ 38.00	\$ 2,964.00
Resident Project Representative		0	960	0	960	\$ 45.00	\$ 43,200.00
Admin. Assistant		55	0	16	71	\$ 26.00	\$ 1,846.00
		1038	960	150	2148		\$ -
<b>Total - Direct Labor Cost</b>							<b>\$ 93,195.00</b>

comments:

## EXHIBIT B



# Kevin M. Garvey, PE

## PROJECT MANAGER

Project Assignment: Project Manager

### Education

MBA, South New Hampshire University, Ongoing

M.S., Civil Engineering, Northeastern University

B.S., Civil Engineering, University of New Hampshire

### Professional Registration

New Hampshire  
Massachusetts

### Experience

12 Years

### Joined Firm

2019

### Trainings/Certifications

Institute for Sustainable Infrastructure (ISI) Envision™ Sustainability Professional (ENV SP)

Grade 4 Operator, Certified Wastewater Collection System Operator

NASSCO Pipeline Assessment Certification Program (PACP)

NASSCO Manhole Assessment Certification Program (MACP)

NASSCO Lateral Assessment Certification Program (LACP)

OSHA Confined Space Certified

OSHA 10-Hour Construction

## Experience Summary

Kevin is a civil engineer with 12 years of experience in the areas of utility design, planning, and master planning activities. He has managed or designed wastewater treatment plant improvements, collection system master planning projects, collection system rehabilitation measures, infiltration/inflow studies, sewer system evaluation surveys (SSES) on sewer, water, and stormwater utility projects, Illicit Discharge Detection and Elimination (IDDE) Programs, Municipal Separate Storm Sewer System (MS4) Permitting/Compliance, and collection system Capacity, Maintenance, and Operations Management (CMOM) Programs including Preventative Maintenance Programs. Kevin has worked on projects in Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, and New York.

## Relevant Project Experience

### Wastewater and Stormwater Collection System Improvements

- Squamscott River Sewer Siphon, Exeter, NH
- Sagamore Avenue Sewer Extension, Portsmouth, NH
- Main Street Water and Sewer Improvements, Plymouth Village Water and Sewer District, Plymouth, NH
- Pump Station No. 4 Force Main Replacement - Phase 3, Plymouth Village Water and Sewer District, Plymouth, NH
- Meadowbrook Area 5 Sewer Rehabilitation, Norwood, MA\*
- Mills Avenue, Green Street, and Charger Street Drainage Improvements, Revere, MA\*
- Frost Fish Brook Embankment Restoration Phase II & III, Danvers, MA\*
- Frost Fish Brook Embankment Restoration Phase I, Danvers, MA\*
- North Belgian, Cabot Road, and Sunset Avenue Wastewater Conveyance, Danvers, MA\*
- Revere Illicit Inflow Removal Phase I & II, Revere, MA\*
- Ocean Outfall Improvements and Access Structure, Belmar, NJ\*
- Wastewater Treatment Facility, Talifah, Jordan\*

### Wastewater Condition Assessments

- Jamaica Plain Sanitary Sewer Evaluation Survey (SSES), Boston, MA
- Sanitary Sewer Evaluation Survey (SSES) Phase 1, Shelburne, VT
- Sanitary Sewer Evaluation Survey (SSES) Phase 2, Shelburne, VT
- Porter River Siphon Inspection, Danvers, MA\*
- Roslindale Interceptor Sanitary Sewer Evaluation Survey (SSES), Boston, MA\*
- Collection System Wide Inspection / Assessment Program, Salem, MA\*.
- Sewer Cleaning and CCTV Inspection Program, 2019, Danvers, MA\*
- Comprehensive Sewer Rehabilitation CO-01-1, 2019, Danvers, MA\*

**Professional Affiliations**

2016 Chair, Boston Society of Civil Engineers Section, Engineering Management Group (BSCE)

2015 Vice-Chair, Boston Society of Civil Engineers Section, Engineering Management Group (BSCE)

2019 Vice-Chair, NH Society of Civil Engineers, Younger Member Group (ASCE-NH)

Program Committee, New England Water Environment Association (NEWEA)

Utility Management, New England Water Environment Association (NEWEA)

Kate Biedron Memorial Fund Task Force, New England Water Environment Association (NEWEA)

- Inflow and Infiltration and MS4 Field Investigations, Phases 3 through 8, Revere, MA\*
- Town Wide Sanitary Sewer Evaluation Survey (SSES), Bloomfield and West Hartford, CT\*
- Inflow and Infiltration Analysis of Kane Brook, Hartford, CT\*

**Collection System Planning**

- Squamscott River Sewer Siphon Emergency Bypass Plan, Exeter, NH
- Downtown Drainage Improvements, Plymouth, NH
- Compacity Management Operation and Maintenance (CMOM) Self-Assessment, Corrective Action Plan, Preventative Maintenance Plan, and Emergency Response Plan, Nashua, NH\*
- Supplemental Comprehensive Wastewater/Stormwater Master Plan, Revere, MA\*
- Comprehensive Wastewater/Stormwater Master Plan, Revere, MA\*
- Wastewater Extension Master Plan Update, Amherst, MA\*
- Compacity Management Operation and Maintenance (CMOM) Self-Assessment, Corrective Action Plan, & Preventative Maintenance Plan, Hartford, CT\*

**Wastewater Pump Stations**

- Webster Avenue Pump Station Replacements, Exeter, NH
- Hannah Dustin Pump Station Rehabilitation, Concord, NH
- Pump Station #2, Hanover, NH
- Cured in Place Pipe Liner Bypass Pumping Plans, Newington & Rocky Hill, CT\*
- Ejector Pumping Station Replacement, Danvers, MA\*
- Pump Station Condition Assessment Update, Danvers, MA\*
- Endicott Street Wastewater Pump Station Upgrades, Danvers, MA\*
- Summer Street Wastewater Pump Station Upgrades, Danvers, MA\*
- North Revere Wastewater Pump Station Improvements, Revere, MA\*
- Wildflower Drive and Harkness Road, Phase I, Amherst, MA\*

**MS4 / Water Quality**

- Notice of Intent, Haverhill, MA\*
- Stormwater Management Program and Outfall Sampling Program, Beverly, MA\*
- Stormwater Management Program, Reading MA\*
- Outfall Stormwater Sampling Program, Reading, MA\*
- Multi-Phase Illicit Discharge Detection and Elimination Program, Revere, MA\*
- Multi-Phase Illicit Discharge Detection and Elimination Program, Norwood, MA\*
- Meadowbrook Area 5 Sewer Rehabilitation, Norwood, MA\*
- Stormwater Sampling, Boston, MA\*



# Andrew Bartash

## RESIDENT PROJECT REPRESENTATIVE

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Project Assignment: Resident Project Representative

### Education

B.A., Business Economics,  
University of Maine

### Experience

18 Years

### Joined Firm

2021

## Experience Summary

Andy has more than 18 years of experience in various phases of project design, project execution, environmental strategies, and field work. He has worked on various projects including water, reconstruction, and energy improvements. Andy has served as the lead construction representative for projects throughout Maine and is currently serving as the owner of a landscape/hardscape company. He is experienced in building and installation, grade confirmation, material deliveries, estimating and bidding, local and state regulations, specifications, coordination, and heavy equipment operation.

## Relevant Project Experience

### Storm Drain

- Western Ave, Academy Street and Cobb Road Storm drain and sewer Improvements, Bath, ME

### Civil

- Waterfront Parks and Pathways Guilford Lot and Bath Port, Bath, ME
- Cemetery Road Reconstruction, Somersworth, NH
- CIPP Liner Install, Haverhill, MA

### Other

- Steel galvanized Culvert Installation, Rangeley, ME\*
- Gray Water System Installation, Rangeley, ME
- Restructuring Internal Non-Load bearing Wall, Rumford, ME\*
- Underground Water Lines Installation, Rangeley, ME\*
- French Drains, Farmington, ME\*
- Drainage Ditching, Rangeley, ME\*
- Roof Drain Installation, Rumford, ME\*
- Paver Walkway Installations, Farmington & Rumford, ME\*
- Retaining Wall Installation, Rumford & Farmington, ME\*
- Groundwork and Site Grading, Farmington, Rumford, and Rangeley, ME\*
- Real Estate Management, Various Locations, ME\*
- Technology Company, Portsmouth, NH\*
- Power Sports Outfitter, Oakland/Augusta, ME\*

\*Experience from previous employer

### Wright-Pierce Certificate of Vote

I, Ryan T. Wingard, hereby certify that I am the duly elected Clerk of Wright-Pierce.

I certify that the following is a true copy of a vote taken at a meeting of the board of directors of the corporation, duly called and held on April 6, 2022, at which a quorum of the board was present and voting.

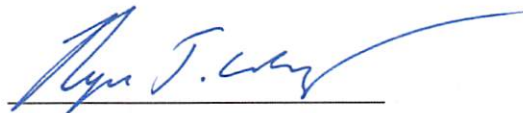
VOTED:

That any one or all of the following officers of Wright-Pierce, on behalf of the corporation, are authorized to execute all Wright-Pierce contracts, both service agreements and general contractual obligations:

- Paul F. Birkel, Executive Vice President
- John W. Braccio, President/CEO
- Richard N. Davee, Vice President
- Steven C. Hallowell, Vice President
- Edward J. Leonard, Vice President
- Christopher N. Pierce, Vice President
- Richard G. Protasowicki, Vice President
- Laura J. Riley, Vice President/Treasurer/CFO
- Timothy R. Vadney, Vice President
- Ryan T. Wingard, Vice President/Clerk

I hereby certify that said vote has not been amended or repealed and remains in full force and effect.

Attest:



Ryan T. Wingard, Clerk

**April 6, 2022**



## **Proclamations/Recognitions**

## **Approval of Minutes**



Select Board Meeting  
Monday September 19, 2022  
6:40 PM  
Nowak Room, Town Offices  
Draft Minutes

1. Call Meeting to Order

Members present: Julie Gilman, Molly Cowan, Lovey Roundtree Oliff, Niko Papakonstantis, Nancy Belanger, and Assistant Town Manager Melissa Roy were present at this meeting.

The meeting was called to order by Mr. Papakonstantis at 6:40 PM. The Board went down to the Wheelwright Room for interviews.

2. Board Interviews

- a. Florence Ruffner for the Arts & Culture Commission
- b. Chris Newport for the Budget Recommendations Committee

The Board reconvened in the Nowak Room at 6:55 PM.

3. Public Comment

- a. There was no public comment at this meeting.

4. Proclamations/Recognitions

Mr. Papakonstantis read the proclamation for Constitution Week:

*Whereas it is the privilege and duty of the American people to commemorate the two hundred and thirty-fourth anniversary of the drafting of the Constitution of the United States of America with appropriate ceremonies and activities, and  
Whereas Public Law 915 guarantees the issuing of a proclamation each year by the President of the United States of America designating September 17 through 23 as Constitution Week,*

*Now, therefore, I Niko Papakonstantis, Select Board Chair of the Town of Exeter, do hereby proclaim the week of September 17 through 23 as Constitution Week in the Town of Exeter, and I urge all citizens to study the Constitution and reflect on the privilege of being an American with all the rights and responsibilities which that privilege involves.*

*In witness whereoff, I have hereunto set my hand and caused the Seal of the Town of Exeter to be affixed this 19th day of September of the year of our Lord Two Thousand Twenty-Two.*

5. Approval of Minutes

- a. Regular Meeting: August 22, 2022

**MOTION:** Ms. Belanger moved to approve the meeting minutes of August 22, 2022 as presented. Ms. Gilman seconded. Ms. Oliff abstained, as she was not present on August 22. The motion passed 4-0.

b. Regular Meeting: September 6, 2022

**MOTION:** Ms. Belanger moved to approve the meeting minutes of September 6, 2022 as presented. Ms. Gilman seconded. The motion passed 5-0.

6. Appointments and Resignations

a. The Board was asked to accept the resignation of Camille Webber, the EHS student liaison to the Exeter Energy Committee.

**MOTION:** Ms. Belanger moved to accept with regret the resignation of Camille Webber. Ms. Gilman seconded. The motion passed 5-0.

7. Discussion/Action Items

a. Polling Pads

Town Moderator Kate Miller, Town Clerk Andie Kohler, and Supervisor of the Checklist Vicky Nawoichyk were present to discuss the polling pads. Ms. Miller said the cost of renting for one election is \$9,300. In some years we have four elections. The cost of purchasing is \$19,400, which is just a little over 2x the rental cost for one election. There is no lease agreement. No other towns or cities are renting. Rochester rented for a year and purchased them. It makes more economic sense to purchase them. The price includes the central cradle point to which everything is connected and 10 poll pads, which should be ample.

Mr. Papakonstantis said if we want to have the system for the March 2023 election, the purchase would have to come from funds we already have. ARPA funds have been talked about, but is there any other money in the budget? Ms. Roy said Mr. Dean would like the Board to discuss ARPA funding.

Ms. Gilman asked if the Town Clerk's Department has a line item that's ready to purchase new voting machines when the Secretary of State figures out what they want. Ms. Kohler said it's only about \$1,200. There's no equipment budget for this. Mr. Papakonstantis said he believes this should be in the budget. ARPA funding should be used for what it was meant for. This will be a line item moving forward. However, he understands the issue of the timing.

Ms. Belanger said she saw the potential benefit of this system during Tuesday's voting, but our last meeting was telling Department heads to not make these ARPA requests. There's only one election next year, do we really want to consider buying them for a year with one election? If it's in the budget, we could purchase in the Fall and use them for Deliberative Session and the March 2024 election.

Ms. Belanger was concerned that the company will only train once. Ms. Kohler said the company is right there on election day if there's an issue. Ms. Belanger said if the ballot clerks have to wait almost a year between training and use, they may forget how to use them.

Ms. Nawoichyk said having the polling pads first at a primary may be complicated, since we're talking about party affiliation and what people are registered for. In a March election, people would get used to using them. Her job

has been training the ballot clerks, so the one-time training is more of a train-the-trainer question.

Ms. Kohler said we also thought about doing a mock election as a dry run with the public at the Town Hall.

Attorney Miller said we are likely to have a big turnout for the Presidential Primary, so it may be challenging to use it for the first time then.

Mr. Papakonstantis asked how quickly we could get the system, and Ms. Kohler said by the end of the week.

Ms. Gilman asked about the hardware lifecycle. Ms. Kohler said the only thing they'd update would be the software every 5-6 years.

Ms. Gilman asked what the Secretary of State thinks of these. Attorney Miller said that office encourages them, because one of the big concerns the Secretary of State has is lines to check in which may discourage voters. When this system is in place, waiting times go way down, because you don't split the alphabet and anyone can check in with any clerk.

Ms. Oliff said she watched a number of people standing and waiting while there were empty spaces elsewhere. The sooner we can do this the better.

Ms. Nawoichyk said buying them now will give us more time for an education campaign for voters.

Mr. Papakonstantis said he's concerned about the process and doesn't want to use ARPA funds, but making the voting process more seamless is vitally important. There's not enough money in the budget for this, but we could task the Town Manager to scrub the budget and find some money to offset the \$19,400. The Board will revisit it in the next meeting.

b. Economic Development Update

Darren Winham, the Economic Development Director, was present to give an update on economic development. Osram sold a portion of their property, and the plan is to develop and sell building B to a manufacturing firm that caters to the military, which would have 175 new employees. The Coastal Waters charter school is open at 2 Holland Way. The owners are looking to combine 22 and 24 Continental Drive and build a 300,000-400,000 square foot building. Primrose Daycare is now open on Epping Road. Street [a restaurant] is open. Nouria Energy is going up right now. 85 Epping Road has a P&S with a bank, but he can't say the name yet. Business outreach continues, with 1,400 people on our mailing list. Mr. Carlisle's property has a P&S for an existing brewery; there is a legal issue, but he's hoping we can finish the TIF road and put that brewery in. Mr. Monahan's project is going forward, 220 units with affordable units. Mr. Monahan put in an Invest NH application for \$3M. He's talking to two different commercial entities now looking at the front of that development. Travel & Nature moved to Lincoln Street. FH Kahn moved to Domain Drive. 140 Epping Road, formerly Palmer & Sicard, is going to be a ninja warrior gym. IOKA has been hung up with State Permits, which were complicated because the building actually extends into the river, but they now have permits in hand and they'll be

“going gangbusters”. A startup called Fat Hen Brewing is looking at the Alrose Shoe site. At 23 Water Street, we’re talking to Mr. Berkowitz about doing something on that property because the cost of construction is precluding work there. Mobile vending is going well, we had “Tune Fork Tuesdays” in the Townhouse Common. Glerups, a comfortable shoe company from Denmark, will put their distribution offices of 95,000 square feet on Continental Drive; that project has received site plan approval. The State wants to sell the property 1 Cronin Road, which is off Epping Road before the Highway. He will work with the realtor and try to get something in there that makes sense. The White Apron is opening “Mila by White Apron” at 1 Franklin Street. He’s meeting with them on Wednesday. A NH Cafe with 2 regional sites is looking to purchase the Tavern for a third site. Gentle Dental moved to where Olympia Sports was. Enna Chocolate created a reusable cup program and is trying to get other local businesses to participate. Seasons Corner’s Market is interested in Exeter. 17 Industrial Drive is on the market. Otto Pizza is open. He [Mr. Winham] applied for our own Invest NH grant, since the State wants to reward communities that make it easy to put affordable housing in. \$40M is going to municipalities. Dave Sharples got one for zoning amendments, and we applied for \$10,000 per unit of affordable housing. In order for us to receive the grant, Tom Monahan must get something from them first.

Ms. Gilman said regarding the affordable housing units, is there any assurance that those units will remain affordable? Mr. Winham said per their approval at the ZBA, the affordable housing runs for 30 years. 25% of the project is affordable.

Mr. Winham said we partnered with other communities to advertise in the Patriots Yearbook, which goes to every season ticket holder and is at every game. It cost each community \$1,400 for the full page ad. Ms. Belanger asked how the ad was funded, and Mr. Winham said it was from unused funds in his budget.

c. RPC Proposal re: Floodplain Development Ordinance Amendments and Climate Change Risk Areas

Kristen Murphy said RPC is offering technical expertise to us free of cost. They will review our floodplain zoning ordinance and work to offer some updates to bring us into alignment with the Coastal Risks and Hazards Commission, which recommends incorporating 2 feet of Freeboard above base elevation. This would ensure that the lowest level of your property is above the base flood elevation. They also recommend having an advisory coastal flood risk area. If a property in that area came before the town for permits, we would advise them to follow regulations for the flood zones. It’s not mandatory, but gets us looking down the road. It meets our Master Plan goal of identifying flood properties at risk and educating the public.

Ms. Oliff asked how the change would affect homeowners’ insurance. Ms. Murphy said flood insurance is only based on the FEMA boundaries.

Ms. Belanger asked if this would work with what Mr. Sharples is doing with Invest NH, and Ms. Murphy said yes.

**MOTION:** Ms. Belanger moved to support the Planning Department to work with the Rockingham Planning Commission to recommend amendments to the town's floodplain development ordinance. Ms. Gilman seconded. The motion passed 5-0.

d. Community Power Update

Cliff Sinnott of the Energy Committee and Energy Aggregation Committee was present to give an update on the Community Power initiative. When the Board updated the plan, the PUC [Public Utilities Commission] updated the rules the following week. We wanted to have one community update their plan and see how the PUC responded, so Lebanon submitted and was approved. Our plan was based on a similar template, and will likely succeed. He asked that the Board transmit the plan to the PUC. After that approval, they can take 60 days to review and respond. Then we request from the utility the data on demand for electricity. The data is anonymized, but fairly granular. After that, there's a series of decisions by the Board. CPCNH is developing a number of policies that are required before they can procure power for the communities, including a cost sharing agreement, energy risk sharing policy, financial reserve policy, and a rate setting policy. The Board must approve these policies on behalf of the town. We'll also have to decide that the rate is good enough to proceed; it must be better than the Unitil default rate. If all of that works, we could launch next April.

Mr. Papakonstantis asked how other towns plan to go about the public information piece. Mr. Sinnott said CPCNH will likely develop a generic outreach campaign, which we can use to create our own.

Ms. Belanger asked how far the data will go back. Mr. Sinnott said we had some rough info in the appendix which went back two years.

Ms. Cowan suggested partnering with the Communications Advisory Committee in the ramp-up to the public outreach campaign. Mr. Sinnott said EXTV had been very helpful already.

**MOTION:** Ms. Belanger moved to authorize the Town Manager to sign the letter to be sent to the NH Public Utilities Commission which would state the approval of the Exeter Electric Aggregation Plan of December 29, 2021 which was approved by the Exeter voters at the March Town Meeting 2022 and amended by the Select Board on July 18, 2022. Ms. Gilman seconded. The motion passed 5-0.

e. Accept Certified Local Government Grant of \$100 for membership in the National Alliance of Preservation Commissions

Ms. Gilman said we received a \$100 grant to pay the dues for Heritage Commission and Historic District Commission membership to the National Alliance of Preservation Commissions. We received a grant of \$25,000 a number of years ago for a two-day teaching session for volunteers on historical criteria,

which was a great success. At these meetings, we connect with other towns and cities on what tools they're using and what they're working on.

**MOTION:** Ms. Belanger moved to accept the Local Government Grant for membership in the National Alliance of Preservation Commissions in the amount of \$100 and to authorize the Town Manager to sign any necessary documents. Ms. Gilman seconded. The motion passed 5-0.

8. Regular Business

a. Tax Abatements, Veterans Credits and Exemptions

**MOTION:** Ms. Gilman moved to approve a solar exemption for 63/150 for \$8,000 in tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to approve a solar exemption for 71/112 in the amount of \$21,000 for tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to approve a solar exemption for 63/72 in the amount of \$12,000 for tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to approve an abatement for 104/79/1000 in the amount of \$550.40 for tax year 2020, \$534.58 for tax year 2021, and \$586.00 for tax year 2022. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to approve a tax abatement for 104/79/957 in the amount of \$695.42 for 2019, \$992.71 for tax year 2020, \$979.08 for tax year 2021, and \$250 for tax year 2022. Ms. Belanger seconded. The motion passed 5-0.

Ms. Roy said we have our annual request from the Deputy Tax Collector where the Board will make a decision whether to take the deed or do a deed waiver. Last year, the Board waived all of the properties.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 64/105/30 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 74/23 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/229 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/78 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 87/14/21B for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 13/8 for the tax years 2016, 2017, 2018, and 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 111/5/7 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Mr. Papakonstantis seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/124 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/228 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 55/44 for the tax years 2018, 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 58/7 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 103/13/37 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/309 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/332 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 64/105/82 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/222 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 103/15/11 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 55/25 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/309 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Mr. Papakonstantis seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/387 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/324 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would



subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 111/5/1 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 104/68 for the tax years 2016,2017, and 2018 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/50 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/378 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Belanger moved to waive the tax deed for the property located at 95/64/182 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Gilman seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/180 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 52/44 for the tax years 2018 and 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/164/125 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 104/79/144 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/382 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 110/2/34 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/69 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 103/11 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

**MOTION:** Ms. Gilman moved to waive the tax deed for the property located at 95/64/41 for the tax year 2019 because in its judgment, acceptance and ownership of the real estate would subject the municipality to undesirable obligations or liability risks. Ms. Belanger seconded. The motion passed 5-0.

b. Permits & Approvals

**MOTION:** Ms. Gilman moved to accept a notice of intent to cut for 5/1. Mr. Papakonstantis seconded. The motion passed 5-0.

c. Town Manager's Report

- i. Ms. Roy said Mr. Dean has spoken with the Deputy Tax Collector regarding resident Gerry Hamel's request about late fees. We reached out to the software company to see if we can make an adjustment to charge on a daily, not monthly, basis.
- ii. Regarding Swasey Parkway, Attorney Mitchell sent an email to Tom Donovan at Charitable Trust to find out he has retired. Attorney Mitchell has given Mr. Donovan's replacement, Diane Quinlin, a brief update, and

they will have a more in-depth conversation on Sept 27. Once Attorney Mitchell understands their position, he can file with probate court.

- iii. Mr. Dean has been reviewing each Department's budget request and is putting together a reasonable budget. We will come next week with an update and ARPA discussion.
- iv. She and Mr. Dean joined the "housing in plain sight" walking tour, which had a fantastic turnout.
- v. Mr. Papakonstantis said the job posting for the DPW Director is online. Ms. Roy said we contracted with MRI to help us with that recruitment process.

d. **Select Board Committee Reports**

- i. Ms. Belanger said Planning Board had its first CIP meeting Aug 25, and has had one follow up since. The Planning Board supports funding for a parking study. Phillips Exeter was granted a site plan review for reconstruction and site improvements at 24-26 Spring Street. The Site Walk was the Housing Advisory Committee walk. She asked Kristin Murphy about a potential public garden at Rose Farm, but was told that it's very wooded, and would take considerable money to develop. Brian Griset wants beavers to be trapped, but the Conservation Commission allows natural cycles to take place. Mr. Griset is also concerned that the town has not installed "no hunting" signs. The Railroad installed two undersized culverts without the proper permits, and Kristen Murphy will follow up with NHDES. The Lamprey River Advisory Committee is seeking an Exeter representative. The Conservation Commission agreed to keep their current haying cycle agreement at Raynes Farm. For upcoming events, there's an electric vehicle showcase, a Squamscott River Kayak event, a "Forest Bathing" walk, and Skywatch stargazing at Raynes Farm. At the Planning Board meeting of Sept 8, Dave Sharples talked about the Invest NH grant to look at zoning. The walking tour, Housing in Plain Sight, had about 50 attendees. Dave Sharples stopped at all of the stops and explained what our map tells people.
- ii. Ms. Glman said the Energy Committee is hosting the electric vehicle event, where residents can take a test drive and get more info from EV owners. We heard an update on the landfill solar project; the new Inflation Reduction Act has a section on energy infrastructure, so we may be getting some money. There's a question of should we go forward in March for more money on that project. We had expected a return in 10 years, but the data has changed and we now expect a return in 5 years, depending on the size of the array. She had a meeting with the age friendly community group led by RPC. They finished their survey, and are putting out a brochure with the results. People are not aware of the services available. We would like to put together an informational

package on services. The HDC meeting was canceled. Ms. Gilman also gave an update on the State-level "veto day."

- iii. Ms. Cowan had no report.
- iv. Ms. Oliff attended an Arts and Culture Commission meeting, but it did not have a quorum. The Swasey Parkway Trustees are meeting this Wednesday.
- v. Mr. Papakonstantis said that the River Advisory postponed their meeting to October. He thanked the Housing Advisory Committee, EXTV, and town staff for their work on the walking tour.

e. Correspondence

- i. A Federal Aviation Administration notice of a review in Maine, NH, and MA to support helicopter air ambulance operations.
- ii. A letter to attorney Mitchell from retired Attorney Donovan, which was previously mentioned.
- iii. A notice that the household hazardous waste collection is Saturday Oct 15 from 8-12 at the Exeter Public Works garage
- iv. An article about a bill to send an \$100 automatic credit to qualifying Electric ratepayers.

9. Review Board Calendar

- a. The next Select Board meetings are September 26, October 11, and Tuesday October 24. The BRC will meet on Wednesday, September 28.

10. Non-Public Session

- a. There was no non-public session at this meeting.

11. Adjournment

**MOTION:** Ms. Belanger moved to adjourn. Ms. Cowan seconded. The motion passed 5-0 and the meeting adjourned at 8:52 PM.

Respectfully Submitted,  
Joanna Bartell  
Recording Secretary

**Appointments:**

**Arts & Culture Commission**

**Budget Recommendations Committee**

## **Discussion/Action Items**

**Solar Array Update**

**Dave Sharples, Town Planner**



# TOWN OF EXETER

## *Planning and Building Department*

10 FRONT STREET • EXETER, NH • 03833-3792 • (603) 778-0591 • FAX 772-4709

[www.exeternh.gov](http://www.exeternh.gov)

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**Date:** September 23, 2022  
**To:** Russell Dean, Town Manager  
**From:** Dave Sharples, Town Planner  
**Re:** Solar Array at Cross Rd Landfill

I am writing this memorandum to provide an update on the status of the solar array project at the Cross Rd landfill. I will provide the history of the project followed by a discussion on potential next steps.

### History

In 2016, I started exploring the feasibility of a solar array at the Cross Rd landfill. I engaged in discussions with several solar developers to get an understanding of the viability of such a project. At that time, the net metering rules were capped at 1 Megawatt (MW), and the landfill site could accommodate at least a 1.7 MW project. At the time there were bills in the NH Legislature proposed to increase the 1 MW cap to 5 MW. In 2019, a bill did pass allowing the increase.

With the newly adopted bill that made the project worth exploring, the Town issued a Request for Proposals (RFP) in October 2020, and received two responses. One of the responses was from ReVision Energy, a local solar company based out of Brentwood, NH. Their response included two options, one to lease the site to a solar developer and the other for the town to own the solar array. Staff, the Energy Committee, the Sustainability Advisory Committee and the Select Board all vetted the two options. The Select Board ultimately chose to place a warrant article on the 2021 Warrant for \$3,617,629 to construct up to a 1.77 MW solar array at the landfill, the ownership of which would remain with the Town.

The article was passed by the voters in March 2021 and I continued working with ReVision Energy as they had already submitted a pre-application to Unitil for an interconnection study. The following timeline of events after the warrant article was passed is as follows:

- **Mid-March 2021 to July 1, 2021:** Worked with ReVision to get a mutually agreeable Letter of Intent to move forward with the solar array project.
- **July 2, 2021:** Town entered into a Letter of Intent (LOI) with ReVision Energy. As part of the LOI, it was ReVision Energy's responsibility to file an interconnection Impact Study to understand what Unitil would require to connect the solar array to their transmission system.
- **July 2022 – September 2022:** ReVision prepared the Impact Study application.



- **September 23, 2021:** I signed the Impact Study application on behalf of the Town.
- **November 1, 2021:** I signed the Impact Study agreement between the Town and Unitil. The agreement included language that the Impact Study would be completed within 55 days from the day the agreement was signed.
- **November 11, 2021:** ReVision Energy submitted the Impact Study.
- **November 17, 2021:** The day Unitil determined that they had received a complete application, signed agreement and payment for the study. This is when the day the 55-day timeframe referenced in the agreement began.
- **January 4, 2022:** I sent an email to Unitil inquiring about the status of the Impact Study as it was 65 days after I signed the agreement. I was informed by Unitil that the 55 days was business days and that the Impact Study had been placed "on hold" on December 1, 2020 until January 4, 2022. I was unaware of this "hold" but worked with ReVision to address it immediately. Unitil informed me that the study would likely be done February/March 2022.
- **April 15, 2022:** Received an email from Unitil with estimates for the upgrades needed at the site to accommodate the interconnection of the solar array. The estimate was \$641,451. ReVision had budgeted \$100,000 for upgrades included in their turnkey price of \$3,617,649, well short of what was needed.
- **April 15, 2022:** In the same email Unitil sent with the cost estimate, they discussed the possibility about further study. The Town and ReVision discussed it but felt it wasn't worth pursuing at that point until we received and reviewed the Impact Study.
- **June 9, 2022:** The Town received the Impact Study from Unitil, approximately 8 months after submission.
- **June 2022 – July 2022:** ReVision and the Town reviewed the Impact Study and requested a meeting with Unitil to ask questions about the requirements. A meeting was set up for July 28, 2022 but Unitil cancelled at the last minute. It took some time to reschedule.
- **August 16, 2022:** The US President signed the Inflation Reduction Act (IRA). A part of the IRA adopted a Clean Electricity Investment Credit that would apply to our solar project. The percentage of the credit is 30% and includes interconnection costs. The specific tax credit amounts are shown in the enclosed cash flow sheets.
- **August 23, 2022:** Unitil, ReVision Energy and I participated on a call and discussed the study and interconnection requirements. We were mainly seeking information on the need for a Direct Transfer Trip (DTT). The DTT was unexpected by ReVision and its cost was estimated at \$243,829, representing almost 40% of the \$641,451 estimate. Unitil explained that a DDT was required but there was a possibility to avoid one if other locations were studied. We are in the process of exploring other options that may alleviate the need for a DDT. However, all analyses below assume that DDT will be required for interconnection and that cost is accounted for.
- **September 8, 2022:** I participated in a call with ReVision Energy to determine the next steps and review an updated estimate (enclosed) from ReVision on the

price of a 1.77MW system. The estimate for the project was well over what the voters approved in 2021.

- **September 8 – 23, 2022:** I worked with ReVision Energy to get a Cash Flow Projection and Summary sheet for a project that meets our current budget. I received this information today and is attached. As you will note, we are able to construct a 1.3MW system with the authorized funding.

### Next Steps

As you can see from the timeline above, the project has been moving forward, albeit slowly. Since the Town can only issue a bond twice a year and need to make that decision in either October or May, another deadline is fast approaching. In an effort to avoid another 6-month delay in the project, I am considering a dual approach.

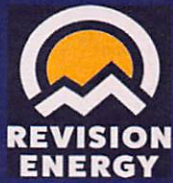
I would like to review and negotiate a potential contract with ReVision Energy for the 1.3 MW system. As you will note from the cash flow and summary, the project cost falls within our spending authority granted by the voters in 2021. However, we anticipate receiving a \$1,084,389 credit through the IRA. Therefore, costing significantly less than the voters approved once the credit is received. This smaller system still meets the intent of the project as the assumptions show the project as cash flow positive from year one as we originally presented to the voters.

At the same time, I would like to explore proposing a warrant article to go before the voters in March to vote on authorizing the Town to increase our bonding authority by \$1,484,041 to a total of \$5,070,619. If such a warrant article makes it onto the ballot and is approved, it would allow us to construct the larger system of 1.77MW. The warrant article would request an additional \$1,452,990. However, the tax credit we would receive on the larger project is estimated to be \$1,484,041, thereby covering the entire amount with an additional \$31,051. In essence, the tax credit will completely offset the amount of the warrant article. The reason we need a warrant article is that we only have the authority to spend up to the amount approved in the 2021 warrant regardless if we receive a credit to offset the difference. While both are cash flow positive based upon ReVision's assumptions, the larger system yields a far greater return than the smaller system as shown in the attached cash flow projections.

I would respectfully request to be placed on the September 26, 2022 Select Board agenda to present this information to the Board. I am not seeking any votes or approval on anything at this point. I am only seeking their input on my proposed path forward. If they agree to move ahead, I will then engage a third party to review the cash flow and project summary sheets and negotiate with ReVision on the parameters of a potential contract. If all goes well, I would anticipate returning to the Board in the near future and ask for a vote to authorize you to enter into a contract.

Thank You.

enc (2)



# Town of Exeter Solar Farm

## Proposal for Exeter Capped Landfill: Full Scale

Preliminary Proposal Date

### Engineer's Rendering: Ground

September 23, 2022

### Solar Design Summary

Project Size (DC)	3685 Panels	1768.8 kW
Project Size (AC)	29 Inverters	1450 kW
Annual Generation (kWh)		2,313,590

### Investment Summary

Turnkey System Cost	\$4,259,708
Utility Upgrade Cost Estimate	\$657,025
Permitting & Site Prep Estimate	\$153,886
<b>Total System Cost Estimate</b>	<b>\$5,070,619</b>
Federal Rebate under IRA	-\$1,484,000
Annual O&M (Optional)	\$8,710
<b>Net investment</b>	<b>\$3,595,329</b>

Pricing guaranteed for 30 days. Financing and lease options available.



Cross Road, Exeter, NH (Satellite Data)

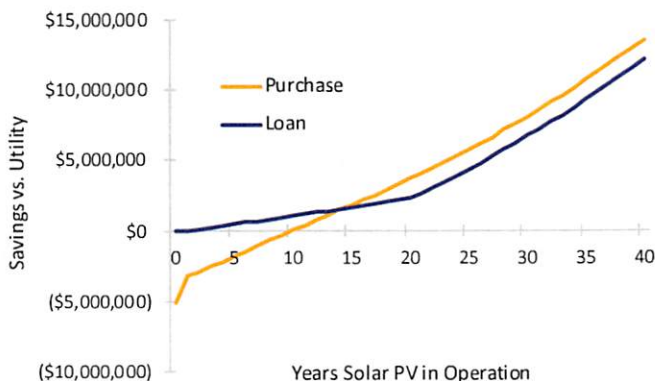
### Project Savings/Revenue

Energy Savings (Year 1)	\$284,479
Renewable Energy Credits (Year 1)	\$80,476
Simple Payback	10
25-Year Internal Rate of Return (IRR)	8.63%
25-Year Net Savings (warranty period)	\$5,757,507
40-Year Net Savings (Commercial Lifespan)	\$13,549,597

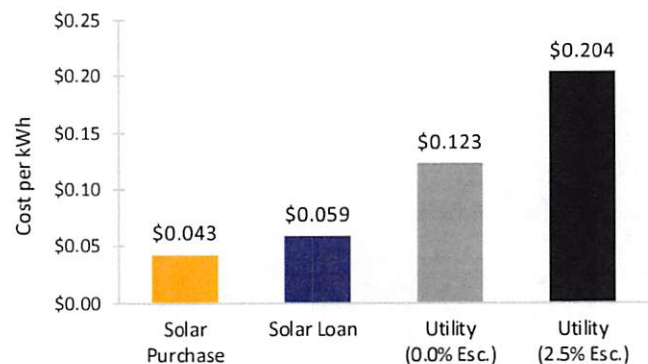
### Environmental Benefits

Annual CO2e Offset (pounds)	2,267,319
Equivalent To...	
Gallons of Gasoline Not Burned	115,724
Passenger Cars Removed From the Road	222
Pounds of Coal Not Burned	1,133,142
Tons of Waste Recycled	350

### Solar Savings vs. Utility



### Levelized Cost of Energy (40 Years)



## Turnkey Solar Project Preliminary Cash Flow - Full Scale - Town of Exeter

System Design	
Annual Generation	2,313,590
System Size in kW (DC)	1768.80
System Size in kW (AC)	1450.00
Basis Eligible Cost	\$4,946,803
Basis Ineligible Cost	\$123,816
Turnkey Price	\$5,070,619
Federal Rebate under IRA	-\$1,484,000
Annual Output Derate	0.5%

Project Expenses	
O&M	\$8,710
O&M Escalator	2%
Insurance	\$0
Insurance De-Escalator	0%
Inverter Replacement (Y21)	\$106,128
Property Tax (Y1)	\$0
Property Tax De-Escalator	5%
Land Lease (\$/year)	\$0

Tax Assumptions	
State	NH
Net Metering	Tariff
Non-Profit?	No
Investment Tax Credit (ITC)	30%
Install Quarter	Q1
Bonus Depreciation	Yes
Federal Tax Rate (1, 2)	NA
State Tax Rate	NA
Effective Tax Rate (1, 2)	NA
Total Depreciation Benefit	\$0

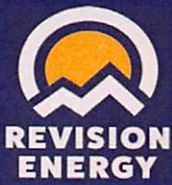
Loan Assumptions	
Down Payment	\$0
Loan Amount	\$5,070,619
Interest Rate	3.38%
Term	20
Reamortized in Y2?	Yes

Project Income	
Value of Solar (Y1)	\$0.1230
Utility Escalator	2.5%
Tariff Rate (\$/kWh)	\$0.1230
Tariff Term (years)	0
Y1 REC Volume	2314
REC Price (\$/MWh)	\$35.00
REC Term (years)	10
REC Depreciation	5%
Y1 REC Management Fee	\$500
Est. Total REC/Incentive Value	\$631,765

Net Metering Assumptions	
Utility Company	Unitil
Retail Electricity Rate (2021-22)	\$0.1478
Net Metering Rate (2021-22)	\$0.1230
Net Metering Percent	100%

Year	Generation (kWh)	Value of Solar	Avoided Utility Cost/Revenue	REC Value	O&M	Grant or Rebate	Tax Credit	Purchase Tax Benefits	Purchase Annual Cash Flow	Purchase Cum. Cash Flow	Annual Loan Payment	Loan Tax Benefits	Loan Annual Cash Flow	Loan Cum. Cash Flow
0									(\$5,070,619)	(\$5,070,619)			\$0	\$0
1	2,313,590	\$0.1230	\$284,479	\$80,476	\$8,710	\$0	\$1,484,041	\$0	\$1,840,286	(\$3,230,333)	(\$349,150)	\$0	\$1,491,136	\$0
2	2,302,022	\$0.1260	\$290,133	\$76,042	\$8,884	\$0	\$0	\$0	\$357,292	(\$2,873,041)	(\$242,683)	\$0	\$114,608	\$114,608
3	2,290,512	\$0.1292	\$295,899	\$71,852	\$9,061	\$0	\$0	\$0	\$358,690	(\$2,514,352)	(\$242,683)	\$0	\$116,006	\$230,614
4	2,279,060	\$0.1324	\$301,780	\$67,890	\$9,243	\$0	\$0	\$0	\$360,428	(\$2,153,924)	(\$242,683)	\$0	\$117,745	\$348,359
5	2,267,664	\$0.1357	\$307,778	\$64,146	\$9,428	\$0	\$0	\$0	\$362,497	(\$1,791,427)	(\$242,683)	\$0	\$119,813	\$468,172
6	2,256,326	\$0.1391	\$313,895	\$60,607	\$9,616	\$0	\$0	\$0	\$364,886	(\$1,426,541)	(\$242,683)	\$0	\$122,203	\$590,375
7	2,245,045	\$0.1426	\$320,134	\$57,261	\$9,808	\$0	\$0	\$0	\$367,587	(\$1,058,954)	(\$242,683)	\$0	\$124,903	\$715,278
8	2,233,819	\$0.1462	\$326,497	\$54,099	\$10,005	\$0	\$0	\$0	\$370,591	(\$688,363)	(\$242,683)	\$0	\$127,907	\$843,186
9	2,222,650	\$0.1498	\$332,986	\$51,109	\$10,205	\$0	\$0	\$0	\$373,891	(\$314,473)	(\$242,683)	\$0	\$131,207	\$974,393
10	2,211,537	\$0.1536	\$339,604	\$48,284	\$10,409	\$0	\$0	\$0	\$377,479	\$63,006	(\$242,683)	\$0	\$134,796	\$1,109,189
11	2,200,479	\$0.1574	\$346,354	\$0	\$10,617	\$0	\$0	\$0	\$335,737	\$398,743	(\$242,683)	\$0	\$93,053	\$1,202,242
12	2,189,477	\$0.1613	\$353,237	\$0	\$10,829	\$0	\$0	\$0	\$342,408	\$741,151	(\$242,683)	\$0	\$99,725	\$1,301,967
13	2,178,529	\$0.1654	\$360,258	\$0	\$11,046	\$0	\$0	\$0	\$349,212	\$1,090,363	(\$242,683)	\$0	\$106,529	\$1,408,495
14	2,167,637	\$0.1695	\$367,418	\$0	\$11,267	\$0	\$0	\$0	\$356,151	\$1,446,514	(\$242,683)	\$0	\$113,468	\$1,521,963
15	2,156,799	\$0.1737	\$374,721	\$0	\$11,492	\$0	\$0	\$0	\$363,228	\$1,809,743	(\$242,683)	\$0	\$120,545	\$1,642,508
16	2,146,015	\$0.1781	\$382,168	\$0	\$11,722	\$0	\$0	\$0	\$370,446	\$2,180,189	(\$242,683)	\$0	\$127,763	\$1,770,271
17	2,135,285	\$0.1825	\$389,764	\$0	\$11,956	\$0	\$0	\$0	\$377,807	\$2,557,996	(\$242,683)	\$0	\$135,124	\$1,905,395
18	2,124,608	\$0.1871	\$397,510	\$0	\$12,196	\$0	\$0	\$0	\$385,315	\$2,943,311	(\$242,683)	\$0	\$142,631	\$2,048,027
19	2,113,985	\$0.1918	\$405,411	\$0	\$12,439	\$0	\$0	\$0	\$392,971	\$3,336,283	(\$242,683)	\$0	\$150,288	\$2,198,315
20	2,103,415	\$0.1966	\$413,468	\$0	\$12,688	\$0	\$0	\$0	\$400,780	\$3,737,063	(\$242,683)	\$0	\$158,097	\$2,356,411
21	2,092,898	\$0.2015	\$421,686	\$0	\$12,942	\$0	\$0	\$0	\$302,616	\$4,039,679	\$0	\$0	\$302,616	\$2,659,027
22	2,082,434	\$0.2065	\$430,067	\$0	\$13,201	\$0	\$0	\$0	\$416,866	\$4,456,545	\$0	\$0	\$416,866	\$3,075,894
23	2,072,021	\$0.2117	\$438,615	\$0	\$13,465	\$0	\$0	\$0	\$425,150	\$4,881,695	\$0	\$0	\$425,150	\$3,501,043
24	2,061,661	\$0.2170	\$447,332	\$0	\$13,734	\$0	\$0	\$0	\$433,598	\$5,315,293	\$0	\$0	\$433,598	\$3,934,641
25	2,051,353	\$0.2224	\$456,223	\$0	\$14,009	\$0	\$0	\$0	\$442,214	\$5,757,507	\$0	\$0	\$442,214	\$4,376,855
26	2,041,096	\$0.2280	\$465,290	\$0	\$14,289	\$0	\$0	\$0	\$451,001	\$6,208,508	\$0	\$0	\$451,001	\$4,827,857
27	2,030,891	\$0.2337	\$474,538	\$0	\$14,575	\$0	\$0	\$0	\$459,963	\$6,668,471	\$0	\$0	\$459,963	\$5,287,820
28	2,020,736	\$0.2395	\$483,969	\$0	\$14,866	\$0	\$0	\$0	\$469,103	\$7,137,574	\$0	\$0	\$469,103	\$5,756,923
29	2,010,633	\$0.2455	\$493,588	\$0	\$15,164	\$0	\$0	\$0	\$478,425	\$7,615,999	\$0	\$0	\$478,425	\$6,235,348
30	2,000,580	\$0.2516	\$503,398	\$0	\$15,467	\$0	\$0	\$0	\$487,931	\$8,103,930	\$0	\$0	\$487,931	\$6,723,279
31	1,990,577	\$0.2579	\$513,403	\$0	\$15,776	\$0	\$0	\$0	\$497,627	\$8,601,558	\$0	\$0	\$497,627	\$7,220,906
32	1,980,624	\$0.2644	\$523,607	\$0	\$16,092	\$0	\$0	\$0	\$507,515	\$9,109,073	\$0	\$0	\$507,515	\$7,728,422
33	1,970,721	\$0.2710	\$534,014	\$0	\$16,414	\$0	\$0	\$0	\$517,600	\$9,626,673	\$0	\$0	\$517,600	\$8,246,022
34	1,960,867	\$0.2777	\$544,627	\$0	\$16,742	\$0	\$0	\$0	\$527,886	\$10,154,559	\$0	\$0	\$527,886	\$8,773,908
35	1,951,063	\$0.2847	\$555,452	\$0	\$17,077	\$0	\$0	\$0	\$538,375	\$10,692,934	\$0	\$0	\$538,375	\$9,312,283
36	1,941,307	\$0.2918	\$566,492	\$0	\$17,418	\$0	\$0	\$0	\$549,073	\$11,242,008	\$0	\$0	\$549,073	\$9,861,356
37	1,931,601	\$0.2991	\$577,751	\$0	\$17,767	\$0	\$0	\$0	\$559,984	\$11,801,992	\$0	\$0	\$559,984	\$10,421,340
38	1,921,943	\$0.3066	\$589,233	\$0	\$18,122	\$0	\$0	\$0	\$571,111	\$12,373,103	\$0	\$0	\$571,111	\$10,992,452
39	1,912,333	\$0.3142	\$600,944	\$0	\$18,484	\$0	\$0	\$0	\$582,460	\$12,955,563	\$0	\$0	\$582,460	\$11,574,912
40	1,902,771	\$0.3221	\$612,888	\$0	\$18,854	\$0	\$0	\$0	\$594,034	\$13,549,597	\$0	\$0	\$594,034	\$12,168,946

*Pricing guaranteed for 30 days. This financial summary is provided for informational purposes only and is not intended to provide, and should not be relied on for, tax, legal or accounting advice.*



# Town of Exeter Solar Farm

## Proposal for Capped Landfill: 2021 Budget

Preliminary Proposal Date

### Engineer's Rendering: Ground

September 23, 2022

### Solar Design Summary

Project Size (DC)	2709 Panels	1300.32 kW
Project Size (AC)	21 Inverters	975 kW
Annual Generation (kWh)		1,700,819

### Investment Summary

Turnkey System Cost	\$2,973,178
Utility, Permitting, Site Prep Estimate	\$641,451
<b>Total System Cost Estimate</b>	<b>\$3,614,629</b>
Federal Rebate under IRA	-\$1,084,000
Annual O&M (Optional)	-\$6,601
<b>Net investment</b>	<b>\$2,524,028</b>

Pricing guaranteed for 30 days. Financing and lease options available.



Cross Road, Exeter, NH (Satellite Data)

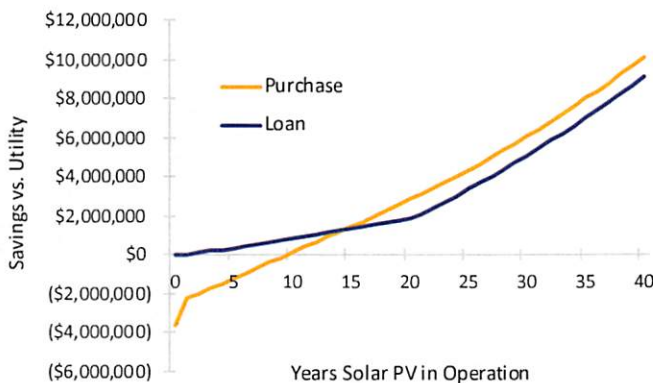
### Project Savings/Revenue

Energy Savings (Year 1)	\$209,133
Renewable Energy Credits (Year 1)	\$59,029
Simple Payback	10
25-Year Internal Rate of Return (IRR)	9.07%
25-Year Net Savings (warranty period)	\$4,331,306
<b>40-Year Net Savings (Commercial Lifespan)</b>	<b>\$10,053,967</b>

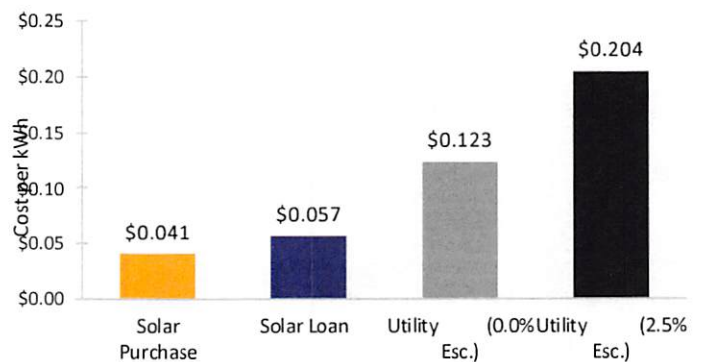
### Environmental Benefits

Annual CO2e Offset (pounds)	1,666,802
<i>Equivalent To...</i>	
Gallons of Gasoline Not Burned	85,074
Passenger Cars Removed From the Road	163
Pounds of Coal Not Burned	833,021
Tons of Waste Recycled	257

### Solar Savings vs. Utility



### Levelized Cost of Energy (40 Years)



## Turnkey Solar Project Cash Flow for 2021 Budget - Town of Exeter

System Design	
Annual Generation	1,700,819
System Size in kW (DC)	1300.32
System Size in kW (AC)	975.00
Basis Eligible Cost	\$3,614,629
Basis Ineligible Cost	\$0
Turnkey Price	\$3,614,629
Annual Output Derate	0.5%

Project Expenses	
O&M	\$6,601
O&M Escalator	2%
Insurance	\$0
Insurance De-Escalator	0%
Inverter Replacement (Y21)	\$78,019
Property Tax (Y1)	\$0
Property Tax De-Escalator	5%
Land Lease (\$/year)	\$0
Land Lease Escalator	0%

Tax Assumptions	
State	NH
Net Metering	Tariff
Non-Profit?	No
Investment Tax Credit (ITC)	30%
Install Quarter	Q1
Bonus Depreciation	Yes
Federal Tax Rate (1, 2)	21.0%
State Tax Rate	7.9%
Effective Tax Rate (1, 2)	27.2%
Total Depreciation Benefit	\$0

Loan Assumptions	
Down Payment	\$0
Loan Amount	\$3,614,629
Interest Rate	3.38%
Term	20
Reamortized in Y2?	Yes

Project Income	
Value of Solar (Y1)	\$0.1230
Utility Escalator	2.5%
Tariff Rate (\$/kWh)	\$0.1230
Tariff Term (years)	0
Y1 REC Volume	1701
REC Price (\$/MWh)	\$35.00
REC Term (years)	10
REC Depreciation	5%
Y1 REC Management Fee	\$500
Est. Total REC/Incentive Value	\$463,113

Net Metering Assumptions	
Utility Company	Unitil
Retail Electricity Rate	\$0.1478
Net Metering Rate	\$0.1230
Net Metering Percent	100%
Utilize Default Supply?	Tariff

Year	Generation (kWh)	Value of Solar	Avoided Utility Cost/Revenue	REC Value	O&M	Grant or Rebate	Tax Credit	Purchase Tax Benefits	Purchase Annual Cash Flow	Purchase Cum. Cash Flow	Annual Loan Payment	Loan Tax Benefits	Loan Annual Cash Flow	Loan Cum. Cash Flow
0									(\$3,614,629)	(\$3,614,629)			\$0	\$0
1	1,700,819	\$0.1230	\$209,133	\$59,029	\$6,601	\$0	\$1,084,389	\$0	\$1,345,949	(\$2,268,680)	(\$248,894)	\$0	\$1,097,054	\$0
2	1,692,314	\$0.1260	\$213,289	\$55,769	\$6,733	\$0	\$0	\$0	\$262,325	(\$2,006,355)	(\$170,565)	\$0	\$91,760	\$91,760
3	1,683,853	\$0.1292	\$217,528	\$52,689	\$6,868	\$0	\$0	\$0	\$263,349	(\$1,743,006)	(\$170,565)	\$0	\$92,784	\$184,544
4	1,675,434	\$0.1324	\$221,852	\$49,777	\$7,006	\$0	\$0	\$0	\$264,623	(\$1,478,384)	(\$170,565)	\$0	\$94,058	\$278,602
5	1,667,056	\$0.1357	\$226,261	\$47,024	\$7,146	\$0	\$0	\$0	\$266,139	(\$1,212,244)	(\$170,565)	\$0	\$95,574	\$374,177
6	1,658,721	\$0.1391	\$230,758	\$44,422	\$7,289	\$0	\$0	\$0	\$267,891	(\$944,353)	(\$170,565)	\$0	\$97,327	\$471,503
7	1,650,428	\$0.1426	\$235,344	\$41,963	\$7,434	\$0	\$0	\$0	\$269,872	(\$674,480)	(\$170,565)	\$0	\$99,308	\$570,811
8	1,642,175	\$0.1462	\$240,022	\$39,638	\$7,583	\$0	\$0	\$0	\$272,076	(\$402,404)	(\$170,565)	\$0	\$101,512	\$672,322
9	1,633,965	\$0.1498	\$244,792	\$37,440	\$7,735	\$0	\$0	\$0	\$274,498	(\$127,906)	(\$170,565)	\$0	\$103,933	\$776,255
10	1,625,795	\$0.1536	\$249,657	\$35,363	\$7,889	\$0	\$0	\$0	\$277,131	\$149,225	(\$170,565)	\$0	\$106,566	\$882,821
11	1,617,666	\$0.1574	\$254,619	\$0	\$8,047	\$0	\$0	\$0	\$246,572	\$395,797	(\$170,565)	\$0	\$76,007	\$958,828
12	1,609,577	\$0.1613	\$259,680	\$0	\$8,208	\$0	\$0	\$0	\$251,472	\$647,269	(\$170,565)	\$0	\$80,907	\$1,039,735
13	1,601,530	\$0.1654	\$264,841	\$0	\$8,372	\$0	\$0	\$0	\$256,469	\$903,737	(\$170,565)	\$0	\$85,904	\$1,125,639
14	1,593,522	\$0.1695	\$270,105	\$0	\$8,540	\$0	\$0	\$0	\$261,565	\$1,165,302	(\$170,565)	\$0	\$91,000	\$1,216,639
15	1,585,554	\$0.1737	\$275,473	\$0	\$8,710	\$0	\$0	\$0	\$266,763	\$1,432,065	(\$170,565)	\$0	\$96,198	\$1,312,837
16	1,577,627	\$0.1781	\$280,948	\$0	\$8,885	\$0	\$0	\$0	\$272,063	\$1,704,128	(\$170,565)	\$0	\$101,498	\$1,414,335
17	1,569,738	\$0.1825	\$286,532	\$0	\$9,062	\$0	\$0	\$0	\$277,470	\$1,981,598	(\$170,565)	\$0	\$106,905	\$1,521,240
18	1,561,890	\$0.1871	\$292,227	\$0	\$9,244	\$0	\$0	\$0	\$282,983	\$2,264,581	(\$170,565)	\$0	\$112,418	\$1,633,658
19	1,554,080	\$0.1918	\$298,035	\$0	\$9,428	\$0	\$0	\$0	\$288,606	\$2,553,187	(\$170,565)	\$0	\$118,041	\$1,751,700
20	1,546,310	\$0.1966	\$303,958	\$0	\$9,617	\$0	\$0	\$0	\$294,341	\$2,847,528	(\$170,565)	\$0	\$123,776	\$1,875,476
21	1,538,578	\$0.2015	\$309,999	\$0	\$9,809	\$0	\$0	\$0	\$222,171	\$3,069,699	\$0	\$0	\$222,171	\$2,097,646
22	1,530,885	\$0.2065	\$316,161	\$0	\$10,006	\$0	\$0	\$0	\$306,155	\$3,375,854	\$0	\$0	\$306,155	\$2,403,801
23	1,523,231	\$0.2117	\$322,444	\$0	\$10,206	\$0	\$0	\$0	\$312,239	\$3,688,093	\$0	\$0	\$312,239	\$2,716,040
24	1,515,615	\$0.2170	\$328,853	\$0	\$10,410	\$0	\$0	\$0	\$318,443	\$4,006,536	\$0	\$0	\$318,443	\$3,034,483
25	1,508,037	\$0.2224	\$335,389	\$0	\$10,618	\$0	\$0	\$0	\$324,771	\$4,331,306	\$0	\$0	\$324,771	\$3,359,254
26	1,500,497	\$0.2280	\$342,055	\$0	\$10,830	\$0	\$0	\$0	\$331,224	\$4,662,531	\$0	\$0	\$331,224	\$3,690,478
27	1,492,994	\$0.2337	\$348,853	\$0	\$11,047	\$0	\$0	\$0	\$337,806	\$5,000,337	\$0	\$0	\$337,806	\$4,028,284
28	1,485,529	\$0.2395	\$355,786	\$0	\$11,268	\$0	\$0	\$0	\$344,519	\$5,344,855	\$0	\$0	\$344,519	\$4,372,803
29	1,478,101	\$0.2455	\$362,858	\$0	\$11,493	\$0	\$0	\$0	\$351,364	\$5,696,220	\$0	\$0	\$351,364	\$4,724,167
30	1,470,711	\$0.2516	\$370,069	\$0	\$11,723	\$0	\$0	\$0	\$358,346	\$6,054,566	\$0	\$0	\$358,346	\$5,082,513
31	1,463,357	\$0.2579	\$377,425	\$0	\$11,958	\$0	\$0	\$0	\$365,467	\$6,420,033	\$0	\$0	\$365,467	\$5,447,981
32	1,456,041	\$0.2644	\$384,926	\$0	\$12,197	\$0	\$0	\$0	\$372,729	\$6,792,762	\$0	\$0	\$372,729	\$5,820,710
33	1,448,760	\$0.2710	\$392,576	\$0	\$12,441	\$0	\$0	\$0	\$380,136	\$7,172,898	\$0	\$0	\$380,136	\$6,200,845
34	1,441,517	\$0.2777	\$400,379	\$0	\$12,689	\$0	\$0	\$0	\$387,689	\$7,560,587	\$0	\$0	\$387,689	\$6,588,535
35	1,434,309	\$0.2847	\$408,336	\$0	\$12,943	\$0	\$0	\$0	\$395,393	\$7,955,980	\$0	\$0	\$395,393	\$6,983,928
36	1,427,137	\$0.2918	\$416,452	\$0	\$13,202	\$0	\$0	\$0	\$403,250	\$8,359,230	\$0	\$0	\$403,250	\$7,387,178
37	1,420,002	\$0.2991	\$424,729	\$0	\$13,466	\$0	\$0	\$0	\$411,263	\$8,770,493	\$0	\$0	\$411,263	\$7,798,440
38	1,412,902	\$0.3066	\$433,170	\$0	\$13,736	\$0	\$0	\$0	\$419,435	\$9,189,928	\$0	\$0	\$419,435	\$8,217,875
39	1,405,837	\$0.3142	\$441,780	\$0	\$14,010	\$0	\$0	\$0	\$427,770	\$9,617,697	\$0	\$0	\$427,770	\$8,645,645
40	1,398,808	\$0.3221	\$450,560	\$0	\$14,290	\$0	\$0	\$0	\$436,270	\$10,053,967	\$0	\$0	\$436,270	\$9,081,914

Pricing guaranteed for 30 days. This financial summary is provided for informational purposes only and is not intended to provide, and should not be relied on for, tax, legal or accounting advice.

# CONCORD MONITOR

(<https://www.concordmonitor.com>)

News > State (/News/State/)

## Towns, schools can get get a 'tax break' for solar panels even though they don't pay taxes



Tom Lewis of Advanced Energy Economy talks at the 2022 New Hampshire Energy Summit in Concord on Monday, Sept. 19, 2022.  
Sarah Rose PhotoCourtesy

ReVision co-own  
England wareho



By [DAVID BROOKS \(/byline?byline=By DAVID BROOKS\)](#)

Monitor staff

Published: 9/21/2022 3:17:12 PM

Towns, schools and non-profits should find it even easier to cut their power bill by putting up solar panels or installing batteries, thanks to a dry-sounding provision deep within the complexity of the huge Inflation Reduction Act.

Known as direct payment, it provides an easy way for institutions to get a rebate of 30% of the price of installing solar panels since they can't benefit from the existing 30% tax break because they don't pay taxes.

"This makes it possible for them to take advantage of the tax credit ... that they couldn't before," said Tom Lewis, a principal at Advanced Energy Economy Institute, a non-profit educational organization. Lewis was one of the panelists Monday at the annual New Hampshire Energy Summit in Concord.

Tax credits, especially the ITC or investment tax credit that covers up to 30% of the installation cost, have long been a big part of the financial calculus for whether to install renewable energy. Institutions that don't pay taxes have a couple of alternative methods to cut the up-front cost of installing solar, batteries or other renewable energy, but they are more complex and sometimes more expensive.

One is tax equity financing, which requires the use of a bank or other financial institution as an intermediary, and the other is a power purchase agreement or PPA, in which the developer keeps ownership of the solar panels and the institution gets a break on power costs. PPAs are popular – Dan Weeks of ReVision Energy, which operates in Maine and New Hampshire, said his company built and operates some 220 of them – but can be complicated to set up.

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Under the new direct-pay option, institutions will get a check from the U.S. Treasury Department covering up to 30% of the cost after an installation is completed, Lewis said.

Details are still being worked out, but Lewis said towns and school districts should count on the payment if they're thinking of asking voters for approval of renewable energy systems at the 2023 annual meeting. "It's definitely something they should factor in their decision-making," he said.

Regardless of what they do, however, installation won't be speedy. Weeks said ReVision Energy has a backlog of orders that is months long due largely to a shortage of trained people to install systems, combined with a rush of interest following the sharp rise in electricity prices announced by the states' electric utilities this summer.

What is known as behind-the-meter solar, usually relatively small rooftop arrays that are designed to serve just the building they sit on, has become an important part of New England's power mix.

During the Energy Summit, speakers noted that almost 250,000 such installations exist in the six New England states providing up to 4,800 megawatts of electricity – roughly four times the maximum output of Seabrook Station nuclear power plant.



**Drought Update**

**Jennifer Perry, DPW Director**



# EXETER PUBLIC WORKS DEPARTMENT

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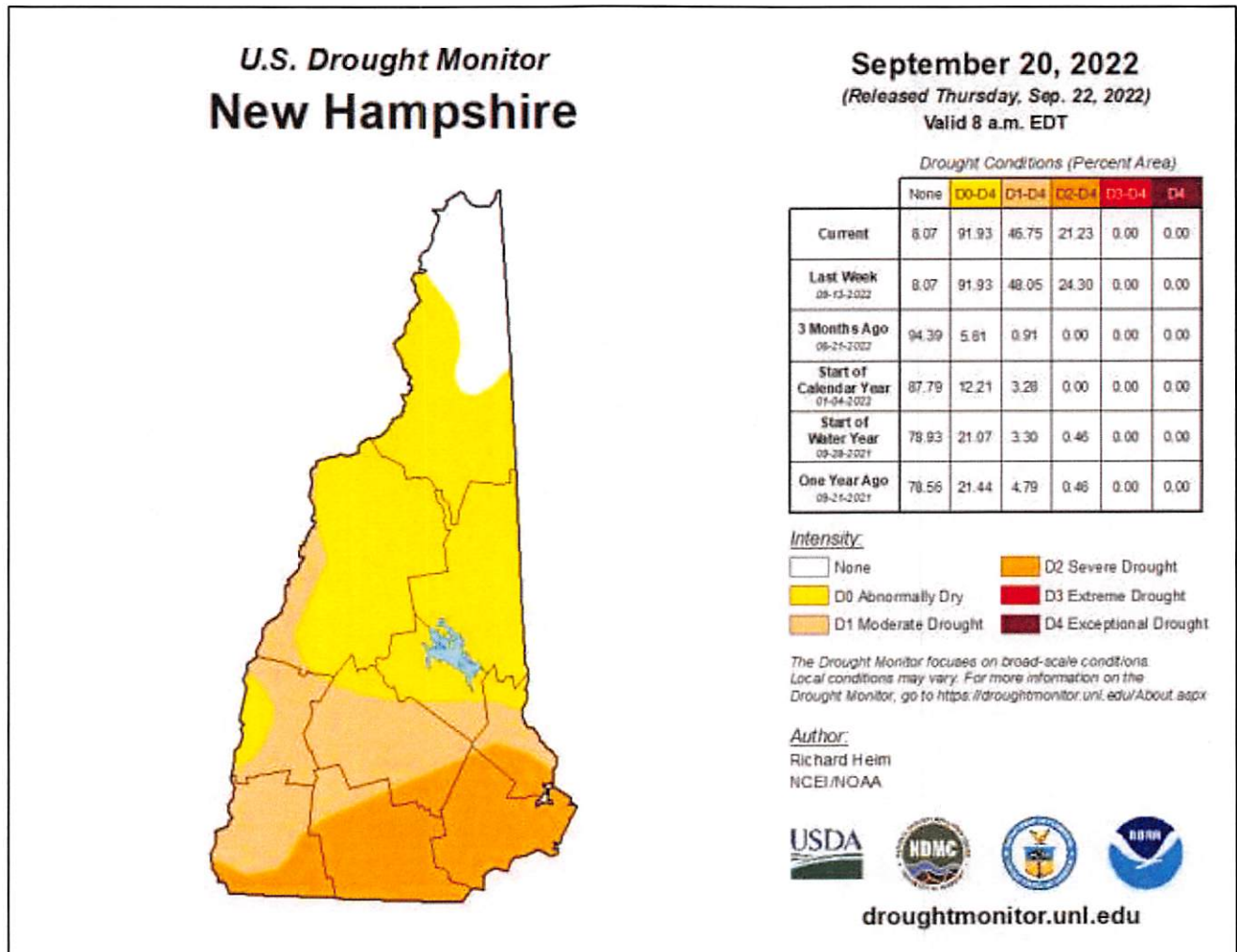
[www.exeternh.gov](http://www.exeternh.gov)

## MEMO

DATE: September 22, 2022  
 TO: Russell Dean, Town Manager  
 Exeter Select Board  
 FROM: Jennifer R. Perry, P.E., Public Works Director  
 RE: Water Resources Status Update & Recommended Water Use Restrictions

### New Hampshire Drought Conditions

The U.S. Drought Monitor dated September 20, 2022, indicates 92% of the State of New Hampshire is in abnormally dry (D0), moderate drought (D1) or severe drought (D2) condition. The Town of Exeter and the upper reaches of the Exeter River watershed continues to be in **severe drought** since August 2, 2022; moderate drought starting July 5, 2022; and abnormally dry starting May 17, 2022.



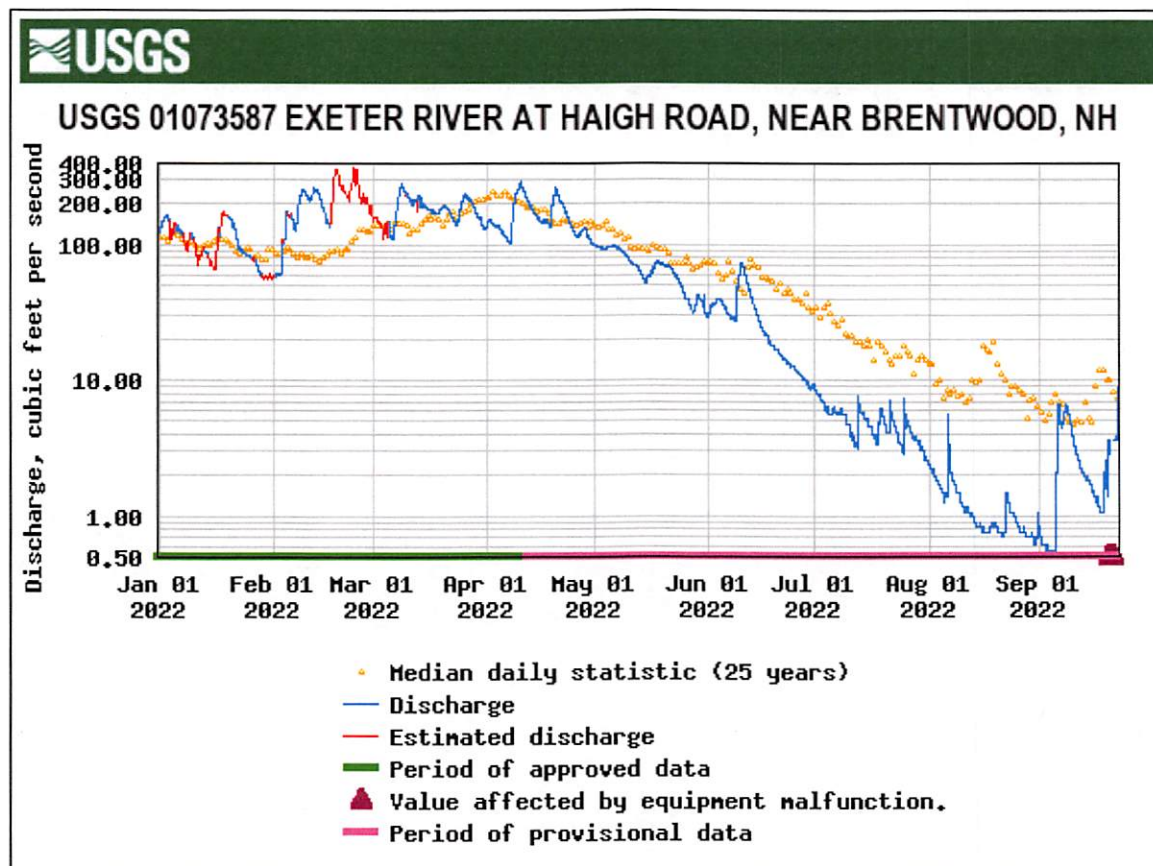
The U.S. Drought Monitor is jointly produced by National Drought Mitigation Center at University of Nebraska-Lincoln, U.S. Department of Agriculture, and National Oceanic and Atmospheric Administration. Map courtesy of NDMC.

<https://droughtmonitor.unl.edu/CurrentMap/StateDroughtMonitor.aspx?NH>

### River Flow

The USGS stream flow gauge on the Exeter River at Haigh Road in Brentwood (drainage area 63.5 square miles) indicates current instantaneous discharge is 8.79 cubic feet per second (cfs) (at 12:15 on 9/22/2022) which is slightly above the median. The water supply intake for the Town of Exeter is located several miles downstream of the gauging station, with a contributing watershed of 107 square miles. The flow rates at the intake location are estimated to be 1.69 times higher than at Haigh Road, or approximately 14.8 cfs (9.6 MGD).

The instantaneous Exeter River flow rate is **average for this time of year.**



<https://waterdata.usgs.gov/usa/nwis/uv?01073587>

### Groundwater Levels

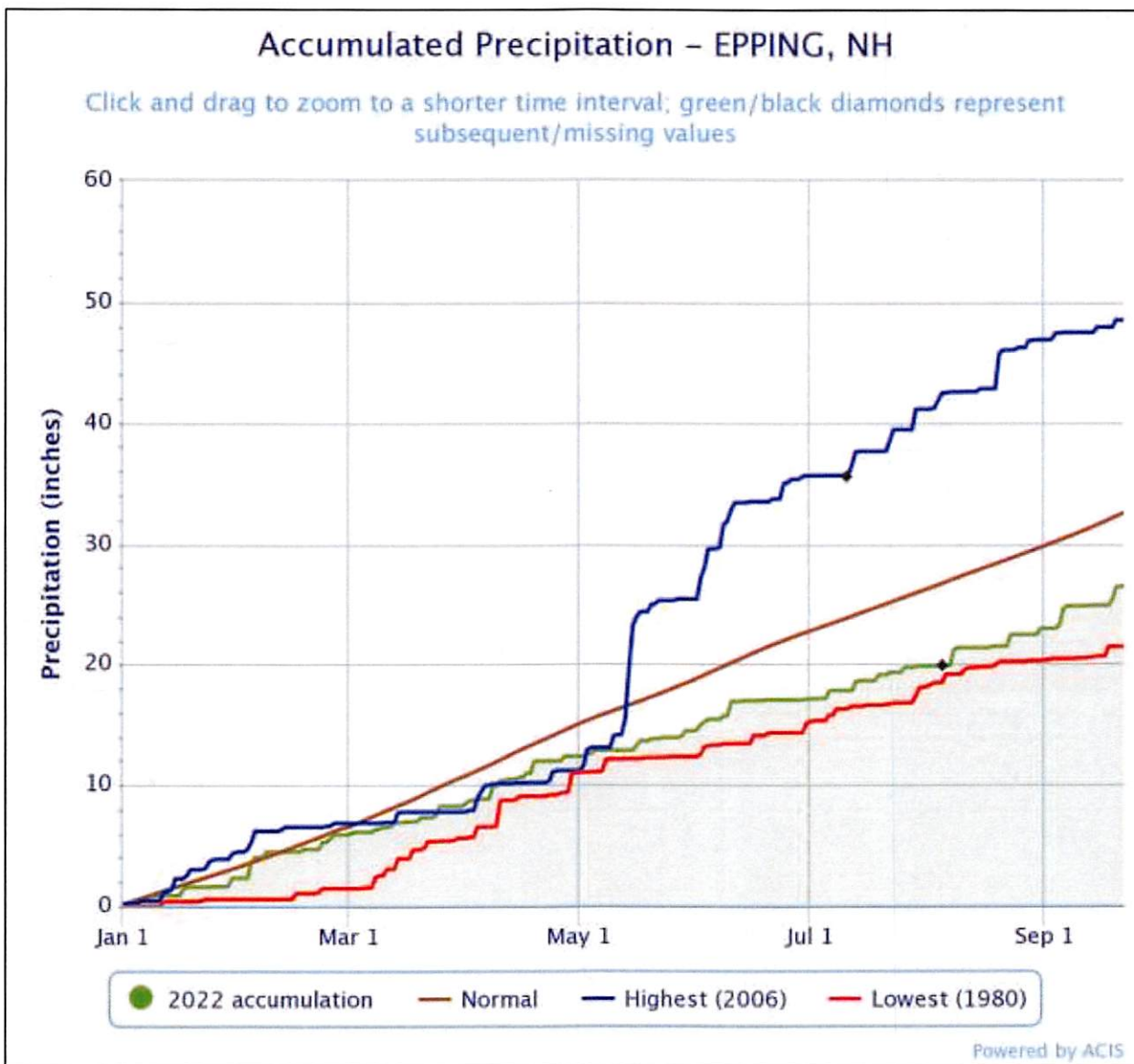
At the end of August, long-term monitoring wells in the southeastern region of the state indicated low to below normal groundwater levels. Groundwater levels in bedrock wells in Northwood and East Kingston were low (below lowest monthly mean); bedrock wells in East Kingston and Hooksett were much below normal (<10<sup>th</sup> percentile) and bedrock and overburden wells in Deerfield and an overburden well in Epping were below normal (10<sup>th</sup> to 25<sup>th</sup> percentile) (see <https://www.des.nh.gov/sites/g/files/ehbemt341/files/documents/nhgs-gwlevels-aug2022.pdf>)

Current groundwater levels in the region are **low to below normal.**

### Precipitation

Total precipitation received since January 1 through September 21 is 26.39 inches. There is a rainfall deficit of 5.96 inches below the average of 32.35 inches for this time of year (Source: National Weather Service NOWData for Epping, NH). The total annual precipitation mean is 45.17 inches for this site (records started 1963).

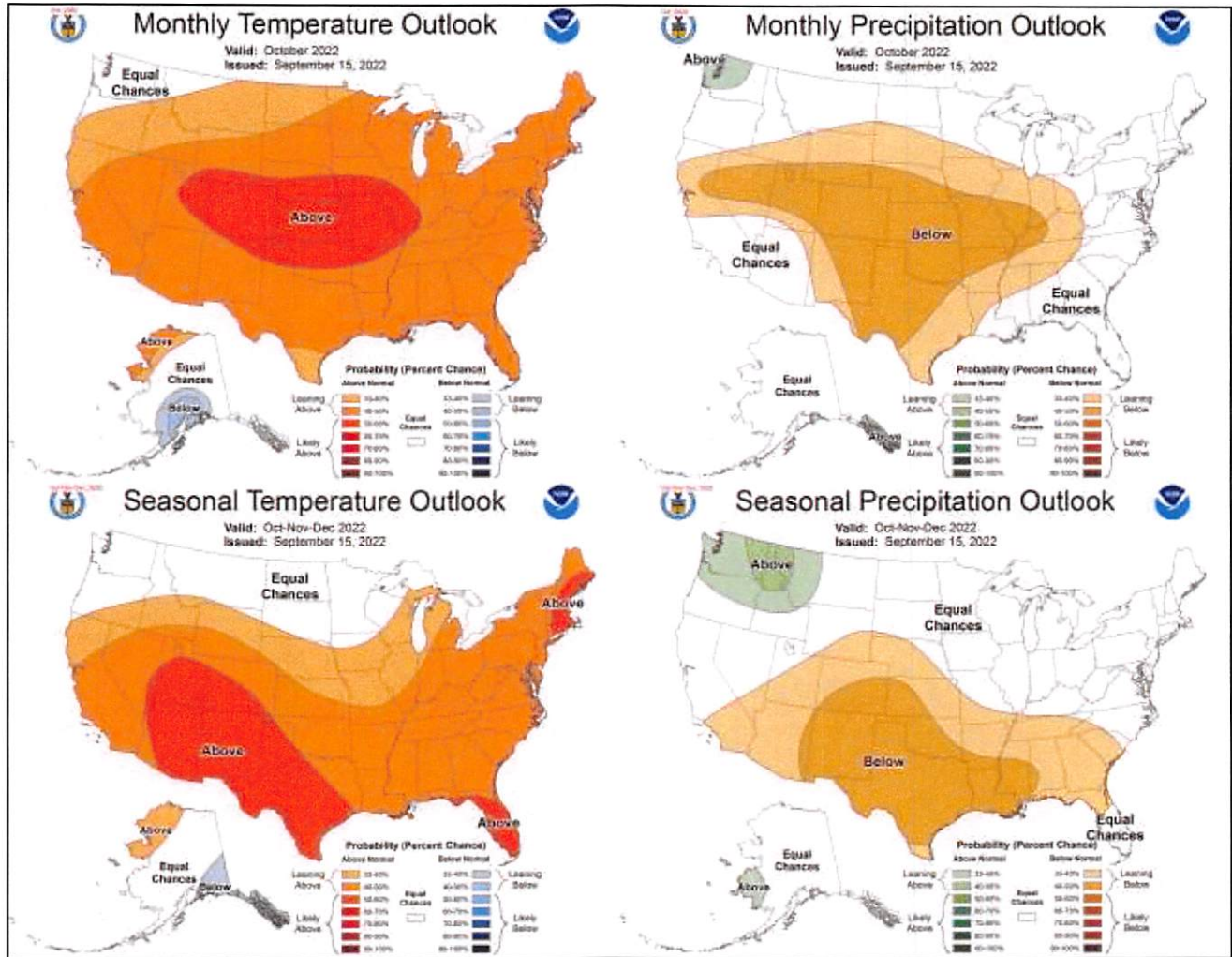
Precipitation is **below average** with a **5.96 inch precipitation deficit** for the year to date.



NOAA/National Weather Service, Gray/Portland Office. NOWData for Epping, NH.

### Drought Outlook

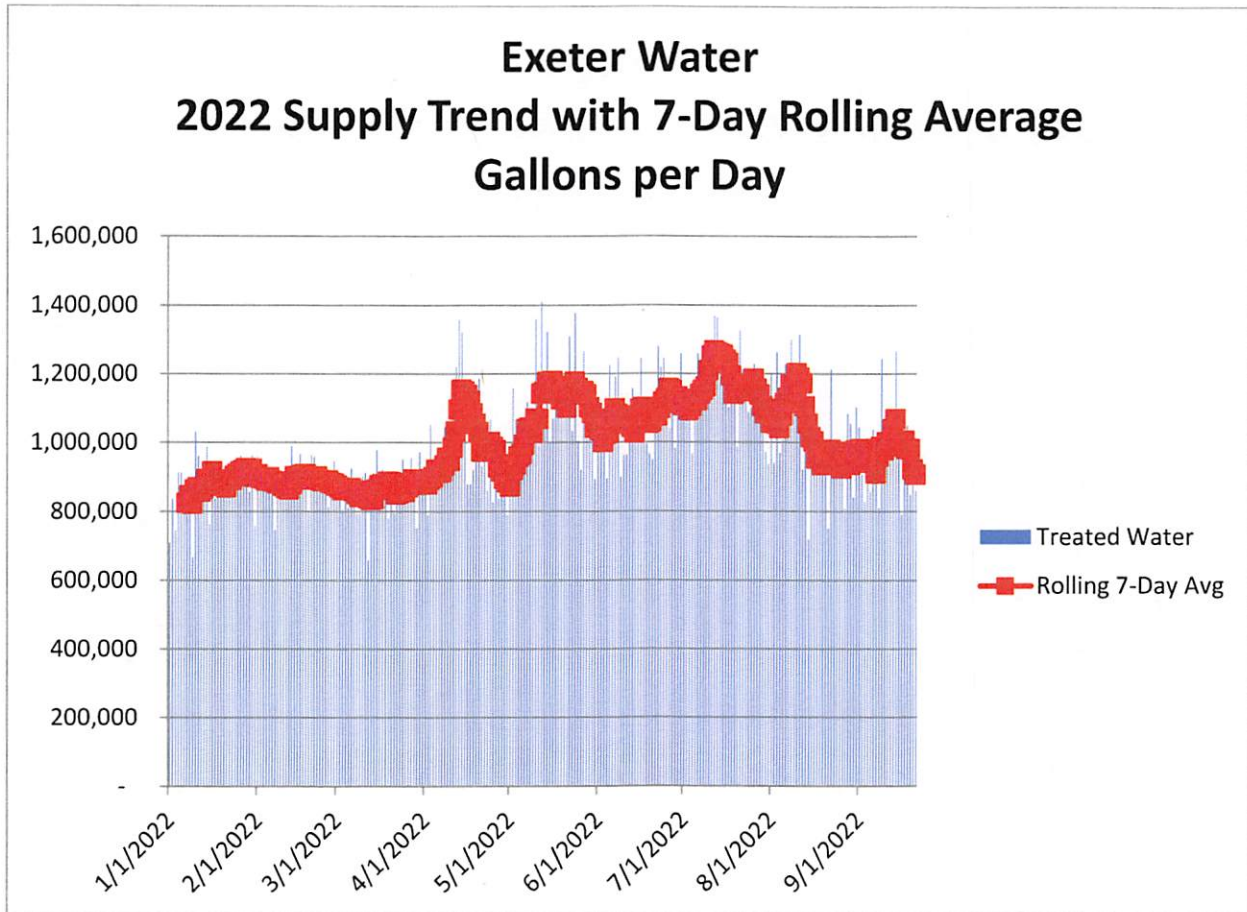
October and the 3 month outlook (October through December) **temperatures** are predicted to continue to be **above normal**. October and the 3 month outlook (October through December) precipitation are predicted to be equal chance for above, normal or below normal.



[http://www.cpc.ncep.noaa.gov/products/predictions/multi\\_season/13\\_seasonal\\_outlooks/color/churchill.php](http://www.cpc.ncep.noaa.gov/products/predictions/multi_season/13_seasonal_outlooks/color/churchill.php)  
[https://www.cpc.ncep.noaa.gov/products/predictions/multi\\_season/13\\_seasonal\\_outlooks/color/page2.gif](https://www.cpc.ncep.noaa.gov/products/predictions/multi_season/13_seasonal_outlooks/color/page2.gif)

### Exeter Water Supply

Water usage or demand in the Exeter public water system reflect summer flows with outdoor water use restrictions. The seven day average on September 21 was 0.91 MGD. To date in 2022 the surface water treatment plant (SWTP) produced 174 MG, supplying 66% of demand. The groundwater treatment plant (GWTP) produced 89 MG, supplying 34% of demand.



### Summary

Exeter and the upper reaches of the Exeter River watershed are in severe drought. Temperatures have been above average and are predicted to continue to be above normal through December. Precipitation is below average and there is a 5.96 inch precipitation deficit for the year to date. Surface water flows are just now approaching median and estimated to be 14.8 cfs (9.6 MGD) at the Exeter River intake. Groundwater levels are low to below normal. Exeter water usage reflects summer flows with outdoor water restrictions with the most recent 7 day average of 0.91 MGD.

### Recommendations

We recommend leaving the Level 4 outdoor water use restrictions in place for now. Although recent rain events have provided a much-needed relief pulse to surface waters, the groundwater deficit suggests that the recent relief has been, and may continue to be short lived. Water users are always encouraged to practice effective water conservation. For helpful tips on water use and conservation go to <https://www.epa.gov/watersense>.

**FY23 Preliminary Budget**

**Russ Dean, Town Manager**

Town of Exeter						
2023 Preliminary Budget Comparison						
Prepared: September 23, 2022						
DEPARTMENT	2021 Actual	2022 Budget	2022 Actual: August	2023 Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/ (Decrease)	2023 Prelim Budget vs. 2022 Budget %- Difference
<b>General Fund Appropriations</b>						
<b>General Government</b>						
Select Board	20,247	20,636	12,891	20,968	332	1.6%
Town Manager	259,561	259,976	203,968	263,743	3,767	1.4%
Human Resources	114,852	157,836	94,367	180,343	22,507	14.3%
Transportation	-	1	-	1	-	0.0%
Legal	91,974	80,000	56,114	80,000	-	0.0%
Information Technology	288,326	314,215	178,946	331,752	17,537	5.6%
Trustees of Trust Funds	891	891	891	891	-	0.0%
Town Moderator	377	1,130	377	754	(377)	-33.3%
Town Clerk	359,898	376,327	252,724	386,238	9,910	2.6%
Elections/Registration	8,550	25,003	10,248	12,533	(12,470)	-49.9%
<b>Total General Government</b>	<b>1,144,676</b>	<b>1,236,015</b>	<b>810,525</b>	<b>1,277,221</b>	<b>41,206</b>	<b>3.3%</b>
<b>Finance</b>						
Finance/Accounting	323,215	353,488	242,923	350,558	(2,930)	-0.8%
Treasurer	9,592	9,792	6,362	9,692	(100)	-1.0%
Tax Collection	103,558	102,573	80,211	114,832	12,258	12.0%
Assessing	233,527	237,694	164,060	241,752	4,058	1.7%
<b>Total Finance</b>	<b>669,892</b>	<b>703,547</b>	<b>493,555</b>	<b>716,833</b>	<b>13,287</b>	<b>1.9%</b>
<b>Planning &amp; Development</b>						
Planning	218,022	271,096	168,033	281,478	10,382	3.8%
Economic Development	144,534	153,114	100,993	159,929	6,815	4.5%
Inspections/Code Enforcement	232,992	279,445	166,149	285,757	6,312	2.3%
Conservation Commission	9,884	10,089	2,045	10,089	-	0.0%
Renewable Energy Expense	-	1	-	1	-	0.0%
Zoning Board of Adjustment	3,649	4,326	1,636	4,326	-	0.0%
Historic District Commission	1,429	2,825	1,700	2,825	-	0.0%
Heritage Commission	893	893	617	893	-	0.0%
<b>Total Planning &amp; Development</b>	<b>611,403</b>	<b>721,789</b>	<b>441,174</b>	<b>745,299</b>	<b>23,510</b>	<b>3.3%</b>
<b>Public Safety</b>						
Police	3,154,884	3,530,920	2,280,399	3,685,876	154,956	4.4%
Fire	3,584,175	3,883,095	2,409,981	4,095,817	212,722	5.5%
Communications	348,406	429,319	241,951	455,650	26,331	6.1%
Health	114,507	149,663	98,435	152,486	2,823	1.9%
<b>Total Public Safety</b>	<b>7,201,972</b>	<b>7,992,997</b>	<b>5,030,766</b>	<b>8,389,830</b>	<b>396,833</b>	<b>5.0%</b>



<b>Town of Exeter</b>						
<b>2023 Preliminary Budget Comparison</b>						
<b>Prepared: September 23, 2022</b>						
					<b>2023 Prelim Budget vs. 2022 Budget \$ Increase/- (Decrease)</b>	<b>2023 Prelim Budget vs. 2022 Budget %- Difference</b>
<b>DEPARTMENT</b>	<b>2021 Actual</b>	<b>2022 Budget</b>	<b>2022 Actual: August</b>	<b>2023 Budget</b>		
<b>Public Works - General Fund</b>						
Administration & Engineering	288,690	446,842	264,069	485,129	38,287	8.6%
Highways & Streets	1,890,486	2,156,559	757,893	2,095,518	(61,041)	-2.8%
Snow Removal	249,662	313,201	326,074	313,016	(185)	-0.1%
Solid Waste Disposal	1,173,589	1,314,555	696,343	1,380,273	65,718	5.0%
Street Lights	173,307	169,000	96,501	169,000	-	0.0%
Stormwater	50,223	92,360	11,803	92,360	-	0.0%
<b>Total Public Works - General Fund</b>	<b>3,825,956</b>	<b>4,492,517</b>	<b>2,152,683</b>	<b>4,535,296</b>	<b>42,779</b>	<b>1.0%</b>
<b>Maintenance</b>						
General	472,553	564,485	347,265	598,064	33,579	5.9%
Town Buildings	274,888	294,175	213,911	303,607	9,432	3.2%
Maintenance Projects	85,472	100,000	30,574	100,000	-	0.0%
Mechanics/Garage	184,903	290,699	181,535	283,694	(7,006)	-2.4%
<b>Total Maintenance</b>	<b>1,017,817</b>	<b>1,249,359</b>	<b>773,286</b>	<b>1,285,365</b>	<b>36,005</b>	<b>2.9%</b>
<b>Welfare &amp; Human Services</b>						
Welfare	95,858	75,825	56,228	84,865	9,040	11.9%
Human Services	100,970	105,105	52,553	98,610	(6,495)	-6.2%
<b>Total Welfare &amp; Human Services</b>	<b>196,828</b>	<b>180,930</b>	<b>108,780</b>	<b>183,475</b>	<b>2,545</b>	<b>1.4%</b>
<b>Parks &amp; Recreation</b>						
Recreation	346,414	389,118	264,687	403,124	14,006	3.6%
Parks	212,664	250,998	146,059	220,905	(30,093)	-12.0%
<b>Total Parks &amp; Recreation</b>	<b>559,078</b>	<b>640,116</b>	<b>410,746</b>	<b>624,029</b>	<b>(16,087)</b>	<b>-2.5%</b>
<b>Other Culture/Recreation</b>						
Other Culture/Recreation	23,680	18,500	8,283	18,500	-	0.0%
Special Events	13,694	15,500	13,702	15,500	-	0.0%
<b>Total Other Culture/Recreation</b>	<b>37,374</b>	<b>34,000</b>	<b>21,985</b>	<b>34,000</b>	<b>-</b>	<b>0.0%</b>
<b>Public Library</b>						
Library	1,080,669	1,124,643	793,744	1,163,956	39,313	3.5%
<b>Total Library</b>	<b>1,080,669</b>	<b>1,124,643</b>	<b>793,744</b>	<b>1,163,956</b>	<b>39,313</b>	<b>3.5%</b>
<b>Debt Service &amp; Capital</b>						
Debt Service	1,368,183	1,385,502	1,379,475	1,507,520	122,018	8.8%
Vehicle Replacement/Lease	290,976	395,077	80,049	203,683	(191,393)	-48.4%
Misc. Expense	4,001	4	(785)	4	-	0.0%
Cemeteries	-	1	-	1	-	0.0%
Capital Outlay - Other	5,304	4,251	5,545	6,487	2,236	52.6%
<b>Total Debt Service &amp; Capital</b>	<b>1,668,464</b>	<b>1,784,835</b>	<b>1,464,284</b>	<b>1,717,695</b>	<b>(67,139)</b>	<b>-3.8%</b>

<b>Town of Exeter</b>						
<b>2023 Preliminary Budget Comparison</b>						
<b>Prepared: September 23, 2022</b>						
					<b>2023 Prelim Budget vs. 2022 Budget \$ Increase/(Decrease)</b>	<b>2023 Prelim Budget vs. 2022 Budget %-Difference</b>
<b>DEPARTMENT</b>	<b>2021 Actual</b>	<b>2022 Budget</b>	<b>2022 Actual: August</b>	<b>2023 Budget</b>		
<b>Benefits &amp; Taxes</b>						
Health Insurance Buyout/Sick Leave/Flex Spending	130,332	149,443	171,544	157,732	8,289	5.5%
Insurance Reserves	-	-	-	191,983	191,983	#DIV/0!
Unemployment	2,897	2,416	2,416	2,537	121	5.0%
Worker's Compensation	201,346	250,370	250,370	262,888	12,518	5.0%
Insurance	76,857	72,746	73,900	76,234	3,488	4.8%
Wage Reclassifications	-	15,000	-	40,000	25,000	166.7%
<b>Total Benefits &amp; Taxes</b>	<b>411,433</b>	<b>489,975</b>	<b>498,230</b>	<b>731,373</b>	<b>241,398</b>	<b>49.3%</b>
<b>Total GF Operating Budget</b>	<b>18,425,563</b>	<b>20,650,723</b>	<b>12,999,759</b>	<b>21,404,372</b>	<b>753,649</b>	<b>3.6%</b>

<b>Town of Exeter</b>						
<b>2023 Preliminary Budget Comparison</b>						
<b>Prepared: September 23, 2022</b>						
					<b>2023 Prelim Budget vs. 2022 Budget \$ Increase/- (Decrease)</b>	<b>2023 Prelim Budget vs. 2022 Budget %- Difference</b>
<b>DEPARTMENT</b>	<b>2021 Actual</b>	<b>2022 Budget</b>	<b>2022 Actual: August</b>	<b>2023 Budget</b>		
<b>Water Fund</b>						
Administration	405,809	445,520	271,345	558,777	113,257	25.4%
Billing and Collection	170,891	192,092	103,479	199,597	7,505	3.9%
Distribution	760,933	894,623	547,547	964,009	69,386	7.8%
Treatment	824,843	851,625	544,521	938,271	86,646	10.2%
Debt Service	1,263,181	1,323,021	1,323,020	1,458,470	135,449	10.2%
Capital Outlay	125,566	553,550	-	527,330	(26,220)	-4.7%
<b>Total WF Operating Budget</b>	<b>3,551,223</b>	<b>4,260,431</b>	<b>2,789,912</b>	<b>4,646,454</b>	<b>386,023</b>	<b>9.1%</b>
<b>Sewer Fund</b>						
Administration	458,073	477,909	300,921	512,470	34,560	7.2%
Billing and Collection	168,947	188,867	99,865	196,020	7,153	3.8%
Collection	549,928	747,297	323,017	812,834	65,537	8.8%
Treatment	1,255,557	1,436,471	781,068	1,639,539	203,068	14.1%
Debt Service	4,077,932	4,305,495	793,788	4,219,591	(85,904)	-2.0%
Capital Outlay	96,680	240,955	-	65,330	(175,625)	-72.9%
<b>Total SF Operating Budget</b>	<b>6,672,117</b>	<b>7,396,994</b>	<b>2,298,658</b>	<b>7,445,783</b>	<b>48,789</b>	<b>0.7%</b>

Town of Exeter									
2023 General Fund Preliminary Budget									
Prepared: September 23, 2022									
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Org	Object	Description	2021 Actual	2022 Budget	2022 Actual: August	2023 Preliminary Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/-(Decrease)	2023 Prelim Budget vs. 2022 Budget %- Difference	Explanation
<b>GENERAL FUND</b>									
<b>General Government</b>									
<b>Select Board</b>									
01413010	51000	SB- Sal/Wages Elected	15,750	16,000	9,917	16,000	-	0.0%	\$3K each 4-Select Person, \$4K for 1- Chair Person
		Salaries Total	15,750	16,000	9,917	16,000	-	0.0%	
01413010	52120	SB- Life Insurance	42	210	18	42	(168)	-80.0%	
01413010	52200	SB- FICA	977	992	615	992	-	0.0%	Based on wages: 6.2%
01413010	52210	SB- Medicare	229	232	144	232	-	0.0%	Based on wages: 1.45%
		Benefits Total	1,247	1,434	776	1,266	(168)	-11.7%	
01413010	55055	SB- Consulting Services	-	100	-	100	-	0.0%	Expenses related to tax deeded properties, other services
01413010	55050	SB- Conf/Room/Meals	-	100	-	100	-	0.0%	NHMA seminars, mileage reimbursement
01413010	55108	SB- Equipment Purchase	-	1	-	1	-	0.0%	Placeholder for equipment needs
01413010	55267	SB- Signs	-	1	-	1	-	0.0%	Sign for the Town Office
01413010	55273	SB- Special Expense	3,250	3,000	2,198	3,500	500	16.7%	Proclamations, recognitions, special events for committees, E911 Committee activities, memberships
		General Expenses Total	3,250	3,202	2,198	3,702	500	15.6%	
		Select Board Total	20,247	20,636	12,891	20,988	332	1.6%	
<b>Town Manager</b>									
01413011	51110	TM- Sal/Wages FT	188,180	184,744	136,351	191,472	6,728	3.6%	2 FT: Town Mgr and Executive Assistant
01413011	51200	TM- Sal/Wages PT	6,649	7,500	2,733	7,500	-	0.0%	2 PT: Recording secretaries @ \$15 per hour (SB/BRC/Advisory meetings), Vacation repl for Ex Asst
		Salaries Total	194,828	192,244	139,084	198,972	6,728	3.5%	
01413011	52100	TM- Health Insurance	52,938	53,475	35,753	48,913	(4,562)	-8.5%	16% of Executive Asst allocated to Welfare
01413011	52110	TM- Dental Insurance	3,799	3,743	2,495	3,443	(300)	-8.0%	16% of Executive Asst allocated to Welfare
01413011	52120	TM- Life Insurance	195	216	157	199	(17)	-7.9%	16% of Executive Asst allocated to Welfare
01413011	52130	TM- LTD Insurance	1,128	1,210	723	1,237	27	2.2%	
01413011	52200	TM- FICA	11,540	11,919	8,256	12,336	417	3.5%	Based on wages: 6.2%
01413011	52210	TM- Medicare	2,899	2,788	1,931	2,885	98	3.5%	Based on wages: 1.45%
01413011	52300	TM- Retirement Town	23,804	25,975	19,171	26,407	432	1.7%	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	95,903	99,326	68,486	95,420	(3,905)	-3.9%	
01413011	55050	TM- Conf/Room/Meals	50	1,000	1,017	2,000	1,000	100.0%	ICMA/MMANH/Primex conference, seminars
01413011	55088	TM- Dues	16,032	16,500	16,586	16,700	200	1.2%	NHMA (townwide), ICMA (TM), MMANH (TM) annual dues
01413011	55091	TM- Education/Training	170	300	-	300	-	0.0%	ICMA/MMANH/Primex conference, seminars
01413011	55108	TM- Equipment Purchase	-	300	-	300	-	0.0%	Small equipment
01413011	55171	TM- Legal/Public Notices	676	400	286	700	300	75.0%	Budget/bond notices, public hearings, CDBG hearings
01413011	55198	TM - Office Equipment Leases	12,629	12,700	8,002	12,800	100	0.8%	Piney Bowes Postage & Folding Machines (2021 3 pmts - 2022 4 qtrly pmts); Canon printer \$253.87/mo 1 1/2 yrs left on lease; Great America Brother printers \$269.40/mo (TM only) 2 1/2 yrs left on lease
01413011	55200	TM- Supplies	2,521	3,000	2,160	3,000	-	0.0%	Supplies for town offices (paper, etc.)
01413011	55212	TM - Phone Reimbursement	1,915	1,380	805	1,380	-	0.0%	Phone reimbursement (TM, EA- 50/50 split with Welfare)
01413011	55224	TM- Postage	179	300	40	300	-	0.0%	TM office postage needs (Reserve moved to GG); postage rates have increased
01413011	55246	TM- Reference Material	-	100	-	100	-	0.0%	NHMA, ICMA publications
01413011	55291	TM- Subscriptions	117	200	190	250	50	25.0%	Exeter News-Letter, Google Storage
01413011	55302	TM- Town Report Expense	2,332	2,400	2,235	2,400	-	0.0%	Printing of annual Town Report (Select Print Solutions)
01413011	55308	TM- Travel Reimbursement	61	700	514	700	-	0.0%	Mileage reimbursement for TM/EA
		General Expenses Total	36,683	39,280	31,835	40,930	1,650	4.2%	
01413011	55998	TM- Due from Water Fund	(33,927)	(35,437)	(17,719)	(35,790)	(353)	1.0%	12.5% water fund
01413011	55999	TM- Due from Sewer Fund	(33,927)	(35,437)	(17,719)	(35,790)	(353)	1.0%	12.5% sewer fund
		Due from Water/Sewer Funds	(67,854)	(70,874)	(35,437)	(71,580)	(708)	1.0%	
		Town Manager Total	259,661	259,976	203,968	263,743	3,767	1.4%	

Town of Exeter									
2023 General Fund Preliminary Budget									
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Org	Object	Description	2021 Actual	2022 Budget	2022 Actual: August	2023 Preliminary Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/-(Decrease)	2023 Prelim Budget vs. 2022 Budget %- Difference	Explanation
<b>Human Resources</b>									
01415515	51110	HR- Sal/Wages FT	81,799	123,385	80,259	146,425	23,040	18.7%	2 FT: Asst Town Manager/HR Director; HR Assistant (FY)
01415515	51200	HR- Sal/Wages PT	25,474	8,610	9,909	16,367	7,777	90.3%	New PT position proposal
		Salaries Total	107,273	131,995	90,168	162,812	30,817	23.3%	
01415515	52100	HR- Health Insurance	9,803	17,774	-	26,583	8,809	49.6%	
01415515	52110	HR- Dental Insurance	1,317	3,119	2,027	3,743	624	20.0%	
01415515	52120	HR- Life Insurance	106	144	93	216	72	50.0%	
01415515	52130	HR- LTD Insurance	819	821	471	860	39	4.8%	
01415515	52200	HR- FICA	7,354	8,184	5,919	10,094	1,911	23.3%	Based on wages: 6.2%
01415515	52210	HR- Medicare	1,523	1,914	1,384	2,361	447	23.3%	Based on wages: 1.45%
01415515	52300	HR- Retirement Town	11,360	17,348	11,234	20,192	2,844	16.4%	Based on wages: 14.05% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	32,281	49,304	21,128	64,049	14,746	29.9%	
01415515	55050	HR- Conf Rooms/Meals	-	1,320	-	1,320	-	0.0%	Director - IPMA-HR, NHMA & Primex
01415515	55055	HR- Consulting Services	-	1	-	-	(1)	-100.0%	
01415515	55088	HR- Dues	659	561	-	634	73	13.0%	SHRM (Director & Assistant \$219), IPMA-HR-2 @\$156, Anhpehra 2@\$15
01415515	55091	HR- Education/Training	49	4,875	180	2,800	(2,075)	-42.6%	Munis Training-\$800 per day 5 days recommended by Finance \$4,000 (\$800 to W&S) for new Munis upgrade, NHMA conference, \$150, IPMA-HR Conference, \$ 700, Sheehan Phinney Annual Labor Employment Review, \$25 and HR online training, \$800
01415515	55097	HR- Employee Relations	815	1,500	78	1,500	-	0.0%	Benefits Fair, employee service and recognition
01415515	55099	HR- Employee Notices	56	1,500	-	1,500	-	0.0%	Posting of open job positions
01415515	55106	HR- Office Equipment Purchase	-	350	-	350	-	0.0%	Small office equipment items
01415515	55190	HR-Mobile Communications	384	585	408	613	28	4.8%	Cell Phone Plan HR Director (\$51.02 per month-town phone and plan)
01415515	55200	HR- Office Supplies	763	775	279	400	(375)	-48.4%	Office supplies update filing system and address records retention issues
01415515	55224	HR- Postage	6	350	23	100	(250)	-71.4%	Estimated mailings to all employees 3 times a year
01415515	55226	HR- Pre-Employment Screening	1,382	600	233	600	-	0.0%	Pre-employment expenses
01415515	55246	HR- Reference Materials	-	100	-	100	-	0.0%	Department Required Posters
01415515	55270	HR Software Agreement/Contract	-	180	-	180	-	0.0%	E-Fax secure HIPPA compliant faxing system - monthly subscription
01415515	55308	HR- Travel Reimbursement	-	100	-	100	-	0.0%	Mileage, Tolls, Parking
		General Expenses Total	4,114	12,797	1,201	10,197	(2,600)	-20.3%	
01415515	55998	HR- Due from Water Fund	(14,408)	(18,130)	(9,065)	(28,358)	(10,228)	56.4%	12.5% to water fund
01415515	55999	HR- Due from Sewer Fund	(14,408)	(18,130)	(9,065)	(28,358)	(10,228)	56.4%	12.5% to sewer fund
		Due from Water/Sewer Funds	(28,816)	(36,260)	(18,130)	(56,715)	(20,456)	56.4%	
		<b>Human Resources Total</b>	<b>114,862</b>	<b>167,836</b>	<b>94,367</b>	<b>180,343</b>	<b>22,607</b>	<b>14.3%</b>	
<b>Transportation</b>									
01419919	55040	GG - Transportation	-	1	-	1	-	0.0%	Request from COAST bus service with \$ 16.77K to come from Transportation Fund 05
		Transportation Total	-	1	-	1	-	0.0%	
<b>Legal</b>									
01415320	55170	GG- Legal Expense	91,974	80,000	56,114	80,000	-	0.0%	Professional legal services for Mitchell Municipal Group and other legal advisors
		Legal Total	91,974	80,000	56,114	80,000	-	0.0%	

Town of Exeter									
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<b>Information Technology</b>									
01415025	51110	IT- Sal/Wages FT	140,111	181,342	121,380	189,420	8,078	4.5%	3 FT: IT Coord (Split 80% GF and 20% CATV Fund); IT Tech (Split 40% GF, 5% Water/Sewer each, 50% CATV); Network Admin (12.5% Water/Sewer each)
		Salaries Total	140,111	181,342	121,380	189,420	8,078	4.5%	
01415025	52100	IT- Health Insurance	17,781	17,858	11,941	17,751	(107)	-0.6%	
01415025	52110	IT- Dental Insurance	959	2,816	630	2,816	-	0.0%	
01415025	52120	IT- Life Insurance	133	221	164	221	-	0.0%	
01415025	52130	IT - LTD Insurance	739	760	481	777	17	2.2%	
01415025	52200	IT- FICA	8,313	11,243	7,596	11,744	501	4.5%	Based on wages: 6.2%
01415025	52210	IT- Medicare	1,944	2,629	1,777	2,747	117	4.5%	Based on wages: 1.45%
01415025	52300	IT- Retirement Town	18,175	25,497	17,066	26,130	633	2.5%	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	48,045	61,024	39,655	62,186	1,161	1.9%	
01415025	55048	IT- Computer Software	21,226	15,994	7,422	21,600	5,606	35.1%	See Narrative
01415025	55058	IT- Contract Services	7,525	8,000	-	8,000	-	0.0%	See Narrative
01415025	55088	IT- Dues	184	-	-	390	390	-	See Narrative
01415025	55091	IT- Education/Training	2,285	3,000	-	3,000	-	0.0%	See Narrative
01415025	55108	IT- Equipment Purchase	316	1,200	39	600	(600)	-50.0%	See Narrative
01415025	55136	IT- GIS Software	8,600	8,000	-	7,100	(900)	-11.3%	See Narrative
01415025	55159	IT- Internet Services	30,285	25,593	8,236	26,828	1,235	4.8%	12.5% allocated to Water/Sewer Funds each; See Narrative
01415025	55190	IT- Mobile Communications	564	960	-	960	-	0.0%	See Narrative
01415025	55195	IT- Network Supplies	25,339	4,700	535	10,200	5,500	117.0%	See Narrative
01415025	55200	IT-Office Supplies	1,022	1,200	437	1,200	-	0.0%	See Narrative
01415025	55213	IT- Phone Utilization	25,974	27,000	18,972	31,050	4,050	15.0%	12.5% allocated to Water/Sewer Funds each; See Narrative
01415025	55383	IT- Email Archiving	8,606	5,400	-	6,675	1,275	23.6%	12.5% allocated to Water/Sewer Funds each; See Narrative
01415025	55270	IT- Software Agreement	1,080	9,080	-	4,580	(4,500)	-49.6%	See Narrative
		General Expenses Total	133,007	110,127	35,641	122,183	12,056	10.9%	
01415025	57003	IT- CO- Computers	15,252	13,650	8,354	12,000	(1,650)	-12.1%	See Narrative
01415025	57006	IT- CO- Equipment	216	1,500	630	1,500	-	0.0%	See Narrative
		Capital Outlay Total	15,468	15,150	8,984	13,500	(1,650)	-10.9%	
01415025	55998	IT- Due from Water Fund	(24,152)	(26,714)	(13,357)	(27,768)	(1,054)	3.9%	12.5% of wages/benefits for IT Coord and Network Admin; 5% of wages/benefits for IT Tech
01415025	55999	IT- Due from Sewer Fund	(24,152)	(26,714)	(13,357)	(27,768)	(1,054)	3.9%	12.5% of wages/benefits for IT Coord and Network Admin; 5% of wages/benefits for IT Tech
		Due from Water/Sewer Funds	(48,305)	(53,428)	(26,714)	(55,536)	(2,108)	3.9%	
		<b>Information Technology Total</b>	<b>288,326</b>	<b>314,215</b>	<b>178,948</b>	<b>331,752</b>	<b>17,537</b>	<b>5.6%</b>	
<b>Trustee of Trust Funds</b>									
01413030	51000	TT- Sal/Wages Elected	828	828	828	828	-	0.0%	Wages for Trustee of Trust funds
		Salaries Total	828	828	828	828	-	0.0%	
01413030	52200	TT- FICA	51	51	51	51	-	0.0%	Based on wages: 6.2%
01413030	52210	TT- Medicare	12	12	12	12	-	0.0%	Based on wages: 1.45%
		Benefits Total	63	63	63	63	-	0.0%	
		<b>Trustee of Trust Funds Total</b>	<b>891</b>	<b>891</b>	<b>891</b>	<b>891</b>	<b>-</b>	<b>0.0%</b>	
<b>Town Moderator</b>									

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01414040	51000	MO- Sal/Wages Elected	350	1,050	350	700	(350)	-33.3%	1 deliberative, 1 election, 1 special election
		Salaries Total	350	1,050	350	700	(350)	-33.3%	
01414040	52200	MO- FICA	22	65	22	43	(22)	-33.3%	Based on wages: 6.2%
01414040	52210	MO- Medicare	5	15	5	10	(5)	-33.3%	Based on wages: 1.45%
		Benefits Total	27	80	27	54	(27)	-33.3%	
		<b>Town Moderator Total</b>	<b>377</b>	<b>1,130</b>	<b>377</b>	<b>754</b>	<b>(377)</b>	<b>-33.3%</b>	
<b>Town Clerk</b>									
01414051	51110	TC- Sal/Wages FT	213,298	220,480	149,901	229,548	9,089	4.1%	Includes 1 FT Town Clerk 1 FT Deputy TC + 2 FT Asst Clerks
01414051	51300	TC- Sal/Wages OT	111	300	365	300	-	0.0%	OT for Assistant Clerks
01414051	51400	TC- Longevity Pay	950	1,000	-	1,050	50	5.0%	Longevity for 1 Assistant Clerk
		Salaries Total	214,357	221,780	150,266	230,898	9,139	4.1%	
01414051	52100	TC- Health Insurance	66,019	66,469	44,361	65,697	(772)	-1.2%	
01414051	52110	TC- Dental Insurance	5,900	5,811	3,735	5,811	-	0.0%	
01414051	52120	TC- Life Insurance	244	270	213	270	-	0.0%	
01414051	52130	TC- LTD Insurance	779	801	461	818	17	2.1%	
01414051	52200	TC- FICA	12,356	13,749	9,005	14,316	567	4.1%	Based on wages: 6.2%
01414051	52210	TC- Medicare	2,890	3,216	2,106	3,348	133	4.1%	Based on wages: 1.45%
01414051	52300	TC- Retirement Town	26,949	31,179	21,127	31,838	659	2.1%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	115,136	121,495	81,007	122,098	603	0.5%	
01414051	55049	TC- Computer Supplies	262	1,200	-	1,200	-	0.0%	toner cartridges, validator ribbons, calculator ribbons
01414051	55050	TC- Conf/Room/Meals	1,232	2,000	1,712	2,000	-	0.0%	Mandatory Fall Conf, Spring Reg, TC Certification Training, NECTCA Conference, NEMCI&A Certification, Clerkworks Training, Election Training, IIMC Conference
01414051	55058	TC- Contract Services	328	-	230	-	-	-	Moved to Office Equipment Lease
01414051	55084	TC- Dog Tags	577	600	-	600	-	0.0%	Dog tags
01414051	55088	TC- Dues	265	300	150	360	60	20.0%	IIMC -\$175; NHCTCA-\$100; NEACTC-\$85.00
01414051	55091	TC- Education/Training	680	2,000	973	2,000	-	0.0%	Registration Fees for Mandatory Fall Conf, Spring Regional, TC Certification Training, NECTCA Conf, NEMCI&A Certification, Elections, IIMC Conference
01414051	55106	TC- Equipment Purchase	1,234	2,000	-	2,000	-	0.0%	Computers, printers, copiers, office furniture, panels between work stations
01414051	55198	TC- Office Equipment Lease	4,659	4,993	2,845	5,000	7	0.1%	GreatAmerica Financial Serv. - 3 printers; Leaf - 1 Sharp printer
01414051	55199	TC- Office Equip Maintenance	8	480	75	480	-	0.0%	Validators, Mobile printers used for elections
01414051	55200	TC- Office Supplies	1,483	2,000	1,281	2,000	-	0.0%	copy paper, general office supplies, envelopes
01414051	55224	TC- Postage	5,658	5,000	4,639	5,000	-	0.0%	dog civil forfeiture letters, letters & forms, weekly State work, monthly Vital work, weekly MV registrations
01414051	55241	TC- Record Retention	5,000	2,500	490	2,500	-	0.0%	Book Restoration
01414051	55246	TC- Reference Materials	178	300	178	300	-	0.0%	Not Funding—Delete Line Item,
01414051	55270	TC- Software Agreement/Contract	8,738	8,900	8,869	9,002	102	1.1%	Interware Development Contract for MV, Boats, Vitals, Transfer Station Permits, Credit Cards, Reports, Support, Dogs On-line prgm, CC machines
01414051	55308	TC- Travel Reimbursement	104	800	8	800	-	0.0%	Mandatory Fall Conf, Spring Reg, TC Certification Training, NECTCA Conference, NEMCI&A Certification, Clerkworks Training, Election Training, IIMC Conference
		General Expenses Total	30,405	33,073	21,451	33,242	169	0.5%	
		<b>Town Clerk Total</b>	<b>369,898</b>	<b>376,327</b>	<b>262,724</b>	<b>386,238</b>	<b>9,910</b>	<b>2.6%</b>	

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<b>Elections</b>									
01414052	51000	EL- Sal/Wages Elected	450	3,000	1,630	3,000	-	0.0%	Supervisors of the Checklist-1 mandated election, 1 deliberative, 1 special election
01414052	51210	EL- Sal/Wages Temp	1,593	8,800	1,872	2,000	(6,800)	-77.3%	Ballot Clerks for 1 mandated elections, 1 deliberative, 1 special election
		<b>Salaries Total</b>	<b>2,043</b>	<b>11,800</b>	<b>3,502</b>	<b>5,000</b>	<b>(6,800)</b>	<b>-57.6%</b>	
01414052	52200	EL- FICA	127	732	217	310	(422)	-57.6%	Based on wages: 6.2%
01414052	52210	EL- Medicare	30	171	51	73	(99)	-57.6%	Based on wages: 1.45%
		<b>Benefits Total</b>	<b>156</b>	<b>903</b>	<b>268</b>	<b>383</b>	<b>(520)</b>	<b>-57.6%</b>	
01414052	55002	EL- Advertising	-	300	-	150	(150)	-50.0%	Legal Notices
01414052	55200	EL- Office Supplies	531	600	423	600	-	0.0%	Copy paper, envelopes, general office supplies, and all supplies needed for election
01414052	55224	EL- Postage	1,772	4,000	304	2,000	(2,000)	-50.0%	Mandated by SOS, sending absentee ballots and any other letters required to be sent by the Checklist Sups
01414052	55322	EL- Voting Expenses	3,019	6,500	5,751	3,500	(3,000)	-46.2%	Mandated by SOS to pay for coding, printing, collating, shipping costs and any other Special Town Elections held by the Town
01414052	55323	EL- Voting Machines Maint.	1,029	900	-	900	-	0.0%	Mandated by the State of NH for servicing and maintaining of the Accuvote Machines
		<b>General Expenses Total</b>	<b>6,351</b>	<b>12,300</b>	<b>6,479</b>	<b>7,150</b>	<b>(5,150)</b>	<b>-41.9%</b>	
		<b>Elections Total</b>	<b>8,660</b>	<b>26,003</b>	<b>10,248</b>	<b>12,633</b>	<b>(12,470)</b>	<b>-49.9%</b>	
		<b>Total General Government</b>	<b>1,144,676</b>	<b>1,236,016</b>	<b>810,626</b>	<b>1,277,221</b>	<b>41,206</b>	<b>3.3%</b>	



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<b>Finance Department</b>									
<b>Finance/Accounting</b>									
01415001	51110	FI- Sal/Wages FT	240,396	250,585	165,722	243,608	(6,977)	-2.8%	3 FT: Finance Dir, Sr Accountant, HR/Payroll Accountant
		Salaries Total	240,396	250,585	165,722	243,608	(6,977)	-2.8%	
01415001	52100	FI- Health Insurance	62,670	59,499	38,770	65,966	6,467	10.9%	
01415001	52110	FI- Dental Insurance	4,463	4,777	2,315	3,940	(837)	-17.5%	
01415001	52120	FI- Life Insurance	266	270	256	324	54	20.0%	
01415001	52130	FI- LTD Insurance	1,060	1,076	476	952	(124)	-11.5%	
01415001	52200	FI- FICA	14,103	15,536	9,840	15,104	(433)	-2.8%	Based on wages: 6.2%
01415001	52210	FI- Medicare	3,298	3,633	2,301	3,532	(101)	-2.8%	Based on wages: 1.45%
01415001	52300	FI- Retirement Town	30,292	35,232	21,046	33,590	(1,642)	-4.7%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	116,152	120,024	75,004	123,408	3,384	2.8%	
01415001	55014	FI- Audit Fees	22,500	26,250	8,750	27,585	1,335	5.1%	Annual Audit and Single Fees for Melanson
01415001	55017	FI- Bank Fees	1,229	1,000	894	4,835	3,835	383.5%	Bank fees historical: \$1,250 + the addition of fraud mitigation features for ACH and checks: \$3,585
01415001	55050	FI- Conf/Room/Meals	-	500	150	500	-	0.0%	Conferences/Meals for Finance Staff - NHGFOA
01415001	55058	FI- Contract Services	750	6,500	7,250	1,000	(5,500)	-84.6%	Off year for GAS 74/75 Valuation, Report and Disclosure
01415001	55088	FI- Dues	50	100	360	400	300	300.0%	NHGFOA + AICPA
01415001	55091	FI- Education/Training	70	4,780	-	4,000	(780)	-16.3%	Training and Education for 3 Finance staff
01415001	55198	FI- Office Equipment Leases	1,114	1,080	718	1,080	-	0.0%	Copier Lease \$1,080
01415001	55200	FI- Supplies	4,248	4,000	1,480	4,000	-	0.0%	Folders, check stock, envelopes, paper, tax forms, deposit tickets, kitchen/office supplies
01415001	55224	FI- Postage	1,879	2,500	1,400	2,250	(250)	-10.0%	Postage for mailing checks and forms
01415001	55270	FI- Software Agreement	26,059	27,521	27,520	28,896	1,375	5.0%	Munis Software Agreement
01415001	55308	FI- Travel Reimbursement	179	1,300	-	750	(550)	-42.3%	Travel for 3 Finance staff
		General Expenses Total	58,078	75,531	48,522	75,296	(235)	-0.3%	
01415001	55998	FI- Due from Water Fund	(45,706)	(46,326)	(23,163)	(45,877)	449	-1.0%	12.5% Water Fund Offset
01415001	55999	FI- Due from Sewer Fund	(45,706)	(46,326)	(23,163)	(45,877)	449	-1.0%	12.5% Sewer Fund Offset
		Due from Water/Sewer Funds	(91,411)	(92,652)	(46,326)	(91,754)	898	-1.0%	
		<b>Finance/Accounting Total</b>	<b>323,216</b>	<b>363,488</b>	<b>242,923</b>	<b>350,558</b>	<b>(2,930)</b>	<b>-0.8%</b>	
<b>Treasurer</b>									
01415002	51000	TR- Sal/Wages Elected	8,864	8,864	5,909	8,864	-	0.0%	Wages for Elected PT Treasurer
		Salaries Total	8,864	8,864	5,909	8,864	-	0.0%	
01415002	52200	TR- FICA	550	550	366	550	-	0.0%	Based on wages: 6.2%
01415002	52210	TR- Medicare	129	129	86	129	-	0.0%	Based on wages: 1.45%
		Benefits Total	678	678	452	678	-	0.0%	
01415002	55088	TR- Dues	50	50	-	50	-	0.0%	NHGFOA Dues
01415002	55091	TR- Education/Training	-	100	-	100	-	0.0%	Training and Education
01415002	55200	TR- Supplies	-	100	-	-	(100)	-100.0%	
		General Expenses Total	50	250	-	150	(100)	-40.0%	
		<b>Treasurer Total</b>	<b>9,692</b>	<b>9,792</b>	<b>6,362</b>	<b>9,692</b>	<b>(100)</b>	<b>-1.0%</b>	

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<b>Tax Collection</b>									
01415003	51110	TX- Sal/Wages FT	101,306	96,586	66,155	100,956	4,370	4.5%	2 FT: Deputy Tax Collector, Collections Specialist
01415003	51300	TX- Sal/Wages OT			8		-		
01415003	51400	TX- Longevity	1,500	-	-	-	-		
		Salaries Total	102,806	96,586	66,163	100,956	4,370	4.5%	
01415003	52100	TX- Health Insurance	25,494	29,766	19,892	46,160	16,394	55.1%	
01415003	52110	TX- Dental Insurance	1,421	1,570	1,046	2,906	1,336	85.1%	
01415003	52120	TX- Life Insurance	134	162	114	162	-	0.0%	
01415003	52200	TX- FICA	6,100	5,988	3,872	6,259	271	4.5%	Based on wages: 6.2%
01415003	52210	TX- Medicare	1,427	1,400	906	1,464	63	4.5%	Based on wages: 1.45%
01415003	52300	TX- Retirement Town	12,839	13,580	9,302	13,922	342	2.5%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	47,414	52,467	35,132	70,873	18,406	35.1%	
01415003	55017	TX- Bank Fees	4,409	200	-	200	-	0.0%	Tax Online ACH \$10/monthly.
01415003	55050	TX- Conf/Room/Meals	50	425	50	460	35	8.2%	Conferences for DTC (NH Tax Collector Association) Price increase
01415003	55058	TX- Contract Services	-	1	-	1	-	0.0%	Coverage for Collections Clerk (80 hours)
01415003	55073	TX- Deeded Property	-	2,000	-	2,000	-	0.0%	Expenses related to Tax deeded properties - 4th qtr
01415003	55088	TX- Dues	40	50	40	50	-	0.0%	NHTC Dues
01415003	55091	TX- Education/Training	2,345	2,000	1,726	2,000	-	0.0%	Education reimbursement
01415003	55170	TX- Legal Expenses	-	2,000	-	2,000	-	0.0%	Legal services for liens, deeds and bankruptcies, if any
01415003	55198	TX- Office Equipment Leases	2,191	2,156	1,437	2,156	-	0.0%	Two Copier leases \$ \$179.60 per month
01415003	55200	TX- Supplies	1,500	1,800	745	1,800	-	0.0%	Paper, Ink, Envelopes, Storage Boxes, printer
01415003	55224	TX- Postage	9,918	8,500	5,732	10,000	1,500	17.6%	Mailing delinquency, lien, and deed notices, tax bills. Increase due to postage increases.
01415003	55247	TX- Registry of Deeds	992	950	806	950	-	0.0%	Liens & deeds recordings at Registry of Deeds
01415003	55297	TX- Tax Billing Services	2,983	3,600	1,686	3,300	(300)	-8.3%	Processing fees and materials for tax bills
01415003	55298	TX- Tax Lien/Deeded Searches	3,160	4,000	3,775	4,000	-	0.0%	Tax Lien Services
		General Expenses Total	27,589	27,682	15,997	28,917	1,235	4.5%	
01415003	55998	TX- Due from Water Fund	(37,126)	(37,081)	(18,540)	(42,957)	(5,876)	15.8%	25% Water Fund Offset
01415003	55999	TX- Due from Sewer Fund	(37,126)	(37,081)	(18,540)	(42,957)	(5,876)	15.8%	25% Sewer Fund Offset
		Due from Water/Sewer Funds Total	(74,251)	(74,162)	(37,081)	(85,915)	(11,753)	15.8%	
		Tax Collection Total	103,668	102,673	80,211	114,832	12,268	12.0%	
<b>Assessing</b>									
01415005	51110	AS- Sal/Wages FT	66,177	68,040	54,090	82,687	14,647	21.5%	1 FT: Assessor
01415005	51210	AS- Sal/Wages Temp	-	1	-	1	-	0.0%	
		Salaries Total	66,177	68,041	54,090	82,688	14,647	21.5%	
01415005	52100	AS- Health Insurance	19,606	19,806	13,614	19,691	(115)	-0.6%	
01415005	52110	AS- Dental Insurance	1,050	1,034	838	1,034	-	0.0%	
01415005	52120	AS- Life Insurance	54	54	76	108	54	100.0%	
01415005	52130	AS- LTD Insurance	61		303	760	760		
01415005	52200	AS- FICA	4,662	4,219	3,671	5,127	908	21.5%	Based on wages: 6.2%
01415005	52210	AS- Medicare	1,090	987	858	1,199	212	21.5%	Based on wages: 1.45%
01415005	52300	AS- Retirement Town	8,353	9,566	7,605	11,402	1,836	19.2%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	34,875	35,666	26,965	39,321	3,655	10.2%	

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01415005	55050	AS- Conf/Room/Meals	-	50	-	50	-	0.0%	Meetings - meals - room
01415005	55058	AS- Contract Services	111,750	110,500	63,298	94,100	(16,400)	-14.8%	Assessor contract with MRI
01415005	55088	AS- Dues	275	270	50	290	20	7.4%	IAAO & NHAOA dues
01415005	55091	AS- Education/Training	35	500	-	650	150	30.0%	Course or seminar
01415005	55106	AS- Equipment Purchase	-	1	-	1	-	0.0%	Small equipment
01415005	55128	AS- Fuel	-	1	-	1	-	0.0%	Assessor position
01415005	55171	AS- Legal/Public Notices	-	50	-	50	-	0.0%	Public Notices in news media
01415005	55180	AS- Mapping	3,763	4,150	2,888	4,600	450	10.8%	Yrly updates \$3,850 & Building placement \$15.00 per bdlg
01415005	55198	AS- Office Equipment Lease	1,114	1,078	718	1,078	-	0.0%	Printer Lease, \$89.80/mo
01415005	55200	AS- Supplies	419	500	11	300	(200)	-40.0%	Toner, envelopes, general supplies
01415005	55224	AS- Postage	667	1,300	502	1,500	200	15.4%	Sales questionnaires, cyclical letters, exemption
01415005	55247	AS- Registry of Deeds	21	50	21	50	-	0.0%	requalification notices (elderly, veterans)
01415005	55250	AS- Revaluation	-	1	-	1	-	0.0%	Plans, deeds & recording fees
01415005	55270	AS- Software Agreement	14,432	15,535	15,519	17,071	1,536	9.9%	Independent Appraiser
01415005	55308	AS- Travel Reimbursement	-	1	-	1	-	0.0%	Vision contract \$7,861 web fee \$3,554 cloud fee \$5,656
		General Expenses Total	132,475	133,987	83,005	119,743	(14,244)	-10.6%	Use of personal car -1 employee
		<b>Assessing Total</b>	<b>233,627</b>	<b>237,694</b>	<b>164,080</b>	<b>241,762</b>	<b>4,068</b>	<b>1.7%</b>	
		<b>Total Finance</b>	<b>669,892</b>	<b>703,647</b>	<b>493,655</b>	<b>716,833</b>	<b>13,287</b>	<b>1.9%</b>	

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<b>Planning &amp; Development</b>									
<b>Planning</b>									
01419101	51110	PL- Sal/Wages FT	108,105	151,209	98,634	174,135	22,926	15.2%	2 FT : Town Planner; 1 FT Conservation/Sustainability Planner (FY)
01419101	51200	PL- Sal/Wages PT	53,873	42,438	23,631	26,419	(16,019)	-37.7%	1 Admin Asst @ 20 hr/wk; Recording Sec @ \$15 per hr
		Salaries Total	161,978	193,647	122,264	200,554	6,907	3.6%	
01419101	52110	PL- Dental Insurance	1,900	3,119	1,248	3,743	624	20.0%	
01419101	52120	PL- Life Insurance	108	144	121	216	72	50.0%	
01419101	52130	PL- LTD Insurance	943	970	559	991	21	2.2%	
01419101	52200	PL- FICA	10,050	12,006	7,909	12,434	428	3.6%	Based on wages: 6.2%
01419101	52210	PL- Medicare	2,350	2,808	1,850	2,908	100	3.6%	Based on wages: 1.45%
01419101	52300	PL- Retirement Town	13,646	21,260	13,732	24,012	2,752	12.9%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	26,998	40,307	25,418	44,304	3,997	9.9%	
01419101	55050	PL- Conf/Room/Meals	200	200	-	800	600	300.0%	APA Conference, Seminars/training. Covers two full time employees and 1 part time
01419101	55058	PL- Contract Services	422	1	-	1	-	0.0%	
01419101	55088	PL- Dues	12,763	13,315	13,025	13,442	127	1.0%	Rockingham Planning Commission annual dues (2023 - \$13,127 estimated), APA dues (\$315).
01419101	55091	PL- Education/Training	-	500	-	500	-	0.0%	Seminars/Training for planning staff, board members
01419101	55136	PL- GIS Software	3,000	3,500	-	3,500	-	0.0%	Annual support and maintenance for building permit/zoning software. Paid annually in the fall.
01419101	55138	PL- Grant Matching	-	2,500	-	2,500	-	0.0%	No grants targeted at this time but to be ready if one comes along
01419101	55155	PL- Inspection Services	-	1	-	1	-	0.0%	Placeholder for third party inspection as needed
01419101	55171	PL- Legal/Public Notices	5,180	2,000	2,750	2,000	-	0.0%	Primarily for Planning Board cases but also covers Planning dept.
01419101	55180	PL- Mapping	-	-	-	1	1		Hasn't been spent in prior years due to in-house capabilities
01419101	55200	PL- Office Supplies	768	2,000	498	2,000	-	0.0%	Misc office supplies. Covers Planning & Building depts.
01419101	55384	PL- Sustainability Expense	-	2,500	551	1,250	(1,250)	-50.0%	Provide source of funding for Clean Energy NH membership, annual Local Energy Solutions conference, & attendance at New England Municipal Sustainability meetings
01419101	55224	PL- Postage	4,073	4,000	2,355	4,000	-	0.0%	Covers Planning and Building departments as well as Planning Board packages and administration of cases.
01419101	55227	PL- Printing	1	400	330	400	-	0.0%	Used for large printing jobs such as Zoning Ordinance
01419101	55246	PL- Reference Material	423	425	422	425	-	0.0%	Includes Exeter Newspaper (\$160) and Registry Review (\$229), RSA books and other reference material
01419101	55289	PL- Studies	-	5,000	420	5,000	-	0.0%	Conducting zoning analysis with current funds and under contract for \$5,000. No decisions have been made for 2023 at this time but will work on Master Plan Action Agenda items.
01419101	55308	PL- Travel Reimbursement	216	800	-	800	-	0.0%	To cover mileage for staff to attend training, workshops, meetings, etc.
		General Expenses Total	27,046	37,142	20,351	36,620	(522)	-1.4%	
		<b>Planning Total</b>	<b>218,022</b>	<b>271,096</b>	<b>168,033</b>	<b>281,478</b>	<b>10,382</b>	<b>3.8%</b>	

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<b>Economic Development</b>									
01465207	51110	ED- Sal/Wages FT	93,722	96,361	65,904	100,746	4,385	4.6%	1 FT: ED Director
		Salaries Total	93,722	96,361	65,904	100,746	4,385	4.6%	
01465207	52100	ED- Health Insurance	26,924	26,848	17,955	26,679	(169)	-0.6%	
01465207	52110	ED- Dental Insurance	1,900	1,871	1,248	1,871	-	0.0%	
01465207	52120	ED- Life Insurance	108	108	76	108	-	0.0%	
01465207	52130	ED- LTD Insurance	882	906	522	926	20	2.2%	
01465207	52200	ED- FICA	5,451	5,974	3,803	6,246	272	4.6%	Based on wages: 6.2%
01465207	52210	ED- Medicare	1,275	1,397	889	1,461	64	4.6%	Based on wages: 1.45%
01465207	52300	ED- Retirement Town	11,829	13,548	9,266	13,892	344	2.5%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	48,368	50,653	33,759	51,183	530	1.0%	
01465207	55050	ED- Conf/Room/Meals	-	1,200	-	1,500	300	25.0%	OU EDI Conference and accommodations -5 Days
01465207	55055	ED- Consulting Services	1,620	1,200	885	2,500	1,300	108.3%	Consulting (prop appraisals, marketing, etc.)
01465207	55091	ED- Education/Training	-	1,900	-	2,000	100	5.3%	OU EDI final classes
01465207	55190	ED- Mobile Communications	823	600	399	600	-	0.0%	Cell Phone for ED Director
01465207	55200	ED- Office Supplies	-	400	46	400	-	0.0%	Paper, Pens, Ink, etc.
01465207	55308	ED -Travel Reimbursement	-	800	-	1,000	200	25.0%	Mileage for ED Director, Airfare to OU EDI Conference
		General Expenses Total	2,443	6,100	1,330	8,000	1,900	31.1%	
		<b>Total Economic Development</b>	<b>144,634</b>	<b>163,114</b>	<b>100,993</b>	<b>169,929</b>	<b>6,816</b>	<b>4.5%</b>	
<b>Inspections &amp; Code Enforcement</b>									
01424002	51110	BI- Sal/Wages FT	156,192	157,582	111,542	163,069	5,487	3.5%	2 FT: Building Inspector, Deputy CEO
01424002	51200	BI- Sal/Wages PT	-	38,857	-	39,140	283	0.7%	1 PT: Electrical Inspector (24 Hrs/Wk)
		Salaries Total	156,192	196,439	111,542	202,209	5,770	2.9%	
01424002	52100	BI- Health Insurance	39,775	39,775	27,225	39,525	(250)	-0.6%	
01424002	52110	BI- Dental Insurance	2,100	2,089	1,171	2,089	-	0.0%	
01424002	52120	BI- Life Insurance	216	216	149	216	-	0.0%	
01424002	52130	BI- LTD Insurance	838	861	491	880	19	2.2%	
01424002	52200	BI- FICA	9,864	12,179	6,959	12,537	358	2.9%	Based on wages: 6.2%
01424002	52210	BI- Medicare	2,307	2,848	1,628	2,932	84	2.9%	Based on wages: 1.45%
01424002	52300	BI- Retirement Town	19,745	22,156	15,683	22,488	332	1.5%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	74,845	80,105	53,306	80,647	542	0.7%	
01424002	55091	BI- Education/Training	-	250	-	250	-	0.0%	NE Building Officials Association Conference
01424002	55088	BI- Dues	470	300	30	300	-	0.0%	RNI and NHBOA Dues
01424002	55128	BI- Fuel	737	750	592	750	-	0.0%	Fuel for BI
01424002	55190	BI- Mobile Communications	748	600	619	600	-	0.0%	Cell Phone for BI
01424002	55308	BI- Travel Reimbursement	-	1,000	-	1,000	-	0.0%	Mileage for Electrical inspector
01424002	55319	BI- Vehicle Maintenance	-	1	59	1	-	0.0%	
		General Expenses Total	1,955	2,901	1,300	2,901	-	0.0%	
		<b>Inspections &amp; Code Enf Total</b>	<b>232,992</b>	<b>279,446</b>	<b>166,149</b>	<b>286,767</b>	<b>6,312</b>	<b>2.3%</b>	

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<b>Conservation Commission</b>									
01461105	51200	CC- Sal/Wages PT	218	1,000	368	1,000	-	0.0%	Recording secretaries @ \$15/hr avg about 6 hr/mtg
01461105	51210	CC- Sal/Wages Temp	-	2,520	-	2,520	-	0.0%	Interns 2@12/hr, 15 hrs/wk for 7 wks
		Salaries Total	218	3,520	368	3,520	-	0.0%	
01461105	52200	CC- FICA	13	218	23	218	-	0.0%	Based on wages: 6.2%
01461105	52210	CC- Medicare	3	51	5	51	-	0.0%	Based on wages: 1.45%
		Benefits Total	17	269	28	269	-	0.0%	
01461105	55044	CC- Community Services	340	-	-	-	-		Moved to Conservation Land Administration
									Covers costs for outreach activities (Spring Tree program, pollinator projects, star gazing event, etc), trail maintenance (bridge, signs, paint, etc) and conservation land administration work such as property monitoring and maintenance needs like invasive brush removal, and supplies such as tools, gloves and equipment.
01461105	55051	CC- Conservation Land Administration	52	2,050	656	2,050	-	0.0%	
01461105	55058	CC- Contract Services	6,790	1,000	93	1,000	-	0.0%	Raynes minor maintenance repair needs.
01461105	55088	CC- Dues	700	1,200	900	1,200	-	0.0%	For board to join related organizations: ESRLAC (\$150), NHACC (\$900), SELT (\$150)
01461105	55091	CC- Education/Training	-	250	-	250	-	0.0%	Training for board members and/or Cons & Sust planner (NHACC-3 members and other workshops)
01461105	55171	CC- Legal/Public Notices	93	50	-	50	-	0.0%	Covers approx 1 legal notice typ in newspaper
01461105	55224	CC- Postage	-	20	-	20	-	0.0%	Mailings to ConCom members (mostly elect distr)
01461105	55247	CC- Registry of Deeds	-	30	-	30	-	0.0%	Fee for registry of deeds (typically printing plans, deeds)
01461105	55254	CC- Roadside Mowing	1,575	1,700	-	1,700	-	0.0%	Mowing White, Perry, Irvine and 1/2 of Morrisette. This is paid out Oct-Dec
01461105	55293	CC- Supplies	100	-	-	-	-		
		General Expenses Total	9,650	6,300	1,650	6,300	-	0.0%	
		<b>Conservation Commission Total</b>	<b>9,884</b>	<b>10,089</b>	<b>2,045</b>	<b>10,089</b>	<b>-</b>	<b>0.0%</b>	
<b>Renewable Energy Expense</b>									
01419118	55547	ENR- Renewable Energy Expense	-	1	-	1	-	0.0%	Potential Grant Matching
		General Expenses Total	-	1	-	1	-	0.0%	
		<b>Renewable Energy Expense</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>1</b>	<b>-</b>	<b>0.0%</b>	
<b>Zoning Board of Adjustment</b>									
01419103	51200	ZO- Sal/Wages PT	150	860	188	860	-	0.0%	Recording secretaries @ \$15 per hour
		Salaries Total	150	860	188	860	-	0.0%	
01419103	52200	ZO- FICA	9	53	12	53	-	0.0%	
01419103	52210	ZO- Medicare	2	12	3	12	-	0.0%	
		Benefits Total	11	66	14	66	-	0.0%	
01419103	55091	ZO- Education/Training	-	200	-	200	-	0.0%	min. training allotment for board members
01419103	55171	ZO- Legal/Public Notices	2,045	1,200	-	1,200	-	0.0%	
01419103	55224	ZO- Postage	1,443	2,000	1,435	2,000	-	0.0%	expenses are estimated for ZBA case administration (majority of costs paid by applicant)
		General Expenses Total	3,488	3,400	1,435	3,400	-	0.0%	
		<b>Zoning Total</b>	<b>3,649</b>	<b>4,326</b>	<b>1,636</b>	<b>4,326</b>	<b>-</b>	<b>0.0%</b>	
<b>Historic District Commission</b>									

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01419104	51200	HD- Sal/Wages PT	300	650	540	650	-	0.0%	Recording secretaries @ \$15 per hour	
		Salaries Total	300	650	540	650	-	0.0%		
01419104	52200	HD- FICA	19	40	33	40	-	0.0%	Based on wages: 6.2%	
01419104	52210	HD- Medicare	4	9	8	9	-	0.0%	Based on wages: 1.45%	
		Benefits Total	23	50	41	50	-	0.0%		
01419104	55050	HD-Conf Rooms/Meals	-	200	-	200	-	0.0%		
01419104	55088	HD- Dues	-	50	-	50	-	0.0%	Min amt for dues associated with various organizations work with HDCs	
01419104	55091	HD- Education/Training	-	200	-	200	-	0.0%	min. training allotment for board members	
01419104	55138	HD- Grant Matching	-	1,000	-	1,000	-	0.0%	CLG (Certified Local Government) Grant match. We did not apply for a CLG grant in 2022 but anticipate submitting in 2023.	
01419104	55171	HD- Legal/Public Notices	157	100	859	100	-	0.0%		
01419104	55224	HD- Postage	950	350	260	350	-	0.0%	Expenses are estimated for HDC case administration	
01419104	55227	HD- Printing	-	125	-	125	-	0.0%	Printing needs for HDC as they arise	
01419104	55246	HD- Reference Material	-	100	-	100	-	0.0%		
		General Expenses Total	1,106	2,125	1,119	2,125	-	0.0%		
		<b>Historic District Commission Total</b>	<b>1,429</b>	<b>2,825</b>	<b>1,700</b>	<b>2,825</b>	<b>-</b>	<b>0.0%</b>		
<b>Heritage Commission</b>										
01419106	51200	HC- Sal/Wages PT	210	540	465	540	-	0.0%	Recording secretaries @ \$15 per hour	
		Salaries Total	210	540	465	540	-	0.0%		
01419106	52200	HC- FICA	13	33	29	33	-	0.0%	Based on wages: 6.2%	
01419106	52210	HC- Medicare	3	8	7	8	-	0.0%	Based on wages: 1.45%	
		Benefits Total	16	41	36	41	-	0.0%		
01419106	55058	HC- Contract Services	-	1	-	1	-	0.0%		
01419106	55088	HC- Dues	-	50	-	50	-	0.0%		
01419106	55091	HC- Education/Training	-	200	91	200	-	0.0%	Min. training allotment for board members	
01419106	55138	HC- Grant Matching	-	1	-	1	-	0.0%		
01419106	55224	HC- Postage	-	25	25	25	-	0.0%	Expenses are estimated for Heritage Commission case administration	
01419106	55227	HC- Printing	-	35	-	35	-	0.0%		
		General Expenses Total	-	312	116	312	-	0.0%		
01419106	55347	Transfer Out	667	-	-	-	-	-	Year End Balance Transfer	
			667	-	-	-	-	-		
		<b>Heritage Commission Total</b>	<b>893</b>	<b>893</b>	<b>617</b>	<b>893</b>	<b>-</b>	<b>0.0%</b>		
		<b>Total Planning &amp; Development</b>	<b>611,403</b>	<b>721,789</b>	<b>441,174</b>	<b>745,299</b>	<b>23,610</b>	<b>3.3%</b>		

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<b>Police Department</b>									
<b>Police</b>									
	51110	Sal/Wages FT	1,612,027	1,806,113	1,147,986	1,902,245	96,132	5.3%	29 FT (Chief, Deputy, Sergeants, Lieutenant, Officers, Admin)
	51111	Sal/Wages Shift Differential			2,231	8,320	8,320		Per Police CBA
	51121	Sal/Wages Incentive	-	-	-	6,000	6,000		Per Police CBA
	51150	Vacation Replacement OT	58,432	46,587	48,764	46,587	-	0.0%	Cost to cover the replacement of officers on vacation
	51200	Sal/Wages PT	9,824	14,500	11,981	14,500	-	0.0%	Currently have 1 Auxiliary Officer who teaches DARE
	51300	Sal/Wages OT	83,626	97,000	71,408	103,267	6,267	6.5%	spring/fall
	51350	FEMA Storm Related OT	-	1	-	1	-	0.0%	Coverage OT
	51400	Longevity Pay	1,700	1,750	-	1,800	50	2.9%	Expenses related to declared emergencies
	51410	Sick Replacement OT	15,555	19,250	21,522	19,250	-	0.0%	For hires before 1/1/2010 only
	51420	Holiday Pay	69,799	58,514	11,273	66,270	7,756	13.3%	covers for officers out sick
	51425	Firearm Incentive	1,500	1,500	750	-	(1,500)	-100.0%	contract item
	51430	Field Training Incentive OT	583	5,000	5,604	-	(5,000)	-100.0%	contract item (moved to Incentive)
	51435	Comfort Dog OT	-	-	-	5,600	5,600		Offsetting reduction in Staff OT
	51450	Education Incentive	2,860	4,160	-	16,500	12,340	296.6%	Per Police CBA
	51455	Training Regular Pay	7,752	-	16,165	-	-		Training Regular Pay
	51440	Training Coverage - OT	9,710	-	6,476	-	-		Training Coverage - OT
		Salaries Total	1,873,368	2,054,375	1,344,138	2,180,340	135,955	6.6%	
	52100	Health Insurance	420,147	467,262	286,896	446,257	(21,005)	-4.5%	
	52110	Dental Insurance	30,344	32,301	20,042	34,973	2,672	8.3%	
	52120	Life Insurance	1,571	1,782	1,036	1,783	1	0.1%	
	52130	LTD Insurance	1,026	1,088	618	1,092	24	2.2%	
	52200	FICA	8,207	12,606	6,032	9,428	(3,178)	-25.2%	Based on wages: 6.2%
	52210	Medicare	27,146	29,783	19,862	31,760	1,977	6.6%	Based on wages: 1.45%
	52300	Retirement Town	17,729	26,545	14,082	20,969	(5,576)	-21.0%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
	52310	Retirement Police	547,016	627,009	422,075	657,814	30,805	4.9%	Based on wages: 33.88% Jan-Jun; 31.28% Jul-Dec
		Benefits Total	1,053,187	1,198,356	770,642	1,204,076	5,720	0.5%	
	55001	Accreditation	5,796	5,922	5,922	6,483	561	9.5%	Guardian Tracking ( \$1581) and PowerDMS document management software yearly account renews in August (\$4341)-is necessary to continue towards CALEA Accreditation
	55035	Chiefs Expenses	1,184	1,200	505	1,200	-	0.0%	Covers empl. awards, retirements, dept meetings, hosting meals
	55043	Community Relations	2,159	7,500	3,665	7,500	-	0.0%	Contractor will assist as Public information officer,plaques, dare, crime prevention items includes NNO yearly, Halloween safety, Child badges, safety seats, etc.
	55045	Vehicle Computer Equipment	2,395	6,565	2,186	6,565	-	0.0%	Update/cruiser laptops with purchase and install one new Rhino Tablet with mount and antenna
	55047	Computer Maintenance/Service Contract	17,500	17,500	11,381	17,500	-	0.0%	Certified Computer Solutions (\$16,440) which is a 5 year contract-this is 3rd year, PD laptop service (\$375), Cross Agency expense for IMC (\$400)
	55050	Conf/Room/Meals	660	3,000	416	3,000	-	0.0%	Professional Development training conferences for the Chief and Deputy Chief- IACP convention etc.
	55057	Prosecutor Service	9,275	35,000	6,118	35,000	-	0.0%	Per diem contracts with attorneys for assistance with Police Prosecution involves motion drafting, advising, and courtroom assistance, etc.
	55064	Court Mileage Reimbursement	-	1	-	-	(1)	-100.0%	
	55087	Dry Cleaning	12,000	10,800	8,100	10,800	-	0.0%	Contractual cost increase



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	55088	Dues	8,495	8,918	6,300	8,993	75	0.8%	Yearly dues for SERT, NENA 911, NESPIN, Child Advocacy Center, and professional association memberships
	55091	Education/Training	21,608	17,000	14,602	17,000	-	0.0%	Training course costs/meal reimbursement for the entire department (including civilians), increase for yearly mental health training for all officers and dispatchers with MHP
	55106	Equipment Purchase	22,680	17,750	5,628	17,750	-	0.0%	Mountain bike parts, stop stick replacement, flashlights, some building improvement costs, furniture/boards, Taser cartridges, less lethal tools- OC
	55128	Fuel	30,487	40,000	23,223	41,734	1,734	4.3%	Fuel for patrol vehicles using monthly average at the rate of \$2.35 ESTIMATE
	55133	General Expenses	4,019	6,000	5,867	6,000	-	0.0%	Towing charges, patrol enforcement supplies radar replacements, speed signs, promotional testing materials, hiring costs includes polygraph, medical, and psychological testing, Livescan fee (\$476), etc.
	55160	Investigation	5,000	5,000	-	5,000	-	0.0%	Covers drug investigation costs and equipment
	55190	Mobile Communications	1,935	5,253	3,117	3,050	(2,203)	-41.9%	AT&T FirstNet department cell and laptop modem plan- there is also a Dispatch phone failover plan- We put all mobile comms expense lines (Staff and Patrol) into this one single line item-overall increase of \$2108 yearly
	55193	Munitions	12,074	15,700	14,098	15,700	-	0.0%	There is an ammunition shortage across the country and an increase in firearms ammunition costs (pistol and rifle). We will also need to add a rifle to our shooting simulator as currently we have only pistols (\$2,700). This line item also includes items for training and equipment for bean bag shotguns and simulated shooting drills protective gear, and includes the cost of both lethal and less lethal ammunition, gun accessories and cleaning, targets, range fees, etc.
	55199	Office Equipment Maintenance	5,724	5,725	3,864	5,725	-	0.0%	Maintenance contract of 6 machines including: copier printers and all service, parts, and labor
	55200	Office Supplies	10,053	11,800	8,468	11,800	-	0.0%	Office supplies, new contract eliminates ink toner, evidence, prosecution, photo
	55224	Postage	1,083	1,200	673	1,000	(200)	-16.7%	Postage costs for mailings
	55270	Software Agreement	17,070	17,855	17,855	23,410	5,555	31.1%	Central Square IMC full contract- records, emergency operations, and interface for POL and FD Dispatch Center
	55314	Uniforms	15,780	16,200	13,006	16,200	-	0.0%	Cost for uniforms and uniform related equipment for 40 employees- include bullet proof vest replacements and contractual clothing allowance for staff division of \$400 each/year.
	55319	Vehicle Maintenance	20,304	21,000	10,324	21,000	-	0.0%	Covers repair costs for 19 vehicles
	55390	Comfort Dog Expenses	-	-	-	8,000	8,000		Cost of dog, food, vet bills, equipment
	55321	Veterinarian Service	750	1,000	-	750	(250)	-25.0%	contract with SPCA (\$750), unforeseen animal vet charges, rabies testing
	55104	Veterinarian Equipment	300	300	300	300	-	0.0%	ACO equipment added splitting cost of the online dog licensing lookup software management with Town Clerk
		General Expenses Total	228,330	278,189	185,619	291,460	13,271	4.8%	
		<b>Total Police Department</b>	<b>3,154,884</b>	<b>3,630,920</b>	<b>2,280,399</b>	<b>3,685,876</b>	<b>154,956</b>	<b>4.4%</b>	

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<b>Fire Department</b>									
	51110	Sal/Wages FT	1,917,459	2,006,989	1,321,458	2,128,363	121,374	6.0%	33 FT
	51121	Sal/Wages Incentive		8,402	1,714	20,350	11,948	142.2%	Negotiated in CBA
	51150	Vacation Replacement OT	34,201	19,487	19,414	19,487	-	0.0%	Overtime for Vacation Leave Replacement
	51200	Sal/Wages PT	9,811	1	-	-	(1)	-100.0%	1 PT: Office Clerk (20hr/wk ) (removed in 2022)
	51300	Sal/Wages Call Back OT	77,354	100,138	67,717	88,201	(11,935)	-11.9%	Overtime for emergency recall and other off-duty details
	51130	Personal Replacement OT	-	19,397	16,527	19,397	-	0.0%	Overtime for Personal Leave Replacement
	51350	FEMA Storm Related OT	-	1	-	1	-	0.0%	Expenses related to declared emergencies
	51400	Longevity Pay	4,550	2,700	950	1,850	(850)	-31.5%	For employees hired prior to 1/1/2006
	51410	Sick Replacement OT	29,528	34,305	27,416	34,305	-	0.0%	Overtime for Sick Replacement
	51420	Holiday Pay	86,621	101,193	2,246	110,172	8,979	8.9%	Holiday pay (12 holidays @ 12hrs)
	51600	Sal/Wages On Call	321	2,500	19	2,500	-	0.0%	PT On-Call salaries
		Salaries Total	2,159,845	2,295,111	1,457,460	2,424,628	129,515	5.6%	
	52100	Health Insurance	380,701	447,404	289,033	507,406	60,002	13.4%	
	52110	Dental Insurance	36,776	38,311	23,391	41,692	3,381	8.8%	
	52120	Life Insurance	1,752	2,892	1,135	3,564	872	32.4%	
	52130	LTD Insurance	989	1,042	600	1,065	23	2.2%	
	52200	FICA	5,480	3,059	1,909	3,217	158	5.2%	Based on wages: 6.2%
	52210	Medicare	30,916	33,279	21,070	35,157	1,878	5.8%	Based on wages: 1.45%
	52300	Retirement Town	9,599	6,586	4,471	6,809	223	3.4%	Based on wages: 14.06%
	52320	Retirement Fire	661,110	740,878	475,483	749,533	8,655	1.2%	Based on wages: 32.99%
		Benefits Total	1,127,323	1,273,251	797,092	1,348,443	75,192	5.9%	
	55019	Breathing Apparatus	9,434	11,666	4,240	6,120	(5,546)	-47.5%	Breathing apparatus testing and repairs & air compressor certification and repairs
	55035	Chiefs Expenses	729	720	573	750	30	4.2%	expenses for meetings, dinners
	55038	Cistern Maintenance	373	1,600	-	900	(700)	-43.8%	Cistern & dry hydrant maintenance
	55041	Command Supplies	-	5,000	1,389	3,500	(1,500)	-30.0%	Emergency Operations Center supplies during drills, exercise and incidents, including food, office supplies, & training material
	55042	Communications Equipment	3,757	10,960	4,007	11,074	114	1.0%	2 way radio (mobile and portable); RAVE Mobile Safety - Emergency Community Notification (Reverse 911)
	55043	Community Relations	-	-	-	2,500	2,500		Annual Contract for Social Media Consultant and Community Relations Specialist.
	55224	Postage	437	519	30	300	(219)	-42.2%	Postage for General FD, Fire Prevention, new candidate hiring, etc.
	55058	Contract Services	16,565	16,815	11,289	17,565	750	4.5%	50% of annual contracted IT support for the Public Safety Complex. Shared cost with Police Department
	55087	Dry Cleaning	202	325	99	250	(75)	-23.1%	Dry cleaning of chief officer uniforms & Class "A" dress uniforms.
	55088	Dues	7,537	7,234	6,741	7,831	597	8.3%	Seacoast Region Hazmat team annual assessment, Annual Association Dues with multiple organizations
	55091	Education/Training	15,500	15,476	1,864	17,756	2,280	14.7%	Tuition for college classes, fire certifications and education supplies.
	55106	General Equipment Purchase	43,392	45,000	21,586	45,000	-	0.0%	Firefighting equipment purchase and replacement.
	55123	Fire Prevention Supplies	5,510	5,450	2,470	5,565	115	2.1%	NFPA annual membership, Fire Prevention/Investigation Supplies
	55128	Fuel	12,607	12,440	7,726	20,015	7,575	60.9%	Gas and diesel fuel for all fire department vehicles, Plus 800 gallon tank at fire station
	55132	General Equipment Repair	3,114	3,500	2,274	3,450	(50)	-1.4%	Small tool & equipment repair.
	55133	General Expenses	3,224	3,200	2,056	3,620	420	13.1%	Background investigations, water, emergency scene rehabilitation, supplies, etc.

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	55144	Hazmat Supplies	1,259	1,525	1,166	1,525	-	0.0%	Hazardous materials monitoring equipment, clean up and control supplies.
	55149	Hose Replacement	4,166	5,629	341	5,660	31	0.6%	Fire hose replacement and repair.
	55151	Hydrant Maintenance	20,000	20,000	10,000	20,000	-	0.0%	Hydrant Maintenance Fee/Rental to Water Department
	55190	Mobile Communications	4,608	5,458	2,987	5,458	-	0.0%	Cell phone plan and data usage for staff cars, engines, and fire prevention
	55199	Office Equipment Maintenance	2,458	2,409	1,653	2,510	101	4.2%	Lease Agreements/Service Contracts (copier & time clock)
	55200	Office Supplies	2,128	2,265	1,820	2,500	235	10.4%	Office Supplies for entire Fire Department (except Health)
	55214	Physicals	3,800	10,630	6,491	2,625	(8,005)	-75.3%	Pre-employment for new hires and Annual physicals for all fire personnel.
	55050	Conf/Room/Meals	400	4,200	-	4,500	300	7.1%	Examples include - FDIC conference, IAFC - FRI International, IMT Annual Conference.
	55230	Protective Equipment	35,982	36,367	16,364	44,382	8,015	22.0%	Turnout gear replacement, inspections, repair.
	55237	Radio Repairs/Maintenance	4,664	8,728	2,608	5,728	(3,000)	-34.4%	Maint. & programming FD Portable & Mobile Radios, Annual service contract; Emergency Operations Center radio reprogramming, replacement & repairs
	55270	Software Agreement	8,423	8,569	8,620	10,657	2,088	24.4%	Annual agreements for IMC data collection & dispatching, Public Eye mobile data terminals, eDispatch firefighter notification, and Knox Box Cloud Service
	55282	Building Supplies	1,905	3,128	1,099	3,128	-	0.0%	Laundry & misc bldg. cleaning supplies
	55314	Uniforms	25,070	24,498	25,465	25,958	1,462	6.0%	Uniforms for 32 FT employees, 3 Call members
	55319	Vehicle Maintenance	43,027	38,922	8,134	39,917	995	2.6%	Vehicle maintenance, inspections, tires, annual pump and aerial testing and certifications.
	55264	Shelter Equipment	-	1	-	1	-	0.0%	Agreement with SAU16 to provide shelter food/supplies
	55095	Emergency Management Equipment	1,875	2,500	2,336	2,000	(500)	-20.0%	Upgrades to computers and on scene materials (replacement cones, barricades, signage, barriers)
	55119	FEMA Reimb -Force Labor	-	-	-	1	1		FEMA line if needed
	55118	FEMA Reimb - Force Equip	-	-	-	1	1		FEMA line if needed
		General Expenses Total	282,145	314,732	155,429	322,747	8,015	2.5%	
	57006	Capital Outlay	14,862	1	-	1	-	0.0%	\$1 place holder if grant funds become available.
		Capital Outlay Total	14,862	1	-	1	-	0.0%	
		Total Fire Department	3,684,175	3,883,095	2,409,981	4,095,817	212,722	5.6%	
<b>Public Safety Shared Services</b>									
<b>Communications</b>									
01429905	51110	PDD- Sal/Wages FT	194,590	219,390	137,326	230,138	10,748	4.9%	5 FT Staff
01429905	51111	PDD- Sal/Wages Shift Differential	-	-	484	4,160	4,160		Per Police CBA
01429905	51121	PDD- Sal/Wages Incentive Reg	-	-	-	500	500		Per Police CBA
01429905	51150	PDD- Vacation Replacement OT	7,134	9,000	7,720	9,000	-	0.0%	covers vacation/personal days for dispatchers
01429905	51200	PDD- Sal/Wages PT	-	2,500	-	2,500	-	0.0%	Reduced to budget for one at several shifts a month
01429905	51300	PDD-Sal/Wages OT	13,537	14,600	10,525	14,600	-	0.0%	covers cost in emergencies and regular coverage added \$3000 from sick replacement
01429905	51350	PDD-FEMA Storm Related OT	-	1	-	-	(1)	-100.0%	Expenses related to declared emergencies
01429905	51410	PDD-Sick Replacement OT	2,895	3,000	1,109	3,000	-	0.0%	covers OT for dispatchers out sick removed \$3000 to be placed into reg OT
01429905	51420	PDD-Holiday Pay	11,118	9,115	1,994	10,665	1,550	17.0%	contract item
01429905	51440	PDD-Training Coverage - OT	-	-	720	-	-		Training Regular Pay
01429905	51455	PDD-Training Regular Pay	1,481	-	1,429	-	-		Training Coverage - OT
01429905	51450	PDD-Education Incentive	-	1,000	-	2,500	1,500	150.0%	contract item
		Salaries Total	230,754	258,606	161,288	277,063	18,457	7.1%	

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01429905	52100	PDD-Health Insurance	43,037	83,034	35,120	81,742	(1,292)	-1.6%	
01429905	52110	PDD-Dental Insurance	2,453	4,542	2,249	5,848	1,304	28.7%	
01429905	52120	PDD-Life Insurance	248	270	152	270	-	0.0%	
01429905	52200	PDD-FICA	13,951	16,034	9,840	17,178	1,144	7.1%	Based on wages: 6.2%
01429905	52210	PDD-Medicare	3,263	3,750	2,285	4,017	268	7.1%	Based on wages: 1.45%
01429905	52300	PDD-Retirement Town Benefits Total	28,927	36,009	22,635	37,859	1,850	5.1%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
			91,879	143,638	72,281	146,912	3,274	2.3%	
01429905	55105	PDD-Equipment Maintenance	20,485	20,825	8,104	25,325	4,500	21.6%	2-way comms maintenance/service yearly and monthly contracts, Acom VS logger (\$1275). Contracts paid at the end of the year.
01429905	55108	PDD-Equipment Repair	5,289	5,800	190	5,800	-	0.0%	Uncovered replacement/repair costs for dispatch items and radio equipment and portable radios, cross agency
01429905	55256	PDD-Phone Repairs/Service	-	450	89	550	100	22.2%	dispatch center phone repairs, Firstnet emergency phone service \$533, updates, sonicwall fee
		General Expenses Total	25,773	27,075	8,383	31,675	4,600	17.0%	
		Communications Total	348,406	429,319	241,951	456,660	26,331	6.1%	
<b>Health</b>									
01441105	51110	FH- Sal/Wages FT	57,872	61,870	42,314	64,685	2,815	4.5%	1 FT: Health Officer
		Salaries Total	57,872	61,870	42,314	64,685	2,815	4.5%	
01441105	52100	FH- Health Insurance		26,738	17,877	26,583	(155)	-0.6%	
01441105	52110	FH- Dental Insurance	1,900	1,871	1,248	1,871	-	0.0%	
01441105	52120	FH- Life Insurance	81	108	76	108	-	0.0%	
01441105	52200	FH- FICA	3,588	3,836	2,454	4,010	175	4.5%	Based on wages: 6.2%
01441105	52210	FH- Medicare	839	897	574	938	41	4.5%	Based on wages: 1.45%
01441105	52300	FH- Town Retirement	7,305	8,699	5,949	8,919	220	2.5%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	13,712	42,149	28,178	42,429	280	0.7%	
01441105	55293	FH- Supplies	1,210	600	392	600	-	0.0%	Health Inspection and office supplies
01441105	55224	FH- Postage	13	58	23	50	(8)	-13.8%	Health Dept. mailings
01441105	55055	FH- Consulting	-	1	-	1	-	0.0%	Hazardous Materials Remediation & Consulting for Sportsmen's Club project
01441105	55190	FH- Mobile Communications	1,023	1,000	464	996	(4)	-0.4%	Phone plan & mobile data terminal usage for Health Officer.
01441105	55191	FH- Mosquito Control	36,600	39,000	23,000	40,000	1,000	2.6%	Mosquito control maintenance contract costs
01441105	55270	FH- Software Agreement	2,400	2,400	2,400	2,640	240	10.0%	Metverse forms and reporting
01441105	55308	FH- Travel Reimbursement	87	200	-	200	-	0.0%	Mileage reimbursement for Health Officer
01441105	55050	FH- Conf/Room/Meals	-	795	184	795	-	0.0%	Training, Meeting and Seminars for Health Officer
01441105	55088	FH- Dues	90	90	-	90	-	0.0%	Health Dept. dues & memberships
01441105	55091	FH- Education/Training	1,500	1,500	1,500	-	(1,500)	-100.0%	
		General Expenses Total	42,922	45,644	27,943	45,372	(272)	-0.6%	
		Health Total	114,607	149,663	98,436	162,486	2,823	1.9%	
		Total Public Safety Shared Services	462,913	678,982	340,386	608,137	29,156	5.0%	

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<b>Public Works - General Fund</b>									
<b>Administration &amp; Engineering</b>									
01431101	51110	PWA- Sal/Wages FT	398,532	482,042	281,261	523,648	41,607	8.6%	6 FT: Director, Town Eng, Eng Tech, Office Mgr, Office Clerk, Asst Engineer, new GIS Tech (6 mos)
01431101	51200	PWA- Sal/Wages PT	-	1	-	1	-	0.0%	1- PT-recording secretary for River Committee @ \$15/hr
01431101	51300	PWA- Sal/Wages OT	-	500	346	500	-	0.0%	
		Salaries Total	398,532	482,543	281,607	524,149	41,607	8.6%	
01431101	52100	PWA- Health Insurance	55,879	109,930	55,616	122,521	12,591	11.5%	
01431101	52110	PWA- Dental Insurance	5,086	6,881	3,898	8,654	1,773	25.8%	
01431101	52120	PWA- Life Insurance	518	540	292	594	54	10.0%	
01431101	52130	PWA- LTD Insurance	1,119	1,138	615	1,147	11	1.0%	
01431101	52200	PWA- FICA	24,102	29,918	16,778	32,497	2,580	8.6%	Based on wages: 6.2%
01431101	52210	PWA- Medicare	5,637	6,997	3,924	7,600	603	8.6%	Based on wages: 1.45%
01431101	52300	PWA- Retirement Town	50,250	67,845	39,594	72,214	4,369	6.4%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	142,590	223,247	120,716	245,227	21,981	9.8%	
01431101	55003	PWA- Drug/Alcohol Testing	571	1,200	881	1,200	-	0.0%	Contract w/Access; required (per USDOT) random testing for all CDL holders & screening new hires
01431101	55050	PWA- Conf/Room/Meals	4	3,000	798	3,000	-	0.0%	National or regional conf 60% Dir, Town Eng; 100% Maint Supt, Hwy Supt @\$1100 ea
01431101	55058	PWA- Contracted Services	-	1	-	1	-	0.0%	Moved to CIP
01431101	55088	PWA- Dues	695	700	555	700	-	0.0%	Dues: APWA \$210, NHPWA \$100, Mutual Aid \$25; Licenses: PE 2@150/2 yr
01431101	55091	PWA- Education/Training	127	2,000	1,169	2,000	-	0.0%	Education and training for staff (NHMA, NHDES, NEPW Association)
01431101	55128	PWA- Fuel	959	1,345	956	1,500	155	11.5%	Dir & Eng vehicles; unleaded contract price projected to be \$2.97/gal
01431101	55133	PWA- General Expenses	614	850	920	1,200	350	41.2%	Meal reimbursement during extended operations per Director's determination increased from \$8 to \$12
01431101	55158	PWA- Insurance Deductible	-	1	-	1	-	0.0%	Damage repairs on insurance claims
01431101	55181	PWA- Master Fuel Account	(7,547)	1	(8,691)	1	-	0.0%	Bulk fuel delivery charges less dept allocations; for 109 vehicles
01431101	55190	PWA- Mobile Communications	1,173	1,200	592	1,200	-	0.0%	60% Director, Town Engineer & Asst Engineer; 100% Highway, MIFI (Engineering)
01431101	55200	PWA- Office Supplies	5,816	10,000	5,280	10,000	-	0.0%	Gen office supplies \$6500; Eng supplies \$3500: plotter paper & ink, field books, Town Standards, scanning plans; 60% of copier billing
01431101	55224	PWA- Postage	300	500	114	500	-	0.0%	General day to day mailings
01431101	55237	PWA- Radio Repairs	205	600	125	600	-	0.0%	4 Desk sets, 6 portables, 42 vehicle units
01431101	55238	PWA- Radio Replacement	1,000	1,000	-	1,000	-	0.0%	Digital repeater to communicate with Fire & Police
01431101	55319	PWA- Vehicle Maintenance	556	600	40	600	-	0.0%	Dir & Eng vehicles
		General Expenses Total	4,473	22,998	2,718	23,503	505	2.2%	
01431101	55998	PWA- Due from Water Fund	(128,453)	(140,973)	(70,486)	(153,875)	(12,902)	9.2%	20% Water Fund offset
01431101	55999	PWA- Due from Sewer Fund	(128,453)	(140,973)	(70,486)	(153,875)	(12,902)	9.2%	20% Sewer Fund offset
		Due from Water/Sewer Funds Total	(256,906)	(281,946)	(140,973)	(307,751)	(25,805)	9.2%	
		<b>Administration &amp; Engineering Total</b>	<b>288,690</b>	<b>446,842</b>	<b>264,069</b>	<b>485,129</b>	<b>38,287</b>	<b>8.6%</b>	

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<b>Highways and Streets</b>									
01431202	51110	HWY- Sal/Wages FT	618,085	678,275	428,797	702,501	24,227	3.6%	12 FT
01431202	51210	HWY- Sal/Wages Temp	-	1	-	1	-	0.0%	Intern, Summer/Fall laborer
01431202	51121	HWY- Sal/Wages Incentive Reg	-	1,000	-	2,750	1,750	175.0%	Per SEIU CBA
01431202	51300	HWY- Sal/Wages OT	6,874	20,000	4,909	20,000	-	0.0%	Emergency ops, callouts, flood watch, voting/traffic control
01431202	51310	HWY- Sal/Wages Stand-By	7,280	7,280	5,040	7,280	-	0.0%	After hours on-call status, \$140/wk per union contract
01431202	51350	HWY- FEMA Storm Related OT	-	1	-	1	-	0.0%	Expenses related to declared emergencies
01431202	51400	HWY- Longevity Pay	6,900	7,150	-	7,050	(100)	-1.4%	6 FT per union contract
		<b>Salaries Total</b>	<b>639,139</b>	<b>713,707</b>	<b>438,747</b>	<b>739,583</b>	<b>25,877</b>	<b>3.6%</b>	
01431202	52100	HWY- Health Insurance	191,092	206,353	119,062	206,720	367	0.2%	
01431202	52110	HWY- Dental Insurance	12,486	14,614	7,027	14,261	(353)	-2.4%	
01431202	52120	HWY- Life Insurance	817	702	261	702	-	0.0%	
01431202	52200	HWY- FICA	38,600	44,187	26,232	45,854	1,667	3.8%	Based on wages: 6.2%
01431202	52210	HWY- Medicare	9,027	10,334	6,135	10,724	390	3.8%	Based on wages: 1.45%
01431202	52300	HWY- Retirement Town	79,808	100,206	60,682	101,973	1,767	1.8%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		<b>Benefits Total</b>	<b>331,828</b>	<b>378,397</b>	<b>219,401</b>	<b>380,234</b>	<b>3,837</b>	<b>1.0%</b>	
01431202	55013	HWY- Asphalt Reclamation	10,958	10,000	-	10,000	-	0.0%	Grinding & screening to recycle asphalt and concrete into reusable product. Screening compost and sand
01431202	55020	HWY- Bridge Repairs	23,223	5,500	(175)	5,500	-	0.0%	Maintenance and repair of 7 Town-owned bridges
01431202	55066	HWY- Culvert Repairs/Replacement	3,128	4,000	808	4,000	-	0.0%	Minor repairs, replace & clearing culverts (pipes & headers)
01431202	55071	HWY- Dam Maintenance	-	2,500	28	2,500	-	0.0%	Dam & abutment concrete & mechanical repairs at Pickpocket, Colcord, Sloans Brook
01431202	55072	HWY- Dam Registration	400	400	-	400	-	0.0%	Annual NHDES fees (due December) Sloans Brook
01431202	55091	HWY- Education/Training	1,100	1,500	720	1,500	-	0.0%	Classes, licensing (CDL, UNH Tech Transfer classes)
01431202	55096	HWY- Emergency Traffic Control	390	500	-	500	-	0.0%	Uniformed officer in high traffic, emergencies
01431202	55107	HWY- Equipment Rentals	2,514	4,500	123	4,500	-	0.0%	Rental of equipment not owned by Town, including bulldozer, excavator, grader, screen
01431202	55128	HWY- Fuel	18,377	19,455	14,605	28,000	8,545	43.9%	Fuel for highway dept vehicles & equipment; contract price projected to be unleaded \$2.97/gal & diesel \$3.80/gal
01431202	55134	HWY- General Hand Tools	3,993	4,000	819	4,000	-	0.0%	Repl/repair hand tools incl. compactor, hand-saw, chainsaws, small power tools
01431202	55190	HWY- Mobile Communications	857	1	600	1	-	0.0%	moved to phone reimbursement
01431202	55212	HWY- Phone Reimbursement	1,800	2,400	1,004	2,400	-	0.0%	Cell Phone stipend \$40/mo for Supt + 3 Foremen
01431202	55257	HWY- Safety Equipment	5,323	5,000	3,629	5,000	-	0.0%	Hardhats, vests, eye protection, Technu, steel-toed boot repl \$185/yr per employee
01431202	55267	HWY- Signs	7,485	8,000	6,575	8,000	-	0.0%	Sign replacement for retro reflectivity, damages.
01431202	55285	HWY- Storm Drain Repair	3,703	6,000	2,496	6,000	-	0.0%	Repair drain castings. 1,305 catch basins
01431202	55286	HWY- Street Marking	25,908	35,000	8,344	35,000	-	0.0%	Fog lines, center lines, parking spaces (butyl rubber by contractor); crosswalks 2x yr
01431202	55287	HWY- Street Repairs/Maint	14,668	18,000	9,866	18,000	-	0.0%	Patching town roads & shoulder repair materials; includes asphalt, concrete, gravel
01431202	55310	HWY- Tree Maintenance	6,106	20,000	16,813	20,000	-	0.0%	All trees in Town ROW & parks incl pruning, fertilizing & removal w/ licensed arborist; increasing demands for tree removal & pruning; additional street trees at Lincoln & presence of Emerald Ash Borer (EAB)
01431202	55314	HWY- Uniforms	7,435	6,700	3,055	7,400	700	10.4%	12 employees (Laundering, repair and replacement)
01431202	55319	HWY- Vehicle Maintenance	57,383	50,000	26,416	50,000	-	0.0%	Maintenance of all dept vehicles and equip
01431202	55337	HWY- Weed Control	8,000	8,000	4,000	8,000	-	0.0%	Along medians & curbing; contract w/licensed herbicide applicator, \$2000/app x 4/yr
		<b>General Expenses Total</b>	<b>202,749</b>	<b>211,458</b>	<b>99,746</b>	<b>220,701</b>	<b>9,245</b>	<b>4.4%</b>	

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01431202	55251	HWY-Road Paving/Maintenance	666,526	800,000	-	700,000	(100,000)	-12.5%	Incl crack sealing, reconstruction, etc. 3% increase material cost
01431202	55087	HWY- Culvert Replacement	23,000	10,000	-	10,000	-	0.0%	Replace culverts and repair headers & outlets in Town roads
01431202	55266	HWY- Sidewalks/Curbing	6,764	15,000	-	15,000	-	0.0%	Sidewalks and curbing, minor repair & replacements
01431202	55284	HWY- Storm Drain Cleaning	20,480	30,000	-	30,000	-	0.0%	Annual clean 50% catch basins, material testing, MS4 permit compliance
		Capital Outlay Total	716,770	855,000	-	755,000	(100,000)	-11.7%	
		<b>Highways &amp; Streets Total</b>	<b>1,890,486</b>	<b>2,166,569</b>	<b>767,893</b>	<b>2,095,618</b>	<b>(61,041)</b>	<b>-2.8%</b>	
<b>Snow Removal</b>									
01431903	51300	PS- Sal/Wages - OT Snow	48,064	70,000	72,183	70,000	-	0.0%	Includes Mechanic
01431903	51350	PS- Sal/Wages - FEMA Storm Related C	-	1	-	1	-	0.0%	Expenses related to declared emergencies
		Salaries Total	48,064	70,001	72,183	70,001	-	0.0%	
01431903	52200	PS- FICA	2,977	4,340	4,470	4,340	-	0.0%	Based on wages: 6.2%
01431903	52210	PS- Medicare	696	1,015	1,034	1,015	-	0.0%	Based on wages: 1.45%
01431903	52300	PS- Retirement Town	5,594	9,842	9,789	9,657	(185)	-1.9%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	9,267	15,197	15,292	15,012	(185)	-1.2%	
01431903	55026	PS- Calcium Chloride	-	1	-	1	-	0.0%	Salt additive used during harsh temperatures in the winter
01431903	55081	PS- Contracted Snow Removal	8,793	45,000	22,973	45,000	-	0.0%	Hire contractors w/10 wheelers to remove snow for safety downtown, Lincoln St, Ports Ave.
01431903	55118	PS- FEMA Reimb Force Equip	-	1	-	1	-	0.0%	Expenses declared winter emergencies
01431903	55119	PS- FEMA Reimb Force Labor	-	1	-	1	-	0.0%	Expenses declared winter emergencies
01431903	55128	PS- Fuel	11,428	17,000	11,264	17,000	-	0.0%	Fuel for snow removal vehicles; contract price projected to be unleaded \$2.97/gal & diesel \$3.80/gal
01431903	55216	PS- Plow Damages	2,076	3,500	1,335	3,500	-	0.0%	Private property damage caused by snow plows
01431903	55218	PS- Plowing	87,748	80,000	65,569	80,000	-	0.0%	Hired contractors to supplement Town staff to plow, salt & sand
01431903	55258	PS- Salt	73,725	60,000	119,311	60,000	-	0.0%	Deicer for Town roads, sidewalks, parking lots; 2022 pricing \$67/ton
01431903	55259	PS- Sand	831	2,000	590	2,000	-	0.0%	Purchase sand during winter months to spread along the town roads, sidewalks & parking lots
01431903	55319	PS- Vehicle Maintenance	7,730	20,500	17,558	20,500	-	0.0%	Repair snow plows and snow removal equipment
		General Expenses Total	192,331	228,003	238,599	228,003	-	0.0%	
		<b>Snow Removal Total</b>	<b>249,662</b>	<b>313,201</b>	<b>326,074</b>	<b>313,016</b>	<b>(185)</b>	<b>-0.1%</b>	
<b>Solid Waste Disposal</b>									
01432304	51200	SW- Sal/Wages PT	19,033	19,146	11,994	20,017	871	4.5%	1 PT @ 16 hrs/wk including transfer station winter schedule and weekend trash removal
01432304	51300	SW- Sal/Wages OT	9,833	4,000	6,501	4,000	-	0.0%	OT for Highway employees assigned to Transfer Station
		Salaries Total	28,866	23,146	18,495	24,017	871	3.8%	
01432304	52200	SW- FICA	1,793	1,435	1,147	1,489	54	3.8%	Based on wages: 6.2%
01432304	52210	SW- Medicare	419	336	280	348	13	3.8%	Based on wages: 1.45%
01432304	52300	SW-Retirement	1,271	562	885	552	(10)	-1.8%	Based on wages: 14.05% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	3,484	2,333	2,312	2,389	56	2.4%	
01432304	55018	SW- Blue Bags	96,604	115,000	67,850	78,000	(37,000)	-32.2%	Includes vendor delivery to store; offset by revenue; projected production cost 30% increase after Jul 2021
01432304	55054	SW- Construction Debris	11,769	13,400	6,279	13,400	-	0.0%	Construction debris container at Transfer Station
01432304	55082	SW- Disposal/Recycling Contract	933,314	996,000	541,758	1,090,000	94,000	9.4%	5-year contract extension with WM runs June 2022 - May 2027, reflects 6.5% annual rates increase and anticipated fuel surcharges; recycled materials value highly variable

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01432304	55086	SW- Brush Grinding	6,081	20,000	10,200	20,000	-	0.0%	Brush grinding & removal by contractor 2 to 3x per yr as space needs require (contracted Dirt Doctor thru 2025)
01432304	55021	SW-Brush Cutting/Removal					-		
01432304	55091	SW- Education/Training	200	200	-	200	-	0.0%	Solid waste training
01432304	55092	SW- Electricity	1,719	1,500	879	2,000	500	33.3%	Transfer station building
01432304	55093	SW- Electronic Waste Expense	9,171	10,000	5,681	10,000	-	0.0%	Removal of electronic waste collected at Transfer Station, offset by sticker revenue
01432304	55150	SW- Household Haz Waste Removal	22,858	42,750	-	42,750	-	0.0%	Cost of annual Oct event; Exeter share \$11,300 the rest offset by regional collection revenue & State grant
01432304	55163	SW- Landfill Monitoring	16,729	41,035	16,542	41,035	-	0.0%	Gas and water quality testing, including PFAS & 1,4-dioxane at Cross Road landfill, GMZ expanded & 3 monitoring wells added \$31k; replace damaged soil gas standpipes \$10k; (landfill cap settlement & slope repair \$75k Oct 2021)
01432304	55186	SW- Metal Removal	1,275	1,500	1,025	1,500	-	0.0%	Hauling charge to remove metals & white goods
01432304	55201	SW- Operations Maintenance	8,907	6,000	1,547	6,000	-	0.0%	Mowing, materials and supplies at the Transfer Station (Security cameras and equipment)
01432304	55244	SW- Recycle Containers	12,818	19,000	13,475	26,000	7,000	36.8%	65 gal carts unit price \$75; offset by revenue
01432304	55293	SW- Supplies	1,678	1,500	-	1,500	-	0.0%	Stickers and garbage litter bags for Town & Public Works Offices to sell
01432304	55300	SW- Tire Disposal	279	2,000	273	2,000	-	0.0%	Disposal of Town tires
01432304	55366	SW- Yard Waste	15,971	16,450	8,104	16,532	82	0.5%	Twice per year curbside collection- leaf and yard waste
01432304	55551	SW- Food Waste Compost Program	1,864	2,741	1,925	2,950	209	7.6%	Weekly collection at Transfer Station (Mr. Fox)
		General Expenses Total	1,141,238	1,289,076	675,536	1,353,867	64,791	5.0%	
		Solid Waste Disposal Total	1,173,689	1,314,656	696,343	1,380,273	66,718	5.0%	
<b>Street Lights</b>									
01431605	55092	PW- Electricity- Street Lights	160,379	160,000	93,147	160,000	-	0.0%	All street lights in Town rights-of-way
01431605	55303	PW- Traffic Light Maintenance	12,928	9,000	3,354	9,000	-	0.0%	High St, Green St, Alum Dr, Holland Way, Continental Dr signals; controllers, loop detectors, bulbs, audibles & emergency vehicle pre-emption controllers
		General Expenses Total	173,307	169,000	96,501	169,000	-	0.0%	
		Street Lights Total	173,307	169,000	96,501	169,000	-	0.0%	
<b>Stormwater</b>									
01431118	55293	STW- Supplies	2,659	2,700	835	2,700	-	0.0%	Pet waste bags (Town Clerk & Highway), plotter supplies (ink, printheads, paper)
01431118	55058	STW- Contracted Services	43,487	57,100	10,988	57,100	-	0.0%	wet weather sample 134 outfalls/6 years ~ 22 outfalls/yr x \$700/outfall = \$15,400; outfall catchment investigations & remediation \$10k; quarterly SWPPP inspections \$6k; AMP project TN changes \$6k; MS4 annual rpt \$6500; TN (NPS only) annual report \$10k; staff training
01431118	55190	STW-Mobile Communications	-	480	-	480	-	0.0%	(GIS/Inspections/Maintenance) \$3200
01431118	55291	STW- Subscriptions	4,077	4,080	-	4,080	-	0.0%	Tablet/wifi \$40.12/mo
01431118	55386	STW- Catch Basin Replacement		28,000	-	28,000	-	0.0%	GPS, SmartNet, PeopleForms subscriptions
		General Expenses Total	50,223	92,360	11,803	92,360	-	0.0%	Replace 7 Catch basins @ \$4k each (MS4 Permit requirement)
		Stormwater Total	60,223	92,360	11,803	92,360	-	0.0%	
		Subtotal before Maintenance	3,826,966	4,492,617	2,162,683	4,636,296	42,779	1.0%	



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<b>Public Works - Maintenance</b>									
<b>General</b>									
01419406	51110	PM- Sal/Wages FT	225,130	278,431	158,864	291,292	12,861	4.6%	5 FT Maint Supt, Custodian, 3 Maint Techs
01419406	51200	PM- Sal/Wages PT	34,616	35,132	24,191	35,834	702	2.0%	1 PT Custodian @ 34hr per week
01419406	51300	PM- Sal/Wages OT	6,462	3,000	3,828	3,000	-	0.0%	Emergencies, callouts
01419406	51310	PM- Sal/Wages Stand-By	7,280	7,280	5,040	7,280	-	0.0%	Pay for after hours on-call status, \$140/week per union contract
01419406	51350	PM- FEMA Storm Related OT	-	1	-	1	-	0.0%	Expenses related to declared emergencies
01419406	51400	PM- Longevity Pay	1,550	1,600	-	1,650	50	3.1%	2 FT per union contract
01419406	51450	PM- Sal/Wages Education Incentive	-	750	-	750	-	0.0%	
		Salaries Total	275,037	326,194	191,923	339,807	13,613	4.2%	
01419406	52100	PM- Health Insurance	46,512	73,508	31,148	72,527	(979)	-1.3%	
01419406	52110	PM- Dental Insurance	4,073	5,846	2,650	5,846	-	0.0%	
01419406	52120	PM- Life Insurance	273	324	179	324	-	0.0%	
01419406	52200	PM- FICA	16,610	20,178	11,655	21,088	890	4.4%	Based on wages: 6.2%
01419406	52210	PM- Medicare	3,884	4,719	2,726	4,927	208	4.4%	Based on wages: 1.45%
01419406	52300	PM- Retirement Town	30,386	40,818	23,583	41,915	1,097	2.7%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	101,738	145,391	71,941	146,607	1,216	0.8%	
01419406	55048	PM- Computer Software	3,000	5,000	42	5,000	-	0.0%	Dropping TMA for annual maint of Fleet & Facility Maint software TMA (Dec); converting to People GIS work order system
01419406	55058	PM- Contract Services	61,240	46,500	58,100	46,500	-	0.0%	Town buildings roof snow removal \$6k; contracted cleaning Town Offices \$26k; Rec Ctr 2x week starting 2020 (\$11k); TH Finance Offices & Public Restrooms
01419406	55089	PM- Custodial Supplies	12,261	18,000	10,421	22,000	4,000	22.2%	All Town buildings' paper & cleaning products
01419406	55549	PM- Covid-19 Expenses	6,191	6,000	6,000	-	(6,000)	-100.0%	
01419406	55091	PM- Education/Training	800	800	-	800	-	0.0%	Continuing education requirements for License renewals Master Elect, Journeyman Plumber/Gas fitter. Education seminars Carpenter.
01419406	55128	PM- Fuel	4,703	4,000	3,355	6,200	2,200	55.0%	Maintenance Dept vehicles (5); also includes loaner vehicles to Town Departments; unleaded contract price projected to be \$2.97/gal
01419406	55173	PM- Licenses	20	300	310	300	-	0.0%	Licenses for Electrician and HVAC Plumber Tech
01419406	55176	PM- Maintenance Bld Materials	422	1,200	470	1,200	-	0.0%	Stock paint, putty, nails, screws
01419406	55178	PM- Maintenance Tools	1,500	3,000	1,141	3,000	-	0.0%	HVAC Tech, plumber, elec. tools, replenish drill bits, small power tools
01419406	55190	PM- Mobile Communications	304	600	203	600	-	0.0%	Maint. Superintendent cell phone
01419406	55257	PM- Safety Equipment	1,556	2,000	667	2,000	-	0.0%	Fall protection, eye protection, steel-toed boot replacement \$185/yr
01419406	55314	PM- Uniforms	3,781	5,500	2,693	6,050	550	10.0%	Uniforms and cleaning for 5 Staff
01419406		PM- Fire Safety	-	-	-	18,000	18,000		Fire alarm systems, emergency lighting & fire extinguishers approx \$30/month
		General Expenses Total	95,778	92,900	83,402	111,650	18,750	20.2%	
		<b>General Maintenance Total</b>	<b>472,553</b>	<b>564,485</b>	<b>347,265</b>	<b>698,064</b>	<b>33,579</b>	<b>5.9%</b>	

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<b>Town Buildings</b>									
		Swasey Parkway- Sal/Wages PT	-	-	28	-	-		Recording Secretary for Swasey Parkway
		Swasey Parkway- FICA	-	-	2	-	-		Recording Secretary for Swasey Parkway
		Swasey Parkway- Medicare	-	-	0	-	-		Recording Secretary for Swasey Parkway
		Town Buildings-Water/Sewer Bills	17,151	16,735	8,912	17,835	1,100	6.6%	Water/Sewer bills for Town Buildings
		Town Buildings- Building Maintenance	81,987	76,500	87,731	79,500	3,000	3.9%	Building Maintenance for Town Buildings, Incl Swasey Parkway & Raynes Barn
		Town Buildings-Covid-19 Expenses	3,585	5,000	5,000	-	(5,000)	-100.0%	Covid-19 for Town Buildings
		Town Buildings- Natural Gas	47,017	60,000	37,882	75,850	15,850	26.4%	Natural Gas for Town Buildings
		Town Buildings- Electricity	97,782	104,950	56,052	98,950	(6,000)	-5.7%	Electricity for Town Buildings, Incl. Swasey Parkway & Raynes Barn
		Train Station- Supplies	1,324	3,800	175	3,800	-	0.0%	Light fixtures, electrical breakers, signage
		Train Station- Platform Lease Liability	22,603	23,790	14,454	23,790	-	0.0%	Platform Lease Liability Insurance for Train Station
		Train Station- Platform Lease	3,439	3,400	3,697	3,882	482	14.2%	Platform Lease for Train Station
		<b>Town Buildings Total</b>	<b>274,888</b>	<b>294,175</b>	<b>213,911</b>	<b>303,607</b>	<b>9,432</b>	<b>3.2%</b>	
<b>Maintenance Projects</b>									
01419406	55177	PM- Maintenance Projects	85,472	100,000	30,574	100,000	-	0.0%	Town owned building projects
		<b>Total Maintenance Projects</b>	<b>85,472</b>	<b>100,000</b>	<b>30,574</b>	<b>100,000</b>	<b>-</b>	<b>0.0%</b>	
		<b>Town Maintenance/Buildings Total</b>	<b>832,914</b>	<b>968,660</b>	<b>691,761</b>	<b>1,001,671</b>	<b>43,011</b>	<b>4.5%</b>	
<b>Mechanics/Garage:</b>									
01419415	51110	PG- Sal/Wages FT	100,510	150,009	105,366	160,730	10,721	7.1%	3 FT: 1 Mech foreman; 2 Mechanics
01419415	51300	PG- Sal/Wages OT	1,824	3,000	1,406	3,000	-	0.0%	Mechanic OT -76 hours per year
01419415	51121	PG- Sal/Wages Education/Training	-	750	-	750	-	0.0%	
		<b>Salaries Total</b>	<b>102,333</b>	<b>153,759</b>	<b>106,771</b>	<b>164,480</b>	<b>10,721</b>	<b>7.0%</b>	
01419415	52100	PG- Health Insurance	46,464	80,446	41,178	62,646	(17,800)	-22.1%	
01419415	52110	PG- Dental Insurance	2,913	5,614	2,249	3,440	(2,174)	-38.7%	
01419415	52120	PG- Life Insurance	117	162	72	162	-	0.0%	
01419415	52200	PG- FICA	5,957	9,486	6,166	10,198	712	7.5%	Based on wages: 6.2%
01419415	52210	PG- Medicare	1,393	2,219	1,442	2,385	166	7.5%	Based on wages: 1.45%
01419415	52300	PG- Retirement Town	12,938	21,513	15,012	22,683	1,170	5.4%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		<b>Benefits Total</b>	<b>69,782</b>	<b>119,440</b>	<b>66,119</b>	<b>101,514</b>	<b>(17,927)</b>	<b>-15.0%</b>	
01419415	55128	PG- Fuel	1,127	1,600	892	1,800	200	12.5%	Mechanics shop truck & forklift
01419415	55129	PG- Fuel Dispensing System	4,590	4,000	2,036	4,000	-	0.0%	Fuel pumps, UST inspection, reporting equipment, 23 year old fuel island maintenance
01419415	55183	PG- Mechanics Tools	1,326	3,900	1,742	3,900	-	0.0%	Increase mechanics' allowance from \$500 to \$800/ea (hasn't increased since 2000); replace Town owned tools; rental
01419415	55316	PG- Vehicle Equipment Stock	4,145	5,000	2,392	5,000	-	0.0%	Fluids, filters, bulbs, nuts & bolts for all Town Departments
01419415	55319	PG- Vehicle Maintenance	951	2,000	1,222	2,000	-	0.0%	Maintenance Dept vehicles (5) + forklift
01419415	55338	PG- Weight Testing/Repair	649	1,000	360	1,000	-	0.0%	3 mechanic lifts certified testing & repair, 2 crane mounted electric hoists
		<b>General Expenses Total</b>	<b>12,788</b>	<b>17,500</b>	<b>8,645</b>	<b>17,700</b>	<b>200</b>	<b>1.1%</b>	
		<b>Mechanics/Garage Total</b>	<b>184,903</b>	<b>290,699</b>	<b>181,635</b>	<b>283,694</b>	<b>(7,008)</b>	<b>-2.4%</b>	
		<b>Total Public Works</b>	<b>4,843,773</b>	<b>5,741,877</b>	<b>2,926,970</b>	<b>5,820,661</b>	<b>78,784</b>	<b>1.4%</b>	

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<b>Welfare &amp; Human Services</b>									
<b>Welfare</b>									
01444110	51110	WE- Sal/Wages FT	8,111	10,660	7,291	11,145	485	4.5%	16% of Executive Assistant
		Salaries Total	8,111	10,660	7,291	11,145	485	4.5%	
01444110	52100	WE- Health Insurance			-	4,253	4,253		16% of Executive Assistant
01444110	52110	WE- Dental Insurance			-	300	300		16% of Executive Assistant
01444110	52120	WE- Life Insurance			-	17	17		16% of Executive Assistant
01444110	52200	WE- FICA	497	661	425	691	30	4.5%	Based on wages: 6.2%
01444110	52210	WE- Medicare	116	155	99	162	7	4.5%	Based on wages: 1.45%
01444110	52300	WE-Retirement - Town	1,023	1,499	1,025	1,537	38	2.5%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	1,637	2,314	1,549	6,980	4,645	200.7%	
01444110	55025	WE- Direct Relief- Burial Expense	2,250	3,000	3,485	6,000	3,000	100.0%	Raised to \$2000 per RSA 165:27-a
01444110	55075	WE - Direct Relief- Electricity	3,939	6,000	3,841	6,000	-	0.0%	Above RCA utility assistance
01444110	55076	WE - Direct Relief-Food/Gas	-	500	-	500	-	0.0%	Grocery store gift cards if St. V de P not available.
01444110	55077	WE - Direct Relief - Heat	221	2,500	4,201	3,500	1,000	40.0%	Oil or gas/propane
01444110	55078	WE - Direct Relief -Medical	-	2,500	3,808	2,500	-	0.0%	May advocates with other agencies.
01444110	55079	WE - Direct Relief- Rent	29,923	19,000	12,431	19,000	-	0.0%	May advocate with other agencies
01444110	55133	WE- Direct Relief Miscellaneous	4,512	1,500	-	1,500	-	0.0%	DR not included in other lines (car repairs, daycare, etc.)
01444110	55541	WE - Direct Relief- Hotel	44,550	27,000	19,279	27,000	-	0.0%	Shelters unavailable or children/elderly/handicapped.
		Direct Relief Expenses Total	85,395	82,000	47,097	66,000	4,000	6.5%	
01444110	55050	WE- Conf/Room/Meals	215	200	-	200	-	0.0%	NHLWAA Quarterly & Annual Mtg
01444110	55088	WE- Dues	140	140	40	40	(100)	-71.4%	NHLWAA \$40; (Housing \$100 - move to Planning Dept)
01444110	55190	WE- Mobile Communications	134	180	105	180	-	0.0%	Off hours usage - split 50/50 with TM budget
01444110	55200	WE-Office Supplies	151	150	72	150	-	0.0%	notebooks, folders and desk supplies.
01444110	55224	WE- Postage	35	30	22	40	10	33.3%	Client/state/agencies - postage
01444110	55308	WE- Travel Reimbursement	41	150	51	150	-	0.0%	Local mtgs, NHMA Conf., NHLWAA Mtgs, Seminars
		General Expenses Total	716	850	291	760	(90)	-10.6%	
		<b>Welfare Total</b>	<b>95,858</b>	<b>76,825</b>	<b>66,228</b>	<b>84,865</b>	<b>9,040</b>	<b>11.9%</b>	
<b>Human Services</b>									
01444511	55360	HS- Human Services Funding	100,970	105,105	52,553	98,610	(6,495)	-6.2%	See separate list (Human Services Funding Committee)
		Human Services Total	100,970	105,105	62,553	98,610	(6,495)	-6.2%	
		<b>Total Welfare &amp; Human Services</b>	<b>196,828</b>	<b>180,930</b>	<b>108,780</b>	<b>183,475</b>	<b>2,545</b>	<b>1.4%</b>	
<b>Parks &amp; Recreation</b>									
<b>Recreation</b>									
01452001	51110	PR- Sal/Wages FT	242,866	257,136	175,818	269,357	12,221	4.8%	4 FT: Director, Asst. Director, Rec Coord, Office Manager
01452001	51300	PR- Sal/Wages OT	1,188	-	-	-	-	-	Recreation Coordinator nights and weekends
		Salaries Total	244,054	257,136	175,818	269,357	12,221	4.8%	
01452001	52100	PR- Health Insurance	40,562	63,378	42,374	63,012	(366)	-0.6%	
01452001	52110	PR- Dental Insurance	3,806	4,277	2,852	4,277	-	0.0%	
01452001	52120	PR- Life Insurance	250	270	247	378	108	40.0%	
01452001	52130	PR- LTD Insurance	859	883	509	902	19	2.2%	
01452001	52200	PR- FICA	14,783	15,942	10,511	16,700	758	4.8%	Based on wages: 6.2%
01452001	52210	PR- Medicare	3,457	3,728	2,458	3,906	177	4.8%	Based on wages: 1.45%
01452001	52300	PR- Retirement Town	30,655	36,153	24,720	37,142	989	2.7%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	94,373	124,632	83,671	126,317	1,685	1.4%	

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01452001	55088	PR- Dues	655	700	690	800	100	14.3%	NHRP/NRPA/NEPA Dues for Department Staff. NHRPA raised membership fees for the first time in 10 years
01452001	55224	PR- Postage	240	150	-	150	-	0.0%	Mailings
01452001	55293	PR- Supplies	2,482	1,500	622	1,500	-	0.0%	Office supplies: pens, paper, ink and other supplies
01452001	55542	PR- Senior Services	4,611	5,000	3,886	5,000	-	0.0%	Senior Programming will need to go up as we develop more programming at 10 Hampton Rd. For now, We can produce enough of programming.
		General Expenses Total	7,987	7,350	5,199	7,450	100	1.4%	
		Recreation Total	346,414	389,118	264,687	403,124	14,006	3.6%	
<b>Parks</b>									
01452002	51110	PK- Sal/Wages FT	53,975	86,471	36,956	94,008	7,537	8.7%	2 FT (Foreman and Laborer)
01452002	51300	PK- Sal/Wages OT	2,025	4,500	1,173	4,500	-	0.0%	OT for 2 FT Employees
01452002	51400	PK- Longevity Pay	792	-	-	-	-	-	Per Union Contract
		Salaries Total	56,792	90,971	38,129	98,508	7,537	8.3%	
01452002	52100	PK- Health Insurance	24,495	46,813	13,152	-	(46,813)	-100.0%	Medical buyout
01452002	52110	PK- Dental Insurance	1,364	2,906	516	2,906	-	0.0%	
01452002	52120	PK- Life Insurance	83	108	25	108	-	0.0%	
01452002	52200	PK- FICA	3,510	5,640	2,382	6,107	467	8.3%	Based on wages: 6.2%
01452002	52210	PK- Medicare	821	1,319	557	1,428	109	8.3%	Based on wages: 1.45%
01452002	52300	PK- Retirement Town	7,049	12,791	5,361	13,588	795	6.2%	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	37,320	69,577	21,993	24,136	(45,441)	-65.3%	
01452002	55033	PK- Chem Toilet Rental	3,695	2,100	2,300	2,300	200	9.5%	Prices remain high due inflation. This would cover all passive recreational porta potties such as concert series, playground porta potties as well as general park porta potties.
01452002	55058	PK- Contract Services	64,081	45,050	49,241	58,010	12,960	28.8%	The cost of materials and labor has increased due to covid. This line is very important for the parks to stay well maintained. It consists of Fertilization, Mulching and Edging, Irrigation Maintenance, Dock Maintenance, and other contractor services. We have added in the following services to this line: Product Parks Software, Janitor service and pest control.
01452002	55106	PK- Equipment Purchase	4,102	5,000	5,000	1	(4,999)	-100.0%	
01452002	55108	PK- Equipment Repairs	1,151	850	615	850	-	0.0%	We have had numerous repairs on various pieces of equipment. This should remain level funded.
01452002	55109	PK- Equipment Supplies	10,309	7,800	4,911	7,800	-	0.0%	Typical use is Flags, field paint, keys and locks, lumber misc
01452002	55128	PK- Fuel	2,913	4,200	3,424	4,200	-	0.0%	Fuel estimate-Staying with a two man crew. Will split during the summer with a seasonal going with both full time staff to accomplish tasks for the day.
01452002	55164	PK- Landscaping Supplies	19,598	14,500	12,772	14,500	-	0.0%	All materials have skyrocketed in the past year, mulch, playground chips. Our biggest challenge is paying for pool chemicals.
01452002	55239	PK- Park Maintenance	8,070	7,000	5,468	7,000	-	0.0%	This line include Bench repair, Playground repairs, Structural repairs and construction and fence repairs with all the supplied associated with these type of projects.
01452002	55267	PK- Signs	1,187	700	968	700	-	0.0%	More signage is needed
01452002	55314	PK- Uniforms	1,281	750	767	900	150	20.0%	Shoes, shirts, pants (pricing has increased for beathable material for shirts).
01452002	55319	PK- Vehicle Maintenance	2,165	2,500	472	2,000	(500)	-20.0%	The fleet is getting older and needs to be babied.
		General Expenses Total	118,551	90,450	85,938	98,261	7,811	8.6%	
		Parks Total	212,664	250,998	146,059	220,905	(30,093)	-12.0%	
		<b>Total Parks &amp; Recreation</b>	<b>659,078</b>	<b>640,116</b>	<b>410,746</b>	<b>624,029</b>	<b>(16,087)</b>	<b>-2.5%</b>	

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<b>Other Culture &amp; Recreation</b>									
<b>Other Culture &amp; Recreation</b>									
01452004	55036	OC- Christmas Lights	4,804	5,000	236	5,000	-	0.0%	Churchill's greenery, Until electric bill
01452004	55037	OC- Christmas Parade	7,931	4,500	347	4,500	-	0.0%	Parade costs including bands, Police detail, etc.
01452004	55292	OC- Summer Concerts	10,945	9,000	7,700	9,000	-	0.0%	Summer concerts in Swasey Parkway
<b>Other Culture &amp; Recreation Total</b>			<b>23,680</b>	<b>18,500</b>	<b>8,283</b>	<b>18,500</b>	<b>-</b>	<b>0.0%</b>	
<b>Special Events</b>									
01452005	55112	SE- Exeter Brass Band	3,531	4,000	3,734	4,000	-	0.0%	Payments to brass band performers
01452005	55320	SE- Veteran's Activities	2,163	3,500	1,968	3,500	-	0.0%	Memorial Day flags, Vets Day flags, Lunch
01452005	55006	SE- Fireworks	8,000	8,000	8,000	8,000	-	0.0%	Fireworks for AIM Festival
<b>Special Events Total</b>			<b>13,694</b>	<b>15,500</b>	<b>13,702</b>	<b>15,500</b>	<b>-</b>	<b>0.0%</b>	
<b>Total Other Culture &amp; Recreation</b>			<b>37,374</b>	<b>34,000</b>	<b>21,985</b>	<b>34,000</b>	<b>-</b>	<b>0.0%</b>	
<b>Public Library</b>									
<b>Library</b>									
01455001	51110	LB- Sal/Wages FT	470,875	490,683	343,997	547,371	56,688	11.6%	9 FT Employees
01455001	51200	LB- Sal/Wages PT	132,137	191,500	89,334	185,800	(5,700)	-3.0%	14 PT Employees
<b>Salaries Total</b>			<b>603,012</b>	<b>682,183</b>	<b>433,331</b>	<b>733,171</b>	<b>50,988</b>	<b>7.5%</b>	
01455001	52100	LB- Health Insurance	105,738	108,165	68,500	105,526	(639)	-0.6%	
01455001	52110	LB- Dental Insurance	6,208	6,114	3,942	6,114	-	0.0%	
01455001	52120	LB- Life Insurance	405	486	240	540	54	11.1%	
01455001	52130	LB- LTD Insurance	1,092	1,086	640	1,147	61	5.6%	
01455001	52140	LB- Health Insurance Buyout	-	-	1,609	2,984	2,984		1 employees
01455001	52200	LB- FICA	36,039	42,295	25,970	45,457	3,161	7.5%	Based on wages: 6.2%
01455001	52210	LB- Medicare	8,429	9,892	6,074	10,631	739	7.5%	Based on wages: 1.45%
01455001	52300	LB- Retirement Town	57,788	68,990	46,007	75,483	6,493	9.4%	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
01455001	52500	LB- Unemployment Comp	218	182	182	191	9	5.0%	Primex (Estimate)
01455001	52800	LB- Workers Comp Insurance	2,660	3,308	3,308	3,473	165	5.0%	Primex (Estimate)
01455001	55172	LB- Liability Insurance	1,274	1,338	1,338	1,405	67	5.0%	Primex (Estimate)
<b>Benefits Total</b>			<b>219,850</b>	<b>239,856</b>	<b>157,809</b>	<b>252,931</b>	<b>13,075</b>	<b>5.5%</b>	
01455001	55233	LB- Public Services	202,604	202,604	202,604	177,854	(24,750)	-12.2%	Appropriation for general Library expenses paid directly by Library
01455001	55313	LB- Transfer Budget Balance	55,203				-		
<b>General Expenses Total</b>			<b>257,807</b>	<b>202,604</b>	<b>202,604</b>	<b>177,854</b>	<b>(24,750)</b>	<b>-12.2%</b>	
<b>Total Library</b>			<b>1,080,669</b>	<b>1,124,643</b>	<b>793,744</b>	<b>1,163,956</b>	<b>39,313</b>	<b>3.5%</b>	

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<b>Debt Service &amp; Capital</b>									
<b>Debt Services</b>									
01471121	58003	GF- Epping Rd Water Tank	105,000	105,000	105,000	105,000	-	0.0%	2028 Final payment
01471121	58004	GF- Great Dam Removal	155,000	155,000	155,000	155,000	-	0.0%	2024 Final payment
01471121	58005	GF- Great Dam Study	34,200	-	-	-	-	-	2021 Final payment
01471121	58007	GF- Sidewalk Program	55,000	55,000	55,000	55,000	-	0.0%	2025 Final payment
01471121	58008	GF- Linden St. Bridge/Culvert	70,000	70,000	70,000	70,000	-	0.0%	2025 Final payment
01471121	58026	GF- Lincoln Street Ph#2	97,188	97,188	97,188	97,188	-	0.0%	2032 Final payment
01471121	58029	GF- Court Street Culvert	116,090	116,090	116,090	111,253	(4,837)	-4.2%	2027 Final payment
01471121	58031	GF- String Bridge Rehabilitation	65,000	60,000	60,000	60,000	-	0.0%	2023 Final payment
01471121	58034	GF- Rec Park Development	45,000	45,000	45,000	45,000	-	0.0%	2024 Final payment
01471121	58035	GF- Salem St. Utility Design & Engin	5,538	5,538	5,538	5,077	(461)	-8.3%	2024 Final payment
01471121	58037	GF- Library Renovations/Addition	251,600	255,000	255,000	254,825	(175)	-0.1%	2035 Final payment
01471121	58043	GF- Salem St. Utility Improvements	-	58,998	58,998	58,441	(555)	-1.0%	2036 Final payment
01471121		GF- Recreation Center Building	-	-	-	111,100	111,100	-	2032 Final payment
01471121		GF- Westside Drive Design & Engin	-	-	-	9,690	9,690	-	2027 Final payment ESTIMATE
		<b>GF Debt Service Principal Total</b>	<b>999,616</b>	<b>1,020,812</b>	<b>1,020,812</b>	<b>1,135,574</b>	<b>114,762</b>	<b>11.2%</b>	
01472122	58514	GF- Epping Rd Water Tank Interest	38,001	38,756	32,730	27,459	(11,297)	-29.1%	2028 Final payment
01472122	58515	GF- Great Dam Removal Interest	31,820	23,715	23,715	15,810	(7,905)	-33.3%	2024 Final payment
01472122	58516	GF- Great Dam Study Interest	1,026	-	-	-	-	-	2021 Final payment
01472122	58518	GF- Sidewalk Program Interest	7,553	5,848	5,848	4,693	(1,155)	-19.8%	2025 Final payment
01472122	58519	GF- Linden St. Bridge/Culvert	9,306	7,138	7,138	5,866	(1,470)	-20.6%	2025 Final payment
01472122	58527	GF- Lincoln Street Ph#2	55,591	50,635	50,635	45,678	(4,957)	-9.8%	2032 Final payment
01472122	58528	GF- Court Street Culvert	40,211	34,290	34,290	28,369	(5,921)	-17.3%	2027 Final payment
01472122	58530	GF- String Bridge Rehabilitation	9,435	6,120	6,120	3,060	(3,060)	-50.0%	2023 Final payment
01472122	58534	GF- Rec Park Development	9,180	6,885	6,885	4,590	(2,295)	-33.3%	2024 Final payment
01472122	58535	GF- Salem St. Utility Design & Engin	1,083	800	800	518	(282)	-35.3%	2024 Final payment
01472122	58537	GF- Library Renovations/Addition	165,562	151,356	151,356	138,351	(13,005)	-8.6%	2035 Final payment
01472122	58543	GF- Salem St. Utility Improvements	-	39,148	39,148	35,811	(3,337)	-8.5%	2036 Final payment
01472122		GF- Recreation Center Building	-	-	-	61,698	61,698	-	2032 Final payment
01472122		GF- Westside Drive Design & Engin	-	-	-	242	242	-	2027 Final payment ESTIMATE
		<b>GF Debt Service Interest Total</b>	<b>388,567</b>	<b>364,689</b>	<b>358,663</b>	<b>371,945</b>	<b>7,256</b>	<b>2.0%</b>	
01472323	58501	GF- TAN Interest	-	1	-	1	-	0.0%	Reserve for Tax Anticipation Note
		TAN Interest Total	-	1	-	1	-	0.0%	
		<b>Debt Services Total</b>	<b>1,388,183</b>	<b>1,385,602</b>	<b>1,379,476</b>	<b>1,507,520</b>	<b>122,018</b>	<b>8.8%</b>	
<b>Miscellaneous</b>									
01419417	55081	GG- Disaster Repairs - Insured	-	1	-	1	-	0.0%	
01419417	55224	GG- Postage	5,513	1	(7,499)	1	-	0.0%	Town-wide postage reserve
01419417	55080	GG- Cash Over/Short	19	1	(88)	1	-	0.0%	Town-wide cash over/short in-house collections
01419417	55189	GG- Misc Expense	(1,531)	1	6,802	1	-	0.0%	Internal audit entry
		<b>General Expenses Total</b>	<b>4,001</b>	<b>4</b>	<b>(785)</b>	<b>4</b>	<b>-</b>	<b>0.0%</b>	
<b>Vehicle Replacement</b>									
01419416	57005	GG- CO - Leases	290,976	285,077	80,049	203,683	(81,393)	-28.6%	See separate list
01419418	57012	GG- CO - Vehicles	-	110,000	-	-	(110,000)	-100.0%	See separate list
		<b>Capital Outlay Total</b>	<b>290,976</b>	<b>395,077</b>	<b>80,049</b>	<b>203,683</b>	<b>(191,393)</b>	<b>-48.4%</b>	
<b>Cemeteries</b>									
01419500	57000	GG-CO-Cemeteries	-	1	-	1	-	0.0%	
			-	1	-	1	-	0.0%	

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<b>Capital Outlay-Other</b>										
01419900	55361	GG- CO- Land Acquisition/Purchase	-	1	-	1	-	0.0%		
01419900	57006	GG- CO- Equipment	5,304	4,250	5,545	6,486	2,236	52.8%	Vehicle Data Gathering (AA Tracking) - includes 3% escalator for 9 mo.	
		Capital Outlay Total	5,304	4,251	5,545	6,487	2,236	52.8%		
		<b>General Government Total</b>	<b>300,281</b>	<b>399,333</b>	<b>84,809</b>	<b>210,176</b>	<b>(189,157)</b>	<b>-47.4%</b>		
		<b>Total Debt Service &amp; Capital</b>	<b>1,668,464</b>	<b>1,784,836</b>	<b>1,464,284</b>	<b>1,717,695</b>	<b>(67,139)</b>	<b>-3.8%</b>		
<b>Benefits &amp; Taxes</b>										
<b>Payroll Taxes &amp; Benefits</b>										
		GG- Health Insurance Reserve		-		188,000	188,000		7.5% increase YOY General Fund, Water Fund, Sewer Fund	
		GG- Dental Insurance Reserve				3,776	3,776		2% increase YOY General Fund, Water Fund, Sewer Fund	
		GG- Life Insurance Reserve				207	207		2% increase YOY General Fund, Water Fund, Sewer Fund	
01415535	52140	GG- Insurance Buyout	74,822	148,219	114,658	156,508	8,289	5.6%	Health Insurance Buyout	
01415535	52200	GG- FICA	4,089	1	940	1	-	0.0%		
01415535	52210	GG- Medicare	2,494	1	480	1	-	0.0%		
01415536	52150	GG-Retirement/ Sick Leave Buyout	48,263	1	54,963	1	-	0.0%	Use funds in Sick Leave CRF	
01415531	55125	GG- Flexible Spending Fees	685	1,221	503	1,221	-	0.0%	Fees for employees FSA account	
01415531	55371	GG- Wage Reclassifications	-	15,000	-	40,000	25,000	166.7%	Wage adjustments/classifications (Reclass from the HR)	
		<b>Payroll Taxes &amp; Benefits Total</b>	<b>130,332</b>	<b>164,443</b>	<b>171,644</b>	<b>389,716</b>	<b>226,272</b>	<b>137.0%</b>		
<b>Unemployment</b>										
01415533	52500	GG- Unemployment Comp	2,897	2,416	2,416	2,537	121	5.0%	Primex (estimate)	
		<b>Unemployment Total</b>	<b>2,897</b>	<b>2,416</b>	<b>2,416</b>	<b>2,537</b>	<b>121</b>	<b>5.0%</b>		
<b>Worker's Compensation</b>										
01415537	52600	GG- Workers Comp Insurance	201,346	250,370	250,370	262,888	12,518	5.0%	Primex (estimate)	
		<b>Worker's Compensation Total</b>	<b>201,346</b>	<b>260,370</b>	<b>260,370</b>	<b>262,888</b>	<b>12,518</b>	<b>5.0%</b>		
<b>Insurance</b>										
01419814	55124	GG- Fleet Insurance	7,855	8,248	8,248	8,661	413	5.0%	Primex (estimate)	
01419814	55157	GG- Insurance Deductible	2,000	3,000	-	3,000	-	0.0%	Town has \$1K deductible per occurrence	
01419814	55158	GG- Ins Reimbursed Repairs	8,434	1	4,155	1	-	0.0%		
01419814	55172	GG- Liability Insurance	58,568	61,497	61,497	64,572	3,075	5.0%	Primex (estimate)	
		<b>Insurance Total</b>	<b>76,857</b>	<b>72,746</b>	<b>73,900</b>	<b>76,234</b>	<b>3,488</b>	<b>4.8%</b>		
		<b>Total Benefits &amp; Taxes</b>	<b>411,433</b>	<b>489,976</b>	<b>498,230</b>	<b>731,373</b>	<b>241,398</b>	<b>49.3%</b>		
		<b>Total General Fund</b>	<b>18,426,663</b>	<b>20,660,723</b>	<b>12,999,769</b>	<b>21,404,372</b>	<b>763,649</b>	<b>3.6%</b>		

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>General Government</b>						
<b>Board of Selectmen</b>						
01413010	51000 BS- Sal/Wages Elected	16,000	16,000	16,000	16,000	16,100
	Salaries Total	16,000	16,000	16,000	16,000	16,100
01413010	52120 BS- Life Insurance	120	120	34	9	42
01413010	52200 BS- FICA	992	992	992	909	998
01413010	52210 BS- Medicare	232	232	232	213	234
	Benefits Total	1,344	1,344	1,258	1,131	1,274
01413010	55055 BS- Consulting Services	10	-	-	-	-
01413010	55050 BS- Conf/Room/Meals	41	311	242	25	-
01413010	55106 BS- Equipment Purchase	-	19	-	3,012	-
01413010	55267 SB- Signs	-	-	4,580	53	59
01413010	55273 BS- Special Expense	3,063	3,411	4,552	3,869	4,358
	General Expenses Total	3,114	3,741	9,374	6,960	4,417
	<b>Board of Selectmen Total</b>	<b>20,458</b>	<b>21,085</b>	<b>26,632</b>	<b>24,090</b>	<b>21,791</b>
<b>Town Manager</b>						
01413011	51110 TM- Sal/Wages FT	156,258	159,256	164,552	163,012	172,588
01413011	51200 TM- Sal/Wages PT	5,635	4,060	4,566	7,030	7,196
	Salaries Total	161,893	163,316	169,118	170,042	179,784
01413011	52100 TM- Health Insurance	46,098	50,570	44,701	43,601	51,646
01413011	52110 TM- Dental Insurance	3,494	3,494	3,575	3,290	3,800
01413011	52120 TM- Life Insurance	180	180	257	262	162
01413011	52130 TM- LTD Insurance	1,435	1,461	1,275	1,313	1,148
01413011	52200 TM- FICA	9,452	9,571	9,991	10,144	10,592
01413011	52210 TM- Medicare	2,210	2,238	2,337	2,372	2,478
01413011	52300 TM- Retirement Town	17,454	17,958	18,726	17,867	19,278
	Benefits Total	80,323	85,472	80,861	78,849	89,104
01413011	55198 TM - Office Equipment Leases	13,297	11,326	9,438	11,186	9,394
01413011	55319 TM- Vehicle Maintenance	118	176	-	-	-
01413011	55200 TM- Supplies	2,771	4,321	2,616	4,907	4,018
01413011	55224 TM- Postage	89	81	257	675	376
01413011	55246 TM- Reference Material	168	-	-	-	-
01413011	55058 TM- Other Contracted Services	-	-	3,870	-	-
01413011	55212 TM- Phone Reimbursement	1,410	1,380	1,380	1,440	1,480
01413011	55088 TM- Dues	13,818	14,559	15,210	15,816	15,996
01413011	55302 TM- Town Report Expense	2,190	2,224	2,240	2,220	2,346
01413011	55171 TM- Legal/Public Notices	544	309	1,347	911	536
01413011	55291 TM- Subscriptions	94	122	214	95	117
01413011	55058 TM- Contract Services	-	4,724	-	-	-
01413011	55308 TM- Travel Reimbursement	1,210	51	218	459	126
01413011	55050 TM- Conf/Room/Meals	1,486	2,765	2,577	2,409	90
01413011	55091 TM- Education/Training	-	-	-	25	-
01413011	55106 TM- Equipment Purchase	208	801	399	74	-
01413011	55128 TM- Fuel	64	-	46	-	-
	General Expenses Total	37,467	42,839	39,812	40,217	34,480
01413011	55998 TM- Due from Water Fund	(29,926)	(30,570)	(30,742)	(31,781)	(32,764)
01413011	55999 TM- Due from Sewer Fund	(29,926)	(30,570)	(30,742)	(31,781)	(32,764)
	Due from Water/Sewer Funds	(59,852)	(61,140)	(61,484)	(63,562)	(65,528)
	<b>Town Manager Total</b>	<b>219,831</b>	<b>230,487</b>	<b>228,307</b>	<b>225,546</b>	<b>237,840</b>



**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Human Resources</b>						
01415515	51110 HR- Sal/Wages FT	65,053	66,088	68,054	70,728	73,846
01415515	51200 HR- Sal/Wages PT				13,386	7,285
	Salaries Total	65,053	66,088	68,054	84,114	81,131
01415515	52100 HR- Health Insurance	18,653	20,463	16,556	17,936	19,128
01415515	52110 HR- Dental Insurance	966	966	988	1,011	1,050
01415515	52120 HR- Life Insurance	120	120	126	135	108
01415515	52130 HR- LTD Insurance	851	866	756	779	684
01415515	52200 HR- FICA	3,801	3,903	4,045	4,832	4,767
01415515	52210 HR- Medicare	889	913	946	1,130	1,115
01415515	52300 HR- Retirement Town	7,266	7,452	7,745	7,600	8,114
	Benefits Total	32,546	34,683	31,162	33,422	34,965
01415515	55200 HR- Supplies	353	877	412	837	1,140
01415515	55246 HR- Reference Materials	258	127	326	300	28
01415515	55055 HR- Consulting Services	450	1,846	-	-	-
01415515	55226 HR- Pre-Employment Screenings	1,237	827	494	240	298
01415515	55190 HR- Mobile Communications	360	360	360	360	360
01415515	55099 HR- Employee Notices	1,193	1,604	944	975	-
01415515	55097 HR- Employee Relations	1,431	713	1,895	1,461	473
01415515	HR- Employee Wellness	339	363	-	-	-
01415515	55088 HR- Dues	523	209	353	356	390
01415515	55308 HR- Travel Reimbursement			785	505	-
01415515	55050 HR- Conf Rooms/Meals	505	-	1,474	222	-
01415515	55091 HR- Education/Training	948	248	842	385	-
	General Expenses Total	7,597	7,174	7,885	5,641	2,689
01415515	55998 HR- Due from Water Fund	(9,786)	(10,101)	(9,960)	(10,712)	(14,538)
01415515	55999 HR- Due from Sewer Fund	(9,786)	(10,101)	(9,960)	(10,712)	(14,538)
	Due from Water/Sewer Funds	(19,572)	(20,202)	(19,920)	(21,424)	(29,076)
	<b>Human Resources Total</b>	<b>85,624</b>	<b>87,743</b>	<b>87,181</b>	<b>101,753</b>	<b>89,709</b>
<b>Transportation</b>						
01419919	55040 GG - Transportation	26,770	26,919	9,083	-	-
	Transportation Total	26,770	26,919	9,083	-	-
<b>Legal</b>						
01415320	55170 GG- Legal Expense	94,643	70,230	90,577	80,370	102,959
	Legal Total	94,643	70,230	90,577	80,370	102,959

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Information Technology</b>						
01415025	51110 IT- Sal/Wages FT	69,182	79,209	94,676	97,005	101,320
01415025	51210 IT- Sal/Wages Temp	13,860	-	-	-	-
01415025	51300 IT- Sal/Wages OT	-	-	1,038	890	-
	Salaries Total	83,042	79,209	95,714	97,895	101,320
01415025	52100 IT- Health Insurance	7,461	8,185	10,546	12,161	17,587
01415025	52110 IT- Dental Insurance	399	499	613	676	1,384
01415025	52120 IT- Life Insurance	96	108	126	149	113
01415025	52130 IT - LTD Insurance	979	920	803	827	722
01415025	52200 IT- FICA	4,912	4,665	5,655	5,553	5,927
01415025	52210 IT- Medicare	1,149	1,091	1,323	1,299	1,386
01415025	52300 IT- Retirement Town	7,719	8,936	10,892	10,619	11,317
	Benefits Total	22,715	24,404	29,958	31,283	38,437
01415025	55200 IT- Supplies	257	659	776	934	1,040
01415025	55190 IT- Mobile Communications	432	465	505	429	420
01415025	55213 IT- Phone Utilization	24,673	25,386	24,839	23,450	26,304
01415025	55048 IT- Computer Software	8,866	7,711	8,274	6,789	13,923
01415025	55136 IT- GIS Software	3,500	6,100	5,600	2,600	6,600
01415025	55159 IT- Internet Services	7,586	13,482	24,359	26,524	28,245
01415025	55195 IT- Network Supplies	22,553	29,465	14,662	10,541	9,805
01415025	55270 IT- Software Agreement	4,107	-	4,000	4,776	5,040
01415025	55058 IT- Contracted Services	6,400	12,800	12,800	16,000	26,650
01415025	55091 IT- Education/Training	1,440	2,580	1,990	5,090	1,939
01415025	55106 IT- Equipment Purchase	1,042	245	611	1,109	256
	General Expenses Total	80,856	98,893	98,416	98,243	120,222
01415025	57006 IT- CO- IT Equipment	-	3,451	2,861	23,565	3,039
01415025	57003 IT- CO- Computers	9,597	6,586	9,637	8,089	8,194
	Capital Outlay Total	9,597	10,037	12,498	31,654	11,233
01415025	55998 IT- Due from Water Fund	(11,484)	(14,330)	(14,828)	(15,545)	(14,581)
01415025	55999 IT- Due from Sewer Fund	(11,484)	(14,330)	(14,828)	(15,545)	(14,581)
	Due from Water/Sewer Funds	(22,968)	(28,660)	(29,656)	(31,090)	(29,162)
	<b>Information Technology Total</b>	<b>173,242</b>	<b>183,883</b>	<b>206,930</b>	<b>227,985</b>	<b>242,051</b>
<b>Trustee of Trust Funds</b>						
01413030	51000 TT- Sal/Wages Elected	828	828	828	828	828
	Salaries Total	828	828	828	828	828
01413030	52200 TT- FICA	51	51	51	51	51
01413030	52210 TT- Medicare	12	12	12	12	12
	Benefits Total	63	63	63	63	63
	<b>Trustee of Trust Funds Total</b>	<b>891</b>	<b>891</b>	<b>891</b>	<b>891</b>	<b>891</b>
<b>Town Moderator</b>						
01414040	51000 MO- Sal/Wages Elected	750	475	525	175	2,325
	Salaries Total	750	475	525	175	2,325
01414040	52200 MO- FICA	47	29	11	11	144
01414040	52210 MO- Medicare	11	7	3	3	34
	Benefits Total	58	36	14	14	178
	<b>Town Moderator Total</b>	<b>808</b>	<b>511</b>	<b>539</b>	<b>189</b>	<b>2,503</b>

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Town Clerk</b>						
01414051	51000 TC- Sal/Wages Elected	71,063	72,220	75,636	63,413	-
01414051	51110 TC- Sal/Wages FT	110,272	123,655	125,870	136,332	204,921
01414051	51200 TC- Sal/Wages PT	8,752	-	-	-	-
01414051	51300 TC- Sal/Wages OT	135	76	526	269	358
01414051	51400 TC- Longevity Pay	1,500	1,600	1,700	800	950
	Salaries Total	191,722	197,551	203,732	200,814	206,229
01414051	52100 TC- Health Insurance	52,720	57,922	54,348	55,138	65,010
01414051	52110 TC- Dental Insurance	3,461	3,863	4,352	5,017	5,900
01414051	52120 TC- Life Insurance	275	300	315	323	270
01414051	52130 TC- LTD Insurance	946	963	840	865	758
01414051	52200 TC- FICA	11,574	12,092	12,372	12,104	11,870
01414051	52210 TC- Medicare	2,707	2,828	2,894	2,831	2,776
01414051	52300 TC- Retirement Town	20,404	22,278	23,185	22,856	23,036
	Benefits Total	92,087	100,246	98,306	99,133	109,620
01414051	55198 TC- Office Equipment Lease	-	-	-	3,125	4,521
01414051	55199 TC- Office Equip Maintenance	330	-	150	500	439
01414051	55200 TC- Supplies	4,378	1,864	1,338	2,034	3,204
01414051	55049 TC- Computer Supplies	825	-	703	1,153	-
01414051	55224 TC- Postage	4,538	4,343	4,555	5,675	8,797
01414051	55246 TC- Reference Materials	36	-	-	300	-
01414051	55088 TC- Dues	215	375	215	205	225
01414051	55241 TC- Record Retention	23,622	16,825	24,000	3,070	-
01414051	55084 TC- Dog Tags	4	757	1,672	561	561
01414051	55270 TC- Software Agreement	7,744	7,866	7,877	8,014	8,130
01414051	55058 TC- Contract Services	2,668	2,549	2,066	2,048	15
01414051	55308 TC- Travel Reimbursement	393	142	615	732	46
01414051	55050 TC- Conf/Room/Meals	567	1,886	1,494	1,766	(60)
01414051	55091 TC- Education/Training	619	990	1,146	1,026	855
01414051	55106 TC- Equipment Purchase	99	3,585	570	1,818	1,519
	General Expenses Total	46,038	41,182	46,401	32,027	28,251
	<b>Town Clerk Total</b>	<b>329,847</b>	<b>338,979</b>	<b>348,439</b>	<b>331,975</b>	<b>344,100</b>
<b>Elections</b>						
01414052	51000 EL- Sal/Wages Elected	6,920	690	4,898	2,998	2,408
01414052	51210 EL- Sal/Wages Temp	7,599	1,614	4,496	1,076	11,054
	Salaries Total	14,519	2,304	9,394	4,074	13,461
01414052	52200 EL- FICA	900	143	604	229	833
01414052	52210 EL- Medicare	211	33	141	53	195
	Benefits Total	1,111	176	745	283	1,028
01414052	55200 EL- Supplies	1,294	209	428	600	2,067
01414052	55224 EL- Postage	1,289	103	577	659	3,641
01414052	55002 EL- Advertising	177	190	178	300	-
01414052	55322 EL- Voting Expenses	7,926	4,492	6,645	3,000	7,518
01414052	55323 EL- Voting Machines	928	675	111	800	750
	General Expenses Total	11,614	5,669	7,939	5,359	13,975
	<b>Elections Total</b>	<b>27,244</b>	<b>8,149</b>	<b>18,078</b>	<b>9,715</b>	<b>28,464</b>
	<b>Total General Government</b>	<b>979,358</b>	<b>968,878</b>	<b>1,016,657</b>	<b>1,002,513</b>	<b>1,070,308</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Finance Department</b>						
<b>Finance/Accounting</b>						
01415001	51110 FI- Sal/Wages FT	210,083	213,730	219,557	229,061	231,407
01415001	51300 FI- Sal/Wages OT	-	1,896	1,073	664	801
01415001	51400 FI- Longevity Pay	900	950	1,000	1,050	-
	Salaries Total	210,983	216,576	221,630	230,775	232,207
01415001	52100 FI- Health Insurance	46,633	51,157	45,220	55,072	65,940
01415001	52110 FI- Dental Insurance	2,431	2,431	3,286	3,718	4,850
01415001	52120 FI- Life Insurance	300	300	315	331	270
01415001	52130 FI- LTD Insurance	1,317	1,340	1,170	993	1,032
01415001	52200 FI- FICA	12,380	12,626	12,965	13,456	13,237
01415001	52210 FI- Medicare	2,895	2,953	3,032	3,147	3,096
01415001	52300 FI- Retirement Town	23,567	24,424	25,221	25,957	25,938
	Benefits Total	89,523	95,231	91,209	102,675	114,362
01415001	55198 FI- Office Equipment Leases				809	1,078
01415001	55200 FI- Supplies	3,315	4,383	3,822	3,848	3,951
01415001	55224 FI- Postage	2,275	2,196	1,842	2,175	1,763
01415001	55017 FI- Bank Fees	6,891	115	318	1,777	782
01415001	55058 FI- Contracted Services	424	827	8,965	500	7,250
01415001	55014 FI- Audit Fees	22,250	21,000	24,500	23,500	25,500
01415001	55088 FI- Dues	335	315	50	50	50
01415001	FI- Computer Hardware	4,000	-	-	-	-
01415001	55270 FI- Software Agreement	8,459	8,002	21,237	16,302	19,550
01415001	55308 FI- Travel Reimbursement	419	3,378	1,057	1,505	31
01415001	55050 FI- Conf/Room/Meals	140	275	370	221	-
01415001	55091 FI- Education/Training	379	551	829	829	335
	General Expenses Total	48,887	41,042	62,990	51,517	60,289
01415001	55998 FI- Due from Water Fund	(37,586)	(39,146)	(39,498)	(40,583)	(43,574)
01415001	55999 FI- Due from Sewer Fund	(37,586)	(39,146)	(39,498)	(40,583)	(43,574)
	Due from Water/Sewer Funds	(75,172)	(78,292)	(78,996)	(81,166)	(87,148)
	<b>Finance/Accounting Total</b>	<b>274,221</b>	<b>274,557</b>	<b>296,833</b>	<b>303,802</b>	<b>319,710</b>
<b>Treasurer</b>						
01415002	51000 TR- Sal/Wages Elected	8,864	8,864	8,864	8,864	8,864
	Salaries Total	8,864	8,864	8,864	8,864	8,864
01415002	52200 TR- FICA	550	550	550	504	550
01415002	52210 TR- Medicare	129	129	129	118	129
	Benefits Total	679	679	679	622	678
01415002	55200 TR - Supplies	64	-	-	-	-
01415002	55088 TR- Dues	80	50	50	50	50
01415002	55091 TR- Education/Training	363	-	-	-	-
	General Expenses Total	507	50	50	50	50
	<b>Treasurer Total</b>	<b>10,050</b>	<b>9,593</b>	<b>9,593</b>	<b>9,536</b>	<b>9,592</b>
<b>Tax Collection</b>						
01415003	51110 TX- Sal/Wages FT	95,507	97,315	100,210	94,081	102,127
01415003	51210 TX- Sal/Wages Temp	554	99	-	-	-
01415003	51400 TX- Longevity	1,500	1,500	1,500	1,500	1,500
	Salaries Total	97,561	98,914	101,710	95,581	103,627

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
01415003	52100 TX- Health Insurance	27,980	30,694	27,132	21,293	19,593
01415003	52110 TX- Dental Insurance	1,465	1,465	1,499	1,156	1,086
01415003	52120 TX- Life Insurance	120	120	189	151	162
01415003	52200 TX- FICA	5,766	5,802	6,057	5,989	6,222
01415003	52210 TX- Medicare	1,349	1,357	1,417	1,401	1,455
01415003	52300 TX- Retirement Town	10,836	11,144	11,575	9,888	11,575
	Benefits Total	47,516	50,582	47,869	39,877	40,093
01415003	55198 TX- Office Equipment Leases				1,616	2,155
01415003	55200 TX- Supplies	2,730	1,594	882	2,822	2,044
01415003	55017 TX- Bank Fees		5,067	5,040	5,419	4,827
01415003	55297 TX- Tax Billing Services	3,169	3,120	3,178	2,662	3,072
01415003	55224 TX- Postage	8,028	7,587	9,382	9,247	9,269
01415003	55058 TX- Contracted Services			3,189	14,866	-
01415003	55170 TX- Legal Expenses	3,808	227		321	-
01415003	55088 TX- Dues	115	40	40	40	40
01415003	55247 TX- Registry of Deeds	795	601	622	956	806
01415003	55298 TX- Tax Lien/Deeded Searches		2,236	2,394	3,674	4,369
01415003	55073 TX- Deeded Property	1,105	5,333	4,375	1,201	-
01415003	55050 TX- Conf/Room/Meals	419	413	582	163	-
01415003	55091 TX- Education/Training	172	211	231	60	960
	General Expenses Total	20,341	26,429	29,915	43,047	27,543
01415003	55998 TX- Due from Water Fund	(36,066)	(37,700)	(37,890)	(38,988)	(36,916)
01415003	55999 TX- Due from Sewer Fund	(36,066)	(37,700)	(37,890)	(38,988)	(36,916)
	Due from Water/Sewer Funds Total	(72,132)	(75,400)	(75,780)	(77,976)	(73,832)
	<b>Tax Collection Total</b>	<b>93,286</b>	<b>100,525</b>	<b>103,714</b>	<b>100,529</b>	<b>97,431</b>
<b>Assessing</b>						
01415005	51110 AS- Sal/Wages FT	47,158	53,026	59,797	62,244	64,354
01415005	51210 AS- Sal/Wages OT	155	175			
01415005	AS- Longevity Pay	850				
	Salaries Total	48,163	53,201	59,797	62,244	64,354
01415005	52100 AS- Health Insurance	18,653	20,463	18,088	19,366	19,128
01415005	52110 AS- Dental Insurance	966	966	988	1,141	1,050
01415005	52120 AS- Life Insurance	60	60	63	87	54
01415005	52200 AS- FICA	3,516	3,847	4,220	4,217	4,536
01415005	52210 AS- Medicare	822	900	987	986	1,061
01415005	52300 AS- Retirement Town	5,380	6,004	6,805	6,748	7,188
	Benefits Total	29,397	32,240	31,151	32,546	33,017
01415005	55198 AS- Office Equipment Leases				809	1,078
01415005	55200 AS- Supplies	897	1,179	431	118	378
01415005	55224 AS- Postage	339	388	1,230	4,239	293
01415005	55088 AS- Dues	40	40	40	40	480
01415005	55180 AS- Mapping	3,825	4,010	4,623	4,545	4,275
01415005	55247 AS- Registry of Deeds	117	38	27	16	8
01415005	55171 AS- Legal/Public Notices	-	-	-	190	-
01415005	55270 AS- Software Agreement	6,763	8,260	8,670	8,590	36,148
01415005	55058 AS- Contract Services	110,531	108,406	108,531	108,281	109,000
01415005	55308 AS- Travel Reimbursement	321	-	-	-	-
01415005	55050 AS- Conf/Room/Meals	100	-	-	-	-
01415005	55091 AS- Education/Training	1,020	348	35	825	470
01415005	55106 AS- Equipment Purchase	-	-	179	-	-
01415005	55128 AS- Fuel	77	23	20	-	-
	General Expenses Total	124,030	122,692	123,786	127,653	152,129
	<b>Assessing Total</b>	<b>201,590</b>	<b>208,133</b>	<b>214,734</b>	<b>222,443</b>	<b>249,500</b>
	<b>Total Finance</b>	<b>579,147</b>	<b>592,808</b>	<b>624,874</b>	<b>636,309</b>	<b>676,234</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Planning &amp; Building</b>						
<b>Planning</b>						
01419101	51110 PL- Sal/Wages FT	72,422	89,842	92,412	95,195	102,771
01419101	51200 PL- Sal/Wages PT	56,398	55,659	56,408	54,417	51,295
	Salaries Total	128,820	145,501	148,820	149,612	154,066
01419101	52100 PL- Health Insurance	17,287	25,285	22,351	24,213	24,913
01419101	52110 PL- Dental Insurance	1,310	1,747	1,787	1,828	1,900
01419101	52120 PL- Life Insurance	90	120	126	135	108
01419101	52130 PL- LTD Insurance	876	1,151	1,026	1,057	929
01419101	52200 PL- FICA	7,837	8,807	9,029	8,711	9,322
01419101	52210 PL- Medicare	1,833	2,060	2,111	2,037	2,180
01419101	52300 PL- Retirement Town	8,069	10,086	10,516	10,320	11,480
	Benefits Total	37,302	49,256	46,946	48,302	50,832
01419101	55200 PL- Supplies	2,063	1,565	972	1,230	618
01419101	55224 PL- Postage	4,845	3,511	3,134	3,999	4,457
01419101	55246 PL- Reference Material	419	422	462	632	423
01419101	55088 PL- Dues	11,827	12,298	12,538	12,554	12,838
01419101	55227 PL- Printing	451	21	1,556	121	63
01419101	55171 PL- Legal/Public Notices	2,144	2,714	1,635	3,494	2,576
01419101	55289 PL- Studies	1,600	3,360	4,780	4,410	5,590
01419101	55136 PL- GIS Software	3,000	3,000	3,000	3,000	3,000
01419101	55138 PL- Grant Matching				20,203	750
01419101	55058 PL- Contract Services	4,153	-	421		-
01419101	55308 PL- Travel Reimbursement	394	128	266	336	-
01419101	55050 PL- Conf/Room/Meals	202	1,060	506	450	65
01419101	55091 PL- Education/Training	237	492	110	204	140
	General Expenses Total	31,335	28,571	29,380	50,633	30,518
01419101	57000 PL- CO- Capital Outlay		19,051	8,169	4,837	-
	Capital Outlay Total		19,051	8,169	4,837	-
	<b>Planning Total</b>	<b>197,457</b>	<b>242,379</b>	<b>233,315</b>	<b>253,384</b>	<b>235,415</b>
<b>Inspections &amp; Code Enforcement</b>						
01424002	51110 BI- Sal/Wages FT	140,007	140,676	142,327	145,858	149,583
01424002	51200 BI- Sal/Wages PT	34,658	33,762	34,185	37,495	14,574
	Salaries Total	174,665	174,438	176,512	183,353	164,157
01424002	52100 BI- Health Insurance	37,307	40,926	36,176	36,203	40,115
01424002	52110 BI- Dental Insurance	1,932	1,932	1,976	1,899	2,100
01424002	52120 BI- Life Insurance	180	180	252	266	216
01424002	52130 BI- LTD Insurance	1,012	1,030	899	926	813
01424002	52200 BI- FICA	11,126	11,131	11,236	11,197	10,407
01424002	52210 BI- Medicare	2,602	2,603	2,628	2,619	2,434
01424002	52300 BI- Retirement Town	15,639	15,787	16,197	15,812	16,708
	Benefits Total	69,798	73,589	69,364	68,923	72,793
01424002	55190 BI- Mobile Communications	460	460	461	425	377
01424002	55088 BI- Dues	245	580	245	245	515
01424002	55308 BI- Travel Reimbursement	1,713	1,204	1,104	1,105	316
01424002	55050 BI- Conf/Room/Meals	70	-	105		-
01424002	55128 BI- Fuel	717	583	711	713	751
	General Expenses Total	3,205	2,827	2,626	2,489	1,960
	<b>Inspections &amp; Code Enforcement Total</b>	<b>247,668</b>	<b>250,854</b>	<b>248,502</b>	<b>254,764</b>	<b>238,910</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Board of Adjustment</b>						
01419103	51200 ZO- Sal/Wages PT	665	683	598	503	450
	Salaries Total	665	683	598	503	450
01419103	52200 ZO- FICA	41	42	37	31	28
01419103	52210 ZO- Medicare	10	10	9	7	7
	Benefits Total	51	52	46	38	34
01419103	55224 ZO- Postage	800	1,826	2,297	1,965	1,281
01419103	55171 ZO- Legal/Public Notices	1,032	1,346	1,322	1,730	1,975
01419103	55091 ZO- Education/Training	55	55		60	70
	General Expenses Total	1,887	3,227	3,619	3,754	3,326
	<b>Board of Adjustment Total</b>	<b>2,603</b>	<b>3,962</b>	<b>4,263</b>	<b>4,295</b>	<b>3,810</b>
<b>Historic District Commission</b>						
01419104	51200 HD- Sal/Wages PT	623	602	730	495	240
	Salaries Total	623	602	730	495	240
01419104	52200 HD- FICA	39	37	45	31	15
01419104	52210 HD- Medicare	9	9	11	7	3
	Benefits Total	48	46	56	38	18
01419104	55224 HD- Postage	150	187	395	235	349
01419104	55246 HD- Reference Material	32,100	-	-	-	-
01419104	55138 HD- Grant Matching	-	-	-	22,500	-
01419104	55171 HD- Legal/Public Notices	225	-	329	83	647
01419104	55050 HD- Conf Rooms/Meals	8	16	-	-	-
01419104	55091 HD- Education/Training	-	55	-	-	-
	General Expenses Total	32,483	258	724	22,818	996
	<b>Historic District Commission Total</b>	<b>33,154</b>	<b>906</b>	<b>1,510</b>	<b>23,351</b>	<b>1,254</b>
<b>Conservation Commission</b>						
01461105	51200 CC- Sal/Wages PT	952	1,124	1,354	836	416
01461105	51210 CC- Sal/Wages Temporary	140	2,451	-	2,622	-
	Salaries Total	1,092	3,575	1,354	3,458	416
01461105	52200 CC- FICA	68	222	84	207	26
01461105	52210 CC- Medicare	16	52	20	48	6
	Benefits Total	84	274	104	255	32
01461105	55254 CC- Roadside Mowing	1,450	-	2,075	1,600	1,868
01461105	55022 CC- Building Maintenance	-	350	-	-	-
01461105	55224 CC- Postage	17	21	1	22	-
01461105	55044 CC- Community Services	25	297	490	936	276
01461105	55058 CC- Contracted Services	716	50	1,200	-	428
01461105	55051 CC- Conservation Land Administration	5,185	580	222	1,383	1,323
01461105	55088 CC- Dues	18	829	929	825	1,000
01461105	55247 CC- Registry of Deeds	829	36	-	-	-
01461105	55171 CC- Legal/Public Notices	18	-	60	-	-
01461105	55304 CC- Trail Mgmt Maintenance	-	606	375	-	-
01461105	55308 CC- Travel Reimbursement	177	-	-	-	-
01461105	55091 CC- Education/Training	30	55	250	180	210
	General Expenses Total	8,465	2,824	5,602	4,946	5,104
	<b>Conservation Commission Total</b>	<b>9,641</b>	<b>6,673</b>	<b>7,060</b>	<b>8,659</b>	<b>5,552</b>

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Heritage Commission</b>						
01419106	51200 HC- Sal/Wages PT	189	469	246	465	270
	Salaries Total	189	469	246	465	270
01419106	52200 HC- FICA	11	29	15	29	17
01419106	52210 HC- Medicare	3	7	4	7	4
	Benefits Total	14	36	19	36	21
01419106	55058 HC- Contract Services				64	-
01419106	55227 HC- Printing		7			-
01419106	55091 HC- Education/Training	11	-			-
	General Expenses Total	11	7	-	64	-
01419106	HC- Transfer Out	11,074	-	3,183	423	601
		11,074	-	3,183	423	601
	<b>Heritage Commission Total</b>	<b>11,288</b>	<b>512</b>	<b>3,448</b>	<b>988</b>	<b>892</b>
	<b>Total Planning &amp; Building</b>	<b>501,811</b>	<b>505,286</b>	<b>498,098</b>	<b>545,441</b>	<b>485,834</b>
<b>Economic Development</b>						
01465207	51110 ED- Sal/Wages FT	83,219	83,842	86,337	88,938	91,531
01465207	51200 ED- Sal/Wages PT	1,698	3,871	4,013	2,275	-
	Salaries Total	84,917	87,713	90,350	91,213	91,531
01465207	52100 ED- Health Insurance	25,182	27,625	24,419	26,144	27,078
01465207	52110 ED- Dental Insurance	1,747	1,747	1,787	1,371	1,900
01465207	52120 ED- Life Insurance	120	120	126	135	108
01465207	52130 ED- LTD Insurance	1,056	1,087	959	988	861
01465207	52200 ED- FICA	5,052	5,205	5,385	5,196	5,356
01465207	52210 ED- Medicare	1,182	1,217	1,260	1,215	1,253
01465207	52300 ED- Retirement Town	9,296	9,454	9,825	9,642	10,224
	Benefits Total	43,635	46,455	43,761	44,690	46,780
01465207	55200 ED- Supplies	381	158		55	525
01465207	55224 ED- Postage					7
01465207	55055 ED- Consulting Services			1,800	1,500	1,134
01465207	55190 ED- Mobile Communications	1,005	905	907	953	905
01465207	55308 ED - Travel Reimbursement	542	365	659	672	70
01465207	55050 ED- Conf/Room/Meals	50		30		-
01465207	55091 ED- Education/Training	797	947	729	733	-
	General Expenses Total	2,775	2,375	4,125	3,913	2,641
	<b>Total Economic Development</b>	<b>131,327</b>	<b>136,543</b>	<b>138,236</b>	<b>139,816</b>	<b>140,952</b>



**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Police Department</b>						
	51110 Sal/Wages FT	1,583,238	1,641,713	1,671,084	1,661,212	1,650,792
	First Responder Stipend					59,657
	51150 Vacation Replacement OT	32,644	30,475	45,254	42,841	37,546
	51200 Sal/Wages PT	42,532	24,775	21,215	15,614	13,721
	51300 Sal/Wages OT	78,757	71,054	79,649	78,553	52,700
	51400 Longevity Pay	3,650	3,950	3,950	3,000	2,300
	51410 Sick Replacement OT	11,672	13,190	14,970	20,325	10,621
	51420 Holiday Pay	58,136	52,209	52,886	61,158	84,028
	51425 Firearm Incentive	1,250	1,000	1,000	1,250	2,433
	51430 Field Training Incentive OT	1,232	403	5,193	3,495	11,089
	51440 Training Coverage OT				4,647	8,958
	51450 Education Incentive	6,980	5,720	5,720	5,260	4,160
	51455 Training Regular Pay				642	7,412
	Salaries Total	1,820,091	1,844,489	1,900,921	1,897,997	1,945,417
	52100 Health Insurance	430,009	448,322	390,728	358,945	382,852
	52110 Dental Insurance	32,138	31,081	31,271	26,141	26,714
	52120 Life Insurance	1,861	1,950	2,053	1,967	1,674
	52130 LTD Insurance	1,032	1,254	1,106	282	981
	52200 FICA	14,757	13,227	13,208	10,463	9,954
	52210 Medicare	25,788	26,786	27,528	26,593	28,014
	52300 Retirement Town	21,047	21,625	22,330	16,595	18,364
	52310 Retirement Police	427,905	461,048	501,167	479,612	492,493
	Benefits Total	954,537	1,005,293	989,391	920,598	961,046
	55001 Accreditation	1,098	1,000	1,000	1,000	4,014
	55035 Chiefs Expenses	621	1,000	839	998	888
	55043 Community Relations	2,000	1,685	1,824	2,022	207
	55045 Vehicle Computer Equipment	7,591	7,076	11,230	5,852	6,113
	55047 Computer Maintenance	2,000	563	2,000	1,402	17,680
	55050 Conf/Room/Meals	1,448	1,167	1,505	1,500	43
	55057 Prosecutor Service	77,175	81,485	80,518	87,616	3,530
	55064 Court Mileage Reimbursement	84	98	227	95	-
	55087 Dry Cleaning	14,400	14,976	14,000	14,600	15,000
	55088 Dues	8,593	8,385	9,015	8,493	8,723
	55091 Education/Training	11,167	12,508	13,365	13,325	12,824
	55106 Equipment Purchase	8,451	15,732	31,968	28,258	25,791
	55128 Fuel	41,738	40,391	46,054	45,472	34,646
	55133 General Expenses	4,963	5,601	5,685	6,218	10,288
	55138 Grant Matching	-	1,500	-	-	-
	55160 Investigation	4,620	2,653	4,937	4,816	2,121
	55190 Mobile Communications	16,358	24,872	2,100	2,969	2,021
	55193 Munitions	7,285	7,765	7,067	6,878	10,714
	55199 Office Equipment Maintenance	3,118	3,132	3,306	2,978	5,247
	55200 Supplies	14,704	13,006	12,623	14,465	11,446
	55224 Postage	2,154	1,299	1,528	1,455	1,123
	55270 Software Agreement	14,273	14,923	14,922	15,612	17,067
	55314 Uniforms	15,570	14,607	15,620	16,386	16,216
	55319 Vehicle Maintenance	16,533	21,449	20,886	19,823	25,100
	55321 Veterinarian Service	750	750	750	928	750
	55104 Veterinarian Equipment	464	319	553	962	-
	General Expenses Total	277,158	297,942	303,522	304,123	231,552
	57009 Capital Outlay - Vehicles				35,931	-
	Capital Outlay Total				35,931	-
	<b>Total Police Department</b>	<b>3,051,786</b>	<b>3,147,724</b>	<b>3,193,834</b>	<b>3,158,649</b>	<b>3,138,015</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Fire Department</b>						
	51110 Sal/Wages FT	1,765,834	1,770,982	1,839,637	1,875,187	1,897,793
	51120 Sal/Wages Stipend	-	-	-	500	1,000
	51125 First Responder Stipend	-	-	-	-	66,814
	51150 Vacation Replacement OT	27,054	91,799	29,694	24,448	25,161
	51200 Sal/Wages PT	-	-	-	6,461	8,356
	51300 Sal/Wages Call Back OT	123,125	50,423	88,705	104,229	80,296
	51130 Personal Replacement OT	-	-	-	12,277	-
	51350 FEMA Storm Related OT	-	-	-	-	5,594
	51130 Personal Time Replacement OT	-	-	27,819	-	-
	51400 Longevity Pay	9,300	8,100	8,350	6,600	6,850
	51410 Sick Replacement OT	36,539	70,089	33,807	37,793	26,131
	51420 Holiday Pay	76,779	85,791	89,507	92,729	95,239
	51600 Sal/Wages On Call Training OT	6,075	3,711	2,939	1,146	622
	Salaries Total	2,044,711	2,080,901	2,120,458	2,161,370	2,213,856
	52100 Health Insurance	480,242	508,650	424,364	450,297	432,782
	52110 Dental Insurance	36,299	36,336	36,321	33,393	39,773
	52120 Life Insurance	2,000	1,950	2,100	2,177	1,890
	52130 LTD Insurance	1,421	1,446	1,248	1,048	1,089
	52200 FICA	3,831	3,650	3,633	3,774	3,999
	52210 Medicare	27,476	27,937	29,246	27,956	30,477
	52300 Retirement Town	6,641	6,704	6,766	6,462	6,679
	52320 Retirement Fire	585,736	616,247	671,770	624,750	643,601
	Benefits Total	1,143,646	1,202,920	1,175,448	1,149,857	1,160,290
	55019 Breathing Apparatus	5,304	10,033	13,323	12,485	7,666
	55035 Chiefs Expenses	787	675	685	665	638
	55038 Cistern Maintenance	2,376	850	53	1,311	-
	55041 Command Supplies	6,103	1,402	6,538	6,500	4,879
	55042 Communications Equipment	15,033	14,823	15,281	14,796	3,500
	55050 Conf/Room/Meals	3,115	3,028	4,209	2,519	-
	55058 Contract Services	-	-	-	-	16,500
	55087 Dry Cleaning	270	338	260	315	304
	55088 Dues	6,979	6,793	7,038	7,166	6,746
	55091 Education/Training	860	7,692	11,601	11,413	27,657
	55106 General Equipment Purchase	58,267	43,882	45,423	43,351	33,115
	55122 Fire Alarm Supplies	5,761	3,186	3,610	6,010	642
	55123 Fire Prevention Supplies	1,600	2,945	4,646	4,490	2,414
	55128 Fuel	13,538	11,348	12,920	15,348	11,402
	55132 General Equipment Repair	-	-	3,106	3,431	3,019
	55133 General Expenses	3,152	2,733	3,163	3,150	2,160
	55144 Hazmat Supplies	355	350	84	355	869
	55149 Hose Replacement	4,650	5,833	8,653	8,697	1,709
	55151 Hydrant Maintenance	20,000	20,000	20,000	20,000	20,000
	55190 Mobile Communications	2,952	3,403	3,788	3,233	3,269
	55199 Office Equipment Maintenance	1,980	2,568	2,386	2,555	2,740
	55200 Supplies	2,227	1,978	2,296	2,048	2,231
	55214 Physicals	6,320	2,430	4,675	7,003	2,805
	55224 Postage	316	276	317	355	413
	55230 Protective Equipment	27,987	30,736	38,063	32,151	41,948
	55237 Radio Repairs/Maintenance	6,439	5,728	6,257	7,857	4,931
	55270 Software Agreement	5,660	6,045	6,240	8,267	8,499
	55282 Building Supplies	1,633	1,698	1,564	1,997	1,962
	55314 Uniforms	22,478	23,157	24,920	21,111	16,656
	55319 Vehicle Maintenance	41,942	35,083	34,821	38,346	57,348
	55264 Shelter Equipment	221	-	-	-	-
	55095 Emergency Management Equipment	2,053	-	1,008	3,500	962
	General Expenses Total	270,358	249,013	286,928	290,425	286,984

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
	57006 Capital Outlay	23,408	21,746	21,011	18,900	8,560
	Capital Outlay Total	23,408	21,746	21,011	18,900	8,560
	<b>Total Fire Department</b>	<b>3,482,123</b>	<b>3,554,580</b>	<b>3,603,845</b>	<b>3,620,552</b>	<b>3,669,690</b>
<b>Public Safety Shared Services</b>						
<b>Communications</b>						
01429905	51110 PD- Sal/Wages FT	234,253	230,902	221,801	207,025	190,863
01429905	51150 PD- Vacation Replacement	7,034	4,713	4,567	12,857	6,510
01429905	51200 PD- Sal/Wages PT	9,314	15,431	10,774	4,538	-
01429905	51300 PD- Sal/Wages OT	8,288	8,082	5,706	11,378	18,065
01429905	51400 PD- Longevity Pay	1,700	1,700	1,700	300	300
01429905	51410 PD- Sick Replacement	5,354	6,053	2,605	4,412	1,855
01429905	51420 PD- Holiday Pay	10,091	9,168	8,899	8,437	11,628
01429905	51430 PD- Sal/Wages FTO Incentive		24	-	1,271	2,288
01429905	51440 PDD-Training Coverage OT					822
01429905	51455 PDD-Training Regular Pay				220	1,309
	Salaries Total	276,034	276,073	256,052	250,438	233,640
01429905	52100 PD- Health Insurance	81,705	88,528	61,297	49,254	36,632
01429905	52110 PD- Dental Insurance	4,544	4,646	4,550	3,374	2,452
01429905	52120 PD- Life Insurance	305	290	289	291	270
01429905	52200 PD- FICA	16,397	16,319	16,025	14,511	14,481
01429905	52210 PD- Medicare	3,835	3,817	3,766	3,397	3,390
01429905	52300 PD- Retirement Town	23,828	23,263	21,882	20,093	24,641
	Benefits Total	130,614	136,863	107,809	90,920	81,866
01429905	55105 PD- Equipment Maintenance	23,942	19,079	20,373	23,662	14,559
01429905	55108 PD- Equipment Repair & Maint	6,046	4,370	3,795	5,456	1,300
01429905	55277 PD- SPOTS Computer Maint					
01429905	55256 PD- Phone Repairs/Service	327	1,024	287	129	-
	General Expenses Total	30,315	24,473	24,455	29,247	15,859
01429905	57006 PDD-Capital Outlay - Equipment					28,700
	Capital Outlay Total					28,700
	<b>Communications Total</b>	<b>436,963</b>	<b>437,409</b>	<b>388,316</b>	<b>370,605</b>	<b>360,064</b>
<b>Health</b>						
01441105	51110 FH- Sal/Wages FT	67,119	67,552	52,404	56,749	58,580
	Salaries Total	67,119	67,552	52,404	56,749	58,580
01441105	52110 FH- Dental Insurance	499	1,019	1,787	1,502	1,900
01441105	52120 FH- Life Insurance	120	120	126	135	108
01441105	52200 FH- FICA	4,479	5,285	3,665	3,690	3,632
01441105	52210 FH- Medicare	1,048	1,236	857	863	849
01441105	52300 FH- Town Retirement	7,497	7,489	5,964	6,152	6,543
	Benefits Total	13,643	15,149	12,399	12,342	13,033
01441105	55293 FH- Supplies	938	1,036	943	539	553
01441105	55224 FH- Postage	72	41	51	44	33
01441105	55055 FH- Consulting	6,089	10,549	706	140	-
01441105	55190 FH- Mobile Communications	1,066	869	1,761	1,310	962
01441105	55088 FH- Dues	295	205	85	35	45
01441105	55270 FH- Software Agreement	1,925	2,125	2,125	2,253	2,388
01441105	55308 FH- Travel Reimbursement	541	329	99	87	-
01441105	55050 FH- Conf/Room/Meals	335	85	135	774	-
01441105	55191 FH- Mosquito Control	56,100	56,100	56,100	56,100	56,100
	General Expenses Total	67,361	71,339	62,005	61,282	60,081
	<b>Health Total</b>	<b>148,123</b>	<b>154,040</b>	<b>126,808</b>	<b>130,373</b>	<b>131,694</b>
	<b>Total Public Services Shared Services</b>	<b>585,086</b>	<b>591,449</b>	<b>515,124</b>	<b>500,978</b>	<b>491,758</b>

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Public Works - General Fund</b>						
<b>Administration &amp; Engineering</b>						
01431101	51110 PW- Sal/Wages FT	367,622	405,059	419,048	436,703	399,430
01431101	51200 PW- Sal/Wages PT	6,080	227	-	-	-
01431101	51300 PW- Sal/Wages OT	34	1,831	928	480	96
	Salaries Total	373,736	407,117	419,976	437,183	399,527
01431101	52100 PW- Health Insurance	45,790	57,542	53,528	63,446	56,284
01431101	52110 PW- Dental Insurance	5,227	5,643	5,107	5,367	5,176
01431101	52120 PW- Life Insurance	505	600	630	689	540
01431101	52130 PW- LTD Insurance	1,421	1,446	1,239	1,248	1,089
01431101	52200 PW- FICA	23,335	25,601	26,138	25,720	24,096
01431101	52210 PW- Medicare	5,457	5,987	6,113	6,015	5,635
01431101	52300 PW- Retirement Town	41,023	45,881	47,793	47,400	44,627
	Benefits Total	122,758	142,700	140,548	149,885	137,448
01431101	55237 PW- Radio Repairs	339	-	-	12	-
01431101	55319 PW- Vehicle Maintenance	24	415	802	1,031	157
01431101	55200 PW- Supplies	6,944	8,091	5,945	9,872	8,082
01431101	55224 PW- Postage	356	250	518	212	881
01431101	55190 PW- Mobile Communications	1,365	1,296	986	898	1,155
01431101	55003 PW- Drug/Alcohol Testing	3,646	1,401	1,162	590	778
01431101	55048 PWA- Computer Software	-	-	-	-	357
01431101	55238 PW- Radio Replacement	995	-	-	-	-
01431101	PW- EPA Storm Water Phase II	1,038	-	4,268	-	-
01431101	55088 PW- Dues	28,010	925	950	635	650
01431101	55133 PW- General Expenses	-	323	235	791	250
01431101	55050 PW- Conf/Room/Meals	2,812	1,502	1,458	1,672	-
01431101	55058 PW- Contracted Services	-	2,949	-	-	25,000
01431101	55091 PW- Education/Training	2,304	934	1,067	1,224	2,040
01431101	55128 PW- Fuel	1,346	1,390	1,274	1,274	1,108
01431101	55181 PW- Master Fuel Account	1,679	1	11,507	3,273	11,773
	General Expenses Total	50,858	19,477	30,172	21,483	52,232
01431101	57019 PW- CO- Communications Equipment	-	20,114	10,600	-	-
	Capital Outlay Total	-	20,114	10,600	-	-
01431101	55998 PW- Due from Water Fund	(104,302)	(114,252)	(111,512)	(117,533)	(121,004)
01431101	55999 PW- Due from Sewer Fund	(104,302)	(114,252)	(111,512)	(117,533)	(121,004)
	Due from Water/Sewer Funds Total	(208,604)	(228,504)	(223,024)	(235,066)	(242,009)
	<b>Administration &amp; Engineering Total</b>	<b>338,748</b>	<b>360,904</b>	<b>378,272</b>	<b>373,485</b>	<b>347,197</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Highways and Streets</b>						
01431202	51110 PH- Sal/Wages FT	540,900	573,007	584,065	611,717	644,458
01431202	51210 PH- Sal/Wages Temp	-	2,266	-	-	-
01431202	51300 PH- Sal/Wages OT	31,202	13,791	19,415	19,409	9,107
01431202	51310 HWY- Sal/Wages Stand-By	-	-	-	7,160	7,160
01431202	51400 PH- Longevity Pay	7,300	5,700	6,300	7,450	7,700
	Salaries Total	579,402	594,764	609,780	645,736	668,425
01431202	52100 PH- Health Insurance	184,164	227,470	200,368	188,733	209,428
01431202	52110 PH- Dental Insurance	10,966	12,068	13,013	11,296	13,858
01431202	52120 PH- Life Insurance	821	780	793	856	702
01431202	52200 PH- FICA	34,534	35,020	36,943	37,582	41,561
01431202	52210 PH- Medicare	8,077	8,190	8,640	8,789	9,720
01431202	52300 PH- Retirement Town	62,678	65,913	69,348	69,816	76,084
	Benefits Total	301,240	349,441	329,105	317,072	351,353
01431202	PH- Roadside Mowing	-	-	-	-	-
01431202	55319 PH- Vehicle Maintenance	45,041	56,453	40,066	34,407	32,454
01431202	55310 PH- Tree Maintenance	17,399	23,655	16,182	20,559	17,333
01431202	55071 PH- Dam Maintenance	37,555	114,623	15,485	9,012	4,875
01431202	55013 PH- Asphalt Reclamation	10,000	10,000	10,000	10,000	-
01431202	55286 PH- Street Marking	25,306	27,907	28,195	24,516	24,313
01431202	55337 PH- Weed Control	8,000	8,000	8,014	8,000	8,000
01431202	55285 PH- Storm Drain Repair	7,775	6,151	3,299	10,039	5,010
01431202	55020 PH- Bridge Repairs	5,669	3,447	-	6,830	-
01431202	55066 HWY- Culvert Repairs	-	-	-	-	797
01431202	55067 PH- Culvert Repairs/Replacement	2,429	1,888	745	3,722	5,551
01431202	55287 PH- Street Repairs/Maint	19,691	18,030	19,089	19,476	16,821
01431202	55107 PH- Equipment Rentals	3,720	-	2,544	4,830	-
01431202	55190 PH- Mobile Communications	440	168	533	1,415	1,437
01431202	55212 PH- Phone Reimbursement	-	1,217	1,920	1,840	1,760
01431202	55134 PH- General Hand Tools	842	4,424	3,750	3,724	3,052
01431202	55096 PH- Emergency Traffic Control	4,480	3,230	728	1,000	-
01431202	55267 PH- Signs	387	19,266	7,026	5,913	7,657
01431202	55257 PH- Safety Equipment	6,782	5,060	5,024	6,597	5,107
01431202	55314 PH- Uniforms	4,388	5,332	5,563	4,436	7,022
01431202	55072 PH - Dam Registration	7,359	400	400	400	400
01431202	55091 PH- Education/Training	400	2,210	640	1,673	737
01431202	PH- Equipment Purchase	1,796	-	-	-	-
01431202	55128 PH- Fuel	24,014	26,457	20,733	34,020	30,272
	General Expenses Total	233,473	337,918	189,936	212,409	172,598
01431202	55251 PH- Road Paving/Maintenance	801,114	788,703	622,132	745,790	605,618
01431202	55266 PH-Sidewalks/Curbing	801,114	15,049	2,141	15,220	-
01431202	55284 PH- Storm Drain Cleaning	22,512	26,000	21,109	19,989	19,980
	Capital Outlay Total	1,624,740	829,752	645,382	781,000	625,598
	<b>Highways &amp; Streets Total</b>	<b>2,738,855</b>	<b>2,111,875</b>	<b>1,774,203</b>	<b>1,956,217</b>	<b>1,817,974</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Snow Removal</b>						
01431903	PS- Sal/Wages PT					
01431903	51300 PS- Sal/Wages - OT Snow	57,418	100,676	82,513	101,114	45,201
	Salaries Total	57,418	100,676	82,513	101,114	45,201
01431903	52200 PS- FICA	3,419	6,014	4,983	6,206	2,808
01431903	52210 PS- Medicare	800	1,406	1,165	1,451	657
01431903	52300 PS- Retirement Town	5,948	10,824	8,797	10,824	4,925
	Benefits Total	10,167	18,244	14,945	18,482	8,390
01431903	55061 PS- Contracted Snow Removal	6,348	49,163	14,343	29,698	2,250
01431903	55218 PS- Plowing	40,082	73,648	85,760	168,780	101,803
01431903	55319 PS- Vehicle Maintenance	13,115	16,936	10,229	30,991	16,838
01431903	55217 PS- Plow/Spreader Repair	1,333	5,622	13,534		-
01431903	55216 PS- Plow Damages	3,292	4,031	4,159	3,771	742
01431903	55258 PS- Salt	85,741	94,659	90,423	98,520	61,217
01431903	55259 PS- Sand	1,230	456	1,019	982	1,440
01431903	55119 PS- FEMA Reimb Force Labor			3,900		-
01431903	PS- FEMA Reimb Force Equip			3,900		-
01431903	55128 PS- Fuel	12,081	19,670	12,737	12,755	5,608
	General Expenses Total	163,222	264,185	240,004	345,496	189,899
	<b>Snow Removal Total</b>	<b>230,807</b>	<b>383,105</b>	<b>337,462</b>	<b>465,091</b>	<b>243,489</b>
<b>Solid Waste Disposal</b>						
01432304	51200 SW- Sal/Wages PT	5,177	13,551	10,028	17,592	17,544
01432304	51300 SW- Sal/Wages OT		-	4,923	11,883	9,611
	Salaries Total	5,177	13,551	14,951	29,475	27,155
01432304	52200 SW- FICA	321	840	920	1,622	1,682
01432304	52210 SW- Medicare	75	197	215	379	393
01432304	52300 SW-Retirement			560	1,264	1,054
	Benefits Total	396	1,037	1,695	3,266	3,129
01432304	55201 SW- Operations Maintenance	4,973	4,214	5,535	4,636	5,732
01432304	55293 SW- Supplies	1,549	1,435	1,403	3,312	1,747
01432304	55091 SW- Education/Training	575	125	750		100
01432304	55300 SW- Tire Disposal	3,305	1,266	1,375	2,500	-
01432304	55366 SW- Yard Waste			14,616	15,054	15,506
01432304	55018 SW- Blue Bags	67,291	66,340	93,125	115,233	154,420
01432304	55021 SW-Brush Cutting/Removal					18,000
01432304	55054 SW- Construction Debris	27,364	12,024	9,906	8,044	12,802
01432304	55082 SW- Disposal Contract	681,308	717,919	949,036	981,280	1,015,262
01432304	55163 SW- Landfill Monitoring	21,898	36,142	37,371	46,916	18,882
01432304	55150 SW- Household Haz Waste Removal	29,657	31,182	36,141	28,631	32,982
01432304	55186 SW- Metal Removal		2,000	400	1,475	1,150
01432304	SW- Brush Handling		3,765			
01432304	55086 SW- Brush Grinding	4,340		4,130	15,300	1,840
01432304	55093 SW- Electronic Waste Expense	11,202	13,424	13,556	8,927	10,602
01432304	55127 SW- Freon Waste Expense	853	1,500			-
01432304	55130 SW- Garbage Litter Bags Expense		507	1,515		-
01432304	55167 SW- Large Cardboard	3,416	1,800			-
01432304	55244 SW- Recycle Containers	12,684	12,577	11,994	12,987	18,930
01432304	55092 SW- Electricity	949	1,276	1,538	1,549	1,800
	General Expenses Total	871,364	907,496	1,182,391	1,245,844	1,309,754
	<b>Solid Waste Disposal Total</b>	<b>876,937</b>	<b>922,084</b>	<b>1,199,037</b>	<b>1,278,585</b>	<b>1,340,038</b>
<b>Street Lights</b>						
01431605	55303 PW- Traffic Light Maintenance	3,780	648	10,032	169,888	2,590
01431605	55092 PW- Electricity- Street Lights	163,905	154,992	161,376	11,127	162,582
	General Expenses Total	167,685	155,640	171,408	181,015	165,172
	<b>Street Lights Total</b>	<b>167,685</b>	<b>155,640</b>	<b>171,408</b>	<b>181,015</b>	<b>165,172</b>
<b>Stormwater</b>						

**Town of Exeter**

**General Fund**

**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
01431118	55293 STW- Supplies			315	2,037	630
01431118	55058 STW- Contracted Services			29,308	33,768	45,443
01431101	55102 STW- EPA Stormwater Phase II	74,670	59,827			-
01431118	55291 STW- Subscriptions			2,700		3,424
01431118	55270 STW- Software Agreement				11,331	-
	General Expenses Total	74,670	59,827	32,323	47,136	49,497
	<b>Stormwater Total</b>	<b>74,670</b>	<b>59,827</b>	<b>32,323</b>	<b>47,136</b>	<b>49,497</b>
	<b>Total Public Works- General Fund</b>	<b>4,427,702</b>	<b>3,993,435</b>	<b>3,892,705</b>	<b>4,301,530</b>	<b>3,963,368</b>
<b>Public Works - Maintenance</b>						
<b>General</b>						
01419406	51110 PM- Sal/Wages FT	254,820	240,262	222,407	262,899	223,828
01419406	51200 PM- Sal/Wages PT	34,343	33,651	33,850	33,442	33,484
01419406	51300 PM- Sal/Wages OT	6,681	4,056	3,446	6,818	7,136
01419406	51310 PM- Sal/Wages Stand-By				6,720	7,160
01419406	51400 PM- Longevity Pay	900	1,250	1,350	1,450	1,500
	Salaries Total	296,744	279,219	261,053	311,329	273,108
01419406	52100 PM- Health Insurance	67,269	63,904	50,491	72,249	51,046
01419406	52110 PM- Dental Insurance	5,665	4,902	4,604	5,222	4,015
01419406	52120 PM- Life Insurance	380	330	294	388	324
01419406	PM- Health Insurance Buyout				17,970	
01419406	52200 PM- FICA	17,850	18,394	15,842	4,203	16,277
01419406	52210 PM- Medicare	4,175	4,302	3,705	30,045	3,807
01419406	52300 PM- Retirement Town	27,449	28,448	25,884		26,431
	Benefits Total	122,788	120,280	100,820	130,078	101,899
01419406	55176 PM- Maintenance Bld Materials	1,273	1,031	562	17	924
01419406	55178 PM- Maintenance Tools	2,943	2,449	1,716	2,006	2,012
01419406	55069 PM- Custodial Supplies	14,488	15,620	13,870	13,645	22,733
01419406	55058 PM- Contracted Services		5,875	7,710	27,724	36,035
01419406	55173 PM- Licenses	270	275	145	450	-
01419406	55190 PM- Mobile Communications	606	477	390	740	404
01419406	55257 PM- Safety Equipment	2,410	2,360	1,806	1,231	1,005
01419406	55314 PM- Uniforms	7,662	5,267	4,162	3,047	3,269
01419406	55048 PM- Computer Software	8,644	-	8,509	3,568	3,000
01419406	55091 PM- Education/Training	3,877	724	490	119	680
01419406	55128 PM- Fuel		4,016	2,910	3,494	3,754
	General Expenses Total	42,173	38,094	42,270	56,041	73,816
	<b>General Maintenance Total</b>	<b>461,705</b>	<b>437,593</b>	<b>404,143</b>	<b>497,448</b>	<b>448,824</b>
<b>Mechanics/Garage:</b>						
01419415	51110 PG- Sal/Wages FT	120,636	144,528	131,196	102,931	99,616
01419415	51300 PG- Sal/Wages OT	482	1,601	1,528	1,798	3,297
01419415	51400 PG- Longevity Pay	2,150	2,200	750	800	800
	Salaries Total	123,268	148,329	133,474	105,529	103,713
01419415	52100 PG- Health Insurance	29,024	42,411	34,444	22,911	41,420
01419415	52110 PG- Dental Insurance	3,786	4,349	4,234	3,182	2,775
01419415	52120 PG- Life Insurance	130	145	116	261	162
01419415	52200 PG- FICA	7,854	9,371	8,481	6,500	6,710
01419415	52210 PG- Medicare	1,837	2,192	1,983	1,520	1,569
01419415	52300 PG- Retirement Town	13,745	16,732	15,189	11,547	11,195
	Benefits Total	56,376	75,200	64,447	45,922	63,832

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
01419415	55338 PG- Weight Testing/Repair	870	562	476	376	500
01419415	55316 PG- Vehicle Equipment Stock	11,247	4,658	2,520	5,887	5,092
01419415	55319 PG- Vehicle Maintenance	2,020	1,413	685	5,112	941
01419415	55183 PG- Mechanics Tools	3,179	2,103	2,372	17,458	1,808
01419415	55128 PG- Fuel	6,698	1,355	1,532	1,839	1,037
01419415	55129 PG- Fuel Dispensing System	2,416	2,880	4,356	5,238	3,115
	General Expenses Total	26,430	12,972	11,941	35,910	12,494
	<b>Mechanics/Garage Total</b>	<b>206,074</b>	<b>236,501</b>	<b>209,862</b>	<b>187,361</b>	<b>180,039</b>
<b>Recreation Center</b>						
01419407	55326 Parks & Rec-Water/Sewer Bills	4,038	700	1,147	744	673
01419407	55022 Parks& Rec- Building Maintenance	4,774	2,989	2,821	9,015	1,788
01419407	55194 Parks & Rec- Natural Gas	7,020	6,083	6,696	6,083	5,277
01419407	55092 Parks & Rec- Electricity	12,981	12,015	13,853	13,195	7,060
	General Expenses Total	28,813	21,787	24,517	29,037	14,797
	<b>Recreation Center Total</b>	<b>28,813</b>	<b>21,787</b>	<b>24,517</b>	<b>29,037</b>	<b>14,797</b>
<b>Town Hall</b>						
01419408	55326 Town Hall- Water/Sewer Bills	-	456	1,251	1,430	1,540
01419408	55022 Town Hall- Building Maintenance	9,961	12,041	8,566	8,842	10,000
01419408	55194 Town Hall- Natural Gas	15,226	11,851	13,510	11,858	9,992
01419408	55092 Town Hall- Electricity	5,588	5,609	7,634	8,191	7,812
	General Expenses Total	30,775	29,957	30,961	30,321	29,344
	<b>Town Hall Total</b>	<b>30,775</b>	<b>29,957</b>	<b>30,961</b>	<b>30,321</b>	<b>29,344</b>
<b>Town Office</b>						
01419409	55326 Town Office- Water/Sewer Bills	647	796	663	1,151	1,186
01419409	55022 Town Office- Building Maintenance	16,222	10,829	11,398	12,357	9,412
01419409	55194 Town Office- Natural Gas	7,488	6,494	6,901	5,986	4,533
01419409	55092 Town Office- Electricity	12,079	13,258	15,103	14,228	16,616
	General Expenses Total	36,436	31,377	34,065	33,722	31,747
	<b>Town Office Total</b>	<b>36,436</b>	<b>31,377</b>	<b>34,065</b>	<b>33,722</b>	<b>31,747</b>
<b>Senior Center</b>						
01419410	55326 Sr Center- Water/Sewer Bills	745	808	908	992	905
01419410	55022 Sr Center -Building Maintenance	4,697	2,996	2,975	1,698	3,265
01419410	55194 Sr Center - Natural Gas	3,918	3,326	3,796	3,388	2,624
01419410	55092 Sr Center- Electricity	4,307	3,790	3,995	4,408	4,259
	General Expenses Total	13,667	10,920	11,674	10,486	11,053
	<b>Senior Center Total</b>	<b>13,667</b>	<b>10,920</b>	<b>11,674</b>	<b>10,486</b>	<b>11,053</b>
<b>Safety Complex</b>						
01419411	55326 PW- Water/Sewer Bills-SC	4,789	5,263	6,249	6,979	7,923
01419411	55022 PW- Building Maintenance-Safety Complex	14,783	13,121	7,186	15,640	15,168
01419411	55194 PW- Natural Gas-Safety Complex	12,346	9,708	11,685	12,749	11,573
01419411	55092 PW- Electricity-Safety Complex	48,193	38,799	36,641	36,023	35,534
	General Expenses Total	80,111	66,891	61,761	71,391	70,198
	<b>Safety Complex Total</b>	<b>80,111</b>	<b>66,891</b>	<b>61,761</b>	<b>71,391</b>	<b>70,198</b>
<b>DPW Complex</b>						
01419412	55326 DPW Complex- Water/Sewer Bills	863	753	1,434	1,328	2,364
01419412	55022 DPW Complex- Building Maintenance	15,512	11,567	8,884	14,327	11,538
01419412	55194 DPW Complex Natural Gas	19,229	17,641	16,941	17,590	13,853
01419412	55092 DPW Complex- Electricity	13,320	14,695	14,669	13,638	14,726
	General Expenses Total	48,924	44,656	41,928	46,883	42,480
	<b>DPW Complex Total</b>	<b>48,924</b>	<b>44,656</b>	<b>41,928</b>	<b>46,883</b>	<b>42,480</b>



**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Train Station</b>						
01419413	55326 Train Station- Water/Sewer Bills	57	87	83	198	46
01419413	55293 Train Station- Supplies	3,280	1,537	51	1,625	737
01419413	55092 Train Station- Electricity	2,756	3,779	5,291	5,044	6,379
	General Expenses Total	6,093	5,403	5,425	6,867	7,161
01419413	55305 Train Station- Platform Lease	3,079	3,144	3,244	3,312	3,332
01419413	55546 Train Station- Liability Insurance	19,763	20,496	20,820	21,426	23,096
	Capital Outlay Total	22,842	23,640	24,064	24,738	26,428
	<b>Train Station Total</b>	<b>28,935</b>	<b>29,043</b>	<b>29,489</b>	<b>31,605</b>	<b>33,590</b>
<b>Swasey Parkway</b>						
01458908	55295 GG- Swasey Parkway-Maintenance	10,000	10,000	10,000	10,000	10,000
01458908	55092 GG- Swasey Parkway-Electricity	950	950	950	950	950
	Swasey Parkway Total	10,950	10,950	10,950	10,950	10,950
<b>Other Town Structures</b>						
01419414	55225 Powder House Maintenance	13	974		256	7
01419414	55268 Simpson Estate Maintenance	217	-	1,102	14	900
01419414	55015 Bandstand Maintenance	177	46		126	-
01419414	55147 Historical Society Bldg Maintenance	5,373	10,289	1,201	4,407	1,025
01419414	55372 Raynes Barn Building Maintenance	350	-		-	499
01419414	55092 Electricity-Other Town Bldgs	731	1,171	1,690	1,719	1,844
	General Expenses Total	6,861	12,480	3,993	6,522	4,275
	<b>Other Town Structures Total</b>	<b>6,861</b>	<b>12,480</b>	<b>3,993</b>	<b>6,522</b>	<b>4,275</b>
01419406	55177 PM- Maintenance Projects	109,260	96,865	15,415	71,675	73,500
	Capital Outlay Total	109,260	96,865	15,415	71,675	73,500
	<b>Total DPW Maintenance</b>	<b>1,062,511</b>	<b>1,029,019</b>	<b>878,758</b>	<b>1,027,401</b>	<b>950,797</b>
	<b>Total Public Works Budget</b>	<b>5,490,213</b>	<b>5,022,454</b>	<b>4,771,463</b>	<b>5,328,931</b>	<b>4,914,165</b>

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Welfare &amp; Human Services</b>						
<b>Welfare</b>						
01444110	51110 WE- Sal/Wages FT	7,290	7,487	7,797	7,014	7,924
	Salaries Total	7,290	7,487	7,797	7,014	7,924
01444110	52100 WE- Health Insurance		-		866	-
01444110	WE- Dental Insurance		-		62	-
01444110	52200 WE- FICA	405	418	450	408	459
01444110	52210 WE- Medicare	95	98	105	95	107
01444110	52300 WE- Retirement	814	844	887	791	885
	Benefits Total	1,314	1,360	1,442	2,223	1,451
01444110	55200 WE- Supplies	248	37	9	236	65
01444110	55224 WE- Postage	10	50	3	3	40
01444110	55190 WE- Mobile Communications	51	180	314	60	180
01444110	55088 WE- Dues	80	-	70	40	-
01444110	55076 WE - Direct Relief-Food/Gas	200	175	425	-	-
01444110	55079 WE - Direct Relief- Rent	54,982	44,825	49,016	53,283	44,137
01444110	55075 WE - Direct Relief- Electricity	10,259	5,329	9,889	5,723	1,026
01444110	55077 WE - Direct Relief - Heat	4,393	2,278	1,097	2,104	-
01444110	55078 WE - Direct Relief -Medical	2,121	1,978	2,133	799	-
01444110	55541 WE-Direct Relief-Hotel					14,854
01444110	55025 WE- Burial Expense	750	3,000	3,750	2,250	2,250
01444110	55074 WE- Direct Relief		-			2,818
01444110	WE- Software Agreement	875	-			
01444110	55308 WE- Travel Reimbursement	243	267	64	178	-
01444110	55050 WE- Conf/Room/Meals	30	275			121
01444110	55106 WE- Equipment Purchase		90			-
	General Expenses Total	74,242	58,484	66,770	64,676	65,491
	<b>Welfare Total</b>	<b>82,846</b>	<b>67,331</b>	<b>76,009</b>	<b>73,913</b>	<b>74,866</b>
<b>Human Services</b>						
01444511	55360 HS- Human Services Funding	108,035	100,000	107,500	106,625	103,430
	Human Services Total	108,035	100,000	107,500	106,625	103,430
	<b>Total Welfare &amp; Human Services</b>	<b>190,881</b>	<b>167,331</b>	<b>183,509</b>	<b>180,538</b>	<b>178,296</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Parks &amp; Recreation</b>						
<b>Recreation</b>						
01452001	51110 PR- Sal/Wages FT	181,313	181,808	191,747	223,610	244,956
01452001	51200 PR- Sal/Wages PT	21,140	21,860	24,567	6,259	-
01452001	51300 PR- Sal/Wages OT	917	900	900	1,262	1,163
	Salaries Total	203,370	204,568	217,214	231,131	246,119
01452001	52100 PR- Health Insurance	53,162	61,729	46,023	35,405	35,273
01452001	52110 PR- Dental Insurance	3,212	3,368	2,988	3,730	4,345
01452001	52120 PR- Life Insurance	376	300	273	403	324
01452001	52130 PR- LTD Insurance	1,034	1,053	526	-	832
01452001	52200 PR- FICA	11,678	12,015	13,953	13,760	14,947
01452001	52210 PR- Medicare	2,731	2,810	3,263	3,218	3,495
01452001	52300 PR- Retirement Town	20,310	20,613	21,799	24,325	27,492
	Benefits Total	92,503	101,888	88,825	80,842	86,707
01452001	55293 PR- Supplies	1,682	1,126	1,014	1,489	881
01452001	55542 PR-Senior Programming Services					1,119
01452001	55224 PR- Postage	141	77	54	23	62
01452001	55088 PR- Dues	450	540	375	-	655
	General Expenses Total	2,273	1,743	1,443	1,512	2,717
	<b>Recreation Total</b>	<b>298,146</b>	<b>308,199</b>	<b>307,482</b>	<b>313,485</b>	<b>335,543</b>
<b>Parks</b>						
01452002	51110 PK- Sal/Wages FT	64,300	67,041	68,981	71,706	73,834
01452002	51300 PK- Sal/Wages OT	6,160	5,475	6,476	4,837	5,677
01452002	51400 PK- Longevity Pay		600	700	800	900
	Salaries Total	70,460	73,116	76,157	77,342	80,411
01452002	52100 PK- Health Insurance	27,980	30,694	27,132	28,080	28,606
01452002	52110 PK- Dental Insurance	999	999	1,022	1,533	1,593
01452002	52120 PK- Life Insurance	120	120	126	134	108
01452002	52200 PK- FICA	4,150	4,303	4,490	4,406	4,730
01452002	52210 PK- Medicare	970	1,006	1,050	1,030	1,106
01452002	52300 PK- Retirement Town	7,897	8,285	8,675	8,448	8,982
	Benefits Total	42,116	45,407	42,495	43,631	45,125
	<b>PK-Water &amp; Sewer Bills</b>					
01452002	55319 PK- Vehicle Maintenance	4,660	4,692	2,626	2,605	2,267
01452002	55108 PK- Equipment Repairs	805	753	614	723	700
01452002	55239 PK- Park Maintenance	1,500	1,490	816	1,439	6,940
01452002	55109 PK- Equipment Supplies	7,777	8,557	8,435	8,320	7,800
01452002	55058 PK- Contracted Services	28,714	20,828	27,813	38,848	46,843
01452002	55164 PK- Landscaping Supplies	11,565	11,156	10,626	11,021	11,849
01452002	55033 PK- Chem Toilet Rental	936	1,004	963	1,600	1,502
01452002	55267 PK- Signs	376	120	1,693	968	948
01452002	55314 PK- Uniforms	483	725	745	391	707
01452002	55106 PK- Equipment Purchase	1,359	4,161	12,932	20,200	2,013
01452002	55128 PK- Fuel	5,511	4,575	5,522	5,846	2,693
	General Expenses Total	63,686	58,060	72,785	91,961	84,264
01452002	55283 PK- Stewart Park Maintenance	1,260	1,292	18,392	5,533	-
	Capital Outlay Total	1,260	1,292	18,392	5,533	-
	<b>Parks Total</b>	<b>177,522</b>	<b>177,875</b>	<b>209,829</b>	<b>218,468</b>	<b>209,800</b>

**Town of Exeter**  
**General Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Other Culture &amp; Recreation</b>						
<b>Other Culture &amp; Recreation</b>						
01452004	55111 OC- Exeter Arts Committee	3,000	2,985	6,086	-	-
01452004	55036 OC- Christmas Lights	5,835	5,500	4,892	5,009	5,089
01452004	55063 OC- Council on Aging	-	-	-	-	-
01452004	55037 OC- Christmas Parade	3,000	5,542	3,000	3,000	3,000
01452004	55292 OC- Summer Concerts	8,250	9,100	9,875	9,000	7,270
	<b>Other Culture &amp; Recreation Total</b>	<b>20,085</b>	<b>23,127</b>	<b>23,853</b>	<b>17,009</b>	<b>15,359</b>
<b>Special Events</b>						
01452005	55112 SE- Exeter Brass Band	3,500	3,500	3,500	3,500	-
01452005	55320 SE- Veteran's Activities	3,858	2,826	3,189	3,392	3,627
01452005	55006 SE- AIM Fest/Fireworks	7,500	7,500	8,750	8,000	-
	<b>Special Events Total</b>	<b>14,858</b>	<b>13,826</b>	<b>15,439</b>	<b>14,892</b>	<b>3,627</b>
	<b>Total Other Culture &amp; Recreation</b>	<b>34,943</b>	<b>36,953</b>	<b>39,292</b>	<b>31,901</b>	<b>18,986</b>
<b>Public Library</b>						
<b>Library</b>						
01455001	51110 LB- Sal/Wages FT	429,789	440,667	389,537	441,205	454,264
01455001	51200 LB- Sal/Wages PT	110,904	115,828	167,676	141,058	103,974
01455001	51400 LB- Longevity Pay	9,950	10,200	-	-	-
	<b>Salaries Total</b>	<b>550,643</b>	<b>566,695</b>	<b>557,213</b>	<b>582,263</b>	<b>558,238</b>
01455001	52100 LB- Health Insurance	104,064	111,128	78,334	86,086	85,532
01455001	52110 LB- Dental Insurance	5,926	5,464	5,067	4,472	6,208
01455001	52120 LB- Life Insurance	470	434	390	425	486
01455001	52130 LB- LTD Insurance	1,380	1,391	1,203	1,240	1,080
01455001	52140 LB-Health Insurance Buyout	-	-	-	-	5,739
01455001	52200 LB- FICA	33,179	34,115	33,753	33,879	33,898
01455001	52210 LB- Medicare	7,760	7,978	7,894	7,924	7,928
01455001	52300 LB- Retirement Town	39,097	41,772	44,210	47,671	50,741
01455001	52500 LB- Unemployment Comp	-	-	-	260	-
01455001	52600 LB- Workers Comp Insurance	2,462	2,521	2,688	1,609	3,037
01455001	55172 LB- Liability Insurance	-	-	907	1,189	1,158
	<b>Benefits Total</b>	<b>194,338</b>	<b>204,803</b>	<b>174,446</b>	<b>184,756</b>	<b>195,806</b>
01455001	55326 LB- Water/Sewer Bills-Library	750	1,150	918	-	-
01455001	55233 LB- Public Services	181,684	192,652	194,884	202,604	206,304
	<b>General Expenses Total</b>	<b>182,434</b>	<b>193,802</b>	<b>195,802</b>	<b>202,604</b>	<b>206,304</b>
01455001	55313 LB- Unassigned Fund Bal Refund	-	37,226	87,172	55,298	52,017
	<b>Unassigned Fund Bal Refund Total</b>	<b>-</b>	<b>37,226</b>	<b>87,172</b>	<b>55,298</b>	<b>52,017</b>
	<b>Total Library</b>	<b>927,415</b>	<b>1,002,526</b>	<b>1,014,633</b>	<b>1,024,921</b>	<b>1,012,365</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Debt Service &amp; Capital</b>						
<b>Debt Services</b>						
01471121	GF- Train Stn Storm Sep Bond	57,800	-	-	-	-
01471121	58003 GF- Epping Rd Water Tank	110,000	110,000	105,000	105,000	105,000
01471121	58005 GF- Great Dam Study	34,800	34,800	34,800	34,800	34,800
01471121	58006 GF- Norris Brook Culverts	60,000	60,000	55,000	55,000	-
01471121	58009 GF- Jady Hill Phase II Utilities	25,000	25,000	25,000	25,000	-
01471121	58004 GF- Great Dam Removal	160,000	160,000	155,000	155,000	155,000
01471121	58008 GF- Linden St. Bridge/Culvert	70,000	70,000	70,000	70,000	70,000
01471121	58007 GF- Sidewalk Program	60,000	60,000	58,000	55,000	55,000
01471121	58026 GF- Lincoln Street Ph#2	-	-	98,858	97,188	97,188
01471121	58029 GF- Court Street Culvert	-	-	117,928	116,090	116,090
01471121	58031 GF- String Bridge Rehabilitation	-	-	-	63,050	65,000
01471121	58034 GF- Rec Park Design Princip	-	-	-	-	45,600
01471121	58035 GF-Salem St Utility Desgn Prin	-	-	-	-	5,908
	GF Debt Service Principle Total	577,600	519,800	719,586	776,128	749,585
01472122	GF- Train Stn. Storm Sep Bond Interest	2,600	-	-	-	-
01472122	58514 GF- Epping Rd Water Tank Interest	65,759	62,162	56,234	50,506	44,778
01472122	58516 GF- Great Dam Study Interest	6,942	5,550	4,505	3,114	2,070
01472122	58517 GF- Norris Brook Culverts Interest	6,713	4,913	3,713	1,513	-
01472122	58520 GF- Jady Hill Phase II Utilities Interest	2,938	2,188	1,688	688	-
01472122	58515 GF- Great Dam Removal Interest	71,655	63,495	55,335	47,430	39,525
01472122	58519 GF- Linden St. Bridge/Culvert Interest	25,561	20,786	17,916	15,046	12,176
01472122	58518 GF- Sidewalk Program Interest	20,921	16,901	14,441	12,063	9,808
01472122	58527 GF- Lincoln Street Ph#2	-	-	76,817	65,505	60,548
01472122	58528 GF- Court Street Culvert	-	-	63,228	52,052	46,131
01472122	58530 GF- String Bridge Rehabilitation	-	-	-	18,715	12,750
01472122	58534 GF-Rec Park Design Interest	-	-	-	-	12,624
01472122	58535 GF-Salem St Utility Design Int	-	-	-	-	1,519
	GF Debt Service Interest Total	203,089	175,994	293,877	266,630	241,928
01472424	58500 GF- BAN Interest	-	-	-	-	59,100
	TAN Interest Total	-	-	-	-	59,100
	<b>Debt Services Total</b>	<b>780,689</b>	<b>695,794</b>	<b>1,013,463</b>	<b>1,042,758</b>	<b>1,050,614</b>
<b>Miscellaneous</b>						
01419417	GG- Disaster Repairs - Insured	-	-	-	-	-
01419417	55224 GG- Postage	2,866	(1,568)	6,631	1,639	1,629
01419417	55189 GG- Misc Expense	130	27,006	374	2,700	-
	General Expenses Total	2,996	25,438	7,005	4,339	1,629
<b>Vehicle Replacement</b>						
01419416	57005 GG- CO - Leases	342,164	336,804	406,166	447,227	337,871
01419418	57012 GG- CO - Vehicles	113,760	62,168	173,623	65,419	73,005
	Capital Outlay Total	455,924	398,972	579,789	512,646	410,876
<b>Capital Outlay-Other</b>						
01419900	57006 GG- CO- Equipment	-	6,294	2,550	6,996	6,052
01419900	57020 GG- CO-Public Safety Study	-	-	-	37,125	8,827
	Capital Outlay Total	-	6,294	2,550	44,121	14,879
	<b>General Government Total</b>	<b>458,920</b>	<b>430,704</b>	<b>589,344</b>	<b>561,106</b>	<b>427,384</b>
	<b>Total Debt Service &amp; Capital</b>	<b>1,239,609</b>	<b>1,126,498</b>	<b>1,602,807</b>	<b>1,603,864</b>	<b>1,477,997</b>

**Town of Exeter  
General Fund  
Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Benefits &amp; Taxes</b>						
<b>Payroll Taxes &amp; Benefits</b>						
	GG- Health Insurance					
01415535	52140 GG- Insurance Buyout	98,365	118,400	115,490	131,803	141,542
01415535	GG- Misc Taxes					5,335
01415531	55125 GG- Flexible Spending Fees	63,981	910	965	897	1,051
01415536	52150 GG- Sick Leave Buyout	2,271	64,697	98,446	80,067	114,331
	<b>Payroll Taxes &amp; Benefits Total</b>	<b>164,617</b>	<b>184,007</b>	<b>214,901</b>	<b>212,767</b>	<b>262,258</b>
<b>Unemployment</b>						
01415533	52500 GG- Unemployment Comp	-	-	-	3,456	2,897
	<b>Unemployment Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,456</b>	<b>2,897</b>
<b>Worker's Compensation</b>						
01415537	52600 GG- Workers Comp Insurance	186,384	198,871	203,293	121,787	213,402
	<b>Worker's Compensation Total</b>	<b>186,384</b>	<b>198,871</b>	<b>203,293</b>	<b>121,787</b>	<b>213,402</b>
<b>Insurance</b>						
01419614	55172 GG- Liability Insurance	97,655	98,226	73,912	54,686	53,237
01419614	55124 GG- Fleet Insurance	10,731	12,047	11,596	7,335	7,141
01419614	55157 GG- Insurance Deductible	5,000	3,244	1,923	3,000	1,000
01419614	55158 GG- Insurance Reimbursed Repairs	10,878	6,339	6,101	6,748	1,000
	<b>Insurance Total</b>	<b>124,264</b>	<b>119,856</b>	<b>93,532</b>	<b>71,769</b>	<b>62,378</b>
	<b>Total Benefits &amp; Taxes</b>	<b>475,265</b>	<b>502,734</b>	<b>511,726</b>	<b>409,779</b>	<b>540,935</b>
	<b>Total General Fund</b>	<b>18,144,632</b>	<b>17,841,837</b>	<b>18,231,410</b>	<b>18,716,145</b>	<b>18,360,878</b>

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<b>WATER FUND</b>									
<b>Administration</b>									
02433021	51110	WA- Sal/Wages FT	223,940	238,902	135,511	262,496	23,594	9.9%	2 FT W/S Mgr & Asst Mgr Split 50/50, and GF allocations
02433021	51200	WA- Sal/Wages PT	3,217	861	481	-	(861)	-100.0%	GF allocation (HR Assistant move to FT)
02433021	51210	WA- Sal/Wages Temp	3,176	3,500	3,273	3,500	-	0.0%	PT Seasonal Employee 50/50 W&S Split
		Salaries Total	230,332	243,263	139,265	265,996	22,733	9.3%	
02433021	52100	WA- Health Insurance	52,315	55,219	31,533	59,090	3,871	7.0%	Allocations from GF
02433021	52110	WA- Dental Insurance	3,752	4,090	2,203	4,433	343	8.4%	Allocations from GF
02433021	52120	WA- Life Insurance	275	283	164	308	23	8.1%	Allocations from GF
02433021	52130	WA- LTD Insurance	532	556	278	589	33	5.9%	Allocations from GF
02433021	52140	WA - Health Insurance Buyout	2,215	2,186	1,107	593	(1,593)	-72.9%	Allocations from GF
02433021	52200	WA- FICA	13,881	15,082	8,446	16,492	1,409	9.3%	Based on wages: 6.2%
02433021	52210	WA- Medicare	3,246	3,527	1,975	3,857	330	9.3%	Based on wages: 1.45%
02433021	52300	WA- Retirement Town	28,066	33,590	19,060	35,711	2,121	6.3%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433021	52600	WA- Workers Comp Insurance	4,461	5,548	5,548	5,825	277	5.0%	Primex (estimate)
		Benefits Total	108,743	120,081	70,314	126,896	6,814	5.7%	
02433021	55293	WA- Supplies	3,036	4,000	1,980	4,500	500	12.5%	20% of general office supplies, copy costs, batteries; 50% of meter records maintenance; 50% Supplies/maint. multi-function plotter
02433021	55055	WA- Consulting Services	5,000	10,000	-	90,000	80,000	800.0%	Misc. consulting services; lead service line replacement plan
02433021	55124	WA- Fleet Insurance	369	387	387	406	19	5.0%	Primex (estimate)
02433021	55228	WA- Property Insurance	50,273	52,786	52,786	55,426	2,640	5.0%	Primex (estimate)
02433021	55157	WA- Insurance Deductible	-	1	-	1	-	0.0%	Line item for insurance deductible
02433021	55158	WA- Insurance Reimbursed Repairs	-	1	-	1	-	0.0%	Damage repairs on insurance claims
02433021	55170	WA- Legal Expense	-	1	-	1	-	0.0%	Legal expenses wellhead negotiations, administrative orders
02433021	55190	WA- Mobile Communications	189	800	65	800	-	0.0%	20% Director, Town Engineer, Asst Engineer cellphones, 50% W/S Manager
02433021	55002	WA- Advertising	-	500	250	250	(250)	-50.0%	Bid packages, Requests for Proposals
02433021	55227	WA- Printing	2,600	2,700	2,694	3,000	300	11.1%	Annual Consumer Confidence Rpt (CCR) & postage
02433021	55171	WA- Legal/Public Notices	998	3,000	299	3,000	-	0.0%	Notice of main flushing, Public Hearings, violations
02433021	55050	WA- Conf Rooms/Meals		3,000	266	3,500	500	16.7%	Annual national conference Dir 20%, WS Mgr & Asst. Mgr 50%
02433021	55091	WA- Education/Training	4,269	5,000	3,041	5,000	-	0.0%	Treatment, Distribution & Backflow required CEUs & dues
		General Expenses Total	66,733	82,176	61,767	165,885	83,709	101.9%	
		<b>Administration Total</b>	<b>405,809</b>	<b>445,520</b>	<b>271,345</b>	<b>558,777</b>	<b>113,257</b>	<b>25.4%</b>	

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		<b>Billing</b>							
02433124	51110	WB- Sal/Wages FT	79,031	78,359	43,680	79,551	1,192	1.5%	1 FT Utilities Clerk (50/50 split W&S) & GF Allocations
02433124	51200	WB- Sal/Wages PT	5,273	12,493	3,901	13,061	568	4.5%	1 PT Utilities Clerk 24 hrs/wk (50/50 split W&S)
02433124	51300	WB- Sal/Wages OT	52	-	12	-	-		Allocations from GF
02433124	51400	WB - Longevity Pay	375	-	-	-	-		Allocations from GF
		Salaries Total	84,731	90,852	47,593	92,612	1,760	1.9%	
02433124	52100	WB- Health Insurance	26,436	28,283	16,577	33,000	4,717	16.7%	Allocations from GF
02433124	52110	WB- Dental Insurance	1,828	1,820	1,119	2,155	335	18.4%	Allocations from GF
02433124	52120	WB- Life Insurance	121	101	67	108	7	6.9%	Allocations from GF
02433124	52130	WB - LTD Insurance	133	135	67	119	(16)	-11.9%	Allocations from GF
02433124	52200	WB- FICA	5,141	5,633	2,864	5,742	109	1.9%	Based on wages: 6.2%
02433124	52210	WB- Medicare	1,202	1,317	670	1,343	26	1.9%	Based on wages: 1.45%
02433124	52300	WB- Retirement Town	10,000	11,017	6,143	10,970	(47)	-0.4%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433124	52600	WB- Workers Comp Insurance	1,040	1,293	1,293	1,358	65	5.0%	Primex (estimate)
		Benefits Total	45,901	49,599	28,799	54,795	5,195	10.5%	
02433124	55200	WB- Supplies	2,280	3,750	1,557	3,750	-	0.0%	Water bill processing, ink cartridges, paper, letterhead, pens, etc
02433124	55224	WB- Postage	4,449	5,750	4,669	6,325	575	10.0%	Certified shut-off notices - increase based on spend rate as of 8/2022 and to accommodate July 2022 postage increases
02433124	55055	WB- Consulting Services	-	500	-	500	-	0.0%	Allocation of actuarial costs for GASB compliance \$500
02433124	55014	WB- Audit Fees	9,000	13,125	4,375	13,795	670	5.1%	Financial Audit and Single Audit Fees for Melanson Allocation
02433124	55213	WB- Phone Utilization	4,241	4,500	3,101	5,175	675	15.0%	12.5% allocation of IT phone utilization
02433124	55159	WB- Internet Services	1,890	4,266	367	4,471	206	4.8%	12.5% allocation of IT internet services (website)
02433124	55383	WB- Email Filtering/Archiving	1,434	900	-	1,113	213	23.7%	12.5% allocation of IT cost
02433124	55270	WB- Software Agreement	16,966	16,010	13,018	16,811	801	5.0%	1/2 Munilink UB Software Maintenance (5% incr for 8 mo.) & Munis Allocation @ 5% increase
02433124	55308	WB- Travel Reimbursement		550	-	250	(300)	-54.5%	Previously was for munis PACE training travel
02433124	55091	WB- Education/Training		2,290	-	-	(2,290)	-100.0%	Previously was for munis travel
		General Expenses Total	40,260	51,641	27,087	52,190	550	1.1%	
		<b>Water Billing Total</b>	<b>170,891</b>	<b>192,092</b>	<b>103,479</b>	<b>199,597</b>	<b>7,505</b>	<b>3.9%</b>	



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<b>Distribution</b>									
02433222	51110	WD- Sal/Wages FT	191,222	219,375	115,337	228,227	8,852	4.0%	8 FT split 50/50 Water Distribution/Sewer Collection
02433222	51300	WD- Sal/Wages OT	19,497	21,000	25,502	21,000	-	0.0%	Avg's OT rate = \$35/hr, 600 hours; for WD/SC/WWTP/PS (calls from dispatch or SCADA alarms)
02433222	51310	WD- Sal/Wages Stand-By	3,640	3,640	2,520	7,280	3,640	100.0%	Pay for after hours on-call status, 2 employees at \$140/week per union contract split 50/50 WD/SC
02433222	51400	WD- Longevity Pay	1,775	1,825	-	2,100	275	15.1%	4 FT per union contract, split 50/50 WD/SC
02433222	51121	WD-Sal/Wages Education/Training		1,125	-	1,125	-	0.0%	
		Salaries Total	216,134	246,965	143,359	259,732	12,767	5.2%	
02433222	52100	WD- Health Insurance	68,357	79,948	35,008	85,649	5,701	7.1%	
02433222	52110	WD- Dental Insurance	4,111	4,893	2,154	5,730	837	17.1%	
02433222	52120	WD- Life Insurance	205	216	111	216	-	0.0%	
02433222	52200	WD- FICA	13,152	15,242	8,769	16,103	861	5.7%	Based on wages: 6.2%
02433222	52210	WD- Medicare	3,075	3,564	2,051	3,766	202	5.7%	Based on wages: 1.45%
02433222	52300	WD- Retirement Town	27,047	34,565	19,929	35,814	1,249	3.6%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433222	52600	WD- Workers Comp Insurance	8,292	10,311	10,311	10,826	515	5.0%	Primex (estimate)
		Benefits Total	124,240	148,740	78,333	158,104	9,364	6.3%	
02433222	55022	WD- Building Maintenance	6,707	10,000	4,071	10,000	-	0.0%	9 water pumping stations/wells
02433222	55105	WD- Equipment Maintenance	4,701	7,000	1,608	7,000	-	0.0%	Pumps, generators, misc equipment
02433222	55252	WD- Road Repairs	10,397	10,000	7,628	10,000	-	0.0%	Trench patch, materials, crushing; replacing deteriorating service saddles
02433222	55319	WD- Vehicle Maintenance	7,963	10,000	3,983	10,000	-	0.0%	15 vehicles/equipment, 4 trailers split 50/50 WD/SC; mower maintenance 2020 (\$1k)
02433222	55296	WD- System Maintenance	40,310	52,000	38,218	52,000	-	0.0%	5 Hydrant assemblies, risers, service saddles, curbstops, pipe, valve boxes, other parts; 100 hydrant maintenance @ \$220 (\$22K); 100 valves turning @ \$100/valve (\$10K)
02433222	55059	WD- Tank Maintenance	158,723	158,723	116,205	154,023	(4,700)	-3.0%	Tank maintenance & rehab programs - 1 MG Hampton Rd \$37,300/yr; 1.5 MG Epping Rd Tower \$116,723/yr
02433222	55173	WD- Licenses	985	800	-	800	-	0.0%	Distribution licenses exams/renewals \$50/ea
02433222	55190	WD- Mobile Communication	1,292	1,600	781	1,600	-	0.0%	4 MiFi's (50%); additional tablet 2020
02433222	55545	WD- Fire Alarm Communication	-	3,500	-	3,500	-	0.0%	Pump station fire alarms with Burns Security for Gilman, Lary, & Stadium
02433222	55134	WD- General Hand Tools	908	1,500	594	1,800	300	20.0%	Drills, bits, taps, dies, ratchet wrenches
02433222	55003	WD- Drug/Alcohol Testing	322	900	141	900	-	0.0%	Contract w/Fleet Screen & Convenient MD; USDOT required random testing for all CDL holders & screening new hires
02433222	55257	WD- Safety Equipment	3,850	4,000	1,277	4,000	-	0.0%	PPE incl hardhats, gloves, Tyvek suits, respirators
02433222	55314	WD- Uniforms	1,773	2,145	968	2,400	255	11.9%	Per union contract, 8 split 50/50 WD/SC

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02433222	55136	WD- GIS Software	7,475	9,000	4,750	30,000	21,000	233.3%	Software revisions/maintenance; handheld and software agreement with TISales; handheld/meter reading software upgrade \$20k; People GIS asset mngt modules
02433222	55188	WD- Metering & Back Flow	77,044	115,000	84,035	120,000	5,000	4.3%	Rebuild/replace meters to AWWA accuracy specifications, 400 meters >10 yrs old \$140k; brass meter parts \$15k; testing, repair & replace backflow devices \$8k, brass fittings
02433222	55235	WD- Pump Station & Towers	8,075	24,450	3,013	24,450	-	0.0%	Pumps, I/O cards, check valve rebuilds, fuses/breakers
02433222	55194	WD- Natural Gas	6,562	9,000	6,431	12,000	3,000	33.3%	Heating/generator fuel; new generators at new well buildings; increase in price
02433222	55092	WD- Electricity	73,168	70,000	44,588	87,500	17,500	25.0%	Water Pumping Stations and towers; 3 wells; increase in rates
02433222	55128	WD- Fuel	10,303	9,300	7,562	14,200	4,900	52.7%	Vehicles & equipment fuel; in cease in price
		General Expenses Total	420,559	498,918	325,854	546,173	47,255	9.5%	
		<b>Water Distribution Total</b>	<b>760,933</b>	<b>894,623</b>	<b>547,547</b>	<b>964,009</b>	<b>69,386</b>	<b>7.8%</b>	
<b>Treatment</b>									
02433523	51110	WT- Sal/Wages FT	248,180	255,768	162,014	260,807	5,039	2.0%	1 FT WTP Ops Spr, 1 Snr Op, 2 WTP Ops
02433523	51300	WT- Sal/Wages OT	42,518	19,075	31,998	19,075	-	0.0%	
02433523	51310	WT- Sal/Wages Stand-By	7,280	7,280	4,980	14,560	7,280	100.0%	Pay for after hours on-call status, 2 employees at \$140/week per union contract
02433523	51400	WT- Longevity Pay	1,600	1,700	-	1,800	100	5.9%	2 FT per union contract
02433523	51121	WT-Sal/Wages Education/Training		1,500	-	1,500	-	0.0%	
		Salaries Total	299,578	285,323	198,992	297,742	12,419	4.4%	
02433523	52100	WT- Health Insurance	99,265	93,244	57,659	92,198	(1,048)	-1.1%	
02433523	52110	WT- Dental Insurance	6,568	5,811	3,607	5,811	-	0.0%	
02433523	52120	WT- Life Insurance	241	216	183	216	-	0.0%	
02433523	52200	WT- FICA	18,266	17,597	12,127	18,460	863	4.9%	Based on wages: 6.2%
02433523	52210	WT- Medicare	4,272	4,115	2,836	4,317	202	4.9%	Based on wages: 1.45%
02433523	52300	WT- Retirement Town	37,955	39,906	27,402	41,055	1,149	2.9%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433523	52600	WT- Workers Comp Insurance	8,290	10,308	10,308	10,824	516	5.0%	Primex (estimate)
		Benefits Total	174,858	171,197	114,122	172,879	1,682	1.0%	

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02433523	55022	WT- Building Maintenance	8,793	12,000	12,394	12,000	-	0.0%	3 buildings @ SWTP & GWTP
02433523	55368	WT- Basin/Lagoon Cleaning		12,000	-	12,000	-	0.0%	SWTP clearwell cleaning, GWTP basin cleanings
02433523	55105	WT- Equipment Maintenance	43,661	45,000	63,961	45,000	-	0.0%	Repair pumps & blowers; replacement parts; chemical tubing; \$15k for Clearwell/CRT/River intake cleaning and inspection
02433523	55294	WT- Supplies Lab Equip	24,275	25,000	14,572	30,000	5,000	20.0%	Safe Drinking Water Act compliance; chloramine testing reagents & field units; in-line instrumentation calibration
02433523	55055	WT- Consulting	13,379	5,000	-	5,000	-	0.0%	Chloramine nitrification action plan assistance; PFOA asst
02433523	55270	WT- Software Equip/Contracted Ser	8,693	10,000	8,337	10,000	-	0.0%	VT SCADA/telemetry support, hydraulic model H2O Map
02433523	55173	WT- Licenses	273	1,200	241	1,000	(200)	-16.7%	Treatment licenses exams/renewals \$50/ea
02433523	55190	WT- Mobile Communication	1,009	2,600	1,763	2,600	-	0.0%	WTP Operations Supervisor cellphone and WTP Ipad for SCADA
02433523	55545	WT- Fire Alarm Communication	-	1,100	2,196	1,500	400	36.4%	SWTP/GWTP fire alarms
02433523	55257	WT- Safety Equipment	168	1,500	265	1,500	-	0.0%	Boots, gloves, hard hats, eye & hearing protection
02433523	55314	WT- Uniforms	1,191	1,500	1,085	1,650	150	10.0%	Per union contract, 3 emp
02433523	55271	WT- Software Services	670	10,000	1,750	11,000	1,000	10.0%	VT SCADA software maintenance service
02433523	55072	WT- Dam Registrations	3,000	3,000	-	3,000	-	0.0%	Annual NHDES fees/Reservoir & Pickpocket dams
02433523	55229	WT-Property Taxes	280	400	290	400	-	0.0%	Skinner Springs in Stratham (Pickpocket Dam in Brentwood now tax exempt); Pan Arm charges for Summer St
02433523	55161	WT- Lab testing	24,039	32,000	9,583	40,000	8,000	25.0%	Coliform bacteria, organic carbon, volatile & synthetic, quarterly PFOA/PFAS \$4,500/qr; 30 Lead & Copper samples
02433523	55034	WT- Chemicals	125,106	135,000	62,864	165,000	30,000	22.2%	11 chemicals including ammonium sulfate for chloramines & greensand filters; New regulations require the addition of ferric chloride for arsenic precipitation. Experiencing high fuel surcharges and chemical costs tied to petroleum
02433523	55194	WT- Natural Gas	12,551	19,000	10,656	27,500	8,500	44.7%	heating/generator fuel
02433523	55092	WT- Electricity	78,804	72,000	38,580	90,000	18,000	25.0%	Pumps, lights, etc
02433523	55128	WT- Fuel	822	1,860	757	3,000	1,140	61.3%	Water Treatment Plant truck
02433523	55211	WT- Phone Lease Alarms	3,693	4,945	2,114	5,500	555	11.2%	AT&T texting alarm services
		General Expenses Total	350,407	395,105	231,407	467,650	72,545	18.4%	
		Water Treatment Total	824,843	851,625	544,521	938,271	86,646	10.2%	

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<b>Debt Service</b>									
02471125	58024	Water Tank SRF	208,314	215,297	215,297	222,514	7,217	3.4%	2028 Final payment
02471125	58010	Water Line- Main & Lincoln Sts	120,000	120,000	120,000	120,000	-	0.0%	2024 Final payment
02471125	58022	Water Line Replacement- JH	151,050	-	-	-	-	-	2021 Final payment
02471125	58012	Portsmouth Ave Waterline	15,268	15,268	15,268	15,268	-	0.0%	2023 Final payment
02471125	58023	Lary Lane GWTP SRF	228,436	232,914	232,914	237,479	4,565	2.0%	2036 Final payment
02471125	58027	Lincoln Street Phase #2	9,593	9,593	9,593	9,593	-	0.0%	2032 Final payment
02471125	58028	Court Street Culvert	3,910	3,910	3,910	3,747	(163)	-4.2%	2027 Final payment
02471125	58032	Washington Street	55,000	55,000	55,000	55,000	-	0.0%	2028 Final payment
02471125	58035	Salem St. Utility Design & Engin	27,692	27,692	27,692	25,385	(2,307)	-8.3%	2024 Final payment
02471125	58036	Surface Water Plant TTHM Treatme	88,241	88,241	88,241	88,241	-	0.0%	2034 Final payment
02471125	58038	Groundwater Sources	109,000	105,000	105,000	105,000	-	0.0%	2025 Final payment
02471125	58042	Salem St. Utility Improvements	-	141,078	141,078	139,708	(1,372)	-1.0%	2036 Final payment
02471125		Groundwater Exploration	-	-	-	88,900	88,900	-	2036 Final payment
02471125		Westside Drive Design & Engin	-	-	-	26,763	26,763	-	2027 Final payment ESTIMATE
		<b>Water Debt Service Principal Total</b>	<b>1,016,505</b>	<b>1,013,993</b>	<b>1,013,994</b>	<b>1,137,596</b>	<b>123,603</b>	<b>12.2%</b>	
02472126	58524	Water Tank SRF	62,432	55,450	55,450	48,233	(7,217)	-13.0%	2028 Final payment
02472126	58502	Water Line- Main & Lincoln Sts	24,480	18,360	18,360	12,240	(6,120)	-33.3%	2024 Final payment
02472126	58521	Water Line Replacement- JH	4,532	-	-	-	-	-	2021 Final payment
02472126	58504	Portsmouth Ave Waterline	2,451	1,634	1,634	817	(817)	-50.0%	2023 Final payment
02472126	58522	Lary Lane GWTP SRF	83,196	78,719	78,719	74,153	(4,566)	-5.8%	2036 Final payment
02472126	58525	Lincoln Street Phase #2	5,487	4,998	4,998	4,509	(489)	-9.8%	2032 Final payment
02472126	58529	Court Street Culvert	1,354	1,155	1,155	956	(199)	-17.2%	2027 Final payment
02472126	58531	Washington Street	21,672	18,870	18,870	16,085	(2,805)	-14.9%	2028 Final payment
02472126	58535	Salem St. Utility Design & Engin	5,414	4,002	4,002	2,589	(1,413)	-35.3%	2024 Final payment
02472126	58536	Surface Water Plant TTHM Treatme	8,458	7,518	7,518	6,578	(940)	-12.5%	2034 Final payment
02472126	58538	Groundwater Sources	27,201	21,420	21,420	16,085	(5,355)	-25.0%	2025 Final payment
02472126	58542	Salem St. Utility Improvements	-	96,902	96,902	88,642	(8,260)	-8.5%	2036 Final payment
02472126		Groundwater Exploration	-	-	-	49,358	49,358	-	2036 Final payment
02472126		Westside Drive Design & Engin	-	-	-	669	669	-	2027 Final payment ESTIMATE
		<b>Water Debt Service Interest Total</b>	<b>246,676</b>	<b>309,028</b>	<b>309,026</b>	<b>320,874</b>	<b>11,846</b>	<b>3.8%</b>	
		<b>Debt Service Total</b>	<b>1,263,181</b>	<b>1,323,021</b>	<b>1,323,020</b>	<b>1,458,470</b>	<b>135,449</b>	<b>10.2%</b>	
<b>Capital Outlay</b>									
02490027	55318	CO- Capital Outlay - Leases	15,329	15,329	-	15,329	-	0.0%	See separate lease schedule
02490027	57009	CO- Capital Outlay - Vehicle	-	78,220	-	-	(78,220)	-100.0%	See separate lease schedule
02490027	55361	CO- Capital Outlay - Land Acquisition/Purchase	-	1	-	1	-	0.0%	
02490027	57015	CO- Water System Capital	110,237	460,000	-	512,000	52,000	11.3%	Filter/Clarifier Maint. \$412,000; Stadium Well Rehab/Repairs \$60,000; River Pump Station Pump Replacement \$40,000
		<b>Capital Outlay Total</b>	<b>125,566</b>	<b>553,550</b>	<b>-</b>	<b>527,330</b>	<b>(26,220)</b>	<b>-4.7%</b>	
		<b>Water Fund Total</b>	<b>3,551,223</b>	<b>4,260,431</b>	<b>2,789,912</b>	<b>4,646,454</b>	<b>386,023</b>	<b>9.1%</b>	

**Town of Exeter**  
**Water Fund**  
**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Administration</b>						
02433021	51110 WA- Sal/Wages FT	188,917	176,599	168,581	187,572	213,625
02433021	51200 WA- Sal/Wages PT	140	-			
02433021	51210 WA- Sal/wages Temp	4,269	6,973	2,688	2,856	5,588
	Salaries Total	193,326	183,572	171,269	190,428	219,213
02433021	52100 WA- Health Insurance	41,010	44,828	27,866	34,533	45,142
02433021	52110 WA- Dental Insurance	2,968	3,290	2,300	2,547	2,878
02433021	52120 WA- Life Insurance	264	252	238	268	259
02433021	52130 WA- LTD Insurance	524	660	680	589	520
02433021	52140 WA - Health Insurance Buyout	2,536	3,344	2,575	2,196	2,828
02433021	52200 WA- FICA	11,439	11,797	10,520	11,694	13,469
02433021	52210 WA- Medicare	3,287	2,758	2,467	2,735	3,150
02433021	52300 WA- Retirement Town	20,259	19,837	19,159	21,150	24,118
02433021	52600 WA- Workers Comp Insurance	4,130	4,407	4,504	2,699	4,729
	Benefits Total	86,417	91,173	70,309	78,411	97,092
02433021	55293 WA- Supplies	2,390	3,648	2,681	4,316	4,192
02433021	55055 WA- Consulting Services	4,956	1,813	1,900	7,450	5,000
02433021	55124 WA- Fleet Insurance	429	416	400	344	335
02433021	55228 WA- Property Insurance	63,100	79,198	76,607	46,940	45,699
02433021	55170 WA- Legal Expense				24	
02433021	55190 WA- Mobile Communications		258	341	195	429
02433021	55003 WA- Drug/Alcohol Testing	299				
02433021	55227 WA- Printing		1,550	2,154	3,786	2,317
02433021	55171 WA- Legal/Public Notices		6,028	5,157	2,791	
02433021	55257 WA- Safety Equipment	2,523				
02433021	55072 WA- Dam Registrations	4,356				
02433021	55050 WA- Conf Rooms/Meals	667	493	486	542	
02433021	55091 WA- Education/Training	4,307	5,435	5,029	4,430	2,660
	General Expenses Total	83,027	98,839	94,755	70,818	60,632
	<b>Administration Total</b>	<b>362,770</b>	<b>373,584</b>	<b>336,333</b>	<b>339,657</b>	<b>376,937</b>
<b>Billing</b>						
02433124	51110 WB- Sal/Wages FT	69,183	70,719	72,998	74,820	76,522
02433124	51200 WB- Sal/Wages PT	5,694	4,104	8,412	10,524	7,286
02433124	51210 WB- Sal/Wages OT	21	672	700	783	322
02433124	51300 WB - Longevity Pay	484	488	500	500	375
	Salaries Total	75,382	75,983	82,610	86,627	84,504
02433124	52100 WB- Health Insurance	25,415	27,880	24,645	25,763	26,052
02433124	52110 WB- Dental Insurance	1,546	1,546	1,582	1,718	1,714
02433124	52120 WB- Life Insurance	98	98	100	126	101
02433124	52130 WB - LTD Insurance	160	164	168	149	129
02433124	52200 WB- FICA	4,569	4,590	5,014	5,184	5,124
02433124	52210 WB- Medicare	1,065	1,072	1,173	1,212	1,198
02433124	52300 WB- Retirement Town	7,786	8,102	8,430	8,473	8,612
02433124	52600 WB- Workers Comp Insurance	964	1,028	1,050	629	1,102
	Benefits Total	41,603	44,480	42,162	43,254	44,032

**Town of Exeter**

**Water Fund**

**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
02433124	55293 WB- Supplies	3,468	2,937	3,105	3,228	3,326
02433124	55224 WB- Postage	5,061	4,748	5,471	5,711	4,891
02433124	55055 WB- Consulting Services		218			-
02433124	55014 WB- Audit Fees	7,125	8,250	8,750	8,250	8,500
02433124	55213 WB- Phone Utilization	4,057	4,920	3,681	3,826	4,290
02433124	55159 WB- Internet Services	1,155				1,155
02433124	WB- Hardware Agreement	2,140				
02433124	55270 WB- Software Agreement	4,229	4,001	10,618	9,507	8,952
	General Expenses Total	27,235	25,074	31,625	30,522	31,114
	<b>Billing Total</b>	<b>144,220</b>	<b>145,537</b>	<b>156,397</b>	<b>160,403</b>	<b>159,651</b>
<b>Distribution</b>						
02433222	51110 WD- Sal/Wages FT	182,447	186,300	191,919	191,124	214,382
02433222	51300 WD- Sal/Wages OT	21,005	28,347	21,313	27,703	23,527
02433222	WD- Sal/Wages Stand-By				3,760	3,780
02433222	51400 WD- Longevity Pay	2,125	2,175	2,375	1,675	1,725
	Salaries Total	205,577	216,822	215,607	224,262	243,414
02433222	52100 WD- Health Insurance	64,139	59,658	50,423	53,010	68,863
02433222	52110 WD- Dental Insurance	3,994	3,216	3,119	2,706	4,460
02433222	52120 WD- Life Insurance	206	231	244	242	243
02433222	52200 WD- FICA	12,236	13,231	13,498	13,291	14,355
02433222	52210 WD- Medicare	2,862	3,094	3,157	3,108	3,357
02433222	52300 WD- Retirement Town	22,966	24,394	24,861	24,422	27,189
02433222	52600 WD- Workers Comp Insurance	7,675	8,190	8,370	5,015	8,78
	Benefits Total	114,078	112,014	103,672	101,794	127,255
02433222	55022 WD- Building Maintenance	6,305	6,718	1,568	6,727	5,682
02433222	55021 WD- Brush Cutting	110	2,835	9,000		-
02433222	55105 WD- Equipment Maintenance	7,956	4,368	3,238	6,177	6,370
02433222	55252 WD- Road Repairs	9,919	12,107	4,806	9,564	9,974
02433222	55319 WD- Vehicle Maintenance	6,904	6,592	7,242	8,837	6,975
02433222	55296 WD- System Maintenance	35,146	36,702	47,902	55,236	38,990
02433222	55270 WD- Tank Maintenance	211,729	219,171	219,171	158,723	158,723
02433222	55173 WD- Licenses	330	615	2,880	755	650
02433222	55190 WD- Mobile Communication	628	940	655	1,215	1,073
02433222	55134 WD- General Hand Tools	1,596	723	1,482	742	586
02433222	55003 WD- Drug/Alcohol Testing	863	946	142	144	66
02433222	55257 WD- Safety Equipment	3,284	3,706	2,689	3,477	3,152
02433222	55314 WD- Uniforms	2,741	2,013	1,818	1,669	2,330
02433222	55136 WD- GIS Software	4,187	4,996	4,469	2,187	4,750
02433222	55188 WD- Metering & Back Flow	50,684	73,409	76,783	78,599	56,621
02433222	55235 WD- Pump Station & Towers	66,485	29,644	19,836	40,537	22,655
02433222	55194 WD- Natural Gas	8,114	6,011	6,843	8,160	5,079
02433222	55092 WD- Electricity	79,453	71,644	73,955	70,785	74,876
02433222	55128 WD- Fuel	8,492	9,886	10,429	11,797	9,989
	General Expenses Total	504,926	493,026	494,908	465,331	408,543
	<b>Distribution Total</b>	<b>824,581</b>	<b>821,862</b>	<b>814,187</b>	<b>791,387</b>	<b>779,211</b>

**Town of Exeter**

**Water Fund**

**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Treatment</b>						
02433523	51110 WT- Sal/Wages FT	206,093	213,561	220,631	232,301	230,128
02433523	51300 WT- Sal/Wages OT	22,071	32,127	34,164	38,005	38,651
02433523	51310 WT- Sal/Wages Stand-By			3,640	7,140	7,260
02433523	51400 WT- Longevity Pay	2,600	1,200	1,300	1,400	1,500
	Salaries Total	230,764	246,888	259,735	278,846	277,540
02433523	52100 WT- Health Insurance	80,786	98,658	87,208	93,487	97,527
02433523	52110 WT- Dental Insurance	5,364	6,207	6,350	6,284	6,750
02433523	52120 WT- Life Insurance	298	320	310	290	394
02433523	52200 WT- FICA	13,638	14,474	15,317	15,934	16,902
02433523	52210 WT- Medicare	3,189	3,385	3,582	3,727	3,953
02433523	52300 WT- Retirement Town	25,776	27,843	29,558	30,184	31,001
02433523	52600 WT- Workers Comp Insurance	7,673	8,187	8,368	5,014	8,787
	Benefits Total	136,724	159,074	150,693	154,920	165,314
02433523	55022 WT- Building Maintenance	8,861	9,808	13,107	13,757	10,017
02433523	55368 WT- Basin/Lagoon Cleaning			20,000		-
02433523	55105 WT- Equipment Maintenance	22,089	20,297	31,840	46,932	47,240
02433523	55294 WT- Supplies - Lab Equip	11,671	13,086	16,923	15,554	20,265
02433523	55055 WT- Consulting Services	1,711	27,430	35,000	1,658	4,512
02433523	55270 WT- Software Equip/Contracted Svs	7,389	6,951		250	5,000
02433523	55173 WT- Licenses	1,966	1,515	915	800	500
02433523	55190 WT- Mobile Communication	1,834	1,970	1,459	2,186	2,277
02433523	55257 WT- Safety Equipment	1,715	984	596	946	506
02433523	55314 WT- Uniforms	2,339	1,834	1,438	972	985
02433523	55270 WT- Software / Hardware Agreement	19,213	6,553	4,867	5,018	7,250
02433523	55072 WT- Dam Registrations	1,900	1,900	3,000	3,000	3,000
02433523	55229 WT- Property Taxes	177	307	317	431	286
02433523	55161 WT- Lab testing	21,000	25,657	29,715	30,392	30,400
02433523	55034 WT- Chemicals	91,671	72,080	93,346	105,550	94,918
02433523	55194 WT- Natural Gas	20,899	16,421	22,156	13,405	17,537
02433523	55092 WT- Electricity	79,535	70,740	67,673	69,794	77,362
02433523	55128 WT- Fuel	821	1,746	2,431	1,681	749
02433523	55211 WT- Phone Lease - Alarms	913	1,801	4,649	5,367	6,273
	General Expenses Total	295,704	281,080	349,432	317,693	329,076
	<b>Treatment Total</b>	<b>663,192</b>	<b>687,042</b>	<b>759,860</b>	<b>751,459</b>	<b>771,930</b>

**Town of Exeter**

**Water Fund**

**Actual for Years Ended 2016 and 2020**

Org	Object Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
<b>Debt Service</b>						
02471125	58024 DS- Water Tank SRF Principle	176,654	182,576	188,696	195,021	201,558
02471125	58010 DS- Water Line- Main & Lincoln Sts Principle	125,000	125,000	125,000	125,000	120,000
02471125	58022 DS- Water Line Replacement	153,700	153,700	153,700	153,700	153,700
02471125	58012 DS- Portsmouth Av Waterline Principle	16,071	16,071	16,071	16,071	15,268
02471125	58014 DS- Waste Stream Reduction Principle	40,608	41,252	41,901	-	-
02471125	58015 DS- Water Meter Replacement Principle	102,483	104,102	105,735	107,383	-
02471125	58023 DS- Lary Lane GWTP SRF Principle	-	136,882	215,514	219,738	224,045
02471125	58027 DS- Lincoln Street Phase #2	-	-	9,758	9,593	9,593
02471125	58028 DS- Court Street Culvert	-	-	3,972	3,910	3,910
02471125	58030 DS- Washington Street	-	-	-	56,000	55,000
02471125	58035 DS- Salem St. Utility Design & Engin	-	-	-	-	29,538
02471125	58036 DS- Surface Water Plant TTHM Treatment	-	-	-	-	88,241
	<b>Water Debt Service Principle Total</b>	<b>614,516</b>	<b>759,583</b>	<b>860,347</b>	<b>886,416</b>	<b>900,854</b>
02472126	58524 DS- Water Tank SRF Interest	94,092	88,171	82,051	75,726	69,188
02472126	58502 DS- Water Line- Main & Lincoln Sts Interest	56,100	49,725	43,350	36,975	30,600
02472126	58521 DS- Water Line Replacement Interest	30,661	24,513	19,902	13,754	9,143
02472126	58504 DS- Portsmouth Av Waterline Interest	6,787	5,887	4,987	4,087	3,267
02472126	58506 DS- Waste Stream Reduction Interest	1,449	931	406	-	-
02472126	58521 DS- Water Meter Replacement Interest	4,999	3,696	2,377	1,042	-
02472126	58522 DS- Lary Lane GWTP SRF Interest	-	170,212	96,118	91,894	87,587
02472126	58525 DS- Lincoln Street Phase #2	-	-	7,582	6,466	5,977
02472126	58529 DS- Court Street Culvert	-	-	2,130	1,753	1,554
02472126	58031 DS- Washington Street	-	-	-	32,043	24,480
02472126	58535 DS- Salem St. Utility Design & Engin	-	-	-	-	7,591
02472126	58536 DS- Surface Water Plant TTHM Treatment	-	-	-	-	12,196
	<b>Water Debt Service Interest Total</b>	<b>194,088</b>	<b>343,135</b>	<b>258,903</b>	<b>263,740</b>	<b>251,585</b>
	<b>Debt Service Total</b>	<b>808,604</b>	<b>1,102,718</b>	<b>1,119,250</b>	<b>1,150,156</b>	<b>1,152,439</b>
<b>Capital Outlay</b>						
02490027	55318 CO- Capital Outlay - Leases	17,444	1,702	-	1,716	-
02490027	57009 CO- Capital Outlay - Vehicle	-	20,679	42,226	-	17,044
02490027	57015 CO- Water System Capital	78,031	55,967	1,472	85,161	88,677
	<b>Capital Outlay Total</b>	<b>95,475</b>	<b>78,348</b>	<b>43,698</b>	<b>86,877</b>	<b>105,721</b>
<b>Water Appropriations from Reserves</b>						
02490100	55011 Water Tank Maintenance	24,168	-	-	-	-
02490100	55010 Rate Study	24,735	-	-	-	-
	Water Treatment Designs	-	-	-	63,566	-
	Washington Street	-	-	-	47,201	-
	<b>Water Appropriation from Reserves Total</b>	<b>48,903</b>	<b>-</b>	<b>-</b>	<b>110,767</b>	<b>-</b>
	<b>Water Fund Total</b>	<b>2,947,747</b>	<b>3,209,091</b>	<b>3,229,725</b>	<b>3,390,706</b>	<b>3,345,888</b>



Town of Exeter									
2023 Sewer Fund Preliminary Budget									
Prepared: September 23, 2022									
									Version #1
Org	Object	Description	2021 Actual	2022 Budget	2022 Actual: August	2023 Preliminary Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/-(Decrease)	2023 Prelim Budget vs. 2022 Budget %- Difference	Explanation
<b>SEWER FUND</b>									
<b>Administration</b>									
03432031	51110	SA- Sal/Wages FT	220,562	238,902	135,203	262,496	23,594	9.9%	2 FT W/S Mgr & Asst Mgr Split 50/50, and GF allocations
03432031	51200	SA- Sal/Wages PT	3,217	861	481	-	(861)	-100.0%	GF allocation (HR Assistant move to FT)
03432031	51210	SA- Sal/Wages Temp	3,033	3,500	3,273	3,500	-	0.0%	PT Seasonal Employee 50/50 W&S Split
		Salaries Total	226,812	243,263	138,957	265,996	22,733	9.3%	
03432031	52100	SA- Health Insurance	50,952	55,219	31,533	59,090	3,871	7.0%	Allocations from GF
03432031	52110	SA- Dental Insurance	3,630	4,090	2,203	4,433	343	8.4%	Allocations from GF
03432031	52120	SA- Life Insurance	275	283	164	306	23	8.1%	Allocations from GF
03432031	52130	SA- LTD Insurance	532	556	278	589	33	5.9%	Allocations from GF
03432031	52140	SA- Health Insurance Buyout	2,215	2,186	1,107	593	(1,593)	-72.9%	Allocations from GF
03432031	52200	SA- FICA	13,678	15,082	8,428	16,492	1,409	9.3%	Based on wages: 6.2%
03432031	52210	SA- Medicare	3,199	3,527	1,971	3,857	330	9.3%	Based on wages: 1.45%
03432031	52300	SA- Retirement Town	27,617	33,590	19,017	35,711	2,121	6.3%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432031	52600	SA- Workers Comp Insurance	4,461	5,548	5,548	5,825	277	5.0%	Primex (estimate)
		Benefits Total	108,558	120,081	70,248	126,896	6,814	5.7%	
03432031	55293	SA- Supplies	4,501	4,000	2,253	4,500	500	12.5%	20% of general office supplies, copy costs, batteries; 50% of meter records maintenance; 50% supplies/maint. multi-function plotter
03432031	55224	SA- Postage	2,027	2,000	1,469	2,000	-	0.0%	Postage allocation, IPP notices and MOR reports
03432031	55055	SA- Consulting Services	31,800	12,000	4,302	12,000	-	0.0%	WW lagoon groundwater discharge permit; PFAS/PFOA; trunk lines capacity evaluation \$20k in 2020
03432031	55124	SA- Fleet Insurance	729	765	765	803	38	5.0%	Primex (estimate)
03432031	55228	SA- Property Insurance	75,713	79,499	79,498	83,474	3,975	5.0%	Primex (estimate)
03432031	55257	SA- Safety Equipment	502	-	-	-	-	-	DOL & OSHA standards, asbestos pipe, confined space equip. maint (moved to SC & ST)
03432031	55158	SA-Insurance Reimbursed Repairs	-	1	-	1	-	0.0%	Damage repairs on insurance claims
03432031	55170	SA- Legal Expense	5,917	7,500	598	7,500	-	0.0%	Legal expenses related to EPA permit issues
03432031	55190	SA- Mobile Communications	189	800	65	800	-	0.0%	20% Director, Town Engineer, Asst Engineer cellphones, 50% W/S Manager
03432031	55002	SA- Advertising	-	500	250	500	-	0.0%	Bid packages, requests for proposals
03432031	55050	SA- Conf Rooms/Meals	-	3,000	474	3,500	500	16.7%	Annual national conference
03432031	55091	SA- Education/Training	3,326	4,500	2,043	4,500	-	0.0%	Wastewater treatment and collections training
		General Expenses Total	124,704	114,565	91,715	119,578	5,013	4.4%	
		Administration Total	458,073	477,909	300,921	512,470	34,560	7.2%	
<b>Billing</b>									
03432134	51110	SB- Sal/Wages FT	79,031	78,359	43,160	79,551	1,192	1.5%	1 FT Utilities Clerk (50/50 split W&S) & GF Allocations
03432134	51200	SB- Sal/Wages PT	5,273	12,493	3,502	13,061	568	4.5%	1 PT Utilities Clerk 24 hrs/wk (from 16 hrs/wk PRYR) (50/50 split W&S)
03432134	51300	SB- Sal/Wages OT	52	-	12	-	-	-	Allocations from GF
03432134	51400	SB- Longevity Pay	375	-	-	-	-	-	Allocations from GF
		Salaries Total	84,731	90,852	46,674	92,612	1,760	1.9%	

Town of Exeter									
2023 Sewer Fund Preliminary Budget									
Prepared: September 23, 2022									
									Version #1
Org	Object	Description	2021 Actual	2022 Budget	2022 Actual: August	2023 Preliminary Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/-(Decrease)	2023 Prelim Budget vs. 2022 Budget %- Difference	Explanation
03432134	52100	SB- Health Insurance	26,436	28,283	16,203	33,000	4,717	16.7%	Allocations from GF
03432134	52110	SB- Dental Insurance	1,828	1,820	1,119	2,155	335	18.4%	Allocations from GF
03432134	52120	SB- Life Insurance	121	101	64	108	7	6.9%	Allocations from GF
03432134	52130	SB - LTD Insurance	133	135	67	119	(16)	-11.9%	Allocations from GF
03432134	52200	SB- FICA	5,141	5,633	2,811	5,742	109	1.9%	Based on wages: 6.2%
03432134	52210	SB- Medicare	1,202	1,317	657	1,343	26	1.9%	Based on wages: 1.45%
03432134	52300	SB- Retirement Town	10,001	11,017	6,070	10,970	(47)	-0.4%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432134	52600	SB- Workers Comp Insurance	1,040	1,293	1,293	1,358	65	5.0%	Primex (estimate)
		Benefits Total	45,902	49,599	28,284	54,795	5,195	10.5%	
03432134	55200	SB- Supplies	2,284	3,750	1,557	3,750	-	0.0%	Water bill processing, Ink Cartridges, paper, letterhead, pens, etc
03432134	55224	SB- Postage	2,500	2,500	2,000	2,750	250	10.0%	Postage for sewer bills - increase based on spend rate as of 8/2022 and to accommodate July 2022 postage increases
03432134	55055	SB- Consulting Services	-	500	488	500	-	0.0%	Allocation of actuarial costs for GASB compliance \$500
03432134	55014	SB- Audit Fees	9,000	13,125	4,375	13,793	668	5.1%	Financial Audit and Single Audit Fees for Melanson Allocation
03432134	55213	SB- Phone Utilization	4,241	4,500	3,101	5,175	675	15.0%	12.5% allocation of IT phone utilization
03432134	55247	SB- Registry of Deeds	-	25	-	(25)	(25)	-100.0%	Sewer Lien Releases
03432134	55159	SB- Internet Services	1,890	4,266	367	4,471	206	4.8%	12.5% allocation of IT internet services (website)
03432134	55383	SB- Email Archiving	1,434	900	-	1,113	213	23.7%	12.5% allocation of IT cost
03432134	55270	SB- Software Agreement	16,966	16,010	13,017	16,811	801	5.0%	1/2 Munilink UB Software Maintenance (5% incr for 8 mo.) & Munis Allocation @ 5% increase
03432134	55308	SB- Travel Reimbursement	-	550	-	250	(300)	-54.5%	Previously was for munis PACE training travel
03432134	55091	SB- Education & Training	-	2,290	-	-	(2,290)	-100.0%	Previously was for munis travel
		General Expenses Total	38,315	48,416	24,906	48,613	198	0.4%	
		Sewer Billing Total	168,947	188,867	99,865	196,020	7,153	3.8%	
<b>Collection</b>									
03432532	51110	SC- Sal/Wages FT	187,832	219,375	111,947	228,227	8,852	4.0%	8 FT split 50/50 WD/SC
03432532	51300	SC- Sal/Wages OT	1,745	21,000	2,527	21,000	-	0.0%	WD/SC/WWTP/PS (calls from dispatch or SCADA alarms)
03432532	51310	SC- Sal/Wages Stand-By	3,640	3,640	2,520	7,280	3,640	100.0%	Pay for after hours on-call status, 2 employees at \$140/week per union contract split 50/50 WD/SC
03432532	51400	SC- Longevity Pay	1,775	1,825	-	2,100	275	15.1%	8 FT per union contract split 50/50 WD/SC
03432532	51121	SC- Education/Training	-	1,125	-	1,125	-	0.0%	
		Salaries Total	194,992	246,965	116,994	259,732	12,767	5.2%	

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03432532	52100	SC-Health Insurance	65,866	79,948	34,899	85,649	5,701	7.1%	
03432532	52110	SC- Dental Insurance	4,063	4,893	2,141	5,730	837	17.1%	
03432532	52120	SC- Life Insurance	205	216	110	216	-	0.0%	
03432532	52200	SC- FICA	11,842	15,242	7,137	16,103	861	5.7%	Based on wages: 6.2%
03432532	52210	SC- Medicare	2,770	3,564	1,669	3,766	202	5.7%	Based on wages: 1.45%
03432532	52300	SC- Retirement Town	24,360	34,565	16,449	35,814	1,249	3.6%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432532	52600	SC- Workers Comp Ins	8,290	10,308	10,308	10,824	516	5.0%	Primex (estimate)
		Benefits Total	117,395	148,737	72,713	158,102	9,365	6.3%	
03432532	55022	SC- Building Maintenance	8,431	10,000	7,180	10,000	-	0.0%	10 pumping stations
03432532	55105	SC- Equipment Maintenance	4,099	5,000	2,399	5,000	-	0.0%	consumables; repairs; cutting heads
03432532	55252	SC- Road Repairs	1,026	5,000	-	5,000	-	0.0%	Sewer trench paving; compaction test requirements, service repairs at mains
03432532	55153	SC- I/I Abatement	22,507	20,000	-	25,000	5,000	25.0%	Maintenance, catch basin & sump pump removal, smoke & dye testing
03432532	55369	SC- Pipe Relining	-	40,000	5,600	45,000	5,000	12.5%	Relining vitrified clay, RCP
03432532	55319	SC- Vehicle Maintenance	10,474	10,000	12,743	10,000	-	0.0%	10 vehicles, 3 trailers, split 50/50 with water dist
03432532	55140	SC- Grit Removal	2,148	2,750	-	2,750	-	0.0%	Transport of gravel, sand, etc. to Waste Management
03432532	55543	SC- CSO Monitoring	13,500	13,500	6,750	13,500	-	0.0%	Maintenance fee for Combined Sewer Overflow (CSO) \$ 13.5K for monitoring
03432532	55179	SC- Manhole Maintenance	25,600	69,600	10,198	70,000	400	0.6%	Manholes, piping & service repairs
03432532	55236	SC- Pump & Control Maintenance	33,543	49,450	6,431	49,450	-	0.0%	Maintain 22 sewer pumps; wear rings, impellers, shaft couplings, seals
03432532	55173	SC- Licenses	285	850	316	850	-	0.0%	19 certifications for 16 individuals in sewer collection; 1/2 master electrician (due in Nov)
03432532	55190	SC- Mobile Communications	1,645	1,600	1,094	1,600	-	0.0%	4 MiFi's (50%)
03432532	55003	SC- Drug/Alcohol Testing	240	500	190	500	-	0.0%	Contract w/Fleet Screen & Convenient MD; USDOT required random testing for all CDL holders & screening
03432532	55545	SC- Fire Alarm Communication	-	1,500	-	1,500	-	0.0%	Main Pump Station fire alarm, Webster Pump Station
03432532	55257	SC- Safety Equipment	2,310	2,750	2,311	2,750	-	0.0%	PPE & tools for new asbestos pipe OSHA standards, confined space equip. maint.
03432532	55314	SC- Uniforms	1,857	2,145	692	2,400	255	11.9%	7 split 50/50 WD/SC
03432532	55136	SC- GIS Software	7,475	9,000	4,750	10,000	1,000	11.1%	Software revisions/maintenance; handheld and software agreement with TiSales; new asset mngt modules
03432532	55260	SC- SCADA Software	-	3,000	-	3,000	-	0.0%	Software annual maintenance; I/O cards
03432532	55301	SC- Tools	1,549	2,500	128	2,500	-	0.0%	Sewer augers, CCTV parts
03432532	55194	SC- Natural Gas	7,472	11,150	5,618	15,000	3,850	34.5%	Heat & generator fuel; increase in price
03432532	55092	SC- Electricity	83,077	82,000	59,312	105,000	23,000	28.0%	Heat, lights, pumps, etc.; increase in rate
03432532	55128	SC- Fuel	10,303	9,300	7,598	14,200	4,900	52.7%	Diesel, propane, gasoline for vehicles, equipment and pumping stations; increase in price
		General Expenses Total	237,541	351,595	133,310	395,000	43,405	12.3%	
		Collection Total	549,928	747,297	323,017	812,834	65,537	8.8%	

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<b>Treatment</b>									
03432633	51110	ST- Sal/Wages FT	273,416	284,462	166,545	280,735	(3,727)	-1.3%	5 FT: 3 Operators, 1 Sr Operator, 1 Chief Operator FY (8 Mos in 2021)
03432633	51300	ST- Sal/Wages OT	21,424	19,000	16,191	19,000	-	0.0%	average OT rate = \$36.95/hr, 514 hours
03432633	51310	ST- Sal/Wages Stand-By	7,280	7,280	5,040	14,560	7,280	100.0%	After hours on-call status, 2 employees at \$140/wk per union contract
03432633	51350	ST- Sal/Wages Storm Related FEMA	-	1	-	1	-	0.0%	Expenses related to declared emergencies
03432633	51400	ST- Longevity Pay	750	800	-	850	50	6.3%	1 FT per union contract
03432633	51121	ST- Education/Training	-	750	-	750	-	0.0%	
		Salaries Total	302,870	312,293	187,775	315,896	3,603	1.2%	
03432633	52100	ST- Health Insurance	120,458	126,866	64,360	118,439	(8,427)	-6.6%	
03432633	52110	ST- Dental Insurance	8,136	8,520	4,221	7,683	(837)	-9.8%	
03432633	52120	ST- Life Insurance	289	270	146	270	-	0.0%	
03432633	52200	ST- FICA	17,404	19,315	11,001	19,586	270	1.4%	Based on wages: 6.2%
03432633	52210	ST- Medicare	4,070	4,518	2,573	4,580	63	1.4%	Based on wages: 1.45%
03432633	52300	ST- Retirement Town	38,266	43,802	26,121	43,561	(241)	-0.6%	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432633	52600	ST- Workers Comp Insurance	8,292	10,311	10,311	10,824	513	5.0%	Primex (estimate)
		Benefits Total	196,915	213,602	118,733	204,943	(8,659)	-4.1%	
03432633	55022	ST- Building Maintenance	21,921	10,500	10,646	11,000	500	4.8%	3 high exposure buildings; 6 new buildings & 4 large process tanks
03432633	55105	ST- Equipment Maintenance	65,436	97,500	41,012	147,500	50,000	51.3%	Chem feed pumps, flow meters, motorized valves, aerators; new centrifuges (2), RAS/WAS pumps (6), UV Bulbs, Ballasts & wiper motors (\$50k); DO, ORP & TN probes replacement; Atlas Copco, Solarbee circulator maint contract
03432633	55337	ST- Weed Control	2,206	4,500	1,101	4,500	-	0.0%	Invasive species control in lagoons from 2x to 3x/yr
03432633	55204	ST- Outfall Dredging	2,450	1	-	5,000	4,999	499900.0%	biennial inspection & cleaning if needed
03432633	55154	ST- Industrial Pre-treat	6,784	12,000	3,387	15,000	3,000	25.0%	5 significant industrial permits with monitoring
03432633	55220	ST- Pond/Lagoon Maintenance	215	2,000	245	2,000	-	0.0%	Inter-lagoon sluice gates/piping, wires, etc.
03432633	55173	ST- Licenses	825	1,000	95	1,000	-	0.0%	Required training for licensing; professional development; master electrician 15 hr training
03432633	55190	ST- Mobile Communications	1,318	3,000	866	3,000	-	0.0%	WWTP operators' 1 MiFi for SCADA backup
03432633	55545	ST- Alarm Communications	-	7,500	2,450	7,500	-	0.0%	WWTF fire alarms and SCADA alarms, 7 @ \$1500/building
03432633	55003	ST- Drug/Alcohol Testing	83	500	129	500	-	0.0%	Contract w/Fleet Screen & Convenient MD; USDOT required random testing for all CDL holders & screening new hires
03432633	55257	ST- Safety Equipment	2,163	3,500	1,246	3,500	-	0.0%	PPE, gas monitors, Tyvek suits, gloves, confined space equip. maint.

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03432633	55314	ST- Uniforms	2,461	3,375	1,780	3,700	325	9.6%	uniforms for 5 operators
03432633	55260	ST- SCADA Software/Hardware	6,691	5,000	5,178	7,500	2,500	50.0%	Software revisions/annual maintenance
03432633	55072	ST- Dam Registration	1,500	1,500	-	1,500	-	0.0%	Annual NHDES dam fees for WWTP and Clemson Pond lagoons
03432633	55161	ST- Lab Testing	53,123	105,000	20,900	120,000	15,000	14.3%	CSO testing, GBTN Permit testing, NPDES EPA effluent testing (PFAS/PFOA, Arsenic), groundwater monitor report, Great Bay & river monitoring from \$50k to \$75k & TN annual report; Biosolids monitoring (PFAS/PFOA)
03432633	55034	ST- Chemicals	73,813	100,000	73,779	160,000	60,000	60.0%	polymer, magnesium hydroxide & supplemental carbon (price has tripled in 2022)
03432633	55373	ST- Solids Handling	280,594	280,000	178,730	310,000	30,000	10.7%	Biweekly centrifuge solids generation & weekly disposal at Turnkey; tipping fee avg cost \$144/ton
03432633	55194	ST- Natural Gas	14,813	20,000	11,042	30,000	10,000	50.0%	Building heat; increase in price
03432633	55092	ST- Electricity	215,562	250,000	119,382	280,000	30,000	12.0%	Aerators, lights, recirc. & chem feed pumps; increase in rate
03432633	55128	ST- Fuel	3,815	3,600	2,593	5,400	1,800	50.0%	2 vehicles; increase in price
03432633	55131	ST- Gas Monitoring	-	100	-	100	-	0.0%	Hydrogen sulfide monitoring
		General Expenses Total	755,772	910,576	474,560	1,118,700	208,124	22.9%	
		<b>Sewer Treatment Total</b>	<b>1,255,557</b>	<b>1,436,471</b>	<b>781,068</b>	<b>1,639,539</b>	<b>203,068</b>	<b>14.1%</b>	
<b>Debt Service</b>									
03471135	58020	Sewer Line Replacement	99,750	-	-	-	-	-	2021 Final payment
03471135	58009	Jady Hill Phase II	130,000	130,000	130,000	130,000	-	0.0%	2032 Final payment
03471135	58013	Portsmouth Av Sewerline	79,732	79,732	79,732	79,732	-	0.0%	2023 Final payment
03471135	58011	Sewerline Lincoln & Main Sts	15,000	15,000	15,000	15,000	-	0.0%	2024 Final payment
03471135	58025	Lincoln Street Ph#2	53,219	53,219	53,219	53,219	-	0.0%	2032 Final payment
03471135	58035	Salem St. Utility Design & Engin	26,769	26,769	26,769	24,538	(2,231)	-8.3%	2024 Final payment
03471135	58033	Wastewater Treatment Plant	2,620,678	2,620,678	-	2,620,678	-	0.0%	2039 Final payment
03471135	58040	SWTP Lagoon Sludge Removal	-	143,650	143,650	145,000	1,350	0.9%	2036 Final payment
03471135	58041	Salem St. Utility Improvements	-	89,726	89,726	88,853	(873)	-1.0%	2036 Final payment
03471135		Westside Drive Design & Engin	-	-	-	9,690	9,690	-	2027 Final payment ESTIMATE
		<b>Sewer Debt Service Principal Total</b>	<b>3,025,149</b>	<b>3,158,774</b>	<b>538,096</b>	<b>3,166,710</b>	<b>7,936</b>	<b>0.3%</b>	
03472136	58511	Sewer Line Replacement	2,993	-	-	-	-	-	2021 Final payment
03472136	58520	Jady Hill Phase II	55,950	50,750	50,750	31,879	(18,871)	-37.2%	2032 Final payment
03472136	58505	Portsmouth Ave Sewerlins	12,797	8,531	8,531	4,266	(4,265)	-50.0%	2023 Final payment
03472136	58503	Sewerline Lincoln & Main Sts	3,060	2,295	2,295	1,530	(765)	-33.3%	2024 Final payment
03472136	58526	Lincoln Street Ph#2	30,441	27,727	27,727	25,013	(2,714)	-9.8%	2032 Final payment
03472136	58535	Salem St. Utility Design & Engin	5,233	3,868	3,868	2,503	(1,365)	-35.3%	2024 Final payment
03472136	58533	Wastewater Treatment Plant	942,309	891,031	-	838,617	(52,414)	-5.9%	2039 Final payment
03472136	58540	SWTP Lagoon Sludge Removal	-	100,890	100,890	92,455	(8,435)	-8.4%	2036 Final payment
03472136	58541	Salem St. Utility Improvements	-	61,630	61,630	56,376	(5,254)	-8.5%	2036 Final payment
03472136		Westside Drive Design & Engin	-	-	-	242	242	-	2027 Final payment ESTIMATE
		<b>Sewer Debt Service Interest Total</b>	<b>1,052,784</b>	<b>1,146,721</b>	<b>255,691</b>	<b>1,052,881</b>	<b>(93,840)</b>	<b>-8.2%</b>	
		<b>Debt Service Total</b>	<b>4,077,932</b>	<b>4,305,495</b>	<b>793,788</b>	<b>4,219,591</b>	<b>(85,904)</b>	<b>-2.0%</b>	

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<b>Capital Outlay</b>									
03490237	57010	CO- Capital Outlay - Leases	15,329	15,329	-	15,329	-	0.0%	See separate Lease schedule
03490237	55361	CO- Capital Outlay - Land Acquisition/Purchase	-			1	1		
03490237	57017	CO- Capital Outlay- WWTP	81,351	200,000	-	50,000	(150,000)	-75.0%	complete coating application to WWTF UV basin walls and flume wall \$250k; septage receiving station \$125k
03490237	57009	CO- Capital Outlay - Vehicle		25,626	-		(25,626)	-100.0%	See separate Lease schedule
		<b>Capital Outlay Total</b>	<b>96,680</b>	<b>240,955</b>	<b>-</b>	<b>65,330</b>	<b>(175,625)</b>	<b>-72.9%</b>	
		<b>Sewer Fund Total</b>	<b>6,672,117</b>	<b>7,398,994</b>	<b>2,298,658</b>	<b>7,445,783</b>	<b>48,789</b>	<b>0.7%</b>	

<b>Town of Exeter</b>							
<b>Sewer Fund</b>							
<b>Actual for Years Ended 2016 and 2020</b>							
<b>Org</b>	<b>Object</b>	<b>Description</b>	<b>2016 Actual</b>	<b>2017 Actual</b>	<b>2018 Actual</b>	<b>2019 Actual</b>	<b>2020 Actual</b>
<b>Administration</b>							
03432031	51110	SA- Sal/Wages FT	194,856	176,599	169,982	187,572	213,455
03432031	51200	SA- Sal/Wages PT	140	-			
03432031	51210	SA- Sal/Wages Temp	2,265	2,304	1,527	2,829	5,588
		<b>Salaries Total</b>	<b>197,261</b>	<b>178,903</b>	<b>171,509</b>	<b>190,401</b>	<b>219,043</b>
03432031	52100	SA- Health Insurance	41,010	44,780	27,866	34,533	45,142
03432031	52110	SA- Dental Insurance	2,968	3,338	2,300	2,547	2,878
03432031	52120	SA- Life Insurance	264	252	175	237	259
03432031	52130	SA- LTD Insurance	524	660	680	589	520
03432031	52140	SA- Health Insurance Buyout	2,536	3,344	2,575	2,196	2,828
03432031	52200	SA- FICA	11,316	10,945	10,467	11,692	13,459
03432031	52210	SA- Medicare	3,258	2,559	2,454	2,734	3,147
03432031	52300	SA- Retirement Town	20,263	19,837	19,195	21,150	24,099
03432031	52600	SA- Workers Comp Insurance	4,130	4,407	4,504	2,699	4,729
		<b>Benefits Total</b>	<b>86,269</b>	<b>90,122</b>	<b>70,216</b>	<b>78,377</b>	<b>97,061</b>
03432031	55293	SA- Supplies	1,865	2,720	1,850	4,349	4,044
03432031	55224	SA- Postage	2,034	3,366	2,038	2,790	2,255
03432031	55055	SA- Consulting Services	9,838	6,365	16,929	20,031	29,426
03432031	55124	SA- Fleet Insurance	859	1,848	1,780	680	662
03432031	55228	SA- Property Insurance	41,852	43,025	41,414	70,694	68,825
03432031	55170	SA- Legal Expense	5,238		2,063	10,725	17,618
03432031	55190	SA- Mobile Communications	279	322	389	195	449
03432031	55002	SA- Advertising	396				
03432031	55257	SA- Safety Equipment	77	85	10	226	547
03432031	55050	SA- Conf Rooms/Meals	705	531	873	1,371	535
03432031	55091	SA- Education/Training	2,039	3,467	3,990	4,080	2,965
		<b>General Expenses Total</b>	<b>65,182</b>	<b>61,729</b>	<b>71,336</b>	<b>115,141</b>	<b>127,325</b>
		<b>Administration Total</b>	<b>348,712</b>	<b>330,754</b>	<b>313,061</b>	<b>383,919</b>	<b>443,429</b>
<b>Billing</b>							
03432134	51110	SB- Sal/Wages FT	63,189	70,047	72,500	74,584	76,522
03432134	51200	SB- Sal/Wages PT	5,668	4,095	8,496	10,511	7,286
03432134	51300	SB- Sal/Wages OT	-	672	700	783	322
03432134	51400	SB- Longevity Pay	484	488	500	500	375
		<b>Salaries Total</b>	<b>69,341</b>	<b>75,302</b>	<b>82,196</b>	<b>86,378</b>	<b>84,505</b>
03432134	52100	SB- Health Insurance	25,415	27,880	24,645	25,764	26,052
03432134	52110	SB- Dental Insurance	1,546	1,546	1,582	1,718	1,714
03432134	52120	SB- Life Insurance	98	98	100	126	101
03432134	52130	SB - LTD Insurance	160	164	168	149	129
03432134	52200	SB- FICA	4,563	4,552	4,990	5,169	5,124
03432134	52210	SB- Medicare	1,063	1,063	1,167	1,209	1,199
03432134	52300	SB- Retirement Town	7,778	8,026	8,390	8,446	8,612
03432134	52600	SB- Workers Comp Insurance	964	1,134	1,050	628	1,102
		<b>Benefits Total</b>	<b>41,587</b>	<b>44,463</b>	<b>42,092</b>	<b>43,209</b>	<b>44,033</b>

Town of Exeter												
Sewer Fund												
Actual for Years Ended 2016 and 2020												
Org	Object	Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual					
03432134	55293	SB- Supplies	3,528	3,055	3,157	3,546	2,366					
03432134	55224	SB- Postage	3,499	1,383	2,500	2,000	3,000					
03432134	55055	SB- Consulting Services		218			-					
03432134	55014	SB- Audit Fees	7,125	8,250	8,750	8,250	8,500					
03432134	55213	SB- Phone Utilization	4,057	3,364	4,006	3,826	4,290					
03432134	55247	SB- Registry of Deeds	14	16			-					
03432134	55159	SB- Internet Services	1,155				1,155					
03432134		SB- Hardware Agreement	2,140									
03432134	55270	SB- Software Agreement	4,229	4,001	10,618	9,507	8,952					
03432134	55091	SB- Education & Training	35									
		General Expenses Total	25,782	20,287	29,031	27,129	28,264					
		<b>Billing Total</b>	<b>136,710</b>	<b>140,052</b>	<b>153,319</b>	<b>156,716</b>	<b>156,801</b>					
<b>Collection</b>												
03432532	51110	SC- Sal/Wages FT	182,786	186,428	191,211	191,883	199,482					
03432532	51300	SC- Sal/Wages OT	19,243	36,307	16,251	17,313	9,238					
03432532	51310	SC- Sal/Wages Stand-By			280	2,820	3,500					
03432532		SC- FEMA Storm Related OT										
03432532	51400	SC- Longevity Pay	2,125	2,175	2,375	1,675	1,725					
		Salaries Total	204,154	224,910	210,117	213,691	213,946					
03432532	52100	SC-Health Insurance	64,139	59,658	50,423	51,699	68,863					
03432532	52110	SC- Dental Insurance	3,994	3,216	3,119	2,695	3,740					
03432532	52120	SC- Life Insurance	206	231	244	236	227					
03432532	52200	SC- FICA	12,079	13,391	12,615	12,393	12,594					
03432532	52210	SC- Medicare	2,825	3,132	2,950	2,898	2,946					
03432532	52300	SC- Retirement Town	22,770	25,341	23,998	23,291	23,898					
03432532	52600	SC- Workers Comp Ins	7,675	8,189	8,369	5,015	8,787					
		Benefits Total	113,688	113,158	101,718	98,227	121,054					
03432532	55022	SC- Building Maintenance	11,446	4,998	4,366	7,880	5,427					
03432532	55021	SC- Brush Cutting	3,500	2,489			-					
03432532	55105	SC- Equipment Maintenance	3,767	4,782	3,157	4,112	3,721					
03432532	55252	SC- Road Repairs	4,990	3,436	2,671	3,033	1,565					
03432532	55153	SC- I/I Abatement	56,435	24,918	20,000	19,800	3,033					
03432532	55369	SC- Pipe Relining			40,000	-	39,452					
03432532	55319	SC- Vehicle Maintenance	6,605	7,124	6,288	9,431	11,284					
03432532	55140	SC- Grit Removal	1,886	506	2,210	2,500	-					
03432532	55543	SC- CSO Monitoring					13,500					
03432532	55179	SC- Manhole Maintenance	41,146	83,830	57,181	42,982	41,098					
03432532	55236	SC- Pump & Control Maintenance	67,252	48,893	38,327	42,232	38,252					
03432532	55173	SC- Licenses	289	1,101	777	48	431					
03432532	55190	SC- Mobile Communications	619	940	854	914	1,054					
03432532	55003	SC- Drug/Alcohol Testing	334	1,032	322	415	97					
03432532	55257	SC- Safety Equipment	2,446	2,098	2,868	2,184	2,020					
03432532	55314	SC- Uniforms	2,879	1,962	2,464	1,504	2,131					
03432532	55136	SC- GIS Software	5,068	4,084	3,969	2,187	4,750					
03432532	55260	SC- SCADA Software	2,832	1,755		518	-					
03432532	55301	SC- Tools	2,487	2,102	1,507	1,988	1,774					
03432532	55194	SC- Natural Gas	8,433	10,436	9,903	7,586	6,612					
03432532	55092	SC- Electricity	83,139	69,986	87,681	105,055	79,202					
03432532	55128	SC- Fuel	9,450	9,955	10,429	11,787	9,960					



<b>Town of Exeter</b>							
<b>Sewer Fund</b>							
<b>Actual for Years Ended 2016 and 2020</b>							
<b>Org</b>	<b>Object</b>	<b>Description</b>	<b>2016 Actual</b>	<b>2017 Actual</b>	<b>2018 Actual</b>	<b>2019 Actual</b>	<b>2020 Actual</b>
03432532	55362	SC- Emergency Repair		149,776			
		General Expenses Total	315,003	436,203	294,974	266,156	265,363
03432532	55211	SC- Phone Lease-Alarms	-	32			
		Capital Outlay Total	-	32	-	-	-
		<b>Collection Total</b>	<b>632,845</b>	<b>774,303</b>	<b>606,809</b>	<b>578,074</b>	<b>600,363</b>
<b>Treatment</b>							
03432633	51110	ST- Sal/Wages FT	111,133	113,076	128,066	187,728	262,716
03432633	51300	ST- Sal/Wages OT	22,312	21,566	28,482	36,646	27,145
03432633	51310	ST- Sal/Wages Stand-By			4,680	6,720	7,280
03432633	51350	ST- Storm Related OT					-
03432633	51400	ST- Longevity Pay	2,000	2,050	2,100	650	700
		Salaries Total	135,445	136,692	163,328	231,744	297,841
03432633	52100	ST- Health Insurance	34,509	37,856	37,578	79,998	122,421
03432633	52110	ST- Dental Insurance	2,247	2,247	2,545	5,311	7,799
03432633	52120	ST- Life Insurance	120	120	142	230	298
03432633	52200	ST- FICA	8,075	8,090	9,680	13,267	17,309
03432633	52210	ST- Medicare	1,888	1,892	2,264	3,103	4,048
03432633	52300	ST- Retirement Town	15,129	15,416	18,487	25,066	33,269
03432633	52600	ST- Workers Comp Insurance	7,673	8,189	8,369	5,015	8,787
		Benefits Total	69,641	73,810	79,065	131,990	193,931
03432633	55192	ST- Mowing	7,500	7,500	9,000	-	
03432633	55022	ST- Building Maintenance	6,603	6,489	6,192	9,049	18,403
03432633	55105	ST- Equipment Maintenance	21,886	20,466	30,399	48,387	43,395
03432633	55337	ST- Weed Control	1,210	1,220	628	1,406	2,056
03432633	55204	ST- Outfall Dredging	7,328	4,163		2,380	
03432633	55154	ST- Industrial Pre-treat	618	10,900	9,487	8,659	4,602
03432633	55220	ST- Pond/Lagoon Maintenance	1,400	2,453	1,306	779	1,344
03432633	55173	ST- Licenses		777	997	890	328
03432633	55190	ST- Mobile Communications	828	754	875	1,645	1,719
03432633	55003	ST- Drug/Alcohol Testing			16	71	16
03432633	55257	ST- Safety Equipment	1,342	1,441	1,198	1,887	2,968
03432633	55314	ST- Uniforms	1,302	917	1,241	1,454	2,220
03432633	55260	ST- SCADA Software/Hardware	9,204	2,155	1,320	5,968	4,917
03432633	55072	ST- Dam Registration	1,500	1,500	1,500	1,500	1,500
03432633	55161	ST- Lab Testing	43,801	58,887	49,304	60,927	57,931
03432633	55034	ST- Chemicals	17,300	20,500	32,636	61,040	64,897
03432633	55373	ST- Solids Handling				81,921	233,699
03432633	55194	ST- Natural Gas	6,463	7,187	9,134	13,568	11,158
03432633	55092	ST- Electricity	146,277	120,228	171,225	231,341	228,385
03432633	55128	ST- Fuel	1,248	1,359	1,566	2,437	1,619
		ST- Gas Monitoring				16	
		General Expenses Total	275,810	268,896	328,024	535,325	681,156
		<b>Sewer Treatment Total</b>	<b>480,896</b>	<b>479,398</b>	<b>570,417</b>	<b>899,059</b>	<b>1,172,927</b>

Town of Exeter										
Sewer Fund										
Actual for Years Ended 2016 and 2020										
Org	Object	Description	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual			
<b>Debt Service</b>										
03471135	58020	DS- Sewer Line Replacement	101,500	101,500	101,500	101,500	101,500			
03471135	58019	DS- Water Street Principle	27,200	-						
03471135	58017	DS- Water Street Interceptor	68,276	68,276	68,276					
03471135	58021	DS- Wastewater Facilities Design	50,000	50,000	50,000	50,000				
03471135	58009	DS- Jady Hill Phase II	130,000	130,000	130,000	130,000	130,000		130,000	
03471135	58013	DS- Portsmouth Av Swrlne Prin	83,929	83,929	83,929	83,929	83,929		79,732	
03471135	58011	DS- Sewerline Lincoln & Main Princip	20,000	20,000	20,000	20,000	20,000		20,000	
03471135	58025	DS- Lincoln Street Ph#2			54,134	53,219			53,219	
03471135	58035	DS- Salem St. Utility Design & Engin							28,554	
03471135	58033	DS- WasteWater Facility	-	-	-	206,881			2,642,940	
		Sewer Debt Service Principle Total	480,905	453,705	507,839	645,529			3,055,946	
03472136	58511	DS- Sewer Line Replacement Int	20,248	16,188	13,143	9,083			6,038	
03472136	58510	DS- Water Street Interest	1,223	1,447						
03472136	58509	DS- Water St Interceptor Int	2,171	-	724					
03472136	58523	DS- WW Facilities Design Int	5,875	4,375	3,375	1,375				
03472136	58520	DS- Jady Hill Phase II Interest	76,425	72,525	69,925	64,725			61,150	
03472136	58505	DS- Portsmouth Av Swrln Int	35,443	30,743	26,043	21,342			17,063	
03472136	58526	DS- Sewerline Lincoln & Main Int	8,160	7,140	6,120	5,100			4,080	
03472136	58526	DS- Lincoln Street Ph#2			42,064	35,870			33,156	
03472136	58535	DS- Salem St. Utility Design & Engin							7,340	
	58533	DS- WasteWater Facility	-	-	-	98,334			1,632,198	
		Sewer Debt Service Interest Total	149,545	132,418	161,394	235,829			1,761,024	
		<b>Debt Service Total</b>	<b>630,450</b>	<b>586,123</b>	<b>669,233</b>	<b>881,358</b>			<b>4,816,969</b>	
		SF- BAN Interest	28,005	45,242						
		<b>BAN Total</b>	<b>28,005</b>	<b>45,242</b>	<b>-</b>	<b>-</b>			<b>-</b>	
<b>Capital Outlay</b>										
	57010	CO- Capital Outlay - Leases	91,244	75,502	88,347	1,716			17,044	
	57017	CO- WWTP Capital				97,850			10,850	
		CO- Capital Outlay - Vehicle		20,679	42,226				59,421	
		<b>Capital Outlay Total</b>	<b>91,244</b>	<b>96,181</b>	<b>130,573</b>	<b>99,566</b>			<b>87,315</b>	
<b>Reserves</b>										
		Rate Study	24,735							
		Belmont Street Deficit				24,438				
		<b>Reserves Total</b>	<b>24,735</b>	<b>-</b>	<b>-</b>	<b>24,438</b>			<b>-</b>	
		<b>Sewer Fund Total</b>	<b>2,373,596</b>	<b>2,452,053</b>	<b>2,443,412</b>	<b>3,023,130</b>			<b>7,277,804</b>	

Town of Exeter  
 Public Works Maintenance-Town Buildings  
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Org	Object	Description	2021 Actual	2022 Budget	2022 Actual: August	2023 Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/(Decrease)	2023 Prelim Budget vs. 2022 Budget %-Difference	Explanation
<b>Recreation Center</b>									
01419407	55022	Parks& Rec- Building Maintenance	13,131	6,000	11,285	6,000	-	0.00%	Pool House, Court St bldg & garage
01419407	55092	Parks & Rec- Electricity	11,907	12,000	7,545	12,000	-	0.0%	Supply- UMG fixed contract price \$0.0747 per kwh expires 10/31/25; Delivery- Unutil
01419407	55194	Parks & Rec- Natural Gas	5,271	6,300	4,216	7,550	1,250	19.8%	Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419407	55326	Parks & Rec-Water/Sewer Bills	701	1,000	415	1,000	-	0.0%	Court St bldg & garage, Town House Common
		<b>General Expenses Total</b>	<b>31,010</b>	<b>25,300</b>	<b>23,461</b>	<b>26,550</b>	<b>1,250</b>	<b>4.9%</b>	
		<b>Recreation Center Total</b>	<b>31,010</b>	<b>25,300</b>	<b>23,461</b>	<b>26,550</b>	<b>1,250</b>	<b>4.9%</b>	
<b>Town Hall</b>									
01419408	55022	Town Hall- Building Maintenance	12,780	10,000	10,827	10,000	-	0.0%	Restrooms, heating system, lighting, doors, locks
01419408	55092	Town Hall- Electricity	8,759	8,500	4,746	8,500	-	0.0%	Supply- UMG fixed contract price \$0.0747 per kwh expires 10/31/25; Delivery- Unutil
01419408	55194	Town Hall- Natural Gas	9,880	12,000	7,953	14,200	2,200	18.3%	Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419408	55326	Town Hall- Water/Sewer Bills	2,514	2,000	756	2,000	-	0.0%	Water/Sewer rate increases
		<b>General Expenses Total</b>	<b>33,932</b>	<b>32,500</b>	<b>24,282</b>	<b>34,700</b>	<b>2,200</b>	<b>6.8%</b>	
		<b>Town Hall Total</b>	<b>33,932</b>	<b>32,500</b>	<b>24,282</b>	<b>34,700</b>	<b>2,200</b>	<b>6.8%</b>	
<b>Town Office</b>									
01419409	55022	Town Office- Building Maintenance	8,832	12,000	12,686	12,000	-	0.0%	HVAC, fans, lighting, carpet cleaning, electrical circuits, doors, locks, office configs
01419409	55092	Town Office- Electricity	16,465	16,000	10,177	16,000	-	0.0%	Supply- UMG fixed contract price \$0.0747 per kwh expires 10/31/25; Delivery- Unutil
01419409	55194	Town Office- Natural Gas	4,562	6,000	3,581	6,500	500	8.3%	Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419409	55326	Town Office- Water/Sewer Bills	1,155	1,300	685	1,300	-	0.0%	Water/Sewer rate increases
		<b>General Expenses Total</b>	<b>31,013</b>	<b>35,300</b>	<b>27,129</b>	<b>35,800</b>	<b>500</b>	<b>1.4%</b>	
		<b>Town Office Total</b>	<b>31,013</b>	<b>35,300</b>	<b>27,129</b>	<b>35,800</b>	<b>500</b>	<b>1.4%</b>	
<b>Senior Center</b>									
01419410	55022	Sr Center -Building Maintenance	2,407	4,000	949	4,000	-	0.0%	Heating system, air conditioners, lighting, plumbing & electrical
01419410	55092	Sr Center- Electricity	4,580	5,000	2,593	5,000	-	0.0%	Supply- UMG fixed contract price \$0.0747 per kwh expires 10/31/25; Delivery- Unutil
01419410	55194	Sr Center - Natural Gas	3,144	4,200	2,431	4,500	300	7.1%	Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419410	55326	Sr Center- Water/Sewer Bills	1,355	1,100	862	1,100	-	0.0%	Water/Sewer rate increases
		<b>General Expenses Total</b>	<b>11,487</b>	<b>14,300</b>	<b>6,836</b>	<b>14,600</b>	<b>300</b>	<b>2.1%</b>	
		<b>Senior Center Total</b>	<b>11,487</b>	<b>14,300</b>	<b>6,836</b>	<b>14,600</b>	<b>300</b>	<b>2.1%</b>	
<b>Safety Complex</b>									
01419411	55022	SC- Building Maintenance	17,069	14,000	17,803	14,000	-	0.0%	HVAC, vehicle exhaust, lighting, carpeting, electrical, plumbing, 10 - 12' high overhead doors, 24/7 operation
01419411	55092	SC- Electricity	36,874	37,000	19,042	33,000	(4,000)	-10.8%	Supply- UMG fixed contract price \$0.0747 per kwh expires 10/31/25; Delivery- Unutil
01419411	55194	SC- Natural Gas	11,606	13,000	8,523	16,500	3,500	26.9%	Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419411	55326	SC- Water/Sewer Bills	8,882	8,500	4,406	8,500	-	0.0%	Water/Sewer rate increases
		<b>General Expenses Total</b>	<b>74,431</b>	<b>72,500</b>	<b>49,773</b>	<b>72,000</b>	<b>(500)</b>	<b>-0.7%</b>	
		<b>Safety Complex Total</b>	<b>74,431</b>	<b>72,500</b>	<b>49,773</b>	<b>72,000</b>	<b>(500)</b>	<b>-0.7%</b>	

Town of Exeter  
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Org	Object	Description	2021 Actual	2022 Budget	2022 Actual: August	2023 Budget	2023 Prelim Budget vs. 2022 Budget \$ Increase/-(Decrease)	2023 Prelim Budget vs. 2022 Budget %-Difference	Explanation
<b>DPW Complex</b>									
									HVAC, unit heaters, lighting, electrical, 16 - 12' overhead doors, waste oil furnace, well pump, wash bay, admin building, hwy/maint garages, salt barn
01419412	55022	DPW Complex- Building Maintenance	16,404	14,000	21,586	14,000	-	0.0%	Supply- UMG fixed contract price \$0.747 per kwh expires 10/31/25;
01419412	55092	DPW Complex- Electricity	15,521	15,000	9,453	15,000	-	0.0%	Delivery- Unutil
01419412	55194	DPW Complex Natural Gas	12,555	18,500	11,158	22,100	3,600	19.5%	Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419412	55326	DPW Complex- Water/Sewer Bills	2,468	2,700	1,751	2,700	-	0.0%	Water/Sewer rate increases
		<b>General Expenses Total</b>	<b>46,948</b>	<b>50,200</b>	<b>43,948</b>	<b>53,800</b>	<b>3,600</b>	<b>7.2%</b>	
		<b>DPW Complex Total</b>	<b>46,948</b>	<b>50,200</b>	<b>43,948</b>	<b>53,800</b>	<b>3,600</b>	<b>7.2%</b>	
<b>10 Hampton Road</b>									
01419420	55022	PR 10 Hampton Rd- Building Maintenance				3,000	3,000		First year best estimate, comparable to Senior Ctr
01419420	55092	PR 10 Hampton Rd- Electricity				5,000	5,000		First year best estimate, comparable to Senior Ctr
01419420	55194	PR 10 Hampton Rd- Natural Gas				4,500	4,500		Supply new Direct Energy- fixed price contract \$9.84/MMBTU thru 10/24 (previous Sprague contract \$0.5690/therm); Delivery- Unutil
01419420	55326	PR 10 Hampton Rd- Water/Sewer Bills				1,100	1,100		First year best estimate, comparable to Senior Ctr
		<b>PR 10 Hampton Road</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>13,600</b>	<b>13,600</b>		
<b>Train Station</b>									
01419413	55092	Train Station-Electricity	836	9,000	450	2,000	(7,000)	-77.8%	Supply- UMG fixed contract price \$0.747 per kwh expires 10/31/25;
01419413	55293	Train Station- Supplies	1,324	3,800	175	3,800	-	0.0%	Delivery- Unutil
01419413	55326	Train Station- Water/Sewer Bills	76	135	37	135	-	0.0%	Light fixtures, ice melt, electrical breakers, signage
01419413	55546	Train Station- Liability Insurance	22,603	23,790	14,454	23,790	-	0.0%	Water for Train Station (seasonal) Platform Lease Liability for Train Station (from GG Liability Ins.)
		<b>General Expenses Total</b>	<b>24,839</b>	<b>36,725</b>	<b>15,116</b>	<b>29,725</b>	<b>(7,000)</b>	<b>-19.1%</b>	
01419413	55305	Train Station- Platform Lease	3,439	3,400	3,697	3,882	482	14.2%	Platform Lease for Train Station
		<b>Capital Outlay Total</b>	<b>3,439</b>	<b>3,400</b>	<b>3,697</b>	<b>3,882</b>	<b>482</b>	<b>14.2%</b>	
		<b>Train Station Total</b>	<b>28,278</b>	<b>40,125</b>	<b>18,812</b>	<b>33,607</b>	<b>(6,518)</b>	<b>-16.2%</b>	
<b>Swasey Parkway</b>									
01458908	51200	SP- Swasey Pkwy Sal/Wages PT			26		-		
01458908	52200	SP- Swasey Pkwy -FICA			2		-		
01458908	52210	SPSwasey Pkwy-Medicare			0		-		
01458908	55092	SP- Swasey Pkwy- Electricity	950	950	863	950	-	0.0%	Electricity
01458908	55295	SP- Swasey Pkwy Maintenance	10,000	10,000	10,059	10,000	-	0.0%	Mowing and maintenance
		<b>Swasey Parkway Total</b>	<b>10,950</b>	<b>10,950</b>	<b>10,950</b>	<b>10,950</b>	<b>-</b>	<b>0.0%</b>	
<b>Other Town Structures</b>									
01419414	55015	OTS-Bandstand Maintenance	157	1,000	11	1,000	-	0.0%	Historic icon, specialty lighting
									Supply- UMG fixed contract price \$0.747 per kwh expires 10/31/25;
01419414	55092	OTS-Electricity-Other Town Bldgs	1,890	1,500	1,183	1,500	-	0.0%	Delivery- Unutil; Powderhouse, Bandstand, Raynes Barn, String
01419414	55147	OTS-Historical Society Bldg Maintenance	1,111	3,000	1,448	3,000	-	0.0%	Bridge heating system, air conditioner, lighting, electrical, plumbing, interior repairs
01419414	55225	OTS-Powder House Maintenance	44	1,000	298	1,000	-	0.0%	ground and exterior lighting fixtures, flag, pole (subject to vandalism)
01419414	55268	OTS-Simpson Estate Maintenance	-	1,000	780	1,000	-	0.0%	major maintenance
01419414	55372	OTS-Raynes Barn Building Maintenance	51	500	-	500	-	0.0%	Maintenance - Transferred from Con Comm
		<b>General Expenses Total</b>	<b>3,254</b>	<b>8,000</b>	<b>3,720</b>	<b>8,000</b>	<b>-</b>	<b>0.0%</b>	
		<b>Other Town Structures Total</b>	<b>3,254</b>	<b>8,000</b>	<b>3,720</b>	<b>8,000</b>	<b>-</b>	<b>0.0%</b>	
01419406	55177	PM- Maintenance Projects	85,472	100,000	30,574	100,000	-	0.0%	
		<b>Total Maintenance Projects</b>	<b>85,472</b>	<b>100,000</b>	<b>30,574</b>	<b>100,000</b>	<b>-</b>	<b>0.0%</b>	
01419414	55549	Covid-19 Building Expenses	3,585	5,000	5,000	-	(5,000)	-100.0%	Covid-19 for Town Buildings
		<b>Total Covid-19 Building Expenses</b>	<b>3,585</b>	<b>5,000</b>	<b>5,000</b>	<b>-</b>	<b>(5,000)</b>	<b>-100.0%</b>	
		<b>Town Buildings/Maintenance Total</b>	<b>360,361</b>	<b>394,175</b>	<b>244,486</b>	<b>403,607</b>	<b>9,432</b>	<b>2.4%</b>	

**Town of Exeter  
Leases/Vehicles  
2023 Preliminary Budget**

**General Fund**

**2023**

<u>Obj</u>	<u>Object</u>	<u>Leases</u>	
01419416	57005	GG- CO - Leases	
			77,949 E-One Pumper Fire Truck, Lease ends 2024
			72,363 E-One Pumper Fire Truck, Lease ends 2031
			51,271 SCBA Fire Equipment
			2,100 Patrol Motorcycle
		<b>Total GF Leases</b>	<b><u>203,683</u></b>
		<b><u>Vehicle Purchases</u></b>	
01419418	57012	GG- CO - Vehicles	-
		<b>Total GF Vehicle purchases</b>	<b><u>-</u></b>
		<b>Sub-Total GF</b>	<b><u>203,683</u></b>
		<b>Total GF</b>	<b><u>203,683</u></b>

**Water Fund**

**Obj      Object   Vehicle Purchases**

02490027	55318	WF- CO - Leases	15,329	Hook Lift Truck, Lease ends 2023
		<b>Total WF Leases</b>	<b><u>15,329</u></b>	
02490027	57009	WF-CO- Capital Outlay - Vehicle		
		<b>Total WF Vehicle purchases</b>	<b><u>-</u></b>	
		<b>Total WF</b>	<b><u>15,329</u></b>	

**Sewer Fund**

**Obj      Object   Leases**

03490237	57010	SF- CO - Leases	15,329	Hook Lift Truck, Lease ends 2023
		<b>Total SF Leases</b>	<b><u>15,329</u></b>	
		<b><u>Vehicle Purchases</u></b>		
03490237	57009	SF-CO- Capital Outlay - Vehicle		
		<b>Total SF Vehicle purchases</b>	<b><u>-</u></b>	
		<b>Total SF</b>	<b><u>15,329</u></b>	

## **Tax Abatements, Veteran's Credits, Exemptions**

## **Permits & Approvals**

## **Town Manager's Report**



## **Correspondence**