

Select Board Meeting
Tuesday, January 17th, 2023, 7:00 p.m.
Nowak Room, Town Offices
10 Front Street, Exeter NH 03833

Meeting in the Nowak Room at the Town Office Building. For virtual access, see instructions below.

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Contact us at extvg@exeternh.gov or 603-418-6425 with any technical issues.

AGENDA

1. Call Meeting to Order
2. Public Comment
3. Proclamations/Recognitions
 - a. Proclamations/Recognitions
4. Approval of Minutes
 - a. Regular Meeting: January 3rd, 2023
 - b. Regular Meeting: January 9th, 2023
5. Appointments
6. Discussion/Action Items
 - a. Public Hearing: FY23 Bonds, Budget & Warrant Articles
7. Regular Business
 - a. Tax Abatements, Veterans Credits & Exemptions
 - b. Permits & Approvals
 - c. Town Manager's Report
 - d. Select Board Committee Reports
 - e. Correspondence
8. Review Board Calendar
9. Non-Public Session
10. Adjournment

Niko Papakonstantis, Chair
Select Board

Posted: 1/13/23 Town Office, Town Website

Persons may request an accommodation for a disabling condition in order to attend this meeting. It is asked that such requests be made with 72 hours notice.

AGENDA SUBJECT TO CHANGE

Minutes

Select Board Meeting
Tuesday January 3, 2023
7 PM
Nowak Room, Town Offices
Draft Minutes

1. Call Meeting to Order

Members present: Julie Gilman, Molly Cowan, Lovey Roundtree Oliff, Niko Papakonstantis, Nancy Belanger, and Assistant Town Manager Melissa Roy were present at this meeting. Town Manager Russ Dean was present via Zoom; he stated that he was unable to attend in person and was alone in the room. The meeting was called to order by Mr. Papakonstantis at 7 PM.

2. Public Comment

- a. There was no public comment at this meeting.

3. Proclamations/Recognitions

- a. There were no proclamations or recognitions at this meeting.

4. Approval of Minutes

- a. Regular Meeting: December 19, 2022

MOTION: Ms. Oliff moved to approve the meeting minutes of December 19, 2022 as presented. Ms. Belanger seconded. The motion passed 5-0.

5. Appointments

- a. There were no appointments at this meeting.

6. Discussion/Action Items

- a. PEA Updates

Principal Bill Rawson was present to give an update on Phillips Exeter Academy. He gave a brief history of the Academy, which was founded in 1781. They are a non-profit but pay substantial property tax on their residential buildings. Currently masks are optional. They no longer maintain a Covid dashboard as they are no longer doing surveillance testing. They opened a new dormitory in September on Front Street, and he's happy with the result, it looks like it's been there a long time. The 35 High Street development went through the Planning and Zoning process and will have 12 new faculty residential units. Over spring break, they will tear down a dining hall on Spring Street and build a new one. The former Davis Library will be reclaimed as the home of the Classics Department, which will require some construction. The renovation of the main Academy building will start this summer, when it will be converted to geothermal heating; this will help reduce carbon emissions. It's part of their educational mission to be good stewards of the environment. He added that if the Board has any questions or ideas for the Academy to please reach out to him.

Ms. Gilman asked how to find out what's open to the public at the Performing Arts Center. Mr. Rawson said he would have to get that information

for her. Ms. Oliff mentioned that many of the Academy's events are live streamed.

Ms. Belanger asked about the Academy's sustainability efforts. Mr. Rawson spoke about composting, reducing water usage, and LEED certification.

Mr. Rawson mentioned that Diversity, Equity, and Inclusion is one of his highest priorities.

b. Health Officer Update/Seacoast Private Well Initiative

Health Officer James Murray was present to give the Board an update per RSA 128:3. On January 11th at the HS there will be a free water-testing program for well owners. There are new Covid variants, but we continue to follow the same recommendations from the State and the CDC. We should continue to use the Hospital as a gauge to see if any action is necessary. We got our newest FDA Food Code; our ordinances are written to automatically adopt the latest food code. There were a few small changes, but they were pretty easy. Handwashing temperatures went from over 100 degrees to 80 degrees. We are now allowed to determine whether pet dogs should be allowed in outdoor seating areas. Ms. Oliff asked Mr. Murray to look into what concerns about this are out there. He said he will be attending a meeting of self-inspecting towns later this month and it will likely be discussed there. He is hoping to bring more public health programs to town. He will be reaching out to Exeter Hospital on their recent needs assessment.

Ms. Cowan asked Mr. Murray to get in touch with the schools to see if we can ensure kids are getting enough to eat now that the Covid-era free lunch program has ended.

c. FY23 Bonds, Budget & Warrant Articles

Finance Director Corey Stevens and Budget Recommendations Committee Chair Bob Kelly were present to discuss the budget.

Ms. Belanger asked if we should increase line item 55170, the Legal budget. She said it's been at \$80,000 for a while and we've come close to going over. In 2021, the actual was \$91,924. As of September, the 2022 actual was \$61,325. Mr. Dean said in any given year, we'll spend the \$80,000. If we wanted to move that to \$90,000, we would probably spend that. In 2021, we did the collective bargaining agreements, so that was high. Mr. Stevens said we've spent \$77,500 YTD in December, but the year is not finalized.

MOTION: Ms. Belanger moved to increase line item 55170, Legal, from \$80,000 to \$100,000. Ms. Gilman seconded. Mr. Papakonstantis, Ms. Belanger, Ms. Gilman, and Ms. Cowan voted aye; Ms. Oliff voted nay. The motion passed 4-1.

Ms. Belanger said regarding Police and Fire Community Relations, which is line item 55043 for both Departments, we've been doing \$5,000 for the Police Department social media budget and the proposal was to include the Fire Department at \$2,500. The social media posts are informative and fun. Mr.

Papakonstantis said Jason Schreiber worked with Chief Poulin on the Police Department social media, and the request came in to expand this to the Fire Department. The BRC recommended only \$2,500, but Ms. Belanger is asking for the full \$5,000. We have a shrinking community newspaper presence. We had a tragic incident a month ago, and the Police Department getting the message out quickly was beneficial to the community. He asked the Town Manager about a quote for Mr. Schreiber working with all town departments, and it would be \$8,000, in addition to the cost of Police and Fire. This would be for 2-3 posts per week. Ms. Oliff said that's a lot of money for that number of posts. Many people are social media savvy and could fill that role. If we posted a part-time social media position we would have quite a few candidates.

Ms. Cowan said if people need the Police they will find them. What really needs communication is information from Public Works and the Town Offices. It's helpful to have someone who knows how to write and communicate. \$18,000 is not a lot for a communications person for the town. Mr. Papakonstantis said a position we create is difficult to get rid of, whereas at the end of the year if this doesn't work out we can move on. There are town committees that want to disseminate information right now and can't because it's under the town seal. A person in this role could sign off on posts.

Ms. Oliff said we should define the need before we fill the position. If you let a person dictate what they will be paid, they will tend to ask for the most they can get. Mr. Papakonstantis said if you break down the number of hours he will spend, he's likely undercutting himself on the cost. Ms. Oliff said we don't have enough information.

Mr. Dean said Mr. Schreiber has years of experience as a reporter and a writer, and knows his way around social media. This kind of writing and publishing would cost a lot more if we were to hire outside. Ms. Roy said Mr. Schreiber originally asked for \$7,500 just for Police because of the amount of hours he's spending attending events in town.

Mr. Kelly said the Police budget for this is still \$7,500. Ms. Roy said that's not just Mr. Schreiber's work, it also pays for National Night Out and other events.

Ms. Belanger asked that Mr. Schreiber to provide more data on his work. Mr. Dean said he can get that for the next meeting.

Ms. Belanger said she also asked the Conservation Commission to come to the Board to discuss the Conservation Fund request.

Mr. Papakonstantis said he would like to add a budget line item under Parks and Rec with a \$1 placeholder for the costs of the water refilling stations. Mr. Dean said that could be added to the Parks and Rec budget as a stand-alone item at \$1, and then charge against it. Ms. Roy said that currently comes out of the Rec Revolving Fund. Mr. Kelly said there are questions regarding the logistics of providing water. The charge may not be part of the Parks and Rec budget, it could be part of the overall town budget. Mr. Papakonstantis said the Board will consider the issue again at the next meeting.

7. Regular Business

a. Tax Abatements, Veterans Credits and Exemptions

MOTION: Ms. Gilman moved to approve a Solar Exemption for 51/9 in the amount of \$14,500 for tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Veterans Credit for 47/8/303 in the amount of \$500 for tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Veterans Credit for 68/6/412 in the amount of \$500 for tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Disability Veterans Credit for 68/6/412 in the amount of \$2,000 for tax year 2023. Ms. Belanger seconded. The motion passed 5-0.

b. Permits & Approvals

Mr. Papakonstantis said there were several memos from Deputy Fire Chief Jason Fritz. The first is a recommendation that the Board approve the naming of a private way to Lamont Place. This is in response to confusing numbering on Tan Lane.

MOTION: Ms. Belanger moved to approve the renaming of a private way to Lamont Place. Ms. Gilman seconded. The motion passed 5-0.

Mr. Papakonstantis said similarly the Board was asked to address discrepancies on Gilman Lane, specifically one of the new PEA housing projects. Ms. Gilman said there's also a spur off of Gilman Lane that will be its own road. Mr. Dean said we can wait on this until there's more information.

Mr. Papakonstantis said there's a memo on behalf of the E911 Committee regarding a proposed subdivision on Drinkwater Road.

MOTION [not voted]: Ms. Belanger moved to authorize the change of address from 54 Drinkwater Rd to 52 Drinkwater Road for emergency responders to more easily locate the property. Ms. Cowan seconded. Ms. Gilman said she thought the application was for a subdivision where one address is 52 and one is 54. Mr. Papakonstantis said they will need further information. Ms. Belanger withdrew her motion and Ms. Cowan withdrew her second.

c. Town Manager's Report

- i. The Siphons project is ongoing. Swasey Parkway has been closed for this work to take place. Town Counsel has checked with probate court, but there are no updates on Swasey Parkway.
- ii. Because of the Sunday holiday, trash pickup is on the regularly scheduled day. Christmas tree pickup is the week of January 9th.
- iii. He's meeting with Community Power to talk about the policies that go with the next community power efforts.

- iv. He's meeting with folks from the Downeaster to talk about grant opportunities. Ms. Gilman asked him to ask about requests for a "Quiet Zone."

d. Select Board Committee Reports

- i. Ms. Belanger said the Planning Board met to discuss a case on Beech Hill Road, which reduced their ask to three houses. That was approved. There was a lot line adjustment on Hillside Ave. Hampshire Development Corporation had a site plan review for a downtown property; they wanted to add some apartments and parking, but that will come back to a future meeting. Gwen English reached out regarding Helpsy, a textile recycling, sustainability-focused company. They would come present at a Select Board meeting via Zoom if the Board is interested. They are not willing to come to Exeter unless more people organize a pickup.
- ii. Ms. Gilman had no report.
- iii. Ms. Cowan had no report.
- iv. Ms. Oliff had no report. She said the issue with Helpsy is the communication piece. Having a presentation at a Board meeting doesn't necessarily reach the public. This might be a good thing for the social media person the Police are using. Ms. Roy said we could have EXTV pull out short segments of meetings that are more relevant to the public and post them online.
- v. Mr. Papakonstantis had no report. There is a public meeting on Thursday Jan 5th to review the town zoning update.

e. Correspondence

- i. A letter to the Town Clerk regarding voting in local elections. He is planning to meet these individuals to address their concerns.
- ii. A letter from Chris Zigmont regarding concerns about the hearing on the single-use plastic ordinance.
- iii. A response from Chair Jay Meyers of the Exeter Heritage Commission to a resident concern.
- iv. An update from the Department of Transportation with an update on the sale of State-owned land in Exeter.

8. Review Board Calendar

- a. The next meetings are Monday, January 9th and January 30th. The budget hearing is Tuesday, January 17th.

9. Non-Public Session

MOTION: Ms. Belanger moved to enter into non-public session under RSA 91-A:3II(a). Ms. Gilman seconded. In a roll call vote, the motion passed 5-0.

10. Adjournment. The Board emerged from non public session.

Respectfully Submitted,
Joanna Bartell
Recording Secretary

Select Board Meeting
Monday January 9, 2023
6:15 PM
Nowak Room, Town Offices
Draft Minutes

1. Call Meeting to Order

Members present: Julie Gilman, Molly Cowan, Lovey Roundtree Oliff, Niko Papakonstantis, Nancy Belanger, Town Manager Russ Dean, and Assistant Town Manager Melissa Roy were present at this meeting. The meeting was called to order by Mr. Papakonstantis at 6:15 PM.

2. Non-Public Session

MOTION: Ms. Gilman moved to enter into non-public session under RSA 91-A:3II(L). Ms. Belanger seconded. In a roll call vote, all were in favor and the motion passed 5-0.

The Board emerged from non public session.

3. Public Comment

- a. There was no public comment at this time.

4. Proclamations/Recognitions

- a. Maple the Comfort Dog

Police Chief Stephan Poulin introduced Maple the Comfort Dog and her handler, Bailey Texeira, to the Board. Chief Poulin said regarding fundraising, the UFO patch did very well, with 200 patches selling out in 15 minutes; they will order more next time. The PEA Faculty and Staff raised money for Maple as well. The intention is for the program to be fully funded by donations. Any Department heads can reach out about having Bailey visit. Mr. Papakonstantis said this is an example of how the Police are proactive about providing comfort to people in need. Mr. Dean thanked Chief Poulin for hearing ideas like this and following up on them.

5. Approval of Minutes

- a. Regular Meeting: January 3, 2023
 - i. The minutes were not reviewed at this time.

6. Appointments

- a. There were no appointments made at this meeting.

7. Discussion/Action Items

- a. Community Power Aggregation Committee

Cliff Sinnott and Nick Devonshire of the Community Power Aggregation Committee were present to discuss updates to the Community Power Aggregation effort; Stephanie Marshall of the CPAC and Henry Herndon of CPCNH were present remotely via Zoom. Mr. Devonshire said there will be an

initial notification of rates to every resident, but no notification when the rates change every six months, although the information can be found online. Opt-out notification is sent out 30 days before launch, likely in early March 2023. The switch is targeted for April 2023.

Mr. Papakonstantis asked if all residents will be enrolled unless they opt out. Mr. Devonshire said only those on the default service now; if they've already switched out to a different service, they will not.

Mr. Papakonstantis asked what we are doing to address public questions. Mr. Dean said we will have a dedicated area on the website and point people with questions to CPCNH. Mr. Devonshire said there will be a call center with folks educated on the plan, although they may not be able to give specifics for Exeter.

MOTION: Ms. Belanger moved that the Exeter Select Board hereby authorizes the Town Manager to enter into the Cost Sharing Agreement and Member Services Contract for the Complete Service Bundle with the Community Power Coalition of New Hampshire, with Town Manager Russell Dean as the Authorized Officer and with elections on page 21 of the agreement being yes; and be it further moved, that the Exeter Select Board hereby approves the CPCNH's Data Security and Privacy, Energy Portfolio Risk Management, Rates, and Financial Reserves Policies; and also approves the amendments to the Electric Aggregation Plan for Exeter Community Power as presented in tonight's Select Board agenda packet. Ms. Gilman seconded. The motion passed 5-0.

b. Town Conservation Lands

Conservation and Sustainability Planner Kristen Murphy and Andrew Koff and Trevor Mattera of the Conservation Commission were present to talk about town conservation lands.

Mr. Mattera said it's not a matter of conserving as many acres as possible, there's scientific data that goes into prioritizing. The 2021 NH Coastal Water Conservation Plan is a regional plan which looks at such priorities as wildlife and habitat, groundwater protection, and climate adaptation, and it informs Exeter's priorities. Overall, 32% of Exeter is conserved, which is an admirable number. The percent of CFAs (conservation focus areas) protected is 48%.

Mr. Koff said this is regarding the \$50,000 request for the Conservation Fund. The majority of conservation land is in conjunction with development in town, such as the Gateway Project, Rose Farm, and 40 Epping Road. The Exeter Planning ordinance looks to cluster development in one part of a parcel and conserve the back part. The \$50,000 will help us explore potential projects, it's not just for purchasing the property.

Ms. Belanger said this came up because of a comment at the Budget Recommendation Committee meeting about where we want to go with conservation. The town supports conservation land, and this information gives us a broader picture. This isn't about conservation or housing; we can do both responsibly.

Ms. Murphy said 48% of our priority areas are preserved, which speaks to the science being consistent. We've also protected prime agricultural soils through conservation easements.

Mr. Papakonstantis asked about the existing balance of the Conservation Fund. Ms. Murphy said the fund has \$150,000; \$50,000 is committed to Raynes Farm, so this \$50,000 will get us back to \$150,000. Mr. Papakonstantis asked if \$50,000 is enough for Raynes Farm. Ms. Murphy said no, but we are looking into fundraising. The request was \$100,000 a few years ago, but it was reduced to \$50,000, so we're trying to stick to that. We can address the barn's structural issues, but we don't have \$12,000 for a stairway and \$8-9,000 for fire suppression. We did apply for a Hometown Grant which would cover all of our needs. She added that we have a contractor ready to go.

c. Black Heritage Park Update

Renay Allen gave an update on the Black Heritage Pocket Park proposal. This park would honor the historical Black community which settled in Exeter after the Revolutionary War. The community was focused near Swasey Parkway so that's why it was chosen as a site for the pocket park. She is donating the profits from a series of local mysteries to pay for the pocket park. A committee of seven was formed to inform the public about the proposal and present a design to the Select Board. They took a break while the town worked on partially closing the Parkway. The committee will partner with the Black Heritage Trail of NH on this project in 2024. She mentioned three locations which are being considered on the non-river side of Swasey Parkway. She thanked the members of the Pocket Park Committee and those who aided in their efforts.

d. FY23 Bonds, Budget, and Warrant Articles

Finance Director Corey Stevens, BRC Chair Bob Kelly, and Fire Chief Eric Wilking were present to discuss the proposed budget.

Ms. Belanger said she supports \$5,000 for the Fire Department Social Media. For budget reasons it was recommended to be cut in half, but she supports the full amount. The FD cut other money from their budget to support that request. The PD was the pilot program, and was very successful. It's important to get information out to the public.

Ms. Cowan said the Communications Committee endorsed having a communication team, which is a step we're probably not going to take. The committee had concerns that the social media consultant is not part of some larger plan that uses current staff and takes into account the communication needs of different Departments. The committee supported \$5,000 for the PD and \$2,500 for the FD, but just because they didn't want to touch anything already in place. Ms. Belanger said having both the PD and the FD work on with Mr. Schreiber but only giving the FD half doesn't make sense. She doesn't think the rest of the Departments are ready for this. Ms. Cowan said she would like to see

EXTV incorporated, but Ms. Belanger said she doesn't want to be throwing more responsibility on them right now.

Chief Wilking said he's respectful of the budget process. The FD found \$2,500 in the 2022 budget that we hadn't spent. We put out social media now, but it's reactive. Jason Schreiber prompts us with ideas. On the day of the train accident, a quick text to Mr. Schreiber about alternate routes had a post hit almost immediately. Having someone handle that was invaluable. The FD is relying on EXTV to get the word out about the situation with the current building, but Jason Schreiber also has a role in that. It's an opportunity for the entire town to have a writer who can create politically correct, "safe" stories. It keeps us out of trouble.

Mr. Papakonstantis said the increased number of engagements on social media are telling. We have a Communications Committee that gives us good ideas, but we have limited resources for a Communications Director or Communications Department. Having an experienced writer, journalist, and PR person is a benefit. If we decide to move forward, unlike hiring someone, if in a year we're not getting the return on investment, we can part ways.

Mr. Papakonstantis asked Mr. Schreiber to speak about his role.

Mr. Schreiber said he was a reporter for 27 years in NH, but left in October 2021 and started working for Chief Poulin to boost the Police media presence. The reach is up 600% since he started. The hours he spends add up, and include him attending programs with Police and Fire to document what they do. It's not just posting about upcoming events. Many of the posts have been picked up as news stories. He's giving the town the opportunity to hire a professional writer to address the town's needs. The town would be hard-pressed to find anyone in a PR company who will do what he does. He's in Exeter trying to find things that keep the content going.

Ms. Oliff said he's providing a service that wasn't well explained. If she'd had these details, it would have been a different conversation last week.

Mr. Papakonstantis asked if he's doing this for any other towns, and Mr. Schreiber said no, and he has no plans to expand to other towns. He mentioned that he also coordinated with reporters trying to get information from the Police Department on the Volvo Dealership crash. Mr. Papakonstantis said the local newspaper is stretched very thin, so Mr. Schreiber is a valuable resource. Mr. Dean said he was also at the water trough dedication and Jennifer Perry's retirement.

MOTION: Ms. Belanger moved to increase Fire Department line item 55043, Community Relations, from \$2,500 to the original \$5,000. Mr. Papakonstantis seconded. Ms. Gilman said she's frustrated that we're still having these conversations about communication. We have a resource that's been tested and the feedback is it's working. We want to do stories about things that are good in this town. Ms. Cowan said she really wants to have a plan. We are undervaluing this. What's our bid responsibility? Do we have to do an RFP? We should do an assessment of Departmental needs. Ms. Belanger said this is just for the Fire Department. Mr. Papakonstantis said we may not be able to address anything beyond Police and Fire before the

budget is finalized. Maybe going forward we should have an RFP or reach out to other communities to see what they're doing. This isn't adding a budget line item, this is just increasing it to the original ask. Ms. Cowan said we're not having the discussion about what our town needs, it's just something that has been presented to us. Ms. Oliff, Mr. Papakonstantis, Ms. Gilman, and Ms. Belanger voted aye, and Ms. Cowan voted nay. The motion passed 4-1.

Mr. Dean said we're handling Mr. Schreiber's service as a sole source. There's not an active market out there; this has been created for us. Ms. Belanger said the DPW does a great job with social media, but she would like to see how this goes in the future and how we can get information out. She would like to continue to see statistics and talk about this again next year.

Mr. Papakonstantis said last week the Board proposed a line item for Parks and Rec water filling stations with a \$1 placeholder. Mr. Stevens said it's been added in.

Mr. Papakonstantis said the budget hearing is next Tuesday night.

Mr. Dean said regarding wage issues, he's looking at upping the \$40,000 in the current budget for reclassification to \$80,000 total plus \$10,000 each in water and sewer. This would be a \$60,000 increase. The reclassification study won't be done until the end of February. The \$40,000 additional could come from ARPA funds. Mr. Papakonstantis said he sees ARPA being for projects, not for wages, and the Board agreed. Mr. Stevens said with this increase, the overall budget increase is 3.1%. Mr. Papakonstantis questioned the point of getting the data if we're not going to have the resources to implement it. Mr. Dean said the current wage issue is unprecedented..

MOTION: Ms. Gilman moved to increase line item 55371, Wage Reclassification, to a total of \$80,000. Ms. Belanger seconded. The motion passed 5-0.

Mr. Dean said he and Mr. Stevens will create the new wage reclassification line items in Water and Sewer and bring them back next week.

8. Regular Business

a. Tax Abatements, Veterans Credits and Exemptions

MOTION: Ms. Gilman moved to approve a Solar Exemption for 61/18 in the amount of \$12,500 for the tax year 2023. Ms. Belanger seconded. All were in favor.

MOTION: Ms. Gilman moved to approve a Solar Exemption for 61/3 in the amount of \$11,500 for the tax year 2023. Ms. Belanger seconded. All were in favor.

MOTION: Ms. Gilman moved to approve a Veteran's Credit for 68/6/621 in the amount of \$500 for the tax year 2023. Ms. Belanger seconded. All were in favor.

MOTION: Ms. Gilman moved to approve a Veteran's Credit for 71/88 in the amount of \$250 for half ownership for 2023 and \$1,000 for Disability for half ownership for 2023. Ms. Belanger seconded. All were in favor.

MOTION: Ms. Gilman moved to approve a Veteran's Credit for 30/2 in the amount of \$500 for 2023. Ms. Belanger seconded. All were in favor.

MOTION: Ms. Gilman moved to approve a Veteran's Credit for 95/64/371 in the amount of \$500 for 2023. Ms. Belanger seconded. All were in favor.

Mr. Papakonstantis said the Board met with counsel to discuss abatement requests to avoid potential litigation for Riverwoods. There will be abatements for 2019 and 2020, and we've agreed to apply the same assessment in 2021, 2022, and 2023. The total abatement amount is \$1,349,548.37. In addition, both parties will continue to agree upon how the assessment for the property is derived in 2024 - 2029.

Ms. Gilman said regarding Town Hall, she applied for a grant from the NH Preservation Alliance which needs to be matched. She suggested using \$4,000 from the Town Hall Building Fund, which has a balance of around \$14,000.

MOTION: Ms. Gilman moved to approve the use of the Town Hall Revolving fund as matching funds for the NH Preservation Alliance Historic Building Assessment Grant for the Town Hall, not to exceed \$4,750 if the grant is awarded. Ms. Belanger seconded. The motion passed 5-0.

- b. Permits & Approvals
 - i. There were no permits or approvals considered at this meeting.
- c. Town Manager's Report
 - i. The Drinking Water Workshop is on Jan 11
 - ii. He's working on the budget and warrants for the budget hearing next week.
 - iii. He's meeting with reps from the Downeaster next week.
- d. Select Board Committee Reports
 - i. Ms. Oliff had no report.
 - ii. Ms. Cowan said the Board already heard about the Communications Advisory Committee meeting.
 - iii. Ms. Gilman had no report.
 - iv. Ms. Belanger attended a public meeting on the zoning ordinance change at the HS. 20 people were in attendance. There was a good Q&A. There will be two public meetings at the Planning Board level on this issue Jan 12 and Jan 26.
 - v. Mr. Papakonstantis said Sustainability ran concurrently with the Select Board meeting last week, so he doesn't have an update.
- e. Correspondence
 - i. An email from a resident regarding a pedestrian safety concern at Main Street School. Jay Perkins responded that he and Paul Vlasich have been working on this issue and will follow up with the resident.
 - ii. A letter to Mr. Winham from NH Business and Economic Affairs.

9. Review Board Calendar

- a. The next meetings are Tuesday, January 17 and Monday, January 30th

10. Non-Public Session

MOTION: Ms. Belanger moved to enter into non-public session under RSA 91-A:3II(a). Ms. Gilman seconded. In a roll call vote, the motion passed 5-0. The Board emerged from non public session.

11. Adjournment. Motion by Selectwoman Gilman to adjourn, seconded by Selectwoman Belanger. The Board stood adjourned at 9:10 PM.

Respectfully Submitted,
Joanna Bartell
Recording Secretary

Public Hearing: FY23 Bonds, Budget & Warrant Articles

**Legal Notice
NOTICE OF
PUBLIC HEARING
TOWN OF EXETER 2023
OPERATING BUDGET**
The Exeter Select Board hereby gives notice of a public hearing on the Town of Exeter Fiscal Year 2023 operating budget and all financial and other warrant articles on Tuesday, January 17th, 2023, at 7:00 p.m., in the Nowak Room of the Exeter Town Offices. This hearing will be held pursuant to RSA 32:5 and RSA 40:13.
Dated: December 20th, 2022.
Exeter Select Board
Niko Papakonstantis, Chair

**Legal Notice
NOTICE OF
PUBLIC HEARING
TOWN OF EXETER
2023 BONDS**

The Exeter Select Board hereby gives notice of a public hearing pursuant to RSA 33:8-a on the following projects requiring bonds and notes as part of the fiscal year 2023 town warrant:

1. Police Station and Fire Substation, \$16,300,000
2. Westside Drive Area Reconstruction, \$6,020,000
3. Intersection Improvements, \$798,000
4. Solar Array Landfill Property, \$1,452,990
5. Groundwater Source Development, \$500,000
6. Court Street Sewer Pump Station Equipment Replacement, \$400,000

The public hearing will be held on Tuesday, January 17th, 2023 commencing at 7:00 p.m. in the Exeter Town Offices, Nowak Room, 10 Front Street, Exeter, NH. The public is encouraged to attend.

Dated: December 20th, 2022
Exeter Select Board
Niko Papakonstantis, Chair

EXETER TOWN WARRANT – 2023

To the inhabitants of the Town of Exeter, in the County of Rockingham, in the said State, qualified to vote in Town affairs:

First Session

You are hereby notified that the first session (the Deliberative Session) of the Annual Town Meeting will be held on Saturday, February 4th, 2023 beginning at 9:00 a.m. at the Arthur L. Hanson III Center for the Performing Arts at Exeter High School, 1 Blue Hawk Drive. The first session will consist of explanation, discussion and debate of each of the following warrant articles, and will also afford voters who are present the opportunity to propose, debate and adopt amendments to warrant articles, except those articles in which wording is prescribed by state law.

Second Session

The second session of the annual town meeting, to elect town officers by official ballot and to vote on all warrant articles as they may have been amended at the first session, will be held on Tuesday, March 14th, 2023 at the Talbot Gymnasium at the Tuck Learning Center, 30 Linden Street. Polls for voting by official ballot will open at 7:00 a.m. and close at 8:00 p.m.

Article 1

To choose the following: 1 Moderator for a 2-year term; 2 Select Board for a 3-year term; 1 Town Clerk for a 3-year term; 1 Town Treasurer for a 3-year term; 3 Trustees of the Library for a 3-year term; 1 Trustee of Swasey Parkway for a 3-year term; 1 Trustee of Trust Funds for a 3-year term; 1 Trustee of the Robinson Fund for a 7-year term.

Article 2 Zoning Amendment #1: Are you in favor of the adoption of an Amendment to the Town of Exeter’s Zoning Ordinance to...as follows:

The Planning Board recommends this article _____.

Article 3 - Police Station and Fire Substation (\$16,300,000)

To see if the Town will vote to raise and appropriate the sum of sixteen million three hundred thousand and zero dollars (\$16,300,000) for the purpose of design, engineering and “net zero” construction of a new police station and fire substation on Continental Drive, and to authorize the issuance of not more than \$16,300,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service to be paid from the general fund. (Estimated Tax Impact: assuming 20 year bond at 4.00% interest: .65/1,000, \$65/100,000 of assessed property value). Bond payments would begin approximately one year after issuance.

(3/5 ballot vote required for approval.) _____ by the Select Board _____.

Article 4 – Westside Drive Area Reconstruction (\$6,020,000)

To see if the Town will vote to raise and appropriate the sum of six million twenty thousand and zero dollars (\$6,020,000) for the purpose of construction of water, sewer and drainage improvements in the Westside Drive area, and to authorize the issuance of not more than \$6,020,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. The Town will receive 20% debt forgiveness from NHDES to offset a portion of the cost of this project. Debt service will be paid from the general fund, water fund, and sewer fund. (Estimated Tax Impact: assuming 15 year bond at 4.00% interest: \$.115/1,000, \$11.50/100,000 of assessed property value). Bond payments would begin approximately one year after issuance.

(3/5 ballot vote required for approval.) _____ by the Select Board ____.

Article 5 – Intersection Improvements (\$798,000)

To see if the Town will vote to raise and appropriate the sum of seven hundred ninety eight thousand and zero dollars (\$798,000) for the purpose of making intersection improvements to the Pine Street, Linden Street, and Front Street intersection, and the Railroad Avenue, Winter Street and Columbus Street intersection, and to authorize the issuance of not more than \$798,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service will be paid from the general fund. (Estimated Tax Impact: assuming 10 year bond at 4.00% interest: .050/1,000, \$5.00/100,000 of assessed property value). Bond payments would begin approximately one year after issuance.

(3/5 ballot vote required for approval.) _____ by the Select Board ____.

Article 6 – Solar Array Landfill Property (\$1,452,990)

To see if the Town will vote to raise and appropriate the sum of one million four hundred fifty two thousand nine hundred and ninety dollars (\$1,452,990) to be added to Article 4 of the 2021 Town Meeting, for the purpose of constructing a solar array on Town owned land described as Map 98 Lot 3, and Tax Map 100 Lot 4, and authorize the issuance of not more than \$1,452,990 of bonds or notes to be added to \$3,617,629 in bonding authority approved by Article 4 of the 2021 Town Meeting, all in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service will be paid by the revenue generated by selling the power and Renewable Energy Certificates and the proceeds from the 30% Solar Investment Tax Credit. (Estimated Tax Impact: none, assuming revenues and assuming a 20 year bond at 4.00% interest). Bond payments would begin approximately one year after issuance.

(3/5 ballot vote required for approval.) _____ by the Select Board ____.

Article 7 – Groundwater Source Development (\$500,000)

To see if the Town will vote to raise and appropriate the sum of five hundred thousand dollars (\$500,000) for the purpose of continuing efforts to develop groundwater sources in the town, and to authorize the issuance of not more than \$500,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service to be paid from the Water Fund.

(3/5 ballot vote required for approval.) _____ by the Select Board _____.

Article 8 – Court Street Sewer Pump Station Equipment Replacement (\$400,000)

To see if the Town will vote to raise and appropriate the sum of four hundred thousand dollars (\$400,000) for the purpose of replacing aged equipment at the Court Street sewer pump station, and to authorize the issuance of not more than \$400,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service to be paid from the Sewer Fund.

(3/5 ballot vote required for approval.) _____ by the Select Board _____.

Article 9 – Choose Town Officers

To choose all other necessary Town Officers, Auditors or Committees for the ensuing year.

Article 10 – 2023 Operating Budget

Shall the Town of Exeter raise and appropriate as an operating budget, not including appropriation by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$21,287,697. Should this article be defeated, the default budget shall be \$21,049,573, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law, or the governing body may hold one special meeting, in accordance with RSA 40:13, X and XVI, to take up the issue of a revised operating budget only. (Estimated Tax Impact: .43/1,000 assessed property value, \$43/100,000 assessed property value).

(Majority vote required) _____ by the Select Board _____.

Article 11 – 2023 Water Fund Budget

Shall the Town of Exeter raise and appropriate as a water operating budget, not including appropriation by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$4,549,370. Should this article be defeated, the water default budget shall be \$4,391,224, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law.

(Majority vote required) _____ by the Select Board _____.

Article 12 – 2023 Sewer Fund Budget

Shall the Town of Exeter raise and appropriate as a sewer operating budget, not including appropriation by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$7,432,301. Should this article be defeated, the default budget shall be \$7,194,062, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law.

(Majority vote required) _____ by the Select Board ____.

Article 13 – Vactor Truck Replacement (\$548,369)

To see if the Town will vote to authorize the Select Board to enter into a 7-year lease/purchase agreement for \$548,369 for the purpose of lease/purchasing a replacement for a vactor truck in the Public Works Sewer Department, and to raise and appropriate the sum of one hundred thousand two hundred seventy three dollars (\$100,273), which represents the first of 7 annual payments (a total of \$636,108) for this purpose. This lease/purchase will contain an escape (non-appropriation) clause. This sum to come from sewer funds.

(Majority vote required) _____ by the Select Board ____.

Article 14 – Sewer Capacity Rehabilitation (\$380,000)

To see if the Town will raise and appropriate, through special warrant article, the sum of three hundred eighty thousand dollars (\$380,000), for the purpose of engineering services related to sewer capacity rehabilitation. This sum to come from sewer funds.

(Majority vote required) _____ by the Select Board ____.

Article 15 – Linden Street Bridge Rehabilitation (\$295,000)

To see if the Town will vote to raise and appropriate the sum of two-hundred ninety five thousand dollars (\$295,000) for the purpose of making repairs and rehabilitation of the Linden Street bridge. This sum to come from taxation. (Estimated Tax Impact: .132/1,000, \$13.17/100,000 assessed property value).

(Majority vote required) _____ by the Select Board ____.

Article 16 – Sidewalk Tractor #57 Replacement (\$177,705)

To see if the Town will vote to authorize the Select Board to enter into a 5-year lease/purchase agreement for \$177,705 for the purpose of lease/purchasing a replacement for a sidewalk tractor in the Public Works Department, and to raise and appropriate the sum of forty thousand two hundred eighty six dollars (\$40,286), which represents the first of 5 annual payments (a total of \$191,939) for this purpose. This lease/purchase will contain an escape (non-appropriation) clause. This sum to come from general taxation. (Estimated Tax Impact: .018/1,000, \$1.80/100,000 assessed property value).

(Majority vote required) _____ by the Select Board ____.

Article 17 – Appropriate to Capital Reserve Fund – Parks Improvements (\$100,000)

To see if the Town will vote to raise and appropriate the sum of one-hundred thousand dollars (\$100,000) to be added to the Parks Improvement Capital Reserve Fund previously established. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 18 – Appropriate to Sick Leave Trust Fund (\$100,000)

To see if the Town will vote to raise and appropriate the sum of one hundred thousand dollars (\$100,000) to be added to the Sick Leave Expendable Trust Fund previously established. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 19 – Highway Truck Replacement (\$53,558)

To see if the Town will raise and appropriate, through special warrant article, the sum of fifty three thousand five hundred and fifty eight dollars (\$53,558), for the purpose of purchasing a replacement for Highway Truck #5, purchased in 2011. This replacement is for an existing ½ ton truck to a 1/2 ton F150 4X4 with a plow package. This vehicle is primarily used for everyday activities, and one of the departments on call trucks. It is used with vehicle-mounted arrow board during traffic control operations. It is also used to transport manually operated snow blowers to clear cross walks, building approaches, ramps, train station, and Lincoln Street. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 20 – Public Works Facility Garage (\$50,000)

To see if the Town will raise and appropriate, through special warrant article, the sum of fifty thousand dollars (\$50,000), for the purpose of design work on a new garage at the Public Works Complex on Newfields Road. This sum to come from unassigned fund balance \$25,000, water funds \$12,500, and sewer funds \$12,500). (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 21 – Downtown Parking, Pedestrian, and Traffic Analysis (\$50,000)

To see if the Town will raise and appropriate, through special warrant article, the sum of fifty-thousand dollars (\$50,000), for the purpose of conducting a traffic and parking, traffic and pedestrian analysis in the downtown area to include a portion of Front Street, Water Street, String Bridge, Franklin Street, Bow Street, Chestnut Street, Center Street, and other streets in the general downtown area. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 22 – Conservation Fund (\$50,000)

To see if the Town will raise and appropriate, through special warrant article, the sum of fifty thousand dollars (\$50,000), to the Conservation Fund established pursuant to RSA 36-A:5. These funds will be used for purposes consistent with the Conservation Fund including the purchase of interests in real property to be held for conservation purposes. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 23 – Appropriate to Non-Capital Reserve Fund – Snow and Ice Deficit (\$50,000)

To see if the Town will vote to raise and appropriate the sum of fifty-thousand dollars (\$50,000) to be added to the Snow and Ice Deficit Non-Capital Reserve Fund previously established. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 24 – Fire Inspector Vehicle (\$49,313)

To see if the Town will raise and appropriate, through special warrant article, the sum of forty nine thousand three hundred and thirteen dollars (\$49,313), for the purpose of purchasing and equipping a replacement for Fire Department Inspector vehicle. This purchase would replace a 2012 Jeep Patriot with a hybrid Ford Explorer. The vehicle will be used for incident command. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 25 -- ADA CRF and Study (\$25,000)

To see if the Town will vote to establish a non capital reserve fund under RSA 35:1-c for the purpose of implementing the Town’s ADA Transition Plan under the jurisdiction of the Code Enforcement Officer, and to raise and appropriate the sum of twenty five-thousand dollars (\$25,000) to be placed in this fund and further the Select Board shall be named agents of the fund and be authorized to make expenditures from the fund. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 26 – Town Hall Revolving Fund (\$5,000)

To see if the Town will vote to raise and appropriate the sum of five thousand dollars (\$5,000) to be added to the Town Hall Revolving Fund previously established. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 27 – Appropriate to Trust Fund – Swasey Parkway (\$3,900)

To see if the Town will vote to raise and appropriate the sum of three thousand nine hundred and zero dollars (\$3,900) to be added to the Swasey Parkway Trust Fund previously established. This sum to come from unassigned fund balance. This amount is equivalent to the amount of permit fees collected during the prior year for use of the Swasey Parkway. (Estimated Tax Impact: None. No amount to be raised by taxation).

(Majority vote required) _____ by the Select Board _____.

Article 28 – Treasurer Appointment

To see if the town will vote to change the office of Town Treasurer from an elected position to an appointed position in accordance with RSA 41:26-e. Such appointment shall be made in accordance with RSA 669:17-d upon recommendation of the Town Manager with approval of the Select Board. Such appointment shall be made in writing and shall include the compensation to be paid. If approved, the person holding the elected office shall continue to hold such office until the next annual town election following the vote.

(Majority vote required) _____ by the Select Board _____.

Article 29 – CATV Fund Amendment

Shall the Town amend the cable access revolving fund, established pursuant to RSA 31:95-h by Article 37 of the 2010 Town Warrant, as follows: “revenues received from cable franchise fees will be deposited into the fund in an amount determined by the Town Manager or governing body annually, and the money in the fund shall be allowed to accumulate from year to year, and shall not be considered part of the town’s general fund unreserved fund balance? The Town Treasurer shall have custody of all moneys in the fund, and shall pay out the same only upon order of the Town Manager or governing body and no further approval is required by the legislative body to expend. Such funds may be expended only for the purpose for which the fund was created.”

(Majority vote required) _____ by the Select Board _____.

Article 30 – Readopt Veterans Credit

Shall the Town readopt the optional veteran’s tax credit in accordance with RSA 72:28, II, for an annual tax credit on residential property of \$500.

(Majority vote required) _____ by the Select Board _____.

Article 31 – By Petition, Shall the Town vote: On the petition of Dwane Staples and other registered voters of the town of Exeter, NH, to see if the town will vote to authorize and direct the Exeter Select Board to keep the roadway in Swasey Parkway completely open to motorized pleasure vehicles with travel being in a one way direction as it currently exists. This will keep the Swasey Parkway as an area that can be fully accessed by all without creating hardships for those with mobility issues, allow motorized vehicles in the roadway so that we will still be able to keep and enjoy the Farmers Market that has been a tradition in the Parkway for many years and will also allow motorized vehicles to be able to use the roadway for events and pavilion concerts. This will still allow the roadway in Swasey Parkway to be closed for events but will ensure that the above mentioned items will still be able to be enjoyed by all citizens in the area.

Article 32 – By Petition, Shall the Town vote to create an ordinance to limit the distribution and subsequent disposal of single-use plastics through reduction and limits on all town property. This ordinance WOULD;

- Prohibit the distribution (selling or giving) of single use plastic bags, single use plastic food service containers, and single use polystyrene containers on town property including town buildings and parks, by anyone including town staff, organizations, or permittees
- Give all affected parties through December 31, 2023 to use existing inventory and identify acceptable alternatives
- Provide exceptions to Human Services and Emergency Services
- Provide Parks and Recreation extended time to find suitable alternatives for the Pool concession
- Deliver enforcement in the form of assistance for sourcing acceptable products, a written warning for a second violation, and refusal of permitting for a third violation in the case of a vendor

This ordinance WOULD NOT

- Prohibit packaging materials for food safety, such as plastic wrap for meat, or perishable products, added at a local business site or processing facility
- Prohibit single use compostable products
- Prohibit reusable plastic bags
- Prohibit products where alternatives do not exist, until such times as alternatives are identified
- Prohibit individuals/staff/citizens from using and consuming prohibited containers brought to town property for personal consumption

The full ordinance text is attached below the signature pages

DISTRIBUTION OF SINGLE-USE PLASTIC BAGS, FOOD SERVICE PRODUCTS, AND POLYSTYRENE FOOD CONTAINERS ON TOWN PROPERTY

24.00 PURPOSE:

The Town of Exeter recognizes that limiting the distribution and subsequent disposal of single-use plastics through reduction is necessary to protect human health, to preserve the natural environment, and to promote sustainable and ethical practices regarding material waste.

24.01 DEFINITIONS

For the purpose of this Section, the following definitions apply:

2401.01 Distribution: The act of selling, providing or supplying products for use by customers or intended recipients at a point of sale, gathering, event, or activity.

2401.02 Human Service Organization: An organization focused on providing services to people in order to help them stabilize their lives and find self-sufficiency through guidance, counseling, treatment, and/or the provision of basic needs

2401.03 Reusable Bag: a bag specifically designed for re-use, capable of being use one hundred and sixty (16) times and has stitched or woven handles. Reusable bags include woven reusable plastic bags.

2401.04 Single-Use Compostable Food Service Products: a bag, bottle, food container, cup, utensil, straw or other similar food service product that is composed of one hundred percent (100%)

Poly-lactic Acid (typically derived from plant-based starch such as corn) and provided by a vendor to a customer for the purpose of transporting or consuming food.

2401.05 Single-Use Plastic Bag: a bag that is made predominantly of polyethylene plastic derived from petroleum and provided at the check stand, cash register, point of sale or other point of departure for the purpose of transporting food or other goods. Trash bags used for disposing of waste are excluded.

2401.06 Single-Use Plastic Food Service Products: a bottle, food container, cup, utensil, straw or other similar food service product that is made predominantly of polyethylene plastic derived from either petroleum or natural gas, and provided by a vendor to a customer for the purpose of transporting or consuming food.

2401.07 Single-Use Polystyrene Container: a container or cup composed of synthetic aromatic hydrocarbon polymers that is made from the monomer styrene (often called Styrofoam) and provided by a vendor to a customer for the purposes of transporting food.

24.02 DISTRIBUTION OF SINGLE USE PLASTICS ON TOWN PROPERTY

No person shall distribute a prohibited single use disposable item at any town facility, town property, town-managed or sponsored event, or activity authorized through special permits issued under the authority of the Town of Exeter Select Board unless otherwise allowed under EXCEPTIONS 24.03

Prohibited Single Use Disposables:

1. Single-Use Plastic Bags
2. Single-Use Plastic Food Service Products
3. Single-Use Polystyrene Containers

24.03 PRODUCT EXCEPTIONS:

1. Reusable Bags
2. Single-Use Compostable Food Service Products
3. Packaging materials required for food safety reasons added at the site of the business or a processing facility. Examples: wrapping around meats, seafood, lettuce mix or other perishable products.
4. Products where alternatives to prohibited items do not exist, until an alternative is identified.

24.04 ORGANIZATIONAL EXCEPTIONS

1. All town departments/vendors may distribute their remaining inventory through December 31, 2023
2. Items used by emergency responders or human service non-profit organizations.
3. Prohibited Single Use Containers brought by staff/customers themselves
4. Exeter Parks and Recreation Department will work with the Sustainability Committee to develop a transition plan, implementing acceptable alternatives as they are identified with an objective of meeting financial and sustainability goals.

24.05 OVERSIGHT AND ENFORCEMENT

Subject to the exceptions above, the following shall apply:

1. Reports of non-compliance with this ordinance will be directed to the Conservation and Sustainability Planner who will work with the permittee/Town Department to find replacement products.
2. If reasonable replacements have been identified but infractions continue, the Town considers this a violation of this ordinance, and written warning will be used. Town Departments will meet with the Town Manager and Conservation and Sustainability Planner to seek alternative solutions to achieve compliance with this ordinance.

Article 33

To transact any other business that may legally come before this meeting.

Niko Papakonstantis, Chair

Molly Cowan, Vice Chair

Nancy Belanger

Julie D. Gilman, Clerk

Lovey Roundtree Oliff

We certify that on the ____th day of January, 2022, we caused a true copy of the within warrant to be posted at the Exeter Town Hall on Front Street, the Exeter Public Library at Founder’s Park, Exeter High School at 1 Blue Hawk Drive, Talbot Gymnasium at Tuck Learning Campus, 30 Linden Street, and the Town Clerk’s Office, 10 Front Street.

Given under our hands and seal this ____th day of January, 2022.

Niko Papakonstantis, Chair

Molly Cowan, Vice Chair

Nancy Belanger

Julie D. Gilman, Clerk

Lovey Roundtree Oliff

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DATA



Proposed Budget
Exeter

If you have recently made changes to your proposed warrant articles, you must click the "View/Calculate" button at the bottom of the budget tab in the portal to ensure that the values in this report have been updated.

DRAFT

THIS IS A DRAFT REPORT FOR REVIEW PURPOSES ONLY. THE PROPOSED BUDGET PROCESS MUST BE COMPLETED IN THE TAX RATE SETTING PORTAL BEFORE A FINAL REPORT CAN BE GENERATED FOR THE PURPOSES OF DEPOSITING AND PUBLIC POSTING.

For assistance please contact:
NH DRA Municipal and Property Division
(603) 230-5090
<http://www.revenue.nh.gov/mun-prop/>



Appropriations

Account	Purpose	Article	Expenditures for period ending 12/31/2022	Appropriations for period ending 12/31/2022	Proposed Appropriations for period ending 12/31/2023	
					(Recommended)	(Not Recommended)
General Government						
4130-4139	Executive	10	\$276,109	\$281,503	\$285,091	\$0
4140-4149	Election, Registration, and Vital Statistics	10	\$390,504	\$421,862	\$401,628	\$0
4150-4151	Financial Administration	10	\$930,079	\$1,017,762	\$1,028,349	\$0
4152	Revaluation of Property		\$0	\$1	\$0	\$0
4153	Legal Expense	10	\$77,518	\$80,000	\$100,000	\$0
4155-4159	Personnel Administration	10	\$628,052	\$575,065	\$682,511	\$0
4191-4193	Planning and Zoning	10	\$254,163	\$279,141	\$289,578	\$0
4194	General Government Buildings	10	\$1,127,092	\$1,249,359	\$1,284,329	\$0
4195	Cemeteries		\$0	\$1	\$0	\$0
4196	Insurance	10	\$73,900	\$72,746	\$77,629	\$0
4197	Advertising and Regional Association		\$0	\$0	\$0	\$0
4199	Other General Government		\$7,653	\$4,252	\$0	\$0
General Government Subtotal			\$3,765,070	\$3,981,692	\$4,149,115	\$0
Public Safety						
4210-4214	Police	10	\$3,495,010	\$3,529,617	\$3,697,265	\$0
4215-4219	Ambulance		\$0	\$0	\$0	\$0
4220-4229	Fire	10	\$3,742,993	\$3,859,533	\$4,081,513	\$0
4240-4249	Building Inspection	10	\$242,718	\$279,445	\$285,195	\$0
4290-4298	Emergency Management		\$26,962	\$26,562	\$0	\$0
4299	Other (Including Communications)	10	\$382,060	\$429,320	\$436,862	\$0
Public Safety Subtotal			\$7,889,743	\$8,124,477	\$8,500,835	\$0
Airport/Aviation Center						
4301-4309	Airport Operations		\$0	\$0	\$0	\$0
Airport/Aviation Center Subtotal			\$0	\$0	\$0	\$0
Highways and Streets						
4311	Administration	10	\$421,465	\$539,203	\$585,850	\$0
4312	Highways and Streets	10	\$1,681,986	\$2,156,559	\$2,118,668	\$0
4313	Bridges		\$0	\$0	\$0	\$0
4316	Street Lighting	10	\$149,845	\$169,000	\$169,000	\$0
4319	Other	10	\$349,722	\$313,201	\$313,016	\$0
Highways and Streets Subtotal			\$2,603,018	\$3,177,963	\$3,186,534	\$0



Appropriations

Account	Purpose	Article	Expenditures for	Appropriations	Proposed Appropriations for period	
			period ending	for period ending	ending 12/31/2023	
			12/31/2022	12/31/2022	(Recommended)	(Not Recommended)
Sanitation						
4321	Administration		\$0	\$0	\$0	\$0
4323	Solid Waste Collection	10	\$1,205,257	\$1,314,555	\$1,402,523	\$0
4324	Solid Waste Disposal		\$0	\$0	\$0	\$0
4325	Solid Waste Cleanup		\$0	\$0	\$0	\$0
4326-4328	Sewage Collection and Disposal		\$0	\$0	\$0	\$0
4329	Other Sanitation		\$0	\$0	\$0	\$0
Sanitation Subtotal			\$1,205,257	\$1,314,555	\$1,402,523	\$0
Water Distribution and Treatment						
4331	Administration		\$0	\$0	\$0	\$0
4332	Water Services		\$0	\$0	\$0	\$0
4335	Water Treatment		\$0	\$0	\$0	\$0
4338-4339	Water Conservation and Other		\$0	\$0	\$0	\$0
Water Distribution and Treatment Subtotal			\$0	\$0	\$0	\$0
Electric						
4351-4352	Administration and Generation		\$0	\$0	\$0	\$0
4353	Purchase Costs		\$0	\$0	\$0	\$0
4354	Electric Equipment Maintenance		\$0	\$0	\$0	\$0
4359	Other Electric Costs		\$0	\$0	\$0	\$0
Electric Subtotal			\$0	\$0	\$0	\$0
Health						
4411	Administration	10	\$145,515	\$146,663	\$152,117	\$0
4414	Pest Control	10	\$300	\$1,300	\$1,050	\$0
4415-4419	Health Agencies, Hospitals, and Other		\$0	\$0	\$0	\$0
Health Subtotal			\$145,815	\$147,963	\$153,167	\$0
Welfare						
4441-4442	Administration and Direct Assistance	10	\$128,532	\$75,825	\$84,806	\$0
4444	Intergovernmental Welfare Payments		\$0	\$0	\$0	\$0
4445-4449	Vendor Payments and Other	10	\$104,105	\$105,105	\$98,610	\$0
Welfare Subtotal			\$232,637	\$180,930	\$183,416	\$0
Culture and Recreation						
4520-4529	Parks and Recreation	10	\$582,956	\$620,716	\$602,375	\$0
4550-4559	Library	10	\$1,053,073	\$1,124,643	\$1,172,320	\$0
4583	Patriotic Purposes	10	\$14,223	\$15,500	\$15,500	\$0
4589	Other Culture and Recreation	10	\$20,084	\$18,500	\$18,500	\$0
Culture and Recreation Subtotal			\$1,670,336	\$1,779,359	\$1,808,695	\$0



Appropriations

Account	Purpose	Article	Expenditures for period ending 12/31/2022	Appropriations for period ending 12/31/2022	Proposed Appropriations for period ending 12/31/2023	
					(Recommended)	(Not Recommended)
Conservation and Development						
4611-4612	Administration and Purchasing of Natural Resources	10	\$6,219	\$10,089	\$10,089	\$0
4619	Other Conservation		\$0	\$0	\$0	\$0
4631-4632	Redevelopment and Housing		\$0	\$0	\$0	\$0
4651-4659	Economic Development	10	\$150,282	\$153,114	\$159,558	\$0
Conservation and Development Subtotal			\$156,501	\$163,203	\$169,647	\$0
Debt Service						
4711	Long Term Bonds and Notes - Principal	10	\$1,020,812	\$1,020,812	\$1,125,884	\$0
4721	Long Term Bonds and Notes - Interest	10	\$358,663	\$364,689	\$371,703	\$0
4723	Tax Anticipation Notes - Interest	10	\$0	\$1	\$2	\$0
4790-4799	Other Debt Service	10	\$0	\$0	\$1	\$0
Debt Service Subtotal			\$1,379,475	\$1,385,502	\$1,497,590	\$0
Capital Outlay						
4901	Land		\$0	\$0	\$0	\$0
4902	Machinery, Vehicles, and Equipment	10	\$465,776	\$661,928	\$236,175	\$0
4903	Buildings		\$1,250,000	\$1,250,000	\$0	\$0
4909	Improvements Other than Buildings		\$43,720	\$249,000	\$0	\$0
Capital Outlay Subtotal			\$1,759,496	\$2,160,928	\$236,175	\$0
Operating Transfers Out						
4912	To Special Revenue Fund		\$0	\$5,000	\$0	\$0
4913	To Capital Projects Fund		\$0	\$69,338	\$0	\$0
4914A	To Proprietary Fund - Airport		\$0	\$0	\$0	\$0
4914E	To Proprietary Fund - Electric		\$0	\$0	\$0	\$0
4914O	To Proprietary Fund - Other		\$0	\$0	\$0	\$0
4914S	To Proprietary Fund - Sewer	12	\$6,727,683	\$13,366,332	\$7,432,301	\$0
4914W	To Proprietary Fund - Water	11	\$3,900,693	\$4,452,470	\$4,549,370	\$0
4918	To Non-Expendable Trust Funds		\$0	\$0	\$0	\$0
4919	To Fiduciary Funds		\$0	\$0	\$0	\$0
Operating Transfers Out Subtotal			\$10,628,376	\$17,893,140	\$11,981,671	\$0
Total Operating Budget Appropriations					\$33,269,368	\$0



Special Warrant Articles

Account	Purpose	Article	Proposed Appropriations for period ending 12/31/2023	
			(Recommended)	(Not Recommended)
4191-4193	Planning and Zoning	21 <i>Purpose: Downtown Parking, Pedestrian, and Traffic Analysis</i>	\$50,000	\$0
4619	Other Conservation	22 <i>Purpose: Conservation Fund (\$50,000)</i>	\$50,000	\$0
4902	Machinery, Vehicles, and Equipment	08 <i>Purpose: Court Street</i>	\$400,000	\$0
4902	Machinery, Vehicles, and Equipment	19 <i>Purpose: Highway Truck Replacement (\$53,558)</i>	\$53,558	\$0
4902	Machinery, Vehicles, and Equipment	24 <i>Purpose: Fire Inspector Vehicle (\$49,313)</i>	\$49,313	\$0
4903	Buildings	03 <i>Purpose: Police Station and Fire Substation (\$16,300,000)</i>	\$16,300,000	\$0
4903	Buildings	20 <i>Purpose: Public Works Facility Garage (\$50,000)</i>	\$50,000	\$0
4909	Improvements Other than Buildings	06 <i>Purpose: Solar Array Landfill Property (\$1,452,990)</i>	\$1,452,990	\$0
4909	Improvements Other than Buildings	15 <i>Purpose: Linden Street Bridge Rehabilitation (\$295,000)</i>	\$295,000	\$0
4912	To Special Revenue Fund	26 <i>Purpose: Town Hall Revolving Fund (\$5,000)</i>	\$5,000	\$0
4913	To Capital Projects Fund	04 <i>Purpose: Westside Drive Area Reconstruction (\$6,020,000)</i>	\$2,415,000	\$0
4913	To Capital Projects Fund	05 <i>Purpose: Intersection Improvements (\$798,000)</i>	\$798,000	\$0
4914S	To Proprietary Fund - Sewer	04 <i>Purpose: Westside Drive Area Reconstruction (\$6,020,000)</i>	\$860,000	\$0
4914S	To Proprietary Fund - Sewer	14 <i>Purpose: Sewer Capacity Rehabilitation (\$380,000)</i>	\$380,000	\$0
4914W	To Proprietary Fund - Water	04 <i>Purpose: Westside Drive Area Reconstruction (\$6,020,000)</i>	\$2,745,000	\$0
4914W	To Proprietary Fund - Water	07 <i>Purpose: Groundwater Source Development (\$500,000)</i>	\$500,000	\$0
4915	To Capital Reserve Fund	17 <i>Purpose: Appropriate to Capital Reserve Fund</i>	\$100,000	\$0
4915	To Capital Reserve Fund	23 <i>Purpose: Appropriate to Non-Capital Reserve Fund</i>	\$50,000	\$0
4915	To Capital Reserve Fund	25 <i>Purpose: ADA CRF and Study (\$25,000)</i>	\$25,000	\$0
4916	To Expendable Trusts/Fiduciary Funds	18 <i>Purpose: Appropriate to Sick Leave Trust Fund (\$100,000)</i>	\$100,000	\$0
4916	To Expendable Trusts/Fiduciary Funds	27 <i>Purpose: Appropriate to Trust Fund Swasey Parkway (\$3,900)</i>	\$3,900	\$0



New Hampshire
Department of
Revenue Administration

2023
MS-636

DRAFT

PROPOSED BUDGET NOT FINALIZED
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Special Warrant Articles

Total Proposed Special Articles	\$26,682,761	\$0
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Individual Warrant Articles

Account	Purpose	Article	Proposed Appropriations for period ending 12/31/2023	
			(Recommended)	(Not Recommended)
4902	Machinery, Vehicles, and Equipment	16	\$40,286	\$0
		<i>Purpose: Sidewalk Tractor #57 Replacement (\$177,705)</i>		
4914S	To Proprietary Fund - Sewer	13	\$100,273	\$0
		<i>Purpose: Vactor Truck Replacement (\$548,369)</i>		
Total Proposed Individual Articles			\$140,559	\$0



Revenues

Account	Source	Article	Actual Revenues for period ending 12/31/2022	Estimated Revenues for period ending 12/31/2022	Estimated Revenues for period ending 12/31/2023
Taxes					
3120	Land Use Change Tax - General Fund	10	\$25,000	\$25,000	\$50,000
3180	Resident Tax		\$0	\$0	\$0
3185	Yield Tax	10	\$6,630	\$1,500	\$5,000
3186	Payment in Lieu of Taxes	10	\$42,500	\$44,055	\$43,000
3187	Excavation Tax	10	\$0	\$500	\$500
3189	Other Taxes	10	\$71	\$500	\$500
3190	Interest and Penalties on Delinquent Taxes	10	\$128,019	\$123,157	\$137,625
9991	Inventory Penalties		\$0	\$0	\$0
	Taxes Subtotal		\$202,220	\$194,712	\$236,625
Licenses, Permits, and Fees					
3210	Business Licenses and Permits		\$0	\$0	\$0
3220	Motor Vehicle Permit Fees	10	\$3,201,289	\$3,080,000	\$3,150,000
3230	Building Permits	10	\$297,458	\$275,000	\$350,000
3290	Other Licenses, Permits, and Fees	10	\$216,361	\$232,410	\$141,050
3311-3319	From Federal Government	10	\$88,064	\$116,846	\$50,000
	Licenses, Permits, and Fees Subtotal		\$3,803,172	\$3,704,256	\$3,691,050
State Sources					
3351	Municipal Aid/Shared Revenues		\$0	\$0	\$0
3352	Meals and Rooms Tax Distribution	10	\$1,416,148	\$1,416,148	\$1,400,000
3353	Highway Block Grant	10	\$301,980	\$303,151	\$300,000
3354	Water Pollution Grant		\$0	\$0	\$0
3355	Housing and Community Development		\$0	\$0	\$0
3356	State and Federal Forest Land Reimbursement		\$0	\$0	\$0
3357	Flood Control Reimbursement		\$0	\$0	\$0
3359	Other (Including Railroad Tax)	10	\$117,922	\$218,795	\$74,825
3379	From Other Governments		\$0	\$0	\$0
	State Sources Subtotal		\$1,836,050	\$1,938,094	\$1,774,825
Charges for Services					
3401-3406	Income from Departments	10	\$1,035,556	\$1,001,693	\$980,900
3409	Other Charges		\$0	\$0	\$0
	Charges for Services Subtotal		\$1,035,556	\$1,001,693	\$980,900
Miscellaneous Revenues					
3501	Sale of Municipal Property		\$0	\$0	\$0
3502	Interest on Investments	10	\$25,087	\$15,000	\$20,000
3503-3509	Other	10	\$83,791	\$91,776	\$22,000
	Miscellaneous Revenues Subtotal		\$108,878	\$106,776	\$42,000



Revenues

Account	Source	Article	Actual Revenues for period ending 12/31/2022	Estimated Revenues for period ending 12/31/2022	Estimated Revenues for period ending 12/31/2023
Interfund Operating Transfers In					
3912	From Special Revenue Funds		\$0	\$0	\$0
3913	From Capital Projects Funds		\$0	\$0	\$0
3914A	From Enterprise Funds: Airport (Offset)		\$0	\$0	\$0
3914E	From Enterprise Funds: Electric (Offset)		\$0	\$0	\$0
3914O	From Enterprise Funds: Other (Offset)	10	\$178,094	\$180,259	\$216,750
3914S	From Enterprise Funds: Sewer (Offset)	12, 20, 13, 14	\$7,563,107	\$7,596,994	\$7,925,074
3914W	From Enterprise Funds: Water (Offset)	11, 20	\$4,157,622	\$4,260,431	\$4,561,870
3915	From Capital Reserve Funds		\$0	\$0	\$0
3916	From Trust and Fiduciary Funds		\$0	\$0	\$0
3917	From Conservation Funds		\$0	\$49,000	\$0
Interfund Operating Transfers In Subtotal			\$11,898,823	\$12,086,684	\$12,703,694
Other Financing Sources					
3934	Proceeds from Long Term Bonds and Notes	06, 04, 03, 07, 08, 05	\$1,250,000	\$7,280,715	\$25,470,990
9998	Amount Voted from Fund Balance	21, 20, 19, 17, 22, 27, 24, 18, 25, 23	\$0	\$0	\$506,771
9999	Fund Balance to Reduce Taxes	10, 26	\$0	\$0	\$805,000
Other Financing Sources Subtotal			\$1,250,000	\$7,280,715	\$26,782,761
Total Estimated Revenues and Credits			\$20,134,699	\$26,312,930	\$46,211,855



Budget Summary

Item	Period ending 12/31/2023
Operating Budget Appropriations	\$33,269,368
Special Warrant Articles	\$26,682,761
Individual Warrant Articles	\$140,559
Total Appropriations	\$60,092,688
Less Amount of Estimated Revenues & Credits	\$46,211,855
Estimated Amount of Taxes to be Raised	\$13,880,833



Appropriations

Account	Purpose	Prior Year Adopted Budget	Reductions or Increases	One-Time Appropriations	Default Budget
General Government					
4130-4139	Executive	\$285,322	(\$4,761)	\$0	\$280,561
4140-4149	Election, Registration, and Vital Statistics	\$402,461	(\$2,556)	\$0	\$399,905
4150-4151	Financial Administration	\$1,026,078	(\$31,256)	\$0	\$994,822
4152	Revaluation of Property	\$1	\$0	\$0	\$1
4153	Legal Expense	\$80,000	\$0	\$0	\$80,000
4155-4159	Personnel Administration	\$560,065	\$41,895	\$0	\$601,960
4191-4193	Planning and Zoning	\$279,140	\$5,711	\$0	\$284,851
4194	General Government Buildings	\$1,249,359	\$10,979	\$0	\$1,260,338
4195	Cemeteries	\$0	\$0	\$0	\$0
4196	Insurance	\$72,746	\$4,883	\$0	\$77,629
4197	Advertising and Regional Association	\$0	\$0	\$0	\$0
4199	Other General Government	\$0	\$0	\$0	\$0
General Government Subtotal		\$3,955,172	\$24,895	\$0	\$3,980,067
Public Safety					
4210-4214	Police	\$3,529,620	\$119,112	\$0	\$3,648,732
4215-4219	Ambulance	\$0	\$0	\$0	\$0
4220-4229	Fire	\$3,883,095	\$174,801	\$0	\$4,057,896
4240-4249	Building Inspection	\$279,445	\$1,945	\$0	\$281,390
4290-4298	Emergency Management	\$0	\$0	\$0	\$0
4299	Other (Including Communications)	\$429,319	\$2,943	\$0	\$432,262
Public Safety Subtotal		\$8,121,479	\$298,801	\$0	\$8,420,280
Airport/Aviation Center					
4301-4309	Airport Operations	\$0	\$0	\$0	\$0
Airport/Aviation Center Subtotal		\$0	\$0	\$0	\$0
Highways and Streets					
4311	Administration	\$539,202	\$8,518	\$0	\$547,720
4312	Highways and Streets	\$2,158,697	\$48,011	\$0	\$2,206,708
4313	Bridges	\$0	\$0	\$0	\$0
4316	Street Lighting	\$169,000	\$0	\$0	\$169,000
4319	Other	\$313,201	(\$185)	\$0	\$313,016
Highways and Streets Subtotal		\$3,180,100	\$56,344	\$0	\$3,236,444
Sanitation					
4321	Administration	\$0	\$0	\$0	\$0
4323	Solid Waste Collection	\$1,314,555	(\$12,302)	\$0	\$1,302,253
4324	Solid Waste Disposal	\$0	\$0	\$0	\$0
4325	Solid Waste Cleanup	\$0	\$0	\$0	\$0
4326-4328	Sewage Collection and Disposal	\$0	\$0	\$0	\$0
4329	Other Sanitation	\$0	\$0	\$0	\$0
Sanitation Subtotal		\$1,314,555	(\$12,302)	\$0	\$1,302,253



Appropriations

Account	Purpose	Prior Year Adopted Budget	Reductions or Increases	One-Time Appropriations	Default Budget
Water Distribution and Treatment					
4331	Administration	\$0	\$0	\$0	\$0
4332	Water Services	\$0	\$0	\$0	\$0
4335	Water Treatment	\$0	\$0	\$0	\$0
4338-4339	Water Conservation and Other	\$0	\$0	\$0	\$0
Water Distribution and Treatment Subtotal		\$0	\$0	\$0	\$0
Electric					
4351-4352	Administration and Generation	\$0	\$0	\$0	\$0
4353	Purchase Costs	\$0	\$0	\$0	\$0
4354	Electric Equipment Maintenance	\$0	\$0	\$0	\$0
4359	Other Electric Costs	\$0	\$0	\$0	\$0
Electric Subtotal		\$0	\$0	\$0	\$0
Health					
4411	Administration	\$149,663	\$983	\$0	\$150,646
4414	Pest Control	\$1,300	\$0	\$0	\$1,300
4415-4419	Health Agencies, Hospitals, and Other	\$0	\$0	\$0	\$0
Health Subtotal		\$150,963	\$983	\$0	\$151,946
Welfare					
4441-4442	Administration and Direct Assistance	\$76,552	\$4,043	\$0	\$80,595
4444	Intergovernmental Welfare Payments	\$0	\$0	\$0	\$0
4445-4449	Vendor Payments and Other	\$105,105	\$0	\$0	\$105,105
Welfare Subtotal		\$181,657	\$4,043	\$0	\$185,700
Culture and Recreation					
4520-4529	Parks and Recreation	\$640,116	(\$57,044)	\$0	\$583,072
4550-4559	Library	\$1,124,643	\$50,607	\$0	\$1,175,250
4583	Patriotic Purposes	\$15,500	\$0	\$0	\$15,500
4589	Other Culture and Recreation	\$18,500	\$0	\$0	\$18,500
Culture and Recreation Subtotal		\$1,798,759	(\$6,437)	\$0	\$1,792,322
Conservation and Development					
4611-4612	Administration and Purchasing of Natural Resources	\$0	\$0	\$0	\$0
4619	Other Conservation	\$10,089	\$0	\$0	\$10,089
4631-4632	Redevelopment and Housing	\$0	\$0	\$0	\$0
4651-4659	Economic Development	\$153,114	\$1,830	\$0	\$154,944
Conservation and Development Subtotal		\$163,203	\$1,830	\$0	\$165,033



Appropriations

Account	Purpose	Prior Year Adopted Budget	Reductions or Increases	One-Time Appropriations	Default Budget
Debt Service					
4711	Long Term Bonds and Notes - Principal	\$1,020,812	\$105,072	\$0	\$1,125,884
4721	Long Term Bonds and Notes - Interest	\$364,689	\$7,014	\$0	\$371,703
4723	Tax Anticipation Notes - Interest	\$1	\$0	\$0	\$1
4790-4799	Other Debt Service	\$0	\$0	\$0	\$0
Debt Service Subtotal		\$1,385,502	\$112,086	\$0	\$1,497,588
Capital Outlay					
4901	Land	\$0	\$0	\$0	\$0
4902	Machinery, Vehicles, and Equipment	\$399,333	(\$81,394)	\$0	\$317,939
4903	Buildings	\$0	\$0	\$0	\$0
4909	Improvements Other than Buildings	\$0	\$0	\$0	\$0
Capital Outlay Subtotal		\$399,333	(\$81,394)	\$0	\$317,939
Operating Transfers Out					
4912	To Special Revenue Fund	\$0	\$0	\$0	\$0
4913	To Capital Projects Fund	\$0	\$0	\$0	\$0
4914A	To Proprietary Fund - Airport	\$0	\$0	\$0	\$0
4914E	To Proprietary Fund - Electric	\$0	\$0	\$0	\$0
4914O	To Proprietary Fund - Other	\$0	\$0	\$0	\$0
4914S	To Proprietary Fund - Sewer	\$7,396,994	(\$202,932)	\$0	\$7,194,062
4914W	To Proprietary Fund - Water	\$4,260,431	\$130,793	\$0	\$4,391,224
4915	To Capital Reserve Fund	\$0	\$0	\$0	\$0
4916	To Expendable Trusts/Fiduciary Funds	\$0	\$0	\$0	\$0
4917	To Health Maintenance Trust Funds	\$0	\$0	\$0	\$0
4918	To Non-Expendable Trust Funds	\$0	\$0	\$0	\$0
4919	To Fiduciary Funds	\$0	\$0	\$0	\$0
Operating Transfers Out Subtotal		\$11,657,425	(\$72,139)	\$0	\$11,585,286
Total Operating Budget Appropriations		\$32,308,148	\$326,710	\$0	\$32,634,858



Reasons for Reductions/Increases & One-Time Appropriations

Account	Explanation
4311	Wage & benefit changes voted in 2022
4411	Wage & benefit changes voted in 2022
4441-4442	Wage & benefit changes voted in 2022
4240-4249	Wage & benefit changes voted in 2022
4651-4659	Wage & benefit changes voted in 2022
4140-4149	Decrease due to change in need for election workers
4130-4139	Wage & benefit changes voted in 2022
4150-4151	Decrease due to changes in department staffing
4220-4229	Wage & benefit increases due to new union contract in 2022
4194	Wage & benefit changes voted in 2022, and increases due to new union contract in 2022
4312	Wage & benefit changes voted in 2022, and increases due to new union contract in 2022
4196	Decrease in worker's compensation insurance
4550-4559	Wage & benefit changes voted in 2022; department staffing changes
4721	Debt service previously voted, and the addition of one new bond
4711	Debt service previously voted, and the addition of one new bond
4902	Decrease in vehicle lease obligations
4319	Misc. benefit decrease
4299	Wage & benefit increases due to new union contract in 2022
4520-4529	Wage changes voted in 2022; decrease in benefit elections of staff
4155-4159	Wage & benefit changes voted in 2022; change in employee benefit elections
4191-4193	Wage & benefit changes voted in 2022
4210-4214	Wage & benefit increases due to new union contract in 2022
4323	Decrease due to recycling program changes
4914S	Decrease in debt service interest costs; decrease in one-time capital outlays
4914W	Wage & benefit changes voted in 2022, and increases due to new union contract in 2022; increases in EPA mandated costs

Revenue Estimates for 2023

	2023 Estimated Revenue	2022 Actual Revenue
Interest Penalties	137,625	128,019
LUCT Tax	50,000	25,000
Yield tax	5,000	6,630
PILOT	43,000	42,500
Excavation	500	-
Other Tax	500	71
Motor Vehicles	3,150,000	3,201,289
Building Permits	350,000	297,458
Other Permits	141,050	216,361
From Federal Govt (FEMA)	50,000	88,064
Revenue Sharing	-	-
Meals & Rooms	1,400,000	1,416,148
Highway Block	300,000	301,980
NH Charitable Foundation	-	-
Other Grants (EM, PTAP)	74,825	117,922
Income Depts	980,900	1,035,556
Sale of Property	-	-
Investment Interest	20,000	25,087
Miscellaneous Revenue	22,000	83,791
Swasey Transfer	-	-
EMS Transfer	216,750	178,094
Capital Projects Fund Transfer	-	-
Snow Ice Transfer	-	-
Sick Leave Transfer	-	-
	6,942,150	7,163,971
Use of Fund Balance	800,000	1,000,000
	7,742,150	8,163,971

Town of Exeter						
2023 Select Board Budget Comparison						
Prepared: January 10, 2023						
Version #6						
				2023 SB Budget vs. 2022 Budget \$	2023 SB Budget vs. 2022 Budget %	
DEPARTMENT	2021 Budget	2022 Budget	2023 SB Budget	Increase/- (Decrease)	Difference	Explanation
General Fund Appropriations						
General Government						
Select Board	20,681	20,636	20,968	332	1.6%	
Town Manager	254,976	263,795	263,231	(564)	-0.2%	
Human Resources	125,235	157,836	177,174	19,339	12.3%	Medical/Dental plan change
Transportation	1	1	1	-	0.0%	
Legal	80,000	80,000	100,000	20,000	25.0%	SB increased
Information Technology	291,463	314,215	331,562	17,348	5.5%	
Trustees of Trust Funds	891	891	891	-	0.0%	
Town Moderator	754	1,130	754	(377)	-33.3%	
Town Clerk	363,956	376,327	385,342	9,014	2.4%	
Elections/Registration	12,058	25,003	15,533	(9,470)	-37.9%	
Total General Government	1,150,015	1,239,834	1,295,456	55,622	4.5%	
Finance						
Finance/Accounting	338,688	353,488	334,934	(18,554)	-5.2%	Medical/Dental plan change
Treasurer	9,792	9,792	9,692	(100)	-1.0%	
Tax Collection	108,358	102,573	110,688	8,115	7.9%	Medical/Dental plan change
Assessing	234,994	246,010	241,473	(4,537)	-1.8%	
Total Finance	691,833	711,863	696,787	(15,076)	-2.1%	
Planning & Development						
Planning	244,064	271,096	281,534	10,438	3.9%	
Economic Development	147,302	153,114	159,558	6,444	4.2%	
Inspections/Code Enforcement	271,392	279,445	285,195	5,750	2.1%	
Conservation Commission	10,039	10,089	10,089	-	0.0%	
Renewable Energy Expense	1	1	1	-	0.0%	
Zoning Board of Adjustment	4,326	4,326	4,326	-	0.0%	
Historic District Commission	2,825	2,825	2,825	-	0.0%	
Heritage Commission	893	893	893	-	0.0%	
Total Planning & Development	680,842	721,789	744,422	22,633	3.1%	
Public Safety						
Police	3,426,844	3,530,920	3,698,315	167,395	4.7%	Medical/Dental plan changes
Fire	3,784,396	3,883,095	4,081,513	198,418	5.1%	Medical plan changes
Communications	381,059	429,319	436,862	7,543	1.8%	
Health	119,196	149,663	152,117	2,454	1.6%	
Total Public Safety	7,711,495	7,992,997	8,368,808	375,811	4.7%	

Town of Exeter						
2023 Select Board Budget Comparison						
Prepared: January 10, 2023						
Version #6						
DEPARTMENT	2021 Budget	2022 Budget	2023 SB Budget	2023 SB Budget vs. 2022 Budget \$ Increase/- (Decrease)	2023 SB Budget vs. 2022 Budget % Difference	Explanation
Public Works - General Fund						
Administration & Engineering	405,359	446,842	493,490	46,648	10.4%	Medical/Dental plan change
Highways & Streets	2,017,597	2,158,697	2,118,668	(40,029)	-1.9%	Medical/Dental plan change (buyout to family for open
Snow Removal	311,190	313,201	313,016	(185)	-0.1%	
Solid Waste Disposal	1,388,385	1,314,555	1,402,523	87,968	6.7%	HHHW adjustment
Street Lights	169,000	169,000	169,000	-	0.0%	
Stormwater	54,000	92,360	92,360	-	0.0%	
Total Public Works - General Fund	4,345,531	4,494,655	4,589,058	94,403	2.1%	
Maintenance						
General	548,185	564,485	597,066	32,581	5.8%	
Town Buildings	293,445	294,175	303,607	9,432	3.2%	
Maintenance Projects	100,000	100,000	100,000	-	0.0%	
Mechanics/Garage	273,034	290,699	283,656	(7,044)	-2.4%	Medical/Dental plan change
Total Maintenance	1,214,664	1,249,359	1,284,329	34,969	2.8%	
Welfare & Human Services						
Welfare	73,120	76,552	84,806	8,254	10.8%	
Human Services	106,720	105,105	98,610	(6,495)	-6.2%	
Total Welfare & Human Services	179,840	181,657	183,416	1,759	1.0%	
Parks & Recreation						
Recreation	357,313	389,118	381,425	(7,693)	-2.0%	Update wages and benefits for new Recreation Coordinator
Parks	222,863	250,998	220,950	(30,048)	-12.0%	
Total Parks & Recreation	580,176	640,116	602,375	(37,741)	-5.9%	
Other Culture/Recreation						
Other Culture/Recreation	18,500	18,500	18,500	-	0.0%	
Special Events	15,000	15,500	15,500	-	0.0%	
Total Other Culture/Recreation	33,500	34,000	34,000	-	0.0%	
Public Library						
Library	1,081,267	1,124,643	1,172,320	47,677	4.2%	
Total Library	1,081,267	1,124,643	1,172,320	47,677	4.2%	

Town of Exeter						
2023 Select Board Budget Comparison						
Prepared: January 10, 2023						
Version #6						
				2023 SB Budget vs. 2022 Budget \$	2023 SB Budget vs. 2022 Budget %	
DEPARTMENT	2021 Budget	2022 Budget	2023 SB Budget	Increase/- (Decrease)	Difference	Explanation
Debt Service & Capital						
Debt Service	1,374,215	1,385,502	1,497,588	112,086	8.1%	
Vehicle Replacement/Lease	396,615	395,077	229,683	(165,393)	-41.9%	
Misc. Expense	4	4	4	-	0.0%	
Cemeteries	1	1	1	-	0.0%	
Capital Outlay - Other	4,251	4,251	6,487	2,236	52.6%	
Total Debt Service & Capital	1,775,086	1,784,835	1,733,763	(51,071)	-2.9%	
Benefits & Taxes						
Health Insurance Buyout/Sick Leave/Flex Spending	164,776	149,443	190,857	41,414	27.7%	Update for employee changes and/or new hires
Insurance Reserves	-	-	-	-		
Unemployment	2,897	2,416	2,320	(96)	-4.0%	
Worker's Compensation Insurance	236,198	250,370	232,160	(18,210)	-7.3%	
Insurance	69,424	72,746	77,629	4,883	6.7%	
Wage Reclassifications		-	80,000	80,000	#DIV/0!	
Total Benefits & Taxes	473,295	474,975	582,966	107,991	22.7%	
Total GF Operating Budget	19,917,541	20,650,723	21,287,697	636,975	3.1%	

Town of Exeter						
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DEPARTMENT	2021 Budget	2022 Budget	2023 SB Budget	2023 SB Budget vs. 2022 Budget \$ Increase/- (Decrease)	2023 SB Budget vs. 2022 Budget % Difference	Explanation
Other Appropriations - Warrant Articles						
Police Body Cameras		42,846		(42,846)	-100.0%	
Sick Leave Expendable Trust Fund		100,000	100,000	-	0.0%	
Conservation Fund Appropriation		-	50,000	50,000		
Raynes Barn Improvements		100,000		(100,000)	-100.0%	
1-Ton Dump Body Truck		71,801		(71,801)	-100.0%	
Snow/Ice Deficit Fund		50,000	50,000	-	0.0%	
Intersection Improvements Program		50,000		(50,000)	-100.0%	
Parks & Rec Capital Reserve Fund		100,000	100,000	-	-	
Fire Dept Car#3 Replacement		47,969		(47,969)	-100.0%	
Facilities Assessment		45,000		(45,000)	-100.0%	
Ford Explorer Hybrid		44,750		(44,750)	-100.0%	
Bike & Pedestrian Improvement Plan		25,000		(25,000)	-100.0%	
Public Works Facility		-	25,000	25,000		
Swasey Parkway Permit Fee Approp		3,625	3,900	275	7.6%	
Highway Pavement Hot Box		59,481		(59,481)	-100.0%	
Town Hall Revolving Fund		5,000	5,000	-	0.0%	
Linden Street Bridge			295,000	295,000		
ADA Improvements Revolving Fund			25,000	25,000		
Downtown Traffic, Parking & Pedestrian Flow Analysis			50,000	50,000		
Fire Inspector Vehicle Replacement			49,313	49,313		
Sidewalk Tractor Replacement			40,286	40,286		
DPW Truck #5 replacement			53,558	53,558		
Total Other Approp.-WAR	-	745,472	847,057	101,585	13.6%	
Borrowing Other						
Westside Dr Area Reconst Design		69,338		(69,338)	-100.0%	
Purchase of 10 Hampton Rd.		1,250,000		(1,250,000)	-100.0%	
Landfill Solar Array Project	3,600,000		1,452,990	1,452,990	#DIV/0!	
Police Complex with Fire Substation			16,300,000	16,300,000		
Intersection Improvements Program			798,000	798,000		
Westside Dr Area Reconstruction			2,415,000	2,415,000		
Total Borrowing Other	4,610,000	1,319,338	20,965,990	19,646,652	1489.1%	
Total GF & WAR & Borrowing	24,527,541	22,715,533	43,100,744	20,385,212	89.7%	

Town of Exeter						
2023 Select Board Budget Comparison						
Prepared: January 10, 2023						
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				2023 SB Budget vs. 2022 Budget \$	2023 SB Budget vs. 2022 Budget %	
DEPARTMENT	2021 Budget	2022 Budget	2023 SB Budget	Increase/- (Decrease)	Difference	Explanation
Water Fund						
Administration	409,340	445,520	515,961	70,441	15.8%	Medical/Dental allocations
Billing and Collection	171,147	192,092	194,578	2,486	1.3%	Medical/Dental allocations
Distribution	872,786	894,623	1,003,750	109,128	12.2%	Medical/Dental plan change
Treatment	822,395	851,625	928,713	77,088	9.1%	
Debt Service	1,263,186	1,323,021	1,431,038	108,017	8.2%	
Capital Outlay	515,330	553,550	475,330	(78,220)	-14.1%	
Total WF Operating Budget	4,054,184	4,260,431	4,549,370	288,939	6.8%	
Other Appropriations - Warrant Articles						
SEIU 1984 Collective Bargaining		-		-		
Salem St. Area Utility Replacements	2,500,000			-		
Groundwater Source Development	1,000,000	-	500,000	500,000		
Public Works Garage Design	-	-	12,500	12,500		
Westside Dr Area Reconst Design		192,038		(192,038)	-100.0%	
Westside Dr Area Reconstruction			2,745,000	2,745,000		
Total Other Appropriations	3,500,000	192,038	3,257,500	3,065,462	1596.3%	
Total Water Fund Appropriations	7,554,184	4,452,469	7,806,870	3,354,401	75.3%	
Sewer Fund						
Administration	463,039	477,909	525,196	47,287	9.9%	Medical/Dental allocations
Billing and Collection	167,922	188,867	191,001	2,134	1.1%	Medical/Dental allocations
Collection	732,111	747,297	806,498	59,202	7.9%	Medical/Dental plan change
Treatment	1,330,179	1,436,471	1,634,617	198,146	13.8%	
Debt Service	4,106,782	4,305,495	4,209,659	(95,836)	-2.2%	
Capital Outlay	215,331	240,955	65,330	(175,625)	-72.9%	
Total SF Operating Budget	7,015,364	7,396,994	7,432,301	35,307	0.5%	
Other Appropriations - Warrant Articles						
Public Works Garage Design		-	12,500	12,500		
Court Street Pump Station Design		-	400,000	400,000		
Sewer Capacity Rehabilitation		200,000	380,000	180,000	90.0%	
Webster Ave Pump Station		5,700,000		(5,700,000)	-100.0%	
Westside Dr Area Reconst Design		69,338		(69,338)	-100.0%	
Westside Dr Area Reconstruction			860,000	860,000		
Vacuum Utility Truck #67			100,273	100,273		
Total Other Appropriations	4,190,000	5,969,338	1,752,773	(4,216,565)	-70.6%	
Total Sewer Fund Appropriations	11,205,364	13,366,332	9,185,074	(4,181,258)	-31.3%	

Town of Exeter										
2023 General Fund SB Budget										
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GENERAL FUND										
General Government										
Select Board										
01413010	51000	SB- Sal/Wages Elected	16,000	16,000	16,000	-	0.0%	16,000	-	S3K each 4-Select Person, \$4K for 1- Chair Person
		Salaries Total	16,000	16,000	16,000	-	0.0%	16,000	-	
01413010	52120	SB- Life Insurance	255	210	42	(168)	-80.0%	42	-	
01413010	52200	SB- FICA	992	992	992	-	0.0%	992	-	Based on wages: 6.2%
01413010	52210	SB- Medicare	232	232	232	-	0.0%	232	-	Based on wages: 1.45%
		Benefits Total	1,479	1,434	1,266	(168)	-11.7%	1,266	-	
01413010	55055	SB- Consulting Services	100	100	100	-	0.0%	100	-	Expenses related to tax deeded properties, other services
01413010	55050	SB- Conf/Room/Meals	100	100	100	-	0.0%	100	-	NHMA seminars, mileage reimbursement
01413010	55106	SB- Equipment Purchase	1	1	1	-	0.0%	1	-	Placeholder for equipment needs
01413010	55267	SB- Signs	1	1	1	-	0.0%	1	-	Sign for the Town Office
01413010	55273	SB- Special Expense	3,000	3,000	3,500	500	16.7%	3,000	(500)	Proclamations, recognitions, special events for committees, E911 Committee activities, memberships
		General Expenses Total	3,202	3,202	3,702	500	15.6%	3,202	(500)	
		Select Board Total	20,681	20,636	20,968	332	1.6%	20,468	(500)	A
Town Manager										
01413011	51110	TM- Sal/Wages FT	177,332	187,882	191,472	3,590	1.9%	188,854	(2,818)	2 FT: Town Mgr and Executive Assistant
01413011	51200	TM- Sal/Wages PT	7,500	7,500	7,500	-	0.0%	7,500	-	2 PT: Recording secretaries @ \$15 per hour (SB/BRC/Advisory meetings),
		Salaries Total	184,832	195,382	198,972	3,590	1.8%	196,354	(2,818)	Vacation repl for Ex Asst
01413011	52100	TM- Health Insurance	52,940	53,475	48,179	(5,296)	-9.9%	48,179	-	1.5% decrease in the premium rate; 16% of Executive Asst allocated to Welfare
01413011	52110	TM- Dental Insurance	3,800	3,743	3,495	(248)	-6.6%	3,495	-	1.5% increase in the premium rate; 16% of Executive Asst allocated to Welfare
01413011	52120	TM- Life Insurance	216	216	199	(17)	-7.9%	199	-	No change in the premium rate; 16% of Executive Asst allocated to Welfare
01413011	52130	TM- LTD Insurance	1,178	1,210	1,237	27	2.2%	1,237	-	
01413011	52200	TM- FICA	11,460	12,114	12,336	223	1.8%	12,174	(162)	Based on wages: 6.2%
01413011	52210	TM- Medicare	2,680	2,833	2,885	52	1.8%	2,847	(38)	Based on wages: 1.45%
01413011	52300	TM- Retirement Town	22,383	26,416	26,407	(9)	0.0%	26,052	(355)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	94,657	100,007	94,738	(5,269)	-5.3%	94,183	(555)	
01413011	55050	TM- Conf/Room/Meals	100	1,000	2,000	1,000	100.0%	1,000	(1,000)	ICMA/MMANH/Primex conference, seminars
01413011	55088	TM- Dues	16,000	16,500	16,700	200	1.2%	16,500	(200)	NHMA (townwide), ICMA (TM), MMANH (TM) annual dues
01413011	55091	TM- Education/Training	300	300	300	-	0.0%	300	-	ICMA/MMANH/Primex conference, seminars
01413011	55106	TM- Equipment Purchase	300	300	300	-	0.0%	300	-	Small equipment
01413011	55171	TM- Legal/Public Notices	500	400	700	300	75.0%	400	(300)	Budget/bond notices, public hearings, CDBG hearings
01413011	55198	TM - Office Equipment Leases	11,250	12,700	12,800	100	0.8%	12,700	(100)	Pitney Bowes Postage & Folding Machines (2021 3 prnts - 2022 4 qtrly prnts); Canon printer \$253.87/mo 1 1/2 yrs left on lease; Great America Brother printers \$269.40/mo (TM only) 2 1/2 yrs left on lease
01413011	55200	TM- Supplies	3,600	3,000	3,000	-	0.0%	3,000	-	Supplies for town offices (paper, etc.)
01413011	55212	TM - Phone Reimbursement	1,380	1,380	1,380	-	0.0%	1,380	-	Phone reimbursement (TM, EA- 50/50 split with Welfare)
01413011	55224	TM- Postage	300	300	300	-	0.0%	300	-	TM office postage needs (Reserve moved to GG); postage rates have increased
01413011	55246	TM- Reference Material	150	100	100	-	0.0%	100	-	NHMA, ICMA publications
01413011	55291	TM- Subscriptions	260	200	250	50	25.0%	200	(50)	Exeter News-Letter, Google Storage
01413011	55302	TM- Town Report Expense	2,400	2,400	2,400	-	0.0%	2,400	-	Printing of annual Town Report (Select Print Solutions)
01413011	55308	TM- Travel Reimbursement	300	700	700	-	0.0%	700	-	Mileage reimbursement for TM/EA
		General Expenses Total	43,341	39,280	40,930	1,650	4.2%	39,280	(1,650)	
01413011	55998	TM- Due from Water Fund	(33,927)	(35,437)	(35,705)	(268)	0.8%	(35,308)	397	12.5% water fund
01413011	55999	TM- Due from Sewer Fund	(33,927)	(35,437)	(35,705)	(268)	0.8%	(35,308)	397	12.5% sewer fund

Town of Exeter										
2023 General Fund SB Budget										
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Org	Object	Description	2021 Budget	2022 Budget	2023 SB Budget	2023 SB Budget vs. 2022 Budget \$ Increase/-(Decrease)	2023 SB Budget vs. 2022 Budget %-Difference	2023 Default Budget	2023 Default Budget vs. 2023 SB Budget \$ Increase/-(Decrease)	Explanation
		Due from Water/Sewer Funds	(67,854)	(70,874)	(71,409)	(535)	0.8%	(70,616)	793	
		Town Manager Total	254,976	263,795	263,231	(564)	-0.2%	259,201	(4,030)	A
Human Resources										
01415515	51110	HR- Sal/Wages FT	74,950	123,385	146,425	23,040	18.7%	144,064	(2,361)	2 FT: Asst Town Manager/HR Director; HR Assistant (FY)
01415515	51200	HR- Sal/Wages PT	31,165	8,610	16,387	7,777	90.3%	-	(16,387)	New PT position proposal
		Salaries Total	106,115	131,995	162,812	30,817	23.3%	144,064	(18,748)	
01415515	52100	HR- Health Insurance	19,610	17,774	21,369	3,595	20.2%	21,369	-	1.5% decrease in the premium rate
01415515	52110	HR- Dental Insurance	1,050	3,119	3,798	680	21.8%	3,799	-	1.5% increase in the premium rate
01415515	52120	HR- Life Insurance	108	144	216	72	50.0%	216	-	No change in the premium rate
01415515	52130	HR- LTD Insurance	705	821	860	39	4.8%	860	-	
01415515	52200	HR- FICA	7,044	8,184	10,094	1,911	23.3%	8,932	(1,162)	Based on wages: 6.2%
01415515	52210	HR- Medicare	1,647	1,914	2,361	447	23.3%	2,089	(272)	Based on wages: 1.45%
01415515	52300	HR- Retirement Town	9,460	17,348	20,192	2,844	16.4%	19,872	(320)	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	39,625	49,304	58,891	9,588	19.4%	57,137	(1,754)	
01415515	55050	HR- Conf Rooms/Meals	475	1,320	1,320	-	0.0%	1,320	-	Director - IPMA-HR, NHMA & Primex
01415515	55055	HR- Consulting Services	1	1		(1)	-100.0%	1	1	
01415515	55088	HR- Dues	547	561	1,334	773	137.8%	561	(773)	SHRM (Director & Assistant \$219), IPMA-HR-2 @\$156, Anhpetra 2@\$15, \$700 for ICMA
01415515	55091	HR- Education/Training	2,285	4,875	2,800	(2,075)	-42.6%	2,800	-	Munis Training-\$800 per day 5 days recommended by Finance \$4,000 (\$800 to W&S) for new Munis upgrade, NHMA conference, \$150, IPMA-HR Conference, \$ 700, Sheehan Phinney Annual Labor Employment Review, \$25 and HR online training, \$800
01415515	55097	HR- Employee Relations	1,500	1,500	1,500	-	0.0%	1,500	-	Benefits Fair, employee service and recognition
01415515	55099	HR- Employee Notices	1,500	1,500	1,500	-	0.0%	1,500	-	Posting of open job positions
01415515	55106	HR- Office Equipment Purchase	-	350	350	-	0.0%	350	-	Small office equipment items
01415515	55190	HR-Mobile Communications	360	585	613	28	4.8%	585	(28)	Cell Phone Plan HR Director (\$51.02 per month-town phone and plan)
01415515	55200	HR- Office Supplies	775	775	400	(375)	-48.4%	775	375	Office supplies update filing system and address records retention issues
01415515	55224	HR- Postage	-	350	100	(250)	-71.4%	350	250	Estimated mailings to all employees 3 times a year
01415515	55226	HR- Pre-Employment Screening	600	600	600	-	0.0%	600	-	Pre-employment expenses
01415515	55246	HR- Reference Materials	400	100	100	-	0.0%	100	-	Department Required Posters
01415515	55270	HR Software Agreement/Contract	-	180	180	-	0.0%	180	-	E-Fax secure HIPPA compliant faxing system - monthly subscription
01415515	55308	HR- Travel Reimbursement	200	100	100	-	0.0%	100	-	Mileage, Tolls, Parking
		General Expenses Total	8,643	12,797	10,897	(1,900)	-14.8%	10,722	(175)	
01415515	55998	HR- Due from Water Fund	(14,574)	(18,130)	(27,713)	(9,583)	52.9%	(25,150)	2,563	12.5% to water fund
01415515	55999	HR- Due from Sewer Fund	(14,574)	(18,130)	(27,713)	(9,583)	52.9%	(25,150)	2,563	12.5% to sewer fund
		Due from Water/Sewer Funds	(29,148)	(36,260)	(55,426)	(19,166)	52.9%	(50,300)	5,126	
		Human Resources Total	125,235	157,836	177,174	19,339	12.3%	161,623	(15,552)	A
Transportation										
01419919	55040	GG - Transportation	1	1	1	-	0.0%	1	-	Request from COAST bus service with \$ 16.77K to come from Transportation Fund 05
		Transportation Total	1	1	1	-	0.0%	1	-	A
Legal										
01415320	55170	GG- Legal Expense	80,000	80,000	100,000	20,000	25.0%	80,000	(20,000)	Professional legal services for Mitchell Municipal Group and other legal advisors
		Legal Total	80,000	80,000	100,000	20,000	25.0%	80,000	(20,000)	A

Town of Exeter										
2023 General Fund SB Budget										
Prepared: January 10, 2023									Version #6	
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Information Technology										
01415025	51110	IT- Sal/Wages FT	148,712	181,342	189,420	8,078	4.5%	185,205	(4,215)	3 FT: IT Coord (Split 80% GF and 20% CATV Fund); IT Tech (Split 40% GF, 5% Water/Sewer each, 50% CATV); Network Admin (12.5% Water/Sewer each)
		Salaries Total	148,712	181,342	189,420	8,078	4.5%	185,205	(4,215)	
01415025	52100	IT- Health Insurance	35,437	17,858	17,484	(374)	-2.1%	17,484	-	1.5% decrease in the premium rate
01415025	52110	IT- Dental Insurance	2,226	2,816	2,859	43	1.5%	2,859	-	1.5% increase in the premium rate
01415025	52120	IT- Life Insurance	185	221	221	-	0.0%	221	-	No change in the premium rate
01415025	52130	IT - LTD Insurance	722	760	777	17	2.2%	777	-	
01415025	52200	IT- FICA	9,220	11,243	11,744	501	4.5%	11,483	(261)	Based on wages: 6.2%
01415025	52210	IT- Medicare	2,156	2,629	2,747	117	4.5%	2,685	(61)	Based on wages: 1.45%
01415025	52300	IT- Retirement Town	19,108	25,497	26,130	633	2.5%	25,549	(581)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	69,054	61,024	61,962	937	1.5%	61,058	(903)	
01415025	55048	IT- Computer Software	21,700	15,994	21,600	5,606	35.1%	15,994	(5,606)	See Narrative
01415025	55058	IT- Contract Services	18,000	8,000	8,000	-	0.0%	8,000	-	See Narrative
01415025	55088	IT- Dues	-	-	390	390	-	-	(390)	See Narrative
01415025	55091	IT- Education/Training	2,700	3,000	3,000	-	0.0%	3,000	-	See Narrative
01415025	55106	IT- Equipment Purchase	800	1,200	600	(600)	-50.0%	1,200	600	See Narrative
01415025	55136	IT- GIS Software	7,500	8,000	7,100	(900)	-11.3%	6,500	(600)	See Narrative
01415025	55159	IT- Internet Services	20,580	25,593	26,828	1,235	4.8%	25,593	(1,235)	12.5% allocated to Water/Sewer Funds each; See Narrative
01415025	55190	IT- Mobile Communications	600	960	960	-	0.0%	960	-	See Narrative
01415025	55195	IT- Network Supplies	6,000	4,700	10,200	5,500	117.0%	4,700	(5,500)	See Narrative
01415025	55200	IT-Office Supplies	600	1,200	1,200	-	0.0%	1,200	-	See Narrative
01415025	55213	IT- Phone Utilization	26,375	27,000	31,050	4,050	15.0%	27,000	(4,050)	12.5% allocated to Water/Sewer Funds each; See Narrative
01415025	55383	IT- Email Archiving	14,100	5,400	6,675	1,275	23.6%	5,400	(1,275)	12.5% allocated to Water/Sewer Funds each; See Narrative
01415025	55270	IT- Software Agreement	6,646	9,080	4,580	(4,500)	-49.6%	9,080	4,500	See Narrative
		General Expenses Total	123,601	110,127	122,183	12,056	10.9%	108,627	(13,556)	
01415025	57003	IT- CO- Computers	13,650	13,650	12,000	(1,650)	-12.1%	13,650	1,650	See Narrative
01415025	57006	IT- CO- Equipment	3,000	1,500	1,500	-	0.0%	1,500	-	See Narrative
		Capital Outlay Total	16,650	15,150	13,500	(1,650)	-10.9%	15,150	1,650	
01415025	55998	IT- Due from Water Fund	(33,277)	(26,714)	(27,751)	(1,037)	3.9%	(27,751)	-	12.5% of wages/benefits for IT Coord and Network Admin; 5% of wages/benefits for IT Tech
01415025	55999	IT- Due from Sewer Fund	(33,277)	(26,714)	(27,751)	(1,037)	3.9%	(27,751)	-	12.5% of wages/benefits for IT Coord and Network Admin; 5% of wages/benefits for IT Tech
		Due from Water/Sewer Funds	(66,554)	(53,429)	(55,502)	(2,073)	3.9%	(55,502)	-	
		Information Technology Total	291,463	314,215	331,562	17,348	5.5%	314,539	(17,024)	A
Trustee of Trust Funds										
01413030	51000	TT- Sal/Wages Elected	828	828	828	-	0.0%	828	-	Wages for Trustee of Trust funds
		Salaries Total	828	828	828	-	0.0%	828	-	
01413030	52200	TT- FICA	51	51	51	-	0.0%	51	-	Based on wages: 6.2%
01413030	52210	TT- Medicare	12	12	12	-	0.0%	12	-	Based on wages: 1.45%
		Benefits Total	63	63	63	-	0.0%	63	-	
		Trustee of Trust Funds Total	891	891	891	-	0.0%	891	-	A
Town Moderator										
01414040	51000	MO- Sal/Wages Elected	700	1,050	700	(350)	-33.3%	700	-	1 deliberative, 1 election, 1 special election
		Salaries Total	700	1,050	700	(350)	-33.3%	700	-	
01414040	52200	MO- FICA	43	65	43	(22)	-33.3%	43	-	Based on wages: 6.2%
01414040	52210	MO- Medicare	10	15	10	(5)	-33.3%	10	-	Based on wages: 1.45%

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		Benefits Total	54	80	54	(27)	-33.3%	54	-	
		Town Moderator Total	754	1,130	754	(377)	-33.3%	754	-	A
Town Clerk										
01414051	51110	TC- Sal/Wages FT	213,432	220,460	229,548	9,089	4.1%	226,491	(3,057)	Includes 1 FT Town Clerk 1 FT Deputy TC + 2 FT Asst Clerks
01414051	51300	TC- Sal/Wages OT	300	300	300	-	0.0%	300	-	OT for Assistant Clerks
01414051	51400	TC- Longevity Pay	950	1,000	1,050	50	5.0%	1,050	-	Longevity for 1 Assistant Clerk
		Salaries Total	214,682	221,760	230,898	9,139	4.1%	227,841	(3,057)	
01414051	52100	TC- Health Insurance	66,042	66,469	64,712	(1,757)	-2.6%	64,712	-	1.5% decrease in the premium rate
01414051	52110	TC- Dental Insurance	5,900	5,811	5,900	89	1.5%	5,900	-	1.5% increase in the premium rate
01414051	52120	TC- Life Insurance	270	270	270	-	0.0%	270	-	No change in the premium rate
01414051	52130	TC- LTD Insurance	779	801	818	17	2.1%	818	-	
01414051	52200	TC- FICA	13,310	13,749	14,316	567	4.1%	14,126	(190)	Based on wages: 6.2%
01414051	52210	TC- Medicare	3,113	3,216	3,348	133	4.1%	3,304	(44)	Based on wages: 1.45%
01414051	52300	TC- Retirement Town	27,127	31,179	31,838	659	2.1%	31,425	(413)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	116,541	121,495	121,202	(293)	-0.2%	120,555	(647)	
01414051	55049	TC- Computer Supplies	1,200	1,200	1,200	-	0.0%	1,200	-	toner cartridges, validator ribbons, calculator ribbons
01414051	55050	TC- Conf/Room/Meals	2,000	2,000	2,000	-	0.0%	2,000	-	Mandatory Fall Conf, Spring Reg, TC Certification Training, NECTCA Conference, NEMCI&A Certification, Clerkworks Training, Election Training, IIMC Conference
01414051	55058	TC- Contract Services	1,700	-	-	-	-	-	-	Moved to Office Equipment Lease
01414051	55084	TC- Dog Tags	600	600	600	-	0.0%	600	-	Dog tags
01414051	55088	TC- Dues	300	300	360	60	20.0%	300	(60)	IIMC -\$175; NHCTCA-\$100; NEACTC-\$85.00
01414051	55091	TC- Education/Training	200	2,000	2,000	-	0.0%	2,000	-	Registration Fees for Mandatory Fall Conf, Spring Regional, TC Certification Training, NECTCA Conf, NEMCI&A Certification, Elections, IIMC Conference
01414051	55106	TC- Equipment Purchase	2,000	2,000	2,000	-	0.0%	2,000	-	Computers, printers, copiers, office furniture, panels between work stations
01414051	55198	TC- Office Equipment Lease	3,233	4,993	5,000	7	0.1%	4,993	(7)	GreatAmerica Financial Serv.- 3 printers; Leaf - 1 Sharp printer
01414051	55199	TC- Office Equip Maintenance	-	480	480	-	0.0%	480	-	Validators, Mobile printers used for elections
01414051	55200	TC- Office Supplies	2,000	2,000	2,000	-	0.0%	2,000	-	copy paper, general office supplies, envelopes
01414051	55224	TC- Postage	5,000	5,000	5,000	-	0.0%	5,000	-	dog civil forfeiture letters, letters & forms, weekly State work, monthly Vital work, weekly MV registrations
01414051	55241	TC- Record Retention	5,000	2,500	2,500	-	0.0%	2,500	-	Book Restoration
01414051	55246	TC- Reference Materials	300	300	300	-	0.0%	300	-	Not Funding-Delete Line Item,
01414051	55270	TC- Software Agreement/Contract	8,800	8,900	9,002	102	1.1%	8,900	(102)	Interware Development Contract for MV, Boats, Vitals, Transfer Station Permits, Credit Cards, Reports, Support, Dogs On-line prgm, CC machines
01414051	55308	TC- Travel Reimbursement	400	800	800	-	0.0%	800	-	Mandatory Fall Conf, Spring Reg, TC Certification Training, NECTCA Conference, NEMCI&A Certification, Clerkworks Training, Election Training, IIMC Conference
		General Expenses Total	32,733	33,073	33,242	169	0.5%	33,073	(169)	
		Town Clerk Total	363,956	376,327	385,342	9,014	2.4%	381,469	(3,873)	A

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Elections										
01414052	51000	EL- Sal/Wages Elected	3,000	3,000	3,000	-	0.0%	3,000	-	Supervisors of the Checklist-1 mandated election, 1 deliberative, 1 special election
01414052	51210	EL- Sal/Wages Temp	2,200	8,800	2,000	(6,800)	-77.3%	2,000	-	Ballot Clerks for 1 mandated elections, 1 deliberative, 1 special election
		Salaries Total	5,200	11,800	5,000	(6,800)	-57.6%	5,000	-	
01414052	52200	EL- FICA	322	732	310	(422)	-57.6%	310	-	Based on wages: 6.2%
01414052	52210	EL- Medicare	75	171	73	(99)	-57.6%	73	-	Based on wages: 1.45%
		Benefits Total	398	903	383	(520)	-57.6%	383	-	
01414052	55002	EL- Advertising	300	300	150	(150)	-50.0%	300	150	Legal Notices
01414052	55200	EL- Office Supplies	600	600	600	-	0.0%	600	-	Copy paper, envelopes, general office supplies, and all supplies needed for election
01414052	55224	EL- Postage	660	4,000	2,000	(2,000)	-50.0%	4,000	2,000	Mandated by SOS, sending absentee ballots and any other letters required to be sent by the Checklist Sups
01414052	55322	EL- Voting Expenses	4,000	6,500	3,500	(3,000)	-46.2%	6,500	3,000	Mandated by SOS to pay for coding, printing, collating, shipping costs and any other Special Town Elections held by the Town
01414052	55323	EL- Voting Machines Maint.	900	900	3,900	3,000	333.3%	900	(3,000)	Mandated by the State of NH for servicing and maintaining of the Accuvote Machines, \$3,000 software maintenance on new polling pads
		General Expenses Total	6,460	12,300	10,150	(2,150)	-17.5%	12,300	2,150	
		Elections Total	12,058	25,003	15,533	(9,470)	-37.9%	17,683	2,150	A
		Total General Government	1,150,015	1,239,834	1,295,456	55,622	4.5%	1,236,628	(58,829)	
Finance Department										
Finance/Accounting										
01415001	51110	FI- Sal/Wages FT	243,965	250,585	243,608	(6,977)	-2.8%	238,174	(5,434)	3 FT: Finance Dir, Sr Accountant, HR/Payroll Accountant
		Salaries Total	243,965	250,585	243,608	(6,977)	-2.8%	238,174	(5,434)	
01415001	52100	FI- Health Insurance	66,042	59,499	45,581	(13,918)	-23.4%	45,581	-	1.5% decrease in the premium rate
01415001	52110	FI- Dental Insurance	4,850	4,777	3,493	(1,284)	-26.9%	3,493	-	1.5% increase in the premium rate
01415001	52120	FI- Life Insurance	270	270	324	54	20.0%	324	-	No change in the premium rate
01415001	52130	FI- LTD Insurance	1,060	1,076	952	(124)	-11.5%	952	-	
01415001	52200	FI- FICA	15,126	15,536	15,104	(433)	-2.8%	14,767	(337)	Based on wages: 6.2%
01415001	52210	FI- Medicare	3,537	3,633	3,532	(101)	-2.8%	3,454	(79)	Based on wages: 1.45%
01415001	52300	FI- Retirement Town	30,794	35,232	33,590	(1,642)	-4.7%	32,854	(736)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	121,679	120,024	102,576	(17,448)	-14.5%	101,424	(1,152)	
01415001	55014	FI- Audit Fees	29,500	26,250	27,585	1,335	5.1%	26,250	(1,335)	Annual Audit and Single Fees for Melanson
01415001	55017	FI- Bank Fees	1,000	1,000	4,835	3,835	383.5%	1,000	(3,835)	Bank fees historical: \$1,250 + the addition of fraud mitigation features for ACH and checks: \$3,585
01415001	55050	FI- Conf/Room/Meals	500	500	500	-	0.0%	500	-	Conferences/Meals for Finance Staff - NHGFOA
01415001	55058	FI- Contract Services	1,500	6,500	1,000	(5,500)	-84.6%	1,000	-	Off year for GAS 74/75 Valuation, Report and Disclosure
01415001	55088	FI- Dues	100	100	400	300	300.0%	100	(300)	NHGFOA + AICPA
01415001	55091	FI- Education/Training	3,500	4,780	4,000	(780)	-16.3%	4,780	780	Training and Education for 3 Finance staff
01415001	55198	FI- Office Equipment Leases	1,080	1,080	1,080	-	0.0%	1,080	-	Copier Lease \$1,080
01415001	55200	FI- Supplies	4,000	4,000	4,000	-	0.0%	4,000	-	Folders, check stock, envelopes, paper, tax forms, deposit tickets, kitchen/office supplies
01415001	55224	FI- Postage	2,300	2,500	2,250	(250)	-10.0%	2,500	250	Postage for mailing checks and forms
01415001	55270	FI- Software Agreement	20,775	27,521	28,896	1,375	5.0%	27,521	(1,375)	Munis Software Agreement
01415001	55308	FI- Travel Reimbursement	200	1,300	750	(550)	-42.3%	1,300	550	Travel for 3 Finance staff
		General Expenses Total	64,455	75,531	75,296	(235)	-0.3%	70,031	(5,265)	
01415001	55998	FI- Due from Water Fund	(45,706)	(46,326)	(43,273)	3,053	-6.6%	(42,450)	823	12.5% Water Fund Offset
01415001	55999	FI- Due from Sewer Fund	(45,706)	(46,326)	(43,273)	3,053	-6.6%	(42,450)	823	12.5% Sewer Fund Offset

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		Due from Water/Sewer Funds	(91,411)	(92,652)	(86,548)	6,106	-6.6%	(84,900)	1,646	
		Finance/Accounting Total	338,688	353,488	334,934	(18,554)	-5.2%	324,730	(10,204)	A
Treasurer										
01415002	51000	TR- Sal/Wages Elected	8,864	8,864	8,864	-	0.0%	8,864	-	Wages for Elected PT Treasurer
		Salaries Total	8,864	8,864	8,864	-	0.0%	8,864	-	
01415002	52200	TR- FICA	550	550	550	-	0.0%	550	-	Based on wages: 6.2%
01415002	52210	TR- Medicare	129	129	129	-	0.0%	129	-	Based on wages: 1.45%
		Benefits Total	678	678	678	-	0.0%	678	-	
01415002	55088	TR- Dues	50	50	50	-	0.0%	50	-	NHGFOA Dues
01415002	55091	TR- Education/Training	100	100	100	-	0.0%	100	-	Training and Education
01415002	55200	TR -Supplies	100	100	-	(100)	-100.0%	100	100	
		General Expenses Total	250	250	150	(100)	-40.0%	250	100	
		Treasurer Total	9,792	9,792	9,692	(100)	-1.0%	9,792	100	A
Tax Collection										
01415003	51110	TX- Sal/Wages FT	104,465	96,586	100,956	4,370	4.5%	99,672	(1,284)	2 FT: Deputy Tax Collector, Collections Specialist
01415003	51300	TX- Sal/Wages OT	-	-	-	-	-	-	-	
01415003	51400	TX- Longevity	1,500	-	-	-	-	-	-	
		Salaries Total	105,965	96,586	100,956	4,370	4.5%	99,672	(1,284)	
01415003	52100	TX- Health Insurance	19,786	29,766	38,679	8,913	29.9%	38,679	-	1.5% decrease in the premium rate
01415003	52110	TX- Dental Insurance	1,086	1,570	2,100	530	33.8%	2,100	-	1.5% increase in the premium rate
01415003	52120	TX- Life Insurance	162	162	162	-	0.0%	162	-	No change in the premium rate
01415003	52200	TX- FICA	6,570	5,988	6,259	271	4.5%	6,180	(80)	Based on wages: 6.2%
01415003	52210	TX- Medicare	1,536	1,400	1,464	63	4.5%	1,445	(19)	Based on wages: 1.45%
01415003	52300	TX- Retirement Town	13,397	13,580	13,922	342	2.5%	13,748	(174)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	42,537	52,467	62,586	10,119	19.3%	62,314	(272)	
01415003	55017	TX- Bank Fees	5,500	200	200	-	0.0%	200	-	Tax Online ACH \$10/monthly.
01415003	55050	TX- Conf/Room/Meals	50	425	460	35	8.2%	425	(35)	Conferences for DTC (NH Tax Collector Association) Price increase
01415003	55058	TX- Contract Services	1	1	1	-	0.0%	1	-	Coverage for Collections Clerk (80 hours)
01415003	55073	TX- Deeded Property	2,000	2,000	2,000	-	0.0%	2,000	-	Expenses related to Tax deeded properties - 4th qtr
01415003	55088	TX- Dues	50	50	50	-	0.0%	50	-	NHTC Dues
01415003	55091	TX- Education/Training	2,000	2,000	2,000	-	0.0%	2,000	-	Education reimbursement
01415003	55170	TX- Legal Expenses	2,000	2,000	2,000	-	0.0%	2,000	-	Legal services for liens, deeds and bankruptcies, if any
01415003	55198	TX- Office Equipment Leases	2,156	2,156	2,156	-	0.0%	2,156	-	Two Copier leases \$ \$179.60 per month
01415003	55200	TX- Supplies	1,800	1,800	1,800	-	0.0%	1,800	-	Paper, Ink, Envelopes, Storage Boxes, printer
01415003	55224	TX- Postage	10,000	8,500	10,000	1,500	17.6%	8,500	(1,500)	Mailing delinquency, lien, and deed notices, tax bills. Increase due to postage increases.
01415003	55247	TX- Registry of Deeds	950	950	950	-	0.0%	950	-	Liens & deeds recordings at Registry of Deeds
01415003	55297	TX- Tax Billing Services	3,600	3,600	3,300	(300)	-8.3%	3,600	300	Processing fees and materials for tax bills
01415003	55298	TX- Tax Lien/Deeded Searches	4,000	4,000	4,000	-	0.0%	4,000	-	Tax Lien Services
		General Expenses Total	34,107	27,682	28,917	1,235	4.5%	27,682	(1,235)	
01415003	55998	TX- Due from Water Fund	(37,126)	(37,081)	(40,886)	(3,805)	10.3%	(40,496)	389	25% Water Fund Offset
01415003	55999	TX- Due from Sewer Fund	(37,126)	(37,081)	(40,886)	(3,805)	10.3%	(40,496)	389	25% Sewer Fund Offset
		Due from Water/Sewer Funds Total	(74,251)	(74,162)	(81,771)	(7,609)	10.3%	(80,993)	778	
		Tax Collection Total	108,358	102,573	110,688	8,115	7.9%	108,675	(2,013)	A

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Assessing										
01415005	51110	AS- Sal/Wages FT	66,197	74,873	82,687	7,814	10.4%	80,847	(1,840)	1 FT: Assessor
01415005	51210	AS- Sal/Wages Temp	1	1	1	-	0.0%	1	-	
		Salaries Total	66,198	74,874	82,688	7,814	10.4%	80,848	(1,840)	
01415005	52100	AS- Health Insurance	19,610	19,808	19,396	(410)	-2.1%	19,396	-	1.5% decrease in the premium rate
01415005	52110	AS- Dental Insurance	1,050	1,034	1,050	16	1.5%	1,050	-	1.5% increase in the premium rate
01415005	52120	AS- Life Insurance	54	54	108	54	100.0%	108	-	No change in the premium rate
01415005	52130	AS- LTD Insurance			760	760		760	-	
01415005	52200	AS- FICA	4,104	4,642	5,127	485	10.4%	5,013	(114)	Based on wages: 6.2%
01415005	52210	AS- Medicare	960	1,086	1,199	113	10.4%	1,172	(27)	Based on wages: 1.45%
01415005	52300	AS- Retirement Town	8,356	10,527	11,402	875	8.3%	11,153	(249)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	34,134	37,149	39,042	1,893	5.1%	38,652	(390)	
01415005	55050	AS- Cont/Room/Meals	50	50	50	-	0.0%	50	-	Meetings - meals- room
01415005	55058	AS- Contract Services	110,500	110,500	94,100	(16,400)	-14.8%	94,100	-	Assessor contract with MRI
01415005	55088	AS- Dues	260	270	290	20	7.4%	270	(20)	IAAO & NHAHO dues
01415005	55091	AS- Education/Training	500	500	650	150	30.0%	500	(150)	Course or seminar
01415005	55106	AS- Equipment Purchase	1	1	1	-	0.0%	1	-	Small equipment
01415005	55128	AS- Fuel	1	1	1	-	0.0%	1	-	Assessor position
01415005	55171	AS- Legal/Public Notices	50	50	50	-	0.0%	50	-	Public Notices in news media
01415005	55180	AS- Mapping	4,000	4,150	4,600	450	10.8%	4,150	(450)	Yrly updates \$3,850 & Building placement \$15.00 per bldg
01415005	55198	AS- Office Equipment Lease	1,078	1,078	1,078	-	0.0%	1,078	-	Printer Lease, \$69.80/mo
01415005	55200	AS- Supplies	750	500	300	(200)	-40.0%	500	200	Toner, envelopes, general supplies
01415005	55224	AS- Postage	500	1,300	1,500	200	15.4%	1,300	(200)	Sales questionnaires, cyclical letters, exemption requalification notices (elderly, veterans)
01415005	55247	AS- Registry of Deeds	50	50	50	-	0.0%	50	-	Plans, deeds & recording fees
01415005	55250	AS- Revaluation	1	1	1	-	0.0%	1	-	Independent Appraiser
01415005	55270	AS- Software Agreement	16,920	15,535	17,071	1,536	9.9%	15,535	(1,536)	Vision contract \$7,861 web fee \$3,554 cloud fee \$5,656
01415005	55308	AS- Travel Reimbursement	1	1	1	-	0.0%	1	-	Use of personal car -1 employee
		General Expenses Total	134,662	133,987	119,743	(14,244)	-10.6%	117,587	(2,156)	
		Assessing Total	234,894	246,010	241,473	(4,537)	-1.8%	237,087	(4,386)	A
		Total Finance	691,833	711,863	696,787	(15,076)	-2.1%	680,284	(16,503)	

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Planning & Development										
Planning										
01419101	51110	PL- Sal/Wages FT	105,347	151,209	174,135	22,926	15.2%	170,262	(3,873)	2 FT : Town Planner; 1 FT Conservation/Sustainability Planner (FY)
01419101	51200	PL- Sal/Wages PT	72,627	42,438	26,419	(16,019)	-37.7%	25,903	(516)	1 Admin Asst @ 20 hr/wk; Recording Sec @ \$15 per hr
		Salaries Total	177,974	193,647	200,554	6,907	3.6%	196,165	(4,389)	
01419101	52110	PL- Dental Insurance	1,900	3,119	3,799	680	21.8%	3,799	-	1.5% increase in the premium rate
01419101	52120	PL- Life Insurance	108	144	216	72	50.0%	216	-	No change in the premium rate
01419101	52130	PL- LTD Insurance	943	970	991	21	2.2%	991	-	
01419101	52200	PL- FICA	11,034	12,006	12,434	428	3.6%	12,162	(272)	Based on wages: 6.2%
01419101	52210	PL- Medicare	2,581	2,808	2,908	100	3.6%	2,844	(64)	Based on wages: 1.45%
01419101	52300	PL- Retirement Town	13,297	21,260	24,012	2,752	12.9%	23,488	(524)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	29,863	40,307	44,360	4,053	10.1%	43,501	(860)	
01419101	55050	PL- Conf/Room/Meals	200	200	800	600	300.0%	200	(600)	APA Conference, Seminars/training. Covers two full time employees and 1 part time
01419101	55058	PL- Contract Services	1	1	1	-	0.0%	1	-	
01419101	55088	PL- Dues	13,000	13,315	13,442	127	1.0%	13,315	(127)	Rockingham Planning Commission annual dues (2023 - \$13,127 estimated), APA dues (\$315).
01419101	55091	PL- Education/Training	500	500	500	-	0.0%	500	-	Seminars/Training for planning staff, board members
01419101	55136	PL- GIS Software	3,500	3,500	3,500	-	0.0%	3,500	-	Annual support and maintenance for building permit/zoning software. Paid annually in the fall.
01419101	55138	PL- Grant Matching	2,500	2,500	2,500	-	0.0%	2,500	-	No grants targeted at this time but to be ready if one comes along
01419101	55155	PL- Inspection Services	1	1	1	-	0.0%	1	-	Placeholder for third party inspection as needed
01419101	55171	PL- Legal/Public Notices	2,000	2,000	2,000	-	0.0%	2,000	-	Primarily for Planning Board cases but also covers Planning dept.
01419101	55180	PL- Mapping	-	-	1	1	-	-	(1)	Hasn't been spent in prior years due to in-house capabilities
01419101	55200	PL- Office Supplies	2,000	2,000	2,000	-	0.0%	2,000	-	Misc office supplies. Covers Planning & Building depts.
01419101	55384	PL- Sustainability Expense	2,500	2,500	1,250	(1,250)	-50.0%	2,500	1,250	Provide source of funding for Clean Energy NH membership, annual Local Energy Solutions conference, & attendance at New England Municipal Sustainability meetings
01419101	55224	PL- Postage	4,000	4,000	4,000	-	0.0%	4,000	-	Covers Planning and Building departments as well as Planning Board packages and administration of cases.
01419101	55227	PL- Printing	400	400	400	-	0.0%	400	-	Used for large printing jobs such as Zoning Ordinance
01419101	55246	PL- Reference Material	425	425	425	-	0.0%	425	-	Includes Exeter Newspaper (\$160) and Registry Review (\$229), RSA books and other reference material
01419101	55289	PL- Studies	5,000	5,000	5,000	-	0.0%	5,000	-	Conducting zoning analysis with current funds and under contract for \$5,000. No decisions have been made for 2023 at this time but will work on Master Plan Action Agenda items.
01419101	55308	PL- Travel Reimbursement	200	800	800	-	0.0%	800	-	To cover mileage for staff to attend training, workshops, meetings, etc.
		General Expenses Total	36,227	37,142	36,620	(522)	-1.4%	37,142	522	
		Planning Total	244,064	271,096	281,534	10,438	3.9%	276,808	(4,727)	A
Economic Development										
01465207	51110	ED- Sal/Wages FT	93,751	96,361	100,746	4,385	4.6%	98,505	(2,241)	1 FT: ED Director
		Salaries Total	93,751	96,361	100,746	4,385	4.6%	98,505	(2,241)	
01465207	52100	ED- Health Insurance	26,955	26,848	26,279	(569)	-2.1%	26,279	-	1.5% decrease in the premium rate
01465207	52110	ED- Dental Insurance	1,900	1,871	1,900	29	1.5%	1,900	-	1.5% increase in the premium rate
01465207	52120	ED- Life Insurance	108	108	108	-	0.0%	108	-	No change in the premium rate
01465207	52130	ED- LTD Insurance	881	906	926	20	2.2%	926	-	
01465207	52200	ED- FICA	5,813	5,974	6,246	272	4.6%	6,107	(139)	Based on wages: 6.2%
01465207	52210	ED- Medicare	1,359	1,397	1,461	64	4.6%	1,428	(32)	Based on wages: 1.45%
01465207	52300	ED- Retirement Town	11,833	13,548	13,892	344	2.5%	13,590	(302)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	48,849	50,653	50,812	159	0.3%	50,339	(473)	
01465207	55050	ED- Conf/Room/Meals	1	1,200	1,500	300	25.0%	1,200	(300)	OU EDI Conference and accommodations -5 Days
01465207	55055	ED- Consulting Services	3,000	1,200	2,500	1,300	108.3%	1,200	(1,300)	Consulting (prop appraisals, marketing, etc.)
01465207	55091	ED- Education/Training	1	1,900	2,000	100	5.3%	1,900	(100)	OU EDI final classes
01465207	55190	ED- Mobile Communications	1,000	600	600	-	0.0%	600	-	Cell Phone for ED Director
01465207	55200	ED- Office Supplies	400	400	400	-	0.0%	400	-	Paper, Pens, Ink, etc.

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01465207	55308	ED -Travel Reimbursement	300	800	1,000	200	25.0%	800	(200)	Mileage for ED Director, Airfare to OU EDI Conference
		General Expenses Total	4,702	6,100	8,000	1,900	31.1%	6,100	(1,900)	
		Total Economic Development	147,302	153,114	159,558	6,444	4.2%	154,944	(4,614)	A
Inspections & Code Enforcement										
01424002	51110	BI- Sal/Wages FT	154,124	157,582	163,069	5,487	3.5%	160,273	(2,796)	2 FT: Building Inspector, Deputy CEO
01424002	51200	BI- Sal/Wages PT	37,820	38,857	39,140	283	0.7%	38,753	(387)	1 PT: Electrical Inspector (24 Hrs/Wk)
		Salaries Total	191,944	196,439	202,209	5,770	2.9%	199,026	(3,183)	
01424002	52100	BI- Health Insurance	39,395	39,775	38,932	(843)	-2.1%	38,932	-	1.5% decrease in the premium rate
01424002	52110	BI- Dental Insurance	2,100	2,069	2,100	31	1.5%	2,100	-	1.5% increase in the premium rate
01424002	52120	BI- Life Insurance	216	216	216	-	0.0%	216	-	No change in the premium rate
01424002	52130	BI- LTD Insurance	838	861	880	19	2.2%	880	-	
01424002	52200	BI- FICA	11,901	12,179	12,537	358	2.9%	12,340	(197)	Based on wages: 6.2%
01424002	52210	BI- Medicare	2,783	2,848	2,932	84	2.9%	2,886	(46)	Based on wages: 1.45%
01424002	52300	BI- Retirement Town	19,454	22,156	22,488	332	1.5%	22,110	(378)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	76,687	80,105	80,085	(20)	0.0%	79,463	(621)	
01424002	55091	BI- Education/Training	250	250	250	-	0.0%	250	-	NE Building Officials Association Conference
01424002	55088	BI- Dues	300	300	300	-	0.0%	300	-	RNI and NHBOA Dues
01424002	55128	BI- Fuel	750	750	750	-	0.0%	750	-	Fuel for BI
01424002	55190	BI- Mobile Communications	460	600	600	-	0.0%	600	-	Cell Phone for BI
01424002	55308	BI- Travel Reimbursement	1,000	1,000	1,000	-	0.0%	1,000	-	Mileage for Electrical Inspector
01424002	55319	BI- Vehicle Maintenance	1	1	1	-	0.0%	1	-	
		General Expenses Total	2,761	2,901	2,901	-	0.0%	2,901	-	
		Inspections & Code Enf Total	271,392	279,445	285,195	5,750	2.1%	281,390	(3,804)	A
Conservation Commission										
01461105	51200	CC- Sal/Wages PT	1,000	1,000	1,000	-	0.0%	1,000	-	Recording secretaries @ \$15/hr avg about 6 hr/mtg
01461105	51210	CC- Sal/Wages Temp	2,520	2,520	2,520	-	0.0%	2,520	-	Interns 2@12/hr, 15 hrs/wk for 7 wks
		Salaries Total	3,520	3,520	3,520	-	0.0%	3,520	-	
01461105	52200	CC- FICA	218	218	218	-	0.0%	218	-	Based on wages: 6.2%
01461105	52210	CC- Medicare	51	51	51	-	0.0%	51	-	Based on wages: 1.45%
		Benefits Total	269	269	269	-	0.0%	269	-	
01461105	55044	CC- Community Services	500	-	-	-	-	-	-	Moved to Conservation Land Administration
01461105	55051	CC- Conservation Land Administration	1,550	2,050	2,050	-	0.0%	2,050	-	Covers costs for outreach activities (Spring Tree program, pollinator projects, star gazing event, etc), trail maintenance (bridge, signs, paint, etc) and conservation land administration work such as property monitoring and maintenance needs like invasive brush removal, and supplies such as tools, gloves and equipment.
01461105	55058	CC- Contract Services	1,000	1,000	1,000	-	0.0%	1,000	-	Raynes minor maintenance repair needs.
01461105	55088	CC- Dues	1,000	1,200	1,200	-	0.0%	1,200	-	For board to join related organizations: ESRLAC (\$150), NHACC (\$900), SELT (\$150)
01461105	55091	CC- Education/Training	250	250	250	-	0.0%	250	-	Training for board members and/or Cons & Sust planner (NHACC-3 members and other workshops)
01461105	55171	CC- Legal/Public Notices	50	50	50	-	0.0%	50	-	Covers approx 1 legal notice typ in newspaper
01461105	55224	CC- Postage	20	20	20	-	0.0%	20	-	Mailings to ConCom members (mostly elect distr)
01461105	55247	CC- Registry of Deeds	30	30	30	-	0.0%	30	-	Fee for registry of deeds (typically printing plans, deeds)
01461105	55254	CC- Roadside Mowing	1,850	1,700	1,700	-	0.0%	1,700	-	Mowing White, Perry, Irvine and 1/2 of Morrisette. This is paid out Oct-Dec
01461105	55293	CC- Supplies	-	-	-	-	-	-	-	
		General Expenses Total	6,250	6,300	6,300	-	0.0%	6,300	-	
		Conservation Commission Total	10,039	10,089	10,089	-	0.0%	10,089	-	A
Renewable Energy Expense										

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01410118	55547	ENR- Renewable Energy Expense	1	1	1	-	0.0%	1	-	Potential Grant Matching
		General Expenses Total	1	1	1	-	0.0%	1	-	
		Renewable Energy Expense	1	1	1	-	0.0%	1	-	A

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Zoning Board of Adjustment										
01419103	51200	ZO- Sal/Wages PT	860	860	860	-	0.0%	860	-	Recording secretaries @ \$15 per hour
		Salaries Total	860	860	860	-	0.0%	860	-	
01419103	52200	ZO- FICA	53	53	53	-	0.0%	53	-	
01419103	52210	ZO- Medicare	12	12	12	-	0.0%	12	-	
		Benefits Total	66	66	66	-	0.0%	66	-	
01419103	55091	ZO- Education/Training	200	200	200	-	0.0%	200	-	min. training allotment for board members
01419103	55171	ZO- Legal/Public Notices	1,200	1,200	1,200	-	0.0%	1,200	-	expenses are estimated for ZBA case administration (majority of costs paid by applicant)
01419103	55224	ZO- Postage	2,000	2,000	2,000	-	0.0%	2,000	-	
		General Expenses Total	3,400	3,400	3,400	-	0.0%	3,400	-	
		Zoning Total	4,326	4,326	4,326	-	0.0%	4,326	-	A
Historic District Commission										
01419104	51200	HD- Sal/Wages PT	650	650	650	-	0.0%	650	-	Recording secretaries @ \$15 per hour
		Salaries Total	650	650	650	-	0.0%	650	-	
01419104	52200	HD- FICA	40	40	40	-	0.0%	40	-	Based on wages: 6.2%
01419104	52210	HD- Medicare	9	9	9	-	0.0%	9	-	Based on wages: 1.45%
		Benefits Total	50	50	50	-	0.0%	50	-	
01419104	55050	HD-Conf Rooms/Meals	200	200	200	-	0.0%	200	-	
01419104	55088	HD- Dues	50	50	50	-	0.0%	50	-	Min amt for dues associated with various organizations work with HDCs
01419104	55091	HD- Education/Training	200	200	200	-	0.0%	200	-	min. training allotment for board members
01419104	55138	HD- Grant Matching	1,000	1,000	1,000	-	0.0%	1,000	-	CLG (Certified Local Government) Grant match. We did not apply for a CLG grant in 2022 but anticipate submitting in 2023.
01419104	55171	HD- Legal/Public Notices	100	100	100	-	0.0%	100	-	
01419104	55224	HD- Postage	350	350	350	-	0.0%	350	-	Expenses are estimated for HDC case administration
01419104	55227	HD- Printing	125	125	125	-	0.0%	125	-	Printing needs for HDC as they arise
01419104	55246	HD- Reference Material	100	100	100	-	0.0%	100	-	
		General Expenses Total	2,125	2,125	2,125	-	0.0%	2,125	-	
		Historic District Commission Total	2,825	2,825	2,825	-	0.0%	2,825	-	A
Heritage Commission										
01419106	51200	HC- Sal/Wages PT	540	540	540	-	0.0%	540	-	Recording secretaries @ \$15 per hour
		Salaries Total	540	540	540	-	0.0%	540	-	
01419106	52200	HC- FICA	33	33	33	-	0.0%	33	-	Based on wages: 6.2%
01419106	52210	HC- Medicare	8	8	8	-	0.0%	8	-	Based on wages: 1.45%
		Benefits Total	41	41	41	-	0.0%	41	-	
01419106	55058	HC- Contract Services	1	1	1	-	0.0%	1	-	
01419106	55088	HC- Dues	50	50	50	-	0.0%	50	-	
01419106	55091	HC- Education/Training	200	200	200	-	0.0%	200	-	Min. training allotment for board members
01419106	55138	HC- Grant Matching	1	1	1	-	0.0%	1	-	
01419106	55224	HC- Postage	25	25	25	-	0.0%	25	-	Expenses are estimated for Heritage Commission case administration
01419106	55227	HC- Printing	35	35	35	-	0.0%	35	-	
		General Expenses Total	312	312	312	-	0.0%	312	-	
01419106	55347	Transfer Out	-	-	-	-	-	-	-	Year End Balance Transfer
		Heritage Commission Total	893	893	893	-	0.0%	893	-	A

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		Total Planning & Development	680,842	721,789	744,422	22,633	3.1%	731,276	(13,146)	
Police Department										
Police										
	51110	Sal/Wages FT	1,762,738	1,806,113	1,902,245	96,132	5.3%	1,892,370	(9,875)	29 FT (Chief, Deputy, Sergeants, Lieutenant, Officers, Admin)
	51111	Sal/Wages Shift Differential			8,320	8,320		8,320	-	Per Police CBA
	51121	Sal/Wages Incentive		-	6,000	6,000		6,000	-	Per Police CBA
	51150	Vacation Replacement OT	46,587	46,587	46,587	-	0.0%	46,587	-	Cost to cover the replacement of officers on vacation
	51200	Sal/Wages PT	14,500	14,500	14,500	-	0.0%	14,500	-	Currently have 1 Auxiliary Officer who teaches DARE spring/fall
	51300	Sal/Wages OT	97,000	97,000	103,267	6,267	6.5%	108,867	5,600	Coverage OT
	51350	FEMA Storm Related OT	1	1	1	-	0.0%	1	-	Expenses related to declared emergencies
	51400	Longevity Pay	1,700	1,750	1,800	50	2.9%	1,800	-	For hires before 1/1/2010 only
	51410	Sick Replacement OT	19,250	19,250	19,250	-	0.0%	19,250	-	covers for officers out sick
	51420	Holiday Pay	59,471	58,514	66,270	7,756	13.3%	66,270	-	contract item
	51425	Firearm Incentive	1,500	1,500	-	(1,500)	-100.0%	-	-	contract item (moved to Incentive)
	51430	Field Training Incentive OT	5,000	5,000	-	(5,000)	-100.0%	-	-	contract item (moved to Incentive)
	51435	Comfort Dog OT	-	-	5,600	5,600		-	(5,600)	Offsetting reduction in Staff OT
	51450	Education Incentive	4,160	4,160	16,500	12,340	296.6%	16,500	-	Per Police CBA
	51455	Training Regular Pay	-	-	-	-		-	-	Training Regular Pay
	51440	Training Coverage - OT	-	-	-	-		-	-	Training Coverage - OT
		Salaries Total	2,011,907	2,054,375	2,190,340	135,965	6.6%	2,180,465	(9,875)	
	52100	Health Insurance	479,896	467,262	436,880	(30,382)	-6.5%	436,880	-	1.5% decrease in the premium rate
	52110	Dental Insurance	33,317	32,301	34,656	2,355	7.3%	34,656	-	1.5% increase in the premium rate
	52120	Life Insurance	1,728	1,782	1,783	1	0.1%	1,783	-	No change in the premium rate
	52130	LTD Insurance	1,014	1,068	1,092	24	2.2%	1,092	-	
	52200	FICA	12,350	12,606	9,428	(3,178)	-25.2%	9,428	-	Based on wages: 6.2%
	52210	Medicare	29,203	29,783	31,760	1,977	6.6%	31,617	(143)	Based on wages: 1.45%
	52300	Retirement Town	23,264	26,545	20,969	(5,576)	-21.0%	20,797	(172)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
	52310	Retirement Police	567,168	627,009	657,814	30,805	4.9%	655,125	(2,689)	Based on wages: 33.88% Jan-Jun; 31.28% Jul-Dec
		Benefits Total	1,147,940	1,198,356	1,194,382	(3,974)	-0.3%	1,191,378	(3,004)	
	55001	Accreditation	5,716	5,922	6,483	561	9.5%	5,922	(561)	Guardian Tracking (\$1581) and PowerDMS document management software yearly account renews in August (\$4341)-is necessary to continue towards CALEA Accreditation
	55035	Chiefs Expenses	1,000	1,200	1,200	-	0.0%	1,200	-	Covers empl. awards, retirements, dept meetings, hosting meals
	55043	Community Relations	2,500	7,500	7,500	-	0.0%	7,500	-	Contractor will assist as Public information officer,plaques, dare, crime prevention items includes NNO yearly, Halloween safety, Child badges, safety seats, etc.
	55045	Vehicle Computer Equipment	6,565	6,565	6,565	-	0.0%	6,565	-	Update/cruiser laptops with purchase and install one new Rhino Tablet with mount and antenna
	55047	Computer Maintenance/Service Contract	17,500	17,500	17,500	-	0.0%	17,500	-	Certified Computer Solutions (\$16,440) which is a 5 year contract-this is 3rd year, PD laptop service (\$375), Cross Agency expense for IMC (\$400)
	55050	Conf/Room/Meals	3,000	3,000	3,000	-	0.0%	3,000	-	Professional Development training conferences for the Chief and Deputy Chief-IACP convention etc.
	55057	Prosecutor Service	35,000	35,000	35,000	-	0.0%	35,000	-	Per diem contracts with attorneys for assistance with Police Prosecution involves motion drafting, advising, and courtroom assistance, etc.
	55064	Court Mileage Reimbursement	1	1	-	(1)	-100.0%	1	-	
	55087	Dry Cleaning	12,000	10,800	10,800	-	0.0%	10,800	-	Contractual cost increase
	55088	Dues	8,545	8,918	8,993	75	0.8%	8,918	(75)	Yearly dues for SERT, NENA 911, NESPIN,Child Advocacy Center, and professional association memberships
	55091	Education/Training	13,000	17,000	17,000	-	0.0%	17,000	-	Training course costs/meal reimbursement for the entire department (including civilians), increase for yearly mental health training for all officers and dispatchers with MHP

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	55106	Equipment Purchase	17,750	17,750	39,883	22,133	124.7%	17,750	(22,133)	Mountain bike parts, stop stick replacement, flashlights, some building improvement costs, furniture/boards, Taser cartridges, less lethal tools- OC Tasers- cost: \$110,865 installment purchase \$22,133 for 5 years
	55128	Fuel	43,440	40,000	41,734	1,734	4.3%	40,000	(1,734)	Fuel for patrol vehicles using monthly average at the rate of \$2.35 ESTIMATE
	55133	General Expenses	6,000	6,000	6,000	-	0.0%	6,000	-	Towing charges, patrol enforcement supplies radar replacements, speed signs, promotional testing materials, hiring costs includes polygraph, medical, and psychological testing, Livescan fee (\$476), etc.
	55160	Investigation	5,000	5,000	5,000	-	0.0%	5,000	-	Covers drug investigation costs and equipment
	55190	Mobile Communications	3,147	5,253	3,050	(2,203)	-41.9%	5,253	2,203	AT&T FirstNet department cell and laptop modem plan- there is also a Dispatch phone failover plan- We put all mobile comms expense lines (Staff and Patrol) into this one single line item-overall increase of \$2106 yearly
	55193	Munitions	12,000	15,700	15,700	-	0.0%	15,700	-	There is an ammunition shortage across the country and an increase in firearms ammunition costs (pistol and rifle). We will also need to add a rifle to our shooting simulator as currently we have only pistols (\$2,700). This line item also includes items for training and equipment for bean bag shotguns and simulated shooting drills protective gear, and includes the cost of both lethal and less lethal ammunition, gun accessories and cleaning, targets, range fees, etc.
	55199	Office Equipment Maintenance	5,725	5,725	5,725	-	0.0%	5,725	-	Maintenance contract of 6 machines including: copier printers and all service, parts, and labor
	55200	Office Supplies	11,800	11,800	11,800	-	0.0%	11,800	-	Office supplies, new contract eliminates ink toner, evidence, prosecution, photo
	55224	Postage	1,200	1,200	1,000	(200)	-16.7%	1,200	200	Postage costs for mailings
	55270	Software Agreement	17,070	17,855	23,410	5,555	31.1%	17,855	(5,555)	Central Square IMC full contract- records, emergency operations, and interface for POL and FD Dispatch Center
	55314	Uniforms	15,385	16,200	16,200	-	0.0%	16,200	-	Cost for uniforms and uniform related equipment for 40 employees- include bullet proof vest replacements and contractual clothing allowance for staff division of \$400 each/year.
	55319	Vehicle Maintenance	21,000	21,000	21,000	-	0.0%	21,000	-	Covers repair costs for 19 vehicles
	55390	Comfort Dog Expenses	-	-	8,000	8,000	-	-	(8,000)	Cost of dog, food, vet bills, equipment
	55321	Veterinarian Service	2,150	1,000	750	(250)	-25.0%	1,000	250	contract with SPCA (\$750), unforeseen animal vet charges, rabies testing
	55104	Veterinarian Equipment	500	300	300	-	0.0%	300	-	ACO equipment added splitting cost of the online dog licensing lookup software management with Town Clerk
		General Expenses Total	266,996	278,189	313,593	35,404	12.7%	278,189	(35,404)	
		Total Police Department	3,426,844	3,530,920	3,698,315	167,395	4.7%	3,650,032	(48,283)	A

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Fire Department										
	51110	Sal/Wages FT	1,969,487	2,006,989	2,128,363	121,374	6.0%	2,118,068	(10,295)	33 FT
	51121	Sal/Wages Incentive		8,402	20,350	11,948	142.2%	20,350	-	Negotiated in CBA
	51150	Vacation Replacement OT	18,362	19,487	19,487	-	0.0%	19,487	-	Overtime for Vacation Leave Replacement
	51200	Sal/Wages PT	17,468	1	-	(1)	-100.0%	-	-	1 PT: Office Clerk (20hr/wk) (removed in 2022)
	51300	Sal/Wages Call Back OT	109,409	100,136	88,201	(11,935)	-11.9%	88,201	-	Overtime for emergency recall and other off-duty details
	51130	Personal Replacement OT	20,557	19,397	19,397	-	0.0%	19,397	-	Overtime for Personal Leave Replacement
	51350	FEMA Storm Related OT	1	1	1	-	0.0%	1	-	Expenses related to declared emergencies
	51400	Longevity Pay	5,050	2,700	1,850	(850)	-31.5%	1,850	-	For employees hired prior to 1/1/2006
	51410	Sick Replacement OT	31,943	34,305	34,305	-	0.0%	34,305	-	Overtime for Sick Replacement
	51420	Holiday Pay	92,348	101,193	110,172	8,979	8.9%	110,172	-	Holiday pay (12 holidays @ 12hrs)
	51600	Sal/Wages On Call	2,500	2,500	2,500	-	0.0%	2,500	-	PT On-Call salaries
		Salaries Total	2,267,625	2,295,111	2,424,626	129,515	5.6%	2,414,331	(10,295)	
	52100	Health Insurance	415,170	447,404	490,248	42,844	9.6%	490,248	-	1.5% decrease in the premium rate
	52110	Dental Insurance	40,227	38,311	42,327	4,016	10.5%	42,327	-	1.5% increase in the premium rate
	52120	Life Insurance	1,945	2,692	3,564	872	32.4%	3,564	-	No change in the premium rate
	52130	LTD Insurance	1,001	1,042	1,065	23	2.2%	1,065	-	
	52200	FICA	4,976	3,059	3,217	158	5.2%	3,217	-	Based on wages: 6.2%
	52210	Medicare	32,881	33,279	35,157	1,878	5.6%	35,008	(149)	Based on wages: 1.45%
	52300	Retirement Town	7,611	6,586	6,809	223	3.4%	6,661	(148)	Based on wages: 14.06%
	52320	Retirement Fire	691,675	740,878	749,533	8,655	1.2%	746,742	(2,791)	Based on wages: 32.99%
		Benefits Total	1,195,486	1,273,251	1,331,920	58,669	4.6%	1,328,832	(3,088)	
	55019	Breathing Apparatus	11,245	11,666	6,120	(5,546)	-47.5%	11,666	5,546	Breathing apparatus testing and repairs & air compressor certification and repairs
	55035	Chiefs-Expenses	720	720	750	30	4.2%	720	(30)	expenses for meetings, dinners
	55038	Cistern Maintenance	1,600	1,600	900	(700)	-43.8%	1,600	700	Cistern & dry hydrant maintenance
	55041	Command Supplies	5,000	5,000	3,500	(1,500)	-30.0%	5,000	1,500	Emergency Operations Center supplies during drills, exercise and incidents, including food, office supplies, & training material
	55042	Communications Equipment	9,905	10,960	10,793	(167)	-1.5%	10,960	167	2 way radio (mobile and portable); RAVE Mobile Safety - Emergency Community Notification (Reverse 911)
	55043	Community Relations		-	5,000	5,000		-	(5,000)	Annual Contract for Social Media Consultant and Community Relations Specialist.
	55224	Postage	519	519	300	(219)	-42.2%	519	219	Postage for General FD, Fire Prevention, new candidate hiring, etc.
	55058	Contract Services	16,440	16,815	17,565	750	4.5%	16,815	(750)	50% of annual contracted IT support for the Public Safety Complex. Shared cost with Police Department
	55087	Dry Cleaning	325	325	250	(75)	-23.1%	325	75	Dry cleaning of chief officer uniforms & Class "A" dress uniforms.
	55088	Dues	7,088	7,234	7,831	597	8.3%	7,234	(597)	Seacoast Region Hazmat team annual assessment, Annual Association Dues with multiple organizations
	55091	Education/Training	15,990	15,476	17,756	2,280	14.7%	15,476	(2,280)	Tuition for college classes, fire certifications and education supplies.
	55106	General Equipment Purchase	45,000	45,000	45,000	-	0.0%	45,000	-	Firefighting equipment purchase and replacement.
	55123	Fire Prevention Supplies	5,450	5,450	5,565	115	2.1%	5,450	(115)	NFPA annual membership, Fire Prevention/Investigation Supplies
	55128	Fuel	15,107	12,440	20,015	7,575	60.9%	12,440	(7,575)	Gas and diesel fuel for all fire department vehicles, Plus 800 gallon tank at fire station
	55132	General Equipment Repair	3,250	3,500	3,450	(50)	-1.4%	3,500	50	Small tool & equipment repair.
	55133	General Expenses	3,200	3,200	3,620	420	13.1%	3,200	(420)	Background investigations, water, emergency scene rehabilitation, supplies, etc.
	55144	Hazmat Supplies	1,294	1,525	1,525	-	0.0%	1,525	-	Hazardous materials monitoring equipment, clean up and control supplies.
	55149	Hose Replacement	5,651	5,629	5,660	31	0.6%	5,629	(31)	Fire hose replacement and repair.
	55151	Hydrant Maintenance	20,000	20,000	20,000	-	0.0%	20,000	-	Hydrant Maintenance Fee/Rental to Water Department
	55190	Mobile Communications	4,203	5,458	5,458	-	0.0%	5,458	-	Cell phone plan and data usage for staff cars, engines, and fire prevention
	55199	Office Equipment Maintenance	2,425	2,409	2,510	101	4.2%	2,409	(101)	Lease Agreements/Service Contracts (copier & time clock)
	55200	Office Supplies	2,265	2,265	2,500	235	10.4%	2,265	(235)	Office Supplies for entire Fire Department (except Health)
	55214	Physicals	8,565	10,630	2,625	(8,005)	-75.3%	10,630	8,005	Pre-employment for new hires and Annual physicals for all fire personnel.
	55050	Conf/Room/Meals	1,000	4,200	4,500	300	7.1%	4,200	(300)	Examples include - FDIC conference, IAFC - FRI International, IMT Annual Conference.

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	55230	Protective Equipment	34,198	36,367	44,382	8,015	22.0%	36,367	(8,015)	Turnout gear replacement, inspections, repair.
	55237	Radio Repairs/Maintenance	8,728	8,728	5,728	(3,000)	-34.4%	8,728	3,000	Maint. & programming FD Portable & Mobile Radios. Annual service contract; Emergency Operations Center radio reprogramming, replacement & repairs
	55270	Software Agreement	8,254	8,569	10,657	2,088	24.4%	8,569	(2,088)	Annual agreements for IMC data collection & dispatching, Public Eye mobile data terminals, eDispatch firefighter notification, and Knox Box Cloud Service
	55282	Building Supplies	2,000	3,128	3,128	-	0.0%	3,128	-	Laundry & misc bldg. cleaning supplies
	55314	Uniforms	23,830	24,496	25,958	1,462	6.0%	24,496	(1,462)	Uniforms for 32 FT employees, 3 Call members
	55319	Vehicle Maintenance	38,544	38,922	39,917	995	2.6%	38,922	(995)	Vehicle maintenance, inspections, tires, annual pump and aerial testing and certifications.
	55264	Shelter Equipment	1	1	1	-	0.0%	1	-	Agreement with SAU16 to provide shelter food/supplies
	55095	Emergency Management Equipment	2,500	2,500	2,000	(500)	-20.0%	2,500	500	Upgrades to computers and on scene materials (replacement cones, barricades, signage, barriers)
	55119	FEMA Reimb -Force Labor	-	-	1	1	-	-	(1)	FEMA line if needed
	55118	FEMA Reimb - Force Equip	-	-	1	1	-	-	(1)	FEMA line if needed
		General Expenses Total	304,297	314,732	324,966	10,234	3.3%	314,732	(10,234)	
	57006	Capital Outlay	16,988	1	1	-	0.0%	1	-	\$1 place holder if grant funds become available.
		Capital Outlay Total	16,988	1	1	-	0.0%	1	-	
		Total Fire Department	3,784,386	3,883,095	4,081,513	198,418	5.1%	4,057,896	(23,617)	A
Public Safety Shared Services										
Communications										
01429905	51110	PDD- Sal/Wages FT	213,831	219,390	230,138	10,748	4.9%	230,138	-	5 FT Staff
01429905	51111	PDD- Sal/Wages Shift Differential	-	-	4,160	4,160	-	4,160	-	Per Police CBA
01429905	51121	PDD- Sal/Wages Incentive Reg	-	-	500	500	-	500	-	Per Police CBA
01429905	51150	PDD- Vacation Replacement OT	9,000	9,000	9,000	-	0.0%	9,000	-	covers vacation/personal days for dispatchers
01429905	51200	PDD- Sal/Wages PT	2,500	2,500	2,500	-	0.0%	2,500	-	Reduced to budget for one at several shifts a month
01429905	51300	PDD-Sal/Wages OT	14,600	14,600	14,600	-	0.0%	14,600	-	covers cost in emergencies and regular coverage added \$3000 from sick replacement
01429905	51350	PDD-FEMA Storm Related OT	1	1	-	(1)	-100.0%	-	-	Expenses related to declared emergencies
01429905	51410	PDD-Sick Replacement OT	3,000	3,000	3,000	-	0.0%	3,000	-	covers OT for dispatchers out sick removed \$3000 to be placed into reg OT
01429905	51420	PDD-Holiday Pay	9,115	9,115	10,665	1,550	17.0%	10,665	-	contract item
01429905	51440	PDD-Training Coverage - OT	-	-	-	-	-	-	-	Training Regular Pay
01429905	51455	PDD-Training Regular Pay	-	-	-	-	-	-	-	Training Coverage - OT
01429905	51450	PDD-Education Incentive	1,000	1,000	2,500	1,500	150.0%	2,500	-	contract item
		Salaries Total	253,047	258,606	277,063	18,457	7.1%	277,063	-	

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01429905	52100	PDD-Health Insurance	47,122	83,034	64,221	(18,813)	-22.7%	64,221	-	1.5% decrease in the premium rate
01429905	52110	PDD-Dental Insurance	2,650	4,542	4,579	37	0.8%	4,579	-	1.5% increase in the premium rate
01429905	52120	PDD-Life Insurance	270	270	270	-	0.0%	270	-	No change in the premium rate
01429905	52200	PDD-FICA	15,523	16,034	17,178	1,144	7.1%	17,178	-	Based on wages: 6.2%
01429905	52210	PDD-Medicare	3,834	3,750	4,017	268	7.1%	4,017	-	Based on wages: 1.45%
01429905	52300	PDD-Retirement Town Benefits Total	31,687	36,009	37,859	1,850	5.1%	37,859	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
			101,087	143,638	128,124	(15,514)	-10.8%	128,124	-	
01429905	55105	PDD-Equipment Maintenance	20,825	20,825	25,325	4,500	21.6%	20,825	(4,500)	2-way comms maintenance/service yearly and monthly contracts, Acorn VS logger (\$1275). Contracts paid at the end of the year.
01429905	55108	PDD-Equipment Repair	5,800	5,800	5,800	-	0.0%	5,800	-	Uncovered replacement/repair costs for dispatch items and radio equipment and portable radios, cross agency
01429905	55256	PDD-Phone Repairs/Service	300	450	550	100	22.2%	450	(100)	dispatch center phone repairs, Firstnet emergency phone service \$533, updates, sonicwall fee
		General Expenses Total	26,925	27,075	31,675	4,600	17.0%	27,075	(4,600)	
		Communications Total	381,059	429,319	436,862	7,543	1.8%	432,262	(4,600)	A
Health										
01441105	51110	FH- Sal/Wages FT	60,194	61,870	64,685	2,815	4.5%	63,246	(1,439)	1 FT: Health Officer
		Salaries Total	60,194	61,870	64,685	2,815	4.5%	63,246	(1,439)	
01441105	52100	FH- Health Insurance		26,738	26,185	(553)	-2.1%	26,185	-	1.5% decrease in the premium rate
01441105	52110	FH- Dental Insurance	1,900	1,871	1,900	29	1.5%	1,900	-	1.5% increase in the premium rate
01441105	52120	FH- Life Insurance	108	108	108	-	0.0%	108	-	No change in the premium rate
01441105	52200	FH- FICA	3,732	3,836	4,010	175	4.5%	3,921	(89)	Based on wages: 6.2%
01441105	52210	FH- Medicare	873	897	938	41	4.5%	917	(21)	Based on wages: 1.45%
01441105	52300	FH- Town Retirement Benefits Total	7,598	8,699	8,919	220	2.5%	8,725	(194)	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
			14,211	42,149	42,060	(89)	-0.2%	41,756	(304)	
01441105	55293	FH- Supplies	950	600	600	-	0.0%	600	-	Health Inspection and office supplies
01441105	55224	FH- Postage	77	58	50	(8)	-13.8%	58	8	Health Dept. mailings
01441105	55055	FH- Consulting	1	1	1	-	0.0%	1	-	Hazardous Materials Remediation & Consulting for Sportsmen's Club project
01441105	55190	FH- Mobile Communications	1,023	1,000	996	(4)	-0.4%	1,000	4	Phone plan & mobile data terminal usage for Health Officer.
01441105	55191	FH- Mosquito Control	39,000	39,000	40,000	1,000	2.6%	39,000	(1,000)	Mosquito control maintenance contract costs
01441105	55270	FH- Software Agreement	2,400	2,400	2,640	240	10.0%	2,400	(240)	Metverse forms and reporting
01441105	55308	FH- Travel Reimbursement	500	200	200	-	0.0%	200	-	Mileage reimbursement for Health Officer
01441105	55050	FH- Cont/Room/Meals	795	795	795	-	0.0%	795	-	Training, Meeting and Seminars for Health Officer
01441105	55088	FH- Dues	45	90	90	-	0.0%	90	-	Health Dept. dues & memberships
01441105	55091	FH- Education/Training	-	1,500	-	(1,500)	-100.0%	1,500	1,500	
		General Expenses Total	44,791	45,644	45,372	(272)	-0.6%	45,644	272	
		Health Total	119,196	149,663	152,117	2,454	1.6%	150,646	(1,471)	A
		Total Public Safety Shared Services	500,255	578,982	588,980	9,998	1.7%	582,909	(6,071)	

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Public Works - General Fund										
Administration & Engineering										
01431101	51110	PWA- Sal/Wages FT	457,847	482,042	530,253	48,212	10.0%	490,137	(40,116)	6 FT: Director, Town Eng, Eng Tech, Office Mgr, Office Clerk, Asst Engineer, new GIS Tech (6 mos)
01431101	51200	PWA- Sal/Wages PT	1	1	1	-	0.0%	1	-	1- PT-recording secretary for River Committee @ \$15/hr
01431101	51300	PWA- Sal/Wages OT	500	500	500	-	0.0%	500	-	
		Salaries Total	458,348	482,543	530,754	48,212	10.0%	490,638	(40,116)	
01431101	52100	PWA- Health Insurance	82,348	109,930	127,472	17,542	16.0%	114,380	(13,092)	1.5% decrease in the premium rate
01431101	52110	PWA- Dental Insurance	6,986	6,881	9,635	2,754	40.0%	8,685	(950)	1.5% increase in the premium rate
01431101	52120	PWA- Life Insurance	540	540	594	54	10.0%	540	(54)	No change in the premium rate
01431101	52130	PWA- LTD Insurance	1,120	1,136	1,147	11	1.0%	1,147	-	
01431101	52200	PWA- FICA	28,418	29,918	32,907	2,989	10.0%	30,420	(2,487)	Based on wages: 6.2%
01431101	52210	PWA- Medicare	6,646	6,997	7,696	699	10.0%	7,114	(582)	Based on wages: 1.45%
01431101	52300	PWA- Retirement Town	57,861	67,845	73,107	5,262	7.8%	67,680	(5,427)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	183,919	223,247	252,558	29,311	13.1%	229,966	(22,592)	
01431101	55003	PWA- Drug/Alcohol Testing	1,200	1,200	1,200	-	0.0%	1,200	-	Contract w/Access; required (per USDOT) random testing for all CDL holders & screening new hires
01431101	55050	PWA- Conf/Room/Meals	1	3,000	3,000	-	0.0%	3,000	-	National or regional conf 60% Dir, Town Eng; 100% Maint Supt. Hwy Supt @ \$1100 ea
01431101	55058	PWA- Contracted Services	1	1	1	-	0.0%	1	-	Moved to CIP
01431101	55088	PWA- Dues	700	700	700	-	0.0%	700	-	Dues: APWA \$210, NHPWA \$100, Mutual Aid \$25; Licenses: PE 2@150/2 yr
01431101	55091	PWA- Education/Training	2,000	2,000	2,000	-	0.0%	2,000	-	Education and training for staff (NHMA, NHDES, NEPW Association)
01431101	55128	PWA- Fuel	1,345	1,345	1,500	155	11.5%	1,345	(155)	Dir & Eng vehicles; unleaded contract price projected to be \$2.97/gal
01431101	55133	PWA- General Expenses	850	850	1,200	350	41.2%	850	(350)	Meal reimbursement during extended operations per Director's determination increased from \$8 to \$12
01431101	55158	PWA- Insurance Deductible	1	1	1	-	0.0%	1	-	Damage repairs on insurance claims
01431101	55181	PWA- Master Fuel Account	1	1	1	-	0.0%	1	-	Bulk fuel delivery charges less dept allocations; for 109 vehicles
01431101	55190	PWA- Mobile Communications	1,200	1,200	1,200	-	0.0%	1,200	-	60% Director, Town Engineer & Asst Engineer; 100% Highway, MiFi (Engineering)
01431101	55200	PWA- Office Supplies	10,000	10,000	10,000	-	0.0%	10,000	-	Gen office supplies \$6500; Eng supplies \$3500; plotter paper & ink, field books, Town Standards, scanning plans; 60% of copier billing
01431101	55224	PWA- Postage	500	500	500	-	0.0%	500	-	General day to day mailings
01431101	55237	PWA- Radio Repairs	600	600	600	-	0.0%	600	-	4 Desk sets, 6 portables, 42 vehicle units
01431101	55238	PWA- Radio Replacement	1,000	1,000	1,000	-	0.0%	1,000	-	Digital repeater to communicate with Fire & Police
01431101	55319	PWA- Vehicle Maintenance	600	600	600	-	0.0%	600	-	Dir & Eng vehicles
		General Expenses Total	19,999	22,998	23,503	505	2.2%	22,998	(505)	
01431101	55998	PWA- Due from Water Fund	(128,453)	(140,973)	(156,662)	(15,690)	11.1%	(144,121)	12,542	20% Water Fund offset
01431101	55999	PWA- Due from Sewer Fund	(128,453)	(140,973)	(156,662)	(15,690)	11.1%	(144,121)	12,542	20% Sewer Fund offset
		Due from Water/Sewer Funds Total	(256,907)	(281,946)	(313,325)	(31,379)	11.1%	(288,241)	25,083	
		Administration & Engineering Total	405,359	446,842	493,490	46,648	10.4%	455,360	(38,130)	A

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Highways and Streets										
01431202	51110	HWY- SalWages FT	660,834	680,031	702,501	22,470	3.3%	700,260	(2,241)	12 FT
01431202	51210	HWY- SalWages Temp	1	1	1	-	0.0%	1	-	Intern, Summer/Fall laborer
01431202	51121	HWY- SalWages Incentive Reg		1,000	2,750	1,750	175.0%	2,750	-	Per SEIU CBA
01431202	51300	HWY- SalWages OT	20,000	20,000	20,000	-	0.0%	20,000	-	Emergency ops, callouts, flood watch, voting/traffic control
01431202	51310	HWY- SalWages Stand-By	7,280	7,280	7,280	-	0.0%	7,280	-	After hours on-call status, \$140/wk per union contract
01431202	51350	HWY- FEMA Storm Related OT	1	1	1	-	0.0%	1	-	Expenses related to declared emergencies
01431202	51400	HWY- Longevity Pay	6,900	7,150	7,050	(100)	-1.4%	7,050	-	6 FT per union contract
		Salaries Total	695,016	715,463	739,583	24,120	3.4%	737,342	(2,241)	
01431202	52100	HWY- Health Insurance	214,075	206,353	229,653	23,300	11.3%	229,653	-	1.5% decrease in the premium rate
01431202	52110	HWY- Dental Insurance	13,971	14,614	14,478	(136)	-0.9%	14,478	-	1.5% increase in the premium rate
01431202	52120	HWY- Life Insurance	702	702	702	-	0.0%	702	-	No change in the premium rate
01431202	52200	HWY- FICA	43,091	44,296	45,854	1,558	3.5%	45,715	(139)	Based on wages: 6.2%
01431202	52210	HWY- Medicare	10,078	10,360	10,724	364	3.5%	10,691	(32)	Based on wages: 1.45%
01431202	52300	HWY- Retirement Town	87,908	100,453	101,973	1,520	1.5%	101,670	(303)	Based on wages: 14.08% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	369,825	376,778	403,384	26,606	7.1%	402,910	(474)	
01431202	55013	HWY- Asphalt Reclamation	10,000	10,000	10,000	-	0.0%	10,000	-	Grinding & screening to recycle asphalt and concrete into reusable product. Screening compost and sand
01431202	55020	HWY- Bridge Repairs	24,000	5,500	5,500	-	0.0%	5,500	-	Maintenance and repair of 7 Town-owned bridges
01431202	55066	HWY- Culvert Repairs/Replacement	2,000	4,000	4,000	-	0.0%	4,000	-	Minor repairs, replace & clearing culverts (pipes & headers)
01431202	55071	HWY- Dam Maintenance	2,500	2,500	2,500	-	0.0%	2,500	-	Dam & abutment concrete & mechanical repairs at Pickpocket, Colcord, Sloans Brook
01431202	55072	HWY- Dam Registration	400	400	400	-	0.0%	400	-	Annual NHDES fees (due December) Sloans Brook
01431202	55091	HWY- Education/Training	1,500	1,500	1,500	-	0.0%	1,500	-	Classes, licensing (CDL, UNH Tech Transfer classes)
01431202	55096	HWY- Emergency Traffic Control	500	500	500	-	0.0%	500	-	Uniformed officer in high-traffic, emergencies
01431202	55107	HWY- Equipment Rentals	2,000	4,500	4,500	-	0.0%	4,500	-	Rental of equipment not owned by Town, including bulldozer, excavator, grader, screen
01431202	55128	HWY- Fuel	19,455	19,455	28,000	8,545	43.9%	19,455	(8,545)	Fuel for highway dept vehicles & equipment; contract price projected to be unleaded \$2.97/gal & diesel \$3.80/gal
01431202	55134	HWY- General Hand Tools	3,500	4,000	4,000	-	0.0%	4,000	-	Repl/repair hand tools incl. compacter, hand-saw, chainsaws, small power tools
01431202	55190	HWY- Mobile Communications	1	1	1	-	0.0%	1	-	moved to phone reimbursement
01431202	55212	HWY- Phone Reimbursement	2,400	2,400	2,400	-	0.0%	2,400	-	Cell Phone stipend \$40/mo for Supt + 3 Foremen
01431202	55257	HWY- Safety Equipment	4,000	5,000	5,000	-	0.0%	5,000	-	Hardhats, vests, eye protection, Technu, steel-toed boot repl \$185/yr per employee
01431202	55267	HWY- Signs	7,000	8,000	8,000	-	0.0%	8,000	-	Sign replacement for retro reflectivity, damages.
01431202	55285	HWY- Storm Drain Repair	6,000	6,000	6,000	-	0.0%	6,000	-	Repair drain castings. 1,305 catch basins
01431202	55286	HWY- Street Marking	25,000	35,000	35,000	-	0.0%	35,000	-	Fog lines, center lines, parking spaces (butyl rubber by contractor); crosswalks 2x yr
01431202	55287	HWY- Street Repairs/Maint	18,000	18,000	18,000	-	0.0%	18,000	-	Patching town roads & shoulder repair materials; includes asphalt, concrete, gravel
01431202	55310	HWY- Tree Maintenance	17,500	20,000	20,000	-	0.0%	20,000	-	All trees in Town ROW & parks incl pruning, fertilizing & removal w/ licensed arborist; increasing demands for tree removal & pruning; additional street trees at Lincoln & presence of Emerald Ash Borer (EAB)
01431202	55314	HWY- Uniforms	6,000	6,700	7,400	700	10.4%	6,700	(700)	12 employees (Laundering, repair and replacement)
01431202	55319	HWY- Vehicle Maintenance	40,000	50,000	50,000	-	0.0%	50,000	-	Maintenance of all dept vehicles and equip
01431202	55337	HWY- Weed Control	8,000	8,000	8,000	-	0.0%	8,000	-	Along medians & curbing; contract w/ licensed herbicide applicator. \$2000/app x 4/yr
		General Expenses Total	199,756	211,456	220,701	9,245	4.4%	211,456	(9,245)	
01431202	55251	HWY-Road Paving/Maintenance	700,000	800,000	700,000	(100,000)	-12.5%	800,000	100,000	Incl crack sealing, reconstruction, etc. 3% increase material cost
01431202	55067	HWY- Culvert Replacement	23,000	10,000	10,000	-	0.0%	10,000	-	Replace culverts and repair headers & outlets in Town roads
01431202	55266	HWY- Sidewalks/Curbing	10,000	15,000	15,000	-	0.0%	15,000	-	Sidewalks and curbing, minor repair & replacements
01431202	55284	HWY- Storm Drain Cleaning	20,000	30,000	30,000	-	0.0%	30,000	-	Annual clean 50% catch basins, material testing, MS4 permit compliance
		Capital Outlay Total	753,000	855,000	755,000	(100,000)	-11.7%	855,000	100,000	

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		Highways & Streets Total	2,017,597	2,158,697	2,118,668	(40,029)	-1.9%	2,206,708	88,040	A
Snow Removal										
01431903	51300	PS- Sal/Wages - OT Snow	70,000	70,000	70,000	-	0.0%	70,000	-	Includes Mechanic
01431903	51350	PS- Sal/Wages - FEMA Storm Related C	1	1	1	-	0.0%	1	-	Expenses related to declared emergencies
		Salaries Total	70,001	70,001	70,001	-	0.0%	70,001	-	
01431903	52200	PS- FICA	4,340	4,340	4,340	-	0.0%	4,340	-	Based on wages: 6.2%
01431903	52210	PS- Medicare	1,015	1,015	1,015	-	0.0%	1,015	-	Based on wages: 1.45%
01431903	52300	PS- Retirement Town	8,831	9,842	9,657	(185)	-1.9%	9,657	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	14,186	15,197	15,012	(185)	-1.2%	15,012	-	
01431903	55026	PS- Calcium Chloride	1	1	1	-	0.0%	1	-	Salt additive used during harsh temperatures in the winter
01431903	55061	PS- Contracted Snow Removal	45,000	45,000	45,000	-	0.0%	45,000	-	Hire contractors w/10 wheelers to remove snow for safety downtown, Lincoln St, Ports Ave.
01431903	55118	PS- FEMA Reimb Force Equip	1	1	1	-	0.0%	1	-	Expenses declared winter emergencies
01431903	55119	PS- FEMA Reimb Force Labor	1	1	1	-	0.0%	1	-	Expenses declared winter emergencies
01431903	55128	PS- Fuel	17,000	17,000	17,000	-	0.0%	17,000	-	Fuel for snow removal vehicles; contract price projected to be unleaded \$2.97/gal & diesel \$3.80/gal
01431903	55216	PS- Plow Damages	3,500	3,500	3,500	-	0.0%	3,500	-	Private property damage caused by snow plows
01431903	55218	PS- Plowing	80,000	80,000	80,000	-	0.0%	80,000	-	Hired contractors to supplement Town staff to plow, salt & sand
01431903	55258	PS- Salt	60,000	60,000	60,000	-	0.0%	60,000	-	Delcer for Town roads, sidewalks, parking lots; 2022 pricing \$67/ton
01431903	55259	PS- Sand	1,000	2,000	2,000	-	0.0%	2,000	-	Purchase sand during winter months to spread along the town roads, sidewalks & parking lots
01431903	55319	PS- Vehicle Maintenance	20,500	20,500	20,500	-	0.0%	20,500	-	Repair snow plows and snow removal equipment
		General Expenses Total	227,003	228,003	228,003	-	0.0%	228,003	-	
		Snow Removal Total	311,190	313,201	313,016	(185)	-0.1%	313,016	-	A
Solid Waste Disposal										
01432304	51200	SW- Sal/Wages PT	18,627	19,146	20,017	871	4.5%	19,572	(445)	1 PT @ 16 hrs/wk including transfer station winter schedule and weekend trash removal
01432304	51300	SW- Sal/Wages OT	4,000	4,000	4,000	-	0.0%	4,000	-	OT for Highway employees assigned to Transfer Station
		Salaries Total	22,627	23,146	24,017	871	3.8%	23,572	(445)	
01432304	52200	SW- FICA	1,403	1,435	1,489	54	3.8%	1,461	(28)	Based on wages: 6.2%
01432304	52210	SW- Medicare	328	336	348	13	3.8%	342	(6)	Based on wages: 1.45%
01432304	52300	SW-Retirement	505	562	552	(10)	-1.8%	552	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	2,236	2,333	2,389	56	2.4%	2,355	(34)	
01432304	55018	SW- Blue Bags	115,000	115,000	78,000	(37,000)	-32.2%	115,000	37,000	Includes vendor delivery to store; offset by revenue; projected production cost 30% increase after Jul 2021
01432304	55054	SW- Construction Debris	10,000	13,400	13,400	-	0.0%	13,400	-	Construction debris container at Transfer Station
01432304	55082	SW- Disposal/Recycling Contract	1,030,000	998,000	1,125,000	129,000	13.0%	996,000	(129,000)	5-year contract extension with WM runs June 2022 - May 2027, reflects 6.5% annual rates increase and anticipated fuel surcharges; recycled materials value highly variable
01432304	55086	SW- Brush Grinding	15,000	20,000	20,000	-	0.0%	20,000	-	Brush grinding & removal by contractor 2 to 3x per yr as space needs require (contracted Dirt Doctor thru 2025)
01432304	55021	SW-Brush Cutting/Removal	-	-	-	-	-	-	-	
01432304	55091	SW- Education/Training	200	200	200	-	0.0%	200	-	Solid waste training
01432304	55092	SW- Electricity	1,500	1,500	2,000	500	33.3%	1,500	(500)	Transfer station building
01432304	55093	SW- Electronic Waste Expense	10,000	10,000	10,000	-	0.0%	10,000	-	Removal of electronic waste collected at Transfer Station, offset by sticker revenue
01432304	55150	SW- Household Haz Waste Removal	42,750	42,750	30,000	(12,750)	-29.8%	30,000	-	Cost of annual Oct event; Exeter share \$11,300 the rest offset by regional collection revenue & State grant

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01432304	55163	SW- Landfill Monitoring	100,000	41,035	41,035	-	0.0%	41,035	-	Gas and water quality testing, including PFAS & 1,4-dioxane at Cross Road landfill, GMZ expanded & 3 monitoring wells added \$31k; replace damaged soil gas standpipes \$10k; (landfill cap settlement & slope repair \$75k Oct 2021)
01432304	55186	SW- Metal Removal	1,500	1,500	1,500	-	0.0%	1,500	-	Hauling charge to remove metals & white goods
01432304	55201	SW- Operations Maintenance	5,000	6,000	6,000	-	0.0%	6,000	-	Mowing, materials and supplies at the Transfer Station (Security cameras and equipment)
01432304	55244	SW- Recycle Containers	13,100	19,000	26,000	7,000	36.8%	19,000	(7,000)	65 gal carts unit price \$75; offset by revenue
01432304	55293	SW- Supplies	1,500	1,500	1,500	-	0.0%	1,500	-	Stickers and garbage litter bags for Town & Public Works Offices to sell
01432304	55300	SW- Tire Disposal	2,000	2,000	2,000	-	0.0%	2,000	-	Disposal of Town tires
01432304	55366	SW- Yard Waste	15,972	16,450	16,532	82	0.5%	16,450	(82)	Twice per year curbside collection- leaf and yard waste
01432304	55551	SW- Food Waste Compost Program		2,741	2,950	209	7.6%	2,741	(209)	Weekly collection at Transfer Station (Mr. Fox)
		General Expenses Total	1,363,522	1,289,076	1,376,117	87,041	6.8%	1,276,326	(99,791)	
		Solid Waste Disposal Total	1,388,385	1,314,555	1,402,523	87,968	6.7%	1,302,253	(100,270)	A
Street Lights										
01431605	55092	PW- Electricity- Street Lights	160,000	160,000	160,000	-	0.0%	160,000	-	All street lights in Town rights-of-way
01431605	55303	PW- Traffic Light Maintenance	9,000	9,000	9,000	-	0.0%	9,000	-	High St, Green St, Alum Dr, Holland Way, Continental Dr signals; controllers, loop detectors, bulbs, audibles & emergency vehicle pre-emption controllers
		General Expenses Total	169,000	169,000	169,000	-	0.0%	169,000	-	
		Street Lights Total	169,000	169,000	169,000	-	0.0%	169,000	-	A
Stormwater										
01431118	55293	STW- Supplies	2,700	2,700	2,700	-	0.0%	2,700	-	Pet waste bags (Town Clerk & Highway), plotter supplies (ink, printheads, paper)
01431118	55058	STW- Contracted Services	46,740	57,100	57,100	-	0.0%	57,100	-	wet weather sample 134 outfalls/6 years ~ 22 outfalls/yr x \$700/outfall = \$15,400; outfall catchment investigations & remediation \$10k; quarterly SWPPP inspections \$6k; AMP project TN changes \$6k; MS4 annual rpt \$6500; TN (NPS only) annual report \$10k; staff training (GIS/Inspections/Maintenance) \$3200
01431118	55190	STW-Mobile Communications	480	480	480	-	0.0%	480	-	Tablet/mifi \$40.12/mo
01431118	55291	STW- Subscriptions	4,080	4,080	4,080	-	0.0%	4,080	-	GPS, SmartNet, PeopleForms subscriptions
01431118	55386	STW- Catch Basin Replacement		28,000	28,000	-	0.0%	28,000	-	Replace 7 Catch basins @ \$4k each (MS4 Permit requirement)
		General Expenses Total	54,000	92,360	92,360	-	0.0%	92,360	-	
		Stormwater Total	54,000	92,360	92,360	-	0.0%	92,360	-	A
		Subtotal before Maintenance	4,345,531	4,494,655	4,589,058	94,403	2.1%	4,538,697	(50,360)	

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Public Works - Maintenance										
General										
01419406	51110	PM- Sal/Wages FT	272,095	278,431	291,292	12,861	4.6%	289,455	(1,837)	5 FT Maint Supt, Custodian, 3 Maint Techs
01419406	51200	PM- Sal/Wages PT	34,612	35,132	35,834	702	2.0%	35,479	(355)	1 PT Custodian @ 34hr per week
01419406	51300	PM- Sal/Wages OT	3,000	3,000	3,000	-	0.0%	3,000	-	Emergencies, callouts
01419406	51310	PM- Sal/Wages Stand-By	7,280	7,280	7,280	-	0.0%	7,280	-	Pay for after hours on-call status, \$140/week per union contract
01419406	51350	PM- FEMA Storm Related OT	1	1	1	-	0.0%	1	-	Expenses related to declared emergencies
01419406	51400	PM- Longevity Pay	1,550	1,600	1,650	50	3.1%	1,650	-	2 FT per union contract
01419406	51450	PM- Sal/Wages Education Incentive		750	750	-	0.0%	750	-	
		Salaries Total	318,538	326,194	339,807	13,613	4.2%	337,615	(2,192)	
01419406	52100	PM- Health Insurance	72,725	73,506	71,439			71,439	-	1.5% decrease in the premium rate
01419406	52110	PM- Dental Insurance	5,936	5,846	5,936	90	1.5%	5,936	-	1.5% increase in the premium rate
01419406	52120	PM- Life Insurance	324	324	324	-	0.0%	324	-	No change in the premium rate
01419406	52200	PM- FICA	19,749	20,178	21,068	890	4.4%	20,932	(136)	Based on wages: 6.2%
01419406	52210	PM- Medicare	4,619	4,719	4,927	208	4.4%	4,895	(32)	Based on wages: 1.45%
01419406	52300	PM- Retirement Town	35,894	40,818	41,915	1,097	2.7%	41,666	(249)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	139,247	145,391	145,609	218	0.2%	145,193	(417)	
01419406	55048	PM- Computer Software	3,000	5,000	5,000	-	0.0%	5,000	-	Dropping TMA for annual maint of Fleet & Facility Maint software TMA (Dec); converting to People GIS work order system
01419406	55058	PM- Contract Services	43,000	46,500	46,500	-	0.0%	46,500	-	Town buildings roof snow removal \$6k; contracted cleaning Town Offices \$26k; Rec Ctr 2x week starting 2020 (\$11k); TH Finance Offices & Public Restrooms
01419406	55069	PM- Custodial Supplies	16,000	18,000	22,000	4,000	22.2%	18,000	(4,000)	All Town buildings' paper & cleaning products
01419406	55549	PM- Covid-19 Expenses	11,000	6,000	-	(6,000)	-100.0%	-	-	
01419406	55091	PM- Education/Training	800	800	800	-	0.0%	800	-	Continuing education requirements for License renewals Master Elect, Journeyman Plumber/Gas fitter, Education seminars Carpenter.
01419406	55128	PM- Fuel	4,000	4,000	6,200	2,200	55.0%	4,000	(2,200)	Maintenance Dept vehicles (5); also includes loaner vehicles to Town Departments; unleaded contract price projected to be \$2.97/gal
01419406	55173	PM- Licenses	300	300	300	-	0.0%	300	-	Licenses for Electrician and HVAC Plumber Tech
01419406	55176	PM- Maintenance Bid Materials	1,200	1,200	1,200	-	0.0%	1,200	-	Stock paint, putty, nails, screws
01419406	55178	PM- Maintenance Tools	3,000	3,000	3,000	-	0.0%	3,000	-	HVAC Tech, plumber, elec. tools, replenish drill bits, small power tools
01419406	55190	PM- Mobile Communications	600	600	600	-	0.0%	600	-	Maint. Superintendent cell phone
01419406	55257	PM- Safety Equipment	2,000	2,000	2,000	-	0.0%	2,000	-	Fall protection, eye protection, steel-toed boot replacement \$185/yr
01419406	55314	PM- Uniforms	5,500	5,500	6,050	550	10.0%	5,500	(550)	Uniforms and cleaning for 5 Staff
01419406		PM- Fire Safety			18,000	18,000		18,000	-	Fire alarm systems, emergency lighting & fire extinguishers
		General Expenses Total	90,400	92,900	111,650	18,750	20.2%	104,900	(6,750)	approx \$30/month
		General Maintenance Total	548,185	564,485	597,066	32,581	5.8%	587,708	(9,359)	A
Town Buildings										
		Swasey Parkway- Sal/Wages PT	-	-	-	-	-	-	-	Recording Secretary for Swasey Parkway
		Swasey Parkway- FICA	-	-	-	-	-	-	-	Recording Secretary for Swasey Parkway
		Swasey Parkway- Medicare	-	-	-	-	-	-	-	Recording Secretary for Swasey Parkway
		Town Buildings-Water/Sewer Bills	17,005	16,735	17,835	1,100	6.6%	16,735	(1,100)	Water/Sewer bills for Town Buildings
		Town Buildings- Building Maintenance	72,500	76,500	79,500	3,000	3.9%	76,500	(3,000)	Building Maintenance for Town Buildings, Incl Swasey Parkway & Raynes Barn
		Town Buildings-Covid-19 Expenses	5,000	5,000	-	(5,000)	-100.0%	-	-	Covid-19 for Town Buildings
		Town Buildings- Natural Gas	60,000	60,000	75,850	15,850	26.4%	60,000	(15,850)	Natural Gas for Town Buildings
		Town Buildings- Electricity	107,950	104,950	98,950	(6,000)	-5.7%	104,950	6,000	Electricity for Town Buildings, Incl. Swasey Parkway & Raynes Barn
		Train Station- Supplies	3,800	3,800	3,800	-	0.0%	3,800	-	Light fixtures, electrical breakers, signage
		Train Station- Platform Lease Liability	23,790	23,790	23,790	-	0.0%	23,790	-	Platform Lease Liability Insurance for Train Station
		Train Station- Platform Lease	3,400	3,400	3,882	482	14.2%	3,400	(482)	Platform Lease for Train Station
		Town Buildings Total	293,445	294,175	303,607	9,432	3.2%	289,175	(14,432)	A
Maintenance Projects										
01419406	55177	PM- Maintenance Projects	100,000	100,000	100,000	-	0.0%	100,000	-	Town owned building projects
		Total Maintenance Projects	100,000	100,000	100,000	-	0.0%	100,000	-	A
		Town Maintenance/Buildings Total	941,630	958,660	1,000,673	42,013	4.4%	976,883	(23,790)	

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Mechanics/Garage:										
01419415	51110	PG- Sal/Wages FT	145,704	150,009	160,730	10,721	7.1%	160,730	-	3 FT: 1 Mech foreman; 2 Mechanics
01419415	51300	PG- Sal/Wages OT	3,000	3,000	3,000	-	0.0%	3,000	-	Mechanic OT -76 hours per year
01419415	51121	PG- Sal/Wages Education/Training		750	750	-	0.0%	750	-	
		Salaries Total	148,704	153,759	164,480	10,721	7.0%	164,480	-	
01419415	52100	PG- Health Insurance	72,545	80,446	61,706	(18,740)	-23.3%	61,706	-	1.5% decrease in the premium rate
01419415	52110	PG- Dental Insurance	4,850	5,614	4,342	(1,272)	-22.7%	4,342	-	1.5% increase in the premium rate
01419415	52120	PG- Life Insurance	162	162	162	-	0.0%	162	-	No change in the premium rate
01419415	52200	PG- FICA	9,220	9,486	10,198	712	7.5%	10,198	-	Based on wages: 6.2%
01419415	52210	PG- Medicare	2,156	2,219	2,385	166	7.5%	2,385	-	Based on wages: 1.45%
01419415	52300	PG- Retirement Town	18,797	21,513	22,683	1,170	5.4%	22,683	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	107,730	119,440	101,476	(17,965)	-15.0%	101,476	-	
01419415	55128	PG- Fuel	1,600	1,600	1,800	200	12.5%	1,600	(200)	Mechanics shop truck & forklift
01419415	55129	PG- Fuel Dispensing System	4,000	4,000	4,000	-	0.0%	4,000	-	Fuel pumps, UST inspection, reporting equipment, 23 year old fuel island maintenance
01419415	55183	PG- Mechanics Tools	3,000	3,900	3,900	-	0.0%	3,900	-	Increase mechanics' allowance from \$500 to \$800/ea (hasn't increased since 2000); replace Town owned tools; rental
01419415	55316	PG- Vehicle Equipment Stock	5,000	5,000	5,000	-	0.0%	5,000	-	Fluids, filters, bulbs, nuts & bolts for all Town Departments
01419415	55319	PG- Vehicle Maintenance	2,000	2,000	2,000	-	0.0%	2,000	-	Maintenance Dept vehicles (5) + forklift
01419415	55338	PG- Weight Testing/Repair	1,000	1,000	1,000	-	0.0%	1,000	-	3 mechanic lifts certified testing & repair, 2 crane mounted electric hoists
		General Expenses Total	16,600	17,500	17,700	200	1.1%	17,500	(200)	
		Mechanics/Garage Total	273,034	290,699	283,656	(7,044)	-2.4%	283,456	(200)	A
		Total Public Works	5,560,195	5,744,014	5,873,386	129,372	2.3%	5,799,036	(74,380)	A
Welfare & Human Services										
Welfare										
01444110	51110	WE- Sal/Wages FT	8,152	11,258	11,145	(113)	-1.0%	10,897	(248)	16% of Executive Assistant
		Salaries Total	8,152	11,258	11,145	(113)	-1.0%	10,897	(248)	
01444110	52100	WE- Health Insurance			4,190	4,190		4,190	-	16% of Executive Assistant
01444110	52110	WE- Dental Insurance			304	304		304	-	16% of Executive Assistant
01444110	52120	WE- Life Insurance			17	17		17	-	16% of Executive Assistant
01444110	52200	WE- FICA	505	698	691	(7)	-1.0%	676	(15)	Based on wages: 6.2%
01444110	52210	WE- Medicare	118	163	162	(2)	-1.0%	158	(4)	Based on wages: 1.45%
01444110	52300	WE-Retirement - Town	1,029	1,583	1,537	(46)	-2.9%	1,503	(34)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	1,653	2,444	6,901	4,456	182.3%	6,848	(53)	
01444110	55025	WE- Direct Relief- Burial Expense	3,000	3,000	6,000	3,000	100.0%	3,000	(3,000)	Raised to \$2000 per RSA 185:27-a
01444110	55075	WE - Direct Relief- Electricity	7,500	6,000	6,000	-	0.0%	6,000	-	Above RCA utility assistance
01444110	55076	WE - Direct Relief-Food/Gas	500	500	500	-	0.0%	500	-	Grocery store gift cards if St. V de P not available.
01444110	55077	WE - Direct Relief - Heat	2,500	2,500	3,500	1,000	40.0%	2,500	(1,000)	Oil or gas/propane
01444110	55078	WE - Direct Relief -Medical	2,500	2,500	2,500	-	0.0%	2,500	-	May advocate with other agencies.
01444110	55079	WE - Direct Relief- Rent	45,000	19,000	19,000	-	0.0%	19,000	-	May advocate with other agencies
01444110	55133	WE- Direct Relief Miscellaneous	1,500	1,500	1,500	-	0.0%	1,500	-	DR not included in other lines (car repairs, daycare, etc.)
01444110	55541	WE - Direct Relief- Hotel		27,000	27,000	-	0.0%	27,000	-	Shelters unavailable or children/elderly/handicapped.
		Direct Relief Expenses Total	62,500	62,000	66,000	4,000	6.5%	62,000	(4,000)	
01444110	55050	WE- Conf/Room/Meals	200	200	200	-	0.0%	200	-	NHLWAA Quarterly & Annual Mtg
01444110	55088	WE- Dues	55	140	40	(100)	-71.4%	140	100	NHLWAA \$40; (Housing \$100 - move to Planning Dept)
01444110	55190	WE- Mobile Communications	180	180	180	-	0.0%	180	-	Off hours usage - split 50/50 with TM budget
01444110	55200	WE-Office Supplies	210	150	150	-	0.0%	150	-	notebooks, folders and desk supplies.
01444110	55224	WE- Postage	20	30	40	10	33.3%	30	(10)	Client/state/agencies - postage
01444110	55308	WE- Travel Reimbursement	150	150	150	-	0.0%	150	-	Local mtgs, NHMA Conf., NHLWAA Mtgs, Seminars

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		General Expenses Total	815	850	760	(90)	-10.6%	850	90	
		Welfare Total	73,120	76,552	84,806	8,254	10.8%	80,595	(4,211)	A
Human Services										
01444511	55360	HS- Human Services Funding	106,720	105,105	98,610	(6,495)	-6.2%	105,105	6,495	See separate list (Human Services Funding Committee)
		Human Services Total	106,720	105,105	98,610	(6,495)	-6.2%	105,105	6,495	A
		Total Welfare & Human Services	179,840	181,657	183,416	1,759	1.0%	185,700	2,284	
Parks & Recreation										
Recreation										
01452001	51110	PR- Sal/Wages FT	252,939	257,136	264,834	7,698	3.0%	259,560	(5,274)	4 FT: Director, Asst. Director, Rec Coord, Office Manager
01452001	51300	PR- Sal/Wages OT	1,200	-	-	-	-	-	-	Recreation Coordinator nights and weekends
		Salaries Total	254,139	257,136	264,834	7,698	3.0%	259,560	(5,274)	
01452001	52100	PR- Health Insurance	36,275	63,378	47,968	(15,410)	-24.3%	47,968	-	1.5% decrease in the premium rate
01452001	52110	PR- Dental Insurance	4,345	4,277	3,113	(1,164)	-27.2%	3,113	-	1.5% increase in the premium rate
01452001	52120	PR- Life Insurance	325	270	378	108	40.0%	378	-	No change in the premium rate
01452001	52130	PR- LTD Insurance	859	883	902	19	2.2%	902	-	
01452001	52200	PR- FICA	15,757	15,942	16,420	477	3.0%	16,093	(327)	Based on wages: 6.2%
01452001	52210	PR- Medicare	3,685	3,728	3,840	112	3.0%	3,764	(76)	Based on wages: 1.45%
01452001	52300	PR- Retirement Town	32,078	36,153	36,520	367	1.0%	35,806	(714)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	93,324	124,632	109,141	(15,491)	-12.4%	108,023	(1,117)	
01452001	55088	PR- Dues	700	700	800	100	14.3%	700	(100)	NHRP/NRPA/NEPA Dues for Department Staff. NHRPA raised membership fees for the first time in 10 years
01452001	55224	PR- Postage	150	150	150	-	0.0%	150	-	Mailings
01452001	55293	PR- Supplies	1,500	1,500	1,500	-	0.0%	1,500	-	Office supplies: pens, paper, ink and other supplies
01452001	55542	PR- Senior Services	7,500	5,000	5,000	-	0.0%	5,000	-	Senior Programming will need to go up as we develop more programming at 10 Hampton Rd. For now, We can produce enough of programming.
		General Expenses Total	9,850	7,350	7,450	100	1.4%	7,350	(100)	
		Recreation Total	357,313	389,118	381,425	(7,693)	-2.0%	374,933	(6,491)	A
Parks										
01452002	51110	PK- Sal/Wages FT	77,068	86,471	94,008	7,537	8.7%	94,008	-	2 FT (Foreman and Laborer)
01452002	51300	PK- Sal/Wages OT	5,500	4,500	4,500	-	0.0%	4,500	-	OT for 2 FT Employees
01452002	51400	PK- Longevity Pay	1,000	-	-	-	-	-	-	Per Union Contract
		Salaries Total	83,568	90,971	98,508	7,537	8.3%	98,508	-	
01452002	52100	PK- Health Insurance	29,410	46,813	-	(46,813)	-100.0%	-	-	Medical buyout
01452002	52110	PK- Dental Insurance	1,593	2,906	2,950	44	1.5%	2,950	-	1.5% increase in the premium rate
01452002	52120	PK- Life Insurance	108	108	108	-	0.0%	108	-	No change in the premium rate
01452002	52200	PK- FICA	5,181	5,640	6,107	467	8.3%	6,107	-	Based on wages: 6.2%
01452002	52210	PK- Medicare	1,212	1,319	1,428	109	8.3%	1,428	-	Based on wages: 1.45%
01452002	52300	PK- Retirement Town	10,576	12,791	13,586	795	6.2%	13,586	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
		Benefits Total	48,080	69,577	24,180	(45,397)	-65.2%	24,180	-	
01452002	55033	PK- Chem Toilet Rental	1,900	2,100	2,300	200	9.5%	2,100	(200)	Prices remain high due inflation. This would cover all passive recreational porta potties such as concert series, playground porta potties as well as general park porta potties. The cost of materials and labor has increased due to covid. This line is very important for the parks to stay well maintained. It consists of Fertilization, Mulching and Edging, Irrigation Maintenance, Dock Maintenance, and other contractor services. We have added in the following services to this line: Product Parks Software, Janitor service and pest control.
01452002	55058	PK- Contract Services	45,050	45,050	58,010	12,960	28.8%	45,050	(12,960)	
01452002	55106	PK- Equipment Purchase	3,000	5,000	1	(4,999)	-100.0%	1	-	

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01452002	55108	PK- Equipment Repairs	850	850	850	-	0.0%	850	-	We have had numerous repairs on various pieces of equipment. This should remain level funded.
01452002	55109	PK- Equipment Supplies	8,800	7,800	7,800	-	0.0%	7,800	-	Typical use is Flags, field paint, keys and locks, lumber misc.
01452002	55128	PK- Fuel	5,165	4,200	4,200	-	0.0%	4,200	-	Fuel estimate-Staying with a two man crew. Will split during the summer with a seasonal going with both full time staff to accomplish tasks for the day.
01452002	55164	PK- Landscaping Supplies	15,500	14,500	14,500	-	0.0%	14,500	-	All materials have skyrocketed in the past year, mulch, playground chips. Our biggest challenge is paying for pool chemicals.
01452002	55239	PK- Park Maintenance	7,000	7,000	7,000	-	0.0%	7,000	-	This line include Bench repair, Playground repairs, Structural repairs and construction and fence repairs with all the supplied associated with these type of projects.
01452002	55267	PK- Signs	700	700	700	-	0.0%	700	-	More signage is needed
01452002	55314	PK- Uniforms	750	750	900	150	20.0%	750	(150)	Shoes, shirts, pants (pricing has increased for beathable material for shirts).
01452002	55319	PK- Vehicle Maintenance	2,500	2,500	2,000	(500)	-20.0%	2,500	500	The fleet is getting older and needs to be babied.
01452002	55326	PK- Water Bills			1	1		-	(1)	
		General Expenses Total	91,215	90,450	98,262	7,812	8.6%	85,451	(12,811)	
		Parks Total	222,863	250,998	220,950	(30,048)	-12.0%	208,139	(12,811)	A
		Total Parks & Recreation	580,176	640,116	602,375	(37,741)	-5.9%	583,072	(19,302)	
Other Culture & Recreation										
Other Culture & Recreation										
01452004	55036	OC- Christmas Lights	5,000	5,000	5,000	-	0.0%	5,000	-	Churchill's greenery, Uniil electric bill
01452004	55037	OC- Christmas Parade	4,500	4,500	4,500	-	0.0%	4,500	-	Parade costs including bands, Police detail, etc.
01452004	55292	OC- Summer Concerts	9,000	9,000	9,000	-	0.0%	9,000	-	Summer concerts in Swasey Parkway
		Other Culture & Recreation Total	18,500	18,500	18,500	-	0.0%	18,500	-	A
Special Events										
01452005	55112	SE- Exeter Brass Band	3,500	4,000	4,000	-	0.0%	4,000	-	Payments to brass band performers
01452005	55320	SE- Veteran's Activities	3,500	3,500	3,500	-	0.0%	3,500	-	Memorial Day flags, Vets Day flags, Lunch
01452005	55006	SE- Fireworks	8,000	8,000	8,000	-	0.0%	8,000	-	Fireworks for AIM Festival
		Special Events Total	15,000	15,500	15,500	-	0.0%	15,500	-	A
		Total Other Culture & Recreation	33,500	34,000	34,000	-	0.0%	34,000	-	
Public Library										
Library										
01455001	51110	LB- Sal/Wages FT	468,192	490,683	547,371	56,688	11.6%	537,290	(10,081)	9 FT Employees
01455001	51200	LB- Sal/Wages PT	183,340	191,500	185,800	(5,700)	-3.0%	185,800	-	14 PT Employees
		Salaries Total	651,532	682,183	733,171	50,988	7.5%	723,090	(10,081)	
01455001	52100	LB- Health Insurance	105,795	106,165	104,240	(1,925)	-1.8%	104,240	-	1.5% decrease in the premium rate
01455001	52110	LB- Dental Insurance	6,208	6,114	6,192	78	1.3%	6,192	-	1.5% increase in the premium rate
01455001	52120	LB- Life Insurance	486	486	540	54	11.1%	540	-	No change in the premium rate
01455001	52130	LB- LTD Insurance	1,092	1,086	1,147	61	5.6%	1,147	-	
01455001	52140	LB- Health Insurance Buyout			2,932	2,932				1 employee
01455001	52200	LB- FICA	40,395	42,295	45,457	3,161	7.5%	44,832	(625)	Based on wages: 6.2%
01455001	52210	LB- Medicare	9,447	9,892	10,631	739	7.5%	10,485	(146)	Based on wages: 1.45%
01455001	52300	LB- Retirement Town	59,096	68,990	75,483	6,493	9.4%	74,119	(1,364)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
01455001	52500	LB- Unemployment Comp	218	182	175	(7)	-3.8%	191	16	Primex
01455001	52600	LB- Workers Comp Insurance	3,120	3,308	3,067	(241)	-7.3%	3,473	406	Primex
01455001	55172	LB- Liability Insurance	1,274	1,338	1,431	93	7.0%	1,405	(26)	Primex
		Benefits Total	227,131	239,856	251,285	11,439	4.8%	249,556	(1,739)	
01455001	55233	LB- Public Services	202,604	202,604	187,854	(14,750)	-7.3%	202,604	14,750	Appropriation for general Library expenses paid directly by Library
01455001	55313	LB- Transfer Budget Balance				-			-	

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		General Expenses Total	202,604	202,604	187,854	(14,750)	-7.3%	202,604	14,750	
		Total Library	1,081,267	1,124,643	1,172,320	47,677	4.2%	1,175,250	2,930	A

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Debt Service & Capital										
Debt Services										
01471121	58003	GF- Epping Rd Water Tank	105,000	105,000	105,000	-	0.0%	105,000	-	2028 Final payment
01471121	58004	GF- Great Dam Removal	155,000	155,000	155,000	-	0.0%	155,000	-	2024 Final payment
01471121	58005	GF- Great Dam Study	34,200	-	-	-	-	-	-	2021 Final payment
01471121	58007	GF- Sidewalk Program	55,000	55,000	55,000	-	0.0%	55,000	-	2025 Final payment
01471121	58008	GF- Linden St. Bridge/Culvert	70,000	70,000	70,000	-	0.0%	70,000	-	2025 Final payment
01471121	58026	GF- Lincoln Street Ph#2	97,188	97,188	97,188	-	0.0%	97,188	-	2032 Final payment
01471121	58029	GF- Court Street Culvert	116,090	116,090	111,253	(4,837)	-4.2%	111,253	-	2027 Final payment
01471121	58031	GF- String Bridge Rehabilitation	65,000	60,000	60,000	-	0.0%	60,000	-	2023 Final payment
01471121	58034	GF- Rec Park Development	45,000	45,000	45,000	-	0.0%	45,000	-	2024 Final payment
01471121	58035	GF- Salem St. Utility Design & Engin	5,538	5,538	5,077	(461)	-8.3%	5,077	-	2024 Final payment
01471121	58037	GF- Library Renovations/Addition	251,600	255,000	254,825	(175)	-0.1%	254,825	-	2035 Final payment
01471121	58043	GF- Salem St. Utility Improvements	-	56,996	56,441	(555)	-1.0%	56,441	-	2036 Final payment
01471121	58044	GF- Recreation Center Building	-	-	111,100	111,100	-	111,100	-	2032 Final payment
01471121	58045	GF- Westside Drive Design & Engin	-	-	-	-	-	-	-	2027 Final payment ESTIMATE
		GF Debt Service Principal Total	999,616	1,020,812	1,125,884	105,072	10.3%	1,125,884	-	
01472122	58514	GF- Epping Rd Water Tank Interest	44,027	38,756	27,459	(11,297)	-29.1%	27,459	-	2028 Final payment
01472122	58515	GF- Great Dam Removal Interest	31,620	23,715	15,810	(7,905)	-33.3%	15,810	-	2024 Final payment
01472122	58516	GF- Great Dam Study Interest	1,026	-	-	-	-	-	-	2021 Final payment
01472122	58518	GF- Sidewalk Program Interest	7,553	5,848	4,693	(1,155)	-19.8%	4,693	-	2025 Final payment
01472122	58519	GF- Linden St. Bridge/Culvert	9,306	7,136	5,666	(1,470)	-20.6%	5,666	-	2025 Final payment
01472122	58527	GF- Lincoln Street Ph#2	55,591	50,635	45,678	(4,957)	-9.8%	45,678	-	2032 Final payment
01472122	58528	GF- Court Street Culvert	40,211	34,290	28,369	(5,921)	-17.3%	28,369	-	2027 Final payment
01472122	58530	GF- String Bridge Rehabilitation	9,435	6,120	3,060	(3,060)	-50.0%	3,060	-	2023 Final payment
01472122	58534	GF- Rec Park Development	9,180	6,885	4,590	(2,295)	-33.3%	4,590	-	2024 Final payment
01472122	58535	GF- Salem St. Utility Design & Engin	1,083	800	518	(282)	-35.3%	518	-	2024 Final payment
01472122	58537	GF- Library Renovations/Addition	165,566	151,356	138,351	(13,005)	-8.6%	138,351	-	2035 Final payment
01472122	58543	GF- Salem St. Utility Improvements	-	39,148	35,811	(3,337)	-8.5%	35,811	-	2036 Final payment
01472122	58544	GF- Recreation Center Building	-	-	61,698	61,698	-	61,698	-	2032 Final payment
01472122	58545	GF- Westside Drive Design & Engin	-	-	-	-	-	-	-	2027 Final payment ESTIMATE
		GF Debt Service Interest Total	374,598	364,689	371,703	7,014	1.9%	371,703	-	
01472323	58501	GF- TAN Interest	1	1	1	-	0.0%	1	-	Reserve for Tax Anticipation Note
		TAN Interest Total	1	1	1	-	0.0%	1	-	
		Debt Services Total	1,374,215	1,385,502	1,497,588	112,086	8.1%	1,497,588	-	A
Miscellaneous										
01419417	55081	GG- Disaster Repairs - Insured	1	1	1	-	0.0%	1	-	
01419417	55224	GG- Postage	1	1	1	-	0.0%	1	-	Town-wide postage reserve
01419417	55080	GG- Cash Over/Short	1	1	1	-	0.0%	1	-	Town-wide cash over/short in-house collections
01419417	55189	GG- Misc Expense	1	1	1	-	0.0%	1	-	Internal audit entry
		General Expenses Total	4	4	4	-	0.0%	4	-	A
Vehicle Replacement										
01419416	57005	GG- CO - Leases	290,615	285,077	203,683	(81,393)	-28.6%	203,683	-	See separate list
01419418	57012	GG- CO - Vehicles	106,000	110,000	26,000	(84,000)	-76.4%	110,000	84,000	See separate list
		Capital Outlay Total	396,615	395,077	229,683	(165,393)	-41.9%	313,683	84,000	A
Cemeteries										
01419500	57000	GG-CO-Cemeteries	1	1	1	-	0.0%	1	-	
			1	1	1	-	0.0%	1	-	A
Capital Outlay-Other										
01419900	55381	GG- CO- Land Acquisition/Purchase	1	1	1	-	0.0%	1	-	
01419900	57006	GG- CO- Equipment	4,250	4,250	6,486	2,236	52.6%	4,250	(2,236)	Vehicle Data Gathering (AA Tracking) - includes 3% escalator for 9 mo.

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		Capital Outlay Total	4,251	4,251	6,487	2,236	52.6%	4,251	(2,236)	A
		General Government Total	400,871	399,333	236,175	(163,157)	-40.9%	317,939	81,764	
		Total Debt Service & Capital	1,775,086	1,784,835	1,733,763	(51,071)	-2.9%	1,815,527	81,764	
Benefits & Taxes										
Payroll Taxes & Benefits										
		GG- Health Insurance Reserve	-	-	-	-	-	-	-	7.5% increase YOY General Fund, Water Fund, Sewer Fund
		GG- Dental Insurance Reserve	-	-	-	-	-	-	-	2% increase YOY General Fund, Water Fund, Sewer Fund
		GG- Life Insurance Reserve	-	-	-	-	-	-	-	2% increase YOY General Fund, Water Fund, Sewer Fund
01415535	52140	GG- Insurance Buyout	156,054	148,219	189,633	41,414	27.9%	189,633	-	Health Insurance Buyout
01415535	52200	GG- FICA	-	1	1	-	0.0%	1	-	
01415535	52210	GG- Medicare	-	1	1	-	0.0%	1	-	
01415536	52150	GG-Retirement/ Sick Leave Buyout	1	1	1	-	0.0%	1	-	Use funds in Sick Leave CRF
01415531	55125	GG- Flexible Spending Fees	1,221	1,221	1,221	-	0.0%	1,221	-	Fees for employees FSA account
01415531	55371	GG- Wage Reclassifications	7,500	-	80,000	80,000	15,000	(65,000)	15,000	Wage adjustments/classifications
		Payroll Taxes & Benefits Total	164,776	149,443	270,857	121,414	81.2%	205,857	(65,000)	A
Unemployment										
01415533	52500	GG- Unemployment Comp	2,897	2,416	2,320	(96)	-4.0%	2,320	-	Primex
		Unemployment Total	2,897	2,416	2,320	(96)	-4.0%	2,320	-	A
Worker's Compensation										
01415537	52600	GG- Workers Comp Insurance	236,198	250,370	232,160	(18,210)	-7.3%	232,160	-	Primex
		Worker's Compensation Total	236,198	250,370	232,160	(18,210)	-7.3%	232,160	-	A
Insurance										
01419614	55124	GG- Fleet Insurance	7,855	8,248	8,826	578	7.0%	8,826	-	Primex
01419614	55157	GG- Insurance Deductible	3,000	3,000	3,000	-	0.0%	3,000	-	Town has \$1K deductible per occurrence
01419614	55158	GG- Ins Reimbursed Repairs	1	1	1	-	0.0%	1	-	
01419614	55172	GG- Liability Insurance	58,568	61,497	65,802	4,305	7.0%	65,802	-	Primex
		Insurance Total	69,424	72,746	77,629	4,883	6.7%	77,629	-	A
		Total Benefits & Taxes	473,295	474,975	582,986	107,991	22.7%	517,966	(65,000)	
		Total General Fund	19,917,541	20,650,723	21,287,697	636,975	3.1%	21,049,573	(238,124)	

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Warrant Articles/Other										
01500000	59***	Raynes Barn Improvements		100,000		(100,000)	-100.0%		-	CIP P#12 Building Maint. Town is seeking LCHIP grant to reduce Town's expense (GF Fund Balance)
01500000	59***	Police Body Cameras		42,846		(42,846)	-100.0%		-	CIP P#14, Cost: \$204,139-Lease Purchase \$ 42,846 for 5 yrs
01500000	59090	Parks & Rec CRF	100,000	100,000	100,000	-	0.0%		(100,000)	CIP P#12 Continued investment in capital reserve fund established in 2019 (GF Fund Balance)
01500000	59***	Highway 1-Ton Dump Body Truck #9		71,801		(71,801)	-100.0%		-	CIP P#71 (GF Fund Balance)
01500000		Highway Pavement Hot Box		59,481		(59,481)	-100.0%		-	CIP P#63
01500000	59080	Intersection Improvements Program		50,000		(50,000)	-100.0%		-	CIP P#18, requested to advance one yr in response to intersection concerns
01500000	59102	Public Works Facility	-	-	25,000	25,000			(25,000)	CIP P#1 (GF Fund Balance)
01500000	59***	Fire Dept Car#3 Replacement		47,969		(47,969)	-100.0%		-	CIP P#41 (GF Fund Balance)
01500000	59***	Facilities Condition Assessment		45,000		(45,000)	-100.0%		-	CIP P#2, Recommended by Facilities Committee
01500000	59***	Highway Ford Explorer Hybrid #65		44,750		(44,750)	-100.0%		-	CIP P#59
01500000	59***	Bike & Pedestrian Improvement Plan		25,000		(25,000)	-100.0%		-	CIP P#9 Develop a Bike & Pedestrian Master Plan for inclusion in the Town's Master Plan Document
01500000	59017	Sick Leave Expendable Trust Fund	100,000	100,000	100,000	-	0.0%		(100,000)	Sick Leave Capital Reserve - Funds from GF Balance
01500000	59049	Snow/Ice Deficit Fund	50,000	50,000	50,000	-	0.0%		(50,000)	Snow/Ice Deficit Non-Capital CRF (GF Fund Balance)
01500000	59060	Swasey Parkway Permit Fee Approp	1,300	3,625	3,900	275	7.6%		(3,900)	Appropriation from Fund Balance to turn over Swasey Parkway fees to the SP Expendable Trust Fund - Amount
		Town Hall Revolving Fund		5,000	5,000	-	0.0%		(5,000)	
01500000	59095	Conservation Fund Appropriation	50,000		50,000	50,000			(50,000)	CIP P#11 (GF Fund Balance)
01500000	59093	Pickpocket Dam				-			-	
01500000		Linden Street Bridge			295,000	295,000			(295,000)	CIP P#17
		ADA Improvements Revolving Fund			25,000	25,000			(25,000)	CIP P#7 (GF Fund Balance)
		Downtown Traffic, Parking & Pedestrian Flow Analysis			50,000	50,000			(50,000)	CIP P#9 (GF Fund Balance)
01500000		Fire Inspector-Vehicle Replacement			49,313	49,313			(49,313)	CIP P#42 (GF Fund Balance)
		Sidewalk Tractor Replacement			40,286	40,286			(40,286)	CIP P#49, Cost: \$177,705-Lease Purchase \$ 35,541 for 5 yrs
01500001		DPW Truck #5 replacement			53,558	53,558			(53,558)	CIP P #50 (GF Fund Balance)
		Total Warrant Articles	507,094	745,472	847,057	101,585	13.6%	-	(847,057)	
Borrowing/ Other										
		Westside Dr Area Reconst Design		69,338		(69,338)	-100.0%			CIP P#25 Westside Drive Area Reconstruction (Water & Sewer Fund components)
		10 Hampton Rd. Property Purchase		1,250,000		(1,250,000)	-100.0%			Purchase property for new Parks & Rec offices and \$100K in improvements
		Landfill Solar Array Project	3,600,000	-	1,452,990	1,452,990				
		Police Complex with Fire Substation			16,300,000	16,300,000				CIP P#3
		Intersection Improvements Program			798,000	798,000				CIP P#16
		Westside Dr Area Reconstruction			2,415,000	2,415,000				CIP P#26 (Water & Sewer Fund components)
		Total Borrowing/Other	4,610,000	1,319,338	20,965,990	19,646,652	1489.1%			
		Total GF Warrant Articles/Other	5,117,094	2,064,810	21,813,047	19,748,237	956.4%			
		Total General Fund Budget & Warrant Articles	25,034,635	22,715,533	43,100,744	20,385,212	89.7%			

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WATER FUND									
Administration									
02433021	51110 WA- Sal/Wages FT	222,420	238,902	263,817	24,915	10.4%	250,601	(13,216)	2 FT W/S Mgr & Asst Mgr Split 50/50, and GF allocations
02433021	51200 WA- Sal/Wages PT	3,104	861	-	(861)	-100.0%	-	-	GF allocation (HR Assistant move to FT)
02433021	51210 WA- Sal/wages Temp	3,500	3,500	3,500	-	0.0%	3,500	-	PT Seasonal Employee 50/50 W&S Split
	Salaries Total	229,024	243,263	267,317	24,054	9.9%	254,101	(13,216)	
02433021	52100 WA- Health Insurance	51,780	55,219	59,039	3,820	6.9%	59,039	-	Allocations from GF
02433021	52110 WA- Dental Insurance	3,691	4,090	4,632	542	13.3%	4,632	-	Allocations from GF
02433021	52120 WA- Life Insurance	275	283	304	21	7.4%	304	-	Allocations from GF
02433021	52130 WA- LTD Insurance	532	556	589	33	5.9%	589	-	Allocations from GF
02433021	52140 WA - Health Insurance Buyout	2,214	2,186	641	(1,545)	-70.7%	641	-	Allocations from GF
02433021	52200 WA- FICA	14,199	15,082	16,574	1,491	9.9%	15,754	(819)	Based on wages: 6.2%
02433021	52210 WA- Medicare	3,321	3,527	3,876	349	9.9%	3,684	(192)	Based on wages: 1.45%
02433021	52300 WA- Retirement Town	27,526	33,590	35,898	2,306	6.9%	34,382	(1,514)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433021	52600 WA- Workers Comp Insurance	5,234	5,548	5,144	(404)	-7.3%	5,144	-	Primex
	Benefits Total	108,772	120,081	126,695	6,614	5.5%	124,170	(2,525)	
02433021	55293 WA- Supplies	4,000	4,000	4,500	500	12.5%	4,000	(500)	20% of general office supplies, copy costs, batteries; 50% of meter records maintenance; 50% Supplies/maint. multi-function plotter
02433021	55055 WA- Consulting Services	5,000	10,000	35,000	25,000	250.0%	35,000	-	Misc. consulting services; lead service line replacement plan
02433021	55124 WA- Fleet Insurance	368	387	414	27	7.0%	414	-	\$80k, risk & resiliency, emergency response plan
02433021	55228 WA- Property Insurance	50,273	52,786	56,482	3,696	7.0%	56,482	-	Primex
02433021	55157 WA- Insurance Deductible	1	1	1	-	0.0%	1	-	Line item for insurance deductible
02433021	55158 WA- Insurance Reimbursed Repairs	1	1	1	-	0.0%	1	-	Damage repairs on insurance claims
02433021	55170 WA- Legal Expense	1	1	1	-	0.0%	1	-	Legal expenses wellhead negotiations, administrative orders
02433021	55190 WA- Mobile Communications	800	800	800	-	0.0%	800	-	20% Director, Town Engineer, Asst Engineer cellphones, 50% W/S Manager
02433021	55002 WA- Advertising	500	500	250	(250)	-50.0%	500	250	Bid packages, Requests for Proposals
02433021	55227 WA- Printing	2,600	2,700	3,000	300	11.1%	2,700	(300)	Annual Consumer Confidence Rpt (CCR) & postage
02433021	55171 WA- Legal/Public Notices	3,000	3,000	3,000	-	0.0%	3,000	-	Notice of main flushing, Public Hearings, violations
02433021	55050 WA- Conf Rooms/Meals	-	3,000	3,500	500	16.7%	3,000	(500)	Annual national conference Dir 20%, WS Mgr & Asst. Mgr 50%
02433021	55091 WA- Education/Training	5,000	5,000	5,000	-	0.0%	5,000	-	Treatment, Distribution & Backflow required CEUs & dues
02433021	55371 WA- Wage Reclassifications			10,000	10,000			(10,000)	Wage adjustments/classifications
	General Expenses Total	71,544	82,176	121,949	39,773	48.4%	110,899	(11,050)	
	Administration Total	409,340	445,520	515,961	70,441	15.8%	489,170	(26,791)	A

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Billing										
02433124	51110	WB- Sal/Wages FT	77,983	78,359	79,551	1,192	1.5%	78,550	(1,001)	1 FT Utilities Clerk (50/50 split W&S) & GF Allocations
02433124	51200	WB- Sal/Wages PT	12,154	12,493	13,061	568	4.5%	12,771	(290)	1 PT Utilities Clerk 24 hrs/wk (50/50 split W&S)
02433124	51300	WB- Sal/Wages OT	306	-	-	-	-	-	-	Allocations from GF
02433124	51400	WB - Longevity Pay	375	-	-	-	-	-	-	Allocations from GF
		Salaries Total	90,818	90,852	92,612	1,760	1.9%	91,321	(1,291)	
02433124	52100	WB- Health Insurance	26,483	28,283	28,383	100	0.4%	28,383	-	Allocations from GF
02433124	52110	WB- Dental Insurance	1,828	1,820	1,912	92	5.1%	1,912	-	Allocations from GF
02433124	52120	WB- Life Insurance	101	101	108	7	6.9%	108	-	Allocations from GF
02433124	52130	WB - LTD Insurance	133	135	119	(16)	-11.9%	119	-	Allocations from GF
02433124	52200	WB- FICA	5,631	5,633	5,742	109	1.9%	5,662	(80)	Based on wages: 6.2%
02433124	52210	WB- Medicare	1,317	1,317	1,343	26	1.9%	1,324	(19)	Based on wages: 1.45%
02433124	52300	WB- Retirement Town	9,939	11,017	10,970	(47)	-0.4%	10,835	(135)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433124	52600	WB- Workers Comp Insurance	1,220	1,293	1,199	(94)	-7.3%	1,199	-	Primex
		Benefits Total	46,652	49,599	49,776	176	0.4%	49,542	(234)	
02433124	55200	WB- Supplies	3,750	3,750	3,750	-	0.0%	3,750	-	Water bill processing, ink cartridges, paper, letterhead, pens, etc
02433124	55224	WB- Postage	5,750	5,750	6,325	575	10.0%	5,750	(575)	Certified shut-off notices - increase based on spend rate as of 8/2022 and to accommodate July 2022 postage increases
02433124	55055	WB- Consulting Services	500	500	500	-	0.0%	500	-	Allocation of actuarial costs for GASB compliance \$500
02433124	55014	WB- Audit Fees	9,000	13,125	13,795	670	5.1%	13,125	(670)	Financial Audit and Single Audit Fees for Melanson Allocation
02433124	55213	WB- Phone Utilization	4,263	4,500	5,175	675	15.0%	4,500	(675)	12.5% allocation of IT phone utilization
02433124	55159	WB- Internet Services	2,565	4,266	4,471	206	4.8%	4,266	(206)	12.5% allocation of IT internet services (website)
02433124	55383	WB- Email Filtering/Archiving	2,350	900	1,113	213	23.7%	900	(213)	12.5% allocation of IT cost
02433124	55270	WB- Software Agreement	5,500	16,010	16,811	801	5.0%	16,010	(801)	1/2 Munilink UB Software Maintenance (5% incr for 8 mo.) & Munis Allocation @ 5% increase
02433124	55308	WB- Travel Reimbursement	-	550	250	(300)	-54.5%	550	300	Previously was for munis PACE training travel
02433124	55091	WB- Education/Training	-	2,290	-	(2,290)	-100.0%	2,290	2,290	Previously was for munis travel
		General Expenses Total	33,678	51,641	52,190	550	1.1%	51,641	(550)	
		Water Billing Total	171,147	192,092	194,578	2,486	1.3%	192,504	(2,074)	A

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Distribution:									
02433222	51110 WD- Sal/Wages FT	215,727	219,375	228,227	8,852	4.0%	228,227	-	8 FT split 50/50 Water Distribution/Sewer Collection
02433222	51300 WD- Sal/Wages OT	21,000	21,000	21,000	-	0.0%	21,000	-	Avg's OT rate = \$35/hr, 600 hours; for WD/SC/WWTP/PS (calls from dispatch or SCADA alarms)
02433222	51310 WD- Sal/Wages Stand-By	3,640	3,640	7,280	3,640	100.0%	7,280	-	Pay for after hours on-call status, 2 employees at \$140/week per union contract split 50/50 WD/SC
02433222	51400 WD- Longevity Pay	1,775	1,825	2,100	275	15.1%	2,100	-	4 FT per union contract, split 50/50 WD/SC
02433222	51121 WD-Sal/Wages Education/Training		1,125	1,125	-	0.0%	1,125	-	
	Salaries Total	242,142	246,965	259,732	12,767	5.2%	259,732	-	
02433222	52100 WD- Health Insurance	78,918	79,948	76,169	(3,779)	-4.7%	76,169	-	1.5% decrease in the premium rate
02433222	52110 WD- Dental Insurance	4,715	4,893	5,139	246	5.0%	5,139	-	1.5% increase in the premium rate
02433222	52120 WD- Life Insurance	216	216	216	-	0.0%	216	-	No change in the premium rate
02433222	52200 WD- FICA	15,013	15,242	16,103	861	5.7%	16,103	-	Based on wages: 6.2%
02433222	52210 WD- Medicare	3,511	3,564	3,766	202	5.7%	3,766	-	Based on wages: 1.45%
02433222	52300 WD- Retirement Town	30,626	34,565	35,814	1,249	3.6%	35,814	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433222	52600 WD- Workers Comp Insurance	9,727	10,311	9,561	(750)	-7.3%	9,561	-	Primex
	Benefits Total	142,725	148,740	146,768	(1,971)	-1.3%	146,768	-	
02433222	55022 WD- Building Maintenance	8,000	10,000	10,000	-	0.0%	10,000	-	9 water pumping stations/wells
02433222	55105 WD- Equipment Maintenance	7,000	7,000	7,000	-	0.0%	7,000	-	Pumps, generators, misc equipment
02433222	55252 WD- Road Repairs	10,000	10,000	25,000	15,000	150.0%	10,000	(15,000)	Trench patch, materials, crushing; replacing deteriorating service saddles
02433222	55319 WD- Vehicle Maintenance	9,000	10,000	10,000	-	0.0%	10,000	-	15 vehicles/equipment, 4 trailers split 50/50 WD/SC; mower maintenance 2020 (\$1k)
02433222	55296 WD- System Maintenance	52,000	52,000	84,000	32,000	61.5%	52,000	(32,000)	5 Hydrant assemblies, risers, service saddles, curbstops, pipe, valve boxes, other parts; 100 hydrant maintenance @ \$220 (\$22K); 100 valves turning @ \$100/valve (\$10K)
02433222	55059 WD- Tank Maintenance	158,723	158,723	115,100	(43,623)	-27.5%	115,100	-	Tank maintenance & rehab programs - 1 MG Hampton Rd \$37,300/yr; 1.5 MG Epping Rd Tower \$116,723/yr
02433222	55173 WD- Licenses	800	800	800	-	0.0%	800	-	Distribution licenses exams/renewals \$50/ea
02433222	55190 WD- Mobile Communication	1,600	1,600	1,600	-	0.0%	1,600	-	4 MiFi's (50%); additional tablet 2020
02433222	55545 WD- Fire Alarm Communication	1	3,500	3,500	-	0.0%	3,500	-	Pump station fire alarms with Burns Security for Gilman, Lary, & Stadium
02433222	55134 WD- General Hand Tools	1,500	1,500	1,800	300	20.0%	1,500	(300)	Drills, bits, taps, dies, ratchet wrenches
02433222	55003 WD- Drug/Alcohol Testing	900	900	900	-	0.0%	900	-	Contract w/Fleet Screen & Convenient MD; USDOT required random testing for all CDL holders & screening new hires
02433222	55257 WD- Safety Equipment	4,000	4,000	4,000	-	0.0%	4,000	-	PPE incl hardhats, gloves, Tyvek suits, respirators
02433222	55314 WD- Uniforms	2,145	2,145	2,400	255	11.9%	2,145	(255)	Per union contract, 8 split 50/50 WD/SC

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02433222	55136	WD- GIS Software	7,500	9,000	30,000	21,000	233.3%	9,000	(21,000)	Software revisions/maintenance; handheld and software agreement with TISales; handheld/meter reading software upgrade \$20k; People GIS asset mngt modules
02433222	55188	WD- Metering & Back Flow	112,000	115,000	163,000	48,000	41.7%	115,000	(48,000)	Rebuild/replace meters to AWWA accuracy specifications, 400 meters >10 yrs old \$140k; brass meter parts \$15k; testing, repair & replace backflow devices \$8k, brass fittings
02433222	55235	WD- Pump Station & Towers	24,450	24,450	24,450	-	0.0%	24,450	-	Pumps, I/O cards, check valve rebuilds, fuses/breakers
02433222	55194	WD- Natural Gas	9,000	9,000	12,000	3,000	33.3%	9,000	(3,000)	Heating/generator fuel; new generators at new well buildings; increase in price
02433222	55092	WD- Electricity	70,000	70,000	87,500	17,500	25.0%	70,000	(17,500)	Water Pumping Stations and towers; 3 wells; increase in rates
02433222	55128	WD- Fuel	9,300	9,300	14,200	4,900	52.7%	9,300	(4,900)	Vehicles & equipment fuel; increase in price
		General Expenses Total	487,919	498,918	597,250	98,332	19.7%	455,295	(141,955)	
		Water Distribution Total	872,786	894,623	1,003,750	109,128	12.2%	861,795	(141,955)	A
Treatment										
02433523	51110	WT- Sal/Wages FT	248,345	255,768	260,807	5,039	2.0%	259,980	(827)	1 FT WTP Ops Spr, 1 Snr Op, 2 WTP Ops
02433523	51300	WT- Sal/Wages OT	19,075	19,075	19,075	-	0.0%	19,075	-	
02433523	51310	WT- Sal/Wages Stand-By	7,280	7,280	14,560	7,280	100.0%	14,560	-	Pay for after hours on-call status, 2 employees at \$140/week per union contract
02433523	51400	WT- Longevity Pay	1,600	1,700	1,800	100	5.9%	1,800	-	2 FT per union contract
02433523	51121	WT-Sal/Wages Education/Training		1,500	1,500	-	0.0%	1,500	-	
		Salaries Total	276,300	285,323	297,742	12,419	4.4%	296,915	(827)	
02433523	52100	WT- Health Insurance	99,375	93,244	90,814	(2,430)	-2.6%	90,814	-	1.5% decrease in the premium rate
02433523	52110	WT- Dental Insurance	6,750	5,811	5,900	89	1.5%	5,900	-	1.5% increase in the premium rate
02433523	52120	WT- Life Insurance	216	216	216	-	0.0%	216	-	No change in the premium rate
02433523	52200	WT- FICA	17,131	17,597	18,460	863	4.9%	18,409	(51)	Based on wages: 6.2%
02433523	52210	WT- Medicare	4,006	4,115	4,317	202	4.9%	4,305	(12)	Based on wages: 1.45%
02433523	52300	WT- Retirement Town	34,926	39,906	41,055	1,149	2.9%	40,945	(110)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
02433523	52600	WT- Workers Comp Insurance	9,725	10,308	9,559	(749)	-7.3%	9,559	-	Primex
		Benefits Total	172,129	171,197	170,321	(876)	-0.5%	170,148	(173)	

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02433523	55022 WT- Building Maintenance	12,000	12,000	12,000	-	0.0%	12,000	-	3 buildings @ SWTP & GWTP
02433523	55366 WT- Basin/Lagoon Cleaning	-	12,000	5,000	(7,000)	-58.3%	5,000	-	SWTP clearwell cleaning, GWTP basin cleanings
02433523	55105 WT- Equipment Maintenance	45,000	45,000	45,000	-	0.0%	45,000	-	Repair pumps & blowers; replacement parts; chemical tubing; \$15k for Clearwell/CRT/River intake cleaning and inspection
02433523	55294 WT- Supplies Lab Equip	23,000	25,000	30,000	5,000	20.0%	25,000	(5,000)	Safe Drinking Water Act compliance; chloramine testing reagents & field units; in-line instrumentation calibration
02433523	55055 WT- Consulting	5,000	5,000	5,000	-	0.0%	5,000	-	Chloramine nitrification action plan assistance; PFOA asst
02433523	55270 WT- Software Equip/Contracted Ser	10,000	10,000	10,000	-	0.0%	10,000	-	VT SCADA/telemetry support, hydraulic model H2O Map
02433523	55173 WT- Licenses	1,200	1,200	1,000	(200)	-16.7%	1,200	200	Treatment licenses exams/renewals \$50/ea
02433523	55190 WT- Mobile Communication	2,600	2,600	2,600	-	0.0%	2,600	-	WTP Operations Supervisor cellphone and WTP lpad for SCADA
02433523	55545 WT- Fire Alarm Communication	1	1,100	1,500	400	36.4%	1,100	(400)	SWTP/GWTP fire alarms
02433523	55257 WT- Safety Equipment	1,500	1,500	1,500	-	0.0%	1,500	-	Boots, gloves, hard hats, eye & hearing protection
02433523	55314 WT- Uniforms	1,500	1,500	1,650	150	10.0%	1,500	(150)	Per union contract, 3 emp
02433523	55271 WT- Software Services	10,000	10,000	11,000	1,000	10.0%	10,000	(1,000)	VT SCADA software maintenance service
02433523	55072 WT- Dam Registrations	3,000	3,000	3,000	-	0.0%	3,000	-	Annual NHDES fees/Reservoir & Pickpocket dams
02433523	55229 WT-Property Taxes	360	400	400	-	0.0%	400	-	Skinner Springs in Stratham (Pickpocket Dam in Brentwood now tax exempt); Pan Am charges for Summer St
02433523	55161 WT- Lab testing	30,000	32,000	40,000	8,000	25.0%	40,000	-	Coliform bacteria, organic carbon, volatile & synthetic, quarterly PFOA/PFAS \$4,500/qtr; 30 Lead & Copper samples
02433523	55034 WT- Chemicals	131,000	135,000	165,000	30,000	22.2%	135,000	(30,000)	11 chemicals including ammonium sulfate for chloramines & greensand filters; New regulations require the addition of ferric chloride for arsenic precipitation. Experiencing high fuel surcharges and chemical costs tied to petroleum
02433523	55194 WT- Natural Gas	19,000	19,000	27,500	8,500	44.7%	19,000	(8,500)	heating/generator fuel
02433523	55092 WT- Electricity	72,000	72,000	90,000	18,000	25.0%	72,000	(18,000)	Pumps, lights, etc
02433523	55128 WT- Fuel	1,860	1,860	3,000	1,140	61.3%	1,860	(1,140)	Water Treatment Plant truck
02433523	55211 WT- Phone Lease Alarms	4,945	4,945	5,500	555	11.2%	4,945	(555)	AT&T texting alarm services
	General Expenses Total	373,966	395,105	460,650	65,545	16.6%	396,105	(64,545)	
	Water Treatment Total	822,395	851,625	928,713	77,088	9.1%	863,168	(65,545)	A

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Debt Service										
02471125	58024	Water Tank SRF	208,314	215,297	222,514	7,217	3.4%	222,514	-	2028 Final payment
02471125	58010	Water Line- Main & Lincoln Sts	120,000	120,000	120,000	-	0.0%	120,000	-	2024 Final payment
02471125	58022	Water Line Replacement- JH	151,050	-	-	-	-	-	-	2021 Final payment
02471125	58012	Portsmouth Ave Waterline	15,268	15,268	15,268	-	0.0%	15,268	-	2023 Final payment
02471125	58023	Lary Lane GWTP SRF	228,436	232,914	237,479	4,565	2.0%	237,479	-	2036 Final payment
02471125	58027	Lincoln Street Phase #2	9,593	9,593	9,593	-	0.0%	9,593	-	2032 Final payment
02471125	58028	Court Street Culvert	3,910	3,910	3,747	(163)	-4.2%	3,747	-	2027 Final payment
02471125	58032	Washington Street	55,000	55,000	55,000	-	0.0%	55,000	-	2028 Final payment
02471125	58035	Salem St. Utility Design & Engin	27,692	27,692	25,385	(2,307)	-8.3%	25,385	-	2024 Final payment
02471125	58036	Surface Water Plant TTHM Treatme	88,241	88,241	88,241	-	0.0%	88,241	-	2034 Final payment
02471125	58038	Groundwater Sources	109,000	105,000	105,000	-	0.0%	105,000	-	2025 Final payment
02471125	58042	Salem St. Utility Improvements	-	141,078	139,706	(1,372)	-1.0%	139,706	-	2036 Final payment
02471125	58047	Groundwater Exploration	-	-	88,900	88,900	-	-	-	2036 Final payment
02471125	58048	Westside Drive Design & Engin	-	-	-	-	-	-	-	2027 Final payment ESTIMATE
		Water Debt Service Principal Total	1,016,504	1,013,993	1,110,833	96,840	9.6%	1,110,833	-	
02472126	58524	Water Tank SRF	62,432	55,450	48,233	(7,217)	-13.0%	48,233	-	2028 Final payment
02472126	58502	Water Line- Main & Lincoln Sts	24,480	18,360	12,240	(6,120)	-33.3%	12,240	-	2024 Final payment
02472126	58521	Water Line Replacement- JH	4,532	-	-	-	-	-	-	2021 Final payment
02472126	58504	Portsmouth Ave Waterline	2,450	1,634	817	(817)	-50.0%	817	-	2023 Final payment
02472126	58522	Lary Lane GWTP SRF	83,196	78,719	74,153	(4,566)	-5.8%	74,153	-	2036 Final payment
02472126	58525	Lincoln Street Phase #2	5,487	4,998	4,509	(489)	-9.8%	4,509	-	2032 Final payment
02472126	58529	Court Street Culvert	1,354	1,155	956	(199)	-17.2%	956	-	2027 Final payment
02472126	58531	Washington Street	21,675	18,870	16,065	(2,805)	-14.9%	16,065	-	2028 Final payment
02472126	58535	Salem St. Utility Design & Engin	5,414	4,002	2,589	(1,413)	-35.3%	2,589	-	2024 Final payment
02472126	58536	Surface Water Plant TTHM Treatme	8,458	7,518	6,578	(940)	-12.5%	6,578	-	2034 Final payment
02472126	58538	Groundwater Sources	27,204	21,420	16,065	(5,355)	-25.0%	16,065	-	2025 Final payment
02472126	58542	Salem St. Utility Improvements	-	96,902	88,642	(8,260)	-8.5%	88,642	-	2036 Final payment
02472126	58547	Groundwater Exploration	-	-	49,358	49,358	-	-	-	2036 Final payment
02472126	58548	Westside Drive Design & Engin	-	-	-	-	-	-	-	2027 Final payment ESTIMATE
		Water Debt Service Interest Total	246,682	309,028	320,205	11,177	3.6%	320,205	-	
		Debt Service Total	1,263,186	1,323,021	1,431,038	108,017	8.2%	1,431,038	-	A
Capital Outlay										
02490027	55318	CO- Capital Outlay - Leases	15,329	15,329	15,329	-	0.0%	15,329	-	See separate lease schedule
02490027	57009	CO- Capital Outlay - Vehicle	-	78,220	-	(78,220)	-100.0%	78,220	78,220	See separate lease schedule
		CO- Capital Outlay - Land								
02490027	55361	Acquisition/Purchase	1	1	1	-	0.0%	1	-	
02490027	57015	CO- Water System Capital	500,000	460,000	460,000	-	0.0%	460,000	-	Filter/Clarifier Maint. \$412,000; Stadium Well Rehab/Repairs \$60,000; River Pump Station Pump Replacement \$40,000
		Capital Outlay Total	515,330	553,550	475,330	(78,220)	-14.1%	553,550	78,220	A
		Water Fund Total	4,054,184	4,260,431	4,549,370	288,939	6.8%	4,391,224	(158,146)	A

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WF -Warrant Articles/Borrowing									
02500000	59102 Public Works Garage Design	-	-	12,500	12,500			(12,500)	CIP P#1 Design (General Fund & Sewer Fund components)
	Westside Dr Area Reconst Design		192,038		(192,038)	-100.0%			CIP P#25 Westside Drive Area Reconstruction (General Fund & Sewer Fund components)
	Groundwater Source Development	1,000,000		500,000	500,000				
	Westside Dr Area Reconstruction			2,745,000	2,745,000				CIP P#26 (General & Sewer Fund components)
	Total Warrant Articles/Borrowing	3,500,000	192,038	3,257,500	3,065,462	1596.3%			
	Total Water Fund with WAR	7,554,184	4,452,469	7,806,870	3,354,401	75.3%			

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SEWER FUND										
Administration										
03432031	51110	SA- Sal/Wages FT	222,420	238,902	263,817	24,915	10.4%	250,601	(13,216)	2 FT W/S Mgr & Asst Mgr Split 50/50, and GF allocations
03432031	51200	SA- Sal/Wages PT	3,104	861	-	(861)	-100.0%	-	-	GF allocation (HR Assistant move to FT)
03432031	51210	SA- Sal/Wages Temp	3,500	3,500	3,500	-	0.0%	3,500	-	PT Seasonal Employee 50/50 W&S Split
		Salaries Total	229,024	243,263	267,317	24,054	9.9%	254,101	(13,216)	
03432031	52100	SA- Health Insurance	51,780	55,219	59,039	3,820	6.9%	59,039	-	Allocations from GF
03432031	52110	SA- Dental Insurance	3,691	4,090	4,632	542	13.3%	4,632	-	Allocations from GF
03432031	52120	SA- Life Insurance	275	283	304	21	7.4%	304	-	Allocations from GF
03432031	52130	SA- LTD Insurance	532	556	589	33	5.9%	589	-	Allocations from GF
03432031	52140	SA- Health Insurance Buyout	2,214	2,186	641	(1,545)	-70.7%	641	-	Allocations from GF
03432031	52200	SA- FICA	14,199	15,082	16,574	1,491	9.9%	15,754	(819)	Based on wages: 6.2%
03432031	52210	SA- Medicare	3,321	3,527	3,876	349	9.9%	3,684	(192)	Based on wages: 1.45%
03432031	52300	SA- Retirement Town	27,526	33,590	35,896	2,306	6.9%	34,382	(1,514)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432031	52600	SA- Workers Comp Insurance	5,234	5,548	5,144	(404)	-7.3%	5,144	-	Primex
		Benefits Total	108,772	120,081	126,695	6,614	5.5%	124,170	(2,525)	
03432031	55293	SA- Supplies	4,000	4,000	4,500	500	12.5%	4,000	(500)	20% of general office supplies, copy costs, batteries; 50% of meter records maintenance; 50% supplies/maint. multi-function plotter
03432031	55224	SA- Postage	2,000	2,000	2,000	-	0.0%	2,000	-	Postage allocation, IPP notices and MOR reports
03432031	55055	SA- Consulting Services	32,000	12,000	12,000	-	0.0%	12,000	-	WW lagoon groundwater discharge permit; PFAS/PFOA; trunk lines capacity evaluation \$20k in 2020
03432031	55124	SA- Fleet Insurance	728	765	818	53	6.9%	818	-	Primex
03432031	55228	SA- Property Insurance	75,713	79,499	85,065	5,566	7.0%	85,065	-	Primex
03432031	55257	SA- Safety Equipment	-	-	-	-	-	-	-	DOL & OSHA standards, asbestos pipe, confined space equip. maint (moved to SC & ST)
03432031	55158	SA-Insurance Reimbursed Repairs	1	1	1	-	0.0%	1	-	Damage repairs on insurance claims
03432031	55170	SA- Legal Expense	5,000	7,500	7,500	-	0.0%	7,500	-	Legal expenses related to EPA permit issues
03432031	55190	SA- Mobile Communications	800	800	800	-	0.0%	800	-	20% Director, Town Engineer, Asst Engineer cellphones, 50% W/S Manager
03432031	55002	SA- Advertising	500	500	500	-	0.0%	500	-	Bid packages, requests for proposals
03432031	55050	SA- Conf Rooms/Meals	1	3,000	3,500	500	16.7%	3,000	(500)	Annual national conference
03432031	55091	SA- Education/Training	4,500	4,500	4,500	-	0.0%	4,500	-	Wastewater treatment and collections training
03432031	55371	SA- Wage Reclassifications	-	-	10,000	10,000	-	-	(10,000)	
		General Expenses Total	125,243	114,565	131,184	16,619	14.5%	120,184	(11,000)	
		Administration Total	463,039	477,909	525,196	47,287	9.9%	498,455	(26,741)	A
Billing										
03432134	51110	SB- Sal/Wages FT	77,983	78,359	79,551	1,192	1.5%	78,550	(1,001)	1 FT Utilities Clerk (50/50 split W&S) & GF Allocations
03432134	51200	SB- Sal/Wages PT	12,154	12,493	13,061	568	4.5%	12,771	(290)	1 PT Utilities Clerk 24 hrs/wk (from 16 hrs/wk PRYR) (50/50 split W&S)
03432134	51300	SB- Sal/Wages OT	306	-	-	-	-	-	-	Allocations from GF
03432134	51400	SB- Longevity Pay	375	-	-	-	-	-	-	Allocations from GF
		Salaries Total	90,818	90,852	92,612	1,760	1.9%	91,321	(1,291)	

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03432134	52100 SB- Health Insurance	26,483	28,283	28,383	100	0.4%	28,383	-	Allocations from GF
03432134	52110 SB- Dental Insurance	1,828	1,820	1,912	92	5.1%	1,912	-	Allocations from GF
03432134	52120 SB- Life Insurance	101	101	108	7	6.9%	108	-	Allocations from GF
03432134	52130 SB - LTD Insurance	133	135	119	(16)	-11.9%	119	-	Allocations from GF
03432134	52200 SB- FICA	5,631	5,633	5,742	109	1.9%	5,662	(80)	Based on wages: 6.2%
03432134	52210 SB- Medicare	1,317	1,317	1,343	26	1.9%	1,324	(19)	Based on wages: 1.45%
03432134	52300 SB- Retirement Town	9,939	11,017	10,970	(47)	-0.4%	10,835	(135)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432134	52600 SB- Workers Comp Insurance	1,220	1,293	1,199	(94)	-7.3%	1,199	-	Primex
	Benefits Total	46,652	49,599	49,776	176	0.4%	49,542	(234)	
									Water bill processing, Ink Cartridges, paper, letterhead, pens, etc
03432134	55200 SB- Supplies	3,750	3,750	3,750	-	0.0%	3,750	-	
03432134	55224 SB- Postage	2,500	2,500	2,750	250	10.0%	2,500	(250)	Postage for sewer bills - increase based on spend rate as of 8/2022 and to accommodate July 2022 postage increases
03432134	55055 SB- Consulting Services	500	500	500	-	0.0%	500	-	Allocation of actuarial costs for GASB compliance \$500
03432134	55014 SB- Audit Fees	9,000	13,125	13,793	668	5.1%	13,125	(668)	Financial Audit and Single Audit Fees for Melanson Allocation
03432134	55213 SB- Phone Utilization	4,263	4,500	5,175	675	15.0%	4,500	(675)	12.5% allocation of IT phone utilization
03432134	55247 SB- Registry of Deeds	25	25	25	(25)	-100.0%	25	25	Sewer Lien Releases
03432134	55159 SB- Internet Services	2,565	4,266	4,471	206	4.8%	4,266	(205)	12.5% allocation of IT internet services (website)
03432134	55383 SB- Email Archiving	2,350	900	1,113	213	23.7%	900	(213)	12.5% allocation of IT cost
03432134	55270 SB- Software Agreement	5,500	16,010	16,811	801	5.0%	16,010	(801)	1/2 Munilink UB Software Maintenance (5% incr for 8 mo.) & Munis Allocation @ 5% increase
03432134	55308 SB- Travel Reimbursement	-	550	250	(300)	-54.5%	550	300	Previously was for munis PACE training travel
03432134	55091 SB- Education & Training	-	2,290		(2,290)	-100.0%	2,290	2,290	Previously was for munis travel
	General Expenses Total	30,453	48,416	48,613	198	0.4%	48,416	(197)	
	Sewer Billing Total	167,922	188,867	191,001	2,134	1.1%	189,279	(1,722)	A
Collection									
03432532	51110 SC- Sal/Wages FT	215,727	219,375	228,227	8,852	4.0%	228,227	-	8 FT split 50/50 WD/SC
03432532	51300 SC- Sal/Wages OT	21,000	21,000	21,000	-	0.0%	21,000	-	WD/SC/WWTP/PS (calls from dispatch or SCADA alarms)
03432532	51310 SC- Sal/Wages Stand-By	3,640	3,640	7,280	3,640	100.0%	7,280	-	Pay for after hours on-call status, 2 employees at \$140/week per union contract split 50/50 WD/SC
03432532	51400 SC- Longevity Pay	1,775	1,825	2,100	275	15.1%	2,100	-	8 FT per union contract split 50/50 WD/SC
03432532	51121 SC- Education/Training		1,125	1,125	-	0.0%	1,125	-	
	Salaries Total	242,142	246,965	259,732	12,767	5.2%	259,732	-	

Town of Exeter										
2023 Sewer Fund SB Budget										
Prepared: January 10, 2023										
										Version #6
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03432532	52100	SC-Health Insurance	78,918	79,948	76,169	(3,779)	-4.7%	76,169	-	1.5% decrease in the premium rate
03432532	52110	SC- Dental Insurance	4,715	4,893	5,139	246	5.0%	5,139	-	1.5% increase in the premium rate
03432532	52120	SC- Life Insurance	216	216	216	-	0.0%	216	-	No change in the premium rate
03432532	52200	SC- FICA	15,013	15,242	16,103	861	5.7%	16,103	-	Based on wages: 6.2%
03432532	52210	SC- Medicare	3,511	3,564	3,766	202	5.7%	3,766	-	Based on wages: 1.45%
03432532	52300	SC- Retirement Town	30,626	34,565	35,814	1,249	3.6%	35,814	-	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432532	52600	SC- Workers Comp Ins	9,725	10,308	9,559	(749)	-7.3%	9,559	-	Primex
		Benefits Total	142,723	148,737	146,766	(1,970)	-1.3%	146,766	-	
03432532	55022	SC- Building Maintenance	10,000	10,000	10,000	-	0.0%	10,000	-	10 pumping stations
03432532	55105	SC- Equipment Maintenance	5,000	5,000	5,000	-	0.0%	5,000	-	consumables; repairs; cutting heads
03432532	55252	SC- Road Repairs	5,000	5,000	20,000	15,000	300.0%	5,000	(15,000)	Sewer trench paving; compaction test requirements, service repairs at mains
03432532	55153	SC- I/I Abatement	20,000	20,000	20,000	-	0.0%	20,000	-	Maintenance, catch basin & sump pump removal, smoke & dye testing
03432532	55369	SC- Pipe Relining	40,000	40,000	40,000	-	0.0%	40,000	-	Relining vitrified clay, RCP
03432532	55319	SC- Vehicle Maintenance	9,000	10,000	10,000	-	0.0%	10,000	-	10 vehicles, 3 trailers, split 50/50 with water dist
03432532	55140	SC- Grit Removal	2,500	2,750	2,750	-	0.0%	2,750	-	Transport of gravel, sand, etc. to Waste Management
03432532	55543	SC- CSO Monitoring	13,500	13,500	13,500	-	0.0%	13,500	-	Maintenance fee for Combined Sewer Overflow (CSO) \$ 13.5K for monitoring
03432532	55179	SC- Manhole Maintenance	69,600	69,600	70,000	400	0.6%	69,600	(400)	Manholes, piping & service repairs
03432532	55236	SC- Pump & Control Maintenance	49,450	49,450	49,450	-	0.0%	49,450	-	Maintain 22 sewer pumps; wear rings, impellers, shaft couplings, seals
03432532	55173	SC- Licenses	1,000	850	850	-	0.0%	850	-	19 certifications for 16 individuals in sewer collection; 1/2 master electrician (due in Nov)
03432532	55190	SC- Mobile Communications	1,600	1,600	1,600	-	0.0%	1,600	-	4 MIFI's (50%)
03432532	55003	SC- Drug/Alcohol Testing	500	500	500	-	0.0%	500	-	Contract w/Fleet Screen & Convenient MD; USDOT required random testing for all CDL holders & screening
03432532	55545	SC- Fire Alarm Communication	1	1,500	1,500	-	0.0%	1,500	-	Main Pump Station fire alarm, Webster Pump Station
03432532	55257	SC- Safety Equipment	2,500	2,750	2,750	-	0.0%	2,750	-	PPE & tools for new asbestos pipe OSHA standards, confined space equip. maint.
03432532	55314	SC- Uniforms	2,145	2,145	2,400	255	11.9%	2,145	(255)	7 split 50/50 WD/SC
03432532	55136	SC- GIS Software	7,500	9,000	10,000	1,000	11.1%	9,000	(1,000)	Software revisions/maintenance; handheld and software agreement with TiSales; new asset mngt modules
03432532	55260	SC- SCADA Software	3,000	3,000	3,000	-	0.0%	3,000	-	Software annual maintenance; I/O cards
03432532	55301	SC- Tools	2,500	2,500	2,500	-	0.0%	2,500	-	Sewer augers, CCTV parts
03432532	55194	SC- Natural Gas	11,150	11,150	15,000	3,850	34.5%	11,150	(3,850)	Heat & generator fuel; increase in price
03432532	55092	SC- Electricity	82,000	82,000	105,000	23,000	28.0%	82,000	(23,000)	Heat, lights, pumps, etc.; increase in rate
03432532	55128	SC- Fuel	9,300	9,300	14,200	4,900	52.7%	9,300	(4,900)	Diesel, propane, gasoline for vehicles, equipment and pumping stations; increase in price
		General Expenses Total	347,246	351,595	400,000	48,405	13.8%	351,595	(48,405)	
		Collection Total	732,111	747,297	806,498	59,202	7.9%	758,093	(48,405)	A

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Treatment									
03432633	51110 ST- Sal/Wages FT	269,641	284,462	280,735	(3,727)	-1.3%	279,191	(1,544)	5 FT: 3 Operators, 1 Sr Operator, 1 Chief Operator FY (8 Mos in 2021)
03432633	51300 ST- Sal/Wages OT	19,000	19,000	19,000	-	0.0%	19,000	-	average OT rate = \$36.95/hr, 514 hours
03432633	51310 ST- Sal/Wages Stand-By	7,280	7,280	14,560	7,280	100.0%	14,560	-	After hours on-call status, 2 employees at \$140/wk per union contract
03432633	51350 ST- Sal/Wages Storm Related FEMA	1	1	1	-	0.0%	1	-	Expenses related to declared emergencies
03432633	51400 ST- Longevity Pay	750	800	850	50	6.3%	850	-	1 FT per union contract
03432633	51121 ST- Education/Training		750	750	-	0.0%	750	-	
	Salaries Total	296,672	312,293	315,896	3,603	1.2%	314,352	(1,544)	
03432633	52100 ST- Health Insurance	125,845	126,866	116,664	(10,202)	-8.0%	116,664	-	1.5% decrease in the premium rate
03432633	52110 ST- Dental Insurance	7,800	8,520	7,799	(721)	-8.5%	7,799	-	1.5% increase in the premium rate
03432633	52120 ST- Life Insurance	270	270	270	-	0.0%	270	-	No change in the premium rate
03432633	52200 ST- FICA	18,394	19,315	19,586	270	1.4%	19,490	(96)	Based on wages: 6.2%
03432633	52210 ST- Medicare	4,302	4,518	4,580	63	1.4%	4,558	(22)	Based on wages: 1.45%
03432633	52300 ST- Retirement Town	37,494	43,802	43,561	(241)	-0.6%	43,352	(209)	Based on wages: 14.06% Jan-Jun; 13.53% Jul-Dec
03432633	52600 ST- Workers Comp Insurance	9,727	10,311	9,561	(750)	-7.3%	9,561	-	Primex
	Benefits Total	203,831	213,602	202,021	(11,581)	-5.4%	201,694	(327)	
03432633	55022 ST- Building Maintenance	10,500	10,500	11,000	500	4.8%	10,500	(500)	3 high exposure buildings: 6 new buildings & 4 large process tanks
03432633	55105 ST- Equipment Maintenance	75,000	97,500	147,500	50,000	51.3%	97,500	(50,000)	Chem feed pumps, flow meters, motorized valves, aerators; new centrifuges (2), RAS/WAS pumps (6), UV Bulbs, Ballasts & wiper motors (\$50k); DO, ORP & TN probes replacement; Atlas Copco, Solarbee circulator maint contract
03432633	55337 ST- Weed Control	4,500	4,500	4,500	-	0.0%	4,500	-	Invasive species control in lagoons from 2x to 3x/yr
03432633	55204 ST- Outfall Dredging	6,500	1	3,000	2,999	299900.0%	3,000	-	biennial inspection & cleaning if needed
03432633	55154 ST- Industrial Pre-treat	12,000	12,000	15,000	3,000	25.0%	15,000	-	5 significant industrial permits with monitoring
03432633	55220 ST- Pond/Lagoon Maintenance	2,500	2,000	2,000	-	0.0%	2,000	-	Inter-lagoon sluice gates/piping, wires, etc.
03432633	55173 ST- Licenses	1,200	1,000	1,000	-	0.0%	1,000	-	Required training for licensing; professional development; master electrician 15 hr training
03432633	55190 ST- Mobile Communications	3,000	3,000	3,000	-	0.0%	3,000	-	WWTP operators' 1 MiFi for SCADA backup
03432633	55545 ST- Alarm Communications	1	7,500	7,500	-	0.0%	7,500	-	WWTF fire alarms and SCADA alarms, 7 @ \$1500/building
03432633	55003 ST- Drug/Alcohol Testing	500	500	500	-	0.0%	500	-	Contract w/Fleet Screen & Convenient MD; USDOT required random testing for all CDL holders & screening new hires
03432633	55257 ST- Safety Equipment	3,500	3,500	3,500	-	0.0%	3,500	-	PPE, gas monitors, Tyvek suits, gloves, confined space equip. maint.

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03432633	55314	ST- Uniforms	3,375	3,375	3,700	325	9.6%	3,375	(325)	uniforms for 5 operators
03432633	55260	ST- SCADA Software/Hardware	5,000	5,000	7,500	2,500	50.0%	5,000	(2,500)	Software revisions/annual maintenance
03432633	55072	ST- Dam Registration	1,500	1,500	1,500	-	0.0%	1,500	-	Annual NHDES dam fees for WWTP and Clemson Pond lagoons
03432633	55161	ST- Lab Testing	46,000	105,000	120,000	15,000	14.3%	120,000	-	CSO testing, GBTN Permit testing, NPDES EPA effluent testing (PFAS/PFOA, Arsenic), groundwater monitor report, Great Bay & river monitoring from \$50k to \$75k & TN annual report; Biosolids monitoring (PFAS/PFOA)
03432633	55034	ST- Chemicals	100,000	100,000	160,000	60,000	60.0%	100,000	(60,000)	polymer, magnesium hydroxide & supplemental carbon (price has tripled in 2022)
03432633	55373	ST- Solids Handling	280,000	280,000	310,000	30,000	10.7%	280,000	(30,000)	Biweekly centrifuge solids generation & weekly disposal at Turnkey; tipping fee avg cost \$144/ton
03432633	55194	ST- Natural Gas	20,000	20,000	30,000	10,000	50.0%	20,000	(10,000)	Building heat; increase in price
03432633	55092	ST- Electricity	250,000	250,000	280,000	30,000	12.0%	250,000	(30,000)	Aerators, lights, recirc. & chem feed pumps; increase in rate
03432633	55128	ST- Fuel	3,600	3,600	5,400	1,800	50.0%	3,600	(1,800)	2 vehicles; increase in price
03432633	55131	ST- Gas Monitoring	1,000	100	100	-	0.0%	100	-	Hydrogen sulfide monitoring
		General Expenses Total	829,676	910,576	1,116,700	206,124	22.6%	931,575	(185,125)	
		Sewer Treatment Total	1,330,179	1,436,471	1,634,617	198,146	13.8%	1,447,621	(186,996)	A
Debt Service										
03471135	58020	Sewer Line Replacement	99,750	-	-	-	-	-	-	2021 Final payment
03471135	58009	Jady Hill Phase II	130,000	130,000	130,000	-	0.0%	130,000	-	2032 Final payment
03471135	58013	Portsmouth Av Sewerline	79,732	79,732	79,732	-	0.0%	79,732	-	2023 Final payment
03471135	58011	Sewerline Lincoln & Main Sts	15,000	15,000	15,000	-	0.0%	15,000	-	2024 Final payment
03471135	58025	Lincoln Street Ph#2	53,219	53,219	53,219	-	0.0%	53,219	-	2032 Final payment
03471135	58035	Salem St. Utility Design & Engin	26,769	26,769	24,538	(2,231)	-8.3%	24,538	-	2024 Final payment
03471135	58033	Wastewater Treatment Plant	2,642,940	2,620,678	2,620,678	-	0.0%	2,620,678	-	2039 Final payment
03471135	58040	SWTP Lagoon Sludge Removal	-	143,650	145,000	1,350	0.9%	145,000	-	2036 Final payment
03471135	58041	Salem St. Utility Improvements	-	89,726	88,853	(873)	-1.0%	88,853	-	2036 Final payment
03471135	58046	Westside Drive Design & Engin	-	-	-	-	-	-	-	2027 Final payment ESTIMATE
		Sewer Debt Service Principal Total	3,047,410	3,158,774	3,157,020	(1,754)	-0.1%	3,157,020	-	
03472136	58511	Sewer Line Replacement	2,993	-	-	-	-	-	-	2021 Final payment
03472136	58520	Jady Hill Phase II	55,950	50,750	31,879	(18,871)	-37.2%	31,879	-	2032 Final payment
03472136	58505	Portsmouth Ave Sewerlines	12,797	8,531	4,266	(4,265)	-50.0%	4,266	-	2023 Final payment
03472136	58503	Sewerline Lincoln & Main Sts	3,060	2,295	1,530	(765)	-33.3%	1,530	-	2024 Final payment
03472136	58526	Lincoln Street Ph#2	30,441	27,727	25,013	(2,714)	-9.8%	25,013	-	2032 Final payment
03472136	58535	Salem St. Utility Design & Engin	5,233	3,868	2,503	(1,365)	-35.3%	2,503	-	2024 Final payment
03472136	58533	Wastewater Treatment Plant	948,897	891,031	838,617	(52,414)	-5.9%	838,617	-	2039 Final payment
03472136	58540	SWTP Lagoon Sludge Removal	-	100,890	92,455	(8,435)	-8.4%	92,455	-	2036 Final payment
03472136	58541	Salem St. Utility Improvements	-	61,630	56,376	(5,254)	-8.5%	56,376	-	2036 Final payment
03472136	58546	Westside Drive Design & Engin	-	-	-	-	-	-	-	2027 Final payment ESTIMATE
		Sewer Debt Service Interest Total	1,059,371	1,146,721	1,052,639	(94,082)	-8.2%	1,052,639	-	
		Debt Service Total	4,106,782	4,305,495	4,209,659	(95,836)	-2.2%	4,209,659	-	A

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Capital Outlay										
03490237	57010	CO- Capital Outlay - Leases	15,329	15,329	15,329	-	0.0%	15,329	-	See separate Lease schedule
03490237	55361	CO- Capital Outlay - Land Acquisition/Purchase	1		1	1			(1)	
03490237	57017	CO- Capital Outlay- WWTP	200,000	200,000	50,000	(150,000)	-75.0%	50,000	-	complete coating application to WWTF UV basin walls and flume wall \$250k; septage receiving station \$125k
03490237	57009	CO- Capital Outlay - Vehicle	-	25,626		(25,626)	-100.0%	25,626	25,626	See separate Lease schedule
		Capital Outlay Total	215,331	240,955	65,330	(175,625)	-72.9%	90,955	25,625	A
		Sewer Fund Total	7,015,364	7,396,994	7,432,301	35,307	0.5%	7,194,062	(238,239)	A
Warrant Articles/Borrowing										
		Westside Dr. Reconstruction Design		69,338		(69,338)	-100.0%			CIP P#25 Westside Drive Area Reconstruction (General Fund & Water Fund components)
03500000	59102	Public Works Garage Design	-	-	12,500	12,500				CIP P#1 Design (General Fund & Water Fund components)
		Court Street Pump Station			400,000	400,000				CIP P#27
		Sewer Capacity Rehabilitation		200,000	380,000	180,000	90.0%			CIP P#28
		Webster Ave Pump Station		5,700,000		(5,700,000)	-100.0%			CIP P#34 A portion of this project may be eligible for Congressional Direct Spending: \$1.05M, ARPA Grant \$1,395M, Forgiveness: \$ 325,500 New Borrowing Total:
		Westside Dr Area Reconstruction			860,000	860,000				CIP P#26 (General & Water Fund components)
03500000		Vacuum Utility Truck #67			100,273	100,273				CIP P#58, Cost: \$548,369-Lease Purchase \$100,273 for 7 yrs
		Total Warrant Articles/Borrowing	4,190,000	5,969,338	1,752,773	(4,216,565)	-70.6%			
		Total Sewer Fund with WAR	11,205,364	13,366,332	9,185,074	(4,181,258)	-31.3%			



TOWN OF EXETER

Planning and Building Department

10 FRONT STREET • EXETER, NH • 03833-3792 • (603) 778-0591 • FAX 772-4709

www.exeternh.gov

Date: January 13, 2023
To: Russell Dean, Town Manager
From: Dave Sharples, Town Planner
Re: Solar Array at Cross Rd Landfill

Executive Summary

I am writing this memorandum as I have completed my research and review of a potential solar array at the Cross Road Landfill. I will provide a brief overview of how we got to where we are today. I also provide a comparison of ReVision's pro forma and the pro forma developed by Competitive Energy Solutions, who the town contracted as a third-party review, and end the memo with a project summary. I believe the project is worthy of consideration by the Select Board to decide if it should be placed on the 2023 Town Warrant as both ReVision and the CES pro formas show a cash positive project at the end of the 25-year warranty period.

How we got here

I explored the potential of a solar array at the Cross Road Landfill for many years that resulted in a warrant article being proposed in March 2021 to construct a solar array at the landfill for a total cost of \$3,617,629. However, at that time we had not completed an interconnection study to determine the feasibility and potential cost of interconnection to the site. The reason being is that I was hopeful that this cost would initially be borne by a private firm.

After a successful vote, the Town entered into a contract with ReVision Energy who funded the interconnection study at their expense. By the time the interconnection study was completed, the cost of interconnection far exceeded what ReVision initially estimated. Moreover, the economy experienced rapid inflation and the cost of the solar array increased dramatically. This had a chilling effect on the prospects of constructing the system. However, I continued to pursue a variety of options to determine if there was a feasible path forward. As it became increasingly unlikely that the Town could make the numbers work given the realities of inflation and rising interest rates, the US Government passed the Inflation Reduction Act (IRA) in August 2022. The Investment Tax Credit (ITC) has made the project viable again as will be further described below.

The IRA included a provision that allowed municipalities to potentially receive a 30% Investment Tax Credit for renewable energy projects. We believe that the proposed system at the landfill qualifies for this credit. There is a 15% "haircut" of the credit since we would utilize tax exempt bonding to finance the project and this is reflected in the pro formas I will describe below. Please note that ReVision's calculates the ITC at 15% of the total and not

15% of the 30% credit. In other words, the ReVision pro forma underestimates the amount of credit the system is eligible for. I will explain why this is at the meeting.

In addition to the 30% ITC described above, there are two additional credits that are potentially available for this project. The IRA allows an additional 10% ITC for brownfields. However, the rules have not been published so it is unclear if Exeter could take advantage of this credit and this is NOT reflected in the attached pro formas. Lastly, there is another 10% ITC if you source some of the materials from US manufacturers. However, with supply chain issues and the limited availability of the materials, it is unlikely that we could take advantage of this credit and it is NOT reflected in the pro formas.

Last week I received the latest pro forma and summary of the project from ReVision Energy that represents their estimate of project costs in today's market. I provided this pro forma to Competitive Energy Solutions (CES) for their review and to develop their own pro forma for comparison purposes. I have attached both these pro formas along with the project summary for ReVision and a memorandum from CES dated October 3, 2022. It is important to note that the October memo from CES was in response to a pro forma submitted by ReVision in October that is different from ReVision's current pro forma due to continued due diligence on the part of ReVision to further refine the costs associated with the project. However, I have enclosed the memo as it still provides great insight that equally pertains to the current pro forma and other important information about the project.

Pro Forma Comparison

I have enclosed both the pro forma from ReVision and the pro forma from CES. You will note that the year to year cash flow projections vary considerably between the two and this is mainly due to the estimated credit value of the energy produced by the system.

Here are the main highlights from my comparison.

- Both pro formas agree on the system's kilowatt hour (kWh) generation throughout the life of the system.
- The pro formas differ significantly regarding the estimated future value of the net metering credit value. Further discussed below.
- Both pro formas agree on the future price of Renewable Energy Credits (REC's) sale value. It is important to note that while CES carries the same number in their pro forma, they do state in their memo that "ReVision's assumption of REC market value is very conservative".
- ReVision's pro forma shows the project being cash flow positive from day 1 to the end of the useful life of the project.
- The CES pro forma shows the project being cash flow positive from year 1 through year 11 before going into the red between years 12-20.
- Both pro formas show the project as cash positive at the end of the 25-year warranty period of the system. ReVision estimates a cumulative savings of \$4,852,768 at the end of the 25-year warranty period. CES estimates a cumulative savings of \$562,419 at the end of the 25-year warranty period. The significant spread between these two estimates is discussed below.

The significant difference between the two pro formas is mainly due to the assumption of what the value of the net metering credit will be in the future. The net metering credit is tied

directly to the cost of electricity. ReVision assumes a net metering credit value of about 17 cents per kWh in year 1 and then applies a 2.5% escalator to every year based on historical trends of energy pricing. CES assumes a net metering credit of about 12 cents in year 1 but then predicts the value of the credit to sharply decrease years 2 and 3 before slowly starting to rebound. Their assumption is that the value of the net metering credit in year 1 will go down and not return back up to year 1 pricing for 35 years or 2058. This is illustrated on the chart in the CES memo on Page 7.

Summary

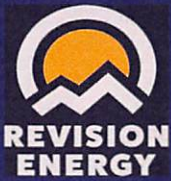
I have provided all of the information above in hopes of providing adequate information to allow the Select Board to make an informed decision on putting forth a warrant article to the voters to construct the solar array at the Cross Road Landfill. I believe the town has done its due diligence and has received advice from an independent third party. It is important to note that both of the ReVision and CES pro formas are based on assumptions of what will happen in the future.

If a warrant article should go forward, it would need to include the amount of \$1,606,645 that represents the difference between ReVision's estimate provided before the 2021 warrant and ReVision's recent estimate received last week. It is important to note that we are close enough to the vote that ReVision has verbally assured me that their proposed pricing will be valid after the vote. This wasn't the case last time and we are now much further along with the interconnection study completed and proposed pricing that will be honored should the voters approve the article.

Beyond the data, facts, and potential monetary impacts of the system provided above, there are other considerations that could go into the decision process. While the financials are extremely important to any project, there are multiple benefits associated with developing local renewable energy projects. New Hampshire's cost for electricity is currently heavily dependent upon the price of natural gas. Natural gas is a global commodity and events that are worlds away from Exeter NH will and do have an impact on what Exeter residents pay for electricity. Building a more resilient and local source of energy and reducing our dependence on fossil fuels can lead to a more secure and sustainable future. In the short term, these projects can bring jobs and revenues into the local economy. In the long term, renewable energy projects can reduce our reliance on fossil fuels, a finite resource that is subject to pricing pressures on a global scale.

Thank You.

enc (4)



Town of Exeter Solar Farm

Proposal for Exeter Capped Landfill: Full Scale

Preliminary Proposal Date

January 6, 2023

Solar Design Summary

Project Size (DC)	3685 Panels	1768.8 kW
Project Size (AC)	29 Inverters	1450 kW
Annual Generation (kWh)		2,313,590

Investment Summary

Turnkey System Cost	\$4,259,708
Utility Upgrade Cost Estimate	\$338,474
Permitting & Site Prep Estimate	\$153,886
10% Permitting/Procurement Contingency*	\$475,207
Total System Cost Estimate	\$5,227,274
Federal Rebate under IRA (15%)	-\$761,000
Annual O&M (Optional)	\$8,710
Net investment	\$4,474,984

*Pending landfill permitting and procurement (30-day price hold absent contingency)

Engineer's Rendering: Ground



Cross Road, Exeter, NH (Satellite Data)

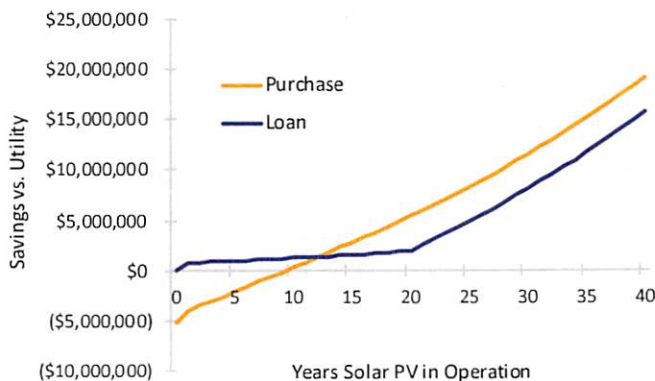
Project Savings/Revenue (Bond)

Energy Savings (Year 1)	\$394,004
Renewable Energy Credits (Year 1)	\$80,476
Simple Payback	10
25-Year Internal Rate of Return (IRR)	9.71%
25-Year Net Savings (warranty period - bond)	\$4,852,768
40-Year Net Savings (lifespan - bond)	\$15,664,974

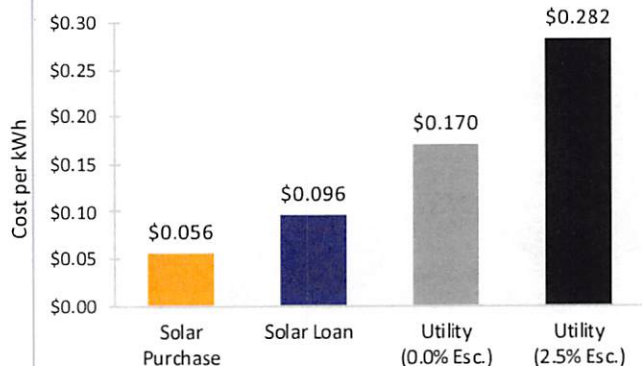
Environmental Benefits

Annual CO2e Offset (pounds)	2,267,319
Equivalent To...	
Gallons of Gasoline Not Burned	115,724
Passenger Cars Removed From the Road	222
Pounds of Coal Not Burned	1,133,142
Tons of Waste Recycled	350

Solar Savings vs. Utility



Levelized Cost of Energy (40 Years)



ReVision

Turnkey Solar Project Preliminary Cash Flow - Full Scale - Town of Exeter

System Design	
Annual Generation	2,313,590
System Size in kW (DC)	1768.80
System Size in kW (AC)	1450.00
Basis Eligible Cost	\$5,073,389
Basis Ineligible Cost	\$153,886
Turnkey Price before Federal Rebate (incl. contingency)	\$5,227,274
Federal Rebate under IIRA	-\$761,000
Net Price including Utility Upgrades	\$4,474,984
Annual Output Derate	0.5%

Project Expenses	
O&M	\$8,710
O&M Escalator	2%
Insurance	\$5,000
Insurance De-Escalator	0%
Inverter Replacement (Y21)	\$106,128
Property Tax (Y1)	\$0
Property Tax De-Escalator	5%

Tax Assumptions	
State	NH
Net Metering	Tariff
Non-Profit?	No
Investment Tax Credit (ITC)	15%
Install Quarter	Q1
Bonus Depreciation	Yes
Federal Tax Rate (1, 2)	NA
State Tax Rate	NA
Effective Tax Rate (1, 2)	NA
Total Depreciation Benefit	\$0

Loan Assumptions	
Down Payment	\$0
Loan Amount	\$5,227,274
Interest Rate	5.50%
Term	20
Reamortized in Y2?	No

Project Income	
Value of Solar (Y1)	\$0.1703
Utility Escalator	2.5%
Tariff Rate (\$/kWh)	\$0.1703
Tariff Term (years)	0
Y1 REC Volume	2314
REC Price (\$/MWh)	\$35.00
REC Term (years)	10
REC Depreciation	5%
Y1 REC Management Fee	\$500
Est. Total REC/Incentive Value	\$631,765

Net Metering Assumptions	
Utility Company	Unitil
Net Metering Rate (2023, latest 8 month avg.)	\$0.2509
Net Metering Rate (2022-23, 18 month avg)	\$0.1703
Net Metering Percent	100%

Year	Generation (kWh)	Value of Solar	Avoided Utility Cost/Revenue	REC Value	O&M	Grant or Rebate	Tax Credit	Purchase Tax Benefits	Purchase Annual	Purchase Cum.	Annual Loan	Loan Tax	Loan Annual	Loan Cum.
									Cash Flow	Cash Flow	Payment	Benefits	Cash Flow	Cash Flow
0									(\$5,227,274)	(\$5,227,274)	\$0		\$0	\$0
1	2,313,590	\$0.1703	\$394,004	\$80,476	\$8,710	\$0	\$761,008	\$0	\$1,221,779	(\$4,005,496)	(\$431,493)	\$0	\$790,286	\$790,286
2	2,302,022	\$0.1746	\$401,835	\$76,042	\$8,884	\$0	\$0	\$0	\$463,994	(\$3,541,502)	(\$431,493)	\$0	\$32,501	\$822,786
3	2,290,512	\$0.1789	\$409,822	\$71,852	\$9,061	\$0	\$0	\$0	\$467,612	(\$3,073,890)	(\$431,493)	\$0	\$36,119	\$858,905
4	2,279,060	\$0.1834	\$417,967	\$67,890	\$9,243	\$0	\$0	\$0	\$471,615	(\$2,602,275)	(\$431,493)	\$0	\$40,121	\$899,027
5	2,267,664	\$0.1880	\$426,274	\$64,146	\$9,428	\$0	\$0	\$0	\$475,992	(\$2,126,283)	(\$431,493)	\$0	\$44,499	\$943,526
6	2,256,326	\$0.1927	\$434,746	\$60,607	\$9,616	\$0	\$0	\$0	\$480,737	(\$1,645,546)	(\$431,493)	\$0	\$49,244	\$992,770
7	2,245,045	\$0.1975	\$443,387	\$57,261	\$9,808	\$0	\$0	\$0	\$485,839	(\$1,159,707)	(\$431,493)	\$0	\$54,346	\$1,047,116
8	2,233,819	\$0.2024	\$452,199	\$54,099	\$10,005	\$0	\$0	\$0	\$491,293	(\$668,414)	(\$431,493)	\$0	\$59,800	\$1,106,916
9	2,222,650	\$0.2075	\$461,187	\$51,109	\$10,205	\$0	\$0	\$0	\$497,091	(\$171,322)	(\$431,493)	\$0	\$65,598	\$1,172,514
10	2,211,537	\$0.2127	\$470,353	\$48,284	\$10,409	\$0	\$0	\$0	\$503,228	\$331,905	(\$431,493)	\$0	\$71,735	\$1,244,249
11	2,200,479	\$0.2180	\$479,701	\$0	\$10,617	\$0	\$0	\$0	\$464,084	\$795,989	(\$431,493)	\$0	\$32,591	\$1,276,840
12	2,189,477	\$0.2234	\$489,235	\$0	\$10,829	\$0	\$0	\$0	\$473,406	\$1,269,395	(\$431,493)	\$0	\$41,913	\$1,318,752
13	2,178,529	\$0.2290	\$498,959	\$0	\$11,046	\$0	\$0	\$0	\$482,913	\$1,752,308	(\$431,493)	\$0	\$51,420	\$1,370,172
14	2,167,637	\$0.2348	\$508,875	\$0	\$11,267	\$0	\$0	\$0	\$492,609	\$2,244,916	(\$431,493)	\$0	\$61,115	\$1,431,287
15	2,156,799	\$0.2406	\$518,989	\$0	\$11,492	\$0	\$0	\$0	\$502,497	\$2,747,413	(\$431,493)	\$0	\$71,004	\$1,502,291
16	2,146,015	\$0.2466	\$529,304	\$0	\$11,722	\$0	\$0	\$0	\$512,582	\$3,259,995	(\$431,493)	\$0	\$81,089	\$1,583,381
17	2,135,285	\$0.2528	\$539,824	\$0	\$11,956	\$0	\$0	\$0	\$522,868	\$3,782,863	(\$431,493)	\$0	\$91,375	\$1,674,755
18	2,124,608	\$0.2591	\$550,553	\$0	\$12,196	\$0	\$0	\$0	\$533,358	\$4,316,221	(\$431,493)	\$0	\$101,864	\$1,776,620
19	2,113,985	\$0.2656	\$561,495	\$0	\$12,439	\$0	\$0	\$0	\$544,056	\$4,860,277	(\$431,493)	\$0	\$112,563	\$1,889,182
20	2,103,415	\$0.2723	\$572,655	\$0	\$12,688	\$0	\$0	\$0	\$554,967	\$5,415,243	(\$431,493)	\$0	\$123,474	\$2,012,656
21	2,092,898	\$0.2791	\$584,037	\$0	\$12,942	\$0	\$0	\$0	\$459,967	\$5,875,210	\$0	\$0	\$459,967	\$2,472,623
22	2,082,434	\$0.2860	\$595,644	\$0	\$13,201	\$0	\$0	\$0	\$577,443	\$6,452,653	\$0	\$0	\$577,443	\$3,050,066
23	2,072,021	\$0.2932	\$607,483	\$0	\$13,465	\$0	\$0	\$0	\$589,018	\$7,041,671	\$0	\$0	\$589,018	\$3,639,084
24	2,061,661	\$0.3005	\$619,556	\$0	\$13,734	\$0	\$0	\$0	\$600,822	\$7,642,494	\$0	\$0	\$600,822	\$4,239,906
25	2,051,353	\$0.3080	\$631,870	\$0	\$14,009	\$0	\$0	\$0	\$612,861	\$8,255,355	\$0	\$0	\$612,861	\$4,852,768
26	2,041,096	\$0.3157	\$644,429	\$0	\$14,289	\$0	\$0	\$0	\$625,140	\$8,880,494	\$0	\$0	\$625,140	\$5,477,907
27	2,030,891	\$0.3236	\$657,237	\$0	\$14,575	\$0	\$0	\$0	\$637,662	\$9,518,156	\$0	\$0	\$637,662	\$6,115,569
28	2,020,736	\$0.3317	\$670,299	\$0	\$14,866	\$0	\$0	\$0	\$650,433	\$10,168,589	\$0	\$0	\$650,433	\$6,766,002
29	2,010,633	\$0.3400	\$683,621	\$0	\$15,164	\$0	\$0	\$0	\$663,458	\$10,832,047	\$0	\$0	\$663,458	\$7,429,459
30	2,000,580	\$0.3485	\$697,208	\$0	\$15,467	\$0	\$0	\$0	\$676,741	\$11,508,788	\$0	\$0	\$676,741	\$8,106,201
31	1,990,577	\$0.3572	\$711,065	\$0	\$15,776	\$0	\$0	\$0	\$690,289	\$12,199,077	\$0	\$0	\$690,289	\$8,796,490
32	1,980,624	\$0.3661	\$725,198	\$0	\$16,092	\$0	\$0	\$0	\$704,106	\$12,903,183	\$0	\$0	\$704,106	\$9,500,596
33	1,970,721	\$0.3753	\$739,611	\$0	\$16,414	\$0	\$0	\$0	\$718,197	\$13,621,381	\$0	\$0	\$718,197	\$10,218,793
34	1,960,867	\$0.3847	\$754,311	\$0	\$16,742	\$0	\$0	\$0	\$732,569	\$14,353,950	\$0	\$0	\$732,569	\$10,951,362
35	1,951,063	\$0.3943	\$769,303	\$0	\$17,077	\$0	\$0	\$0	\$747,226	\$15,101,176	\$0	\$0	\$747,226	\$11,698,588
36	1,941,307	\$0.4042	\$784,593	\$0	\$17,418	\$0	\$0	\$0	\$762,174	\$15,863,350	\$0	\$0	\$762,174	\$12,460,763
37	1,931,601	\$0.4143	\$800,186	\$0	\$17,767	\$0	\$0	\$0	\$777,420	\$16,640,770	\$0	\$0	\$777,420	\$13,238,183
38	1,921,943	\$0.4246	\$816,090	\$0	\$18,122	\$0	\$0	\$0	\$792,968	\$17,433,738	\$0	\$0	\$792,968	\$14,031,151
39	1,912,333	\$0.4352	\$832,310	\$0	\$18,484	\$0	\$0	\$0	\$808,826	\$18,242,564	\$0	\$0	\$808,826	\$14,839,976
40	1,902,771	\$0.4461	\$848,852	\$0	\$18,854	\$0	\$0	\$0	\$824,998	\$19,067,562	\$0	\$0	\$824,998	\$15,664,974

Pricing guaranteed for 30 days. This financial summary is provided for informational purposes only and is not intended to provide, and should not be relied on for, tax, legal or accounting advice.

MEMORANDUM

Solar Proposal Review

TO: Town of Exeter
 FROM: Competitive Energy Services
 DATE: October 3, 2022
 RE: **Solar Proposal Review**

Executive Summary

The Town of Exeter (“the Town” or “Exeter”) has retained Competitive Energy Services (“CES”) to review a solar purchasing proposal developed by ReVision Energy. ReVision is proposing to install a ground-mounted solar array on the Town’s capped landfill located on Cross Road. ReVision proposes that Exeter 1) purchases the solar system as built at an installed cost of \$3.61 million, 2) retains ReVision to perform ongoing operations and maintenance (“O&M”) support services for the array, and 3) utilizes Unitol’s group net metering program to generate financial credits from the solar generation, which can be allocated to the Town’s various municipal electric accounts to reduce Exeter’s grid electricity costs owed to Unitol.

The following memorandum details CES’ independent peer review of the financial pro forma ReVision has developed for the Town, dated September 23, 2022. Assuming Exeter finances the purchase of the solar array with 100% debt at a 20-year fixed 5.5% rate, ReVision estimates the Town will realize approximately **\$1.7 million in cumulative net savings** during the initial 25 years of operations, the system’s warranty period. ReVision projects Exeter and will realize approximately \$7.5 million in net savings during the system’s useful operating life, which the company estimates to be 40 years.

ReVision’s estimated savings for the Town are likely overstated due to ReVision’s forecast of the monetary credit rate that the Town will receive under Unitol’s net metering program. If we apply CES’ forecast of net metering credit rates and make the same assumptions as ReVision related to the value of the federal investment tax credit (“ITC”) the Town receives, financing costs, Unitol’s grid interconnection cost, and monetization of the system’s renewable energy credits (“RECs”), we estimate Exeter will realize approximately **\$424,000 in cumulative net savings** during the initial 25 years of operations. This estimate can change significantly if any of these four assumptions is modified.

Table 1 below summarizes CES’ financial analysis of ReVision’s solar proposal. We focus on projected savings during the initial 25 years of operations while the solar system is under warranty. We agree with ReVision that the system will likely be able to operate beyond 25 years, assuming certain equipment renewal investments. Table 1 presents projected savings under eight scenarios, which compare the effect of two modifying key assumptions: 1) the final ITC payment Exeter receives for the solar array and 2) whether Exeter elects to monetize the RECs generated by the system. The Town directed CES to assume a 20-year

fixed 5.5% interest rate for financing the as-built system purchase and an interconnection cost of \$641,451. If either of these assumptions change, the savings estimates in Table 1 will need to be updated. CES has provided Exeter with a copy of CES' financial pro forma model, with inputs able to be modified, so that the Town can update these assumptions as needed and observe the impact on projected savings.

Table 1. Financial Analysis Results

Scenario	ITC Credit Amount	RECs Sold	ITC Value Received in Year 1	10-Year Cumulative Net Savings	25-Year Cumulative Net Savings
1	-	Yes	\$0	(\$793,060)	(\$497,885)
2	30%	Yes	\$921,730	\$128,670	\$423,846
3	40%	Yes	\$1,228,974	\$435,914	\$731,089
4	50%	Yes	\$1,536,217	\$743,157	\$1,038,333
5	-	No	\$0	(\$1,375,123)	(\$1,900,122)
6	30%	No	\$921,730	(\$453,392)	(\$978,391)
7	40%	No	\$1,228,974	(\$146,149)	(\$6,71,148)
8	50%	No	\$1,536,217	\$161,095	(\$363,904)

While the Town is a tax-exempt entity, it can directly receive the ITC value due to recent changes in federal tax law resulting from the Inflation Reduction Act of 2022 (the "IRA"). The IRA created a new direct pay provision that allows any organization exempt from the federal income tax or any state or political subdivision thereof to receive a direct payment from the U.S. Treasury Department equal to the ITC for a new solar facility. As shown in Table 1, the value of the ITC can range from a minimum of 30% of the installed system cost of the landfill solar array up to 50% depending on a system location and how the project developer sources components for the system. Based on the project's siting on a landfill, the Town may be able to achieve the 40% ITC credit amount. The 50% ITC credit amount is likely more challenging for Exeter to achieve due to the cost makeup of solar systems and current global supply chains for solar components.

There are several issues that could potentially impact financial savings under the solar project. These issues require additional discussion and diligence:

1. The Town should consult with tax professionals about the ITC and direct pay mechanism. Because direct pay is new, the U.S. Treasury Department has not issued final guidelines on how the process will be implemented. We have seen multiple tax advisors flag potential issues with utilizing tax-exempt debt financing for ITC-eligible projects and exercising the direct pay option, as we discuss further in the following sections. The IRA also requires certain labor standards to be met, including prevailing wage and apprenticeship requirements, a key issue to reflect in any purchasing contract.
2. The Town's financial savings could be significantly affected if final "utility, permitting, and site prep" costs change from ReVision's estimate of \$641,451. We recommend this assumption is appropriately addressed in any contract negotiations with ReVision.
3. If the Town's municipal electric accounts do not take electricity supply service under Unitil's default supply offering when the solar array goes online, Exeter may not be able to receive the full net metering credit value. Unitil's group net metering rules and regulations have certain requirements about customers taking competitive electricity supply.

ReVision Financial Pro Forma

ReVision's proposed solar array on the Town's capped landfill includes 2,709 panels, producing a system with a nameplate power production capacity of 975 kW (measured in alternating current) and estimated solar generation of approximately 1.70 million kilowatt-hours ("kWh") in the first year of operation. ReVision estimates the array's generation will degrade at a rate of 0.5% per year, meaning that solar generation during the tenth year of operation is projected to be roughly 1.63 million kWh (a 4% reduction below year one generation), solar generation during the twenty-fifth year of operation is projected to be roughly 1.51 million kWh (a 11% reduction below year one generation), and solar generation during the fortieth year of operation is projected to be roughly 1.40 million kWh (a 18% reduction below year one generation).

ReVision's pro forma dated September 23, 2022, assumes a turn-key system cost of \$2,973,178 and "utility, permitting, and site prep" costs of \$641,451, producing a total as-built purchase price \$3,614,619. The pro forma states that ReVision's pricing is guaranteed for 30 days, and that ReVision's financial summary is provided for informational purposes only and is not intended to provide, and should not be relied on for, tax, legal or accounting advice.

In the pro forma, ReVision models three cost categories the Town will incur over the next 40 years: loan payments during the first 20 years of operation, O&M expenses, and ongoing equipment renewal costs. ReVision assumes the Town utilizes debt financing, with a fixed 20-year interest rate of 5.5%, to purchase the solar array upon commissioning. ReVision assumes the Town will receive the ITC equal to 30% of the total system cost estimate. ReVision assumes O&M costs of \$6,601 in the first year of operations, which is escalated by 2% per year for 40 years. ReVision's Project Expenses assumptions lists a \$78,019 expense in year 21 for inverter replacement, but it is unclear where this expense is reflected in the cash flow table.

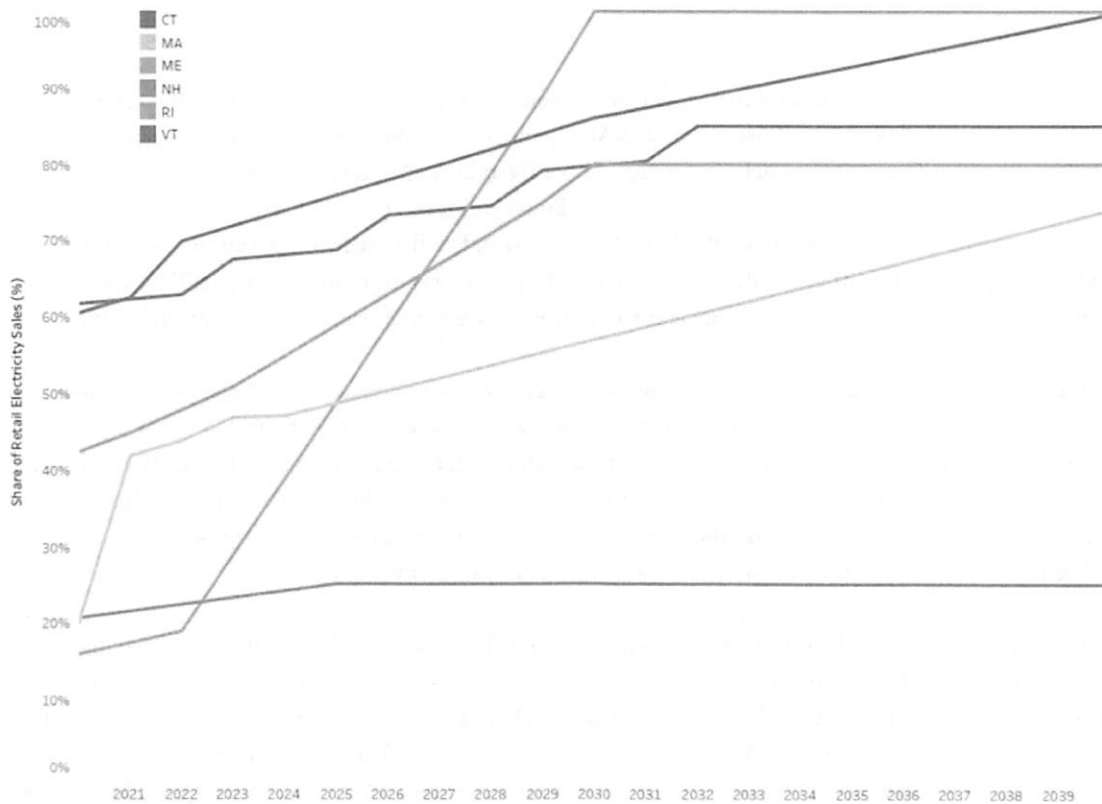
ReVision calculates annual cash flows and net savings for the Town by deducting these costs from two value streams: 1) the net metering credits that the Town's electric accounts will receive from Unitil for solar generation that is delivered to the grid and 2) the market value of the system's RECs. Most of these financial savings come in the form of net metering credits; ReVision estimates roughly \$463,000 in cumulative REC sales revenue in years 1-10 with no value thereafter, \$6.7 million in cumulative net metering credit value in years 1-25, and \$12.6 million in cumulative net metering credit value in years 1-40.

For net metering credit value, ReVision estimates the Town will realize \$209,201 in electric bill savings in the first year of operations. ReVision applies a flat 2.5% annual escalator to the monetary credit rate that Unitil will apply to the Town's electric bills for the next 40 years. This causes ReVision's estimated savings from net metering credits to grow to roughly \$250,000 in year 10 of operation, \$335,000 in year 25 of operation, and \$451,000 in year 40 of operation. This assumption of constant escalation in the net metering credit rate does not appropriately reflect the electric market conditions that affect Unitil's calculation of the net metering credit rate. Furthermore, Unitil's current net metering program is only grandfathered through 2040, which is expected to be year 17 of operation. A successor net metering program design is currently being developed at the New Hampshire Public Utilities Commission for after 2040. For these reasons, we believe ReVision's estimated savings for the Town are likely overstated.

One REC represents the environmental attributes associated with one megawatt-hour of zero-carbon electricity generation.¹ For REC value, ReVision estimates \$59,029 in revenues from REC sales in the first year of operations, which assumes a REC value of \$35 per MWh. ReVision applies a flat 6% annual reduction to this market REC price for the next 9 years, producing an estimated \$35,363 in revenues from REC sales in year 10 of operation. The pro forma includes no REC sales revenue in years 11-40 of operation.

Unless Exeter decides to retire these RECs to claim the associated emissions benefit, ReVision’s assumption of REC market value is very conservative. The RECs that will be generated by the landfill solar array will qualify as Class I RECs in all six New England states. We expect the market value of these RECs will remain high in the current \$30 to \$40 per MWh range. As shown in Figure 1, excluding New Hampshire, the other five New England states have enacted legislation that implements escalating renewable portfolio standard (“RPS”) targets in the coming years.

Figure 1. Renewable Portfolio Standard Compliance Targets by New England State



¹ If Exeter wants to claim the emissions reduction benefits associated with solar generation at the landfill, the Town needs retire the RECs generated by the system. One REC represents the environmental attributes associated with one megawatt-hour of zero-carbon electricity generation. If Exeter wants to claim that 100% of its grid electricity supply is offset with renewable generation sources, the Town needs to acquire and retire enough RECs to equal 100% of the campus’ annual grid purchases in that year. Exeter has two primary options to acquire and retire RECs – (1) Exeter can purchase RECs from existing generators through spot purchases or under short-term contracts or (2) Exeter can purchase RECs from new generation projects under one or more long-term purchasing agreements, with the project located onsite or off campus. These options have varying cost, additionality, geographic, and contracting characteristics that require careful consideration.

To meet these escalating renewable energy goals, electricity suppliers will need to acquire and retire enough Class I RECs (and other qualifying RECs in other smaller RPS classes) to meet a rising percentage of their retail electric load supplied in each state. This will increase demand for Class I RECs. In addition to this escalating demand, the potential for substantial electric load growth across the region due to beneficial electrification policies that are incentivizing end users to convert heating systems and passenger vehicles to electrified technologies will increase grid purchases, and therefore Class I REC demand among suppliers to remain in compliance with the escalating RPS targets. The Town does not need to make a final decision on whether it wants to sell and monetize the solar system's RECs at the outset of the project. So long as Exeter owns title to all RECs generated by the landfill solar array, it can decide whether to sell its RECs on a year-to-year basis.

In its financial modeling, ReVision makes several assumptions that require careful consideration by Exeter. First, ReVision assumes that Exeter can directly receive the federal investment tax credit ("ITC") for the solar array at a value of nearly \$1.1 million, equal to 30% of the system's installed cost. As previously stated, the IRA creates a new direct pay provision that allows any organization exempt from the federal income tax or any state or political subdivision thereof to receive a direct payment from the U.S. Treasury Department equal to the ITC for a new solar facility.

The ITC value for the project may be increased an additional 10%, from 30% of the solar array's installed cost to 40%, because it is potentially located on a brownfield site. Under the IRA, the term "brownfield site" means real property, the expansion, redevelopment, or reuse of which may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant. The Town's landfill may meet this definition, but we caveat that there are a number of exclusions in the brownfield definition. We recommend Exeter consults with tax professionals on the interpretation of the brownfield adder for this project. The ITC value for the project could be increased by another 10% to a maximum of 50% of the solar array's installed cost depending on how ReVision sources the components for the system. The domestic sourcing adder requires 100% of the steel and iron that go into the solar array to be domestically manufactured and at least 40% of other manufactured components of the system to be domestically sourced.

As shown in Table 1, the ITC value is the most critical factor in determining whether the Town is expected to realize net financial savings during the solar system's warranty period. Table 1 includes Scenario 1 and 5 with no ITC value to demonstrate this impact. While it seems likely the Town will be able to receive the ITC at a minimum credit amount of 30% through direct pay, we strongly recommend this issue is reviewed and confirmed by the Town's tax professionals.

One other assumption that is key for the ITC is whether the direct pay mechanism will affect the Town's tax-exempt bond financing for the project. We have reviewed recent evaluations from tax professionals that indicate the IRA reinstates a reduction of the ITC for other tax-subsidized financing. Similar to the PTC provision, the new law reduces the ITC by the lesser of: (1) 15% (not percentage points) or (2) the percentage of tax-exempt bond financing relative to total capital expenditures. We recommend that the Town's consults with tax professionals on this issue. For the purposes of our financial modeling, we applied a 15% discount to the ITC value received by Exeter in the first year of operations to both ReVision's pro forma and to CES' pro forma. We are available to discuss this assumption further upon request.

CES Financial Pro Forma

The key difference between CES' and ReVision's savings projections for the Town is the net metering credit rate forecasted. Based on the solar array's proposed size, Exeter would enroll the system in Until's group net metering program as a "large customer-generator". The Town's electric accounts served by Until would receive monetary credits for each kWh delivered by the solar system to Until's local grid. If the Town's selected electric accounts that receive net metering credits take electricity supply service under Until's default provider-of-last-resort offering, the credits would be valued based on Until's prevailing default electricity supply price.²

The default electricity supply price is what customers who do not shop for electricity supply competitively pay. This price includes the wholesale cost of electricity generation, costs associated with ISO New England's forward capacity market and ancillary services market, the supplier's costs to comply with New Hampshire's renewable portfolio standard ("RPS"), fuel security charges assessed by ISO New England, and gross ups for line losses.

Table 3 presents Until's average default electricity supply pricing in each year over the last decade. Between 2013 and 2022, Until's default electricity supply pricing averaged \$86.38 per MWh. Over the last five years, Until's default electricity supply pricing has averaged \$88.99 per MWh, with a low of \$74.07 per MWh in 2020 and a high of \$121.02 per MWh in 2022. Default supply pricing could reach between \$150 per MWh and \$200 per MWh in 2023 due to the ongoing affects that global sanctions on Russian energy exports have had on natural gas prices, which are the key factor that drives electricity supply pricing in New England.

Table 3. Average Until Default Electricity Supply Pricing: 2013 – 2022

Calendar Year	Average Default Price (\$/MWh)
2013	\$73.07
2014	\$90.07
2015	\$106.18
2016	\$73.45
2017	\$76.11
2018	\$84.80
2019	\$86.01
2020	\$74.07
2021	\$79.04
2022	\$121.02

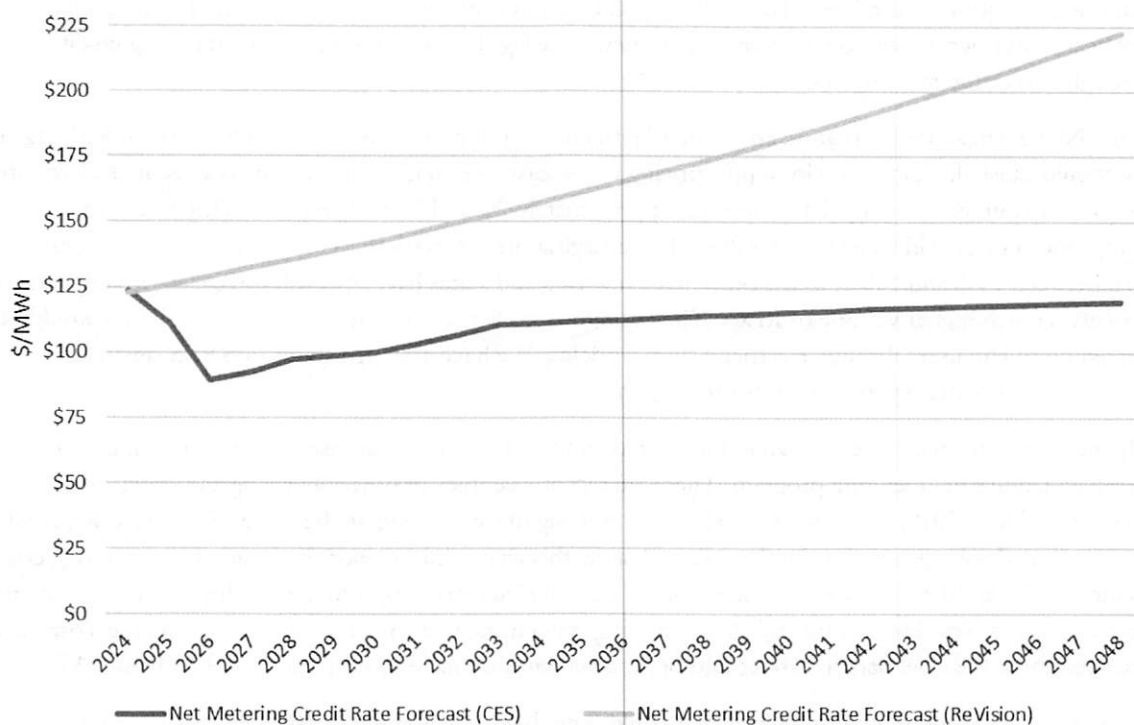
² While the landfill solar array is less than 1 MWac in nameplate power capacity, Exeter would still be able to utilize Until's group net metering program if the project was upsized from the 975 kWac configuration proposed by ReVision. In August 2021, Governor Sununu signed House Bill 315 into law, which made certain municipal hosts eligible for group net metering even if their renewable energy systems are between 1 MWac and 5 MWac in capacity, provided that the hosts generate electricity to offset the electrical requirements of a group consisting entirely of political subdivisions and meet other specified conditions.

In its pro forma, ReVision assumes that the default electricity supply price is \$123 per MWh in the first year of the solar array's operation. ReVision applies a flat 2.5% annual escalator to the monetary credit rate for the next 40 years. This escalation produces net metering credit rates that translate to a default electricity supply pricing of \$143 per MWh in 2030, \$183 per MWh in 2040, and \$234 per MWh in 2050.

This assumption does not appropriately reflect the electric market conditions that dictate Until's net metering credit value, which we expect will cause the credit rate to likely fall from current levels by the mid-2020s rather than increase at a continuous rate indefinitely.

Figure 2 shows the difference between ReVision's estimate of Unutil's future net metering credit rates, shown in the yellow line, and CES' estimate of Unutil's future net metering credit rate, shown in the red line.

Figure 2. Comparison of Net Metering Credit Rate Forecasts: 2024 – 2048



There are four primary factors that we expect will determine the net metering credit rates the Town receives from the landfill solar array.

The first issue is a short-term concern. It is our understanding that the Town's municipal electric accounts have executed an electricity supply agreement with a competitive supplier through at least 2025. This could potentially pose issues for the net metering credit rate that Exeter receives during initial operations, assuming the solar array is commissioned in 2024. In other words, this issue could potentially reduce the net metering credit value the Town realizes in the first 1-2 years of operation compared to the projected rates shown in Figure 2. The New Hampshire Public Utilities Commission's rules and regulations for the state's net metering program (Puc 903.02(h)) states "competitive electricity suppliers registered under RSA 374-F:7 and Puc 2000 may voluntarily determine the terms, conditions, and prices under which they shall agree to provide electric

energy supply to, and purchase net electric energy output from, customer-generators.” This issue requires additional discussion with Until and the Town’s competitive electricity supplier to be resolved.

Second, natural gas is expected to continue setting the wholesale spot price of electricity in New Hampshire, which makes up the largest share of Until’s default electricity supply pricing, in most hours of the year so the future price of gas and the efficiency of marginal generators will be key. While New England is located near the Mid Atlantic’s bountiful natural gas resource, limited pipeline import capacity into the region causes gas pricing and in turn wholesale electricity pricing to increase significantly during the winter months. The future price of gas will depend on how gas production in the Mid-Atlantic and other shale basins around the U.S. respond to domestic demand, especially from liquified natural gas (“LNG”) export terminals along the U.S. Gulf Coast that serve a global market hungry for more LNG.

The third and fourth issues depend on potential future legislation, specifically if the Democratic party ends up achieving a majority in the New Hampshire Legislature and wins the state governorship. If this change in political power occurs, we could potentially see new state legislation that increases net metering credit rates through two different pathways.

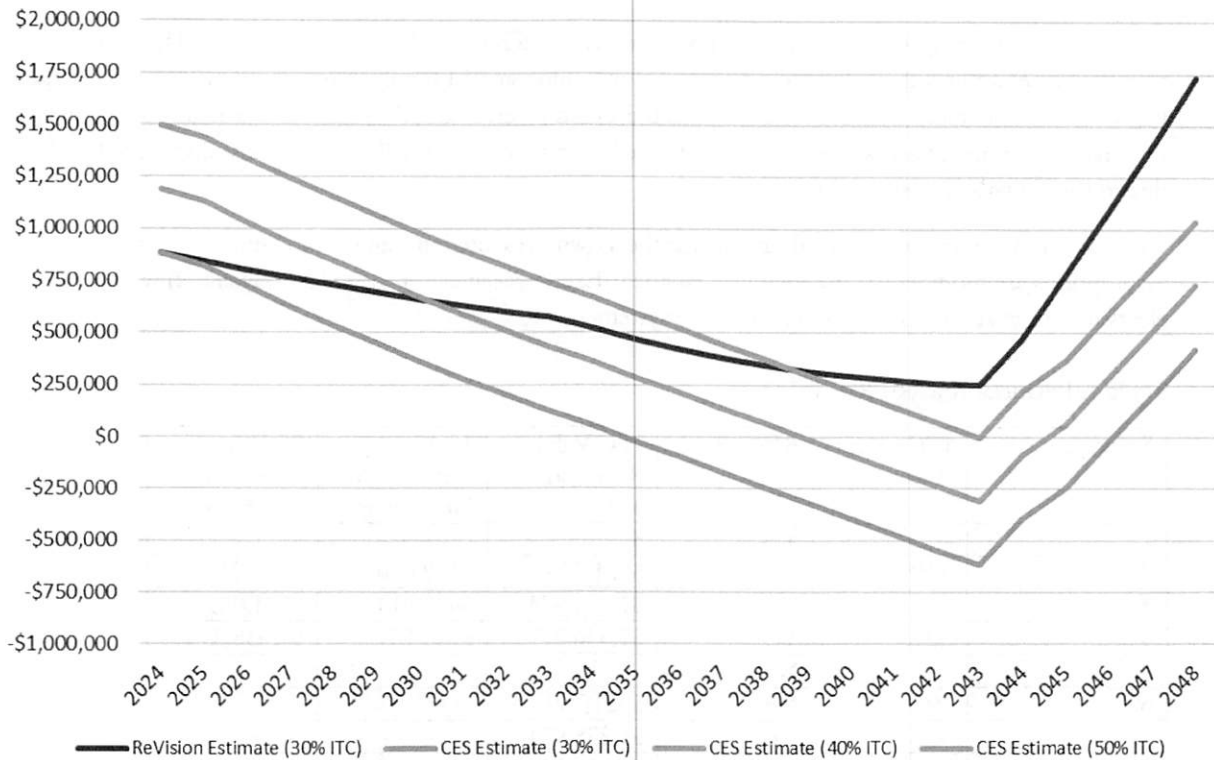
If the New Hampshire Legislature enacts new legislation that increases the state’s RPS targets, this change in law would cause default electricity supply pricing to increase over time. Current state law requires electricity suppliers to purchase enough RECs to meet approximately 25% of their statewide electric load. This compliance rate is held constant after 2025. If the Legislature increases this compliance target to a long-term goal between 75% and 100%, as the other five New England states have, this will force electric suppliers to procure a much higher volume of RECs. The costs for suppliers to acquire and retire these RECs would be passed on to end users through electricity supply pricing. We have assumed status quo RPS law in our forecast of net metering credit rates for the Town.

The net metering credit rates shown in Figure 2 assume that the New Hampshire Legislature does not overhaul Until’s net metering program. There are recent examples of other New England states, most recently Maine in 2019, that have passed legislation to significantly increase the value of net metering credits for distributed solar generation. In the case of Maine, this change has caused the value of net metering credits to increase by at least 50% over the local utilities’ default electricity supply pricing. If this type of legislation is ever enacted in New Hampshire and allows existing generators to enroll in the increased rate, the Town could see substantial financial benefits above and beyond the rates we have modeled and show in Figure 2.

These short-term and long-term factors that could potentially affect Until’s default electricity supply pricing, and in turn net metering credit value generated by the Town’s solar array, are complex and could produce a mix of upward and downward pressure on future net metering credit rates. To this point, it is important for the Town to recognize the potential hedge value a net metering arrangement provides to Exeter. Since Until’s net metering credit rates are based on the utility’s default electricity supply pricing, if Exeter’s future electricity supply pricing for the Town’s facilities increases due to changing market conditions the change will result in increased financial savings from the credits generated by the landfill solar array. This financial counterbalance offered by net metering is an advantage worth considering in the context of Exeter’s energy cost management strategy for municipal facilities. This potential hedge value is not fully reflected in the savings analysis we have performed but should be included as part of the discussion of potential advantages of developing a solar system at the landfill.

Figure 3 presents ReVision’s and CES’ estimated cumulative savings for the Town from the solar project in the first 25 years of operations during the system’s warranty period.

Figure 3. Comparison of Cumulative Net Savings Projections: 2024 – 2048



All four scenarios shown in Figure 3 present year one savings near or above \$1 million due to the ITC payment the Town expects to receive in the first year of operation and show a steep climb in net savings after 2043 when the Town’s 20-year loan is paid off. All four scenarios assume 1) a 20-year fixed 5.5% interest rate for the Town, 2) an as-built system purchase of roughly \$3.6 million, which reflects a final “utility, permitting, and site prep” cost of \$641,451 but may need to be updated depending on Unutil’s final interconnection cost assessed to the project, and 3) that the Town sells all RECs generated by the solar array.

As shown by the dark blue line in Figure 3, ReVision estimates Exeter will realize approximately \$577,000 in cumulative net savings during the first 10 years of operation and \$1.7 million in cumulative net savings during years 1-25 of operation. This estimate assumes the Town receives an ITC payment of roughly \$922,000 in the first year of operation, which is calculated based on 30% of the installed system cost discounted by 15% due to the Town’s tax-exempt bond financing.

As shown by the light blue line in Figure 3, CES estimates Exeter will realize approximately \$129,000 in cumulative net savings during the first 10 years of operation and \$424,000 in cumulative net savings during years 1-25 of operation. This estimate assumes the Town receives an ITC payment of roughly \$922,000 in the first year of operation, which is calculated based on 30% of the installed system cost discounted by 15% due to the Town’s tax-exempt bond financing.

As shown by the green line in Figure 3, CES estimates Exeter will realize approximately \$436,000 in cumulative net savings during the first 10 years of operation and \$731,000 in cumulative net savings during years 1-25 of operation. This estimate assumes the Town receives an ITC payment of roughly \$1.23 million in

the first year of operation, which is calculated based on 40% of the installed system cost discounted by 15% due to the Town's tax-exempt bond financing.

As shown by the orange line in Figure 3, CES estimates Exeter will realize approximately \$743,000 in cumulative net savings during the first 10 years of operation and \$1.0 million in cumulative net savings during years 1-25 of operation. This estimate assumes the Town receives an ITC payment of roughly \$1.54 million in the first year of operation, which is calculated based on 50% of the installed system cost discounted by 15% due to the Town's tax-exempt bond financing.

Table 1 summarizes how projected savings for the Town presented in Figure 3 are impacted if two key assumptions are modified: 1) the final ITC payment Exeter receives for the solar array and 2) whether Exeter elects to monetize the RECs generated by the system.

Table 1. Financial Analysis Results

Scenario	ITC Credit Amount	RECs Sold	ITC Value Received in Year 1	10-Year Cumulative Net Savings	25-Year Cumulative Net Savings
1	-	Yes	\$0	(\$793,060)	(\$497,885)
2	30%	Yes	\$921,730	\$128,670	\$423,846
3	40%	Yes	\$1,228,974	\$435,914	\$731,089
4	50%	Yes	\$1,536,217	\$743,157	\$1,038,333
5	-	No	\$0	(\$1,375,123)	(\$1,900,122)
6	30%	No	\$921,730	(\$453,392)	(\$978,391)
7	40%	No	\$1,228,974	(\$146,149)	(\$6,71,148)
8	50%	No	\$1,536,217	\$161,095	(\$363,904)

CES is available to discuss this memorandum with the Town upon request and to answer any questions about our analysis. We look forward to helping Exeter realize its renewable electricity goals.

Purchase Price	\$5,227,274
Solar Nameplate kWdc	1,769
ITC Credit Amount	30%
ITC Discount	15%
Installed System Cost	\$4,259,707
Interconnection Cost	\$967,567
Loan Interest Rate	5.50%
Town Sells RECs	Yes
NPV Discount Rate	5%
ITC Earnings (per year)	1.0%

CES

Year	Year	Generation kWh	Net Metering Credit Value \$/kWh	Net Metering Credit Value \$	REC Sale Value \$/kWh	REC Sale Value \$	ITC Value Received \$	Total Savings \$	Year	Principal \$	Interest \$	O&M Cost \$	Total Cost \$	Year	Net Savings \$	Cumulative \$
2024	1	2,314,132	\$0.1239	\$286,609	\$0.035	\$80,995	\$1,332,955	\$1,700,558	1	(\$149,915)	(\$287,500)	(\$6,601)	(\$444,016)	1	\$1,256,542	\$1,256,542
2025	2	2,302,561	\$0.1113	\$256,248	\$0.035	\$80,590	\$13,330	\$350,167	2	(\$158,160)	(\$279,255)	(\$6,733)	(\$444,148)	2	(\$93,981)	\$1,162,562
2026	3	2,291,048	\$0.0897	\$205,408	\$0.035	\$80,187	\$13,330	\$298,924	3	(\$166,859)	(\$270,556)	(\$6,868)	(\$444,282)	3	(\$145,359)	\$1,017,203
2027	4	2,279,593	\$0.0927	\$211,286	\$0.035	\$79,786	\$13,330	\$304,401	4	(\$176,036)	(\$261,379)	(\$7,005)	(\$444,420)	4	(\$140,019)	\$877,184
2028	5	2,268,195	\$0.0977	\$221,522	\$0.035	\$79,387	\$13,330	\$314,239	5	(\$185,718)	(\$251,697)	(\$7,145)	(\$444,560)	5	(\$130,321)	\$746,863
2029	6	2,256,854	\$0.0987	\$222,820	\$0.035	\$78,990	\$13,330	\$315,140	6	(\$195,933)	(\$241,482)	(\$7,288)	(\$444,703)	6	(\$129,563)	\$617,300
2030	7	2,245,570	\$0.1001	\$224,821	\$0.035	\$78,595	\$13,330	\$316,745	7	(\$206,709)	(\$230,706)	(\$7,434)	(\$444,849)	7	(\$128,103)	\$489,197
2031	8	2,234,342	\$0.1035	\$231,158	\$0.035	\$78,202	\$13,330	\$322,689	8	(\$218,078)	(\$219,337)	(\$7,582)	(\$444,997)	8	(\$122,308)	\$366,889
2032	9	2,223,170	\$0.1070	\$237,775	\$0.035	\$77,811	\$13,330	\$328,916	9	(\$230,072)	(\$207,343)	(\$7,734)	(\$445,149)	9	(\$116,233)	\$250,656
2033	10	2,212,054	\$0.1108	\$245,134	\$0.035	\$77,422	\$13,330	\$335,886	10	(\$242,726)	(\$194,689)	(\$7,889)	(\$445,304)	10	(\$109,418)	\$141,238
2034	11	2,200,994	\$0.1115	\$245,364	\$0.035	\$77,035	\$13,330	\$335,728	11	(\$256,076)	(\$181,339)	(\$8,047)	(\$445,461)	11	(\$109,733)	\$31,505
2035	12	2,189,989	\$0.1121	\$245,602	\$0.035	\$76,650	\$13,330	\$335,581	12	(\$270,160)	(\$167,255)	(\$8,208)	(\$445,622)	12	(\$110,042)	(\$78,537)
2036	13	2,179,039	\$0.1128	\$245,847	\$0.035	\$76,266	\$13,330	\$335,443	13	(\$285,019)	(\$152,396)	(\$8,372)	(\$445,786)	13	(\$110,344)	(\$188,880)
2037	14	2,168,144	\$0.1135	\$246,100	\$0.035	\$75,885	\$13,330	\$335,315	14	(\$300,695)	(\$136,720)	(\$8,539)	(\$445,954)	14	(\$110,639)	(\$299,520)
2038	15	2,157,303	\$0.1142	\$246,360	\$0.035	\$75,506	\$13,330	\$335,195	15	(\$317,233)	(\$120,182)	(\$8,710)	(\$446,125)	15	(\$110,929)	(\$410,449)
2039	16	2,146,517	\$0.1149	\$246,628	\$0.035	\$75,128	\$13,330	\$335,085	16	(\$334,681)	(\$102,734)	(\$8,884)	(\$446,299)	16	(\$111,214)	(\$521,663)
2040	17	2,135,784	\$0.1156	\$246,902	\$0.035	\$74,752	\$13,330	\$334,984	17	(\$353,089)	(\$84,326)	(\$9,062)	(\$446,477)	17	(\$111,493)	(\$633,156)
2041	18	2,125,105	\$0.1163	\$247,115	\$0.035	\$74,379	\$13,330	\$334,823	18	(\$372,508)	(\$64,906)	(\$9,243)	(\$446,658)	18	(\$111,835)	(\$744,990)
2042	19	2,114,480	\$0.1170	\$247,335	\$0.035	\$74,007	\$13,330	\$334,671	19	(\$392,996)	(\$44,418)	(\$9,428)	(\$446,843)	19	(\$112,172)	(\$857,162)
2043	20	2,103,907	\$0.1177	\$247,560	\$0.035	\$73,637	\$13,330	\$334,527	20	(\$414,611)	(\$22,804)	(\$9,616)	(\$447,031)	20	(\$112,504)	(\$969,666)
2044	21	2,093,388	\$0.1181	\$247,154	\$0.035	\$73,269	\$13,330	\$333,752	21			(\$9,809)	(\$9,809)	21	\$323,943	(\$645,723)
2045	22	2,082,921	\$0.1185	\$246,752	\$0.035	\$72,902	\$13,330	\$332,984	22			(\$88,024)	(\$88,024)	22	\$244,960	(\$400,763)
2046	23	2,072,506	\$0.1189	\$246,356	\$0.035	\$72,538	\$13,330	\$332,223	23			(\$10,205)	(\$10,205)	23	\$322,018	(\$78,745)
2047	24	2,062,144	\$0.1193	\$245,964	\$0.035	\$72,175	\$13,330	\$331,469	24			(\$10,409)	(\$10,409)	24	\$321,060	\$242,315
2048	25	2,051,833	\$0.1197	\$245,577	\$0.035	\$71,814	\$13,330	\$330,721	25			(\$10,617)	(\$10,617)	25	\$320,103	\$562,419
2049	26	2,041,574	\$0.1201	\$245,194	\$0.035	\$71,455	\$13,330	\$329,978	26			(\$10,830)	(\$10,830)	26	\$319,149	\$881,567
2050	27	2,031,366	\$0.1205	\$244,814	\$0.035	\$71,098	\$13,330	\$329,242	27			(\$11,046)	(\$11,046)	27	\$318,195	\$1,199,763
2051	28	2,021,209	\$0.1209	\$244,438	\$0.035	\$70,742	\$13,330	\$328,510	28			(\$11,267)	(\$11,267)	28	\$317,243	\$1,517,006
2052	29	2,011,103	\$0.1214	\$244,065	\$0.035	\$70,389	\$13,330	\$327,784	29			(\$11,493)	(\$11,493)	29	\$316,291	\$1,833,297
2053	30	2,001,048	\$0.1218	\$243,682	\$0.035	\$70,037	\$13,330	\$327,048	30			(\$11,722)	(\$11,722)	30	\$315,326	\$2,148,623
2054	31	1,991,042	\$0.1222	\$243,299	\$0.035	\$69,686	\$13,330	\$326,315	31			(\$11,957)	(\$11,957)	31	\$314,359	\$2,462,981
2055	32	1,981,087	\$0.1226	\$242,917	\$0.035	\$69,338	\$13,330	\$325,585	32			(\$12,196)	(\$12,196)	32	\$313,389	\$2,776,370
2056	33	1,971,182	\$0.1230	\$242,536	\$0.035	\$68,991	\$13,330	\$324,857	33			(\$12,440)	(\$12,440)	33	\$312,417	\$3,088,787
2057	34	1,961,326	\$0.1235	\$242,155	\$0.035	\$68,646	\$13,330	\$324,131	34			(\$12,689)	(\$12,689)	34	\$311,442	\$3,400,229
2058	35	1,951,519	\$0.1239	\$241,774	\$0.035	\$68,303	\$13,330	\$323,407	35			(\$12,942)	(\$12,942)	35	\$310,465	\$3,711,693
2059	36	1,941,762	\$0.1243	\$241,395	\$0.035	\$67,962	\$13,330	\$322,686	36			(\$13,201)	(\$13,201)	36	\$309,485	\$4,020,178
2060	37	1,932,053	\$0.1247	\$241,016	\$0.035	\$67,622	\$13,330	\$321,967	37			(\$13,465)	(\$13,465)	37	\$308,502	\$4,328,679
2061	38	1,922,392	\$0.1252	\$240,637	\$0.035	\$67,284	\$13,330	\$321,250	38			(\$13,735)	(\$13,735)	38	\$307,516	\$4,636,195
2062	39	1,912,780	\$0.1256	\$240,259	\$0.035	\$66,947	\$13,330	\$320,536	39			(\$14,009)	(\$14,009)	39	\$306,527	\$4,942,722
2063	40	1,903,217	\$0.1260	\$239,882	\$0.035	\$66,613	\$13,330	\$319,824	40			(\$14,289)	(\$14,289)	40	\$305,534	\$5,248,256
Years 1-25				\$6,039,396		\$1,907,905		\$9,600,165	Years 1-25			(\$289,451)	(\$9,037,747)	Years 1-25	\$562,419	
NPV				\$3,386,510		\$1,088,977		\$5,920,138	NPV			(\$140,103)	(\$5,591,258)	NPV	\$328,880	
Years 1-40				\$9,677,459		\$2,943,018		\$14,473,284	Years 1-40			(\$476,732)	(\$9,225,028)	Years 1-40	\$5,248,256	
NPV				\$4,130,973		\$1,301,453		\$6,917,934	NPV			(\$177,692)	(\$5,628,847)	NPV	\$1,289,087	

Tax Abatements, Veterans Credits & Exemptions

List for Select Board meeting January 17, 2023

Elderly Exemption

Map/Lot/Unit	Location	Amount	Tax Year

Solar Exemption

Map/Lot/Unit	Location	Amount	Tax Year

Veterans Credit

Map/Lot/Unit	Location	Amount	Tax Year
82/33	25 Linden St	500.00	2023
68/6/433	4 Sterling Hill Ln #433	500.00	2023
74/86	10 Hobart St	500.00	2023

Permits & Approvals



EXETER FIRE DEPARTMENT

20 COURT STREET • EXETER, NH • 03833-3792 • (603) 773-6131 • FAX 773-6128

www.exeternh.gov

Advanced Life Support / EMS - Fire Suppression - Health Department - Emergency Management

INTEROFFICE MEMORANDUM

TO: Russ Dean, Town Manager
FROM: Jason Fritz, Deputy Fire Chief
SUBJECT: New Street, Stuckey Place
DATE 01/11/2023

Russ,

Can you please add this to the next BOS meeting agenda ?

The E911 Committee has been working with PEA on the new faculty housing project off of Gilman Lane. We will need to add a new street to this area. This new street will be Stuckey Place.

Attached is a map that will help illustrate the updated addressing for this area.

Recommended motion;

To accept Stuckey Place as a new private way located off of Gilman Lane.

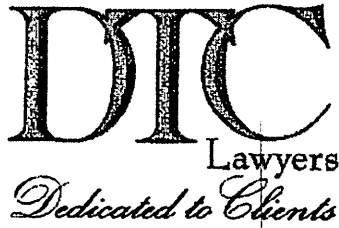
I plan on being at the Select Board meeting Monday January 30th, and would be happy to answer any questions you or the board may have.

Thank you,

Jason

"A Tradition of Service"

Correspondence



CELEBRATING OVER 35 YEARS OF SERVICE TO OUR CLIENTS

LIZABETH M. MACDONALD
JOHN J. RATIGAN
DENISE A. POULOS
ROBERT M. DEROSIER
CHRISTOPHER L. BOLDT
SHARON CUDDY SOMERS
DOUGLAS M. MANSFIELD
KATHERINE B. MILLER
CHRISTOPHER T. HILSON
HEIDI J. BARRETT-KITCHEN
JUSTIN L. PASAY
ERIC A. MAHER
CHRISTOPHER D. HAWKINS
VASILIOS "VAS" MANTIOS
ELAINA L. HOEPPNER
WILLIAM K. WARREN
BRIANA L. MATUSZKO

RETIRED
MICHAEL J. DONAHUE
CHARLES F. TUCKER
ROBERT D. CIANDELLA
NICHOLAS R. AESCHLIMAN

January 12, 2023

Niko Papakonstantis, Chair
Exeter Select Board
10 Front Street
Exeter, NH 03833

Re: Status of the Zoning Board of Adjustment

Dear Chair Papakonstantis and Members of the Board:

I write to you as a local land use attorney who frequently appears before the Exeter Zoning Board of Adjustment on behalf of various clients. At times over the years, I have been faced with the prospect of presenting applications to the Board where there is less than a full complement of five members to vote. When faced with this issue, the Board correctly provides me with the choice of either going forward without a full board, knowing full well that I will then run the risk of a denial because I am unable to secure three affirmative votes, or continuing to the next meeting. However, over the last few months, I have been faced with the prospect of having to make this choice more and more frequently.

In fact, the choice presented to me of going forward with less than a full board or continuing to the next hearing is not really a choice and instead has become a choice which is false and completely without meaning.

By way of illustration, I represent RiverWoods of Exeter, who is seeking relief before the Board. We filed our application for relief on August 1, 2022 and filed an additional application on September 30, 2022. The applicant declined to go forward at the August 16, October 18 and November 15, 2022 meeting because there was not a full board resulting from absences or recusals. The applicant did not go forward at the September meeting due to a conflict with my schedule.

Prior to the December 20, 2022 meeting, we learned again that there would be less than a full board, in part due to the death of the late Rick Thielbar. Facing significant internal pressure to move forward as a result of the significant health care issues motivating the proposal, the

DONAHUE, TUCKER & CIANDELLA, PLLC
16 Acadia Lane, P.O. Box 630, Exeter, NH 03833
111 Maplewood Avenue, Suite D, Portsmouth, NH 03801
Towle House, Unit 2, 164 NH Route 25, Meredith, NH 03253
83 Clinton Street, Concord, NH 03301

Niko Papakonstantis, Chair
Exeter Select Board
January 12, 2023
Page 2

applicant decided to proceed at the December 20, 2022 meeting, despite the fact that there were only three voting members and despite the significant risk of not securing a unanimous affirmative vote. At the conclusion of the December 20, 2022 meeting, the matter was continued to the January 17, 2023 hearing. I learned yesterday that one of the members who sat at the December meeting is unlikely to be in attendance due to illness, and a fourth member of the Board who was not present at the December meeting will be out of town for work commitments.

While absences due to work, illness, family commitments or for a myriad of other reasons are certainly understandable and to be expected, the remedy, in order to ensure a smoothly operating governmental board is to have the Select Board appoint additional sitting members and alternate members. Even if no volunteers emerge to respond to Select Board requests, this Board can and should contact former Select Board members, former ZBA members, former Planning Board members and any other members of the community who might be able to step in, even on an interim or revolving basis to serve as alternate Board members particularly in cases such as RiverWoods, where, due to absences or recusal, a delay of months occurs before a full board might be in attendance.

In the absence of such action, and in the absence of an applicant being provided with a meaningful choice as to whether to move forward with an application at any given meeting, then substantial issues of fairness and procedural due process arise for the applicant not to mention the perception of the public generally of the effectiveness of the land use board.

On behalf of my various land use clients, both current and future, I ask that you make a concerted effort to seat additional members of the Board, either in regular or alternate spots. In making this request, know that I do not seek to denigrate the efforts of the current Board members, both regular and alternate. While I may not agree with all of their decisions, each and every one of them go above board in their analysis of applications and their efforts to be fair to all members of the public as well as the applicants.

I sincerely hope that prompt action will be taken to address this problem. I will be happy to assist in any way you deem appropriate.

Very truly yours,
DONAHUE, TUCKER & CIANDELLA, PLLC



Sharon Cuddy Somers
SCS/sac

cc: RiverWoods Company
Exeter Zoning Board of Adjustment



Society of
Saint Vincent dePaul Exeter

Cleo Castonguay Community Assistance Center and Food Pantry

January 6, 2023

Town of Exeter NH, Department of Human Services
Attn: Pam McElroy
10 Front Street
Exeter, NH 03833

Dear Pam,

On behalf of our entire community, I would like to thank you for your grant of \$2,000.00 on December 30, 2022. We thank you most importantly for your support. Your gift makes a critical impact on the lives of hungry Exeter area families; it helps them gather around their tables for a wholesome meals. Having enough sustenance to promote physical, mental and spiritual health is essential for our success as a community.

With escalating grocery retail prices, it is a significant challenge for our low income community members. Food is part of the solution and our dedicated volunteers distribute it each and every week to our neighbors in need. We do this with respect, kindness and without judgment. **In 2021, we distributed over 219,910 pounds of food with an equivalent of 194,300 meals to 2,025 Exeter area households.**

If you would like to make contribution to continue to help feed our hungry neighbors, please visit our website www.svdpxeter.com

This letter serves as your official tax receipt and certifies that no goods or services were provided in exchange for your donation. Please retain this letter for your records.

Thank for caring about your Exeter area neighbors in need. Together we can make a difference. We wish you all a very happy and healthy New Year!

With Gratitude,

Molly Zirillo
Executive Director

Cc: Russell Dean – Town Manager

Town Manager's Office

JAN - 9 2023

Received



WAYPOINT

Help Along the Way

at the

RICHIE MCFARLAND CENTER

January 9, 2023

Town of Exeter
Attn: Pam McElroy
10 Front Street
Exeter, NH 03833

Dear Pam,

On behalf of the board and staff of the Richie McFarland Children's Center, as well as the children and families receiving support, we thank the residents and town leaders of Exeter for approving the allocation of \$10,000.00 in support of our mission.

We have received payments of \$2,500.00 for Quarter 3 on 10/25/2022, check #59102 and \$2,500.00 for Quarter 4 on 1/4/2023, check #59847. Somehow the acknowledgement letter for Q3 slipped through the cracks. I apologize.

I am excited to share that we are making significant strides in serving more children and families in partnership with Waypoint, and that our programs and staffs have melded beautifully. I can't believe a year has gone by since our organizations merged. It has gone as well as anyone could expect and there was no need for me to hang around any longer, so my retirement is official. They are letting me hang around for a stretch to tie up a few loose ends, which will help me wean away! From this point forward, Megan Sampson, Grants Manager, will be the point of contact. Her email address is SampsonM@waypointnh.org and her phone number is 603-518-4206.

I hope you and your family had a wonderful holiday season and that you are ready to be back at it!!

With sincere gratitude,

Peggy Small-Porter
Development Coordinator

Town Manager's Office

JAN 12 2023

Received



toll free (800) 640.6486
office (603) 518.4002
fax (603) 668.6260

11 Sandy Point Rd.
Stratham, NH 03885
waypointnh.org



New Hampshire
800.626.0622
www.casanh.org

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January 4, 2023

Board of Selectmen
Town of Exeter
10 Front St
Exeter, NH 03833-2792




Dear Selectmen,

Thank you for the continued support from the Town of Exeter. The recent \$375 gift demonstrates your commitment to child victims of abuse and neglect, and to CASA of NH. Thank you so much for helping us in our efforts to recruit, train, and supervise the hundreds of outstanding volunteers who advocate for child victims in our local and state courts each and every day.

The children we serve desperately need a compassionate and consistent adult who will advocate for their safety and well-being. Without the voice of a CASA volunteer, the trajectory of their lives could include residual trauma, mental illness and substance misuse.

We appreciate the opportunity to work in partnership with the Town of Exeter. Thank you for sharing our vision of a safe and permanent home for every child in New Hampshire.

Gratefully,


Suzanne Lenz
Director of Development

Thank you so much!

Town Manager's Office

JAN 12 2023

Received

No goods or services were provided in exchange for your contribution. Tax ID: 02-0432242.

CAMP HOPE & Pathways Mentoring ..

Fun, supportive, year-round mentoring and summer camp programming for youth impacted by domestic violence, sexual abuse or trauma. Helping kids discover new pathways to hope and bright, healthy futures.



Pathways Mentoring - Ages 7-11

Year-round, monthly activities to build strong kids and supportive communities. Games, crafts, outdoor adventures and camp style fun. Pizza and snacks provided!

Free of Charge



Pathways for Parents

Peer support and community building activities with a focus on fun, low stress self-care. This optional program runs at the same time as our Pathways Mentoring activities. Pizza and snacks provided, plus gift card raffles!

Free of Charge



Camp HOPE Coming Summer 2023

Weeklong sleep-away summer camp for kids (7-11) who have participated in Pathways Mentoring and are ready to jump in. We're partnering with an established summer camp offering lots of fun activities, while teaching kids to believe in themselves, believe in others, and believe in their dreams.

Free of Charge

**Open to Youth in Rockingham
and Strafford Counties**



**Proud Affiliate
CampHOPEAmerica.org**

**A Program of
HAVEN**

pathways@havennh.org ● 603-693-2006

