

Select Board Meeting
Monday, March 20th, 2023, 7:00 p.m.
Nowak Room, Town Offices
10 Front Street, Exeter NH 03833

Meeting in the Nowak Room at the Town Office Building. For virtual access, see instructions below.

Watch this meeting on Channel 22, or EXTV Facebook <https://www.facebook.com/ExeterTV>, or YouTube <https://www.youtube.com/c/ExeterTV98> .

To access the meeting via Zoom, click this link: <https://exeternh.zoom.us/j/81288913947>

To access the meeting via telephone, call +1 646 558 8656 and enter Webinar ID 812 8891 3947

Please join the meeting with your full name if you want to speak.

Use the “Raise Hand” button to alert the Chair you wish to speak. On the phone, press *9.

More access instruction found here: <https://www.exeternh.gov/townmanager/virtual-town-meetings>

Contact us at extvg@exeternh.gov or 603-418-6425 with any technical issues.

AGENDA

1. Call Meeting to Order
2. Swearing In of Elected Officials
3. Select Board Reorganization
4. Bid Award – 10 Hampton Road Minor Renovations
5. Public Comment
6. Proclamations/Recognitions
 - a. Proclamations/Recognitions
7. Approval of Minutes
 - a. Regular Meeting: March 6th, 2023
8. Appointments
9. Discussion/Action Items
 - a. Quarterly Financial Report – Q4 2022 – Corey Stevens, Finance Director
 - b. Community Power Implementation – Kristen Murphy, Conservation/Sustainability Planner
 - c. Senior Resource Guide – David Tovey, Parks/Recreation Assistant Director
 - d. Seasonal Wage Rates – Parks/Recreation
 - e. Squamscott River Siphons Project Update
 - f. 2023 Town Election Recap
 - g. Select Board Representatives To Boards & Committees
10. Regular Business
 - a. Tax Abatements, Veterans Credits & Exemptions

- b. Permits & Approvals – CDFA Energy Assessment Grant Acceptance (\$3,600); Parks Improvement Fund Requests; Parks/Recreation Surplus Property Declaration
 - c. Town Manager’s Report
 - d. Select Board Committee Reports
 - e. Correspondence
11. Review Board Calendar
 12. Non-Public Session
 13. Adjournment

Niko Papakonstantis, Chair
Select Board

Posted: 3/17/23 Town Office, Town Website

Persons may request an accommodation for a disabling condition in order to attend this meeting. It is asked that such requests be made with 72 hours notice.

AGENDA SUBJECT TO CHANGE

Swearing In Of Elected Officials

Bid Award – 10 Hampton Road Renovations



EXETER PARKS & RECREATION

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TOWN OF EXETER MEMORANDUM

TO: Russ Dean, Town Manager
CC: Melissa Roy, Assistant Town Manager/HR Director
FROM: Greg Bisson, Director of Parks and Recreation
RE: 10 Hampton Road Renovation Recommendation
DATE: 03/20/2023

After careful review and consideration, Exeter Parks and Recreation recommends Yeti Landcare, Exeter, NH, to proceed with the minor renovations at 10 Hampton Road. Yeti was the lowest proposal at \$25,800. Yeti Landcare has performed several renovations on the seacoast, and their work is impeccable. Yeti can complete the work in the required time frame, allowing our administrative offices to relocate by the summer. We are recommending moving forward with Yeti Landcare.

Respectfully Yours,

Greg Bisson

Director Exeter Parks and Recreation

Town of Exeter, New Hampshire

Request for Proposal (RFP)

**The Town of Exeter is seeking proposals for
Renovations and Improvements to 10 Hampton Road, Exeter, NH.**

**Proposal should be mailed or delivered in a sealed envelope plainly marked:
“Proposal for 10 Hampton Road Renovations and Improvements”
and addressed as follows:**

**Town of Exeter
Attn: Greg Bisson, Director
32 Court Street
Exeter, NH 03833**

Telephone, facsimile, or e-mail proposals will not be accepted.

Proposals will be accepted through Friday, March 3, 2023 at 4:00 PM.

A site walk will be available upon request.

The Town of Exeter reserves the right to reject any or all proposals, or accept any proposal determined to be in the best interest of the Town. The Town may cancel this Request for Proposal at any time for any reason.

Overview

The Town of Exeter is seeking a qualified and experienced contractor to perform renovations and improvements to the property located at 10 Hampton Road, Exeter, NH.

Background

The Town of Exeter purchased 10 Hampton Road in 2022 to relocate the Parks and Recreation Department. 10 Hampton Road abuts the Town’s largest recreation facility, the Recreation Park at 4 Hampton Road. The former commercial property will be converted into a public community center with multiple programming spaces and offices for the Parks and Recreation Department, and to provide space for enrichment programs for all demographics.

Minor renovations and improvements are needed to relocate the Parks and Recreation Department. Further renovations will be completed at a later date, yet to be determined.

The budget for this project is \$35,000. Proposals in excess of that amount must include justification for increase.

Project Area

Work will be completed within the building located at 10 Hampton Road, Exeter, NH.

Scope of Work (Primary)

The Town of Exeter invites proposals for completion of the following repairs and improvements:

Exterior

ADA Access Ramp Construction

- Construct an 8'x8' Platform and 5'wide by 12'long ramp to the parking lot located on the north end of the structure facing the athletic fields. Material used should be pressure treated wood. Installation of an ADA railing on the ramp should be installed.
- The Town will be responsible for pavement needed to connect to parking lot.

Interior (Lower Level Only)

Entry Way

- Remove and replace broken tiles in entry way main entrance.

Programming Space

- Demo walls between office(s) creating 2 programming spaces
- Remove 1 of the 2 doors in each newly created program space. All doors removed will remain the property of Town of Exeter.
- Dry wall voids created by demolition of the walls and removal of doors
- Frame and drywall opening
- Remove and dispose of carpet from offices
- Install vinyl flooring, baseboard and transition into new programming spaces
- All debris will be the responsibility of the contractor to remove.
- Town will be responsible to finish (tape, mud and sand) newly installed dry wall.
- Town will be responsible to paint programming spaces.

Bathroom

- Remove old window in bathroom
- Frame in and install new smaller window
- Drywall new framing
- Replace vanity with new ADA wall hung vanity selected by the Town
- Install ADA compliant handrails

- Install support blocking and dry wall bathroom wall for future installation of an ADA adult changing station.
- Replace siding to match current siding where window was located.
- Town will be responsible to finish (tape, mud and sand) newly installed dry wall.
- Town will be responsible to paint bathroom

Offices

- Box in and dry wall around the plumbing stack located in the far-right office, referred to as the orange office.

Additional Requirements

Proposals must present evidence of the firm's qualifications and experience repairing and improving similar renovations.

Evaluation Criteria & Submission Requirements

Selection Requirements:

1. The selected firm must be a responsible contractor (or company) with the necessary breadth of knowledge, experience, and resources to undertake and successfully complete the project.
2. Professional Standards:
 - a. This project should be based on the following standard and recommended approaches: The Secretary of the Interior's Standards and Guidelines for Architectural and Engineering Documentation.

Project Approach and Schedule:

All proposals must include a detailed description of materials and procedures to be used in carrying out the components of the Scope of Work. All proposals must include a timeline with key milestones and specifies the renovations completion date (currently May 1, 2023 - if more time is anticipated, please indicate in your proposal).

Submittal Requirements:

1. Technical Proposal consisting of:
 - a. A cover letter expressing the firm's interest in working with the Town, including identification of the principle individual(s) that will provide the requested services;
 - b. A scope of work that includes steps to be taken, specifications for materials to be used,

- c. A proposed schedule that indicates project milestones and overall time for completion (taking note of review timeframes mentioned previously);
 - d. A list of individuals that will be committed to this project and their professional qualifications. Names and qualifications of any sub-consultants shall be included on the list;
 - e. Demonstration of success on similar projects, including a brief project description, project address, and contact information for references.
2. Cost Proposal consisting of:
 - a. An estimated price for the work outlined in the contractor portion of the scope of work.
 - b. Cost proposals must further reasonably itemize/breakdown the costs associated with each item listed,
 - c. A proposed payment schedule listing project milestones and percentage of total cost requested at each of those points.
Note: this should coordinate with the payment disbursement schedule outlined in the Project Agreement between the Town of Exeter and the contractor.
 3. Copyright Release: Firms responding to the RFP shall supply a copyright release in order for staff to make copies of any copyrighted materials submitted. In addition, the Town will share the completed documents/contracts with others, as necessary, to complete the repair/renovation project or further the Town of Exeter business and procedures.
 4. Selected firm will be required to provide proof of adequate insurance including liability coverage.

Fee for Services:

Work will be performed on a fixed fee basis. The Town will consider the fee(s) in its overall evaluation of the proposal. Please provide a not-to-exceed cost for all services including all fees and expenses.

The Town will consider fees in the overall evaluation of proposals, but lowest cost is not necessarily the sole final criterion. Submittals will be evaluated and scored based upon the above selection criteria for those firms that have complied with the minimum requirements. The Town solely, at its own discretion, may, or may not, choose to invite firms for an interview before making a final selection. The Town retains the unfettered right to award the project contract to a consultant of its choice.

Questions - Site Inspections

Contact for questions and/or site inspection arrangements.

Greg Bisson,
Director of Parks and Recreation
32 Court Street
Exeter, NH 03833
603-773-6151 phone
gbisson@exeternh.gov

Answers to questions received will be posted on the Town website Bids/RFPs page that can be found at: <https://www.exeternh.gov/rfps>.

Minutes

**Select Board Meeting
Monday March 6, 2023
6:30 PM
Nowak Room, Town Offices
Draft Minutes**

1. Call Meeting to Order

Members present: Julie Gilman, Molly Cowan, Lovey Roundtree Oliff, Niko Papakonstantis, and Nancy Belanger. Molly Cowan was present remotely via Zoom; she stated that she was unable to attend in person and was alone in the room. Town Manager Russ Dean and Assistant Town Manager Melissa Roy were also present at this meeting.

The meeting was called to order by Mr. Papakonstantis at 6:30 PM.

2. Non-Public Session

MOTION: Ms. Gilman moved to enter into non-public session under RSA 91-A3II(I). Ms. Belanger seconded. Ms. Cowan was not yet present for the vote. In a roll call vote, the motion passed 4-0.

The Board reconvened in the Nowak Room at 7:22 PM.

3. RFP Bid Opening - 10 Hampton Road Renovations

- a. Yeti Landcare LLC of Exeter NH, total \$25,800.
- b. Landmark Structures Corp of Woburn MA, total \$34,650.

MOTION: Ms. Gilman moved to forward the bids to Parks and Rec for review and recommendation. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

4. Public Comment

- a. There was no public comment at this time.

5. Proclamations/Recognitions

- a. Mr. Papakonstantis recognized Highway Superintendent Jay Perkins and his team for navigating the town through two storms lately.
- b. Mr. Papakonstantis said the Town Election will be held March 14th at Talbot Gym.
- c. Town Reports are available in the Town Clerk's Office and on the website. There's an RSA that requires the town to provide physical copies. Reports will be available at the polls as well.
- d. The town has confirmed that the parking spaces at Front and Linden Street are not exclusive to the Inn but are general parking spaces.
- e. Tonight is Selectwoman Oliff's last meeting. The Board members expressed their gratitude for her service and presented her with a plaque.

6. Approval of Minutes

a. Regular Meeting: February 27, 2023

MOTION: Ms. Belanger moved to approve the Select Board regular meeting minutes of February 27, 2023 as presented. Ms. Gilman seconded. In a roll call vote, the motion passed 5-0.

7. Appointments

a. There were no appointments at this meeting.

8. Discussion/Action Items

a. OmniBallot Update

Mr. Papakonstantis said the town worked very hard to make sure we had the OmniBallot system by the March election. It's an important initiative for folks in town. Other than Concord, Exeter is the first town to be using this.

b. Squamscott River Siphons Project Update

Town Engineer/Interim DPW Director Paul Vlasich and Wright-Pierce Engineers Michael Theriault and Kevin Garvey were present to give an update on this project. Mr. Vlasich said regarding insurance, our contractor sent a letter to the subcontractor, and we received a letter back. We heard that the contractor thinks this is a time and materials job and he would like to get paid for some of this work he's been doing. Town Counsel will read the letter and assist in responding to it. We don't have answers today.

Ms. Belanger said the public should know that town employees are meeting daily on this issue. Mr. Papakonstantis said this was an unforeseen situation despite the fact that testing and studies were done. We were assured by Wright Pierce that the subcontractor has an excellent reputation.

c. Community Center Investment Grant

Parks and Rec Director Greg Bisson was present to discuss the grant. Mr. Bisson said the State has launched a Community Center Investment Grant program, a \$20M fund to invest in the construction or renovation of community centers. CDFA is the administering agent. This became official last fall. They're looking for projects that will make an impact in the community. The timeline is aggressive, they launched a workshop in January and applications are due in April. It requires a 15% match. It will fund \$100,000 to \$1M projects. We're looking to use Rec Revolving Fund and Impact Fees, but would the Board also consider using ARPA funds? We need to replace the HVAC, make the 2nd floor accessible, update flooring throughout, renovate program spaces, do drainage work, make electrical upgrades, and do the architectural engineering for all of this. We have some cost estimates from last year that need to be updated. We applied for CDBG in 2022 so have some estimates there.

Mr. Papakonstantis said the match would be at the low end \$15,000 and at the high end \$150,000. Mr. Bisson said we can contribute \$100,000 from the Rec Revolving Fund. Ms. Roy said it's about positioning ourselves to be the best candidate. Could we get \$50,000-\$100,000 from ARPA in addition to the \$100,000 from Rec Revolving to

show we're willing to put more in? Ms. Belanger asked about Rec Impact fee fund, and Mr. Bisson said it's currently \$36,000. We have to leave at least \$500 in the account.

Ms. Gilman asked about the Energy Assessment Program. Mr. Bisson said one of the criteria for the grant was improving systems. We can get a quote for a Level 2 energy audit, and CDFA offers a 75% match.

Mr. Papakonstantis said the consensus of the Board is to proceed and come back when they have numbers.

d. Swasey Parkway Update

Mr. Papakonstantis said Attorney Mitchell has received the judge's decision. Mr. Dean said the Swasey Parkway petition has been granted, so the 2022 Warrant Article can now take full effect, discontinuing a portion of the parkway road and creating a permanent closure from Water Street to the Pavilion.

9. Regular Business

a. Tax Abatements, Veterans Credits and Exemptions

MOTION: Ms. Gilman moved to approve a Veteran's Credit in the amount of \$500 for tax year 2023 for 77/8/103 and 101/8/5. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve an Elderly Exemption for 52/68, 95/64/258, 64/21, 62/237, and 68/6/814 in the amount of \$236,251 for tax year 2023. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve an Elderly Exemption in the amount of \$183,751 for tax year 2023 for 104/79/220. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve an Elderly Exemption in the amount of \$152,251 for tax year 2023 for 104/79/214 and 87/14/7A. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to deny an Elderly Exemption for 104/79/226. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve an Elderly Exemption in the amount of \$137,950 for tax year 2023 for 62/2. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Disability Exemption for 95/64/326 in the amount of \$125,000 for tax year 2023. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Solar Exemption for 27/3 in the amount of \$19,000 for tax year 2023. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Solar Exemption for 62/190 in the amount of \$5,500 for tax year 2023. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Solar Exemption for 65/81 in the amount of \$12,500 for tax year 2023. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

MOTION: Ms. Gilman moved to approve a Tax Abatement for 68/6/538 in the amount of \$673.20 for tax year 2022. Ms. Belanger seconded. In a roll call vote, the motion passed 5-0.

b. Permits & Approvals

Mr. Papakonstantis said there is a request for a waiver of taxes on a property at the Exeter River MHB Coop. They would like to demolish an existing home and replace it with a 2023 home. Mr. Dean said this is done under RSA 80-2a.

MOTION: Ms. Belanger moved that the Town of Exeter waive the taxes owed on 23 Juniper St in the amount of \$18,273.42. Ms. Gilman seconded. In a roll call vote, the motion passed 5-0.

c. Town Manager's Report

- i. On Friday he had a meeting with CPCNH on Community Power. They were able to authorize procurement of power. We should have news on that shortly. Mr. Papakonstantis asked that we explain what people will get in the mail when it's ready. Ms. Gilman suggested that the Energy Committee come in to give another presentation.
- ii. He's touring 149 Kingston Road with the Housing Authority this week. They may be interested in this as an affordable unit.
- iii. He has a meeting of the Downeaster Station Committee tomorrow.
- iv. He recognized FD for their efforts on the recent fire at Stevens Court.
- v. He thanked DPW for their work on the snowstorms.

d. Select Board Committee Reports

- i. Ms. Oliff had no report.
- ii. Ms. Gilman had no report. She gave an update on issues at the State level.
- iii. Ms. Belanger said the Conservation Commission put on a last-minute snowshoe event on Saturday March 4. About a dozen people attended.
- iv. Ms. Cowan attended the Communication Advisory Committee. They're talking through a long-term strategic plan for communications. They also need new members because there are two people whose terms are up and they are not renewing.

v. Mr. Papakonstantis had no report.

e. Correspondence

i. An NHMA Legislative Bulletin

10. Review Board Calendar

The next meeting is March 20. Voting is March 14.

11. Non-Public Session

a. There was no non-public session at this time.

12. Adjournment

MOTION: Ms. Oliff made a motion to adjourn. Ms. Gilman seconded. In a roll call vote, the motion passed 5-0. The meeting adjourned at 8:10 PM.

Respectfully Submitted,
Joanna Bartell
Recording Secretary

Quarterly Financial Report – Q4 2022



TOWN OF EXETER
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www.exeternh.gov

TO: SELECT BOARD & RUSSELL DEAN, TOWN MANAGER
FROM: COREY STEVENS, FINANCE DIRECTOR
SUBJECT: BUDGET VS ACTUAL RESULTS (UNAUDITED) AT 12/31/22, COMPARED TO 12/31/21
DATE: MARCH 20, 2023

Executive Summary

General Fund

General Fund Operating Revenue for FY2022 was \$21.3M, which includes \$1M of Fund Balance approved by the Select Board in December, 2022. Total General Fund expenses for 2022 were \$20.3M broken down as follows: Operating Expenses \$19.7M; Approved Encumbrances \$330K; Appropriations from Taxation \$332K. As a result, of the \$1M approved for use in FY2022, General Fund Operations will return \$944K to Fund Balance (before audit adjustments).

- Motor Vehicle Permit Fees, State Meals & Rooms Tax Revenue and a one-time State contribution to pension costs came in above budget expectation for the year.
- Staffing issues including vacant positions, resignations and retirements continued to contain costs in 2022, offsetting overages in snow removal, some wage and benefit lines, and welfare.

Water Fund

Water Fund Operating Revenue for FY2022 was \$4.16M, representing 98% of budget and a 6% increase over FY2021. Water Fund Operating Expenses were \$3.98M, 94% of the anticipated 2022 budget and a 12% increase over FY2021. Factoring in Approved Encumbrances at year-end of \$160K, Water Fund Net Income for FY2022 was \$12K.

- Water Consumption Revenue came in below budget expectation by \$121K. These results were slightly offset by Water Impact Fees above budget by \$25.5K.
- Staffing challenges impacted Water Fund operations, resulting in spending below budget expectation.

Sewer Fund

Sewer Fund Operating Revenue of \$8.95M in FY2022 was 121% of budget and a 30% increase over FY2021. Total Sewer Fund Expenses for 2022 were \$7.2M broken down as follows: Operating Expenses \$6.8M; Approved Encumbrances \$169K; Appropriations from Sewer Fees \$200K. As a result, Sewer Fund Net Income for FY2022 was \$1.76M.

- Sewer Revenues were impacted heavily by a State Aid Grant of \$1.39M that the Town received in 2022.
- Similar to Water, staffing challenges impacted Sewer operations resulting in spending below budget expectation.

Revolving Funds

Results of activity in the Town's three main revolving funds are as follows:

- Cable Access Television – Franchise fee revenue of \$148K offset by expenses of \$159K, leading to the use of \$11K of CATV Fund Balance. Unaudited Fund Balance of \$136.7K at year-end.
- Recreation – Revenue of \$672K (144% of budget) led by strong results from Programs and Special Events. Expenses of \$628K (156% of budget) with expenses corresponding to Programs and Special Events being the main drivers. Unaudited Fund Balance of \$209.5K at year-end.
- Ambulance – Revenue of \$627K (116% of budget) led by increases in ambulance call volume and associated billings. Expenses of \$361K representing 96% of budget expectation. Transfers to General Fund of \$178K, resulting in Net Income of \$88K for FY2022. Unaudited Fund Balance of \$276K at year-end.

General Fund Revenues

For the budget year ending December 31, 2022, Total General Fund Operating Revenue was \$21.3M, representing 104% of the FY2022 overall budget of \$20.4M. By comparison, Total Operating Revenue at December 31, 2021, was \$20.3M representing 102% of the overall FY2021 budget.

Highlights of General Fund Revenues for Fiscal Year 2022:

- **Property Tax Revenues**
 - Property tax invoices totaling \$56.9M were issued in FY2022 (\$27.5M in May; \$29.4M in December). The Town's portion of 2022 property taxes equaled \$14.9M; \$1.87M of which was retained by the Tax Increment Financing (TIF) District. The balance of property tax revenue (74%) was allocated to the school districts and county as follows: Cooperative District \$21.2M; Exeter District \$18.8M; County \$2.0M.
 - As of 12/31/22, 94% of FY2022 property taxes had been collected, as compared to a collection rate of 97% in FY2021. This decline was largely the result of \$1.077M in property taxes due at 12/31/22 being paid shortly after the beginning of this year. Had this amount been collected prior to year-end, the collection rate would have been 96%, and more in line with the prior year.
 - Other components of Property Tax Revenue totaling \$82K, compared to \$227K in 2021 include:
 - Current Use Tax \$25K, compared to \$88.7K in FY2021
 - Interest & Penalties \$128K, compared to \$166K in FY2021
 - Other miscellaneous income of \$74K, compared to \$45.5K in FY2021
 - Overlay (\$145K) in FY2022, compared to (\$73.4K) in FY21
- **Motor Vehicle Revenues:** \$3.2M collected, representing 104% of the FY2022 budget. Down \$24.5K from 2021.
- **Building & Permit Fees:** \$297.4K collected, representing 74% of the FY2022 budget. Down \$141K from 2021. While the town issued more permits in 2022 compared to 2021 (1088 v. 881), the estimated construction cost of the 2022 permits was 63% of that in 2021.
- **Other Permits and Fees:** \$216K collected, representing 103% of the annual budget. This was similar to collection results from FY2021 (\$219K, 104% of budget).
- **State Revenue Sharing:** A one-time \$93K contribution from the State representing 7.5% of the New Hampshire Retirement System employer contribution costs for Group I and Group II employees in state fiscal year 2023.
- **Meals & Rooms Tax Revenue:** \$1.42M collected from the state, representing 126% of the FY2022 budget for this line. This is an increase of \$290K over FY2021, and reflects robust collections that the state experienced during the previous year.
- **State Highway Block Grant:** \$302K collected, representing 102% of the annual budget. Highway aid for FY2022 was up \$5.5K over FY2021. The Town received an additional \$310K in bridge aid and \$257K in road aid from the State in 2022. The additional funding came from the State's record surplus of funds in FY2022. The additional aid does not contribute to General Fund results for FY2022, rather, it has been recorded in Fund 14 until used.
- **FEMA:** Anticipated collections from FEMA of \$88K booked in FY2022, which would represent 176% of the 2022 budget for this line. FEMA aid declined \$39K from FY2021 as COVID related activity and reimbursements have tapered off over the past year.
- **Other State Grants:** \$20.6K collected, primarily from the State's Radiological Emergency Response Program (RERP). Collections from RERP increased \$9.1K from FY2021, despite overall grant reimbursement coming in significantly under budget.
- **Income from Departments:** \$1.06M collected, representing 100% of the annual anticipated budget, although a decline of \$266K from FY2021. Break down:

TOWN OF EXETER – BVA REVENUE & EXPENDITURES 2022 VS 2021 (UNAUDITED)

- Income from Departments - \$280.6K collected, representing 98% of the annual budget. 2021: \$539.5K collected; 111% of budget. The major variance between the years was a \$266K insurance surplus return from Health Trust in 2021.
- Waste & Refuse Charges - \$780K collected, representing 101% of the annual budget. 2021: \$787K collected; 107% of budget.
- **Sale of Town Property:** No activity in 2022.
- **Interest Income:** \$25K of interest income earned, representing 251% of the annual budget. Interest income forecasts were scaled back for 2022, however due to better than anticipated interest rates on the Town's investment bank account, we achieved modest returns.
- **Rental & Miscellaneous Revenues:** \$84K booked, representing 528% of the annual budget. Income includes rental of the Historical Society building; various Rec. Dept. permits/rentals; \$2.4K from the NH Charitable Foundation; \$2.1 in Comfort Dog donations. The line also includes \$72K of unused bond proceeds from 2019 Parks Development and 2019 Salem Street Design/Engineering. These proceeds are used to offset principal payments on the associated outstanding debt.
- **Transfers In/Out:** Activity for 2022 includes:
 - EMS Revolving Fund – 95% of prior year's ending fund balance transferred to General Fund.
 - Sick Leave Trust - \$77.2K to cover retirement activity in 2022.
 - Snow/Ice Deficit Fund - \$87K to cover costs over the 2022 budget for snow & ice management.
- **Use of Fund Balance:** Annual amount approved by the Select Board for use in 2022 tax rate setting.

General Fund Expenditures

Total General Fund Operating Expenses for FY2022 were \$19.7M, representing 97% of the \$20.4M 2022 budget. In addition, another \$330K of FY2022 operating expenses were approved for encumbrance at year-end. For reference, in FY2021 93% of the operating budget had been spent at year-end. A discussion of the 2022 highlights and notable variances to budget is below. Generally, we would anticipate wages, tax and benefits to be 100% spent at year-end. However, several departments continued to struggle with the vacancies during 2022, particularly Department of Public Works, Police and Fire. Budget to actual results in non-compensation expense lines will vary based on circumstances within individual departments including supply issues and inflationary pressure in 2022.

General Government Group (BOS, TM, HR, Legal, TC, EL)

- **General Government Group** actual expenditures were \$986K for FY2022, representing 99% of the 2022 budget. For comparison, the FY2021 budget was essentially 100% spent at year-end.
 - **Select Board** expenses were \$21K, representing 102% of the budget (\$318 over). Special Expenses were over budget expectation by \$1.4K, offset by underspending of \$1K for wages and benefits.
 - **Town Manager** expenses were \$259K, representing 98% of the department budget.
 - **Human Resources** expenses were \$126.9K, representing 80% of the department budget. Wage and benefit lines were under budget \$25.6K due to staffing changes and gaps during the year. Education/Training was spent below budget expectation by \$3.7K.
 - **Legal** expenses were \$93.2K, representing 117% of the budget line for 2022. Legal costs vary from year to year and are unfortunately unrestricted by budget limits.
 - **Elections** expenses were \$40K, representing 161% of the budget. Expenses included a one-time purchase of election poll pads for \$19.4K. A budget transfer of \$19.4K from Parks was made during the year to accommodate the purchase.

Finance Group (Finance, Tax, Assessing and IT)

- **Finance Group** actual expenditures were \$957K for FY2022, representing 93% of the 2022 budget. For comparison, the FY2021 budget was 97% spent at year-end.
 - **Finance/Accounting** expenses were \$329.8K, representing 93% of the budget. Wage and benefits lines were 95% spent due to changes in staffing during the first quarter of 2022. Spending related to Education/Training, Travel Reimbursement and Office Supplies were below budget expectations by a combined \$3.6K. Additionally, Audit Fees were spent below budget by \$2K.
 - **Information Technology** expenses were \$290K, representing 92% of the annual budget. Wages, tax and benefits were largely in line with expense expectations for the year. However, a few software and hardware lines were spent below budget expectations including: GIS Software (\$8K); Internet Services (\$7.8K); Software Agreements (\$4.5K).
 - **Tax Collection** expenses were \$90.8K, representing 89% of the budget. Full-time wages along with associated taxes and benefits were spent below budget expectation by \$7.7K. The department saw turnover in the Deputy Tax Collector position in 2022. The Deeded Property budget of \$2K was unspent in 2022, as was the Legal budget of \$2K.

Planning, Building Inspection, other Boards and Commissions

- Actual expenditures for this group were \$507K for FY2022, representing 89% of the 2022 budget. For comparison, the FY2021 budget was 88% spent at year-end.
 - **Planning** – Actual spending of \$250.9K, representing 93% of the category budget. Part-time wages were spent below budget expectation by \$11.8K. Additionally, there was no Grant Matching activity in 2022, leaving the \$2.5K budget unspent. Note: the FY2023 budget for part-time wages has been adjusted to reflect reduced hours.
 - **Inspections/Code Enforcement** – Actual spending of \$243K, representing 87% of the category budget. Wage expense for active staff was largely in line with budget expectations at year-end. However, the department is still seeking a part-time electrical inspector and as such, wages and benefits related to this position were unspent in 2022. The open position makes up the majority of underspending in the department in 2022.
 - **Conservation Commission** – Actual spending of \$7.9K, representing 78% of the budget. Budgeted part-time wages for temporary/intern help was unspent in 2022. Roadside mowing was spent below budget expectation by \$1K for the year.

Economic Development

- Actual expenditures of \$150.4K, representing 98% of the FY2022 budget, were in line with budget expectations. The Economic Development budget is largely comprised of wages, tax and benefits.

Police Department

- Actual department expenditures were \$3.88M for FY2022, representing 99% of the overall Police Department budget for the year (98% when factoring in the new labor contract voters approved in March of last year). For comparison, the FY2021 budget was 93% spent at year-end. Notable division results are highlighted below.
 - **Administration** – Actual spending of \$899K representing 103% of the division's budget. Wage and benefit expenses related to officer retirements in 2022 resulted in spending over budget expectation of \$32K. This was slightly offset by under spending on several non-compensation lines of \$7K.

TOWN OF EXETER – BVA REVENUE & EXPENDITURES 2022 VS 2021 (UNAUDITED)

- **Staff Division** – Actual spending of \$566K, representing 89% of the division’s budget. Staff had one open position throughout much of 2022 which accounted for wages, tax and benefits spending below budget expectations. Spending on non-compensation lines was generally within budget for the year.
- **Patrol Division** – Actual spending of \$2.03M, representing 101% of the division’s budget. Budget lines for provisions in the new union contract including shift differential and education incentive pay were under budgeted. Overages were slightly offset by health insurance costs below budget expectation. The overall result was spending above the Patrol budget of \$21.5K.
- **Communications/Dispatch Division** – Actual spending of \$382K, representing 90% of the division’s budget. An open dispatch position throughout 2022 resulted in actual wages, tax and benefits below budget expectations.

Fire Department

- Actual department expenditures were \$3.9M for FY2022, representing 99% of the annual Fire Department budget for the year (97% when factoring in the new labor contract voters approved in March of last year). For comparison, the FY2021 budget was 95% spent at year end. Notable division results are highlighted below.
 - **Administration** – Actual spending of \$732K was essentially in line with budget expectations for the year. Due to successful hiring activity throughout the year, spending on Physicals was above the original budget expectation for 2022, ultimately requiring a budget transfer to cover associated costs.
 - **Suppression** – Actual spending of \$3.02M, representing 98% of the division’s budget. Suppression started the year with several staff vacancies and had several retirements and resignations as the year progressed. The department struggled until the 4th quarter to fill all open positions. As a result, wages, tax and benefits spending was 4% below budget expectations for the year. Non-compensation lines (maintenance/repairs, supplies, contracts) were largely spent at year-end with the exception of Fuel, which was over budget \$3.2K.
 - **Emergency Management** – Actual spending of \$27K was below budget expectations for FY2022. This was to allow for \$6.5K in transfers to other budget lines (Uniforms, Physicals, Protective Equipment) for several of the new hires mentioned above.

Public Works Department

- Actual Public Works spending of \$5.2M for FY2022, representing 91% of the annual DPW budget. Spending results increase to 96% when factoring in paving encumbrances approved at year-end (\$329.5K), and the new labor union contract voters approved in March of last year. For comparison, the FY2021 budget was 87% spent at year end. Public Works continued to have vacant positions in Administration, Highway and Maintenance throughout 2022. Specific division results are highlighted below.
 - **Administration** – Actual spending of \$363.7K, representing 82% of the 2022 budget. Administration started the year with two vacant positions. One position was filled while the Assistant Engineer position remained open all year. As a result, Admin. wage, tax and benefits spending was \$89K under budget expectation for 2022. Spending in non-compensation lines was generally within budget.
 - **Highways and Streets** – Actual spending of \$1.7M, representing 80% of the division budget. However, \$329.5K in street paving was approved for encumbrance at year end, which brings total spending for the division to 95% of the FY2022 budget. Highway suffered from staffing turnover during 2022, and was down one heavy equipment operator throughout. As a result, wage costs were 91% of budget, a savings of \$63K for the year. In addition, Health and Dental costs were \$30K below budget for the division. Several non-compensation lines experienced budget to actual variances, including: Street Repairs/Maintenance \$4.3K under budget; Tree Maintenance \$5K over budget; Vehicle Maintenance \$4.2K over budget; Culvert Repairs \$2.6K under budget.
 - **Snow Removal** – Actual spending of \$400.7K, representing 128% of the division budget. An unexpected price increase for salt (\$47 to \$67 per ton year over year) was a major contributor to the overspending. In addition,

TOWN OF EXETER – BVA REVENUE & EXPENDITURES 2022 VS 2021 (UNAUDITED)

labor costs were over budget \$12.5K and plowing was over by \$19.3K. Overages were slightly offset by Contracted Snow Removal costs below budget expectation by \$22K. \$87K from the Snow & Ice Deficit Fund was requested and approved to cover the 2022 budget shortfall.

- **Solid Waste Disposal** – Actual spending of \$1.32M, representing 100% of the 2022 budget for this division. Increases of \$29K over budget for the solid waste disposal/recycling contract were offset by under budget spending in several other lines, most notably \$12K – Household Hazard Waste; \$6.6K – Landfill Monitoring; \$3K – Construction Debris.
- **Street Lights** – Actual spending of \$150.8K, representing 89% of the FY2022 budget. Energy costs savings of \$13K and maintenance costs \$5K below budget expectations led to these results.
- **General Maintenance** – Actual spending of \$593.6K, representing 90% of the budget for this division. Maintenance continued to have one open technician/HVAC position throughout 2022. This resulted in Full-time Wages below budget expectation by \$46.9K, and tax and benefits spending below budget by \$35K. It is notable the Contracted Services was overbudget by \$46.8K, the overage related to contracted cleaning services. Also notable, the Maintenance Projects budget was two-thirds spent at year-end.
- **Building Maintenance** – Public Works is responsible for maintenance and utilities of the various buildings owned by the Town. At year-end the combined Maintenance budgets for these buildings was 111% spent (\$11.7K over budget). Notable events that led to this spending include: electrical rewiring of the Pool House pump room at the start of the season; plumbing issues at Town Hall; an overhead door failure at the DPW Complex; additional maintenance requirements at the Safety Complex. Utility costs for these buildings (electricity, natural gas, water/sewer) were 92% of budget expectation (savings of \$14.6K). Expenses related to the Train Station were largely responsible for the utility savings: the electricity budget of \$9K had \$700 in actual expense.
- **Mechanics Garage** – Actual spending of \$262.7K, representing 92% of the Garage annual budget. Spending for non-compensation lines was largely in line with budgets for the year. Benefit costs related to new employees in 2022 were below budget expectation which drove overall division savings.

Welfare

- Town, in conjunction with local charities, assists residents with heat, electricity, gas, rent, medical, food as well as other miscellaneous expenses during the year. The cost of welfare assistance fluctuates from year to year based on the needs of the community. Actual Welfare spending of \$131K in FY2022 was an increase of \$35K (37%) over welfare spending in FY2021. The 2022 increase was the result of several factors, notably: utility assistance increased \$14.9K; housing and rental assistance increased \$9.6K; other general assistance increased \$9.4K; the town also modified its allocation of staff resources to welfare in 2022 to more accurately reflect the needs of the department. The welfare department receives outside relief from individuals and organizations to help defray the cost of assistance. In 2022, outside relief totaling \$30K came primarily from the Wentworth Trust. This revenue is recorded in the general fund as welfare reimbursements under Income from Departments. Factoring in outside relief, actual Welfare spending was \$24.7K over budget expectation for FY2022.

Human Services

- Actual expenses of \$105K represented 100% of the 2022 Human Services budget. Expenditures are used to fund local non-profit organizations that assist in helping Exeter residents in need. The local non-profits often work closely with the Town's welfare department.

Parks & Recreation

- Actual expenses of \$587K representing 92% of the 2022 budget. For comparison, the FY2021 budget was 96% spent at year-end.
 - Recreation expenses of \$371K were 95% of budget for this category. Staff turnover during 2022 led to wage and benefit spending \$18.3K below budget expectation for the year.
 - Parks expenses of \$216K were 86% of budget for this division. Similar to 2021, the Parks department continued to rely on contracted services during 2022. Transfers of \$26.5K from wage/benefit lines to Contract Services were made to accommodate the need to hire more outside contractors during the year. New hires were made in April and August, resulting in wage, tax and benefits costs below budget expectation by \$19K in 2022. Equipment and supply lines were slightly overspent by a cumulative total of \$3.4K.

Public Library

- Actual expenses of \$1.05M, representing 94% of the annual Library budget. Wage, tax and benefits costs were below budget expectation by \$71.5K for the year. Any unspent amount of the Library budget is turned back to the Library by the Town to pay for other Library expenditures. The Public Services budget was 100% requested by Library Administration during the year.

Debt Service

- General Fund Debt Service for capital projects in FY2022 was \$1.38M, an increase of \$11K over FY2021. The increase is attributable to the start of repayment on Salem Street Utility Improvements. The combined principal and interest payment for that project was \$96K in 2022. This increase was offset by year over year reductions of \$85K in debt service related to the Town's prior outstanding debt.

Capital Outlay/Leases

- Actual spending of \$229.9K, representing 91% of the annual 2022 budget for Capital Outlay. A final lease payment of \$22.8K on the 2017 backhoe was budgeted for FY2022 but in fact had been made in 2021.

Payroll Benefits & Taxes

- Actual spending of \$505.5K, representing 124% of the FY2022 budget. Employees electing health insurance buyouts were in excess of budget expectations by \$23.2K in 2022. This is attributable to employees changing their health election at renewal and to new employees who elect the buyout. Sick Leave Buyouts of \$77.2K also contributed to results. The General Fund is reimbursed for sick leave buyouts from the Sick Leave Trust.

General Fund Net Operating Income

- As a result of the revenue and expense activity detailed above, General Fund Net Operating Income at December 31, 2022 was \$1.61M, compared to \$1.88M at the end of 2021. The projected (unaudited) Tax Rate Setting Fund Balance at the end of 2022 was \$4.5M.

Warrant Article Appropriations

- Warrant articles paid from taxation totaling \$531K were approved by voters in March 2022. Of that amount, \$122K related to the three new union contracts signed in 2022. The associated expenses are captured in the General Fund operating results for 2022. Police Body Cameras (\$43K) were ultimately funded through a Department of Justice grant and processed through Fund 06, Police Grants. The remaining articles totaling \$366K, had actual expenses of \$332K (\$183K spent during FY2022; another \$149K encumbered at year-end).

TOWN OF EXETER – BVA REVENUE & EXPENDITURES 2022 VS 2021 (UNAUDITED)

- Warrant articles to be paid from fund balance totaling \$478K were also approved by voters in 2022. The majority of these expenditures had been made by year-end, with the exception of \$56K related to Raynes Barn Improvements that was encumbered. These amounts are shown separately below as they have no impact on net income for the year.

Warrant Article Appropriations from Fund Balance

Swasey Pky Expendable Trust	3,625	3,625	100%	
Snow/Ice Deficit Fund	50,000	50,000	100%	
Sick Leave Trust Fund	100,000	100,000	100%	
Raynes Barn Improvements	100,000	100,000	100%	\$56.3K encumbered
Park Improvements Fund	100,000	100,000	100%	
Highway Truck #9	71,801	71,801	100%	
Fire Dept Car #3	47,969	47,969	100%	
Town Hall Revolving Fund	5,000	5,000	100%	
Total Articles Voted from Fund Balance	\$ 478,395	\$ 478,395		

Water Fund Budget vs. Actual Revenue and Expenditures

Water Fund Revenue

- Water Fund Enterprise Operating Revenue was \$4.16M for 2022, representing 98% collection against budget and a 6% increase in revenues over FY2021. The increase in revenues is attributable in large part to the following line items:
 - Water Consumption Charges – \$3.4M collected, representing 97% of the FY2022 budget for this category, and an increase of \$203K over FY2021. FY2022 was the first full year during which the 2021 water rate increase was in effect.
 - Water Service Charges – \$646K collected, representing 101% of the FY2022 budget, and an increase of \$15K over FY2021.
 - Water Impact Fees – \$37.5K collected, representing 313% of the FY2022 budget, and an increase of \$27.8K over FY2021.
 - Other Water Fees - \$60K collected, representing 96% of the FY2022 budget, and a decline from FY2021 of \$23K.

Water Fund Expenses

- Water Fund Enterprise Operating Expenses were \$3.98M for FY2022, representing 94% of the budget. For comparison, Water Fund expenses in FY2021 were 88% of that year's budget. 2022 variances to budget are discussed below.
 - Water Administration – Actual spending of \$439.8K, representing 99% of the annual Administration budget. No notable budget to actual variances.
 - Water Billing – Actual spending of \$177K, representing 92% of the FY2022 Billing budget. Several administrative lines had spending below budget expectation for a total of \$8.5K. Part-time wages were also underspent by \$7.5K.
 - Water Distribution – Actual spending of \$778K, representing 87% of the 2022 budget. Staffing shortages within the department lead to wage and benefit spending \$62K (17%) below budget expectation for the year. Other spending within the Distribution budget was \$16K below budget expectation.
 - Water Treatment – Actual spending of \$827K, representing 98% of the 2022 budget. The department was down one full-time staff member for part of the year. As a result, spending on full-time wages was \$20K under budget and Overtime was \$26K over budget at year-end. Other notable spending variances include: Chemical – over budget \$12K; Equipment Maintenance – under budget 4.7K; Utilities – under budget \$8.7K; Software Equipment – under budget \$8.2K.
 - Water Fund Debt Service expense was \$1.32M in 2022, a \$60K increase over FY2021. First year principal and interest payments on Salem Street Utility Improvements of \$238K were offset to some extent by the retirement of debt related to the Waterline Replacement project. Retiring debt and decreases in interest payments from 2021 totaled \$178K.
 - Water Fund Capital Outlay – Actual spending of \$440.5K during the year, representing 80% of the budget for 2022. Another \$157K for vehicles and water system improvements was approved for encumbrance at year end which fully expended the Capital Outlay budget for 2022.

Water Fund Net Income

- Water Fund Net Operating Income was \$172K for 2022 compared to \$383K in 2021. Factoring in outstanding year-end encumbrances of \$160K, Water Fund Net Income would be \$12K. Many of the factors contributing to this result are discussed in detail above. Operating expenses, while below budget expectation by \$264K, were due in part to staffing shortages which continues to be a strain on the Water department. These results were offset by operating income below budget expectations by \$92K for 2022.
- The projected (unaudited) Unassigned Fund Balance for Water Fund at the end of 2022 was \$1.39M.

Sewer Fund Budget vs. Actual Revenues and Expenditures

Sewer Fund Revenue

- Total Sewer Fund Operating Revenue was \$8.95M for FY2022, representing 121% collection against budget, and a 30% increase in revenues over FY2021. It should be noted that a major contributor to this result was the Wastewater Treatment Facility State Aid Grant (SAG) of \$1.37M that the Town received in 2022. The State of New Hampshire resumed SAG funding to municipalities with wastewater facilities in 2022. Without SAG, Operating Revenue was \$7.56M which is a 10% increase over FY2021. Other factors contributing to the increase in revenue are noted below:
 - Sewer Impact Fees - \$63.4K collected, representing 288% of the FY2022 budget, an increase of \$38K over FY2021. Residential construction activity in multiple developments as well as the Academy led to these results.
 - Sewer Usage Charges – \$6.6M collected, representing 101% of the FY2022 budget, an increase of \$789K over FY2021. FY2022 was the first full year during which the 2021 sewer rate increase was in effect.
 - Sewer Septage Fees – \$270.5K collected, representing 120% of the FY2022 budget, an increase of \$28K over FY2021. Collection of septage fees began in FY2020 when the Town established a septage receiving station at the wastewater treatment facility. Collection of septage has been temporarily suspended as of December while operational improvements are made to the Town’s facilities.

Sewer Fund Expenses

- Sewer Fund Enterprise Operating Expenses were \$6.8M for FY2022, representing 92% of the 2022 annual budget. The FY2021 expense budget was 94% spent at year-end. As in 2021, the Sewer Department continued to struggle with staffing levels in 2022. Notable variances to budget are discussed below.
 - Sewer Administration – Actual spending of \$490K, representing 102% of the annual Administration budget. Wage, tax and benefits spending was \$4K higher than budget expectation for the year. These results were mitigated by savings within non-compensation lines such as education/training, conference rooms/meals, and legal.
 - Sewer Billing – Actual spending of \$173K, representing 92% of the Billing budget. Similar to Water Billing, several administrative lines had spending below budget expectation for a total of \$6.7K. Part-time wages were underspent by \$7.9K.
 - Sewer Collection – Actual spending of \$483.7K, representing 65% of the 2022 budget. As noted in Water Distribution above, staffing shortages related to shared employees resulted in wage and benefit spending \$137K below budget expectation. Several non-compensation budget lines totaling \$86K were also spent below budget expectation at the end of 2022.
 - Sewer Treatment – Actual spending of \$1.28M, representing 90% of the Treatment budget for 2022. Staffing turnover and a vacant position during the year lead to wage, tax and benefits spending at 82% of budget at year-end. Results for the year in several non-compensation budget lines were notable including: Electricity \$25K below budget; Equipment Maintenance \$18K below budget; Lab Testing \$27K below budget; Solids Handling \$22K over budget.
 - Sewer Fund Debt Service expense was \$4.3M in FY2022, an increase of \$227.5 over FY2021. Retirement of debt related to Sewer Line Replacement (\$102K in FY21) was replaced with first-year repayment on Sludge Removal and Salem Street Utility Construction (\$396K). Year over year reductions in interest payments on debt equaled \$67K.
 - Sewer Fund Capital Outlay – The 2022 budget for Capital Outlay was 34% (\$83K) spent at year-end. However, another \$169K had been approved for encumbrance at the end of FY2022 which brings total Capital Outlay spending for the year to 105% of budget.

TOWN OF EXETER – BVA REVENUE & EXPENDITURES 2022 VS 2021 (UNAUDITED)

Sewer Fund Net Income

- Sewer Fund Net Operating Income for 2022 was \$2.13M, compared to \$291.7K in 2021. Factoring in outstanding year-end encumbrances of \$269K, Sewer Fund Net Income would be \$1.763M. As noted in the introduction, state aid of \$1.37M in 2022 contributed heavily to these results. Spending results of \$568K below budget expectation certainly contributed to the healthy bottom line. However, if the state aid is removed from year-end results, Net Income in the Sewer Fund would be \$376K for FY2022.
- The projected (unaudited) Unassigned Fund Balance for Sewer Fund at the end of 2022 was \$5.08M.

Water/ Sewer Fund Accounts Receivable

- As noted in the Accounts Receivable Aging Analysis, variances in year over year results can be attributed to timing of the 4th quarter billing cycle. When the due date for 4th quarter collections is adjusted for timing, collection patterns for 2022 become more similar to 2021. It is also notable that accounts over 90 days outstanding continue to decline as a percentage of overall water/sewer receivables.

Revolving Funds - Budget vs. Actual Revenues and Expenses

Cable Television Revolving Fund (“CATV”)

- Total CATV Revenue was \$148K for FY2022, which is the same level of income as FY2021. CATV revenue is derived primarily from cable franchise fees. 50% of the cable franchise fees that the Town received in 2022 was allocated to CATV, and 50% to the General Fund.
- CATV Wages, Tax and Benefits – Actual expenses of \$112.8K, representing 101% of the annual compensation budget. Challenges with attracting and retaining part-time help have led to more hours on the part of full-time staff including overtime hours in some instances. Overall, Wages, taxes and benefits were down in 2021 \$5.4K from 2021.
- CATV General Expenses – Actual expenses of \$46K, representing 84% of the 2022 General Expenses budget and an increase of \$4K over 2021. General Expenses include costs to run channels 13, 22 and 98, contracted and legal services, capital outlay, internet services, software and equipment maintenance. Across the board spending on General Expense lines was held below budget expectations in an effort to minimize any budget deficit.
- For 2022, CATV had an operating deficit of \$10.8K, compared to a deficit of \$12K for 2021. As a result of the operating deficit, CATV fund balance was reduced to \$136.7K at year-end. If approved by voters in March, a greater amount of the annual cable franchise fee will be allocated to CATV for 2023 in order to remedy future operating deficits.

Recreation Revolving Fund

- Total Recreation Revolving Fund Revenue for 2022 was \$672K, compared to \$509K in FY2021. Revenue is generally broken into two categories, Programs and Impact Fees. Program revenue for 2022 was \$641.7K, representing 138% of the program revenue budget for the year. Revenue from Impact Fees was \$30K for 2022, versus \$18K in 2021. Strong participation in the Town’s summer adventure camp, sports, and other general programs has led to these results. Notable revenue contributions include the following:
 - Concession Stand – 175% or \$19K above budget.
 - Pool Program – 157% or \$23K above budget.
 - Program Revenue – 118% or \$58K above budget.
 - Special Events – 242% or \$60K above budget.
 - Sponsorship revenue continues to improve with collections of \$13K, representing 274% of the 2022 budget estimate.
- Recreation Revolving Fund Expenses are broken out between Wages, Taxes and Benefits, and General Expenses.
 - Wages, taxes and benefits were \$246.7K, representing 138% of the 2022 budget. Comparatively, compensation lines were 63% spent at year end in 2021. As noted in the December 2021 Finance report, 2021 was recovery year for Recreation. In 2022, the need for staffing continued to increase and the department was fully staffed as summer time activities returned to more normal participation patterns. In addition, because of the competition among employers for summer help, pay rates were increased to attract candidates.
 - General Expenses were \$351K, representing 176% of the FY2022 budget for this category, as compared to 91% for FY2021. General expenses support Recreation programing and events and include pool supplies/maintenance, utilities, marketing, and costs to run the various programs mentioned above. Notable General Expense overages are discussed below:

TOWN OF EXETER – BVA REVENUE & EXPENDITURES 2022 VS 2021 (UNAUDITED)

- Bank Card Fees – 150%, or \$3.5K above budget. Higher than anticipated use of credit cards by participants registering for programs.
- Pool Food Supplies – 161%, or \$7.9K above budget. An expanded concession stand menu was well received by pool goers and campers over the summer. Offset by healthy concession stand revenue noted above.
- Pool Maintenance – 146%, or \$5.5K above budget. Repairs to a water main early in the season; additional lockers for summer staff; increase in cleaning fees by outside contractor.
- Rec. Programs – 161%, or \$52K above budget. An increase in program offerings and cost of associated supplies drives the spending over budget. Purchase of kayak equipment in anticipation of starting a rental program. Purchase of several memorial benches. Offset by healthy program revenue noted above.
- Software Contract – 193%, or \$7.4K above budget. The result of software licensing requirements for participant medical record software. Greater Rec. program participation lead to an increase in licenses.
- Special Events - \$69K above budget. Primarily costs related to Powder Keg event. Parks & Rec. also brought back the Easter Egg Hunt and Halloween Parade in 2022. Offset by healthy events revenue noted above.
- Capital Outlay spending is broken into two categories. Capital outlays from the *Recreation Revolving Fund* were \$16.3K in 2022, representing 109% of the anticipated budget. Spending in this category was primarily on sporting and recreation equipment. Capital spending from *Recreation Impact Fees* was \$13.5K in 2022, representing 169% of budget. Spending related to Park St. Common landscaping.

Net Income: The Recreation Revolving Fund had net income of \$43.9K in 2022, compared to \$96K in 2021. Revenues in 2022 increased \$163K over 2021 while expenses increased \$215K. The result was net income below budget expectation by \$20.5K for the year. The unaudited Rec. Revolving fund balance at 12/31/22 was \$209.5K.

EMS Revolving Fund

- EMS Revolving Fund Revenue related to transport was \$627.3K for FY2022, representing 116% of the anticipated for revenues for the year. These results exceeded 2021 when transport revenue was \$540.4K, or 95% of budget. As discussed in the mid-year report, ambulance call volume increased in 2022 over 2021. This resulted in an increase in accounts billed of 44%.
- EMS Revolving Fund Expenses were \$360.7K in FY2022, representing 96% of the annual budget. Overall spending in 2022 was generally consistent with 2021 results, notable variances are detailed below.
 - Wages, Tax and Benefits were \$192.5K, representing 90% of the 2022 budget for the category, compared to \$174K or 86% in 2021. Overtime spending in 2022 was \$11K higher than 2021, and Retirement spending was \$5.4K higher year over year.
 - General Expenses were \$168K, representing 103% of the 2022 budget for the category, compared to \$190K or 109% in 2021. Spending above budget expectation on fuel (\$3K) and third-party collection services (\$4.5K) lead to results in 2022.
- 2022 EMS Revolving Fund Net Income was \$266.5K, versus \$175.8K in 2021, This result was before transfers out of \$178K to the General Fund in 2022. The EMS Fund transfers 95% of the Fund's balance to the General Fund each year. The unaudited EMS Revolving fund balance was \$276K at 12/31/22.

Town of Exeter

General Fund Operating Revenue (unaudited)

As of December 31, 2022 and 2021

Source	Current Year 2022 Budget vs Actual				Prior Year 2021 Budget vs Actual				Comparison of Actuals	
	2022 Budget	Actual Revenue 12/31/22	\$ Budget Variance Over /(Under)	Actual as a % of Budget	2021 Budget	Actual Revenue 12/31/21	\$ Budget Variance Over /(Under)	Actual as a % of Budget	2022 vs 2021 \$ Variance	2022 vs 2021 % Variance
Property Tax Revenue	\$ 12,857,962	\$ 13,146,622	\$ 288,660	102%	\$ 12,425,291	\$ 12,429,268	\$ 3,977	100%	\$ 717,354	.6%
Motor Vehicle Permit Fees	3,080,000	3,201,160	121,160	104%	3,080,000	3,225,709	145,709	105%	\$ (24,549)	-1%
Building Permits & Fees	400,000	297,458	(102,542)	74%	400,000	438,470	38,470	110%	\$ (141,012)	-32%
Other Permits and Fees	210,000	216,074	6,074	103%	210,000	219,424	9,424	104%	\$ (3,350)	-2%
State Revenue Sharing	-	93,127	93,127	0%	-	-	-		\$ 93,127	100%
Meals & Rooms Tax Revenue	1,125,948	1,416,148	290,200	126%	1,125,948	1,125,948	-	100%	\$ 290,200	26%
State Highway Block Grant	296,552	301,980	5,428	102%	296,552	296,477	(75)	100%	\$ 5,503	2%
FEMA	50,000	88,064	38,064	176%	67,016	127,199	60,183	190%	\$ (39,135)	-31%
Other State Grants/Reimbursements	66,390	20,645	(45,745)	31%	50,330	21,650	(28,680)	43%	\$ (1,005)	-5%
Income from Departments	1,061,500	1,060,671	(829)	100%	1,225,000	1,326,470	101,470	108%	\$ (265,799)	-20%
Sale of Town Property	-	-	-		-	-	-		-	
Interest Income	10,000	25,087	15,087	251%	10,000	11,307	1,307	113%	13,780	122%
Rental & Misc Revenues	16,000	84,413	68,413	528%	13,295	6,151	(7,144)	46%	78,262	1272%
Revenue Transfers In/Out	212,650	342,285	129,635	161%	187,650	274,485	86,835	146%	67,800	25%
Use of Fund Balance	1,000,000	1,000,000	-	100%	800,000	800,000	-	100%	\$ 200,000	25%
Total General Fund Operating Revenue	\$ 20,387,002	\$ 21,293,734	\$ 906,732	104%	\$ 19,891,082	\$ 20,302,558	\$ 411,476	102%	\$ 991,176	5%

Town of Exeter											
General Fund Operating Expenses (unaudited)											
As of December 31, 2022 and 2021											
Department	Current Year 2022 Budget vs Actual				Prior Year 2021 Budget vs Actual				Comparison of Actuals		
	2022 Budget	Actual Expenses 12/31/22	\$ Budget Variance Under / (Over)	% Spent	2021 Budget	Actual Expenses 12/31/21	\$ Budget Variance Under / (Over)	% Spent	2022 vs 2021 \$ Variance	2022 vs 2021 % Variance	
Total General Government	\$ 996,187	\$ 986,430	\$ 9,757	99%	\$ 935,476	\$ 933,204	\$ 2,272	100%	\$ 53,226	6%	
Total Finance	1,025,348	957,090	68,258	93%	983,295	958,218	25,077	97%	(1,128)	0%	
Total Planning & Building	568,675	507,480	61,195	89%	533,540	466,869	66,671	88%	40,611	9%	
Total Economic Development	153,114	150,432	2,682	98%	147,302	144,534	2,768	98%	5,898	4%	
Total Police	3,919,292	3,884,520	34,772	99%	3,781,444	3,503,290	278,154	93%	381,230	11%	
Total Fire	3,978,350	3,923,526	54,824	99%	3,903,592	3,698,682	204,910	95%	224,844	6%	
Total Public Works	5,721,020	5,183,884	537,136	91%	5,560,195	4,843,775	716,420	87%	340,109	7%	
Total Welfare	76,552	131,252	(54,700)	171%	73,120	95,861	(22,741)	131%	35,391	37%	
Total Human Services	105,105	105,105	-	100%	106,720	100,970	5,750	95%	4,135	4%	
Total Parks & Recreation	639,072	587,117	51,955	92%	580,176	559,078	21,098	96%	28,039	5%	
Total Other Culture/Recreation	34,000	31,325	2,675	92%	33,500	37,374	(3,874)	112%	(6,049)	-16%	
Total Library	1,124,643	1,124,643	-	100%	1,081,267	1,080,669	598	100%	43,974	4%	
Total Debt Service	1,385,502	1,379,475	6,027	100%	1,374,215	1,368,183	6,032	100%	11,292	1%	
Total Capital Outlay & Leases	253,658	229,879	23,779	91%	400,866	296,280	104,586	74%	(66,401)	-22%	
Payroll Benefits & Taxes	406,484	505,486	(99,002)	124%	396,374	338,576	57,797	85%	166,910	49%	
Total General Fund Operating Expenses	\$ 20,387,002	\$ 19,687,644	\$ 699,358	97%	\$ 19,891,082	\$ 18,425,563	\$ 1,465,518	93%	\$ 1,262,081	7%	
Net Operating Income/ (Deficit)	\$ -	\$ 1,606,090	\$ 1,606,090		\$ -	\$ 1,876,995	\$ 1,876,994		(270,905)	-14%	
(LESS) EOY Approved Encumbrances		\$ 329,516									
(LESS) Appropriations Voted from Taxation											
Police CBA	38,749										
Fire CBA	54,408										
SEIU CBA	29,145										
Police Body Cameras	42,846										
Fire Engine #5	82,355	72,363	9,992	88%							
Fire SCBA	59,064	51,272	7,792	87%							
DPW Asphalt Hotbox	59,481	46,475	13,006	78%							
Intersection Improvement Study	50,000	50,000	-	100%							
Facilities Condition Study	45,000	45,000	-	100%							
DPW Car #65	44,750	44,750	-	100%							
Bicycle/ Pedestrian Study	25,000	22,500	2,500	90%							
Total Appropriations Voted from Taxation	\$ 530,798	\$ 332,360	\$ 33,290								
Net Income/ (Deficit)		\$ 944,214									

Actual expense is part of Wages/Benefits in operating budget
Actual expense is part of Wages/Benefits in operating budget
Actual expense is part of Wages/Benefits in operating budget
Police Department received a grant in 2022 for this purchase
Purchase amount was an approved encumbrance at year-end
Purchase amount was an approved encumbrance at year-end
Purchase amount was an approved encumbrance at year-end
\$19.9K was an approved encumbrance at year-end

Town of Exeter
Analysis of Property Tax/Liens Receivable
As of December 31, 2022 and 2021

<u>Type</u>	<u>Bill Year</u>	Balance	Balance	<u>\$</u>	<u>%</u>
		Outstanding as of <u>12/31/22</u>	Outstanding as of <u>12/31/21</u>		
Lien	2009	\$ 403	\$ 403	\$ -	0%
Lien	2010	590	839	(249)	(30)%
Lien	2011	1,497	5,599	(4,102)	(73)%
Lien	2012	2,916	4,408	(1,492)	(34)%
Lien	2013	4,746	9,494	(4,748)	(50)%
Lien	2014	10,823	16,093	(5,270)	(33)%
Lien	2015	11,135	20,787	(9,652)	(46)%
Lien	2016	18,877	29,649	(10,772)	(36)%
Lien	2017	20,409	37,697	(17,288)	(46)%
Lien	2018	24,051	55,078	(31,027)	(56)%
Lien	2019	32,491	166,955	(134,464)	(81)%
Lien	2020	135,968	260,114	(124,146)	(48)%
Lien	2021	251,636	1,525,731	(1,274,095)	(84)%
	Subtotal	\$ 515,542	\$ 2,132,847	\$ (1,617,305)	(76)%
Tax	2022	\$ 3,487,466	\$ -	\$ 3,487,466	N/A
	Grand Total	\$ 4,003,008	\$ 2,132,847	\$ 1,870,161	88%

2022 property taxes were 94% collected as of 12/31/2022, compared with collections of 97% at 12/31/2021. As of 12/31/22, \$3.49M in 2022 property taxes billed remained outstanding. These results were due in large part to \$1.077M in property taxes due at 12/31/22 being paid shortly after the beginning of the new year. Had this amount been paid before year-end, the collection rate at 12/31/22 would have been 96%, and more in line with the previous year.

Town of Exeter

Sewer Fund Revenues & Expenses (unaudited)

As of December 31, 2022 and 2021

	2022 Budget vs Actual				2021 Budget vs Actual				Comparison of Actuals	
	2022 Budget	Actual Revenue 12/31/22	\$ Budget Variance Over/(Under)	% Collected	2021 Budget	Actual Revenue 12/31/21	\$ Budget Variance Over/(Under)	% Collected	2022 vs 2021 \$ Variance	2022 vs 2021 % Variance
Sewer Fund Revenues										
State Grant Revenue	\$ 10,000	\$ 1,386,978	\$ 1,376,978	13870%	\$ 15,690	\$ 4,496	\$ (11,194)	29%	\$ 1,382,482	0%
Sewer Fund Revenues	\$ 7,375,953	\$ 7,563,107	\$ 187,154	103%	\$ 6,999,674	\$ 6,894,320	\$ (105,354)	98%	\$ 668,787	10%
Total Sewer Fund Operating Revenues	\$ 7,385,953	\$ 8,950,085	\$ 1,564,132	121%	\$ 7,015,364	\$ 6,898,816	\$ (116,548)	98%	\$ 2,051,269	30%
	2022 Budget vs Actual				2021 Budget vs Actual				Comparison of Actuals	
	2022 Budget	Actual Expenses 12/31/22	\$ Budget Variance Under/(Over)	% Spent	2021 Budget	Actual Expenses 12/31/21	\$ Budget Variance Under/(Over)	% Spent	2022 vs 2021 \$ Variance	2022 vs 2021 % Variance
Sewer Fund Expenditures										
Sewer Administration Expense	\$ 477,909	\$ 489,504	\$ (11,595)	102%	\$ 463,039	\$ 458,074	\$ 4,965	99%	\$ 31,430	7%
Sewer Billing Expense	\$ 188,309	\$ 173,089	\$ 15,220	92%	\$ 167,922	\$ 168,947	\$ (1,025)	101%	\$ 4,142	2%
Sewer Collection Expense	\$ 742,007	\$ 483,785	\$ 258,222	65%	\$ 732,111	\$ 549,928	\$ 182,183	75%	\$ (66,143)	-12%
Sewer Treatment Expense	\$ 1,431,279	\$ 1,283,339	\$ 147,940	90%	\$ 1,330,179	\$ 1,255,558	\$ 74,621	94%	\$ 27,781	2%
Sewer Fund Debt Service Expense	\$ 4,305,495	\$ 4,305,495	\$ -	100%	\$ 4,106,782	\$ 4,077,933	\$ 28,849	99%	\$ 227,562	6%
Sewer Fund Capital Outlay Expense	\$ 240,954	\$ 83,074	\$ 157,880	34%	\$ 215,331	\$ 96,680	\$ 118,651	45%	\$ (13,606)	-14%
Total Sewer Fund Operating Expenses	\$ 7,385,953	\$ 6,818,286	\$ 567,667	92%	\$ 7,015,364	\$ 6,607,120	\$ 408,244	94%	\$ 211,166	3%
Net Operating Income/(Deficit)	\$ -	\$ 2,131,799	\$ 2,131,799		\$ -	\$ 291,696	\$ 291,696		\$ 1,840,103	631%
(LESS) EOY Approved Encumbrances		\$ 168,843								
(LESS) Appropriations Voted from Sewer Fees										
SEIU CBA	\$ 11,041									
Sewer Capacity Rehabilitation	\$ 200,000	\$ 200,000	\$ -							
Net Income/(Deficit)		\$ 1,762,956								

SEIU contract costs included in operations above \$198K was an approved encumbrance at year-end

Town of Exeter

Accounts Receivable Aging Analysis - Water & Sewer

As of December 31, 2022 and 2021

	<u>Current</u>	<u>31-60 Days</u>	<u>61-90 Days</u>	<u>Over 90 Days</u>	<u>Total</u>
As of 12/31/22	\$ 1,201,891	\$ (511)	\$ 37,977	\$ 95,398	\$ 1,334,755
Percent Outstanding	90%	0%	3%	7%	100%
As of 12/31/21	\$ 838,723	\$ 339,090	\$ 34,650	\$ 106,916	\$ 1,319,379
Percent Outstanding	64%	26%	3%	8%	100%
Increase/(Decrease)	\$ 363,168	\$ (339,601)	\$ 3,327	\$ (11,518)	\$ 15,376
% Increase/(Decrease)	43%	-100%	10%	-11%	1%

The increase in Current accounts receivable over 2021 is attributable to timing of the 2022 billing cycle. Utility bills for the 4th quarter of 2022 were due on January 3rd, 2023. Receivables as of 1/4/2023 were as follows and more in line with historical:

	<u>Current</u>	<u>31-60 Days</u>	<u>61-90 Days</u>	<u>Over 90 Days</u>	<u>Total</u>
As of 01/04/23	\$ 858,191	\$ 232,280	\$ 36,667	\$ 90,859	\$ 1,217,997
Percent Outstanding	70%	19%	3%	7%	100%

Town of Exeter

CATV Revolving Fund - Revenue & Expenses (unaudited)

As of December 31, 2022 and 2021

	2022 Budget vs Actual				2021 Budget vs Actual				Comparison of Actuals	
	2022 Budget	Actual 12/31/22	\$ Variance	% Variance	2021 Budget	Actual 12/31/21	\$ Variance	% Variance	2022 vs 2021 \$ Variance	2022 vs 2021 % Variance
CATV Revenues										
Cable Franchise Fees	\$ 130,000	\$ 147,639	\$ 17,639	114%	\$ 137,500	\$ 148,216	\$ 10,716	108%	\$ (577)	0%
Total CATV Revenues	\$ 130,000	\$ 147,999	\$ 17,999	114%	\$ 137,500	\$ 148,216	\$ 10,716	108%	\$ (217)	0%
CATV Expenses										
Wages, Taxes & Benefits	\$ 112,139	\$ 112,823	\$ (684)	101%	\$ 127,434	\$ 118,181	\$ 9,253	93%	\$ (5,358)	-5%
General Expenses	\$ 55,022	\$ 45,990	\$ 9,032	84%	\$ 74,550	\$ 42,001	\$ 32,549	56%	\$ 3,989	9%
Total CATV Expenses	\$ 167,161	\$ 158,813	\$ 8,348	95%	\$ 201,984	\$ 160,182	\$ 41,802	79%	\$ (1,369)	-1%
Net Income/(Deficit)	\$ (37,161)	\$ (10,814)	\$ 26,347	29%	\$ (64,484)	\$ (11,966)	\$ 52,518	19%	\$ 1,152	-10%

Town of Exeter
Recreation Revolving Fund Revenues & Expenses (unaudited)
As of December 31, 2022 and 2021

	2022 Budget vs Actual								2021 Budget vs Actual				Comparison of Actuals	
	2022 Budget	RR Fund Actuals	Impact Fees Actuals	Karen Wright Memorial Fund Actuals	Actual 12/31/22	\$ Variance	% Variance	2021 Budget	Actuals 12/31/21	\$ Variance	% Variance	2022 vs 2021 \$ Variance	2022 vs 2021 % Variance	
Total Rec. Revolving Revenue	\$ 466,000	\$ 641,730	\$ 30,009	\$ 2	\$ 671,741	\$ 205,741	144%	\$ 582,000	\$ 508,750	\$ (73,250)	87%	\$ 162,991	32%	
Wages, Taxes & Benefits	\$ 179,051	\$ 246,730	\$ -	\$ -	\$ 246,730	\$ (67,680)	138%	\$ 238,675	\$ 150,485	\$ 88,190	63%	\$ 96,245	64%	
General Expenses	\$ 199,450	\$ 351,152	\$ -	\$ -	\$ 351,152	\$ (151,702)	176%	\$ 273,525	\$ 249,333	\$ 24,192	91%	\$ 101,819	41%	
Capital Outlay	\$ 23,000	\$ 16,357	\$ 13,558	\$ -	\$ 29,915	\$ (6,915)	130%	\$ 16,000	\$ 12,610	\$ 3,390	79%	\$ 17,305	137%	
Total Rec. Revolving Expenses	\$ 401,501	\$ 614,239	\$ 13,558	\$ -	\$ 627,797	\$ (226,297)	156%	\$ 528,200	\$ 412,428	\$ 115,772	78%	\$ 215,369	52%	
Net Income/(Deficit)	\$ 64,500	\$ 27,491	\$ 16,451	\$ 2	\$ 43,944	\$ (20,556)	68%	\$ 53,800	\$ 96,322	\$ 42,522	179%	\$ (52,378)	-54%	

**Town of Exeter
Ambulance Revolving Fund - Revenues & Expenses (unaudited)
As of December 31, 2022 and 2021**

	2022 Budget vs Actual				2021 Budget vs Actual				Comparison of Actuals	
	2022 Budget	Actual 12/31/22	\$ Variance	% Variance	2021 Budget	Actual 12/31/21	\$ Variance	% Variance	\$ Variance	% Variance
Total EMS Revolving Revenues	\$ 540,000	\$ 627,298	\$ 87,298	116%	\$ 566,000	\$ 540,386	\$ (25,614)	95%	\$ 86,912	16%
Wages, Taxes & Benefits	\$ 213,131	\$ 192,499	\$ 20,633	90%	\$ 203,121	\$ 174,276	\$ 28,845	86%	\$ 18,223	10%
General Expenses	\$ 162,727	\$ 168,225	\$ (5,498)	103%	\$ 173,957	\$ 190,263	\$ (16,306)	109%	\$ (22,038)	-12%
Total EMS Revolving Expenses	\$ 375,858	\$ 360,724	\$ 15,134	96%	\$ 377,078	\$ 364,539	\$ 12,539	97%	\$ (3,815)	-1%
Net Income/(Deficit)	\$ 164,142	\$ 266,574	\$ 102,432		\$ 188,922	\$ 175,847	\$ (13,075)		\$ 90,727	52%

Community Power Update



TOWN OF EXETER

Planning and Building Department

10 FRONT STREET • EXETER, NH • 03833-3792 • (603) 778-0591 • FAX 772-4709

www.exeternh.gov

Date: March 14th, 2023
To: Russell Dean, Town Manager
From: Kristen Murphy, Conservation and Sustainability Planner
Re: Community Power Implementation

There is a substantial outreach campaign being implemented to educate residents about Exeter's Community Power program, but I felt it may also be helpful to share information with all Town staff and board members directly. The Committee members and I have put together an overview of Community Power in simple terms and have also included an attachment that further details the different programs and rates in hopes this could be shared with staff and board members. As always, I am available to help answer questions or to track down an answer I can't provide directly.

In March 2022, Exeter residents voted to authorize our participation in Community Power and join the Community Power Coalition of NH (CPCNH). Community Power Coalition of NH is a non-profit who purchases electricity on behalf of the participating towns, allowing them to shop for lower electricity rates, and giving us more control over where our electricity supply comes from.

In late March all of Exeter's Unitil customers will receive a Community Power notification letter in the mail from CPCNH. The letter will show the initial Community Power Granite Basic rate, the Unitil default rate, and have details for how you can opt out of Community Power to stay with Unitil's default rate. This letter will also have instructions for how to "opt up" to other Community Power plans that have a greater percentage of renewable energy at a higher rate. You will have until 30 days from receipt of the letter to opt out or opt up. You may also opt out at any time in the future. **For the rates of all plans and important dates please see the attachment.**

If you do nothing, you will automatically be enrolled in Community Power. You will still be billed through Unitil and aside from the lower initial rate, the only other difference you will see is a change in the power supplier listed on your bill. If you have questions about Community Power or this process, you can find more information at www.Exeter.communitypowernh.gov or by calling 1-866-603-POWR(7697).

Thank You.

enc ()

Exeter Community Power



KEY DATES AND EVENTS

DATE	EVENT
March 2022	Exeter Town Meeting Vote Approves Community Power Plan.
November 2022	Exeter Select Board chooses CPCNH for Energy Supplier Service.
January 2023	Exeter Select Board finalizes agreement with Community Power Coalition of NH (CPCNH) to purchase Exeter's electricity on the competitive market.
March 10 2023	CPCNH secures energy sources and sets electric rates
March 24-28 2023	CPCNH NOTICE WILL BE MAILED TO EXETER ELECTRIC CUSTOMERS INFORMING ABOUT RATES, OPT-OUT AND OPT-UP OPTIONS.
April 5 2023	PUBLIC INFORMATION MEETING: 7:00PM NOWAK ROOM TOWN OFFICE, AND ONLINE VIA ZOOM.
April 24-28 2023	DEADLINE TO OPT-OUT OR OPT UP (30 days after Notice); Customers of the Community Power default energy product can opt out anytime thereafter without penalty.
May 2023	Exeter Community Power Begins, lowering energy rates and offering higher renewable energy content.

COMMUNITY POWER ELECTRIC RATES (CPCNH) – APRIL 2023

SOURCE/PRODUCT	Renewable Content	\$ PER KWH ^{###}	Average Household Cost (Energy Supply Charge only) ^{###}	Savings over Utility Default Rate (%)
Existing Utility Default Rate	23%	\$0.259	\$ 156/month	0%
CPCNH – Granite Basic**	23%	\$0.158	\$ 95/month	39.2%
CPCNH -- Granite Plus	33%	\$0.162	\$ 97/month	37.8%
CPCNH -- Clean 50	50%	\$0.176	\$ 106/month	32.1%
CPCNH -- Clean 100	100%	\$0.209	\$ 125/month	19.9%

** Eligible Customers will be automatically enrolled in this plan unless they opt-out or opt-up

^{###} "Energy Supplier Service" charge; does not include Unital's delivery and related charges.

FOR MORE INFORMATION:

- www.communitypowernh.gov/exeter
- www.exeternh.gov/exetercommunitypower
- 1-866-603-POWR



**COMMUNITY
POWER COALITION
OF NEW HAMPSHIRE**
For communities, by communities.

Senior Resource Guide



EXETER SENIOR RESOURCE GUIDE

Guide to Age-Friendly Living in Exeter, NH



What's inside?

- Transportation
- Human Services
- Health & Wellness
- Food & Nutrition
- Housing
- Leisure & Education Activities
- Public Safety

Exeter's guide to age-friendly resources to help improve the quality of life for all.

Created by Exeter Parks and Recreation Department, an agency member of the Exeter Senior Council

Contents

Trip Link	4
COAST Bus Route 7 On Demand	5
Transportation Assistance for Seacoast Citizens - TASC	7
Discounted Taxi Ticket Program - Exeter Parks & Recreation	8
Exeter Human Services	9
ServiceLink - Aging & Disability Resource Center	10
Aspire Delivers (Errand/Grocery Delivery)	11
Exeter Hospital	12
Future in Sight - Vision and Eyesight	14
Alzheimer's, Dementia & Memory Care Facilities	15
ALDA-Association of Late-Deafened Adults	16
Senior Helpers	17
Rockingham Nutrition Meals on Wheels	18
Food Pantry Delivery	19
St. Vincent De Paul	20
Hannaford Free Dietitian	21
Exeter Community Fridge	22
Senior Living Options	23
Exeter Parks and Recreation	24
Exeter Senior Center	25
Exeter Public Library	26
Exeter YMCA	27
Exeter Adult Education	28
American Independence Museum	29
Senior Companion	30
Exeter Police & Fire Departments	31
REAP- Referral Education Assistance Prevention Program	32
Rockingham Visiting Nurse Assoc. & Hospice	33

Dial 211 to be connected, at no cost, to a trained information and referral specialist

Trip Link: Phone 603-834-6010 Website <https://communityrides.org/using-triplink>

COAST Bus Route 7 On Demand:

Phone 603-834-6010 Website <https://coastbus.org/routes/route-7>

Transportation Assistance for Seacoast Citizens - TASC:

Phone 603-926-9026 Website <https://www.tasc-rides.org/passengerinfo>

Discounted Taxi Ticket Program - Exeter Parks & Rec:

Phone 603-773-6151 Website www.exeternh.gov/recreation

Exeter Human Services: Phone 603-773-6116 Website <https://www.exeternh.gov/humanservices>

ServiceLink - Aging & Disability Resources:

Phone 603-334-6594 Website <https://www.servicelink.nh.gov/index.htm>

Exeter Hospital: Phone 603-778-7311 Website <https://www.exeterhospital.com/Services>

Alzheimer's, Dementia & Memory Care Facilities in New Hampshire:

Phone 888-595-9951

Website <https://www.alzheimersupport.com/memory-care/new-hampshire/>

ALDA-Association of Late-Deafened Adults:

Email ALDAseacoastNH@gmail.com Website <https://alda.org/about-alda/>

Rockingham Nutrition Meals on Wheels:

Phone 603-778-8196 Website <https://rockinghammealsonwheels.org/>

St. Vincent De Paul: Phone 603-772-9922 Website <https://www.svdpexeter.com/our-services/>

Hannaford Free Dietitian:

Phone (603)772-1783 Website <https://www.hannaford.com/health-wellness/dietitians>

Exeter Parks and Recreation: Phone 603-773-6151 Website <https://www.exeternh.gov/recreation>

Exeter Public Library: Phone 603-772-3101 Website: exeterpl.org

Exeter YMCA: Phone 603-642-3361 Website <https://www.sdymca.org/about-the-y>

Exeter Adult Education: Phone (603) 775-8457 Website <https://adulted.sau16.org/en-US>

Exeter Fire Department: Phone 603-772-1212 Website <https://www.exeternh.gov/fire>

Exeter Police Department: Phone 603-772-1212 Website <https://www.exeternh.gov/police>

Transportation

Trip Link

Office Hours: Monday - Friday, 8:00 AM – 5:00 PM

Overview of Service

Trip Link is a transportation call center that services the Seacoast. They manage ride requests for various transportation services in the area. These services include Community Rides, COAST, Ready Rides, Community Action Partnership of Strafford County, and Rockingham Nutrition Meals on Wheels. To reserve rides on any of these services, call Trip Link ahead of time. This resource also has an online common application to apply to ride on any of these services and more. To apply for transportation services online, all you have to do is fill out Trip Link's common application to determine what you are eligible for.

Important Information

- Sign up for the Services Announcements newsletter to stay up to date on all transportation services in the region
- The website has a searchable directory for all transportation options in their system. These include; bus, rail, shuttle services, volunteer driver programs, chair cars, agency/client transportation, taxi, limo, and airport shuttles
- Common Application Services
 - Community Rides
 - COAST's ADA Paratransit
 - COAST's Portsmouth Senior Transportation
 - COAST's Route 7 on Demand
 - Rockingham Nutrition Meals on Wheels' Senior Shuttle
 - Ready Rides
 - TASC
 - Strafford CAP's Senior Transportation Bus



Contact Information

Phone: 603-834-6010

Email: triplink@communityrides.org

Website: <https://communityrides.org/using-triplink>

COAST Bus Route 7 On Demand

Hours of Service: 9:30 AM – 5:15 PM

Days of Service: Monday, Tuesday, Wednesday, and Thursday

Overview of Service

The COAST bus service provides transportation for a small fee for NH Seacoast community members. The route has both designated, and non-designated stops on Route 108 from Newmarket to Exeter. Maps and stops are included on the following pages. Designated stops are the stops along the route that are indicated along the map. Non-designated stops may be anywhere within the shaded areas they service as requested by riders. To view a more interactive version of the map, please visit their website.

Important Information

- This is an “advance reservations only” service
- Trips may be reserved up to 2 weeks in advance
- To schedule a trip – call 603-834-6010
- You must call and schedule your trip before 5PM the **weekday** before you wish to ride
- Ride prices vary from \$1.50 - \$3.00 each time you board (designated v. non-designated stops)
- For detailed bus routes and more information visit their website linked below



Contact Information

Ride Scheduling: 603-834-6010, Customer Service : 743-5777, Option 1

Email: triplink@communityrides.org

<https://coastbus.org/routes/route>

COAST Bus Route 7 On Demand Maps and Routes - Designated Stops

Northbound

- ➔ Lincoln St. (Exeter Train Station)
- ➔ Lincoln / Front Sts.
- ➔ Linden St. (SSTA / YMCA)
- ➔ Linden St. (Deep Meadow Variety)
- ➔ Linden St. / Gary Ln.
- ➔ Linden St. (SSTA / YMCA)
- ➔ Front St. (Exeter Inn)
- ➔ Front / Elm Sts.
- ➔ Front St. (Exeter Bandstand)
- ➔ High / Pleasant Sts.
- ➔ Alumni Dr. (Exeter Hospital)
- ➔ Portsmouth Ave. / Alumni Dr. (Exeter Commons)
- ➔ Portsmouth Ave. (Osram Sylvania)
- ➔ Portsmouth Ave. (Hannaford)
- ➔ Portsmouth Ave. (Market Basket Plaza)
- ➔ Exeter Rd. (Newmarket Industrial Park)
- ➔ Exeter Rd. (McDonalds)
- ➔ Main St. (Newmarket Gazebo)

Southbound

- ➔ Main St. (Newmarket Gazebo)
- ➔ Elm St. / Nichols Ave.
- ➔ Beech St. Ext. / Elm St.
- ➔ Beech St. Ext. (Commons at Kent Place)
- ➔ Gerry Ave. (Gepetto's Pizza)
- ➔ Exeter Road / Bennett Way (Irving)
- ➔ Exeter Road / Lita Ln.
- ➔ Portsmouth Ave. (Market Basket Plaza)
- ➔ Portsmouth Ave. (Hannaford)
- ➔ Portsmouth Ave. (Osram Sylvania)
- ➔ Portsmouth Ave. / Alumni Dr.
- ➔ Alumni Dr. (Exeter Hospital)
- ➔ Portsmouth Ave. / Green Hill Road (Walgreens)
- ➔ Water St. / String Bridge (Exeter Bandstand)
- ➔ Water St. / Swazey Pkwy.
- ➔ Main St. (Phillips Exeter Academy)
- ➔ Main / Ash Sts. (Brad's Auto Body)
- ➔ Lincoln St. (Exeter Train Station)



Transportation Assistance for Seacoast Citizens (TASC)

Office Hours: Monday - Friday; 9:00AM – 5:00PM

Ride Service Hours: Based on volunteer availability and passenger needs

Overview of Service

TASC provides scheduled rides for those ages 55+ who are residents in Exeter and surrounding towns. Other adults with disabilities that prevent them from driving are also eligible. Prior to riding, you must register by calling the TASC office, or by using the common application offered by Trip Link, or completing a downloaded form on their website and mailing it to their office. After registering to be a passenger, you may request to schedule rides with this service to scheduled appointments such as doctor's appointments, trips to the grocery store, or other life needs. There is no charge for this service.

Important Information

- Masks required while riding
- To register through Trip Link: Fill out the common application and submit it online
- To register through TASC: Call 603-926-9026 for registration information.
- TASC requires a 7-day scheduling notice prior to the date of needed ride
- To cancel a ride, call at least 24 hours in advance
- No tips or other forms of payment can be accepted by volunteer drivers.

**Apply
using the
Common
Application
at triplink**

To Schedule a Ride

- Call (603) 926-9026 and provide the following information
- Name, address, and telephone number
- The full date, time, specific location (i.e. doctor's name and address) of the appointment, and an estimated length of time you'll be at your appointment or errand
- Notify if you need an extra stop and the specific location of the stop
- If you leave a voicemail, leave a detailed message. You may not receive a call back on the same day, nor does leaving a message guarantee a ride

Contact Information

Phone: 603-926-9026

Email: coordinator@tasc-rides.org

Website: <https://www.tasc-rides.org/passengerinfo>

Address

TASC
200 High Street
Hampton, NH 03842



Transportation

Exeter Parks and Recreation Discounted Taxi Ticket Program

Office Hours: Monday - Friday; 8:00AM – 4:30PM

Service Days: M-F, 6AM-6PM

Overview of Service

The Town of Exeter, through the Exeter Parks & Recreation Department, offers a discounted taxi ticket program through Academy Taxi. In this program, residents over the age of 60, or those with disabilities, may purchase a book of 20 vouchers for \$10. They can then use the vouchers towards payment of their taxi transportation. The program is 50% subsidized by the Town of Exeter.

Important Information

- For Age 60+ or persons with disabilities
- 20 vouchers cost \$10
- Not wheelchair accessible



To Purchase Tickets: Come to the Parks and Recreation Department at 32 Court Street and pay with cash, check, or credit card; or, send a self addressed envelope with a check made out to EPRD and we will send you a book of tickets.

Attn: Taxi Tickets
Exeter Parks & Recreation
32 Court Street
Exeter, NH 03833

To Schedule a Ride:

Call Academy Taxi 603-658-8294
(you must have the tickets before you schedule a ride).



Human Services

Exeter Human Services

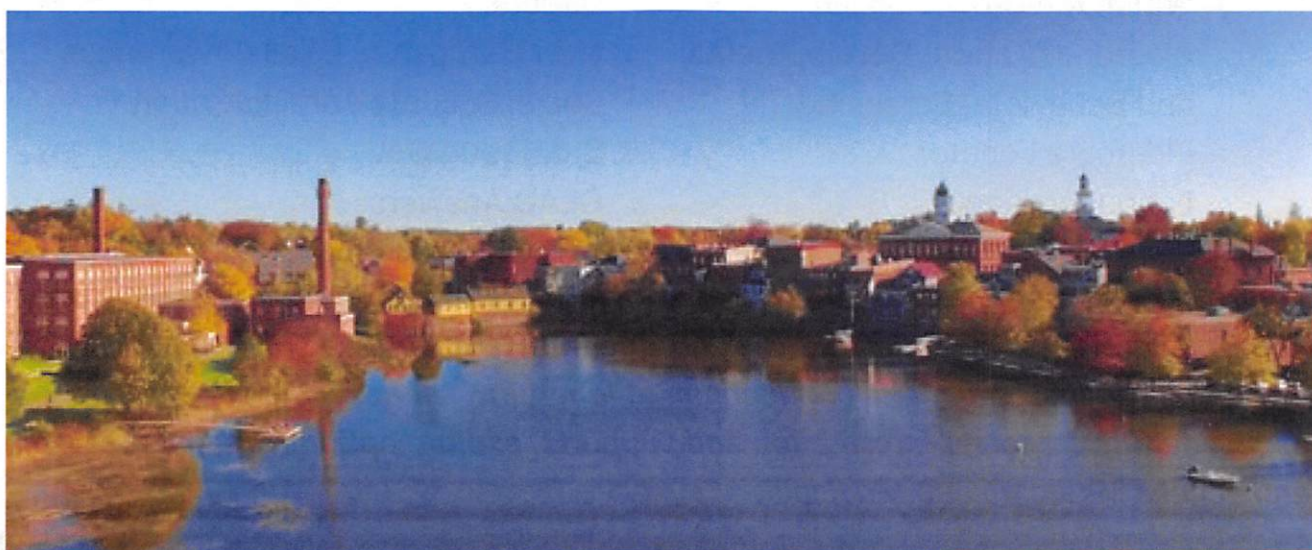
Hours: Meetings by appointment; Monday – Friday 8:00AM – 4:00PM

Overview of Service

The Exeter Human Services office connects the public to organizations that can provide relief if the Town is unable to provide the proper support. The website has links to local resources, but if you are interested in more detailed information on services and welfare, make an appointment.

Important Information on the Site

- 2022 Exeter Welfare Guidelines
- Emergency crisis assistance
- Web Links included:
 - NH Services Gateway
 - NH 211
 - Meals on Wheels



Contact Information - Pam McElroy

Phone: 603-773-6116

Email: pmcelroy@exeternh.gov

Website: <https://www.exeternh.gov/humanservices>

Address

10 Front Street
Exeter, NH 03833



Service Link: Aging and Disability Resource Center

Office Hours: Monday - Friday; 8:30AM – 4:30PM

Overview of Service

This website is a hub for resources centered around the topics of aging and disability. As a resource from the NH Department of Health and Human Services, ServiceLink helps to connect the community to long term services and supports. This website allows residents to explore options regarding aging and disability services offered.

- Administration for Community Living (ACL)
- AARP
- Benefits CheckUp
- Coping with the Cost of Care
- Watch Me Grow: Raising Awareness about Developmental and Behavioral Screening
- Eldercare Locator
- Language Line
- Local Initiatives Support Corporation
- Medicare Information
- Mid-State Regional Coordinating Council
- 2016 Mid-State Ride Resource Directory
- New Hampshire's Falls Awareness
- Social Security Administration
- StopFraud.Gov
- GLAD Answers

"ServiceLink is a program of the NH Department of Health and Human Services. Through contracts with local agencies around the state, ServiceLink helps individuals access and make connections to long term services and supports, access family caregiver information and supports, explore options and understand and access Medicare and Medicaid.

Contact Information

Phone: 603-334-6594

Email: tsmith@servicelinksc.org

Website: <https://www.servicelink.nh.gov/links/index.htm>

Errand Services



Aspire Delivers! Formerly Twin Rivers

Office Hours: Monday - Thursday; 9:00AM – 2:30PM

Overview of Service

Aspire Delivers is a FREE errand service for senior citizens and homebound individuals in need of support. Need a personal shopper to pick up your groceries or medicine? Let Aspire Delivers volunteers shop for and deliver your items - **free of charge!**

Aspire Delivers is a program of Aspire Living & Learning, a private, non-profit human service and educational organization, serving individuals in multiple states. We provide treatment and supports for people with intellectual and developmental disabilities, allowing them to live more fully and more independently in their communities.

What do Aspire Delivers' clients say about their services?

- "Would recommend you without hesitation" - Nancy A.
- "It gives us dignity, as we do not have to ask for the help of friends". - Terri G.
- "They're always timely, very willing, and get me anything I need. I'm disabled, so cannot get out. They're friendly...I could go on and on". - Judy G.
- "Very good job. A+ to you". - Roger P.
- "Laundry service is great, especially pick-up & drop-off factors. Very happy customer here!!". - Scott D.

Contact Information

Phone: 603-772-5991

Website: www.allinc.org

Exeter Hospital

*In case of an emergency, **DIAL 911***

Referral Line Hours: Monday - Friday; 8:30AM – 5:00PM **603-580-6668**

Overview of Service

The Exeter Hospital has a wide scope of care, allowing them to offer comprehensive health care services in breast health, birthing and reproductive medicine, cardiovascular, occupational and employee health, oncology and orthopedics. All the services they offer as well as their insurance list are listed on the next page. It is affiliated with Exeter Health Resources which consists of three operating affiliates; Exeter Hospital, Core Physicians, and Rockingham Visiting Nurse Association and Hospice.

Lab Information

Monday - Friday 7:00AM - 12:00PM and 1:00PM - 5:00PM; Saturdays 8:00AM - 12:00PM

- Walk-ins welcome, appointments not necessary
- Due to high demand, lab wait times may be higher than normal. Plan extra time for your visit.
- Located on the 1st floor of the Main Entrance (left after elevators)
- For any other questions, call 603-580-7440



Exeter Hospital Contact Information

Phone: 603-778-7311

Website: <https://www.exeterhospital.com/Home>

Address: 5 Alumni Drive, Exeter, NH 03833

Exeter Hospital

Affiliate Contact Information

Exeter Health Resources

5 Alumni Drive
Exeter, NH 03833
(603) 778-7311

Rockingham Visiting Nurse

Association & Hospice
137 Epping Road
Exeter, NH 03833
(603) 772-2981

Core Physicians LLC

7 Holland Way
Exeter, NH 03833
(603) 580-7939

Hospital Center Contact Information

Center for Cancer Care	(603)580-7336
Center for Occupational & Employee Health Clinic	(603)580-6635
Center for Orthopedics & Movement	(603)777-1000
Center for Reproductive Care	(603)773-6973
Center for Wound Healing	(603)580-7285
Central Scheduling	(603)580-6966
Community Relations	(603)580-7524
Advancement / Fundraising	(603)580-6262
Communication Tools & TTY Number	(603)580-7889
Emergency Department	(603)580-6110
Human Resources	(603)778-7311
Exeter Hospital Help Center	(603)580-6668
<u>Intensive Care Unit (1-833-ICU-EXTR)</u>	<u>(833)428-3987</u>
<u>Main Switchboard/Patient Rooms</u>	<u>(603)778-7311</u>
Media Line	(603)580-6642
Medical Records	(603)580-6228
Outpatient Lab Services	(603)580-7440
Patient Access (Admitting)	(603)580-6966
Patient Relations	(603)580-6913
Physical & Occupational Therapy	(603)580-7068
Exeter Hospital <i>PriceLine</i>	(603)580-7605
Radiology/Imaging Services	(603)580-6608
TTY Access	(603)580-7889
Volunteer Services	(603)580-6331

Vision & Eyesight - Future In Sight

Hours: Monday - Friday, 8:00AM-4:00PM

Overview of Service

Future In Sight is a nonprofit organization that is dedicated to transforming the lives of those who are blind and visually impaired. We provide a range of services in education, rehabilitation, and social services to infants and toddlers, children (3-21), adults, and seniors.

Services Can Include:

- Peer Support
- Occupational Therapy
- Low Vision Therapy
- Vision Rehabilitation Therapy
- Orientation and Mobility Therapy
- Education Services
- Technology Training
- Group Activities
- Transportation Services



Contact Information

Care Coordinators

Website: www.futureinsight.org

Email: services@futureinsight.org

Phone: 603-224-4039

Alzheimer's, Dementia, & Memory Care Facilities in New Hampshire

Hours: 24/7 Hotline and Website

Overview of Service

This site will help you to navigate the care of a loved one with memory difficulties. The hotline allows you to speak with a memory care advisor, and the site allows you to browse different options for care in New Hampshire and other states. The facilities on the site are specific to memory care. Many assisted living facilities and nursing homes offer help for residential and medical care that differs from memory care. This site directs families and individuals to care that is specific to an individual's needs.

Important Information

- Alzheimer's, Dementia, and Memory Care
- A 24/7 helpline is available to connect you with a memory care specialist
- 10 best memory care facilities in NH are listed at the bottom of the website's homepage
- At the bottom of the homepage, you can click on specific towns in NH to find what fits you
- The website has resources for care facilities in every state

Contact Information

Helpline for Memory Care Advisors : 888-595-9951

Exeter Center Phone : 888-595-9864

Website: <https://www.alzheimersupport.com/memory-care/new-hampshire/>

Association of Late-Deafened Adults - ALDA Seacoast NH

Overview of Service

ALDA targets support for those who are affected by hearing loss after spoken language acquisition. The website has resources for those experiencing hearing loss themselves, for family members, and support systems. ALDA strives to create a community of understanding and give those experiencing hearing loss a space to learn and cope through Chapters and Groups, virtual meetings and a yearly convention hosted by the national non-profit, all-volunteer organization as well as Facebook pages.

Additional Resources on the Site

- General information about hearing aids and cochlear implants
- Telecommunications
- Tips to better communication
- Federal Government agencies and programs
- Federal disability laws and advocacy
- Organizations and associations
- State commissions/agencies/offices
- Travel by air action guide

Contact Information

Phone: 815-200-9339 Voice TTY users, dial 711

Email: ALDAseacoastNH@gmail.com ; info@alda.org

Website: <https://alda.org/about-alda/>

Health & Wellness

In-Home Care

Overview of Service

Below are a few agencies for your review that provide in-home, non-medical care that may be helpful to you or someone you know. From handyman chores, running errands to transportation, these agencies are here to provide clients with excellent care.

1. Senior Helpers

a. 603-583-4580

b. <https://www.seniorhelpers.com/nh/se-new-hampshire/>

2. Visiting Angels

a. 603-583-4890

b. <https://www.visitingangels.com/>

3. Aging Excellence

a. 603-294-0119

b. <https://www.seniorsonthego.com/>





Rockingham Nutrition Meals on Wheels

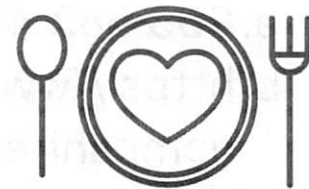
Office Hours: 8:00AM - 1:00PM

Overview of Service

Rockingham Nutrition Meals on Wheels offers food services to Rockingham County. The branch in Exeter is located in the Senior Center. This program offers a variety of healthy, well-balanced meals with the ability to accommodate for special dietary needs. Beyond meals, the program offers rides, wellness checks, resources for problem-solving in the home, tips to maintain independence, and support.

Important Information

- Services provided:
 - Home Delivery of Meals Monday - Friday
 - Luncheons Tuesdays & Thursdays at 11:45AM
 - Rides to luncheons, grocery shopping, pharmacies, & some medical appointments
- A donation of \$3.00 per meal is suggested, but not required
- Contributions for transportation are accepted, but not required.
- For more menus and information on luncheons and home delivery, visit their website or call
- For more information on rides only, please call 603-834-6010 (TripLink).



Address:

Exeter Senior Center
30 Court Street
Exeter, NH 03833

Contact Information

Exeter Center Meals Phone: 603-778-8196
Email: exeterareamealsonwheels@rnmow.org
Website: <https://rockinghammealsonwheels.org/>

Food Pantry Delivery Service *For Seniors*

Office Hours: 8:00AM - 1:00PM

Overview of Service

Could you use fresh produce, dairy, meat or personal care items? You may be eligible to have these items delivered to you once a week. Rockingham Nutrition Meals on Wheels and the Society of Saint Vincent de Paul Exeter partner together to bring low income residents of Exeter and Stratham that are 60 years old or above nutrition and personal care items.



Important Information

- Call SVdP Food Pantry at 603-772-9922 for information
- Qualified? Call 603-502-3629 to schedule a delivery
- 24-hour advance notice required
 - Deliveries take place on Mondays, Wednesdays & Fridays

Contact Information

Exeter Meals on Wheels: 603-778-8196

SVdP Exeter: 603-772-9922



St. Vincent De Paul Food Pantry

Food Pantry Hours: Monday, Wednesday, Friday 10:00AM - 12:00PM;
Monday Night 7:00PM - 8:00PM

Overview of Service

The Society of St. Vincent de Paul of Exeter provides services to low-income residents of Exeter, Stratham, Newfields, Brentwood, Kensington, and East Kingston. Services include emergency food provisions from their Food Pantry, financial assistance, food deliveries to housebound senior citizens, and more. You must register to be a client before utilizing these services. Clients can visit the Food Pantry and choose items from the shelves, including milk, butter, eggs, produce, bread, meat, non-perishable foods, and personal hygiene items.

Important Information

- Deliveries to housebound senior citizens at 277 Water Street and Meeting Place are made once a month, call to register and for exact times and dates
- Call (603) 772-9922, or visit the Center for more information about becoming a client
- Although the main service is the Food Pantry, SVdP also offers:
 - Senior home delivery service
 - Dental services
 - Healthcare
 - Homeless assistance
 - Medicaid enrollment
 - Fuel assistance
 - Financial assistance



Contact Information

Exeter Center Phone: 603-772-9922

Email: svdp@svdpexeter.com

Website: <https://www.svdpeheter.com/>

Address

53 Lincoln St.
Exeter, NH 03833



Hannaford Dietitian

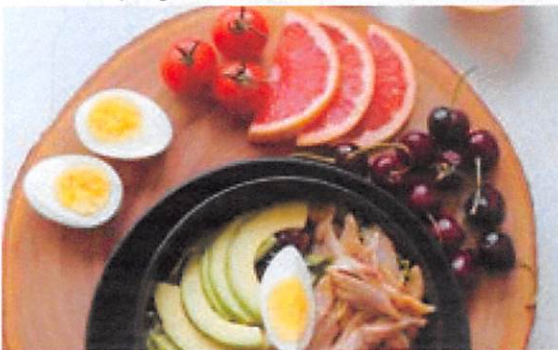
Hours: Monday, Wednesday, Friday 10:00AM - 12:00PM

Overview of Service

Hannaford offers free nutrition advice from a registered dietitian on-site. This informative resource teaches anyone in need about healthy foods and eating right. In-store demos give the opportunity to learn about how to prepare healthy food options and are offered regularly. Healthy recipes and nutrition handouts are also available from this resource. This free service is offered by Hannaford to help the community navigate the latest nutrition trends and products, or navigate concerns about diabetes, heart health, food allergies, or other nutrition needs!

Important Information

- Email Diana Robinson, RDN, or visit her in-store for...
 - Healthy recipes
 - Nutrition handouts
 - Monthly in-store demo schedule
 - Other questions
- Free nutrition classes are run online at Eventbrite, and are linked on the Hannaford webpage



Address

141 Portsmouth Avenue
Exeter, NH 03833

Contact Information

Exeter Location Phone: 603-772-1783

Email: diana.robinson@hannaford.com

Website: <https://www.hannaford.com/health-wellness/dietitians/free-classes-demos-nh>

Food & Nutrition

Exeter Community Fridge

Hours: 24/7 Days: 365 days/year

Overview of Service

- The community fridge is an outdoor refrigerator stocked with donated items. The refrigerator is accessible 24/7 to anyone.
- No questions asked. There's no paperwork to fill out. Food in the fridge is free.
- Volunteers help to stock, clean, and maintain the Fridge.
- Local restaurants, farms, grocers, and neighbors donate fresh food items that give soon-to-be-wasted food a second chance.
- The Fridge reduces food waste, reduces food insecurity, & brings neighbors together to support each other and help combat measurable health disparities.



Located at the YMCA - 56 Linden Street, Exeter NH
For more info email: Exeterfridge@gmail.com
Find us on Facebook @ExeterCommunityFridge
Cash donations accepted and can be made by emailing us!



Age Friendly Living Options

RiverWoods Exeter

Attributes: Independent living, assisted living,
memory support, and nursing care

Phone: 603-772-4700

Website: <https://riverwoodsrc.org/>

Address: 7 RiverWoods Drive, Exeter, NH 03833

Genesis Langdon Place

Attributes: Independent living, assisted living, and rehabilitation

Phone: 603-772-5251

Website: <https://www.genesishcc.com/langdonplaceexeter>

Address: 17 Hampton Road, Exeter, NH 03833

277 Water Street

Attributes: Independent living, affordable

Phone: 978-835-6982

Email: jill@exeterhousingauthority.org

Address: 277 Water Street, Exeter, NH 03833

Sterling Hill at Exeter Condominium

Attributes: Independent living, affordable

Phone: 603-778-6300

Email: info@cpmanagement.com

Address: 11 Court Street, Exeter, NH 03833

Other 55+ Communities

River Run - (603) 207-4182

Ray Farm Exeter

Exeter River MHP Co-Op - (603) 778-0865

Programs



Exeter Parks and Recreation

Office Hours: Monday - Friday; 8:15AM – 4:15PM

Overview of Service

The Exeter Parks and Recreation Department offers programs for all ages throughout the year. There are a variety of programs offered, so whether you are interested in staying active, arts & crafts, socializing, traveling, or just being involved in your community, there is something for you!

Programs & Activities

- Zumba
- Yoga
- Chair Yoga
- Senior Luncheons
- Walking groups
- Pickleball
- Day Trips
- ...and more!



Important Information

- Keep an eye on the town website and our facebook page for upcoming programs and events
- Look out for the quarterly age-friendly activity brochure to find out what's happening now
- Many trips fill up fast, so be sure to register ASAP
- Email dtovey@exeternh.gov to be added to the email list

Contact Information

Office Phone: 603-773-6151

Website: <https://www.exeternh.gov/recreation>

Address:

32 Court Street
Exeter, NH 03833

Programs



Exeter Senior Center

Office Hours: Monday - Friday; 8:30AM – 4:30PM

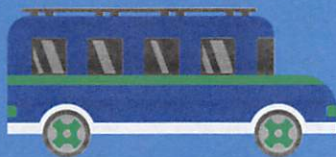
Overview of Service

The Exeter Senior Center offers a variety of activities during the week for those age 55+. Bingo, crafts, exercise classes, and bridge games are just some of the activities they host. They are also the location for Exeter Meals on Wheels, hosting luncheons, and helping to facilitate transportation.



Important Information

- Masks strongly recommended for all patrons and staff
- Activities typically start at 10:30AM prior to luncheons Tuesday & Thursday
- Partner with Rockingham Meals on Wheels to serve the Exeter area
- Available to rent out



Address:

Exeter Senior Center
30 Court Street
Exeter, NH 03833

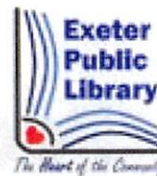
Contact Information

Meals on Wheels Phone: 603-778-8196

Facility Use Phone: 603-773-6151

Website: <https://www.exeternh.gov/seniorcenter/senior-center>

Programs & Services



Exeter Public Library



Hours: Monday - Thursday 9 AM - 8 PM
Friday 9 AM - 5 PM
Saturday 9 AM - 5 PM
Summer Saturdays 9 AM - 1 PM



Overview of Service

Exeter Public Library serves as the information hub of the greater Exeter community. The Library's newly renovated space has beautiful views of the river and downtown Exeter. In 2021, Library patrons saved over 2 million dollars utilizing the library, so come on in or sign up online for your card today to start saving. Open six days a week, the Library is here to help you with all of your information needs.

Library Services for Seniors:

- One-on-One Technology help with Technology Librarian
- Outreach Book Talk Programs visiting local Senior Living & Retirement Communities
- Museum Passes for free or reduced admission to Museums, Aquariums and Gardens in NH, ME & MA
- Check out BluRay & DVD Players, Projector, Telescope, Puzzles, Games, CD Player, Video Games, Ukulele, Cake Pans & more...
- 2 In-House Electronic Magnifiers for Low-Vision Reading
- 2 Book Groups for Adults
- 2 Knitters Groups (Crocheters welcome!)
- Monthly Art Exhibits
- Monthly Crafts for all ages
- Birdwatching Station
- Concert Series Highlighting Local Musicians
- Large Print Book Collection with over 3,000 titles
- Digital eBooks, Audiobooks, Movie & TV Services
- Genealogy and Historical Research Room
- Access to Local and National Newspapers
- Digital and Print Magazine Collections
- Access to Printers, Scanners & Laptops
- Hosts Free Tax Help with NH AARP February - April
- Free Wi-Fi



Contact Information

Phone: 603-772-3101

Website: exeterpl.org

Email: exeterplref@gmail.com

Address:

4 Chestnut St.
Exeter, NH 03833



Exeter YMCA

Facility Hours: Monday – Thursday; 5:00 AM – 8:00 PM
Friday: 5:00 AM – 7:00 PM
Saturday: 7:00 AM – 2:00 PM
Sunday: 8:00 AM – 1:00 PM

Overview of Service

The Exeter Area YMCA offers programs and activities for all ages and abilities to promote a healthy and active lifestyle. For active seniors, they offer programs, like Walk with Ease, Strength & Balance, Yoga and Pickleball among others. They regularly host on-site luncheon seminars featuring various topics related to your health and wellness. The Y offers a number of membership packages for seniors, adults and families and youth. Shorter term memberships are available, contact the Y for the latest rates and membership promotions. The Y also offers financial assistance programs for those in need.

Important Information

- Senior rates and Senior Couples rates
- Family, Adult and Youth Memberships
- Apply on-line or in person

Facility Amenities:

- Full gymnasium with Indoor Track
- Wellness Center (Cardio/weights)
- 3 Group Exercise Studios
- Locker rooms with rentals
- Child watch
- Community room (seminars/events)



Contact Information

Phone: 603-642-3361

Website: <https://www.sdymca.org/about-the-y>

Address:

56 Linden Street
Exeter, NH 03833



Exeter Adult Education

Office Hours: Monday - Friday; 8:30AM – 4:00PM

Overview of Service

The Exeter Adult Education programs strives to help adults develop their skills and enrich their lives. They offer classes for basic skills and enrichment courses. Basic skills include reading, writing, and math. Enrichment courses have many options in the areas of computer technology, cooking, health & wellness, home & craft, languages, and personal or professional development. The courses run on a semester schedule, with most curriculum offered during Fall and Spring semesters.

Important Information

- English and HiSET classes run all year round
- Enrichment courses and adult diploma classes only run during the Fall and Spring semesters
- Day and evening classes are available
- BASIC SKILLS (reading, writing, math), HiSET preparation and ESL (English for Speakers of Other Languages) classes are FREE.

Programs Offered

- Basic reading
- Writing & math instruction
- HiSET® preparation & testing
- Adult high school diploma
- English language learning
- Career and college transitions
- Enrichment/continuing education



Contact Information

Phone: (603) 775-8457

Email: exeteradulted@sau16.org

Website: <https://adulted.sau16.org/en-US>

Address:

30 Linden Street
Exeter, NH 03833

American Independence Museum

Open: May - November
Hours: Wed - Sat, 10 am - 4pm

About

Founded in 1991 with the strength and guidance of the Society of the Cincinnati in the State of New Hampshire, the Exeter Community and State of New Hampshire, the American Independence Museum celebrates what it took to create the freedoms that Americans continue to enjoy today. Located in Exeter, New Hampshire's Revolutionary War Capital, the Museum serves residents, schoolchildren and area visitors by making our past relevant and fun. We want to encourage people to appreciate all who fought for our freedom and continue to fight for it. We believe we can learn from the past and apply it to the future.

Mission

To engage, educate and excite people of all ages, to understand and celebrate the American struggle for freedom and self-governance and to preserve and share our buildings, grounds and collection so they will be an inspiration for generations to come.

Vision

All people inspired to civic engagement.

Our Values are centered on Inclusiveness, Discovery , Innovation , Accountability and Integrity.



Programs Offered

- **Adult Traveling Trunk:** highlights the various ways in which everyday people were civically engaged during the American Revolution.
 - Sensory experiences
 - Singing
 - Writing, brain puzzles
 - Fine motor skill use (spinning wool)
- **Senior discounts on tours**
- **Free admission for veterans and their family**
- **Revolutionary Story Time (digital)**

Contact Information

Phone: (603) 772-2622

Email: info@independencemuseum.org

Website: www.independencemuseum.org

Address:

1 Governor's Lane
Exeter, NH 03833



Senior Companion Program of New Hampshire

Open: May - November
Hours: Wed - Sat, 10 am - 4pm

About

Whether you want to go out, or just stay in, our Senior Companions are here to help! Senior Companion is a statewide program designed to help isolated seniors develop relationships which encourage independence and help improve the quality of their lives. This free federally funded program is designed for seniors ages 55 and older who may be isolated due to physical or emotional ailments. Senior Companions provides weekly companionship with the goal of keeping people in their own homes as long as possible.

We Provide:

- Long term companionship
- Friendly weekly visits
- Assistance with errands
- Accompaniment to social events/outings
- Encouragement to remain active and stay independent
- Participate in hobbies
- Providing information about community resources as needed
- Respite care for family caregivers

Volunteer With Us:

- Adults 55+
- Assist participants with assigned activities mutually agreed upon
- Monthly trainings to continually improve your skills and knowledge
- Receive a tax-free STIPEND and mileage reimbursement that does NOT affect government benefits

Contact Information

Contact Information
Phone: 1-800-856-5525

website: <https://www.bm-cap.org/senior-companion>

Address:

2 Industrial Park Dr.
Concord, NH



Police and Fire Business Line Hours: Monday - Friday 8:00AM - 4:00PM

In case of an emergency, DIAL 911

Exeter Fire Department

Overview of Service

The Exeter Fire Department website provides resources for emergency management, emergency alert system, the fire inspection program, and other notes to the public. Emergency management provides information to the community about how to reduce risks and be prepared for emergency situations. To read more about these topics, visit their website linked below.

Contact Information

Phone: 603-772-1212

Website: <https://www.exeternh.gov/fire>

Address

20 Court Street
Exeter, NH 03833

Exeter Police Department

Overview of Service

The Exeter Police Department offers services such as animal control, school resource officers, RAVE mobile safety, safety seat installations, live scan fingerprinting, pedestrian and bike safety, assistance for individuals with special needs or Alzheimer's, and more. The Police Department also lays out all town ordinances for community viewing. For more information, visit the website.

Contact Information

Phone: 603-772-1212

Website: <https://www.exeternh.gov/police>

Address

20 Court Street
Exeter, NH 03833

Programs

Hours: Monday-Friday 8-4

REAP - Referral Education Assistance Prevention Program

Overview of Service

The Referral Education Assistance & Prevention (REAP) program was established to support older adults over 60, their care partners and the professionals who support them in the community to maintain and improve quality of life and support independence. The REAP program is available to help with mental health concerns, substance abuse, grief, isolation, caregiving, and cognitive problems in older adults living in New Hampshire.

The REAP Program, provides prevention education, referrals, support and related services to assist eligible individuals with concerns that impact quality of life.

There is no charge for REAP services. Services are funded by support from NH Housing and the State of NH.

Contact Information

REAP Referral Line 603-957-5913

Website: <https://smhc-nh.org/our-services/older-adult-services-reap/>

Rockingham Visiting Nurse Association & Hospice



Overview of Service

Rockingham Visiting Nurse Association & Hospice is a community-based, non-profit Home Health agency that serves the adult population of Rockingham County as well as the communities of Barrington, Durham and Lee, NH. As an Exeter Health Resource, our agency is able to provide you and your family with the highest quality home care, community outreach programs and services.

How to Contact

Our Centralized Intake Department is open Monday through Friday from 8:00 a.m. to 5:00 p.m. and 8:00 a.m. to 4:00 p.m. on weekends to answer questions that you may have about home health services for you or a loved one. We also provide 24-hour on-call nursing coverage to handle necessary patient and referral calls.

Please call us for further information, to make a referral, or to inquire about volunteer opportunities or donating to our agency, at 1-800-540-2981.

Our agency is certified by Medicare, and licensed by the State of New Hampshire.

Rockingham VNA & Hospice is also a member of the following:

- Visiting Nurse Association of America
- National Hospice & Palliative Care Organization
- New Hampshire Hospice and Palliative Care Organization

Seasonal Wage Rates – Parks/Recreation



EXETER PARKS & RECREATION

32 COURT STREET • EXETER, NH • 03833 • (603) 773-6151 • www.exeternh.gov



TOWN OF EXETER MEMORANDUM

TO: Russ Dean, Town Manager
CC: Melissa Roy, Assistant Town Manager/HR Director
FROM: Greg Bisson, Director of Parks and Recreation
RE: Seasonal Pay Rates
DATE: 03/20/2023

Exeter Parks and Recreation wants to inform the Select Board of our continued efforts to staff our seasonal positions and compete with other agencies and businesses. Unlike full-time positions, no benefits are associated with these seasonal positions, making maintaining a competitive pay scale essential. This becomes challenging while striving to keep programs and admissions affordable for our residents and patrons. We have had to raise salaries for all seasonal positions to attract employees to work for the Department, especially when other organizations in Town and private corporations continue to battle for employees. With quality staff, our programs, camps, and facilities will be able to operate at the highest quality and capacity. We are here to break down each section of our seasonal pay scales and explain the justification for each.

Concession Stand:

Concession is one of the hardest positions to fill. This not-so-glamorous job is usually filled by 15, 16, and 17-year-olds. We need to adjust this pay scale to attract hardworking employees better. Historically, this has been one of the lowest-paid seasonal positions. Responsibilities include taking admission to the pool, selling season passes, scooping ice cream, serving hot food such as pizza and pretzels, and cleaning. Starting at \$12 may sound great for a young teen, but when we are competing with McDonald's, Hannaford, and Market Basket, we often need to catch up as they start anywhere from \$13-\$15 per hour. Our Concession Manager and Assistant Manager have even more responsibility in creating a schedule while managing the staff, conducting staff training, and dealing with customer complaints. A Concession Manager tends to be 18 or above. Starting at \$15 does not attract these types of employees. We are raising the starting rate of our Concession Attendant to \$14 and our Manager to \$18 in hopes of filling all the open spots. Raising prices on food can often negate this but, in turn, reduce the amount of food sold. This will eat into our already thin profit margin. We need 10-12 staff to meet all the shifts, and we presently have several positions still open.

Pool:

There is currently a national lifeguard shortage. Ramifications of Covid have affected this position the hardest. We adjusted our payscale last year, which brought in some great candidates. We positioned ourselves to offer free training as David Tovey, Assistant Director, became a Certified Lifeguard Trainer. The cost of becoming a lifeguard has become such a financial burden that most teens and college students shy away from becoming a lifeguard. We have reimbursed their training for the last five years, but most facilities also offer this, so commitment comes down to pay rate and hours. We adjusted our lifeguard's

pay rates in 2022 to \$14 to start and \$18 for the Lifeguard Manager last year, only to be outcompeted by other organizations such as the Rye Beach Club, Portsmouth Pool, and PEA Aquatics. We are adjusting our pay rates again, with lifeguards starting at \$16 and Lifeguard Managers starting at \$20 per hour, which is still lower than PEA and other private organizations. We need 13-15 lifeguards to properly staff the pool and swim lessons. Raising fees and rates is always a challenge to cover these increased costs while keeping programs and facilities affordable, but as you already know, the Pool loses money each year. We need 13-15 lifeguards to properly staff the pool and presently have several positions still open.

Summer Camp:

There is a shortage of childcare and summer camp workers. Attracting qualified staff is always a challenge. Pre-Covid, we had a steady line of what we called “legacies”. These are former campers that always wanted to work at summer camp. Since Covid, we have struggled to bring those legacies back. Three main factors are attributed to this. 1.) Our payscale needed to be higher, 2.) There is a lot of responsibility for watching children, and 3.) This is a seasonal job. They can accept jobs offering year-round part-time employment. We adjusted pay in 2022 only to realize we were still competing with the private sector. Our staff are teachers and college students, with a few high schoolers as CITs. Still, in this job market, they can find employment with Target, Amazon, and other large corporations that pay more and require little responsibility. Keeping summer camp affordable is our number one goal. We raised the rates three years ago to cover Covid expenses and, unfortunately, haven’t been able to reduce them since due to this increased cost for staff. The good news is, we are still one of the least expensive options on the seacoast for summer camp. Our consistent battle to maintain a quality camp always hinges on the quality staff we can attract. We can not compete with the private sector, but we will offer an enjoyable, rewarding experience that will provide skills for future employment. We will elevate the pay for all positions \$1 per hour. We will adjust our camp staff again, starting from CIT to Camp Director. We need 30-35 staff to staff the camp fully and currently have several camp counselor positions open.

Referees/Gym Supervisor:

Referees and Umpires are almost impossible to recruit. There have been too many incidents around the country that show the “abuse” these officials receive. It is no different here in Exeter. Referees and Umpires are often yelled at and ridiculed. Basketball officials are hard to come by. We can not afford a Patched Referee, as they command anywhere from \$50-75 per game. We rely on high schoolers that have a passion for sports. This is not an easy job. Exeter offers \$25 per game and still struggles to attract quality employees.

The same can be said for our Gym Supervisors. The school requires us to have a responsible employee to monitor the program. Their primary responsibility is putting out sports equipment, monitoring gym equipment and the hallways to protect school property, and ensuring the gym is open at night and on the weekends. The shifts are short, so few people are interested in applying for these jobs. We would not have the capacity to staff it with our full-time employees.

Attached is the current pay scale for all Parks and Recreation seasonal employees.

Respectfully Yours,

Greg Bisson

Director Exeter Parks and Recreation

Seasonal Temp Staff	1st	2nd	3rd	4th	5th	6th	7th	8th
Camp Staff								
22-Camp Director	\$22.00	\$22.50	\$23.00	\$23.50	\$24.00	\$24.50	\$25.00	\$25.50
23-Camp Director	\$23.00	\$23.50	\$24.00	\$24.50	\$25.00	\$25.50	\$26.00	\$26.50
22-Assistant Director	\$20.00	\$20.50	\$21.00	\$21.50	\$22.00	\$22.50	\$23.00	\$23.50
23-Assistant Director	\$21.50	\$22.00	\$22.50	\$23.00	\$23.50	\$24.00	\$24.50	\$25.00
22Camp Coordinator	\$18.00	\$18.50	\$19.00	\$19.50	\$20.00	\$20.50	\$21.00	\$21.50
23 Camp Coordinator	\$19.00	\$19.50	\$20.00	\$20.50	\$21.00	\$21.50	\$22.00	\$22.50
22 Head Counselor	\$16.00	\$16.50	\$17.00	\$17.50	\$18.00	\$18.50	\$19.00	\$19.50
23 Head Counselor	\$17.00	\$17.50	\$18.00	\$18.50	\$19.00	\$19.50	\$20.00	\$20.50
22 Camp Counselor	\$14.00	\$14.50	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50
23 Camp Counselor	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50	\$18.00	\$18.50
22 CIT	\$12.00	\$12.50	\$13.00	\$13.50	\$14.00	\$14.50	\$15.00	\$15.50
23 CIT	\$13.00	\$13.50	\$14.00	\$14.50	\$15.00	\$15.50	\$16.00	\$16.50
Pool								\$0.50
22 Manager-Lifeguard	\$18.00	\$18.50	\$19.00	\$19.50	\$20.00	\$20.50	\$21.00	\$21.50
23 Manager- Lifeguard	\$20.00	\$20.50	\$21.00	\$21.50	\$22.00	\$22.50	\$23.00	\$23.50
22- Swim Instructor Coordinator	\$23.00	\$23.50	\$24.00	\$24.50	\$25.00	\$25.50	\$26.00	\$26.50
23- Swim Instructor Coordinator	\$23.00	\$23.50	\$24.00	\$24.50	\$25.00	\$25.50	\$26.00	\$26.50
22 Lifeguard (non WSI)	\$14.00	\$14.50	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50
23 Lifeguard (non WSI)	\$16.00	\$16.50	\$17.00	\$17.50	\$18.00	\$18.50	\$19.00	\$19.50
22 Lifeguard (WSI)	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50	\$18.00	\$18.50
23 Lifeguard (WSI)	\$17.00	\$17.50	\$18.00	\$18.50	\$19.00	\$19.50	\$20.00	\$20.50
22 Aquatics Instructor	\$25 per class (1 hour)							
22 Aquatics Instructor	\$25 per class (1 hour)							
22 Concession Stand Manager	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50	\$18.00	\$18.50
23 Concession Manger	\$18.00	\$18.50	\$19.00	\$19.50	\$20.00	\$20.50	\$21.00	\$21.50
22 Concession Stand Asst. Manager	\$14.00	\$14.50	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50
23 Concession Stand Asst. Manager	\$16.00	\$16.50	\$17.00	\$17.50	\$18.00	\$18.50	\$19.00	\$19.50
22 Concession Stand Attendant	\$12.00	\$12.50	\$13.00	\$13.50	\$14.00	\$14.50	\$15.00	\$15.50
23 Concession Stand Attendant	\$14.00	\$14.50	\$15.00	\$15.50	\$16.00	\$16.50	\$17.00	\$17.50
Sports								
Basketball Ref per game	\$25.00	\$20.50	\$21.00	\$21.50				
Gym Supervisor (per hour)	\$20.00							

Updated: 2023

Squamscott River Siphons Update

2023 Town Election Recap



11,897 voters

13.7% turnout

BALLOT 1 OF 3

OFFICIAL BALLOT
ANNUAL TOWN ELECTION
EXETER, NEW HAMPSHIRE
MARCH 14, 2023

Andrea J. Kohler
TOWN CLERK

INSTRUCTIONS TO VOTERS

- A. TO VOTE, completely fill in the OVAL to the RIGHT of your choice(s) like this:
B. Follow directions as to the number of candidates to be marked for each office.
C. To vote for a person whose name is not printed on the ballot, write the candidate's name on the line provided and completely fill in the OVAL.

FOR MODERATOR: KATHERINE MILLER 1263
FOR TOWN TREASURER: SUSAN PENNY 1230
FOR TRUSTEE OF THE ROBINSON FUND: DEBORAH MERRILL 1233
FOR SELECT BOARD: NANCY BELANGER 1160, DAN W. CHARTRAND 1194
FOR TRUSTEE OF THE LIBRARY: LISA CHILDS-WILSON 1228
FOR TOWN CLERK: ANDREA J. KOHLER 1256
FOR TRUSTEE OF THE LIBRARY: SARAH ZACHOS JAMES 1127, JENNIFER MEDLOCK 1131, KATHERINE A. BOUDREAU 1117
FOR TRUSTEE OF SWASEY PARKWAY: DAVID SHORT 1201
FOR TRUSTEE OF THE TRUST FUND: keone ARSALIS 76

ARTICLES

Article 2
Zoning Amendment #1: Are you in favor of the adoption of Amendment #1 as proposed by the Planning Board for the town zoning ordinance to amend Article 9.4 Floodplain Development Ordinance?
YES 1334
NO 205

Article 3
Shall the Town vote to raise and appropriate the sum of sixteen million three hundred thousand and zero dollars (\$16,300,000) for the purpose of design, engineering and "net zero" construction of a new police station and fire substation on Continental Drive, and to authorize the issuance of not more than \$16,300,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project.
YES 891
NO 669

TURN BALLOT OVER AND CONTINUE VOTING

ARTICLES CONTINUED

Article 4

Shall the Town vote to raise and appropriate the sum of six million twenty thousand and zero dollars (\$6,020,000) for the purpose of construction of water, sewer and drainage improvements in the Westside Drive area, and to authorize the issuance of not more than \$6,020,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. The Town will receive 20% debt forgiveness from NHDES to offset a portion of the cost of this project. Debt service will be paid from the general fund, water fund, and sewer fund. (Estimated Tax Impact: assuming 15-year bond at 4.00% interest: \$.115/1,000, \$11.50/100,000 of assessed property value). Bond payments would begin approximately one year after issuance. (3/5 ballot vote required for approval.) Recommended by the Select Board 4-0.

1042
YES
NO
495

Article 5

Shall the Town vote to raise and appropriate the sum of seven hundred ninety eight thousand and zero dollars (\$798,000) for the purpose of making intersection improvements to the Pine Street, Linden Street, and Front Street intersection, and the Railroad Avenue, Winter Street and Columbus Street intersection, and to authorize the issuance of not more than \$798,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service will be paid from the general fund. (Estimated Tax Impact: assuming 10-year bond at 4.00% interest: .050/1,000, \$5.00/100,000 of assessed property value). Bond payments would begin approximately one year after issuance. (3/5 ballot vote required for approval.) Recommended by the Select Board 4-0.

965
YES
NO
605

Article 6

Shall the Town vote to raise and appropriate the sum of one million six hundred nine thousand six hundred and forty five dollars (\$1,609,645) to be added to Article 4 of the 2021 Town Meeting, for the purpose of constructing a solar array on Town owned land described as Map 98 Lot 3, and Tax Map 100 Lot 4, and authorize the issuance of not more than \$1,609,645 of bonds or notes to be added to \$3,617,629 in bonding authority approved by Article 4 of the 2021 Town Meeting, all in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service will be paid by the revenue generated by selling the power and Renewable Energy Certificates and the proceeds from the 30% Solar Investment Tax Credit. (Estimated Tax Impact: none, assuming revenues and assuming a 20-year bond at 4.00% interest). Bond payments would begin approximately one year after issuance. (3/5 ballot vote required for approval.) Recommended by the Select Board 4-0.

1115
YES
NO
438

Article 7

Shall the Town vote to raise and appropriate the sum of five hundred thousand dollars (\$500,000) for the purpose of continuing efforts to develop groundwater sources in the town, and to authorize the issuance of not more than \$500,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service to be paid from the Water Fund. (3/5 ballot vote required for approval.) Recommended by the Select Board 4-0.

1163
YES
NO
369

Article 8

Shall the Town vote to raise and appropriate the sum of four hundred thousand dollars (\$400,000) for the purpose of replacing aged equipment at the Court Street sewer pump station, and to authorize the issuance of not more than \$400,000 of bonds or notes in accordance with the provisions of the Municipal Finance Act (RSA 33); and further to authorize the Select Board to issue and negotiate such bonds or notes and to determine the rate of interest thereon; and further to authorize the Select Board to apply for, obtain and accept federal, state or other aid, if any, including principal forgiveness, which may become available for this project. Debt service to be paid from the Sewer Fund. (3/5 ballot vote required for approval.) Recommended by the Select Board 4-0.

1314
YES
NO
231

Article 9

Shall the Town vote to choose all other necessary Town Officers, Auditors or Committees for the ensuing year. **BUDGET RECOMMENDATIONS COMMITTEE:** Elizabeth Canada, Eduardo Contreras, Andrew Elliott, Mark Fabian, Enna Grazier, Bob Kelly, Chris Newport, Judy Rowan, Christine Soutter, Christopher Zigmont, Anthony Zwaan **FENCE VIEWER:** Doug Eastman; **MEASURER OF WOOD & BARK:** Doug Eastman; **WEIGHER:** Jay Perkins

1321
YES
NO
146

Article 10

Shall the Town of Exeter raise and appropriate as an operating budget, not including appropriations by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$21,287,697. Should this article be defeated, the default budget shall be \$21,049,573, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law; or the governing body may hold one special meeting, in accordance with RSA 40:13, X and XVI, to take up the issue of a revised operating budget only. (Estimated Tax Impact: .43/1,000 assessed property value, \$43/100,000 assessed property value). (Majority vote required) Recommended by the Select Board 4-0.

1097
YES
NO
440

GO TO NEXT BALLOT AND CONTINUE VOTING



OFFICIAL BALLOT
ANNUAL TOWN ELECTION
EXETER, NEW HAMPSHIRE
MARCH 14, 2023

Andrea J. Kohler
TOWN CLERK

ARTICLES CONTINUED

Article 11

Shall the Town of Exeter raise and appropriate as a water operating budget, not including appropriations by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$4,549,370. Should this article be defeated, the water default budget shall be \$4,391,224, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law. (Majority vote required) Recommended by the Select Board 4-0.

1091
YES [checked]
NO []
455

Article 12

Shall the Town of Exeter raise and appropriate as a sewer operating budget, not including appropriations by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$7,432,301. Should this article be defeated, the default budget shall be \$7,194,062, which is the same as last year, with certain adjustments required by previous action of the Town of Exeter or by law. (Majority vote required) Recommended by the Select Board 4-0.

1104
YES [checked]
NO []
441

Article 13

Shall the Town authorize the Select Board to enter into a 7-year lease/purchase agreement for \$548,369 for the purpose of lease/purchasing a replacement for a vactor truck in the Public Works Sewer Department, and to raise and appropriate the sum of one hundred thousand two hundred seventy-three dollars (\$100,273), which represents the first of 7 annual payments (a total of \$636,108) for this purpose. This lease/purchase will contain an escape (non-appropriation) clause. This sum to come from sewer funds. (Majority vote required) Recommended by the Select Board 4-0.

1091
YES [checked]
NO []
443

Article 14

Shall the Town raise and appropriate, through special warrant article, the sum of three hundred eighty thousand dollars (\$380,000), for the purpose of engineering services related to sewer capacity rehabilitation. This sum to come from sewer funds. (Majority vote required) Recommended by the Select Board 4-0.

1188
YES [checked]
NO []
350

Article 15

Shall the Town vote to raise and appropriate the sum of two-hundred ninety-five thousand dollars (\$295,000) for the purpose of making repairs and rehabilitation of the Linden Street bridge. This sum to come from taxation. (Estimated Tax Impact: .132/1,000, \$13.17/100,000 assessed property value). The Select Board has designated this a special warrant article. (Majority vote required) Recommended by the Select Board 4-0.

1147
YES [checked]
NO []
397

Article 16

Shall the Town authorize the Select Board to enter into a 5-year lease/purchase agreement for \$177,705 for the purpose of lease/purchasing a replacement for a sidewalk tractor in the Public Works Department, and to raise and appropriate the sum of forty thousand two hundred eighty-six dollars (\$40,286), which represents the first of 5 annual payments (a total of \$191,939) for this purpose. This lease/purchase will contain an escape (non-appropriation) clause. This sum to come from general taxation. (Estimated Tax Impact: .018/1,000, \$1.80/100,000 assessed property value). (Majority vote required) Recommended by the Select Board 4-0.

1062
YES [checked]
NO []
480

Article 17

Shall the Town vote to raise and appropriate the sum of one-hundred thousand dollars (\$100,000) to be added to the Parks Improvement Capital Reserve Fund previously established. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1167
YES [checked]
NO []
375

Article 18

Shall the Town vote to raise and appropriate the sum of one hundred thousand dollars (\$100,000) to be added to the Sick Leave Expendable Trust Fund previously established. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1156
YES [checked]
NO []
386

Article 19

Shall the Town raise and appropriate, through special warrant article, the sum of fifty-three thousand five hundred and fifty-eight dollars (\$53,558), for the purpose of purchasing a replacement for Highway Truck #5, purchased in 2011. This replacement is for an existing 1/2-ton truck to a 1/2-ton F150 4X4 with a plow package. This vehicle is primarily used for everyday activities, and one of the departments on call trucks. It is used with vehicle-mounted arrow board during traffic control operations. It is also used to transport manually operated snow blowers to clear cross walks, building approaches, ramps, train station, and Lincoln Street. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1202
YES [checked]
NO []

TURN BALLOT OVER AND CONTINUE VOTING

330

ARTICLES CONTINUED

Article 20
Shall the Town raise and appropriate, through special warrant article, the sum of fifty thousand dollars (\$50,000), for the purpose of design work on a new garage at the Public Works Complex on Newfields Road. This sum to come from unassigned fund balance \$25,000, water funds \$12,500, and sewer funds \$12,500). (Estimated Tax Impact: None. No amount to be raised by taxation). The Select Board has designated this a special warrant article. (Majority vote required) Recommended by the Select Board 4-0.

995
YES
489 NO

Article 21
Shall the Town raise and appropriate, through special warrant article, the sum of fifty-thousand dollars (\$50,000), for the purpose of conducting a traffic and parking, traffic and pedestrian analysis in the downtown area to include a portion of Front Street, Water Street, String Bridge, Franklin Street, Bow Street, Chestnut Street, Center Street, and other streets in the general downtown area. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). The Select Board has designated this a special warrant article. (Majority vote required) Recommended by the Select Board 4-0.

983
YES
523 NO

Article 22
Shall the Town raise and appropriate, through special warrant article, the sum of fifty thousand dollars (\$50,000), to be added to the Conservation Fund established pursuant to RSA 36-A:5. These funds will be used for purposes consistent with the Conservation Fund including the purchase of interests in real property to be held for conservation purposes. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1159
YES
341 NO

Article 23
Shall the Town vote to raise and appropriate the sum of fifty-thousand dollars (\$50,000) to be added to the Snow and Ice Deficit Non-Capital Reserve Fund previously established. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1160
YES
NO
318

Article 24
Shall the Town raise and appropriate through special warrant article, the sum of forty-nine thousand three hundred and thirteen dollars (\$49,313), for the purpose of purchasing and equipping a replacement for Fire Department Inspector vehicle. This purchase would replace a 2012 Jeep Patriot with a hybrid Ford Explorer. The vehicle will be used for incident command. This sum to come from unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1084
YES
NO
410

Article 25
Shall the Town vote to establish a non-capital reserve fund under RSA 35:1-c for the purpose of implementing the Town's ADA Transition Plan under the jurisdiction of the Code Enforcement Officer, and to raise and appropriate the sum of twenty-five-thousand dollars (\$25,000) to be placed in this fund and further the Select Board shall be named agents of the fund and be authorized to make expenditures from the fund. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1075
YES
NO
388

Article 26
Shall the Town vote to raise and appropriate the sum of five thousand dollars (\$5,000) to be added to the Town Hall Revolving Fund previously established. This sum to come from the unassigned fund balance. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1096
YES
NO
368

Article 27
Shall the Town vote to raise and appropriate the sum of three thousand nine hundred and zero dollars (\$3,900) to be added to the Swasey Parkway Expendable Trust Fund previously established. This sum to come from unassigned fund balance. This amount is equivalent to the amount of permit fees collected during the prior year for use of the Swasey Parkway. (Estimated Tax Impact: None. No amount to be raised by taxation). (Majority vote required) Recommended by the Select Board 4-0.

1252
YES
NO
247

Article 28
To see if the town will vote to change the office of Town Treasurer from an elected position to an appointed position in accordance with RSA 41:26-e. Such appointment shall be made in accordance with RSA 669:17-d upon recommendation of the Town Manager with approval of the Select Board. Such appointment shall be made in writing and shall include the compensation to be paid. If approved, the person holding the elected office shall continue to hold such office until the next annual town election following the vote. (Majority vote required) Recommended by the Select Board 4-0.

927
YES
NO
541

Article 29
Shall the Town amend the cable access revolving fund, established pursuant to RSA 31:95-h by Article 37 of the 2010 Town Warrant, as follows: "revenues received from cable franchise fees will be deposited into the fund in an amount determined by the Town Manager or governing body annually, and the money in the fund shall be allowed to accumulate from year to year, and shall not be considered part of the town's general fund unreserved fund balance. The Town Treasurer shall have custody of all moneys in the fund, and shall pay out the same only upon order of the Town Manager or governing body and no further approval is required by the legislative body to expend. Such funds may be expended only for the purpose for which the fund was created." (Majority vote required) Recommended by the Select Board 4-0.

1075
YES
NO
366

GO TO NEXT BALLOT AND CONTINUE VOTING



**OFFICIAL BALLOT
ANNUAL TOWN ELECTION
EXETER, NEW HAMPSHIRE
MARCH 14, 2023**

Andrea J. Kohler
TOWN CLERK

ARTICLES CONTINUED

Article 30 – Readopt Veterans Credit

Shall the Town readopt the optional veteran's tax credit in accordance with RSA 72:28, II, for an annual tax credit on residential property of \$500. (Majority vote required) Recommended by the Select Board 4-0.

1408
YES
127 NO

Article 31

On the Petition of Dwane Staples and other registered voters of the town of Exeter, NH, Shall the town vote to authorize and direct the Exeter Select Board to keep the roadway in Swasey Parkway completely open to motorized pleasure vehicles with travel being in a one-way direction as it currently exists. This will keep the Swasey Parkway as an area that can be fully accessed by all without creating hardships for those with mobility issues, allow motorized vehicles in the roadway so that we will still be able to keep and enjoy the Farmers Market that has been a tradition in the Parkway for many years and will also allow motorized vehicles to be able to use the roadway for events and pavilion concerts. This will still allow the roadway in Swasey Parkway to be closed for events but will ensure that the above-mentioned items will still be able to be enjoyed by all citizens in the area.

925
YES
NO
1037

Article 32

By Petition of Chris Zigmont and others, Shall the Town vote to create an ordinance to limit the distribution and subsequent disposal of single-use plastics through reduction and limits on all town property.

This ordinance WOULD:

- Prohibit the distribution (selling or giving) of single use plastic bags, single use plastic food service containers, and single use polystyrene containers on town property including town buildings and parks, by anyone including town staff, organizations, or permittees
- Give all affected parties through December 31, 2023 to use existing inventory and identify acceptable alternatives
- Provide guidance on selecting suitable alternatives
- Provide exceptions to Human Services and Emergency Services
- Provide Parks and Recreation extended time to find suitable alternatives for the Pool concession
- Deliver enforcement in the form of assistance for sourcing acceptable products, a written warning for a second violation, and refusal of permitting for a third violation in the case of a vendor

This ordinance WOULD NOT:

- Prohibit packaging materials for food safety, such as plastic wrap for meat, or perishable products, added at a local business site or processing facility
- Prohibit single use compostable products
- Prohibit reusable plastic bags
- Prohibit products where alternatives do not exist, until such times as alternatives are identified
- Prohibit individuals/staff/citizens from using and consuming prohibited containers brought to town property for personal consumption

The full ordinance text is attached below the signature pages

DISTRIBUTION OF SINGLE-USE PLASTIC BAGS, FOOD SERVICE PRODUCTS, AND POLYSTYRENE FOOD CONTAINERS ON TOWN PROPERTY

24.00 PURPOSE:

The Town of Exeter recognizes that limiting the distribution and subsequent disposal of single-use plastics through reduction is necessary to protect human health, to preserve the natural environment, and to promote sustainable and ethical practices regarding material waste.

24.01 DEFINITIONS

For the purpose of this Section, the following definitions apply:

2401.01 Distribution: The act of selling, providing or supplying products for use by customers or intended recipients at a point of sale, gathering, event, or activity.

2401.02 Human Service Organization: An organization focused on providing services to people in order to help them stabilize their lives and find self-sufficiency through guidance, counseling, treatment, and/or the provision of basic needs.

2401.03 Reusable Bag: a bag specifically designed for re-use, capable of being used one hundred and sixty (160) times and has stitched or woven handles. Reusable bags include woven reusable plastic bags.

2401.04 Single-Use Compostable Food Service Products: a bag, bottle, food container, cup, utensil, straw or other similar food service product that is composed of one hundred percent (100%) Polylactic Acid (typically derived from plant-based starch such as corn) and provided by a vendor to a customer for the purpose of transporting or consuming food.

2401.05 Single-Use Plastic Bag: a bag that is made predominantly of polyethylene plastic derived from petroleum and provided at the check stand, cash register, point of sale or other point of departure for the purpose of transporting food or other goods. Trash bags used for disposing of waste are excluded.

2401.06 Single-Use Plastic Food Service Products: a bottle, food container, cup, utensil, straw or other similar food service product that is made predominantly of polyethylene plastic derived from either petroleum or natural gas, and provided by a vendor to a customer for the purpose of transporting or consuming food.

Question Continues on Back of Ballot

TURN BALLOT OVER AND CONTINUE VOTING

ARTICLES CONTINUED

Question 32 Continued

2401.07 Single-Use Polystyrene Container: a container or cup composed of synthetic aromatic hydrocarbon polymers that is made from the monomer styrene (often called Styrofoam) and provided by a vendor to a customer for the purposes of transporting food.

24.02 DISTRIBUTION OF SINGLE USE PLASTICS ON TOWN PROPERTY

No person shall distribute a prohibited single use disposable item at any town facility, town property, town-managed or sponsored event, or activity authorized through special permits issued under the authority of the Town of Exeter Select Board unless otherwise allowed under EXCEPTIONS 24.03

Prohibited Single Use Disposables:

- 1. Single-Use Plastic Bags
- 2. Single-Use Plastic Food Service Products
- 3. Single-Use Polystyrene Containers

24.03 PRODUCT EXCEPTIONS:

- 1. Reusable Bags
- 2. Single-Use Compostable Food Service Products
- 3. Packaging materials required for food safety reasons added at the site of the business or a processing facility. Examples: wrapping around meats, seafood, lettuce mix or other perishable products.
- 4. Products where alternatives to prohibited items do not exist, until an alternative is identified.

24.04 ORGANIZATIONAL EXCEPTIONS

- 1. All town departments/vendors may distribute their remaining inventory through December 31, 2023
- 2. Items used by emergency responders or human service non-profit organizations.
- 3. Prohibited Single Use Containers brought by staff/customers themselves
- 4. Exeter Parks and Recreation Department will work with the Sustainability Committee to develop a transition plan, implementing acceptable alternatives as they are identified with an objective of meeting financial and sustainability goals.

24.05 OVERSIGHT AND ENFORCEMENT

Subject to the exceptions above, the following shall apply:

- 1. Reports of non-compliance with this ordinance will be directed to the Conservation and Sustainability Planner who will work with the permittee/Town Department to find replacement products.
- 2. If reasonable replacements have been identified but infractions continue, the Town considers this a violation of this ordinance, and written warning will be issued. Town Departments will meet with the Town Manager and Conservation and Sustainability Planner to seek alternative solutions to achieve compliance with this ordinance.
- 3. Upon a second or subsequent infraction of this ordinance, the Town interprets this as a direct violation of the vendor permit and cause for refusal to approve use permit.

967
YES
NO
576

YOU HAVE NOW COMPLETED VOTING THIS BALLOT

**OFFICIAL BALLOT
ANNUAL ELECTION
EXETER SCHOOL DISTRICT
EXETER, NEW HAMPSHIRE
MARCH 14, 2023**

Susan E.H. Pendroth
SCHOOL DISTRICT CLERK

INSTRUCTIONS TO VOTERS

- A. TO VOTE, completely fill in the OVAL to the RIGHT of your choice(s) like this:
- B. Follow directions as to the number of candidates to be marked for each office.
- C. To vote for a person whose name is not printed on the ballot, write the candidate's name on the line provided and completely fill in the OVAL.

<p align="center">FOR EXETER SCHOOL BOARD MEMBER</p> <p align="center">For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>ELISABETH "BETH" YORK <input checked="" type="radio"/> 1191</p> <p>_____ <input type="radio"/></p> <p align="center">(Write-in)</p>	<p align="center">FOR EXETER SCHOOL DISTRICT TREASURER</p> <p align="center">For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>_____ <input type="radio"/></p> <p align="center">(Write-in)</p>
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ARTICLES

Article 01 Operating Budget

Shall the Exeter School District raise and appropriate as an operating budget, not including appropriations by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant or as amended by vote of the first session, for the purposes set forth therein, totaling \$23,374,631? Should this article be defeated, the default budget shall be \$23,027,129, which is the same as last year, with certain adjustments required by previous action of the Exeter School District or by law; or the governing body may hold one special meeting, in accordance with RSA 40:13, X and XVI, to take up the issue of a revised operating budget only. The School Board recommends \$23,374,631.

1144
YES
NO
369

Article 02 Collective Bargaining Agreement

To see if the school district will vote to approve the cost items included in the collective bargaining agreement reached between the Exeter School District and the Exeter Education Association which calls for the following increases in salaries and benefits at the current staffing level over the amount paid in the prior fiscal year.

Fiscal Year	Estimated Increase
2024	\$401,587
2025	\$387,665
2026	\$417,633

and further raise and appropriate \$401,587 for the current fiscal year, such sum representing the additional costs attributable to the increase in salaries and benefits required by the new agreement over those that would be paid at current staffing levels. The School Board recommends that the School District approve these cost items and make the appropriation of \$401,587. (Majority vote required)

1180
YES
NO
352

Article 03 Other

Shall Exeter School District, if article 2 is defeated, authorize the governing body to call one special meeting, as its option, to address article cost items only? (Majority vote)

1168
YES
NO
318

Article 04 Special Education Expendable Trust

Shall the school district vote to raise and appropriate the sum of up to \$75,000 to be placed in the Special Education Expendable Trust Fund previously established for the unanticipated special education costs at Exeter Elementary School? This sum to come from June 30 fund balance available for transfer on July 1. No additional amount to be raised from taxation. The Exeter School Board recommends this appropriation. (Majority vote required)

1299
YES
NO
323

EXETER

OFFICIAL BALLOT
ANNUAL ELECTION
EXETER REGION COOPERATIVE SCHOOL DISTRICT
MARCH 14, 2023

Suzanne E.H. Bendroth
SCHOOL DISTRICT CLERK

INSTRUCTIONS TO VOTERS

- A. TO VOTE, completely fill in the OVAL to the RIGHT of your choice(s) like this: ●
- B. Follow directions as to the number of candidates to be marked for each office.
- C. To vote for a person whose name is not printed on the ballot, write the candidate's name on the line provided and completely fill in the OVAL.

THESE POSITIONS ARE ELECTED BY THE VOTERS OF ALL SIX TOWNS
OF THE EXETER REGION COOPERATIVE SCHOOL DISTRICT

<p>FOR EAST KINGSTON MEMBER ON COOPERATIVE SCHOOL BOARD</p> <p>For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>MELISSA LYONS 986 ●</p> <p>(Write-in) ○</p>	<p>FOR EXETER COOPERATIVE SCHOOL DISTRICT MODERATOR</p> <p>For Term Ending 2024 Election VOTE FOR NOT MORE THAN ONE</p> <p>KATHERINE B. MILLER 1113 ●</p> <p>(Write-in) ○</p>	<p>FOR EXETER MEMBER ON COOPERATIVE SCHOOL DISTRICT BUDGET COMMITTEE</p> <p>For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>ROY E. MORRISSETTE 1106 ●</p> <p>(Write-in) ○</p>
<p>FOR EXETER MEMBER ON COOPERATIVE SCHOOL BOARD</p> <p>For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>DAWN BULLENS 829 ●</p> <p>AUNKSIKA ANN SLAYTON 330 ○</p> <p>(Write-in) ○</p>	<p>FOR BRENTWOOD MEMBER ON COOPERATIVE SCHOOL DISTRICT BUDGET COMMITTEE</p> <p>For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>MELISSA LITCHFIELD 358 ○</p> <p>ERIN STECKLER 138 ●</p> <p>(Write-in) ○</p>	<p>FOR KENSINGTON MEMBER ON COOPERATIVE SCHOOL DISTRICT BUDGET COMMITTEE</p> <p>For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>(Write-in) ○</p>
<p>FOR STRATHAM MEMBER ON COOPERATIVE SCHOOL BOARD</p> <p>For Term Ending 2026 Election VOTE FOR NOT MORE THAN ONE</p> <p>ERIN GARCIA de PAREDES 176 ●</p> <p>(Write-in) ○</p>		

WARRANT ARTICLES

Warrant Article #1: Operating Budget

Shall the District raise and appropriate as an operating budget, not including appropriations by special warrant articles and other appropriations voted separately, the amounts set forth on the budget posted with the warrant, or as amended by vote of the first session, for the purposes set forth therein, totaling \$69,224,030? Should this article be defeated, the operating budget shall be \$68,913,899 which is the same as last year, with certain adjustments required by previous action of the District or by law; or the governing body may hold one special meeting, in accordance with RSA 40:13, X and XVI, to take up the issue of a revised operating budget only. The School Board and Budget Advisory Committee recommend \$69,224,030 as set forth on said budget. (Majority vote required)

1058
YES ●
NO ○
417

Warrant Article #2: Capital Reserve Fund

Shall the Exeter Region Cooperative School District vote to raise and appropriate the sum of up to \$150,000 to be placed in the Capital Reserve Fund previously established in 1998 for the purpose of construction, reconstruction, or acquisition of school buildings and/or school ground site improvements including associated engineering and architectural fees, and further to name the school board as agents to expend this fund? This sum to come from June 30 fund balance available for transfer on July 1. No additional amount to be raised from taxation. The Exeter Region Cooperative School Board recommends this appropriation. (Majority vote required)

1148
YES ●
NO ○
327

VOTE BOTH SIDES OF BALLOT

WARRANT ARTICLES CONTINUED

Warrant Article #3: CRF for Synthetic Turf Replacement

Shall the Exeter Region Cooperative School District vote to raise and appropriate the sum of up to \$50,000 to be added to the Synthetic Turf Replacement Capital Reserve Fund previously established under the provisions of RSA 35:1 for replacement of the synthetic turf field located at Exeter High School? This sum to come from June 30 fund balance available for transfer on July 1. No amount to be raised from taxation. The Exeter Region Cooperative School Board recommends this appropriation. (Majority vote required)

9165

YES

NO

397

VOTE BOTH SIDES OF BALLOT

Select Board Representatives To Boards & Committees

Select Board Representatives: Boards - Commissions - Committees

Name	Title	Term				
<u>Select Board</u>						
Niko Papakonstantis	Chair	2025				
Molly Cowan	Vice Chair	2024				
Julie Gilman	Clerk	2025				
Nancy Belanger		2026				
Dan Chartrand		2026				
<u>Planning Board</u>						
Nancy Belanger	SB Rep.	Term				
Molly Cowan	SB Rep. Alt.	Term				
<u>Recreation Advisory Board</u>						
Molly Cowan	SB Rep.	Term				
Lovey Oliff	SB Alt.	Term				
<u>Conservation Commission</u>						
Nancy Belanger	SB Rep.	Term				
Niko Papakonstantis	SB Alt.	Term				
<u>Heritage Commission</u>						
Julie Gilman	SB Rep.	Term				
<u>Historic District Commission</u>						
Julie Gilman	SB Rep	Term				
<u>Rockingham Planning Commission</u>						
Julie Gilman	SB Rep.	Term				
<u>Swasey Parkway Trustees</u>						
Lovey Oliff	SB Rep.	Term				
Niko Papakonstantis	SB Alt.	Term				
<u>Communications Advisory Committee</u>						
Molly Cowan	SB Rep.	Term				
<u>Energy Committee</u>						
Julie Gilman	SB Rep.					
Niko Papakonstantis	SB Alt.					
<u>Facilities Committee</u>						
Julie Gilman	SB Rep.	Term				
<u>Housing Advisory Committee</u>						
Nancy Belanger	SB Rep.	Term				
Lovey Roundtree Oliff	SB Alt.	Term				

<u>River Advisory Committee</u>							
Niko Papakonstantis	SB Rep.	Term					
<u>Sustainability Advisory Committee</u>							
Niko Papakonstantis	SB Rep.	Term					
<u>Water/Sewer Advisory Committee</u>							
Molly Cowan	SB Rep.	Term					
<u>Tree Committee</u>							
Niko Papakonstantis	SB Rep.	Term					
<u>Arts and Culture Advisory Commission</u>							
Lovey Roundtree Oliff	SB Rep.	Term					

Tax Abatements, Veterans Credits & Exemptions

List for Select Board meeting March 20, 2023

Intent to Cut

Map/Lot/Unit	Location
56/3/1	24 Continental Dr
47/7	Epping Rd
47/6	170 Epping Rd

Disability Exemption

Map/Lot/Unit	Location	Amount	Tax Year
104/35	159 Court St	125,000	2023
65/10	14 Douglass Way	125,000	2023
32/12/24	24 Beechtree Co-op	125,000	2023

Elderly Exemption

Map/Lot/Unit	Location	Amount	Tax Year
85/89/14	31 Prentiss Way	236,251	2023
95/64/322	54 Hilton Ave	152,251	2023
74/19	226 Front St	236,251	2023
73/57	17 Myrtle St	236,251	2023
65/11	16 Douglass Way	236,251	2023
63/102/21	2 Brookside Dr #9	236,251	2023
95/88	17 Gary Ln	236,251	2023
104/79/125	125 Robinhood Dr	236,251	2023
95/64/301	39 Hilton Ave	236,251	2023
104/79/115	115 Robinhood Dr	denied	2023
61/6	66 Brentwood Rd	denied	2023
95/64/117	26 Cherry St	152,251	2023
96/3	16 Vincent St	236,251	2023
104/79/133	133 Robinhood Dr	236,251	2023
63/102/54	5 Brookside Dr #6	183,751	2023
27/6	50 Beech Hill Rd	183,751	2023
87/18/43	43 Pine Meadows Dr	183,751	2023
104/79/614	614 Canterbury Dr	152,251	2023
55/13	11 Colcord Pond Dr	183,751	2023
63/188	4 Wadleigh St	152,251	2023
65/124/10	105 Portsmouth Ave #10	183,751	2023
13/6	103 Beech Hill Rd	236,251	2023
95/64/318	46 Hilton Ave	152,251	2023
68/6/227	2 Sterling Hill Ln #227	236,251	2023

Solar Exemption

Map/Lot/Unit	Location	Amount	Tax Year
82/33	25 Linden St	6,000	2023
52/108	140 Portsmouth Ave	66,000	2023
95/70	81 Linden St	11,000	2023

Abatement

Map/Lot/Unit	Location	Amount	Tax Year
95/64/382	23 Juniper St	2,246.22	2011
95/64/382	23 Juniper St	2,506.05	2012
95/64/382	23 Juniper St	1,266.64	2013

95/64/382	23 Juniper St	2,070.36	2014
95/64/382	23 Juniper St	1,660.59	2015
95/64/382	23 Juniper St	1,582.96	2016
95/64/382	23 Juniper St	1,445.15	2017
95/64/382	23 Juniper St	1,210.39	2018
95/64/382	23 Juniper St	1,256.88	2019
95/64/382	23 Juniper St	1,169.75	2020
95/64/382	23 Juniper St	1,026.61	2021
95/64/382	23 Juniper St	878.19	2022

Land Use Change Tax

<u>Map/Lot/Unit</u>	<u>Location</u>	<u>Amount</u>	<u>Tax Year</u>
13/1	100 Beech Hill Rd	150.00	2023

Permits & Approvals



COMMUNITY FACILITIES ENERGY ASSESSMENT PROGRAM
LETTER OF COMMITMENT AND AGREEMENT OF TERMS AND CONDITIONS OF AWARD

March 8, 2023

Gregory Bisson, Director of Parks and Recreation
Town of Exeter
10 Front Street
Exeter, NH 03833

RE: Award No. CFG-23-180

Dear Mr. Bisson:

Congratulations! On March 8, 2023, the Community Development Finance Authority "CDFA" ("Grantor") approved your application on behalf of the Town of Exeter ("Grantee") to receive a Community Facilities Energy Assessment Program grant ("Grant") subject to completing the proposed energy audit ("Study") at a commercial property situated at 10 Hampton Road, Exeter, New Hampshire, in order to provide information supporting investments that reduce future energy consumption and costs. Said Grant shall cover up to 75% of the Study cost as outlined below and is subject to the following terms and conditions:

1. Grantee: Town of Exeter ("Grantee").
2. Grant Amount: 75% of Total Study Cost up to Three Thousand Six Hundred Dollars (\$3,600). Paid by Grantor to Study consultant at Grantee acceptance of the proposed Study report and CDFA approval of grant claim.
3. Customer Portion ("Co-pay"): 25% of Total Study Cost up to One Thousand Two Hundred Dollars (\$1,200). Paid by Grantee to Approved Consultant as co-pay for the Study.
4. Total Study Cost: Up to Four Thousand Eight Hundred Dollars (\$4,800).
5. Additional Conditions of Grant Award:
 - a. Grantee must submit the following items through the CDFA Grants Management System (GMS) in order for funds to be disbursed:
 - (1) Copy of final Study report.
 - (2) Copy of consultant's invoice itemizing 25% grantee co-pay and 75% grantor grant amounts.
 - (3) Evidence of Grantee payment for co-pay to consultant.

Note: Submission of claim by authorized representative of Grantee provides confirmation that the Study report content is accepted by Grantee.

- 6. **Publicity:** CDFA reserves the right to use photos taken as part of the Study, to mention the Grantee as a Community Facilities Energy Assessment Program Grant recipient, and to utilize estimated energy/cost savings data from said Report(s) for reporting purposes. Grantee's permission will be requested prior to publication of any specific details pertaining to Grantee's business referenced in the Study.
- 7. **No Assignability or Assumability; Prior Agreements:** This Agreement is not assignable or assumable; and supersedes all prior written or oral communications or understandings between the parties. Any alterations to this document will render it null and void.
- 8. **Additional Provisions:** Grantor reserves the right to impose such additional reasonable conditions as it may determine prior to disbursement of Grant. This document and the basic terms and conditions outlined herein are not meant to be, nor shall they be construed as, an attempt to define all the terms and conditions of the Grant.

This Agreement shall not become effective until such time as it is accepted in writing by Grantee. Please evidence acceptance by signing the enclosed copy of this letter and returning it to Grantor within 30 days of the date of this letter. This commitment and all obligations of Grantor hereunder will terminate if the final Study report is not received by CDFA within 120 days of the date of this letter unless an extension is granted in writing by CDFA.

Please contact Scott Maslansky (603-717-9123) if you have any questions. We look forward to working with you.

Sincerely,



Katherine Easterly Martey, Executive Director
 NH Community Development Finance Authority
 14 Dixon Ave Suite 102, Concord, NH 03301

KEM/ml

Date Signed: _____

Gregory Bisson, Director of Parks and Recreation of Town of Exeter, hereby accepts this Agreement and agrees to be bound by its terms and conditions.

Town of Exeter

 By: Gregory Bisson, Director of Parks and Recreation

 Witness



EXETER PARKS & RECREATION

32 COURT STREET • EXETER, NH • 03833 • (603) 773-6151 • www.exeternh.gov



TOWN OF EXETER MEMORANDUM

TO: Russ Dean, Town Manager
CC: Corey Stevens, Director of Finance
FROM: Greg Bisson, Director of Parks and Recreation
RE: Park Improvement Requests
DATE: 03/20/2023

Exeter Parks and Recreation requests the following from the Parks Improvement Fund. Due to the timing of completing some of these requests, it is essential to get these approved.

New Gangway Town Dock: Town docks were replaced five years ago. We reused the old gangway, which hasn't exactly worked out. Due to the massive weight, the old gangway was not designed for the EZ Dock System we purchased. The gangway would also become slick due to the all-metal decking used. Lastly, the old gangway would often shift due to the tides making the dock drift, thus making it challenging to maneuver on the dock. We request to buy a lighter gangway to attach to the EZ Docks to prevent the dock from drifting. **(Sole Source-only vendor that sells EZ Docks in NH)**

To allow the Parks and Recreation Department to expend \$6,581.36 from the Park Improvement Fund to purchase a new aluminum gangway from FWM Docks, Londonderry, NH, to be installed at the town docks.

Softball Field Laser Level- Properly maintained softball fields need to be laser leveled every 3-4 years due to several factors, such as weather and use. The fields at 4 Hampton Road are ready to be laser leveled. Regrading the playing surface will prevent channeling; it will reduce our liability by eliminating any lips that have formed along the perimeter of the infield and help drainage. The softball fields are constructed with a material called Dura Edge. This engineered infield mix makes these fields some of the best in the seacoast. Unfortunately, due to the material's unique properties, Dura Edge only allows certified contractors to install and regrade their infields. We are making a recommendation to contact Organic First, which is an authorized vendor for Dura Edge. STS, who installed the fields originally, cannot perform this critical task. **(Sole Source-per Dura Edge requirements can be done immediately when the ground is snow free and dry)**

To allow the Parks and Recreation Department to expend \$4,700 from the Park Improvement Fund to purchase 45 tons of Dura Edge Infield Mix from Dura Edge to be installed at the softball fields at the Recreation Park, 4 Hampton Road.

To allow the Parks and Recreation Department to expend \$2,300 from the Park Improvement Fund to purchase two pallets of Dura Edge pro slide from Pioneer Athletics to be installed at the softball fields at the Recreation Park, 4 Hampton Road.

To allow the Parks and Recreation Department to expend \$7,800 from the Park Improvement Fund to contract with Organic First to spread and laser grade the Dura Edge products at the Recreation Park, 4 Hampton Road.

The total for this project would be \$14,800

Run Fiber to 4 Hampton Road Pool Building: We request to connect to the Town network, which would allow us to have reliable internet and phone, and enlarge our security camera network at the recreation park to different areas of the park, such as tennis courts, basketball courts, and playground. The Town's fiber line now runs by 4 Hampton Road since being installed at 10 Hampton Road. The new fiber line would replace the current fiber line that is slower than our Town network, which is essential as we monitor our filtration system, process transactions at the concession, and watch our security cameras on site. Installing conduit would also allow protection as our current fiber line is directly buried. Our Parks Staff will pull the fiber through the conduit once installed, Our Park Staff has performed this task several times at their last job. **(Only estimate received and will be available once the snow melts)**

To allow the Parks and Recreation Department to expend \$7,200 from the Park Improvement Fund to contract with Days Landscaping to install conduit for the Town fiber line at the Recreation Park, 4 Hampton Road.

Pool Painting: We request authority to purchase pool paint for \$7,600 for Tnemec paint from the Righer Group, Wilmington, MA. We recommend Tnemec paint, as that is the paint currently applied to the pool walls. This quality paint has stood up to several years of use. Switching brands may produce poor results and cost the Town more with additional applications needed. Tnemec is the paint used most often in commercial water parks. Our Parks Department is well equipped to do this project. Both of our Parks Staff worked numerous years at Water Country and have painted their attractions multiple times. They will do all of the prep work along with the painting. Doing the work ourselves will save the Department approximately \$62,400, as we received only one quote for \$70,000. The work will be completed in late April/early May when the temperatures warm up.

To allow the Parks and Recreation Department to expend no more than \$7,600 from the Park Improvement Fund to purchase Tnemec paint and supplies from the Righer Group, Inc for the Daniel R. Healy Pool.

Concrete Pads at the Tennis Courts: Our final step in making the courts ADA compliant is pouring concrete pads. We had contemplated doing the work ourselves but needed to pour a large amount of concrete, which would be best for a concrete professional to do. While we have a contractor, the upper court ramp needs to be refinished. The old asphalt ramp has crumbled, making it unstable for wheelchairs to safely enter and exit the court. Finishing off the concrete pad for the lower court ADA ramp but also creating an ADA ramp on the upper tennis courts, making both courts accessible: \$4,825 **(Lowest estimate and available)**

To allow the Parks and Recreation Department to expend \$4,825 from the Park Improvement Fund to contract with Contrast Concrete to complete the concrete pad improvements for the tennis courts at 4 Hampton Road.

Door Replacement-Daniel R. Healy Bathhouse: We request authority to purchase and install three new interior metal doors at the Daniel R. Healy Pool Bathhouse. The doors entering the locker rooms and the maintenance closet have rusted out around the frame and the bottoms of each entry. These pose a safety hazard to all patrons entering the pool house through the locker rooms. We found a commercial metal door vendor to get these exact doors within a few days. CDF doors can provide precise duplicates of these doors for \$4,073.40, which includes manufacturing and shipping. **(lowest estimate)**

To allow the Parks and Recreation Department to expend \$4,100 from the Park Improvement Fund to purchase new interior doors for the Daniel R. Healy Bathhouse from CDF doors.

ADA Indoor/Outdoor Station Recreation Park: The recreation park is the hub for recreation in the town of Exeter. This park is used year-round when possible. We are working with the Fire Department to create an outdoor AED station at the Recreation Park that will stay out all year. This unit cools the AED during the summer and heats it during the winter: \$1,490 per box. We would like to put in two boxes, one at the Pool building and one at 10 Hampton Road. These would be wired into dispatch to alert them when they are opened. New security cameras will also monitor the boxes to discourage vandalism. We already own two AEDs that will be allocated to these boxes. **(sole source)**

To allow the Parks and Recreation Department to expend \$3,000 from the Park Improvement Fund to purchase AIVIA 300/320 Indoor/Outdoor Cabinet with Internet, Fan, Alarm & Optional Heater, Phone, and Imaging.

Fence Replacement/ Temp Fencing: The fence between 4/8/10 Hampton Road is falling, causing a safety concern. While replacing the falling fence, we would like to extend the fence down the property line between 8 and 10 Hampton Road. We are planning on recycling the chain link fence we no longer require. This recycled fence was installed eight years ago to surround raised garden beds that have since been removed. This area will be a future home of an eagle scout project to construct a gaga pit. Fence replacement and repair between 4/8/10 Hampton Road would be for the labor only, \$1,090 through AAA Fence. While we have AAA mobilized, we would also like to contract them to create temporary fencing for the 10 Hampton Road parking area. We plan to place 4" by 4" posts every 8' and run a chain between them to keep cars off the grass. Since the acquisition, the parking lot has been overrun with vehicles, and they often park on the grass, creating a mess our Parks Staff need to repair. This simple solution can easily be removed and reused when work is performed on the rear portion of 10 Hampton Road. We would utilize AAA Fence to sink the posts, and our Parks Staff would then connect the posts by the chain. This would cost \$2,146 for labor and posts. **(Lowest estimate and available immediately when the snow melts)**

As a side note, DPW will work with Parks and Recreation to stripe the rear portion of 10 Hampton Road to delineate the parking spaces.

To allow the Parks and Recreation Department to expend \$3,236 from the Park Improvement Fund to contract with AAA Fence to repair new fencing between 4/8/10 Hampton Road and install a temporary fence at 10 Hampton Road creating a barrier to keep people off the grass.

To allow the Parks and Recreation Department to expend, at most, \$500 from the Park Improvement Fund to purchase chain and accessories from Lowes to complete the temporary fencing at 10 Hampton Road. (Lowest estimate)

Windscreens Lower Tennis Courts: We request authorization to purchase windscreens for the lower tennis courts. Last year, we heard the lower courts would get debris on them. To rectify this, we had tree work completed this past winter. The final step to prevent debris would be installing windscreens. These windscreens would be 6' tall, surrounding the entire lower courts. They will help keep debris off the lower courts and reduce the wind. Our Parks Department would install said windscreens. The lowest cost we found was through Pioneer Athletics at \$1.10 per linear foot for a total of \$4,500. **(Lowest estimate)**

To allow the Parks and Recreation Department to expend \$4,500 from the Park Improvement Fund to purchase windscreens from Pioneer Athletics for the lower tennis courts at 4 Hampton Road.

Large Informational Boards: To minimize our carbon footprint and expand Exeter Parks and Recreation and the Town's marketing efforts, we need to post information where people congregate the most within our parks. We are seeking authorization to purchase three informational boards to be placed in our parks. We are targeting Park Street Common (near the playground), Kid's Park, and Recreation Park to install these boards.

These two-sided message boards would allow Parks and Recreation and the Town to promote significant events, meetings, and notices. One side would be for Parks and Recreation information, while the other side would be reserved space for different departments or committees to promote events and meetings. QR codes would need to be generated for all these materials so people can easily access them on their mobile devices. These sign boards are made from the same recycled material our benches are made of, so we do not need to worry about rotting. One-piece stainless steel piano hinges run the full length across the bottom of the swinging door. All hinge fasteners are internal, eliminating the chance of screws being removed by vandals—two weather-resistant keyed barrel locks at the top. Scratch and shatter-resistant polycarbonate windows are safe around kids and provide better scratch protection than acrylic. The cost per informational board is \$1,617 plus shipping, totaling \$5,152.28. Our Parks Staff will install them. **(Lowest estimate)**

To allow the Parks and Recreation Department to expend \$5,152.28 from the Park Improvement Fund to purchase informational boards from Belson Outdoors for Park Street Common, Kid's Park, and the Recreation Park.

Respectfully Yours,

Greg Bisson

Director Exeter Parks and Recreation



EXETER PARKS & RECREATION



32 COURT STREET • EXETER, NH • 03833 • (603) 773-6151 • www.exeternh.gov

TOWN OF EXETER MEMORANDUM

TO: Russ Dean, Town Manager
CC: Melissa Roy, Assistant Town Manager/HR Director
FROM: Greg Bisson, Director of Parks and Recreation
RE: Surplus Equipment Sale
DATE: 03/20/2023

Exeter Parks and Recreation would like to put out the bid for the following items:

- 1) 1999 John Deere Tractor: We replaced this tractor in 2022. This tractor has sat but still runs. The Tractor needs a lot of work as the engine has lost compression, the hydraulics all leak, and the bucket is tilted. This would be a good project tractor. The winning bid must arrange to pick up. This tractor can be viewed at 32 Court Street. We request the starting bid to be \$500.
- 2) Gangway: The old gangway is made of heavy-duty aluminum not designed for the new dock system bought in 2018. This dock is approximately 28'1" x 4'. Included would be the hinge system. We need to replace this due to a number of factors. The gangway is in pretty good shape with a few dents, but it would be best to sell this off due to the factors stated in the memo to replace it. This would be a good gangway for either residential or commercial use. The winning bid must arrange to pick up. This gangway can be viewed at the Chester Simpson Estate on Kingston Road upon request. We request the starting bid to be \$500.
- 3) Spectrum ADA Pool Chair Lift: This chair lift was purchased in 2010 after the law was passed to require all pools to have an ADA-accessible entry. Unfortunately, the lift would not work on our pool due to the gutter system. This chair has never been installed and has been in storage for the last 13 years. The battery will need to be replaced due to its age. This would work on a residential or commercial pool as long as it meets the required specifications. This lift can be viewed at 4 Hampton Road upon request. We request the starting bid to be \$500.

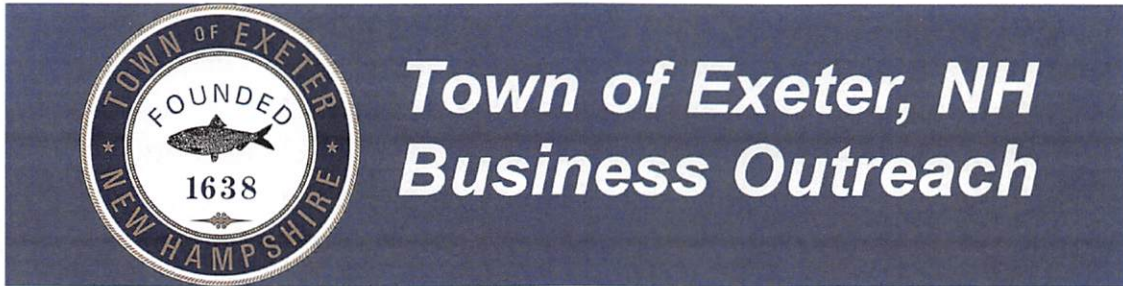
Respectfully Yours,

Greg Bisson

Director Exeter Parks and Recreation

Correspondence

[View this email in your browser](#)



Dear Exeter Business:

I wanted to pass along this message about a program starting in May in Exeter that will save eligible residents and business owners money on their energy costs.



Community Power is launching in Exeter!

The Town of Exeter is pleased to announce the launch of Exeter Community Power in May to provide Exeter businesses and residents with lower electricity rates, access to more renewable energy options, and funding for local energy infrastructure projects. Exeter has contracted with the statewide non-profit Community Power Coalition of New Hampshire (CPCNH) to purchase Exeter's electricity on the competitive energy market.

Effective April 2023, the Community Power default rate will be \$0.158 per kWh as compared to Unitil's default rate which is currently \$0.259 per kWh, a 39% decrease in cost.

CPCNH will mail you a notification letter in late March formally announcing the change. This will explain details of the program. Businesses that currently purchase electricity at Unitil's default rate, will automatically be included in Exeter Community Power. There are three options available:

- Accept the Community Power default rate which is lower than Unitil's default rate. (No need to do anything to stay in this program as you will be automatically enrolled)
- OPT OUT of the Community Power program at <https://www.communitypowernh.gov/exeter> and stay at Unitil's default rate
- OPT UP: Choose a Community Power rate that includes a higher percentage of renewable energy in the mix. Go to <https://www.communitypowernh.gov/exeter> to see the rate options.

Businesses that have power purchase contracts with third party suppliers will NOT be automatically enrolled, but will be able to enroll in Community Power, as allowed by terms of their contracts.

Unitil will continue to deliver the electricity, maintain the equipment and lines, and handle billing, so you will continue to get one bill and the only change will be under "Electric Supplier Service" which will read "Community Power".

There will be a [Public Information session on April 5, at 7:00](#) at the Town Offices and online to present information and address any questions.

**If you have questions please visit the
Community Power Coalition of NH website**

COMMUNITY POWER ELECTRIC RATES (CPCNH) – APRIL 2023

SOURCE/PRODUCT	Renewable Content	\$ PER KWH ^{**}	Average Household Cost (Energy Supply Charge only) ^{**}	Savings over Utility Default Rate (%)
Existing Utility Default Rate	23%	\$0.259	\$ 156/month	0%
CPCNH – Granite Basic ^{**}	23%	\$0.158	\$ 95/month	39.2%
CPCNH -- Granite Plus	33%	\$0.162	\$ 97/month	37.8%
CPCNH -- Clean 50	50%	\$0.176	\$ 106/month	32.1%
CPCNH -- Clean 100	100%	\$0.209	\$ 125/month	19.9%

^{**} Eligible Customers will be automatically enrolled in this plan unless they opt-out or opt-up

^{**} "Energy Supplier Service" charge; does not include Unital's delivery and related charges.

The Town of Exeter, NH would like to thank all of the small businesses in Exeter for bringing vibrancy to our community. As always, feel free to contact me for assistance at your convenience. I wish you, your families and your colleagues good health.

Sincerely,

Darren Winham
Economic Development Director
Exeter, NH
603.773.6122 cell
dwinham@exeternh.gov



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PASSED (OTP) moves on to Senate

CHILDREN AND FAMILY LAW

HB 497 confidentiality of records within Division of children youth and families (DCYF)

CRIMINAL JUSTICE

HB 71 repealing department of education report on public charter school funding

HB 421 requiring feminine hygiene products to prisoners

HB 360 legalizing cannabis for 21 years or older

HB 596 prohibiting the use of racial profiling in law enforcement activities and sentencing

EDUCATION

HB 89 posthumous exonerations and annulments

HB 170 requiring teaching of cursive writing and multiplication tables

HE 377 screening and intervention in public schools for dyslexia and related disorders

HB 517 background checks for surrogate parents

HB 536 chartered public school joint legislative oversight committee

ELECTION LAW

HB 286 removal of political signs

HB 336 format of election ballots

ENVIRONMENT AND AGRICULTURE

HB 119 homestead food operation licensure

HB 221 acquisition of agricultural land development rights

HB 231 prohibiting the removal of claws from cats

HB 253 committee to study extended producer responsibility

HB 258 certification for animal chiropractors

HB 284 financial information regarding requests for bids and proposal

EXECUTIVE DEPARTMENTS AND ADMINISTRATION

HB 382 authorizing school boards to give students release time for participation religious instruction for the purpose of satisfying curriculum requirements

HB 594 licensure of out-of-state applicants to boards and commissions organized under the office of licensure and certifications (OPLC)

HB 655 OPLC (amends HB 2 budget trailer from repeal certain licensure)

PUBLIC WORKS AND HIGHWAYS

HB 296 local authority for granting driveway permits

TRANSPORTATION

HB 137 boating safety equipment rules and vessel numbering rules boat registration fees

FAILED (ITL) (does not move on)

CRIMINAL JUSTICE AND PUBLIC SAFETY

HB 76 Imposing a waiting period between the purchase and delivery of a firearm

HB 444 prohibiting possession of a firearm at polling places

EDUCATION

Hb 168 surety indemnification for career schools

HB 382 authorizing school boards to give students release time for participation religious instruction for the purpose of satisfying curriculum requirements

HB 394 organization of cooperative school districts

HB528 school lunches and establishing the meals for student funds

ELECTION LAW

HB 405 out of state college students voting

HB 415 making ballots cast in elections public documents

HB 484 handling absentee ballot envelopes prior to election day

HB 495 relative to counting votes

HB 590 allowing the removal of political advertisements containing a candidate's name and which appear to be the candidate's advertising on public property by the candidate

ENVIRONMENT AND AGRICULTURE

HB 348 sale of raw milk and products and made with raw milk

EXECUTIVE DEPARTMENTS AND ADMINISTRATION

HB 359 legal holidays

HB 617 prohibiting, with certain limited exceptions, state agencies from requiring use of proprietary software

LABOR, AND REHABILITATIVE SERVICE

Hb 48 employee protections from COVID-19 in the workplace

HB 58 prohibiting payment of subminimum wages

NH HOUSE REPORT 3/16/2023
LABOR, AND REHABILITATIVE SERVICE

HB 118 prohibiting employers from engaging in certain anti-union activities.

HB 125 youth employment during the school year and at night

HB 241 employee school district representing collective bargaining unit to meet with public employer during collective bargaining.

HB 410 municipality ranked list promotions

LEGISLATIVE ADMINISTRATION

HB 134 public employee (General Court) labor relations

HB 245 compensation of members of the General Court

HCR 6 condemning the use of violence against supporters of self-governance (HCR House resolution concurred by Senate)

SCIENCE AND TECHNOLOGY

HB 208 establishing greenhouse gas emission reduction goals for the state and establishing a climate action plan

HB 523 relative to net metering limits for individual and business customers

HB 524 relative to regional greenhouse gas initiative funds

HB 605 relative to solar generation under renewable portfolio standards

STATE- FEDERAL RELATIONS AND VETERANS AFFAIRS

HCR 4 urging Congress to propose a constitutional amendment to establish congressional term limits

TRANSPORTATION

HB 54 relative to antique car inspections

HB 222 Require the use of seatbelts during the operation of motor vehicles

TABLED (after April 6th will require 2/3 vote to remove from table)

EDUCATION

HB 93 authorizing municipalities to reduce speed limits seasonally

HB 104 multi-stall bathrooms and locker rooms in schools

HB 399 allowing for testing exceptions for graduation from high school

HB 514 dissemination of obscene material by school and institutions of higher learning

State Budget Hearings on Monday

On Monday, March 13, at 2:00 p.m. in Representatives Hall, the House Finance Committee will hold a public hearing on HB 1 and HB 2. HB 1, the state budget bill, contains proposed appropriations for the state budget for fiscal years 2024 and 2025. HB 2, the budget trailer bill, contains the statutory changes relative to state fees, funds, revenues, and expenditures needed to enact HB 1.

We wrote about some of the budget's highlights in *Bulletin #10*, and updated the information contained in our publication *State Aid to Municipalities: History and Trends* to reflect the current budget and legislative decisions that have impacted municipalities. This publication includes the overall state aid to municipalities, the environmental grants (for water and wastewater projects), the meals and rooms tax distribution percentages, total highway funding, and the graph showing the increases in employers' pension contribution rates. For a more in depth look at HB 2 and a review of the history and trends of municipal state aid, local officials can join us for a webinar on Monday, March 20 at noon. [Register here!](#)

Local officials can attend the budget hearings or submit written testimony to the committee [through the portal](#) or by [sending an email](#). Note that, traditionally, hearings on the state are longer than other bill hearings.

House Kills Anti-Lobbying Bill!

After a debate that centered almost entirely on NHMA and the value that NHMA provides to our members and legislators, the House voted to kill HB 51 in a 224-148 roll call vote yesterday. We are thankful to the many legislators who voted Inexpedient to Legislate and we look forward to continuing to work toward demonstrating our value to all legislators.

Yesterday's outcome would not have been possible without the behind-the-scenes efforts of our members, and we are grateful for the conversations that all of you have had with your legislators to explain the problems with this bill. We encourage you to make one more outreach effort and thank your legislators who voted to kill this bill in the roll call vote yesterday.

House Tables Immunity Bill

In a decisive vote, the House voted to table HB 647, the governmental immunity bill, 333-37. Although it is conceivable that the House *could* take the bill off the table and act on it prior to crossover, it is more likely that we will see this perennial bill return next session.

We are grateful to all the legislators who voted to table this bill and our many members who reached out and had conversations with their legislators to explain the significant problems with this bill.

House Passes Health Officer Bill

The House voted to pass HB 154, the health officer bill that we wrote about last week, in a 192-180 roll call vote. As pointed out by the Department of Health and Human Services (DHHS) during the hearing, the bill would reduce the speed at which local health officers can enact local ordinances to respond to local emergencies and concerns. The bill now heads to the Senate, where we will again oppose it and ask local officials to speak up about why this change would not benefit our communities.

Retirement Bills Create More Local Budget Burdens

This week, both the Senate and the House took actions to move forward bills that would increase NH Retirement System (NHRS) costs for cities and towns.

Yesterday, the Senate unanimously voted to pass SB 205, which grants a 1.5 percent cost-of-living adjustment (COLA) to all New Hampshire Retirement System retirees on the first \$50,000 of their pension benefit if they retired on or before July 1, 2018, or any beneficiary of such member who is receiving a pension benefit. The COLA would take effect beginning July 1, 2024. The fiscal impact of this policy is an estimated increase to the actuarial accrued liability (UAAL) of \$119.3 million which would be paid by increasing future employer contribution rates over the next 20 years. (The estimated impact on Group I and Group II employer contribution rates is as follows: Employees-0.23%; Teachers-0.34%; Police-0.54%; Fire-0.53%.)

2023 NHMA Legislative Bulletin 11

March 10, 2023

Inside this Issue

[Immunity Bill Tabled](#)

[Health Officer Bill Advances](#)

[Retirement Bills](#)

[Hearing Schedule](#)

[NHMA Events](#)

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NHMA has no objection to COLAs when paid by the state, but we oppose additional assessments on local government employers. Unless the state is willing to fully fund the upfront cost of this proposal, this mandated increase in retirement costs will downshift to local budgets and need to be paid for by local taxpayers. NHMA expressed this concern to the Senate in testimony.

In fact, in 2018, the 2017 Decennial Retirement Commission issued a report which addressed the fiscal impact of COLAs on the health of the retirement system. The commission's report stated as follows (page 11):

- **Recommendation:** Authorize a one-time payment of \$500 per retiree, in 2018, and whenever funding is available.
- **Summary:** A compounded cost-of-living allowance (COLA) is prohibitively expensive. A one-time temporary supplemental allowance creates no future obligations and can be funded in the normal budget process. \$500 is an amount that is large enough to be helpful, while still low enough that the total cost (approximately \$8 million) is reasonable to consider in the context of other demands for funding.

It is important to note that the reference to "whenever funding is available" was made in relation to state funding, not debits against the UAAL, which would be borne by employers, a.k.a. local taxpayers. (We note also that there was an unfunded COLA passed in 2019, which we opposed because it increased the then-existing \$5 billion NHRS unfunded liability by a 19.6 percent aggregate increase.) The current bill is similar in that it would increase rates and work against the current plan to pay down the unfunded liability to decrease employer rates and, thus, local taxation.

The Senate also passed SB 57 and then immediately laid it on the table. This bill would change the time of the one percent NHRS pension reduction from age 65 to the member's full retirement age under Social Security (up to age 67 depending on year of birth). It is estimated that this policy change will increase the actuarial accrued liability by \$45 million and in turn increase the employer contribution rates for Group I members only. (Estimated increase in rates: Teachers-0.30%; Employees-0.21%).

Meanwhile, in the House, the Executive Departments and Administration Committee voted to recommend two concerning bills that will impact NHRS participating employers:

- HB 461 would require municipal employers to obtain an analysis from NHRS when eliminating or transferring a Group II position from full-time to part-time. Additionally, it would impose a costly requirement on the employer to continue to make contributions to the NHRS based on the highest compensation paid for the position in the prior five years and would impose a penalty equal to 2 percent of such contribution on the employer. Both the contribution and penalty are required in perpetuity unless the position is restored to full-time status. Although NHRS actuaries are unable to estimate the fiscal impact of this proposal, there would be a significant cost to any municipality that changed its staffing structure to better suit the needs of its citizens.
- HB 559 would establish a new, defined contribution retirement state retirement plan for new state employee members of the retirement system who begin service on or after July 1, 2026. These employees would be known as "Group III" and, because the creation of Group III would prevent new employees from entering into the current retirement system, this bill will have an estimated impact on the existing retirement system for political subdivisions of approximately \$29.5 million beginning in 2026. That cost would increase in future years as more positions transition to Group III.

Note that the House previously passed HB 250 and HB 436, which have been retained in the House Finance Committee to be considered for inclusion in HB 2:

- HB 250 would increase the Group II accidental death benefit under RSA 100-A:8, II(b) from 50 percent to 100 percent of member's annual rate of earnable compensation at the date of the member's passing. NHRS estimates an increase in the actuarial accrued liability of \$4 million based on the proposed change. (Estimated increase in rates beginning in fiscal year 2026: Police-0.29%; Fire-0.32%.)
- HB 436, as amended, would adjust the transition provisions for Group II, Tier B members adopted in 2011 for a 10-year period until 2033, and require the state to appropriate \$25 million from the general fund each year to fund the cost of the benefits. HB 436, as amended, would adjust the transition provisions for Group II, Tier B members adopted in 2011 for a 10-year period until 2033, and require the state to appropriate \$25 million in general fund appropriations each year to fund the cost of the benefits. Although the bill requires the state to fund the cost, it will still add \$13.8 million to the UAAL, resulting in an impact on municipal rates across both Group I and Group II employers. (The estimated impact on Group I and Group II employer contribution rates is as follows: Employees-0.06%; Teachers-0.14%; Police-2.62%; Fire-2.72%.)

We note that the changes proposed to the retirement system are particularly troubling because they would greatly outweigh any cost savings created by HB 50, which proposes to pay \$50 million toward the UAAL (See *Bulletin #7*). We urge our members to consider the impact that retirement costs have on municipal, school, and county budgets—and ultimately on the property taxpayers who fund those budgets. ***Please contact your representatives and advocate for the state to restore its promise of a contribution to the retirement system and to fund, through the state budget, any policy changes that would add new costs to the retirement system.*** It is imperative that mandated increases in retirement costs be funded by state dollars, rather than local tax dollars.

Hearing Schedule

Please click [here](#) to find a list of hearings next week on bills that NHMA is tracking. Please note that the linked PDF only covers hearings scheduled for the next week. For the most up-to-date information on when bills are scheduled for a hearing, please use our [live bill tracker](#).

NHMA Upcoming Member Events

Mar. 15	Webinar: Cybersecurity for Government Leaders – 12:00 – 1:00
Mar. 20	Webinar: Municipal Aid and the State Budget – 12:00 – 1:00
Mar. 29	Webinar: Transportation Safety – 12:00 – 1:00
Mar. 30	Webinar: How to Handle a First Amendment Audit – 12:00 – 1:00
Apr. 5	Webinar: Succeeding at Tax Deeding – 12:00 – 1:00
Apr. 6	Local Officials Workshop (hybrid) – 9:00 – 4:00

Please visit www.nhmunicipal.org for the most up-to-date information regarding our upcoming events. Click on the Events& Training tab to view the calendar.

For more information, please call NHMA's Workshop registration line: (603) 230-3350.

Crossover is Near

It is almost time for “crossover”: the last day for the originating body to act on its own bills. Importantly, this week there was a report deadline for policy House bills so that those bills may be published in the House calendar for next week’s session. (The House has scheduled sessions on March 22, March 23, and April 6.)

The Senate has already dealt with many of its own bills and has started hearing bills sent over from the House; we anticipate that those hearings will continue through crossover.

For now, the focus is on the remaining bills that must be acted on by the full body. The House has well over 100 bills that must still see some kind of action, including many that are politically contentious. (The good news is that all our “big” bills have already been resolved—except for the budget, of course!)

Municipal Aid and the State Budget Webinar

On Monday, March 20 at 12:00 p.m., please join NHMA for a webinar about the various types of state revenue shared with municipalities, as well as critical state aid programs for public infrastructure improvements, including municipal drinking water and wastewater treatment facilities, highway maintenance, and bridge repair. As the state legislature begins debating its biennium budget for fiscal years 2024 and 2025 (HB 1) and the budget “trailer bill” (HB 2), towns and cities are preparing their budgets and waiting for anticipated revenue sharing and state aid in amounts yet unknown. Register [here](#).

Municipal officials can also access NHMA’s updated publication [State Aid to Municipalities: History and Trends](#) to reflect the current budget and legislative decisions that have impacted municipalities.

Senate Saves Remote Attendance Bill

Those following the remote attendance bills this year know that the last surviving bill, SB 250, was recommended as Inexpedient to Legislate on a 3-2 vote out of the Senate Judiciary Committee. Although the prospects of allowing greater remote attendance for municipal boards looked dim, the Senate adopted a replace-all amendment, 2023-1040s, on a voice. The amendment was carefully crafted by one of the original bill’s cosponsors and addressed a number of concerns raised during the committee hearing. A subsequent voice vote passed the amended bill.

NHMA supported the original language of SB 250 and continues to support the amended SB 250. We are hopeful that the House will consider the carefully crafted language aimed at ensuring that the privilege of remote attendance is not abused. Importantly, the bill clarifies that:

In-person attendance at meetings is expected. Attendance of a member other than in person shall be not more than occasional and shall not be allowed for successive meetings by the chair without justification. Attendance in person is not reasonably practical when, in the opinion of the chair, the member is away from the location of the meeting for a legitimate reason, including but not limited to, work, medical reasons, weather conditions, or childcare. Except for a medical reason, a legitimate reason shall not include a member who is absent from the state or plans to be absent from the state for 28 or more consecutive days.

We believe that the language proposed by SB 250 carefully balances the interests of municipal boards in allowing members to occasionally attend meetings remotely with the need to ensure that government should be open, accessible, accountable and responsive.

Housing Champions Advances

Yesterday, the Senate passed SB 145, the housing champions bill, on a 21-3 vote. As the bill has a fiscal note, it must now go to Senate Finance, be considered by that committee, and again passed by the Senate before it can advance to the House.

As we wrote in [Bulletin #2](#), the bill would provide municipalities access to new water, wastewater, and other infrastructure funding in exchange for voluntary changes to local zoning ordinances that promote the building of more housing. In total, SB 145 allocates \$29 million to the Department of Business and Economic Affairs (BEA) to help tackle the housing shortage over the next two years: \$1 million is allocated to a housing planning and regulation municipal grant program to assist municipalities in promoting increased housing production; \$3 million is allocated for a housing production municipal grant program for municipalities which have seen the production of workforce housing units on a per-unit basis; and \$25 million is allocated for a housing infrastructure municipal grant program for municipalities for new construction or capacity increases for drinking water, sanitary sewer, stormwater, highway infrastructure, telecommunications, and electrical distribution infrastructure.

The Senate Finance Committee has also considered SB 231, establishing a historic housing tax credit and making appropriations for workforce housing and affordable housing. SB 231 is similar to SB 145 in that it allocates a similar sum (\$30 million) to BEA “for the purpose of improving the ability to accelerate the approval of affordable workforce housing.”

We are not yet sure whether the Senate intends on sending BEA \$59 million to address the housing shortage or whether there will be further negotiations relative to the (approximately) \$30 million that two separate bills plan on appropriating to BEA to achieve the same goals. As we stated in [Bulletin #2](#), NHMA has a [policy position](#) to support legislation which promotes a collaborative approach between the state, municipalities, and other key stakeholders to address the state’s housing shortage.

2023 NHMA Legislative Bulletin 12

March 17, 2023

Inside this Issue

[Remote Attendance Bill](#)

[Housing Champions](#)

[UAAL Paydown](#)

[SAG](#)

[Town Meeting](#)

[Hearing Schedule](#)

[NHMA Events](#)

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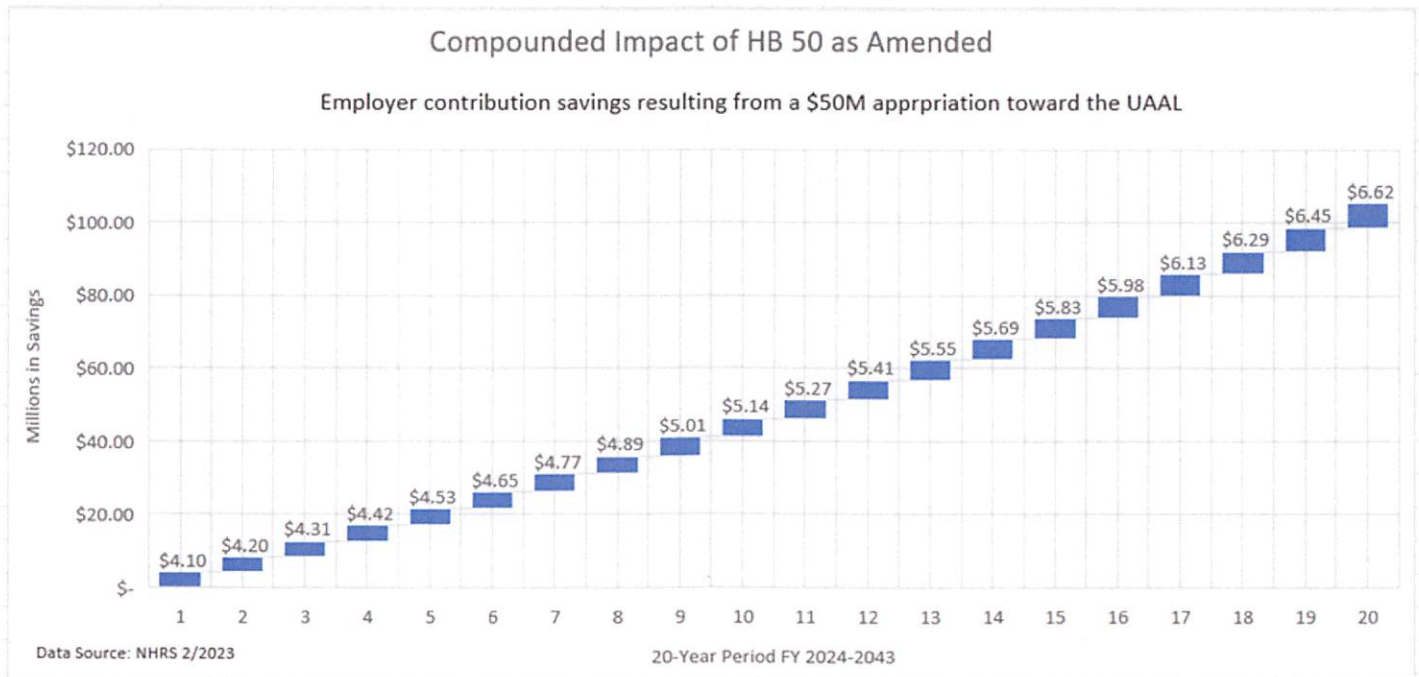
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We will continue to work with stakeholders as these bills make their way through the Senate—and the Senate begins to obtain information about state revenues and any potential surplus—and advocate for collaborative approaches that can serve as a national model on how to address the housing issue.

Committee Supports UAAL Paydown

This week, the House Finance Committee recommended as Ought to Pass two significant bills that would positively affect the New Hampshire Retirement System (NHRS) and our members. **HB 50**, as amended, would appropriate \$50 million in fiscal year 2024 for the purpose of reducing the retirement system's unfunded actuarial accrued liability (UAAL) determined under RSA 100-A:16, II. The intent is to pay down the UAAL on a more aggressive schedule, resulting in lowered future employer contribution rates and promoting a financially sustainable defined benefit plan.

We have received preliminary data from NHRS which demonstrates the compounding impact of **HB 50** as amended. Using the most recent 2021 actuarial data and applying \$50 million to the UAAL in 2024, NHRS estimates that the impact of this legislation would have been a 0.13 percent reduction in the aggregate 2024-2025 employer rates. Over a 20-year period, a \$50 million dollar payment applied in FY 2024 could have a compounded savings impact of \$105 million as demonstrated in the graph below.



The committee also recommended as Ought to Pass **HB 555**, which would require that the state transfer 75 percent of the biennial surplus to NHRS to reduce the retirement system's unfunded actuarial accrued liability (UAAL) determined under RSA 100-A:16, II to the extent the state's surplus meets or exceeds certain financial conditions. This bill would implement a funding policy that aggressively pays down the unfunded liability to the benefit of the overall retirement system and provides a new level relief on employer contribution rates over the long term.

For fiscal year 2022, NHRS reported an unfunded liability of \$5.69 billion in the actuarial valuation. Current actuarial valuations estimate that the unfunded liability accounts for more than 75 percent of current employer rates which is borne solely by the participating employers. NHMA supports legislation that promotes a solvent, fiscally healthy, and financially sustainable defined benefit plan that both employees and employers can rely on to provide retirement benefits for the foreseeable future.

Although reducing the UAAL will benefit all employers in the NHRS, it is important to remember that these projections do not account for other factors that may affect the UAAL—such as return on investments, changes in economic or demographic assumptions, and any new or expanded legislative changes to NHRS benefits. In fact, on that last point, and as we explained in *last week's Bulletin*, several costly retirement-related bills will go to the House floor in the coming weeks. Please contact your representatives and ask them to **support** **HB 50** and **HB 555**, enacting policy that promotes a secure, solvent, fiscally healthy, and financially sustainable retirement system benefits for the foreseeable future, and to **oppose** any new or expanded benefits that increase current or future employer contribution costs **unless** the state terminally funds them through the budget process.

The SAG-a Continues: State Aid Grants

During the past several state budget cycles, sufficient funding for State Aid Grants (SAG) for eligible and completed wastewater projects has not been included in the state budget, and this unfortunate trend has continued with this year's **HB 2**. Instead, **SB 230**, **HB 311**, and governor's budget request all proposed to fund the SAG program at similar funding levels, but from different funding sources.

This week, the House Finance Committee voted to retain **HB 311**, which would appropriate \$15 million for each of the 2024 and 2025 fiscal years to fund the state share of eligible and completed wastewater projects under the SAG program. The recommendation was based on the governor's budget, which calls for \$27.9 million in state surplus to be used to fund wastewater state aid grants to municipalities. The Senate also tabled **SB 230**, which would appropriate \$30 million in non-lapsing funds through the state budget process, leaving eligible SAG projects with uncertainty as to the funding source. **Please continue to contact your senators and representatives to express the critical need for the state to fund this long-standing, statutory state-local partnership by including full funding in the state budget.**

Town Meeting (Snow) Day

This past week, most New Hampshire towns were scheduled to hold their town meetings. But—in what is becoming its own sort of tradition—the state experienced another second-Tuesday-in March snowstorm, with some spots getting as much as 40 inches of snow. For those towns that went forward with their meetings, we hope all went well—flashlights and snowmobile rides included—and for those who postponed, we were pleased to see local officials working together to make these local decisions for their communities. As far as we've heard, the first significant use of SB 104 (Chapter Law 192:1, 2019), relative to postponing town elections and meetings, went smoothly this week. For those that didn't visit the secretary of state's website, the secretary posted the language of the statute on the homepage along with a list of towns that postponed. Those towns include:

Acworth, Alstead, Alton, Amherst, Andover, Antrim, Barrington, Bedford, Bennington, Bow, Bradford, Brookline, Charlestown, Chester, Chesterfield, Deerfield, Deering, Durham, Effingham, Farmington, Frankestown, Gilford, Gilmanton, Goffstown, Grantham, Greenfield, Greenville, Hancock, Harrisville, Hart's Location, Hillsborough, Hollis, Hooksett, Hopkinton, Hudson, Jaffrey, Langdon, Lee, Lempster, Lyme, Lyndeborough, Madbury, Marlborough, Marlow, Mason, Milford, Milton, Mont Vernon, Nelson, New Boston, New Ipswich, New London, Newbury, Northwood, Nottingham, Raymond, Rindge, Salisbury, Sharon, South Hampton, Springfield, Sullivan, Sutton, Tamworth, Temple, Wakefield, Walpole, Warner, Washington, Westmoreland, Wilmot, Wilton, Winchester, and Windsor.

The good news is that, although power restoration is ongoing, the weather looks good for the foreseeable future, and we are hopeful that this year's postponed town meetings will occur without further issue.

Hearing Schedule

Please click [here](#) to find a list of hearings next week on bills that NHMA is tracking. Please note that the linked PDF only covers hearings scheduled for the next week. For the most up-to-date information on when bills are scheduled for a hearing, please use our [live bill tracker](#).

NHMA Upcoming Member Events

Mar. 20	Webinar: Municipal Aid and the State Budget – 12:00 – 1:00
Mar. 29	Webinar: Transportation Safety – 12:00 – 1:00
Mar. 30	Webinar: How to Handle a First Amendment Audit – 12:00 – 1:00
Apr. 5	Webinar: Succeeding at Tax Deeding – 12:00 – 1:00
Apr. 5	2023 Regional Legislative Update in Exeter – 6:30 p.m.
Apr. 6	Local Officials Workshop (hybrid) – 9:00 – 4:00
Apr. 19	Right-to-Know Workshop (Public Meetings & Government Records) – 9:00 – 1:00 (Hybrid)

Please visit www.nhmunicipal.org for the most up-to-date information regarding our upcoming events. Click on the Events & Training tab to view the calendar.

For more information, please call NHMA's Workshop registration line: (603) 230-3350.



Pam McElroy <pmcelroy@exeternh.gov>

Fwd: SAU 16 SUPERINTENDENT UPDATE - FEBRUARY 2023

Russell Dean <[redacted]>
To: Pam McElroy <pmcelroy@exeternh.gov>

Fri, Mar 17, 2023 at 10:00 AM

For the packet (Helpsy)

Get [Outlook for iOS](#)

From: [redacted] on behalf of David Ryan
Sent: Tuesday, March 7, 2023 3:33:24 PM
To: [redacted]
Subject: SAU 16 SUPERINTENDENT UPDATE - FEBRUARY 2023

[Having issues? open this email in a browser](#)

[Translate](#)



FEBRUARY 2023

Welcome back from winter vacation! For those who traveled to warm locations for the week, it must have been quite a change returning to our local winter conditions.

Entering the final third of our academic year always brings about the greatest number of changes to the school year. Temperatures begin to fluctuate while warmer winds begin to howl, leading to melting snow and budding flowers. Seniors begin solidifying post-graduation plans with college acceptances and/or career appointments, activities such as athletics and student events begin to move to the outdoors, and thoughts about the summer drift into our thinking with the early start to daylight savings (March 12).

We also change our focus on observing themes that each month presents. We most recently celebrated Black History Month in February and now turn our attention to celebrating Women's History Month in March. In this edition of *Update* we have included several examples of how our schools studied historically significant accomplishments by members of the Black community and their impact on our history as a nation. Acts, deeds, and words by Martin Luther King, Jr., Frederick Douglass, Harriet Tubman, Rosa Parks, George Washington Carver, and Maya Angelou are the most common studied because of their prevalence in contemporary curriculum and the abundance of relevant information. Other memorable figures including Arthur Ashe, James Baldwin, Langston Hughes, Medgar Evers, Mark Dean, and Granville T. Woods emerged in student research as well, as did a great number of other inventors, scientists, athletes, musicians, and writers. We are excited to see in our next update those women in history our students learned more about, including those who typically are not mainstreamed or highlighted in a headline manner, and are as impactful.

March also brings our seven school districts together to vote on next year's school district budgets. Stratham and Brentwood are holding their annual school district meetings this week while voting day for our five SB2 districts (East Kingston, Exeter, Newfields, Kensington, Exeter Region Cooperative) is scheduled for Tuesday, March 14. All six towns vote for their school board candidates on this day, as well. Good luck to all of our school board candidates, and for more information on your school district budget, you can visit [the SAU 16 Budgets & Elections page](#) where you can find FY24 budget information for all seven school districts.

The Tuck Learning Campus recently took delivery of a Helpsy used clothing bin. If you aren't familiar with Helpsy, [use this link to access a brief description of their work and purpose](#). All proceeds from the collection of used clothing and shoes will be directed to the SAU 16 Scholarship Fund. This scholarship is awarded annually to a graduating student from Seacoast School of Technology, and the funds are raised through various activities conducted by the employees of the SAU 16 central office. Thank you for considering Helpsy as a remedy to your unwanted used clothing and, subsequently, supporting this scholarship fund. The bin can be found at the entrance to the football/lacrosse fields behind the Tuck at 30 Linden Street.

One final note, and something that I hope never changes. Our students continue to make us all proud by serving as positive role models, as illustrated recently by the Exeter High School varsity boys basketball team when they hosted a group of local recreation basketball players at a game in February. Thank you for setting the right tone and giving our youngest Blue Hawks an example of paying things forward!



March 13, 2023

Board of Selectmen
Town of Exeter
10 Front Street
Exeter, NH 03833

Re: Programming Advisory

Dear Chairman and Members of the Board:

We are committed to keeping you and our customers informed about changes to Xfinity TV services. Accordingly, please note the following change:

- Effective March 31, 2023, Band Internacional is ceasing operations and will no longer be available through Xfinity. The package Brazilian 4 Pack will be renamed Brazilian 3 Pack and will include TV Globo, SporTV (formerly PFC), and Record TV. The price of the Pack has been reduced from \$34.99 to \$29.99 per month, plus applicable taxes and fees.

Please do not hesitate to contact me with any questions at Thomas_Somers@comcast.com.

Very truly yours,

Jay Somers

Jay Somers, Sr. Manager
Government Affairs

Town Manager's Office

MAR 17 2023

Received