

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number            | Description                     | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget   | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                            |
|---------------------------|---------------------------------|----------------|----------------|----------------|---------------|------------------------------------------------------------------|----------------------------------------------------|------------------------------------------------------------------------|
| <b>GENERAL FUND</b>       |                                 |                |                |                |               |                                                                  |                                                    |                                                                        |
| <b>General Government</b> |                                 |                |                |                |               |                                                                  |                                                    |                                                                        |
| <b>Board of Selectmen</b> |                                 |                |                |                |               |                                                                  |                                                    |                                                                        |
| 01-4130-0100-1000         | BS- Sal/Wages Elected           | 16,000         | 16,000         | 16,000         | 16,000        | -                                                                | 0.0%                                               | \$3K each 4-Select Person, \$4K for 1- Chair Person                    |
|                           | Salaries Total                  | 16,000         | 16,000         | 16,000         | 16,000        | -                                                                | 0.0%                                               |                                                                        |
| 01-4130-0100-2120         | BS- Life Insurance              | 160            | 300            | 120            | 300           | -                                                                | 0.0%                                               | No Increase                                                            |
| 01-4130-0100-2200         | BS- FICA                        | 992            | 992            | 992            | 992           | -                                                                | 0.0%                                               | Based on wages: 6.2%                                                   |
| 01-4130-0100-2210         | BS- Medicare                    | 232            | 232            | 232            | 232           | -                                                                | 0.0%                                               | Based on wages: 1.45%                                                  |
|                           | Benefits Total                  | 1,384          | 1,524          | 1,344          | 1,524         | -                                                                | 0.0%                                               |                                                                        |
| 01-4130-0100-5200         | BS- Consulting Services         |                | 1,000          | 10             | 1,000         | -                                                                | 0.0%                                               | Expenses related to tax deeded properties, other services              |
| 01-4130-0100-5810         | BS- Conf/Room/Meals             | 443            | 250            | 41             | 250           | -                                                                | 0.0%                                               | LGC seminars, travel                                                   |
| 01-4130-0100-5875         | BS- Equipment Purchase          | 500            | 1              | -              | 1             | -                                                                | 0.0%                                               | Board/committee recognitions, memberships, employee recognitions       |
| 01-4130-0100-8050         | BS- Special Expense             | 4,390          | 3,000          | 3,063          | 3,000         | -                                                                | 0.0%                                               |                                                                        |
|                           | General Expenses Total          | 5,333          | 4,251          | 3,114          | 4,251         | -                                                                | 0.0%                                               |                                                                        |
|                           | <b>Board of Selectmen Total</b> | <b>22,717</b>  | <b>21,775</b>  | <b>20,458</b>  | <b>21,775</b> | <b>-</b>                                                         | <b>0.0%</b>                                        |                                                                        |
| <b>Town Manager</b>       |                                 |                |                |                |               |                                                                  |                                                    |                                                                        |
| 01-4130-0111-1110         | TM- Sal/Wages FT                | 152,528        | 156,282        | 156,258        | 158,810       | 2,528                                                            | 1.6%                                               | 2 FT: Town Mgr and Executive Assistant                                 |
| 01-4130-0111-1200         | TM- Sal/Wages PT                | 4,715          | 5,630          | 5,635          | 5,100         | (530)                                                            | -9.4%                                              | 2 PT: Recording secretaries @ \$14 per hour (BOS/BRC meetings); Intern |
|                           | Salaries Total                  | 157,243        | 161,912        | 161,893        | 163,910       | 1,998                                                            | 1.2%                                               |                                                                        |
| 01-4130-0111-2100         | TM- Health Insurance            | 43,563         | 48,231         | 46,098         | 50,570        | 2,339                                                            | 4.8%                                               | 9.7% rate increase                                                     |
| 01-4130-0111-2110         | TM- Dental Insurance            | 3,494          | 3,495          | 3,494          | 3,495         | -                                                                | 0.0%                                               | No change in rate                                                      |
| 01-4130-0111-2120         | TM- Life Insurance              | 180            | 180            | 180            | 180           | -                                                                | 0.0%                                               | No change in rate                                                      |
| 01-4130-0111-2130         | TM- LTD Insurance               | 1,404          | 1,377          | 1,435          | 1,430         | 53                                                               | 3.9%                                               | No change in rate                                                      |
| 01-4130-0111-2200         | TM- FICA                        | 9,311          | 10,039         | 9,452          | 10,162        | 124                                                              | 1.2%                                               | Based on wages: 6.2%                                                   |
| 01-4130-0111-2210         | TM- Medicare                    | 2,178          | 2,348          | 2,210          | 2,377         | 29                                                               | 1.2%                                               | Based on wages: 1.45%                                                  |
| 01-4130-0111-2300         | TM- Retirement Town             | 16,761         | 17,457         | 17,454         | 17,908        | 451                                                              | 2.6%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                      |
|                           | Benefits Total                  | 76,891         | 83,126         | 80,323         | 86,122        | 2,997                                                            | 3.6%                                               |                                                                        |

| Town of Exeter         |                                  |                |                |                |                |                                                      |                                           |                                                                             |
|------------------------|----------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------|
| General Fund           |                                  |                |                |                |                |                                                      |                                           |                                                                             |
| Final Budget FY 2017   |                                  |                |                |                |                |                                                      |                                           |                                                                             |
| Account Number         | Description                      | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                 |
| 01-4130-0111-4310      | TM- Office Equipment Maintenance | 12,035         | -              |                | -              | -                                                    |                                           | Incl maint agreements 2 copiers, 1 color, postage machine                   |
| 01-4130-0111-4314      | TM - Office Equipment Leases     |                | 8,621          | 13,297         | 9,000          | 379                                                  | 4.4%                                      | Postage Machine lease, copier leases Town Office/Planning (from off. Equip) |
| 01-4130-0111-4320      | TM- Vehicle Maintenance          | 150            | 250            | 118            | 200            | (50)                                                 | -20.0%                                    | Routine maintenance town office pool car                                    |
| 01-4130-0111-5000      | TM- Supplies                     | 2,719          | 3,500          | 2,771          | 3,600          | 100                                                  | 2.9%                                      | Supplies for town offices (paper, etc.)                                     |
| 01-4130-0111-5010      | TM- Postage                      | 130            | 200            | 89             | 200            | -                                                    | 0.0%                                      | TM office postage needs (Reserve moved to GG)                               |
| 01-4130-0111-5120      | TM- Reference Material           | 45             | 100            | 168            | 200            | 100                                                  | 100.0%                                    | NHMA publications                                                           |
| 01-4130-0111-5312      | TM - Phone Reimbursement         | 1,442          | 1,440          | 1,410          | 1,380          | (60)                                                 | -4.2%                                     | Reimbursement for phone (TM, EA- 50/50 split with Welfare)                  |
| 01-4130-0111-5450      | TM- Dues                         | 13,778         | 14,000         | 13,818         | 14,000         | -                                                    | 0.0%                                      | NHMA Town wide dues, MMANH, ICMA dues                                       |
| 01-4130-0111-5510      | TM- Town Report Expense          | 2,299          | 2,500          | 2,190          | 2,500          | -                                                    | 0.0%                                      | Printing of annual Town Report                                              |
| 01-4130-0111-5556      | TM- Legal/Public Notices         | 512            | 500            | 544            | 500            | -                                                    | 0.0%                                      | Budget/bond notices, public hearings, CDBG hearings                         |
| 01-4130-0111-5576      | TM- Subscriptions                | 245            | 250            | 94             | 260            | 10                                                   | 4.0%                                      | Exeter News-Letter, Portsmouth Herald                                       |
| 01-4130-0111-5750      | TM- Contract Services            | 395            | 1              | -              | 1              | -                                                    | 0.0%                                      | Placeholder for unanticipated contracting needs                             |
| 01-4130-0111-5800      | TM- Travel Reimbursement         | 939            | 1,550          | 210            | 1,550          | -                                                    | 0.0%                                      | Mileage reimbursement for TM/EA                                             |
| 01-4130-0111-5810      | TM- Conf/Room/Meals              | 2,292          | 1,050          | 2,486          | 1,050          | -                                                    | 0.0%                                      | ICMA, MMANH conference, Primex conf, Econ Forecast                          |
| 01-4130-0111-5875      | TM- Equipment Purchase           | 300            | 300            | 208            | 300            | -                                                    | 0.0%                                      | Small equipment (file cabinet, other)                                       |
| 01-4130-0111-6260      | TM- Fuel                         | 100            | 200            | 64             | 182            | (18)                                                 | -9.0%                                     | Fuel for TM use of TO Pool Car                                              |
|                        | General Expenses Total           | 37,381         | 34,462         | 37,467         | 34,923         | 461                                                  | 1.3%                                      |                                                                             |
| 01-4130-0111-9997      | TM- Due from Water Fund          | (28,783)       | (29,926)       | (29,926)       | (30,568)       | (642)                                                | 2.1%                                      | 12.5% water fund                                                            |
| 01-4130-0111-9998      | TM- Due from Sewer Fund          | (28,783)       | (29,926)       | (29,926)       | (30,568)       | (642)                                                | 2.1%                                      | 12.5% sewer fund                                                            |
|                        | Due from Water/Sewer Funds       | (57,566)       | (59,852)       | (59,852)       | (61,136)       | (1,284)                                              | 2.1%                                      |                                                                             |
|                        | <b>Town Manager Total</b>        | <b>213,949</b> | <b>219,648</b> | <b>219,831</b> | <b>223,820</b> | <b>4,172</b>                                         | <b>1.9%</b>                               |                                                                             |
| <b>Human Resources</b> |                                  |                |                |                |                |                                                      |                                           |                                                                             |
| 01-4155-0115-1110      | HR- Sal/Wages FT                 | 63,516         | 65,063         | 65,053         | 66,116         | 1,053                                                | 1.6%                                      | 1 FT: Human Resource Director                                               |
|                        | Salaries Total                   | 63,516         | 65,063         | 65,053         | 66,116         | 1,053                                                | 1.6%                                      |                                                                             |
| 01-4155-0115-2100      | HR- Health Insurance             | 16,870         | 18,653         | 18,653         | 20,463         | 1,810                                                | 9.7%                                      | 9.7% rate increase                                                          |
| 01-4155-0115-2110      | HR- Dental Insurance             | 966            | 966            | 966            | 966            | -                                                    | 0.0%                                      | No change in rate                                                           |
| 01-4155-0115-2120      | HR- Life Insurance               | 120            | 120            | 120            | 120            | -                                                    | 0.0%                                      | No change in rate                                                           |
| 01-4155-0115-2130      | HR- LTD Insurance                | 832            | 816            | 851            | 848            | 32                                                   | 3.9%                                      | No change in rate                                                           |
| 01-4155-0115-2200      | HR- FICA                         | 3,683          | 4,034          | 3,801          | 4,099          | 65                                                   | 1.6%                                      | Based on wages: 6.2%                                                        |
| 01-4155-0115-2210      | HR- Medicare                     | 861            | 943            | 889            | 959            | 16                                                   | 1.7%                                      | Based on wages: 1.45%                                                       |
| 01-4155-0115-2300      | HR- Retirement Town              | 6,980          | 7,268          | 7,266          | 7,455          | 187                                                  | 2.6%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                           |
|                        | Benefits Total                   | 30,312         | 32,800         | 32,546         | 34,910         | 2,110                                                | 6.4%                                      |                                                                             |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                              |                |                |                |               |                                                                  |                                                    |                                                                                  |
|--------------------------------------------------------|------------------------------|----------------|----------------|----------------|---------------|------------------------------------------------------------------|----------------------------------------------------|----------------------------------------------------------------------------------|
| Account Number                                         | Description                  | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget   | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                      |
| 01-4155-0115-5000                                      | HR- Supplies                 | 507            | 500            | 353            | 500           | -                                                                | 0.0%                                               | Office supplies                                                                  |
| 01-4155-0115-5120                                      | HR- Reference Materials      |                | 500            | 258            | 500           | -                                                                | 0.0%                                               | Books, postings and information booklets                                         |
| 01-4155-0115-5200                                      | HR- Consulting Services      |                | 1              | -              | 1             | -                                                                | 0.0%                                               |                                                                                  |
| 01-4155-0115-5263                                      | HR- Pre-Employment Screening | 770            | 600            | 1,237          | 600           | -                                                                | 0.0%                                               | Pre-employment Expenses                                                          |
| 01-4155-0115-5312                                      | HR-Phone Reimbursement       | 360            | 360            | 360            | 360           | -                                                                | 0.0%                                               | Cell Phone Reimbursement for HR Director                                         |
| 01-4155-0115-5380                                      | HR- Classification Update    | 2,438          | 1,500          | 450            | 1,500         | -                                                                | 0.0%                                               | MRI (update job descriptions and pay classifications)                            |
| 01-4155-0115-5410                                      | HR- Employee Notices         | 1,667          | 1,500          | 1,193          | 1,500         | -                                                                | 0.0%                                               | Posting of open job positons                                                     |
| 01-4155-0115-5420                                      | HR- Employee Relations       | 1,361          | 1,500          | 1,431          | 1,500         | -                                                                | 0.0%                                               | Benefits Fair, employee service and recognition                                  |
| 01-4155-0115-5450                                      | HR- Dues                     | 164            | 580            | 339            | 580           | -                                                                | 0.0%                                               | NH HR Assoc, IPMA-HR, SHRM                                                       |
| 01-4155-0115-5800                                      | HR- Travel Reimbursement     |                | 610            | 523            | 640           | 30                                                               | 4.9%                                               | Mileage,Tolls, Parking                                                           |
| 01-4155-0115-5810                                      | HR- Conf Rooms/Meals         | 671            | 500            | 505            | 510           | 10                                                               | 2.0%                                               | Primex and NHMA Conferences                                                      |
| 01-4155-0115-5820                                      | HR- Education/Training       | 170            | 1,100          | 948            | 1,250         | 150                                                              | 13.6%                                              | IPMA-HR Eastern Region Training and Annual Labor & Employment Law review         |
|                                                        | General Expenses Total       | 8,108          | 9,252          | 7,597          | 9,441         | 189                                                              | 2.0%                                               |                                                                                  |
| 01-4155-0115-9997                                      | HR- Due from Water Fund      | (9,407)        | (9,786)        | (9,786)        | (10,103)      | (316)                                                            | 3.2%                                               | 10% to water fund                                                                |
| 01-4155-0115-9998                                      | HR- Due from Sewer Fund      | (9,407)        | (9,786)        | (9,786)        | (10,103)      | (316)                                                            | 3.2%                                               | 10% to sewer fund                                                                |
|                                                        | Due from Water/Sewer Funds   | (18,814)       | (19,573)       | (19,572)       | (20,205)      | (633)                                                            | 3.2%                                               |                                                                                  |
|                                                        |                              |                |                |                |               | -                                                                |                                                    |                                                                                  |
|                                                        | <b>Human Resources Total</b> | <b>83,122</b>  | <b>87,542</b>  | <b>85,624</b>  | <b>90,262</b> | <b>2,719</b>                                                     | <b>3.1%</b>                                        |                                                                                  |
| <b>Transportation</b>                                  |                              |                |                |                |               |                                                                  |                                                    |                                                                                  |
| 01-4199-0119-5574                                      | GG - Transportation          | 26,919         | 26,770         | 26,770         | 26,770        | -                                                                | 0.0%                                               | Request from COAST bus service Total 2017 ask \$32,891                           |
|                                                        | <b>Transportation Total</b>  | <b>26,919</b>  | <b>26,770</b>  | <b>26,770</b>  | <b>26,770</b> | <b>-</b>                                                         | <b>0.0%</b>                                        |                                                                                  |
| <b>Legal</b>                                           |                              |                |                |                |               |                                                                  |                                                    |                                                                                  |
| 01-4153-0120-5224                                      | GG- Legal Expense            | 88,914         | 80,000         | 94,643         | 80,000        | -                                                                | 0.0%                                               |                                                                                  |
|                                                        | <b>Legal Total</b>           | <b>88,914</b>  | <b>80,000</b>  | <b>94,643</b>  | <b>80,000</b> | <b>-</b>                                                         | <b>0.0%</b>                                        |                                                                                  |
| <b>Information Technology</b>                          |                              |                |                |                |               |                                                                  |                                                    |                                                                                  |
| 01-4150-0125-1110                                      | IT- Sal/Wages FT             | 67,541         | 69,114         | 69,182         | 85,634        | 16,520                                                           | 23.9%                                              | 2 FT: IT Coordinator (Salary Split 80% GF and 20% CATV Fund); FT IT Tech (8 mos) |
| 01-4150-0125-1200                                      | IT- Sal/Wages PT             | 12,160         | 13,500         | 13,860         | 7,480         | (6,020)                                                          | -44.6%                                             | PT Tech 20 hours per week (4 mos)                                                |
|                                                        | Salaries Total               | 79,701         | 82,614         | 83,042         | 93,114        | 10,500                                                           | 12.7%                                              |                                                                                  |
| 01-4150-0125-2100                                      | IT- Health Insurance         | 13,496         | 14,922         | 7,461          | 18,184        | 3,262                                                            | 21.9%                                              | 9.7% rate increase                                                               |
| 01-4150-0125-2110                                      | IT- Dental Insurance         | 399            | 400            | 399            | 910           | 510                                                              | 127.5%                                             | No change in rate                                                                |
| 01-4150-0125-2120                                      | IT- Life Insurance           | 96             | 96             | 96             | 131           | 35                                                               | 36.5%                                              | No change in rate                                                                |
| 01-4150-0125-2130                                      | IT - LTD Insurance           |                | 1,020          | 979            | 901           | (119)                                                            | -11.7%                                             | No change in rate                                                                |
| 01-4150-0125-2200                                      | IT- FICA                     | 4,664          | 5,122          | 4,912          | 5,773         | 651                                                              | 12.7%                                              | Based on wages: 6.2%                                                             |
| 01-4150-0125-2210                                      | IT- Medicare                 | 1,091          | 1,198          | 1,149          | 1,350         | 152                                                              | 12.7%                                              | Based on wages: 1.45%                                                            |
| 01-4150-0125-2300                                      | IT- Retirement Town          | 7,414          | 7,720          | 7,719          | 9,672         | 1,952                                                            | 25.3%                                              | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                |
|                                                        | Benefits Total               | 27,160         | 30,478         | 22,715         | 36,921        | 6,443                                                            | 21.1%                                              |                                                                                  |

| Town of Exeter                |                                     |                |                |                |                |                                                      |                                           |                                                                                                                        |
|-------------------------------|-------------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|------------------------------------------------------------------------------------------------------------------------|
| General Fund                  |                                     |                |                |                |                |                                                      |                                           |                                                                                                                        |
| Final Budget FY 2017          |                                     |                |                |                |                |                                                      |                                           |                                                                                                                        |
| Account Number                | Description                         | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                            |
| 01-4150-0125-5000             | IT- Supplies                        | 757            | 750            | 257            | 500            | (250)                                                | -33.3%                                    | Batteries, USB, RAM, Hard Drives, Power Supplies                                                                       |
| 01-4150-0125-5312             | IT- Phone Reimbursement             | 927            | 465            | 432            | 465            | -                                                    | 0.0%                                      | Cell Phone reimbursement for IT Coordinator (20% allocated to CATV)                                                    |
| 01-4150-0125-5320             | IT- Phone Utilization               | 24,384         | 25,043         | 24,673         | 25,043         | -                                                    | 0.0%                                      | 12.5% allocated to Water/Sewer Funds each - Est actual +5% + dedicated fax line for town clerk                         |
| 01-4150-0125-5450             | IT- Dues                            | 840            | 840            | -              | -              | (840)                                                | -100.0%                                   | InfoTech research group (Invoiced in December)                                                                         |
| 01-4150-0125-5680             | IT- Computer Software               | 13,436         | 9,500          | 8,866          | 8,500          | (1,000)                                              | -10.5%                                    | MS Licenses; Antivirus Protection; Server, Backup & Network related software                                           |
| 01-4150-0125-5681             | IT- GIS Software                    | 3,000          | 6,500          | 3,500          | 7,000          | 500                                                  | 7.7%                                      | Maps Online, ESRI licenses, increase to Support calls (Invoiced in November) - Cartographics Query Manager             |
| 01-4150-0125-5683             | IT- Internet Services               | 8,767          | 9,240          | 7,586          | 10,330         | 1,090                                                | 11.8%                                     | Google Apps, Aha Services, Cloud backup, Fair Point internet line, remote access; 12.5% allocated to Water/Sewer Funds |
| 01-4150-0125-5704             | IT- Network Supplies                | 15,274         | 10,000         | 22,553         | 27,000         | 17,000                                               | 170.0%                                    | See narrative- Storage System Replace                                                                                  |
| 01-4150-0125-5740             | IT- Software Agreement              |                | 7,200          | 4,107          | 4,800          | (2,400)                                              | -33.3%                                    | Database support, Firewall, VMware                                                                                     |
| 01-4150-0125-5750             | IT- Contract Services               | 11,465         | 9,600          | 6,400          | 9,600          | -                                                    | 0.0%                                      | JDSCC contract for vacation coverage, IT emergencies, expert consultation                                              |
| 01-4150-0125-5800             | IT- Travel Reimbursement            |                | 100            | -              | -              | (100)                                                | -100.0%                                   | Mileage for IT Coordinator                                                                                             |
| 01-4150-0125-5820             | IT- Education/Training              | 1,141          | 1,440          | 1,440          | 2,600          | 1,160                                                | 80.6%                                     | Online training                                                                                                        |
| 01-4150-0125-5875             | IT- Equipment Purchase              | 989            | 1,000          | 1,042          | 1,000          | -                                                    | 0.0%                                      | Tools and furniture                                                                                                    |
|                               | General Expenses Total              | 80,980         | 81,678         | 80,856         | 96,838         | 15,160                                               | 18.6%                                     |                                                                                                                        |
| 01-4150-0125-7000             | IT- CO- Computers                   | 7,016          | 11,380         | 9,597          | 9,300          | (2,080)                                              | -18.3%                                    | 10 PCs 3 laptops 7 monitors and 1 printer                                                                              |
| 01-4150-0125-7305             | IT- CO- Equipment                   | -              | -              | -              | 5,700          | 5,700                                                |                                           | Security Camera System \$2,700; Swipe Card Entry System \$3,000                                                        |
|                               | Capital Outlay Total                | 7,016          | 11,380         | 9,597          | 15,000         | 3,620                                                | 31.8%                                     |                                                                                                                        |
| 01-4150-0125-9997             | IT- Due from Water Fund             | (11,876)       | (12,449)       | (11,484)       | (14,332)       | (1,883)                                              | 15.1%                                     | 12.5% of wages/benefits for IT Coordinator; 5% of wages/benefits for IT Tech                                           |
| 01-4150-0125-9998             | IT- Due from Sewer Fund             | (11,876)       | (12,449)       | (11,484)       | (14,332)       | (1,883)                                              | 15.1%                                     | 12.5% of wages/benefits for IT Coordinator; 5% of wages/benefits for IT Tech                                           |
|                               | Due from Water/Sewer Funds          | (23,752)       | (24,898)       | (22,968)       | (28,664)       | (3,766)                                              | 15.1%                                     |                                                                                                                        |
|                               | <b>Information Technology Total</b> | <b>171,105</b> | <b>181,252</b> | <b>173,242</b> | <b>213,209</b> | <b>31,957</b>                                        | <b>17.6%</b>                              |                                                                                                                        |
| <b>Trustee of Trust Funds</b> |                                     |                |                |                |                |                                                      |                                           |                                                                                                                        |
| 01-4130-0130-1000             | TT- Sal/Wages Elected               | 828            | 828            | 828            | 828            | -                                                    | 0.0%                                      | Wages for Trustee of Trust funds                                                                                       |
|                               | Salaries Total                      | 828            | 828            | 828            | 828            | -                                                    | 0.0%                                      |                                                                                                                        |
| 01-4130-0130-2200             | TT- FICA                            | 51             | 51             | 51             | 51             | -                                                    | 0.0%                                      | Based on wages: 6.2%                                                                                                   |
| 01-4130-0130-2210             | TT- Medicare                        | 12             | 12             | 12             | 12             | -                                                    | 0.0%                                      | Based on wages: 1.45%                                                                                                  |
|                               | Benefits Total                      | 63             | 63             | 63             | 63             | -                                                    | 0.0%                                      |                                                                                                                        |
|                               | <b>Trustee of Trust Funds Total</b> | <b>891</b>     | <b>891</b>     | <b>891</b>     | <b>891</b>     | <b>-</b>                                             | <b>0.0%</b>                               |                                                                                                                        |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                              |                |                |                |             |                                                                  |                                                    |                                                                                                                                                                                            |
|--------------------------------------------------------|------------------------------|----------------|----------------|----------------|-------------|------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Account Number                                         | Description                  | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                                                                                                                                |
| <b>Town Moderator</b>                                  |                              |                |                |                |             |                                                                  |                                                    |                                                                                                                                                                                            |
| 01-4140-0140-1000                                      | MO- Sal/Wages Elected        | 600            | 1,250          | 750            | 700         | (550)                                                            | -44.0%                                             | 1 Election, 1 Special Election, 2 Deliberative. \$175 per event                                                                                                                            |
|                                                        | Salaries Total               | 600            | 1,250          | 750            | 700         | (550)                                                            | -44.0%                                             |                                                                                                                                                                                            |
|                                                        |                              |                |                |                |             | -                                                                |                                                    |                                                                                                                                                                                            |
| 01-4140-0140-2200                                      | MO- FICA                     | 37             | 78             | 47             | 43          | (34)                                                             | -44.0%                                             | Based on wages: 6.2%                                                                                                                                                                       |
| 01-4140-0140-2210                                      | MO- Medicare                 | 9              | 18             | 11             | 10          | (8)                                                              | -44.0%                                             | Based on wages: 1.45%                                                                                                                                                                      |
|                                                        | Benefits Total               | 46             | 96             | 58             | 54          | (42)                                                             | -44.0%                                             |                                                                                                                                                                                            |
|                                                        | <b>Town Moderator Total</b>  | <b>646</b>     | <b>1,346</b>   | <b>808</b>     | <b>754</b>  | <b>(592)</b>                                                     | <b>-44.0%</b>                                      |                                                                                                                                                                                            |
| <b>Town Clerk</b>                                      |                              |                |                |                |             |                                                                  |                                                    |                                                                                                                                                                                            |
| 01-4140-0151-1000                                      | TC- Sal/Wages Elected        | 71,652         | 72,311         | 71,063         | 73,482      | 1,171                                                            | 1.6%                                               | 1 FT: Town Clerk                                                                                                                                                                           |
| 01-4140-0151-1110                                      | TC- Sal/Wages FT             | 74,476         | 108,607        | 110,272        | 121,137     | 12,530                                                           | 11.5%                                              | Includes 1 FT Deputy TC (FY) + 2 FT Asst Clerks                                                                                                                                            |
| 01-4140-0151-1200                                      | TC- Sal/Wages PT             | 31,793         | 8,752          | 8,752          | -           | (8,752)                                                          | -100.0%                                            |                                                                                                                                                                                            |
| 01-4140-0151-1300                                      | TC- Sal/Wages OT             | 118            | 800            | 135            | 300         | (500)                                                            | -62.5%                                             | OT for Assistant Clerks                                                                                                                                                                    |
| 01-4140-0151-1400                                      | TC- Longevity Pay            | 1,400          | 1,400          | 1,500          | 1,500       | 100                                                              | 7.1%                                               | Longevity for Assistant Clerks                                                                                                                                                             |
|                                                        | Salaries Total               | 179,439        | 191,870        | 191,722        | 196,419     | 4,549                                                            | 2.4%                                               |                                                                                                                                                                                            |
|                                                        |                              |                |                |                |             |                                                                  |                                                    |                                                                                                                                                                                            |
| 01-4140-0151-2100                                      | TC- Health Insurance         | 47,667         | 69,588         | 52,720         | 57,922      | (11,666)                                                         | -16.8%                                             | 9.7% rate increase                                                                                                                                                                         |
| 01-4140-0151-2110                                      | TC- Dental Insurance         | 2,897          | 4,065          | 3,461          | 3,863       | (202)                                                            | -5.0%                                              | No change in rate                                                                                                                                                                          |
| 01-4140-0151-2120                                      | TC- Life Insurance           | 240            | 280            | 275            | 300         | 20                                                               | 7.1%                                               | No change in rate                                                                                                                                                                          |
| 01-4140-0151-2130                                      | TC- LTD Insurance            | 871            | 800            | 946            | 943         | 143                                                              | 17.8%                                              | No change in rate                                                                                                                                                                          |
| 01-4140-0151-2200                                      | TC- FICA                     | 10,764         | 11,896         | 11,574         | 12,178      | 282                                                              | 2.4%                                               | Based on wages: 6.2%                                                                                                                                                                       |
| 01-4140-0151-2210                                      | TC- Medicare                 | 2,517          | 2,782          | 2,707          | 2,848       | 66                                                               | 2.4%                                               | Based on wages: 1.45%                                                                                                                                                                      |
| 01-4140-0151-2300                                      | TC- Retirement Town          | 16,219         | 20,641         | 20,404         | 22,149      | 1,508                                                            | 7.3%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                                                                                                          |
|                                                        | Benefits Total               | 81,175         | 110,052        | 92,087         | 100,203     | (9,849)                                                          | -8.9%                                              |                                                                                                                                                                                            |
|                                                        |                              |                |                |                |             |                                                                  |                                                    |                                                                                                                                                                                            |
| 01-4140-0151-4310                                      | TC- Office Equip Maintenance | 94             | 500            | 330            | 500         | -                                                                | 0.0%                                               | outside computer maintenance, beyond contract                                                                                                                                              |
| 01-4140-0151-5000                                      | TC- Supplies                 | 4,653          | 2,000          | 4,378          | 2,000       | -                                                                | 0.0%                                               | copy paper, general office supplies, incentive awards, envelopes,                                                                                                                          |
| 01-4140-0151-5005                                      | TC- Computer Supplies        | 2,320          | 1,200          | 825            | 1,200       | -                                                                | 0.0%                                               | toner cartridges f/5 printers, validator ribbons, calculator ribbons,                                                                                                                      |
| 01-4140-0151-5010                                      | TC- Postage                  | 4,159          | 5,000          | 4,538          | 5,000       | -                                                                | 0.0%                                               | dog civil forfeiture letters, dog reminders, letters & forms, weekly State work, monthly Vital work                                                                                        |
| 01-4140-0151-5120                                      | TC- Reference Materials      | 67             | 300            | 36             | 300         | -                                                                | 0.0%                                               | No longer subscribe to Thomson Reuters because RSA's are on line                                                                                                                           |
| 01-4140-0151-5450                                      | TC- Dues                     | 220            | 200            | 215            | 200         | -                                                                | 0.0%                                               | IIMC -125; NHCTCA-30; NEACTC-30                                                                                                                                                            |
|                                                        |                              |                |                |                |             |                                                                  |                                                    | Finishing the opposite wall of vault for new storage. Waiting for actual cost for shelving from Dupont Shelving. Restoration of vital record books/town records, restore 2-3 books p/year. |
| 01-4140-0151-5630                                      | TC- Record Retention         | 4,970          | 23,625         | 23,622         | 17,625      | (6,000)                                                          | -25.4%                                             | Dog tags are ordered in November/December for following year.                                                                                                                              |
| 01-4140-0151-5631                                      | TC- Dog Tags                 | 1,076          | 800            | 4              | 800         | -                                                                | 0.0%                                               |                                                                                                                                                                                            |
| 01-4140-0151-5740                                      | TC- Software Agreement       | 7,429          | 7,620          | 7,744          | 7,800       | 180                                                              | 2.4%                                               | Interware Development Co Contract MV, Boats, Vitals, Transfer Station Permits, Credit Cards, Reports                                                                                       |
| 01-4140-0151-5750                                      | TC- Contract Services        | 2,549          | 2,600          | 2,668          | 2,600       | -                                                                | 0.0%                                               | Sharp Copier, Seacoast Computer Contract Services                                                                                                                                          |
| 01-4140-0151-5800                                      | TC- Travel Reimbursement     | 385            | 800            | 393            | 800         | -                                                                | 0.0%                                               | Mandatory Regional, Conference, TC Certification, Training, NECTCA Conference                                                                                                              |
| 01-4140-0151-5810                                      | TC- Conf/Room/Meals          | 520            | 700            | 567            | 700         | -                                                                | 0.0%                                               | Mandatory Conference (Certification requirement) expecting to attend NECTCA Conference in RI                                                                                               |

| Town of Exeter       |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
|----------------------|---------------------------------|----------------|----------------|----------------|------------------|------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| General Fund         |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
| Final Budget FY 2017 |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
| Account Number       | Description                     | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget      | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                                                                   |
| 01-4140-0151-5820    | TC- Education/Training          | 359            | 800            | 619            | 800              | -                                                    | 0.0%                                      | Mandatory Regional, Conference, TC Certification, Training Registration, NECTCA Conference                                                                    |
| 01-4140-0151-5875    | TC- Equipment Purchase          | 2,081          | 2,000          | 99             | 3,125            | 1,125                                                | 56.3%                                     | Computers, printers, copiers, chairs, office furniture. 3 new CC chip Readers required (\$375x3=1125)                                                         |
|                      | General Expenses Total          | 30,882         | 48,145         | 46,038         | 43,450           | (4,695)                                              | -9.8%                                     |                                                                                                                                                               |
|                      | <b>Town Clerk Total</b>         | <b>291,496</b> | <b>350,067</b> | <b>329,847</b> | <b>340,072</b>   | <b>(9,995)</b>                                       | <b>-2.9%</b>                              |                                                                                                                                                               |
| <b>Elections</b>     |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
| 01-4140-0152-1000    | EL- Sal/Wages Elected           | 1,663          | 6,500          | 6,920          | 6,500            | -                                                    | 0.0%                                      | Supervisors of the Checklist-1 mandated election, 2 deliberative, 1 special election. Wage increase \$10 p/hr                                                 |
| 01-4140-0152-1210    | EL- Sal/Wages Temp              | 1,425          | 3,745          | 7,599          | 3,864            | 119                                                  | 3.2%                                      | Ballot Clerks for 1 mandated election, 2 deliberative, 1 special election, Wage increase \$8 p/hr                                                             |
|                      | Salaries Total                  | 3,088          | 10,245         | 14,519         | 10,364           | 119                                                  | 1.2%                                      |                                                                                                                                                               |
|                      |                                 |                |                |                |                  | -                                                    |                                           |                                                                                                                                                               |
| 01-4140-0152-2200    | EL- FICA                        | 190            | 635            | 900            | 643              | 7                                                    | 1.2%                                      | Based on wages: 6.2%                                                                                                                                          |
| 01-4140-0152-2210    | EL- Medicare                    | 45             | 149            | 211            | 150              | 2                                                    | 1.2%                                      | Based on wages: 1.45%                                                                                                                                         |
|                      | Benefits Total                  | 235            | 784            | 1,111          | 793              | 9                                                    | 1.2%                                      |                                                                                                                                                               |
|                      |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
| 01-4140-0152-5000    | EL- Supplies                    | 1,063          | 1,629          | 1,294          | 500              | (1,129)                                              | -69.3%                                    | Copy paper, envelopes, general office supplies, and all supplies needed for election                                                                          |
| 01-4140-0152-5010    | EL- Postage                     | 259            | 1,200          | 1,289          | 600              | (600)                                                | -50.0%                                    | Mandated by SOS, sending absentee ballots and any other letters required to be sent by the Checklist Sups                                                     |
| 01-4140-0152-5400    | EL- Advertising                 | 161            | 300            | 177            | 300              | -                                                    | 0.0%                                      | Legal Notices                                                                                                                                                 |
| 01-4140-0152-5640    | EL- Voting Expenses             | 5,208          | 8,942          | 7,926          | 6,000            | (2,942)                                              | -32.9%                                    | Mandated by SOS to pay for coding, printing, collating, shipping costs and any other Special Town Elections held by the Town. Rule of thumb--\$1,000 per page |
| 01-4140-0152-5661    | EL- Voting Machines             | 600            | 900            | 928            | 600              | (300)                                                | -33.3%                                    | Mandated by the State of NH for all servicing, maintaining and repl of the Accuvote Machines                                                                  |
|                      | General Expenses Total          | 7,291          | 12,972         | 11,614         | 8,000            | (4,972)                                              | -38.3%                                    |                                                                                                                                                               |
|                      |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
|                      | <b>Elections Total</b>          | <b>10,614</b>  | <b>24,000</b>  | <b>27,244</b>  | <b>19,157</b>    | <b>(4,843)</b>                                       | <b>-20.2%</b>                             |                                                                                                                                                               |
|                      |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |
|                      | <b>Total General Government</b> | <b>910,373</b> | <b>993,292</b> | <b>979,358</b> | <b>1,016,709</b> | <b>23,417</b>                                        | <b>2.4%</b>                               |                                                                                                                                                               |
|                      |                                 |                |                |                |                  |                                                      |                                           |                                                                                                                                                               |

| Town of Exeter            |                                 |                |                |                |                |                                                      |                                           |                                                                                                   |
|---------------------------|---------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------------------|
| General Fund              |                                 |                |                |                |                |                                                      |                                           |                                                                                                   |
| Final Budget FY 2017      |                                 |                |                |                |                |                                                      |                                           |                                                                                                   |
| Account Number            | Description                     | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                       |
| <b>Finance Department</b> |                                 |                |                |                |                |                                                      |                                           |                                                                                                   |
| <b>Finance/Accounting</b> |                                 |                |                |                |                |                                                      |                                           |                                                                                                   |
| 01-4150-0201-1110         | FI- Sal/Wages FT                | 205,381        | 210,123        | 210,083        | 213,280        | 3,157                                                | 1.5%                                      | 3 FT: Finance Dir, Accountant, Acct Clerk                                                         |
| 01-4150-0201-1300         | FI- Sal/Wages OT                |                | -              | -              | 2,752          | 2,752                                                |                                           | 80 hrs OT for Accounting Clerk for software conversion                                            |
| 01-4150-0201-1400         | FI- Longevity Pay               | 850            | 850            | 900            | 900            | 50                                                   | 5.9%                                      | Longevity Pay for Accounting Clerk                                                                |
|                           | Salaries Total                  | 206,231        | 210,973        | 210,983        | 216,932        | 5,959                                                | 2.8%                                      |                                                                                                   |
| 01-4150-0201-2100         | FI- Health Insurance            | 42,175         | 46,634         | 46,633         | 51,157         | 4,523                                                | 9.7%                                      | 9.7% rate increase                                                                                |
| 01-4150-0201-2110         | FI- Dental Insurance            | 2,431          | 2,431          | 2,431          | 2,431          | -                                                    | 0.0%                                      | No change in rate                                                                                 |
| 01-4150-0201-2120         | FI- Life Insurance              | 300            | 300            | 300            | 300            | -                                                    | 0.0%                                      | No change in rate                                                                                 |
| 01-4150-0201-2130         | FI- LTD Insurance               | 1,288          | 1,264          | 1,317          | 1,312          | 48                                                   | 3.8%                                      | No change in rate                                                                                 |
| 01-4150-0201-2200         | FI- FICA                        | 12,193         | 13,080         | 12,380         | 13,450         | 369                                                  | 2.8%                                      | Based on wages: 6.2%                                                                              |
| 01-4150-0201-2210         | FI- Medicare                    | 2,852          | 3,059          | 2,895          | 3,146          | 86                                                   | 2.8%                                      | Based on wages: 1.45%                                                                             |
| 01-4150-0201-2300         | FI- Retirement Town             | 22,663         | 23,566         | 23,567         | 24,462         | 896                                                  | 3.8%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                 |
|                           | Benefits Total                  | 83,902         | 90,334         | 89,523         | 96,258         | 5,923                                                | 6.6%                                      |                                                                                                   |
| 01-4150-0201-5000         | FI- Supplies                    | 4,478          | 5,000          | 3,315          | 6,000          | 1,000                                                | 20.0%                                     | Folders, Check Stock, Paper, Ink Cartridges, kitchen supplies, Deposit tickets for all Town Depts |
| 01-4150-0201-5010         | FI- Postage                     | 2,100          | 2,200          | 2,275          | 2,300          | 100                                                  | 4.5%                                      | Postage for mailing checks and forms                                                              |
| 01-4150-0201-5150         | FI- Bank Fees                   | 10,516         | 9,000          | 6,891          | 2,905          | (6,095)                                              | -67.7%                                    | Lockbox and Monthly Service Charges                                                               |
| 01-4150-0201-5200         | FI- Consulting                  | 6,500          | 6,500          | -              | -              | (6,500)                                              | -100.0%                                   | GASB Compliance - New Rules - end of 2017                                                         |
| 01-4150-0201-5202         | FI- Contract Services           | -              | 350            | 424            | 600            | 250                                                  | 71.4%                                     | Record shredding and Fees for ACA Compliance                                                      |
| 01-4150-0201-5220         | FI- Audit Fees                  | 21,250         | 23,250         | 22,250         | 24,500         | 1,250                                                | 5.4%                                      | Annual Audit Fees for Melanson & Heath                                                            |
| 01-4150-0201-5450         | FI- Dues                        | 40             | 700            | 335            | 300            | (400)                                                | -57.1%                                    | AICPA and NHGFOA Dues                                                                             |
| 01-4150-0201-5730         | FI- Computer Hardware           |                |                | 4,000          | -              | -                                                    |                                           | To support Munis                                                                                  |
| 01-4150-0201-5740         | FI- Software Agreement          | 8,399          | 8,500          | 8,459          | 8,500          | -                                                    | 0.0%                                      | Software Agreement- TBD                                                                           |
| 01-4150-0201-5800         | FI- Travel Reimbursement        | 563            | 1,000          | 419            | 1,000          | -                                                    | 0.0%                                      | Monthly Travel to Concord for NHGFOA meeting and Travel for 3 finance department employees        |
| 01-4150-0201-5810         | FI- Conf/Room/Meals             | 153            | 500            | 140            | 500            | -                                                    | 0.0%                                      | Conferences/Meals for Finance Staff - NHLGC                                                       |
| 01-4150-0201-5820         | FI- Education/Training          | 221            | 500            | 379            | 500            | -                                                    | 0.0%                                      | Education for Finance staff to keep current on accounting rules and regulations                   |
|                           | General Expenses Total          | 54,220         | 57,500         | 48,887         | 47,105         | (10,395)                                             | -18.1%                                    |                                                                                                   |
| 01-4150-0201-9997         | FI- Due from Water Fund         | (36,352)       | (37,586)       | (37,586)       | (39,149)       | (1,563)                                              | 4.2%                                      | 12.5% Water Fund Offset                                                                           |
| 01-4150-0201-9998         | FI- Due from Sewer Fund         | (36,352)       | (37,586)       | (37,586)       | (39,149)       | (1,563)                                              | 4.2%                                      | 12.5% Sewer Fund Offset                                                                           |
|                           | Due from Water/Sewer Funds      | (72,704)       | (75,172)       | (75,172)       | (78,297)       | (3,125)                                              | 4.2%                                      |                                                                                                   |
|                           | <b>Finance/Accounting Total</b> | <b>271,649</b> | <b>283,635</b> | <b>274,221</b> | <b>281,997</b> | <b>(1,638)</b>                                       | <b>-0.6%</b>                              |                                                                                                   |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number        | Description                      | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                             |
|-----------------------|----------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------|
| <b>Treasurer</b>      |                                  |                |                |                |                |                                                                  |                                                    |                                                                         |
| 01-4150-0202-1000     | TR- Sal/Wages Elected            | 8,864          | 9,864          | 8,864          | 9,864          | -                                                                | 0.0%                                               | Wages for PT Treasurer and PT Deputy Treasurer                          |
|                       | Salaries Total                   | 8,864          | 9,864          | 8,864          | 9,864          | -                                                                | 0.0%                                               |                                                                         |
| 01-4150-0202-2200     | TR- FICA                         | 550            | 612            | 550            | 612            | -                                                                | 0.0%                                               | Based on wages: 6.2%                                                    |
| 01-4150-0202-2210     | TR- Medicare                     | 129            | 143            | 129            | 143            | -                                                                | 0.0%                                               | Based on wages: 1.45%                                                   |
|                       | Benefits Total                   | 679            | 755            | 679            | 755            | -                                                                | 0.0%                                               |                                                                         |
| 01-4150-0202-5000     | TR - Supplies                    | 39             | 200            | 64             | 200            | -                                                                | 0.0%                                               | Paper, pens, folders and binders                                        |
| 01-4150-0202-5450     | TR- Dues                         |                |                | 80             | 40             | 40                                                               |                                                    | NHGFOA Dues                                                             |
| 01-4150-0202-5820     | TR- Education/Training           |                | 400            | 363            | 400            | -                                                                | 0.0%                                               | Training and Education                                                  |
|                       | General Expenses Total           | 39             | 600            | 507            | 640            | 40                                                               | 6.7%                                               |                                                                         |
|                       | <b>Treasurer Total</b>           | <b>9,582</b>   | <b>11,219</b>  | <b>10,050</b>  | <b>11,259</b>  | <b>40</b>                                                        | <b>0.4%</b>                                        |                                                                         |
| <b>Tax Collection</b> |                                  |                |                |                |                |                                                                  |                                                    |                                                                         |
| 01-4150-0203-1110     | TX- Sal/Wages FT                 | 93,504         | 95,528         | 95,507         | 96,846         | 1,318                                                            | 1.4%                                               | 2 FT: Deputy Tax Collector, Collections Specialist                      |
| 01-4150-0203-1210     | TX- Sal/Wages Temp               | 4,548          |                | 554            | -              | -                                                                |                                                    |                                                                         |
| 01-4150-0203-1300     | TX- Sal/Wages OT                 | 8              | -              |                | 1,314          | 1,314                                                            |                                                    | 40 hrs OT for Software conversion                                       |
| 01-4150-0203-1400     | TX- Longevity                    | 1,500          | 1,500          | 1,500          | 1,500          | -                                                                | 0.0%                                               | Collections Specialist longevity                                        |
|                       | Salaries Total                   | 99,560         | 97,028         | 97,561         | 99,660         | 2,632                                                            | 2.7%                                               |                                                                         |
| 01-4150-0203-2100     | TX- Health Insurance             | 25,305         | 27,980         | 27,980         | 30,694         | 2,714                                                            | 9.7%                                               | 9.7% rate increase                                                      |
| 01-4150-0203-2110     | TX- Dental Insurance             | 1,465          | 1,465          | 1,465          | 1,465          | -                                                                | 0.0%                                               | No change in rate                                                       |
| 01-4150-0203-2120     | TX- Life Insurance               | 120            | 120            | 120            | 120            | -                                                                | 0.0%                                               | No change in rate                                                       |
| 01-4150-0203-2200     | TX- FICA                         | 5,921          | 6,016          | 5,766          | 6,179          | 163                                                              | 2.7%                                               | Based on wages: 6.2%                                                    |
| 01-4150-0203-2210     | TX- Medicare                     | 1,385          | 1,407          | 1,349          | 1,445          | 38                                                               | 2.7%                                               | Based on wages: 1.45%                                                   |
| 01-4150-0203-2300     | TX- Retirement Town              | 10,442         | 10,839         | 10,836         | 11,239         | 400                                                              | 3.7%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                       |
|                       | Benefits Total                   | 44,638         | 47,827         | 47,516         | 51,142         | 3,316                                                            | 6.9%                                               |                                                                         |
| 01-4150-0203-5000     | TX- Supplies                     | 1,285          | 3,327          | 2,730          | 2,000          | (1,327)                                                          | -39.9%                                             | Paper, Ink, Envelopes, Storage Boxes                                    |
| 01-4150-0203-5001     | TX- Tax Billing Services         | 3,229          | 3,600          | 3,169          | 3,600          | -                                                                | 0.0%                                               | Processing fees and materials for tax bills                             |
| 01-4150-0203-5010     | TX- Postage                      | 8,061          | 9,500          | 8,028          | 9,000          | (500)                                                            | -5.3%                                              | Mailing delinquency, lien, and deed notices, tax bills. Lockbox mailbox |
| 01-4150-0203-5150     | TX- Bank Fees                    |                |                |                | 5,395          | 5,395                                                            |                                                    | Lockbox monthly Service Charges (moved from finance)                    |
| 01-4150-0203-5224     | TX- Legal Expenses               | 6,573          | 5,000          | 3,808          | 5,000          | -                                                                | 0.0%                                               | Legal services for liens, deeds and bankruptcies                        |
| 01-4150-0203-5450     | TX- Dues                         | 40             | 50             | 115            | 50             | -                                                                | 0.0%                                               | NHTC Dues                                                               |
| 01-4150-0203-5470     | TX- Registry of Deeds            | 803            | 1,400          | 795            | 1,200          | (200)                                                            | -14.3%                                             | Liens & deeds recordings at Registry of Deeds                           |
| 01-4150-0203-5471     | TX- Deeded Property              | 16             | 2,373          | 1,105          | 3,500          | 1,127                                                            | 47.5%                                              | Expenses related to Tax deeded properties                               |
| 01-4150-0203-5810     | TX- Conf/Room/Meals              | 470            | 600            | 419            | 600            | -                                                                | 0.0%                                               | Conferences for DTC                                                     |
| 01-4150-0203-5820     | TX- Education/Training           | 100            | 400            | 172            | 400            | -                                                                | 0.0%                                               | Training for DTC                                                        |
|                       | General Expenses Total           | 20,577         | 26,250         | 20,341         | 30,745         | 4,495                                                            | 17.1%                                              |                                                                         |
| 01-4150-0203-9997     | TX- Due from Water Fund          | (34,903)       | (36,066)       | (36,066)       | (37,701)       | (1,635)                                                          | 4.5%                                               | 25% Water Fund Offset                                                   |
| 01-4150-0203-9998     | TX- Due from Sewer Fund          | (34,903)       | (36,066)       | (36,066)       | (37,701)       | (1,635)                                                          | 4.5%                                               | 25% Sewer Fund Offset                                                   |
|                       | Due from Water/Sewer Funds Total | (69,806)       | (72,132)       | (72,132)       | (75,401)       | (3,269)                                                          | 4.5%                                               |                                                                         |
|                       | <b>Tax Collection Total</b>      | <b>94,969</b>  | <b>98,973</b>  | <b>93,286</b>  | <b>106,146</b> | <b>7,173</b>                                                     | <b>7.2%</b>                                        |                                                                         |



| Town of Exeter       |                          |                |                |                |                |                                                      |                                           |                                                |
|----------------------|--------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|------------------------------------------------|
| General Fund         |                          |                |                |                |                |                                                      |                                           |                                                |
| Final Budget FY 2017 |                          |                |                |                |                |                                                      |                                           |                                                |
| Account Number       | Description              | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                    |
| <b>Assessing</b>     |                          |                |                |                |                |                                                      |                                           |                                                |
| 01-4150-0205-1110    | AS- Sal/Wages FT         | 46,312         | 47,174         | 47,158         | 47,694         | 520                                                  | 1.1%                                      | 1 FT: Assessing Clerk                          |
| 01-4150-0205-1210    | AS- Sal/Wages Temp       |                | 1              | -              | 1              | -                                                    | 0.0%                                      |                                                |
| 01-4150-0205-1300    | AS- Sal/Wages OT         | 102            | 100            | 155            | 100            | -                                                    | 0.0%                                      | Assessing Clerk                                |
| 01-4150-0205-1400    | AS- Longevity Pay        | 800            | 800            | 850            | 850            | 50                                                   | 6.3%                                      | Assessing Clerk                                |
|                      | Salaries Total           | 47,214         | 48,075         | 48,163         | 48,645         | 570                                                  | 1.2%                                      |                                                |
| 01-4150-0205-2100    | AS- Health Insurance     | 15,828         | 18,653         | 18,653         | 20,463         | 1,810                                                | 9.7%                                      | 9.7% rate increase                             |
| 01-4150-0205-2110    | AS- Dental Insurance     | 966            | 966            | 966            | 966            | -                                                    | 0.0%                                      | No change in rate                              |
| 01-4150-0205-2120    | AS- Life Insurance       | 60             | 60             | 60             | 60             | -                                                    | 0.0%                                      | No change in rate                              |
| 01-4150-0205-2200    | AS- FICA                 | 3,416          | 2,981          | 3,516          | 3,016          | 35                                                   | 1.2%                                      | Based on wages: 6.2%                           |
| 01-4150-0205-2210    | AS- Medicare             | 799            | 697            | 822            | 705            | 8                                                    | 1.2%                                      | Based on wages: 1.45%                          |
| 01-4150-0205-2300    | AS- Retirement Town      | 5,189          | 5,370          | 5,380          | 5,486          | 116                                                  | 2.2%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%              |
|                      | Benefits Total           | 26,258         | 28,727         | 29,397         | 30,696         | 1,969                                                | 6.9%                                      |                                                |
| 01-4150-0205-5000    | AS- Supplies             | 837            | 1,800          | 897            | 1,800          | -                                                    | 0.0%                                      | Toner, envelopes, general supplies             |
| 01-4150-0205-5010    | AS- Postage              | 4,487          | 700            | 339            | 700            | -                                                    | 0.0%                                      | Value changes                                  |
| 01-4150-0205-5450    | AS- Dues                 | 40             | 40             | 40             | 40             | -                                                    | 0.0%                                      | IAAO dues                                      |
| 01-4150-0205-5460    | AS- Mapping              | 5,505          | 5,200          | 3,825          | 5,200          | -                                                    | 0.0%                                      | Yearly updates & GPS                           |
| 01-4150-0205-5470    | AS- Registry of Deeds    | 48             | 100            | 117            | 100            | -                                                    | 0.0%                                      | Plans & deeds                                  |
| 01-4150-0205-5480    | AS- Revaluation          |                | 1              | -              | 1              | -                                                    | 0.0%                                      | Independent Appraiser                          |
| 01-4150-0205-5560    | AS- Legal/Public Notices |                | 150            | -              | 150            | -                                                    | 0.0%                                      | Public Notices in news media                   |
| 01-4150-0205-5740    | AS- Software Agreement   | 5,888          | 8,140          | 6,763          | 8,140          | -                                                    | 0.0%                                      | 5% increase Vision yearly contract & web fee   |
| 01-4150-0205-5750    | AS- Contract Services    | 106,625        | 107,500        | 110,531        | 110,000        | 2,500                                                | 2.3%                                      | Assessor contracted through MRI                |
| 01-4150-0205-5800    | AS- Travel Reimbursement |                | 300            | 321            | 300            | -                                                    | 0.0%                                      | Use of personal car -1 employee                |
| 01-4150-0205-5810    | AS- Conf/Room/Meals      |                | 100            | 100            | 100            | -                                                    | 0.0%                                      | Meetings - meals- room                         |
| 01-4150-0205-5820    | AS- Education/Training   | 50             | 500            | 1,020          | 500            | -                                                    | 0.0%                                      | Course or seminar                              |
| 01-4150-0205-5875    | AS- Equipment Purchase   |                | 50             | -              | 50             | -                                                    | 0.0%                                      | Small equipment                                |
| 01-4150-0205-6260    | AS- Fuel                 | 32             | 100            | 77             | 160            | 60                                                   | 60.0%                                     | More field time anticipated for clerk position |
|                      | General Expenses Total   | 123,512        | 124,681        | 124,030        | 127,241        | 2,560                                                | 2.1%                                      |                                                |
|                      | <b>Assessing Total</b>   | <b>196,984</b> | <b>201,483</b> | <b>201,590</b> | <b>206,582</b> | <b>5,099</b>                                         | <b>2.5%</b>                               |                                                |
|                      | <b>Total Finance</b>     | <b>573,184</b> | <b>595,309</b> | <b>579,147</b> | <b>605,984</b> | <b>10,675</b>                                        | <b>1.8%</b>                               |                                                |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                          |                |                |                |                |                                                                  |                                                    |                                                                                                                                         |
|--------------------------------------------------------|--------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|
| Account Number                                         | Description              | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                                                                             |
| <b>Planning &amp; Development</b>                      |                          |                |                |                |                |                                                                  |                                                    |                                                                                                                                         |
| <b>Planning</b>                                        |                          |                |                |                |                |                                                                  |                                                    |                                                                                                                                         |
| 01-4191-0301-1110                                      | PL- Sal/Wages FT         | 46,551         | 75,711         | 72,422         | 87,821         | 12,110                                                           | 16.0%                                              | 1 FT : Town Planner                                                                                                                     |
| 01-4191-0301-1200                                      | PL- Sal/Wages PT         | 51,554         | 67,225         | 56,398         | 70,280         | 3,055                                                            | 4.5%                                               | 3 PT: Natl Resource Planner, Admin Asst, Recording Sec                                                                                  |
|                                                        | Salaries Total           | 98,105         | 142,936        | 128,820        | 158,101        | 15,165                                                           | 10.6%                                              |                                                                                                                                         |
| 01-4191-0301-2100                                      | PL- Health Insurance     | 4,259          | 25,182         | 17,287         | 25,285         | 103                                                              | 0.4%                                               | 9.7% rate increase                                                                                                                      |
| 01-4191-0301-2110                                      | PL- Dental Insurance     | 208            | 1,747          | 1,310          | 1,747          | -                                                                | 0.0%                                               | No change in rate                                                                                                                       |
| 01-4191-0301-2120                                      | PL- Life Insurance       | 60             | 120            | 90             | 120            | -                                                                | 0.0%                                               | No change in rate                                                                                                                       |
| 01-4191-0301-2130                                      | PL- LTD Insurance        | 554            | 1,108          | 876            | 1,211          | 103                                                              | 9.3%                                               | No change in rate                                                                                                                       |
| 01-4191-0301-2200                                      | PL- FICA                 | 6,001          | 8,974          | 7,837          | 9,802          | 828                                                              | 9.2%                                               | Based on wages: 6.2%                                                                                                                    |
| 01-4191-0301-2210                                      | PL- Medicare             | 1,404          | 2,098          | 1,833          | 2,292          | 194                                                              | 9.3%                                               | Based on wages: 1.45%                                                                                                                   |
| 01-4191-0301-2300                                      | PL- Retirement Town      | 5,014          | 8,457          | 8,069          | 9,903          | 1,446                                                            | 17.1%                                              | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                                                       |
|                                                        | Benefits Total           | 17,500         | 47,686         | 37,302         | 50,361         | 2,675                                                            | 5.6%                                               |                                                                                                                                         |
| 01-4191-0301-5000                                      | PL- Supplies             | 1,517          | 3,000          | 2,063          | 3,000          | -                                                                | 0.0%                                               | Misc office supplies. Covers both Planning and Building depts.                                                                          |
| 01-4191-0301-5010                                      | PL- Postage              | 4,139          | 5,000          | 4,845          | 4,000          | (1,000)                                                          | -20.0%                                             | Covers Planning and Building departments as well as Planning Board packages and administration of cases. Increase based on present use. |
| 01-4191-0301-5120                                      | PL- Reference Material   | 410            | 400            | 419            | 400            | -                                                                | 0.0%                                               | Includes Exeter Newspaper (\$160) and Registry Review (\$198), RSA books and other reference material                                   |
| 01-4191-0301-5450                                      | PL- Dues                 | 12,088         | 12,200         | 11,827         | 12,500         | 300                                                              | 2.5%                                               | Rockingham Planning Commission annual dues (2017 est.\$12,168 based on population), APA dues (\$315).                                   |
| 01-4191-0301-5500                                      | PL- Printing             | 25             | 750            | 451            | 750            | -                                                                | 0.0%                                               | used for large printing jobs such as Zoning Ordinance                                                                                   |
| 01-4191-0301-5560                                      | PL- Legal/Public Notices | 2,062          | 2,000          | 2,144          | 2,000          | -                                                                | 0.0%                                               | Primarily for Planning Board cases but also covers Planning dept.                                                                       |
| 01-4191-0301-5570                                      | PL- Mapping              |                | 400            | -              | 400            | -                                                                | 0.0%                                               | Covers occasional creation of large maps and poster boards for public presentations                                                     |
| 01-4191-0301-5571                                      | PL- Studies              | 7,887          | 1,800          | 1,600          | 6,000          | 4,200                                                            | 233.3%                                             | The Planning Board is seeking to update the stormwater management section of the Site Plan Review and Subdivision Regulations           |
| 01-4191-0301-5573                                      | PL- Inspection Services  |                | 1              | -              | 1              | -                                                                | 0.0%                                               | Placeholder for third party inspection as needed                                                                                        |
| 01-4191-0301-5681                                      | PL- GIS Software         | 17,600         | 5,000          | 3,000          | 3,500          | (1,500)                                                          | -30.0%                                             | Annual support and maintenance for new building permit software                                                                         |
| 01-4191-0301-5750                                      | PL- Contract Services    | 26,147         | 4,201          | 4,153          | 1              | (4,200)                                                          | -100.0%                                            |                                                                                                                                         |
| 01-4191-0301-5800                                      | PL- Travel Reimbursement | 815            | 1,000          | 394            | 1,000          | -                                                                | 0.0%                                               | Used to cover mileage for staff                                                                                                         |
| 01-4191-0301-5810                                      | PL- Conf/Room/Meals      | 1,567          | 1,000          | 202            | 1,000          | -                                                                | 0.0%                                               | APA Conference, Seminars/training                                                                                                       |
| 01-4191-0301-5820                                      | PL- Education/Training   |                | 800            | 237            | 500            | (300)                                                            | -37.5%                                             | Seminars/Training for planning staff, board members                                                                                     |
|                                                        | General Expenses Total   | 74,257         | 37,552         | 31,335         | 35,052         | (2,500)                                                          | -6.7%                                              |                                                                                                                                         |
| 01-4191-0301-7640                                      | PL-CO-Capital Outlay     |                |                | -              | 20,000         | 20,000                                                           |                                                    | Downtown Improvements- benches, combo trash/recycling units, picnic tables and bike racks                                               |
|                                                        | Capital Outlay Total     | -              | -              | -              | 20,000         | 20,000                                                           |                                                    |                                                                                                                                         |
|                                                        | <b>Planning Total</b>    | <b>189,862</b> | <b>228,174</b> | <b>197,457</b> | <b>263,514</b> | <b>35,340</b>                                                    | <b>15.5%</b>                                       |                                                                                                                                         |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number                                   | Description                       | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                     |
|--------------------------------------------------|-----------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|-------------------------------------------------|
| <b><u>Economic Development</u></b>               |                                   |                |                |                |                |                                                                  |                                                    |                                                 |
| 01-4652-0307-1110                                | ED- Sal/Wages FT                  | 79,698         | 82,542         | 83,219         | 83,878         | 1,336                                                            | 1.6%                                               | 1 FT: ED Director                               |
| 01-4652-0307-1200                                | ED- Sal/Wages PT                  | 1,895          | 2,260          | 1,698          | 2,900          | 640                                                              | 28.3%                                              | Recording sec @ \$14 per hour, Interns \$ 1,000 |
|                                                  | Salaries Total                    | 81,593         | 84,802         | 84,917         | 86,778         | 1,976                                                            | 2.3%                                               |                                                 |
| 01-4652-0307-2100                                | ED- Health Insurance              | 22,775         | 25,182         | 25,182         | 27,625         | 2,443                                                            | 9.7%                                               | 9.7% rate increase                              |
| 01-4652-0307-2110                                | ED- Dental Insurance              | 1,747          | 1,750          | 1,747          | 1,750          | -                                                                | 0.0%                                               | No change in rate                               |
| 01-4652-0307-2120                                | ED- Life Insurance                | 120            | 120            | 120            | 120            | -                                                                | 0.0%                                               | No change in rate                               |
| 01-4652-0307-2130                                | ED- LTD Insurance                 | 1,044          | 1,000          | 1,056          | 1,052          | 52                                                               | 5.2%                                               | No change in rate                               |
| 01-4652-0307-2200                                | ED- FICA                          | 4,866          | 5,258          | 5,052          | 5,380          | 123                                                              | 2.3%                                               | Based on wages: 6.2%                            |
| 01-4652-0307-2210                                | ED- Medicare                      | 1,138          | 1,230          | 1,182          | 1,258          | 29                                                               | 2.3%                                               | Based on wages: 1.45%                           |
| 01-4652-0307-2300                                | ED- Retirement Town               | 8,756          | 9,220          | 9,296          | 9,458          | 238                                                              | 2.6%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%               |
|                                                  | Benefits Total                    | 40,446         | 43,759         | 43,635         | 46,644         | 2,884                                                            | 6.6%                                               |                                                 |
| 01-4652-0307-5000                                | ED- Supplies                      | 203            | 400            | 381            | 400            | -                                                                | 0.0%                                               | Paper, Pens, Ink, etc.                          |
| 01-4652-0307-5010                                | ED- Postage                       | -              | 50             |                | 50             | -                                                                | 0.0%                                               | Mailings                                        |
| 01-4652-0307-5200                                | ED- Consulting Services           | 2,400          | 5,000          |                | 500            | (4,500)                                                          | -90.0%                                             | Engineering Consulting                          |
| 01-4652-0307-5310                                | ED- Mobile Communications         | 924            | 950            | 1,005          | 950            | -                                                                | 0.0%                                               | Cell Phone for ED Director                      |
| 01-4652-0307-5800                                | ED -Travel Reimbursement          | 731            | 1,000          | 542            | 800            | (200)                                                            | -20.0%                                             | Mileage for ED Director                         |
| 01-4652-0307-5810                                | ED- Conf/Meals                    | 50             | 200            | 50             | 200            | -                                                                | 0.0%                                               | Conferences for ED Director                     |
| 01-4652-0307-5820                                | ED- Education/Training            | 450            | 750            | 797            | 750            | -                                                                | 0.0%                                               | Education/Training for ED Director              |
|                                                  | General Expenses Total            | 4,758          | 8,350          | 2,775          | 3,650          | (4,700)                                                          | -56.3%                                             |                                                 |
|                                                  | <b>Total Economic Development</b> | <b>126,797</b> | <b>136,911</b> | <b>131,327</b> | <b>137,072</b> | <b>160</b>                                                       | <b>0.1%</b>                                        |                                                 |
| <b><u>Inspections &amp; Code Enforcement</u></b> |                                   |                |                |                |                |                                                                  |                                                    |                                                 |
| 01-4240-0302-1110                                | BI- Sal/Wages FT                  | 135,405        | 138,028        | 140,007        | 140,039        | 2,011                                                            | 1.5%                                               | 2 FT: Building Inspector, Deputy Code Inspector |
| 01-4240-0302-1200                                | BI- Sal/Wages PT                  | 30,212         | 34,661         | 34,658         | 35,222         | 561                                                              | 1.6%                                               | 1 PT: Electrical Inspector (24 Hrs/Wk)          |
|                                                  | Salaries Total                    | 165,617        | 172,689        | 174,665        | 175,261        | 2,572                                                            | 1.5%                                               |                                                 |
| 01-4240-0302-2100                                | BI- Health Insurance              | 32,687         | 37,307         | 37,307         | 40,926         | 3,619                                                            | 9.7%                                               | 9.7% rate increase                              |
| 01-4240-0302-2110                                | BI- Dental Insurance              | 1,932          | 1,935          | 1,932          | 1,935          | -                                                                | 0.0%                                               | No change in rate                               |
| 01-4240-0302-2120                                | BI- Life Insurance                | 180            | 180            | 180            | 180            | -                                                                | 0.0%                                               | No change in rate                               |
| 01-4240-0302-2130                                | BI- LTD Insurance                 | 979            | 950            | 1,012          | 1,009          | 59                                                               | 6.2%                                               | No change in rate                               |
| 01-4240-0302-2200                                | BI- FICA                          | 10,547         | 10,707         | 11,126         | 10,866         | 159                                                              | 1.5%                                               | Based on wages: 6.2%                            |
| 01-4240-0302-2210                                | BI- Medicare                      | 2,467          | 2,504          | 2,602          | 2,541          | 37                                                               | 1.5%                                               | Based on wages: 1.45%                           |
| 01-4240-0302-2300                                | BI- Retirement Town               | 14,878         | 15,418         | 15,639         | 15,791         | 373                                                              | 2.4%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%               |
|                                                  | Benefits Total                    | 63,670         | 69,001         | 69,798         | 73,248         | 4,247                                                            | 6.2%                                               |                                                 |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                                                 |                |                |                |                |                                                                  |                                                    |                                                                       |
|--------------------------------------------------------|-------------------------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------------|
| Account Number                                         | Description                                     | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                           |
| 01-4240-0302-4320                                      | BI- Vehicle Maintenance                         |                | 1              | -              | 1              | -                                                                | 0.0%                                               |                                                                       |
| 01-4240-0302-5310                                      | BI- Mobile Communications                       | 409            | 450            | 460            | 460            | 10                                                               | 2.2%                                               | Cell Phones for BI                                                    |
| 01-4240-0302-5450                                      | BI- Dues                                        | 200            | 300            | 245            | 300            | -                                                                | 0.0%                                               | RNI and NHBOA Dues                                                    |
| 01-4240-0302-5800                                      | BI- Travel Reimbursement                        | 1,274          | 500            | 1,713          | 1,000          | 500                                                              | 100.0%                                             | NHBOA and Seacoast BI Meetings; Electrical inspector fuel reimb       |
| 01-4240-0302-5810                                      | BI- Conf/Room/Meals                             | 207            | 800            | 70             | 500            | (300)                                                            | -37.5%                                             | NE Building Officials Association Conference                          |
| 01-4240-0302-6260                                      | BI- Fuel                                        | 655            | 836            | 717            | 782            | (54)                                                             | -6.5%                                              | Fuel for Electrical Inspector                                         |
|                                                        | General Expenses Total                          | 2,745          | 2,887          | 3,205          | 3,043          | 156                                                              | 5.4%                                               |                                                                       |
|                                                        | <b>Inspections &amp; Code Enforcement Total</b> | <b>232,032</b> | <b>244,577</b> | <b>247,668</b> | <b>251,552</b> | <b>6,975</b>                                                     | <b>2.9%</b>                                        |                                                                       |
| <b>Board of Adjustment</b>                             |                                                 |                |                |                |                |                                                                  |                                                    |                                                                       |
| 01-4191-0303-1200                                      | ZO- Sal/Wages PT                                | -              | 580            | 665            | 770            | 190                                                              | 32.8%                                              | recording secretaries @ \$14 per hour                                 |
|                                                        | Salaries Total                                  | -              | 580            | 665            | 770            | 190                                                              | 32.8%                                              |                                                                       |
| 01-4191-0303-2200                                      | ZO- FICA                                        |                | 36             | 41             | 48             | 12                                                               | 32.8%                                              |                                                                       |
| 01-4191-0303-2210                                      | ZO- Medicare                                    |                | 8              | 10             | 11             | 3                                                                | 32.8%                                              |                                                                       |
|                                                        | Benefits Total                                  | -              | 44             | 51             | 59             | 15                                                               | 32.8%                                              |                                                                       |
| 01-4191-0303-5010                                      | ZO- Postage                                     | 1,171          | 1,200          | 800            | 1,200          | -                                                                | 0.0%                                               | expenses are estimated for ZBA case administration                    |
| 01-4191-0303-5560                                      | ZO- Legal/Public Notices                        | 965            | 1,200          | 1,032          | 1,200          | -                                                                | 0.0%                                               |                                                                       |
| 01-4191-0303-5820                                      | ZO- Education/Training                          | 60             | 200            | 55             | 200            | -                                                                | 0.0%                                               | min. training allotment for board members                             |
|                                                        | General Expenses Total                          | 2,196          | 2,600          | 1,887          | 2,600          | -                                                                | 0.0%                                               |                                                                       |
|                                                        | <b>Board of Adjustment Total</b>                | <b>2,196</b>   | <b>3,224</b>   | <b>2,603</b>   | <b>3,429</b>   | <b>205</b>                                                       | <b>6.3%</b>                                        |                                                                       |
| <b>Historic District Commission</b>                    |                                                 |                |                |                |                |                                                                  |                                                    |                                                                       |
| 01-4191-0304-1200                                      | HD- Sal/Wages PT                                | 641            | 600            | 623            | 800            | 200                                                              | 33.3%                                              | recording secretaries @ \$14 per hour                                 |
|                                                        | Salaries Total                                  | 641            | 600            | 623            | 800            | 200                                                              | 33.3%                                              |                                                                       |
| 01-4191-0304-2200                                      | HD- FICA                                        | 40             | 31             | 39             | 50             | 19                                                               | 60.0%                                              | Based on wages: 6.2%                                                  |
| 01-4191-0304-2210                                      | HD- Medicare                                    | 9              | 7              | 9              | 12             | 5                                                                | 65.7%                                              | Based on wages: 1.45%                                                 |
|                                                        | Benefits Total                                  | 49             | 38             | 48             | 61             | 23                                                               | 61.1%                                              |                                                                       |
| 01-4191-0304-5010                                      | HD- Postage                                     | 280            | 350            | 150            | 350            | -                                                                | 0.0%                                               | expenses are estimated for HDC case administration                    |
| 01-4191-0304-5022                                      | HD- Grant Matching                              | 8,000          | 6,062          | 32,100         | -              | (6,062)                                                          | -100.0%                                            | Grant approved \$18,500                                               |
| 01-4191-0304-5120                                      | HD- Reference Material                          |                | 100            |                | 100            | -                                                                | 0.0%                                               |                                                                       |
| 01-4191-0304-5450                                      | HD- Dues                                        |                | 50             |                | 50             | -                                                                | 0.0%                                               | min amt for dues associated with various organizations work with HDCs |
| 01-4191-0304-5500                                      | HD- Printing                                    | 1,817          | 125            |                | 125            | -                                                                | 0.0%                                               | printing needs for HDC guidelines and other materials.                |
| 01-4191-0304-5560                                      | HD- Legal/Public Notices                        | 80             | 300            | 225            | 100            | (200)                                                            | -66.7%                                             | To provide match for potential grants                                 |
| 01-4191-0304-5810                                      | HD-Conf Rooms/Meals                             | 271            | 200            | 8              | 200            | -                                                                | 0.0%                                               |                                                                       |
| 01-4191-0304-5820                                      | HD- Education/Training                          |                | 200            |                | 200            | -                                                                | 0.0%                                               |                                                                       |
|                                                        | General Expenses Total                          | 10,448         | 7,387          | 32,483         | 1,125          | (6,262)                                                          | -84.8%                                             | min. training allotment for board members                             |
|                                                        | <b>Historic District Commission Total</b>       | <b>11,138</b>  | <b>8,025</b>   | <b>33,154</b>  | <b>1,986</b>   | <b>(6,039)</b>                                                   | <b>-75.2%</b>                                      |                                                                       |

| Town of Exeter                 |                                      |              |               |               |               |                                                      |                                           |                                                                                                        |
|--------------------------------|--------------------------------------|--------------|---------------|---------------|---------------|------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------------|
| General Fund                   |                                      |              |               |               |               |                                                      |                                           |                                                                                                        |
| Final Budget FY 2017           |                                      |              |               |               |               |                                                      |                                           |                                                                                                        |
| Account Number                 | Description                          | 2015 Actual  | 2016 Budget   | 2016 Actual   | 2017 Budget   | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                            |
| <b>Conservation Commission</b> |                                      |              |               |               |               |                                                      |                                           |                                                                                                        |
| 01-4611-0305-1200              | CC- Sal/Wages PT                     | 672          | 420           | 952           | 1,000         | 580                                                  | 138.1%                                    | Recording secretaries @ \$14 per hour                                                                  |
| 01-4611-0305-1210              | CC- Sal/Wages Temporary              | -            | 3,024         | 140           | 2,520         | (504)                                                | -16.7%                                    | Interns 2@12/hr, 15 hrs/wk for 7 wks                                                                   |
|                                | Salaries Total                       | 672          | 3,444         | 1,092         | 3,520         | 76                                                   | 2.2%                                      |                                                                                                        |
| 01-4611-0305-2200              | CC- FICA                             | 42           | 214           | 68            | 218           | 5                                                    | 2.2%                                      | Based on wages: 6.2%                                                                                   |
| 01-4611-0305-2210              | CC- Medicare                         | 10           | 50            | 16            | 51            | 1                                                    | 2.2%                                      | Based on wages: 1.45%                                                                                  |
|                                | Benefits Total                       | 52           | 263           | 84            | 269           | 6                                                    | 2.2%                                      |                                                                                                        |
| 01-4611-0305-4222              | CC- Roadside Mowing                  | 1,450        | 1,200         | 1,450         | 1,800         | 600                                                  | 50.0%                                     | Mowing White, Perry, Irvine and Morrisette (\$1450) + Raynes \$350                                     |
| 01-4611-0305-4300              | CC- Building Maintenance             | 497          | 800           | 350           | 500           | (300)                                                | -37.5%                                    | To cover minor repairs to Raynes Barn                                                                  |
| 01-4611-0305-5000              | CC- Supplies                         |              |               | 17            |               | -                                                    |                                           |                                                                                                        |
| 01-4611-0305-5010              | CC- Postage                          | 33           | 20            | 25            | 20            | -                                                    | 0.0%                                      | Money for mailings to ConCom members (mostly elect distr)                                              |
| 01-4611-0305-5118              | CC- Community Services               | 238          | 350           | 716           | 380           | 30                                                   | 8.6%                                      | Will fund \$250 Spring Tree Program & \$130 Trails Day                                                 |
| 01-4611-0305-5200              | CC- Contract Services                | 5,550        | 1,450         | 5,185         | 1,450         | -                                                    | 0.0%                                      | Invasive Plant removal after timber harvest                                                            |
| 01-4611-0305-5331              | CC- Conservation Land Administration | -            | 500           | 18            | 400           | (100)                                                | -20.0%                                    | Inventory, monitoring and improvements to conservation                                                 |
| 01-4611-0305-5450              | CC- Dues                             | 672          | 880           | 829           | 929           | 49                                                   | 5.6%                                      | For board members and/or nat resource planner to join related organizations (ERLAC, NHACC, LRWA, SELT) |
| 01-4611-0305-5470              | CC- Registry of Deeds                | 28           | 50            | 18            | 30            | (20)                                                 | -40.0%                                    | Fee for registry of deeds (typically printing plans, deeds)                                            |
| 01-4611-0305-5560              | CC- Legal/Public Notices             | -            | 50            |               | 50            | -                                                    | 0.0%                                      | Covers approx 1 legal notice typ in newspaper                                                          |
| 01-4611-0305-5585              | CC- Trail Mgmt Maintenance           | 30           | 600           | 177           | 600           | -                                                    | 0.0%                                      | Maintenance of trails & conservation areas                                                             |
| 01-4611-0305-5820              | CC- Education/Training               | 50           | 300           | 30            | 110           | (190)                                                | -63.3%                                    | Training for board members and/or natl resource planner                                                |
| 01-4611-0305-6220              | CC- Electricity - Raynes             | 126          | 150           | 125           | 130           | (20)                                                 | -13.3%                                    | Money to cover utilities at Raynes Farm                                                                |
|                                | General Expenses Total               | 8,674        | 6,350         | 8,940         | 6,399         | 49                                                   | 0.8%                                      |                                                                                                        |
|                                | <b>Conservation Commission Total</b> | <b>9,398</b> | <b>10,057</b> | <b>10,116</b> | <b>10,188</b> | <b>131</b>                                           | <b>1.3%</b>                               |                                                                                                        |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number             | Description                             | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                    |
|----------------------------|-----------------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------------------------------------|
| <b>Heritage Commission</b> |                                         |                |                |                |                |                                                                  |                                                    |                                                                                |
| 01-4191-0306-1200          | HC- Sal/Wages PT                        | 252            | 350            | 189            | 300            | (50)                                                             | -14.3%                                             | recording secretaries @ \$14 per hour                                          |
|                            | Salaries Total                          | 252            | 350            | 189            | 300            | (50)                                                             | -14.3%                                             |                                                                                |
| 01-4191-0306-2200          | HC- FICA                                | 16             | 22             | 11             | 19             | (3)                                                              | -14.3%                                             | Based on wages: 6.2%                                                           |
| 01-4191-0306-2210          | HC- Medicare                            | 4              | 5              | 3              | 4              | (1)                                                              | -14.3%                                             | Based on wages: 1.45%                                                          |
|                            | Benefits Total                          | 20             | 27             | 14             | 23             | (4)                                                              | -14.3%                                             |                                                                                |
| 01-4191-0306-5010          | HC- Postage                             | 20             | 25             |                | 25             | -                                                                | 0.0%                                               | expenses are estimated for Heritage Commission case administration             |
| 01-4191-0306-5022          | HC- Grant Matching                      | 3,000          | 1              |                | 2,500          | 2,499                                                            | 249900.0%                                          | To provide match for potential \$25,000 CLG grant to continue town wide survey |
| 01-4191-0306-5200          | HC- Contract Services                   |                | 10,500         | -              | -              | (10,500)                                                         | -100.0%                                            | For restoration of Winter St. Cemetery 50/50 match through LCHIP               |
| 01-4191-0306-5450          | HC- Dues                                | -              | 50             |                | 50             | -                                                                | 0.0%                                               |                                                                                |
| 01-4191-0306-5500          | HC- Printing                            | -              | 35             |                | 35             | -                                                                | 0.0%                                               |                                                                                |
| 01-4191-0306-5820          | HC- Education/Training                  |                | 300            | 11             | 300            | -                                                                | 0.0%                                               | min. training allotment for board members                                      |
|                            | General Expenses Total                  | 3,020          | 10,911         | 11             | 2,910          | (8,001)                                                          | -73.3%                                             |                                                                                |
|                            | <b>Heritage Commission Total</b>        | <b>3,292</b>   | <b>11,288</b>  | <b>214</b>     | <b>3,233</b>   | <b>(8,055)</b>                                                   | <b>-71.4%</b>                                      |                                                                                |
|                            | <b>Total Planning &amp; Development</b> | <b>574,715</b> | <b>642,257</b> | <b>622,539</b> | <b>670,973</b> | <b>28,717</b>                                                    | <b>4.5%</b>                                        |                                                                                |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                                  |                |                |                |                |                                                                  |                                                    |                                                                                        |
|--------------------------------------------------------|----------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|----------------------------------------------------------------------------------------|
| Account Number                                         | Description                      | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                            |
| <b>Police</b>                                          |                                  |                |                |                |                |                                                                  |                                                    |                                                                                        |
| <b>Administration</b>                                  |                                  |                |                |                |                |                                                                  |                                                    |                                                                                        |
| 01-4210-0401-1110                                      | PD- Sal/Wages FT                 | 385,139        | 394,538        | 364,066        | 381,257        | (13,281)                                                         | -3.4%                                              | 6 FT: Police Chief, 2 Captains, Office Mgr, 2 Admin                                    |
| 01-4210-0401-1200                                      | PD- Sal/Wages PT                 | 31,692         | 38,314         | 29,648         | 38,934         | 620                                                              | 1.6%                                               | 2 PT secretarial positions, 20 hrs/wk each                                             |
|                                                        | Salaries Total                   | 416,831        | 432,852        | 393,714        | 420,191        | (12,661)                                                         | -2.9%                                              |                                                                                        |
| 01-4210-0401-2100                                      | PD- Health Insurance             | 85,194         | 94,200         | 77,100         | 130,961        | 36,761                                                           | 39.0%                                              | 9.7% rate increase                                                                     |
| 01-4210-0401-2110                                      | PD- Dental Insurance             | 8,807          | 8,810          | 7,988          | 9,702          | 892                                                              | 10.1%                                              | No change in rate                                                                      |
| 01-4210-0401-2120                                      | PD- Life Insurance               | 480            | 480            | 481            | 600            | 120                                                              | 25.0%                                              | No change in rate                                                                      |
| 01-4210-0401-2130                                      | PD- LTD Insurance                | 1,390          | 1,364          | 1,032          | 1,214          | (150)                                                            | -11.0%                                             | No change in rate                                                                      |
| 01-4210-0401-2200                                      | PD- FICA                         | 10,290         | 10,347         | 10,374         | 10,543         | 196                                                              | 1.9%                                               | Based on wages: 6.2%                                                                   |
| 01-4210-0401-2210                                      | PD- Medicare                     | 4,503          | 4,741          | 5,483          | 6,093          | 1,352                                                            | 28.5%                                              | Based on wages: 1.45%                                                                  |
| 01-4210-0401-2300                                      | PD- Retirement Town              | 13,880         | 14,374         | 14,451         | 14,784         | 410                                                              | 2.9%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                      |
| 01-4210-0401-2310                                      | PD- Retirement Police            | 67,012         | 70,034         | 71,921         | 69,852         | (182)                                                            | -0.3%                                              | Jan-Jun: 26.38%; Jul -Dec: 29.43%                                                      |
|                                                        | Benefits Total                   | 191,556        | 204,350        | 188,830        | 243,749        | 39,399                                                           | 19.3%                                              |                                                                                        |
| 01-4210-0401-4301                                      | PD- Computer Maintenance         | 1,628          | 2,000          | 2,000          | 2,000          | -                                                                | 0.0%                                               | Software - virus protection, crime reports, IACP computer net                          |
| 01-4210-0401-4310                                      | PD- Office Equipment Maintenance | 2,878          | 3,096          | 3,118          | 3,096          | -                                                                | 0.0%                                               | maintenance contracts for 2 copy machines                                              |
| 01-4210-0401-4320                                      | PD- Vehicle Maintenance          | 21,789         | 21,000         | 16,533         | 21,000         | -                                                                | 0.0%                                               | covers repairs for 18 vehicles                                                         |
| 01-4210-0401-5000                                      | PD- Supplies                     | 7,694          | 7,950          | 9,817          | 7,950          | -                                                                | 0.0%                                               | department wide office supplies                                                        |
| 01-4210-0401-5010                                      | PD- Postage                      | 2,330          | 2,500          | 2,154          | 2,500          | -                                                                | 0.0%                                               | postage costs for mailings                                                             |
| 01-4210-0401-5190                                      | PD- Chiefs Expenses              | 542            | 650            | 621            | 1,000          | 350                                                              | 53.8%                                              | covers empl. awards, retirement, emergency meals                                       |
| 01-4210-0401-5310                                      | PD- Mobile Communications        | 664            | 660            | 428            | 420            | (240)                                                            | -36.4%                                             | cost of the chiefs cell phone part of department plan                                  |
| 01-4210-0401-5338                                      | PD- Munitions                    | 6,851          | 7,285          | 7,285          | 7,303          | 18                                                               | 0.2%                                               | cost of purchasing ammo for the department                                             |
| 01-4210-0401-5450                                      | PD- Dues                         | 8,528          | 8,610          | 8,593          | 8,385          | (225)                                                            | -2.6%                                              | yearly dues for sert and professional association memberships                          |
| 01-4210-0401-5453                                      | PD- Computer Equipment           | 7,935          | 8,000          | 7,591          | 8,000          | -                                                                | 0.0%                                               | update computers, cruiser laptops, etc.                                                |
| 01-4210-0401-5650                                      | PD- General Expenses             | 8,281          | 5,775          | 4,963          | 5,775          | -                                                                | 0.0%                                               | towing charges, dwi supplies, promotional, hiring costs, etc.                          |
| 01-4210-0401-5670                                      | PD- Dry Cleaning                 | 13,600         | 13,800         | 14,400         | 14,976         | 1,176                                                            | 8.5%                                               | contractual cost                                                                       |
| 01-4210-0401-5671                                      | PD- Uniforms                     | 16,373         | 15,385         | 15,570         | 15,385         | -                                                                | 0.0%                                               | cost for uniform and equipment for 40 employees                                        |
| 01-4210-0401-5740                                      | PD - Software Agreement          | 13,480         | 14,273         | 14,273         | 14,273         | 1                                                                | 0.0%                                               | cost to maintain emergency operations for POL and FD Center                            |
| 01-4210-0401-5810                                      | PD- Conf/Room/Meals              | 1,174          | 1,500          | 1,448          | 1,500          | -                                                                | 0.0%                                               | professional training for the Chief                                                    |
| 01-4210-0401-5875                                      | PD- Equipment Purchase           | 10,007         | 10,000         | 8,451          | 15,980         | 5,980                                                            | 59.8%                                              | covers cost of furniture, bike parts, cruiser parts, building costs, Taser Replacement |
|                                                        | General Expenses Total           | 123,754        | 122,484        | 117,245        | 129,543        | 7,060                                                            | 5.8%                                               |                                                                                        |
|                                                        | <b>Administration Total</b>      | <b>732,141</b> | <b>759,686</b> | <b>699,789</b> | <b>793,483</b> | <b>33,798</b>                                                    | <b>4.4%</b>                                        |                                                                                        |

| Town of Exeter       |                                   |                |                |                |                |                                                      |                                           |                                                                                |
|----------------------|-----------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------------------|
| General Fund         |                                   |                |                |                |                |                                                      |                                           |                                                                                |
| Final Budget FY 2017 |                                   |                |                |                |                |                                                      |                                           |                                                                                |
| Account Number       | Description                       | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                    |
| <b>Staff</b>         |                                   |                |                |                |                |                                                      |                                           |                                                                                |
| 01-4210-0402-1110    | PD- Sal/Wages FT                  | 229,025        | 296,386        | 210,986        | 291,524        | (4,862)                                              | -1.6%                                     | 5 FT Police Staff updated per new Union Contract effective July 2015-June 2017 |
| 01-4210-0402-1300    | PD- Sal/Wages OT                  | 8,702          | 9,000          | 9,049          | 9,000          | -                                                    | 0.0%                                      | detective costs for cases investigation and pro active investigation           |
| 01-4210-0402-1400    | PD- Longevity Pay                 | 1,150          | 1,450          | 1,250          | 1,250          | (200)                                                | -13.8%                                    | contract item                                                                  |
| 01-4210-0402-1420    | PD- Holiday Pay                   | 7,646          | 12,650         | 13,011         | 12,353         | (297)                                                | -2.3%                                     | contract item                                                                  |
| 01-4210-0402-1450    | PD- Sal/Wages Education Incentive | 1,720          | 1,720          | 1,720          | 1,720          | -                                                    | 0.0%                                      | contract item                                                                  |
|                      | Salaries Total                    | 248,243        | 321,206        | 236,016        | 315,847        | (5,359)                                              | -1.7%                                     |                                                                                |
| 01-4210-0402-2100    | PD- Health Insurance              | 79,116         | 106,324        | 77,256         | 113,568        | 7,244                                                | 6.8%                                      | 9.7% rate increase                                                             |
| 01-4210-0402-2110    | PD- Dental Insurance              | 4,528          | 5,360          | 4,223          | 6,318          | 958                                                  | 17.9%                                     | No change in rate                                                              |
| 01-4210-0402-2120    | PD- Life Insurance                | 280            | 300            | 255            | 300            | -                                                    | 0.0%                                      | No change in rate                                                              |
| 01-4210-0402-2210    | PD- Medicare                      | 3,474          | 4,657          | 3,253          | 4,580          | (77)                                                 | -1.7%                                     | Based on wages: 1.45%                                                          |
| 01-4210-0402-2310    | PD- Retirement Police             | 64,282         | 84,734         | 62,125         | 88,378         | 3,644                                                | 4.3%                                      | Jan-Jun: 26.38%; Jul -Dec: 29.43%                                              |
|                      | Benefits Total                    | 151,680        | 201,375        | 147,112        | 213,144        | 11,769                                               | 5.8%                                      |                                                                                |
| 01-4210-0402-5000    | PD- Supplies                      | 5,265          | 5,200          | 4,887          | 5,200          | -                                                    | 0.0%                                      | covers three different areas: evidence, prosecution and photo                  |
| 01-4210-0402-5200    | PD- Consulting - Prosecutor       | 74,410         | 77,511         | 77,175         | 81,284         | 3,773                                                | 4.9%                                      | contract with County attorney, split 80/20 with Hampton Falls                  |
| 01-4210-0402-5216    | PD- Community Relations           | 2,304          | 2,000          | 2,000          | 2,000          | -                                                    | 0.0%                                      | plaques, dare, crime preventive items                                          |
| 01-4210-0402-5310    | PD- Mobile Communications         | 1,572          | 1,632          | 1,321          | 1,260          | (372)                                                | -22.8%                                    | 2 cell phones (one for the captain and the detectives share one)               |
| 01-4210-0402-5820    | PD- Education/Training            | 12,400         | 11,500         | 11,167         | 13,000         | 1,500                                                | 13.0%                                     | training for the entire department (including civilians)                       |
| 01-4210-0402-5821    | PD- Accreditation                 | 1,098          | 1,000          | 1,098          | 1,000          | -                                                    | 0.0%                                      | dues and supply costs                                                          |
|                      | General Expenses Total            | 97,049         | 98,843         | 97,648         | 103,744        | 4,901                                                | 5.0%                                      |                                                                                |
|                      | <b>Staff Total</b>                | <b>496,972</b> | <b>621,424</b> | <b>480,776</b> | <b>632,735</b> | <b>11,311</b>                                        | <b>1.8%</b>                               |                                                                                |



**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number               | Description                           | 2015 Actual      | 2016 Budget      | 2016 Actual      | 2017 Budget      | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                                         |
|------------------------------|---------------------------------------|------------------|------------------|------------------|------------------|------------------------------------------------------|-------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|
| <b><u>Patrol</u></b>         |                                       |                  |                  |                  |                  |                                                      |                                           |                                                                                                                                     |
| 01-4210-0403-1110            | PD- Sal/Wages FT                      | 939,245          | 1,002,729        | 1,008,186        | 1,000,287        | (2,442)                                              | -0.2%                                     | 17 FT Officers, 1 FT ACO updated per new Union Contract effective July 2015-June 2017                                               |
| 01-4210-0403-1150            | PD- Vacation Replacement              | 39,861           | 46,587           | 32,644           | 46,587           | -                                                    | 0.0%                                      | cost to cover the replacement of officers on vacation, increase result of new Union rates                                           |
| 01-4210-0403-1200            | PD- Sal/Wages PT                      | 12,222           | 15,000           | 12,884           | 15,000           | -                                                    | 0.0%                                      | cost for 2 PT/On-Call officer to off set some OT costs                                                                              |
| 01-4210-0403-1300            | PD- Sal/Wages OT                      | 65,990           | 80,500           | 69,708           | 83,500           | 3,000                                                | 3.7%                                      | With new Union Contract 4 holidays are now paid out at the OT rate where in the past they were paid out at the straight hourly rate |
| 01-4210-0403-1350            | PD- FEMA Storm Related OT             | 518              | -                | -                | 1                | 1                                                    |                                           | Expenses related to declared emergencies                                                                                            |
| 01-4210-0403-1400            | PD- Longevity Pay                     | 3,000            | 3,000            | 2,400            | 2,400            | (600)                                                | -20.0%                                    | contract item                                                                                                                       |
| 01-4210-0403-1410            | PD- Sick Replacement.                 | 12,250           | 13,250           | 11,672           | 13,250           | -                                                    | 0.0%                                      | covers for officers out sick, increase based on prior year history at new Union rates                                               |
| 01-4210-0403-1420            | PD- Sal/Wages Holiday Pay             | 42,613           | 45,339           | 45,125           | 44,884           | (455)                                                | -1.0%                                     | contract item                                                                                                                       |
| 01-4210-0403-1425            | PD- Firearms Training Incentive       | 1,500            | 1,500            | 1,250            | 1,500            | -                                                    | 0.0%                                      | contract item                                                                                                                       |
| 01-4210-0403-1430            | PD- Sal/Wages FTO Incentive           | 290              | 1,320            | 1,232            | 1,320            | -                                                    | 0.0%                                      | contract item                                                                                                                       |
| 01-4210-0403-1450            | PD- Sal/Wages Education Incentive     | 6,060            | 6,060            | 5,260            | 5,260            | (800)                                                | -13.2%                                    | contract item                                                                                                                       |
|                              | Salaries Total                        | 1,123,549        | 1,215,285        | 1,190,361        | 1,213,989        | (1,296)                                              | -0.1%                                     |                                                                                                                                     |
| 01-4210-0403-2100            | PD- Health Insurance                  | 298,369          | 313,507          | 275,653          | 277,569          | (35,938)                                             | -11.5%                                    | 9.7% rate increase                                                                                                                  |
| 01-4210-0403-2110            | PD- Dental Insurance                  | 19,034           | 21,556           | 19,927           | 18,108           | (3,448)                                              | -16.0%                                    | No change in rate                                                                                                                   |
| 01-4210-0403-2120            | PD- Life Insurance                    | 1,020            | 1,080            | 1,125            | 1,080            | -                                                    | 0.0%                                      | No change in rate                                                                                                                   |
| 01-4210-0403-2200            | PD- FICA                              | 4,237            | 4,577            | 4,383            | 4,594            | 17                                                   | 0.4%                                      | Based on wages: 6.2%                                                                                                                |
| 01-4210-0403-2210            | PD- Medicare                          | 15,793           | 17,622           | 17,052           | 17,603           | (19)                                                 | -0.1%                                     | Based on wages: 1.45%                                                                                                               |
| 01-4210-0403-2300            | PD- Retirement Town                   | 6,397            | 6,571            | 6,596            | 6,666            | 95                                                   | 1.4%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                                                   |
| 01-4210-0403-2310            | PD- Retirement Police                 | 272,660          | 301,117          | 293,859          | 318,488          | 17,371                                               | 5.8%                                      | Jan-Jun: 26.38%; Jul -Dec: 29.43%                                                                                                   |
|                              | Benefits Total                        | 617,510          | 666,030          | 618,595          | 644,108          | (21,922)                                             | -3.3%                                     |                                                                                                                                     |
| 01-4210-0403-5022            | PD- Grant Matching                    |                  |                  | -                | 1,500            | 1,500                                                |                                           | NHDOT Grant match- 50% solar powered display unit for speed control                                                                 |
| 01-4210-0403-5310            | PD- Mobile Communications             | 14,809           | 15,020           | 14,609           | 23,514           | 8,494                                                | 56.6%                                     | cost of two cell phones (ACO and Captain); 5 new radios                                                                             |
| 01-4210-0403-5335            | PD- Investigation                     | 5,000            | 5,000            | 4,620            | 5,000            | -                                                    | 0.0%                                      | covers drug investigation costs and equipment                                                                                       |
| 01-4210-0403-5801            | PD-Patrol Court Mileage Reimbursement | 402              |                  | 84               | -                | -                                                    |                                           |                                                                                                                                     |
| 01-4210-0403-6260            | PD- Fuel                              | 49,401           | 50,160           | 41,738           | 48,250           | (1,910)                                              | -3.8%                                     | Fuel for Patrol                                                                                                                     |
|                              | General Expenses Total                | 69,612           | 70,180           | 61,051           | 78,264           | 8,084                                                | 11.5%                                     |                                                                                                                                     |
|                              | <b>Patrol Total</b>                   | <b>1,810,671</b> | <b>1,951,495</b> | <b>1,870,007</b> | <b>1,936,361</b> | <b>(15,134)</b>                                      | <b>-0.8%</b>                              |                                                                                                                                     |
| <b><u>Animal Control</u></b> |                                       |                  |                  |                  |                  |                                                      |                                           |                                                                                                                                     |
| 01-4210-0404-5336            | AC- Veterinarian Service              | 750              | 750              | 750              | 750              | -                                                    | 0.0%                                      | contract with SPCA                                                                                                                  |
| 01-4210-0404-5337            | AC- Equipment                         | 525              | 500              | 464              | 500              | -                                                    | 0.0%                                      | ACO equipment                                                                                                                       |
|                              | General Expenses Total                | 1,275            | 1,250            | 1,214            | 1,250            | -                                                    | 0.0%                                      |                                                                                                                                     |
|                              | <b>Animal Control Total</b>           | <b>1,275</b>     | <b>1,250</b>     | <b>1,214</b>     | <b>1,250</b>     | <b>-</b>                                             | <b>0.0%</b>                               |                                                                                                                                     |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number        | Description                       | 2015<br>Actual   | 2016<br>Budget   | 2016<br>Actual   | 2017 Budget      | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                       |
|-----------------------|-----------------------------------|------------------|------------------|------------------|------------------|------------------------------------------------------------------|----------------------------------------------------|-----------------------------------------------------------------------------------|
| <b>Communications</b> |                                   |                  |                  |                  |                  |                                                                  |                                                    |                                                                                   |
| 01-4210-0405-1110     | PD- Sal/Wages FT                  | 210,825          | 235,109          | 234,253          | 239,042          | 3,933                                                            | 1.7%                                               | 5 FT updated per new Union Contract effective July 2015-June 2017                 |
| 01-4210-0405-1150     | PD- Vacation Replacement          | 11,393           | 9,000            | 7,034            | 9,000            | -                                                                | 0.0%                                               | covers vacation/personal days for dispatchers                                     |
| 01-4210-0405-1200     | PD- Sal/Wages PT                  | 12,320           | 11,000           | 9,314            | 11,000           | -                                                                | 0.0%                                               | 3 PT/On-Call                                                                      |
| 01-4210-0405-1300     | PD- Sal/Wages OT                  | 9,987            | 12,400           | 8,288            | 11,600           | (800)                                                            | -6.5%                                              | covers cost in emergencies and regular coverage                                   |
| 01-4210-0405-1350     | PD- FEMA Storm Related OT         | 133              | -                | -                | 1                | 1                                                                |                                                    | Expenses related to declared emergencies                                          |
| 01-4210-0405-1400     | PD- Longevity Pay                 | 1,700            | 1,700            | 1,700            | 1,700            | -                                                                | 0.0%                                               | contract item                                                                     |
| 01-4210-0405-1410     | PD- Sick Replacement              | 4,771            | 5,200            | 5,354            | 6,000            | 800                                                              | 15.4%                                              | covers OT for dispatchers out sick                                                |
| 01-4210-0405-1420     | PD- Holiday Pay                   | 8,191            | 10,033           | 10,091           | 10,171           | 138                                                              | 1.4%                                               | contract item                                                                     |
| 01-4210-0405-1450     | PD- Sal/Wages Education Incentive | 1,548            | 1,500            | -                | 1,500            | -                                                                | 0.0%                                               | contract item                                                                     |
|                       | Salaries Total                    | 260,868          | 285,942          | 276,034          | 290,014          | 4,072                                                            | 1.4%                                               |                                                                                   |
| 01-4210-0405-2100     | PD- Health Insurance              | 70,067           | 81,142           | 81,705           | 88,146           | 7,004                                                            | 8.6%                                               | 9.7% rate increase                                                                |
| 01-4210-0405-2110     | PD- Dental Insurance              | 4,062            | 4,466            | 4,544            | 4,466            | -                                                                | 0.0%                                               | No change in rate                                                                 |
| 01-4210-0405-2120     | PD- Life Insurance                | 556              | 300              | 305              | 300              | -                                                                | 0.0%                                               | No change in rate                                                                 |
| 01-4210-0405-2200     | PD- FICA                          | 15,505           | 17,728           | 16,397           | 17,981           | 253                                                              | 1.4%                                               | Based on wages: 6.2%                                                              |
| 01-4210-0405-2210     | PD- Medicare                      | 3,626            | 4,146            | 3,835            | 4,205            | 59                                                               | 1.4%                                               | Based on wages: 1.45%                                                             |
| 01-4210-0405-2300     | PD- Retirement Town               | 20,923           | 30,711           | 23,828           | 31,462           | 751                                                              | 2.4%                                               | Jan-Jun: 26.38%; Jul -Dec: 29.43%                                                 |
|                       | Benefits Total                    | 114,739          | 138,493          | 130,614          | 146,560          | 8,067                                                            | 5.8%                                               |                                                                                   |
| 01-4210-0405-4311     | PD- Equipment Maintenance         | 19,382           | 25,530           | 23,942           | 23,370           | (2,160)                                                          | -8.5%                                              | covers our maintenance contracts (new radio equipment approved by voters in 2015) |
| 01-4210-0405-4330     | PD- Equipment Repair & Maint      | 4,071            | 6,000            | 6,046            | 6,000            | -                                                                | 0.0%                                               | uncovered repair costs (radio equip./purchase of new communication equip.)        |
| 01-4210-0405-4333     | PD- SPOTS Computer Maint          | 1,125            | 4,500            |                  | 4,500            | -                                                                | 0.0%                                               | computer connection with state police                                             |
| 01-4210-0405-4351     | PD- Complex Phone Repairs/Service | 360              | 1,600            | 327              | 1,360            | (240)                                                            | -15.0%                                             | phone repair costs, and cost of IPAD network                                      |
|                       | General Expenses Total            | 24,938           | 37,630           | 30,315           | 35,230           | (2,400)                                                          | -6.4%                                              |                                                                                   |
|                       | <b>Communications Total</b>       | <b>400,545</b>   | <b>462,065</b>   | <b>436,963</b>   | <b>471,805</b>   | <b>9,740</b>                                                     | <b>2.1%</b>                                        |                                                                                   |
|                       | <b>Total Police</b>               | <b>3,441,604</b> | <b>3,795,920</b> | <b>3,488,749</b> | <b>3,835,634</b> | <b>39,714</b>                                                    | <b>1.0%</b>                                        |                                                                                   |

| Town of Exeter        |                              |                |                |                |                |                                                      |                                           |                                                                                 |
|-----------------------|------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------|
| General Fund          |                              |                |                |                |                |                                                      |                                           |                                                                                 |
| Final Budget FY 2017  |                              |                |                |                |                |                                                      |                                           |                                                                                 |
| Account Number        | Description                  | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                     |
| <b>Fire</b>           |                              |                |                |                |                |                                                      |                                           |                                                                                 |
| <b>Administration</b> |                              |                |                |                |                |                                                      |                                           |                                                                                 |
| 01-4221-0501-1110     | FD- Sal/Wages FT             | 298,743        | 325,042        | 328,820        | 337,306        | 12,264                                               | 3.8%                                      | 4 FT: Chief, 2 Asst. Chiefs & Office Mgr.                                       |
|                       | Salaries Total               | 298,743        | 325,042        | 328,820        | 337,306        | 12,264                                               | 3.8%                                      |                                                                                 |
| 01-4221-0501-2100     | FD- Health Insurance         | 50,610         | 81,142         | 81,142         | 89,013         | 7,871                                                | 9.7%                                      | 9.7% rate increase                                                              |
| 01-4221-0501-2110     | FD- Dental Insurance         | 3,771          | 4,645          | 4,597          | 4,645          | -                                                    | 0.0%                                      | No change in rate                                                               |
| 01-4221-0501-2120     | FD- Life Insurance           | 420            | 480            | 455            | 480            | -                                                    | 0.0%                                      | No change in rate                                                               |
| 01-4221-0501-2130     | FD- LTD Insurance            | 1,387          | 1,357          | 1,421          | 1,416          | 59                                                   | 4.4%                                      | Very small increase due to Department Manager salary adjustment                 |
| 01-4221-0501-2200     | FD- FICA                     | 3,463          | 3,686          | 3,454          | 3,686          | -                                                    | 0.0%                                      | Based on wages: 6.2% (FICA for Office Mgr)                                      |
| 01-4221-0501-2210     | FD- Medicare                 | 3,185          | 3,140          | 3,053          | 3,290          | 150                                                  | 4.8%                                      | Based on wages: 1.45% (Excludes the Chief)                                      |
| 01-4221-0501-2300     | FD- Retirement Town          | 6,533          | 6,641          | 6,641          | 6,704          | 63                                                   | 0.9%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                               |
| 01-4221-0501-2320     | FD- Retirement Fire          | 75,937         | 77,445         | 78,546         | 84,863         | 7,418                                                | 9.6%                                      | Jan-Jun: 29.16%; Jul -Dec: 31.89%                                               |
|                       | Benefits Total               | 145,306        | 178,536        | 179,309        | 194,097        | 15,561                                               | 8.7%                                      |                                                                                 |
| 01-4221-0501-4310     | FD- Office Equip Maintenance | 2,666          | 2,620          | 1,980          | 2,428          | (192)                                                | -7.3%                                     | Lease Agreements & Service Contacts for copier, and time clock.                 |
| 01-4221-0501-5000     | FD- Supplies                 | 1,761          | 2,000          | 2,227          | 2,265          | 265                                                  | 13.3%                                     | Office Supplies for entire Fire Department (except Health)                      |
| 01-4221-0501-5010     | FD- Postage                  | 464            | 580            | 316            | 500            | (80)                                                 | -13.8%                                    | Postage for General FD, Fire Prevention, new candidate hiring, etc.             |
| 01-4221-0501-5190     | FD- Chiefs Expenses          | 597            | 720            | 787            | 720            | -                                                    | 0.0%                                      | Expenses for meetings, dinners                                                  |
| 01-4221-0501-5263     | FD- Physicals                | 6,320          | 5,000          | 6,320          | 5,855          | 855                                                  | 17.1%                                     | Pre-employment for new hires and Annual physicals for 1/4 of all fire personnel |
| 01-4221-0501-5310     | FD-Mobile Communications     | 1,628          | 1,143          | 712            | 1,172          | 29                                                   | 2.5%                                      | Phone plan and usage for Department Manager                                     |
| 01-4221-0501-5450     | FD- Dues                     | 1,213          | 1,722          | 1,528          | 1,601          | (121)                                                | -7.0%                                     | Annual Association Dues, multiple organizations                                 |
| 01-4221-0501-5650     | FD- General Expenses         | 2,481          | 3,200          | 3,152          | 3,200          | -                                                    | 0.0%                                      | Background investigations, Water, Emergency scene rehab. supplies, etc.         |
| 01-4221-0501-5810     | FD- Conf/Room/Meals          | 1,059          | 4,500          | 3,115          | 4,500          | -                                                    | 0.0%                                      | \$1,500 each: FDIC conference, FRI International, IMT Annual Conference         |
|                       | General Expenses Total       | 18,189         | 21,485         | 20,137         | 22,241         | 756                                                  | 3.5%                                      |                                                                                 |
|                       | <b>Administration Total</b>  | <b>462,238</b> | <b>525,063</b> | <b>528,266</b> | <b>553,644</b> | <b>28,581</b>                                        | <b>5.4%</b>                               |                                                                                 |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number          | Description               | 2015 Actual | 2016 Budget | 2016 Actual | 2017 Budget | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                              |
|-------------------------|---------------------------|-------------|-------------|-------------|-------------|------------------------------------------------------|-------------------------------------------|----------------------------------------------------------|
| <b>Fire Suppression</b> |                           |             |             |             |             |                                                      |                                           |                                                          |
| 01-4220-0503-1110       | FD- Sal/Wages FT          | 1,456,283   | 1,456,512   | 1,437,014   | 1,454,815   | (1,697)                                              | -0.1%                                     | 25 FT Firefighter/ EMT's (20 FF's & 5 LT's)              |
| 01-4220-0503-1120       | FD- Sal/Wages Stipend     | 2,000       | 3,028       | -           | 1,514       | (1,514)                                              | -50.0%                                    | Stipend + Bonus pay (Maxed pay plan)                     |
| 01-4220-0503-1150       | FD- Vacation Replacement  | 40,725      | 48,680      | 27,054      | 36,017      | (12,663)                                             | -26.0%                                    | Overtime for vacation replacement                        |
| 01-4220-0503-1300       | FD- Sal/Wages OT          | 102,482     | 116,323     | 123,125     | 116,431     | 108                                                  | 0.1%                                      | Overtime for emergency recall and other off-duty details |
| 01-4220-0503-1350       | FD- FEMA Storm Related OT | 7,551       | -           | -           | 1           | 1                                                    | -                                         | Expenses related to declared emergencies                 |
| 01-4220-0503-1400       | FD- Longevity Pay         | 10,225      | 9,050       | 9,300       | 8,100       | (950)                                                | -10.5%                                    |                                                          |
| 01-4220-0503-1410       | FD- Sick Replacement      | 41,149      | 41,732      | 36,539      | 39,807      | (1,925)                                              | -4.6%                                     | Overtime for sick replacement                            |
| 01-4220-0503-1420       | FD- Sal/Wages Holiday Pay | 85,275      | 87,601      | 76,779      | 87,938      | 337                                                  | 0.4%                                      | Holiday pay (11 holidays)                                |
| 01-4220-0503-1600       | FD- Sal/Wages On Call     | 3,818       | 7,500       | 6,075       | 7,500       | -                                                    | 0.0%                                      | PT Call Company salaries                                 |
|                         | Salaries Total            | 1,749,508   | 1,770,426   | 1,715,886   | 1,752,123   | (18,303)                                             | -1.0%                                     |                                                          |
| 01-4220-0503-2100       | FD- Health Insurance      | 358,278     | 411,200     | 399,100     | 425,833     | 14,633                                               | 3.6%                                      | 9.7% rate increase                                       |
| 01-4220-0503-2110       | FD- Dental Insurance      | 33,740      | 32,738      | 31,702      | 31,360      | (1,378)                                              | -4.2%                                     | No change in rate                                        |
| 01-4220-0503-2120       | FD- Life Insurance        | 1,485       | 1,500       | 1,545       | 1,500       | -                                                    | 0.0%                                      | No change in rate                                        |
| 01-4220-0503-2200       | FD- FICA                  | 241         | 465         | 377         | 465         | -                                                    | 0.0%                                      | Based on wages: 6.2% (Call Company Salaries)             |
| 01-4220-0503-2210       | FD- Medicare              | 24,309      | 24,597      | 24,423      | 25,406      | 809                                                  | 3.3%                                      | Based on wages: 1.45%                                    |
| 01-4220-0503-2320       | FD- Retirement Fire       | 504,852     | 516,257     | 507,190     | 532,648     | 16,391                                               | 3.2%                                      | Jan-Jun: 29.16%; Jul -Dec: 31.89%                        |
|                         | Benefits Total            | 922,905     | 986,757     | 964,337     | 1,017,212   | 30,455                                               | 3.1%                                      |                                                          |

| Town of Exeter       |                                |                  |                  |                  |                  |                                                      |                                           |                                                                                                                                                                         |
|----------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------------------------------------------|-------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| General Fund         |                                |                  |                  |                  |                  |                                                      |                                           |                                                                                                                                                                         |
| Final Budget FY 2017 |                                |                  |                  |                  |                  |                                                      |                                           |                                                                                                                                                                         |
| Account Number       | Description                    | 2015 Actual      | 2016 Budget      | 2016 Actual      | 2017 Budget      | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                                                                             |
| 01-4220-0503-4312    | FD- Radio Maintenance          | 2,633            | 2,500            | 2,500            | 3,892            | 1,392                                                | 55.7%                                     | Maint. & programming FD Portable & Mobile Radios                                                                                                                        |
| 01-4220-0503-4320    | FD- Vehicle Maintenance        | 49,760           | 42,990           | 41,942           | 44,115           | 1,125                                                | 2.6%                                      | Vehicle Maintenance                                                                                                                                                     |
| 01-4220-0503-4330    | FD- General Equipment Repair   | 2,917            | 3,000            | 2,366            | 3,000            | -                                                    | 0.0%                                      | Small Tool & Equipment Repair                                                                                                                                           |
| 01-4220-0503-4340    | FD- Hydrant Maintenance        | 20,000           | 20,000           | 20,000           | 20,000           | -                                                    | 0.0%                                      | Hydrant Maintenance Fee/Rental to Water Department                                                                                                                      |
| 01-4220-0503-4341    | FD- Cistern Maintenance        | 1,440            | 2,460            | 2,376            | 2,460            | -                                                    | 0.0%                                      | Cistern & Dry Hydrant Maintenance                                                                                                                                       |
| 01-4220-0503-5016    | FD- Station Building Supplies  | 1,506            | 1,700            | 1,633            | 1,700            | -                                                    | 0.0%                                      | Laundry & misc bldg. cleaning supplies                                                                                                                                  |
| 01-4220-0503-5018    | FD- Fire Prevention Supplies   | 1,542            | 1,600            | 1,600            | 4,400            | 2,800                                                | 175.0%                                    | NFPA annual membership & Fire Prevention & Investigation Supplies                                                                                                       |
| 01-4220-0503-5019    | FD- Fire Alarm Supplies        | 5,947            | 6,000            | 5,761            | 6,000            | -                                                    | 0.0%                                      | Town wide fire alarm system maintenance                                                                                                                                 |
| 01-4220-0503-5119    | FD- Communications Equipment   | 4,264            | 5,266            | 5,559            | 5,274            | 8                                                    | 0.2%                                      | Vehicle computer connectivity, fees and radio interoperability                                                                                                          |
| 01-4220-0503-5310    | FD- Mobile Communications      | 1,683            | 2,398            | 1,479            | 1,916            | (482)                                                | -20.1%                                    | Cell Phone plan and Data usage for Staff Cars, Engines and Fire Prev.                                                                                                   |
| 01-4220-0503-5450    | FD- Dues                       | 4,294            | 5,451            | 5,451            | 5,451            | -                                                    | 0.0%                                      | Seacoast Chiefs Haz Mat Team Annual Assessment                                                                                                                          |
| 01-4220-0503-5670    | FD- Dry Cleaning               | 187              | 200              | 270              | 275              | 75                                                   | 37.5%                                     | Dry cleaning of chief officer & Class "A" dress uniforms                                                                                                                |
| 01-4220-0503-5671    | FD- Uniforms                   | 22,598           | 22,160           | 22,478           | 23,592           | 1,432                                                | 6.5%                                      | Uniforms for 28 employees, 12 Call firefighters and Chief Officers                                                                                                      |
| 01-4220-0503-5740    | FD- Software Agreement         | 5,355            | 5,660            | 5,660            | 5,945            | 285                                                  | 5.0%                                      | IMC & Public Eye annual licensing agreement & fees                                                                                                                      |
| 01-4220-0503-5820    | FD- Education/Training         | 3,206            | 10,000           | 9,823            | 10,000           | -                                                    | 0.0%                                      | Tuition for certification & education supplies                                                                                                                          |
| 01-4220-0503-5875    | FD- General Equipment Purchase | 41,702           | 45,000           | 46,083           | 45,000           | -                                                    | 0.0%                                      | Necessary equipment purchase & replacement                                                                                                                              |
| 01-4220-0503-5900    | FD- Protective Equipment       | 27,167           | 27,768           | 27,987           | 30,965           | 3,197                                                | 11.5%                                     | Turnout gear replacement, inspection & repairs                                                                                                                          |
| 01-4220-0503-5911    | FD- Hazmat Supplies            | 500              | 350              | 355              | 350              | -                                                    | 0.0%                                      | Hazardous materials clean-up supplies                                                                                                                                   |
| 01-4220-0503-5912    | FD- Breathing Apparatus        | 5,647            | 6,526            | 5,304            | 11,126           | 4,600                                                | 70.5%                                     | Breathing Apparatus & Air compressor certification & repairs                                                                                                            |
| 01-4220-0503-5913    | FD- Extinguisher Maintenance   |                  | -                |                  |                  | -                                                    |                                           | Non-budgeted item                                                                                                                                                       |
| 01-4220-0503-5914    | FD- Hose Replacement           | 4,388            | 4,776            | 4,650            | 4,904            | 128                                                  | 2.7%                                      | Hose replacement & repair as necessary                                                                                                                                  |
| 01-4220-0503-6260    | FD- Fuel                       | 14,224           | 13,994           | 13,538           | 15,340           | 1,346                                                | 9.6%                                      | Gas & Diesel fuel for all fire dept. vehicles (Except 2 ambulances) plus 500 gal fuel tank                                                                              |
|                      | General Expenses Total         | 220,960          | 229,799          | 226,815          | 245,705          | 15,906                                               | 6.9%                                      |                                                                                                                                                                         |
| 01-4220-0503-75xx    | FD-Capital Outlay              | -                | 24,134           | 23,408           | 21,746           | (2,388)                                              | -9.9%                                     | 25 - Firefighter Safety bldg evacuation Harnesses and Training (\$15,500) and New Physical Fitness Equipment. Life Fitness Integrity Powermill and Treadmill (\$12,492) |
|                      | Capital Outlay Total           | -                | 24,134           | 23,408           | 21,746           | (2,388)                                              | -9.9%                                     |                                                                                                                                                                         |
|                      | <b>Fire Suppression Total</b>  | <b>2,893,373</b> | <b>3,011,116</b> | <b>2,930,446</b> | <b>3,036,786</b> | <b>25,670</b>                                        | <b>0.9%</b>                               |                                                                                                                                                                         |

| Town of Exeter              |                                   |               |               |               |               |                                                      |                                           |                                                                    |
|-----------------------------|-----------------------------------|---------------|---------------|---------------|---------------|------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------|
| General Fund                |                                   |               |               |               |               |                                                      |                                           |                                                                    |
| Final Budget FY 2017        |                                   |               |               |               |               |                                                      |                                           |                                                                    |
| Account Number              | Description                       | 2015 Actual   | 2016 Budget   | 2016 Actual   | 2017 Budget   | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                        |
| <b>Emergency Management</b> |                                   |               |               |               |               |                                                      |                                           |                                                                    |
| 01-4290-0504-4312           | EM- Radio Repairs                 | 3,665         | 4,000         | 3,939         | 4,000         | -                                                    | 0.0%                                      | EOC radio reprogramming, replacement & repairs                     |
| 01-4290-0504-5119           | EM- Communications                | 9,560         | 9,560         | 9,474         | 9,560         | -                                                    | 0.0%                                      | Code Red notification system and EOC telephone system support      |
| 01-4290-0504-5310           | EM- Mobile Communications         | 1,354         | 1,167         | 761           | 1,172         | 5                                                    | 0.4%                                      | Cell Phone plan & Data usage for Deputy EMD                        |
| 01-4290-0504-5820           | EM- Education/Training            | 879           | 1,000         | 860           | 1,000         | -                                                    | 0.0%                                      | Emergency Management & Homeland Security conference and/or classes |
| 01-4290-0504-5917           | EM- Command Supplies              | 6,229         | 6,500         | 6,103         | 6,500         | -                                                    | 0.0%                                      | EOC supplies including food, office supplies, & training material  |
| 01-4290-0504-5918           | EM- Shelter Equipment             | 1,176         | 1,200         | 221           | 1,200         | -                                                    | 0.0%                                      | Shelter food and supplies                                          |
| 01-4290-0504-5919           | EM- Emer Mgmt Equipment           | 4,735         | 2,500         | 2,053         | 3,500         | 1,000                                                | 40.0%                                     | Materials, barricades, signage and barriers                        |
| 01-4290-0504-5922           | EM- FEMA Reimb -Force Labor       |               | 1             |               | 1             | -                                                    | 0.0%                                      | Used Only if Departments use Budget funds that are reimbursable    |
| 01-4290-0504-5923           | EM- FEMA Reimb - Force Equip      | 1             | 1             |               | 1             | -                                                    | 0.0%                                      | Used Only if Departments use Budget funds that are reimbursable    |
| 01-4290-0504-5924           | EM- FEMA Reimb-Debris Removal     |               | 1             |               | 1             | -                                                    | 0.0%                                      | Used Only if Departments use Budget funds that are reimbursable    |
| 01-4290-0504-5925           | EM- FEMA Reimb- Materials         |               | 1             |               | 1             | -                                                    | 0.0%                                      | Used Only if Departments use Budget funds that are reimbursable    |
| 01-4290-0504-5926           | EM- FEMA Reimb- Permanent Work    |               | 1             |               | 1             | -                                                    | 0.0%                                      | Used Only if Departments use Budget funds that are reimbursable    |
|                             | General Expenses Total            | 27,599        | 25,932        | 23,411        | 26,937        | 1,005                                                | 3.9%                                      |                                                                    |
| 01-4290-0504-7426           | EM- Capital Outlay                |               | -             |               | 1,000         | 1,000                                                |                                           | Public Safety Complex Access and Security upgrades                 |
|                             | Capital Outlay Total              | -             | -             | -             | 1,000         | 1,000                                                |                                           |                                                                    |
|                             | <b>Emergency Management Total</b> | <b>27,599</b> | <b>25,932</b> | <b>23,411</b> | <b>27,937</b> | <b>2,005</b>                                         | <b>7.7%</b>                               |                                                                    |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number    | Description               | 2015<br>Actual   | 2016<br>Budget   | 2016<br>Actual   | 2017 Budget      | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                               |
|-------------------|---------------------------|------------------|------------------|------------------|------------------|------------------------------------------------------------------|----------------------------------------------------|---------------------------------------------------------------------------|
| <b>Health</b>     |                           |                  |                  |                  |                  |                                                                  |                                                    |                                                                           |
| 01-4414-0505-1110 | FH- Sal/Wages FT          | 65,533           | 67,130           | 67,119           | 68,215           | 1,085                                                            | 1.6%                                               | 1 FT: Health Officer                                                      |
|                   | Salaries Total            | 65,533           | 67,130           | 67,119           | 68,215           | 1,085                                                            | 1.6%                                               |                                                                           |
| 01-4414-0505-2110 | FH- Dental Insurance      | 499              | 500              | 499              | 500              | -                                                                | 0.0%                                               | No change in rate                                                         |
| 01-4414-0505-2120 | FH- Life Insurance        | 120              | 120              | 120              | 120              | -                                                                | 0.0%                                               | No change in rate                                                         |
| 01-4414-0505-2200 | FH- FICA                  | 4,350            | 4,162            | 4,479            | 4,229            | 67                                                               | 1.6%                                               | Based on wages: 6.2%                                                      |
| 01-4414-0505-2210 | FH- Medicare              | 1,017            | 973              | 1,048            | 989              | 16                                                               | 1.7%                                               | Based on wages: 1.45%                                                     |
| 01-4414-0505-2320 | FH- Town Retirement       | 7,201            | 7,498            | 7,497            | 7,692            | 194                                                              | 2.6%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                         |
|                   | Benefits Total            | 13,187           | 13,253           | 13,643           | 13,530           | 277                                                              | 2.1%                                               |                                                                           |
| 01-4414-0505-5000 | FH- Supplies              | 732              | 950              | 938              | 950              | -                                                                | 0.0%                                               | Health Inspection supplies                                                |
| 01-4414-0505-5010 | FH- Postage               | 77               | 60               | 72               | 75               | 15                                                               | 25.0%                                              | Health Dept. mailings                                                     |
| 01-4414-0505-5201 | FH- Consulting            | 9,400            | 10,550           | 6,089            | 10,549           | (1)                                                              | 0.0%                                               | Hazardous Materials Remediation & Consulting for Sportsmen's Club project |
| 01-4414-0505-5310 | FH- Mobile Communications | 856              | 1,143            | 1,066            | 1,028            | (115)                                                            | -10.1%                                             | Phone plan & data usage for Health Officer                                |
| 01-4414-0505-5450 | FH- Dues                  | 205              | 245              | 295              | 195              | (50)                                                             | -20.4%                                             | Health Dept. dues & memberships                                           |
| 01-4414-0505-5740 | FH- Software Agreement    | 1,925            | 1,925            | 1,925            | 2,125            | 200                                                              | 10.4%                                              | Metverse forms and reporting                                              |
| 01-4414-0505-5800 | FH- Travel Reimbursement  | 719              | 900              | 541              | 850              | (50)                                                             | -5.6%                                              | Mileage reimbursement for Health Officer                                  |
| 01-4414-0505-5810 | FH- Conf/Room/Meals       | 526              | 720              | 335              | 770              | 50                                                               | 6.9%                                               | Training, Meeting and conferences for Health Officer                      |
| 01-4414-0505-5989 | FH- Mosquito Control      | 56,100           | 62,180           | 56,100           | 57,410           | (4,770)                                                          | -7.7%                                              | Mosquito control maintenance contract costs                               |
|                   | General Expenses Total    | 70,540           | 78,673           | 67,361           | 73,952           | (4,721)                                                          | -6.0%                                              |                                                                           |
| 01-4414-0505-75xx | FH- Capital Outlay        | -                | 20,000           |                  | 1                | (19,999)                                                         | -100.0%                                            | No Capital requests in FY17                                               |
|                   | Capital Outlay Total      | -                | 20,000           | -                | 1                | (19,999)                                                         | -100.0%                                            |                                                                           |
|                   | <b>Health Total</b>       | <b>149,260</b>   | <b>179,056</b>   | <b>148,123</b>   | <b>155,698</b>   | <b>(23,358)</b>                                                  | <b>-13.0%</b>                                      |                                                                           |
|                   | <b>Total Fire</b>         | <b>3,532,470</b> | <b>3,741,167</b> | <b>3,630,246</b> | <b>3,774,066</b> | <b>32,899</b>                                                    | <b>0.9%</b>                                        |                                                                           |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                                               |                |                |                |                |                                                                  |                                                    |                                                                                                                                                                                                                   |
|--------------------------------------------------------|-----------------------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Account Number                                         | Description                                   | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                                                                                                                                                       |
| <b>Public Works - General Fund</b>                     |                                               |                |                |                |                |                                                                  |                                                    |                                                                                                                                                                                                                   |
| <b>Administration &amp; Engineering</b>                |                                               |                |                |                |                |                                                                  |                                                    |                                                                                                                                                                                                                   |
| 01-4311-0601-1110                                      | PW- Sal/Wages FT                              | 337,720        | 393,107        | 367,622        | 408,196        | 15,089                                                           | 3.8%                                               | 6 FT: Director, Town Eng, Eng Tech, Office Mgr, Office Clerk, Asst Engineer                                                                                                                                       |
| 01-4311-0601-1200                                      | PW- Sal/Wages PT                              | 2,116          | 700            | 6,080          | 700            | -                                                                | 0.0%                                               | 1- PT-recording secretary @ \$14 per hour                                                                                                                                                                         |
| 01-4311-0601-1300                                      | PW- Sal/Wages OT                              | 307            | -              | 34             | -              | -                                                                |                                                    |                                                                                                                                                                                                                   |
|                                                        | Salaries Total                                | 340,143        | 393,807        | 373,736        | 408,896        | 15,089                                                           | 3.8%                                               |                                                                                                                                                                                                                   |
| 01-4311-0601-2100                                      | PW- Health Insurance                          | 43,581         | 46,685         | 45,790         | 75,712         | 29,027                                                           | 62.2%                                              | 9.7% rate increase                                                                                                                                                                                                |
| 01-4311-0601-2110                                      | PW- Dental Insurance                          | 5,208          | 5,144          | 5,227          | 8,139          | 2,995                                                            | 58.2%                                              | No change in rate                                                                                                                                                                                                 |
| 01-4311-0601-2120                                      | PW- Life Insurance                            | 490            | 480            | 505            | 540            | 60                                                               | 12.5%                                              | No change in rate                                                                                                                                                                                                 |
| 01-4311-0601-2130                                      | PW- LTD Insurance                             | 1,387          | 1,357          | 1,421          | 1,416          | 59                                                               | 4.4%                                               | No change in rate                                                                                                                                                                                                 |
| 01-4311-0601-2200                                      | PW- FICA                                      | 22,494         | 24,416         | 23,335         | 25,352         | 936                                                              | 3.8%                                               | Based on wages: 6.2%                                                                                                                                                                                              |
| 01-4311-0601-2210                                      | PW- Medicare                                  | 5,261          | 5,710          | 5,457          | 5,929          | 219                                                              | 3.8%                                               | Based on wages: 1.45%                                                                                                                                                                                             |
| 01-4311-0601-2300                                      | PW- Retirement Town                           | 37,365         | 43,910         | 41,023         | 46,028         | 2,118                                                            | 4.8%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                                                                                                                                 |
|                                                        | Benefits Total                                | 115,786        | 127,702        | 122,758        | 163,116        | 35,414                                                           | 27.7%                                              |                                                                                                                                                                                                                   |
| 01-4311-0601-4312                                      | PW- Radio Repairs                             | 495            | 600            | 339            | 600            | -                                                                | 0.0%                                               | 4 Desk sets, 6 portables, 42 vehicle units                                                                                                                                                                        |
| 01-4311-0601-4320                                      | PW- Vehicle Maintenance                       | 312            | 600            | 24             | 600            | -                                                                | 0.0%                                               | 1 sedan, 1 4wd                                                                                                                                                                                                    |
| 01-4311-0601-5000                                      | PW- Supplies                                  | 10,590         | 10,000         | 6,944          | 10,000         | -                                                                | 0.0%                                               | Gen office supplies \$6500; Eng supplies \$3500: plotter paper & ink, field books, Town Standards, scanning plans; 60% of copier copy billing                                                                     |
| 01-4311-0601-5010                                      | PW- Postage                                   | 167            | 500            | 356            | 500            | -                                                                | 0.0%                                               |                                                                                                                                                                                                                   |
| 01-4311-0601-5310                                      | PW- Mobile Communications                     | 1,414          | 1,200          | 1,365          | 1,200          | -                                                                | 0.0%                                               | 60% Director, Town Engineer & Asst Engineer; 100% Highway, MiFi (Engineering)                                                                                                                                     |
| 01-4311-0601-5341                                      | PW- Drug/Alcohol Testing                      | 3,292          | 1,200          | 3,646          | 1,200          | -                                                                | 0.0%                                               | Contract w/Access; required (per USDOT) random testing for all CDL holders & screening new hires                                                                                                                  |
| 01-4311-0601-5362                                      | PW- Radio Replacement                         |                | 1,000          | 995            | 1,000          | -                                                                | 0.0%                                               | new digital repeater to communicate with Fire & Police                                                                                                                                                            |
| 01-4311-0601-5446                                      | PW- EPA Storm Water Phase II                  | 24,810         | 80,000         | 74,670         | 60,000         | (20,000)                                                         | -25.0%                                             | Reqs new NPDES permit & WWTF AOC; Storm water Ordinance, Storm water Management Plan, IDDE, Notice of Intent, Public Education, Municipal Training, Dry & Wet Weather Monitoring, impaired waters/TMDL compliance |
| 01-4311-0601-5450                                      | PW- Dues                                      | 352            | 700            | 1,038          | 700            | -                                                                | 0.0%                                               | Dues: APWA \$210, NHPWA \$100, Mutual Aid \$25; Licenses: PE 2@150/2 yr                                                                                                                                           |
| 01-4311-0601-5650                                      | PW- General Expenses                          | 708            | 700            | 28,010         | 700            | -                                                                | 0.0%                                               | Meal reimbursement and purchase of Carr property for \$24K in 2016                                                                                                                                                |
| 01-4311-0601-5810                                      | PW- Conf/Room/Meals                           | 2,903          | 3,000          | 2,812          | 3,000          | -                                                                | 0.0%                                               | National or regional conf 60% Dir, Town Eng; 100% Maint Supt, Hwy Supt @\$1100 ea                                                                                                                                 |
| 01-4311-0601-5820                                      | PW- Education/Training                        | 2,206          | 2,000          | 2,304          | 2,000          | -                                                                | 0.0%                                               | Education and training for staff                                                                                                                                                                                  |
| 01-4311-0601-6260                                      | PW- Fuel                                      | 1,404          | 1,600          | 1,346          | 1,345          | (255)                                                            | -15.9%                                             | Dir & Town Eng vehicles                                                                                                                                                                                           |
| 01-4311-0601-6261                                      | PW- Master Fuel Account                       | (8,492)        | 1              | 1,679          | 1              | -                                                                | 0.0%                                               | Bulk fuel delivery charges less dept allocations; for 109 vehicles                                                                                                                                                |
|                                                        | General Expenses Total                        | 40,161         | 103,101        | 125,528        | 82,846         | (20,255)                                                         | -19.6%                                             |                                                                                                                                                                                                                   |
| 01-4312-0601-75xx                                      | CO- Communications Equipment                  |                |                |                | 33,200         | 33,200                                                           |                                                    | New digital repeater to communicate with Fire & Police                                                                                                                                                            |
|                                                        | Capital Outlay Total                          | -              | -              | -              | 33,200         | 33,200                                                           |                                                    |                                                                                                                                                                                                                   |
| 01-4311-0601-9997                                      | PW- Due from Water Fund                       | (111,765)      | (104,302)      | (104,302)      | (114,252)      | (9,950)                                                          | 9.5%                                               | 20% Water Fund offset                                                                                                                                                                                             |
| 01-4311-0601-9998                                      | PW- Due from Sewer Fund                       | (111,765)      | (104,302)      | (104,302)      | (114,252)      | (9,950)                                                          | 9.5%                                               | 20% Sewer Fund offset                                                                                                                                                                                             |
|                                                        | Due from Water/Sewer Funds Total              | (223,530)      | (208,604)      | (208,604)      | (228,503)      | (19,900)                                                         | 9.5%                                               |                                                                                                                                                                                                                   |
|                                                        | <b>Administration &amp; Engineering Total</b> | <b>272,560</b> | <b>416,007</b> | <b>413,418</b> | <b>459,555</b> | <b>43,548</b>                                                    | <b>10.5%</b>                                       |                                                                                                                                                                                                                   |



| Town of Exeter              |                               |             |             |             |             |                                                      |                                           |                                                                                                                                               |
|-----------------------------|-------------------------------|-------------|-------------|-------------|-------------|------------------------------------------------------|-------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------|
| General Fund                |                               |             |             |             |             |                                                      |                                           |                                                                                                                                               |
| Final Budget FY 2017        |                               |             |             |             |             |                                                      |                                           |                                                                                                                                               |
| Account Number              | Description                   | 2015 Actual | 2016 Budget | 2016 Actual | 2017 Budget | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                                                   |
| <b>Highways and Streets</b> |                               |             |             |             |             |                                                      |                                           |                                                                                                                                               |
| 01-4312-0602-1110           | PH- Sal/Wages FT              | 526,864     | 557,097     | 540,900     | 554,301     | (2,796)                                              | -0.5%                                     | 12 FT + Bonus pay (Maxed pay plan)                                                                                                            |
| 01-4312-0602-1210           | PH- Sal/Wages Temp            | -           | 7,500       | -           | 7,500       | -                                                    | 0.0%                                      | Intern, Summer laborer                                                                                                                        |
| 01-4312-0602-1300           | PH- Sal/Wages OT              | 31,513      | 20,000      | 31,202      | 20,000      | -                                                    | 0.0%                                      | Emergency ops, callouts, flood watch, voting/traffic control                                                                                  |
| 01-4312-0602-1350           | PH- FEMA Storm Related OT     | 2,833       | -           |             | 1           | 1                                                    |                                           | Expenses related to declared emergencies                                                                                                      |
| 01-4312-0602-1400           | PH- Longevity Pay             | 8,550       | 6,100       | 7,300       | 4,450       | (1,650)                                              | -27.0%                                    | 6 FT per union contract                                                                                                                       |
|                             | Salaries Total                | 569,760     | 590,697     | 579,402     | 586,252     | (4,445)                                              | -0.8%                                     |                                                                                                                                               |
| 01-4312-0602-2100           | PH- Health Insurance          | 171,452     | 195,213     | 184,164     | 225,266     | 30,053                                               | 15.4%                                     | 9.7% rate increase                                                                                                                            |
| 01-4312-0602-2110           | PH- Dental Insurance          | 11,631      | 11,568      | 10,966      | 13,631      | 2,063                                                | 17.8%                                     | No change in rate                                                                                                                             |
| 01-4312-0602-2120           | PH- Life Insurance            | 713         | 738         | 821         | 780         | 42                                                   | 5.7%                                      | No change in rate                                                                                                                             |
| 01-4312-0602-2200           | PH- FICA                      | 35,193      | 36,651      | 34,534      | 36,348      | (303)                                                | -0.8%                                     | Based on wages: 6.2%                                                                                                                          |
| 01-4312-0602-2210           | PH- Medicare                  | 8,231       | 8,572       | 8,077       | 8,501       | (71)                                                 | -0.8%                                     | Based on wages: 1.45%                                                                                                                         |
| 01-4312-0602-2300           | PH- Retirement Town           | 59,496      | 65,193      | 62,678      | 65,261      | 68                                                   | 0.1%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                                                             |
|                             | Benefits Total                | 286,716     | 317,935     | 301,240     | 349,787     | 31,852                                               | 10.0%                                     |                                                                                                                                               |
| 01-4312-0602-4320           | PH- Vehicle Maintenance       | 47,460      | 45,000      | 45,041      | 45,000      | -                                                    | 0.0%                                      | Maintenance of all dept vehicles and equip                                                                                                    |
| 01-4312-0602-4334           | PH- Tree Maintenance          | 13,371      | 15,000      | 17,399      | 25,000      | 10,000                                               | 66.7%                                     | All trees in Town ROW & parks incl pruning, fertilizing & removal w/licensed arborist; \$10k for 1 yr only tree inventory program development |
| 01-4312-0602-4335           | PH- Dam Maintenance           | 891         | 39,200      | 37,555      | 124,000     | 84,800                                               | 216.3%                                    | Dam & abutment concrete & mechanical repairs at Great, Pickpocket, Colcord \$24K, LOMR \$60K, Sec 106 \$ 40K                                  |
| 01-4312-0602-4339           | PH- Asphalt Reclamation       | 10,000      | 10,000      | 10,000      | 10,000      | -                                                    | 0.0%                                      | Grinding & screening to recycle asphalt and concrete into reusable product. Screening compost and sand                                        |
| 01-4312-0602-4342           | PH- Street Marking            | 28,706      | 30,000      | 25,306      | 30,000      | -                                                    | 0.0%                                      | Fog lines, yellow lines, parking spaces (butyl rubber by contractor); crosswalks 2x yr                                                        |
| 01-4312-0602-4343           | PH- Weed Control              | 8,000       | 8,000       | 8,000       | 8,000       | -                                                    | 0.0%                                      | Along medians & curbing; contract w/licensed herbicide applicator, \$2000/app x 4/yr                                                          |
| 01-4312-0602-4344           | PH- Storm Drain Repair        | 8,433       | 9,000       | 7,775       | 9,000       | -                                                    | 0.0%                                      | Repair drain castings. 1,305 catch basins                                                                                                     |
| 01-4312-0602-4345           | PH- Bridge Repairs            | 5,232       | 5,500       | 5,669       | 5,500       | -                                                    | 0.0%                                      | Minor repairs of 9 bridges; sealing, patching, guardrails                                                                                     |
| 01-4312-0602-4346           | PH- Culvert Repairs           | 994         | 2,000       | 2,429       | 2,000       | -                                                    | 0.0%                                      | Repair or replace culverts (pipes & headers) along country roads                                                                              |
| 01-4312-0602-4355           | PH- Street Repairs/Maint      | 18,505      | 18,000      | 19,691      | 18,000      | -                                                    | 0.0%                                      | Patching town roads & shoulder repair materials; includes asphalt, concrete, gravel                                                           |
| 01-4312-0602-4420           | PH- Equipment Rentals         | 4,368       | 4,500       | 3,720       | 4,500       | -                                                    | 0.0%                                      | Rental of equipment not owned by Town, including bulldozer, excavator, grader, screen                                                         |
| 01-4312-0602-5310           | PH- Mobile Communications     | 440         | 1           | 440         | 1           | -                                                    | 0.0%                                      |                                                                                                                                               |
| 01-4312-0602-5312           | PH- Phone Reimbursement       |             | 2,400       | 842         | 2,400       | -                                                    | 0.0%                                      | Cell Phone stipend \$50/mo for Supt + 3 Foremen                                                                                               |
| 01-4312-0602-5327           | PH- General Hand Tools        | 3,571       | 4,000       | 4,480       | 4,000       | -                                                    | 0.0%                                      | Repl/repair hand tools incl. compacter, hand-saw, chainsaws, small power tools                                                                |
| 01-4312-0602-5328           | PH- Emergency Traffic Control | 989         | 1,000       | 387         | 1,000       | -                                                    | 0.0%                                      | Uniformed officer in high traffic, emergencies                                                                                                |
| 01-4312-0602-5561           | PH- Signs                     | 6,876       | 7,000       | 6,782       | 17,000      | 10,000                                               | 142.9%                                    | Regulatory & street sign repl. for retro reflectivity, damages; new street name signs w/Town seals                                            |
| 01-4312-0602-5610           | PH- Safety Equipment          | 4,241       | 4,500       | 4,388       | 4,500       | -                                                    | 0.0%                                      | Hardhats, vests, eye protection, Technu, steel-toed boot repl \$185/yr per employee                                                           |
| 01-4312-0602-5671           | PH- Uniforms                  | 6,496       | 6,000       | 7,359       | 6,000       | -                                                    | 0.0%                                      | 12 employees                                                                                                                                  |
| 01-4312-0602-5756           | PH - Dam Registration         | 400         | 800         | 400         | 400         | (400)                                                | -50.0%                                    | Annual NHDES fees (due December) Sloans Brook                                                                                                 |
| 01-4312-0602-5820           | PH- Education/Training        | 3,668       | 3,000       | 1,796       | 3,000       | -                                                    | 0.0%                                      | Classes and licensing including CDL, Public Works Academy, UNH Tech Transfer classes                                                          |

|                             |
|-----------------------------|
| <b>Town of Exeter</b>       |
| <b>General Fund</b>         |
| <b>Final Budget FY 2017</b> |

| Account Number    | Description                         | 2015 Actual      | 2016 Budget      | 2016 Actual      | 2017 Budget      | 2017 Budget vs. 2016 Budget \$ Increase/-(Decrease) | 2017 Budget vs. 2016 Budget %-Difference | Explanation                                                                  |
|-------------------|-------------------------------------|------------------|------------------|------------------|------------------|-----------------------------------------------------|------------------------------------------|------------------------------------------------------------------------------|
| 01-4312-0602-6260 | PH- Fuel                            | 20,960           | 30,000           | 24,014           | 21,455           | (8,545)                                             | -28.5%                                   | Fuel for highway dept                                                        |
|                   | General Expenses Total              | 193,601          | 244,901          | 233,473          | 340,756          | 95,855                                              | 39.1%                                    |                                                                              |
|                   |                                     |                  |                  |                  |                  |                                                     |                                          |                                                                              |
| 01-4312-0602-7503 | PH-Road Paving/Maintenance          | 792,173          | 800,000          | 801,114          | 800,000          | -                                                   | 0.0%                                     | Includes crack sealing, reconstruction, etc. 3% increase material cost       |
| 01-4312-0602-7505 | PH- Sidewalks/Curbing               |                  | 1                |                  | 15,000           | 14,999                                              | 1499900.0%                               | Sidewalks and curbing- BRC recommends this item to be in Maintenance not CIP |
| 01-4312-0602-7507 | PH- Storm Drain Cleaning            | 21,285           | 25,000           | 22,512           | 25,000           | -                                                   | 0.0%                                     | Annual clean 50% catch basins, material testing, clean ~1 mi drain lines     |
|                   | Capital Outlay Total                | 813,458          | 825,001          | 823,626          | 840,000          | 14,999                                              | 1.8%                                     |                                                                              |
|                   |                                     |                  |                  |                  |                  |                                                     |                                          |                                                                              |
|                   | <b>Highways &amp; Streets Total</b> | <b>1,863,535</b> | <b>1,978,534</b> | <b>1,937,741</b> | <b>2,116,795</b> | <b>138,261</b>                                      | <b>7.0%</b>                              |                                                                              |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                                    |                |                |                |                |                                                                  |                                                    |                                                                                                              |
|--------------------------------------------------------|------------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------------------|----------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| Account Number                                         | Description                        | 2015<br>Actual | 2016<br>Budget | 2016<br>Actual | 2017 Budget    | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                                                  |
| <b>Snow Removal</b>                                    |                                    |                |                |                |                |                                                                  |                                                    |                                                                                                              |
| 01-4312-0603-1300                                      | PS- Sal/Wages - OT Snow            | 88,787         | 70,000         | 53,800         | 70,000         | -                                                                | 0.0%                                               | Expenses related to declared emergencies                                                                     |
| 01-4312-0603-1350                                      | PS- Sal/Wages - FEMA Storm Related | 12,177         | -              |                | 1              | 1                                                                |                                                    |                                                                                                              |
| 01-4312-0603-1370                                      | PS- Sal/Wages-OT Mech              | 3,326          | 2,700          | 3,618          | 2,700          | -                                                                | 0.0%                                               |                                                                                                              |
|                                                        | Salaries Total                     | 104,290        | 72,700         | 57,418         | 72,701         | 1                                                                | 0.0%                                               |                                                                                                              |
| 01-4312-0603-2200                                      | PS- FICA                           | 6,319          | 4,507          | 3,419          | 4,507          | 0                                                                | 0.0%                                               | Based on wages: 6.2%                                                                                         |
| 01-4312-0603-2210                                      | PS- Medicare                       | 1,478          | 1,054          | 800            | 1,054          | 0                                                                | 0.0%                                               | Based on wages: 1.45%                                                                                        |
| 01-4312-0603-2300                                      | PS- Retirement Town                | 10,517         | 8,121          | 5,948          | 8,197          | 76                                                               | 0.9%                                               | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                            |
|                                                        | Benefits Total                     | 18,314         | 13,682         | 10,167         | 13,759         | 76                                                               | 0.6%                                               |                                                                                                              |
| 01-4312-0603-4220                                      | PS- Contracted Snow Removal        | 106,849        | 35,000         | 6,348          | 35,000         | -                                                                | 0.0%                                               | 80% of 3 yr avg; Hire contractors w/10 wheelers to remove snow for safety downtown, Lincoln St, Ports Ave.   |
| 01-4312-0603-4221                                      | PS- Plowing                        | 111,605        | 65,000         | 40,082         | 65,000         | -                                                                | 0.0%                                               | Hire contractors to plow                                                                                     |
| 01-4312-0603-4320                                      | PS- Vehicle Maintenance            | 17,120         | 7,000          | 13,115         | 7,000          | -                                                                | 0.0%                                               | Repair snow plows and snow removal equip                                                                     |
| 01-4312-0603-4349                                      | PS- Plow/Spreader Repair           | 3,246          | -              | 1,333          | -              | -                                                                |                                                    |                                                                                                              |
| 01-4312-0603-4623                                      | PS- Plow Damages                   | 4,565          | 2,000          | 3,292          | 2,000          | -                                                                | 0.0%                                               | Private property damage caused by snow plows                                                                 |
| 01-4312-0603-5007                                      | PS- Salt                           | 61,660         | 65,000         | 85,741         | 65,000         | -                                                                | 0.0%                                               | Winter salt for town roads, sidewalks, parking lots; 2015 unit price \$48.43/ton; 2016 up 7% to \$51.73/ton  |
| 01-4312-0603-5008                                      | PS- Sand                           | -              | 1,000          | 1,230          | 1,000          | -                                                                | 0.0%                                               | Purchase sand during winter months to spread along the town roads, sidewalks, parking lots                   |
| 01-4312-0603-5009                                      | PS- Calcium Chloride               | 401            | 500            |                | 500            | -                                                                | 0.0%                                               | Salt additive used during harsh temperatures in the winter                                                   |
| 01-4312-0603-5922                                      | PS- FEMA Reimb Force Labor         | 14,731         | -              |                | 1              | 1                                                                |                                                    | Expenses related to declared emergencies                                                                     |
| 01-4312-0603-6260                                      | PS- Fuel                           | 29,285         | 20,000         | 12,081         | 19,670         | (330)                                                            | -1.7%                                              | Fuel for snow removal vehicles                                                                               |
|                                                        | General Expenses Total             | 349,462        | 195,500        | 163,222        | 195,170        | (330)                                                            | -0.2%                                              |                                                                                                              |
|                                                        | <b>Snow Removal Total</b>          | <b>472,066</b> | <b>281,882</b> | <b>230,807</b> | <b>281,630</b> | <b>(253)</b>                                                     | <b>-0.1%</b>                                       |                                                                                                              |
| <b>Solid Waste Disposal</b>                            |                                    |                |                |                |                |                                                                  |                                                    |                                                                                                              |
| 01-4323-0604-1200                                      | SW- Sal/Wages PT                   | 8,346          | 17,060         | 5,177          | 17,655         | 595                                                              | 3.5%                                               | 1 PT @ 16 hrs/wk; plus additional 250 hrs for the Transfer station winter schedule and weekend trash removal |
|                                                        | Salaries Total                     | 8,346          | 17,060         | 5,177          | 17,655         | 595                                                              | 3.5%                                               |                                                                                                              |
| 01-4323-0604-2200                                      | SW- FICA                           | 517            | 1,058          | 321            | 1,095          | 37                                                               | 3.5%                                               | Based on wages: 6.2%                                                                                         |
| 01-4323-0604-2210                                      | SW- Medicare                       | 196            | 247            | 75             | 256            | 9                                                                | 3.5%                                               | Based on wages: 1.45%                                                                                        |
|                                                        | Benefits Total                     | 713            | 1,305          | 396            | 1,351          | 46                                                               | 3.5%                                               |                                                                                                              |
| 01-4323-0604-4221                                      | SW- Operations Maintenance         | 3,206          | 3,000          | 4,973          | 3,000          | -                                                                | 0.0%                                               | Materials and supplies at the Transfer Station                                                               |
| 01-4323-0604-5820                                      | SW- Education/Training             | 60             | 500            | 575            | 650            | 150                                                              | 30.0%                                              | Solid Waste Training                                                                                         |
| 01-4323-0604-5829                                      | SW- Tire Disposal                  | 810            | 2,500          | 3,305          | 2,500          | -                                                                | 0.0%                                               | Disposal of Town tires                                                                                       |
| 01-4323-0604-5832                                      | SW- Blue Bags                      | 59,533         | 68,000         | 67,291         | 68,000         | -                                                                | 0.0%                                               | Includes vendor delivery to store                                                                            |
| 01-4323-0604-5833                                      | SW- Construction Debris            | 16,958         | 13,500         | 27,364         | 13,500         | -                                                                | 0.0%                                               | Construction debris container at Transfer Station                                                            |
| 01-4323-0604-5834                                      | SW- Disposal/Recycling Contract    | 675,115        | 681,000        | 681,308        | 720,000        | 39,000                                                           | 5.7%                                               | Per disposal and recycling contract with Northside Carting (Year 5 of 5) Expires in May 2017                 |
| 01-4323-0604-5836                                      | SW- Landfill Maintenance           | 16,676         | 25,000         | 21,898         | 45,000         | 20,000                                                           | 80.0%                                              | Gas and water quality testing at Cross Road landfill; install 2 new monitoring wells                         |
| 01-4323-0604-5838                                      | SW- Household Haz Waste Removal    | 19,886         | 6,000          | 29,657         | 6,000          | -                                                                | 0.0%                                               | Annual 1st Sat Oct; Exeter share \$6,000                                                                     |
| 01-4323-0604-5842                                      | SW- Equipment Rental               | 4,000          | 4,000          | 4,340          | 4,000          | -                                                                | 0.0%                                               | Contract bulldozer rental to push back brush dump at Transfer Station                                        |

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| Town of Exeter       |
| General Fund         |
| Final Budget FY 2017 |

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| Town of Exeter                    |                                  |                |                |                |                |                                                      |                                           |                                                                                                                                                             |
|-----------------------------------|----------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|
| General Fund                      |                                  |                |                |                |                |                                                      |                                           |                                                                                                                                                             |
| Final Budget FY 2017              |                                  |                |                |                |                |                                                      |                                           |                                                                                                                                                             |
| Account Number                    | Description                      | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                                                                 |
| <b>Public Works - Maintenance</b> |                                  |                |                |                |                |                                                      |                                           |                                                                                                                                                             |
| <b>General</b>                    |                                  |                |                |                |                |                                                      |                                           |                                                                                                                                                             |
| 01-4311-0606-1110                 | PM- Sal/Wages FT                 | 232,650        | 251,817        | 254,820        | 255,673        | 3,856                                                | 1.5%                                      | 5 FT Maint Supt, Custodian, 3 Maint Techs                                                                                                                   |
| 01-4311-0606-1200                 | PM- Sal/Wages PT                 | 34,099         | 33,359         | 34,343         | 33,359         | -                                                    | 0.0%                                      | 1 PT Custodian @ 34hr per week                                                                                                                              |
| 01-4311-0606-1300                 | PM- Sal/Wages OT                 | 11,399         | 3,000          | 6,681          | 3,000          | -                                                    | 0.0%                                      | Emergencies, callouts                                                                                                                                       |
| 01-4311-0606-1350                 | PM- FEMA Storm Related OT        | 493            | -              | -              | 1              | 1                                                    |                                           | Expenses related to declared emergencies                                                                                                                    |
| 01-4311-0606-1400                 | PM- Longevity Pay                | 850            | 850            | 900            | 1,200          | 350                                                  | 41.2%                                     | 4 FT per union contract                                                                                                                                     |
|                                   | Salaries Total                   | 279,491        | 289,026        | 296,744        | 293,233        | 4,207                                                | 1.5%                                      |                                                                                                                                                             |
| 01-4311-0606-2100                 | PM- Health Insurance             | 62,742         | 69,446         | 67,269         | 69,020         | (426)                                                | -0.6%                                     | 9.7% rate increase                                                                                                                                          |
| 01-4311-0606-2110                 | PM- Dental Insurance             | 5,459          | 5,460          | 5,665          | 5,144          | (316)                                                | -5.8%                                     | No change in rate                                                                                                                                           |
| 01-4311-0606-2120                 | PM- Life Insurance               | 360            | 360            | 380            | 360            | -                                                    | 0.0%                                      | No change in rate                                                                                                                                           |
| 01-4311-0606-2200                 | PM- FICA                         | 17,699         | 17,920         | 17,850         | 18,180         | 261                                                  | 1.5%                                      | Based on wages: 6.2%                                                                                                                                        |
| 01-4311-0606-2210                 | PM- Medicare                     | 4,139          | 4,191          | 4,175          | 4,252          | 61                                                   | 1.5%                                      | Based on wages: 1.45%                                                                                                                                       |
| 01-4311-0606-2300                 | PM- Retirement Town              | 26,810         | 28,558         | 27,449         | 29,331         | 773                                                  | 2.7%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                                                                                           |
|                                   | Benefits Total                   | 117,209        | 125,934        | 122,788        | 126,287        | 353                                                  | 0.3%                                      |                                                                                                                                                             |
| 01-4311-0606-4329                 | PM- Maintenance Bld Materials    | 1,075          | 1,200          | 1,273          | 1,200          | -                                                    | 0.0%                                      |                                                                                                                                                             |
| 01-4311-0606-4331                 | PM- Maintenance Tools            | 3,391          | 3,000          | 2,943          | 3,000          | -                                                    | 0.0%                                      | HVAC Tech, plumber, elec. tools, replenish drill bits, small power tools                                                                                    |
| 01-4311-0606-5006                 | PM- Custodial Supplies           | 14,057         | 14,500         | 14,488         | 14,500         | -                                                    | 0.0%                                      | All Town buildings' paper & cleaning products                                                                                                               |
| 01-4311-0606-5202                 | PM- Contract Services            |                |                |                | 8,000          | 8,000                                                |                                           | Town buildings roof snow removal                                                                                                                            |
| 01-4311-0606-5265                 | PM- Licenses                     |                |                | 270            | -              | -                                                    |                                           |                                                                                                                                                             |
| 01-4311-0606-5310                 | PM- Mobile Communications        | 644            | 600            | 606            | 600            | -                                                    | 0.0%                                      | Maint. Superintendent cell phone                                                                                                                            |
| 01-4311-0606-5610                 | PM- Safety Equipment             | 1,465          | 2,000          | 2,410          | 2,000          | -                                                    | 0.0%                                      | Fall protection, eye protection, steel-toed boot replacement \$185/yr                                                                                       |
| 01-4311-0606-5671                 | PM- Uniforms                     | 5,309          | 5,500          | 7,662          | 5,500          | -                                                    | 0.0%                                      | Uniforms and cleaning for 8 Staff                                                                                                                           |
| 01-4311-0606-5680                 | PM- Software Agreement           | 4,239          | 8,509          | 8,644          | 8,509          | -                                                    | 0.0%                                      | Annual maint of Fleet & Facility Maint software TMA                                                                                                         |
| 01-4311-0606-5830                 | PM- Education/Training           | 680            | 1,800          | 3,877          | 1,000          | (800)                                                | -44.4%                                    | Continuing education requirements for License renewals Master Elect, Journeyman Plumber/Gas fitter. Education seminars for Master Mechanics, and Carpenter. |
| 01-4311-0606-6260                 | PM- Fuel                         |                |                |                | 4,725          | 4,725                                                |                                           | Maintenance Dept vehicles (5) (Allocated from Mechanics Dept)                                                                                               |
|                                   | General Expenses Total           | 30,860         | 37,109         | 42,173         | 49,034         | 11,925                                               | 32.1%                                     |                                                                                                                                                             |
|                                   | <b>General Maintenance Total</b> | <b>427,560</b> | <b>452,069</b> | <b>461,705</b> | <b>468,554</b> | <b>16,485</b>                                        | <b>3.6%</b>                               |                                                                                                                                                             |
| <b>Mechanics/Garage:</b>          |                                  |                |                |                |                |                                                      |                                           |                                                                                                                                                             |
| 01-4311-0615-1110                 | PG- Sal/Wages FT                 | 106,650        | 131,495        | 120,636        | 151,528        | 20,033                                               | 15.2%                                     | 3 FT: Mech foreman; 2 Mechanics                                                                                                                             |
| 01-4311-0615-1200                 | PG- Sal/Wages PT                 | 7,770          | 3,041          |                | -              | (3,041)                                              | -100.0%                                   |                                                                                                                                                             |
| 01-4311-0615-1300                 | PG- Sal/Wages OT                 | 1,062          | 3,000          | 482            | 2,000          | (1,000)                                              | -33.3%                                    | Mechanic OT -76 hours per year                                                                                                                              |
| 01-4311-0615-1400                 | PG- Longevity Pay                | 2,100          | 2,100          | 2,150          | 2,150          | 50                                                   | 2.4%                                      | Longevity pay for union employees                                                                                                                           |
|                                   | Salaries Total                   | 117,582        | 139,636        | 123,268        | 155,678        | 16,042                                               | 11.5%                                     |                                                                                                                                                             |

| Town of Exeter              |                                         |                  |                  |                  |                  |                                                      |                                           |                                                                    |
|-----------------------------|-----------------------------------------|------------------|------------------|------------------|------------------|------------------------------------------------------|-------------------------------------------|--------------------------------------------------------------------|
| General Fund                |                                         |                  |                  |                  |                  |                                                      |                                           |                                                                    |
| Final Budget FY 2017        |                                         |                  |                  |                  |                  |                                                      |                                           |                                                                    |
| Account Number              | Description                             | 2015 Actual      | 2016 Budget      | 2016 Actual      | 2017 Budget      | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                        |
| 01-4311-0615-2100           | PG- Health Insurance                    | 22,775           | 41,970           | 29,024           | 55,249           | 13,279                                               | 31.6%                                     | 9.7% rate increase                                                 |
| 01-4311-0615-2110           | PG- Dental Insurance                    | 3,494            | 4,660            | 3,786            | 5,242            | 582                                                  | 12.5%                                     | No change in rate                                                  |
| 01-4311-0615-2120           | PG- Life Insurance                      | 120              | 160              | 130              | 180              | 20                                                   | 12.5%                                     | No change in rate                                                  |
| 01-4311-0615-2200           | PG- FICA                                | 7,549            | 8,813            | 7,854            | 9,652            | 839                                                  | 9.5%                                      | Based on wages: 6.2%                                               |
| 01-4311-0615-2210           | PG- Medicare                            | 1,765            | 2,061            | 1,837            | 2,257            | 196                                                  | 9.5%                                      | Based on wages: 1.45%                                              |
| 01-4311-0615-2300           | PG- Retirement Town                     | 11,995           | 15,256           | 13,745           | 17,554           | 2,298                                                | 15.1%                                     | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                  |
|                             | Benefits Total                          | 47,698           | 72,920           | 56,376           | 90,135           | 17,215                                               | 23.6%                                     |                                                                    |
| 01-4311-0615-4209           | PG- Weight Testing/Repair               | -                | 1,000            | 870              | 1,000            | -                                                    | 0.0%                                      | Weight test every other year; repair only this year                |
| 01-4311-0615-4210           | PG- Vehicle Equipment Stock             | 9,357            | 10,000           | 11,247           | 10,000           | -                                                    | 0.0%                                      | Fluids, filters, bulbs, nuts & bolts for all Town Departments      |
| 01-4311-0615-4320           | PG- Vehicle Maintenance                 | 1,850            | 3,000            | 2,020            | 2,000            | (1,000)                                              | -33.3%                                    | Maintenance Dept vehicles (5) + forklift                           |
| 01-4311-0615-5222           | PG- Mechanics Tools                     | 2,324            | 3,000            | 3,179            | 3,000            | -                                                    | 0.0%                                      | Mechanics' allowance 3@\$500/ea; replace Town owned tools; rentals |
| 01-4311-0615-6260           | PG- Fuel                                | 5,680            | 6,000            | 6,698            | 750              | (5,250)                                              | -87.5%                                    | Mechanics Shop truck (allocated Maint. Vehicles to Maint dept.)    |
| 01-4311-0615-6261           | PG- Fuel Dispensing System              | 2,033            | 2,500            | 2,416            | 2,500            | -                                                    | 0.0%                                      | Fuel pumps, UST inspection, reporting equipment                    |
|                             | General Expenses Total                  | 21,244           | 25,500           | 26,430           | 19,250           | (6,250)                                              | -24.5%                                    |                                                                    |
|                             | <b>Mechanics/Garage Total</b>           | <b>186,524</b>   | <b>238,056</b>   | <b>206,074</b>   | <b>265,063</b>   | <b>27,007</b>                                        | <b>11.3%</b>                              |                                                                    |
| <b>Town Buildings</b>       |                                         |                  |                  |                  |                  |                                                      |                                           |                                                                    |
| 01-4311-06xx-4110           | Town Buildings-Water/Sewer Bills        | 6,896            | 10,900           | 11,139           | 10,900           | -                                                    | 0.0%                                      | Water/Sewer bills for Town Buildings                               |
| 01-4311-06xx-4300           | Town Buildings- Building Maintenance    | 62,620           | 60,814           | 71,729           | 58,314           | (2,500)                                              | -4.1%                                     | Building Maintenance for Town Buildings                            |
| 01-4311-06xx-6210           | Town Buildings- Natural Gas             | 71,490           | 75,000           | 65,227           | 75,000           | -                                                    | 0.0%                                      | Natural Gas for Town Buildings                                     |
| 01-4311-06xx-6220           | Town Buildings- Electricity             | 115,426          | 119,793          | 99,830           | 120,000          | 207                                                  | 0.2%                                      | Electricity for Town Buildings                                     |
| 01-4311-0613-5000           | Train Station- Supplies                 | 2,648            | 3,800            | 3,280            | 3,800            | -                                                    | 0.0%                                      | Light fixtures, electrical breakers, signage                       |
| 01-4311-0613-7623           | Train Station- Platform Lease           | 3,079            | 3,100            | 3,079            | 3,100            | -                                                    | 0.0%                                      | Platform Lease for Train Station                                   |
|                             | <b>Town Buildings Total</b>             | <b>262,159</b>   | <b>273,407</b>   | <b>254,284</b>   | <b>271,114</b>   | <b>(2,293)</b>                                       | <b>-0.8%</b>                              |                                                                    |
| <b>Maintenance Projects</b> |                                         |                  |                  |                  |                  |                                                      |                                           |                                                                    |
| 01-4311-0616-7501           | PM- Maintenance Projects                | 165,286          | 97,385           | 109,260          | 97,178           | (208)                                                | -0.2%                                     | See 2017 Project List                                              |
|                             | <b>Total Maintenance Projects</b>       | <b>165,286</b>   | <b>97,385</b>    | <b>109,260</b>   | <b>97,178</b>    | <b>(208)</b>                                         | <b>-0.2%</b>                              |                                                                    |
|                             | <b>Town Buildings/Maintenance Total</b> | <b>427,445</b>   | <b>370,792</b>   | <b>363,544</b>   | <b>368,292</b>   | <b>(2,501)</b>                                       | <b>-0.7%</b>                              |                                                                    |
|                             | <b>Total DPW Maintenance</b>            | <b>1,041,529</b> | <b>1,060,917</b> | <b>1,031,323</b> | <b>1,101,909</b> | <b>40,992</b>                                        | <b>3.9%</b>                               |                                                                    |
|                             | <b>Total Public Works Budget</b>        | <b>4,637,664</b> | <b>4,735,105</b> | <b>4,657,911</b> | <b>5,018,443</b> | <b>283,339</b>                                       | <b>6.0%</b>                               |                                                                    |

| Town of Exeter       |                                 |                |                |                |                |                                                     |                                          |                                                                                       |
|----------------------|---------------------------------|----------------|----------------|----------------|----------------|-----------------------------------------------------|------------------------------------------|---------------------------------------------------------------------------------------|
| General Fund         |                                 |                |                |                |                |                                                     |                                          |                                                                                       |
| Final Budget FY 2017 |                                 |                |                |                |                |                                                     |                                          |                                                                                       |
| Account Number       | Description                     | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/-(Decrease) | 2017 Budget vs. 2016 Budget %-Difference | Explanation                                                                           |
| <b>Welfare</b>       |                                 |                |                |                |                |                                                     |                                          |                                                                                       |
| <b>Welfare</b>       |                                 |                |                |                |                |                                                     |                                          |                                                                                       |
| 01-4441-0710-1110    | WE- Sal/Wages FT                | -              |                | 7,290          | 7,410          | 7,410                                               |                                          |                                                                                       |
| 01-4441-0710-1200    | WE- Sal/Wages PT                | 28,479         | 33,554         | -              | -              | (33,554)                                            | -100.0%                                  |                                                                                       |
|                      | Salaries Total                  | 28,479         | 33,554         | 7,290          | 7,410          | (26,144)                                            | -77.9%                                   |                                                                                       |
| 01-4441-0710-2100    | WE- Health Insurance            | 7,655          | -              |                | -              | -                                                   |                                          |                                                                                       |
| 01-4441-0710-2200    | WE- FICA                        | 1,633          | 2,080          | 405            | 459            | (1,621)                                             | -77.9%                                   | Based on wages: 6.2%                                                                  |
| 01-4441-0710-2210    | WE- Medicare                    | 382            | 487            | 95             | 107            | (379)                                               | -77.9%                                   | Based on wages: 1.45%                                                                 |
| 01-4441-0710-2300    | WE-Retirement - Town            | 383            |                | 814            | 836            | 836                                                 |                                          | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                                     |
|                      | Benefits Total                  | 10,053         | 2,567          | 1,314          | 1,403          | (1,164)                                             | -45.3%                                   |                                                                                       |
| 01-4441-0710-5000    | WE- Supplies                    | 192            | 210            | 248            | 210            | -                                                   | 0.0%                                     | Copy paper, computer ink, notebooks and desk supplies.                                |
| 01-4441-0710-5010    | WE- Postage                     | 14             | 50             | 10             | 20             | (30)                                                | -60.0%                                   | Client/state/agencies - postage - most are done electronically                        |
| 01-4441-0710-5310    | WE- Mobile Communications       | 146            | 240            | 51             | 180            | (60)                                                | -25.0%                                   | For off hours usage / split 50/50 with TM budget                                      |
| 01-4441-0710-5450    | WE- Dues                        | -              | 40             | 80             | 40             | -                                                   | 0.0%                                     | State local welfare dues                                                              |
| 01-4441-0710-5685    | WE - Direct Relief-Food         |                | 301            | 200            | 500            | 199                                                 | 66.1%                                    | Requests for food/gas has increased this year with the homeless population increasing |
| 01-4441-0710-5686    | WE - Direct Relief- Rent        | 545            | 17,001         | 54,982         | 17,000         | (1)                                                 | 0.0%                                     | Wentworth Trust reimbursed \$21,884/ Womenade \$520; \$8,620 Town Funds               |
| 01-4441-0710-5687    | WE - Direct Relief- Electricity | 100            | 6,101          | 10,259         | 4,000          | (2,101)                                             | -34.4%                                   | \$1,888 Town funds - Wentworth Trust reimbursed \$1,787                               |
| 01-4441-0710-5688    | WE - Direct Relief - Heat       |                | 1,001          | 4,393          | 2,000          | 999                                                 | 99.8%                                    | \$ 947 Town funds - Wentworth Trust reimbursed \$841                                  |
| 01-4441-0710-5689    | WE - Direct Relief -Medical     |                | 1,601          | 2,121          | 2,000          | 399                                                 | 24.9%                                    | \$ 723 Town funds - Wentworth Trust reimbursed \$319                                  |
| 01-4441-0710-5702    | WE- Burial Expense              | 750            | 1,500          | 750            | 1,500          | -                                                   | 0.0%                                     | One cremation                                                                         |
| 01-4441-0710-5703    | WE- Direct Relief               | 23,614         | -              |                |                | -                                                   |                                          | Basic Needs/rent/electricity/oil/gas/food                                             |
| 01-4441-0710-5740    | WE-Software Agreement           |                | -              | 875            | 865            | 865                                                 |                                          | NH Gap software                                                                       |
| 01-4441-0710-xxxx    | WE- Human Services Funding      | 113,895        | 108,035        | 108,035        | 100,000        | (8,035)                                             | -7.4%                                    | Human Services moved 2016 WAR to budget for 2017                                      |
| 01-4441-0710-5800    | WE- Travel Reimbursement        | -              | 200            | 243            | 200            | -                                                   | 0.0%                                     | Travel to local meetings, State Monthly Meetings in Concord - Seminars                |
| 01-4441-0710-5810    | WE- Conf/Room/Meals             | 40             | 300            | 30             | 200            | (100)                                               | -33.3%                                   | 1 Conference - 4 monthly meetings                                                     |
| 01-4441-0710-5875    | WE- Equipment Purchase          |                |                |                | 250            | 250                                                 |                                          |                                                                                       |
|                      | General Expenses Total          | 139,296        | 136,580        | 182,277        | 128,965        | (7,615)                                             | -5.6%                                    |                                                                                       |
|                      | <b>Welfare Total</b>            | <b>177,828</b> | <b>172,701</b> | <b>190,881</b> | <b>137,778</b> | <b>(34,923)</b>                                     | <b>-20.2%</b>                            |                                                                                       |

| Town of Exeter                |                         |                |                |                |                |                                                      |                                           |                                                                     |
|-------------------------------|-------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------|
| General Fund                  |                         |                |                |                |                |                                                      |                                           |                                                                     |
| Final Budget FY 2017          |                         |                |                |                |                |                                                      |                                           |                                                                     |
| Account Number                | Description             | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                         |
| <b>Parks &amp; Recreation</b> |                         |                |                |                |                |                                                      |                                           |                                                                     |
| <b>Recreation</b>             |                         |                |                |                |                |                                                      |                                           |                                                                     |
| 01-4520-0801-1110             | PR- Sal/Wages FT        | 177,029        | 181,341        | 181,313        | 184,275        | 2,934                                                | 1.6%                                      | 3 FT Employees: Director, Asst. Director and Recreation Coordinator |
| 01-4520-0801-1200             | PR- Sal/Wages PT        | 23,996         | 25,525         | 21,140         | 25,938         | 413                                                  | 1.6%                                      | Part time office person 26 hrs per week                             |
| 01-4520-0801-1300             | PR- Sal/Wages OT        | 423            | 900            | 917            | 900            | -                                                    | 0.0%                                      | Recreation Coordinator nights and weekends                          |
|                               | Salaries Total          | 201,448        | 207,766        | 203,370        | 211,113        | 3,347                                                | 1.6%                                      |                                                                     |
| 01-4520-0801-2100             | PR- Health Insurance    | 48,080         | 53,162         | 53,162         | 58,319         | 5,157                                                | 9.7%                                      | 9.7% rate increase                                                  |
| 01-4520-0801-2110             | PR- Dental Insurance    | 3,212          | 3,212          | 3,212          | 3,212          | -                                                    | 0.0%                                      | No change in rate                                                   |
| 01-4520-0801-2120             | PR- Life Insurance      | 288            | 288            | 376            | 300            | 12                                                   | 4.2%                                      | No change in rate                                                   |
| 01-4520-0801-2130             | PR- LTD Insurance       | 1,012          | 936            | 1,034          | 1,031          | 95                                                   | 10.1%                                     | No change in rate                                                   |
| 01-4520-0801-2200             | PR- FICA                | 12,007         | 12,881         | 11,678         | 13,089         | 208                                                  | 1.6%                                      | Based on wages: 6.2%                                                |
| 01-4520-0801-2210             | PR- Medicare            | 2,808          | 3,013          | 2,731          | 3,061          | 49                                                   | 1.6%                                      | Based on wages: 1.45%                                               |
| 01-4520-0801-2300             | PR- Retirement Town     | 19,589         | 20,356         | 20,310         | 20,881         | 524                                                  | 2.6%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                   |
|                               | Benefits Total          | 86,996         | 93,848         | 92,503         | 99,893         | 6,044                                                | 6.4%                                      |                                                                     |
| 01-4520-0801-5000             | PR- Supplies            | 1,030          | 1,150          | 1,682          | 1,150          | -                                                    | 0.0%                                      | Office supplies: pens, paper, ink and other supplies                |
| 01-4520-0801-5010             | PR- Postage             | 159            | 150            | 141            | 150            | -                                                    | 0.0%                                      | General office mailing                                              |
| 01-4520-0801-5450             | PR- Dues                | 480            | 625            | 450            | 625            | -                                                    | 0.0%                                      | NHRP/NRPA Dues                                                      |
|                               | General Expenses Total  | 1,669          | 1,925          | 2,273          | 1,925          | -                                                    | 0.0%                                      |                                                                     |
|                               | <b>Recreation Total</b> | <b>290,113</b> | <b>303,539</b> | <b>298,146</b> | <b>312,931</b> | <b>9,391</b>                                         | <b>3.1%</b>                               |                                                                     |
| <b>Parks</b>                  |                         |                |                |                |                |                                                      |                                           |                                                                     |
| 01-4520-0802-1110             | PK- Sal/Wages FT        | 64,389         | 65,598         | 64,300         | 66,331         | 733                                                  | 1.1%                                      | 2 FT Employees                                                      |
| 01-4520-0802-1210             | PK- Sal/Wages Temp      | 7,222          | -              | -              | -              | -                                                    |                                           | Moved to Contract Services 2016                                     |
| 01-4520-0802-1300             | PK- Sal/Wages OT        | 4,756          | 4,800          | 6,160          | 5,500          | 700                                                  | 14.6%                                     | Based on 2016 needs                                                 |
| 01-4520-0802-1400             | PK- Longevity Pay       |                |                |                | 600            | 600                                                  |                                           |                                                                     |
|                               | Salaries Total          | 76,367         | 70,398         | 70,460         | 72,431         | 2,033                                                | 2.9%                                      |                                                                     |
| 01-4520-0802-2100             | PK- Health Insurance    | 25,305         | 27,980         | 27,980         | 30,694         | 2,714                                                | 9.7%                                      | 9.7% rate increase                                                  |
| 01-4520-0802-2110             | PK- Dental Insurance    | 999            | 1,000          | 999            | 1,000          | -                                                    | 0.0%                                      | No change in rate                                                   |
| 01-4520-0802-2120             | PK- Life Insurance      | 120            | 120            | 120            | 120            | -                                                    | 0.0%                                      | No change in rate                                                   |
| 01-4520-0802-2200             | PK- FICA                | 4,660          | 4,929          | 4,150          | 4,491          | (438)                                                | -8.9%                                     | Based on wages: 6.2%                                                |
| 01-4520-0802-2210             | PK- Medicare            | 1,090          | 1,152          | 970            | 1,050          | (102)                                                | -8.9%                                     | Based on wages: 1.45%                                               |
| 01-4520-0802-2300             | PK- Retirement Town     | 7,564          | 7,864          | 7,897          | 8,167          | 303                                                  | 3.9%                                      | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                   |
|                               | Benefits Total          | 39,738         | 43,045         | 42,116         | 45,522         | 2,477                                                | 5.8%                                      |                                                                     |



**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number                        | Description                                 | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget    | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                                                                                                       |
|---------------------------------------|---------------------------------------------|----------------|----------------|----------------|----------------|------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
| 01-4520-0802-4320                     | PK- Vehicle Maintenance                     | 4,451          | 5,000          | 4,660          | 5,000          | -                                                    | 0.0%                                      | Aging trucks and mowers                                                                                                                           |
| 01-4520-0802-4330                     | PK- Equipment Repairs                       | 750            | 850            | 805            | 850            | -                                                    | 0.0%                                      |                                                                                                                                                   |
| 01-4520-0802-4352                     | PK- Rec Park Maintenance                    |                | 1,500          | 1,500          | 1,500          | -                                                    | 0.0%                                      | playground repairs, fencing repairs, umbrellas                                                                                                    |
| 01-4520-0802-5090                     | PK- Equipment Supplies                      | 7,839          | 8,800          | 7,777          | 8,800          | -                                                    | 0.0%                                      | flags, field paint, keys and locks, lumber misc.                                                                                                  |
| 01-4520-0802-5202                     | PK- Contract Services                       | 15,378         | 29,100         | 28,714         | 27,200         | (1,900)                                              | -6.5%                                     | Weed/feed, playground chips blown in, weed management, turf/tilled in, contract mowing                                                            |
| 01-4520-0802-5329                     | PK- Landscaping Supplies                    | 8,530          | 13,830         | 11,565         | 11,300         | (2,530)                                              | -18.3%                                    | mulch, flowers, playground chips, irrigation maintenance, loam/stone (less irrigation clocks 2016)                                                |
| 01-4520-0802-5330                     | PK- Chem Toilet Rental                      | 861            | 950            | 936            | 1,000          | 50                                                   | 5.3%                                      | brickyard park, swasey parkway                                                                                                                    |
| 01-4520-0802-5561                     | PK- Signs                                   | 851            | 900            | 376            | 500            | (400)                                                | -44.4%                                    | general sign replacement                                                                                                                          |
| 01-4520-0802-5671                     | PK- Uniforms                                | 356            | 750            | 483            | 750            | -                                                    | 0.0%                                      | shoes, shirts, pants                                                                                                                              |
| 01-4520-0802-5875                     | PK- Equipment Purchase                      | 1,200          | 1,200          | 1,359          | 1,200          | -                                                    | 0.0%                                      | small power tools, tools and unanticipated                                                                                                        |
| 01-4520-0802-6260                     | PK- Fuel                                    | 6,993          | 5,500          | 5,511          | 5,485          | (15)                                                 | -0.3%                                     | Fuel estimate                                                                                                                                     |
|                                       | General Expenses Total                      | 47,209         | 68,380         | 63,686         | 63,585         | (4,795)                                              | -7.0%                                     |                                                                                                                                                   |
| 01-4520-0802-7504                     | PK- Stewart Park Maintenance                | 1,500          | 1,500          | 1,260          | 1,500          | -                                                    | 0.0%                                      | Stewart Park docks installation                                                                                                                   |
|                                       | Capital Outlay Total                        | 1,500          | 1,500          | 1,260          | 1,500          | -                                                    | 0.0%                                      |                                                                                                                                                   |
|                                       | <b>Parks Total</b>                          | <b>164,814</b> | <b>183,323</b> | <b>177,522</b> | <b>183,038</b> | <b>(285)</b>                                         | <b>-0.2%</b>                              |                                                                                                                                                   |
|                                       | <b>Total Parks &amp; Recreation</b>         | <b>454,927</b> | <b>486,862</b> | <b>475,668</b> | <b>495,969</b> | <b>9,106</b>                                         | <b>1.9%</b>                               |                                                                                                                                                   |
| <b>Other Culture &amp; Recreation</b> |                                             |                |                |                |                |                                                      |                                           |                                                                                                                                                   |
| <b>Other Culture &amp; Recreation</b> |                                             |                |                |                |                |                                                      |                                           |                                                                                                                                                   |
| 01-4589-0804-8600                     | OC- Exeter Arts Committee                   | 2,991          | 3,000          | 3,000          | 3,000          | -                                                    | 0.0%                                      | Arts Committee activity budget, supplies, shows, etc.                                                                                             |
| 01-4589-0804-8603                     | OC- Christmas Lights                        | 3,525          | 5,000          | 5,835          | 5,000          | -                                                    | 0.0%                                      | Churchill's greenery 1,500, Unifit electric bill                                                                                                  |
| 01-4589-0804-8604                     | OC- Council on Aging                        | -              | 1              |                | 1              | -                                                    | 0.0%                                      | Council disbanded and Boston Post Cane ceremony taken over by Historical Society and senior transportation taken over by Transportation Committee |
| 01-4589-0804-8605                     | OC- Christmas Parade                        | 3,000          | 3,000          | 3,000          | 3,000          | -                                                    | 0.0%                                      | Christmas Parade committee grant                                                                                                                  |
| 01-4589-0804-8610                     | OC- Summer Concerts                         | 8,257          | 9,000          | 8,250          | 9,000          | -                                                    | 0.0%                                      | Summer concerts in Swasey Parkway                                                                                                                 |
|                                       | <b>Other Culture &amp; Recreation Total</b> | <b>17,773</b>  | <b>20,001</b>  | <b>20,085</b>  | <b>20,001</b>  | <b>-</b>                                             | <b>0.0%</b>                               |                                                                                                                                                   |
| <b>Swasey Parkway</b>                 |                                             |                |                |                |                |                                                      |                                           |                                                                                                                                                   |
| 01-4194-0116-4330                     | GG- Swasey Parkway-Maintenance              | 10,000         | 10,000         | 9,790          | 10,000         | -                                                    | 0.0%                                      | Mowing and maintenance for Swasey Parkway                                                                                                         |
| 01-4194-0116-6220                     | GG- Swasey Parkway-Electricity              | 950            | 950            | 1,160          | 950            | -                                                    | 0.0%                                      | Electricity for the Swasey Parkway                                                                                                                |
|                                       | <b>Swasey Parkway Total</b>                 | <b>10,950</b>  | <b>10,950</b>  | <b>10,950</b>  | <b>10,950</b>  | <b>-</b>                                             | <b>0.0%</b>                               |                                                                                                                                                   |
| <b>Special Events</b>                 |                                             |                |                |                |                |                                                      |                                           |                                                                                                                                                   |
| 01-4583-0805-8606                     | SE- Exeter Brass Band                       | 3,500          | 3,500          | 3,500          | 3,500          | -                                                    | 0.0%                                      | Payments to brass band performers                                                                                                                 |
| 01-4583-0805-8607                     | SE- Veteran's Activities                    | 3,411          | 3,500          | 3,858          | 3,500          | -                                                    | 0.0%                                      | Memorial Day flags, Vets Day flags, Lunch                                                                                                         |
| 01-4583-0805-8608                     | SE- AIM Festival                            | 7,000          | 7,500          | 7,500          | 7,500          | -                                                    | 0.0%                                      | Fireworks for AIM Festival                                                                                                                        |
|                                       | <b>Special Events Total</b>                 | <b>13,911</b>  | <b>14,500</b>  | <b>14,858</b>  | <b>14,500</b>  | <b>-</b>                                             | <b>0.0%</b>                               |                                                                                                                                                   |
|                                       | <b>Total Other Culture &amp; Recreation</b> | <b>42,634</b>  | <b>45,451</b>  | <b>45,893</b>  | <b>45,451</b>  | <b>-</b>                                             | <b>0.0%</b>                               |                                                                                                                                                   |

| Town of Exeter        |                               |                |                |                |                  |                                                      |                                           |                                                                     |
|-----------------------|-------------------------------|----------------|----------------|----------------|------------------|------------------------------------------------------|-------------------------------------------|---------------------------------------------------------------------|
| General Fund          |                               |                |                |                |                  |                                                      |                                           |                                                                     |
| Final Budget FY 2017  |                               |                |                |                |                  |                                                      |                                           |                                                                     |
|                       |                               |                |                |                |                  |                                                      |                                           |                                                                     |
| Account Number        | Description                   | 2015 Actual    | 2016 Budget    | 2016 Actual    | 2017 Budget      | 2017 Budget vs. 2016 Budget \$ Increase/- (Decrease) | 2017 Budget vs. 2016 Budget %- Difference | Explanation                                                         |
| <b>Public Library</b> |                               |                |                |                |                  |                                                      |                                           |                                                                     |
| <b>Library</b>        |                               |                |                |                |                  |                                                      |                                           |                                                                     |
| 01-4550-0901-1110     | LB- Sal/Wages FT              | 388,749        | 403,745        | 429,789        | 449,445          | 45,700                                               | 11.3%                                     | Wages for Director and FT Staff, Added 1 FT in 2016                 |
| 01-4550-0901-1200     | LB- Sal/Wages PT              | 120,051        | 128,414        | 110,904        | 131,278          | 2,864                                                | 2.2%                                      | Wages for PT staff                                                  |
| 01-4550-0901-1400     | LB- Longevity Pay             | 9,650          | 9,800          | 9,950          | 9,850            | 50                                                   | 0.5%                                      | Per Library Sal Comp Plan                                           |
|                       | Salaries Total                | 518,450        | 541,959        | 550,643        | 590,573          | 48,614                                               | 9.0%                                      |                                                                     |
| 01-4550-0901-2100     | LB- Health Insurance          | 76,899         | 92,665         | 104,064        | 108,332          | 15,667                                               | 16.9%                                     | 9.7% rate increase; Added 1 FT employee in 2016                     |
| 01-4550-0901-2110     | LB- Dental Insurance          | 4,542          | 4,895          | 5,926          | 6,175            | 1,280                                                | 26.1%                                     | No change in rate; Added 1 FT employee in 2016                      |
| 01-4550-0901-2120     | LB- Life Insurance            | 420            | 450            | 470            | 510              | 60                                                   | 13.3%                                     | No change in rate; Added 1 FT employee in 2016                      |
| 01-4550-0901-2130     | LB- LTD Insurance             | 1,349          | 1,322          | 1,380          | 1,375            | 53                                                   | 4.0%                                      |                                                                     |
| 01-4550-0901-2200     | LB- FICA                      | 31,496         | 33,601         | 33,179         | 36,616           | 3,014                                                | 9.0%                                      | Based on wages: 6.2%                                                |
| 01-4550-0901-2210     | LB- Medicare                  | 7,366          | 7,858          | 7,760          | 8,563            | 705                                                  | 9.0%                                      | Based on wages: 1.45%                                               |
| 01-4550-0901-2300     | LB- Retirement Town           | 34,479         | 46,193         | 39,097         | 51,799           | 5,606                                                | 12.1%                                     | Jan-Jun: 11.17%; Jul -Dec: 11.38%                                   |
| 01-4550-0901-2500     | LB- Unemployment Comp         | 306            | 205            | -              | 154              | (51)                                                 | -24.9%                                    | Primex 2017 actual invoice                                          |
| 01-4550-0901-2600     | LB- Workers Comp Insurance    | 2,400          | 2,462          | 2,462          | 2,627            | 165                                                  | 6.7%                                      | Primex W/C Premium (2017 Actual invoice)                            |
|                       | Benefits Total                | 159,257        | 189,652        | 194,338        | 216,151          | 26,499                                               | 14.0%                                     |                                                                     |
| 01-4550-0901-4110     | LB- Water/Sewer Bills-Library | 2,000          | 2,000          | 750            | 2,000            | -                                                    | 0.0%                                      |                                                                     |
| 01-4550-0901-5547     | LB- Public Services           | 218,701        | 193,802        | 181,684        | 193,802          | -                                                    | 0.0%                                      | Appropriation for general Library expenses paid directly by Library |
|                       | General Expenses Total        | 220,701        | 195,802        | 182,434        | 195,802          | -                                                    | 0.0%                                      |                                                                     |
|                       | <b>Total Library</b>          | <b>898,408</b> | <b>927,413</b> | <b>927,415</b> | <b>1,002,526</b> | <b>75,113</b>                                        | <b>8.1%</b>                               |                                                                     |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                                           |                  |                  |                  |                  |                                                                  |                                                    |                                   |
|--------------------------------------------------------|-------------------------------------------|------------------|------------------|------------------|------------------|------------------------------------------------------------------|----------------------------------------------------|-----------------------------------|
| Account Number                                         | Description                               | 2015<br>Actual   | 2016<br>Budget   | 2016<br>Actual   | 2017 Budget      | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                       |
| <b>Debt Service &amp; Capital</b>                      |                                           |                  |                  |                  |                  |                                                                  |                                                    |                                   |
| <b>Debt Services</b>                                   |                                           |                  |                  |                  |                  |                                                                  |                                                    |                                   |
| 01-4711-0921-8014                                      | GF- Conservation Bond                     | 300,000          | -                |                  | -                | -                                                                |                                                    | 2015 Final payment                |
| 01-4711-0921-8016                                      | GF- Train Stn Storm Sep Bond              | 57,800           | 57,800           | 57,800           | -                | (57,800)                                                         | -100.0%                                            | 2016 Final payment                |
| 01-4711-0921-8017                                      | GF- Epping Rd Water Tank                  | 110,000          | 110,000          | 110,000          | 110,000          | -                                                                | 0.0%                                               | 2028 Final payment                |
| 01-4711-0921-8018                                      | GF- Great Dam Study                       | 34,800           | 34,800           | 34,800           | 34,800           | -                                                                | 0.0%                                               | 2021 Final payment                |
| 01-4711-0921-8019                                      | GF- Norris Brook Culverts                 | 60,000           | 60,000           | 60,000           | 60,000           | -                                                                | 0.0%                                               | 2019 Final payment                |
| 01-4711-0921-8052                                      | GF- Great Dam Removal                     | 159,000          | 160,000          | 160,000          | 160,000          | -                                                                | 0.0%                                               | 2024 Final payment                |
| 01-4711-0921-8061                                      | GF- Linden St. Bridge/Culvert             |                  | 70,000           | 70,000           | 70,000           | -                                                                | 0.0%                                               | 2025 Final payment                |
| 01-4711-0921-8062                                      | GF- Sidewalk Program                      |                  | 60,000           | 60,000           | 60,000           | -                                                                | 0.0%                                               | 2025 Final payment                |
| 01-4711-0921-8258                                      | GF- Jady Hill Phase II Utilities          | 30,000           | 25,000           | 25,000           | 25,000           | -                                                                | 0.0%                                               | 2019 Final payment                |
|                                                        | GF Debt Service Principal Total           | 751,600          | 577,600          | 577,600          | 519,800          | (57,800)                                                         | -10.0%                                             |                                   |
| 01-4721-0922-8054                                      | GF- Conservation Bond Interest            | 11,700           | -                |                  | -                | -                                                                |                                                    | 2015 Final payment                |
| 01-4721-0922-8056                                      | GF- Train Stn. Storm Sep Bond Intere      | 5,144            | 2,601            | 2,600            | -                | (2,601)                                                          | -100.0%                                            | 2016 Final payment                |
| 01-4721-0922-8057                                      | GF- Epping Rd Water Tank Interest         | 69,356           | 65,759           | 65,759           | 62,162           | (3,597)                                                          | -5.5%                                              | 2028 Final payment                |
| 01-4721-0922-8058                                      | GF- Great Dam Study Interest              | 7,639            | 6,942            | 6,942            | 5,550            | (1,392)                                                          | -20.1%                                             | 2021 Final payment                |
| 01-4721-0922-8059                                      | GF- Norris Brook Culverts Interest        | 8,512            | 6,713            | 6,713            | 4,913            | (1,800)                                                          | -26.8%                                             | 2019 Final payment                |
| 01-4721-0922-8060                                      | GF- Great Dam Removal Interest            | 85,968           | 71,655           | 71,655           | 63,495           | (8,160)                                                          | -11.4%                                             | 2024 Final payment                |
| 01-4711-0922-8061                                      | GF- Linden St. Bridge/Culvert             |                  | 25,561           | 25,561           | 20,786           | (4,775)                                                          | -18.7%                                             | 2025 Final payment                |
| 01-4711-0922-8062                                      | GF- Sidewalk Program Interest             |                  | 20,921           | 20,921           | 16,901           | (4,020)                                                          | -19.2%                                             | 2025 Final payment                |
| 01-4721-0922-8258                                      | GF- Jady Hill Phase II Utilities Interest | 3,837            | 2,938            | 2,938            | 2,188            | (750)                                                            | -25.5%                                             | 2019 Final payment                |
|                                                        | GF Debt Service Interest Total            | 192,156          | 203,090          | 203,089          | 175,995          | (27,095)                                                         | -13.3%                                             |                                   |
| 01-4723-0923-9230                                      | GF- TAN Interest                          | -                | 1                |                  | 1                | -                                                                | 0.0%                                               | Reserve for Tax Anticipation Note |
|                                                        | TAN Interest Total                        | -                | 1                | -                | 1                | -                                                                | 0.0%                                               |                                   |
|                                                        | <b>Debt Services Total</b>                | <b>943,756</b>   | <b>780,691</b>   | <b>780,689</b>   | <b>695,796</b>   | <b>(84,895)</b>                                                  | <b>-10.9%</b>                                      |                                   |
| <b>Miscellaneous</b>                                   |                                           |                  |                  |                  |                  |                                                                  |                                                    |                                   |
| 01-4194-0117-4313                                      | GG- Disaster Repairs - Insured            | -                | 1                | -                | 1                | -                                                                | 0.0%                                               |                                   |
| 01-4196-0117-5010                                      | GG- Postage                               | -                | 1                | 2,866            | 1                | -                                                                | 0.0%                                               | Town-wide postage reserve         |
| 01-4194-0117-5651                                      | GG- Misc Expense                          | 281              | 1                | 130              | 1                | -                                                                | 0.0%                                               | Internal audit entry              |
|                                                        | General Expenses Total                    | 281              | 3                | 2,996            | 3                | -                                                                | 0.0%                                               |                                   |
| <b>Vehicle Replacement</b>                             |                                           |                  |                  |                  |                  |                                                                  |                                                    |                                   |
| 01-4194-0117-7301                                      | GG- CO - Leases                           | 313,027          | 347,309          | 342,164          | 346,379          | (930)                                                            | -0.3%                                              | See separate list                 |
| 01-4194-0117-7420                                      | GG- CO - Vehicles                         | 50,748           | 114,486          | 113,760          | 66,310           | (48,176)                                                         | -42.1%                                             | See separate vehicle list         |
|                                                        | Capital Outlay Total                      | 363,775          | 461,795          | 455,924          | 412,689          | (49,106)                                                         | -10.6%                                             |                                   |
| <b>Capital Outlay-Other</b>                            |                                           |                  |                  |                  |                  |                                                                  |                                                    |                                   |
| 01-4194-0118-7XXX                                      | GG- CO- Land Acquisition/Purchase         |                  |                  |                  | 1                | 1                                                                |                                                    |                                   |
| 01-4194-0118-7446                                      | GG- CO- Equipment                         | 48,601           | -                | -                | 8,905            | 8,905                                                            |                                                    | Vehicle Data Gathering \$8,905    |
|                                                        | Capital Outlay Total                      | 48,601           | -                | -                | 8,906            | 8,906                                                            |                                                    |                                   |
|                                                        | <b>General Government Total</b>           | <b>412,657</b>   | <b>461,798</b>   | <b>458,920</b>   | <b>421,598</b>   | <b>(40,200)</b>                                                  | <b>-8.7%</b>                                       |                                   |
|                                                        | <b>Total Debt Service &amp; Capital</b>   | <b>1,356,413</b> | <b>1,242,489</b> | <b>1,239,609</b> | <b>1,117,394</b> | <b>(125,095)</b>                                                 | <b>-10.1%</b>                                      |                                   |

**Town of Exeter  
General Fund  
Final Budget FY 2017**

| Account Number                             | Description                               | 2015<br>Actual    | 2016<br>Budget    | 2016<br>Actual    | 2017 Budget       | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                                                                   |
|--------------------------------------------|-------------------------------------------|-------------------|-------------------|-------------------|-------------------|------------------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| <b>Benefits &amp; Taxes</b>                |                                           |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                               |
| <b><u>Payroll Taxes &amp; Benefits</u></b> |                                           |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                               |
| 01-4155-0931-2140                          | GG- Insurance Buyout                      | 84,314            | 90,235            | 98,365            | 100,940           | 10,705                                                           | 11.9%                                              | Health Insurance Buyout (18 employees)                                                                                        |
| 01-4155-0931-2150                          | GG- Sick Leave Buyout                     | 85,399            | 1                 | 63,981            | 1                 | -                                                                | 0.0%                                               | Paid for by funds in CRF                                                                                                      |
| 01-4155-0931-5421                          | GG- Flexible Spending Fees                | 7,707             | 2,250             | 2,271             | 1,110             | (1,140)                                                          | -50.7%                                             | Fees for 37 employees FSA accounts (28 health % 4 depend care) Reclassified from HR Budget in 2016                            |
|                                            | <b>Payroll Taxes &amp; Benefits Total</b> | <b>177,420</b>    | <b>92,486</b>     | <b>164,617</b>    | <b>102,051</b>    | <b>9,565</b>                                                     | <b>10.3%</b>                                       |                                                                                                                               |
| <b><u>Unemployment</u></b>                 |                                           |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                               |
| 01-4155-0933-2500                          | GG- Unemployment Comp                     | 4,067             | 2,725             | -                 | 2,046             | (679)                                                            | -24.9%                                             | Primex 2017 actual invoice                                                                                                    |
|                                            | <b>Unemployment Total</b>                 | <b>4,067</b>      | <b>2,725</b>      | <b>-</b>          | <b>2,046</b>      | <b>(679)</b>                                                     | <b>-24.9%</b>                                      |                                                                                                                               |
| <b><u>Worker's Compensation</u></b>        |                                           |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                               |
| 01-4155-0937-2600                          | GG- Workers Comp Insurance                | 173,743           | 186,384           | 186,384           | 198,872           | 12,488                                                           | 6.7%                                               | Primex 2017 actual invoice                                                                                                    |
|                                            | <b>Worker's Compensation Total</b>        | <b>173,743</b>    | <b>186,384</b>    | <b>186,384</b>    | <b>198,872</b>    | <b>12,488</b>                                                    | <b>6.7%</b>                                        |                                                                                                                               |
| <b><u>Insurance</u></b>                    |                                           |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                               |
| 01-4196-0114-5211                          | GG- Liability Insurance                   | 109,242           | 119,540           | 117,418           | 98,481            | (21,059)                                                         | -17.6%                                             | Primex: Based upon allocation of assets (2017 Actual invoice) and NNEPRA train platform insurance (est. 5% increase for 2017) |
| 01-4196-0114-5212                          | GG- Fleet Insurance                       | 9,845             | 10,731            | 10,731            | 12,047            | 1,316                                                            | 12.3%                                              | Primex: Based upon allocation of assets (2017 Actual invoice)                                                                 |
| 01-4196-0114-5214                          | GG- Insurance Deductible                  | 3,000             | 3,000             | 5,000             | 3,000             | -                                                                | 0.0%                                               |                                                                                                                               |
| 01-4196-0114-5215                          | GG- Ins Reimbursed Repairs                | 8,840             | 1                 | 10,878            | 1                 | -                                                                | 0.0%                                               |                                                                                                                               |
|                                            | <b>Insurance Total</b>                    | <b>130,927</b>    | <b>133,272</b>    | <b>144,027</b>    | <b>113,529</b>    | <b>(19,743)</b>                                                  | <b>-14.8%</b>                                      |                                                                                                                               |
|                                            | <b>Total Benefits &amp; Taxes</b>         | <b>486,157</b>    | <b>414,867</b>    | <b>495,028</b>    | <b>416,498</b>    | <b>1,631</b>                                                     | <b>0.4%</b>                                        |                                                                                                                               |
|                                            | <b>Total General Fund</b>                 | <b>17,086,377</b> | <b>17,792,834</b> | <b>17,332,444</b> | <b>18,137,426</b> | <b>344,592</b>                                                   | <b>1.9%</b>                                        |                                                                                                                               |

| Town of Exeter<br>General Fund<br>Final Budget FY 2017 |                                                     |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                                       |
|--------------------------------------------------------|-----------------------------------------------------|-------------------|-------------------|-------------------|-------------------|------------------------------------------------------------------|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|
| Account Number                                         | Description                                         | 2015<br>Actual    | 2016<br>Budget    | 2016<br>Actual    | 2017 Budget       | 2017 Budget<br>vs. 2016<br>Budget \$<br>Increase/-<br>(Decrease) | 2017 Budget<br>vs. 2016<br>Budget %-<br>Difference | Explanation                                                                                                                           |
| <b>Warrant Articles</b>                                |                                                     |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                                       |
| 01-5000-0950-9073                                      | SEIU 1984 Collective Bargaining                     |                   | -                 | -                 | 13,730            | 13,730                                                           |                                                    | SEIU 1984 Collective Bargaining- reclassified to respective departments                                                               |
| 01-5000-0950-9095                                      | Public Safety Complex Heating Boilers               | 112,439           |                   |                   |                   | -                                                                |                                                    | Replace 1999 twin gas heaters                                                                                                         |
| 01-5000-0950-9099                                      | Sick Leave Expendable Trust Fund                    | 50,000            | 75,000            | 75,000            | 50,000            | (25,000)                                                         | -33.3%                                             | Sick Leave Fund                                                                                                                       |
| 01-5000-0950-9117                                      | Snow/Ice Deficit Fund                               | 50,000            | 50,000            | 50,000            | 50,000            | -                                                                | 0.0%                                               | Snow/Ice Deficit Non-Capital CRF                                                                                                      |
| 01-5000-0950-9126                                      | Master Plan Update                                  |                   | 50,000            | 50,000            | -                 | (50,000)                                                         | -100.0%                                            | CRF for Master Plan Update                                                                                                            |
| 01-5000-0950-9xxx                                      | Public Safety Communications Impr.                  | 99,322            |                   |                   |                   | -                                                                |                                                    | Public Safety Communications Equipment                                                                                                |
| 01-5000-0950-9119                                      | Exeter Police Association Agreement                 |                   |                   |                   | 7,879             | 7,879                                                            |                                                    | Exeter Police Association NEPBA - Cost Items                                                                                          |
| 01-5000-0950-9xxx                                      | TAP Grant Match/Sidewalks                           |                   |                   |                   | 541,261           | 541,261                                                          |                                                    | CIP Page #3 Pedestrian Improvements, includes \$ 433,009 NHDOT Grant (80/20 Grant) <b>\$108,252 general taxation as a grant match</b> |
| 01-5000-0950-9xxx                                      | Town Hall Code Compliant Staircase                  |                   |                   |                   | 130,000           | 130,000                                                          |                                                    | CIP Page #13 - May increase to \$ 130,000                                                                                             |
| 01-5000-0950-9xxx                                      | Highway Dump Truck #27                              |                   |                   |                   | 33,794            | 33,794                                                           |                                                    | 1st year payment of a 5 year lease \$168,968- interest rate 2.99%                                                                     |
| 01-5000-0950-9xxx                                      | Highway CAT Backhoe #41                             |                   |                   |                   | 27,544            | 27,544                                                           |                                                    | 1st year payment of a 5 year lease \$137,720- 2.99% interest rate                                                                     |
| 01-5000-0950-9xxx                                      | Kingston Road Impr.                                 |                   |                   |                   | 305,000           | 305,000                                                          |                                                    | Addition to 2015 WAR- sidewalks, bike paths. <b>\$185,000 general taxation</b>                                                        |
|                                                        | <b>Other WAR</b>                                    | <b>311,761</b>    | <b>175,000</b>    | <b>175,000</b>    | <b>1,159,208</b>  | <b>984,208</b>                                                   | <b>562.4%</b>                                      |                                                                                                                                       |
| <b>Borrowing/ Other</b>                                |                                                     |                   |                   |                   |                   |                                                                  |                                                    |                                                                                                                                       |
| 01-5000-0950-9xxx                                      | Court St. Bridge/Culvert Replacement                |                   | -                 | -                 | 1,336,000         | 1,336,000                                                        |                                                    | CIP Page #19                                                                                                                          |
| 01-5000-0950-9xxx                                      | Lincoln St. Project Phase II                        |                   |                   |                   | 1,702,000         | 1,702,000                                                        |                                                    | Utilities, Roads and Sidewalks (has Water and Sewer Fund components)                                                                  |
|                                                        | <b>Borrowing/Other Total</b>                        | <b>-</b>          | <b>-</b>          | <b>-</b>          | <b>3,038,000</b>  | <b>3,038,000</b>                                                 |                                                    |                                                                                                                                       |
|                                                        | <b>Warrant Articles Total</b>                       | <b>311,761</b>    | <b>175,000</b>    | <b>175,000</b>    | <b>4,197,208</b>  | <b>4,022,208</b>                                                 | <b>2298.4%</b>                                     |                                                                                                                                       |
|                                                        | <b>Total General Fund &amp; WAR &amp; Borrowing</b> | <b>17,398,138</b> | <b>17,967,834</b> | <b>17,507,433</b> | <b>22,334,634</b> | <b>4,366,800</b>                                                 | <b>24.3%</b>                                       |                                                                                                                                       |